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GENERAL MOTORS CORP
Form 8-K
September 05, 2007

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) September 4, 2007

GENERAL MOTORS CORPORATION
(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE

(State or other jurisdiction of
Incorporation or Organization)

38-0572515

(I.R.S. Employer
Identification No.)

300 Renaissance Center, Detroit, Michigan

(Address of Principal Executive Offices)

48265-3000

(Zip Code)

(313) 556-5000
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

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- { } Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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ITEM 8.01. OTHER EVENTS

On September 4, 2007 General Motors Corporation (GM) issued a news release announcing August 2007 sales. The release is as follows:

GM Reports 388,168 August Deliveries

- o Bucking The Industry Trend, 5 Percent Total Sales Increase Led By Full-Size Pickups and All-New Crossovers
- o GMC Division Up More Than 21 Percent; Chevrolet Up Nearly 9 Percent
- o Market Share Expected To Be The Best of 2007 So Far

DETROIT - GM dealers in the United States delivered 388,168 vehicles in August, up more than 5 percent compared with year-ago monthly sales, a strong performance that resulted in an anticipated highest-of-the-year market share of nearly 26 percent. Brisk sales of full-size pickups and crossover SUVs led the increase.

"Bucking the trend in the industry, we were able to post healthy sales results in August. When combining retail sales with our growing commercial business, our sales were up when compared with last August. Importantly, last month was our third-best retail month of the year," said Mark LaNeve, vice president, GM North America Vehicle Sales, Service and Marketing. "With the double-digit decline in daily rental sales so far this year, and an overall market that remains challenging and competitive, we continue to stabilize our retail share and pricing in the market."

Customers are also recognizing the quality of GM products. A recent study ranked Buick number one (tied with Lexus) in vehicle dependability. Another customer service survey has every GM brand above the industry average score - better than Toyota, Mercedes-Benz, Chrysler, Ford and Land Rover. "The myth of import superiority is being destroyed. In countless independent consumer surveys, blogs and expert reviews, it is becoming increasingly evident that we build the highest quality vehicles and deliver them with world-class service," LaNeve noted.

Overall incentive spending was flat compared with a year ago. August inventories were down about 34,000 vehicles to approximately 945,000 vehicles.

"August performance shows we're hitting the sweet spot on truck programs, and our award-winning Chevy Silverado and GMC Sierra full-size pickups are making important contributions on the retail side," LaNeve added. "Importantly, these

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vehicles contributed a 30-percent increase in full-size pickup retail sales, with Sierra kicking in more than 22,500 retail sales in the month. We are also pleased with the ongoing success of the GMC Acadia, Saturn OUTLOOK and Buick Enclave. They are driving our mid-utility crossover segment growth, which is up more than 400 percent compared with a year ago despite short inventories. As with many of our vehicles, these all-new crossovers offer segment-leading fuel economy, terrific performance and outstanding value."

The GMC Acadia, Saturn OUTLOOK and Buick Enclave together had retail sales of more than 10,400 vehicles, pushing the significant retail increase in GM's mid-crossover segment.

GM has 24 vehicles in the 2007 model lineup that achieve an EPA-estimated 30 mpg highway or better.

Warranty coverage has increased substantially as a reason consumers cite when buying a new GM vehicle. GM's 5 Year/100,000 Mile Powertrain Limited Warranty continues to be a better choice for customers. GM's coverage focuses on the complete ownership experience and includes other provisions that competitors do not offer, including transferability to the next owner, more complete coverage of parts, and coverage for new and certified used vehicles. In addition, GM offers superior complementary programs, such as courtesy transportation and roadside assistance. "GM provides the best coverage in the industry and takes care of the vehicle and the owner like no other vehicle manufacturer," LaNeve added.

Certified Used Vehicles

August 2007 sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles, and HUMMER Certified Pre-Owned Vehicles, were 45,195 vehicles, up 1 percent from last August. Total year-to-date certified GM sales are 361,077 vehicles, up 4 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted 39,905 sales, up 5 percent from last August. Year-to-date sales for GM Certified Used Vehicles are 317,398 vehicles, up 6 percent from the same period in 2006.

Cadillac Certified Pre-Owned Vehicles posted August sales of 3,162 vehicles, down 12 percent from last August. Saturn Certified Pre-Owned Vehicles sold 1,421 vehicles in August, down 28 percent. Saab Certified Pre-Owned Vehicles sold 598 vehicles, down 36 percent, and HUMMER Certified Pre-Owned Vehicles sold 109 vehicles, up 35 percent.

"GM Certified dealers turned in a strong performance in August with sales of 39,905 vehicles, an increase of nearly 5 percent from last August," said LaNeve. "Our dealer network, the largest in the certified segment, is doing a great job providing customers with the wide selection, quality, value and peace-of-mind assurances they're seeking in a certified used vehicle."

GM North America Reports August 2007 Production; 2007 Third-Quarter Production Forecast is Revised at 1.050 Million Vehicles; 2007 Fourth-Quarter Production Forecast Set at 1 Million Vehicles

In August, GM North America produced 437,000 vehicles (152,000 cars and 285,000

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trucks). This is down 28,000 vehicles or 6 percent compared to August 2006 when the region produced 465,000 vehicles (179,000 cars and 286,000 trucks). (Production totals include joint venture production of 21,000 vehicles in August 2007 and 26,000 vehicles in August 2006.)

The region's 2007 third-quarter production forecast is revised at 1.050 million vehicles (377,000 cars and 673,000 trucks), down 25,000 vehicles or 2 percent from last month's guidance. Additionally, GM North America's initial 2007 fourth-quarter production forecast is set at 1 million vehicles (334,000 cars and 666,000 trucks), down 107,000 vehicles or 10 percent from fourth-quarter 2006 actuals. In the fourth-quarter of 2006 the region produced 1.107 million vehicles (446,000 cars and 661,000 trucks).

GM also announced 2007 revised third-quarter and initial fourth-quarter production forecasts for its international regions.

GM Europe - The region's 2007 third-quarter production forecast is unchanged at 395,000 vehicles. In the third-quarter of 2006 the region built 374,000 vehicles. The region's initial 2007 fourth-quarter production forecast is set at 452,000 vehicles. In the fourth-quarter of 2006 the region built 443,000 vehicles.

GM Asia Pacific -The region's 2007 third-quarter production forecast is revised at 492,000 vehicles, down 26,000 vehicles from last month's guidance. In the third-quarter of 2006 the region built 433,000 vehicles. The region's initial 2007 fourth-quarter production forecast is set at 631,000 vehicles. In the fourth-quarter of 2006 the region built 509,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2007 third-quarter production forecast is unchanged at 258,000 vehicles. In the third-quarter of 2006 the region built 215,000 vehicles. The region's initial 2007 fourth-quarter production forecast is set at 257,000 vehicles. In the fourth-quarter of 2006 the region built 215,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the annual global industry sales leader for 76 years. Founded in 1908, GM today employs about 280,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2006, nearly 9.1 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com/us/gm/en> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward-looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates.

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GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

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Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

| | August | | | Calendar Year-to-Date January - August | | |
|---------------------|---------|---------|------------------|---|-----------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Curr S/D: 27 | | | | | | |
| Prev S/D: 27 | | | | | | |
| Vehicle Total | 388,168 | 368,776 | 5.3 | 2,631,862 | 2,846,062 | -7.5 |
| Car Total | 144,516 | 156,723 | -7.8 | 1,024,644 | 1,135,885 | -9.8 |
| Truck Total | 243,652 | 212,053 | 14.9 | 1,607,218 | 1,710,177 | -6.0 |
| Light Truck Total | 241,013 | 206,798 | 16.5 | 1,574,475 | 1,669,971 | -5.7 |
| Light Vehicle Total | 385,529 | 363,521 | 6.1 | 2,599,119 | 2,805,856 | -7.4 |

| Market Division Vehicle Total | August | | | Calendar Year-to-Date January - August | | |
|----------------------------------|---------|---------|------------------|---|-----------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Buick | 19,324 | 22,853 | -15.4 | 126,161 | 171,578 | -26.5 |
| Cadillac | 19,481 | 20,036 | -2.8 | 134,584 | 149,780 | -10.1 |
| Chevrolet | 229,012 | 210,860 | 8.6 | 1,553,911 | 1,687,341 | -7.9 |
| GMC | 51,222 | 42,262 | 21.2 | 336,484 | 324,095 | 3.8 |
| HUMMER | 5,677 | 6,711 | -15.4 | 37,680 | 46,497 | -19.0 |
| Oldsmobile | 0 | 0 | ***.* | 0 | 96 | ***.* |
| Other - Isuzu | 0 | 1,125 | ***.* | 7,903 | 9,550 | -17.2 |
| Pontiac | 39,324 | 39,711 | -1.0 | 244,772 | 284,581 | -14.0 |
| Saab | 3,011 | 3,168 | -5.0 | 23,261 | 24,517 | -5.1 |
| Saturn | 21,117 | 22,050 | -4.2 | 167,106 | 148,027 | 12.9 |

Sales of Vehicles Produced in US/Canada/Mexico

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| | | | | | | |
|-------------|---------|---------|------|-----------|-----------|-------|
| Car | 135,493 | 146,896 | -7.8 | 957,655 | 1,066,142 | -10.2 |
| Light Truck | 241,013 | 206,798 | 16.5 | 1,574,475 | 1,669,971 | -5.7 |

Twenty-seven selling days for the August period this year and twenty-seven for last year.

* Prior to 8/07 includes American Isuzu Motors, Inc., dealers sales of commercial vehicles distributed by GM as reported to GM by American Isuzu Motors, Inc. Effective 8/07 includes GMC & Chevrolet dealer sales of commercial vehicles distributed by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
August 2007

| | August | | | Calendar Year-to-Date January - August | | |
|--------------------|--------|--------|------------------|---|---------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 27 | 27 | | | | |
| Century | 0 | -2 | ***.* | 5 | 75 | -93.3 |
| LaCrosse | 6,059 | 7,982 | -24.1 | 33,336 | 50,667 | -34.2 |
| LeSabre | 0 | 87 | ***.* | 121 | 2,106 | -94.3 |
| Lucerne | 8,613 | 10,822 | -20.4 | 55,946 | 67,928 | -17.6 |
| Park Avenue | 0 | 1 | ***.* | 26 | 32 | -18.8 |
| Regal | 0 | 0 | ***.* | 0 | 30 | ***.* |
| Buick Total | 14,672 | 18,890 | -22.3 | 89,434 | 120,838 | -26.0 |
| CTS | 3,887 | 4,275 | -9.1 | 31,664 | 38,947 | -18.7 |
| DeVille | 0 | 44 | ***.* | 71 | 692 | -89.7 |
| DTS | 5,599 | 5,726 | -2.2 | 33,368 | 38,735 | -13.9 |
| Seville | 0 | 0 | ***.* | 0 | 9 | ***.* |
| STS | 2,036 | 2,667 | -23.7 | 13,156 | 17,472 | -24.7 |
| XLR | 134 | 170 | -21.2 | 1,299 | 2,235 | -41.9 |
| Cadillac Total | 11,656 | 12,882 | -9.5 | 79,558 | 98,090 | -18.9 |
| Aveo | 6,246 | 6,191 | 0.9 | 43,414 | 41,269 | 5.2 |
| Cavalier | 0 | 12 | ***.* | 57 | 319 | -82.1 |
| Classic | 0 | 0 | ***.* | 17 | 7 | 142.9 |
| Cobalt | 20,814 | 19,430 | 7.1 | 133,101 | 163,343 | -18.5 |
| Corvette | 2,877 | 2,990 | -3.8 | 23,012 | 24,847 | -7.4 |
| Impala | 24,929 | 26,094 | -4.5 | 226,541 | 197,304 | 14.8 |
| Malibu | 14,413 | 14,856 | -3.0 | 91,229 | 122,345 | -25.4 |
| Monte Carlo | 914 | 3,504 | -73.9 | 13,496 | 24,411 | -44.7 |
| SSR | 3 | 258 | -98.8 | 235 | 3,234 | -92.7 |
| Chevrolet Total | 70,196 | 73,335 | -4.3 | 531,102 | 577,079 | -8.0 |
| Alero | 0 | 0 | ***.* | 0 | 67 | ***.* |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 67 | ***.* |

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| | | | | | | |
|---------------|--------|--------|-------|---------|---------|-------|
| Bonneville | 0 | 63 | ***.* | 130 | 1,009 | -87.1 |
| G5 | 2,766 | 1,569 | 76.3 | 18,057 | 1,760 | 926.0 |
| G6 | 16,730 | 16,362 | 2.2 | 99,192 | 108,640 | -8.7 |
| Grand Am | 0 | 25 | ***.* | 99 | 717 | -86.2 |
| Grand Prix | 9,990 | 8,986 | 11.2 | 62,446 | 71,799 | -13.0 |
| GTO | 200 | 963 | -79.2 | 4,007 | 7,873 | -49.1 |
| Solstice | 1,316 | 1,515 | -13.1 | 11,857 | 14,403 | -17.7 |
| Sunfire | 0 | 35 | ***.* | 39 | 811 | -95.2 |
| Vibe | 3,200 | 6,271 | -49.0 | 24,925 | 34,353 | -27.4 |
| Pontiac Total | 34,202 | 35,789 | -4.4 | 220,752 | 241,365 | -8.5 |

| | | | | | | |
|------------|-------|-------|-------|--------|--------|-------|
| 9-2X | 0 | 234 | ***.* | 118 | 917 | -87.1 |
| 9-3 | 2,168 | 1,990 | 8.9 | 16,295 | 16,627 | -2.0 |
| 9-5 | 409 | 449 | -8.9 | 3,155 | 3,057 | 3.2 |
| Saab Total | 2,577 | 2,673 | -3.6 | 19,568 | 20,601 | -5.0 |

| | | | | | | |
|-----------------|--------|--------|-------|--------|--------|-------|
| Aura | 6,785 | 1,781 | 281.0 | 39,841 | 1,782 | ***.* |
| ION | 3,387 | 10,300 | -67.1 | 36,224 | 71,269 | -49.2 |
| Saturn L Series | 0 | 0 | ***.* | 2 | 20 | -90.0 |
| Sky | 1,041 | 1,073 | -3.0 | 8,163 | 4,774 | 71.0 |
| Saturn Total | 11,213 | 13,154 | -14.8 | 84,230 | 77,845 | 8.2 |

| | | | | | | |
|----------|---------|---------|------|-----------|-----------|------|
| GM Total | 144,516 | 156,723 | -7.8 | 1,024,644 | 1,135,885 | -9.8 |
|----------|---------|---------|------|-----------|-----------|------|

GM Car Deliveries by Production Source

| | | | | | | |
|--------------------|---------|---------|------|-----------|-----------|-------|
| GM North America * | 135,493 | 146,896 | -7.8 | 957,655 | 1,066,142 | -10.2 |
| GM Import | 9,023 | 9,827 | -8.2 | 66,989 | 69,743 | -3.9 |
| GM Total | 144,516 | 156,723 | -7.8 | 1,024,644 | 1,135,885 | -9.8 |

* Includes U.S./Canada/Mexico

2-1P

GM Car Deliveries - (United States)
August 2007

| | August | | | Calendar Year-to-Date January - August | | |
|--------------------|--------|------|------------------|---|------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 27 | 27 | | | | |

GM Car Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|---------|-----------|-------|
| Buick Total | 14,672 | 18,890 | -22.3 | 89,434 | 120,838 | -26.0 |
| Cadillac Total | 11,656 | 12,882 | -9.5 | 79,558 | 98,090 | -18.9 |
| Chevrolet Total | 63,950 | 67,144 | -4.8 | 487,688 | 535,810 | -9.0 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 67 | ***.* |
| Pontiac Total | 34,002 | 34,826 | -2.4 | 216,745 | 233,492 | -7.2 |
| Saturn Total | 11,213 | 13,154 | -14.8 | 84,230 | 77,845 | 8.2 |
| GM North America Total* | 135,493 | 146,896 | -7.8 | 957,655 | 1,066,142 | -10.2 |
| Chevrolet Total | 6,246 | 6,191 | 0.9 | 43,414 | 41,269 | 5.2 |

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| | | | | | | |
|-----------------|-------|-------|-------|--------|--------|-------|
| Pontiac Total | 200 | 963 | -79.2 | 4,007 | 7,873 | -49.1 |
| Saab Total | 2,577 | 2,673 | -3.6 | 19,568 | 20,601 | -5.0 |
| GM Import Total | 9,023 | 9,827 | -8.2 | 66,989 | 69,743 | -3.9 |

GM Vehicle Deliveries by Marketing Division

| | | | | | | |
|-------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 19,324 | 22,853 | -15.4 | 126,161 | 171,578 | -26.5 |
| Cadillac Total | 19,481 | 20,036 | -2.8 | 134,584 | 149,780 | -10.1 |
| Chevrolet Total | 229,012 | 210,860 | 8.6 | 1,553,911 | 1,687,341 | -7.9 |
| GMC Total | 51,222 | 42,262 | 21.2 | 336,484 | 324,095 | 3.8 |
| HUMMER Total | 5,677 | 6,711 | -15.4 | 37,680 | 46,497 | -19.0 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 96 | ***.* |
| Other-Isuzu Total | 0 | 1,125 | ***.* | 7,903 | 9,550 | -17.2 |
| Pontiac Total | 39,324 | 39,711 | -1.0 | 244,772 | 284,581 | -14.0 |
| Saab Total | 3,011 | 3,168 | -5.0 | 23,261 | 24,517 | -5.1 |
| Saturn Total | 21,117 | 22,050 | -4.2 | 167,106 | 148,027 | 12.9 |
| GM Total | 388,168 | 368,776 | 5.3 | 2,631,862 | 2,846,062 | -7.5 |

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
August 2007

| | August | | % Chg per S/D | Calendar Year-to-Date January - August | | |
|-----------------------|--------|--------|------------------|---|---------|--------|
| | 2007 | 2006 | | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 27 | 27 | | | | |
| Enclave | 3,796 | 0 | ***.* | 12,401 | 0 | ***.* |
| Rainier | 284 | 690 | -58.8 | 4,367 | 9,766 | -55.3 |
| Rendezvous | 282 | 2,386 | -88.2 | 15,091 | 32,130 | -53.0 |
| Terraza | 290 | 887 | -67.3 | 4,868 | 8,844 | -45.0 |
| Total Buick | 4,652 | 3,963 | 17.4 | 36,727 | 50,740 | -27.6 |
| Escalade | 3,989 | 2,851 | 39.9 | 23,773 | 24,274 | -2.1 |
| Escalade ESV | 1,367 | 1,875 | -27.1 | 10,633 | 8,767 | 21.3 |
| Escalade EXT | 652 | 739 | -11.8 | 5,353 | 3,422 | 56.4 |
| SRX | 1,817 | 1,689 | 7.6 | 15,267 | 15,227 | 0.3 |
| Total Cadillac | 7,825 | 7,154 | 9.4 | 55,026 | 51,690 | 6.5 |
| Astro | 0 | 2 | ***.* | 25 | 353 | -92.9 |
| C/K Suburban (Chevy) | 8,209 | 6,463 | 27.0 | 54,999 | 48,035 | 14.5 |
| Chevy C/T Series | 21 | 22 | -4.5 | 193 | 205 | -5.9 |
| Chevy W Series | 0 | 215 | ***.* | 1,676 | 1,918 | -12.6 |
| Colorado | 6,562 | 9,116 | -28.0 | 53,527 | 64,644 | -17.2 |
| Equinox | 13,186 | 11,622 | 13.5 | 62,385 | 80,955 | -22.9 |
| Express Cutaway/G Cut | 2,387 | 1,858 | 28.5 | 13,121 | 13,688 | -4.1 |
| Express Panel/G Van | 8,960 | 8,196 | 9.3 | 52,485 | 60,052 | -12.6 |
| Express/G Sportvan | 1,706 | 1,226 | 39.2 | 11,674 | 13,190 | -11.5 |
| HHR | 12,886 | 8,620 | 49.5 | 72,153 | 75,448 | -4.4 |
| Kodiak 4/5 Series | 836 | 953 | -12.3 | 6,360 | 8,212 | -22.6 |
| Kodiak 6/7/8 Series | 168 | 253 | -33.6 | 1,634 | 2,536 | -35.6 |
| S/T Blazer | 0 | 10 | ***.* | 7 | 108 | -93.5 |
| S/T Pickup | 0 | 0 | ***.* | 0 | 4 | ***.* |
| Tahoe | 11,174 | 12,163 | -8.1 | 94,203 | 110,577 | -14.8 |
| Tracker | 0 | 0 | ***.* | 0 | 11 | ***.* |

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| | | | | | | |
|--|---------|---------|-------|-----------|-----------|-------|
| TrailBlazer | 13,747 | 12,901 | 6.6 | 90,781 | 118,718 | -23.5 |
| Uplander | 7,802 | 6,060 | 28.7 | 45,765 | 44,388 | 3.1 |
| Venture | 0 | 9 | ***.* | 25 | 180 | -86.1 |
| | | | | | | |
| Avalanche | 3,686 | 6,651 | -44.6 | 36,417 | 32,103 | 13.4 |
| Silverado-C/K Pickup | 67,486 | 51,185 | 31.8 | 425,379 | 434,937 | -2.2 |
| Chevrolet Fullsize Pickups | 71,172 | 57,836 | 23.1 | 461,796 | 467,040 | -1.1 |
| | | | | | | |
| Chevrolet Total | 158,816 | 137,525 | 15.5 | 1,022,809 | 1,110,262 | -7.9 |
| ----- | | | | | | |
| Acadia | 5,870 | 0 | ***.* | 46,834 | 0 | ***.* |
| Canyon | 1,821 | 2,562 | -28.9 | 14,912 | 16,303 | -8.5 |
| Envoy | 6,400 | 6,621 | -3.3 | 33,312 | 51,288 | -35.0 |
| GMC C/T Series | 11 | 23 | -52.2 | 154 | 159 | -3.1 |
| GMC W Series | 0 | 606 | ***.* | 2,609 | 3,648 | -28.5 |
| Safari (GMC) | 0 | 0 | ***.* | 13 | 56 | -76.8 |
| Savana Panel/G Classic | 1,315 | 1,503 | -12.5 | 10,484 | 12,062 | -13.1 |
| Savana Special/G Cut | 457 | 425 | 7.5 | 7,371 | 8,830 | -16.5 |
| Savana/Rally | 175 | 109 | 60.6 | 1,309 | 1,847 | -29.1 |
| Sierra | 23,574 | 17,564 | 34.2 | 138,759 | 142,129 | -2.4 |
| Topkick 4/5 Series | 537 | 704 | -23.7 | 7,261 | 8,116 | -10.5 |
| Topkick 6/7/8 Series | 1,066 | 1,354 | -21.3 | 4,953 | 5,862 | -15.5 |
| Yukon | 4,959 | 6,316 | -21.5 | 39,234 | 45,640 | -14.0 |
| Yukon XL | 5,037 | 4,475 | 12.6 | 29,279 | 28,155 | 4.0 |
| GMC Total | 51,222 | 42,262 | 21.2 | 336,484 | 324,095 | 3.8 |
| ----- | | | | | | |
| HUMMER H1 | 13 | 32 | -59.4 | 114 | 261 | -56.3 |
| HUMMER H2 | 1,252 | 1,227 | 2.0 | 7,976 | 10,979 | -27.4 |
| HUMMER H3 | 4,412 | 5,452 | -19.1 | 29,590 | 35,257 | -16.1 |
| HUMMER Total | 5,677 | 6,711 | -15.4 | 37,680 | 46,497 | -19.0 |
| ----- | | | | | | |
| Bravada | 0 | 0 | ***.* | 0 | 19 | ***.* |
| Silhouette | 0 | 0 | ***.* | 0 | 10 | ***.* |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |
| ----- | | | | | | |
| Other-Isuzu F Series | 0 | 124 | ***.* | 1,113 | 892 | 24.8 |
| Other-Isuzu H Series | 0 | 1 | ***.* | 61 | 82 | -25.6 |
| Other-Isuzu N Series | 0 | 1,000 | ***.* | 6,729 | 8,576 | -21.5 |
| Other-Isuzu Total | 0 | 1,125 | ***.* | 7,903 | 9,550 | -17.2 |
| ----- | | | | | | |
| Aztek | 0 | 20 | ***.* | 25 | 315 | -92.1 |
| Montana | 0 | 23 | ***.* | 26 | 344 | -92.4 |
| Montana SV6 | 96 | 328 | -70.7 | 1,231 | 11,955 | -89.7 |
| Torrent | 5,026 | 3,551 | 41.5 | 22,738 | 30,602 | -25.7 |
| Pontiac Total | 5,122 | 3,922 | 30.6 | 24,020 | 43,216 | -44.4 |
| ----- | | | | | | |
| 9-7X | 434 | 495 | -12.3 | 3,693 | 3,916 | -5.7 |
| Saab Total | 434 | 495 | -12.3 | 3,693 | 3,916 | -5.7 |
| ----- | | | | | | |
| Outlook | 3,227 | 0 | ***.* | 23,135 | 0 | ***.* |
| Relay | 72 | 1,077 | -93.3 | 1,203 | 5,037 | -76.1 |
| VUE | 6,605 | 7,819 | -15.5 | 58,538 | 65,145 | -10.1 |
| Saturn Total | 9,904 | 8,896 | 11.3 | 82,876 | 70,182 | 18.1 |
| ----- | | | | | | |
| GM Total | 243,652 | 212,053 | 14.9 | 1,607,218 | 1,710,177 | -6.0 |
| ----- | | | | | | |
| GM TRUCK Deliveries by Production Source | | | | | | |
| ----- | | | | | | |
| GM North America * | 243,652 | 210,459 | 15.8 | 1,597,930 | 1,698,288 | -5.9 |
| ----- | | | | | | |

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| | | | | | | |
|---|---------|---------|-------|-----------|-----------|-------|
| GM Import | 0 | 1,594 | ***.* | 9,288 | 11,889 | -21.9 |
| GM Total | 243,652 | 212,053 | 14.9 | 1,607,218 | 1,710,177 | -6.0 |
| GM Light Duty Truck Deliveries by Production Source | | | | | | |
| GM North America * | 241,013 | 206,798 | 16.5 | 1,574,475 | 1,669,971 | -5.7 |
| GM Import | 0 | 0 | ***.* | 0 | 0 | ***.* |
| GM Total | 241,013 | 206,798 | 16.5 | 1,574,475 | 1,669,971 | -5.7 |

* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
August 2007

| | August | | | Calendar Year-to-Date January - August | | |
|--------------------|--------|------|------------------|---|------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 27 | 27 | | | | |

GM TRUCK Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 4,652 | 3,963 | 17.4 | 36,727 | 50,740 | -27.6 |
| Cadillac Total | 7,825 | 7,154 | 9.4 | 55,026 | 51,690 | 6.5 |
| Chevrolet Total | 158,816 | 137,356 | 15.6 | 1,021,639 | 1,108,899 | -7.9 |
| GMC Total | 51,222 | 41,760 | 22.7 | 334,497 | 321,173 | 4.1 |
| HUMMER Total | 5,677 | 6,711 | -15.4 | 37,680 | 46,497 | -19.0 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |
| Other-Isuzu Total | 0 | 202 | ***.* | 1,772 | 1,946 | -8.9 |
| Pontiac Total | 5,122 | 3,922 | 30.6 | 24,020 | 43,216 | -44.4 |
| Saab Total | 434 | 495 | -12.3 | 3,693 | 3,916 | -5.7 |
| Saturn Total | 9,904 | 8,896 | 11.3 | 82,876 | 70,182 | 18.1 |
| GM North America Total* | 243,652 | 210,459 | 15.8 | 1,597,930 | 1,698,288 | -5.9 |
| Chevrolet Total | 0 | 169 | ***.* | 1,170 | 1,363 | -14.2 |
| GMC Total | 0 | 502 | ***.* | 1,987 | 2,922 | -32.0 |
| Other-Isuzu Total | 0 | 923 | ***.* | 6,131 | 7,604 | -19.4 |
| GM Import Total | 0 | 1,594 | ***.* | 9,288 | 11,889 | -21.9 |

GM Light Truck Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 4,652 | 3,963 | 17.4 | 36,727 | 50,740 | -27.6 |
| Cadillac Total | 7,825 | 7,154 | 9.4 | 55,026 | 51,690 | 6.5 |
| Chevrolet Total | 157,791 | 136,082 | 16.0 | 1,012,946 | 1,097,391 | -7.7 |
| GMC Total | 49,608 | 39,575 | 25.4 | 321,507 | 306,310 | 5.0 |
| HUMMER Total | 5,677 | 6,711 | -15.4 | 37,680 | 46,497 | -19.0 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |
| Pontiac Total | 5,122 | 3,922 | 30.6 | 24,020 | 43,216 | -44.4 |
| Saab Total | 434 | 495 | -12.3 | 3,693 | 3,916 | -5.7 |
| Saturn Total | 9,904 | 8,896 | 11.3 | 82,876 | 70,182 | 18.1 |
| GM North America Total* | 241,013 | 206,798 | 16.5 | 1,574,475 | 1,669,971 | -5.7 |

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GM Light Truck Deliveries by Marketing Division

| | | | | | | |
|------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 4,652 | 3,963 | 17.4 | 36,727 | 50,740 | -27.6 |
| Cadillac Total | 7,825 | 7,154 | 9.4 | 55,026 | 51,690 | 6.5 |
| Chevrolet Total | 157,791 | 136,082 | 16.0 | 1,012,946 | 1,097,391 | -7.7 |
| GMC Total | 49,608 | 39,575 | 25.4 | 321,507 | 306,310 | 5.0 |
| HUMMER Total | 5,677 | 6,711 | -15.4 | 37,680 | 46,497 | -19.0 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |
| Pontiac Total | 5,122 | 3,922 | 30.6 | 24,020 | 43,216 | -44.4 |
| Saab Total | 434 | 495 | -12.3 | 3,693 | 3,916 | -5.7 |
| Saturn Total | 9,904 | 8,896 | 11.3 | 82,876 | 70,182 | 18.1 |
| GM Total | 241,013 | 206,798 | 16.5 | 1,574,475 | 1,669,971 | -5.7 |

* Includes US/Canada/Mexico

GM Production Schedule - 9/04/07

| Units 000s | GMNA | | | | | | Total Worldwide | Memo: Joint Venture | | | |
|---------------------------|-------|--------|-------|-------|---------|-------|--------------------|---------------------|-------|---------------|---------------|
| | ----- | | Total | GME2 | GMLAAM3 | GMAP4 | | GMNA 1 | | International | |
| | Car1 | Truck1 | | | | | | Car | Truck | | |
| 2007 Q3 # * | 377 | 673 | 1,050 | 395 | 258 | 492 | 2,195 | 11 | 42 | 250 | |
| O/(U) prior forecast:@ | 0 | (25) | (25) | 0 | 0 | (26) | (51) | 0 | 0 | (19) | |
| 2007 Q4 # | 334 | 666 | 1,000 | 452 | 257 | 631 | 2,340 | 11 | 46 | 322 | |
| O/(U) prior forecast:@ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Units 000s | GMNA | | | | | | Total Worldwide | GMNA 1 | | | International |
| | ----- | | Total | GME | GMLAAM | GMAP | | GMNA 1 | | International | |
| | Car | Truck | | | | | | Car | Truck | | |
| 2001 | | | | | | | | | | | |
| 1st Qtr. | 580 | 634 | 1,214 | 538 | 138 | 51 | 1,941 | 18 | 9 | NA | |
| 2nd Qtr. | 638 | 726 | 1,364 | 491 | 165 | 64 | 2,084 | 13 | 16 | NA | |
| 3rd Qtr. | 574 | 664 | 1,238 | 373 | 146 | 74 | 1,832 | 11 | 15 | NA | |
| 4th Qtr. | 573 | 721 | 1,294 | 441 | 127 | 67 | 1,929 | 9 | 16 | NA | |
| CY | 2,365 | 2,745 | 5,110 | 1,842 | 575 | 256 | 7,786 | 51 | 56 | NA | |
| 2002 | | | | | | | | | | | |
| 1st Qtr. | 600 | 753 | 1,353 | 456 | 131 | 65 | 2,005 | 11 | 11 | NA | |
| 2nd Qtr. | 688 | 865 | 1,553 | 453 | 141 | 74 | 2,221 | 15 | 17 | NA | |
| 3rd Qtr. | 568 | 740 | 1,308 | 408 | 132 | 87 | 1,935 | 19 | 20 | NA | |
| 4th Qtr. | 602 | 824 | 1,426 | 453 | 157 | 81 | 2,117 | 14 | 25 | NA | |
| CY | 2,458 | 3,182 | 5,640 | 1,770 | 561 | 307 | 8,278 | 59 | 73 | NA | |
| 2003 | | | | | | | | | | | |
| 1st Qtr. | 591 | 860 | 1,451 | 491 | 127 | 77 | 2,146 | 19 | 24 | NA | |
| 2nd Qtr. | 543 | 837 | 1,380 | 488 | 128 | 90 | 2,086 | 19 | 24 | NA | |

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| | | | | | | | | | | |
|--------------|-------|-------|-------|-------|-----|-------|-------|----|-----|-------|
| 3rd Qtr. | 492 | 753 | 1,245 | 393 | 135 | 120 | 1,893 | 20 | 17 | NA |
| 4th Qtr. | 558 | 827 | 1,385 | 446 | 157 | 133 | 2,121 | 16 | 20 | NA |
| | ----- | ----- | ----- | ----- | --- | --- | ----- | -- | -- | |
| CY | 2,184 | 3,277 | 5,461 | 1,818 | 547 | 420 | 8,246 | 74 | 85 | NA |
| 2004 | | | | | | | | | | |
| 1st Qtr. | 525 | 820 | 1,345 | 473 | 159 | 296 | 2,273 | 19 | 19 | 247 |
| 2nd Qtr. | 543 | 846 | 1,389 | 503 | 172 | 337 | 2,401 | 18 | 48 | 284 |
| 3rd Qtr. | 463 | 746 | 1,209 | 411 | 185 | 314 | 2,119 | 16 | 43 | 261 |
| 4th Qtr. | 466 | 811 | 1,277 | 442 | 200 | 386 | 2,305 | 17 | 47 | 324 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | ----- |
| CY | 1,997 | 3,223 | 5,220 | 1,829 | 716 | 1,333 | 9,098 | 70 | 158 | 1,116 |
| 2005 | | | | | | | | | | |
| 1st Qtr. | 470 | 712 | 1,182 | 502 | 185 | 335 | 2,204 | 16 | 51 | 286 |
| 2nd Qtr. | 458 | 789 | 1,247 | 501 | 195 | 398 | 2,341 | 17 | 49 | 337 |
| 3rd Qtr. | 423 | 723 | 1,146 | 412 | 207 | 409 | 2,174 | 15 | 50 | 199 |
| 4th Qtr. | 483 | 798 | 1,281 | 443 | 188 | 420 | 2,332 | 14 | 68 | 197 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | ----- |
| CY | 1,834 | 3,022 | 4,856 | 1,858 | 775 | 1,562 | 9,051 | 62 | 218 | 1,019 |
| 2006 | | | | | | | | | | |
| 1st Qtr. | 496 | 759 | 1,255 | 494 | 194 | 472 | 2,415 | 18 | 50 | 246 |
| 2nd Qtr. | 462 | 775 | 1,237 | 495 | 206 | 482 | 2,420 | 17 | 58 | 258 |
| 3rd Qtr. | 417 | 633 | 1,050 | 374 | 215 | 433 | 2,072 | 12 | 48 | 202 |
| 4th Qtr. | 446 | 661 | 1,107 | 443 | 215 | 509 | 2,274 | 11 | 43 | 260 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | ----- |
| CY | 1,821 | 2,828 | 4,649 | 1,806 | 830 | 1,896 | 9,181 | 58 | 199 | 966 |
| 2007 | | | | | | | | | | |
| 1st Qtr. | 399 | 664 | 1,063 | 511 | 222 | 544 | 2,340 | 15 | 35 | 287 |
| 2nd Qtr. | 402 | 740 | 1,142 | 464 | 233 | 571 | 2,410 | 12 | 42 | 264 |
| 3rd Qtr. # * | 377 | 673 | 1,050 | 395 | 258 | 492 | 2,195 | 11 | 42 | 250 |
| 4th Qtr. # | 334 | 666 | 1,000 | 452 | 257 | 631 | 2,340 | 11 | 46 | 322 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | ----- |
| CY | 1,512 | 2,743 | 4,255 | 1,822 | 970 | 2,238 | 9,285 | 49 | 165 | 1,123 |

See notes next page.

* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar year
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: September 5, 2007

By: /s/NICK S. CYPRUS

(Nick S. Cyprus
Controller and
Chief Accounting Officer)