

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
July 03, 2006

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549-1004

FORM 8-K  
CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) July 3, 2006

GENERAL MOTORS CORPORATION  
-----  
(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000  
-----

=====  
Check the appropriate box below if the Form 8-K filing is intended to  
simultaneously satisfy the filing obligation of the registrant under any of the  
following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

230.425)

- {X} Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 8.01. OTHER EVENTS

On July 3, 2006 General Motors Corporation (GM) issued a news release announcing June 2006 sales. The release is as follows:

Highest Monthly Sales Of 2006: GM Delivers 413,473 Vehicles  
Sales up 15.2 Percent Compared To May  
Launch Vehicles Continue Momentum  
Highest Market Share of 2006 Anticipated

DETROIT - General Motors' dealers in the United States sold 413,473 new cars and trucks in June, the company's best sales performance year-to-date, up 15.2 percent, or about 68,000 units, compared with May.

"I am proud of our June sales results, especially since they reflect our highest sales month so far this year," said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing. "Our launch vehicles had their best sales results so far this year, as evidenced by the sales gains of our all-new full-size utilities. We also had strong sales of the Chevrolet Impala (30,716 vehicles), HHR (9,503), Buick Lucerne (10,690), Pontiac G6 (17,074) and Torrent (4,789)."

GM posted strong passenger car sales with Pontiac leading the way, up 28.7 percent over May and up 12.1 percent over June 2005 on the strength of G6 and G6 convertible hardtop sales. G6 set an all-time sales record and is up 39.9 percent for the first six months of the year. Solstice continues to be one of the hottest cars in the country, and the Torrent crossover also achieved an all-time sales record, up 35.8 percent over May. Other GM divisions posted solid results with Saturn sales up 49.1 percent over May levels. Chevrolet small cars posted robust sales with Cobalt up 21.9 percent, and Aveo up 23.5 percent, compared with May. Also, Impala sales were up 24.6 percent over May.

On the truck side of the market, GM sold 33,148 2007 full-size utilities (including Luxury) in June. Total sales of all GM launch vehicles were up 21.8 percent compared with May and accounted for 25.5 percent of GM's total deliveries for the month. The success of GM's launch vehicles is one of the key components of GM's North America turnaround plan.

"Our customers have told us that success in the marketplace depends on a combination of great new products, strong brands and segment-leading fuel economy, and that is exactly the turnaround strategy we are executing," LaNeve said.

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Chevrolet HHR, Equinox, Saturn Vue and Pontiac Torrent pushed total small utility sales up 25.3 percent compared with a year ago. HHR had its best retail sales month since launch setting an all-time sales record for June and CYTD.

GM sports cars also posted solid June sales results, with a 60.1 percent improvement compared with year-ago levels. Corvette sales were up 21.6 percent and Pontiac Solstice and Saturn Sky continue their brisk sales, with Solstice remaining on dealers' lots an average of 13 days and Sky remaining on lots 10 days.

GM's luxury utilities posted strong sales in June, with the all-new 2007 Cadillac Escalade selling 2,604 units; 2007 Escalade ESV selling 1,782 units; and Cadillac SRX sales increasing 31.6 percent compared with one year ago with 2,489 units sold.

GM will continue to introduce an array of new vehicles throughout 2006, including the Saturn AURA, all-new Chevrolet Silverado and GMC Sierra full-size pickups, the fuel-efficient Saturn Vue Green Line Hybrid, and GMC Acadia and Saturn Outlook crossovers.

June 2005 was the strongest sales month in 19 years with 558,092 deliveries. Compared with last year, June 2006 sales were down 25.9 percent with total car sales down 2.3 percent, and truck sales down 36.8 percent.

"By any measure ... quality of share, launch performance, mix and revenue ... June was a very solid month for GM. Comparing our total volume with last year's employee discount-driven phenomenon is like comparing a home run to a grand slam. Either way, you are scoring runs," said LaNeve.

### Certified Used Vehicles

June sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Used Cars from Saturn, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 43,352 units, equivalent to results last June. Total year-to-date certified GM sales are 263,597 units, up 1.5 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling certified pre-owned brand, posted 37,155 sales in June, up 4 percent from June 2005. Year-to-date sales for GM Certified Used Vehicles are 228,678 units, up 4 percent.

GM Certified Used Vehicles, which sells Chevrolet, Buick, Pontiac, GMC and Oldsmobile models, reached a major milestone in June with the sale of its 2 millionth unit. GM Certified, the first manufacturer-certified brand to cross the 2 million sales threshold, set new category records for certified sales each of the last four years, and Chevrolet has been the industry's top-selling single-line make certified used vehicle since 2004. More than 1 million GM Certified units have been sold since 2004 and GM Certified is on track to set another annual sales record for the category this year.

Cadillac Certified Pre-Owned Vehicles posted 3,618 sales in June, up 6 percent from last June. Used Cars from Saturn sold 1,631 units, down 51 percent. Saab Certified Pre-Owned Vehicles sold 857 units, down 10 percent. In its sixth month of operation, HUMMER Certified Pre-Owned sold 91 units.

"June was another strong month for GM Certified Used Vehicles, the industry's

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

top-selling certified pre-owned brand, with sales up 4 percent over last June and up more than 4 percent year-to-date over the same period last year," LaNeve said. "This month GM Certified Used Vehicles became the industry's first manufacturer-certified brand to reach 2 million sales and is key to our strategy to give customers terrific value on both new and certified used vehicles."

GM North America Reports June and 2006 Second Quarter Production; 2006 Third Quarter Production Forecast Remains Unchanged at 1.050 Million Vehicles

In June, GM North America produced 458,500 vehicles (172,500 cars and 286,000 trucks). This is up 40,000 units or 10 percent compared to June 2005 when the region produced 418,500 vehicles (144,500 cars and 274,000 trucks). (Production totals include joint venture production of 27,000 vehicles in June 2006 and 23,000 vehicles in June 2005.) Also, GM North America built 1.237 million vehicles (462,000 cars and 775,000 trucks) in the second quarter of 2006. This is down 10,000 units or 1 percent compared to second quarter 2005 when the region produced 1.247 million vehicles (458,000 cars and 789,000 trucks). Additionally, the region's 2006 third quarter production forecast remains unchanged at 1.050 million vehicles (405,000 cars and 645,000 trucks).

GM also announced 2006 revised second and third quarter production forecasts for its international regions.

GM Europe - The region's 2006 second quarter production forecast remains unchanged at 502,000 vehicles. In the second quarter of 2005 the region built 501,000 vehicles. The region's 2006 third quarter production forecast also remains unchanged at 372,000 vehicles. In the third quarter of 2005 the region built 412,000 vehicles.

GM Asia Pacific - GM Asia Pacific's 2006 second quarter production forecast is revised at 489,000 vehicles, down 15,000 units from last month's guidance. In the second quarter of 2005 the region built 398,000 vehicles. The region's 2006 third quarter production forecast is revised at 506,000 vehicles, down 10,000 units from last month's guidance. In the third quarter of 2005 the region built 409,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2006 second quarter production estimate is revised at 207,000 vehicles, down 8,000 units from last month's guidance. In the second quarter of 2005 the region built 195,000 vehicles. The region's 2006 third quarter production forecast remains unchanged at 217,000 vehicles. In the third quarter of 2005 the region built 207,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 75 years. Founded in 1908, GM today employs about 327,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2005, 9.17 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM operates one of the world's leading finance companies, GMAC Financial Services, which offers automotive, residential and commercial financing and insurance. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

"expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

# # #

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	June		% Chg per S/D	Calendar Year-to-Date January - June		
	2006	2005		2006	2005	%Chg
Curr S/D: 26						
Prev S/D: 26						
Vehicle Total	413,473	558,092	-25.9	2,066,957	2,352,370	-12.1
Car Total	171,494	175,491	-2.3	816,959	919,111	-11.1
Truck Total	241,979	382,601	-36.8	1,249,998	1,433,259	-12.8
Light Truck Total	236,019	375,338	-37.1	1,219,078	1,401,510	-13.0
Light Vehicle Total	407,513	550,829	-26.0	2,036,037	2,320,621	-12.3

Market Division Vehicle Total	June		% Chg per S/D	Calendar Year-to-Date January - June		
	2006	2005		2006	2005	%Chg
Buick	23,738	37,446	-36.6	125,116	148,854	-15.9
Cadillac	23,265	29,444	-21.0	110,620	121,600	-9.0
Chevrolet	243,353	326,632	-25.5	1,232,401	1,408,333	-12.5
GMC	47,604	88,971	-46.5	233,748	308,302	-24.2
HUMMER	5,661	6,754	-16.2	32,795	17,368	88.8
Oldsmobile	0	145	***.*	96	1,432	-93.3
Other - Isuzu	1,652	1,803	-8.4	7,092	7,414	-4.3
Pontiac	41,115	36,665	12.1	203,937	213,645	-4.5
Saab	3,295	6,614	-50.2	17,691	20,968	-15.6
Saturn	23,790	23,618	0.7	103,461	104,454	-1.0

Sales of Vehicles Produced in US/Canada/Mexico

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Car	160,092	158,693	0.9	768,113	856,354	-10.3
Light Truck	236,019	375,338	-37.1	1,219,078	1,401,510	-13.0

Twenty-six selling days for the June period this year and twenty-six for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P  
GM Car Deliveries - (United States)  
June 2006

	June			Calendar Year-to-Date January - June		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	26	26				
Century	9	628	-98.6	74	5,379	-98.6
LaCrosse	7,423	10,694	-30.6	34,533	45,114	-23.5
LeSabre	130	15,203	-99.1	1,917	46,361	-95.9
Lucerne	10,690	0	***.*	47,123	0	***.*
Park Avenue	0	223	***.*	30	1,916	-98.4
Regal	0	26	***.*	30	508	-94.1
Buick Total	18,252	26,774	-31.8	83,707	99,278	-15.7
CTS	6,267	7,340	-14.6	29,049	33,108	-12.3
DeVille	56	9,449	-99.4	609	30,211	-98.0
DTS	5,879	0	***.*	28,551	0	***.*
Seville	0	3	***.*	9	125	-92.8
STS	2,565	3,719	-31.0	12,449	17,477	-28.8
XLR	307	478	-35.8	1,813	2,367	-23.4
Cadillac Total	15,074	20,989	-28.2	72,480	83,288	-13.0
Aveo	7,426	9,058	-18.0	28,526	35,245	-19.1
Cavalier	17	492	-96.5	270	17,337	-98.4
Classic	5	7	-28.6	5	42,350	***.*
Cobalt	26,929	27,444	-1.9	119,952	102,981	16.5
Corvette	2,938	2,417	21.6	19,063	16,634	14.6
Impala	30,716	16,579	85.3	144,730	123,760	16.9
Malibu	15,443	17,745	-13.0	89,827	100,863	-10.9
Monte Carlo	3,039	2,931	3.7	17,383	18,342	-5.2
SSR	359	773	-53.6	2,558	4,994	-48.8
Chevrolet Total	86,872	77,446	12.2	422,314	462,506	-8.7
Alero	0	125	***.*	67	1,046	-93.6
Aurora	0	0	***.*	0	18	***.*
Oldsmobile Total	0	125	***.*	67	1,064	-93.7
Bonneville	82	948	-91.4	880	7,232	-87.8
G5	5	0	***.*	5	0	***.*

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

G6	17,074	11,874	43.8	74,762	53,441	39.9
Grand Am	63	569	-88.9	640	29,800	-97.9
Grand Prix	10,755	9,524	12.9	53,998	48,504	11.3
GTO	1,221	1,442	-15.3	5,537	6,907	-19.8
Solstice	1,846	0	***.*	11,546	0	***.*
Sunfire	68	1,686	-96.0	717	19,598	-96.3
Vibe	4,669	7,322	-36.2	22,022	33,320	-33.9
Pontiac Total	35,783	33,365	7.2	170,107	198,802	-14.4
-----						
9-2X	122	1,999	-93.9	508	4,225	-88.0
9-3	2,194	3,608	-39.2	12,089	13,373	-9.6
9-5	439	691	-36.5	2,186	3,007	-27.3
Saab Total	2,755	6,298	-56.3	14,783	20,605	-28.3
-----						
ION	11,704	10,043	16.5	50,640	48,920	3.5
Saturn L Series	0	451	***.*	20	4,648	-99.6
Saturn Sky	1,054	0	***.*	2,841	0	***.*
Saturn Total	12,758	10,494	21.6	53,501	53,568	-0.1
-----						
GM Total	171,494	175,491	-2.3	816,959	919,111	-11.1

GM Car Deliveries by Production Source

GM North America *	160,092	158,693	0.9	768,113	856,354	-10.3
GM Import	11,402	16,798	-32.1	48,846	62,757	-22.2
GM Total	171,494	175,491	-2.3	816,959	919,111	-11.1

\* Includes U.S./Canada/Mexico

2-1P  
GM Car Deliveries - (United States)  
June 2006

	June		% Chg per S/D	Calendar Year-to-Date January - June		
	2006	2005		2006	2005	%Chg
Selling Days (S/D)	26	26				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	18,252	26,774	-31.8	83,707	99,278	-15.7
Cadillac Total	15,074	20,989	-28.2	72,480	83,288	-13.0
Chevrolet Total	79,446	68,388	16.2	393,788	427,261	-7.8
Oldsmobile Total	0	125	***.*	67	1,064	-93.7
Pontiac Total	34,562	31,923	8.3	164,570	191,895	-14.2
Saturn Total	12,758	10,494	21.6	53,501	53,568	-0.1
GM North America Total*	160,092	158,693	0.9	768,113	856,354	-10.3
-----						
Chevrolet Total	7,426	9,058	-18.0	28,526	35,245	-19.1
Pontiac Total	1,221	1,442	-15.3	5,537	6,907	-19.8
Saab Total	2,755	6,298	-56.3	14,783	20,605	-28.3
GM Import Total	11,402	16,798	-32.1	48,846	62,757	-22.2

GM Vehicle Deliveries by Marketing Division

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Buick Total	23,738	37,446	-36.6	125,116	148,854	-15.9
Cadillac Total	23,265	29,444	-21.0	110,620	121,600	-9.0
Chevrolet Total	243,353	326,632	-25.5	1,232,401	1,408,333	-12.5
GMC Total	47,604	88,971	-46.5	233,748	308,302	-24.2
HUMMER Total	5,661	6,754	-16.2	32,795	17,368	88.8
Oldsmobile Total	0	145	***.*	96	1,432	-93.3
Other-Isuzu Total	1,652	1,803	-8.4	7,092	7,414	-4.3
Pontiac Total	41,115	36,665	12.1	203,937	213,645	-4.5
Saab Total	3,295	6,614	-50.2	17,691	20,968	-15.6
Saturn Total	23,790	23,618	0.7	103,461	104,454	-1.0
GM Total	413,473	558,092	-25.9	2,066,957	2,352,370	-12.1

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
June 2006

	June		% Chg per S/D	Calendar Year-to-Date January - June		
	2006	2005		2006	2005	%Chg
Selling Days (S/D)	26	26				
Rainier	1,057	1,955	-45.9	8,218	7,550	8.8
Rendezvous	3,099	6,303	-50.8	26,522	33,417	-20.6
Terraza	1,330	2,414	-44.9	6,669	8,609	-22.5
Total Buick	5,486	10,672	-48.6	41,409	49,576	-16.5
Escalade	3,074	3,643	-15.6	18,874	15,064	25.3
Escalade ESV	2,085	1,839	13.4	5,341	7,185	-25.7
Escalade EXT	543	1,082	-49.8	2,209	4,416	-50.0
SRX	2,489	1,891	31.6	11,716	11,647	0.6
Total Cadillac	8,191	8,455	-3.1	38,140	38,312	-0.4
Astro	64	1,436	-95.5	344	14,551	-97.6
C/K Suburban(Chevy)	7,417	12,482	-40.6	34,253	44,781	-23.5
Chevy C/T Series	33	22	50.0	158	126	25.4
Chevy W Series	289	293	-1.4	1,509	1,426	5.8
Colorado	9,171	19,240	-52.3	45,379	75,387	-39.8
Equinox	10,909	17,217	-36.6	56,331	70,985	-20.6
Express Cutaway/G Cut	2,082	1,816	14.6	10,230	9,347	9.4
Express Panel/G Van	9,272	9,292	-0.2	44,945	44,216	1.6
Express/G Sportvan	2,077	2,151	-3.4	10,771	12,802	-15.9
HHR	9,503	0	***.*	51,990	0	***.*
Kodiak 4/5 Series	916	880	4.1	6,526	5,350	22.0
Kodiak 6/7/8 Series	309	416	-25.7	2,016	2,154	-6.4
S/T Blazer	7	534	-98.7	93	4,032	-97.7
S/T Pickup	0	1	***.*	4	140	-97.1
Tahoe	13,473	25,062	-46.2	84,933	81,472	4.2
Tracker	0	15	***.*	11	443	-97.5
TrailBlazer	20,261	30,532	-33.6	92,012	118,379	-22.3
Uplander	6,899	7,760	-11.1	32,509	36,196	-10.2
Venture	17	816	-97.9	165	5,529	-97.0



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Avalanche	4,991	9,862	-49.4	18,739	34,283	-45.3
Silverado-C/K						
Pickup	58,791	109,359	-46.2	317,169	384,228	-17.5
Chevrolet Fullsize						
Pickups	63,782	119,221	-46.5	335,908	418,511	-19.7
.....						
Chevrolet Total	156,481	249,186	-37.2	810,087	945,827	-14.4
-----						
Canyon	2,399	5,416	-55.7	11,024	20,246	-45.5
Envoy	7,381	16,531	-55.4	36,994	57,246	-35.4
GMC C/T Series	25	20	25.0	119	112	6.3
GMC W Series	474	859	-44.8	2,540	2,869	-11.5
Safari (GMC)	5	330	-98.5	55	2,635	-97.9
Savana Panel/G Classic	1,709	2,093	-18.3	8,989	11,483	-21.7
Savana Special/G Cut	1,047	701	49.4	7,651	8,738	-12.4
Savana/Rally	339	271	25.1	1,450	1,277	13.5
Sierra	20,661	38,971	-47.0	101,618	126,181	-19.5
Sonoma	0	2	***.*	0	63	***.*
Topkick 4/5 Series	1,282	2,080	-38.4	6,839	7,714	-11.3
Topkick 6/7/8 Series	980	890	10.1	4,121	4,584	-10.1
Yukon	6,422	12,590	-49.0	32,940	38,415	-14.3
Yukon XL	4,880	8,217	-40.6	19,408	26,739	-27.4
GMC Total	47,604	88,971	-46.5	233,748	308,302	-24.2
-----						
HUMMER H1	57	46	23.9	195	199	-2.0
HUMMER H2	1,365	2,867	-52.4	8,361	12,369	-32.4
HUMMER H3	4,239	3,841	10.4	24,239	4,800	405.0
HUMMER Total	5,661	6,754	-16.2	32,795	17,368	88.8
-----						
Bravada	0	15	***.*	19	247	-92.3
Silhouette	0	5	***.*	10	121	-91.7
Oldsmobile Total	0	20	***.*	29	368	-92.1
-----						
Other-Isuzu F Series	146	121	20.7	658	578	13.8
Other-Isuzu H Series	12	8	50.0	70	22	218.2
Other-Isuzu N Series	1,494	1,674	-10.8	6,364	6,814	-6.6
Other-Isuzu Total	1,652	1,803	-8.4	7,092	7,414	-4.3
-----						
Aztek	23	588	-96.1	279	3,527	-92.1
Montana	23	456	-95.0	300	2,534	-88.2
Montana SV6	497	2,256	-78.0	11,030	8,782	25.6
Torrent	4,789	0	***.*	22,221	0	***.*
Pontiac Total	5,332	3,300	61.6	33,830	14,843	127.9
-----						
9-7X	540	316	70.9	2,908	363	701.1
Saab Total	540	316	70.9	2,908	363	701.1
-----						
Relay	559	1,886	-70.4	3,367	8,567	-60.7
VUE	10,473	11,238	-6.8	46,593	42,319	10.1
Saturn Total	11,032	13,124	-15.9	49,960	50,886	-1.8
-----						
GM Total	241,979	382,601	-36.8	1,249,998	1,433,259	-12.8
-----						
GM TRUCK Deliveries by Production Source						
-----						
GM North America *	240,049	380,170	-36.9	1,241,382	1,423,793	-12.8
-----						
GM Import	1,930	2,431	-20.6	8,616	9,466	-9.0
-----						
GM Total	241,979	382,601	-36.8	1,249,998	1,433,259	-12.8
-----						
GM Light Duty Truck Deliveries by Production Source						

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM North America *	236,019	375,338	-37.1	1,219,078	1,401,510	-13.0
GM Import	0	0	***.*	0	0	***.*
GM Total	236,019	375,338	-37.1	1,219,078	1,401,510	-13.0

\* Includes U.S./Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
June 2006

	June		% Chg per S/D	Calendar Year-to-Date January - June		
	2006	2005		2006	2005	%Chg
Selling Days (S/D)	26	26				

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	5,486	10,672	-48.6	41,409	49,576	-16.5
Cadillac Total	8,191	8,455	-3.1	38,140	38,312	-0.4
Chevrolet Total	156,256	248,981	-37.2	809,031	944,799	-14.4
GMC Total	47,214	88,189	-46.5	231,730	305,907	-24.2
HUMMER Total	5,661	6,754	-16.2	32,795	17,368	88.8
Oldsmobile Total	0	20	***.*	29	368	-92.1
Other-Isuzu Total	337	359	-6.1	1,550	1,371	13.1
Pontiac Total	5,332	3,300	61.6	33,830	14,843	127.9
Saab Total	540	316	70.9	2,908	363	701.1
Saturn Total	11,032	13,124	-15.9	49,960	50,886	-1.8
GM North America Total*	240,049	380,170	-36.9	1,241,382	1,423,793	-12.8
Chevrolet Total	225	205	9.8	1,056	1,028	2.7
GMC Total	390	782	-50.1	2,018	2,395	-15.7
Other-Isuzu Total	1,315	1,444	-8.9	5,542	6,043	-8.3
GM Import Total	1,930	2,431	-20.6	8,616	9,466	-9.0

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	5,486	10,672	-48.6	41,409	49,576	-16.5
Cadillac Total	8,191	8,455	-3.1	38,140	38,312	-0.4
Chevrolet Total	154,934	247,575	-37.4	799,878	936,771	-14.6
GMC Total	44,843	85,122	-47.3	220,129	293,023	-24.9
HUMMER Total	5,661	6,754	-16.2	32,795	17,368	88.8
Oldsmobile Total	0	20	***.*	29	368	-92.1
Pontiac Total	5,332	3,300	61.6	33,830	14,843	127.9
Saab Total	540	316	70.9	2,908	363	701.1
Saturn Total	11,032	13,124	-15.9	49,960	50,886	-1.8
GM North America Total*	236,019	375,338	-37.1	1,219,078	1,401,510	-13.0

GM Light Truck Deliveries by Marketing Division

Buick Total	5,486	10,672	-48.6	41,409	49,576	-16.5
-------------	-------	--------	-------	--------	--------	-------

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Cadillac Total	8,191	8,455	-3.1	38,140	38,312	-0.4
Chevrolet Total	154,934	247,575	-37.4	799,878	936,771	-14.6
GMC Total	44,843	85,122	-47.3	220,129	293,023	-24.9
HUMMER Total	5,661	6,754	-16.2	32,795	17,368	88.8
Oldsmobile Total	0	20	***.*	29	368	-92.1
Pontiac Total	5,332	3,300	61.6	33,830	14,843	127.9
Saab Total	540	316	70.9	2,908	363	701.1
Saturn Total	11,032	13,124	-15.9	49,960	50,886	-1.8
GM Total	236,019	375,338	-37.1	1,219,078	1,401,510	-13.0

\* Includes US/Canada/Mexico

GM Production Schedule - 07/03/06

Units 000s	GMNA			GME2	GMLAAM3	GMAP4	Total Worldwide	GMNA 1		International
	Car1	Truck1	Total					Car	Truck	
2006 Q2 #	462	775	1,237	502	207	489	2,435	17	58	262
O/(U) prior forecast:@ *	7	5	12	0	(8)	(15)	(11)	0	0	(7)
2006 Q3 #	405	645	1,050	372	217	506	2,145	12	48	248
O/(U) prior forecast:@ *	5	(5)	0	0	0	(10)	(10)	0	6	(9)

Units 000s	GMNA			GME	GMLAAM	GMAP	Total Worldwide	GMNA 1		International
	Car	Truck	Total					Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
	-----	-----	-----	-----	---	---	-----	--	--	
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
	-----	-----	-----	-----	---	-----	-----	--	---	
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197
	-----	-----	-----	-----	---	-----	-----	--	---	
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										
1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr. #	462	775	1,237	502	207	489	2,435	17	58	262
3rd Qtr. #	405	645	1,050	372	217	506	2,145	12	48	248
	-----	-----	-----	-----	---	---	-----	--	--	

See notes on next page.

\* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

# Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

-----  
(Registrant)

Date: July 3, 2006

By: /s/PAUL W. SCHMIDT  
---

(Paul W. Schmidt, Controller)