

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
October 03, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549-1004

FORM 8-K  
CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) October 3, 2005

GENERAL MOTORS CORPORATION  
-----  
(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000  
-----

=====  
Check the appropriate box below if the Form 8-K filing is intended to  
simultaneously satisfy the filing obligation of the registrant under any of the  
following provisions:

[ ] Written communications pursuant to Rule 425 under the Securities Act

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

(17 CFR 230.425)

- [ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 8.01. OTHER EVENTS

On October 3, 2005, General Motors Corporation (GM) issued a news release announcing September 2005 sales. The release is as follows:

GM Reports 349,202 Deliveries in September  
All-New Impala, HHR and Cobalt Lead Into Chevy's Next Wave of Product Introductions  
Pontiac G6 Records Best Sales Month Since Launch  
Buick LaCrosse Retail Sales Outpace Year-Ago Century/Regal Retail Deliveries for 9th Month  
H3 Continues to Drive Record HUMMER Sales

DETROIT - General Motors dealers in the United States sold 349,202 new cars and trucks in September, down 24 percent from the same month a year ago. Car sales declined 14.5 percent and truck sales were off 29.5 percent.

GM's September sales results were down following a strong performance in June and July, paced by the GM Employee Discount for Everyone program. September results also were impacted by comparison to very strong year-ago sales, when GM ran its "72-Hour Sale," which offered 0 percent financing for 72 months, resulting in a number of industry sales records.

"We knew going into September that it would be challenging given continued inventory constraints and compared to exceptionally strong year-ago results," said Mark LaNeve, GM North America vice president, Vehicle Sales, Service and Marketing. "The four-month period of the GM Employee Discount for Everyone drove a 6 percent increase in sales and pushed inventory levels to record lows. We're particularly pleased that we continue to experience strong sales of our launch vehicles, led by the HUMMER H3, Pontiac G6, Cadillac DTS and Chevrolet Impala and HHR, which our dealers tell us are moving off their lots as quickly as they arrive from the plant."

As Chevrolet begins its second wave of product introductions with an additional 10 new vehicles by the end of 2006, the new Impala, HHR and Cobalt continue to build sales momentum. Impala deliveries have been very strong as production continues to ramp up, achieving turn rates over 43 percent. September sales of the 2006 Impala totaled 18,603 units. HHR sales in September were 55 percent greater than August and also are spending little time in dealers' inventories,

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

with a turn rate over 40 percent. Cobalt sales continue at a brisk pace despite very low inventories, and it is drawing new owners into the GM family with more than 40 percent of its sales for the calendar year-to-date coming from non-GM owners.

Other GM launch vehicles also continue to build momentum in the market. H3 is driving record HUMMER sales performance and appealing to new GM customers. About 70 percent of H3 buyers previously were not GM owners. HUMMER's September deliveries were up 128 percent compared to last year, and H2 sales hit a milestone in September with delivery of the 100,000th vehicle.

Retail sales of the Buick LaCrosse for the ninth consecutive month surpassed year-ago combined retail sales for Century and Regal.

Pontiac G6 recorded its best sales since launch, with 13,422 deliveries, bolstered by the arrival of the G6 coupe.

Saturn's September sales were up 8 percent, spurred by an 18 percent increase in sales of the new Vue, which also is experiencing high turn rates and low inventory.

GM continues to rebuild its inventories, which at the end of September were approximately 818,000 units.

### Certified Used Vehicles

September sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Used Cars from Saturn and Saab Certified Pre-Owned Vehicles, were 41,532 units, down 5 percent from last September. Total year-to-date certified GM sales are 402,469 units, up nearly 3 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted sales of 35,416 units, down 4 percent from the previous September. Year-to-date sales for GM Certified Used Vehicles are 341,769 units, up 4 percent.

Cadillac Certified Pre-Owned Vehicles posted September sales of 2,924 units, down 11 percent from last September. Cadillac Certified year-to-date sales are up 10 percent over the same period in 2004. Used Cars from Saturn sold 2,336 units, down 17 percent. Saab Certified Pre-Owned Vehicles sold 856 units, up nearly 12 percent.

"September completes an outstanding third quarter for GM Certified Used Vehicles, the industry's top-selling certified brand, which established a new all-time quarterly sales record for the category with 122,039 units sold," LaNeve said. "Looking ahead, we're confident that GM Certified will continue to set the pace for the certified segment in the coming quarter."

### GM North America Reports September and 2005 Third-Quarter Production, 2005 Fourth-Quarter Production Forecast Remains Unchanged

GM North America in September produced 454,000 vehicles (165,000 cars and 289,000 trucks), compared to 470,000 vehicles (184,000 cars and 286,000 trucks) produced in September 2004. Production totals include joint venture production of 26,000 vehicles in September 2005 and 21,000 vehicles in September 2004.

In the third quarter of 2005, the region produced 1.144 million vehicles (423,000 cars and 721,000 trucks). In the third quarter of 2004, the region

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

produced 1.209 million vehicles (463,000 cars and 746,000 trucks). The region's 2005 fourth-quarter production forecast remains unchanged at 1.3 million vehicles (473,000 cars and 827,000 trucks). In the fourth quarter of 2004, the region produced 1.277 million vehicles (466,000 cars and 811,000 trucks).

GM also announced 2005 revised third-quarter and fourth-quarter production forecasts for its international regions:

GM Europe - GM Europe's 2005 third-quarter production forecast remains at 412,000 vehicles. In the third quarter of 2004, GM Europe built 411,000 vehicles. The region's revised 2005 fourth-quarter production forecast is 458,000 vehicles, down 13,000 units from last month's guidance. In the fourth quarter of 2004, GM Europe built 442,000 vehicles.

GM Asia Pacific - GM Asia Pacific's revised 2005 third-quarter production estimate is 409,000 vehicles, down 10,000 units from last month's guidance. In the third quarter of 2004, GM Asia Pacific built 314,000 vehicles. The region's 2005 fourth quarter production forecast remains unchanged at 447,000 vehicles. In the fourth quarter of 2004, the region built 386,000 vehicles.

GM Latin America, Africa and the Middle East - The region's revised 2005 third-quarter production estimate is 207,000 vehicles, down 2,000 units from last month's guidance. In the third quarter of 2004, the region built 185,000 vehicles. The region's revised 2005 fourth-quarter production estimate is 192,000 vehicles, down 5,000 units from last month's guidance. In the fourth quarter of 2004, the region built 200,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader since 1931. Founded in 1908, GM today employs about 317,000 people around the world. It has manufacturing operations in 32 countries and its vehicles are sold in 200 countries. In 2004, GM sold nearly 9 million cars and trucks globally, up 4 percent and the second-highest total in the company's history. GM's global headquarters are at the GM Renaissance Center in Detroit. More information on GM can be found at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management

# # #

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

-----

Calendar Year-to-Date

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	September			January - September			
	Curr S/D:	25		% Chg			
Prev S/D:	25	2005	2004	per S/D	2005	2004	%Chg
Vehicle Total		349,202	458,799	-23.9	3,586,779	3,620,306	-0.9
Car Total		146,824	171,670	-14.5	1,386,207	1,468,651	-5.6
Truck Total		202,378	287,129	-29.5	2,200,572	2,151,655	2.3
Light Truck Total		197,973	283,161	-30.1	2,153,235	2,116,080	1.8
Light Vehicle Total		344,797	454,831	-24.2	3,539,442	3,584,731	-1.3

Market Division	September			Calendar Year-to-Date		
	2005	2004	% Chg	2005	2004	%Chg
Vehicle Total				January - September		
Buick	21,050	25,429	-17.2	230,616	249,179	-7.4
Cadillac	16,507	19,762	-16.5	182,800	169,445	7.9
Chevrolet	205,238	283,264	-27.5	2,120,124	2,108,197	0.6
GMC	37,233	62,754	-40.7	462,601	457,726	1.1
HUMMER	5,806	2,548	127.9	37,017	20,284	82.5
Oldsmobile	67	1,169	-94.3	1,701	27,218	-93.8
Other - Isuzu	1,152	1,022	12.7	10,852	10,598	2.4
Pontiac	41,597	42,495	-2.1	341,266	377,806	-9.7
Saab	1,983	3,102	-36.1	32,146	28,915	11.2
Saturn	18,569	17,254	7.6	167,656	170,938	-1.9

Sales of Domestically Produced Vehicles

Car	136,251	159,695	-14.7	1,290,909	1,393,219	-7.3
Light Truck	197,973	283,161	-30.1	2,153,235	2,116,080	1.8

Twenty-five selling days for the September period this year and twenty-five for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P  
GM Car Deliveries - (United States)  
September 2005

September	Calendar Year-to-Date
	January - September

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	2005	2004	% Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	25	25				
Century	214	4,153	-94.8	6,354	61,544	-89.7
LaCrosse	7,871	0	***.*	73,998	0	***.*
LeSabre	4,474	10,966	-59.2	71,639	94,184	-23.9
Park Avenue	35	1,533	-97.7	2,113	14,811	-85.7
Regal	17	889	-98.1	582	12,856	-95.5
Buick Total	12,611	17,541	-28.1	154,686	183,395	-15.7
CTS	3,847	4,202	-8.4	46,903	43,064	8.9
DeVille	1,064	5,989	-82.2	37,929	52,490	-27.7
DTS	3,667	0	***.*	7,869	0	***.*
Eldorado	0	0	***.*	0	7	***.*
Seville	3	252	-98.8	134	3,063	-95.6
STS	2,212	1,187	86.4	26,548	1,234	***.*
XLR	226	269	-16.0	3,101	2,747	12.9
Cadillac Total	11,019	11,899	-7.4	122,484	102,605	19.4
Aveo	7,728	6,195	24.7	55,225	38,288	44.2
Camaro	0	0	***.*	0	127	***.*
Cavalier	437	19,031	-97.7	18,575	163,281	-88.6
Classic	-8	5,056	***.*	42,352	73,664	-42.5
Cobalt	17,500	0	***.*	166,331	0	***.*
Corvette	2,372	3,705	-36.0	23,080	27,652	-16.5
Impala	21,700	30,776	-29.5	182,279	219,452	-16.9
Malibu	23,156	18,469	25.4	162,891	127,337	27.9
Monte Carlo	826	5,765	-85.7	22,844	44,312	-48.4
Prizm	0	0	***.*	0	5	***.*
SSR	489	791	-38.2	6,743	7,240	-6.9
Chevrolet Total	74,200	89,788	-17.4	680,320	701,358	-3.0
Alero	52	557	-90.7	1,251	19,104	-93.5
Aurora	0	6	***.*	18	193	-90.7
Intrigue	0	0	***.*	0	55	***.*
Oldsmobile Total	52	563	-90.8	1,269	19,352	-93.4
Bonneville	455	2,884	-84.2	9,171	25,380	-63.9
Firebird	0	0	***.*	0	109	***.*
G6	13,422	924	***.*	88,587	924	***.*
Grand Am	356	12,666	-97.2	31,068	120,213	-74.2
Grand Prix	13,830	10,607	30.4	95,937	102,034	-6.0
GTO	994	2,678	-62.9	9,413	8,229	14.4
Solstice	598	0	***.*	681	0	***.*
Sunfire	1,292	2,934	-56.0	23,821	27,563	-13.6
Vibe	6,379	5,227	22.0	54,517	47,529	14.7
Pontiac Total	37,326	37,920	-1.6	313,195	331,981	-5.7
9-2X	96	316	-69.6	5,800	726	698.9
9-3	1,145	1,933	-40.8	19,548	20,922	-6.6
9-5	610	853	-28.5	5,312	7,267	-26.9
Saab Total	1,851	3,102	-40.3	30,660	28,915	6.0
ION	9,735	9,816	-0.8	78,595	83,836	-6.3
Saturn L Series	30	1,041	-97.1	4,998	17,209	-71.0
Saturn S Series	0	0	***.*	0	0	***.*
Saturn Total	9,765	10,857	-10.1	83,593	101,045	-17.3

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Total	146,824	171,670	-14.5	1,386,207	1,468,651	-5.6
-----						
GM Car Deliveries by Production Source						
GM North America *	136,251	159,695	-14.7	1,290,909	1,393,219	-7.3
GM Import	10,573	11,975	-11.7	95,298	75,432	26.3
GM Total	146,824	171,670	-14.5	1,386,207	1,468,651	-5.6

\* Includes U.S./Canada/Mexico

2-1P  
GM Car Deliveries - (United States)  
September 2005

	September		% Chg per S/D	Calendar Year-to-Date January - September		
	2005	2004		2005	2004	%Chg
Selling Days (S/D)	25	25				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	12,611	17,541	-28.1	154,686	183,395	-15.7
Cadillac Total	11,019	11,899	-7.4	122,484	102,605	19.4
Chevrolet Total	66,472	83,593	-20.5	625,095	663,070	-5.7
Oldsmobile Total	52	563	-90.8	1,269	19,352	-93.4
Pontiac Total	36,332	35,242	3.1	303,782	323,752	-6.2
Saturn Total	9,765	10,857	-10.1	83,593	101,045	-17.3
GM North America Total*	136,251	159,695	-14.7	1,290,909	1,393,219	-7.3
Chevrolet Total	7,728	6,195	24.7	55,225	38,288	44.2
Pontiac Total	994	2,678	-62.9	9,413	8,229	14.4
Saab Total	1,851	3,102	-40.3	30,660	28,915	6.0
GM Import Total	10,573	11,975	-11.7	95,298	75,432	26.3

GM Vehicle Deliveries by Marketing Division

Buick Total	21,050	25,429	-17.2	230,616	249,179	-7.4
Cadillac Total	16,507	19,762	-16.5	182,800	169,445	7.9
Chevrolet Total	205,238	283,264	-27.5	2,120,124	2,108,197	0.6
GMC Total	37,233	62,754	-40.7	462,601	457,726	1.1
HUMMER Total	5,806	2,548	127.9	37,017	20,284	82.5
Oldsmobile Total	67	1,169	-94.3	1,701	27,218	-93.8
Other-Isuzu Total	1,152	1,022	12.7	10,852	10,598	2.4
Pontiac Total	41,597	42,495	-2.1	341,266	377,806	-9.7
Saab Total	1,983	3,102	-36.1	32,146	28,915	11.2
Saturn Total	18,569	17,254	7.6	167,656	170,938	-1.9
GM Total	349,202	458,799	-23.9	3,586,779	3,620,306	-0.9

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
September 2005

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	September			Calendar Year-to-Date January - September		
	2005	2004	% Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	25	25				
Rainier	1,683	3,338	-49.6	12,705	17,880	-28.9
Rendezvous	4,314	4,550	-5.2	46,937	47,904	-2.0
Terraza	2,442	0	***.*	16,288	0	***.*
Total Buick	8,439	7,888	7.0	75,930	65,784	15.4
Escalade	2,449	3,169	-22.7	24,310	26,798	-9.3
Escalade ESV	920	1,521	-39.5	10,994	11,104	-1.0
Escalade EXT	495	734	-32.6	6,572	7,279	-9.7
SRX	1,624	2,439	-33.4	18,440	21,659	-14.9
Total Cadillac	5,488	7,863	-30.2	60,316	66,840	-9.8
Astro	971	1,884	-48.5	18,146	25,615	-29.2
C/K Suburban(Chevy)	5,640	12,987	-56.6	70,073	89,748	-21.9
Chevy C/T Series	14	25	-44.0	192	286	-32.9
Chevy W Series	254	292	-13.0	2,082	1,867	11.5
Colorado	7,648	12,493	-38.8	106,930	85,193	25.5
Equinox	8,987	12,126	-25.9	107,557	51,007	110.9
Express Cutaway/G Cut	1,989	2,352	-15.4	14,706	15,293	-3.8
Express Panel/G Van	6,026	6,052	-0.4	66,867	55,386	20.7
Express/G Sportvan	978	1,428	-31.5	16,152	14,354	12.5
HHR	8,602	0	***.*	18,776	0	***.*
Kodiak 4/5 Series	888	992	-10.5	8,048	6,288	28.0
Kodiak 6/7/8 Series	486	230	111.3	3,308	2,630	25.8
S/T Blazer	158	1,705	-90.7	4,711	30,089	-84.3
S/T Pickup	4	368	-98.9	148	9,634	-98.5
Tahoe	9,151	20,905	-56.2	123,202	146,554	-15.9
Tracker	3	933	-99.7	468	13,690	-96.6
TrailBlazer	21,412	28,175	-24.0	190,964	207,855	-8.1
Uplander	5,423	0	***.*	57,706	0	***.*
Venture	222	5,375	-95.9	6,780	60,750	-88.8
Avalanche	4,131	8,147	-49.3	52,710	63,689	-17.2
Silverado-C/K Pickup	48,051	77,007	-37.6	570,278	526,911	8.2
Chevrolet Fullsize Pickups	52,182	85,154	-38.7	622,988	590,600	5.5
Chevrolet Total	131,038	193,476	-32.3	1,439,804	1,406,839	2.3
Canyon	2,254	2,999	-24.8	29,067	18,854	54.2
Envoy	6,157	14,792	-58.4	88,245	105,565	-16.4
GMC C/T Series	15	11	36.4	156	337	-53.7
GMC W Series	420	416	1.0	4,792	3,944	21.5
Safari (GMC)	139	406	-65.8	3,214	6,170	-47.9
Savana Panel/G Classic	1,492	1,816	-17.8	16,597	15,164	9.5
Savana Special/G Cut	406	530	-23.4	10,374	15,835	-34.5
Savana/Rally	157	206	-23.8	1,710	1,883	-9.2
Sierra	16,232	23,588	-31.2	187,371	160,935	16.4
Sonoma	2	162	-98.8	66	3,125	-97.9
Topkick 4/5 Series	752	452	66.4	12,041	4,578	163.0
Topkick 6/7/8 Series	424	528	-19.7	5,866	5,047	16.2
Yukon	5,094	9,510	-46.4	60,194	68,061	-11.6
Yukon XL	3,689	7,338	-49.7	42,908	48,228	-11.0



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GMC Total	37,233	62,754	-40.7	462,601	457,726	1.1
HUMMER H1	28	24	16.7	291	340	-14.4
HUMMER H2	1,724	2,524	-31.7	18,436	19,944	-7.6
HUMMER H3	4,054	0	***.*	18,290	0	***.*
HUMMER Total	5,806	2,548	127.9	37,017	20,284	82.5
Bravada	14	128	-89.1	301	1,737	-82.7
Silhouette	1	478	-99.8	131	6,129	-97.9
Oldsmobile Total	15	606	-97.5	432	7,866	-94.5
Other-Isuzu F Series	123	109	12.8	951	937	1.5
Other-Isuzu H Series	4	0	***.*	39	0	***.*
Other-Isuzu N Series	1,025	913	12.3	9,862	9,661	2.1
Other-Isuzu Total	1,152	1,022	12.7	10,852	10,598	2.4
Aztek	287	1,524	-81.2	4,586	16,901	-72.9
Montana	235	3,051	-92.3	3,442	28,924	-88.1
Montana SV6	2,342	0	***.*	17,781	0	***.*
Torrent	1,407	0	***.*	2,262	0	***.*
Pontiac Total	4,271	4,575	-6.6	28,071	45,825	-38.7
9-7X	132	0	***.*	1,486	0	***.*
Saab Total	132	0	***.*	1,486	0	***.*
Relay	1,267	0	***.*	13,101	0	***.*
VUE	7,537	6,397	17.8	70,962	69,893	1.5
Saturn Total	8,804	6,397	37.6	84,063	69,893	20.3
GM Total	202,378	287,129	-29.5	2,200,572	2,151,655	2.3

GM TRUCK Deliveries by Production Source

GM North America *	201,051	285,846	-29.7	2,186,367	2,138,492	2.2
GM Import	1,327	1,283	3.4	14,205	13,163	7.9
GM Total	202,378	287,129	-29.5	2,200,572	2,151,655	2.3

GM Light Duty Truck Deliveries by Production Source

GM North America *	197,973	283,161	-30.1	2,153,235	2,116,080	1.8
GM Import	0	0	***.*	0	0	***.*
GM Total	197,973	283,161	-30.1	2,153,235	2,116,080	1.8

\* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)  
September 2005

	September			Calendar Year-to-Date January - September		
	2005	2004	% Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	25	25				

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	8,439	7,888	7.0	75,930	65,784	15.4
Cadillac Total	5,488	7,863	-30.2	60,316	66,840	-9.8
Chevrolet Total	130,857	193,325	-32.3	1,438,296	1,405,691	2.3
GMC Total	36,900	62,419	-40.9	458,543	454,479	0.9
HUMMER Total	5,806	2,548	127.9	37,017	20,284	82.5
Oldsmobile Total	15	606	-97.5	432	7,866	-94.5
Other-Isuzu Total	339	225	50.7	2,213	1,830	20.9
Pontiac Total	4,271	4,575	-6.6	28,071	45,825	-38.7
Saab Total	132	0	***.*	1,486	0	***.*
Saturn Total	8,804	6,397	37.6	84,063	69,893	20.3
GM North America Total*	201,051	285,846	-29.7	2,186,367	2,138,492	2.2

Chevrolet Total	181	151	19.9	1,508	1,148	31.4
GMC Total	333	335	-0.6	4,058	3,247	25.0
Other-Isuzu Total	813	797	2.0	8,639	8,768	-1.5
GM Import Total	1,327	1,283	3.4	14,205	13,163	7.9

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	8,439	7,888	7.0	75,930	65,784	15.4
Cadillac Total	5,488	7,863	-30.2	60,316	66,840	-9.8
Chevrolet Total	129,396	191,937	-32.6	1,426,174	1,395,768	2.2
GMC Total	35,622	61,347	-41.9	439,746	443,820	-0.9
HUMMER Total	5,806	2,548	127.9	37,017	20,284	82.5
Oldsmobile Total	15	606	-97.5	432	7,866	-94.5
Pontiac Total	4,271	4,575	-6.6	28,071	45,825	-38.7
Saab Total	132	0	***.*	1,486	0	***.*
Saturn Total	8,804	6,397	37.6	84,063	69,893	20.3
GM North America Total*	197,973	283,161	-30.1	2,153,235	2,116,080	1.8

GM Light Truck Deliveries by Marketing Division

Buick Total	8,439	7,888	7.0	75,930	65,784	15.4
Cadillac Total	5,488	7,863	-30.2	60,316	66,840	-9.8
Chevrolet Total	129,396	191,937	-32.6	1,426,174	1,395,768	2.2
GMC Total	35,622	61,347	-41.9	439,746	443,820	-0.9
HUMMER Total	5,806	2,548	127.9	37,017	20,284	82.5
Oldsmobile Total	15	606	-97.5	432	7,866	-94.5
Pontiac Total	4,271	4,575	-6.6	28,071	45,825	-38.7
Saab Total	132	0	***.*	1,486	0	***.*
Saturn Total	8,804	6,397	37.6	84,063	69,893	20.3
GM Total	197,973	283,161	-30.1	2,153,235	2,116,080	1.8

\* Includes US/Canada/Mexico

GM Production Schedule - 10/03/05

GMNA

Memo: Joint Ventures

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Units 000s	-----			GME2	GMLAAM3	GMAP4	Total Worldwide	GMNA 1		International
	Carl	Truck1	Total					Car	Truck	
2005 Q3 #	423	721	1,144	412	207	409	2,172	15	48	344
O/(U) prior forecast:@	5	9	14	0	(2)	(10)	2	0	0	(6)
2005 Q4 #	473	827	1,300	458	192	447	2,397	14	69	394
O/(U) prior forecast:@	0	0	0	(13)	(5)	0	(18)	0	0	5

Units 000s	GMNA			GME	GMLAAM	GMAP	Total Worldwide	Memo: Joint Ventures		International
	Car	Truck	Total					GMNA 1 Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	713	1,183	502	185	335	2,205	16	51	287
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr. #	423	721	1,144	412	207	409	2,172	15	48	350
4th Qtr. #	473	827	1,300	458	192	447	2,397	14	69	389
CY #	1,824	3,050	4,874	1,873	779	1,589	9,115	62	217	1,363

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

See notes next page.

@ Numbers may vary due to rounding

# Denotes estimate

- 1 GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- 2 GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004
- 3 GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- 4 GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004
- 5 International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

-----  
(Registrant)

Date: October 3, 2005

By: /s/PETER R. BIBLE

-----  
(Peter R. Bible,  
Chief Accounting Officer)