| HSBC HOLDINGS PLC |
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| Form 6-K          |
| February 19, 2019 |
| FORM 6-K          |

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 Report of Foreign Private Issuer Pursuant to Rule 13a - 16 or 15d - 16 of the Securities Exchange Act of 1934 Commission File Number: 001-14930 For the month of February 2019 HSBC Holdings plc 42nd Floor, 8 Canada Square, London E14 5HQ, England (Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F). Form 20-F X Form 40-F ..... Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): ..... Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): ..... (Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934). No X Yes ...... (If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-).

### Pillar 3 Disclosures at 31 December 2018

### Contents

| Contents                                       |                                       |
|--|---------------------------------------|
|  | Page                                  |
| Introduction                                   | <u>3</u>                              |
| Key metrics                                    | 3<br>4<br>4<br>4<br>5<br>5<br>7<br>14 |
| Regulatory framework for disclosures           | <u>4</u>                              |
| Pillar 3 disclosures                           | <u>4</u>                              |
| Regulatory developments                        | <u>4</u>                              |
| Accounting developments                        | <u>5</u>                              |
| Risk management                                | 5                                     |
| Linkage to the Annual Report and Accounts 2018 | 7                                     |
| Capital and RWAs                               | _<br>14                               |
| Capital management                             | <u>14</u>                             |
| Own funds                                      | <u>14</u>                             |
| Leverage ratio                                 | <u>16</u>                             |
| Pillar 1 capital requirements and RWA flow     | <u>17</u>                             |
| Pillar 2 and ICAAP                             | <u>19</u>                             |
| Credit risk                                    | <u>20</u>                             |
| Overview and responsibilities                  | <u>20</u>                             |
| Credit risk management                         | <u>20</u>                             |
| Credit risk models governance                  | <u>20</u>                             |
| Credit quality of assets                       | <u>20</u><br>20                       |
| Risk mitigation                                | <u>20</u><br><u>34</u>                |
| Global risk                                    | <u>38</u>                             |
| Wholesale risk                                 | <u>38</u><br>40                       |
| Retail risk                                    |                                       |
|  | <u>46</u>                             |
| Model performance                              | <u>51</u>                             |
| Counterparty credit risk                       | <u>55</u>                             |
| Counterparty credit risk management            | <u>55</u>                             |
| Securitisation USDC acquisition strategy       | <u>58</u>                             |
| HSBC securitisation strategy                   | <u>58</u>                             |
| HSBC securitisation activity                   | <u>58</u>                             |
| Monitoring of securitisation positions         | <u>58</u>                             |
| Securitisation accounting treatment            | <u>59</u>                             |
| Securitisation regulatory treatment            | <u>59</u>                             |
| Analysis of securitisation exposures           | <u>59</u>                             |
| Market risk                                    | <u>61</u>                             |
| Overview of market risk in global businesses   | <u>61</u>                             |
| Market risk governance                         | <u>62</u>                             |
| Market risk measures                           | <u>62</u>                             |
| Market risk capital models                     | <u>64</u>                             |
| Prudent valuation adjustment                   | <u>65</u>                             |
| Structural foreign exchange exposures          | <u>66</u>                             |
| Interest rate risk in the banking book         | <u>66</u>                             |
| Operational risk                               | <u>67</u>                             |
| Overview and objectives                        | <u>67</u>                             |
| Organisation and responsibilities              | <u>67</u>                             |
| Developments during 2018                       | <u>67</u>                             |
| Measurement and monitoring                     | <u>68</u>                             |
|  |                                       |

| Other risks                             | <u>69</u> |
|---|-----------|
| Pension risk                            | <u>69</u> |
| Non-trading book exposures in equities  | <u>69</u> |
| Risk management of insurance operations | <u>69</u> |
| Liquidity and funding risk              | <u>69</u> |
| Reputational risk                       | <u>75</u> |
| Sustainability risk                     | <u>75</u> |
| Business risk                           | <u>75</u> |
| Dilution risk                           | <u>75</u> |
| Remuneration                            | <u>75</u> |
|   |           |

Contacts

| Appendices                             |                            |          |
|--|----------------------------|----------|
|  | Page                       |          |
| I Additional tables                    | <u>76</u>                  |          |
| II Asset encumbrance                   | <u>102</u>                 |          |
| III Summary of disclosures withheld    | l <u>102</u>               |          |
| Other Information                      |                            |          |
| Abbreviations                          | <u>10</u>                  | 3        |
| Cautionary statement regarding forward | vard-looking statements 10 | <u>5</u> |

Certain defined terms

Unless the context requires otherwise, 'HSBC Holdings' means HSBC Holdings plc and 'HSBC', the 'Group', 'we', 'us' and 'our' refer to HSBC Holdings together with its subsidiaries. Within this document the Hong Kong Special Administrative Region of the People's Republic of China is referred to as 'Hong Kong'. When used in the terms 'shareholders' equity' and 'total shareholders' equity', 'shareholders' means holders of HSBC Holdings ordinary shares and those preference shares and capital securities issued by HSBC Holdings classified as equity. The abbreviations '\$m' and '\$bn' represent millions and billions (thousands of millions) of US dollars respectively.

105

### Tables

|  | Re | fPage |
|--|----|-------|
| 1 Key metrics (KM1/IFRS9-FL)   | a  | 3     |
| 2 Reconciliation of capital with and without IFRS 9 transitional arrangements applied                                |    | 3     |
| 3 Reconciliation of balance sheets – financial accounting to regulatory scope of consolidation                       |    | 8     |
| 4 Principal entities with a different regulatory and accounting scope of consolidation (LI3)                         |    | 10    |
| Differences between accounting and regulatory scance of consolidation and manning of financial                       |    |       |
| statement categories with regulatory risk categories (LII)   |    | 11    |
| Main sources of differences between regulatory exposure amounts and carrying values in financial                     |    |       |
| 6 statements (LI2)   | a  | 13    |
|  | _  | 14    |
|  | )  |       |
|  | )  | 16    |
| ~ — · · · · · · · · · · · · · · · · · ·  | 1  | 16    |
| 10 Leverage ratio – Split of on-balance sheet exposures (excluding derivatives, SFTs and exempted exposures) (LRSpl) | 1  | 17    |
| 11 Overview of RWAs (OV1)  | )  | 18    |
| 12RWA flow statements of credit risk exposures under the IRB approach (CR8)  |    | 18    |
| 13RWA flow statements of CCR exposures under IMM (CCR7)  |    | 19    |
| 14RWA flow statements of market risk exposures under IMA (MR2-B)   |    | 19    |
| 15 Credit quality of exposures by exposure classes and instruments (CR1-A)   |    | 21    |
| 16Credit quality of exposures by industry or counterparty types (CR1-B)  |    | 23    |
| 17 Credit quality of exposures by geography (CR1-C)  |    | 24    |
| 18 Ageing of past-due unimpaired and impaired exposures (CR1-D)  |    | 25    |
| 19Non-performing and forborne exposures (CR1-E)  |    | 25    |
|  |    | 26    |
|  | ı  |       |
| 21 Geographical breakdown of exposures (CRB-C)   |    | 27    |
| 22 Concentration of exposures by industry or counterparty types (CRB-D)  |    | 29    |
| 23 Maturity of on-balance sheet exposures (CRB-E)  |    | 33    |
| 24 Amount of past due unimpaired and credit-impaired exposures by geographical region                                |    | 34    |
| 25 Credit risk mitigation techniques – overview (CR3)  |    | 35    |
| 26 Standardised approach – credit conversion factor ('CCF') and credit risk mitigation ('CRM') effects (CR4) to      | )  | 36    |
| 27 Standardised approach – exposures by asset class and risk weight (CR5)  | )  | 37    |
| 28 IRB – Effect on RWA of credit derivatives used as CRM techniques (CR7)  |    | 37    |
| 29 Credit derivatives exposures (CCR6)   |    | 38    |
| 30 Wholesale IRB credit risk models  |    | 41    |
| 31 IRB models – estimated and actual values (wholesale)  |    | 42    |
| 32 IRB models – corporate PD models – performance by CRR grade   |    | 42    |
| 33 Material retail IRB risk rating systems   |    | 46    |
| 34IRB models – estimated and actual values (retail)  |    | 49    |
| 35 Wholesale IRB exposure – back-testing of probability of default (PD) per portfolio (CR9)                          |    | 51    |
| 33 Wholesale IRB exposure – back-testing of probability of default (112) per portiono (CR3)                          |    | 31    |
| ]  | Re | fPage |
| 36Retail IRB exposure – back-testing of probability of default (PD) per portfolio (CR9)                              |    | 53    |
| 37 Counterparty credit risk exposure – by exposure class, product and geographical region                            |    | 56    |
| 38Counterparty credit risk – RWAs by exposure class, product and geographical region                                 |    | 57    |
| 39 Securitisation exposure – movement in the year  |    | 60    |
| 40 Securitisation – asset values and impairments   |    | 60    |
| 41 Market risk under standardised approach (MR1)   |    | 61    |
| 42 Market risk under IMA (MR2-A)   |    | 61    |

| 43 IMA values for trading portfolios (MR3)  |   | 64  |
|---|---|-----|
| 44 Prudential valuation adjustments (PV1)   |   | 66  |
| 45 Operational risk RWAs  |   | 67  |
| 46 Non-trading book equity investments  |   | 69  |
| 47 Level and components of HSBC Group consolidated liquidity coverage ratio (LIQ1)                                    |   | 72  |
| 48 Analysis of on-balance sheet encumbered and unencumbered assets  |   | 73  |
| 49 Wholesale IRB exposure – by obligor grade  |   | 76  |
| 50PD, LGD, RWA and exposure by country/territory  |   | 77  |
| 51 Retail IRB exposure – by internal PD band  |   | 84  |
| 52IRB expected loss and CRAs – by exposure class  | b | 85  |
| 53 Credit risk RWAs – by geographical region  | b | 86  |
| 54IRB exposure – credit risk mitigation   |   | 87  |
| 55 Standardised exposure – credit risk mitigation   |   | 87  |
| 56 Standardised exposure – by credit quality step   | a | 88  |
| 57 Changes in stock of general and specific credit risk adjustments (CR2-A)   |   | 88  |
| 58Changes in stock of defaulted loans and debt securities (CR2-B)   |   | 88  |
| 59 IRB – Credit risk exposures by portfolio and PD range (CR6)  | a | 89  |
| 60 Specialised lending on slotting approach (CR10)  |   | 94  |
| 61 Analysis of counterparty credit risk exposure by approach (excluding centrally cleared exposures) (CCR1)           | , | 95  |
| 62Credit valuation adjustment (CVA) capital charge (CCR2)   |   | 95  |
| 63 Standardised approach – CCR exposures by regulatory portfolio and risk weights (CCR3)                              |   | 95  |
| 64 IRB – CCR exposures by portfolio and PD scale (CCR4)   |   | 96  |
| 65 Impact of netting and collateral held on exposure values (CCR5-A)  |   | 98  |
| 66 Composition of collateral for CCR exposure (CCR5-B)  |   | 98  |
| 67 Exposures to central counterparties (CCR8)   |   | 98  |
| 68 Securitisation exposures in the non-trading book (SEC1)  |   | 99  |
| 69 Securitisation exposures in the trading book (SEC2)  |   | 99  |
| Securitisation exposures in the non-trading book and associated capital requirements – bank acting as                 |   | 100 |
| originator or sponsor (SEC3)  |   | 100 |
| Securitisation exposures in the non-trading book and associated capital requirements – bank acting as investor (SEC4) |   | 101 |
| 72 Asset encumbrance  |   | 102 |
|   |   |     |

The Group has adopted the EU's regulatory transitional arrangements for International Financial Reporting Standard ('IFRS') 9 Financial instruments. A number of tables in this document report under this arrangement as follows: a. Some figures for 2018 (indicated with ^) within this table have been prepared on an IFRS 9 transitional basis. b. All figures within this table have been prepared on an IFRS 9 transitional basis.

All other tables report numbers on the basis of full adoption of IFRS 9.

Pillar 3 Disclosures at 31 December 2018

### Introduction

Table 1: Key metrics (KM1/IFRS9-FL)

| 1 au             | ic 1. Rey metrics (RW1711 RS)-1 L)   |           |              |        |        |        |         |                     |
|------------------|--|-----------|--------------|--------|--------|--------|---------|---------------------|
|                  |  |           | At<br>31 Dec | 30 Sep | 30 Jun | 31 Mar | · 1 Jan | 31 Dec <sup>1</sup> |
| Ref <sup>5</sup> |  | Footnotes |              | _      | 2018   | 2018   | 2018    | 2017                |
| 1                | Available capital (\$bn)  Common equity tier 1 ('CET1') capital  CET1 capital as if IFRS 9 transitional arrangements had | 2 ^       | 121.0        | 123.1  | 122.8  | 129.6  | 127.3   | 126.1               |
| 2                | not been applied   | •         | 120.0        | 122.1  | 121.8  | 128.6  | 126.3   | N/A                 |
| 3                | Tier 1 capital Tier 1 capital as if IFRS 9 transitional arrangements had   | ^<br>I    | 147.1        | 149.3  | 147.1  | 157.1  | 152.1   | 151.0               |
| 4                | not been applied   |           | 146.1        | 148.3  | 146.1  | 156.1  | 151.1   | N/A                 |
| 5                | Total regulatory capital Total capital as if IFRS 9 transitional arrangements had  | ۸         | 173.2        | 178.1  | 176.6  | 185.2  | 183.1   | 182.4               |
| 6                | not been applied   |           | 172.2        | 177.1  | 175.6  | 184.2  | 182.1   | N/A                 |
| 7                | Risk-weighted assets ('RWAs') (\$bn) Total RWAs  |           | 865.3        | 862.7  | 865.5  | 894.4  | 872.1   | 871.3               |
| 8                | Total RWAs as if IFRS 9 transitional arrangements had not been applied   |           | 864.7        | 862.1  | 864.9  | 893.8  | 871.6   | N/A                 |
| 0                | Capital ratios (%)   | 2         | 140          | 1.1.2  | 1.1.0  | 115    | 116     | 14.5                |
| 9                | CET1 as if IFRS 9 transitional arrangements had not  | ٨         | 14.0         | 14.3   | 14.2   | 14.5   | 14.6    | 14.5                |
| 10               | been applied   |           | 13.9         | 14.2   | 14.1   | 14.4   | 14.5    | N/A                 |
| 11               | Total tier 1 Tier 1 as if IFRS 9 transitional arrangements had not   | ۸         | 17.0         | 17.3   | 17.0   | 17.6   | 17.4    | 17.3                |
| 12               | been applied   |           | 16.9         | 17.2   | 16.9   | 17.5   | 17.3    | N/A                 |
| 13               | Total capital Total capital as if IFRS 9 transitional arrangements had   | ^         | 20.0         | 20.7   | 20.4   | 20.7   | 21.0    | 20.9                |
| 14               | not been applied   |           | 19.9         | 20.6   | 20.3   | 20.6   | 20.9    | N/A                 |
|                  | Additional CET1 buffer requirements as a percentage of RWA (%)   | f         |              |        |        |        |         |                     |
|                  | Capital conservation buffer requirement  |           | 1.88         | 1.88   | 1.88   | 1.88   | N/A     | 1.25                |
|                  | Countercyclical buffer requirement   |           | 0.56         | 0.45   | 0.46   | 0.34   | N/A     | 0.22                |
|                  | Bank G-SIB and/or D-SIB additional requirements  |           | 1.50         | 1.50   | 1.50   | 1.50   | N/A     | 1.25                |
|                  | Total of bank CET1 specific buffer requirements  |           | 3.94         | 3.83   | 3.84   | 3.72   | N/A     | 2.72                |

Total capital requirement (%)

|    | Total capital requirement  | 3 | 10.9    | 11.5     | 11.5    | 11.5    | N/A     | N/A      |
|----|--|---|---------|----------|---------|---------|---------|----------|
|    | CET1 available after meeting the bank's minimum capital requirements     | 4 | 7.9     | 7.8      | 7.7     | 8.0     | N/A     | 8.0      |
|    | Leverage ratio   | 5 |         |          |         |         |         |          |
| 15 | Total leverage ratio exposure measure (\$bn)                             | ٨ | 2,614.9 | 92,676.4 | 42,664. | 12,707. | 92,556. | 42,557.1 |
| 16 | Leverage ratio (%) Leverage ratio as if IFRS 9 transitional arrangements | ٨ | 5.5     | 5.4      | 5.4     | 5.6     | 5.6     | 5.6      |
| 17 | had not been applied (%)   |   | 5.5     | 5.4      | 5.3     | 5.5     | 5.6     | N/A      |
|    | Liquidity Coverage Ratio ('LCR')   | 6 |         |          |         |         |         |          |
|    | Total high-quality liquid assets (\$bn)                                  |   | 567.2   | 533.2    | 540.2   | 533.1   | N/A     | 512.6    |
|    | Total net cash outflow (\$bn)  |   | 368.7   | 334.1    | 341.7   | 338.5   | N/A     | 359.9    |
|    | LCR ratio (%)  | 7 | 153.8   | 159.6    | 158.1   | 157.5   | N/A     | 142.2    |

<sup>\*</sup>The references in this, and subsequent tables, identify the lines prescribed in the relevant European Banking Authority ('EBA') template where applicable and where there is a value.

Table 2: Reconciliation of capital with and without IFRS 9 transitional arrangements applied

| , and the second | At 31 Dec 2018              |   |
|--|-----------------------------|---|
|  | CET1 Tier 1 Total own funds |   |
|  | \$bn \$bn \$bn              |   |
| Reported balance using IFRS 9 transitional arrangements  | 121.0 147.1 173.2           |   |
| Expected credit losses ('ECL') reversed under transitional arrangements for IFRS 9   | (1.2)(1.2)(1.2              | ) |
| <ul> <li>Standardised ('STD') approach</li> </ul>  | (1.2)(1.2)(1.2              | ) |
| <ul> <li>Internal ratings based ('IRB') approach</li> </ul>  |                             |   |
| Tax impacts  | 0.3 0.3 0.3                 |   |
| Changes in amounts deducted from CET1 for deferred tax assets and significant investments  | (0.1 )(0.1 )(0.1            | ) |
| <ul> <li>amounts deducted from CET1 for deferred tax assets</li> </ul>   | <del>_</del>                |   |
| <ul> <li>amounts deducted from CET1 for significant investments</li> </ul>   | (0.1)(0.1)(0.1              | ) |
| Reported balance excluding IFRS 9 transitional arrangements  | 120.0 146.1 172.2           |   |

<sup>1</sup> Figures presented as reported under IAS 39 'Financial instruments: recognition & measurement' at 31 December 2017.

<sup>&</sup>lt;sup>2</sup>Capital figures and ratios are reported on the CRD IV transitional basis for additional tier 1 and tier 2 capital in accordance with articles 484-92 of the Capital Requirements Regulation.

Total capital requirement is defined as the sum of Pillar 1 and Pillar 2A capital requirements set by the Prudential Regulation Authority ('PRA'). Our Pillar 2A requirement at 31 December 2018, as per the PRA's Individual Capital Guidance based on a point in time assessment, was 2.9% of RWAs, of which 1.6% was met by CET1. On 1 January 2019, our Pillar 2A requirement increased to 3.0% of RWAs, of which 1.7% must be met by CET1.

<sup>4</sup>The minimum requirements represent the total capital requirement to be met by CET1.

<sup>5</sup>Leverage ratio is calculated using the CRD IV end point basis for additional tier 1 capital.

The EU's regulatory transitional arrangements for IFRS 9 'Financial instruments' in article 473a of the Capital Requirements Regulation do not apply to liquidity coverage measures.

<sup>7</sup> LCR is calculated as at the end of each period rather than using average values. Refer to page 132 of the Annual Report and Accounts 2018 for further detail.

Regulatory framework for disclosures

HSBC is supervised on a consolidated basis in the United Kingdom ('UK') by the Prudential Regulation Authority ('PRA'), which receives information on the capital adequacy of, and sets capital requirements for, the Group as a whole. Individual banking subsidiaries are directly regulated by their local banking supervisors, who set and monitor their local capital adequacy requirements. In most jurisdictions, non-banking financial subsidiaries are also subject to the supervision and capital requirements of local regulatory authorities.

At a consolidated group level, we calculated capital for prudential regulatory reporting purposes throughout 2018 using the Basel III framework of the Basel Committee ('Basel') as implemented by the European Union ('EU') in the amended Capital Requirements Directive and Regulation ('CRD IV'), and in the PRA's Rulebook for the UK banking industry. The regulators of Group banking entities outside the EU are at varying stages of implementation of the Basel Committee's framework, so local regulation in 2018 may have been on the basis of Basel I, II or III.

The Basel Committee's framework is structured around three 'pillars': the Pillar 1 minimum capital requirements and Pillar 2 supervisory review process are complemented by Pillar 3 market discipline. The aim of Pillar 3 is to produce disclosures that allow market participants to assess the scope of application by banks of the Basel Committee's framework and the rules in their jurisdiction, their capital condition, risk exposures and risk management processes, and hence their capital adequacy.

Pillar 3 requires all material risks to be disclosed to provide a comprehensive view of a bank's risk profile. The PRA's final rules adopted national discretions in order to accelerate significantly the transition timetable to full 'end point' CRD IV compliance.

Pillar 3 disclosures

HSBC's Pillar 3 Disclosures at 31 December 2018 comprise information required under Pillar 3, both quantitative and qualitative. They are made in accordance with Part 8 of the Capital Requirements Regulation within CRD IV and the European Banking Authority's ('EBA') final standards on revised Pillar 3 disclosures issued in December 2016. These disclosures are supplemented by specific additional requirements of the PRA and discretionary disclosures on our part.

The Pillar 3 disclosures are governed by the Group's disclosure policy framework as approved by the Group Audit Committee ('GAC'). Information relating to the rationale for withholding certain disclosures is provided in Appendix III.

In our disclosures, to give insight into movements during the year, we provide comparative figures for the previous year or period, analytical review of variances and 'flow' tables for capital requirements.

Where disclosures have been enhanced, or are new, we do not generally restate or provide prior year comparatives. Wherever specific rows and columns in the tables prescribed by the EBA or Basel are not applicable or immaterial to HSBC's activities, we omit them and follow the same approach for comparative disclosures.

We publish comprehensive Pillar 3 disclosures annually on the HSBC website www.hsbc.com, concurrently with the release of our Annual Report and Accounts 2018. Similarly, a separate Pillar 3 document is also published at half-year concurrently with the release of our Interim Report disclosure. Quarterly earnings releases also include regulatory information in line with the guidelines on the frequency of regulatory disclosures.

Pillar 3 requirements may be met by inclusion in other disclosure media. Where we adopt this approach, references are provided to the relevant pages of the Annual Report and Accounts 2018 or other locations.

We continue to engage in the work of the UK authorities and industry associations to improve the transparency and comparability of UK banks' Pillar 3 disclosures.

Regulatory developments

The UK's withdrawal from the EU

In August 2018, Her Majesty's Treasury ('HMT') commenced the process of 'onshoring' the current EU legislation to ensure that there is legal continuity in the event of the UK leaving the EU. This involved the publication of draft Statutory Instruments across a wide range of financial services legislation; this included the key prudential legislation for banking groups: the Capital Requirements Regulation and Capital Requirements Directive.

One of the key effects of onshoring will be to treat the EU in the same manner as the EU currently treats non-European Economic Area countries. Under the draft provisions published by HMT, the PRA will be given the

power to grant transitional provisions to delay the implementation of these changes for up to two years, should the UK leave the EU without an agreement on 29 March 2019.

The Bank of England ('BoE') and the PRA published a package of consultations in October and December 2018, setting out the changes required to the PRA's rules and technical standards as a result of the UK's withdrawal. It also included proposals on the exercise of the transitional powers; however the precise scope of these remains uncertain. There are certain pieces of EU legislation that are in progress, but are not yet live, that will not enter automatically into UK law if it withdraws from the EU without an agreement. The Financial Services (Implementation of Legislation) Bill is currently progressing through the UK Parliament to empower HMT to make regulations in the UK to bring into force certain specified EU legislation that remains in progress on 29 March 2019.

RWAs and leverage ratio

**Basel Committee** 

In December 2017, Basel published revisions to the Basel III framework. The final package includes:

widespread changes to the risk weights under the standardised approach to credit risk;

a change in the scope of application of the internal ratings based ('IRB') approach to credit risk, together with changes to the IRB methodology;

the replacement of the operational risk approaches with a single methodology;

an amended set of rules for the credit valuation adjustment ('CVA') capital framework;

an aggregate output capital floor that ensures that banks' total RWAs are no lower than 72.5% of those generated by the standardised approaches; and

changes to the exposure measure for the leverage ratio, together with the imposition of a leverage ratio buffer for global systemically important banks ('G-SIB'). This will take the form of a tier 1 capital buffer set at 50% of the G-SIB's RWAs capital buffer.

Further refinements to the leverage ratio exposure measure for centrally cleared derivatives and disclosure of daily-average exposure measures are also under consideration.

Following a recalibration, Basel published the final changes to the market risk RWA regime, the Fundamental Review of the Trading book ('FRTB'), in January 2019. The new regime contains a more clearly defined trading book boundary, the introduction of an internal models approach based upon expected shortfall models, capital requirements for non-modellable risk factors, and a more risk-sensitive standardised approach that can serve as a fall-back for the internal models method.

#### Pillar 3 Disclosures at 31 December 2018

Basel has announced that the package will be implemented on

1 January 2022, with a five-year transitional provision for the output floor, commencing at a rate of 50%. The final standards will need to be transposed into the relevant local law before coming into effect.

HSBC continues to evaluate the final package. Given that the package contains a significant number of national discretions, the possible outcome is uncertain.

European Union

In the EU, Basel's reforms are being implemented through revisions to the Capital Requirements Regulation and the Capital Requirements Directive. The first tranche of Basel's reforms,

collectively referred to as CRR2, is expected to follow a phased implementation commencing in 2019; however, it has yet to enter into law. It includes the changes to the market risk rules under the FRTB, revisions to the counterparty credit risk framework and the new leverage ratio rules.

The CRR2 is included within the scope of the Financial Services (Implementation of Legislation) Bill. If passed by the UK Parliament, this would empower HMT to bring CRR2 into UK law even if it is not in force in the EU on exit day. In May 2018, the European Commission commenced the process of implementing the second tranche of Basel's reforms, collectively known as CRR3, by requesting that the EBA report on the adoption of the remaining reforms on the EU's banking sector and the wider economy. This tranche will include Basel's reforms in relation to credit risk, operational risk and CVA, together with the output floor. The EBA's final report on the details of the EU's adoption of the reforms is not due to be published until the end of June 2019.

Separately, in January 2019, the EU published final proposals for a prudential backstop for non-performing loans, which will result in a deduction from CET1 capital when a minimum impairment coverage requirement is not met. This regime is expected to be implemented in the first half of 2019.

The EU continues to work on its 'IRB Repair' programme, issuing in November 2018 near final guidance on the specification of economic downturn for the purposes of the loss given default modelling and the final rules on the specification of the definition of default.

In January 2019, the new securitisation framework came into force in the EU for new transactions. Existing transactions will be subject to the framework on 1 January 2020. This regime introduces changes to the methodology for determining RWAs for securitisation positions, with beneficial treatments for simple, transparent and standardised securitisation transactions.

#### Bank of England

In October 2018, the PRA published a consultation on its supervisory expectations and approach to the financial risks from climate change. This focused on its expectations of firms on the incorporation of the risk from climate change into risk management practices and stress testing, as well as firms' climate change disclosures and internal governance. The PRA has indicated that it expects that the material financial risks from climate change should be included within Pillar 2.

Capital resources, macroprudential, recovery & resolution and total loss absorbing capacity Financial Stability Board

In June 2018, the Financial Stability Board ('FSB') published a call for feedback on the technical implementation of its standard on total loss absorbing capacity ('TLAC') for G-SIBs in resolution ('the TLAC standard'). This will assess whether the implementation of the TLAC standard is proceeding as envisaged and may be used as a basis to develop further implementation guidance.

Also in June 2018, the FSB published two sets of final guidelines. The first sets out principles to assist authorities as they operationalise resolution strategies and the second covers the development of resolution funding plans for G-SIBs.

#### **Basel Committee**

In July 2018, Basel published a revised assessment methodology, updating its 2013 rules, for the G-SIB capital buffer. The revised methodology will take effect in 2021 and the resulting capital buffer will be applied in January 2023. European Union

In addition to the changes to RWAs, CRR2 will implement the EU's version of the FSB's TLAC standard for G-SIBs, which is in the form of minimum requirements for own funds and eligible liabilities ('MREL'). Several changes are also introduced in the own funds calculation and eligibility criteria. Similar applicability issues will arise in relation to the UK's withdrawal from the EU.

Bank of England

In June 2018, the BoE published its approach to setting MREL within groups, known as internal MREL, and its final policy on selected outstanding MREL policy matters. These requirements came into effect on 1 January 2019. The PRA also published its expectations for MREL reporting, which are also now in force.

In December 2018, the BoE published a consultation on its approach to assessing resolvability. This outlines how it assesses resolvability through its established policies and further proposes new principles on funding and operational continuity in resolution and firms' restructuring capabilities, as well as management, governance and communication capabilities. Simultaneously, the PRA published a consultation on resolution assessments and public disclosure by firms. Together, these publications contain proposals to form a Resolvability Assessment Framework, presented as the final element in the UK's resolution regime.

In addition, a number of changes have come into effect since late 2018:

The legislative framework for UK ring-fencing took effect on

4 January 2019. HSBC completed the process to set up its ring-fenced bank, HSBC UK Bank plc ('HBUK'), in July 2018, six months ahead of the legal deadline.

The PRA's final rules on group risk and double leverage came into effect on 1 January 2019. Firms are required to consider both elements as part of the Pillar 2 process. In June 2018, the PRA also published modifications to its intra-group large exposures framework, which came into force with immediate effect.

In November 2018, the UK Countercyclical Capital Buffer rate increased from 0.5% to 1%. The Hong Kong rate increased from 1.875% to 2.5% with effect from 1 January 2019.

Accounting developments

IFRS 9 Financial instruments

HSBC adopted the requirements of IFRS 9 Financial Instruments on 1 January 2018, with the exception of the provisions relating to the presentation of gains and losses on financial liabilities designated at fair value, which were adopted from 1 January 2017.

The IFRS 9 classification and measurement of financial assets and the recognition and measurement of expected credit losses ('ECL') differ from the previous approach under IAS 39 'Financial Instruments: Recognition and Measurement' and IAS 37 'Provisions, Contingent Liabilities and Contingent Assets'.

As prior periods have not been restated, comparative periods remain in accordance with the legacy accounting standards and are therefore not necessarily comparable to the IFRS 9 amounts recorded for 2018.

The adoption of IFRS 9 has not resulted in any significant change to HSBC's business model or that of our four global businesses. This includes our strategy, country presence, product offerings and target customer segments.

Existing stress testing and regulatory models, skills and expertise were adapted in order to meet IFRS 9 requirements. Data from various client, finance and risk systems have been integrated and

validated. As a result of IFRS 9 adoption, management has additional insight and measures not previously utilised, which over time, may influence our risk appetite and risk management processes.

For regulatory reporting, the Group has adopted the transitional arrangements (including paragraph 4 of CRR article 473a) published by the EU on 27 December 2017 for IFRS 9 Financial Instruments. These permit banks to add back to their capital base a proportion of the impact that IFRS 9 has upon their loan loss allowances during the first five years of use. The proportion that banks may add back starts at 95% in 2018, and reduces to 25% by 2022.

The impact of IFRS 9 on loan loss allowances is defined as:

the increase in loan loss allowances on day one of IFRS 9 adoption; and

any subsequent increase in ECL in the non credit-impaired book thereafter.

The impact is calculated separately for portfolios using the STD and IRB approaches. For IRB portfolios, there is no add-back to capital unless loan loss allowances exceed regulatory 12-month expected losses. Any add-back must be tax effected and accompanied by a recalculation of capital deduction thresholds, exposure and risk-weighted assets ('RWAs').

Additional details on IFRS 9 are disclosed on page 224] of the Annual Report and Accounts 2018.

IFRS 16 Leases

From 1 January 2019, IFRS 16 Leases will replace IAS 17 Leases. IFRS 16 requires lessees to capitalise most leases within the scope of the standard, similar to how finance leases were accounted for under IAS 17. Lessees will recognise a right-of-use ('ROU') asset and a corresponding financial liability on the balance sheet. The asset will be amortised over the length of the lease, and the financial liability measured at amortised cost. Lessor accounting remains substantially the same as under IAS 17.

HSBC expects to adopt IFRS 16 using a modified retrospective approach where the cumulative effect of applying the standard is recognised in the opening balance of retained earnings.

For regulatory reporting, the ROU assets will not be deducted from regulatory capital; instead they will be risk-weighted at 100%.

For further information about the Group's implementation of IFRS 16, refer to Note 1 of the Annual Report and Accounts 2018.

Risk management

Our risk management framework

We use an enterprise-wide risk management framework across the organisation and across all risk types. It is underpinned by our risk culture and is reinforced by the HSBC Values and our Global Standards programme. The framework fosters continuous monitoring of the risk environment, and promotes risk awareness and sound operational and strategic decision making. It also ensures we have a consistent approach to monitoring, managing and mitigating the risks we accept and incur in our activities.

Further information on our risk management framework is set out on page 73 of the Annual Report and Accounts 2018. The management and mitigation of principal risks facing the Group is described in our top and emerging risks on page 69 of the Annual Report and Accounts 2018.

Commentary on hedging strategies and associated processes can be found in the Market risk and Securitisation sections of this document. Additionally, a comprehensive overview of this topic can be found in Note 1.2(h) on page 229 of the Annual Report and Accounts 2018.

Risk culture

HSBC has long recognised the importance of a strong risk culture, the fostering of which is a key responsibility of senior executives. Our risk culture is reinforced by the HSBC Values and our Global Standards programme. It is instrumental in aligning the behaviours of individuals with our attitude to assuming and managing risk,

which helps to ensure that our risk profile remains in line with our risk appetite.

Our risk culture is further reinforced by our approach to remuneration. Individual awards, including those for senior executives, are based on compliance with the HSBC Values and the achievement of financial and non-financial objectives that are aligned to our risk appetite and strategy.

Further information on risk and remuneration is set out on pages 69 and 199 of the Annual Report and Accounts 2018. Risk governance

The Board has ultimate responsibility for the effective management of risk and approves HSBC's risk appetite. It is advised on risk-related matters by the Group Risk Committee ('GRC') and the Financial System Vulnerabilities Committee ('FSVC').

The activities of the GRC and the FSVC are set out on pages 161 to 163 of the Annual Report and Accounts 2018. Executive accountability for the ongoing monitoring, assessment and management of the risk environment, and the effectiveness of the risk management framework resides with the Group Chief Risk Officer. He is supported by the Risk Management Meeting ('RMM') of the Group Management Board.

The management of financial crime risk resides with the Group Chief Compliance Officer. He is supported by the Financial Crime Risk Management Meeting.

Further information is available on page 85 of the Annual Report and Accounts 2018.

Day-to-day responsibility for risk management is delegated to senior managers with individual accountability for decision making. These senior managers are supported by global functions. All employees have a role to play in risk management. These roles are defined using the three lines of defence model, which takes into account the Group's business and functional structures.

Our executive risk governance structures ensure appropriate oversight and accountability for risk, which facilitates the reporting and escalation to the RMM.

Further information about the Group's three lines of defence model and executive risk governance structures is available on page 75 of the Annual Report and Accounts 2018.

Risk appetite

Risk appetite is a key component of our management of risk. It describes the type and quantum of risk that the Group is willing to accept in achieving its medium- and long-term strategic goals. In HSBC, risk appetite is managed through a global risk appetite framework and articulated in a risk appetite statement ('RAS'), which is approved biannually by the Board on the advice of the GRC.

The Group's risk appetite informs our strategic and financial planning process, defining the desired forward-looking risk profile of the Group. It is also integrated within other risk management tools, such as the top and emerging risks report and stress testing, to ensure consistency in risk management.

Information about our risk management tools is set out on page 74 of the Annual Report and Accounts 2018. Details of the Group's overarching risk appetite are set out on page 69 of the Annual Report and Accounts 2018.

Stress testing

HSBC operates a wide-ranging stress testing programme that supports our risk management and capital planning. It includes execution of stress tests mandated by our regulators. Our stress testing is supported by dedicated teams and infrastructure.

Our testing programme assesses our capital strength and enhances our resilience to external shocks. It also helps us understand and mitigate risks, and informs our decision about capital levels. As well as taking part in regulatory driven stress tests, we conduct our own internal stress tests.

The Group stress testing programme is overseen by the GRC, and results are reported, where appropriate, to the RMM and GRC.

#### Pillar 3 Disclosures at 31 December 2018

Further information about stress testing and details of the Group's regulatory stress test results are set out on page 76 of the Annual Report and Accounts 2018.

Global Risk function

We have a dedicated Global Risk function, headed by the Group Chief Risk Officer, which is responsible for the Group's risk management framework. This includes establishing global policy, monitoring risk profiles, and forward-looking risk identification and management. Global Risk is made up of sub-functions covering all risks to our operations. It is independent from the global businesses, including sales and trading functions, helping to ensure balance in risk/return decisions. The Global Risk function operates in line with the three lines of defence model. For further information see page 74 of the Annual Report and Accounts 2018.

Risk management and internal control systems

The Directors are responsible for maintaining and reviewing the effectiveness of risk management and internal control systems, and for determining the aggregate level and risk types they are willing to accept in achieving the Group's business objectives. On behalf of the Board, the GAC has responsibility for oversight of risk management and internal controls over financial reporting, and the GRC has responsibility for oversight of risk management and internal controls other than for financial reporting.

The Directors, through the GRC and the GAC, conduct an annual review of the effectiveness of our system of risk management and internal control. The GRC and the GAC received confirmation that executive management has taken or is taking the necessary actions to remedy any failings or weaknesses identified through the operation of our framework of controls.

HSBC's key risk management and internal control procedures are described on page 164 of the Annual Report and Accounts 2018, where the Report of the Directors on the effectiveness of internal controls can also be found. Risk measurement and reporting systems

Our risk measurement and reporting systems are designed to help ensure that risks are comprehensively captured with all the attributes necessary to support well-founded decisions, that those attributes are accurately assessed, and that information is delivered in a timely manner for those risks to be successfully managed and mitigated.

Risk measurement and reporting systems are also subject to a governance framework designed to ensure that their build and implementation are fit for purpose and functioning appropriately. Risk information systems development is a key responsibility of the Global Risk function, while the development and operation of risk rating and management systems and processes are ultimately subject to the oversight of the Board.

We continue to invest significant resources in IT systems and processes in order to maintain and improve our risk management capabilities. A number of key initiatives and projects to enhance consistent data aggregation, reporting and management, and work towards meeting our Basel Committee data obligations are in progress. Group standards govern the procurement and operation of systems used in our subsidiaries to process risk information within business lines and risk functions.

Risk measurement and reporting structures deployed at Group level are applied throughout global businesses and major operating subsidiaries through a common operating model for integrated risk management and control. This model sets out the respective responsibilities of Group, global business, region and country level risk functions in respect of risk governance and oversight, compliance risks, approval authorities and lending guidelines, global and local scorecards, management information and reporting, and relations with third parties such as regulators, rating agencies and auditors.

Risk analytics and model governance

The Global Risk function manages a number of analytics disciplines supporting the development and management of models, including those for risk rating, scoring, economic capital

and stress testing covering different risk types and business segments. The analytics functions formulate technical responses to industry developments and regulatory policy in the field of risk analytics, develops HSBC's global risk models, and oversees local model development and use around the Group toward our implementation targets for IRB approaches.

The Global Model Oversight Committee ('Global MOC') is the primary committee responsible for the oversight of Model Risk globally within HSBC. It serves an important role in providing strategic direction on the management of models and their associated risks to HSBC's businesses globally and is an essential element of the governance structure for model risk management. Global MOC is supported by Functional MOCs at the Global and Regional levels which are responsible for model risk management within their functional areas, including wholesale credit risk, market risk, retail risk, and finance.

The Global MOC meets regularly and reports to RMM. It is chaired by the Group CRO and membership includes the CEOs of the Global Businesses, and senior executives from Risk, Finance and global businesses. Through its oversight of the functional MOCs, it identifies emerging risks for all aspects of the risk rating system, ensuring that model risk is managed within our risk appetite statement, and formally advises RMM on any material model-related issues.

Models are also subject to an independent validation process and governance oversight by the Model Risk Management team within Global Risk. The team provides robust challenge to the modelling approaches used across the Group. It also ensures that the performance of those models is transparent and that their limitations are visible to key stakeholders.

The development and use of data and models to meet local requirements are the responsibility of global businesses or functions, as well as regional and/or local entities under the governance of their own management, subject to overall Group policy and oversight.

Linkage to the Annual Report and Accounts

2018

Structure of the regulatory group

Subsidiaries engaged in insurance activities are excluded from the regulatory consolidation by excluding assets, liabilities and post-acquisition reserves. The Group's investments in these insurance subsidiaries are recorded at cost and deducted from CET1 capital (subject to thresholds).

The regulatory consolidation also excludes special purpose entities ('SPEs') where significant risk has been transferred to third parties. Exposures to these SPEs are risk-weighted as securitisation positions for regulatory purposes. Participating interests in banking associates are proportionally consolidated for regulatory purposes by including our share of assets, liabilities, profit and loss, and risk-weighted assets in accordance with the PRA's application of EU legislation. Non-participating significant investments, along with non-financial associates, are deducted from capital (subject to thresholds).

Table 3: Reconciliation of balance sheets – financial accounting to regulatory scope of consolidation

| Table 3: Reconciliation of balance sneets – financial ac | cour |           | -       | _        |          |            | <b>~</b> .   |
|--|------|-----------|---------|----------|----------|------------|--------------|
|  |      | _         |         |          |          |            | Regulatory   |
|  |      | balance   |         | ırance/  | of banki | _          | balance      |
|  |      | sheet     | other e | entities | associat | es         | sheet        |
|  | Re   | f<br>\$m  | \$m     |          | \$m      |            | \$m          |
|  | †    | ΨΠ        | ΨΠ      |          | ΨΠ       |            | ΨΠ           |
| Assets   |      |           |         |          |          |            |              |
| Cash and balances at central banks                       |      | 162,843   | (39     |          | )191     |            | 162,995      |
| Items in the course of collection from other banks       |      | 5,787     | _       |          |          |            | 5,787        |
| Hong Kong Government certificates of indebtedness        |      | 35,859    | _       |          | _        |            | 35,859       |
| Trading assets   |      | 238,130   | (1,244  |          | )—       |            | 236,886      |
| Financial assets designated and otherwise mandatorily    |      | 41 111    | (20.16  | 6        | \502     |            | 12 447       |
| measured at fair value                                   |      | 41,111    | (28,16  | O        | )502     |            | 13,447       |
| – of which: debt securities eligible as Tier 2 issued by |      |           |         |          |          |            |              |
| Group FSEs that are outside the regulatory scope of      | r    | 424       | (424    |          | )—       |            | _            |
| consolidation  |      |           |         |          |          |            |              |
| Derivatives  |      | 207,825   | (70     |          | )102     |            | 207,857      |
| Loans and advances to banks                              |      | 72,167    | (1,264  |          | )1,462   |            | 72,365       |
| - of which: lending to FSEs eligible as Tier 2           | r    | 52        | _       |          | _        |            | 52           |
| Loans and advances to customers                          |      | 981,696   | (1,530  |          | )12,692  |            | 992,858      |
| – of which:  |      |           | •       |          |          |            |              |
| lending eligible as Tier 2 to Group FSEs outside the     |      | 117       | (117    |          | `        |            |              |
| regulatory scope of consolidation                        | r    | 117       | (117    |          | )—       |            | _            |
| expected credit losses on IRB portfolios                 | h    | (6,405    | )—      |          | _        |            | (6,405)      |
| Reverse repurchase agreements – non-trading              |      | 242,804   | (3      |          | )542     |            | 243,343      |
| Financial investments                                    |      | 407,433   | (61,22  | 8        | )3,578   |            | 349,783      |
| Capital invested in insurance and other entities         |      |           | 2,306   |          | <u> </u> |            | 2,306        |
| Prepayments, accrued income and other assets             |      | 110,571   | (5,968  |          | )247     |            | 104,850      |
| - of which: retirement benefit assets                    | j    | 7,934     |         |          | _        |            | 7,934        |
| Current tax assets                                       | J    | 684       | (23     |          | )26      |            | 687          |
| Interests in associates and joint ventures               |      | 22,407    | (398    |          | )(4,144  |            | )17,865      |
| - of which: positive goodwill on acquisition             | e    | 492       | (13     |          | )—       |            | 479          |
| Goodwill and intangible assets                           | e    | 24,357    | (7,281  |          | )—       |            | 17,076       |
| Deferred tax assets                                      | f    | 4,450     | 161     |          | 1        |            | 4,612        |
| Total assets at 31 Dec 2018                              |      | 2,558,124 |         | 47       | )15,199  |            | 2,468,576    |
| Liabilities and equity                                   |      | _,        | (,,     |          | ,,       |            | _,,          |
| Liabilities  |      |           |         |          |          |            |              |
| Hong Kong currency notes in circulation                  |      |           |         | 35,859   |          | _          | 35,859       |
| Deposits by banks  |      |           |         | 56,331   | 1        | 229        |              |
| Customer accounts  |      |           |         | 1,362,64 |          |            | 7901,379,019 |
| Repurchase agreements – non-trading                      |      |           |         | 165,884  |          | _          | 165,884      |
| Items in course of transmission to other banks           |      |           |         | 5,641    |          |            | 5,641        |
| Trading liabilities                                      |      |           |         | 84,431   | _        |            | 84,431       |
| Financial liabilities designated at fair value           |      |           |         | 148,505  |          | )36        | 144,194      |
| - of which:  |      |           |         | 1.0,505  | (1,517   | ,50        | ± 1 1,±27    |
| included in tier 1                                       |      |           | n       | 411      | _        |            | 411          |
| included in tier 2                                       |      |           | o, q, i | 12,499   | _        |            | 12,499       |
| Derivatives  |      |           | o, q, 1 | 205,835  | <u> </u> | 81         | 206,032      |
| of which: debit valuation adjustment                     |      |           | i       | 152      |          | <u></u>    | 152          |
| Debt securities in issue                                 |      |           | 1       | 85,342   | (1,448   | )—         | 83,894       |
| Dear securities in issue                                 |      |           |         | 05,544   | (1,770   | <i>j</i> — | 05,034       |

| Accruals, deferred income and other liabilities Current tax liabilities Liabilities under insurance contracts Provisions |              | 97,380<br>718<br>87,330<br>2,920 | (2,830<br>(22<br>(87,330<br>(9 | )691<br>)4<br>)—<br>)44 | 95,241<br>700<br>—<br>2,955 |
|--|--------------|----------------------------------|--------------------------------|-------------------------|-----------------------------|
| <ul> <li>of which: credit-related contingent liabilities and contractual<br/>commitments on IRB portfolios</li> </ul>    | h            | 395                              | _                              | _                       | 395                         |
| Deferred tax liabilities Subordinated liabilities - of which:  |              | 2,619<br>22,437                  | (1,144<br>2                    | )1<br>323               | 1,476<br>22,762             |
| included in tier 1   | 1, n         | 1,786                            | _                              |                         | 1,786                       |
| included in tier 2   | o, q         | 20,584                           |                                | _                       | 20,584                      |
| Total liabilities at 31 Dec 2018   | . 1          | •                                | 5 (94,425                      | )15,19                  | 92,284,649                  |
| Equity   |              |                                  |                                |                         |                             |
| Called up share capital  | a            | 10,180                           |                                | _                       | 10,180                      |
| Share premium account  | a, 1         | 13,609                           | _                              |                         | 13,609                      |
| Other equity instruments   | k, 1         | 22,367                           | _                              |                         | 22,367                      |
| Other reserves   | c, g         | 1,906                            | 1,996                          |                         | 3,902                       |
| Retained earnings  | b, c         | 138,191                          | (11,387                        | )—                      | 126,804                     |
| Total shareholders' equity   |              | 186,253                          | (9,391                         | )—                      | 176,862                     |
| Non-controlling interests  | d, m, n<br>p | 7,996                            | (931                           | )—                      | 7,065                       |
| Total equity at 31 Dec 2018  | -            | 194,249                          | (10,322                        | )—                      | 183,927                     |
| Total liabilities and equity at 31 Dec 2018  |              | 2,558,12                         | 4(104,74                       | 7)15,19                 | 92,468,576                  |

The references (a) – (r) identify balance sheet components that are used in the calculation of regulatory capital in Table 7: Own funds disclosure on page 14.

### Pillar 3 Disclosures at 31 December 2018

Table 3: Reconciliation of balance sheets – financial accounting to regulatory scope of consolidation (continued)

| Table 3. Reconcination of balance sheets "intalicial ac   |     | Accounting balance sheet | Decon<br>of insu | _          |         | ation<br>g |             |
|---|-----|--------------------------|------------------|------------|---------|------------|-------------|
|   | Rei | f<br>\$m                 | \$m              |            | \$m     |            | \$m         |
| Assets  | ,   |                          |                  |            |         |            |             |
| Cash and balances at central banks  |     | 180,624                  | (38              |            | )1,174  |            | 181,760     |
| Items in the course of collection from other banks  |     | 6,628                    |                  |            | 2       |            | 6,630       |
| Hong Kong Government certificates of indebtedness   |     | 34,186                   | <u> </u>         |            |         |            | 34,186      |
| Trading assets  |     | 287,995                  | (359             | 1          | )1      |            | 287,637     |
| Financial assets designated at fair value  – of which: debt securities eligible as Tier 2 issued by |     | 29,464                   | (28,67           | 4          | )—      |            | 790         |
| Group FSEs that are outside the regulatory scope of   | r   | 324                      | (324             |            | )—      |            |             |
| consolidation   | 1   | 324                      | (324             |            | )—      |            |             |
| Derivatives   |     | 219,818                  | (128             |            | )57     |            | 219,747     |
| Loans and advances to banks   |     | 90,393                   | (2,024           |            | )1,421  |            | 89,790      |
| - of which: lending to FSEs eligible as Tier 2  | r   | 74                       | _                |            | <u></u> |            | 74          |
| Loans and advances to customers   |     | 962,964                  | (3,633           |            | )12,835 |            | 972,166     |
| – of which:   |     |                          |                  |            |         |            |             |
| lending eligible as Tier 2 to Group FSEs outside the regulatory scope of consolidation              | r   | 117                      | (117             |            | )—      |            | _           |
| impairment allowances on IRB portfolios   | h   | (5,004                   | )—               |            |         |            | (5,004)     |
| Reverse repurchase agreements – non-trading   |     | 201,553                  |                  |            | 1,854   |            | 203,407     |
| Financial investments   |     | 389,076                  | (61,48           | 0          | )3,325  |            | 330,921     |
| Capital invested in insurance and other entities  |     |                          | 2,430            |            | _       |            | 2,430       |
| Prepayments, accrued income and other assets  |     | 67,191                   | (4,202           | ,          | )267    |            | 63,256      |
| of which: retirement benefit assets   | j   | 8,752                    |                  |            |         |            | 8,752       |
| Current tax assets  |     | 1,006                    | (5               |            | )—      |            | 1,001       |
| Interests in associates and joint ventures  |     | 22,744                   | (370             |            | )(4,064 |            | 18,310      |
| <ul> <li>of which: positive goodwill on acquisition</li> </ul>                                      | e   | 521                      | (14              |            | )(1     | )          | )506        |
| Goodwill and intangible assets  | e   | 23,453                   | (6,937           |            | )—      |            | 16,516      |
| Deferred tax assets   | f   | 4,676                    | 170              | <b>5</b> 0 |         |            | 4,846       |
| Total assets at 31 Dec 2017   |     | 2,521,771                | (105,2)          | .50        | )16,872 |            | 2,433,393   |
| Liabilities and equity Liabilities  |     |                          |                  |            |         |            |             |
| Hong Kong currency notes in circulation   |     |                          |                  | 34,186     |         |            | 34,186      |
| Deposits by banks   |     |                          |                  | 69,922     | (86     | )695       | 70,531      |
| Customer accounts   |     |                          |                  | 1,364,46   | ` '     | _          | 611,379,359 |
| Repurchase agreements – non-trading   |     |                          |                  | 130,002    |         |            | 130,002     |
| Items in course of transmission to other banks  |     |                          |                  | 6,850      |         | _          | 6,850       |
| Trading liabilities   |     |                          |                  | 184,361    | 867     | _          | 185,228     |
| Financial liabilities designated at fair value  |     |                          |                  | 94,429     | (5,622  | )—         | 88,807      |
| - of which:   |     |                          |                  |            |         |            |             |
| included in tier 1  |     |                          | n                | 459        |         | _          | 459         |
| included in tier 2  |     |                          | o, q, i          | 23,831     | _       | _          | 23,831      |
| Derivatives   |     |                          |                  | 216,821    | 69      | 51         | 216,941     |

| <ul> <li>of which: debit valuation adjustment</li> <li>Debt securities in issue</li> <li>Accruals, deferred income and other liabilities</li> <li>Current tax liabilities</li> <li>Liabilities under insurance contracts</li> <li>Provisions</li> </ul> | i            | 59<br>64,546<br>45,907<br>928<br>85,667<br>4,011 |             | — )320 )622 )— )— )223 | 59<br>61,892<br>46,318<br>847<br>—<br>4,217 |
|---|--------------|--|-------------|------------------------|---|
| <ul> <li>of which: credit-related contingent liabilities and contractual<br/>commitments on IRB portfolios</li> </ul>   | h            | 220  | _           | _                      | 220   |
| Deferred tax liabilities Subordinated liabilities – of which:   |              | 1,982<br>19,826                                  | (1,085<br>1 | )                      | 897<br>19,827                               |
| included in tier 1  | 1, n         | 1,838  | _           |                        | 1,838                                       |
| included in tier 2  | o, q         | 17,561   |             |                        | 17,561                                      |
| Total liabilities at 31 Dec 2017  |              | 2,323,90   | 0(94,870    | )16,872                | 22,245,902                                  |
| Equity  |              |  |             |                        |   |
| Called up share capital   | a            | 10,160   | _           |                        | 10,160                                      |
| Share premium account   | a, 1         | 10,177   | _           | _                      | 10,177                                      |
| Other equity instruments  | k, 1         | 22,250   |             | _                      | 22,250                                      |
| Other reserves  | c, g         | 7,664  | 1,236       | _                      | 8,900                                       |
| Retained earnings   | b, c         | 139,999  | (10,824     | )—                     | 129,175                                     |
| Total shareholders' equity  |              | 190,250  | (9,588      | )—                     | 180,662                                     |
| Non-controlling interests   | d, m, n<br>p | 7,621  | (792        | )—                     | 6,829                                       |
| Total equity at 31 Dec 2017   | •            | 197,871  | (10,380     | )—                     | 187,491                                     |
| Total liabilities and equity at 31 Dec 2017   |              | 2,521,77   | 1 (105,250  | 0)16,872               | 22,433,393                                  |

The references (a) – (r) identify balance sheet components that are used in the calculation of regulatory capital in Table 7: Own funds disclosure on page 14.

Table 4: Principal entities with a different regulatory and accounting scope of consolidation (LI3)

| 24020 W 2 1410 P 141 0 141 0 141 0 141 0 141 0 141 0 141 0 141 0 141 0 141 0 141 0 141 0 141 0 141 0 141 0 141 | Principal activities         | Method of accounting | Method of regulatory       |           |        | Total equity |        | Total equity |
|--|------------------------------|----------------------|----------------------------|-----------|--------|--------------|--------|--------------|
| Principal associates   | activities                   | consolidation        | consolidation              | Footnotes | s\$m   | \$m          | \$m    | \$m          |
| The Saudi British Bank   | Banking services             | Equity               | Proportional consolidation | 1         | 46,634 | 18,757       | 50,41  | 78,752       |
| Principal insurance<br>entities excluded from<br>the regulatory<br>consolidation                               |                              |                      |                            |           |        |              |        |              |
| HSBC Life<br>(International) Ltd   | Life insurance manufacturing | Fully consolidated   | N/A                        |           | 48,144 | 43,321       | 45,083 | 33,679       |
| HSBC Assurances Vie (France)   | Life insurance manufacturing | Fully consolidated   | N/A                        |           | 26,066 | 6808         | 27,713 | 3843         |
| Hang Seng Insurance<br>Company Ltd   | Life insurance manufacturing | Fully consolidated   | N/A                        |           | 17,350 | 61,642       | 16,41  | 11,403       |
| HSBC Insurance (Singapore) Pte Ltd   | Life insurance manufacturing | Fully consolidated   | N/A                        |           | 4,335  | 493          | 4,425  | 706          |
| HSBC Life (UK) Ltd   | Life insurance manufacturing | Fully consolidated   | N/A                        |           | 2,026  | 157          | 2,115  | 196          |
| HSBC Life Insurance<br>Company Ltd   | Life insurance manufacturing | Fully consolidated   | N/A                        |           | 1,208  | 70           | 1,113  | 87           |
| HSBC Life Assurance<br>(Malta) Ltd   | Life insurance manufacturing | Fully consolidated   | N/A                        |           | 976    | 58           | 1,681  | 61           |
| HSBC Seguros S.A. (Mexico)   | Life insurance manufacturing | Fully consolidated   | N/A                        |           | 796    | 121          | 785    | 120          |
| Principal SPEs excluded from the regulatory consolidation  | I                            |                      |                            | 2         |        |              |        |              |
| Regency Assets Ltd   | Securitisation               | Fully consolidated   | N/A                        |           | 6,548  | _            | 7,466  | _            |
| Mazarin Funding Ltd  | Securitisation               | Fully consolidated   | N/A                        |           | 476    | (21          | )852   | 48           |
| Metrix Portfolio<br>Distribution Plc   | Securitisation               | Fully consolidated   | N/A                        |           | 296    | _            | 326    | _            |
| Barion Funding Ltd   | Securitisation               | Fully consolidated   | N/A                        |           | 2      | _            | 424    | 78           |

<sup>1</sup> Total assets and total equity for 2018 are as at 30 September 2018.

Group entities that have different regulatory and accounting scope of consolidation are provided in table 4 with their total assets and total equity, on a stand-alone IFRS basis. The figures shown therefore include intra-Group balances. For associates, table 4 shows the total assets and total equity of the entity as a whole rather than HSBC's share in the entities' balance sheets.

For insurance entities, the present value of the in-force long-term insurance business asset of \$7.1bn and the related deferred tax liability are only recognised on consolidation in financial reporting, and are therefore not included in the asset or equity positions for the stand-alone entities presented in table 4. In addition, these figures exclude any deferred acquisition cost assets that may be recognised in the entities' stand-alone financial reporting.

<sup>2</sup>These SPEs issued no or de minimis share capital.

Measurement of regulatory exposures

This section sets out the main reasons why the measurement of regulatory exposures is not directly comparable with the financial information presented in the Annual Report and Accounts 2018.

The Pillar 3 Disclosures at 31 December 2018 are prepared in accordance with regulatory capital adequacy concepts and rules, while the Annual Report and Accounts 2018 are prepared in accordance with IFRSs. The purpose of the regulatory balance sheet is to provide a point-in-time ('PIT') value of all on-balance sheet assets.

The regulatory exposure value includes an estimation of risk, and is expressed as the amount expected to be outstanding if and when the counterparty defaults.

Moreover, regulatory exposure classes are based on different criteria from accounting asset types and are therefore not comparable on a line by line basis.

The following tables show in two steps how the accounting values in the regulatory balance sheet link to regulatory exposure at default ('EAD').

In a first step, table 5 shows the difference between the accounting and regulatory scope of consolidation, and a breakdown of the accounting balances into the risk types that form the basis for regulatory capital requirements. Table 6 then shows the main differences between the accounting balances and regulatory exposures by regulatory risk type.

### Pillar 3 Disclosures at 31 December 2018

Table 5: Differences between accounting and regulatory scopes of consolidation and mapping of financial statement categories with regulatory risk categories (LI1)

| regulatory risk  | categories (I   | J1)   | Carrying va        | lue of items  |  |   |   |
|--|---|---|--------------------|---|--|---|---|
|  | Carrying values as reported in published financial statements | Carrying values<br>under scope of<br>regulatory<br>consolidation <sup>1</sup> | the credit<br>risk | Subject to the counter-party credit risk framework <sup>2</sup> | Subject to the securitisation framework <sup>3</sup> | Subject to<br>the market<br>risk<br>framework | Subject to<br>deduction from<br>capital or not<br>subject to<br>regulatory<br>capital<br>requirements |
|  | \$bn  | \$bn  | \$bn               | \$bn  | \$bn   | \$bn  | \$bn  |
| Assets Cash and balances at central banks Items in the   | 162.8   | 163.0   | 163.0              | _   | _  | _   | _   |
| course of<br>collection from<br>other banks<br>Hong Kong | 5.8   | 5.8   | 5.8                | _   | _  | _   | _   |
| Government certificates of indebtedness                  | 35.9  | 35.9  | 35.9               | _   | _  | _   | _   |
| Trading assets Financial assets designated and           | S   | 236.9   | _                  | 18.3  | _  | 236.9   | _   |
| otherwise<br>mandatorily<br>measured at                  | 41.1  | 13.4  | 10.9               | 1.9   | 0.6  | _   | _   |
| fair value Derivatives Loans and                         | 207.9   | 207.9   | _                  | 207.1   | 0.8  | 207.9   | _   |
| advances to banks  | 72.2  | 72.4  | 71.4               | _   | 1.0  | _   | _   |
| Loans and<br>advances to<br>customers<br>Reverse         | 981.7   | 992.9   | 969.6              | 5.6   | 18.5   | _   | _   |
| repurchase<br>agreements –<br>non-trading                | 242.8   | 243.3   | _                  | 243.3   | _  | _   | _   |
| Financial investments Capital                            | 407.4   | 349.8   | 347.8              | _   | 2.0  | _   | _   |
| invested in insurance and other entities                 | _   | 2.3   | 1.5                | _   | _  | _   | 0.8   |

| Prepayments, accrued income and other assets            |            | 104.7      | 40.0       | 39.5  | _    | 47.0  | 17.7       |   |
|---|------------|------------|------------|-------|------|-------|------------|---|
| Current tax assets                                      | 0.7        | 0.7        | 0.7        | _     | _    | _     | _          |   |
| Interests in associates and joint ventures Goodwill and | 22.4       | 17.9       | 11.4       | _     | _    | _     | 6.5        |   |
| intangible<br>assets                                    | 24.4       | 17.1       | _          | _     | _    | _     | 16.9       |   |
| Deferred tax assets                                     | 4.5        | 4.6        | 6.8        | _     | _    | _     | (2.2       | ) |
| Total assets at 31 Dec 2018                             | 2,558.2    | 2,468.6    | 1,664.8    | 515.7 | 22.9 | 491.8 | 39.7       |   |
| Liabilities<br>Hong Kong                                |            |            |            |       |      |       |            |   |
| currency notes in circulation                           | 35.9       | 35.9       | _          | _     | _    | _     | 35.9       |   |
| Deposits by banks                                       | 56.4       | 56.6       | _          | _     | _    | _     | 56.6       |   |
| Customer accounts                                       | 1,362.6    | 1,379.0    | _          | _     | _    | _     | 1,379.0    |   |
| Repurchase<br>agreements –<br>non-trading               | 165.9      | 165.9      | _          | 165.9 | _    | _     | _          |   |
| Items in course of transmission to other banks          |            | 5.6        | _          | _     | _    | _     | 5.6        |   |
| Trading liabilities                                     | 84.4       | 84.4       | _          | 11.8  | _    | 84.4  | _          |   |
| Financial liabilities designated at FV                  | 148.6      | 144.2      | _          | _     | _    | 58.0  | 86.2       |   |
| Derivatives   | 205.9      | 206.0      | _          | 206.0 |      | 206.0 | _          |   |
| Debt securities in issue Accruals,                      | 85.3       | 83.9       | _          | _     | _    | _     | 83.9       |   |
| deferred income, and other liabilities                  | 97.4       | 95.2       | _          | 41.0  | _    | 41.0  | 54.2       |   |
| Current tax liabilities Liabilities                     | 0.7        | 0.7        | _          | _     | _    | _     | 0.7        |   |
| under insurance contract                                | 87.3       | _          | _          | _     | _    | _     | _          |   |
| Provisions  | 2.9<br>2.6 | 3.0<br>1.5 | 0.6<br>1.3 |       |      | _     | 2.4<br>2.3 |   |

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Deferred tax liabilities

 Subordinated liabilities
 22.4
 22.8
 —
 —
 —
 22.8

Total liabilities 2,363.9 2,284.7 1.9 424.7 — 389.4 1,729.6

Table 5: Differences between accounting and regulatory scopes of consolidation and mapping of financial statement categories with

regulatory risk categories (LI1) (continued)

| $\sim$ .  | -   |       | c  | • .     |
|-----------|-----|-------|----|---------|
| Carrying  | va  | liie. | ot | items   |
| Curry III | , u | uc    | OI | 1001115 |

|  |   |   | currying va        | ide of itelins  |  |   | G 1:  |
|--|---|---|--------------------|---|--|---|---|
|  | Carrying values as reported in published financial statements | Carrying values<br>under scope of<br>regulatory<br>consolidation <sup>1</sup> | the credit<br>risk | Subject to the counter party credit risk framework <sup>2</sup> | Subject to the securitisation framework <sup>3</sup> | Subject to<br>the market<br>risk<br>framework | Subject to deduction from capital or not subject to regulatory capital requirements |
|  | \$bn  | \$bn  | \$bn               | \$bn  | \$bn   | \$bn  | \$bn  |
| Assets Cash and balances at central banks Items in the     | 180.6   | 181.8   | 164.7              | _   | _  | _   | _   |
| from other banks   | 6.6   | 6.6   | 6.6                | _   | _  | _   | _   |
| Hong Kong<br>Government<br>certificates of<br>indebtedness | 34.2  | 34.2  | 34.2               | _   | _  | _   | _   |
| Trading assets Financial                                   | 288.0   | 287.6   | 2.0                | 17.1  | _  | 270.4   | 15.2  |
| designated at  | 29.5  | 0.8   | 0.8                | _   | _  | _   | _   |
| fair value Derivatives Loans and                           | 219.8   | 219.7   | _                  | 218.5   | 1.2  | 219.7   | _   |
|  | 90.4  | 89.8  | 98.6               | 6.6   | 0.6  | _   | 1.1   |
| Loans and advances to customers Reverse                    | 963.0   | 972.2   | 943.7              | 10.4  | 13.1   | _   | 5.0   |
| repurchase<br>agreements –<br>non-trading                  | 201.6   | 203.4   | _                  | 203.4   | _  | _   | _   |
| Financial investments Capital                              | 389.1   | 330.9   | 324.1              | _   | 6.5  | _   | 0.3   |
| invested in insurance and other entities                   | _   | 2.4   | 1.6                | _   | _  | _   | 0.8   |
| Current tax  | 1.0   | 1.0   | 1.0                | _   | _  | _   | _   |
| assets   | 67.1  | 63.4  | 42.0               | 3.8   | 0.1  | 13.3  | 6.0   |

| Prepayments,<br>accrued<br>income and<br>other assets<br>Interests in |                  |         |         |       |      |       |         |
|---|------------------|---------|---------|-------|------|-------|---------|
| associates and<br>joint ventures<br>Goodwill and                      |                  | 18.3    | 12.9    | _     | _    | _     | 5.4     |
| intangible<br>assets  | 23.5             | 16.5    | _       | _     | _    | _     | 16.4    |
| Deferred tax assets   | 4.7              | 4.8     | 6.3     | _     | _    | _     | (1.5)   |
| Total assets at 31 Dec 2017   | 2,521.8          | 2,433.4 | 1,638.5 | 459.8 | 21.5 | 503.4 | 48.7    |
| Liabilities<br>Hong Kong  |                  |         |         |       |      |       |         |
| in circulation  | s 34.2           | 34.2    | _       | _     | _    | _     | 34.2    |
| Deposits by banks Customer  | 69.9             | 70.5    | _       | _     | _    | _     | 70.5    |
| accounts Repurchase   | 1,364.5          | 1,379.4 | _       | _     | _    | _     | 1,379.4 |
| agreements – non-trading Items in cours                               |                  | 130.0   | _       | 130.0 | _    | _     | _       |
| of<br>transmission t<br>other banks                                   | o <sup>6.9</sup> | 6.9     | _       | _     | _    | _     | 6.9     |
| Trading<br>liabilities<br>Financial                                   | 184.4            | 185.2   | _       | 10.6  | _    | 172.2 | 13.0    |
| liabilities<br>designated at<br>FV                                    | 94.4             | 88.8    | _       | _     | _    | _     | 88.8    |
| Derivatives   | 216.8            | 216.9   | _       | 216.9 | _    | 216.9 | _       |
| Debt securitie in issue Current tax                                   |                  | 61.9    | _       | _     | _    | _     | 61.9    |
| liabilities<br>Liabilities  | 0.9              | 0.8     | _       | _     | _    | _     | 0.8     |
| under insurance contract Accruals,                                    | 85.7             | _       | _       | _     | _    | _     | _       |
| deferred income, and other liabilitie                                 | 45.9             | 46.3    | _       | _     | _    | _     | 46.3    |
| Provisions  | 4.0              | 4.2     | 0.3     |       |      | _     | 3.9     |
|   | 2.0              | 0.9     | 1.3     | _     | _    |       | 1.7     |

Deferred tax liabilities
Subordinated liabilities

Total liabilities 2,323.9 2,245.9 1.6 357.5 — 389.1 1,727.3

The amounts shown in the column 'Carrying values under scope of regulatory consolidation' do not equal the sum of the amounts shown in the remaining columns of this table for line items 'Derivatives', 'Trading assets' and

<sup>&</sup>lt;sup>1</sup> 'Prepayments, accrued income and other assets' as some of the assets included in these items are subject to regulatory capital charges for both CCR and market risk.

The amounts shown in the column 'Subject to the counterparty credit risk framework' include both non-trading book and trading book.

The amounts shown in the column 'Subject to the securitisation framework' only include non-trading book. Trading book securitisation positions are included in the market risk column.

#### Pillar 3 Disclosures at 31 December 2018

Table 6: Main sources of differences between regulatory exposure amounts and carrying values in financial statements (LI2)

|   | Footnotes | Total<br>s\$bn | Items subject to:<br>Credit risk<br>framework<br>\$bn | CCR<br>framework<br>\$bn | Securitisation<br>framework<br>\$bn |   |
|---|-----------|----------------|---|--------------------------|-------------------------------------|---|
| Carrying value of assets within scope of regulatory consolidation             | 1         | 2,428.9        | 1,664.8   | 515.7                    | 22.9                                |   |
| Carrying value of liabilities within scope of regulatory consolidation        | 1         | 555.1          | 1.9   | 424.7                    | _                                   |   |
| Net carrying value within scope of regulatory consolidation                   | 7         | 1,873.8        | 1,662.9   | 91.0                     | 22.9                                |   |
| Off-balance sheet amounts and potential future exposure for counterparty risk |           | 829.8          | 277.2   | 64.0                     | 10.9                                |   |
| Differences in netting rules  |           | 10.5           | 12.5  | (2.0                     | )—                                  |   |
| Differences due to financial collateral on standardised approach              |           | (15.6          | )(15.6  | )—                       | _                                   |   |
| Differences due to expected credit losses on IRB approach                     |           | 6.2            | 6.2   | _                        | _                                   |   |
| Differences due to EAD modelling and other differences                        |           | 2.9            | 4.3   | _                        | (1.4                                | ) |
| Differences due to credit risk mitigation                                     |           | 7.3            | _   | 7.3                      |                                     |   |
| Exposure values considered for regulatory purposes at 31 Dec 2018             |           | 2,714.9        | 1,947.5   | 160.3                    | 32.4                                |   |
| Carrying value of assets within scope of regulatory consolidation             | 1         | 2,384.7        | 1,638.5   | 459.8                    | 21.5                                |   |
| Carrying value of liabilities within scope of regulatory consolidation        | 1         | 520.7          | 1.6   | 357.5                    | _                                   |   |
| Net carrying value within scope of regulatory consolidation                   | <i>I</i>  | 1,864.0        | 1,636.9   | 102.3                    | 21.5                                |   |
| Off-balance sheet amounts and potential future exposure for counterparty risk |           | 801.7          | 271.0   | 135.2                    | 15.3                                |   |
| Differences in netting rules  |           | 10.4           | 9.3   | 1.1                      | _                                   |   |
| Differences due to financial collateral on standardised approach              |           | (14.7          | )(14.7  | )—                       | _                                   |   |
| Differences due to expected credit losses on IRB approach                     |           | 4.7            | 4.7   | _                        | _                                   |   |
| Differences due to EAD modelling and other differences                        |           | 3.3            | 5.0   | _                        | (1.7                                | ) |
| Differences due to credit risk mitigation                                     |           | (71.1          | )—  | (71.1                    | )—                                  |   |
| Exposure values considered for regulatory purposes at 31 Dec 2017             |           | 2,598.3        | 1,912.2   | 167.5                    | 35.1                                |   |
|   |           |                |   |                          |                                     |   |

1 Excludes amounts subject to deduction from capital or not subject to regulatory capital requirements.

Explanations of differences between accounting and regulatory exposure amounts

Off-balance sheet amounts and potential future exposure for counterparty risk

Off-balance sheet amounts subject to credit risk and securitisation regulatory frameworks include undrawn portions of committed facilities, various trade finance commitments and guarantees. We apply a credit conversion factor ('CCF') to

these items and add potential future exposures ('PFE') for counterparty credit risk.

Differences in netting rules

The increase from carrying value due to differences in netting rules is the reversal of amounts deducted from gross loans and advances to customers in the published financial statements in accordance with the offsetting criteria of IAS 32 'Financial instruments: presentation'.

Differences due to financial collateral

Exposure value under the standardised approach is calculated after deducting credit risk mitigation whereas accounting value is before such deductions.

Differences due to expected credit losses

The carrying value of assets is net of credit risk adjustments. The regulatory exposure value under IRB approaches is before deducting credit risk adjustments.

Differences due to EAD modelling

The carrying value of assets is usually measured at amortised cost or fair value as at the balance sheet date. For certain IRB models, the exposure value used as EAD is the projected value over the next year.

Differences due to credit risk mitigation

In counterparty credit risk ('CCR'), differences arise between accounting carrying values and regulatory exposure as a result of the application of credit risk mitigation and the use of modelled exposures.

Explanation of differences between accounting fair value and regulatory prudent valuation

Fair value is defined as the best estimate of the price that would be received to sell an asset or be paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Some fair value adjustments already reflect valuation uncertainty to some degree. These are market data uncertainty, model uncertainty and concentration adjustments.

However, it is recognised that a variety of valuation techniques using stressed assumptions and combined with the range of plausible market parameters at a given point in time may still generate unexpected uncertainty beyond fair value.

A series of additional valuation adjustments ('AVAs') are therefore required to reach a specified degree of confidence (the 'prudent value') set by regulators that differs both in terms of scope and measurement from HSBC's own quantification for disclosure purposes.

AVAs should consider at the minimum: market price uncertainty, bid/offer (close out) uncertainty, model risk, concentration, administrative cost, unearned credit spreads and investing and funding costs.

AVAs are not limited to level 3 exposures, for which a 95% uncertainty range is already computed and disclosed, but must also be calculated for any exposure for which the exit price cannot be determined with a high degree of certainty.

Capital and RWAs
Capital management
Approach and policy

Our approach to capital management is driven by our strategic and organisational requirements, taking into account the regulatory, economic and commercial environment. We aim to maintain a strong capital base to support the risks inherent in our business and invest in accordance with our strategy, meeting both consolidated and local regulatory capital requirements at all times.

Our capital management process culminates in the annual Group capital plan, which is approved by the Board. HSBC Holdings is the primary provider of equity capital to its subsidiaries and also provides them with non-equity capital where necessary. These investments are substantially funded by HSBC Holdings' issuance of equity and non-equity capital and by profit retention. As part of its capital management process, HSBC Holdings seeks to maintain a balance between the composition of its capital and its investment in subsidiaries. Subject to the above, there is no current or foreseen impediment to HSBC Holdings' ability to provide such investments.

Each subsidiary manages its own capital to support its planned business growth and meet its local regulatory requirements within the context of the Group capital plan. Capital generated by subsidiaries in excess of planned requirements is returned to HSBC Holdings, normally by way of dividends, in accordance with the Group's capital plan.

During 2018, consistent with the Group's capital plan, the Group's subsidiaries did not experience any significant restrictions on

paying dividends or repaying loans and advances, and none are envisaged with regard to planned dividends or payments. However, the ability of subsidiaries to pay dividends or advance monies to HSBC Holdings depends on, among other things, their respective local regulatory capital and banking requirements, exchange controls, statutory reserves, and financial and operating performance. None of our subsidiaries that are excluded from the regulatory consolidation have capital resources below their minimum regulatory requirement. HSBC Holdings has not entered into any Group Financial Support Agreements pursuant to the application of early intervention measures under the Bank Recovery and Resolution Directive.

All capital securities included in the capital base of HSBC have either been issued as fully compliant CRD IV securities (on an end point basis) or in accordance with the rules and guidance in the PRA's previous General Prudential Sourcebook, which are included in the capital base by virtue of application of the CRD IV grandfathering provisions. The main features of capital securities issued by the Group, categorised as tier 1 ('T1') capital and tier 2 ('T2') capital, are set out on the HSBC website, www.hsbc.com.

The values disclosed are the IFRS balance sheet carrying amounts, not the amounts that these securities contribute to regulatory capital. For example, the IFRS accounting and the regulatory treatments differ in their approaches to issuance costs, regulatory amortisation and regulatory eligibility limits prescribed under CRD IV.

A list of the main features of our capital instruments in accordance with Annex III of Commission Implementing Regulation 1423/2013 is also published on our website with reference to our balance sheet on 31 December 2018. This is in addition to the full terms and conditions of our securities, also available on our website.

For further details of our approach to capital management, please see page 148 of the Annual Report and Accounts 2018.

Own funds

Table 7: Own funds disclosure

|     |   | At<br>31 Dec<br>2018 | CRD IV prescribed residual amount | Final<br>CRD IV<br>text |
|-----|---|----------------------|-----------------------------------|-------------------------|
| Ref | *   | Ref<br>†             | \$m                               | \$m                     |
| 1   | Common equity tier 1 ('CET1') capital: instruments and reserves<br>Capital instruments and the related share premium accounts | 22,384               |                                   | 22,384                  |

|     | – ordinary shares   | a      | 22,384  |        | 22,384  |   |
|-----|---|--------|---------|--------|---------|---|
| 2   | Retained earnings   | b      | 121,180 |        | 121,180 |   |
| 3   | Accumulated other comprehensive income (and other reserves)   | c      | 3,368   |        | 3,368   |   |
| 5   | Minority interests (amount allowed in consolidated CET1)  | d      | 4,854   |        | 4,854   |   |
| 5a  | Independently reviewed interim net profits net of any foreseeable charge or dividend  | b      | 3,697   |        | 3,697   |   |
| 6   | Common equity tier 1 capital before regulatory adjustments  |        | 155,483 |        | 155,483 |   |
|     | Common equity tier 1 capital: regulatory adjustments  |        |         |        |         |   |
| 7   | Additional value adjustments <sup>1</sup>   |        | (1,180) | )      | (1,180) | ) |
| 8   | Intangible assets (net of related deferred tax liability)   | e      | (17,323 | )      | (17,323 | ) |
| 10  | Deferred tax assets that rely on future profitability excluding those arising   | f      | (1,042  | )      | (1,042  |   |
| 1.1 | from temporary differences (net of related tax liability)   |        | 125     |        | 125     |   |
| 11  | Fair value reserves related to gains or losses on cash flow hedges  | g      | 135     | `      | 135     | , |
| 12  | Negative amounts resulting from the calculation of expected loss amounts  | h      | (1,750  | )      | (1,750  | ) |
| 14  | Gains or losses on liabilities valued at fair value resulting from changes in own credit standing   | n<br>i | 298     |        | 298     |   |
| 15  | Defined benefit pension fund assets   | j      | (6,070  | )      | (6,070  | ) |
| 16  | Direct and indirect holdings of own CET1 instruments <sup>2</sup>   |        | (40     | )      | (40     | ) |
|     | Direct, indirect and synthetic holdings by the institution of the CET1  |        |         |        |         |   |
| 19  | instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10% threshold and net of eligible short positions) <sup>3</sup> |        | (7,489  | )      | (7,489  | ) |
| 28  | Total regulatory adjustments to common equity tier 1  |        | (34,461 | )      | (34,461 | ) |
| 29  | Common equity tier 1 capital  |        | 121,022 | *      | 121,022 | _ |
| 2)  | Additional tier 1 ('AT1') capital: instruments  |        | 121,022 | ,      | 121,022 |   |
| 30  | Capital instruments and the related share premium accounts  |        | 22,367  |        | 22,367  |   |
| 31  | - classified as equity under IFRSs  | k      |         |        | 22,367  |   |
| 91  | Amount of qualifying items and the related share premium accounts subject to  |        | 22,307  |        | 22,307  |   |
| 33  | phase out   | 1      | 2,297   | (2,297 | )—      |   |
| 55  | from AT1  | 1      | _,_,,   | (2,2)  | ,       |   |
|     |   |        |         |        |         |   |

### Pillar 3 Disclosures at 31 December 2018

Table 7: Own funds disclosure (continued)

|     |   |         | At<br>31 Dec<br>2018 | CRD IV prescribed residual amount | Final<br>CRD IV<br>text |
|-----|---|---------|----------------------|-----------------------------------|-------------------------|
| Ref |   | Re<br>† | f<br>\$m             | \$m                               | \$m                     |
| 34  | Qualifying tier 1 capital included in consolidated AT1 capital (including minority interests not included in CET1) issued by subsidiaries and held by third parties | m,<br>n | 1,516                | (1,298                            | )218                    |
| 35  | – of which: instruments issued by subsidiaries subject to phase out   | n       | 1,298                | (1,298                            | )—                      |
| 36  | Additional tier 1 capital before regulatory adjustments   |         | 26,180               | (3,595                            | )22,585                 |
|     | Additional tier 1 capital: regulatory adjustments   |         |                      |                                   |                         |
| 37  | Direct and indirect holdings of own AT1 instruments <sup>2</sup>  |         | (60                  | )                                 | (60)                    |
| 43  | Total regulatory adjustments to additional tier 1 capital   |         | (60                  | )—                                | (60)                    |
| 44  | Additional tier 1 capital   |         | 26,120               | (3,595                            | )22,525                 |
| 45  | Tier 1 capital $(T1 = CET1 + AT1)$  |         | 147,142              | (3,595                            | )143,547                |
|     | Tier 2 capital: instruments and provisions  |         |                      |                                   |                         |
| 46  | Capital instruments and the related share premium accounts  | o       | 25,056               |                                   | 25,056                  |
|     | Qualifying own funds instruments included in consolidated T2 capital  |         |                      |                                   |                         |
| 48  | (including minority interests and AT1 instruments not included in CET1 or   | p, o    | q1,673               | (1,585                            | )88                     |
| 4.0 | AT1) issued by subsidiaries and held by third parties   |         | 4 707                | /4 #0#                            |                         |
| 49  | of which: instruments issued by subsidiaries subject to phase out   | q       | 1,585                | (1,585                            | )—                      |
| 51  | Tier 2 capital before regulatory adjustments  |         | 26,729               | (1,585                            | )25,144                 |
| 50  | Tier 2 capital: regulatory adjustments  |         | (40                  | `                                 | (40                     |
| 52  | Direct and indirect holdings of own T2 instruments <sup>2</sup>   |         | (40                  | )                                 | (40)                    |
| 55  | Direct and indirect holdings by the institution of the T2 instruments and subordinated loans of financial sector entities where the institution has a               |         | (593                 | \                                 | (593)                   |
| 33  | significant investment in those entities (net of eligible short positions)  | r       | (393                 | )—                                | (593)                   |
| 57  | Total regulatory adjustments to tier 2 capital  |         | (633                 | \                                 | (633)                   |
| 58  | Tier 2 capital  |         | 26,096               | (1,585                            | )24,511                 |
| 59  | Total capital (TC = T1 + T2)  |         | 173,238              |                                   | )168,058                |
| 60  | Total risk-weighted assets  |         | 865,318              |                                   | 865,318                 |
| 00  | Capital ratios and buffers  |         | 000,510              |                                   | 002,510                 |
| 61  | Common equity tier 1  |         | 14.0%                |                                   | 14.0%                   |
| 62  | Tier 1  |         | 17.0%                |                                   | 16.6%                   |
| 63  | Total capital   |         | 20.0%                |                                   | 19.4%                   |
| 64  | Institution specific buffer requirement   |         | 3.94%                |                                   | 5.19%                   |
| 65  | <ul> <li>capital conservation buffer requirement</li> </ul>   |         | 1.88%                |                                   | 2.50%                   |
| 66  | <ul> <li>counter-cyclical buffer requirement</li> </ul>   |         | 0.56%                |                                   | 0.69%                   |
| 67a | - Global Systemically Important Institution ('G-SII') buffer  |         | 1.50%                |                                   | 2.00%                   |
| 68  | Common equity tier 1 available to meet buffers  |         | 7.9%                 |                                   | 7.9%                    |
|     | Amounts below the threshold for deduction (before risk weighting)   |         |                      |                                   |                         |
|     | Direct and indirect holdings of the capital of financial sector entities where the  | ;       |                      |                                   |                         |
| 72  | institution does not have a significant investment in those entities (amount  |         | 2,534                |                                   |                         |
|     | below 10% threshold and net of eligible short positions)  |         |                      |                                   |                         |
| 73  | Direct and indirect holdings by the institution of the CET1 instruments of  |         | 12,851               |                                   |                         |
|     | financial sector entities where the institution has a significant investment in   |         |                      |                                   |                         |

|    | those entities (amount below 10% threshold and net of eligible short positions) |       |
|----|---|-------|
| 75 | Deferred tax assets arising from temporary differences (amount below 10%        | 4,956 |
| 13 | threshold, net of related tax liability)  | 4,930 |
|    | Applicable caps on the inclusion of provisions in tier 2                        |       |
| 77 | Cap on inclusion of credit risk adjustments in T2 under standardised approach   | 2,200 |
| 79 | Cap for inclusion of credit risk adjustments in T2 under internal ratings-based | 3,221 |
| 19 | approach  | 3,221 |
|    | Capital instruments subject to phase-out arrangements (only applicable          |       |
|    | between   |       |
|    | 1 Jan 2013 and 1 Jan 2022)  |       |
| 82 | Current cap on AT1 instruments subject to phase out arrangements                | 6,921 |
| 84 | Current cap on T2 instruments subject to phase out arrangements                 | 5,131 |
|    |   |       |

<sup>\*</sup>The references identify the lines prescribed in the EBA template. Lines represented in this table are those lines which are applicable and where there is a value.

The references (a) - (r) identify balance sheet components in Table 3: Reconciliation of balance sheets - financial accounting to regulatory scope of consolidation on page 8 which are used in the calculation of regulatory capital.

1 Additional value adjustments are deducted from CET1. These are calculated on all assets measured at fair value.

2The deduction for holdings of own CET1, T1 and T2 instruments is set by the PRA.

Threshold deduction for significant investments relates to balances recorded on numerous lines on the balance sheet 3 and includes: investments in insurance subsidiaries and non-consolidated associates, other CET1 equity held in financial institutions, and connected funding of a capital nature.

At 31 December 2018, our CET1 ratio decreased to 14.0% from 14.5% at 31 December 2017.

CET1 capital decreased during the year by \$5.1bn, mainly as a result of:

unfavourable foreign currency translation differences of \$5.5bn;

the \$2.0bn share buy-back;

a \$1.2bn increase in threshold deductions as a result of an increase in the value of our material holdings; and

an increase in the deduction for intangible assets of \$1.1bn.

These decreases were partly offset by:

eapital generation through profits, net of dividends and scrip of \$3.1bn; and

a \$1.2bn day one impact from transition to IFRS 9, mainly due to classification and measurement changes.

RWAs reduced by \$6.0bn during the year, primarily due to foreign currency translation differences of \$23.4bn. Excluding foreign

currency translation differences, the remaining increase of \$17.4bn was primarily driven by lending growth. Leverage ratio

Our leverage ratio calculated in accordance with CRD IV was 5.5% at 31 December 2018, down from 5.6% at 31 December 2017. The increase in exposure was primarily due to growth in customer lending and financial investments. The Group's UK leverage ratio at 31 December 2018 was 6.0%. This measure excludes qualifying central bank balances from the

calculation of exposure.

At 31 December 2018, our UK minimum leverage ratio requirement of 3.25% was supplemented by an additional leverage ratio buffer of 0.5% and a countercyclical leverage ratio buffer of 0.2%. These additional buffers translated into capital values of \$12.7bn and \$4.7bn respectively. We exceeded these leverage requirements.

For further details of the UK leverage ratio, please see page 151 of the Annual Report and Accounts 2018. The risk of excessive leverage is managed as part of HSBC's global risk appetite framework and monitored using a leverage ratio metric within our risk appetite statement ('RAS'). The RAS articulates the aggregate level and types of risk that HSBC is willing to accept in its business activities in order to achieve its strategic business objectives. The RAS is monitored via the risk appetite profile report, which includes comparisons of actual performance against the risk appetite and tolerance thresholds assigned to each metric, to ensure that any excessive risk is highlighted, assessed and mitigated appropriately. The risk appetite profile report is presented monthly to the RMM and the GRC. Our approach to risk appetite is described on page 69 of the Annual Report and Accounts 2018.

Table 8: Summary reconciliation of accounting assets and leverage ratio exposures (LRSum)

|      |  | At 31 Dec          |          |
|------|--|--------------------|----------|
|      |  | 2018               | 2017     |
| Ref* |  | \$bn               | \$bn     |
| 1    | Total assets as per published financial statements   | 2,558.1            | 2,521.8  |
|      | Adjustments for:   |                    |          |
| 2    | <ul> <li>entities which are consolidated for accounting purposes but are outside the scope of regulator</li> </ul> | y <sub>(80.5</sub> | )(88.4)  |
|      | consolidation  | (69.5              | )(00.4   |
| 4    | <ul> <li>derivative financial instruments</li> </ul>   | (55.6              | )(91.0 ) |
| 5    | <ul><li>securities financing transactions ('SFT')</li></ul>  | (5.1               | )12.2    |
| 6    | - off-balance sheet items (i.e. conversion to credit equivalent amounts of off-balance sheet                       | 227.4              | 227.4    |
|      | exposures)   | 221.4              | 221.4    |
| 7    | – other  | (20.4              | )(24.9 ) |
| 8    | Total leverage ratio exposure  | 2,614.9            | 2,557.1  |

<sup>\*</sup>The references identify the lines prescribed in the EBA template. Lines represented in this table are those lines which are applicable and where there is a value.

Table 9: Leverage ratio common disclosure (LRCom)

| Ref* |   | At 31 Dec<br>2018 <sup>^</sup><br>\$bn | 2017<br>\$bn |   |
|------|---|--|--------------|---|
|      | On-balance sheet exposures (excluding derivatives and SFT)  |  |              |   |
| 1    | On-balance sheet items (excluding derivatives, SFTs and fiduciary assets, but including collateral)                       | 2,012.5                                | 1,998.7      |   |
| 2    | (Asset amounts deducted in determining tier 1 capital)  | (33.8                                  | )(35.3       | ) |
| 3    | Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets)                                       | 1,978.7                                | 1,963.4      |   |
|      | Derivative exposures  |  |              |   |
| 4    | Replacement cost associated with all derivatives transactions (i.e. net of eligible cash variation margin)                | 44.2                                   | 29.0         |   |
| 5    | Add-on amounts for potential future exposure ('PFE') associated with all derivatives transactions (mark-to-market method) | 154.1                                  | 125.5        |   |

A + 21 Dag

| 6   | Gross-up for derivatives collateral provided where deducted from the balance  | 5.9       | 5.2       |   |
|---|---|-----------|-----------|---|
|   | sheet assets pursuant to IFRSs  |           |           |   |
| 7   | (Deductions of receivables assets for cash variation margin provided in       | (21.5     | )(23.6    | ) |
| ,   | derivatives transactions)   | (21.3     | )(23.0    | , |
| 8   | (Exempted central counterparty ('CCP') leg of client-cleared trade exposures) | (38.0     | )(14.0    | ) |
| 9   | Adjusted effective notional amount of written credit derivatives              | 160.9     | 188.2     |   |
| 10  | (Adjusted effective notional offsets and add-on deductions for written credit | (152.4    | \(101.6   | ` |
| 10  | derivatives)  | (153.4    | )(181.6   | ) |
| 11  | Total derivative exposures  | 152.2     | 128.7     |   |
|   | Securities financing transaction exposures                                    |           |           |   |
| 10  | Gross SFT assets (with no recognition of netting), after adjusting for sales  | 248.9     | 221.0     |   |
| 12  | accounting transactions   |           | 331.2     |   |
| 13  | (Netted amounts of cash payables and cash receivables of gross SFT assets)    | (3.6      | )(105.8   | ) |
| 14  | Counterparty credit risk exposure for SFT assets                              | 11.3      | 12.2      |   |
| 16  | Total securities financing transaction exposures                              | 256.6     | 237.6     |   |
|   | Other off-balance sheet exposures   |           |           |   |
| 17  | Off-balance sheet exposures at gross notional amount                          | 829.8     | 801.7     |   |
| 18  | (Adjustments for conversion to credit equivalent amounts)                     | (602.4    | )(574.3   | ) |
| 19  | Total off-balance sheet exposures   | 227.4     | 227.4     |   |
|   | Capital and total exposures   |           |           |   |
| 20  | Tier 1 capital  | 143.5     | 142.7     |   |
| 21  | Total leverage ratio exposure   | 2,614.9   | 2,557.1   |   |
| 22  | Leverage ratio (%)  | 5.5       | 5.6       |   |
| EU-23 Choice of transitional arrangements for the definition of the capital measure |   | Fully     | Fully     |   |
|   |   | phased-in | phased-in |   |

<sup>\*</sup>The references identify the lines prescribed in the EBA template. Lines represented in this table are those lines which are applicable and where there is a value.

#### Pillar 3 Disclosures at 31 December 2018

Table 10: Leverage ratio – Split of on-balance sheet exposures (excluding derivatives, SFTs and exempted exposures) (LRSpl)

|  | At 31 ] | Dec      |
|--|---------|----------|
|  | 2018^   | 2017     |
| Ref*   | \$bn    | \$bn     |
| EU-1 Total on-balance sheet exposures (excluding derivatives, SFTs and exempted exposures)   | 1,991.0 | 01,998.7 |
| EU-2 – trading book exposures  | 218.5   | 268.6    |
| EU-3 – banking book exposures  | 1,772   | 51,730.1 |
| 'banking book exposures' comprises:  |         |          |
| EU-4 covered bonds   | 1.6     | 1.3      |
| EU-5 exposures treated as sovereigns   | 507.3   | 504.8    |
| EU-6 exposures to regional governments, multilateral development banks ('MDB'), international organisations and public sector entities not treated as sovereigns | 9.3     | 9.8      |
| EU-7 institutions  | 66.8    | 77.0     |
| EU-8 secured by mortgage of immovable property   | 300.0   | 283.4    |
| EU-9 retail exposures  | 82.8    | 89.3     |
| EU-10corporate   | 614.3   | 586.0    |
| EU-11 exposures in default   | 9.1     | 9.7      |
| EU-12 other exposures (e.g. equity, securitisations and other non-credit obligation assets)  | 181.3   | 168.8    |
|  |         |          |

<sup>\*</sup>The references identify the lines prescribed in the EBA template. Lines represented in this table are those lines which are applicable and where there is a value.

#### Capital buffers

Our geographical breakdown and institution specific CCyB disclosure and our G-SIB Indicator disclosure are published annually on the HSBC website, www.hsbc.com.

#### Pillar 1 minimum capital requirements and RWA flow

Pillar 1 covers the minimum capital resource requirements for credit risk, counterparty credit risk, equity, securitisation, market risk and operational risk. These requirements are expressed in terms of RWAs.

## Risk category Scope of permissible approaches

Approach adopted by HSBC

#### Credit risk

The Basel Committee's framework applies three approaches of increasing sophistication tro the calculation of Pillar 1 credit risk capital requirements. The most basic level, the consolidated standardised approach, requires banks to use external credit ratings to determine the risk Group weightings applied to rated counterparties. Other counterparties are grouped into broad reporting, we categories and standardised risk weightings are applied to these categories. The next have adopted level, the foundation IRB ('FIRB') approach, allows banks to calculate their credit risk the advanced capital requirements on the basis of their internal assessment of a counterparty's IRB approach probability of default ('PD'), but subjects their quantified estimates of EAD and loss givenfor the default ('LGD') to standard supervisory parameters. Finally, the advanced IRB ('AIRB') majority of approach allows banks to use their own internal assessment in determining PD and in our business. quantifying EAD and LGD.

Some portfolios remain on the standardised or foundation

IRB

approaches: pending the issuance of local regulations or model approval; following supervisory prescription of a non-advanced approach; or under exemptions from IRB treatment.

We use the mark-to-market and IMM approaches

credit risk

Four approaches to calculating CCR and determining exposure values are defined by the Counterparty Basel Committee: mark-to-market, original exposure, standardised and Internal Model Method ('IMM'). These exposure values are used to determine capital requirements under one of the three approaches to credit risk: standardised, foundation IRB or advanced IRB.

for CCR. Details of the **IMM** permission we have received from the PRA can be found in the Financial Services Register on the PRA website. Our aim is to increase the proportion of positions on IMM over time.

Equity

For the non-trading book, equity exposures can be assessed under standardised or IRB approaches.

For Group reporting purposes, all non-trading

book equity exposures are treated under the standardised approach. For the majority of the non-trading book securitisation positions we use the IRB approach and, within this, RBM and IAA with an immaterial amount using the SFM. We also use the

Basel specifies two approaches for calculating credit risk requirements for securitisation positions in non-trading books: the standardised approach and the IRB approach, which Securitisation incorporates the Ratings Based Method ('RBM'), the Internal Assessment Approach ('IAA') approach on and the Supervisory Formula Method ('SFM'). Securitisation positions in the trading book are treated within the market risk framework per the Capital Requirements Regulation.

non-trading book positions securitisations. Securitisation positions in the trading book are overseen within Market Risk under the Standardised Approach.

Market risk Market risk capital requirements can be determined under either the standard rules or the Internal Models Approach ('IMA'). The latter involves the use of internal value at risk risk capital ('VaR') models to measure market risks and determine the appropriate capital requirement requirement In addition to the VaR models, other internal models include stressed VaR ('SVaR'), is measured Incremental Risk Charge ('IRC') and Comprehensive Risk Measure.

The market risk capital ntequirement is measured using internal market risk models, where approved by the PRA, or under the

standard rules. Our internal market risk models comprise VaR, stressed VaR and IRC. Non-proprietary details of the scope of our **IMA** permission are available in the Financial Services Register on the PRA website. We are in compliance with the requirements set out in Articles 104 and 105 of the Capital Requirements Regulation. We currently use the standardised approach in determining our operational risk capital We have in place an operational risk model

Operational risk

The Basel Committee allows firms to calculate their operational risk capital requirement under the basic indicator approach, the standardised approach or the advanced We have in measurement approach.

that is used for economic

capital calculation purposes.

Table 11: Overview of RWAs (OV1)

|   | At     |        |                               |
|---|--------|--------|-------------------------------|
|   | 31 Dec | 30 Sep | 31 Dec                        |
|   | 2018   | 2018   | 2018                          |
|   | RWAs   | RWAs   | Capital <sup>1</sup> required |
|   | \$bn   | \$bn   | \$bn                          |
| 1 Credit risk (excluding counterparty credit risk)  | 638.1  | 632.6  | 51.0                          |
| 2 – standardised approach   | 128.6  | 127.4  | 10.3                          |
| 3 – foundation IRB approach   | 30.5   | 29.9   | 2.4                           |
| 4 – advanced IRB approach   | 479.0  | 475.3  | 38.3                          |
| 6 Counterparty credit risk  | 47.2   | 47.6   | 3.8                           |
| 7 – mark-to-market  | 24.7   | 25.0   | 2.0                           |
| 10- internal model method   | 16.2   | 16.2   | 1.3                           |
| 11 – risk exposure amount for contributions to the default fund of a central counterparty | 0.4    | 0.6    | _                             |
| 12 – credit valuation adjustment  | 5.9    | 5.8    | 0.5                           |
| 13 Settlement risk  | 0.1    | 0.2    | _                             |
| 14 Securitisation exposures in the non-trading book                                       | 8.4    | 9.0    | 0.7                           |
| 15– IRB ratings based method  | 4.6    | 5.1    | 0.4                           |
| 16– IRB supervisory formula method  |        |        | _                             |
| 17 – IRB internal assessment approach   | 1.7    | 1.6    | 0.1                           |
| 18 – standardised approach  | 2.1    | 2.3    | 0.2                           |
| 19Market risk   | 35.8   | 34.9   | 2.8                           |
| 20- standardised approach   | 5.7    | 5.1    | 0.4                           |
| 21 – internal models approach   | 30.1   | 29.8   | 2.4                           |
| 23 Operational risk   | 91.1   | 92.7   | 7.3                           |
| 25 – standardised approach  | 91.1   | 92.7   | 7.3                           |
| 27 Amounts below the thresholds for deduction (subject to 250% risk weight)               | 44.6   | 45.7   | 3.6                           |
| 29Total   | 865.3  | 862.7  | 69.2                          |

<sup>1 &#</sup>x27;Capital requirement' represents the minimum total capital charge set at 8% of RWAs by article 92 of the Capital Requirements Regulation.

Credit risk (including amounts below the thresholds for deduction)

RWAs increased by \$4.4bn in the fourth quarter of the year including a decrease of \$4.6bn due to foreign currency translation differences. Excluding foreign currency translation differences, the remaining increase of \$9.0bn was primarily driven by lending growth in CMB across Europe and Asia. A further \$2.0bn of RWAs arose in RBWM in Asia, largely due to mortgage growth.

Counterparty credit risk (including settlement risk)

Counterparty credit risk RWAs decreased by \$0.4bn primarily due to improvements in collateral recognition and customer risk ratings.

### Securitisation

The \$0.6bn RWA decrease arose predominantly from the sale of legacy positions.

Market risk

RWAs increased by \$0.9bn mainly due to an increase in Hong Kong dollar denominated exposure.

Operational risk

RWAs decreased by \$1.6bn primarily due to reduced contributions from the retail banking and payment and settlement business lines, partly offset by growth in commercial banking.

Table 12: RWA flow statements of credit risk

exposures under the IRB approach1 (CR8)

RWAs Capital

|       | required                           | 1  |
|-------|------------------------------------|--|
| \$bn  | \$bn                               |  |
| 505.2 | 40.4                               |  |
| 8.8   | 0.6                                |  |
| 0.7   | 0.1                                |  |
| 1.5   | 0.1                                |  |
| (2.7  | )(0.2                              | )  |
| (4.0  | )(0.3                              | )  |
| 509.5 | 40.7                               |  |
|       | 505.2<br>8.8<br>0.7<br>1.5<br>(2.7 | \$bn \$bn<br>505.2 40.4<br>8.8 0.6<br>0.7 0.1<br>1.5 0.1<br>(2.7 )(0.2<br>(4.0 )(0.3 |

<sup>1</sup> Securitisation positions are not included in this table.

RWAs under the IRB approach increased by \$4.3bn in the fourth quarter of the year, including a decrease of \$4.0bn due to foreign currency translation differences. The remaining increase of \$8.3bn (excluding foreign currency translation differences) was principally due to:

an \$8.8bn asset size growth, predominantly in corporate and mortgage portfolios in Europe and Asia;

- \$0.7bn movement in asset quality due to changes in portfolio mix, mainly in GB&M; and
- \$1.5bn increase under model updates mainly due to a new receivables finance model in Germany.

  This was partly offset by \$2.7bn changes in methodology and policy, mainly taking the form of CMB management initiatives across Europe and Asia.

#### Pillar 3 Disclosures at 31 December 2018

Table 13: RWA flow statements of CCR exposures under IMM (CCR7)

| •                        | -          | O '. 1   |
|--------------------------|------------|----------|
|                          | RWAs       | Capital  |
|                          | 1 11 11 13 | required |
|                          | \$bn       | \$bn     |
| 1 At 1 Oct 2018          | 20.5       | 1.7      |
| 2 Asset size             | 0.8        | 0.1      |
| 3 Asset quality          | 0.1        |          |
| 5 Methodology and policy | (0.3)      | )—       |
| 9 At 31 Dec 2018         | 21.1       | 1.8      |
|                          |            |          |

RWAs under the IMM increased by \$0.6bn mainly due to a \$0.8bn growth in asset size driven by mark-to-market movements. This was partly offset by a \$0.3bn decrease as a result of improvements in collateral recognition in Europe.

Table 14: RWA flow statements of market risk exposures under IMA (MR2-B)

|                           | VaR  | Stressed | IRC   | Other | .Total<br>RWAs | Total capital required |
|---------------------------|------|----------|-------|-------|----------------|------------------------|
|                           | \$bn | \$bn     | \$bn  | \$bn  | \$bn           | \$bn                   |
| 1 At 1 Oct 2018           | 6.9  | 10.7     | 8.6   | 3.6   | 29.8           | 2.4                    |
| 2 Movement in risk levels | 0.2  | 1.4      | (2.2) | 0.9   | 0.3            | _                      |
| 8 At 31 Dec 2018          | 7.1  | 12.1     | 6.4   | 4.5   | 30.1           | 2.4                    |

RWAs under the IMA increased by \$0.3bn mainly due to higher exposures in Europe and Asia that increased VaR, SVaR and other by \$2.5bn. This was partly offset by lower sovereign and corporate exposure that reduced IRC by \$2.2bn.

Pillar 2 and ICAAP

Pillar 2

We conduct an Internal Capital Adequacy Assessment Process ('ICAAP') to determine a forward-looking assessment of our capital requirements given our business strategy, risk profile, risk appetite and capital plan. This process incorporates the Group's risk management processes and governance framework. Our base capital plan undergoes stress testing. This, coupled with our economic capital framework and other risk management practices, is used to assess our internal capital adequacy requirements and inform our view of our internal capital planning buffer. The ICAAP is formally approved by the Board, which has the ultimate responsibility for the effective management of risk and approval of HSBC's risk appetite.

The ICAAP is reviewed by the PRA and by a college of European Economic Area ('EEA') supervisors, as part of the joint risk assessment and decision process, during the Supervisory Review and Evaluation Process ('SREP'). This process occurs periodically to enable the regulator to define the individual capital requirement ('ICR') (previously known as the individual capital guidance ('ICG')) or minimum capital requirements for HSBC and to define the PRA buffer, where required. Under the revised Pillar 2 PRA regime, which came into effect from 1 January 2017, the capital planning buffer has been replaced with a 'PRA buffer'. This is not intended to duplicate the CRD IV buffers and, where necessary, will be set according to vulnerability in a stress scenario, as identified and assessed through the annual PRA stress testing exercise.

The processes of internal capital adequacy assessment and supervisory review lead to a final determination by the PRA of the ICR and any PRA buffer that may be required.

Within Pillar 2, there are two components namely Pillar 2A and Pillar 2B. Pillar 2A considers, in addition to the minimum capital requirements for Pillar 1 risks described above, any supplementary requirements for those risks and any requirements for other risk categories not captured by Pillar 1. The risk categories to be covered under Pillar 2A depend on the specific circumstances of a firm and the nature and scale of its business.

Pillar 2B consists of guidance from the PRA on the capital buffer a firm would require in order to remain above its ICR in adverse circumstances that may be largely outside the firm's normal and direct control; for example, during a

period of severe but plausible downturn stress, when asset values and the firm's capital surplus may become strained. This is quantified via any PRA buffer requirement the PRA may consider necessary. The assessment of

this is informed by stress tests and a rounded judgement of a firm's business model, also taking into account the PRA's view of a firm's options and capacity to protect its capital position under stress; for instance, through capital generation. Where the PRA assesses that a firm's risk management and governance are significantly weak, it may also increase the PRA buffer to cover the risks posed by those weaknesses until they are addressed. The PRA buffer is intended to be drawn upon in times of stress, and its use is not of itself a breach of capital requirements that would trigger automatic restrictions on distributions. In specific circumstances, the PRA should agree a plan with a firm for its restoration over an agreed timescale.

Internal capital adequacy assessment

The Board manages the Group ICAAP, and together with RMM and GRC, it examines the Group's risk profile from both a regulatory and economic capital viewpoint. They aim to ensure that capital resources:

remain sufficient to support our risk profile and outstanding commitments;

meet current regulatory requirements, and that HSBC is well placed to meet those expected in the future; allow the bank to remain adequately capitalised in the event of a severe economic downturn stress scenario; and remain consistent with our strategic and operational goals, and our shareholder and investor expectations. The minimum regulatory capital that we are required to hold is determined by the rules and guidance established by the PRA for the consolidated Group and by local regulators for individual Group companies. These capital requirements are a primary factor in influencing and shaping the business planning process, in which RWA targets are established for our global businesses in accordance with the Group's strategic direction and risk appetite. Economic capital is the internally calculated capital requirement that we deem necessary to support the risks to which we are exposed. The economic capital assessment is a more risk-sensitive measure than the regulatory minimum, and takes account of the substantial diversification of risk accruing from our operations. Both the regulatory and the economic capital assessments rely upon the use of models that are integrated into our risk management processes. Our economic capital models are calibrated to quantify the level of capital that is sufficient to absorb potential losses over a one-year time horizon to a 99.95% level of confidence for our banking and trading activities, to a 99.5% level of confidence for our insurance activities and pension risks, and to a 99.9% level of confidence for our operational risks. The ICAAP and its constituent economic capital calculations are examined by the PRA as part of its SREP. This examination informs the regulator's view of our Pillar 2 capital requirements.

Preserving our strong capital position remains a priority, and the level of integration of our risk and capital management helps to optimise our response to business demand for regulatory and economic capital. Risks that are explicitly assessed through economic capital are credit risk (including CCR), market risk, operational risk, interest rate risk in the banking book ('IRRBB'), insurance risk, pension risk and structural foreign exchange risk.

Credit risk

Overview and responsibilities

Credit risk represents our largest regulatory capital requirement.

The principal objectives of our credit risk management function are:

to maintain across HSBC a strong culture of responsible lending and a robust credit risk policy and control framework;

to both partner and challenge our businesses in defining, implementing and continually re-evaluating our credit risk appetite under actual and stress scenario conditions; and

to ensure there is independent, expert scrutiny of credit risks, their costs and their mitigation.

The credit risk functions within Wholesale Credit and Market Risk and RBWM are the constituent parts of Global Risk that support the Group Chief Risk Officer in overseeing credit risks. Their major duties comprise undertaking independent reviews of large and high-risk credit proposals, overseeing large exposure policy and reporting on our wholesale and retail credit risk management disciplines. They also own our credit policy and credit systems programmes, oversee portfolio management and report on risk matters to senior executive management and regulators.

These credit risk functions work closely with other parts of Global Risk; for example, with Operational Risk on the internal control framework and with Risk Strategy on the risk appetite process. In addition, they work jointly with Risk Strategy and Global Finance on stress testing.

The credit responsibilities of Global Risk are described on page 75 of the Annual Report and Accounts 2018. Group-wide, the credit risk functions comprise a network of credit risk management offices reporting within regional risk functions. They fulfil an essential role as independent risk control units distinct from business line management in providing objective scrutiny of risk rating assessments, credit proposals for approval and other risk matters. Our credit risk procedures operate through a hierarchy of personal credit limit approval authorities. Operating company chief executives, acting under authorities delegated by their boards and Group standards, are accountable for credit risk and other risks in their business. In turn, chief executives delegate authority to operating company chief risk officers and management teams on an individual basis. Each operating company is responsible for the quality and performance of its credit portfolios in accordance with Group standards. Above these thresholds of delegated personal credit limited approval authorities, approval must be sought from the regional and, as appropriate, global credit risk function.

Credit risk management

Our exposure to credit risk arises from a wide range of customer and products, and the risk rating systems in place to measure and monitor these risks are correspondingly diverse. Senior management receives a variety of reports on our credit risk exposures, including expected credit losses, total exposures and RWAs, as well as updates on specific portfolios that are considered to have heightened credit risk.

Credit risk exposures are generally measured and managed in portfolios of either customer types or product categories. Risk rating systems are designed to assess the default propensity of,

and loss severity associated with, distinct customers who are typically managed as individual relationships or, in the case of retail business exposures, on a product portfolio basis.

Risk rating systems for retail exposures are generally quantitative in nature, applying techniques such as behavioural analysis across product portfolios comprising large numbers of homogeneous transactions. Rating systems for individually managed relationships typically use customer financial statements and market data analysis, but also qualitative elements and a final subjective overlay to better reflect any idiosyncratic elements of the customer's risk

profile.

See 'Application of the IRB Approach' on page 38.

A fundamental principle of our policy and approach is that analytical risk rating systems and scorecards are all valuable tools at the disposal of management.

The credit process provides for at least an annual review of facility limits granted. Review may be more frequent, as required by circumstances such as the emergence of adverse risk factors.

We constantly seek to improve the quality of our risk management. Group IT systems that process credit risk data continue to be enhanced in order to deliver both comprehensive management information in support of business strategy and solutions to evolving regulatory reporting requirements.

Group standards govern the process through which risk rating systems are initially developed, judged fit for purpose, approved and implemented. They also govern the conditions under which analytical risk model outcomes can be overridden by decision takers and the process of model performance monitoring and reporting. The emphasis is on an effective dialogue between business line and risk management, suitable independence of decision takers, and a good understanding and robust challenge on the part of senior management.

Like other facets of risk management, analytical risk rating systems are not static. They are subject to review and modification in light of the changing environment, the greater availability and quality of data, and any deficiencies identified through internal and external regulatory review. Structured processes and metrics are in place to capture relevant data and feed this into continuous model improvement.

See also the comments on 'Model performance' on page 51.

Credit risk models governance

All new or materially changed IRB capital models require the PRA's approval, as set out in more detail on page 38. Throughout HSBC, such models fall directly under the remit of the global functional MOCs, operating in line with HSBC's model risk policy, and under the oversight of the Global MOC.

Both the Wholesale and RBWM MOCs require all credit risk models for which they are responsible to be approved by delegated senior managers with notification to the committees that retain the responsibility for oversight.

Global Risk sets internal standards for the development, validation, independent review, approval, implementation and performance monitoring of credit risk rating models. Independent reviews of our models are performed by our Independent Model Review ('IMR') function which is separate from our Risk Analytics functions that are responsible for the development of models.

Compliance with Group standards is subject to examination by Risk oversight and review from within the Risk function itself, and by Internal Audit.

Credit quality of assets

We are a universal bank with a conservative approach to credit risk. This is reflected in our credit risk profile being diversified across a number of asset classes and geographies with a credit quality profile mainly concentrated in the higher quality bands.

# Pillar 3 Disclosures at 31 December 2018

Table 15: Credit quality of exposures by exposure classes and instruments<sup>1</sup> (CR1-A)

| Table 13. Cledit qual                             | Gross carrying values of |                     |                         |  |                                     |   | Net             |
|---|--------------------------|---------------------|-------------------------|--|-------------------------------------|---|-----------------|
|   |                          | Defaulted exposures | Non-defaulted exposures | Specific credit<br>risk<br>adjustments | Write-offs in the year <sup>2</sup> | adjustment charges of the period <sup>2</sup> | carrying values |
| Central   | Footnote                 | es\$bn              | \$bn                    | \$bn                                   | \$bn                                | \$bn  | \$bn            |
| 1 governments and central banks                   |                          | _                   | 331.8                   | 0.1                                    | _                                   | _   | 331.7           |
| 2 Institutions                                    |                          |                     | 81.1                    | _                                      | _                                   | _   | 81.1            |
| 3 Corporates                                      |                          | 6.9                 | 1,024.0                 | 4.1                                    | 0.8                                 | 0.5   | 1,026.8         |
| 4 – of which:<br>specialised lending              | <b>y</b>                 | 0.8                 | 49.3                    | 0.4                                    |                                     | 0.1   | 49.7            |
| 6 Retail  | >                        | 3.3                 | 481.8                   | 1.8                                    | 0.7                                 | 0.9   | 483.3           |
| 7 – Secured by real estate property               |                          | 2.5                 | 287.3                   | 0.4                                    | _                                   | 0.1   | 289.4           |
| 8 SMEs  |                          | 0.1                 | 3.5                     | 0.1                                    | _                                   | 0.1   | 3.5             |
| 9 Non-SMEs  |                          | 2.4                 | 283.8                   | 0.3                                    | _                                   | _   | 285.9           |
| 10 – Qualifying revolving retail                  |                          | 0.1                 | 132.7                   | 0.7                                    | 0.3                                 | 0.4   | 132.1           |
| 11 – Other retail                                 |                          | 0.7                 | 61.8                    | 0.7                                    | 0.4                                 | 0.4   | 61.8            |
| 12SMEs  |                          | 0.3                 | 7.5                     | 0.3                                    | 0.2                                 | 0.2   | 7.5             |
| 13 Non-SMEs                                       |                          | 0.4                 | 54.3                    | 0.4                                    | 0.2                                 | 0.2   | 54.3            |
| Total IRB approach                                |                          | 10.2                | 1,918.7                 | 6.0                                    | 1.5                                 | 1.4   | 1,922.9         |
| Central 16 governments and central banks Regional | 3                        | _                   | 163.9                   | _                                      | _                                   | _   | 163.9           |
| 17 governments or local authorities               | 3                        | _                   | 7.3                     | _                                      | _                                   | _   | 7.3             |
| Public sector entities                            | 3                        | _                   | 12.2                    | _                                      | _                                   | _   | 12.2            |
| 19 Multilateral development bank                  | s                        | _                   | 0.2                     | _                                      | _                                   | _   | 0.2             |
| 20 International organisations                    |                          | _                   | 1.6                     | _                                      | _                                   | _   | 1.6             |
| 21 Institutions                                   |                          | _                   | 3.4                     | _                                      |                                     | _   | 3.4             |
| 22 Corporates                                     |                          | 3.3                 | 180.0                   | 2.1                                    | 0.3                                 | 0.4   | 181.2           |
| 24 Retail   |                          | 1.1                 | 64.9                    | 1.5                                    | 0.7                                 | 0.5   | 64.5            |
| 25 – of which: SMEs Secured by                    |                          | _                   | 1.2                     | _                                      | _                                   | _   | 1.2             |
| 26 mortgages on immovable                         |                          | 0.6                 | 32.1                    | 0.2                                    | _                                   | _   | 32.5            |
| property 27 – of which: SMEs                      |                          | _                   | 0.1                     | _                                      |                                     | _   | 0.1             |
| 28 Exposures in default                           | 4                        | 5.1                 | _                       | 2.1                                    | 1.0                                 | 0.8   | 3.0             |

| Items associated                  |      |         |     |     |     |         |
|-----------------------------------|------|---------|-----|-----|-----|---------|
| 29 with particularly              | 0.1  | 4.7     |     | _   |     | 4.8     |
| high risk                         |      |         |     |     |     |         |
| Collective                        |      |         |     |     |     |         |
| 32 investment                     |      | 0.6     |     |     |     | 0.6     |
| undertakings ('CIU')              |      |         |     |     |     |         |
| 33 Equity exposures               |      | 15.6    |     |     |     | 15.6    |
| 34Other exposures                 | _    | 11.3    | _   | _   | _   | 11.3    |
| 35 Total standardised             | 5.1  | 497.8   | 3.8 | 1.0 | 0.9 | 499.1   |
| approach                          | 3.1  | 477.0   | 5.0 | 1.0 | 0.7 | 777.1   |
| Total at 31 Dec                   | 15.3 | 2,416.5 | 9.8 | 2.5 | 2.3 | 2,422.0 |
| 36 Total at 31 Dec<br>2018        |      | •       |     |     |     |         |
| <ul><li>of which: loans</li></ul> | 13.7 | 1,233.4 | 9.1 | 2.5 | 2.3 | 1,238.0 |
| – of which: debt                  |      | 348.5   |     |     |     | 348.5   |
| securities                        |      | 0.010   |     |     |     | 2.0.0   |
| – of which:                       |      |         |     |     |     |         |
| off-balance sheet                 | 1.6  | 798.7   | 0.6 |     |     | 799.7   |
| exposures                         |      |         |     |     |     |         |
|                                   |      |         |     |     |     |         |

Table 15: Credit quality of exposures by exposure classes and instruments<sup>1</sup> (CR1-A) (continued)

| Table 13. Cledit quai                     | nty of exp |                     | ring values of          |  | CK1-A) (COII                        | Credit risk |                           |
|---|------------|---------------------|-------------------------|--|-------------------------------------|-------------|---------------------------|
|   |            | Defaulted exposures | Non-defaulted exposures | Specific credit<br>risk<br>adjustments | Write-offs in the year <sup>2</sup> | adjustment  | Net<br>carrying<br>values |
|   | Footnote   | es\$bn              | \$bn                    | \$bn                                   | \$bn                                | \$bn        | \$bn                      |
| Central                                   |            |                     |                         |  |                                     |             |                           |
| 1 governments and                         |            |                     | 308.1                   | _                                      |                                     | _           | 308.1                     |
| central banks 2 Institutions              |            |                     | 94.5                    | _                                      |                                     |             | 94.5                      |
| 3 Corporates                              |            | 8.1                 | 987.5                   | 4.2                                    | 1.0                                 | 0.7         | 991.4                     |
| 4 – of which:                             |            | 1.2                 | 47.5                    | 0.3                                    |                                     |             | 48.4                      |
| specialised lending                       | 5          |                     |                         |  | _                                   | _           |                           |
| 6 Retail                                  |            | 3.6                 | 465.0                   | 1.0                                    | 0.7                                 | 0.3         | 467.6                     |
| 7 – Secured by real                       |            | 2.5                 | 274.3                   | 0.3                                    |                                     | _           | 276.5                     |
| estate property 8 SMEs                    |            | _                   | 1.5                     | _                                      | _                                   | _           | 1.5                       |
| 9 Non-SMEs                                |            | 2.5                 | 272.8                   | 0.3                                    |                                     | _           | 275.0                     |
| 10 – Qualifying                           |            | 0.1                 | 125.4                   | 0.2                                    | 0.3                                 | 0.2         | 125.3                     |
| revolving retail                          |            |                     |                         |  |                                     |             |                           |
| 11 – Other retail                         |            | 1.0                 | 65.3                    | 0.5                                    | 0.4                                 | 0.1         | 65.8                      |
| 12SMEs<br>13Non-SMEs                      |            | 0.6                 | 10.6<br>54.7            | 0.3<br>0.2                             | <br>0.4                             | 0.1         | 10.9<br>54.9              |
| Total IRB                                 |            | 0.4                 |                         |  |                                     |             |                           |
| 15 approach Central                       |            | 11.7                | 1,855.1                 | 5.2                                    | 1.7                                 | 1.0         | 1,861.6                   |
| 16 governments and central banks Regional | 3          | _                   | 198.1                   | _                                      | _                                   | _           | 198.1                     |
| 17 governments or local authorities       | 3          | _                   | 3.8                     | _                                      | _                                   | _           | 3.8                       |
| Public sector entities                    | 3          | _                   | 0.4                     | _                                      | _                                   | _           | 0.4                       |
| 19 Multilateral development banks         | s          | _                   | 0.3                     | _                                      | _                                   | _           | 0.3                       |
| 20 International organisations            |            |                     | 2.2                     | _                                      | _                                   | _           | 2.2                       |
| 21 Institutions                           |            | _                   | 3.5                     | _                                      | _                                   | _           | 3.5                       |
| 22 Corporates                             |            |                     | 172.8                   | 0.5                                    | _                                   | 0.1         | 172.3                     |
| 24 Retail                                 |            |                     | 71.0                    | 0.4                                    |                                     | 0.2         | 70.6                      |
| 25– of which: SMEs Secured by             |            | _                   | 1.7                     | _                                      | _                                   | _           | 1.7                       |
| 26 mortgages on immovable property        |            | _                   | 29.0                    | _                                      | _                                   | _           | 29.0                      |
| 27 – of which: SMEs                       |            | _                   | 0.1                     | _                                      | _                                   | _           | 0.1                       |
| 28 Exposures in default                   | 4          | 5.4                 | _                       | 2.0                                    | 1.5                                 | 0.7         | 3.4                       |
| 29 Items associated with particularly     |            | _                   | 3.9                     | _                                      | _                                   | _           | 3.9                       |

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| high risk   |      |         |     |     |     |         |
|---|------|---------|-----|-----|-----|---------|
| Collective  |      |         |     |     |     |         |
| 32 investment undertakings ('CIU')                                      | _    | 0.6     | _   | _   | _   | 0.6     |
| 33 Equity exposures   |      | 16.0    | _   |     |     | 16.0    |
| 34 Other exposures  |      | 11.9    | _   |     |     | 11.9    |
| Total standardised approach   | 5.4  | 513.5   | 2.9 | 1.5 | 1.0 | 516.0   |
| 36 Total at 31 Dec<br>2017  | 17.1 | 2,368.6 | 8.1 | 3.2 | 2.0 | 2,377.6 |
| – of which: loans   | 15.1 | 1,225.2 | 7.8 | 3.2 | 2.0 | 1,232.5 |
| <ul><li>of which: debt<br/>securities</li></ul>                         | _    | 325.1   | _   | _   | _   | 325.1   |
| <ul><li>of which:</li><li>off-balance sheet</li><li>exposures</li></ul> | 2.0  | 782.4   | 0.2 | _   | _   | 784.2   |

<sup>1</sup> Securitisation positions and non-credit obligation assets are not included in this table.

<sup>2</sup>Presented on a year-to-date basis.

Standardised exposures to EEA 'regional governments and local authorities' and 'public sector entities' are reported separately in 2018. In previous years, these exposures were grouped with 'central governments and central banks'. From 1 January 2018, standardised exposures that are in default are reported within individual exposure classes and totalled in 'Exposures in default'. The reported amounts at 31 December 2017 have not been restated; 'Exposures in default' at that date principally comprised defaulted exposure to corporates of \$3.3bn, retail clients of \$1.1bn and exposure secured on immovable property of \$1.0bn.

# Pillar 3 Disclosures at 31 December 2018

Table 16: Credit quality of exposures by industry or counterparty types¹ (CR1-B)

Gross carrying values of

|                                 |          | Gross carry         | ing varaes or           | a                                      |                                     | Credit risk                                   |                           |
|---------------------------------|----------|---------------------|-------------------------|--|-------------------------------------|---|---------------------------|
|                                 |          | Defaulted exposures | Non-defaulted exposures | Specific credit<br>risk<br>adjustments | Write-offs in the year <sup>2</sup> | adjustment charges of the period <sup>2</sup> | Net<br>carrying<br>values |
| ]                               | Footnote | \$bn                | \$bn                    | \$bn                                   | \$bn                                | \$bn  | \$bn                      |
| 1 Agriculture                   |          | 0.3                 | 8.7                     | 0.1                                    |                                     | _   | 8.9                       |
| 2 Mining & oil extraction       |          | 0.5                 | 41.5                    | 0.3                                    | 0.1                                 | (0.1  | )41.7                     |
| 3 Manufacturing                 |          | 2.0                 | 259.5                   | 1.4                                    | 0.4                                 | 0.3   | 260.1                     |
| 4 Utilities                     |          | 0.1                 | 33.3                    | 0.2                                    |                                     |   | 33.2                      |
| 5 Water supply                  |          |                     | 2.4                     |  |                                     | _   | 2.4                       |
| 6 Construction                  |          | 1.4                 | 41.1                    | 0.6                                    | _                                   | 0.2   | 41.9                      |
| Wholesale & retail trade        |          | 2.2                 | 208.2                   | 1.3                                    | 0.3                                 | 0.4   | 209.1                     |
| 8 Transportation & storage      |          | 0.4                 | 54.0                    | 0.2                                    | _                                   | 0.1   | 54.2                      |
| 9 Accommodation & food services |          | 0.4                 | 28.3                    | 0.2                                    | _                                   | _   | 28.5                      |
| 10 Information & communication  |          | _                   | 11.2                    | 0.1                                    | _                                   | 0.1   | 11.1                      |
| Financial & insurance           | 3        | 0.3                 | 540.3                   | 0.2                                    | 0.1                                 | (0.1  | )540.4                    |
| 12Real estate                   |          | 1.2                 | 235.1                   | 0.7                                    | _                                   | 0.2   | 235.6                     |
| 13 Professional activities      |          | 0.2                 | 19.1                    | 0.1                                    | _                                   | 0.1   | 19.2                      |
| Administrative service          |          | 0.9                 | 87.8                    | 0.8                                    | 0.1                                 | 0.1   | 87.9                      |
| Public admin & defence          |          | 0.4                 | 193.4                   | 0.4                                    | _                                   | _   | 193.4                     |
| 16Education                     |          | _                   | 3.6                     |  | _                                   | _   | 3.6                       |
| Human health & social work      |          | 0.2                 | 7.2                     | 0.1                                    | _                                   | _   | 7.3                       |
| 18 Arts & entertainment         |          | _                   | 6.2                     | _                                      | _                                   | _   | 6.2                       |
| 19 Other services               |          | 0.2                 | 15.7                    | 0.1                                    | _                                   | _   | 15.8                      |
| 20Personal                      |          | 4.6                 | 572.9                   | 3.0                                    | 1.5                                 | 1.0   | 574.5                     |
| 21 Extraterritorial bodies      |          | _                   | 47.0                    | _                                      | _                                   | _   | 47.0                      |
| 22 Total at 31 Dec<br>2018      |          | 15.3                | 2,416.5                 | 9.8                                    | 2.5                                 | 2.3   | 2,422.0                   |
| 1 Agriculture                   |          | 0.4                 | 9.5                     | 0.1                                    | _                                   | _   | 9.8                       |
| 2 Mining & oil extraction       |          | 1.4                 | 42.2                    | 0.5                                    | 0.2                                 | (0.1  | )43.1                     |
| 3 Manufacturing                 |          | 2.3                 | 254.2                   | 1.2                                    | 0.3                                 | 0.2   | 255.3                     |
| 4 Utilities                     |          | 0.3                 | 33.9                    | 0.1                                    | 0.1                                 | _   | 34.1                      |

| 5 Water supply                  |      | 3.0     |     |     |     | 3.0     |
|---------------------------------|------|---------|-----|-----|-----|---------|
| 6 Construction                  | 1.0  | 39.2    | 0.3 | 0.1 | _   | 39.9    |
| Wholesale & retail trade        | 2.4  | 203.5   | 1.4 | 0.4 | 0.5 | 204.5   |
| 8 Transportation & storage      | 0.5  | 52.1    | 0.1 |     | _   | 52.5    |
| 9 Accommodation & food services | 0.3  | 24.9    | 0.1 |     | _   | 25.1    |
| 10 Information & communication  | 0.1  | 10.0    | _   | 0.1 | _   | 10.1    |
| Financial & 3                   | 0.4  | 576.8   | 0.8 | 0.1 | 0.1 | 576.4   |
| 12Real estate                   | 1.2  | 220.9   | 0.9 | 0.1 | 0.2 | 221.2   |
| 13 Professional activities      | 0.2  | 19.2    | _   |     | _   | 19.4    |
| Administrative service          | 0.9  | 81.6    | 0.7 | 0.1 | 0.1 | 81.8    |
| Public admin & defence          | 0.3  | 172.8   | _   | _   | _   | 173.1   |
| 16Education                     | _    | 3.7     | _   |     | _   | 3.7     |
| 17 Human health & social work   | 0.2  | 7.6     | _   | _   | _   | 7.8     |
| 18 Arts & entertainment         | 0.1  | 8.9     | _   | _   | _   | 9.0     |
| 19Other services                | 0.1  | 10.4    | _   | _   | _   | 10.5    |
| 20Personal                      | 5.0  | 554.7   | 1.9 | 1.7 | 1.0 | 557.8   |
| 21 Extraterritorial bodies      |      | 39.5    | _   | _   | _   | 39.5    |
| 22 Total at 31 Dec<br>2017      | 17.1 | 2,368.6 | 8.1 | 3.2 | 2.0 | 2,377.6 |

<sup>1</sup> Securitisation positions and non-credit obligation assets are not included in this table.

<sup>2</sup>Presented on a year-to-date basis.

<sup>&</sup>lt;sup>3</sup>We have restated the comparative period to include within the Financial and Insurance sector \$23.8bn exposure in the form of non-customer assets that are neither securitisation nor non-credit obligation assets.

Table 17: Credit quality of exposures by geography<sup>1, 2</sup> (CR1-C) Gross carrying values of

|                            | Gross Curry  |               |                  | Can dit mints         | NI-4                       |          |
|----------------------------|--------------|---------------|------------------|-----------------------|----------------------------|----------|
|                            | Defaulted    | Non-defaulted | Specific credit  | XX :                  | Credit risk                | Net .    |
|                            | exposures    | exposures     | risk adjustments |                       | adjustment charges         | carrying |
|                            | -            | -             | •                | the year <sup>3</sup> | of the period <sup>3</sup> | values   |
|                            | \$bn         | \$bn          | \$bn             | \$bn                  | \$bn                       | \$bn     |
| 1 Europe                   | 6.7          | 780.1         | 3.8              | 0.9                   | 1.0                        | 783.0    |
| 2 – United Kingdo          |              | 474.2         | 2.4              | 0.8                   | 0.9                        | 475.9    |
| 3 – France                 | 1.0          | 127.2         | 0.6              | 0.1                   | _                          | 127.6    |
| 4 – Other countrie         | es 1.6       | 178.7         | 0.8              | _                     | 0.1                        | 179.5    |
| 5 Asia                     | 2.8          | 1,001.7       | 2.1              | 0.6                   | 0.8                        | 1,002.4  |
| 6 – Hong Kong              | 0.9          | 497.5         | 0.7              | 0.3                   | 0.1                        | 497.7    |
| 7 – China                  | 0.3          | 157.3         | 0.3              | 0.1                   | 0.2                        | 157.3    |
| 8 – Singapore              | 0.2          | 71.9          | 0.2              | _                     | 0.1                        | 71.9     |
| 9 – Other countrie         | es 1.4       | 275.0         | 0.9              | 0.2                   | 0.4                        | 275.5    |
| 10MENA                     | 2.9          | 137.3         | 2.3              | 0.3                   | 0.3                        | 137.9    |
| 11 North America           | 2.0          | 419.4         | 0.6              | 0.2                   | (0.1                       | )420.8   |
| 12 - United States         |              |               |                  |                       |                            | •        |
| 12 America                 | 1.3          | 295.1         | 0.3              | 0.1                   | _                          | 296.1    |
| 13 – Canada                | 0.2          | 107.5         | 0.2              | 0.1                   |                            | 107.5    |
| 14 – Other countrie        |              | 16.8          | 0.1              | <del></del>           | (0.1                       | )17.2    |
| 15 Latin America           | 0.9          | 62.9          | 1.0              | 0.5                   | 0.3                        | 62.8     |
| Other                      | 0.7          | 02.7          | 1.0              | 0.5                   | 0.5                        | 02.0     |
|                            |              | 15.1          |                  |                       |                            | 15.1     |
| 16 geographical            | <del>_</del> | 13.1          | <del></del>      | _                     | _                          | 13.1     |
| areas                      |              |               |                  |                       |                            |          |
| 17 Total at 31 Dec<br>2018 | 15.3         | 2,416.5       | 9.8              | 2.5                   | 2.3                        | 2,422.0  |
| 2018                       |              | •             |                  |                       |                            | •        |
| 1.5                        | 0.1          | 705.6         | 2.0              | 1.0                   | 0.0                        | 000 =    |
| 1 Europe                   | 8.1          | 795.6         | 3.0              | 1.2                   | 0.8                        | 800.7    |
| 2 – United Kingdo          |              | 465.3         | 1.8              | 0.7                   | 0.7                        | 467.6    |
| 3 – France                 | 1.2          | 121.5         | 0.6              | 0.1                   |                            | 122.1    |
| 4 – Other countrie         |              | 208.8         | 0.6              | 0.4                   | 0.1                        | 211.0    |
| 5 Asia                     | 2.5          | 970.7         | 1.7              | 0.6                   | 0.6                        | 971.5    |
| 6 – Hong Kong              | 0.9          | 465.5         | 0.5              | 0.3                   | 0.4                        | 465.9    |
| 7 – China                  | 0.3          | 167.2         | 0.3              | 0.1                   | 0.1                        | 167.2    |
| 8 – Singapore              | 0.1          | 70.2          | 0.1              |                       | _                          | 70.2     |
| 9 – Other countrie         | es 1.2       | 267.8         | 0.8              | 0.2                   | 0.1                        | 268.2    |
| 10MENA                     | 2.9          | 134.1         | 1.8              | 0.4                   | 0.2                        | 135.2    |
| 11 North America           | 2.6          | 387.6         | 1.0              | 0.3                   | (0.1                       | )389.2   |
| 12 - United States         | of, _        | 260.0         | 0.4              | 0.1                   | •                          | 270.0    |
| 12 America                 | 1.5          | 268.9         | 0.4              | 0.1                   | _                          | 270.0    |
| 13 – Canada                | 0.4          | 100.9         | 0.3              | 0.1                   | (0.1                       | )101.0   |
| 14– Other countrie         |              | 17.8          | 0.3              | 0.1                   | _                          | 18.2     |
| 15 Latin America           | 1.0          | 62.3          | 0.6              | 0.7                   | 0.5                        | 62.7     |
| Other                      | 1.0          | 02.3          | 0.0              | ···                   | 0.5                        | 02.7     |
| 16 geographical            |              | 18.3          |                  | _                     |                            | 18.3     |
| areas                      |              | 10.5          |                  | _ <del>_</del>        |                            | 10.5     |
| Total at 21 Dan            |              |               |                  |                       |                            |          |
| Total at 31 Dec            | 17.1         | 2,368.6       | 8.1              | 3.2                   | 2.0                        | 2,377.6  |
| 2017                       |              |               |                  |                       |                            |          |
| I                          |              |               |                  |                       |                            |          |

Amounts shown by geographical region and country/territory in this table are based on the country/territory of residence of the counterparty.

- 2 Securitisation positions and non-credit obligation assets are not included in this table.
- 3 Presented on a year-to-date basis.

#### Pillar 3 Disclosures at 31 December 2018

Table 18: Ageing of past-due unimpaired and impaired exposures (CR1-D)

|                                  | Gross carr | rying valu | es      |          |              |            |
|----------------------------------|------------|------------|---------|----------|--------------|------------|
|                                  | I ass than | Between    | Between | Between  | Between      | Greater    |
|                                  | Less than  | 30 and     | 60 and  | 90 and   | 180 days and | than       |
|                                  | 30 days    | 60 days    | 90 days | 180 days | 1 year       | 1 year     |
|                                  | \$bn       | \$bn       | \$bn    | \$bn     | \$bn         | \$bn       |
| 1 Loans                          | 8.5        | 1.7        | 0.8     | 1.7      | 1.0          | 3.4        |
| 2 Debt securities                | _          | _          |         |          |              |            |
| 3 Total exposures at 31 Dec 2018 | 8.5        | 1.7        | 0.8     | 1.7      | 1.0          | 3.4        |
| 1 Loans                          | 7.6        | 1.5        | 0.8     | 2.0      | 0.9          | 4.1        |
| 2 Debt securities                |            |            |         |          | _            |            |
| 3 Total exposures at 31 Dec 2017 | 7.6        | 1.5        | 0.8     | 2.0      | 0.9          | 4.1        |
| Table 19: Non-performing and for | borne expo | sures (CR  | .1-E)   |          |              |            |
|                                  | _          |            |         |          | Accumula     | ted impair |

Gross carrying values of performing and non-performing exposures

Accumulated impairment and provisions and negative fair Collateral and value adjustments due to credit guarantees recrisk

|                       |         | of which: performing of which: but past dueperforming |          | of w | of which, non-performing |  |      |       | On performing exposures |      | n<br>on-p<br>xpo: | performing<br>sures |                            |
|-----------------------|---------|---|----------|------|--------------------------|--|------|-------|-------------------------|------|-------------------|---------------------|----------------------------|
|                       |         | but past due<br>between 30<br>and 90 days             | forborne |      |                          | of which: of which: defaulted impaired |      |       | of which: forborne      |      |                   | of which: forborne  | non-performin<br>exposures |
|                       | \$bn    | \$bn  | \$bn     | \$bn | \$bn                     | \$bn                                   | \$bn | \$bn  |                         | \$t  | bn                | \$bn                | \$bn                       |
| At 31 Dec<br>2018     |         |   |          |      |                          |  |      |       |                         |      |                   |                     |                            |
| 1 Debt securities     | 348.5   | _   | _        |      | _                        | _                                      | _    |       | _                       |      | _                 | _                   | _                          |
| 2Loans<br>Off-balance | 1,247.1 | 2.1   | 2.0      | 13.7 | 13.7                     | 13.7                                   | 6.2  | (3.6) | )(0.1                   | ) (5 | 5.5)              | (1.8)               | 4.0                        |
| 3 sheet exposures     |         | _   | 0.5      | 1.6  | 1.6                      | 1.6                                    | 0.1  | (0.4) | )—                      | (0   | ).1)              | _                   | 0.2                        |
| At 31 Dec 2017        |         |   |          |      |                          |  |      |       |                         |      |                   |                     |                            |
| 1 Debt securities     | 325.1   | _   | _        |      |                          | _                                      |      |       | _                       |      | _                 | _                   | _                          |
| 2Loans<br>Off-balance | 1,240.3 | 1.7   | 2.5      | 15.8 | 15.1                     | 15.8                                   | 6.7  | (2.4) | )(0.1                   | ) (5 | 5.5)              | (1.9)               | 6.2                        |
| 3 sheet exposures     | 784.4   | _   | 0.3      | 2.0  | 2.0                      | 2.0                                    | _    | (0.2) | )—                      | _    | _                 | _                   | 0.2                        |

Table 19 is presented based on the EBA definitions of 'non-performing' and 'forborne' exposures. Forborne exposures are referred to as renegotiated loans in the Annual Report and Accounts 2018. In the Annual Report and Accounts 2018, we classify and report loans on which concessions have been granted under conditions of credit distress as 'renegotiated loans' when their contractual payment terms have been modified because we have significant concerns about the borrowers' ability to meet contractual payments when due. This is aligned with the EBA definitions of forborne exposures. The EBA and Annual Report and Accounts 2018 differ in the treatment of cures from the

forborne/renegotiated status. Under the EBA definition, exposures are no longer considered forborne once the exposures have complied with the revised contractual obligations for a period of at least

three years and the exposures are no longer considered impaired or have any elements that are more than 30 days past due. In the Annual Report and Accounts 2018, renegotiated loans retain this classification until maturity or derecognition. The EBA definition of non-performing captures those debtors that have material exposures, which are more than 90 days past due or where the debtor is assessed as unlikely to pay its credit obligations in full without the realisation of collateral, regardless of the existence of any past due amounts. Any debtors that are in default for regulatory purposes or impaired under the applicable accounting framework are considered to be unlikely to pay. The Annual Report and Accounts 2018 does not report non-performing exposure, however, the definition of impaired loans is aligned to the EBA non-performing definitions.

Table 20: Credit risk exposure – summary (CRB-B)

| J | able 20: Credit risk exposure –                       | summary    | At 31 Dec | 2019                |       |                   | At 31 Dec | 2017                |       |          |
|---|---|------------|-----------|---------------------|-------|-------------------|-----------|---------------------|-------|----------|
|   |   |            | At 31 Dec | Average             |       |                   | At 31 Dec | Average             |       |          |
|   |   |            | Net       | net                 |       | Capital           | Net       | net                 |       | Capital  |
|   |   |            | carrying  | carrying            | RWAs' | Capital required^ | carrying  | carrying            | RWAs  | required |
|   |   |            | values    | values <sup>4</sup> |       | required          | values    | values <sup>4</sup> |       | required |
|   |   | Footnotes  | s\$bn     | \$bn                | \$bn  | \$bn              | \$bn      | \$bn                | \$bn  | \$bn     |
| I | RB advanced approach                                  | 1 oothotes | 1,844.5   | 1,812.1             | 468.2 | 37.4              | 1,788.2   | 1,729.1             | 455.4 |          |
|   | - central governments and                             |            |           |                     |       |                   |           |                     |       |          |
|   | entral banks  |            | 331.7     | 315.4               | 36.9  | 3.0               | 308.1     | 320.9               | 33.9  | 2.7      |
|   | - institutions  |            | 80.6      | 88.0                | 14.2  | 1.1               | 94.3      | 92.1                | 17.6  | 1.4      |
|   | - corporates  | 1          | 948.9     | 932.0               | 345.1 | 27.5              | 918.2     | 870.6               | 338.2 |          |
|   | total retail  |            | 483.3     | 476.7               | 72.0  | 5.8               | 467.6     | 445.5               | 65.7  | 5.3      |
|   | Secured by mortgages on                               |            |           |                     |       |                   |           |                     |       |          |
|   | mmovable property SME                                 |            | 3.5       | 3.2                 | 1.8   | 0.1               | 1.5       | 1.5                 | 0.5   | _        |
|   | Secured by mortgages on                               |            | 205.0     | 200.0               | 27.0  | 2.0               | 275.0     | 260.5               | 22.0  | 0.7      |
| i | mmovable property non-SME                             |            | 285.9     | 280.9               | 37.2  | 3.0               | 275.0     | 260.5               | 33.2  | 2.7      |
| ( | Qualifying revolving retail                           |            | 132.1     | 129.1               | 17.3  | 1.4               | 125.3     | 120.2               | 16.0  | 1.3      |
| ( | Other SME   |            | 7.5       | 8.7                 | 4.8   | 0.4               | 10.9      | 10.2                | 5.9   | 0.5      |
| ( | Other non-SME   |            | 54.3      | 54.8                | 10.9  | 0.9               | 54.9      | 53.1                | 10.1  | 0.8      |
| I | RB securitisation positions                           |            | 29.7      | 31.0                | 6.3   | 0.5               | 32.8      | 33.9                | 13.7  | 1.1      |
| I | RB non-credit obligation assets                       |            | 56.9      | 59.2                | 10.8  | 0.9               | 56.1      | 55.2                | 13.2  | 1.1      |
| I | RB foundation approach                                |            | 78.4      | 76.5                | 30.5  | 2.4               | 73.4      | 71.2                | 28.4  | 2.3      |
|   | - central governments and                             |            | _         | _                   |       |                   | _         | _                   |       |          |
|   | entral banks  |            |           |                     |       |                   |           |                     |       |          |
|   | - institutions  |            | 0.5       | 0.3                 | 0.2   |                   | 0.2       | 0.2                 | 0.1   |          |
|   | - corporates  |            | 77.9      | 76.2                | 30.3  | 2.4               | 73.2      | 71.0                | 28.3  | 2.3      |
|   | Standardised approach                                 |            | 501.8     | 501.9               | 175.3 | 14.1              | 518.0     | 483.1               | 174.5 | 13.9     |
|   | - central governments and                             | 3          | 163.9     | 182.5               | 12.5  | 1.0               | 198.1     | 173.1               | 12.7  | 1.0      |
|   | entral banks  |            |           |                     |       |                   |           |                     |       |          |
|   | - institutions  |            | 3.4       | 3.0                 | 1.2   | 0.1               | 3.5       | 2.9                 | 1.2   | 0.1      |
|   | - corporates  |            | 179.4     | 168.4               | 79.2  | 6.3               | 172.3     | 167.8               | 78.3  | 6.3      |
|   | retail  |            | 63.8      | 66.2                | 14.8  | 1.2               | 70.6      | 68.9                | 16.5  | 1.3      |
|   | - secured by mortgages on                             |            | 32.0      | 30.3                | 11.3  | 0.9               | 29.0      | 27.6                | 10.4  | 0.8      |
|   | mmovable property                                     |            | 3.0       | 3.0                 | 2.0   | 0.3               | 2.4       | 26                  | 3.9   | 0.3      |
| _ | exposures in default<br>regional governments or local |            | 3.0       | 3.0                 | 3.8   | 0.3               | 3.4       | 3.6                 | 3.9   | 0.3      |
| _ | uthorities  | 3          | 7.3       | 5.7                 | 1.3   | 0.1               | 3.8       | 3.2                 | 1.0   | 0.1      |
|   | - public sector entities                              | 3          | 12.2      | 7.6                 |       |                   | 0.4       | 0.2                 | 0.1   |          |
|   | equity  | 2          | 15.6      | 13.2                | 35.0  | 2.8               | 16.0      | 15.9                | 36.1  | 2.9      |
|   | items associated with                                 | 2          |           |                     |       |                   |           |                     |       |          |
|   | particularly high risk                                |            | 4.8       | 4.2                 | 6.9   | 0.6               | 3.9       | 3.9                 | 5.7   | 0.5      |
| _ | - securitisation positions                            |            | 2.7       | 2.5                 | 2.1   | 0.2               | 2.0       | 1.3                 | 1.6   | 0.1      |
|   | - claims in the form of collectiv                     | e          |           |                     |       |                   |           |                     |       | 011      |
|   | nvestment undertakings ('CIU'                         |            | 0.6       | 0.6                 | 0.6   | 0.1               | 0.6       | 0.5                 | 0.6   |          |
|   | - international organisations                         | •          | 1.6       | 2.0                 |       | _                 | 2.2       | 2.5                 |       | _        |
|   | - multilateral development bank                       | S          | 0.2       | 0.2                 |       | _                 | 0.3       | 0.3                 | _     |          |
|   | other items   |            | 11.3      | 12.5                | 6.6   | 0.5               | 11.9      | 11.4                | 6.4   | 0.5      |
|   | Cotal   |            | 2,511.3   | 2,480.7             | 691.1 | 55.3              | 2,468.5   | 2,372.5             | 685.2 |          |
| 1 |   |            |           |                     |       |                   |           |                     |       |          |
|   |   |            |           |                     |       |                   |           |                     |       |          |

Corporates includes specialised lending exposures which are reported in more detail in Table 60: Specialised lending on slotting approach (CR10).

2This includes investments that are risk weighted at 250%.

<sup>3</sup> Standardised exposures to EEA 'regional governments and local authorities' and 'public sector entities' are reported separately in 2018. In previous years, these exposures were grouped with 'central governments or central banks'.

Average net carrying values are calculated by aggregating net carrying values of the last five quarters and dividing by five.

## Pillar 3 Disclosures at 31 December 2018

Table 21: Geographical breakdown of exposures (CRB-C)

Net carrying values<sup>1,2</sup>

|              |                                     | Net ca | rrying values      | 1,2          |                 |         |              |       |            |                 |
|--------------|-------------------------------------|--------|--------------------|--------------|-----------------|---------|--------------|-------|------------|-----------------|
|              |                                     |        | Of which:          |              |                 |         | Of whic      | h:    |            |                 |
|              |                                     | Europe | eUnited<br>Kingdom | France       | Other countries | Asia    | Hong<br>Kong | China | aSingapore | Other countries |
|              |                                     | \$bn   | \$bn               | \$bn         | \$bn            | \$bn    | \$bn         | \$bn  | \$bn       | \$bn            |
|              | IRB approach exposure               |        |                    |              |                 |         |              |       |            |                 |
|              | classes                             |        |                    |              |                 |         |              |       |            |                 |
| 1            | Central governments and             | 4.3    | 0.4                | 0.1          | 3.8             | 172.4   | 52.0         | 29.7  | 15 /       | 74.4            |
| 1            | central banks                       |        |                    |              |                 |         |              |       |            |                 |
|              | Institutions                        | 23.1   | 8.7                | 1.8          | 12.6            | 40.8    | 7.0          | 13.9  | 2.6        | 17.3            |
|              | Corporates                          | 307.9  | 171.7              | 47.2         | 89.0            | 440.9   | 207.9        | 79.8  | 32.2       | 121.0           |
|              | Retail                              | 228.1  | 201.0              | 25.1         | 2.0             | 199.9   | 161.5        | 5.4   | 6.8        | 26.2            |
| 6            | Total IRB approach                  | 563.4  | 381.8              | 74.2         | 107.4           | 854.0   | 429.3        | 128.8 | 57.0       | 238.9           |
|              | Standardised approach               |        |                    |              |                 |         |              |       |            |                 |
|              | exposure classes                    |        |                    |              |                 |         |              |       |            |                 |
| 7            | Central governments and             | 158.6  | 82.7               | 45.3         | 30.6            | 0.8     | 0.5          |       |            | 0.3             |
| ,            | central banks <sup>3</sup>          | 130.0  | 02.7               | <b>¬</b> J.J | 30.0            | 0.0     | 0.5          |       | _          | 0.5             |
| 8            | Regional governments or             | 2.7    |                    |              | 2.7             |         |              |       |            |                 |
| o            | local authorities <sup>3</sup>      |        | _                  | <del></del>  |                 |         |              | _     |            |                 |
| 9            | Public sector entities <sup>3</sup> | 12.1   | _                  | 0.2          | 11.9            |         | _            | —     | _          | _               |
| 1(           | Multilateral development            |        | _                  |              |                 |         |              |       |            |                 |
| 11           | banks                               |        |                    |              |                 |         |              |       |            |                 |
|              | International organisations         |        | _                  |              |                 |         |              | —     |            |                 |
| 12           | 2 Institutions                      | 1.0    | _                  | 0.9          | 0.1             | 0.2     | 0.1          | _     | _          | 0.1             |
|              | 3 Corporates                        | 27.3   | 2.9                | 4.2          | 20.2            | 69.3    | 45.3         | 5.5   | 7.8        | 10.7            |
| 14           | 4Retail                             | 3.0    | 1.2                | 0.4          | 1.4             | 40.2    | 10.5         | 3.8   | 6.6        | 19.3            |
| 14           | Secured by mortgages on             | 5.5    | 1.4                | 0.8          | 3.3             | 18.8    | 6.2          | 7.5   | 0.4        | 4.7             |
| 1,           | immovable property                  | 5.5    | 1.4                | 0.6          | 5.5             | 10.0    | 0.2          | 1.5   | 0.4        | 7.7             |
| 16           | Exposures in default                | 0.6    | 0.1                |              | 0.5             | 0.4     | 0.1          |       |            | 0.3             |
| 1′           | Items associated with               | 2.9    | 1.3                | 0.5          | 1.1             |         |              |       |            |                 |
|              | particularly high risk              | 2.)    | 1.5                | 0.5          | 1.1             |         | _            | _     | _          |                 |
| 20           | Collective investment               | 0.6    | 0.6                |              |                 |         |              |       |            |                 |
| ۷(           | undertakings ('CIU')                | 0.0    | 0.0                |              |                 |         | <del></del>  |       | _          |                 |
| 2            | l Equity exposures                  | 1.5    | 0.9                | 0.5          | 0.1             | 12.5    | 1.5          | 10.8  | 0.1        | 0.1             |
| 22           | 2Other exposures                    | 3.8    | 3.0                | 0.6          | 0.2             | 6.2     | 4.2          | 0.9   | _          | 1.1             |
| 23           | 3 Total standardised approach       | 219.6  | 94.1               | 53.4         | 72.1            | 148.4   | 68.4         | 28.5  | 14.9       | 36.6            |
| 24           | 4Total at 31 Dec 2018               | 783.0  | 475.9              | 127.6        | 179.5           | 1,002.4 | 1497.7       | 157.3 | 71.9       | 275.5           |
| $\mathbf{T}$ | able 21: Geographical breakd        | own of | exposures (C       | RB-C)        | (continued)     |         |              |       |            |                 |

Table 21: Geographical breakdown of exposures (CRB-C) (continued)

Net carrying values 1,2

|   |                                       | Net car | rying val | lues <sup>1,2</sup>                      |        |                 |                  |       |       |
|---|---------------------------------------|---------|-----------|--|--------|-----------------|------------------|-------|-------|
|   |                                       | MENA    | North     | Of which:<br>United States of<br>America | Canada | Other countries | Latin<br>America | Other | Total |
|   |                                       | \$bn    | \$bn      | \$bn                                     | \$bn   | \$bn            | \$bn             | \$bn  | \$bn  |
|   | IRB approach exposure classes         |         |           |  |        |                 |                  |       |       |
| 1 | Central governments and central banks | 17.1    | 111.9     | 89.2                                     | 22.7   | _               | 12.8             | 13.2  | 331.7 |
| 2 | Institutions                          | 6.3     | 10.2      | 1.9                                      | 8.0    | 0.3             | 0.6              | 0.1   | 81.1  |

| 3 Corporates                          | 45.8  | 223.2 | 162.8 | 51.8  | 8.6  | 9.0  |      | 1,026.8 |
|---------------------------------------|-------|-------|-------|-------|------|------|------|---------|
| 4 Retail                              | 2.4   | 52.6  | 27.8  | 22.3  | 2.5  | 0.3  |      | 483.3   |
| 6 Total IRB approach                  | 71.6  | 397.9 | 281.7 | 104.8 | 11.4 | 22.7 | 13.3 | 1,922.9 |
| Standardised approach exposure        |       |       |       |       |      |      |      |         |
| classes                               |       |       |       |       |      |      |      |         |
| 7 Central governments and central     | 1.7   | 2.2   | 2.1   | 0.1   |      | 0.6  |      | 162.0   |
| banks <sup>3</sup>                    | 1./   | 2.2   | 2.1   | 0.1   | _    | 0.6  |      | 163.9   |
| Regional governments or local         | 2.7   |       |       |       |      | 0.0  |      | 7.2     |
| 8 authorities <sup>3</sup>            | 3.7   |       | _     |       | _    | 0.9  | _    | 7.3     |
| 9 Public sector entities <sup>3</sup> |       |       | _     |       | _    | 0.1  | _    | 12.2    |
| 10Multilateral development banks      |       |       | _     |       |      |      | 0.2  | 0.2     |
| 11 International organisations        |       |       |       |       |      |      | 1.6  | 1.6     |
| 12Institutions                        | 2.1   |       |       |       |      | 0.1  |      | 3.4     |
| 13 Corporates                         | 44.7  | 12.3  | 8.4   | 0.8   | 3.1  | 25.8 | _    | 179.4   |
| 14Retail                              | 8.7   | 2.9   | 0.7   | 1.7   | 0.5  | 9.0  | _    | 63.8    |
| Secured by mortgages on               | 2.4   | 1.7   | 0.6   | 0.1   | 1.0  | 2.6  |      | 22.0    |
| immovable property                    | 3.4   | 1.7   | 0.6   | 0.1   | 1.0  | 2.6  | _    | 32.0    |
| 16Exposures in default                | 1.1   | 0.4   | 0.1   |       | 0.3  | 0.5  | _    | 3.0     |
| Items associated with particularly    | 0.2   | 1.6   | 0.0   |       | 0.0  | 0.1  |      | 4.0     |
| high risk                             | 0.2   | 1.6   | 0.8   |       | 0.8  | 0.1  | _    | 4.8     |
| Collective investment                 |       |       |       |       |      |      |      | 0.6     |
| undertakings ('CIU')                  |       |       | _     |       | _    |      |      | 0.6     |
| 21 Equity exposures                   | 0.2   | 1.2   | 1.1   |       | 0.1  | 0.2  |      | 15.6    |
| 22Other exposures                     | 0.5   | 0.6   | 0.6   |       |      | 0.2  | _    | 11.3    |
| 23 Total standardised approach        | 66.3  | 22.9  | 14.4  | 2.7   | 5.8  | 40.1 | 1.8  | 499.1   |
| 24Total at 31 Dec 2018                | 137.9 | 420.8 | 296.1 | 107.5 | 17.2 | 62.8 | 15.1 | 2,422.0 |
|                                       |       |       |       |       |      |      |      |         |
| 27 HSBC Holdings plc Pillar 3 2018    |       |       |       |       |      |      |      |         |
| - <del>-</del>                        |       |       |       |       |      |      |      |         |

Table 21: Geographical breakdown of exposures (CRB-C) (continued)

|    | 8-np                                |        | rrying values |         | . • • • • • • • • • • • • • • • • • • • |       |         |       |           |           |
|----|-------------------------------------|--------|---------------|---------|---|-------|---------|-------|-----------|-----------|
|    |                                     |        | Of which:     |         |   |       | Of whic | h:    |           |           |
|    |                                     | Europe | e United      | Enomo   | Other                                   | Asia  | Hong    |       | . C:      | Other     |
|    |                                     | •      | Kingdom       | France  | countries                               |       | Kong    | Cnina | aSingapor | countries |
|    |                                     | \$bn   | \$bn          | \$bn    | \$bn                                    | \$bn  | \$bn    | \$bn  | \$bn      | \$bn      |
|    | IRB approach exposure               |        |               |         |   |       |         |       |           |           |
|    | classes                             |        |               |         |   |       |         |       |           |           |
| 1  | Central governments and             | 6.8    |               | _       | 6.8                                     | 171 9 | 855.9   | 30.8  | 13.1      | 72.0      |
| _  | central banks                       |        |               |         |   |       |         |       |           |           |
|    | Institutions                        | 23.9   | 11.1          | 1.8     | 11.0                                    | 48.0  |         | 18.6  |           | 16.7      |
|    | Corporates                          |        | 170.2         | 47.5    | 81.8                                    |       | 2194.1  |       | 31.6      | 118.3     |
| 4  | Retail                              | 226.5  | 198.3         | 26.2    | 2.0                                     | 185.  | 5 148.3 | 6.0   | 6.3       | 24.9      |
| 6  | Total IRB approach                  | 556.7  | 379.6         | 75.5    | 101.6                                   | 832.  | 5407.3  | 138.6 | 54.7      | 231.9     |
|    | Standardised approach               |        |               |         |   |       |         |       |           |           |
|    | exposure classes                    |        |               |         |   |       |         |       |           |           |
| 7  | Central governments and             | 193.1  | 75.8          | 39.4    | 77.9                                    | 0.9   | 0.3     | 0.1   | _         | 0.5       |
| ,  | central banks <sup>3</sup>          | 175.1  | 73.0          | 37.7    | 11.5                                    | 0.7   | 0.5     | 0.1   |           | 0.5       |
| 8  | Regional governments or             |        |               |         |   |       |         |       | _         |           |
| Ü  | local authorities <sup>3</sup>      |        |               |         |   |       |         |       |           |           |
| 9  | Public sector entities <sup>3</sup> | 0.3    | _             |         | 0.3                                     |       |         |       | _         | _         |
| 1( | Multilateral development            |        | _             |         |   |       |         |       |           |           |
|    | banks                               |        |               |         |   |       |         |       |           |           |
|    | International organisations         |        | _             |         |   |       |         |       |           |           |
|    | 2 Institutions                      | 1.1    | _             | 0.8     | 0.3                                     | 0.1   | 0.1     | _     |           |           |
|    | 3 Corporates                        | 30.2   | 3.0           | 2.7     | 24.5                                    |       | 37.7    | 5.3   | 6.7       | 10.3      |
|    | 4Retail                             | 4.2    | 1.2           | 1.8     | 1.2                                     | 41.7  | 11.4    | 3.1   | 8.2       | 19.0      |
| 14 | Secured by mortgages on             | 5.6    | 1.2           | 0.8     | 3.6                                     | 16.5  | 3 4     | 7.8   | 0.4       | 4.9       |
|    | immovable property                  |        |               |         |   |       |         | 7.0   | 0.1       |           |
| 10 | Exposures in default                | 1.0    | 0.1           | 0.1     | 0.8                                     | 0.5   | 0.1     |       |           | 0.4       |
| 1′ | Items associated with               | 2.4    | 1.3           | 0.4     | 0.7                                     |       |         |       |           |           |
|    | particularly high risk              | 2.1    | 1.3           | 0.1     | 0.7                                     |       |         |       |           |           |
| 20 | Collective investment               | 0.6    | 0.6           |         |   |       |         |       |           |           |
|    | undertakings ('CIU')                |        |               |         |   |       |         |       |           |           |
|    | l Equity exposures                  | 1.2    | 1.1           | 0.1     |   | 13.3  |         | 11.4  | 0.2       | 0.1       |
|    | 2Other exposures                    | 4.3    | 3.7           | 0.5     | 0.1                                     | 6.0   | 4.0     | 0.9   |           | 1.1       |
|    | 3 Total standardised approach       |        |               | 46.6    | 109.4                                   |       | 058.6   | 28.6  |           | 36.3      |
|    | 4Total at 31 Dec 2017               | 800.7  | 467.6         |         | 211.0                                   | 971.  | 5465.9  | 167.2 | 2 70.2    | 268.2     |
| T  | able 21: Geographical breakdo       | own of | exposures (CF | RB-C) ( | continued)                              |       |         |       |           |           |

Table 21: Geographical breakdown of exposures (CRB-C) (continued)

Net carrying values<sup>1,2</sup>

|   |                                       | MENA | North<br>America | Of which:<br>United States of<br>America | Canada | Other countries | Latin<br>America | Othe | rTotal |
|---|---------------------------------------|------|------------------|--|--------|-----------------|------------------|------|--------|
|   |                                       | \$bn | \$bn             | \$bn                                     | \$bn   | \$bn            | \$bn             | \$bn | \$bn   |
|   | IRB approach exposure classes         |      |                  |  |        |                 |                  |      |        |
| 1 | Central governments and central banks | 16.8 | 87.2             | 69.6                                     | 17.5   | 0.1             | 10.2             | 15.3 | 308.1  |
| 2 | Institutions                          | 5.5  | 15.2             | 7.9                                      | 7.3    |                 | 1.4              | 0.5  | 94.5   |
| 3 | Corporates                            | 42.6 | 210.7            | 149.4                                    | 50.8   | 10.5            | 11.4             |      | 991.4  |
| 4 | Retail                                | 2.4  | 53.1             | 27.1                                     | 22.9   | 3.1             | 0.1              | _    | 467.6  |

| 6 Total IRB approach<br>Standardised approach exposure<br>classes | 67.3  | 366.2 | 254.0 | 98.5  | 13.7 | 23.1 | 15.8 | 1,861.6 |
|---|-------|-------|-------|-------|------|------|------|---------|
| 7 Central governments and central banks <sup>3</sup>              | 1.1   | 2.4   | 2.3   | 0.1   | _    | 0.6  | _    | 198.1   |
| Regional governments or local authorities <sup>3</sup>            | 3.1   | _     | _     | _     | _    | 0.7  | _    | 3.8     |
| 9 Public sector entities <sup>3</sup>                             |       |       | _     |       | _    | 0.1  | _    | 0.4     |
| 10 Multilateral development banks                                 |       | _     | _     |       |      |      | 0.3  | 0.3     |
| 11 International organisations                                    |       | _     | _     | _     |      |      | 2.2  | 2.2     |
| 12 Institutions   | 2.2   |       | _     | _     |      | 0.1  | _    | 3.5     |
| 13 Corporates   | 45.8  | 11.9  | 9.7   | 0.3   | 1.9  | 24.4 | _    | 172.3   |
| 14Retail  | 10.3  | 3.9   | 1.8   | 1.6   | 0.5  | 10.5 | _    | 70.6    |
| 15 Secured by mortgages on immovable property                     | 3.2   | 1.5   | 0.2   | 0.1   | 1.2  | 2.2  | _    | 29.0    |
| 16Exposures in default  | 1.3   | 0.2   | _     |       | 0.2  | 0.4  | _    | 3.4     |
| 17 Items associated with particularly high risk                   | 0.2   | 1.2   | 0.5   | _     | 0.7  | 0.1  | _    | 3.9     |
| 20 Collective investment undertakings ('CIU')                     | _     | —     | _     | _     | _    |      | _    | 0.6     |
| 21 Equity exposures   | 0.2   | 1.0   | 1.0   |       |      | 0.3  | _    | 16.0    |
| 22 Other exposures  | 0.5   | 0.9   | 0.5   | 0.4   |      | 0.2  |      | 11.9    |
| 23 Total standardised approach                                    | 67.9  | 23.0  | 16.0  | 2.5   | 4.5  | 39.6 | 2.5  | 516.0   |
| 24Total at 31 Dec 2017  | 135.2 | 389.2 | 270.0 | 101.0 | 18.2 | 62.7 | 18.3 | 2,377.6 |

Amounts shown by geographical region and country/territory in this table are based on the country/territory of residence of the counterparty.

<sup>2</sup> Securitisation positions and non-credit obligation assets are not included in this table.

<sup>3</sup> Standardised exposures to EEA 'regional governments and local authorities' and 'public sector entities' are reported separately in 2018. In previous years, these exposures were grouped with 'central governments or central banks'.

# Pillar 3 Disclosures at 31 December 2018

Table 22: Concentration of exposures by industry or counterparty types (CRB-D)

| ı | rable 22. Colice  |             | Mining   | res by maustry o<br>σ | 1 Counte  | Tparty t |      | •                  |                 |                 | ŀ    |
|---|---|-------------|----------|-----------------------|-----------|----------|------|--------------------|-----------------|-----------------|------|
|   |   |             | & oil    |                       | •         | Water    |      | Wholesale          | eTranspor-tatio | nAccom-modation | nInf |
|   |   | Agriculture | e extrac | Manufac-turing        |           | supply   | 1    | n& retail<br>trade | & storage       | & food services | co   |
|   | IRB approach<br>exposure<br>classes<br>Central              |             | \$bn     | \$bn                  | \$bn      | \$bn     | \$bn | \$bn               | \$bn            | \$bn            | \$b  |
| 1 | and central banks   | _           | _        | _                     | 0.4       | _        | _    | _                  | _               | _               |      |
|   |   |             | 0.2      | _                     | 0.4       |          | _    |                    |                 |                 | !    |
|   |   | 6.9<br>1.0  |          | 231.8<br>0.9          | 28.4<br>— | 2.3      |      | 181.8<br>1.6       | 48.5<br>0.3     | 24.3<br>0.4     | 9.2  |
| 6 | Total IRB approach Standardised approach exposure classes   | 7.9         | 36.1     | 232.7                 | 29.2      | 2.3      | 33.8 | 183.4              | 48.8            | 24.7            | 9.2  |
| 7 | Central governments and central banks <sup>3</sup> Regional | _           | _        | _                     | _         | _        | _    | _                  | _               | _               |      |
| 8 | 8 governments<br>or local<br>authorities <sup>3</sup>       | _           | _        | _                     | _         | _        | _    | _                  | _               | _               |      |
| ç | Public sector entities <sup>3</sup> Multilateral            | _           | _        | _                     | 0.1       | _        | _    | _                  | _               | _               |      |
| 1 | 10development<br>banks                                      | _           |          | _                     | _         |          | _    | _                  | _               | _               |      |
|   | 11 International organisations                              | _           | _        | _                     | _         |          | _    | _                  | _               | _               |      |
|   | 12 Institutions   |             | _        | <del>_</del>          |           | _        |      |                    |                 |                 |      |
|   |   |             |          | 26.7                  | 3.9       | 0.1      |      | 25.2               | 5.2             | 3.7             | 1.   |
|   | Secured by  | 0.1         | _        | 0.2                   |           | _        | _    | 0.2                | 0.1             | _               |      |
| 1 | 15 mortgages on immovable property                          | _           | _        | _                     | _         | _        | 0.1  | _                  | _               | _               |      |
| 1 | 16 Exposures in default                                     | _           | _        | 0.5                   | _         | _        | 0.2  | 0.3                | 0.1             | 0.1             |      |

| Items associated           |               |          |       |      |     |      |       |      |      |
|----------------------------|---------------|----------|-------|------|-----|------|-------|------|------|
| 17 with                    | _             | _        | _     |      | _   | 0.1  | _     |      |      |
| particularly               |               |          |       |      |     |      |       |      |      |
| high risk                  |               |          |       |      |     |      |       |      |      |
| Collective                 |               |          |       |      |     |      |       |      |      |
| 20 investment undertakings | _             | _        | _     |      | _   | _    | _     | _    | _    |
| ('CIU')                    |               |          |       |      |     |      |       |      |      |
| 21 Equity                  |               |          |       |      |     |      |       |      |      |
| exposures                  |               |          |       |      |     | _    | _     |      | _    |
| Other                      | _             |          | _     |      |     | _    | _     | _    | _    |
| exposures                  |               |          |       |      |     |      |       |      |      |
| Total 23 standardised      | 1.0           | 5.6      | 27.4  | 4.0  | 0.1 | 8.1  | 25.7  | 5.4  | 2.0  |
| approach                   | 1.0           | 3.0      | 21.4  | 4.0  | 0.1 | 8.1  | 23.7  | 5.4  | 3.8  |
| Total at 31                |               |          |       |      |     |      |       |      |      |
| 24 Dec 2018                | 8.9           | 41.7     | 260.1 | 33.2 | 2.4 | 41.9 | 209.1 | 54.2 | 28.5 |
|                            |               |          |       |      |     |      |       |      |      |
| 29HSBC Holdi               | ngs plc Pilla | ır 3 201 | 8     |      |     |      |       |      |      |

11

Table 22: Concentration of exposures by industry or counterparty types (CRB-D) (continued)

|     |  |       | Professiona activities | lAdminist-rative<br>service | Public eadmin & defence | Education   | Human<br>health<br>&<br>social<br>work | Arts & entertain-ment | Other<br>services |       | Extra-territoria bodies |
|-----|--|-------|------------------------|-----------------------------|-------------------------|-------------|--|-----------------------|-------------------|-------|-------------------------|
|     | Net carrying values <sup>1</sup> IRB approach exposure classes Central   | \$bn  | \$bn                   | \$bn                        | \$bn                    | \$bn        | \$bn                                   | \$bn                  | \$bn              | \$bn  | \$bn                    |
| 1   | governments<br>and central<br>banks                                      | _     | _                      | _                           | 153.4                   | _           | 0.3                                    | _                     | 0.2               | _     | 36.2                    |
| 2   | Institutions   |       |                        | _                           | 0.2                     | 0.1         | _                                      | _                     |                   |       | 0.1                     |
| 3   | Corporates   | 196.6 | 17.4                   | 56.8                        | 2.6                     | 3.0         | 5.6                                    | 5.4                   | 13.9              | 0.6   |                         |
| 4   | Retail   | 1.0   | _                      | 0.4                         | _                       | 0.1         | 0.2                                    | 0.2                   | 0.1               | 476.7 | _                       |
| 6   | Total IRB<br>approach<br>Standardised<br>approach<br>exposure<br>classes | 197.6 | 17.4                   | 57.2                        | 156.2                   | 3.2         | 6.1                                    | 5.6                   | 14.2              | 477.3 | 36.3                    |
|     | Central  |       |                        |                             |                         |             |  |                       |                   |       |                         |
| 7   | governments<br>and central<br>banks <sup>3</sup><br>Regional             | _     | _                      | _                           | 25.5                    | _           | _                                      | _                     | _                 | _     | 9.1                     |
| 8   | governments<br>or local<br>authorities <sup>3</sup>                      | _     | _                      | _                           | 7.0                     | _           | _                                      | _                     | _                 | _     | _                       |
| 9   | Public sector entities <sup>3</sup>                                      | _     | _                      | _                           | 4.3                     | 0.1         | _                                      | _                     |                   | _     | _                       |
| 10  | Multilateral development   | _     | _                      | _                           | _                       | _           | _                                      | _                     | _                 | _     |                         |
|     | banks  |       |                        |                             |                         |             |  |                       |                   |       |                         |
|     | International organisations  | _     | _                      |                             | _                       | _           | _                                      | _                     | _                 | _     | 1.6                     |
|     | Institutions   |       |                        |                             |                         |             |  | _                     |                   |       | _                       |
|     | Corporates   | 37.0  | 1.8                    | 29.7                        | 0.4                     | 0.3         | 1.2                                    | 0.6                   | 1.4               | 2.1   |                         |
|     | Retail<br>Secured by   | 0.1   | _                      | 0.2                         | _                       | _           | _                                      | _                     | 0.1               | 62.6  | _                       |
|     | mortgages on<br>immovable<br>property                                    |       | _                      | _                           | _                       | _           | _                                      | _                     | _                 | 31.3  | _                       |
| 16  | Exposures in   | 0.1   | _                      | 0.3                         | _                       | _           | _                                      | _                     | 0.1               | 1.2   | _                       |
| 17  | default  | 0.3   |                        | 0.2                         |                         |             |  |                       |                   |       |                         |
| 1 / | •  | 0.5   |                        | U.Z                         |                         | <del></del> |  |                       |                   |       |                         |

| Items associated with particularly high risk Collective |          |             |      |       |     |     |     |      |       |      |
|---|----------|-------------|------|-------|-----|-----|-----|------|-------|------|
| 20 investment   |          |             |      |       | _   |     | _   |      |       |      |
| undertakings  |          |             |      |       |     |     |     |      |       |      |
| ('CIU')   |          |             |      |       |     |     |     |      |       |      |
| 21 Equity exposures                                     | _        |             | _    | _     | _   |     | _   |      |       |      |
| Other 22 exposures                                      |          |             | 0.2  |       |     |     |     |      |       |      |
| <sup>22</sup> exposures                                 | _        | _           | 0.3  |       | _   |     | _   | _    | _     |      |
| Total   |          |             |      |       |     |     |     |      |       |      |
| 23 standardised   | 38.0     | 1.8         | 30.7 | 37.2  | 0.4 | 1.2 | 0.6 | 1.6  | 97.2  | 10.7 |
| approach  |          |             |      |       |     |     |     |      |       |      |
| Total at 31   | 235.6    | 19.2        | 87.9 | 193.4 | 3.6 | 7.3 | 6.2 | 15.8 | 574.5 | 47.0 |
| Dec 2018  |          |             |      |       |     |     |     |      |       |      |
| HSBC Holdings   | s plc Pi | llar 3 2018 | 30   |       |     |     |     |      |       |      |
| 1102 0 1101011190 Pro 1 111111 0 2010 00                |          |             |      |       |     |     |     |      |       |      |

## Pillar 3 Disclosures at 31 December 2018

Table 22: Concentration of exposures by industry or counterparty types (CRB-D) (continued)

|  |             | Mining  | g              |            | <b>XX</b> 7 4   |              | Wholesal          | e <sub></sub> .           |                                 | . т       |
|--|-------------|---------|----------------|------------|-----------------|--------------|-------------------|---------------------------|---------------------------------|-----------|
|  | Agriculture | extrace | Manufac-turing | gUtilities | Water<br>supply | Construction | & retail<br>trade | Transpor-tation & storage | nAccom-modation & food services | ıln<br>co |
| Net carrying values <sup>1</sup> IRB approach exposure classes Central | \$bn        | \$bn    | \$bn           | \$bn       | \$bn            | \$bn         | \$bn              | \$bn                      | \$bn                            | \$t       |
| 1 governments<br>and central<br>banks                                  | _           | _       | _              | _          | _               | _            | _                 | _                         | _                               |           |
| 2 Institutions   | _           | 0.3     | _              |            |                 | _            | _                 |                           | _                               | _         |
| 3 Corporates   | 7.3         | 38.9    | 226.8          | 29.3       | 2.8             | 31.8         | 174.0             | 47.9                      | 21.0                            | 7.        |
| 4 Retail   | 1.0         |         | 0.7            |            |                 | 0.3          | 1.7               | 0.3                       | 0.4                             | _         |
| 6 Total IRB approach Standardised approach exposure classes            | 8.3         | 39.2    | 227.5          | 29.3       | 2.8             | 32.1         | 175.7             | 48.2                      | 21.4                            | 7.        |
| Central  7 governments and central banks <sup>3</sup>                  | _           | _       | _              | _          | _               | _            | _                 | _                         | _                               |           |
| Regional governments or local authorities <sup>3</sup>                 | _           | _       | _              | _          | _               | _            | _                 | _                         | _                               |           |
| 9 Public sector entities <sup>3</sup>                                  | _           | _       | _              | _          | _               | _            | _                 | _                         | _                               |           |
| Multilateral<br>10development<br>banks                                 | _           | _       | _              | _          | _               | _            | _                 | _                         | _                               |           |
| 11 International organisations   | _           | _       | _              | _          | _               | _            | _                 | _                         | _                               |           |
| 12 Institutions  |             | _       | _              |            | _               |              |                   | _                         | _                               | _         |
| 13 Corporates  | 1.3         | 3.8     | 26.6           | 4.8        | 0.2             | 7.4          | 28.0              | 4.3                       | 3.6                             | 1.9       |
| 14Retail Secured by  | 0.1         | _       | 0.2            | _          | _               | _            | 0.5               | _                         | _                               |           |
| 15 mortgages on immovable property                                     |             | _       | _              | _          | _               | 0.1          |                   | _                         | _                               |           |
| 16 Exposures in default  | 0.1         | 0.1     | 0.7            |            | _               | 0.2          | 0.3               |                           | 0.1                             | _         |
| 17   | _           | _       | _              |            |                 | 0.1          | _                 | _                         | _                               | _         |

| Items associated with particularly high risk |               |         |       |      |     |      |       |      |      |
|--|---------------|---------|-------|------|-----|------|-------|------|------|
| Collective                                   |               |         |       |      |     |      |       |      |      |
| 20 investment undertakings                   |               | —       |       | _    | _   |      | _     |      |      |
| ('CIU')                                      |               |         |       |      |     |      |       |      |      |
| 21 Equity exposures                          | _             | _       | 0.1   | _    | _   | _    |       | _    | _    |
| Other exposures                              | _             | _       | 0.2   | _    | _   | _    | _     | _    | _    |
| Total  |               |         |       |      |     |      |       |      |      |
| 23 standardised                              | 1.5           | 3.9     | 27.8  | 4.8  | 0.2 | 7.8  | 28.8  | 4.3  | 3.7  |
| approach                                     |               |         |       |      |     |      |       |      |      |
| 24 Total at 31<br>Dec 2017                   | 9.8           | 43.1    | 255.3 | 34.1 | 3.0 | 39.9 | 204.5 | 52.5 | 25.1 |
| 31 HSBC Holdin                               | nge ple Dilla | r 3 201 | Q     |      |     |      |       |      |      |

10

Table 22: Concentration of exposures by industry or counterparty types (CRB-D) (continued)

| 1. |  | Real  | _    | lAdminist-rative service | Public | Education | Human<br>health<br>&<br>social |      | Other |       | Extra-territorial,<br>bodies |
|----|--|-------|------|--------------------------|--------|-----------|--------------------------------|------|-------|-------|------------------------------|
|    | Net carrying values <sup>1</sup> IRB approach exposure classes Central   | \$bn  | \$bn | \$bn                     | \$bn   | \$bn      | work<br>\$bn                   | \$bn | \$bn  | \$bn  | \$bn                         |
| 1  | governments<br>and central<br>banks                                      | _     | _    | _                        | 139.6  | _         | 0.1                            | 0.1  | _     | _     | 27.3                         |
| 2  | Institutions   | _     | _    | _                        | 0.1    | _         |                                | _    |       |       | _                            |
|    | Corporates   | 180.0 | 18.0 | 53.0                     | 0.8    | 3.2       | 6.1                            | 8.3  | 8.5   |       |                              |
| 4  | Retail   | 0.7   | _    | 0.7                      | _      | 0.1       | 0.3                            | 0.1  | 0.4   | 460.8 |                              |
| 6  | Total IRB<br>approach<br>Standardised<br>approach<br>exposure<br>classes | 180.7 | 18.0 | 53.7                     | 140.5  | 3.3       | 6.5                            | 8.5  | 8.9   | 460.8 | 27.3                         |
| 7  | Central governments and central banks <sup>3</sup>                       | _     | _    | _                        | 29.2   | _         | _                              | _    |       | _     | 10.3                         |
| 8  | Regional governments or local authorities <sup>3</sup>                   |       | _    | _                        | 2.3    | _         | _                              | _    | _     | _     | _ :                          |
| 9  | Public sector entities <sup>3</sup>                                      | _     | _    | _                        | 0.4    | _         | _                              | _    | _     | _     | _                            |
| 10 | Multilateral development banks   | _     | _    | _                        | _      | _         | _                              | _    | _     | _     | _                            |
| 11 | International organisations  |       | _    | _                        | 0.3    | _         |                                | _    | _     | _     | 1.9                          |
|    | 2 Institutions   |       | _    |                          | _      | _         | _                              |      | _     | _     | —                            |
|    |  | 38.7  | 1.3  | 27.0                     | 0.4    | 0.4       | 1.3                            | 0.5  | 1.4   | 0.6   | _                            |
|    | Secured by   | 0.6   | 0.1  | 0.4                      | _      | _         | _                              | _    | 0.1   | 67.0  | _                            |
|    | mortgages on<br>immovable<br>property                                    |       | _    | _                        | _      | _         | _                              | _    | _     | 28.1  | _ :                          |
| 16 | Evenosies  | 0.2   | _    | 0.3                      | _      | _         |                                | _    |       | 1.3   | _                            |
| 17 |  | 0.2   | _    | 0.2                      | _      | _         |                                | _    | _     | _     | _                            |

| with<br>particularly<br>high risk |       |      |      |       |     |     |     |      |       |      |
|-----------------------------------|-------|------|------|-------|-----|-----|-----|------|-------|------|
| Collective                        |       |      |      |       |     |     |     |      |       |      |
| 20 investment undertakings        | _     | _    | _    | _     | _   | _   | _   | _    | _     | _    |
| ('CIU')                           |       |      |      |       |     |     |     |      |       |      |
| 21 Equity exposures               | _     | _    | 0.1  |       | _   |     | _   | 0.1  | _     | _    |
| 22 Other<br>exposures             | _     | _    | 0.1  |       | _   |     | _   | _    | _     | _    |
| Total                             |       |      |      |       |     |     |     |      |       |      |
| 23 standardised approach          | 40.5  | 1.4  | 28.1 | 32.6  | 0.4 | 1.3 | 0.5 | 1.6  | 97.0  | 12.2 |
| 24 Total at 31<br>Dec 2017        | 221.2 | 19.4 | 81.8 | 173.1 | 3.7 | 7.8 | 9.0 | 10.5 | 557.8 | 39.5 |

<sup>1</sup> Securitisation positions and non-credit obligation assets are not included in this table.

We have restated the comparative period to include within the Financial and Insurance sector \$23.8bn exposure in the form of non-customer assets that are neither securitisation nor non-credit obligation assets.

<sup>3</sup> Standardised exposures to EEA 'regional governments and local authorities' and 'public sector entities' are reported separately in 2018. In previous years, these exposures were grouped with 'central governments and central banks'.

## Pillar 3 Disclosures at 31 December 2018

Table 23: Maturity of on-balance sheet exposures (CRB-E)

Net carrying values<sup>1</sup>

|  | Net carrying values <sup>1</sup> |                     |                       |               |         |         |
|--|----------------------------------|---------------------|-----------------------|---------------|---------|---------|
|  | On demand                        | Less than<br>1 year | Between 1 and 5 years | More than 5   | Undated | Total   |
|  | \$bn                             | \$bn                | \$bn                  | years<br>\$bn | \$bn    | \$bn    |
| IRB approach exposure classes                            | 20.0                             | 4.40 #              | 0.0                   |               |         | 220 6   |
| 1 Central governments and central banks                  | 38.0                             | 149.5               | 93.8                  | 47.3          | _       | 328.6   |
| 2 Institutions   | 10.1                             | 35.1                | 23.4                  | 0.9           | _       | 69.5    |
| 3 Corporates   | 59.1                             | 183.7               | 221.0                 | 62.5          |         | 526.3   |
| 4 Retail   | 21.5                             | 7.3                 | 38.0                  | 267.3         |         | 334.1   |
| 6 Total IRB approach                                     | 128.7                            | 375.6               | 376.2                 | 378.0         |         | 1,258.5 |
| Standardised approach exposure classes                   |                                  | <b>-</b> 0 <b>-</b> | •••                   | 0.0           |         | 4.60.0  |
| 7 Central governments and central banks <sup>2</sup>     | 75.5                             | 50.5                | 22.9                  | 8.8           | 5.2     | 162.9   |
| 8 Regional governments or local authorities <sup>2</sup> | 0.8                              | 0.9                 | 3.9                   | 1.4           | _       | 7.0     |
| 9 Public sector entities <sup>2</sup>                    | _                                | 2.6                 | 7.3                   | 2.2           |         | 12.1    |
| 10 Multilateral development banks                        | _                                | _                   | 0.2                   |               |         | 0.2     |
| 11 International organisations                           | _                                | 0.8                 | 0.3                   | 0.5           |         | 1.6     |
| 12 Institutions  | 0.1                              | 0.3                 | 2.9                   |               |         | 3.3     |
| 13 Corporates  | 3.9                              | 44.0                | 36.5                  | 6.6           |         | 91.0    |
| 14 Retail  | 6.8                              | 2.0                 | 7.0                   | 4.5           |         | 20.3    |
| 15 Secured by mortgages on immovable property            | _                                | 1.9                 | 5.0                   | 23.7          |         | 30.6    |
| 16 Exposures in default                                  | 0.3                              | 0.9                 | 1.1                   | 0.5           | _       | 2.8     |
| 17 Items associated with particularly high risk          | _                                | 0.1                 | 0.7                   | 0.1           | 1.6     | 2.5     |
| 20 Collective investment undertakings ('CIU')            |                                  | _                   |                       |               | 0.6     | 0.6     |
| 21 Equity exposures                                      |                                  | _                   |                       | —             | 15.6    | 15.6    |
| 22 Other exposures                                       |                                  | 2.7                 |                       | 0.2           | 7.6     | 10.5    |
| 23 Total standardised approach                           | 87.4                             | 106.7               | 87.8                  | 48.5          | 30.6    | 361.0   |
| 24 Total at 31 Dec 2018                                  | 216.1                            | 482.3               | 464.0                 | 426.5         | 30.6    | 1,619.5 |
| IRB approach exposure classes                            |                                  |                     |                       |               |         |         |
| 1 Central governments and central banks                  | 38.8                             | 139.9               | 82.2                  | 44.9          |         | 305.8   |
| 2 Institutions   | 6.5                              | 51.5                | 22.1                  | 0.8           | _       | 80.9    |
| 3 Corporates   | 60.6                             | 163.7               | 214.3                 | 62.6          | _       | 501.2   |
| 4 Retail   | 21.1                             | 10.0                | 38.8                  | 254.1         |         | 324.0   |
| 6 Total IRB approach                                     | 127.0                            | 365.1               | 357.4                 | 362.4         | _       | 1,211.9 |
| Standardised approach exposure classes                   |                                  |                     |                       |               |         |         |
| 7 Central governments and central banks <sup>2</sup>     | 41.7                             | 99.2                | 40.1                  | 10.9          | 5.0     | 196.9   |
| 8 Regional governments or local authorities <sup>2</sup> | 0.8                              | 0.4                 | 0.2                   | 1.9           | _       | 3.3     |
| 9 Public sector entities <sup>2</sup>                    | <del></del>                      | 0.1                 | _                     | 0.1           |         | 0.2     |
| 10 Multilateral development banks                        | <del></del>                      | 0.1                 | _                     | 0.2           |         | 0.3     |
| 11 International organisations                           | <del></del>                      | 0.4                 | 1.3                   | 0.5           |         | 2.2     |
| 12 Institutions  | 0.1                              | 1.5                 | 1.5                   | 0.3           |         | 3.4     |
| 13 Corporates  | 3.8                              | 53.3                | 23.6                  | 7.9           |         | 88.6    |
| 14 Retail  | 7.7                              | 3.5                 | 9.5                   | 3.1           |         | 23.8    |
| 15 Secured by mortgages on immovable property            | _                                | 2.0                 | 4.9                   | 20.9          |         | 27.8    |
| 16 Exposures in default                                  | 0.3                              | 1.1                 | 1.0                   | 0.7           | _       | 3.1     |

| 17 Items associated with particularly high risk |       | 0.1   | 0.7   | 0.4   | 0.9  | 2.1     |
|---|-------|-------|-------|-------|------|---------|
| 20 Collective investment undertakings ('CIU')   | _     | _     |       | 0.1   | 0.5  | 0.6     |
| 21 Equity exposures                             | _     | _     |       | _     | 16.0 | 16.0    |
| 22 Other exposures                              | _     | 0.1   |       | 0.2   | 10.8 | 11.1    |
| 23 Total standardised approach                  | 54.4  | 161.8 | 82.8  | 47.2  | 33.2 | 379.4   |
| 24 Total at 31 Dec 2017                         | 181.4 | 526.9 | 440.2 | 409.6 | 33.2 | 1,591.3 |

<sup>1</sup> Securitisation positions and non-credit obligation assets are not included in this table.

Table 24 analyses past due unimpaired and credit-impaired exposures on a regulatory consolidation basis using accounting values. There are no material differences between the regulatory and accounting scope of consolidation. Credit-impaired (stage 3) exposures are disclosed on page 101 of the Annual Report and Accounts 2018.

The Group's definitions for accounting purposes of 'past due' and 'credit impaired' are set out on pages 90, 103 and in Note 1.2(i) of the Annual Report and Accounts 2018.

All amounts past due more than 90 days are considered credit impaired even where regulatory rules deem default as 180 days past due.

<sup>2</sup> Standardised exposures to EEA 'regional governments and local authorities' and 'public sector entities' are reported separately in 2018. In previous years, these exposures were grouped with 'central governments and central banks'. Past due unimpaired and credit-impaired exposures

Table 24: Amount of past due unimpaired and credit-impaired exposures by geographical region

|                             | Europe | e Asia | aMENA | North<br>America | Latin America | a Total |
|-----------------------------|--------|--------|-------|------------------|---------------|---------|
| At 31 Dec 2018              | \$bn   | \$bn   | \$bn  | \$bn             | \$bn          | \$bn    |
| Past due                    | 5.0    | 5.2    | 3.3   | 2.3              | 1.3           | 17.1    |
| – personal                  | 2.1    | 2.6    | 0.8   | 1.5              | 0.6           | 7.6     |
| - corporate and commercia   | a2.9   | 2.4    | 2.3   | 0.8              | 0.7           | 9.1     |
| <ul><li>financial</li></ul> |        | 0.2    | 0.2   |                  | _             | 0.4     |

#### Risk mitigation

Our approach when granting credit facilities is to do so on the basis of capacity to repay, rather than placing primary reliance on credit risk mitigants. Depending on a customer's standing and the type of product, facilities may be provided unsecured.

Mitigation of credit risk is a key aspect of effective risk management and takes many forms. Our general policy is to promote the use of credit risk mitigation, justified by commercial prudence and capital efficiency. Detailed policies cover the acceptability, structuring and terms with regard to the availability of credit risk mitigation such as in the form of collateral security. These policies, together with the setting of suitable valuation parameters, are subject to regular review to ensure that they are supported by empirical evidence and continue to fulfil their intended purpose. Collateral

The most common method of mitigating credit risk is to take collateral. In our retail residential and commercial real estate ('CRE') businesses, a mortgage over the property is usually taken to help secure claims. Physical collateral is also taken in various forms of specialised lending and leasing transactions where income from the physical assets that are financed is also the principal source of facility repayment. In the commercial and industrial sectors, charges are created over business assets such as premises, stock and debtors. Loans to private banking clients may be made against a pledge of eligible marketable securities, cash or real estate. Facilities to small- and medium-sized enterprises ('SMEs') are commonly granted against guarantees given by their owners and/or directors.

For credit risk mitigants comprising immovable property, the key determinant of concentration at Group level is geographic. Use of immovable property mitigants for risk management purposes is predominantly in Asia and Europe. Further information regarding collateral held over CRE and residential property is provided on pages 109 and 117, respectively, of the Annual Report and Accounts 2018.

#### Financial collateral

In the institutional sector, trading facilities are supported by charges over financial instruments, such as cash, debt securities and equities. Financial collateral in the form of marketable securities is used in much of the Group's derivatives activities and in securities financing transactions, such as repos, reverse repos, securities lending and borrowing. Netting is used extensively and is a prominent feature of market standard documentation.

Further information regarding collateral held for trading exposures is on page 81.

In the non-trading book, we provide customers with working capital management products. Some of these products have loans and advances to customers, and customer accounts where we have rights of offset and comply with the regulatory requirements for on-balance sheet netting. Under on-balance sheet netting, the customer accounts are treated as cash collateral and the effects of this collateral are incorporated in our LGD estimates. For risk management purposes, the net amounts of such exposures are subject to limits and the relevant customer agreements are subject to review to ensure the legal right of offset remains appropriate. At 31 December 2018, \$35bn of customer accounts were treated as cash collateral, mainly in the UK.

#### Other forms of credit risk mitigation

Our Global Banking and Markets ('GB&M') business utilises credit risk mitigation to manage the credit risk of its portfolios, with the goal of reducing concentrations in individual names, sectors or portfolios. The techniques in use include credit default swap ('CDS') purchases, structured credit notes and securitisation structures. Buying credit protection creates credit exposure against the protection provider, which is monitored as part of the overall credit exposure to them. Where applicable, the transaction is entered into directly with a central clearing house counterparty;

otherwise our exposure to CDS protection providers is diversified among mainly banking counterparties with strong credit ratings. In our corporate lending, we also take guarantees from corporates and export credit agencies ('ECA'). Corporates would normally provide guarantees as part of a parent/subsidiary or common parent relationship and would span a number of credit grades. The ECAs will normally be investment grade.

Policy and procedures

Policies and procedures govern the protection of our position from the outset of a customer relationship; for instance, in requiring standard terms and conditions or specifically agreed documentation permitting the offset of credit balances against debt obligations, and through controls over the integrity, current valuation and, if necessary, realisation of collateral security.

#### Valuing collateral

Valuation strategies are established to monitor collateral mitigants to ensure that they will continue to provide the anticipated secure secondary repayment source. Where collateral is subject to high volatility, valuation is frequent; where stable, less so. For market trading activities such as collateralised over-the-counter ('OTC') derivatives and securities financing transactions ('SFTs'), we typically carry out daily valuations. In the residential mortgage business, Group policy prescribes revaluation at intervals of up to three years, or more frequently as the need arises; for example, where market conditions are subject to significant change. Residential property collateral values are determined through a combination of professional appraisals, house price indices or statistical analysis. Local market conditions determine the frequency of valuation for CRE. Revaluations are sought where, for example, material concerns arise in relation to the performance of the collateral. CRE revaluation also occurs commonly in circumstances where an obligor's credit quality has declined sufficiently to cause concern that the principal payment source may not fully meet the obligation.

Recognition of risk mitigation under the IRB approach

Within an IRB approach, risk mitigants are considered in two broad categories:

those which reduce the intrinsic PD of an obligor and therefore operate as determinants of PD; and those which affect the estimated recoverability of obligations and require adjustment of LGD or, in certain limited circumstances, EAD.

The first category typically includes full parental guarantees – where one obligor within a group guarantees another. It is assumed that the guaranter's performance materially informs the PD of the guaranteed entity. PD estimates are also subject to a 'sovereign ceiling', constraining the risk ratings assigned to

#### Pillar 3 Disclosures at 31 December 2018

obligors in countries of higher risk, and where only partial parental support exists. In certain jurisdictions, certain types of third-party guarantee are recognised by substituting the obligor's PD with that of the guarantor. In the second category, LGD estimates are affected by a wider range of collateral, including cash, charges over real estate property, fixed assets, trade goods, receivables and floating charges such as mortgage debentures. Unfunded mitigants, such as third-party guarantees, are also considered in LGD estimates where there is evidence that they reduce loss expectation.

The main types of provider of guarantees are banks, other financial institutions and corporates. The creditworthiness of providers of unfunded credit risk mitigation is taken into consideration as part of the guarantor's risk profile. Internal limits for such contingent exposure are approved in the same way as direct exposures.

EAD and LGD values, in the case of individually assessed exposures, are determined by reference to regionally approved internal risk parameters based on the nature of the exposure. For retail portfolios, credit risk mitigation data is incorporated into the internal risk parameters for exposures and feeds into the calculation of the expected loss ('EL') band value summarising both customer delinquency and product or facility risk. Credit and credit risk mitigation data form inputs submitted by all Group offices to centralised databases. A range of collateral recognition approaches are applied to IRB capital treatments:

Unfunded protection, which includes credit derivatives and guarantees, is reflected through adjustment or determination of PD or LGD. Under the IRB advanced approach, recognition may be through PD or LGD. Eligible financial collateral under the IRB advanced approach is recognised in LGD models. Under the IRB foundation approach, regulatory LGD values are adjusted. The adjustment to LGD is based on the degree to which the exposure value would be

adjusted notionally if the financial collateral comprehensive method were applied.

For all other types of collateral, including real estate, the LGD for exposures under the IRB advanced approach is calculated by models. For IRB foundation, base regulatory LGDs are adjusted depending on the value and type of the asset taken as collateral relative to the exposure. The types of eligible mitigant recognised under the IRB foundation approach are more limited.

Table 54 in Appendix I sets out, for IRB exposures, the exposure value and the effective value of credit risk mitigation expressed as the exposure value covered by the credit risk mitigant. IRB credit risk mitigation reductions of EAD were immaterial at 31 December 2018.

Recognition of risk mitigation under the standardised approach

Where credit risk mitigation is available in the form of an eligible guarantee, non-financial collateral or a credit derivative, the exposure is divided into covered and uncovered portions. The covered portion is determined after applying an appropriate 'haircut' for currency and maturity mismatches (and for omission of restructuring clauses in credit derivatives, where appropriate) to the amount of the protection provided and attracts the risk weight of the protection provider. The uncovered portion attracts the risk weight of the obligor.

The value of exposure fully or partially covered by eligible financial collateral is adjusted under the financial collateral comprehensive method using supervisory volatility adjustments (including those for currency mismatch) which are determined by the specific type of collateral (and its credit quality, in the case of eligible debt securities) and its liquidation period. The adjusted exposure value is subject to the risk weight of the obligor.

Table 25: Credit risk mitigation techniques – overview (CR3)

|                 | Exposures unsecured: carrying amount | Exposures secured: carrying amount | Exposures secured by collateral | Exposures<br>secured<br>by financial<br>guarantees | Exposures secured by credit derivatives |
|-----------------|--------------------------------------|------------------------------------|---------------------------------|--|---|
|                 | \$bn                                 | \$bn                               | \$bn                            | \$bn   | \$bn                                    |
| 1 Loans         | 641.2                                | 596.8                              | 494.0                           | 102.1  | 0.7                                     |
| 2Debt securitie | s 316.1                              | 32.4                               | 27.2                            | 5.2  | _                                       |
| 3               | 957.3                                | 629.2                              | 521.2                           | 107.3  | 0.7                                     |

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Table 26: Standardised approach – credit conversion factor ('CCF') and credit risk mitigation ('CRM') effects (CR4)

| Table 26: Standardised appro                             |                 |                    |                   |                    |           |           |
|--|-----------------|--------------------|-------------------|--------------------|-----------|-----------|
|  | Exposures befor | e CCF              | Exposures post-   | CCF                |           | s and RWA |
|  | and CRM         |                    | and CRM           |                    | densit    | у         |
|  | On-balance shee | etOff-balance shee | etOn-balance shee | etOff-balance shee | t<br>RWA: | RWA       |
|  | amount          | amount             | amount            | amount             |           | density   |
| A  | \$bn            | \$bn               | \$bn              | \$bn               | \$bn      | %         |
| Asset classes <sup>1</sup>                               |                 |                    |                   |                    |           |           |
| Central governments or central banks <sup>2</sup>        | 162.7           | 1.0                | 170.8             | 1.1                | 12.5      | 7         |
| 2 Regional governments or local authorities <sup>2</sup> | 7.0             | 0.3                | 7.0               | 0.1                | 1.3       | 19        |
| 3 Public sector entities <sup>2</sup>                    | 12.1            | 0.1                | 12.0              |                    |           |           |
| 4 Multilateral development banks                         | 0.2             | _                  | 0.2               | _                  | _         | 2         |
| 5 International organisations                            | 1.6             | _                  | 1.6               | _                  | _         | _         |
| 6 Institutions   | 3.3             | 0.1                | 2.3               |                    | 1.2       | 52        |
| 7 Corporates   | 91.2            | 88.3               | 72.0              | 12.2               | 79.2      | 94        |
| 8 Retail   | 20.5            | 43.5               | 19.7              | 0.2                | 14.8      | 74        |
| 9 Secured by mortgage on immovable property              | 30.6            | 1.4                | 30.6              | 0.3                | 11.3      | 37        |
| 10Exposures in default                                   | 3.3             | 0.2                | 3.3               | _                  | 3.8       | 117       |
| 11 Higher-risk categories                                | 2.5             | 2.3                | 2.4               | 2.2                | 6.9       | 150       |
| Collective investment undertakings                       | 0.6             | _                  | 0.6               | _                  | 0.6       | 100       |
| 15Equity   | 15.7            | _                  | 15.7              | _                  | 35.0      | 223       |
| 16Other items  | 10.5            | 0.8                | 10.5              | 0.8                | 6.6       | 58        |
| 17Total at 31 Dec 2018                                   | 361.8           | 138.0              | 348.7             | 16.9               | 173.2     | 47        |
|  |                 |                    |                   |                    |           |           |
| Central governments or central banks <sup>2</sup>        | 196.9           | 1.2                | 203.4             | 0.8                | 12.7      | 6         |
| 2 Regional governments or local authorities <sup>2</sup> | 3.3             | 0.5                | 3.3               | 0.2                | 1.0       | 29        |
| 3 Public sector entities <sup>2</sup>                    | 0.2             | 0.2                | 0.1               | _                  | 0.1       | 79        |
| 4 Multilateral development banks                         | 0.3             | _                  | 0.3               | _                  | _         | 5         |
| 5 International organisations                            | 2.2             | _                  | 2.2               | _                  |           | _         |
| 6 Institutions   | 3.4             | 0.1                | 2.5               | _                  | 1.2       | 50        |
| 7 Corporates   | 88.6            | 83.7               | 71.8              | 11.8               | 78.3      | 94        |
| 8 Retail   | 23.8            | 46.8               | 21.9              | 0.3                | 16.5      | 74        |
| 9 Secured by mortgage on immovable property              | 27.8            | 1.2                | 27.9              | 0.2                | 10.4      | 37        |
| 10Exposures in default                                   | 3.1             | 0.3                | 3.0               | 0.1                | 3.9       | 127       |
| 11 Higher-risk categories                                | 2.1             | 1.8                | 2.0               | 1.8                | 5.7       | 150       |
| Collective investment undertakings                       | 0.6             | _                  | 0.5               | _                  | 0.6       | 100       |
| 15 Equity  | 16.0            | _                  | 16.0              | _                  | 36.1      | 225       |
| 16Other items  | 11.1            | 0.8                | 11.2              | 0.8                | 6.4       | 54        |
| 17Total at 31 Dec 2017                                   | 379.4           | 136.6              | 366.1             | 16.0               | 172.9     |           |
| 1 Securitisation positions are                           |                 |                    |                   |                    |           |           |

1 Securitisation positions are not included in this table.

Standardised exposures to EEA 'regional governments and local authorities' and 'public sector entities' are reported separately in 2018. In previous years, these exposures were grouped with 'central governments or central banks'.

### Pillar 3 Disclosures at 31 December 2018

Table 27: Standardised approach – exposures by asset class and risk weight (CR5)

| Table 27: Standardised approach – exposures by asset class and risk weight (CR5)  Total credit |             |      |      |            |      |      |           |                     |                  |                   |             |                       |                       |
|--|-------------|------|------|------------|------|------|-----------|---------------------|------------------|-------------------|-------------|-----------------------|-----------------------|
| Risk weight ('RW%') 0% 2% 20% 35% 50% 70% 75% 100% 150% 250% Deducted                          |             |      |      |            |      |      | Deducted  | (post-CCF and       | Of which unrated |                   |             |                       |                       |
| Asset classes <sup>1</sup>   | \$bn        | \$br | \$bn | \$bn       | \$bn | \$bn | \$bn      | \$bn                | \$bn             | \$bn              | \$bn        | CRM)<br>\$bn          | \$bn                  |
| Central governments or central banks <sup>2</sup>  | 166.        | 5—   | 0.2  |            | 0.1  | _    | _         | 0.1                 | _                | 5.0               | _           | 171.9                 | 5.0                   |
| 2 Regional governments or local authorities <sup>2</sup>                                       | 2.8         | _    | 3.5  | _          | 0.5  | _    | _         | 0.3                 | _                | _                 |             | 7.1                   | 0.5                   |
| 3 Public sector entities <sup>2</sup>  | 12.0        | _    |      |            | _    |      |           | _                   | _                | _                 | _           | 12.0                  | _                     |
| 4 Multilateral development banks   | 0.2         | _    |      |            | _    |      |           | _                   | _                | _                 | _           | 0.2                   |                       |
| 5 International organisations  | 1.6         |      |      |            | _    |      |           | _                   | _                | _                 | _           | 1.6                   | _                     |
| <ul><li>6 Institutions</li><li>7 Corporates</li><li>8 Retail</li></ul>                         | _<br>_<br>_ |      | 3.6  | 0.3        | 3.4  | 0.5  | —<br>19.9 | 75.6                | <br>0.8<br>      | _<br>_<br>_       | _<br>_<br>_ | 2.3<br>84.2<br>19.9   | 0.2<br>59.1<br>19.9   |
| 9 Secured by mortgage on immovable property  |             | _    | _    | 30.2       | 2—   | _    | _         | 0.7                 |                  | _                 |             | 30.9                  | 30.9                  |
| 10Exposures in default<br>11 Higher-risk categories  | _           | _    | _    | _          | _    | _    | _         | 2.2                 | 1.1<br>4.6       | _                 | _           | 3.3<br>4.6            | 3.3<br>4.6            |
| Collective investment undertakings   | _           |      | _    | _          | _    | _    | _         | 0.6                 |                  | _                 |             | 0.6                   | 0.6                   |
| 15 Equity<br>16 Other items<br>17 Total at 31 Dec 2018   | <br>183.    |      |      | —<br>530.5 |      |      |           | 2.8<br>5.4<br>988.1 | <br>6.5          | 12.9<br>—<br>17.9 |             | 15.7<br>11.3<br>365.6 | 15.7<br>11.3<br>151.1 |
| Central governments or central banks <sup>2</sup>  | 198.        | 9—   | 0.1  |            | 0.2  |      |           | _                   | _                | 5.0               | _           | 204.2                 | 5.0                   |
| 2 Regional governments or local authorities <sup>2</sup>                                       | _           | _    | 2.6  | _          | 0.7  | _    | _         | 0.2                 | _                | _                 |             | 3.5                   | 0.6                   |
| 3 Public sector entities <sup>2</sup>  | _           | _    |      |            | _    | —    | —         | 0.1                 | _                | _                 | _           | 0.1                   | 0.1                   |
| 4 Multilateral development banks   | 0.2         | _    | 0.1  | _          | _    | _    | _         |                     |                  |                   |             | 0.3                   | 0.3                   |
| 5 International organisations  | 2.2         | _    |      |            | _    | _    |           | _                   | _                | _                 | _           | 2.2                   |                       |
| 6 Institutions   | _           |      |      |            |      |      | _         |                     | _                | _                 | _           | 2.5                   | 0.3                   |
| <ul><li>7 Corporates</li><li>8 Retail</li></ul>  | _           | _    | 3.8  | 0.2        | 3.9  | 0.5  | <u></u>   | 74.5                | 0.7              | _                 | _           | 83.6<br>22.2          | 72.4<br>22.2          |
| 9 Secured by mortgage on immovable property  | _           | _    | _    | 27.3       | S    | _    | _         | 0.8                 | _                | _                 | _           | 28.1                  | 28.1                  |
| 10Exposures in default   |             | _    | _    | _          | _    | _    | _         | 1.5                 | 1.6              |                   | _           | 3.1                   | 3.1                   |
| 11 Higher-risk categories  14 Collective investment undertakings                               | _           | _    | _    | _          | _    | _    | _         | 0.5                 | 3.8              | _                 | _           | 3.8<br>0.5            | 3.8<br>0.5            |

| 15 Equity              | 2.6                                      | 13.4 — | 16.0  | 16.0  |
|------------------------|--|--------|-------|-------|
| 16Other items          | 0.2 - 6.7 5.1 -                          |        | 12.0  | 12.0  |
| 17Total at 31 Dec 2017 | 201.50.1 13.7 27.5 6.5 0.5 22.2 85.6 6.1 | 18.4 — | 382.1 | 164.4 |

<sup>1</sup> Securitisation positions are not included in this table.

At 31 Dec1

Table 28: IRB – Effect on RWA of credit derivatives used as CRM techniques (CR7)

|   |          | 2018                       |                  | 2017                    |             |
|---|----------|----------------------------|------------------|-------------------------|-------------|
|   |          | Pre-credit derivatives RWA | Actua            | l Pre-credit derivative | s Actual    |
|   |          | Fie-ciedit derivatives KWA | <sup>s</sup> RWA | sRWAs                   | <b>RWAs</b> |
|   | Footnote | es\$bn                     | \$bn             | \$bn                    | \$bn        |
| 1 Exposures under FIRB                    |          | 30.5                       | 30.5             | 28.4                    | 28.4        |
| 3 Institutions                            |          | 0.2                        | 0.2              | 0.1                     | 0.1         |
| 6 Corporates – other                      |          | 30.3                       | 30.3             | 28.3                    | 28.3        |
| 7 Exposures under AIRB                    | 2        | 480.0                      | 479.0            | 469.8                   | 468.6       |
| 8 Central governments and central banks   |          | 36.9                       | 36.9             | 33.9                    | 33.9        |
| 9 Institutions                            |          | 14.2                       | 14.2             | 17.6                    | 17.6        |
| 11 Corporates – specialised lending       |          | 27.0                       | 27.0             | 28.7                    | 28.7        |
| 12 Corporates – other                     |          | 319.1                      | 318.1            | 310.7                   | 309.5       |
| 13 Retail – Secured by real estate SMEs   |          | 1.8                        | 1.8              | 0.5                     | 0.5         |
| 14Retail – Secured by real estate non-SME | Es       | 37.2                       | 37.2             | 33.2                    | 33.2        |
| 15 Retail – Qualifying revolving          |          | 17.3                       | 17.3             | 16.0                    | 16.0        |
| 16Retail – Other SMEs                     |          | 4.8                        | 4.8              | 5.9                     | 5.9         |
| 17 Retail – Other non-SMEs                |          | 10.9                       | 10.9             | 10.1                    | 10.1        |
| 19 Other non-credit obligation assets     |          | 10.8                       | 10.8             | 13.2                    | 13.2        |
| 20Total                                   |          | 510.5                      | 509.5            | 498.2                   | 497.0       |

<sup>1</sup> From 31 Dec 2018, we report all IRB exposures in the above table, instead of only those entities that have credit derivatives. Prior year has been restated for comparability.

<sup>&</sup>lt;sup>2</sup>Standardised exposures to EEA 'regional governments and local authorities' and 'public sector entities' are reported separately in 2018. In previous years, these exposures were grouped with 'central governments or central banks'.

<sup>2</sup> Securitisation positions are not included in this table.

Table 29: Credit derivatives exposures (CCR6)

| -   |          | At 31 Dec  |            |            |            |   |
|---|----------|------------|------------|------------|------------|---|
|   |          | 2018       |            | 2017       |            |   |
|   |          | Protection | Protection | Protection | Protection |   |
|   |          | bought     | sold       | bought     | sold       |   |
|   | Footnote | \$bn       | \$bn       | \$bn       | \$bn       |   |
| Notionals   |          |            |            |            |            |   |
| Credit derivative products used for own           |          |            |            |            |            |   |
| credit portfolio                                  |          |            |            |            |            |   |
| <ul> <li>Index credit default swaps</li> </ul>    |          | 2.3        | _          | 6.3        | 3.7        |   |
| Total notionals used for own credit portfolio     |          | 2.3        | _          | 6.3        | 3.7        |   |
| Credit derivative products used for               | 1        |            |            |            |            |   |
| intermediation                                    | 1        |            |            |            |            |   |
| <ul> <li>Index credit default swaps</li> </ul>    |          | 168.6      | 154.0      | 195.5      | 176.0      |   |
| <ul> <li>Total return swaps</li> </ul>            |          | 14.6       | 6.9        | 7.8        | 12.2       |   |
| Total notionals used for intermediation           |          | 183.2      | 160.9      | 203.3      | 188.2      |   |
| Total credit derivative notionals                 |          | 185.5      | 160.9      | 209.6      | 191.9      |   |
| Fair values                                       |          |            |            |            |            |   |
| <ul><li>Positive fair value (asset)</li></ul>     |          | 2.6        | 1.2        | 0.8        | 4.3        |   |
| <ul><li>Negative fair value (liability)</li></ul> |          | (1.4       | )(2.4      | )(4.4      | )(1.0      | ) |

This is where we act as an intermediary for our clients, enabling them to take a position in the underlying securities.

This does not increase risk for HSBC.

Table 29 shows the credit derivative exposures that HSBC holds, split between those amounts due to client intermediation and those amounts booked as part of HSBC's own credit portfolio. Where the credit derivative is used to hedge our own portfolio, no counterparty credit risk capital requirement arises.

For a discussion on hedging risk and monitoring the continuing effectiveness of hedges, refer to Note 1.2(h) of the Annual Report and Accounts 2018.

Global risk

Application of the IRB approach

Our Group IRB credit risk rating framework incorporates obligor propensity to default expressed in PD, and loss severity in the event of default expressed in EAD and LGD. These measures are used to calculate regulatory EL and capital requirements. They are also used with other inputs to inform rating assessments for the purposes of credit approval and many other purposes, for example:

credit approval and monitoring: IRB models are used in the assessment of customer and portfolio risk in lending decisions:

risk appetite: IRB measures are an important element in identifying risk exposure at customer, sector and portfolio level;

pricing: IRB parameters are used in pricing tools for new transactions and reviews; and

economic capital and portfolio management: IRB parameters are used in the economic capital model that has been implemented across HSBC.

Roll-out of the IRB approach

With the PRA's permission, we have adopted the advanced IRB approach for the majority of our business. At the end of 2018, portfolios in much of Europe, Asia and North America were on advanced IRB approaches. Others remain on the standardised or foundation approaches pending the development of models for the PRA's approval in line with our IRB roll-out plans where the primary focus is on corporate and retail exposures.

At 31 December 2018, 77% of the exposures were treated under AIRB, 3% under FIRB and 20% under the standardised approach.

EL and credit risk adjustments

We analyse credit loss experience in order to assess the performance of our risk measurement and control processes, and to inform our understanding of the implications for risk and capital

management of dynamic changes occurring in the risk profile of our exposures.

When comparing regulatory EL with measures of ECL under IFRS 9, differences in the definition and scope of each should be considered. These differences can give rise to material differences in the way economic, business and methodological drivers are reflected quantitatively in the accounting and regulatory measures of loss.

In general, HSBC calculates ECL using three main components namely a probability of default, a loss given default, and the exposure at default.

ECLs include impairment allowances (or provisions, in the case of commitments and guarantees) for the 12-month period ('12-month ECL'), for the lifetime ('lifetime ECL') and on financial assets that are considered to be in default or otherwise credit impaired.

ECLs resulting from default events that are possible:

within the next 12 months are recognised for financial instruments in stage 1; and

beyond 12 months ('lifetime ECL') are recognised for financial instruments in stages 2 & 3.

An assessment of whether credit risk has increased significantly since initial recognition is performed at each reporting period by considering the change in the risk of default occurring over the remaining life of the financial instrument.

Unless identified at an earlier stage, all financial assets are deemed to have suffered a significant increase in credit risk when 30 days past due.

Change in ECL and other credit impairment charges represents the movement in the ECL during the year including write-offs, recoveries and foreign exchange. EL represents the one-year regulatory expected loss accumulated in the book at the balance sheet date.

Credit risk adjustments ('CRAs') encompass the impairment allowances or provisions balances, and changes in ECL and other credit impairment charges.

Table 52 in Appendix I sets out for IRB credit exposures the EL, CRA balances and actual loss experience reflected in the charges for CRAs.

HSBC leverages the Basel IRB framework where possible, with recalibration to meet the differing IFRS 9 requirements as follows:

#### Pillar 3 Disclosures at 31 December 2018

#### Model Regulatory capital

•

Through the cycle (represents long-run average PD throughout a full economic cycle)

PD

The definition of default includes a backstop of 90+ days past due, although this has been modified to 180+ days past due for some portfolios, particularly UK and US mortgages

EAD

Cannot be lower than current balance

•

Downturn LGD (consistent losses expected to be suffered during a severe but plausible economic downturn)

•

Regulatory floors may apply to mitigate risk of
LGD underestimating downturn LGD due to lack of historical
data

.

Discounted using cost of capital

•

All collection costs included

# IFRS 9

•

Point in time (based on current conditions, adjusted to take into account estimates of future conditions that will impact PD)

Default backstop of 90+ days past due for all portfolios

•

Amortisation captured for term products

.

Expected LGD (based on estimate of loss given default including the expected impact of future economic conditions such as changes in value of collateral)

•

No floors

•

Discounted using the original effective interest rate of the loan

•

Only costs associated with obtaining/selling collateral included

•

Discounted back from point of default to balance sheet date

Other

Qualitative disclosures on banks' use of external credit ratings under the standardised approach for credit risk. The standardised approach is applied where exposures do not qualify for use of an IRB approach and/or where an exemption from IRB has been granted. The standardised approach requires banks to use risk assessments prepared by external credit assessment institutions ('ECAIs') or ECAs to determine the risk weightings applied to rated counterparties.

ECAI risk assessments are used within the Group as part of the determination of risk weightings for the following classes of exposure:

central governments and central banks;

regional governments and local authorities;

institutions;

corporates;

securitisation positions; and

short-term claims on institutions and corporates.

We have nominated three ECAIs for this purpose – Moody's Investor Service ('Moody's'), Standard and Poor's rating agency ('S&P') and Fitch Ratings ('Fitch'). In addition to this, we use DBRS ratings specifically for securitisation positions. We have not nominated any ECAs.

Data files of external ratings from the nominated ECAIs are matched with customer records in our centralised credit database.

When calculating the risk-weighted value of an exposure using ECAI risk assessments, risk systems identify the customer in question and look up the available ratings in the central database according to the rating selection rules. The systems then apply the prescribed credit quality step mapping to derive from the rating the relevant risk weight. All other exposure classes are assigned risk weightings as prescribed in the PRA's Rulebook.

| Credit quality step |   | Moody's assessmen | ,S&P's         | Fitch's        | DBRS assessment |  |
|---------------------|---|-------------------|----------------|----------------|-----------------|--|
|                     |   | widdy's assessmen | assessment     | assessment     |                 |  |
|                     | 1 | Aaa to Aa3        | AAA to AA-     | AAA to AA-     | AAA to AAL      |  |
| 2                   | 2 | A1 to A3          | A+ to A-       | A+ to A-       | AH to AL        |  |
|                     | 3 | Baa1 to Baa3      | BBB+ to BBB-   | BBB+ to BBB-   | BBBH to BBBL    |  |
| 4                   | 1 | Ba1 to Ba3        | BB+ to BB-     | BB+ to BB-     | BBH to BBL      |  |
|                     | 5 | B1 to B3          | B+ to B-       | B+ to B-       | BH to BL        |  |
| (                   | 5 | Caa1 and below    | CCC+ and below | CCC+ and below | CCCH and below  |  |

Exposures to, or guaranteed by, central governments and central banks of European Economic Area ('EEA') states and denominated in local currency are risk-weighted at 0% using the standardised approach, provided they would be eligible under that approach for a 0% risk weighting.

Wholesale risk

The wholesale risk rating system

This section describes how we operate our credit risk analytical models and use IRB metrics in the wholesale customer business.

PDs for wholesale customer segments (that is central governments and central banks, financial institutions and corporate customers) and for certain individually assessed personal customers are derived from a customer risk rating ('CRR') master scale of 23 grades. Of these, 21 are non-default grades representing varying degrees of strength of financial condition, and two are default grades. Each CRR has a PD range associated with it as well as a mid-point PD.

The score generated by a credit risk rating model for the obligor is mapped to a corresponding PD and master-scale CRR. The CRR is then reviewed by a credit approver who, taking into account information such as the most recent events and market data, makes the final decision on the rating. The rating assigned reflects the approver's overall view of the obligor's credit standing.

The mid-point PD associated with the finally assigned CRR is then used in the regulatory capital calculation. Relationship managers may propose a different CRR from that indicated through an override process which must be approved by the Credit function. Overrides for each model are recorded and monitored as part of the model management process.

The CRR is assigned at an obligor level, which means that separate exposures to the same obligor are generally subject to a single, consistent rating. Unfunded credit risk mitigants, such as guarantees, may also influence the final assignment of a CRR to an obligor. The effect of unfunded risk mitigants is considered for IRB approaches in table 54 and for the standardised approach in table 55.

If an obligor is in default on any material credit obligation to the Group, all of the obligor's facilities from the Group are considered to be in default.

Under the IRB approach, obligors are grouped into grades that have similar PD or anticipated default frequency. The anticipated default frequency may be estimated using all relevant information at the relevant date (PIT rating system) or be free of the effects of the credit cycle (TTC rating system).

We generally utilise a hybrid approach of PIT and through the cycle ('TTC'). That is, while models are calibrated to long-run default rates, obligor ratings are reviewed annually, or more frequently if necessary, to reflect changes in their circumstances and/or their economic operating environment.

Our policy requires approvers to downgrade ratings on expectations, but to upgrade them only on performance. This leads to expected defaults typically exceeding actual defaults.

For EAD and LGD estimation, operating entities are permitted, subject to overview by Group Risk, to use their own modelling approaches to suit conditions in their jurisdictions. Group Risk provides co-ordination, benchmarks, and promotion of best practice on EAD and LGD estimation.

EAD is estimated to a 12-month forward time horizon and represents the current exposure, plus an estimate for future increases in exposure and the realisation of contingent exposures post-default.

LGD is based on the effects of facility and collateral structure on outcomes post-default. This includes such factors as the type of client, the facility seniority, the type and value of collateral, past recovery experience and priority under law. It is expressed as a percentage of EAD.

Wholesale models

To determine credit ratings for the different types of wholesale obligor, multiple models and scorecards are used for PD, LGD, and

EAD. These models may be differentiated by region, customer segment and/or customer size. For example, PD models are differentiated for all of our key customer segments, including sovereigns, financial institutions, and large-, medium- and small-sized corporates.

Global PD models have been developed for asset classes or clearly identifiable segments of asset classes where the customer relationship is managed globally; for example, sovereigns, financial institutions and the largest corporate clients that typically operate internationally.

Local PD models, specific to a particular country, region, or sector, are developed for other obligors. These include corporate clients when they show distinct characteristics in common in a particular geography.

The two major drivers of model methodology are the nature of the portfolio and the availability of internal or external data on historical defaults and risk factors. For some historically low-default portfolios, e.g. sovereign and financial institutions, a model will rely more heavily on external data and/or the input of an expert panel. Where sufficient data is available, models are built on a statistical basis, although the input of expert judgement may still form an important part of the overall model development methodology.

Most LGD and EAD models are developed according to local circumstances, considering legal and procedural differences in the recovery and workout processes. Our approach to EAD and LGD also encompasses global models for central governments and central banks, and for institutions, as exposures to these customer types are managed centrally by Global Risk. The PRA requires all firms to apply an LGD floor of 45% for senior unsecured exposure to sovereign entities. This floor was applied to reflect the relatively few loss observations across all firms in relation to these obligors. This floor is applied for the purposes of regulatory capital reporting.

The PRA has published guidance on the appropriateness of LGD models for low default portfolios. It states there should be at least 20 defaults per country per collateral type for LGD models to be approved. Where there are insufficient defaults, an LGD floor will be applied. As a result, in 2018, we continued to apply LGD floors for our banks portfolio and some Asian corporate portfolios where there were insufficient loss observations.

In the same guidance, the PRA also indicated that it considered income-producing real estate to be an asset class that would be difficult to model. As a result, RWAs for our UK CRE portfolio and US income-producing CRE portfolio are calculated using the supervisory slotting approach. Under the supervisory slotting approach the bank allocates exposures to one of five categories. Each category then fixed pre-determined RWA and EL percentages.

Local models for the corporate exposure class are developed using various data inputs, including collateral information and geography (for LGD) and product type (for EAD). The most material corporate models are the UK and Asia models, all of which are developed using more than 10-years' worth of data. The LGD models are calibrated to a period of credit stress or downturn in economic conditions.

None of the EAD models is calibrated for a downturn, as analysis shows that utilisation decreases during a downturn because credit stress is accompanied by more intensive limit monitoring and facility reduction.

Table 30 sets out the key characteristics of the significant wholesale credit risk models that drive the capital calculation split by regulatory wholesale asset class, with their associated RWAs, including the number of models for each component, the model method or approach and the number of years of loss data used.

### Pillar 3 Disclosures at 31 December 2018

| Table 30: Who<br>Regulatory<br>asset<br>classes<br>measured | RWAs fo | or<br>d<br>Componen  | Number | Model description and methodology  | Number of years loss data | r<br>s Regulatory<br>Floors  |  |
|---|---------|--|--------|--|---------------------------|--|--|
|   |         | A shadow rating approach that includes PD 1 macroeconomic and political factors, >1 constrained with expert judgement. |        |  |                           |  |  |
| Central governments   | 36.9    | LGD  | 1      | An unsecured model built on assessment of structural factors that influence the country's long-term economic performance. For unsecured LGD, a floor of 45% is applied.  |                           | 45%  |  |
| and central<br>banks  |         | EAD  | 1      | A cross-classification model that uses both internal data and expert judgement, as well as information on similar exposure types from other asset classes.   | 8                         | EAD must be at<br>least equal to<br>the current<br>utilisation of the<br>balance at<br>account level |  |
|   |         | PD   | 1      | A statistical model that combines quantitative analysis on financial information with expert inputs and macroeconomic factors.   | 10                        | PD >0.03%  |  |
| Institutions  | 14.4    | LGD  | 1      | A quantitative model that produces both downturn and expected LGD. Several securities types are included in the model to recognise collateral in the LGD calculation. For unsecured LGD, a floor of 45% is applied.                  | 10                        | 45%  |  |
| Corporates <sup>1</sup>                                     | 353.3   | EAD  | 1      | A quantitative model that assigns credit conversion factors ('CCF') taking into account product types and committed/uncommitted indicator to calculate EAD using current utilisation and available headroom.                         | 10                        | EAD must be at<br>least equal to<br>the current<br>utilisation of the<br>balance at<br>account level |  |
| Global large corporates                                     | 333.3   | PD   | 1      | A statistical model built on 15 years of data. The model uses financial information, macroeconomic information and market-driven data, and is complemented by a qualitative assessment.  Corporates that fall below the global large | . 15                      | PD >0.03%  |  |
| Other regional<br>/ local<br>corporates                     |         | PD   | 11     | corporate threshold are rated through regional/local PD models, which reflect regional/local circumstances. These models use financial information, behavioural data and qualitative information to derive a statistically built PD. | >10                       |  |  |
|   |         | PD   | 10     | sumsticing built 1 D.  | 10                        | PD >0.03%  |  |

| Non-bank<br>financial<br>institutions |     |   | Predominantly statistical models that combines quantitative analysis on financial information with expert inputs.  Regional/local statistical models covering all corporates, including global large            |    |   |
|---------------------------------------|-----|---|---|----|---|
| All corporates                        | LGD | 7 | corporates, developed using historical loss/recovery data and various data inputs, including collateral information, customer type and geography.   | >7 | UK 45%  |
|                                       | EAD | 5 | Regional/local statistical models covering all corporates, including global large corporates, developed using historical utilisation information and various data inputs, including product type and geography. | >7 | EAD must be at least equal to the current utilisation of the balance at account level |

1 Excludes specialised lending exposures subject to supervisory slotting approach (see table 60).

Table 31: IRB models – estimated and actual values (wholesale)<sup>1</sup>

|   | $PD^2$   |          | LGD <sup>3</sup> |                        | $EAD^4$                 |            |
|---|----------|----------|------------------|------------------------|-------------------------|------------|
|   | Estimate | ed Actua | ls Estimated     | l <sup>5</sup> Actuals | s <sup>5</sup> Estimate | ed Actuals |
| Footnot                                 | es%      | %        | %                | %                      | %                       | %          |
| 2018                                    |          |          |                  |                        |                         |            |
| <ul><li>Sovereigns model 6</li></ul>    | 2.37     | _        | _                |                        | _                       |            |
| <ul><li>Banks model</li></ul>           | 1.31     | _        | _                |                        | _                       |            |
| <ul><li>Corporates models//</li></ul>   | 1.61     | 0.87     | 30.47            | 21.69                  | 0.38                    | 0.33       |
|   |          |          |                  |                        |                         |            |
| 2017                                    |          |          |                  |                        |                         |            |
| <ul><li>Sovereigns model 6</li></ul>    | 2.24     | _        | _                |                        | _                       | _          |
| <ul><li>Banks model</li></ul>           | 1.72     |          |                  |                        |                         |            |
| <ul><li>Corporates models/</li></ul>    | 1.72     | 0.96     | 27.75            | 25.45                  | 0.39                    | 0.36       |
|   |          |          |                  |                        |                         |            |
| 2016                                    |          |          |                  |                        |                         |            |
| <ul><li>Sovereigns model 6</li></ul>    | 3.43     | _        | _                |                        | _                       |            |
| <ul><li>Banks model</li></ul>           | 1.63     |          | _                |                        | _                       | _          |
| <ul><li>Corporates models/</li></ul>    | 1.79     | 1.23     | 37.71            | 29.43                  | 0.91                    | 0.76       |
|   |          |          |                  |                        |                         |            |
| 2015                                    |          |          |                  |                        |                         |            |
| <ul><li>Sovereigns model 6</li></ul>    | 1.72     | 1.12     | 45.00            |                        | 0.07                    |            |
| <ul><li>Banks model</li></ul>           | 2.22     | _        | _                |                        | _                       |            |
| <ul><li>Corporates models/</li></ul>    | 1.89     | 1.26     | 37.74            | 21.52                  | 0.60                    | 0.55       |
|   |          |          |                  |                        |                         |            |
| 2014                                    |          |          |                  |                        |                         |            |
| <ul><li>Sovereigns model 6</li></ul>    | 2.27     | _        | _                | _                      | _                       | _          |
| <ul><li>Banks model</li></ul>           | 3.28     |          |                  |                        |                         |            |
| <ul><li>− Corporates models/̄</li></ul> | 1.88     | 1.16     | 36.83            | 16.06                  | 0.47                    | 0.34       |
| 2012                                    |          |          |                  |                        |                         |            |
| 2013                                    | 4 1 4    |          |                  |                        |                         |            |
| – Sovereigns model 6                    | 4.14     |          |                  |                        | _                       |            |
| – Banks model                           | 3.18     | 0.20     | 40.01            |                        | 0.06                    | 0.04       |
| <ul><li>Corporates models/</li></ul>    | 2.63     | 1.20     | 33.09            | 18.69                  | 0.54                    | 0.48       |

<sup>1</sup> Data represents an annual view, analysed at 30 September.

For sovereigns and banks models, estimated and actual LGD represents the average LGD for customers that

Covers the combined populations of the global large corporates model, all regional IRB models for large, medium 7 and small corporates, and non-bank financial institutions. The estimated and observed PDs were calculated only for unique obligors.

Table 32: IRB models – corporate PD models – performance by CRR grade

Corporates<sup>1</sup>

Facility<sup>2</sup> Defaulted<sup>3</sup> Estimated PD<sup>4</sup> Actual PD<sup>5</sup> Diff. in PD

Actual PD<sup>5</sup> Footnotes % % %

<sup>2</sup> Estimated PD for all models is average PD calculated on the number of obligors covered by the model(s).

<sup>3</sup> Estimated and actual LGD represent defaulted populations. Average LGD values are EAD-weighted.

Expressed as a percentage of total EAD, which includes all defaulted and non-defaulted exposures for the relevant population.

<sup>5</sup> defaulted in the year. For corporates models, they represent the average LGD for customers that have defaulted and been resolved in the period.

<sup>6</sup>The estimated PD excludes inactive sovereign obligors.

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| 2018    |   |        |       |       |       |        |   |
|---------|---|--------|-------|-------|-------|--------|---|
| CRR 0.1 | 6 | _      | _     | 0.01  | _     | 0.00   |   |
| CRR 1.1 |   | 2.32   | _     | 0.02  |       | 0.02   |   |
| CRR 1.2 |   | 6.60   | _     | 0.04  |       | 0.04   |   |
| CRR 2.1 |   | 16.09  | 0.04  | 0.07  | 0.10  | (0.03) | ) |
| CRR 2.2 |   | 15.67  | _     | 0.13  | 0.04  | 0.09   |   |
| CRR 3.1 |   | 12.26  | 0.11  | 0.22  | 0.03  | 0.19   |   |
| CRR 3.2 |   | 11.07  | 0.01  | 0.37  | 0.07  | 0.30   |   |
| CRR 3.3 |   | 9.39   | 0.31  | 0.63  | 0.23  | 0.40   |   |
| CRR 4.1 |   | 8.01   | 0.36  | 0.87  | 0.47  | 0.40   |   |
| CRR 4.2 |   | 4.96   | 0.29  | 1.20  | 0.59  | 0.61   |   |
| CRR 4.3 |   | 4.58   | 0.54  | 1.65  | 0.73  | 0.92   |   |
| CRR 5.1 |   | 3.40   | 0.68  | 2.25  | 0.98  | 1.27   |   |
| CRR 5.2 |   | 2.11   | 1.06  | 3.05  | 1.17  | 1.88   |   |
| CRR 5.3 |   | 1.50   | 0.97  | 4.20  | 1.73  | 2.47   |   |
| CRR 6.1 |   | 1.08   | 3.31  | 5.75  | 3.31  | 2.44   |   |
| CRR 6.2 |   | 0.35   | 5.33  | 7.85  | 9.11  | (1.26  | ) |
| CRR 7.1 |   | 0.19   | 15.57 | 10.00 | 9.10  | 0.90   |   |
| CRR 7.2 |   | 0.11   | 2.99  | 13.00 | 15.34 | (2.34  | ) |
| CRR 8.1 |   | 0.21   | 2.48  | 19.00 | 9.32  | 9.68   |   |
| CRR 8.2 |   | 0.09   | 23.20 | 36.00 | 27.97 | 8.03   |   |
| CRR 8.3 |   | 0.01   | 17.11 | 75.00 | 21.98 | 53.02  |   |
| Total   |   | 100.00 |       |       |       |        |   |
|         |   |        |       |       |       |        |   |

### Pillar 3 Disclosures at 31 December 2018

Table 32: IRB models – corporate PD models – performance by CRR grade (continued)

|           | ,           | Corpora | ites1 |                            |                        |             |   |
|-----------|-------------|---------|-------|----------------------------|------------------------|-------------|---|
|           |             |         |       | SEstimated PD <sup>4</sup> | Actual PD <sup>5</sup> | Diff. in PD |   |
| Actual PD | 5 Footnotes | -       | %     | %                          | %                      | %           |   |
| 2017      |             |         |       | 0.01                       |                        | 0.00        |   |
| CRR 0.1   | 6           |         | _     | 0.01                       |                        | 0.00        |   |
| CRR 1.1   |             | 2.84    | _     | 0.02                       |                        | 0.02        |   |
| CRR 1.2   |             | 5.98    | _     | 0.04                       |                        | 0.04        |   |
| CRR 2.1   |             | 17.92   | _     | 0.07                       | _                      | 0.07        |   |
| CRR 2.2   |             | 13.84   | 0.02  | 0.13                       | 0.03                   | 0.10        |   |
| CRR 3.1   |             | 11.53   | 0.01  | 0.22                       | 0.07                   | 0.15        |   |
| CRR 3.2   |             | 10.51   | 0.02  | 0.37                       | 0.14                   | 0.23        |   |
| CRR 3.3   |             | 10.78   | 0.12  | 0.63                       | 0.25                   | 0.38        |   |
| CRR 4.1   |             | 7.05    | 0.15  | 0.87                       | 0.36                   | 0.51        |   |
| CRR 4.2   |             | 5.35    | 0.27  | 1.20                       | 0.40                   | 0.80        |   |
| CRR 4.3   |             | 4.89    | 0.14  | 1.65                       | 0.58                   | 1.07        |   |
| CRR 5.1   |             | 3.58    | 0.77  | 2.25                       | 1.39                   | 0.86        |   |
| CRR 5.2   |             | 1.93    | 1.25  | 3.05                       | 1.61                   | 1.44        |   |
| CRR 5.3   |             | 1.58    | 2.56  | 4.20                       | 2.28                   | 1.92        |   |
| CRR 6.1   |             | 1.21    | 4.95  | 5.75                       | 4.47                   | 1.28        |   |
| CRR 6.2   |             | 0.36    | 4.43  | 7.85                       | 7.88                   | (0.03)      | ) |
| CRR 7.1   |             | 0.27    | 8.32  | 10.00                      | 10.47                  | (0.47)      | ) |
| CRR 7.2   |             | 0.09    | 11.95 | 13.00                      | 10.10                  | 2.90        |   |
| CRR 8.1   |             | 0.22    | 14.07 | 19.00                      | 10.88                  | 8.12        |   |
| CRR 8.2   |             | 0.04    | 32.01 | 36.00                      | 15.88                  | 20.12       |   |
| CRR 8.3   |             | 0.03    | 33.10 | 75.00                      | 17.89                  | 57.11       |   |
| Total     |             | 100.00  |       |                            |                        |             |   |
| 2016      |             |         |       |                            |                        |             |   |
| CRR 0.1   | 6           |         |       | 0.01                       |                        | 0.01        |   |
| CRR 1.1   |             | 3.88    |       | 0.02                       |                        | 0.02        |   |
| CRR 1.2   |             | 6.05    | _     | 0.04                       |                        | 0.04        |   |
| CRR 2.1   |             | 17.51   |       | 0.07                       |                        | 0.07        |   |
| CRR 2.2   |             | 15.05   | 0.01  | 0.13                       | 0.03                   | 0.10        |   |
| CRR 3.1   |             | 11.22   | 1.03  | 0.22                       | 0.25                   | (0.03       | ) |
| CRR 3.2   |             | 10.67   | 0.26  | 0.37                       | 0.36                   | 0.01        |   |
| CRR 3.3   |             | 9.21    | 0.26  | 0.63                       | 0.49                   | 0.14        |   |
| CRR 4.1   |             | 6.46    | 0.78  | 0.87                       | 0.79                   | 0.08        |   |
| CRR 4.2   |             | 5.49    | 0.47  | 1.20                       | 0.64                   | 0.56        |   |
| CRR 4.3   |             | 4.59    | 1.18  | 1.65                       | 1.46                   | 0.19        |   |
| CRR 5.1   |             | 4.08    | 1.31  | 2.25                       | 1.41                   | 0.84        |   |
| CRR 5.2   |             | 2.11    | 1.40  | 3.05                       | 1.89                   | 1.16        |   |
| CRR 5.3   |             | 1.76    | 1.96  | 4.20                       | 2.27                   | 1.93        |   |
| CRR 6.1   |             | 0.98    | 10.15 | 5.75                       | 5.57                   | 0.18        |   |
| CRR 6.2   |             | 0.38    | 15.38 | 7.85                       | 4.68                   | 3.17        |   |
| CRR 7.1   |             | 0.27    | 14.29 | 10.00                      | 9.46                   | 0.54        |   |
| CRR 7.2   |             | 0.09    | 12.38 | 13.00                      | 6.63                   | 6.37        |   |
|           |             |         |       |                            |                        |             |   |

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| CRR 8.1 | 0.10   | 48.22 | 19.00 | 13.11 | 5.89  |
|---------|--------|-------|-------|-------|-------|
| CRR 8.2 | 0.07   | 47.10 | 36.00 | 20.29 | 15.71 |
| CRR 8.3 | 0.03   | 36.10 | 75.00 | 17.83 | 57.17 |
| Total   | 100.00 | )     |       |       |       |

For footnotes, see page 48.

Table 32: IRB models – corporate PD models – performance by CRR grade (continued)

|                    | Corporates <sup>1</sup> |        |              |                           |                        |                          |   |
|--------------------|-------------------------|--------|--------------|---------------------------|------------------------|--------------------------|---|
|                    |                         |        |              | <sup>3</sup> Estimated PD | <sup>4</sup> Actual PD | <sup>5</sup> Diff. in PI | ) |
| Actual PD5         | 5 Footnot               | -      | %            | %                         | %                      | %                        |   |
| 2015               |                         |        |              |                           |                        |                          |   |
| CRR 0.1            | 6                       |        | _            | 0.01                      |                        | 0.01                     |   |
| CRR 1.1            |                         | 5.72   | _            | 0.02                      |                        | 0.02                     |   |
| CRR 1.2            |                         | 5.25   |              | 0.04                      |                        | 0.04                     |   |
| CRR 2.1            |                         | 16.48  |              | 0.07                      | _                      | 0.07                     |   |
| CRR 2.2            |                         | 14.17  |              | 0.13                      | 0.01                   | 0.12                     |   |
| CRR 3.1            |                         | 11.92  | 0.17         | 0.22                      | 0.15                   | 0.07                     |   |
| CRR 3.2            |                         | 11.00  | 0.10         | 0.37                      | 0.30                   | 0.07                     |   |
| CRR 3.3            |                         | 9.35   | 0.14         | 0.63                      | 0.47                   | 0.16                     |   |
| CRR 4.1            |                         | 6.52   | 0.64         | 0.87                      | 0.97                   | (0.10                    | ) |
| CRR 4.2            |                         | 5.07   | 0.45         | 1.20                      | 1.06                   | 0.14                     |   |
| CRR 4.3            |                         | 4.38   | 0.62         | 1.65                      | 1.55                   | 0.10                     |   |
| CRR 5.1            |                         | 3.52   | 0.99         | 2.25                      | 1.24                   | 1.01                     |   |
| CRR 5.2            |                         | 2.19   | 0.61         | 3.05                      | 1.44                   | 1.61                     |   |
| CRR 5.3            |                         | 2.24   | 1.74         | 4.20                      | 1.89                   | 2.31                     |   |
| CRR 6.1            |                         | 0.89   | 4.66         | 5.75                      | 5.05                   | 0.70                     |   |
| CRR 6.2            |                         | 0.66   | 3.58         | 7.85                      | 6.46                   | 1.39                     |   |
| CRR 7.1            |                         | 0.31   | 10.79        | 10.00                     | 7.13                   | 2.87                     |   |
| CRR 7.2            |                         | 0.09   | 7.27         | 13.00                     | 9.48                   | 3.52                     |   |
| CRR 8.1            |                         | 0.14   | 11.33        | 19.00                     | 11.11                  | 7.89                     |   |
| CRR 8.2            |                         | 0.07   | 16.97        | 36.00                     | 23.61                  | 12.39                    |   |
| CRR 8.3            |                         | 0.03   | 16.66        | 75.00                     | 17.10                  | 57.90                    |   |
| Total              |                         | 100.00 | 10.00        | 75.00                     | 17.10                  | 27.50                    |   |
| Total              |                         | 100.00 |              |                           |                        |                          |   |
| 2014               |                         |        |              |                           |                        |                          |   |
| CRR 0.1            | 6                       | 0.01   |              | 0.01                      |                        | 0.01                     |   |
| CRR 1.1            | O                       | 6.32   |              | 0.02                      |                        | 0.02                     |   |
| CRR 1.2            |                         | 6.68   |              | 0.04                      |                        | 0.04                     |   |
| CRR 2.1            |                         | 16.71  | 0.01         | 0.07                      | 0.04                   | 0.03                     |   |
| CRR 2.2            |                         | 13.07  |              | 0.13                      | <del></del>            | 0.13                     |   |
| CRR 3.1            |                         | 10.38  | 0.06         | 0.22                      | 0.10                   | 0.13                     |   |
| CRR 3.2            |                         | 12.50  | 0.11         | 0.37                      | 0.23                   | 0.12                     |   |
| CRR 3.3            |                         | 6.62   | 0.25         | 0.63                      | 0.54                   | 0.09                     |   |
| CRR 4.1            |                         | 10.41  | 0.28         | 0.87                      | 0.54                   | 0.33                     |   |
| CRR 4.1            |                         | 4.12   | 0.20         | 1.20                      | 0.81                   | 0.39                     |   |
| CRR 4.3            |                         | 3.49   | 0.73         | 1.65                      | 0.91                   | 0.74                     |   |
| CRR 5.1            |                         | 2.50   | 0.53         | 2.25                      | 0.97                   | 1.28                     |   |
| CRR 5.1            |                         | 2.09   | 0.54         | 3.05                      | 1.24                   | 1.81                     |   |
| CRR 5.2            |                         | 1.47   | 1.74         | 4.20                      | 2.70                   | 1.50                     |   |
| CRR 5.3<br>CRR 6.1 |                         | 0.59   | 3.02         | 5.75                      | 4.11                   | 1.64                     |   |
| CRR 6.1            |                         | 0.39   | 1.12         | 7.85                      | 4.11                   | 3.58                     |   |
| CRR 0.2<br>CRR 7.1 |                         | 0.30   | 1.12         | 10.00                     | 11.35                  | (1.35                    | ` |
| CRR 7.1<br>CRR 7.2 |                         | 0.29   | 2.78         | 13.00                     | 10.11                  | 2.89                     | ) |
| CRR 7.2<br>CRR 8.1 |                         | 2.31   | 2.78<br>1.17 | 19.00                     | 10.11                  | 5.23                     |   |
| CRR 8.1<br>CRR 8.2 |                         | 0.04   | 32.32        | 36.00                     |                        | 3.23<br>13.67            |   |
| CKK 8.2            |                         | 0.04   | 32.32        | 30.00                     | 22.33                  | 13.07                    |   |

CRR 8.3 0.02 4.85 75.00 14.89 60.11

Total 100.00

#### Pillar 3 Disclosures at 31 December 2018

Table 32: IRB models – corporate PD models – performance by CRR grade (continued)

Corporates<sup>1</sup>

|                        | Corpora  | nes <sup>1</sup>       |  |                                     |             |
|------------------------|----------|------------------------|--|-------------------------------------|-------------|
|                        | Facility | <sup>2</sup> Defaulted | <sup>3</sup> Estimated PD <sup>4</sup> | <sup>4</sup> Actual PD <sup>5</sup> | Diff. in PD |
| Actual PD <sup>5</sup> | %        | %                      | %                                      | %                                   | %           |
| 2013                   |          |                        |  |                                     |             |
| CRR 0.1                | 6—       | _                      | 0.01                                   |                                     | 0.01        |
| CRR 1.1                | 4.83     | _                      | 0.02                                   |                                     | 0.02        |
| CRR 1.2                | 7.47     | _                      | 0.04                                   |                                     | 0.04        |
| CRR 2.1                | 20.85    | _                      | 0.07                                   |                                     | 0.07        |
| CRR 2.2                | 10.38    | 0.01                   | 0.13                                   | 0.03                                | 0.10        |
| CRR 3.1                | 10.79    | 0.07                   | 0.22                                   | 0.16                                | 0.06        |
| CRR 3.2                | 9.49     | 0.13                   | 0.37                                   | 0.22                                | 0.15        |
| CRR 3.3                | 8.33     |                        |  |                                     |             |