

Edgar Filing: Urban Edge Properties - Form 10-Q

Urban Edge Properties
Form 10-Q
November 02, 2016

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D. C. 20549
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 001-36523 (Urban Edge Properties)

Commission File Number: 333-212951-01 (Urban Edge Properties LP)

URBAN EDGE PROPERTIES

URBAN EDGE PROPERTIES LP

(Exact name of Registrant as specified in its charter)

Maryland (Urban Edge Properties)

47-6311266

Delaware (Urban Edge Properties LP)

36-4791544

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)

888 Seventh Avenue, New York, New York

10019

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number including area code: (212) 956 2556

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Urban Edge Properties YES NO Urban Edge Properties LP YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Urban Edge Properties YES NO Urban Edge Properties LP YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Urban Edge Properties:

| | | | |
|-------------------------------------|--------------------------|--------------------------|---------------------------|
| Large Accelerated Filer | Accelerated Filer | Non-Accelerated Filer | Smaller Reporting Company |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

Urban Edge Properties LP:

| | | | |
|--------------------------|--------------------------|-------------------------------------|---------------------------|
| Large Accelerated Filer | Accelerated Filer | Non-Accelerated Filer | Smaller Reporting Company |
| <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Urban Edge Properties YES NO Urban Edge Properties LP YES NO

As of October 28, 2016, Urban Edge Properties had 99,743,859 common shares outstanding.

EXPLANATORY NOTE

This report combines the quarterly reports on Form 10-Q for the period ended September 30, 2016 of Urban Edge Properties and Urban Edge Properties LP. Unless stated otherwise or the context otherwise requires, references to “UE” and “Urban Edge” mean Urban Edge Properties, a Maryland real estate investment trust (“REIT”), and references to “UERP” and the “Operating Partnership” mean Urban Edge Properties LP, a Delaware limited partnership. References to the “Company,” “we,” “us” and “our” mean collectively UE, UERP and those entities/subsidiaries consolidated by UE. UERP is the entity through which we conduct substantially all of our business and own, either directly or through subsidiaries, substantially all of our assets. UE is the sole general partner and also a limited partner of UERP. As the sole general partner of UERP, UE has exclusive control of UERP’s day-to-day management.

As of September 30, 2016, UE owned an approximate 94.0% ownership interest in UERP. The remaining approximate 6.0% interest is owned by limited partners. The other limited partners of UERP are Vornado Realty L.P. (owning approximately 5.4% of the ownership interest of UERP), and members of management and our Board of Trustees. Under the limited partnership agreement of UERP, unitholders may present their common units of UERP for redemption at any time (subject to restrictions agreed upon at the time of issuance of the units that may restrict such right for a period of time). Upon presentation of a common unit for redemption, UERP must redeem the unit for cash equal to the then value of a share of UE’s common shares, as defined by the limited partnership agreement. In lieu of cash redemption by UERP, however, UE may elect to acquire any common units so tendered by issuing common shares of UE in exchange for the common units. If UE so elects, its common stock will be exchanged for common units on a one-for-one basis. This one-for-one exchange ratio is subject to specified adjustments to prevent dilution. UE generally expects that it will elect to issue its common stock in connection with each such presentation for redemption rather than having UERP pay cash. With each such exchange or redemption, UE’s percentage ownership in UERP will increase. In addition, whenever UE issues common shares other than to acquire common units of UERP, UE must contribute any net proceeds it receives to UERP and UERP must issue to UE an equivalent number of common units of UERP. This structure is commonly referred to as an umbrella partnership REIT, or UPREIT. The Company believes that combining the quarterly reports on Form 10-Q of UE and UERP into this single report provides the following benefits:

- enhances investors’ understanding of UE and UERP by enabling investors to view the business as a whole in the same manner as management views and operates the business;
 - eliminates duplicative disclosure and provides a more streamlined and readable presentation because a substantial portion of the disclosure applies to both UE and UERP; and
 - creates time and cost efficiencies throughout the preparation of one combined report instead of two separate reports.
- The Company believes it is important to understand the few differences between UE and UERP in the context of how UE and UERP operate as a consolidated company. The financial results of UERP are consolidated into the financial statements of UE. UE does not have any other significant assets, liabilities or operations, other than its investment in UERP, nor does it have employees of its own. UERP, not UE, generally executes all significant business relationships other than transactions involving the securities of UE. UERP holds substantially all of the assets of UE. UERP conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for the net proceeds from equity offerings by UE, which are contributed to the capital of UERP in exchange for common units of partnership in UERP, as applicable, UERP generates all remaining capital required by the Company’s business. These sources may include working capital, net cash provided by operating activities, borrowings under the revolving credit facility, the issuance of secured and unsecured debt and equity securities and proceeds received from the disposition of certain properties.

Shareholders’ equity, partners’ capital and noncontrolling interests are the main areas of difference between the consolidated financial statements of UE and UERP. The limited partners of UERP are accounted for as partners’ capital in UERP’s financial statements and as noncontrolling interests in UE’s financial statements. The noncontrolling interests in UERP’s financial statements include the interests of unaffiliated partners in consolidated entities. The noncontrolling interests in UE’s financial statements include the same noncontrolling interests at UERP’s level and limited partners of UERP. The differences between shareholders’ equity and partners’ capital result from differences in the equity issued at UE and UERP levels.

Edgar Filing: Urban Edge Properties - Form 10-Q

To help investors better understand the key differences between UE and UELP, certain information for UE and UELP in this report has been separated, as set forth below: Item 1. Financial Statements (unaudited) which includes specific disclosures for UE and UELP, and Note 10 thereto, Earnings Per Share and Unit.

This report also includes separate Part I, Item 4. Controls and Procedures sections and separate Exhibits 31 and 32 certifications for each of UE and UELP in order to establish that the requisite certifications have been made and that UE and UELP are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934 and 18 U.S.C. §1350.

URBAN EDGE PROPERTIES AND URBAN EDGE PROPERTIES LP
 QUARTERLY REPORT ON FORM 10-Q
 QUARTER ENDED SEPTEMBER 30, 2016

TABLE OF CONTENTS

PART I

| | | |
|----------------|--|-----------|
| <u>Item 1.</u> | Financial Statements | |
| | Consolidated and Combined Financial Statements of Urban Edge Properties: | |
| | Consolidated Balance Sheets as of September 30, 2016 (unaudited) and December 31, 2015 | <u>1</u> |
| | Consolidated and Combined Statements of Income for the Three and Nine Months Ended September 30, 2016 and 2015 (unaudited) | <u>2</u> |
| | Consolidated Statement of Changes in Equity for the Nine Months Ended September 30, 2016 (unaudited) | <u>3</u> |
| | Consolidated and Combined Statements of Cash Flows for the Nine Months Ended September 30, 2016 and 2015 (unaudited) | <u>4</u> |
| | Consolidated and Combined Financial Statements of Urban Edge Properties LP: | |
| | Consolidated Balance Sheets as of September 30, 2016 (unaudited) and December 31, 2015 | <u>5</u> |
| | Consolidated and Combined Statements of Income for the Three and Nine Months Ended September 30, 2016 and 2015 (unaudited) | <u>6</u> |
| | Consolidated Statement of Changes in Equity for the Nine Months Ended September 30, 2016 (unaudited) | <u>7</u> |
| | Consolidated and Combined Statements of Cash Flows for the Nine Months Ended September 30, 2016 and 2015 (unaudited) | <u>8</u> |
| | Urban Edge Properties and Urban Edge Properties LP | |
| | Notes to Consolidated and Combined Financial Statements (unaudited) | <u>9</u> |
| Item 2. | Management’s Discussion and Analysis of Financial Condition and Results of Operations | <u>20</u> |
| Item 3. | Quantitative and Qualitative Disclosures about Market Risk | <u>32</u> |
| Item 4. | Controls and Procedures | <u>33</u> |

PART II

| | | |
|----------|---|-----------|
| Item 1. | Legal Proceedings | <u>33</u> |
| Item 1A. | Risk Factors | <u>33</u> |
| Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds | <u>34</u> |
| Item 3. | Defaults Upon Senior Securities | <u>35</u> |
| Item 4. | Mine Safety Disclosures | <u>35</u> |
| Item 5. | Other Information | <u>35</u> |
| Item 6. | Exhibits | <u>35</u> |
| | Signatures | <u>36</u> |

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS
URBAN EDGE PROPERTIES
CONSOLIDATED BALANCE SHEETS
(Unaudited)

(In thousands, except share and per share amounts)

| | September 30, 2016 | December 31, 2015 |
|--|--------------------------|-------------------------|
| ASSETS | | |
| Real estate, at cost: | | |
| Land | \$381,550 | \$389,080 |
| Buildings and improvements | 1,623,465 | 1,630,539 |
| Construction in progress | 105,936 | 61,147 |
| Furniture, fixtures and equipment | 4,123 | 3,876 |
| Total | 2,115,074 | 2,084,642 |
| Accumulated depreciation and amortization | (531,623) | (509,112) |
| Real estate, net | 1,583,451 | 1,575,530 |
| Cash and cash equivalents | 149,698 | 168,983 |
| Cash held in escrow and restricted cash | 7,653 | 9,042 |
| Tenant and other receivables, net of allowance for doubtful accounts of \$2,324 and \$1,926, respectively | 10,380 | 10,364 |
| Receivable arising from the straight-lining of rents, net of allowance for doubtful accounts of \$336 and \$148, respectively | 87,884 | 88,778 |
| Identified intangible assets, net of accumulated amortization of \$21,734 and \$22,090, respectively | 31,502 | 33,953 |
| Deferred leasing costs, net of accumulated amortization of \$13,707 and \$12,987, respectively | 18,844 | 18,455 |
| Deferred financing costs, net of accumulated amortization of \$484 and \$709, respectively | 2,177 | 2,838 |
| Prepaid expenses and other assets | 14,937 | 10,988 |
| Total assets | \$1,906,526 | \$1,918,931 |
| LIABILITIES AND EQUITY | | |
| Liabilities: | | |
| Mortgages payable, net | \$1,201,466 | \$1,233,983 |
| Identified intangible liabilities, net of accumulated amortization of \$70,639 and \$65,220, respectively | 148,881 | 154,855 |
| Accounts payable and accrued expenses | 47,558 | 45,331 |
| Other liabilities | 14,842 | 13,308 |
| Total liabilities | 1,412,747 | 1,447,477 |
| Commitments and contingencies | | |
| Shareholders' equity: | | |
| Common shares: \$0.01 par value; 500,000,000 shares authorized and 99,608,920 and 99,290,952 shares issued and outstanding, respectively | 996 | 993 |
| Additional paid-in capital | 483,402 | 475,369 |
| Accumulated deficit | (26,203) | (38,442) |
| Noncontrolling interests: | | |
| Redeemable noncontrolling interests | 35,228 | 33,177 |

Edgar Filing: Urban Edge Properties - Form 10-Q

| | | |
|--|-------------|-------------|
| Noncontrolling interest in consolidated subsidiaries | 356 | 357 |
| Total equity | 493,779 | 471,454 |
| Total liabilities and equity | \$1,906,526 | \$1,918,931 |

See notes to consolidated and combined financial statements (unaudited).

1

URBAN EDGE PROPERTIES
CONSOLIDATED AND COMBINED STATEMENTS OF INCOME

(Unaudited)

(In thousands, except share and per share amounts)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|--|----------|------------------------------------|-----------|
| | 2016 | 2015 | 2016 | 2015 |
| REVENUE | | | | |
| Property rentals | \$59,138 | \$58,111 | \$176,750 | \$173,077 |
| Tenant expense reimbursements | 19,888 | 19,188 | 62,274 | 63,942 |
| Management and development fees | 375 | 551 | 1,356 | 1,779 |
| Other income | 572 | 1,975 | 2,118 | 3,525 |
| Total revenue | 79,973 | 79,825 | 242,498 | 242,323 |
| EXPENSES | | | | |
| Depreciation and amortization | 14,435 | 13,603 | 41,908 | 41,568 |
| Real estate taxes | 12,729 | 12,227 | 38,701 | 37,568 |
| Property operating | 9,897 | 10,494 | 32,596 | 38,002 |
| General and administrative | 6,618 | 6,385 | 20,873 | 25,503 |
| Ground rent | 2,508 | 2,527 | 7,529 | 7,606 |
| Transaction costs | 223 | 151 | 307 | 22,437 |
| Provision for doubtful accounts | 149 | 427 | 994 | 1,139 |
| Total expenses | 46,559 | 45,814 | 142,908 | 173,823 |
| Operating income | 33,414 | 34,011 | 99,590 | 68,500 |
| Gain on sale of real estate | — | — | 15,618 | — |
| Interest income | 176 | 39 | 520 | 101 |
| Interest and debt expense | (12,766) | (13,611) | (39,015) | (42,021) |
| Income before income taxes | 20,824 | 20,439 | 76,713 | 26,580 |
| Income tax expense | (319) | (394) | (349) | (1,399) |
| Net income | 20,505 | 20,045 | 76,364 | 25,181 |
| Less (net income) loss attributable to noncontrolling interests in: | | | | |
| Operating partnership | (1,239) | (1,179) | (4,594) | (1,605) |
| Consolidated subsidiaries | (1) | (6) | 1 | (17) |
| Net income attributable to common shareholders | \$19,265 | \$18,860 | \$71,771 | \$23,559 |
| Earnings per common share - Basic: | \$0.19 | \$0.19 | \$0.72 | \$0.24 |
| Earnings per common share - Diluted: | \$0.19 | \$0.19 | \$0.72 | \$0.24 |
| Weighted average shares outstanding - Basic | 99,304 | 99,252 | 99,281 | 99,250 |
| Weighted average shares outstanding - Diluted | 99,870 | 99,286 | 99,711 | 99,272 |

See notes to consolidated and combined financial statements (unaudited).

URBAN EDGE PROPERTIES
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
(Unaudited)
(In thousands, except share and per share amounts)

| | Common Shares | | | Accumulated Earnings (Deficit) | Noncontrolling Interests ("NCI") | | Total Equity |
|--|---------------|--------|----------------------------------|--------------------------------------|-------------------------------------|--|-----------------|
| | Shares | Amount | Additional Paid-In Capital | | Redeemable NCI | NCI in Consolidated Subsidiaries | |
| Balance, December 31, 2015 | 99,290,952 | \$ 993 | \$475,369 | \$ (38,442) | \$33,177 | \$ 357 | \$471,454 |
| Net income attributable to common shareholders | — | — | — | 71,771 | — | — | 71,771 |
| Net income (loss) attributable to noncontrolling interests | — | — | — | — | 4,594 | (1) | 4,593 |
| Common shares issued: | | | | | | | |
| Under Omnibus share plan | 287,762 | 3 | 4,483 | — | — | — | 4,486 |
| Under dividend reinvestment plan | 9,164 | — | 254 | (254) | — | — | — |
| Under employee share purchase plan | 14,127 | — | 326 | — | — | — | 326 |
| Upon exercise of options | 8,501 | — | 208 | — | — | — | 208 |
| Share-based awards retained for taxes | (1,586) | — | (38) | — | — | — | (38) |
| Dividends on common shares (\$0.60 per share) | — | — | — | (59,390) | — | — | (59,390) |
| Share-based compensation expense | — | — | 2,800 | 112 | 1,168 | — | 4,080 |
| Distributions to redeemable NCI (\$0.60 per unit) | — | — | — | — | (3,711) | — | (3,711) |
| Balance, September 30, 2016 | 99,608,920 | \$ 996 | \$483,402 | \$ (26,203) | \$35,228 | \$ 356 | \$493,779 |

See notes to consolidated and combined financial statements (unaudited).

URBAN EDGE PROPERTIES
CONSOLIDATED AND COMBINED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

| | Nine Months Ended September 30, | |
|--|------------------------------------|-----------|
| | 2016 | 2015 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net income | \$76,364 | \$25,181 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 42,682 | 42,645 |
| Amortization of deferred financing costs | 2,106 | 2,079 |
| Amortization of below market leases, net | (5,907) | (6,070) |
| Straight-lining of rent | (97) | (68) |
| Share-based compensation expense | 4,080 | 9,148 |
| Gain on sale of real estate | (15,618) | — |
| Non-cash separation costs paid by Vornado | — | 17,403 |
| Provision for doubtful accounts | 994 | 1,139 |
| Change in operating assets and liabilities: | | |
| Tenant and other receivables | (821) | 922 |
| Prepaid and other assets | (4,578) | (3,373) |
| Accounts payable and accrued expenses | (1,368) | 7,538 |
| Other liabilities | 1,345 | 3,308 |
| Net cash provided by operating activities | 99,182 | 99,852 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Real estate additions | (45,668) | (24,643) |
| Acquisition of real estate | (2,000) | (3,125) |
| Proceeds from sale of operating properties | 19,938 | — |
| Decrease in cash held in escrow and restricted cash | 1,390 | 135 |
| Net cash used in investing activities | (26,340) | (27,633) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Debt repayments | (34,008) | (42,671) |
| Contributions from Vornado | — | 231,462 |
| Dividends paid to shareholders | (59,390) | (59,392) |
| Distributions to redeemable noncontrolling interests | (3,711) | (3,682) |
| Debt issuance costs | — | (3,198) |
| Taxes withheld for vested restricted shares | (38) | — |
| Proceeds from issuance of common shares | 5,020 | — |
| Net cash provided by (used in) financing activities | (92,127) | 122,519 |
| Net (decrease) increase in cash and cash equivalents | (19,285) | 194,738 |
| Cash and cash equivalents at beginning of period | 168,983 | 2,600 |
| Cash and cash equivalents at end of period | \$149,698 | \$197,338 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION | | |
| Cash payments for interest (includes amounts capitalized of \$2,755 and \$1,340, respectively) | \$38,503 | \$39,912 |
| Cash payments for income taxes | \$1,258 | \$1,907 |
| NON-CASH INVESTING AND FINANCING ACTIVITIES | | |
| Accrued capital expenditures included in accounts payable and accrued expenses | \$12,340 | \$4,853 |
| Write off of fully depreciated assets | \$958 | \$4,495 |

See notes to consolidated and combined financial statements (unaudited).

4

URBAN EDGE PROPERTIES LP
CONSOLIDATED BALANCE SHEETS

(Unaudited)

(In thousands, except unit and per unit amounts)

| | September 30, 2016 | December 31, 2015 |
|---|--------------------------|-------------------------|
| ASSETS | | |
| Real estate, at cost: | | |
| Land | \$381,550 | \$389,080 |
| Buildings and improvements | 1,623,465 | 1,630,539 |
| Construction in progress | 105,936 | 61,147 |
| Furniture, fixtures and equipment | 4,123 | 3,876 |
| Total | 2,115,074 | 2,084,642 |
| Accumulated depreciation and amortization | (531,623) | (509,112) |
| Real estate, net | 1,583,451 | 1,575,530 |
| Cash and cash equivalents | 149,698 | 168,983 |
| Cash held in escrow and restricted cash | 7,653 | 9,042 |
| Tenant and other receivables, net of allowance for doubtful accounts of \$2,324 and \$1,926, respectively | 10,380 | 10,364 |
| Receivable arising from the straight-lining of rents, net of allowance for doubtful accounts of \$336 and \$148, respectively | 87,884 | 88,778 |
| Identified intangible assets, net of accumulated amortization of \$21,734 and \$22,090, respectively | 31,502 | 33,953 |
| Deferred leasing costs, net of accumulated amortization of \$13,707 and \$12,987, respectively | 18,844 | 18,455 |
| Deferred financing costs, net of accumulated amortization of \$484 and \$709, respectively | 2,177 | 2,838 |
| Prepaid expenses and other assets | 14,937 | 10,988 |
| Total assets | \$1,906,526 | \$1,918,931 |
| LIABILITIES AND EQUITY | | |
| Liabilities: | | |
| Mortgages payable, net | \$1,201,466 | \$1,233,983 |
| Identified intangible liabilities, net of accumulated amortization of \$70,639 and \$65,220, respectively | 148,881 | 154,855 |
| Accounts payable and accrued expenses | 47,558 | 45,331 |
| Other liabilities | 14,842 | 13,308 |
| Total liabilities | 1,412,747 | 1,447,477 |
| Commitments and contingencies | | |
| Equity: | | |
| Partners' capital: | | |
| General partner: 99,608,920 and 99,290,952 units outstanding, respectively | 484,398 | 476,362 |
| Limited partners: 6,395,712 and 6,150,224 units outstanding, respectively | 36,716 | 35,548 |
| Accumulated deficit | (27,691) | (40,813) |
| Total partners' capital | 493,423 | 471,097 |
| Noncontrolling interest in consolidated subsidiaries | 356 | 357 |
| Total equity | 493,779 | 471,454 |
| Total liabilities and equity | \$1,906,526 | \$1,918,931 |

See notes to consolidated and combined financial statements (unaudited).

URBAN EDGE PROPERTIES LP
CONSOLIDATED AND COMBINED STATEMENTS OF INCOME
(Unaudited)
(In thousands, except unit and per unit amounts)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|--|-----------|------------------------------------|-----------|
| | 2016 | 2015 | 2016 | 2015 |
| REVENUE | | | | |
| Property rentals | \$59,138 | \$58,111 | \$176,750 | \$173,077 |
| Tenant expense reimbursements | 19,888 | 19,188 | 62,274 | 63,942 |
| Management and development fees | 375 | 551 | 1,356 | 1,779 |
| Other income | 572 | 1,975 | 2,118 | 3,525 |
| Total revenue | 79,973 | 79,825 | 242,498 | 242,323 |
| EXPENSES | | | | |
| Depreciation and amortization | 14,435 | 13,603 | 41,908 | 41,568 |
| Real estate taxes | 12,729 | 12,227 | 38,701 | 37,568 |
| Property operating | 9,897 | 10,494 | 32,596 | 38,002 |
| General and administrative | 6,618 | 6,385 | 20,873 | 25,503 |
| Ground rent | 2,508 | 2,527 | 7,529 | 7,606 |
| Transaction costs | 223 | 151 | 307 | 22,437 |
| Provision for doubtful accounts | 149 | 427 | 994 | 1,139 |
| Total expenses | 46,559 | 45,814 | 142,908 | 173,823 |
| Operating income | 33,414 | 34,011 | 99,590 | 68,500 |
| Gain on sale of real estate | — | — | 15,618 | — |
| Interest income | 176 | 39 | 520 | 101 |
| Interest and debt expense | (12,766) | (13,611) | (39,015) | (42,021) |
| Income before income taxes | 20,824 | 20,439 | 76,713 | 26,580 |
| Income tax expense | (319) | (394) | (349) | (1,399) |
| Net income | 20,505 | 20,045 | 76,364 | 25,181 |
| Less: (net income) loss attributable to NCI in consolidated subsidiaries | (1) | (6) | 1 | (17) |
| Net income attributable to unitholders | \$20,504 | \$20,039 | \$76,365 | \$25,164 |
| Earnings per unit - Basic: | \$0.19 | \$0.19 | \$0.72 | \$0.24 |
| Earnings per unit - Diluted: | \$0.19 | \$0.19 | \$0.72 | \$0.24 |
| Weighted average units outstanding - Basic | 105,404 | 105,312 | 105,370 | 105,262 |
| Weighted average units outstanding - Diluted | 105,970 | 105,346 | 105,800 | 105,284 |

See notes to consolidated and combined financial statements (unaudited).

URBAN EDGE PROPERTIES LP
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
(Unaudited)
(In thousands, except unit and per unit amounts)

| | General Partner | Limited Partners ⁽¹⁾ | Accumulated Earnings (Deficit) | NCI in Consolidated Subsidiaries | Total Equity |
|---|-----------------|---------------------------------|--------------------------------|----------------------------------|--------------|
| Balance, December 31, 2015 | \$476,362 | \$ 35,548 | \$ (40,813) | \$ 357 | \$471,454 |
| Net income attributable to unitholders | — | — | 76,365 | — | 76,365 |
| Net income attributable to noncontrolling interests | — | — | — | (1) | (1) |
| Common units issued as a result of common shares issued by Urban Edge | 5,274 | — | (254) | — | 5,020 |
| Distributions to Partners (\$0.60 per unit) | — | — | (63,101) | — | (63,101) |
| Share-based compensation expense | 2,800 | 1,168 | 112 | — | 4,080 |
| Share-based awards retained for taxes | (38) | — | — | — | (38) |
| Balance, September 30, 2016 | \$484,398 | \$ 36,716 | \$ (27,691) | \$ 356 | \$493,779 |

⁽¹⁾ Limited partners have a 6.0% common limited partnership interest in the Operating Partnership as of September 30, 2016 in the form of units of interest in the Operating Partnership (“OP Units”) and Long Term Incentive Plan (“LTIP”) units.

See notes to consolidated and combined financial statements (unaudited).

URBAN EDGE PROPERTIES LP
CONSOLIDATED AND COMBINED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

| | Nine Months Ended September 30, | |
|--|------------------------------------|-----------|
| | 2016 | 2015 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net income | \$76,364 | \$25,181 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 42,682 | 42,645 |
| Amortization of deferred financing costs | 2,106 | 2,079 |
| Amortization of below market leases, net | (5,907) | (6,070) |
| Straight-lining of rent | (97) | (68) |
| Share-based compensation expense | 4,080 | 9,148 |
| Gain on sale of real estate | (15,618) | — |
| Non-cash separation costs paid by Vornado | — | 17,403 |
| Provision for doubtful accounts | 994 | 1,139 |
| Change in operating assets and liabilities: | | |
| Tenant and other receivables | (821) | 922 |
| Prepaid and other assets | (4,578) | (3,373) |
| Accounts payable and accrued expenses | (1,368) | 7,538 |
| Other liabilities | 1,345 | 3,308 |
| Net cash provided by operating activities | 99,182 | 99,852 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Real estate additions | (45,668) | (24,643) |
| Acquisition of real estate | (2,000) | (3,125) |
| Proceeds from sale of operating properties | 19,938 | — |
| Decrease in cash held in escrow and restricted cash | 1,390 | 135 |
| Net cash used in investing activities | (26,340) | (27,633) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Debt repayments | (34,008) | (42,671) |
| Contributions from Vornado | — | 231,462 |
| Distributions to partners | (63,101) | (63,074) |
| Debt issuance costs | — | (3,198) |
| Taxes withheld for vested restricted units | (38) | — |
| Proceeds from issuance of units | 5,020 | — |
| Net cash provided by (used in) financing activities | (92,127) | 122,519 |
| Net (decrease) increase in cash and cash equivalents | (19,285) | 194,738 |
| Cash and cash equivalents at beginning of period | 168,983 | 2,600 |
| Cash and cash equivalents at end of period | \$149,698 | \$197,338 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION | | |
| Cash payments for interest (includes amounts capitalized of \$2,755 and \$1,340, respectively) | \$38,503 | \$39,912 |
| Cash payments for income taxes | \$1,258 | \$1,907 |
| NON-CASH INVESTING AND FINANCING ACTIVITIES | | |
| Accrued capital expenditures included in accounts payable and accrued expenses | \$12,340 | \$4,853 |
| Write off of fully depreciated assets | \$958 | \$4,495 |
| See notes to consolidated and combined financial statements (unaudited). | | |

URBAN EDGE PROPERTIES AND URBAN EDGE PROPERTIES LP
NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS
(Unaudited)

1. ORGANIZATION

Urban Edge Properties (“UE”, “Urban Edge” or the “Company”) (NYSE: UE) is a Maryland real estate investment trust that owns, manages, acquires, develops, redevelops and operates retail real estate in high barrier-to-entry markets. Urban Edge Properties LP (“UEL” or the “Operating Partnership”) is a Delaware limited partnership formed to serve as the Company’s majority-owned partnership subsidiary and to own, through affiliates, all of the Company’s real estate properties and other assets. Prior to its separation on January 15, 2015, UE was a wholly owned subsidiary of Vornado Realty Trust (“Vornado”) (NYSE: VNO). UE and UEL were created to own the majority of Vornado’s former shopping center business. Prior to the separation, the portfolio is referred to as “UE Businesses.” Unless the context otherwise requires, references to “we”, “us” and “our” refer to Urban Edge Properties and UEL and their consolidated entities/subsidiaries after giving effect to the transfer of assets and liabilities from Vornado as well as to the UE Businesses prior to the date of the separation.

Pursuant to a separation and distribution agreement between UE and Vornado (the “Separation Agreement”), the interests in certain properties held by Vornado’s operating partnership, Vornado Realty L.P. (“VRLP”), were contributed or otherwise transferred to UE in exchange for 100% of our outstanding common shares. Following that contribution, VRLP distributed 100% of our outstanding common shares to Vornado and the other common limited partners of VRLP, pro rata with respect to their ownership of common limited partnership units in VRLP. Vornado then distributed all of the UE common shares it had received from VRLP to Vornado common shareholders on a pro rata basis. As a result, VRLP common limited partners and Vornado common shareholders all received common shares of UE in the spin-off at a ratio of one common share of UE to every two VRLP common units and every two common shares of Vornado.

Substantially concurrently with such distribution, the interests in certain properties held by VRLP, including interests in entities holding properties, were contributed or otherwise transferred to UEL in exchange for 5.4% of UEL’s outstanding common limited partnership interests in the Operating Partnership (“OP Units”).

The Operating Partnership’s capital includes general and limited common OP Units. As of December 31, 2015, Urban Edge owned approximately 94.0% of the outstanding common OP Units with the remaining limited OP Units held by VRLP, and members of management and our Board of Trustees. Urban Edge serves as the sole general partner of the Operating Partnership. The third party unitholders have limited rights over the Operating Partnership such that they do not have characteristics of a controlling financial interest. As such, the Operating Partnership is considered a variable interest entity (“VIE”), and the Company is the primary beneficiary which consolidates it. The Company’s only investment is the Operating Partnership.

As part of the separation, Vornado capitalized UE with \$225 million of cash. Vornado also paid \$21.9 million of the transaction costs incurred in connection with the separation, which is reflected within non-cash separation costs paid by Vornado within the statement of cash flows. Of the \$21.9 million transaction costs, \$17.4 million were contingent on the completion of the separation. The remaining \$4.5 million of transaction costs were allocated to Vornado on the separation date.

As of September 30, 2016 our portfolio consisted of 79 shopping centers, three malls and a warehouse park totaling 14.8 million square feet.

2. BASIS OF PRESENTATION AND PRINCIPLES OF CONSOLIDATION AND COMBINATION

The accompanying consolidated and combined financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and with the instructions of Form 10-Q. Certain information and footnote disclosures included in our annual financial statements have been condensed or omitted. In the opinion of management, the consolidated and combined financial statements

Edgar Filing: Urban Edge Properties - Form 10-Q

contain all adjustments, consisting of normal recurring accruals, necessary to present fairly the financial position of the Company and the Operating Partnership and the results of operations and cash flows for the interim periods presented. Operating results for the three and nine months ended September 30, 2016 are not necessarily indicative of the results that may be expected for the fiscal year ended December 31, 2016. Accordingly, these consolidated and combined financial statements should be read in conjunction with the Company's consolidated and combined financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2015, as filed with the SEC and the Operating Partnership's audited consolidated and combined financial statements and related notes thereto filed by the Company on its Current Report on Form 8-K dated August 5, 2016, as filed with the SEC.

The consolidated balance sheets as of September 30, 2016 reflect the consolidation of wholly-owned subsidiaries and those entities in which we have a controlling financial interest. The consolidated statements of income for the three and nine months ended September 30, 2016 includes the consolidated accounts of the Company and the Operating Partnership. The results presented for the nine months ended September 30, 2015 reflect the operations and changes in cash flows on a carved-out and combined basis for the period from January 1, 2015 through the date of separation and on a consolidated basis subsequent to the date of separation. The financial statements for the periods prior to the separation date are prepared on a carved-out and combined basis from the consolidated financial statements of Vornado as UE Businesses were under common control of Vornado prior to January 15, 2015. Such carved-out and combined amounts were determined using the historical results of operations and carrying amounts of the assets and liabilities transferred to the UE Businesses. All intercompany transactions have been eliminated in consolidation and combination.

Our primary business is the ownership, management, redevelopment, development and operation of retail shopping centers. We do not distinguish our primary business or group our operations on a geographical basis for purposes of measuring performance. We review operating and financial information for each property on an individual basis and therefore, each property represents an individual operating segment. None of our tenants accounted for more than 10% of our revenue or property operating income. We aggregate all of our properties into one reportable segment due to their similarities with regard to the nature and economics of the properties, tenants and operations.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates — The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Recently Issued Accounting Literature

In August 2016, the FASB issued an update (“ASU 2016-15”) Statement of Cash Flows - Classification of Certain Cash Receipts and Cash Payments, which addresses specific cash flow classification issues where there is currently diversity in practice including debt prepayment and proceeds from the settlement of insurance claims. ASU 2016-15 is effective for annual periods beginning after December 15, 2017, with early adoption permitted. The adoption of ASU 2016-15 did not impact our results of operations or cash flows.

In June 2016, the FASB issued an update (“ASU 2016-13”) Measurement of Credit Losses on Financial Instruments, which replaces the incurred impairment methodology in current GAAP with a methodology that reflects expected credit losses. The update is intended to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. ASU 2016-13 is effective for annual periods beginning after December 15, 2019, with early adoption permitted for annual periods beginning after December 15, 2018. We are evaluating the impact this standard will have on our consolidated and combined financial statements.

In February 2016, the FASB issued an update (“ASU 2016-02”) Leases, which revises the accounting related to lessee accounting. Under the new guidance, lessees will be required to recognize a lease liability and a right-of-use asset for all leases with terms greater than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The provisions of ASU 2016-02 are effective for fiscal years beginning after December 15, 2018 and should be applied through a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. Early adoption is permitted. We are currently evaluating the impact this standard will have on our consolidated and combined financial statements.

In April 2015, the FASB issued an update (“ASU 2015-03”) Simplifying the Presentation of Debt Issuance Costs to ASC Topic 835-30 Interest - Imputation of Interest. ASU 2015-03 requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from that debt liability, consistent with the presentation of a debt discount. The recognition and measurement guidance for debt issuance costs is not affected by the amendments in ASU 2015-03. ASU 2015-03 is effective for public business entities for financial statements issued for fiscal years beginning after December 15, 2015 with early adoption permitted. The Company elected to early adopt ASU 2015-03 effective as of December 31, 2015. The effect of ASU 2015-03 was to reclassify the net unamortized balance of debt issuance costs of \$10.0 million as of December 31, 2015 from deferred financing costs to a contra liability deduction of mortgages payable. Mortgages payable as of September 30, 2016 are presented net of \$8.5 million of unamortized debt issuance costs. The adoption of ASU 2015-03 did not impact our results of operations or cash flows.

In February 2015, the FASB issued an update (“ASU 2015-02”) Amendments to the Consolidation Analysis to ASC Topic 810 Consolidation. Under amendments in this update, all reporting entities are within the scope of Subtopic 810-10 Consolidation - Overall, including limited partnerships and similar legal entities, unless a scope exception applies. The presumption that a general partner controls a limited partnership has been eliminated. Overall the amendments in this update are to simplify the codification and reduce the number of consolidation models and place more emphasis on risk of loss when determining controlling financial interests. ASU 2015-02 is effective for public businesses for interim and annual periods beginning after December 15, 2015. The Company adopted ASU 2015-02 as of March 31, 2016. Under ASU 2015-02 the Company’s Operating Partnership is considered a variable interest entity (“VIE”). The Company is the primary beneficiary of the VIE, the VIE’s assets can be used for purposes other than the settlement of the VIE’s obligations and the Company’s partnership interest is considered a majority voting interest. The Operating Partnership was formed to serve as the Company’s majority-owned partnership subsidiary and to own, through affiliates, all of the Company’s real estate properties and other assets. The Company consolidates the Operating Partnership as it is the primary beneficiary of the VIE.

In May 2014, the FASB issued an update (“ASU 2014-09”) Revenue from Contracts with Customers to ASC Topic 606, which supersedes the revenue recognition requirements in ASC Topic 605, Revenue Recognition. ASU 2014-09 requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. During the nine months ended September 30, 2016, the FASB issued the following updates to ASC Topic 606 to clarify and/or amend the guidance in ASU 2014-09: (i) ASU 2016-08 Principal versus Agent Considerations (Reporting Revenue Gross versus Net), which clarifies the implementation guidance on principal versus agent considerations, (ii) ASU 2016-10 Identifying Performance Obligations and Licensing, which clarifies guidance related to identifying performance obligations and licensing implementation guidance and (iii) ASU 2016-12 Narrow-Scope Improvements and Practical Expedients, which amends certain aspects of ASU 2014-09. In August 2015, the FASB issued an update (“ASU 2015-09”) Revenue from Contracts with Customers to ASC Topic 606, which defers the effective date of ASU 2014-09 for all entities by one year. ASU 2015-09 is effective beginning after December 15, 2017, including interim reporting periods within that reporting period. Early adoption is permitted only for annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period. We are currently evaluating the impact this standard will have on our consolidated and combined financial statements.

4. ACQUISITIONS AND DISPOSITIONS

In conjunction with the acquisition of Cross Bay Commons (formerly named Pan Bay Center) on December 23, 2015, we entered into a reverse like-kind exchange agreement under Section 1031 of the Internal Revenue Code with a third party intermediary. The exchange agreement was for a maximum of 180 days and allowed us, for tax purposes, to defer gains on the sale of other properties sold within 180 days after the acquisition date.

On June 9, 2016, we completed the sale of a shopping center located in Waterbury, CT for \$21.6 million resulting in a gain of \$15.6 million. The sale completed the reverse Section 1031 tax deferred exchange transaction with the acquisition of Cross Bay Commons.

From December 23, 2015 to June 9, 2016, a third party intermediary was the legal owner of Cross Bay Commons, although we controlled the activities that most significantly impacted the property and retained all of the economic benefits and risks associated with it, and therefore we concluded it was a VIE and we were the primary beneficiary of the VIE. Accordingly, effective December 23, 2015, we consolidated Cross Bay Commons and its operations even during the period it was held by a third party intermediary. The consolidated balance sheets included total assets and liabilities of Cross Bay Commons of \$29.5 million and \$2.5 million, respectively, as of December 31, 2015.

In September 2016, we executed a contract for \$44.0 million to acquire a property adjacent to a shopping center already owned by the Company located in the New York metropolitan region.

Subsequent to quarter end, the Company executed a contract for \$32.0 million to acquire an asset adjacent to a shopping center already owned by the Company located in the New York metropolitan region.

5. RELATED PARTY TRANSACTIONS

In connection with the separation, the Company and Vornado entered into a transition services agreement under which Vornado provided transition services to the Company including human resources, information technology, risk management, tax services and office space and support. The fees charged to us by Vornado for those transition services approximated the actual cost incurred by Vornado in providing such services. On June 28, 2016, the Company executed an amendment to the transition services agreement, extending Vornado's provision of information technology, risk management services and the portion of the human resources service

related to health and benefits through July 31, 2018, unless terminated earlier. Fees for these services remain the same except that they may be adjusted for inflation. As of September 30, 2016 there were no amounts due to Vornado related to such services.

During the three and nine months ended September 30, 2016, there was \$0.4 million and \$1.3 million, respectively, of costs paid to Vornado included in general and administrative expenses, which consisted of \$0.2 million and \$0.7 million, respectively, of rent expense for two of our office locations and \$0.2 million and \$0.6 million, respectively, of transition services fees. For the three and nine months ended September 30, 2015, there were \$0.4 million and \$1.5 million, respectively, of costs paid to Vornado included in general and administrative expenses, which consisted of \$0.3 million and \$1.2 million, respectively, of transition services fees and \$0.1 million and \$0.3 million, respectively, of rent expense for two of our office locations.

Management and Development Fees

In connection with the separation, the Company and Vornado entered into a property management agreement under which the Company provides management, development, leasing and other services to certain properties owned by Vornado and its affiliates, including Interstate Properties (“Interstate”) and Alexander’s, Inc. (NYSE:ALX). Interstate is a general partnership that owns retail properties in which Steven Roth, Chairman of Vornado’s Board and Chief Executive Officer of Vornado, and a member of our Board of Trustees, is the managing general partner. Interstate and its partners beneficially owned an aggregate of approximately 7.1% of the common shares of beneficial interest of Vornado as of September 30, 2016. As of, and for the three and nine months ended September 30, 2016, Vornado owned 32.4% of Alexander’s, Inc. During the three and nine months ended September 30, 2016, we recognized management and development fee income of \$0.4 million and \$1.4 million, respectively and \$0.6 million and \$1.8 million for the same periods in 2015. As of September 30, 2016 and December 31, 2015, there were \$0.3 million and \$0.7 million of fees, respectively, due from Vornado included in tenant and other receivables in our consolidated balance sheets.

6. IDENTIFIED INTANGIBLE ASSETS AND LIABILITIES

Our identified intangible assets (acquired in-place and above and below-market leases) and liabilities (acquired below-market leases), net of accumulated amortization were \$31.5 million and \$148.9 million as of September 30, 2016, respectively, and \$34.0 million and \$154.9 million as of December 31, 2015, respectively.

Amortization of acquired below-market leases, net of acquired above-market leases resulted in additional rental income of \$2.2 million and \$6.0 million for the three and nine months ended September 30, 2016 and \$2.0 million and \$6.1 million for the same periods in 2015, respectively.

Amortization of acquired in-place leases and customer relationships resulted in additional depreciation and amortization expense of \$0.8 million and \$1.6 million for the three and nine months ended September 30, 2016, respectively and \$0.4 million and \$1.2 million for the same periods in 2015, respectively.

Certain shopping centers were acquired subject to ground leases or ground and building leases. Amortization of these acquired below-market leases resulted in additional rent expense of \$0.2 million and \$0.7 million for the three and nine months ended September 30, 2016 and 2015, respectively.

The following table sets forth the estimated annual amortization expense related to intangible assets and liabilities for the five succeeding years commencing January 1, 2017:

| (Amounts in thousands) | Below-Market | Below-Market |
|------------------------|--------------|--------------|
| Year | | |

Edgar Filing: Urban Edge Properties - Form 10-Q

| | Operating Leases ⁽¹⁾ | In-Place Leases ⁽²⁾ | Ground Leases |
|------|------------------------------------|-----------------------------------|------------------|
| 2017 | \$ 7,419 | \$ 1,482 | \$ 972 |
| 2018 | 7,198 | 1,300 | 972 |
| 2019 | 7,175 | 1,179 | 972 |
| 2020 | 7,182 | 1,136 | 972 |
| 2021 | 7,153 | 1,037 | 622 |

⁽¹⁾ Estimated annual amortization of acquired below-market leases, net of acquired above-market leases.

⁽²⁾ Estimated annual amortization of acquired in-place leases and customer relationships.

7. MORTGAGES PAYABLE

The following is a summary of mortgages payable as of September 30, 2016 and December 31, 2015.

| (Amounts in thousands) | Maturity | Interest Rate at September 30, 2016 | September 30, 2016 | December 31, 2015 |
|---|---------------------------------|--|--------------------------|-------------------------|
| Cross collateralized mortgage loan: | | | | |
| Fixed Rate | 9/10/2020 | 4.35% | \$522,762 | \$533,459 |
| Variable Rate ⁽¹⁾ | 9/10/2020 | 2.36% | 38,756 | 60,000 |
| Total cross collateralized | | | 561,518 | 593,459 |
| First mortgages secured by: | | | | |
| North Bergen (Tonnelle Avenue) | 1/9/2018 | 4.59% | 74,244 | 75,000 |
| Englewood ⁽³⁾ | 10/1/2018 | 6.22% | 11,537 | 11,537 |
| Montehiedra Town Center, Senior Loan ⁽²⁾⁽⁴⁾ | 7/6/2021 | 5.33% | 87,709 | 88,676 |
| Montehiedra Town Center, Junior Loan ⁽²⁾ | 7/6/2021 | 3.00% | 30,000 | 30,000 |
| Bergen Town Center | 4/8/2023 | 3.56% | 300,000 | 300,000 |
| Las Catalinas | 8/6/2024 | 4.43% | 130,000 | 130,000 |
| Mount Kisco (Target) ⁽⁵⁾ | 11/15/2034 | 6.40% | 14,986 | 15,285 |
| | Total mortgages payable | | 1,209,994 | 1,243,957 |
| | Unamortized debt issuance costs | | (8,528) | (9,974) |
| Total mortgages payable, net of unamortized debt issuance costs | | | \$1,201,466 | \$1,233,983 |

- Subject to a LIBOR floor of 1.00%, bears interest at LIBOR plus 136 bps. In June 2016, in connection with the
- (1) sale of our property in Waterbury, CT, we prepaid \$21.2 million of the variable rate portion of our cross collateralized mortgage loan to maintain compliance with covenant requirements.
- (2) On January 6, 2015, we completed the modification of the \$120.0 million, 6.04% mortgage loan secured by Montehiedra Town Center. Refer to “Troubled Debt Restructuring” disclosure below.
- On March 30, 2015, we notified the lender that due to tenants vacating, the property’s operating cash flow would be
- (3) insufficient to pay its debt service. As of September 30, 2016 we were in default and the property was transferred to receivership. Urban Edge no longer manages the property but will remain its title owner until the receiver disposes of the property.
- The mortgage payable balance secured by Montehiedra was presented net of unamortized fees of \$1.7 million as of
- (4) December 31, 2015 in our Form 10-K as filed with SEC for Urban Edge Properties. The net unamortized fees of \$1.7 million were revised to be presented with the unamortized debt issuance costs.
- The mortgage payable balance on the loan secured by Mt. Kisco (Target) includes \$1.1 million of unamortized
- (5) debt discount as of September 30, 2016 and December 31, 2015. The effective interest rate including amortization of the debt discount is 7.26% as of September 30, 2016.

The net carrying amount of real estate collateralizing the above indebtedness amounted to approximately \$863.3 million as of September 30, 2016. Our mortgage loans contain covenants that limit our ability to incur additional indebtedness on these properties and in certain circumstances require lender approval of tenant leases and/or yield maintenance upon repayment prior to maturity. Our property in Waterbury, CT was held as collateral in our cross collateralized mortgage loan. In connection with the sale of our property in Waterbury, CT on June 9, 2016, we prepaid \$21.2 million of the variable rate component of our cross collateralized mortgage loan in order to maintain compliance with covenant requirements. As of September 30, 2016, we were in compliance with all debt covenants.

As of September 30, 2016, the principal repayments for the next five years and thereafter are as follows:
(Amounts in thousands)
Year Ending December 31,

Edgar Filing: Urban Edge Properties - Form 10-Q

| | |
|---------------------|----------|
| 2016 ⁽¹⁾ | \$ 4,369 |
| 2017 | 16,784 |
| 2018 | 99,707 |
| 2019 | 17,320 |
| 2020 | 513,870 |
| 2021 | 120,449 |
| Thereafter | 437,495 |

⁽¹⁾ Remainder of 2016.

On January 15, 2015, we entered into a \$500 million Revolving Credit Agreement (the “Agreement”) with certain financial institutions. The Agreement has a four-year term with two six-month extension options. Borrowings under the Agreement are subject to interest at LIBOR plus 1.15% and we are required to pay an annual facility fee of 20 basis points which is expensed as incurred. Both the spread over LIBOR and the facility fee are based on our current leverage ratio and are subject to increase if our leverage ratio increases above predefined thresholds. The Agreement contains customary financial covenants including a maximum leverage ratio of 60% and a minimum fixed charge coverage ratio of 1.5x. No amounts have been drawn to date under the Agreement. Financing fees associated with the Agreement of \$2.2 million and \$2.8 million as of September 30, 2016 and December 31, 2015, respectively, are included in deferred financing fees in the consolidated balance sheets.

Troubled Debt Restructuring

During the year ended December 31, 2014, Montehiedra Town Center (“Montehiedra”), our property in the San Juan area of Puerto Rico, was experiencing financial difficulties which resulted in a substantial decline in its net operating cash flows. As such, we transferred the mortgage loan secured by Montehiedra to the special servicer and discussed restructuring the terms of the mortgage loan. In January 2015 we completed the modification of the \$120.0 million, 6.04% mortgage loan. The loan was extended from July 2016 to July 2021 and separated into two tranches, a senior \$90.0 million position with interest at 5.33% to be paid currently and a junior \$30.0 million position with interest accruing at 3.0%. As part of the planned redevelopment of the property, we committed to fund \$20.0 million through an intercompany loan for leasing and capital expenditures of which \$14.5 million has been funded as of September 30, 2016. This \$20.0 million intercompany loan is senior to the \$30.0 million mortgage position noted above and accrues interest at 10%. Both the intercompany loan and related interest are eliminated in our consolidated and combined financial statements. We incurred \$2.0 million of debt issuance costs in connection with the loan modification.

8. INCOME TAXES

The Company has elected to qualify as a REIT under sections 856-860 of the Internal Revenue Code of 1986, as amended, commencing with the filing of our tax return for the 2015 fiscal year. Under those sections, a REIT, which distributes at least 90% of its REIT taxable income as a dividend to its shareholders each year and which meets certain other conditions, will not be taxed on that portion of its taxable income which is distributed to its shareholders. Prior to the separation from Vornado, UE Businesses historically operated under Vornado’s REIT structure. As Vornado operates as a REIT and distributes 100% of taxable income, no provision for federal income taxes has been made in the accompanying consolidated and combined financial statements. We intend to continue to adhere to these requirements and maintain our REIT status in future periods. If we fail to qualify as a REIT for any taxable year, we will be subject to federal income taxes at regular corporate rates (including any alternative minimum tax) and may not be able to qualify as a REIT for the four subsequent taxable years.

The REIT and the other minority members are partners in the Operating Partnership. As such, the partners are required to report their share of taxable income on their tax returns. We are also subject to certain other taxes, including state and local taxes and franchise taxes which are included in general and administrative expenses in the consolidated and combined statements of income.

Our two Puerto Rico malls are subject to a 29% non-resident withholding tax and a 0.5% Puerto Rico gross receipts tax which are included in income tax expense in the consolidated and combined statements of income. The Puerto Rico tax expense recorded was \$0.3 million and \$1.4 million for the nine months ended September 30, 2016 and 2015, respectively, and \$0.3 million and \$0.4 million for the quarters ended September 30, 2016 and 2015, respectively. Both properties are held in a special partnership for Puerto Rico tax reporting (the general partner being a qualified REIT subsidiary or “QRS”).

9. FAIR VALUE MEASUREMENTS

ASC 820, Fair Value Measurement and Disclosures defines fair value and establishes a framework for measuring fair value. The objective of fair value is to determine the price that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (the exit price). ASC 820 establishes a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value into three levels: Level 1 - quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities; Level 2 - observable prices based on inputs not quoted in active markets, but corroborated by market data; and Level 3 - unobservable inputs used when little or no market data is available. The fair value hierarchy gives the highest priority to Level 1 inputs and the lowest priority to Level 3 inputs. In determining fair value, we utilize valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible as well as consider counterparty credit risk in our assessment of fair value.

Financial Assets and Liabilities Measured at Fair Value on a Recurring or Non-Recurring Basis

There were no financial assets or liabilities measured at fair value on a recurring or non-recurring basis as of September 30, 2016 and December 31, 2015.

Financial Assets and Liabilities not Measured at Fair Value

Financial assets and liabilities that are not measured at fair value on the consolidated and combined balance sheets include cash and cash equivalents and mortgages payable. Cash and cash equivalents are carried at cost, which approximates fair value. The fair value of mortgages payable is calculated by discounting the future contractual cash flows of these instruments using current risk-adjusted rates available to borrowers with similar credit ratings, which are provided by a third-party specialist. The fair value of cash and cash equivalents is classified as Level 1 and the fair value of mortgages payable is classified as Level 2. The table below summarizes the carrying amounts and fair value of these financial instruments as of September 30, 2016 and December 31, 2015.

| (Amounts in thousands) | As of September 30, 2016 | | As of December 31, 2015 | |
|----------------------------------|-----------------------------|--------------|----------------------------|--------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Assets: | | | | |
| Cash and cash equivalents | \$ 149,698 | \$ 149,698 | \$ 168,983 | \$ 168,983 |
| Liabilities: | | | | |
| Mortgages payable ⁽¹⁾ | \$ 1,209,994 | \$ 1,256,929 | \$ 1,243,957 | \$ 1,262,483 |

⁽¹⁾ Excludes unamortized debt issuance costs.

The following interest rates were used by the Company to estimate the fair value of mortgages payable:

| | September 30, 2016 | December 31, 2015 |
|-------------------|-----------------------|----------------------|
| | Low High | Low High |
| Mortgages payable | 2.1% 2.4% | 2.0% 2.3% |

10. COMMITMENTS AND CONTINGENCIES

There are various legal actions against us in the ordinary course of business. In our opinion, after consultation with legal counsel, the outcome of such matters will not have a material adverse effect on our financial condition, results of operations or cash flows.

Edgar Filing: Urban Edge Properties - Form 10-Q

Loan Commitments: In January 2015 we completed the modification of the \$120.0 million, 6.04% mortgage loan secured by Montehiedra. As part of the planned redevelopment of the property, we committed to fund \$20.0 million for leasing and building capital expenditures of which \$14.5 million has been funded as of September 30, 2016.

Redevelopment: As of September 30, 2016, we had approximately \$126.1 million of active development, redevelopment and anchor repositioning projects underway of which \$65.3 million remains to be funded as of September 30, 2016. Based on current plans and estimates we anticipate the remaining amounts will be expended over the next two years.

Insurance

We maintain general liability insurance with limits of \$200 million per occurrence and all-risk property and rental value insurance coverage with limits of \$500 million (\$150 million for properties in Puerto Rico) per occurrence, with sub-limits for certain perils such as floods and earthquakes on each of our properties. We also maintain coverage for terrorism acts with limits of \$500 million

(\$150 million for properties in Puerto Rico) per occurrence and in the aggregate (excluding coverage for nuclear, biological, chemical or radiological terrorism events) as defined by the Terrorism Risk Insurance Program Reauthorization Act, which expires in December 2020. Insurance premiums are charged directly to each of the retail properties as well as warehouses. We will be responsible for deductibles and losses in excess of insurance coverage, which could be material.

We continue to monitor the state of the insurance market and the scope and costs of coverage for acts of terrorism. However, we cannot anticipate what coverage will be available on commercially reasonable terms in the future. Our mortgage loans are non-recourse and contain customary covenants requiring adequate insurance coverage. Although we believe that we currently have adequate insurance coverage for purposes of these agreements, we may not be able to obtain an equivalent amount of coverage at reasonable costs in the future. If lenders insist on greater coverage than we are able to obtain it could adversely affect our ability to finance our properties and expand our portfolio.

Environmental Matters

Each of our properties has been subjected to varying degrees of environmental assessment at various times. Based on these assessments and the projected remediation costs, we have accrued costs of \$1.4 million on our consolidated balance sheets for potential remediation costs for environmental contamination at two properties. While this accrual reflects our best estimates of the potential costs of remediation at these properties, no amounts have currently been expended and there can be no assurance that the actual costs will not exceed this amount. With respect to our other properties, the environmental assessments did not reveal any material environmental contamination. However, there can be no assurance that the identification of new areas of contamination, changes in the extent or known scope of contamination, the discovery of additional sites, or changes in cleanup requirements would not result in significant costs to us.

11. PREPAID EXPENSES AND OTHER ASSETS

The following is a summary of the composition of the prepaid expenses and other assets in the consolidated balance sheets:

| (Amounts in thousands) | Balance at | |
|---|--------------------|-------------------|
| | September 30, 2016 | December 31, 2015 |
| Other assets | \$4,099 | \$ 2,467 |
| Prepaid expenses: | | |
| Real estate taxes | 5,907 | 5,646 |
| Insurance | 3,932 | 1,934 |
| Rent, licenses/fees | 999 | 941 |
| Total Prepaid expenses and other assets | \$14,937 | \$ 10,988 |

12. OTHER LIABILITIES

The following is a summary of the composition of other liabilities in the consolidated balance sheets:

| (Amounts in thousands) | Balance at | |
|---------------------------------|--------------------|-------------------|
| | September 30, 2016 | December 31, 2015 |
| Deferred ground rent expense | \$6,226 | \$ 6,038 |
| Deferred tax liability, net | 3,645 | 3,607 |
| Deferred tenant revenue | 3,592 | 2,284 |
| Environmental remediation costs | 1,379 | 1,379 |
| Total Other liabilities | \$14,842 | \$ 13,308 |

13. INTEREST AND DEBT EXPENSE

The following table sets forth the details of interest and debt expense.

| | Three Months | | Nine Months | |
|--|-----------------|----------|-----------------|----------|
| | Ended September | | Ended September | |
| | 30, | 30, | 30, | 30, |
| (Amounts in thousands) | 2016 | 2015 | 2016 | 2015 |
| Interest expense | \$12,043 | \$12,952 | \$36,909 | \$39,942 |
| Amortization of deferred financing costs | 723 | 659 | 2,106 | 2,079 |
| Total Interest and debt expense | \$12,766 | \$13,611 | \$39,015 | \$42,021 |

14. EQUITY AND NONCONTROLLING INTEREST

At-The-Market Program

On August 8, 2016, the Company established an at-the-market (“ATM”) equity program, pursuant to which the Company may offer and sell its common shares, par value \$0.01 per share, with an aggregate gross sales price of up to \$250.0 million through a consortium of broker-dealers acting as sales agents. Sales of the shares of common stock may be made, as needed, from time to time in ATM offerings as defined in Rule 415 of the Securities Act of 1933, including by means of ordinary brokers’ transactions on the NYSE or otherwise (i) at market prices prevailing at the time of sale (ii) at prices related to prevailing market prices or (iii) as otherwise agreed to with the applicable sales agent.

During September 2016, the Company issued 172,403 common shares at a weighted average price of \$28.58 under its ATM equity program, generating cash proceeds of \$4.9 million. Commissions paid to distribution agents totaled \$0.1 million.

Subsequent to September 30, 2016, the issuance of an additional 134,939 common shares under the Company’s ATM equity program settled, sold at a weighted average price of \$28.30, generating cash proceeds of \$3.8 million.

Common Units of the Operating Partnership

Operating Partnership units were issued by the Operating Partnership to the Company in connection with the issuance of common shares by the Company under its ATM equity program, as discussed above.

Dividends and Distributions

During the three months ended September 30, 2016 and 2015, the Company declared common stock dividends and OP unit distributions of \$0.20 per share/unit. During the nine months ended September 30, 2016 and 2015, the Company declared common stock dividends and OP unit distributions of \$0.60 per share/unit.

Redeemable Noncontrolling Interests

Redeemable noncontrolling interests reflected on the consolidated balance sheets of the Company are comprised of OP Units and limited partnership interests in the Operating Partnership in the form of LTIP unit awards. In connection with the separation, the Company issued 5.7 million OP units, representing a 5.4% interest in the Operating Partnership to VRLP in exchange for interests in VRLP properties contributed by VRLP. LTIP unit awards were granted to certain executives pursuant to our 2015 Omnibus Share Plan (the “Omnibus Share Plan”). The total of the OP units and LTIP units represent a 6.0% weighted-average interest in the Operating Partnership for the three and nine months ended September 30, 2016. Holders of outstanding vested LTIP units may, from and after two years from the date of issuance, redeem their LTIP units for cash, or for the Company’s common shares on a one-for-one basis, solely at our election. Holders of outstanding OP units may, at a determinable date, redeem their units for cash or the Company’s common shares on a one-for-one basis solely at our election.

Noncontrolling Interest

The noncontrolling interest relates to the 5% interest held by others in our property in Walnut Creek, CA (Mt. Diablo). The net income attributable to noncontrolling interest is presented separately in our consolidated and combined statements of income.

15. SHARE-BASED COMPENSATION

Share-based compensation expense, which is included in general and administrative expenses in our consolidated and combined statements of income, is summarized as follows:

| | Three | | Nine Months | |
|--|-----------|-------|---------------|---------|
| | Months | | Months | |
| | Ended | | Ended | |
| | September | | September 30, | |
| | 30, | | 30, | |
| (Amounts in thousands) | 2016 | 2015 | 2016 | 2015 |
| Share-based compensation expense components: | | | | |
| Restricted share expense | \$352 | \$82 | \$968 | \$145 |
| Stock option expense | 604 | 552 | 1,833 | 1,338 |
| LTIP expense | 95 | 202 | 378 | 7,531 |
| Outperformance Plan (“OPP”) expense ⁽¹⁾ | 308 | 43 | 901 | 134 |
| Total Share-based compensation expense | \$1,359 | \$879 | \$4,080 | \$9,148 |

⁽¹⁾ OPP Expense for the three months ended September 30, 2016 and 2015 includes \$35,000 and \$43,000, respectively, and \$112,000 and \$134,000 for the nine months ended September 30, 2016 and 2015, respectively, of unrecognized compensation expense of awards issued under Vornado’s OPP for UE employees who were previously Vornado employees. The remaining OPP unrecognized compensation expense was transferred from Vornado to UE as of the separation date and is amortized on a straight-line basis over the remaining life of the OPP awards issued.

16. EARNINGS PER SHARE AND UNIT

Urban Edge Earnings per Share

We have calculated earnings per share (“EPS”) under the two-class method. The two-class method is an earnings allocation methodology whereby EPS for each class of Urban Edge common shares and participating securities is calculated according to dividends declared and participating rights in undistributed earnings. Restricted shares issued pursuant to our share-based compensation program are considered participating securities, and as such have non-forfeitable rights to receive dividends.

The following table sets forth the computation of our basic and diluted earnings per share:

| | Three Months | | Nine Months | |
|---|-----------------|----------|-----------------|----------|
| | Ended September | | Ended September | |
| | 30, | | 30, | |
| | 2016 | 2015 | 2016 | 2015 |
| (Amounts in thousands, except per share amounts) | | | | |
| Numerator: | | | | |
| Net income attributable to common shareholders | \$19,265 | \$18,860 | \$71,771 | \$23,559 |
| Less: Earnings allocated to unvested participating securities | (26) | (7) | (88) | (16) |
| Net income available for common shareholders | \$19,239 | \$18,853 | \$71,683 | \$23,543 |
| Denominator: | | | | |
| Weighted average common shares outstanding - basic | 99,304 | 99,252 | 99,281 | 99,250 |
| Effect of dilutive securities ⁽¹⁾ : | | | | |
| Stock options using the treasury stock method | 436 | — | 259 | 22 |
| Restricted stock | 130 | 34 | 109 | — |
| Assumed conversion of LTIP units | — | — | 62 | — |
| Weighted average common shares outstanding - diluted | 99,870 | 99,286 | 99,711 | 99,272 |

Edgar Filing: Urban Edge Properties - Form 10-Q

Earnings per share available to common shareholders:

| | | | | |
|-------------------------------------|--------|--------|--------|--------|
| Earnings per common share - Basic | \$0.19 | \$0.19 | \$0.72 | \$0.24 |
| Earnings per common share - Diluted | \$0.19 | \$0.19 | \$0.72 | \$0.24 |

⁽¹⁾ For the three months ended September 30, 2016 and 2015 and the nine months ended September 30, 2015, the effect of the redemption of OP and LTIP units would have an anti-dilutive effect on the calculation of diluted EPS. Accordingly, the impact of such conversion has not been included in the determination of diluted EPS for these periods. Additionally there were stock options outstanding that were excluded from the computation of diluted EPS for the three months ended September 30, 2015 as their inclusion would be anti-dilutive.

Operating Partnership Earnings per Unit

The following table sets forth the computation of basic and diluted earnings per unit:

| (Amounts in thousands, except per unit amounts) | Three Months | | Nine Months | |
|---|--------------------------|----------|--------------------------|----------|
| | Ended September 30, 2016 | 2015 | Ended September 30, 2016 | 2015 |
| Numerator: | | | | |
| Net income attributable to unitholders | \$20,504 | \$20,039 | \$76,365 | \$25,164 |
| Less: net income attributable to participating securities | (43) | (25) | (174) | (62) |
| Net income available for unitholders | \$20,461 | \$20,014 | \$76,191 | \$25,102 |
| Denominator: | | | | |
| Weighted average units outstanding - basic | 105,404 | 105,312 | 105,370 | 105,262 |
| Effect of dilutive securities issued by Urban Edge | 566 | 34 | 368 | 22 |
| Unvested LTIP units | — | — | 62 | — |
| Weighted average units outstanding - diluted | 105,970 | 105,346 | 105,800 | 105,284 |
| Earnings per unit available to unitholders: | | | | |
| Earnings per unit - Basic | \$0.19 | \$0.19 | \$0.72 | \$0.24 |
| Earnings per unit - Diluted | \$0.19 | \$0.19 | \$0.72 | \$0.24 |

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements contained herein constitute forward-looking statements as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are not guarantees of future performance. They represent our intentions, plans, expectations and beliefs and are subject to numerous assumptions, risks and uncertainties. Our future results, financial condition and business may differ materially from those expressed in these forward-looking statements. You can find many of these statements by looking for words such as "approximates," "believes," "expects," "anticipates," "estimates," "intends," "plans," "would," "may" or other similar expressions in this Quarterly Report on Form 10-Q. Many of the factors that will determine the outcome of these and our other forward-looking statements are beyond our ability to control or predict. For further discussion of factors that could materially affect the outcome of our forward-looking statements, see "Risk Factors" in Part I, Item 1A, of the Company's Annual Report on Form 10-K for the year ended December 31, 2015. For these statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on our forward-looking statements, which speak only as of the date of this Quarterly Report on Form 10-Q. All subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. We do not undertake any obligation to release publicly any revisions to our forward-looking statements to reflect events or circumstances occurring after the date of this Quarterly Report on Form 10-Q. The following discussion should be read in conjunction with the consolidated and combined financial statements and notes thereto included in Part I of this Quarterly Report on Form 10-Q.

Overview

Urban Edge Properties ("UE" or the "Company") (NYSE: UE) is a Maryland real estate investment trust that owns, manages, acquires, develops, redevelops and operates retail real estate in high barrier-to-entry markets. Urban Edge Properties LP ("UEL" or the "Operating Partnership") is a Delaware limited partnership formed to serve as the Company's majority-owned partnership subsidiary and to own, through affiliates, all of the Company's real estate properties and other assets. UE and UEL were created to own the majority of Vornado Realty Trust's ("Vornado") (NYSE: VNO) former shopping center business. Prior to the separation, the portfolio is referred to as "UE Businesses." Unless the context otherwise requires, references to "we", "us" and "our" refer to Urban Edge Properties and UEL and their consolidated entities/subsidiaries after giving effect to the transfer of assets and liabilities from Vornado as well as to the UE Businesses prior to the date of the separation.

Prior to its separation on January 15, 2015, UE was a wholly owned subsidiary of Vornado. Pursuant to a separation and distribution agreement between UE and Vornado (the "Separation Agreement"), the interests in certain properties held by Vornado's operating partnership, Vornado Realty L.P. ("VRLP"), were contributed or otherwise transferred to UE in exchange for 100% of our outstanding common shares. Following that contribution, VRLP distributed 100% of our outstanding common shares to Vornado and the other common limited partners of VRLP, pro rata with respect to their ownership of common limited partnership units in VRLP. Vornado then distributed all of the UE common shares it had received from VRLP to Vornado common shareholders on a pro rata basis. As a result, VRLP common limited partners and Vornado common shareholders all received common shares of UE in the spin-off at a ratio of one common share of UE to every two VRLP common units and every two common shares of Vornado.

Substantially concurrently with such distribution, the interests in certain properties held by VRLP, including interests in entities holding properties, were contributed or otherwise transferred to UEL in exchange for approximately 5.4% of UEL's outstanding common limited partnership interests in the Operating Partnership ("OP Units").

The Operating Partnership's capital includes general and limited common OP Units. As of December 31, 2015, Urban Edge owned approximately 94.0% of the outstanding common OP Units with the remaining limited OP Units held by VRLP, and members of management and our Board of Trustees. Urban Edge serves as the sole general partner of the

Operating Partnership. The third party unitholders have limited rights over the Operating Partnership such that they do not have characteristics of a controlling financial interest. As such, the Operating Partnership is considered a variable interest entity (“VIE”), and the Company is the primary beneficiary which consolidates it. The Company’s only investment is the Operating Partnership.

As part of the separation, Vornado capitalized UE with \$225 million of cash. Vornado also paid \$21.9 million of the transaction costs incurred in connection with the separation, which is reflected within Non-cash separation costs paid by Vornado within the statement of cash flows. Of the \$21.9 million transaction costs, \$17.4 million were contingent on the completion of the separation. The remaining \$4.5 million of transaction costs were allocated to Vornado on the separation date.

Edgar Filing: Urban Edge Properties - Form 10-Q

As of September 30, 2016, our portfolio consisted of 79 shopping centers, three malls and a warehouse park totaling 14.8 million square feet.

Critical Accounting Policies and Estimates

The Company's 2015 Annual Report on Form 10-K contains a description of our critical accounting policies, including accounting for real estate, allowance for doubtful accounts and revenue recognition. For the nine months ended September 30, 2016, there were no material changes to these policies.

Recent Accounting Pronouncements

Refer to Note 3 to the unaudited consolidated and combined financial statements in Part I, Item I of this Quarterly Report on Form 10-Q for information regarding recent accounting pronouncements that may affect us.

Results of Operations

We derive substantially all of our revenue from rents received from tenants under existing leases on each of our properties. This revenue includes fixed based rents, recoveries of expenses that we have incurred and that we pass through to the individual tenants and percentage rents that are based on specified percentages of tenants' revenue, in each case as provided in the respective leases.

Our primary cash expenses consist of our property operating and capital expenses, general and administrative expenses, and interest and debt expense. Property operating expenses include: real estate taxes, repairs and maintenance, management expenses, insurance, and utilities; general and administrative expenses include payroll, office expenses, professional fees, acquisition costs, and other administrative expenses; and interest expense is primarily on our mortgage debt and amortization of deferred financing costs on our revolving credit facility. In addition, we incur substantial non-cash charges for depreciation and amortization on our properties. We also capitalize certain expenses, such as taxes, interest, and salaries related to properties under development or redevelopment until the property is ready for its intended use.

Our consolidated and combined results of operations often are not comparable from period to period due to the impact of property acquisitions, dispositions, developments and redevelopments. The results of operations of any acquired property are included in our financial statements as of the date of its acquisition.

The following provides an overview of our key financial metrics based on our consolidated and combined results of operations (refer to cash Net Operating Income ("NOI"), same-property cash NOI and Funds From Operations applicable to diluted common shareholders ("FFO") described later in this section):

| | Three Months | | Nine Months | |
|--|-----------------|----------|-----------------|----------|
| | Ended September | | Ended September | |
| | 30, | 30, | 30, | 30, |
| (Amounts in thousands) | 2016 | 2015 | 2016 | 2015 |
| Net income | \$20,505 | \$20,045 | \$76,364 | \$25,181 |
| FFO applicable to diluted common shareholders ⁽¹⁾ | 34,773 | 33,491 | 102,166 | 66,266 |
| Cash NOI ⁽²⁾ | 52,867 | 52,525 | 157,590 | 153,282 |
| Same-property cash NOI ⁽²⁾ | 47,175 | 45,322 | 139,880 | 135,055 |

⁽¹⁾ FFO applicable to diluted common shareholders is utilized as a performance measure for Urban Edge, refer to page 27 for a reconciliation to the nearest generally accepted accounting principles ("GAAP") measure.

⁽²⁾ Refer to page 26 for a reconciliation to the nearest GAAP measure.

Significant Development/Redevelopment Activity

During the quarter ended September 30, 2016, Anthropologie opened in Walnut Creek, CA, completing this anchor repositioning project with a total investment of \$5.0 million. As of September 30, 2016, the Company had active development, redevelopment or anchor repositioning projects at 11 properties with total estimated costs of \$126.1

million. Total active projects were \$60.8 million, or 48% funded. As of September 30, 2016, the Company had completed projects at three properties pending twelve month stabilization for a total investment of \$5.6 million.

Acquisition/Disposition Activity

In September 2016, we executed a contract for \$44.0 million to acquire a property adjacent to a shopping center already owned by the Company located in the New York metropolitan region.

Subsequent to quarter end, the Company executed a contract for \$32.0 million to acquire an asset adjacent to a shopping center already owned by the Company located in the New York metropolitan region.

There was no acquisition or disposition activity in the quarter ended September 30, 2015.

Significant Debt and Equity Activity

Debt Activity

On January 15, 2015, we entered into a \$500 million Revolving Credit Agreement (the "Agreement") with certain financial institutions. The Agreement has a four-year term with two six-month extension options. Borrowings under the Agreement are subject to interest at LIBOR plus 1.15% and we are required to pay an annual facility fee of 20 basis points which is expensed as incurred. Both the spread over LIBOR and the facility fee are based on our current leverage ratio and are subject to increase if our leverage ratio increases above predefined thresholds. The Agreement contains customary financial covenants including a maximum leverage ratio of 60% and a minimum fixed charge coverage ratio of 1.5. No amounts have been drawn to date under the Agreement.

During June 2016, in connection with the sale of a shopping center located in Waterbury, CT, we prepaid \$21.2 million of our cross collateralized mortgage loan to maintain compliance with covenant requirements.

On March 30, 2015, we notified the lender that due to tenants vacating the Englewood shopping center, the property's operating cash flow would be insufficient to pay its debt service. As of September 30, 2016 we were in default and the property was transferred to receivership. Urban Edge no longer manages the property but will remain its title owner until the receiver disposes of the property.

Equity Activity

Prior to the date of separation, our financial statements were carved-out from Vornado's books and records; thus, pre-separation ownership was solely that of Vornado and noncontrolling interests based on their respective ownership interests in VRLP on the date of the separation. Upon becoming a separate company on January 15, 2015, the Company's ownership is now classified under the typical shareholders' equity classifications of common shares, additional paid-in capital and accumulated earnings (deficit). In connection with the separation, 99,247,806 shares and 5,717,184 units of UELP's limited partnership interests were issued to shareholders and unitholders of VRLP.

On January 7, 2015 our board and initial shareholder approved the Urban Edge Properties 2015 Omnibus Share Plan, under which awards may be granted up to a maximum of 15,000,000 of our common shares or share equivalents. Pursuant to the Omnibus Share Plan, stock options, LTIP units, operating partnership units and restricted shares were granted. We have a Dividend Reinvestment Plan (the "DRIP"), whereby shareholders may use their dividends to purchase shares.

Significant equity activity during the nine months ended September 30, 2016 includes: (i) 196,713 shares under option granted, (ii) 117,399 restricted shares granted, (iii) 15,977 restricted shares vested, (iv) 39,439 LTIP units vested, (v) 14,127 common shares issued under our employee share purchase plan and (vi) 8,501 stock options exercised. In addition, in connection with the Company's 2015 Outperformance Plan ("OPP") approved in November 2015, we issued additional LTIP units with a fair value of \$0.4 million and a notional value of \$1.0 million. The LTIP units will be awarded if the performance criteria are met in accordance with the OPP.

During September 2016, the Company issued 172,403 common shares at a weighted average price of \$28.58 under its \$250.0 million at-the-market (“ATM”) equity program, generating cash proceeds of \$4.9 million. Commissions paid to distribution agents totaled \$0.1 million. Subsequent to September 30, 2016, the issuance of an additional 134,939 common shares under the Company’s ATM equity program settled, sold at a weighted average price of \$28.30, generating cash proceeds of \$3.8 million.

Operating Partnership units were issued by the Operating Partnership to the Company in connection with the issuance of common shares by the Company under its ATM equity program, as discussed above.

Comparison of the Three Months Ended September 30, 2016 to 2015

Net income for the three months ended September 30, 2016 was \$20.5 million, compared to net income of \$20.0 million for the three months ended September 30, 2015. The following table summarizes certain line items from our consolidated and combined statements of income that we believe are important in understanding our operations and/or those items which significantly changed in the three months ended September 30, 2016 as compared to the same period of 2015:

| (Amounts in thousands) | For the three months ended September 30, | | |
|-------------------------------------|---|----------|--------------|
| | 2016 | 2015 | \$ Change |
| Total revenue | \$79,973 | \$79,825 | \$ 148 |
| Real estate tax expenses | 12,729 | 12,227 | 502 |
| Property operating expenses | 9,897 | 10,494 | (597) |
| General and administrative expenses | 6,618 | 6,385 | 233 |
| Transaction costs | 223 | 151 | 72 |
| Interest and debt expense | 12,766 | 13,611 | (845) |

Total revenue increased by \$0.1 million to \$80.0 million in the third quarter of 2016 from \$79.8 million in the third quarter of 2015. The increase is primarily attributable to:

\$1.1 million net increase in property rentals due to rent commencements from higher occupancy and contractual rent increases;

\$0.7 million increase in tenant expense reimbursements due to an increase in recoverable expenses and revenue from recoverable capital projects;

partially offset by a \$1.4 million lower other income related to tenant bankruptcy settlement income;

\$0.2 million decrease in management and development fee income due to properties under management sold during 2015; and

\$0.1 million net decrease as a result of acquisitions and dispositions that closed since September 2015.

Real estate tax expenses increased by \$0.5 million to \$12.7 million in the third quarter of 2016 from \$12.2 million in the third quarter of 2015. The increase is primarily attributable to:

\$0.9 million due to higher assessed values and refunds received in the third quarter of 2015;

partially offset by \$0.4 million of additional real estate tax capitalized related to increased levels of development.

Property operating expenses decreased by \$0.6 million to \$9.9 million in the third quarter of 2016 from \$10.5 million in the third quarter of 2015. The decrease is primarily attributable to a decrease in common area maintenance and utilities expense.

General and administrative expenses increased by \$0.2 million to \$6.6 million in the third quarter of 2016 from \$6.4 million in the third quarter of 2015. The increase is primarily attributable to:

\$0.5 million increase in share-based compensation expenses incurred in the third quarter of 2016 due to equity awards granted and vesting of existing equity awards; and

\$0.4 million increase in professional fees;

partially offset by \$0.7 million decrease in salary and benefit costs.

Transaction costs increased \$0.1 million in the third quarter of 2016 primarily due to costs incurred in connection with acquisition activity.

Interest and debt expense decreased \$0.8 million to \$12.8 million in the third quarter of 2016 from \$13.6 million in the third quarter of 2015. The decrease is primarily attributable to:

\$0.7 million of additional interest capitalized related to increased levels of development; and

\$0.1 million of lower interest due to a lower mortgage payable balance due to scheduled principal payments and debt prepayment in connection with the sale of our property in Waterbury, CT during the second quarter of 2016.

Comparison of the Nine Months Ended September 30, 2016 to 2015

Net income for the nine months ended September 30, 2016 was \$76.4 million, compared to net income of \$25.2 million for the nine months ended September 30, 2015. The following table summarizes certain line items from our consolidated and combined statements of income that we believe are important in understanding our operations and/or those items which significantly changed in the nine months ended September 30, 2016 as compared to the same period of 2015:

| (Amounts in thousands) | For the nine months ended September 30, | | \$ Change |
|-------------------------------------|--|-----------|--------------|
| | 2016 | 2015 | |
| Total revenue | \$242,498 | \$242,323 | \$ 175 |
| Real estate tax expenses | 38,701 | 37,568 | 1,133 |
| Property operating expenses | 32,596 | 38,002 | (5,406) |
| General and administrative expenses | 20,873 | 25,503 | (4,630) |
| Transaction costs | 307 | 22,437 | (22,130) |
| Gain on sale of real estate | 15,618 | — | 15,618 |
| Interest and debt expense | 39,015 | 42,021 | (3,006) |
| Income tax expense | 349 | 1,399 | (1,050) |

Total revenue of \$242.5 million in the nine months ended September 30, 2016 increased \$0.2 million from \$242.3 million in the nine months ended September 30, 2015. The increase is primarily attributable to:

\$3.7 million net increase in property rentals due to rent commencements from higher occupancy, contractual rent increases and tenant vacancies at development projects;

partially offset by \$1.7 million decrease in tenant reimbursements as a result of lower recoverable expenses, offset by higher recovery income driven by higher occupancy and contractual rent commencements;

\$1.4 million lower tenant bankruptcy settlement income; and

\$0.4 million decrease in management and development fee income due to properties under management sold during 2015.

Real estate tax expenses increased by \$1.1 million to \$38.7 million in the nine months ended September 30, 2016 from \$37.6 million in the nine months ended September 30, 2015. The increase is primarily attributable to:

\$1.3 million increase in real estate tax expense due to higher assessed values and tax refunds received in 2015, partially offset by \$0.2 million of additional real estate taxes capitalized related to space taken out of service for development.

Property operating expenses decreased by \$5.4 million to \$32.6 million in the nine months ended September 30, 2016 from \$38.0 million in the nine months ended September 30, 2015. The decrease is primarily attributable to:

\$3.6 million lower common area maintenance expenses;

\$1.4 million of environmental remediation costs accrued during the first quarter of 2015; and

\$0.4 million decrease in landlord repair and maintenance.

General and administrative expenses decreased by \$4.6 million to \$20.9 million in the nine months ended September 30, 2016 from \$25.5 million in the nine months ended September 30, 2015. The decrease is primarily attributable to:

\$7.1 million of share-based compensation expense incurred in 2015 in connection with the one-time issuance of LTIP units to certain executives in connection with our separation transaction;

partially offset by \$1.7 million of share-based compensation expense incurred in 2016 due to equity awards granted and vesting of existing equity awards;

\$0.5 million increase in professional fees; and

\$0.3 million increase in salary and benefits expense.

Transaction costs decreased \$22.1 million to \$0.3 million in the nine months ended September 30, 2016 from \$22.4 million in the nine months ended September 30, 2015. The decrease is primarily due to costs incurred in connection

with the separation transaction in 2015.

Gain on sale of real estate assets of \$15.6 million in the nine months ended September 30, 2016 was incurred as a result of the sale of our property in Waterbury, CT on June 9, 2016.

Interest and debt expense decreased \$3.0 million to \$39.0 million in the nine months ended September 30, 2016 from \$42.0 million in the nine months ended September 30, 2015. The decrease is primarily attributable to:

24

\$1.1 million decrease as a result of the refinancing of the loan secured by Montehiedra in January 2015; \$1.4 million of interest capitalized related to increased levels of development; and \$0.5 million due to a lower mortgage payable balance due to scheduled principal payments and debt prepayment in connection with the sale of our property in Waterbury, CT during the second quarter of 2016. Income tax expense decreased \$1.0 million resulting in income tax expense of \$0.3 million in the nine months ended September 30, 2016 from \$1.4 million of expense in the nine months ended September 30, 2015 as a result of a \$0.6 million reduction to the accrued income tax liability recorded in the second quarter of 2016 and \$0.4 million reduction to income tax expense.

Non-GAAP Financial Measures

Throughout this section, we have provided certain information on a “same-property” cash basis which includes the results of operations that we consolidated (or combined), owned and operated for the entirety of both periods being compared, totaling 77 properties for the three and nine months ended September 30, 2016 and 2015. Information provided on a same-property basis excludes properties that were under development, redevelopment or that involve anchor repositioning where a substantial portion of the gross leasable area is taken out of service and also excludes properties acquired, sold, or that are in the foreclosure process during the periods being compared. While there is judgment surrounding changes in designations, a property is removed from the same-property pool when a property is considered to be a redevelopment property because it is undergoing significant renovation or re-tenanting pursuant to a formal plan and is expected to have a significant impact on property operating income based on the retenanting that is occurring. A development or redevelopment property is moved back to the same-property pool once a substantial portion of the NOI growth expected from the development or redevelopment is reflected in both the current and comparable prior year period, generally the earlier of one year after construction is substantially complete or when GLA related to the redevelopment is 90% leased. Acquisitions are moved into the same-property pool once we have owned the property for the entirety of the comparable periods and the property is not under significant development or redevelopment.

We calculate same-property cash NOI using net income as defined by GAAP reflecting only those income and expense items that are incurred at the property level, adjusted for the following items: lease termination fees, bankruptcy settlement income, non-cash rental income and ground rent expense and income or expenses that we do not believe are representative of ongoing operating results, if any.

The most directly comparable GAAP financial measure to cash NOI is net income. Cash NOI excludes certain components from net income in order to provide results that are more closely related to a property’s results of operations. We calculate cash NOI by adjusting GAAP operating income to add back depreciation and amortization expense, general and administrative expenses, real estate impairment losses and non-cash ground rent expense, and deduct non-cash rental income resulting from the straight-lining of rents and amortization of acquired below market leases net of above market leases.

We use cash NOI internally to make investment and capital allocation decisions and to compare the unlevered performance of our properties to our peers. Further, we believe cash NOI is useful to investors as a performance measure because, when compared across periods, cash NOI reflects the impact on operations from trends in occupancy rates, rental rates, operating costs and acquisition and disposition activity on an unleveraged basis, providing perspective not immediately apparent from operating income or net income. As such, cash NOI assists in eliminating disparities in net income due to the development, redevelopment, acquisition or disposition of properties during the periods presented, and thus provides a more consistent performance measure for the comparison of the operating performance of the Company’s properties. Cash NOI and same-property cash NOI should not be considered substitutes for operating income or net income and may not be comparable to similarly titled measures employed by others.

Edgar Filing: Urban Edge Properties - Form 10-Q

Same-property cash NOI increased by \$1.9 million, or 4.1%, for the three months ended September 30, 2016 as compared to the three months ended September 30, 2015 and by \$4.8 million, or 3.6% for the nine months ended September 30, 2016 as compared to the nine months ended September 30, 2015.

Edgar Filing: Urban Edge Properties - Form 10-Q

The following table reconciles net income to cash NOI and same-property cash NOI for the three and nine months ended September 30, 2016 and 2015.

| (Amounts in thousands) | For the three months ended | | For the nine months ended | |
|---|----------------------------|----------|---------------------------|-----------|
| | September 30, 2016 | 2015 | September 30, 2016 | 2015 |
| Net income | \$20,505 | \$20,045 | \$76,364 | \$25,181 |
| Add: income tax expense | 319 | 394 | 349 | 1,399 |
| Income before income taxes | 20,824 | 20,439 | 76,713 | 26,580 |
| Gain on sale of real estate | — | — | (15,618) | — |
| Interest income | (176) | (39) | (520) | (101) |
| Interest and debt expense | 12,766 | 13,611 | 39,015 | 42,021 |
| Operating income | 33,414 | 34,011 | 99,590 | 68,500 |
| Depreciation and amortization | 14,435 | 13,603 | 41,908 | 41,568 |
| General and administrative expense | 6,618 | 6,385 | 20,873 | 25,503 |
| Transaction costs | 223 | 151 | 307 | 22,437 |
| NOI | 54,690 | 54,150 | 162,678 | 158,008 |
| Less: non-cash revenue and expenses | (1,823) | (1,625) | (5,088) | (4,726) |
| Cash NOI ⁽¹⁾ | 52,867 | 52,525 | 157,590 | 153,282 |
| Adjustments: | | | | |
| Cash NOI related to properties being redeveloped ⁽¹⁾ | (4,425) | (4,331) | (12,634) | (13,269) |
| Tenant bankruptcy settlement income | (545) | (1,774) | (2,035) | (3,034) |
| Management and development fee income from non-owned properties | (375) | (551) | (1,356) | (1,779) |
| Cash NOI related to properties acquired, disposed, or in foreclosure ⁽¹⁾ | (392) | (435) | (1,814) | (1,365) |
| Environmental remediation costs | — | — | — | 1,379 |
| Other ⁽²⁾ | 45 | (112) | 129 | (159) |
| Subtotal adjustments | (5,692) | (7,203) | (17,710) | (18,227) |
| Same-property cash NOI | \$47,175 | \$45,322 | \$139,880 | \$135,055 |

⁽¹⁾ Cash NOI is calculated as total property revenues less property operating expenses, excluding the net effects of non-cash rental income and non-cash ground rent expense.

⁽²⁾ Other adjustments include revenue and expense items attributable to non-same properties and corporate activities.

Funds From Operations

FFO for the three and nine months ended September 30, 2016 was \$34.8 million and \$102.2 million, respectively, compared to \$33.5 million and \$66.3 million, respectively, for the three and nine months ended September 30, 2015. We calculate FFO in accordance with the National Association of Real Estate Investment Trusts' ("NAREIT") definition. NAREIT defines FFO as net income (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciated real estate assets, real estate impairment losses, rental property depreciation and amortization expense. We believe FFO is a meaningful non-GAAP financial measure useful in comparing our levered operating performance from period to period both internally and among our peers because this non-GAAP measure excludes net gains on sales of depreciable real estate, real estate impairment losses, rental property depreciation and amortization expense which implicitly assumes that the value of real estate diminishes predictably over time rather than fluctuating based on market conditions. FFO does not represent cash flows from operating activities in accordance with GAAP, should not be considered an alternative to net income as an indication of our performance, and is not indicative of cash flow as a measure of liquidity or our ability to make cash distributions. FFO may not be comparable to similarly titled measures employed by others.

| (Amounts in thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|--|----------|------------------------------------|----------|
| | 2016 | 2015 | 2016 | 2015 |
| Net income | \$20,505 | \$20,045 | \$76,364 | \$25,181 |
| Less (net income) attributable to noncontrolling interests in: | | | | |
| Operating partnership | (1,239) | (1,179) | (4,594) | (1,605) |
| Consolidated subsidiaries | (1) | (6) | 1 | (17) |
| Net income attributable to common shareholders | 19,265 | 18,860 | 71,771 | 23,559 |
| Adjustments: | | | | |
| Gain on sale of real estate | — | — | (15,618) | — |
| Rental property depreciation and amortization | 14,269 | 13,452 | 41,419 | 41,102 |
| Limited partnership interests in operating partnership ⁽¹⁾ | 1,239 | 1,179 | 4,594 | 1,605 |
| FFO applicable to diluted common shareholders | \$34,773 | \$33,491 | \$102,166 | \$66,266 |

⁽¹⁾ Represents earnings allocated to vested LTIP and OP unit holders for unissued common shares which have been excluded for purposes of calculating earnings per diluted share for the periods presented. FFO calculations include earnings allocated to vested LTIP and OP unit holders and the respective weighted average share totals include the shares that may be issued upon redemption of units as their inclusion is dilutive.

Liquidity and Capital Resources

Due to the nature of our business, we typically generate significant amounts of cash from operations; however, the cash generated from operations is primarily paid to our stockholders and unitholders of the Operating Partnership in the form of distributions. Our status as a REIT requires that we distribute 90% of our REIT taxable income each year. Our Board of Trustees declared a quarterly dividend of \$0.20 per common share and OP Unit for each of the first three quarters in 2016, or an annual rate of \$0.80. We expect to pay regular cash dividends, however, the timing, declaration, amount and payment of distributions to shareholders and unitholders of the Operating Partnership falls within the discretion of our Board of Trustees. Our Board of Trustees' decisions regarding the payment of dividends depends on many factors, such as maintaining our REIT tax status, our financial condition, earnings, capital requirements, debt service obligations, limitations under our financing arrangements, industry practice, legal requirements, regulatory constraints, and other factors.

Property rental income is our primary source of cash flow and is dependent on a number of factors including our occupancy level and rental rates, as well as our tenants' ability to pay rent. Our properties provide us with a relatively consistent stream of cash flow that enables us to pay operating expenses, debt service and recurring capital expenditures. Other sources of liquidity to fund cash requirements include proceeds from financings, equity offerings and asset sales.

Our short-term liquidity requirements consist of normal recurring operating expenses, lease obligations, regular debt service requirements (including debt service relating to additional or replacement debt, as well as scheduled debt maturities), recurring expenditures (general & administrative expenses), non-recurring expenditures (such as tenant improvements and redevelopments) and distributions to shareholders and unitholders of the Operating Partnership. Our long-term capital requirements consist primarily of maturities under our long-term debt agreements, development and redevelopment costs and potential acquisitions.

At September 30, 2016, we had cash and cash equivalents of \$149.7 million and no amounts drawn on our line of credit. On August 8, 2016 the Company established an at-the-market ("ATM") equity program, pursuant to which the Company may offer and sell its common shares, par value \$0.01 per share, with an aggregate gross sales price of up to \$250.0 million. During September 2016, the Company issued 172,403 common shares at a weighted average price of \$28.58 under the ATM equity program, generating cash proceeds of \$4.9 million. We have no debt maturing for the remainder of 2016 or 2017. We currently believe that cash flows from operations over the next 12 months, together with cash on hand, our ATM equity program, our line of credit and our general ability to access the capital markets will be sufficient to finance our operations and fund our debt service requirements and capital expenditures.

Summary of Cash Flows

Our cash flow activities are summarized as follows:

| (Amounts in thousands) | Nine Months Ended September 30, | | |
|---|---------------------------------|-----------|---------------------|
| | 2016 | 2015 | Increase (Decrease) |
| Net cash provided by operating activities | \$99,182 | \$99,852 | \$ (670) |
| Net cash used in investing activities | (26,340) | (27,633) | 1,293 |
| Net cash provided by (used in) financing activities | (92,127) | 122,519 | (214,646) |

Cash and cash equivalents was \$149.7 million at September 30, 2016, compared to \$169.0 million as of December 31, 2015, a decrease of \$19.3 million. Net cash provided by operating activities of \$99.2 million for the nine months ended September 30, 2016 comprised of \$104.6 million of cash from operating income and \$5.4 million net decrease in cash due to timing of cash receipts and payments related to changes in operating assets and liabilities. Net cash used

Edgar Filing: Urban Edge Properties - Form 10-Q

in investing activities of \$26.3 million for the nine months ended September 30, 2016 was comprised of (i) \$45.7 million of real estate additions, partially offset by, (ii) \$19.9 million proceeds from the sale of operating properties. Net cash used in financing activities of \$92.1 million for the nine months ended September 30, 2016 was comprised of (i) \$63.1 million of distributions paid to common shareholders and unitholders of the Operating Partnership and (ii) \$34.0 million for debt repayments, offset by, (iii) \$5.0 million proceeds from the issuance of common shares including shares issued under our ATM equity program.

Financing Activities and Contractual Obligations

Below is a summary of our outstanding debt and maturities as of September 30, 2016.

| (Amounts in thousands) | Maturity | Interest Rate at September 30, 2016 | Principal Balance at September 30, 2016 |
|---|------------|--|--|
| Cross collateralized mortgage loan: | | | |
| Fixed Rate | 9/10/2020 | 4.35% | \$ 522,762 |
| Variable Rate ⁽¹⁾ | 9/10/2020 | 2.36% | 38,756 |
| Total cross collateralized | | | 561,518 |
| First mortgages secured by: | | | |
| North Bergen (Tonnelle Avenue) | 1/9/2018 | 4.59% | 74,244 |
| Englewood ⁽³⁾ | 10/1/2018 | 6.22% | 11,537 |
| Montehiedra Town Center, Senior Loan ⁽²⁾ | 7/6/2021 | 5.33% | 87,709 |
| Montehiedra Town Center, Junior Loan ⁽²⁾ | 7/6/2021 | 3.00% | 30,000 |
| Bergen Town Center | 4/8/2023 | 3.56% | 300,000 |
| Las Catalinas | 8/6/2024 | 4.43% | 130,000 |
| Mount Kisco (Target) | 11/15/2034 | 6.40% | 14,986 |
| Total mortgages payable | | | 1,209,994 |
| Unamortized debt issuance costs | | | (8,528) |
| Total mortgages payable, net of unamortized debt issuance costs | | | \$ 1,201,466 |

Subject to a LIBOR floor of 1.00%, bears interest at LIBOR plus 136 bps. In June 2016, in connection with the

⁽¹⁾ sale of our property in Waterbury, CT, we prepaid \$21.2 million of the variable rate portion of our cross collateralized mortgage loan.

On January 6, 2015, we completed the modification of the \$120.0 million, 6.04% mortgage loan secured by

⁽²⁾ Montehiedra. Refer to Note 7- Mortgages Payable of our consolidated and combined financial statements included in Part I, Item I of this Quarterly Report on Form 10-Q.

On March 30, 2015, we notified the lender that due to tenants vacating, the property's operating cash flow would be

⁽³⁾ insufficient to pay its debt service. As of September 30, 2016 we were in default and the property was transferred to receivership. Urban Edge no longer manages the property but will remain its title owner until the receiver disposes of the property.

The net carrying amount of real estate collateralizing the above indebtedness amounted to approximately \$863.3 million as of September 30, 2016. Our mortgage loans contain covenants that limit our ability to incur additional indebtedness on these properties and in certain circumstances, require lender approval of tenant leases and/or yield maintenance upon repayment prior to maturity. Our property in Waterbury, CT was held as collateral in our cross collateralized mortgage loan. In connection with the sale of our property in Waterbury, CT on June 9, 2016, we prepaid \$21.2 million of the variable rate component of our cross collateralized mortgage loan in order to maintain compliance with covenant requirements. As of September 30, 2016, we were in compliance with all debt covenants.

On January 15, 2015, we entered into a \$500 million unsecured Revolving Credit Agreement (the "Agreement") with certain financial institutions. The Agreement has a four-year term with two six-month extension options. Borrowings under the Agreement are subject to interest at LIBOR plus 1.15% and we are required to pay an annual facility fee of 20 basis points. Both the spread over LIBOR and the facility fee are based on our current leverage ratio and are subject to increase if our leverage ratio increases above predefined thresholds. The Agreement contains customary financial covenants including a maximum leverage ratio of 60% and a minimum fixed charge coverage ratio of 1.5x. No amounts have been drawn to date under the Agreement.

During the year ended December 31, 2014, Montehiedra Town Center (“Montehiedra”), our property in the San Juan area of Puerto Rico, was experiencing financial difficulties which resulted in a substantial decline in its net operating cash flows. As such, we transferred the mortgage loan secured by Montehiedra to the special servicer and discussed restructuring the terms of the mortgage loan. In January 2015 we completed the modification of the \$120.0 million, 6.04% mortgage loan. The loan was extended from July 2016 to July 2021 and separated into two tranches, a senior \$90.0 million position with interest at 5.33% to be paid currently and a junior \$30.0 million position with interest accruing at 3.0%. As part of the planned redevelopment of the property, we committed to fund \$20.0 million through an intercompany loan for leasing and capital expenditures of which \$14.5 million has been funded as of September 30, 2016. This \$20.0 million intercompany loan is senior to the \$30.0 million mortgage position noted above and accrues interest at 10%. Both the intercompany loan and related interest are eliminated in our consolidated financial statements. We incurred \$2.0 million of debt issuance costs in connection with the loan modification.

Capital Expenditures

The following summarizes capital expenditures presented on a cash basis for the nine months ended September 30, 2016 and 2015:

| (Amounts in thousands) | Nine Months Ended September 30, | |
|-------------------------------------|---------------------------------------|----------|
| | 2016 | 2015 |
| Capital expenditures: | | |
| Development and redevelopment costs | \$38,835 | \$13,375 |
| Maintenance capital expenditures | 4,081 | 9,277 |
| Tenant improvements and allowances | 2,752 | 1,991 |
| Total capital expenditures | \$45,668 | \$24,643 |

The increase in development and redevelopment costs during the nine months ended September 30, 2016 as compared to the same period in 2015 was primarily the result of costs incurred for active redevelopment projects at Bruckner Boulevard, Montehiedra Town Center and Garfield totaling \$28.8 million. The decrease in maintenance capital expenditures during the nine months ended September 30, 2016 as compared to the same period in 2015 was primarily the result of the timing of capital projects.

As of September 30, 2016, we had approximately \$126.1 million of active redevelopment, development and anchor repositioning projects at various stages of completion and \$5.6 million of completed projects pending twelve month stabilization, an increase of \$8.9 million from \$122.8 million of projects as of December 31, 2015. We have advanced these projects \$34.5 million since December 31, 2015 and anticipate that these projects will require an additional \$65.4 million over the next two years to complete. We expect to fund these projects using cash on hand, proceeds from dispositions, borrowings under our line of credit and/or using secured debt, or issuing equity.

Commitments and Contingencies

Loan Commitments

In January 2015 we completed a modification of the \$120.0 million, 6.04% mortgage loan secured by Montehiedra. As part of the planned redevelopment of the property, we committed to fund \$20.0 million for leasing and other capital expenditures of which \$14.5 million has been funded as of September 30, 2016.

Insurance

We maintain general liability insurance with limits of \$200 million per occurrence and all-risk property and rental value insurance coverage with limits of \$500 million (\$150 million for properties in Puerto Rico) per occurrence, with sub-limits for certain perils such as floods and earthquakes on each of our properties. We also maintain coverage for terrorism acts with limits of \$500 million (\$150 million for properties in Puerto Rico) per occurrence and in the aggregate (excluding coverage for nuclear, biological, chemical or radiological terrorism events) as defined by the Terrorism Risk Insurance Program Reauthorization Act, which expires in December 2020. Insurance premiums are charged directly to each of the retail properties as well as warehouses. We will be responsible for deductibles and losses in excess of insurance coverage, which could be material.

We continue to monitor the state of the insurance market and the scope and costs of coverage for acts of terrorism. However, we cannot anticipate what coverage will be available on commercially reasonable terms in the future.

Our mortgage loans are non-recourse and contain customary covenants requiring adequate insurance coverage. Although we believe that we currently have adequate insurance coverage for purposes of these agreements, we may not be able to obtain an equivalent amount of coverage at reasonable costs in the future. If lenders insist on greater coverage than we are able to obtain, it could adversely affect our ability to finance our properties and expand our portfolio.

Environmental Matters

Each of our properties has been subjected to varying degrees of environmental assessment at various times. Based on these assessments and the projected remediation costs, we accrued costs of \$1.4 million on our consolidated balance sheets for potential remediation costs for environmental contamination at two properties. While this accrual reflects our best estimate of the potential costs of remediation, no amounts have currently been expended and there can be no assurance that the actual costs will not exceed this amount. With respect to our other properties, the environmental assessments did not reveal any material environmental contamination. However, there is no assurance that the identification of new areas of contamination, changes in the extent or

known scope of contamination, the discovery of additional sites, or changes in cleanup requirements would not result in significant costs to us.

Bankruptcies

Although base rent is supported by long-term lease contracts, tenants who file bankruptcy may have the legal right to reject any or all of their leases and close related stores. In the event that a tenant with a significant number of leases in our shopping centers files bankruptcy and cancels its leases, we could experience a reduction in our revenues. We monitor the operating performance and rent collections of all tenants in our shopping centers, especially those tenants in arrears or operating retail formats that are experiencing significant changes in competition, business practice, or store closings in other locations. We are not aware of any bankruptcy or announced store closings by any tenants in our shopping centers that would individually cause a material reduction in our revenues.

Inflation and Economic Condition Considerations

Most of our leases contain provisions designed to partially mitigate the impact of inflation. Although inflation has been low in recent periods and has had a minimal impact on the performance of our shopping centers, there are more recent data suggesting that inflation may be a greater concern in the future given economic conditions and governmental fiscal policy. Most of our leases require tenants to pay their share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation, although some larger tenants have capped the amount of these operating expenses they are responsible for under the lease. A small number of our leases also include percentage rent clauses enabling us to receive additional rent based on tenant sales above a predetermined level, which sales generally increase as prices rise and are typically related to increases in the Consumer Price Index or similar inflation indices.

Off-Balance Sheet Arrangements

We do not have any off-balance sheet arrangements as of September 30, 2016 or December 31, 2015.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest Rate Risk

We have exposure to fluctuations in interest rates, which are sensitive to many factors that are beyond our control. The following table discusses our exposure to hypothetical changes in market rates of interest on interest expense for our variable rate debt and fixed-rate debt. Interest rate risk amounts were determined by considering the impact of hypothetical interest rates on our debt. This analysis does not take into account all of the factors that may affect our debt, such as the effect that a changing interest rate environment could have on the overall level of economic activity or the action that our management might take to reduce our exposure to the change. This analysis assumes no change in our financial structure. Our exposure to a change in interest rates is summarized in the table below.

| (Amounts in thousands) | 2016 | | Effect of 1% Change in Base Rates | 2015 | |
|------------------------|----------------------------|--------------------------------|-----------------------------------|----------------------------|--------------------------------|
| | September 30, Balance | Weighted Average Interest Rate | | December 31, Balance | Weighted Average Interest Rate |
| Variable Rate | \$38,756 | 2.36% | \$ 388 | \$60,000 | 2.36% |
| Fixed Rate | 1,171,238 | 4.26% | — | 1,183,957 | 4.25% |
| | \$1,209,994 ⁽¹⁾ | | \$ 388 | \$1,243,957 ⁽¹⁾ | |

⁽¹⁾ Excludes unamortized debt issuance costs. The fixed rate debt was presented net of unamortized fees of \$1.7 million as of December 31, 2015 in our Form 10-K as filed with SEC for Urban Edge Properties. The net unamortized fees of \$1.7 million were revised to be presented with unamortized debt issuance costs as disclosed in Note 7 - Mortgages Payable to our consolidated and combined financial statements included in Part I, Item I of this Quarterly Report on Form 10-Q.

We may utilize various financial instruments to mitigate the impact of interest rate fluctuations on our cash flows and earnings, including hedging strategies, depending on our analysis of the interest rate environment and the costs and risks of such strategies. As of September 30, 2016, we did not have any hedging instruments in place.

Fair Value of Debt

The estimated fair value of our consolidated debt is calculated based on current market prices and discounted cash flows at the current rate at which similar loans would be made to borrowers with similar credit ratings for the remaining term of such debt. As of September 30, 2016, the estimated fair value of our consolidated debt was \$1.3 billion.

Other Market Risks

As of September 30, 2016, we had no material exposure to any other market risks (including foreign currency exchange risk or commodity price risk).

In making this determination and for purposes of the SEC's market risk disclosure requirements, we have estimated the fair value of our financial instruments at September 30, 2016 based on pertinent information available to management as of that date. Although management is not aware of any factors that would significantly affect the estimated amounts as of September 30, 2016, future estimates of fair value and the amounts which may be paid or realized in the future may differ significantly from amounts presented.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures (Urban Edge Properties)

We maintain disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the “Exchange Act”)) that are designed to provide reasonable assurance that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures. Because of inherent limitations, disclosure controls and procedures, no matter how well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of disclosure controls and procedures are met.

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures are effective.

There have not been any changes in our internal control over financial reporting (as defined in Rule 13a-15(f)) that occurred during the three and nine months ended September 30, 2016 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Evaluation of Disclosure Controls and Procedures (Urban Edge Properties LP)

The Operating Partnership’s management maintains disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the “Exchange Act”)) that are designed to provide reasonable assurance that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer of our general partner, as appropriate to allow timely decisions regarding required disclosures. Because of inherent limitations, disclosure controls and procedures, no matter how well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of disclosure controls and procedures are met. The Operating Partnership’s management, with the participation of the Chief Executive Officer and Chief Financial Officer of our general partner, evaluated the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer of our general partner concluded that, as of the end of the period covered by this report, our disclosure controls and procedures are effective. There have not been any changes in our internal control over financial reporting (as defined in Rule 13a-15(f)) that occurred during the three and nine months ended September 30, 2016 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are party to various legal actions that arise in the ordinary course of business. In our opinion, after consultation with legal counsel, the outcome of such matters is not expected to have a material adverse effect on our financial position, results of operations or cash flows.

ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors previously disclosed in the Company’s Annual Report for the year ended December 31, 2015 filed with the SEC on February 19, 2016.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Urban Edge Properties

(a) During the three months ended September 30, 2016, Urban Edge Properties issued an aggregate 172,403 shares of common stock under its ATM equity program in exchange for 172,403 common units of the Operating Partnership held by partners of Urban Edge Properties LP. Such shares were issued in reliance on an exemption from registration under Section 4(2) of the Securities Act of 1933, as amended.

(b) Not applicable.

(c) Issuer Purchases of Equity Securities.

| Period | (a) Total Number of Shares of Common Stock Purchased | (b) Average Price Paid per Share of Common Stock | (c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | (d) Maximum Number (or Approximate Dollar Value) of Shares that May Yet to be Purchased Under the Plan or Program |
|--|---|--|---|--|
| July 1, 2016- July 31, 2016 | — | \$ — | N/A | N/A |
| August 1, 2016 - August 31, 2016 | 178 | (1) 22.83 | N/A | N/A |
| September 1, 2016 - September 30, 2016 | — | — | N/A | N/A |
| | 178 | \$ 22.83 | N/A | N/A |

(1) Represents shares of common stock surrendered by employees to us to satisfy such employees' tax withholding obligations in connection with the vesting of restricted common stock.

Urban Edge Properties LP

(a) Each time the Company issues shares of stock (other than in exchange for common units of the Operating Partnership when such common units are presented for redemption), it contributes the proceeds of such issuance to the Operating Partnership in return for an equivalent number of partnership units with rights and preferences analogous to the shares issued. During the three months ended September 30, 2016, pursuant to the Company's ATM equity program, the Operating Partnership issued an aggregate of 172,403 common units to the Company in exchange for approximately \$4.9 million, the aggregate proceeds of such common stock issuances to the Company. Such units were issued in reliance on an exemption from registration under Section 4(2) of the Securities Act of 1933, as amended.

(b) Not applicable.

(c) Issuer Purchases of Equity Securities.

| Period | (a) Total Number of Units Purchased | (b) Average Price Paid per Unit | (c) Total Number of Units Purchased as Part of Publicly Announced Plans or Programs | (d) Maximum Number (or Approximate Dollar Value) of Shares that May Yet to be Purchased Under the Plan or Program |
|--|---|---|--|--|
| July 1, 2016- July 31, 2016 | — | \$ — | N/A | N/A |
| August 1, 2016 - August 31, 2016 | 178 | (1) 22.83 | N/A | N/A |
| September 1, 2016 - September 30, 2016 | 172,403 | (2) 28.58 | N/A | N/A |

Edgar Filing: Urban Edge Properties - Form 10-Q

172,581 \$ 28.57 N/A N/A

(1) Represents common units of the Operating Partnership previously held by Urban Edge Properties that were redeemed in connection with the surrender of shares of restricted common stock of Urban Edge Properties by employees to Urban Edge Properties to satisfy such employees' tax withholding obligations in connection with the vesting of restricted common stock.

(2) Represents common units issued to Urban Edge Properties in exchange for approximately \$4.9 million.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

A list of exhibits to this Quarterly Report on Form 10-Q is set forth on the Exhibit Index immediately preceding such exhibits and is incorporated herein by reference.

INDEX TO EXHIBITS

The following exhibits are filed as part of this Quarterly Report on Form 10-Q:

| Exhibit Number | Exhibit Description |
|----------------|---|
| 31.1 | Certification by the Chief Executive Officer for Urban Edge Properties pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification by the Chief Financial Officer for Urban Edge Properties pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.3 | Certification by the Chief Executive Officer for Urban Edge Properties LP pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.4 | Certification by the Chief Financial Officer for Urban Edge Properties LP pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification by the Chief Executive Officer and Chief Financial Officer for Urban Edge Properties pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2 | Certification by the Chief Executive Officer and Chief Financial Officer for Urban Edge Properties LP pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101.INS | XBRL Instance Document |
| 101.SCH | XBRL Taxonomy Extension Schema |
| 101.CAL | XBRL Extension Calculation Linkbase |
| 101.LAB | XBRL Extension Labels Linkbase |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase |

PART IV

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on their behalf by the undersigned thereunto duly authorized.

URBAN EDGE PROPERTIES
(Registrant)

/s/ Mark Langer
Mark Langer, Chief Financial
Officer

Date: November 2, 2016

URBAN EDGE PROPERTIES LP
By: Urban Edge Properties, General
Partner

/s/ Mark Langer
Mark Langer, Chief Financial
Officer

Date: November 2, 2016