

REED'S, INC.  
Form 8-K/A  
February 14, 2019

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 8-K/A**

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 31, 2018

**REED'S, INC.**

(Exact name of registrant as specified in its charter)

Delaware                      001-32501    35-2177773  
(State or other jurisdiction) (Commission (IRS Employer  
of incorporation)              File Number) Identification No.)

**201 Merritt 7 Corporate Park**

**Norwalk, Connecticut 06851**

(Address of principal executive offices and zip code)

Not applicable

(Former name or former address if changed since last report)

Registrant's telephone number, including area code: (203) 890-0557

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**EXPLANATORY NOTE**

This current report on Form 8-K/A (this “Amendment”) amends the current report on Form 8-K dated December 31, 2018 filed by Reed’s, Inc., a Delaware corporation (“Reed’s”) with the U.S. Securities and Exchange Commission (the “Original Form 8-K”) for the purpose of filing exhibits and providing enhanced disclosure (i) regarding the terms of Christopher J. Reed’s assumption of manufacturing plant lease and his related stock pledge and (ii) that Reed’s is seeking waivers of registration rights granted to purchasers of common stock of Reed’s sold by Chris Reed to partially finance the purchase of the plant Except as set forth herein, none of the disclosures in the Original Form 8-K are being modified.

### **Item 1.01 Entry into a Material Definitive Agreement**

On December 31, 2018, Reed's sold its beverage manufacturing equipment and private label beverage business for a purchase price of \$1.25 million pursuant to an asset purchase agreement of the same date with California Custom Beverage, LLC, an entity owned by Chris Reed, founder, CIO and board member of Reed's. Chris Reed obtained debt financing from a commercial bank, PMC Financial Services, LLC, in the amount of \$1,050,000. In addition, in support of the transaction, a group of current REED shareholders, including Chairman John Bello and certain institutional investors, purchased 350,000 REED shares from Chris Reed at \$2.00 per share, in a private transaction exempt from the registration requirements of the Securities Act of 1933. The pricing was based on the higher of \$2.00 per share or a 10% discount to the 5 day VWAP ending December 28, 2018. Reed's agreed to file a resale registration on behalf of the purchasers to register the restricted shares within 20 days.

As part of the asset purchase transaction, Reed's received a full release from the building lease obligations of the LA plant, will receive a 5% royalty on private label sales to existing customers for 3 years and a 5% referral fee on private label sales to referred customers for 3 years.

As part of the lease assignment, Christopher J. Reed deposited 800,000 shares of common stock of Reed's to be held in an account pledged to and for the benefit of the lessor, to be sold, pursuant to a 10b5-1 plan and subject to volume limitations of Rule 144, in increments of 250,000 shares per quarter until a total of \$1,200,000 has been generated from such quarterly sales. The pledged shares may be sold pursuant to the 10b5-1 plan at prices above \$3.00 or above the 200 day moving average of Reed's common stock on the NYSE American, which moving average (by way of example) was reported by Bloomberg L.P. as \$2.66 on February 13, 2019. All proceeds from such sales (up to \$1,200,000) will be immediately delivered to lessor and held by lessor as the additional security deposit, to secure California Custom Beverage, LLC's obligations under the lease. Christopher J. Reed and his wife Judy Holloway Reed are also individually guaranteeing California Custom Beverage, LLC's performance under the lease.

Pursuant to the asset purchase agreement, the equipment was sold on an "as-is, where is" basis. In addition, the parties entered into a 3-year co-packing contract for the production of Reed's beverages in glass bottles at prevailing West Coast market rates. Certain transitional services will be provided by Reed's to the purchaser for 30 days. The transaction documents also contain customary protections for intellectual property and non-competition provisions.

The description of the transaction documents contained herein does not purport to be complete and is qualified in its entirety by reference to the complete text of the transaction documents filed as exhibits to this Current Report on Form 8-K.

**Item 2.01 Completion of Acquisition or Disposition of Assets.**

The disclosures set forth in Item 1.01 are incorporated herein by reference.

Fair market value of the assets sold was determined after an extensive sales process led by Gordon Brothers and competitive bidding process. The company's audit committee reviewed and approved the related party transaction as well.

**Item 9.01. Financial Statements and Exhibits.**

**(d) Exhibits.**

- 10.1 Asset Purchase Agreement by and between Reed's Inc. and California Custom Beverage LLC dated December 31, 2018.
- 10.2 Assignment and Assumption of Lease and Consent of Lessor by and between Reed's Inc. and California Custom Beverage LLC dated December 31, 2018.
- 10.3 Transition Services Agreement by and between Reed's Inc. and California Custom Beverage LLC dated December 31, 2018.
- 10.4 Referral Agreement by and between Reed's Inc. and California Custom Beverage LLC dated December 31, 2018.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

REEDS, INC.,  
a Delaware corporation

Dated: February 15, 2019 By: */s/ Iris Snyder*  
Iris Snyder,  
Chief Financial Officer

