

EAGLE BANCORP INC
Form 10-Q
May 10, 2016
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended March 31, 2016

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number 0-25923

Eagle Bancorp, Inc.

(Exact name of registrant as specified in its charter)

Maryland

52-2061461

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(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification No.)

7830 Old Georgetown Road, Third Floor, Bethesda, Maryland 20814
(Address of principal executive offices) (Zip Code)
(301) 986-1800

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Smaller Reporting Company

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of April 30, 2016, the registrant had 33,591,710 shares of Common Stock outstanding.

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EAGLE BANCORP, INC.

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Table Of Contents**Item 1 – Financial Statements (Unaudited)****EAGLE BANCORP, INC.****Consolidated Balance Sheets (Unaudited)**

(dollars in thousands, except per share data)

| | March 31, 2016 | December 31, 2015 | March 31, 2015 |
|---|---------------------------|------------------------------|---------------------------|
| Assets | | | |
| Cash and due from banks | \$11,856 | \$10,270 | \$9,615 |
| Federal funds sold | 14,905 | 3,791 | 2,700 |
| Interest bearing deposits with banks and other short-term investments | 175,136 | 284,302 | 403,346 |
| Investment securities available-for-sale, at fair value | 487,609 | 487,869 | 333,531 |
| Federal Reserve and Federal Home Loan Bank stock | 17,696 | 16,903 | 16,793 |
| Loans held for sale | 45,679 | 47,492 | 62,758 |
| Loans | 5,155,871 | 4,998,368 | 4,444,893 |
| Less allowance for credit losses | (54,608) | (52,687) | (47,779) |
| Loans, net | 5,101,263 | 4,945,681 | 4,397,114 |
| Premises and equipment, net | 17,939 | 18,254 | 18,185 |
| Deferred income taxes | 41,136 | 40,311 | 32,089 |
| Bank owned life insurance | 58,974 | 58,682 | 56,983 |
| Intangible assets, net | 108,268 | 108,542 | 109,617 |
| Other real estate owned | 3,846 | 5,852 | 12,338 |
| Other assets | 46,915 | 47,628 | 44,106 |
| Total Assets | \$6,131,222 | \$6,075,577 | \$5,499,175 |

Liabilities and Shareholders' Equity**Liabilities**

Deposits:

| | | | |
|--------------------------------|------------------|------------------|------------------|
| Noninterest bearing demand | \$1,474,102 | \$1,405,067 | \$1,196,165 |
| Interest bearing transaction | 219,646 | 178,797 | 178,291 |
| Savings and money market | 2,704,249 | 2,835,325 | 2,405,435 |
| Time, \$100,000 or more | 409,698 | 406,570 | 412,691 |
| Other time | 381,951 | 332,685 | 391,783 |
| Total deposits | 5,189,646 | 5,158,444 | 4,584,365 |
| Customer repurchase agreements | 66,963 | 72,356 | 58,589 |
| Long-term borrowings | 68,958 | 68,928 | 78,135 |
| Other liabilities | 43,159 | 37,248 | 36,556 |
| Total Liabilities | 5,368,726 | 5,336,976 | 4,757,645 |

Shareholders' Equity

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| | | | |
|--|--------------------|--------------------|--------------------|
| Preferred stock, par value \$.01 per share, shares authorized 1,000,000, Series B, \$1,000 per share liquidation preference, shares issued and outstanding 0 at March 31, 2016 and December 31, 2015, and 56,600 at March 31, 2015; Series C, \$1,000 per share liquidation preference, shares issued and outstanding 0 at March 31, 2016, and December 31, 2015, and 15,300 at March 31, 2015 | - | - | 71,900 |
| Common stock, par value \$.01 per share; shares authorized 100,000,000, shares issued and outstanding 33,581,599, 33,467,893 and 33,303,467 respectively | 333 | 331 | 329 |
| Warrant | 946 | 946 | 946 |
| Additional paid in capital | 505,338 | 503,529 | 495,784 |
| Retained earnings | 256,926 | 233,604 | 169,291 |
| Accumulated other comprehensive income | (1,047) | 191 | 3,280 |
| Total Shareholders' Equity | 762,496 | 738,601 | 741,530 |
| Total Liabilities and Shareholders' Equity | \$6,131,222 | \$6,075,577 | \$5,499,175 |

See notes to consolidated financial statements.

Table Of Contents**EAGLE BANCORP, INC.****Consolidated Statements of Operations (Unaudited)****(dollars in thousands, except per share data)**

| | Three Months Ended March 31, | |
|---|---|---------------|
| | 2016 | 2015 |
| Interest Income | | |
| Interest and fees on loans | \$64,922 | \$57,179 |
| Interest and dividends on investment securities | 2,588 | 2,139 |
| Interest on balances with other banks and short-term investments | 284 | 138 |
| Interest on federal funds sold | 13 | 9 |
| Total interest income | 67,807 | 59,465 |
| Interest Expense | | |
| Interest on deposits | 4,143 | 3,242 |
| Interest on customer repurchase agreements | 37 | 27 |
| Interest on short-term borrowings | - | 54 |
| Interest on long-term borrowings | 1,037 | 1,411 |
| Total interest expense | 5,217 | 4,734 |
| Net Interest Income | 62,590 | 54,731 |
| Provision for Credit Losses | 3,043 | 3,310 |
| Net Interest Income After Provision For Credit Losses | 59,547 | 51,421 |
| Noninterest Income | | |
| Service charges on deposits | 1,448 | 1,333 |
| Gain on sale of loans | 1,463 | 3,587 |
| Gain on sale of investment securities | 624 | 2,164 |
| Loss on early extinguishment of debt | - | (1,130) |
| Increase in the cash surrender value of bank owned life insurance | 390 | 390 |
| Other income | 2,365 | 1,460 |
| Total noninterest income | 6,290 | 7,804 |
| Noninterest Expense | | |
| Salaries and employee benefits | 16,119 | 15,706 |
| Premises and equipment expenses | 3,826 | 4,010 |
| Marketing and advertising | 774 | 685 |
| Data processing | 2,014 | 1,784 |
| Legal, accounting and professional fees | 1,063 | 982 |
| FDIC insurance | 809 | 771 |
| Merger expenses | - | 111 |
| Other expenses | 3,497 | 4,024 |
| Total noninterest expense | 28,102 | 28,073 |
| Income Before Income Tax Expense | 37,735 | 31,152 |
| Income Tax Expense | 14,413 | 11,734 |

| | | |
|--|----------|----------|
| Net Income | 23,322 | 19,418 |
| Preferred Stock Dividends | - | 180 |
| Net Income Available to Common Shareholders | \$23,322 | \$19,238 |
| Earnings Per Common Share | | |
| Basic | \$0.70 | \$0.62 |
| Diluted | \$0.68 | \$0.61 |

See notes to consolidated financial statements.

Table Of Contents**EAGLE BANCORP, INC.****Consolidated Statements of Comprehensive Income (Unaudited)****(dollars in thousands)**

| | Three Months Ended March 31, 2016 2015 | |
|--|--|-----------------|
| Net Income | \$23,322 | \$19,418 |
| Other comprehensive (loss) income, net of tax: | | |
| Unrealized gain on securities available for sale | 3,578 | 1,931 |
| Unrealized loss on derivatives | (4,442) | - |
| Reclassification adjustment for net gains included in net income | (374) | (1,298) |
| Net change other comprehensive (loss) income | (1,238) | 633 |
| Comprehensive Income | \$22,084 | \$20,051 |

See notes to consolidated financial statements.

Table Of Contents**EAGLE BANCORP, INC.****Consolidated Statements of Changes in Shareholders' Equity (Unaudited)**

(dollars in thousands except share data)

| | Preferred | | Common | | Warrant | Additional Paid in Capital | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total Shareholders' Equity |
|--|-----------|--------|-------------------|---------------|---------------|-------------------------------------|----------------------|---|----------------------------------|
| | Shares | Amount | Shares | Amount | | | | | |
| Balance January 1, 2016 | - | \$- | 33,467,893 | \$ 331 | \$ 946 | \$ 503,529 | \$ 233,604 | \$ 191 | \$ 738,601 |
| Net Income | - | - | - | - | - | - | 23,322 | - | 23,322 |
| Net change in other comprehensive income, net of tax | - | - | - | - | - | - | - | (1,238) | (1,238) |
| Stock-based compensation | - | - | - | - | - | 1,430 | - | - | 1,430 |
| Issuance of common stock related to options exercised, net of shares withheld for payroll taxes | - | - | 15,915 | - | - | 159 | - | - | 159 |
| Tax benefits realized from stock compensation | - | - | - | - | - | 65 | - | - | 65 |
| Vesting of restricted stock awards issued at date of grant, net of shares withheld for payroll taxes | - | - | (10,434) | 2 | - | (2) | - | - | - |
| Restricted stock awards granted | - | - | 104,775 | - | - | - | - | - | - |
| Issuance of common stock related to employee stock purchase plan | - | - | 3,450 | - | - | 157 | - | - | 157 |
| Balance March 31, 2016 | - | \$- | 33,581,599 | \$ 333 | \$ 946 | \$ 505,338 | \$ 256,926 | \$ (1,047) | \$ 762,496 |

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| | | | | | | | | | |
|--|---------------|------------------|-------------------|---------------|---------------|-------------------|-------------------|-----------------|-------------------|
| Balance January 1, 2015 | 71,900 | \$ 71,900 | 30,139,396 | \$ 296 | \$ 946 | \$ 394,933 | \$ 150,037 | \$ 2,647 | \$ 620,759 |
| Net Income | - | - | - | - | - | - | 19,418 | - | 19,418 |
| Net change in other comprehensive income, net of tax | - | - | - | - | - | - | - | 633 | 633 |
| Stock-based compensation | - | - | - | - | - | 1,148 | - | - | 1,148 |
| Issuance of common stock related to options exercised, net of shares withheld for payroll taxes | - | - | 279,373 | 3 | - | 3,435 | - | - | 3,438 |
| Tax benefits realized from stock compensation | - | - | - | - | - | 1,450 | - | - | 1,450 |
| Vesting of restricted stock awards issued at date of grant, net of shares withheld for payroll taxes | - | - | (15,039) | 2 | - | (2) | - | - | - |
| Restricted stock awards granted | - | - | 78,070 | - | - | - | - | - | - |
| Shares issued in public offering, net of issuance costs of \$5,302 | - | - | 2,816,900 | 28 | - | 94,670 | - | - | 94,698 |
| Issuance of common stock related to employee stock purchase plan | - | - | 4,767 | - | - | 154 | - | - | 154 |
| Cash paid in lieu of fractional shares upon merger with Virginia Heritage | - | - | - | - | - | (4) | - | - | (4) |
| Preferred stock dividends | - | - | - | - | - | - | (164) | - | (164) |
| Balance March 31, 2015 | 71,900 | \$ 71,900 | 33,303,467 | \$ 329 | \$ 946 | \$ 495,784 | \$ 169,291 | \$ 3,280 | \$ 741,530 |

See notes to consolidated financial statements.

Table Of Contents**EAGLE BANCORP, INC.****Consolidated Statements of Cash Flows (Unaudited)****(dollars in thousands)**

| | Three Months Ended | |
|---|---------------------------|------------------|
| | March 31, | |
| | 2016 | 2015 |
| Cash Flows From Operating Activities: | | |
| Net Income | \$23,322 | \$19,418 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Provision for credit losses | 3,043 | 3,310 |
| Depreciation and amortization | 1,596 | 2,915 |
| Gains on sale of loans | (1,463) | (3,587) |
| Securities premium amortization (discount accretion), net | 1,142 | 683 |
| Origination of loans held for sale | (125,644) | (279,612) |
| Proceeds from sale of loans held for sale | 128,920 | 264,758 |
| Net increase in cash surrender value of BOLI | (390) | (390) |
| (Increase) decrease in deferred income taxes | (825) | 422 |
| Decrease in value of other real estate owned | 6 | 750 |
| Net (gain) loss on sale of other real estate owned | (573) | 17 |
| Net gain on sale of investment securities | (624) | (2,164) |
| Loss on early extinguishment of debt | - | 1,130 |
| Stock-based compensation expense | 1,430 | 1,148 |
| Tax benefits realized from stock compensation | (65) | (1,450) |
| Decrease (increase) in other assets | 713 | (296) |
| Increase in other liabilities | 5,911 | 623 |
| Net cash provided by operating activities | 36,499 | 7,675 |
| Cash Flows From Investing Activities: | | |
| Decrease in interest bearing deposits with other banks and short-term investments | 698 | 295 |
| Purchases of available for sale investment securities | (41,378) | (26,885) |
| Proceeds from maturities of available for sale securities | 24,182 | 12,110 |
| Proceeds from sale/call of available for sale securities | 15,700 | 65,701 |
| Purchases of Federal Reserve and Federal Home Loan Bank stock | (793) | (2,322) |
| Proceeds from redemption of Federal Reserve and Federal Home Loan Bank stock | - | 8,100 |
| Net increase in loans | (159,159) | (134,100) |
| Proceeds from sale of other real estate owned | 2,572 | 153 |
| Purchases of BOLI | - | (389) |
| Purchases of annuities | - | (992) |
| Bank premises and equipment acquired | (977) | (348) |
| Net cash used in investing activities | (159,155) | (78,677) |
| Cash Flows From Financing Activities: | | |
| Increase in deposits | 31,202 | 273,597 |
| Decrease in customer repurchase agreements | (5,393) | (2,531) |

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| | | |
|---|-----------|-----------|
| Issuance of common stock | - | 94,698 |
| Decrease in short-term borrowings | - | (100,000) |
| Decrease in long-term borrowings | - | (40,000) |
| Payment of dividends on preferred stock | - | (164) |
| Proceeds from exercise of stock options | 159 | 3,439 |
| Tax benefits realized from stock compensation | 65 | 1,450 |
| Payment in lieu of fractional shares | - | (4) |
| Proceeds from employee stock purchase plan | 157 | 153 |
| Net cash provided by financing activities | 26,190 | 230,638 |
| Net (Decrease) Increase In Cash and Cash Equivalents | (96,466) | 159,636 |
| Cash and Cash Equivalents at Beginning of Period | 298,363 | 256,025 |
| Cash and Cash Equivalents at End of Period | \$201,897 | \$415,661 |
| Supplemental Cash Flows Information: | | |
| Interest paid | \$6,105 | \$6,045 |
| Income taxes paid | \$7,100 | \$8,350 |
| Non-Cash Investing Activities | | |
| Transfers from loans to other real estate owned | \$- | \$- |
| Transfers from other real estate owned to loans | \$- | \$- |

See notes to consolidated financial statements.

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EAGLE BANCORP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1. Summary of Significant Accounting Policies

Basis of Presentation

The Consolidated Financial Statements include the accounts of Eagle Bancorp, Inc. and its subsidiaries (the “Company”), EagleBank (the “Bank”), Eagle Commercial Ventures, LLC (“ECV”), Eagle Insurance Services, LLC, and Bethesda Leasing, LLC, with all significant intercompany transactions eliminated.

The Consolidated Financial Statements of the Company included herein are unaudited. The Consolidated Financial Statements reflect all adjustments, consisting of normal recurring accruals that in the opinion of management, are necessary to present fairly the results for the periods presented. The amounts as of and for the year ended December 31, 2015 were derived from audited Consolidated Financial Statements. Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. There have been no significant changes to the Company’s Accounting Policies as disclosed in the Company’s Annual Report on Form 10-K for the year ended December 31, 2015. The Company believes that the disclosures are adequate to make the information presented not misleading. Certain reclassifications have been made to amounts previously reported to conform to the current period presentation.

These statements should be read in conjunction with the audited Consolidated Financial Statements and related notes included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2015. Operating results for the three months ended March 31, 2016 are not necessarily indicative of the results of operations to be expected for the remainder of the year, or for any other period.

Nature of Operations

The Company, through the Bank, conducts a full service community banking business, primarily in Northern Virginia, Montgomery County, Maryland, and Washington, D.C. The primary financial services offered by the Bank include real estate, commercial and consumer lending, as well as traditional deposit and repurchase agreement products. The Bank is also active in the origination and sale of residential mortgage loans and the origination of small business loans. The guaranteed portion of small business loans, guaranteed by the Small Business Administration (“SBA”), is typically sold to third party investors in a transaction apart from the loan’s origination. As of March 31, 2016, the Bank offers its products and services through twenty-one banking offices, five lending centers and various electronic capabilities, including remote deposit services and mobile banking services. Eagle Insurance Services, LLC, a subsidiary of the Bank, offers access to insurance products and services through a referral program with a third party insurance broker. Eagle Commercial Ventures, LLC, a direct subsidiary of the Company, provides subordinated financing for the acquisition, development and construction of real estate projects; these transactions involve higher levels of risk, together with commensurate higher returns. Refer to Higher Risk Lending – Revenue Recognition below.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts in the financial statements and accompanying notes. Actual results may differ from those estimates and such differences could be material to the financial statements.

Cash Flows

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks, federal funds sold, and interest bearing deposits with other banks which have an original maturity of three months or less.

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Loans Held for Sale

The Company regularly engages in sales of residential mortgage loans and the guaranteed portion of SBA loans originated by the Bank. Loans held for sale are carried at fair value. Fair value is derived from secondary market quotations for similar instruments. Gains and losses on sales of these loans are recorded as a component of noninterest income in the Consolidated Statements of Operations.

The Company's current practice is to sell residential mortgage loans on a servicing released basis, and, therefore, it has no intangible asset recorded for the value of such servicing as of March 31, 2016, December 31, 2015 and March 31, 2015. The sale of the guaranteed portion of SBA loans on a servicing retained basis gives rise to an Excess Servicing Asset, which is computed on a loan by loan basis with the unamortized amount being included in intangible assets in the Consolidated Balance Sheets. This excess servicing asset is being amortized on a straight-line basis (with adjustment for prepayments) as an offset to servicing fees collected and is included in other income in the Consolidated Statement of Operations.

The Company enters into commitments to originate residential mortgage loans whereby the interest rate on the loan is determined prior to funding (i.e. interest rate lock commitments). Such interest rate lock commitments on mortgage loans to be sold in the secondary market are considered to be derivatives. To protect against the price risk inherent in residential mortgage loan commitments, the Company utilizes both "best efforts" and "mandatory delivery" forward loan sale commitments to mitigate the risk of potential decreases in the values of loans that would result from the exercise of the derivative loan commitments. Under a "best efforts" contract, the Company commits to deliver an individual mortgage loan of a specified principal amount and quality to an investor and the investor commits to a price that it will purchase the loan from the Company if the loan to the underlying borrower closes. The Company protects itself from changes in interest rates through the use of best efforts forward delivery commitments, whereby the investor commits to purchase a loan at a price representing a premium on the day the borrower commits to an interest rate with the intent that the buyer/investor has assumed the interest rate risk on the loan. As a result, the Bank is not generally exposed to losses on loans sold utilizing best efforts, nor will it realize gains related to rate lock commitments due to changes in interest rates. The market values of interest rate lock commitments and best efforts contracts are not readily ascertainable with precision because rate lock commitments and best efforts contracts are not actively traded. Because of the high correlation between rate lock commitments and best efforts contracts, no gain or loss should occur on the interest rate lock commitments. Under a "mandatory delivery" contract, the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price on or before a specified date. If the Company fails to deliver the amount of mortgages necessary to fulfill the commitment by the specified date, it is obligated to pay the investor a "pair-off" fee, based on then-current market prices, to compensate the investor for the shortfall. The Company manages the interest rate risk on interest rate lock commitments by entering into forward sale contracts of mortgage backed securities, whereby the Company obtains the right to deliver securities to investors in the future at a specified price. Such contracts are accounted for as derivatives and are recorded at fair value in derivative assets or liabilities, carried on the Consolidated Balance Sheet within other assets or other liabilities with changes in fair value recorded in other income within the Consolidated Statement of Income. The period of time between issuance of a loan commitment to the customer and closing and sale of the loan to an investor generally ranges from 30 to 90 days under current market conditions. The gross gains on loan sales are recognized based on new loan commitments with

adjustment for price and pair-off activity. Commission expenses on loans held for sale are recognized based on loans closed.

In circumstances where the Company does not deliver the whole loan to an investor, but rather elects to retain the loan in its portfolio, the loan is transferred from held for sale to loans at fair value at date of transfer.

Investment Securities

The Company has no securities classified as trading, or as held to maturity. Marketable equity securities and debt securities not classified as held to maturity or trading are classified as available-for-sale. Securities available-for-sale are acquired as part of the Company's asset/liability management strategy and may be sold in response to changes in interest rates, current market conditions, loan demand, changes in prepayment risk and other factors. Securities available-for-sale are carried at fair value, with unrealized gains or losses being reported as accumulated other comprehensive income/(loss), a separate component of shareholders' equity, net of deferred income tax. Realized gains and losses, using the specific identification method, are included as a separate component of noninterest income in the Consolidated Statements of Operations.

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Premiums and discounts on investment securities are amortized/accreted to the earlier of call or maturity based on expected lives, which lives are adjusted based on prepayment assumptions and call optionality if any. Declines in the fair value of individual available-for-sale securities below their cost that are other-than-temporary in nature result in write-downs of the individual securities to their fair value. Factors affecting the determination of whether other-than-temporary impairment has occurred include a downgrading of the security by a rating agency, a significant deterioration in the financial condition of the issuer, or a change in management's intent and ability to hold a security for a period of time sufficient to allow for any anticipated recovery in fair value. Management systematically evaluates investment securities for other-than-temporary declines in fair value on a quarterly basis. This analysis requires management to consider various factors, which include (1) duration and magnitude of the decline in value, (2) the financial condition of the issuer or issuers and (3) structure of the security.

The entire amount of an impairment loss is recognized in earnings only when (1) the Company intends to sell the security, or (2) it is more likely than not that the Company will have to sell the security before recovery of its amortized cost basis, or (3) the Company does not expect to recover the entire amortized cost basis of the security. In all other situations, only the portion of the impairment loss representing the credit loss must be recognized in earnings, with the remaining portion being recognized in shareholders' equity as comprehensive income, net of deferred taxes.

Loans

Loans are stated at the principal amount outstanding, net of unamortized deferred costs and fees. Interest income on loans is accrued at the contractual rate on the principal amount outstanding. It is the Company's policy to discontinue the accrual of interest when circumstances indicate that collection is doubtful. Deferred fees and costs are being amortized on the interest method over the term of the loan.

Management considers loans impaired when, based on current information, it is probable that the Company will not collect all principal and interest payments according to contractual terms. Loans are evaluated for impairment in accordance with the Company's portfolio monitoring and ongoing risk assessment procedures. Management considers the financial condition of the borrower, cash flow of the borrower, payment status of the loan, and the value of the collateral, if any, securing the loan. Generally, impaired loans do not include large groups of smaller balance homogeneous loans such as residential real estate and consumer type loans which are evaluated collectively for impairment and are generally placed on nonaccrual when the loan becomes 90 days past due as to principal or interest. Loans specifically reviewed for impairment are not considered impaired during periods of "minimal delay" in payment (90 days or less) provided eventual collection of all amounts due is expected. The impairment of a loan is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, or the fair value of the collateral if repayment is expected to be provided solely by the collateral. In appropriate circumstances, interest income on impaired loans may be recognized on a cash basis.

Higher Risk Lending – Revenue Recognition

The Company has occasionally made higher risk acquisition, development, and construction (“ADC”) loans that entail higher risks than ADC loans made following normal underwriting practices (“higher risk loan transactions”). These higher risk loan transactions are currently made through the Company’s subsidiary, ECV. This activity is limited as to individual transaction amount and total exposure amounts, based on capital levels, and is carefully monitored. The loans are carried on the balance sheet at amounts outstanding and meet the loan classification requirements of the Accounting Standard Executive Committee (“AcSEC”) guidance reprinted from the CPA Letter, Special Supplement, dated February 10, 1986 (also referred to as Exhibit 1 to AcSEC Practice Bulletin No. 1). Additional interest earned on these higher risk loan transactions (as defined in the individual loan agreements) is recognized as realized under the provisions contained in AcSEC’s guidance reprinted from the CPA Letter, Special Supplement, dated February 10, 1986 (also referred to as Exhibit 1 to AcSEC Practice Bulletin No.1) and Staff Accounting Bulletin No. 101 (Revenue Recognition in Financial Statements). Certain additional interest is included as a component of noninterest income. ECV had four higher risk loan transactions outstanding as of March 31, 2016, as compared to four higher risk loan transactions outstanding as of December 31, 2015, amounting to \$9.4 million and \$9.2 million, respectively.

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Allowance for Credit Losses

The allowance for credit losses represents an amount which, in management's judgment, is adequate to absorb probable losses on loans and other extensions of credit that may become uncollectible. The adequacy of the allowance for credit losses is determined through careful and continuous review and evaluation of the loan portfolio and involves the balancing of a number of factors to establish a prudent level of allowance. Among the factors considered in evaluating the adequacy of the allowance for credit losses are lending risks associated with growth and entry into new markets, loss allocations for specific credits, the level of the allowance to nonperforming loans, historical loss experience, economic conditions, portfolio trends and credit concentrations, changes in the size and character of the loan portfolio, and management's judgment with respect to current and expected economic conditions and their impact on the existing loan portfolio. Allowances for impaired loans are generally determined based on collateral values. Loans or any portion thereof deemed uncollectible are charged against the allowance, while recoveries are credited to the allowance. Management adjusts the level of the allowance through the provision for credit losses, which is recorded as a current period operating expense. The allowance for credit losses consists of allocated and unallocated components.

The components of the allowance for credit losses represent an estimation done pursuant to ASC Topic 450, "Contingencies," or ASC Topic 310, "Receivables." Specific allowances are established in cases where management has identified significant conditions or circumstances related to a specific credit that management believes indicate the probability that a loss may be incurred. For potential problem credits for which specific allowance amounts have not been determined, the Company establishes allowances according to the application of credit risk factors. These factors are set by management and approved by the appropriate Board committee to reflect its assessment of the relative level of risk inherent in each risk grade. A third component of the allowance computation, termed a nonspecific or environmental factors allowance, is based upon management's evaluation of various environmental conditions that are not directly measured in the determination of either the specific allowance or formula allowance. Such conditions include general economic and business conditions affecting key lending areas, credit quality trends (including trends in delinquencies and nonperforming loans expected to result from existing conditions), loan volumes and concentrations, specific industry conditions within portfolio categories, recent loss experience in particular loan categories, duration of the current business cycle, bank regulatory examination results, findings of outside review consultants, and management's judgment with respect to various other conditions including credit administration and management and the quality of risk identification systems. Executive management reviews these environmental conditions quarterly, and documents the rationale for all changes.

Management believes that the allowance for credit losses is adequate; however, determination of the allowance is inherently subjective and requires significant estimates. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. Evaluation of the potential effects of these factors on estimated losses involves a high degree of uncertainty, including the strength and timing of economic cycles and concerns over the effects of a prolonged economic downturn in the current cycle. In addition, various banking agencies, as an integral part of their examination process, and independent consultants engaged by the Bank, periodically review the Bank's loan portfolio and allowance for credit losses. Such review may result in recognition of additions to the allowance based on their judgments of information available to

them at the time of their examination.

Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation and amortization computed using the straight-line method for financial reporting purposes. Premises and equipment are depreciated over the useful lives of the assets, which generally range from five to seven years for furniture, fixtures and equipment, to three to five years for computer software and hardware, and to ten to forty years for buildings and building improvements. Leasehold improvements are amortized over the terms of the respective leases, which may include renewal options where management has the positive intent to exercise such options, or the estimated useful lives of the improvements, whichever is shorter. The costs of major renewals and betterments are capitalized, while the costs of ordinary maintenance and repairs are expensed as incurred. These costs are included as a component of premises and equipment expenses on the Consolidated Statements of Operations.

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Other Real Estate Owned (OREO)

Assets acquired through loan foreclosure are held for sale and are recorded at fair value less estimated selling costs when acquired, establishing a new cost basis. The new basis is supported by appraisals that are generally no more than twelve months old. Costs after acquisition are generally expensed. If the fair value of the asset declines, a write-down is recorded through noninterest expense. The valuation of foreclosed assets is subjective in nature and may be adjusted in the future because of changes in market conditions or appraised values.

Goodwill and Other Intangible Assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. Other intangible assets represent purchased assets that lack physical substance but can be distinguished from goodwill because of contractual or other legal rights. Intangible assets that have finite lives, such as core deposit intangibles, are amortized over their estimated useful lives and subject to periodic impairment testing. Intangible assets (other than goodwill) are amortized to expense using accelerated or straight-line methods over their respective estimated useful lives.

Goodwill and other intangibles are subject to impairment testing at the reporting unit level, which must be conducted at least annually. The Company performs impairment testing during the fourth quarter of each year or when events or changes in circumstances indicate the assets might be impaired.

The Company performs a qualitative assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing updated qualitative factors, the Company determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, it does not have to perform the two-step goodwill impairment test. Determining the fair value of a reporting unit under the first step of the goodwill impairment test and determining the fair value of individual assets and liabilities of a reporting unit under the second step of the goodwill impairment test are judgmental and often involve the use of significant estimates and assumptions. Similarly, estimates and assumptions are used in determining the fair value of other intangible assets. Estimates of fair value are primarily determined using discounted cash flows, market comparisons and recent transactions. These approaches use significant estimates and assumptions including projected future cash flows, discount rates reflecting the market rate of return, projected growth rates and determination and evaluation of appropriate market comparables. Based on the results of quantitative assessments of all reporting units, the Company concluded that no impairment existed at December 31, 2015. However, future events could cause the Company to conclude that goodwill or other intangibles have become impaired, which would result in recording an impairment loss. Any resulting impairment loss could have a material adverse impact on the Company's financial condition and results of operations.

Interest Rate Swap Derivatives

The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk, primarily by managing the amount, sources, and duration of its assets and liabilities and through the use of derivative financial instruments. Specifically, the Company enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. With the exception of forward commitment contracts discussed above under Loans Held for Sale, the Company's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Company's known or expected cash receipts and its known or expected cash payments principally related to certain variable rate deposits.

At the inception of a derivative contract, the Company designates the derivative as one of three types based on the Company's intentions and belief as to likely effectiveness as a hedge. These three types are (1) a hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment ("fair value hedge"), (2) a hedge of a forecasted transaction or the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow hedge"), or (3) an instrument with no hedging designation ("stand-alone derivative"). The Company has no fair value hedges or stand-alone derivatives, only cash flow hedges. For a cash flow hedge, the gain or loss on the derivative is reported in other comprehensive income (a Consolidated Balance Sheet component of shareholders' equity) and is reclassified into earnings in the same period(s) during which the hedged transaction affects earnings (i.e. the period when cash flows are exchanged between counterparties). For both fair value and cash flow hedges, changes in the fair value of derivatives that are not highly effective in hedging the changes in fair value or expected cash flows of the hedged item are recognized immediately in current earnings. Changes in the fair value of derivatives that do not qualify for hedge accounting are reported currently in earnings, as noninterest income.

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Net cash settlements on derivatives that qualify for hedge accounting are recorded in interest income or interest expense, based on the item being hedged. Net cash settlements on derivatives that do not qualify for hedge accounting are reported in noninterest income. Cash flows on hedges are classified in the cash flow statement the same as the cash flows of the items being hedged.

The Company formally documents the relationship between derivatives and hedged items, as well as the risk-management objective and the strategy for undertaking hedge transactions at the inception of the hedging relationship. This documentation includes linking fair value or cash flow hedges to specific assets and liabilities on the balance sheet or to specific firm commitments or forecasted transactions. The Company also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivative instruments that are used are highly effective in offsetting changes in fair values or cash flows of the hedged items. The Company discontinues hedge accounting when it determines that the derivative is no longer effective in offsetting changes in the fair value or cash flows of the hedged item, the derivative is settled or terminates, a hedged forecasted transaction is no longer probable, a hedged firm commitment is no longer firm, or treatment of the derivative as a hedge is no longer appropriate or intended.

When hedge accounting is discontinued, subsequent changes in fair value of the derivative are recorded as noninterest income or expense. When a fair value hedge is discontinued, the hedged asset or liability is no longer adjusted for changes in fair value and the existing basis adjustment is amortized or accreted over the remaining life of the asset or liability. When a cash flow hedge is discontinued but the hedged cash flows or forecasted transactions are still expected to occur, gains or losses that were accumulated in other comprehensive income are amortized into earnings over the same periods which the hedged transactions will affect earnings.

Customer Repurchase Agreements

The Company enters into agreements under which it sells securities subject to an obligation to repurchase the same securities. Under these arrangements, the Company may transfer legal control over the assets but still retain effective control through an agreement that both entitles and obligates the Company to repurchase the assets. As a result, securities sold under agreements to repurchase are accounted for as collateralized financing arrangements and not as a sale and subsequent repurchase of securities. The agreements are entered into primarily as accommodations for large commercial deposit customers. The obligation to repurchase the securities is reflected as a liability in the Company's Consolidated Balance of Sheets, while the securities underlying the securities sold under agreements to repurchase remain in the respective assets accounts and are delivered to and held as collateral by third party trustees.

Marketing and Advertising

Marketing and advertising costs are generally expensed as incurred.

Income Taxes

The Company employs the liability method of accounting for income taxes as required by ASC Topic 740, “*Income Taxes*.” Under the liability method, deferred tax assets and liabilities are determined based on differences between the financial statement carrying amounts and the tax basis of existing assets and liabilities (i.e., temporary timing differences) and are measured at the enacted rates that will be in effect when these differences reverse. The Company utilizes statutory requirements for its income tax accounting, and avoids risks associated with potentially problematic tax positions that may incur challenge upon audit, where an adverse outcome is more likely than not. Therefore, no provisions are made for either uncertain tax positions nor accompanying potential tax penalties and interest for underpayments of income taxes in the Company’s tax reserves. In accordance with ASC Topic 740, the Company may establish a reserve against deferred tax assets in those cases where realization is less than certain, although no such reserves exist at March 31, 2016, December 31, 2015, or March 31, 2015.

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Transfer of Financial Assets

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity. In certain cases, the recourse to the Bank to repurchase assets may exist but is deemed immaterial based on the specific facts and circumstances.

Earnings per Common Share

Basic net income per common share is derived by dividing net income available to common shareholders by the weighted-average number of common shares outstanding during the period measured. Diluted earnings per common share is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding during the period measured including the potential dilutive effects of common stock equivalents.

Stock-Based Compensation

In accordance with ASC Topic 718, "*Compensation*," the Company records as compensation expense an amount equal to the amortization (over the remaining service period) of the fair value of option and restricted stock awards computed at the date of grant. Compensation expense on variable stock option grants (i.e. performance based grant) is recorded based on the probability of achievement of the goals underlying the performance grant. Refer to Note 10 for a description of stock-based compensation awards, activity and expense.

New Authoritative Accounting Guidance

ASU 2014-09, "*Revenue from Contracts with Customers (Topic 606)*". The amendments in ASU 2014-09 supersede the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance. The general principle of the amendments require an entity to recognize revenue upon the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance sets forth a five step approach to be utilized for revenue recognition. As amended, the new guidance is effective for annual reporting periods beginning after December 15,

2017, including interim periods within that reporting period. The Company is currently evaluating the provisions of ASU 2014-09 and will be closely monitoring developments and additional guidance to determine the potential impact the new standard will have on the Company's Consolidated Financial Statements.

ASU 2015-03, *“Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs.”* The update simplifies the presentation of debt issuance costs by requiring that debt issuance costs be presented in the balance sheet as a direct deduction from the carrying amount of debt liability, consistent with debt discounts or premiums. Prior to the issuance of ASU 2015-03, debt issuance costs were required to be presented as deferred charge assets, separate from the related debt liability. ASU 2015-03 does not change the recognition and measurement requirements for debt issuance costs. The Company adopted ASU 2015-03 as of the end of its fiscal year 2015, and applied its provisions retrospectively. The adoption of ASU 2015-03 resulted in the reclassification of approximately \$1.0 million of unamortized debt issuance costs related to the Company's Subordinated Notes (see Note 8) from other assets to long-term debt within its Consolidated Balance Sheets as of March 31, 2016, December 31, 2015, and March 31, 2015. Other than this reclassification, the adoption of ASU 2015-03 did not have an impact on the Company's Consolidated Financial Statements.

ASU 2015-16, *“Business Combinations (Topic 805) – Simplifying the Accounting for Measurement-Period Adjustments.”* ASU 2015-16 requires that adjustments to provisional amounts that are identified during the measurement period of a business combination be recognized in the reporting period in which the adjustment amounts are determined. Furthermore, the income statement effects of such adjustments, if any, must be calculated as if the accounting had been completed at the acquisition date. The portion of the amount recorded in current-period earnings that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. Under previous guidance, adjustments to provisional amounts identified during the measurement period are to be recognized retrospectively. ASU 2015-16 was effective for the Company on January 1, 2016 and is not expected to have a significant impact on its financial statements.

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ASU 2016-01, "*Financial Instruments—(Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*." ASU 2016-01 addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments by making targeted improvements to GAAP as follows: (1) require equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. However, an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer; (2) simplify the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value; (3) eliminate the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities; (4) eliminate the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; (5) require public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (6) require an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; (7) require separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; and (8) clarify that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. ASU No. 2016-01 is effective for interim and annual reporting periods beginning after December 15, 2017. Early application is permitted as of the beginning of the fiscal year of adoption only for provisions (3) and (6) above. Early adoption of the other provisions mentioned above is not permitted. The Company has performed a preliminary evaluation of the provisions of ASU No. 2016-01. Based on this evaluation, the Company has determined that ASU No. 2016-01 is not expected to have a material impact on the Company's Consolidated Financial Statements; however, the Company will continue to closely monitor developments and additional guidance.

ASU 2016-02, "*Leases (Topic 842)*." Under the new guidance, lessees will be required to recognize the following for all leases (with the exception of short-term leases): 1) a lease liability, which is the present value of a lessee's obligation to make lease payments, and 2) a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Lessor accounting under the new guidance remains largely unchanged as it is substantially equivalent to existing guidance for sales-type leases, direct financing leases, and operating leases. Leveraged leases have been eliminated, although lessors can continue to account for existing leveraged leases using the current accounting guidance. Other limited changes were made to align lessor accounting with the lessee accounting model and the new revenue recognition standard. All entities will classify leases to determine how to recognize lease-related revenue and expense. Quantitative and qualitative disclosures will be required by lessees and lessors to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. The intention is to require enough information to supplement the amounts recorded in the financial statements so that users can understand more about the nature of an entity's leasing activities. ASU 2016-02 is effective for interim and annual reporting periods beginning after December 15, 2018; early adoption is permitted. All entities are required to use a modified retrospective approach for leases that exist or are entered into after the beginning of the earliest comparative period in the financial statements. They have the option to use certain relief; full retrospective application is prohibited. The Company is currently evaluating the

provisions of ASU 2016-02 and will be closely monitoring developments and additional guidance to determine the potential impact the new standard will have on the Company's Consolidated Financial Statements.

ASU 2016-09, *"Improvements to Employee Share-Based Payment Accounting (Topic 718)."* ASU 2016-09 includes provisions intended to simplify various aspects related to how share-based payments are accounted for and presented in the financial statements. Some of the key provisions of this new ASU include: (1) companies will no longer record excess tax benefits and certain tax deficiencies in additional paid-in capital ("APIC"). Instead, they will record all excess tax benefits and tax deficiencies as income tax expense or benefit in the income statement, and APIC pools will be eliminated. The guidance also eliminates the requirement that excess tax benefits be realized before companies can recognize them. In addition, the guidance requires companies to present excess tax benefits as an operating activity on the statement of cash flows rather than as a financing activity; (2) increase the amount an employer can withhold to cover income taxes on awards and still qualify for the exception to liability classification for shares used to satisfy the employer's statutory income tax withholding obligation. The new guidance will also require an employer to classify the cash paid to a tax authority when shares are withheld to satisfy its statutory income tax withholding obligation as a financing activity on its statement of cash flows (current guidance did not specify how these cash flows should be classified); and (3) permit companies to make an accounting policy election for the impact of forfeitures on the recognition of expense for share-based payment awards. Forfeitures can be estimated, as required today, or recognized when they occur. ASU No. 2016-09 is effective for interim and annual reporting periods beginning after December 15, 2016. Early adoption is permitted, but all of the guidance must be adopted in the same period. The Company is currently evaluating the provisions of ASU No. 2016-09 to determine the potential impact the new standard will have on the Company's Consolidated Financial Statements.

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Regulation D of the Federal Reserve Act requires that banks maintain noninterest reserve balances with the Federal Reserve Bank based principally on the type and amount of their deposits. During 2016, the Bank maintained balances at the Federal Reserve sufficient to meet reserve requirements, as well as significant excess reserves. Late in 2008, the Federal Reserve in connection with the Emergency Economic Stabilization Act of 2008 began paying a nominal amount of interest on balances held, which interest on excess reserves was increased under provisions of the Dodd Frank Wall Street Reform and Consumer Protection Act passed in July 2010.

Additionally, the Bank maintains interest-bearing balances with the Federal Home Loan Bank of Atlanta and noninterest bearing balances with nine domestic correspondent banks as compensation for services they provide to the Bank.

Note 3. Investment Securities Available-for-Sale

Amortized cost and estimated fair value of securities available-for-sale are summarized as follows:

| March 31, 2016 | Amortized | Gross | Gross | Estimated |
|--|------------------|-------------------|-------------------|------------------|
| (dollars in thousands) | Cost | Unrealized | Unrealized | Fair |
| | | Gains | Losses | Value |
| U. S. agency securities | \$ 54,948 | \$ 774 | \$ 100 | \$ 55,622 |
| Residential mortgage backed securities | 305,351 | 2,073 | 612 | 306,812 |
| Municipal bonds | 104,840 | 5,069 | - | 109,909 |
| Corporate bonds | 15,085 | - | 147 | 14,938 |
| Other equity investments | 310 | 18 | - | 328 |
| | \$ 480,534 | \$ 7,934 | \$ 859 | \$ 487,609 |

| December 31, 2015 | Amortized | Gross | Gross | Estimated |
|--|------------------|-------------------|-------------------|------------------|
| (dollars in thousands) | Cost | Unrealized | Unrealized | Fair |
| | | Gains | Losses | Value |
| U. S. agency securities | \$ 56,775 | \$ 477 | \$ 277 | \$ 56,975 |
| Residential mortgage backed securities | 299,709 | 692 | 3,160 | 297,241 |

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| | | | | |
|--------------------------|------------|----------|----------|------------|
| Municipal bonds | 114,253 | 4,131 | 3 | 118,381 |
| Corporate bonds | 15,090 | - | 152 | 14,938 |
| Other equity investments | 307 | 27 | - | 334 |
| | \$ 486,134 | \$ 5,327 | \$ 3,592 | \$ 487,869 |

In addition, at March 31, 2016, the Company held \$17.7 million in equity securities in a combination of Federal Reserve Bank (“FRB”) and Federal Home Loan Bank (“FHLB”) stocks, which are required to be held for regulatory purposes and which are not marketable, and therefore are carried at cost.

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Gross unrealized losses and fair value by length of time that the individual available-for-sale securities have been in a continuous unrealized loss position are as follows:

| March 31, 2016 (dollars in thousands) | Less than | | 12 Months | | Total | |
|--|------------------|-------------------|-------------------|-------------------|------------------|-------------------|
| | 12 Months | | or Greater | | Estimated | |
| | Estimated | | Estimated | | Estimated | |
| | Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
| | Losses | | Losses | | Losses | |
| | Value | | Value | Value | Value | |
| U. S. agency securities | \$7,218 | \$ 100 | \$- | \$ - | \$7,218 | \$ 100 |
| Residential mortgage backed securities | 55,594 | 100 | 53,087 | 512 | 108,681 | 612 |
| Municipal bonds | - | - | - | - | - | - |
| Corporate bonds | 14,937 | 147 | - | - | 14,937 | 147 |
| | \$77,749 | \$ 347 | \$53,087 | \$ 512 | \$130,836 | \$ 859 |

| December 31, 2015 (dollars in thousands) | Less than | | 12 Months | | Total | |
|---|------------------|-------------------|-------------------|-------------------|------------------|-------------------|
| | 12 Months | | or Greater | | Estimated | |
| | Estimated | | Estimated | | Estimated | |
| | Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
| | Losses | | Losses | | Losses | |
| | Value | | Value | Value | Value | |
| U. S. agency securities | \$32,927 | \$ 277 | \$- | \$ - | \$32,927 | \$ 277 |
| Residential mortgage backed securities | 157,871 | 1,438 | 58,954 | 1,722 | 216,825 | 3,160 |
| Municipal bonds | 1,559 | 3 | - | - | 1,559 | 3 |
| Corporate bonds | 14,938 | 152 | - | - | 14,938 | 152 |
| | \$207,295 | \$ 1,870 | \$58,954 | \$ 1,722 | \$266,249 | \$ 3,592 |

The unrealized losses that exist are generally the result of changes in market interest rates and interest spread relationships since original purchases. The weighted average duration of debt securities, which comprise 99.9% of total investment securities, is relatively short at 3.5 years. If quoted prices are not available, fair value is measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. The Company does not believe that the investment securities that were in an unrealized loss position as of March 31, 2016 represent an other-than-temporary impairment. The Company does not intend to sell the investments and it is more likely than not that the Company will not have to sell the securities before recovery of its amortized cost basis, which may be maturity.

The amortized cost and estimated fair value of investments available-for-sale by contractual maturity are shown in the table below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

| (dollars in thousands) | March 31, 2016 | | December 31, 2015 | |
|--|-----------------------|-------------------|--------------------------|-------------------|
| | Amortized | Estimated | Amortized | Estimated |
| | Cost | Fair Value | Cost | Fair Value |
| U. S. agency securities maturing: | | | | |
| One year or less | \$36,534 | \$36,613 | \$31,436 | \$31,361 |
| After one year through five years | 13,907 | 14,274 | 18,826 | 19,047 |
| Five years through ten years | 4,507 | 4,735 | 6,513 | 6,567 |
| Residential mortgage backed securities | 305,351 | 306,812 | 299,709 | 297,241 |
| Municipal bonds maturing: | | | | |
| One year or less | 4,423 | 4,438 | 4,450 | 4,478 |
| After one year through five years | 41,357 | 43,872 | 41,213 | 43,720 |
| Five years through ten years | 56,870 | 59,114 | 66,001 | 67,398 |
| After ten years | 2,190 | 2,485 | 2,589 | 2,785 |
| Corporate bonds | | | | |
| After one year through five years | 15,085 | 14,938 | 15,090 | 14,938 |
| Other equity investments | 310 | 328 | 307 | 334 |
| | \$480,534 | \$487,609 | \$486,134 | \$487,869 |

For the three months ended March 31, 2016, gross realized gains on sales of investments securities were \$624 thousand and there were no gross realized losses on sales of investment securities. For the three months ended March 31, 2015, gross realized gains on sales of investment securities were \$2.5 million and gross realized losses on sales of investment securities were \$294 thousand.

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Proceeds from sales and calls of investment securities for the three months ended March 31, 2016 were \$15.7 million, and in 2015 were \$65.7 million.

The carrying value of securities pledged as collateral for certain government deposits, securities sold under agreements to repurchase, and certain lines of credit with correspondent banks at March 31, 2016 was \$425 million, which is well in excess of required amounts in order to operationally provide significant reserve amounts for new business. As of March 31, 2016 and December 31, 2015, there were no holdings of securities of any one issuer, other than the U.S. Government and U.S. agency securities, which exceeded ten percent of shareholders' equity.

Note 4. Mortgage Banking Derivative

As part of its mortgage banking activities, the Bank enters into interest rate lock commitments, which are commitments to originate loans where the interest rate on the loan is determined prior to funding and the customers have locked into that interest rate. The Bank then locks in the loan and interest rate with an investor and commits to deliver the loan if settlement occurs ("best efforts") or commits to deliver the locked loan in a binding ("mandatory") delivery program with an investor. Certain loans under interest rate lock commitments are covered under forward sales contracts of mortgage backed securities ("MBS"). Forward sales contracts of MBS are recorded at fair value with changes in fair value recorded in noninterest income. Interest rate lock commitments and commitments to deliver loans to investors are considered derivatives. The market value of interest rate lock commitments and best efforts contracts are not readily ascertainable with precision because they are not actively traded in stand-alone markets. The Bank determines the fair value of interest rate lock commitments and delivery contracts by measuring the fair value of the underlying asset, which is impacted by current interest rates, taking into consideration the probability that the interest rate lock commitments will close or will be funded.

Certain additional risks arise from these forward delivery contracts in that the counterparties to the contracts may not be able to meet the terms of the contracts. The Bank does not expect any counterparty to any MBS to fail to meet its obligation. Additional risks inherent in mandatory delivery programs include the risk that, if the Bank does not close the loans subject to interest rate risk lock commitments, it will still be obligated to deliver MBS to the counterparty under the forward sales agreement. Should this be required, the Bank could incur significant costs in acquiring replacement loans or MBS and such costs could have an adverse effect on mortgage banking operations.

The fair value of the mortgage banking derivatives is recorded as a freestanding asset or liability with the change in value being recognized in current earnings during the period of change.

At March 31, 2016 the Bank had mortgage banking derivative financial instruments with a notional value of \$99.6 million related to its forward contracts. The net fair value of these derivative instruments at March 31, 2016 was \$377 thousand, which is included in other assets and \$306 thousand included in other liabilities. At March 31, 2015 the Bank had mortgage banking derivative financial instruments with a notional value of \$62.4 million related to its forward contracts. The net fair value of these derivative instruments at March 31, 2015 was \$219 thousand included in other assets and \$140 thousand included in other liabilities.

Included in other noninterest income for the three months ended March 31, 2016 was a net gain of \$209 thousand, relating to mortgage banking derivative instruments. The amount included in other noninterest income for the three months ended March 31, 2016 pertaining to its mortgage banking hedging activities was a loss of \$168 thousand. Included for the three months ended March 31, 2015 there was a net gain of \$30 thousand, relating to mortgage banking derivative instruments. The amount included in other noninterest income for the three months ended March 31, 2015 pertaining to its mortgage banking hedging activities was a net realized gain of \$171 thousand.

Note 5. Loans and Allowance for Credit Losses

The Bank makes loans to customers primarily in the Washington, DC metropolitan area and surrounding communities. A substantial portion of the Bank's loan portfolio consists of loans to businesses secured by real estate and other business assets.

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Loans, net of unamortized net deferred fees, at March 31, 2016, December 31, 2015, and March 31, 2015 are summarized by type as follows:

| (dollars in thousands) | March 31, 2016 | | December 31, 2015 | | March 31, 2015 | |
|---|-----------------------|----------|--------------------------|----------|-----------------------|----------|
| | Amount | % | Amount | % | Amount | % |
| Commercial | \$1,060,047 | 21 % | \$1,052,257 | 21 % | \$933,715 | 21 % |
| Income producing - commercial real estate | 2,138,091 | 40 % | 2,115,478 | 42 % | 1,739,483 | 40 % |
| Owner occupied - commercial real estate | 569,915 | 11 % | 498,103 | 10 % | 493,003 | 11 % |
| Real estate mortgage - residential | 149,159 | 3 % | 147,365 | 3 % | 147,871 | 3 % |
| Construction - commercial and residential | 1,034,689 | 20 % | 985,607 | 20 % | 862,013 | 19 % |
| Construction - C&I (owner occupied) | 87,324 | 2 % | 79,769 | 2 % | 49,558 | 1 % |
| Home equity | 110,985 | 3 % | 112,885 | 2 % | 120,543 | 3 % |
| Other consumer | 5,661 | - | 6,904 | - | 98,707 | 2 % |
| Total loans | 5,155,871 | 100 % | 4,998,368 | 100 % | 4,444,893 | 100 % |
| Less: Allowance for Credit Losses | (54,608) | | (52,687) | | (47,779) | |
| Net loans | \$5,101,263 | | \$4,945,681 | | \$4,397,114 | |

Unamortized net deferred fees amounted to \$18.9 million, \$18.4 million, and \$15.8 million at March 31, 2016, December 31, 2015, and March 31, 2015, respectively.

As of March 31, 2016 and December 31, 2015, the Bank serviced \$77.7 million and \$78.8 million, respectively, of SBA loans which are not reflected as loan balances on the Consolidated Balance Sheets.

Loan Origination / Risk Management

The Company's goal is to mitigate risks in the event of unforeseen threats to the loan portfolio as a result of economic downturn or other negative influences. Plans for mitigating inherent risks in managing loan assets include: carefully enforcing loan policies and procedures, evaluating each borrower's business plan during the underwriting process and throughout the loan term, identifying and monitoring primary and alternative sources for loan repayment, and obtaining collateral to mitigate economic loss in the event of liquidation. Specific loan reserves are established based upon credit and/or collateral risks on an individual loan basis. A risk rating system is employed to proactively estimate loss exposure and provide a measuring system for setting general and specific reserve allocations.

The composition of the Company's loan portfolio is heavily weighted toward commercial real estate, both owner occupied and income producing real estate. At March 31, 2016, owner occupied commercial real estate and owner

occupied commercial real estate construction represent 13% of the loan portfolio. At March 31, 2016, non-owner occupied commercial real estate and real estate construction represented approximately 60% of the loan portfolio. The combined owner occupied and commercial real estate loans represent 73% of the loan portfolio. These loans are underwritten to mitigate lending risks typical of this type of loan such as declines in real estate values, changes in borrower cash flow and general economic conditions. The Bank typically requires a maximum loan to value of 80% and minimum cash flow debt service coverage of 1.15 to 1.0. Personal guarantees are generally required, but may be limited. In making real estate commercial mortgage loans, the Bank generally requires that interest rates adjust not less frequently than five years.

The Company is also an active traditional commercial lender providing loans for a variety of purposes, including working capital, equipment and account receivable financing. This loan category represents approximately 21% of the loan portfolio at March 31, 2016 and was generally variable or adjustable rate. Commercial loans meet reasonable underwriting standards, including appropriate collateral and cash flow necessary to support debt service. Personal guarantees are generally required, but may be limited. SBA loans represent 2.7% of the commercial loan category of loans. In originating SBA loans, the Company assumes the risk of non-payment on the unguaranteed portion of the credit. The Company generally sells the guaranteed portion of the loan generating noninterest income from the gains on sale, as well as servicing income on the portion participated. SBA loans are subject to the same cash flow analyses as other commercial loans. SBA loans are subject to a maximum loan size established by the SBA.

Approximately 3% of the loan portfolio at March 31, 2016 consists of home equity loans and lines of credit and other consumer loans. These credits, while making up a smaller portion of the loan portfolio, demand the same emphasis on underwriting and credit evaluation as other types of loans advanced by the Bank.

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Approximately 3% of the loan portfolio consists of residential mortgage loans. The repricing duration of these loans was 25 months. These credits represent first liens on residential property loans originated by the Bank. While the Bank's general practice is to originate and sell (servicing released) loans made by its Residential Lending department, from time to time certain loan characteristics do not meet the requirements of third party investors and these loans are instead maintained in the Bank's portfolio until they are resold to another investor at a later date.

Loans are secured primarily by duly recorded first deeds of trust. In some cases, the Bank may accept a recorded junior trust position. In general, borrowers will have a proven ability to build, lease, manage and/or sell a commercial or residential project and demonstrate satisfactory financial condition. Additionally, an equity contribution toward the project is customarily required.

Construction loans require that the financial condition and experience of the general contractor and major subcontractors be satisfactory to the Bank. Guaranteed, fixed price contracts are required whenever appropriate, along with payment and performance bonds or completion bonds for larger scale projects.

Loans intended for residential land acquisition, lot development and construction are made on the premise that the land: 1) is or will be developed for building sites for residential structures, and; 2) will ultimately be utilized for construction or improvement of residential zoned real properties, including the creation of housing. Residential development and construction loans will finance projects such as single family subdivisions, planned unit developments, townhouses, and condominiums. Residential land acquisition, development and construction loans generally are underwritten with a maximum term of 36 months, including extensions approved at origination.

Commercial land acquisition and construction loans are secured by real property where loan funds will be used to acquire land and to construct or improve appropriately zoned real property for the creation of income producing or owner user commercial properties. Borrowers are generally required to put equity into each project at levels determined by the appropriate Loan Committee. Commercial land acquisition and construction loans generally are underwritten with a maximum term of 24 months.

Substantially all construction draw requests must be presented in writing on American Institute of Architects documents and certified either by the contractor, the borrower and/or the borrower's architect. Each draw request shall also include the borrower's soft cost breakdown certified by the borrower or their Chief Financial Officer. Prior to an advance, the Bank or its contractor inspects the project to determine that the work has been completed, to justify the draw requisition.

Commercial permanent loans are secured by improved real property which is generating income in the normal course of operation. Debt service coverage, assuming stabilized occupancy, must be satisfactory to support a permanent loan. The debt service coverage ratio is ordinarily at least 1.15 to 1.00. As part of the underwriting process, debt service coverage ratios are stress tested assuming a 200 basis point increase in interest rates from their current levels.

Commercial permanent loans generally are underwritten with a term not greater than 10 years or the remaining useful life of the property, whichever is lower. The preferred term is between 5 to 7 years, with amortization to a maximum of 25 years.

The Company's loan portfolio includes ADC real estate loans including both investment and owner occupied projects. ADC loans amounted to \$1.12 billion at March 31, 2016. A portion of the ADC portfolio, both speculative and non-speculative, includes loan funded interest reserves at origination. ADC loans containing loan funded interest reserves represent approximately 45.4% of the outstanding ADC loan portfolio at March 31, 2016. The decision to establish a loan-funded interest reserve is made upon origination of the ADC loan and is based upon a number of factors considered during underwriting of the credit including: (i) the feasibility of the project; (ii) the experience of the sponsor; (iii) the creditworthiness of the borrower and guarantors; (iv) borrower equity contribution; and (v) the level of collateral protection. When appropriate, an interest reserve provides an effective means of addressing the cash flow characteristics of a properly underwritten ADC loan. The Company does not significantly utilize interest reserves in other loan products. The Company recognizes that one of the risks inherent in the use of interest reserves is the potential masking of underlying problems with the project and/or the borrower's ability to repay the loan. In order to mitigate this inherent risk, the Company employs a series of reporting and monitoring mechanisms on all ADC loans, whether or not an interest reserve is provided, including: (i) construction and development timelines which are monitored on an ongoing basis which track the progress of a given project to the timeline projected at origination; (ii) a construction loan administration department independent of the lending function; (iii) third party independent construction loan inspection reports; (iv) monthly interest reserve monitoring reports detailing the balance of the interest reserves approved at origination and the days of interest carry represented by the reserve balances as compared to the then current anticipated time to completion and/or sale of speculative projects; and (v) quarterly commercial real estate construction meetings among senior Company management, which includes monitoring of current and projected real estate market conditions. If a project has not performed as expected, it is not the customary practice of the Company to increase loan funded interest reserves.

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From time to time the Company may make loans for its own portfolio or through its higher risk loan affiliate, ECV. Such loans, which are made to finance projects (which may also be financed at the Bank level), may have higher risk characteristics than loans made by the Bank, such as lower priority interests and/or higher loan to value ratios. The Company seeks an overall financial return on these transactions commensurate with the risks and structure of each individual loan. Certain transactions may bear current interest at a rate with a significant premium to normal market rates. Other loan transactions may carry a standard rate of current interest, but also earn additional interest based on a percentage of the profits of the underlying project or a fixed accrued rate of interest.

On July 24, 2015, the Company completed the sale of the indirect consumer loan portfolio acquired in the Merger, amounting to approximately \$80.3 million as of the time of sale. A fair value adjustment on the sale of \$879 thousand was recorded as an adjustment to the intangibles established in the Merger.

The following tables detail activity in the allowance for credit losses by portfolio segment for the three months ended March 31, 2016 and 2015. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

| (dollars in thousands) | Income Producing | | Owner Occupied | Real Estate | Construction | | Other | | Total |
|--|------------------------|------------------------|------------------------|----------------------|----------------------------|-------------|----------|--|-----------|
| | Commercial Real Estate | Commercial Real Estate | Commercial Real Estate | Mortgage Residential | Commercial and Residential | Home Equity | Consumer | | |
| Three months ended | | | | | | | | | |
| March 31, 2016 | | | | | | | | | |
| Allowance for credit losses: | | | | | | | | | |
| Balance at beginning of period | \$ 11,563 | \$ 14,122 | \$ 3,279 | \$ 1,268 | \$ 21,088 | \$ 1,292 | \$ 75 | | \$ 52,687 |
| Loans charged-off | (805) | (590) | - | - | - | (4) | (7) | | (1,406) |
| Recoveries of loans previously charged-off | 72 | 4 | 1 | 2 | 196 | 1 | 8 | | 284 |
| Net loans (charged-off) recoveries | (733) | (586) | 1 | 2 | 196 | (3) | 1 | | (1,122) |
| Provision for credit losses | 2,792 | 2,258 | 651 | (219) | (2,818) | 194 | 185 | | 3,043 |
| Ending balance | \$ 13,622 | \$ 15,794 | \$ 3,931 | \$ 1,051 | \$ 18,466 | \$ 1,483 | \$ 261 | | \$ 54,608 |
| As of March 31, 2016 | | | | | | | | | |
| Allowance for credit losses: | | | | | | | | | |
| Individually evaluated for impairment | \$ 2,922 | \$ 868 | \$ 360 | \$ - | \$ 310 | \$ 88 | \$ - | | \$ 4,548 |

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| | | | | | | | | |
|---------------------------------------|-----------|-----------|----------|----------|-----------|----------|--------|-----------|
| Collectively evaluated for impairment | 10,700 | 14,926 | 3,571 | 1,051 | 18,156 | 1,395 | 261 | 50,060 |
| Ending balance | \$ 13,622 | \$ 15,794 | \$ 3,931 | \$ 1,051 | \$ 18,466 | \$ 1,483 | \$ 261 | \$ 54,608 |

Three months ended

March 31, 2015

Allowance for credit losses:

| | | | | | | | | |
|--|-----------|-----------|----------|----------|-----------|----------|--------|-----------|
| Balance at beginning of period | \$ 13,222 | \$ 11,442 | \$ 2,954 | \$ 1,259 | \$ 15,625 | \$ 1,469 | \$ 104 | \$ 46,075 |
| Loans charged-off | (998) | (318) | - | - | - | (419) | (71) | (1,806) |
| Recoveries of loans previously charged-off | 51 | - | 1 | 2 | 95 | 2 | 49 | 200 |
| Net loans (charged-off) recoveries | (947) | (318) | 1 | 2 | 95 | (417) | (22) | (1,606) |
| Provision for credit losses | 1,502 | 528 | 172 | (206) | 663 | 457 | 194 | 3,310 |
| Ending balance | \$ 13,777 | \$ 11,652 | \$ 3,127 | \$ 1,055 | \$ 16,383 | \$ 1,509 | \$ 276 | \$ 47,779 |

As of March 31, 2015

Allowance for credit losses:

| | | | | | | | | |
|---------------------------------------|-----------|-----------|----------|----------|-----------|----------|--------|-----------|
| Individually evaluated for impairment | \$ 5,771 | \$ 568 | \$ 400 | \$ - | \$ 550 | \$ 289 | \$ 5 | \$ 7,583 |
| Collectively evaluated for impairment | 8,006 | 11,084 | 2,727 | 1,055 | 15,833 | 1,220 | 271 | 40,196 |
| Ending balance | \$ 13,777 | \$ 11,652 | \$ 3,127 | \$ 1,055 | \$ 16,383 | \$ 1,509 | \$ 276 | \$ 47,779 |

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The Company's recorded investments in loans as of March 31, 2016, December 31, 2015 and March 31, 2015 related to each balance in the allowance for loan losses by portfolio segment and disaggregated on the basis of the Company's impairment methodology was as follows:

| (dollars in thousands) | Commercial | Income Producing | Owner occupied | Real Estate | Construction | Home Equity | Other Consumer | Total |
|---------------------------------------|--------------|------------------|----------------|-------------|----------------------------|-------------|----------------|--------------|
| | | Commercial | Commercial | Mortgage | Commercial and Residential | | | |
| | | Real Estate | Real Estate | Residential | Residential | | | |
| March 31, 2016 | | | | | | | | |
| Recorded investment in loans: | | | | | | | | |
| Individually evaluated for impairment | \$ 13,161 | \$ 19,905 | \$ 1,724 | \$ 257 | \$ 5,422 | \$ 122 | \$ - | \$ 40,591 |
| Collectively evaluated for impairment | 1,046,886 | 2,118,186 | 568,191 | 148,902 | 1,116,591 | 110,863 | 5,661 | 5,115,280 |
| Ending balance | \$ 1,060,047 | \$ 2,138,091 | \$ 569,915 | \$ 149,159 | \$ 1,122,013 | \$ 110,985 | \$ 5,661 | \$ 5,155,871 |
| December 31, 2015 | | | | | | | | |
| Recorded investment in loans: | | | | | | | | |
| Individually evaluated for impairment | \$ 13,008 | \$ 6,118 | \$ 1,753 | \$ - | \$ 10,454 | \$ 161 | \$ 22 | \$ 31,516 |
| Collectively evaluated for impairment | 1,039,249 | 2,109,360 | 496,350 | 147,365 | 1,054,922 | 112,724 | 6,882 | 4,966,852 |
| Ending balance | \$ 1,052,257 | \$ 2,115,478 | \$ 498,103 | \$ 147,365 | \$ 1,065,376 | \$ 112,885 | \$ 6,904 | \$ 4,998,368 |
| March 31, 2015 | | | | | | | | |
| Recorded investment in loans: | | | | | | | | |

| | | | | | | | | |
|---|------------|--------------|------------|------------|------------|------------|-----------|--------------|
| Individually evaluated for impairment | \$ 16,981 | \$ 4,601 | \$ 6,840 | \$ - | \$ 14,000 | \$ 889 | \$ 10 | \$ 43,321 |
| Collectively evaluated for impairment | 916,734 | 1,734,882 | 486,163 | 147,871 | 897,571 | 119,654 | 98,697 | 4,401,572 |
| Ending balance | \$ 933,715 | \$ 1,739,483 | \$ 493,003 | \$ 147,871 | \$ 911,571 | \$ 120,543 | \$ 98,707 | \$ 4,444,893 |

At March 31, 2016, nonperforming loans acquired from Fidelity & Trust Financial Corporation (“Fidelity”) and Virginia Heritage have a carrying value of \$504 thousand and \$1.2 million, and an unpaid principal balance of \$561 thousand and \$2.3 million, and were evaluated separately in accordance with ASC Topic 310-30, “*Loans and Debt Securities Acquired with Deteriorated Credit Quality*.” The various impaired loans were recorded at estimated fair value with any excess being charged-off or treated as a non-accretable discount. Subsequent downward adjustments to the valuation of impaired loans acquired will result in additional loan loss provisions and related allowance for credit losses. Subsequent upward adjustments to the valuation of impaired loans acquired will result in accretable discount. No adjustments have been made to the fair value amounts of impaired loans subsequent to the allowable period of adjustment from the date of acquisition.

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Credit Quality Indicators

The Company uses several credit quality indicators to manage credit risk in an ongoing manner. The Company's primary credit quality indicators are to use an internal credit risk rating system that categorizes loans into pass, watch, special mention, or classified categories. Credit risk ratings are applied individually to those classes of loans that have significant or unique credit characteristics that benefit from a case-by-case evaluation. These are typically loans to businesses or individuals in the classes which comprise the commercial portfolio segment. Groups of loans that are underwritten and structured using standardized criteria and characteristics, such as statistical models (e.g., credit scoring or payment performance), are typically risk rated and monitored collectively. These are typically loans to individuals in the classes which comprise the consumer portfolio segment.

The following are the definitions of the Company's credit quality indicators:

Pass: Loans in all classes that comprise the commercial and consumer portfolio segments that are not adversely rated, are contractually current as to principal and interest, and are otherwise in compliance with the contractual terms of the loan agreement. Management believes that there is a low likelihood of loss related to those loans that are considered pass.

Watch: Loan paying as agreed with generally acceptable asset quality; however the obligor's performance has not met expectations. Balance sheet and/or income statement has shown deterioration to the point that the obligor could not sustain any further setbacks. Credit is expected to be strengthened through improved obligor performance and/or additional collateral within a reasonable period of time.

Special Mention: Loans in the classes that comprise the commercial portfolio segment that have potential weaknesses that deserve management's close attention. If not addressed, these potential weaknesses may result in deterioration of the repayment prospects for the loan. The special mention credit quality indicator is not used for classes of loans that comprise the consumer portfolio segment. Management believes that there is a moderate likelihood of some loss related to those loans that are considered special mention.

Classified: Classified (a) Substandard - Loans inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the company will sustain some loss if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard loans, does not have to exist in individual loans classified substandard.

Classified (b) Doubtful - Loans that have all the weaknesses inherent in a loan classified substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently

existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors, which may work to the advantage and strengthening of the assets, its classification as an estimated loss is deferred until its more exact status may be determined.

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The Company's credit quality indicators are updated generally on a quarterly basis, but no less frequently than annually. The following table presents by class and by credit quality indicator, the recorded investment in the Company's loans and leases as of March 31, 2016, December 31, 2015 and March 31, 2015.

| (dollars in thousands) | Pass | Watch and Special Mention | Substandard | Doubtful | Total Loans |
|---|-------------|------------------------------------|-------------|----------|----------------|
| March 31, 2016 | | | | | |
| Commercial | \$1,031,263 | \$ 16,788 | \$ 11,996 | \$ - | \$1,060,047 |
| Income producing - commercial real estate | 2,110,620 | 12,709 | 14,762 | - | 2,138,091 |
| Owner occupied - commercial real estate | 559,390 | 9,262 | 1,263 | - | 569,915 |
| Real estate mortgage – residential | 146,804 | 2,098 | 257 | - | 149,159 |
| Construction - commercial and residential | 1,115,027 | 1,564 | 5,422 | - | 1,122,013 |
| Home equity | 109,065 | 1,798 | 122 | - | 110,985 |
| Other consumer | 5,657 | 4 | - | - | 5,661 |
| Total | \$5,077,826 | \$ 44,223 | \$ 33,822 | \$ - | \$5,155,871 |
| December 31, 2015 | | | | | |
| Commercial | \$1,021,427 | \$ 17,822 | \$ 13,008 | \$ - | \$1,052,257 |
| Income producing - commercial real estate | 2,096,032 | 13,328 | 6,118 | - | 2,115,478 |
| Owner occupied - commercial real estate | 488,496 | 7,854 | 1,753 | - | 498,103 |
| Real estate mortgage – residential | 146,651 | 714 | - | - | 147,365 |
| Construction - commercial and residential | 1,049,926 | 4,996 | 10,454 | - | 1,065,376 |
| Home equity | 110,870 | 1,854 | 161 | - | 112,885 |
| Other consumer | 6,877 | 5 | 22 | - | 6,904 |
| Total | \$4,920,279 | \$ 46,573 | \$ 31,516 | \$ - | \$4,998,368 |
| March 31, 2015 | | | | | |
| Commercial | \$891,850 | \$ 24,884 | \$ 16,981 | \$ - | \$933,715 |
| Investment - commercial real estate | 1,719,982 | 14,900 | 4,601 | - | 1,739,483 |
| Owner occupied - commercial real estate | 478,486 | 7,677 | 6,840 | - | 493,003 |
| Real estate mortgage – residential | 147,121 | 750 | - | - | 147,871 |
| Construction - commercial and residential | 889,346 | 8,225 | 14,000 | - | 911,571 |
| Home equity | 117,936 | 1,718 | 889 | - | 120,543 |
| Other consumer | 98,697 | - | 10 | - | 98,707 |
| Total | \$4,343,418 | \$ 58,154 | \$ 43,321 | \$ - | \$4,444,893 |

Nonaccrual and Past Due Loans

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received in excess of principal due. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

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The following table presents, by class of loan, information related to nonaccrual loans as of the periods ended March 31, 2016, December 31, 2015 and March 31, 2015.

| <u>(dollars in thousands)</u> | March 31, 2016 | December 31, 2015 | March 31, 2015 |
|---|-------------------------------|------------------------------|-------------------------------|
| Commercial | \$4,234 | \$ 4,940 | \$11,257 |
| Income producing - commercial real estate | 10,305 | 5,961 | 2,152 |
| Owner occupied - commercial real estate | 1,263 | 1,268 | 1,314 |
| Real estate mortgage - residential | 582 | 329 | 342 |
| Construction - commercial and residential | 5,422 | 557 | 3,608 |
| Home equity | 122 | 161 | 889 |
| Other consumer | - | 23 | 10 |
| Total nonaccrual loans (1)(2) | \$21,928 | \$ 13,239 | \$19,572 |

(1) Excludes troubled debt restructurings (“TDRs”) that were performing under their restructured terms totaling \$6.8 million at March 31, 2016, \$11.8 million at December 31, 2015 and \$13.4 million at March 31, 2015.

Gross interest income of \$335 thousand would have been recorded for the three months ended March 31, 2016 if nonaccrual loans shown above had been current and in accordance with their original terms, while interest actually recorded on such loans was \$74 thousand. See Note 1 to the Consolidated Financial Statements for a description of the Company’s policy for placing loans on nonaccrual status.

The following table presents, by class of loan, an aging analysis and the recorded investments in loans past due as of March 31, 2016 and December 31, 2015.

| <u>(dollars in thousands)</u> | Loans 30-59 Days Past Due | Loans 60-89 Days Past Due | Loans 90 Days or More Past Due | Total Past Due Loans | Current Loans | Total Recorded Investment in Loans |
|---|--|--|---|---|--------------------------|---|
| March 31, 2016 | | | | | | |
| Commercial | \$2,401 | \$995 | \$4,234 | \$7,630 | \$1,052,417 | \$1,060,047 |
| Income producing - commercial real estate | 15,041 | - | 10,305 | 25,346 | 2,112,745 | 2,138,091 |
| Owner occupied - commercial real estate | 3,159 | 894 | 1,263 | 5,316 | 564,599 | 569,915 |

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| | | | | | | |
|---|----------|---------|----------|----------|-------------|-------------|
| Real estate mortgage – residential | - | - | 582 | 582 | 148,577 | 149,159 |
| Construction - commercial and residential | 1,174 | - | 5,422 | 6,596 | 1,115,417 | 1,122,013 |
| Home equity | - | - | 122 | 122 | 110,863 | 110,985 |
| Other consumer | 12 | 54 | - | 66 | 5,595 | 5,661 |
| Total | \$21,787 | \$1,943 | \$21,928 | \$45,658 | \$5,110,213 | \$5,155,871 |

December 31, 2015

| | | | | | | |
|---|----------|---------|----------|----------|-------------|-------------|
| Commercial | \$4,130 | \$1,364 | \$4,940 | \$10,434 | \$1,041,823 | \$1,052,257 |
| Income producing - commercial real estate | 2,841 | - | 5,961 | 8,802 | 2,106,676 | 2,115,478 |
| Owner occupied - commercial real estate | 3,189 | 902 | 1,268 | 5,359 | 492,744 | 498,103 |
| Real estate mortgage – residential | - | - | 329 | 329 | 147,036 | 147,365 |
| Construction - commercial and residential | - | 5,020 | 557 | 5,577 | 1,059,799 | 1,065,376 |
| Home equity | - | 77 | 161 | 238 | 112,647 | 112,885 |
| Other consumer | 56 | 60 | 23 | 139 | 6,765 | 6,904 |
| Total | \$10,216 | \$7,423 | \$13,239 | \$30,878 | \$4,967,490 | \$4,998,368 |

Impaired Loans

Loans are considered impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Impairment is evaluated in total for smaller-balance loans of a similar nature and on an individual loan basis for other loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged-off when deemed uncollectible.

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The following table presents, by class of loan, information related to impaired loans for the periods ended March 31, 2016, December 31, 2015 and March 31, 2015.

| (dollars in thousands) | Unpaid | Recorded | Recorded | Total Recorded Investment | Related Allowance | Year To Date | |
|---|-------------------------------------|------------------------------------|---------------------------------|---------------------------------|----------------------|-----------------------------------|------------------------|
| | Contractual Principal Balance | Investment With No Allowance | Investment With Allowance | | | Average Recorded Investment | Interest Recognized |
| March 31, 2016 | | | | | | | |
| Commercial | \$ 17,305 | \$ 1,165 | \$ 11,996 | \$ 13,161 | \$ 2,922 | \$12,920 | \$ 16 |
| Income producing - commercial real estate | 19,905 | 5,143 | 14,762 | 19,905 | 868 | 13,012 | 58 |
| Owner occupied - commercial real estate | 1,724 | 461 | 1,263 | 1,724 | 360 | 1,739 | - |
| Real estate mortgage – residential | 257 | 257 | - | 257 | - | 293 | - |
| Construction - commercial and residential | 5,422 | 4,870 | 552 | 5,422 | 310 | 7,938 | - |
| Home equity | 122 | - | 122 | 122 | 88 | 142 | - |
| Other consumer | - | - | - | - | - | 11 | - |
| Total | \$ 44,735 | \$ 11,896 | \$ 28,695 | \$ 40,591 | \$ 4,548 | \$36,055 | \$ 74 |
| December 31, 2015 | | | | | | | |
| Commercial | \$ 16,123 | \$ 2,396 | \$ 10,283 | \$ 12,679 | \$ 3,478 | \$9,973 | \$ 69 |
| Income producing - commercial real estate | 6,811 | 1,190 | 4,928 | 6,118 | 1,033 | 10,294 | 354 |
| Owner occupied - commercial real estate | 1,753 | 946 | 807 | 1,753 | 400 | 1,810 | - |
| Real estate mortgage – residential | 329 | 329 | - | 329 | - | 336 | - |
| Construction - commercial and residential | 10,454 | 4,877 | 5,577 | 10,454 | 950 | 7,594 | 205 |
| Home equity | 161 | 116 | 45 | 161 | 38 | 650 | - |
| Other consumer | 22 | 19 | 3 | 22 | 3 | 31 | 1 |
| Total | \$ 35,653 | \$ 9,873 | \$ 21,643 | \$ 31,516 | \$ 5,902 | \$30,688 | \$ 629 |
| March 31, 2015 | | | | | | | |
| Commercial | \$ 13,080 | \$ 1,464 | \$ 9,793 | \$ 11,257 | \$ 5,771 | \$12,116 | \$ - |
| Income producing - commercial real estate | 10,668 | 8,753 | 1,222 | 9,975 | 568 | 10,235 | 35 |
| Owner occupied - commercial real estate | 1,867 | 1,025 | 842 | 1,867 | 400 | 1,878 | - |
| Real estate mortgage – residential | 342 | 342 | - | 342 | - | 344 | - |
| Construction - commercial and residential | 8,671 | 8,071 | 600 | 8,671 | 550 | 8,728 | 99 |

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| | | | | | | | |
|----------------|-----------|-----------|-----------|-----------|----------|-----------|--------|
| Home equity | 889 | 118 | 771 | 889 | 289 | 1,144 | - |
| Other consumer | 10 | - | 10 | 10 | 5 | 34 | - |
| Total | \$ 35,527 | \$ 19,773 | \$ 13,238 | \$ 33,011 | \$ 7,583 | \$ 34,479 | \$ 134 |

Modifications

A modification of a loan constitutes a troubled debt restructuring (“TDR”) when a borrower is experiencing financial difficulty and the modification constitutes a concession. The Company offers various types of concessions when modifying a loan. Commercial and industrial loans modified in a TDR often involve temporary interest-only payments, term extensions, and converting revolving credit lines to term loans. Additional collateral, a co-borrower, or a guarantor is often requested. Commercial mortgage and construction loans modified in a TDR often involve reducing the interest rate for the remaining term of the loan, extending the maturity date at an interest rate lower than the current market rate for new debt with similar risk, or substituting or adding a new borrower or guarantor. Construction loans modified in a TDR may also involve extending the interest-only payment period.

Loans modified in a TDR for the Company may have the financial effect of increasing the specific allowance associated with the loan. An allowance for impaired consumer and commercial loans that have been modified in a TDR is measured based on the present value of expected future cash flows discounted at the loan’s effective interest rate, the loan’s observable market price, or the estimated fair value of the collateral, less any selling costs, if the loan is collateral dependent. Management exercises significant judgment in developing these estimates.

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The following table presents by class, the recorded investment of loans modified in TDRs held by the Company during the periods ended March 31, 2016 and December 31, 2015.

| (dollars in thousands) | Number of | TDRs Performing | TDRs Not Performing | Total |
|---|--------------|----------------------|------------------------|----------|
| | Contracts | to Modified Terms | to Modified Terms | TDRs |
| March 31, 2016 | | | | |
| Commercial | 4 | \$ 1,165 | \$ 207 | \$1,372 |
| Income producing - commercial real estate | 2 | 5,143 | - | 5,143 |
| Owner occupied - commercial real estate | 1 | 461 | - | 461 |
| Construction - commercial and residential | 1 | - | 5,013 | 5,013 |
| Total | 8 | \$ 6,769 | \$ 5,220 | \$11,989 |
| December 31, 2015 | | | | |
| Commercial | 4 | \$ 1,171 | \$ 211 | \$1,382 |
| Income producing - commercial real estate | 2 | 5,160 | - | 5,160 |
| Owner occupied - commercial real estate | 1 | 485 | - | 485 |
| Construction - commercial and residential | 1 | 5,020 | - | 5,020 |
| Total | 8 | \$ 11,836 | \$ 211 | \$12,047 |

During the three months of 2016, there was one default on a \$5.0 million restructured loan, as compared to the three months of 2015, which had no defaults on restructured loans. A default is considered to have occurred once the TDR is past due 90 days or more or it has been placed on nonaccrual. There was one nonperforming TDR totaling \$5.0 million reclassified to nonperforming loans during the three months ended March 31, 2016. There were no nonperforming TDRs reclassified to nonperforming loans during the three months ended March 31, 2015. Commercial and consumer loans modified in a TDR are closely monitored for delinquency as an early indicator of possible future default. If a loan modified in a TDR subsequently defaults, the Company evaluates the loan for possible further impairment. The allowance may be increased, adjustments may be made in the allocation of the allowance, or partial charge-offs may be taken to further write-down the carrying value of the loan. There were no loans modified in a TDR during the three months ended March 31, 2016 and 2015.

Note 6. Interest Rate Swap Derivatives

The Company uses interest rate swap agreements to assist in its interest rate risk management. The Company's objective in using interest rate derivatives is to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company entered into forward starting interest rate swaps in April 2015 as part of its interest rate risk management strategy intended to mitigate the potential risk of rising interest rates

on the Bank's cost of funds. The notional amounts of the interest rate swaps do not represent amounts exchanged by the counterparties, but rather, the notional amount is used to determine, along with other terms of the derivative, the amounts to be exchanged between the counterparties. The interest rate swaps are designated as cash flow hedges and involve the receipt of variable rate amounts from two counterparties in exchange for the Company making fixed payments beginning in April 2016. The Company is hedging its exposure to the variability in future cash flows for forecasted transactions over a maximum period of ten months (excluding forecasted transactions related to the payment of variable interest on existing financial instruments) and as such existing hedges are deemed forward starting swaps and no net settlements of cash flows is occurring.

As of March 31, 2016, the Company had three forward starting interest rate swap transactions outstanding that had a notional amount of \$250 million associated with the Company's variable rate deposits. The net unrealized loss before income tax on the swaps was \$8.8 million at March 31, 2016. The unrealized loss is due to the increase in spread between short and longer term interest rates between the date the forward starting swap was entered into and March 31, 2016. There were no interest rate swap derivative instruments as of March 31, 2015.

For derivatives designated as cash flow hedges, the effective portion of changes in the fair value of the derivative is initially reported in other comprehensive income (outside of earnings), net of tax, and subsequently reclassified to earnings when the hedged transaction affects earnings, and the ineffective portion of changes in the fair value of the derivative is recognized directly in earnings. The Company assesses the effectiveness of each hedging relationship by comparing the changes in cash flows of the derivative hedging instrument with the changes in cash flows of the designated hedged transactions. The Company did not recognize any hedge ineffectiveness in earnings during the period ended March 31, 2016.

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Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest income/expense as interest payments are made/received on the Company's variable-rate assets/liabilities. During the quarter ended March 31, 2016, the Company did not have any reclassifications to interest expense. During the next twelve months, the Company estimates (based on existing interest rates) that \$2.84 million will be reclassified as an increase in interest expense.

The Company is exposed to credit risk in the event of nonperformance by the interest rate swap counterparty. The Company minimizes this risk by entering into derivative contracts with only large, stable financial institutions, and the Company has not experienced, and does not expect, any losses from counterparty nonperformance on the interest rate swaps. The Company monitors counterparty risk in accordance with the provisions of ASC Topic 815, "Derivatives and Hedging." In addition, the interest rate swap agreements contain language outlining collateral-pledging requirements for each counterparty. Collateral must be posted when the market value exceeds certain threshold limits.

The interest rate swap agreements detail: the requirement that collateral be posted when the market value exceeds certain threshold limits associated with the secured party's exposure; that if the Company defaults on any of its indebtedness (including default where repayment of the indebtedness has not been accelerated by the lender), then the Company could also be declared in default on its derivative obligations; and that if the Company fails to maintain its status as a well/adequate capitalized institution then the counterparty could terminate the derivative positions and the Company would be required to settle its obligations under the agreements.

As of March 31, 2016, the aggregate fair value of all derivative contracts with credit risk contingent features (i.e., those containing collateral posting or termination provisions based on our capital status) that were in a net liability position totaled \$8.8 million. As of March 31, 2016, the Company has minimum collateral posting thresholds with certain of its derivative counterparties and has posted collateral of \$8.2 million against its obligations under these agreements. If the Company had breached any of these provisions at March 31, 2016, it could have been required to settle its obligations under the agreements at the termination value.

The table below identifies the balance sheet category and fair values of the Company's derivative instruments designated as cash flow hedges as of March 31, 2016. There were no derivative instruments as of March 31, 2015.

| March 31, 2016 | Swap Number | Notional Amount | Fair Value | Balance Sheet Category | Receive Rate | Pay Rate | Maturity |
|-----------------------------------|------------------------|----------------------------|-----------------------|---------------------------------------|---------------------|---------------------|-----------------|
| (dollars in thousands) | (1 |) \$75,000 | \$(2,068) | | | 1.71 % | |

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| | | | | | | | | |
|--------------------|----|---|---------|-------------------|---|---|------|------------------|
| Interest rate swap | | | | Other Liabilities | 1 month USD-LIBOR-BBA w/ -1 day lookback +10 basis points | | | March 31, 2020 |
| Interest rate swap | (2 |) | 100,000 | (3,802 |) Other Liabilities | Federal Funds Effective Rate +10 basis points | 1.74 | % April 15, 2021 |
| Interest rate swap | (3 |) | 75,000 | (2,950 |) Other Liabilities | 1 month USD-LIBOR-BBA w/ -1 day lookback +10 basis points | 1.92 | % March 31, 2022 |

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The table below presents the pre-tax net gains (losses) of the Company's cash flow hedges for the three months ended March 31, 2016. Since all transactions are forward starting swaps all amounts are balance sheet related (Accumulated Other Comprehensive Income- "AOCI"), and no amounts were recorded in the income statement.

| Three Months Ended March 31, 2016 | | | |
|--|--------------------------------------|---|--|
| | Effective Portion | | Ineffective Portion |
| | Amount of Pre-tax gain (loss) | Reclassified from AOCI into income | Recognized in Income on Derivatives |
| Swap Number | Recognized in OCI | Amount of Gain (Loss) | Amount of Gain (Loss) |

(dollars in thousands)

| | | | | |
|--------------------|-----|-----------|------|------|
| Interest rate swap | (1) | \$(2,068) | \$ - | \$ - |
| Interest rate swap | (2) | (3,802) | - | - |
| Interest rate swap | (3) | (2,950) | - | - |

Note 7. Other Real Estate Owned

The activity within Other Real Estate Owned ("OREO") for the three months ended March 31, 2016 and 2015 is presented in the table below. There were no residential real estate loans in the process of foreclosure as of March 31, 2016. For the three months ended March 31, 2016, proceeds on sales of OREO were \$2.6 million. The net gain on sales was \$573 thousand for the three months ended March 31, 2016.

| (dollars in thousands) | Three Months Ended | |
|-------------------------------------|---------------------------|-----------------------|
| | March 31, 2016 | March 31, 2015 |
| Balance beginning of period | \$5,852 | \$13,224 |
| Real estate acquired from borrowers | - | - |
| Valuation allowance | (6) | (750) |
| Properties sold | (2,000) | (136) |

Balance end of period \$3,846 \$12,338

Note 8. Borrowings

ASU 2015-03, “*Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs*” simplifies the presentation of debt issuance costs by requiring that debt issuance costs be presented in the balance sheet as a direct deduction from the carrying amount of debt liability, consistent with debt discounts or premiums. The Company adopted ASU 2015-03 as of the end of its fiscal year 2015, and applied its provisions retrospectively.

The following table presents information related to the Company’s borrowings for the periods ended March 31, 2016, December 31, 2015 and March 31, 2015.

| <u>(dollars in thousands)</u> | March 31, 2016 | December 31, 2015 | March 31, 2015 |
|-------------------------------|-------------------------------|------------------------------|-------------------------------|
| Subordinated Notes, 5.75% | \$70,000 | \$ 70,000 | \$70,000 |
| Subordinated Notes, 8.5% | - | - | 9,300 |
| Less: debt insurance costs | (1,042) | (1,072) | (1,165) |
| Long-term borrowings | \$68,958 | \$ 68,928 | \$78,135 |

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On August 5, 2014, the Company completed the sale of \$70.0 million of its 5.75% subordinated notes, due September 1, 2024 (the “Notes”). The Notes were offered to the public at par and qualify as Tier 2 capital for regulatory purposes to the fullest extent permitted under the Basel III Rule capital requirements. The net proceeds were approximately \$68.8 million, which includes \$1.2 million in deferred financing costs which is being amortized over the life of the Notes.

On August 30, 2010, the Company entered into and consummated a Note Exchange Agreement, pursuant to which the Company issued, on a private placement basis, to eight parties, all of which are current or former directors of the Company or accounts for the benefit of such persons, an aggregate of \$9.3 million of a new series of subordinated notes. During 2015, the Company redeemed the remaining balance of \$9.3 million of subordinated notes, due 2021.

Note 9. Net Income per Common Share

The calculation of net income per common share for the three months ended March 31, 2016 and 2015 was as follows.

| (dollars and shares in thousands, except per share data) | Three Months Ended March 31, | |
|---|---|-------------|
| | 2016 | 2015 |
| Basic: | | |
| Net income available to common shareholders | \$- | \$19,238 |
| Average common shares outstanding | 33,519 | 31,083 |
| Basic net income per common share | \$- | \$0.62 |
| Diluted: | | |
| Net income available to common shareholders | \$- | \$19,238 |
| Average common shares outstanding | 33,519 | 31,083 |
| Adjustment for common share equivalents | 585 | 693 |
| Average common shares outstanding-diluted | 34,104 | 31,776 |
| Diluted net income per common share | \$- | \$0.61 |
| Anti-dilutive shares | 5 | 13 |

Note 10. Stock-Based Compensation

The Company maintains the 2006 Stock Plan (“2006 Plan”) and the 2011 Employee Stock Purchase Plan (“2011 ESPP”).

In connection with the acquisition of Fidelity, the Company assumed the Fidelity 2004 Long Term Incentive Plan and the 2005 Long Term Incentive Plan (the “Fidelity Plans”).

In connection with the acquisition of Virginia Heritage, the Company assumed the Virginia Heritage 2006 Stock Option Plan and the 2010 Long Term Incentive Plan (the “Virginia Heritage Plans”).

No additional options may be granted under the Fidelity Plans or the Virginia Heritage Plans.

The 2006 Plan provides for the issuance of awards of incentive stock options, non-qualifying stock options, restricted stock and stock appreciation rights to selected key employees and members of the Board. As amended, 1,996,500 shares of common stock are subject to issuance pursuant to awards under the 2006 Plan. Stock options and restricted stock awards are made with an exercise price equal to the average of the high and low price of the Company’s shares at the date of grant.

For awards that are service based, compensation expense is being recognized over the service (vesting) period based on fair value, which for stock option grants is computed using the Black-Scholes model, and for restricted stock awards is based on the average of the high and low stock price of the Company’s shares on the date of grant. For awards that are performance-based, compensation expense is recorded based on the probability of achievement of the goals underlying the grant.

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In February 2016, the Company awarded 80,365 shares of time vested restricted stock to senior officers, and certain employees. The shares vest in three substantially equal installments beginning on the first anniversary of the date of grant.

In February 2016 the Company awarded senior officers a targeted number of 34,957 performance vested restricted stock units (PRSU's). PRSU's are subject to the satisfaction of certain performance conditions based on the achievement of pre-established average targets for earnings per share growth, total shareholder return and return on average assets over or at the end of a three-year vesting period (2016-2018).

In March 2016, the Company awarded 24,410 shares of time vested restricted stock to directors. The shares vest in three substantially equal installments beginning on the first anniversary of the date of grant.

Below is a summary of changes in stock option shares pursuant to our equity compensation plans for the three months ended March 31, 2016 and 2015. The information excludes restricted stock units and awards.

| | Three Months Ended March 31, | | | |
|-------------------|-------------------------------------|--|---------------|--|
| | 2016 | | 2015 | |
| | Shares | Weighted-Average Exercise Price | Shares | Weighted-Average Exercise Price |
| Beginning balance | 298,740 | \$ 9.97 | 759,683 | \$ 11.36 |
| Issued | - | - | - | - |
| Exercised | (16,759) | 11.80 | (280,425) | 12.40 |
| Forfeited | (1,100) | 15.48 | - | - |
| Expired | (6,037) | 13.57 | (8,007) | 16.90 |
| Ending balance | 274,844 | \$ 9.76 | 471,251 | \$ 10.65 |

The following summarizes information about stock options outstanding at March 31, 2016. The information excludes restricted stock units and awards.

| <u>Outstanding:</u> | Stock Options | Weighted-Average | Weighted-Average Remaining |
|----------------------------|----------------------|-------------------------|-----------------------------------|
|----------------------------|----------------------|-------------------------|-----------------------------------|

| Range of Exercise Prices | Outstanding | Exercise Price | Contractual Life |
|---------------------------------|--------------------|-----------------------|-------------------------|
| \$5.76 \$9.21 | 157,495 | \$ 5.76 | 2.78 |
| \$9.22 \$15.47 | 96,544 | 12.61 | 1.41 |
| \$15.48 \$22.66 | 11,657 | 19.05 | 4.68 |
| \$22.67 \$49.50 | 9,148 | 36.61 | 7.40 |
| | 274,844 | \$ 9.76 | 2.53 |

| Exercisable: | Stock Options | Weighted-Average |
|---------------------------------|----------------------|-------------------------|
| Range of Exercise Prices | Exercisable | Exercise Price |
| \$5.76 \$9.21 | 105,448 | \$ 5.76 |
| \$9.22 \$15.47 | 96,544 | 12.61 |
| \$15.48 \$22.66 | 10,337 | 18.93 |
| \$22.67 \$49.50 | 2,648 | 24.59 |
| | 214,977 | \$ 9.70 |

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The fair value of each stock option grant is estimated on the date of grant using the Black-Scholes option pricing model with the assumptions as shown in the table below used for grants during the years ended December 31, 2015 and 2014. There were no grants of stock options during the three months ended March 31, 2016.

| | Three Months Ended March 31, 2016 | Years Ended December 31, | |
|---|--|-------------------------------------|-------------|
| | | 2015 | 2014 |
| Expected volatility | n/a | 31.21 % | 34.25 % |
| Weighted-Average volatility | n/a | 31.21 % | 34.25 % |
| Expected dividends | 0.0 % | 0.0 % | 0.0 % |
| Expected term (in years) | n/a | 7.0 | 9.4 |
| Risk-free rate | n/a | 1.64 % | 2.26 % |
| Weighted-average fair value (grant date) | n/a | \$16.73 | \$13.49 |
| Weighted-average fair value (grant date) for Virginia Heritage Bank ("VHB") options assumed | n/a | n/a | \$24.89 |

The expected lives are based on the "simplified" method allowed by ASC Topic 718 "*Compensation*," whereby the expected term is equal to the midpoint between the vesting period and the contractual term of the award.

The total intrinsic value of outstanding stock options was \$10.5 million at March 31, 2016. The total intrinsic value of stock options exercised during the three months ended March 31, 2016 and 2015 was \$604 thousand and \$6.0 million, respectively. The total fair value of stock options vested was \$40 thousand and \$79 thousand for the three months ended March 31, 2016 and 2015, respectively. Unrecognized stock-based compensation expense related to stock options totaled \$121 thousand at March 31, 2016. At such date, the weighted-average period over which this unrecognized stock option expense is expected to be recognized was 3.10 years.

The Company has unvested restricted stock awards and PRSU grants of 312,871 shares under the 2006 Plan at March 31, 2016. Unrecognized stock based compensation expense related to restricted stock awards totaled \$10.1 million at March 31, 2016. At such date, the weighted-average period over which this unrecognized expense was expected to be recognized was 2.0 years. The following table summarizes the unvested restricted stock awards at March 31, 2016 and 2015.

| Three Months Ended March 31, | | | |
|-------------------------------------|------------------|---------------|------------------|
| 2016 | Weighted- | 2015 | Weighted- |
| Shares | Shares | Shares | Shares |
| | | | |

| | | Average Grant | | Average Grant |
|-----------------------|-----------|----------------------------|-----------|----------------------------|
| | | Date Fair Value | | Date Fair Value |
| Unvested at beginning | 369,093 | \$ 24.43 | 509,336 | \$ 21.58 |
| Issued | 139,732 | 46.17 | 78,070 | 36.06 |
| Forfeited | (766) | 37.48 | (339) | 28.09 |
| Vested | (195,188) | 22.53 | (193,338) | 20.66 |
| Unvested at end | 312,871 | \$ 35.29 | 393,729 | \$ 24.90 |

Approved by shareholders in May 2011, the 2011 ESPP reserved 550,000 shares of common stock (as adjusted for stock dividends) for issuance to employees. Whole shares are sold to participants in the plan at 85% of the lower of the stock price at the beginning or end of each quarterly offering period. The 2011 ESPP is available to all eligible employees who have completed at least one year of continuous employment, work at least 20 hours per week and at least five months a year. Participants may contribute a minimum of \$10 per pay period to a maximum of \$6,250 per offering period or \$25,000 annually (not to exceed more than 10% of compensation per pay period). At March 31, 2016, the 2011 ESPP had 429,837 shares remaining for issuance.

Included in salaries and employee benefits the Company recognized \$1.4 million and \$1.1 million in stock-based compensation expense for the three months ended March 31, 2016 and 2015, respectively. Stock-based compensation expense is recognized ratably over the requisite service period for all awards.

Table Of Contents**Note 11. Other Comprehensive Income**

The following table presents the components of other comprehensive (loss) income for the three months ended March 31, 2016 and 2015.

| (dollars in thousands) | Before Tax | Tax Effect | Net of Tax |
|--|-----------------------|-----------------------|-----------------------|
| Three Months Ended March 31, 2016 | | | |
| Net unrealized gain on securities available-for-sale | \$5,963 | \$2,385 | \$3,578 |
| Net unrealized loss on derivatives | (7,403) | (2,961) | (4,442) |
| Less: Reclassification adjustment for net gains included in net income | (624) | (250) | (374) |
| Other Comprehensive Loss | \$(2,064) | \$(826) | \$(1,238) |
| Three Months Ended March 31, 2015 | | | |
| Net unrealized gain on securities available-for-sale | \$3,218 | \$1,287 | \$1,931 |
| Less: Reclassification adjustment for net gains included in net income | (2,164) | (866) | (1,298) |
| Other Comprehensive Income | \$1,054 | \$421 | \$633 |

The following table presents the changes in each component of accumulated other comprehensive income (loss), net of tax, for the three months ended March 31, 2016 and 2015.

| (dollars in thousands) | Securities Available For Sale | Derivatives | Accumulated Other Comprehensive (Loss) Income |
|--|--|--------------------|--|
| Three Months Ended March 31, 2016 | | | |
| Balance at Beginning of Period | \$ 1,041 | \$ (850) | \$ 191 |
| Other comprehensive income (loss) before reclassifications | 3,578 | (4,442) | (864) |
| Amounts reclassified from accumulated other comprehensive income | (374) | - | (374) |
| Net other comprehensive income (loss) during period | 3,204 | (4,442) | (1,238) |
| Balance at End of Period | \$ 4,245 | \$ (5,292) | \$ (1,047) |
| Three Months Ended March 31, 2015 | | | |
| Balance at Beginning of Period | \$ 2,647 | \$ - | \$ 2,647 |
| Other comprehensive income before reclassifications | 1,931 | - | 1,931 |
| Amounts reclassified from accumulated other comprehensive income | (1,298) | - | (1,298) |
| Net other comprehensive income during period | 633 | - | 633 |

| | | | |
|--------------------------|----------|------|----------|
| Balance at End of Period | \$ 3,280 | \$ - | \$ 3,280 |
|--------------------------|----------|------|----------|

The following table presents the amounts reclassified out of each component of accumulated other comprehensive income (loss) for the three months ended March 31, 2016 and 2015.

| Details about Accumulated Other Comprehensive Income Components (dollars in thousands) | Amount Reclassified from Accumulated Other Comprehensive (Loss) Income Three Months Ended March 31, | | Affected Line Item in the Statement Where Net Income is Presented |
|---|--|-------------|--|
| | 2016 | 2015 | |
| Realized gain on sale of investment securities | \$ 624 | \$ 2,164 | Gain on sale of investment securities |
| | (250) | (866) | Tax Expense |
| Total Reclassifications for the Period | \$ 374 | \$ 1,298 | Net of Tax |

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Note 12. Fair Value Measurements

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability in an orderly transaction occurring in the principal market (or most advantageous market in the absence of a principal market) for such asset or liability. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. Such valuation techniques are consistently applied. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability. ASC Topic 820, “*Fair Value Measurements and Disclosures*,” establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Level 1 Quoted prices in active exchange markets for identical assets or liabilities; also includes certain U.S. Treasury and other U.S. Government and agency securities actively traded in over-the-counter markets.

Level 2 Observable inputs other than Level 1 including quoted prices for similar assets or liabilities, quoted prices in less active markets, or other observable inputs that can be corroborated by observable market data; also includes derivative contracts whose value is determined using a pricing model with observable market inputs or can be derived principally from or corroborated by observable market data. This category generally includes certain U.S. Government and agency securities, corporate debt securities, derivative instruments, and residential mortgage loans held for sale.

Level 3 Unobservable inputs supported by little or no market activity for financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation; also includes observable inputs for single dealer nonbinding quotes not corroborated by observable market data. This category generally includes certain private equity investments, retained interests from securitizations, and certain collateralized debt obligations.

Table Of ContentsAssets and Liabilities Recorded at Fair Value on a Recurring Basis

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis as of March 31, 2016 and December 31, 2015.

| (dollars in thousands) | Quoted Prices (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Other Unobservable Inputs (Level 3) | Total (Fair Value) |
|--|----------------------------------|---|---|--------------------------|
| March 31, 2016 | | | | |
| Assets: | | | | |
| Investment securities available for sale: | | | | |
| U. S. agency securities | \$ - | \$ 55,622 | \$ - | \$55,622 |
| Residential mortgage backed securities | - | 306,812 | - | 306,812 |
| Municipal bonds | - | 109,909 | - | 109,909 |
| Corporate bonds | - | 14,938 | - | 14,938 |
| Other equity investments | 109 | - | 219 | 328 |
| Loans held for sale | - | 45,679 | - | 45,679 |
| Mortgage banking derivatives | - | - | 377 | 377 |
| Interest rate swap derivatives | - | - | - | - |
| Total assets measured at fair value on a recurring basis as of March 31, 2016 | \$ 109 | \$ 532,960 | \$ 596 | \$533,665 |
| Liabilities: | | | | |
| Mortgage banking derivatives | \$ - | \$ - | \$ 306 | \$306 |
| Interest rate swap derivatives | - | 8,820 | - | 8,820 |
| Total liabilities measured at fair value on a recurring basis as of March 31, 2016 | \$ - | \$ 8,820 | \$ 306 | \$9,126 |
| December 31, 2015 | | | | |
| Assets: | | | | |
| Investment securities available for sale: | | | | |
| U. S. agency securities | \$ - | \$ 56,975 | \$ - | \$56,975 |
| Residential mortgage backed securities | - | 297,241 | - | 297,241 |
| Municipal bonds | - | 118,381 | - | 118,381 |
| Corporate bonds | - | 14,938 | - | 14,938 |
| Other equity investments | 115 | - | 219 | 334 |
| Loans held for sale | - | 47,492 | - | 47,492 |
| Mortgage banking derivatives | - | - | 24 | 24 |

| | | | | |
|--|--------|------------|--------|------------|
| Total assets measured at fair value on a recurring basis as of December 31, 2015 | \$ 115 | \$ 535,027 | \$ 243 | \$ 535,385 |
|--|--------|------------|--------|------------|

Liabilities:

| | | | | |
|---|------|----------|-------|----------|
| Mortgage banking derivatives | \$ - | \$ - | \$ 30 | \$ 30 |
| Interest rate swap derivatives | - | 1,417 | - | 1,417 |
| Total liabilities measured at fair value on a recurring basis as of December 31, 2015 | \$ - | \$ 1,417 | \$ 30 | \$ 1,447 |

Investment Securities Available-for-Sale

Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair value is measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange such as the New York Stock Exchange, Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include U.S. agency debt securities, mortgage backed securities issued by Government Sponsored Entities ("GSEs") and municipal bonds. Securities classified as Level 3 include securities in less liquid markets, the carrying amount approximate the fair value.

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Loans held for sale: Loans held for sale are carried at the fair value. Fair value is derived from secondary market quotations for similar instruments. Gains and losses on sales of these loans are recorded as a component of noninterest income in the Consolidated Statements of Operations. As such, the Company classifies loans subjected to fair value adjustments as Level 2 valuation.

Interest rate swap derivatives: These derivative instruments consist of forward starting interest rate swap agreements, which are accounted for as cash flow hedges. The Company's derivative position is classified within Level 2 of the fair value hierarchy and is valued using models generally accepted in the financial services industry and that use actively quoted or observable market input values from external market data providers and/or non-binding broker-dealer quotations. The fair value of the derivatives is determined using discounted cash flow models. These models' key assumptions include the contractual terms of the respective contract along with significant observable inputs, including interest rates, yield curves, nonperformance risk and volatility. Derivative contracts are executed with a Credit Support Annex, which is a bilateral ratings-sensitive agreement that requires collateral postings when the market value exceeds certain threshold limits. These agreements protect the interests of the Company and its counterparties should either party suffer a credit rating deterioration.

The following is a reconciliation of activity for assets and liabilities measured at fair value based on Significant Other Unobservable Inputs (Level 3):

| (dollars in thousands) | Other Equity | Mortgage Banking | Total |
|--|-------------------------|-----------------------------|--------------|
| | Investments | Derivatives | |
| Assets: | | | |
| Beginning balance at January 1, 2016 | \$ 219 | \$ 24 | \$243 |
| Realized gain (loss) included in earnings - net mortgage banking derivatives | - | 353 | 353 |
| Principal redemption | - | - | - |
| Ending balance at March 31, 2016 | \$ 219 | \$ 377 | \$596 |
| Liabilities: | | | |
| Beginning balance at January 1, 2016 | \$ - | \$ 30 | \$30 |
| Realized (gain) loss included in earnings - net mortgage banking derivatives | - | 276 | 276 |
| Principal redemption | - | - | - |
| Ending balance at March 31, 2016 | \$ - | \$ 306 | \$306 |
| | | | |
| (dollars in thousands) | Other Equity | Mortgage Banking | Total |
| | Investments | Derivatives | |
| Assets: | | | |

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| | | | |
|--|--------|--------|-------|
| Beginning balance at January 1, 2015 | \$ 219 | \$ 146 | \$365 |
| Realized gain (loss) included in earnings - net mortgage banking derivatives | - | (122) | (122) |
| Principal redemption | - | - | - |
| Ending balance at December 31, 2015 | \$ 219 | \$ 24 | \$243 |
| Liabilities: | | | |
| Beginning balance at January 1, 2015 | \$ - | \$ 250 | \$250 |
| Realized (gain) loss included in earnings - net mortgage banking derivatives | - | (220) | (220) |
| Principal redemption | - | - | - |
| Ending balance at December 31, 2015 | \$ - | \$ 30 | \$30 |

The other equity securities classified as Level 3 consist of equity investments in the form of common stock of two local banking companies which are not publicly traded, and for which the carrying amount approximates fair value.

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The Company relies on a third-party pricing service to value its mortgage banking derivative financial assets and liabilities, which the Company classifies as a Level 3 valuation. The external valuation model to estimate the fair value of its interest rate lock commitments to originate residential mortgage loans held for sale includes grouping the interest rate lock commitments by interest rate and terms, applying an estimated pull-through rate based on historical experience, and then multiplying by quoted investor prices determined to be reasonably applicable to the loan commitment groups based on interest rate, terms, and rate lock expiration dates of the loan commitment groups. The Company also relies on an external valuation model to estimate the fair value of its forward commitments to sell residential mortgage loans (i.e., an estimate of what the Company would receive or pay to terminate the forward delivery contract based on market prices for similar financial instruments), which includes matching specific terms and maturities of the forward commitments against applicable investor pricing.

Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis

The Company measures certain assets at fair value on a nonrecurring basis and the following is a general description of the methods used to value such assets.

Impaired loans: The Company considers a loan impaired when it is probable that the Company will be unable to collect all amounts due according to the original contractual terms of the note agreement, including both principal and interest. Management has determined that nonaccrual loans and loans that have had their terms restructured in a troubled debt restructuring meet this impaired loan definition. For individually evaluated impaired loans, the amount of impairment is based upon the present value of expected future cash flows discounted at the loan's effective interest rate or the estimated fair value of the underlying collateral for collateral-dependent loans, which the Company classifies as a Level 3 valuation.

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Other real estate owned: Other real estate owned is initially recorded at fair value less estimated selling costs. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral, which the Company classifies as a Level 3 valuation. Assets measured at fair value on a nonrecurring basis are included in the table below:

| (dollars in thousands) | Quoted Prices (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Other Unobservable Inputs (Level 3) | Total (Fair Value) |
|--|-------------------------------|---|---|-----------------------|
| March 31, 2016 | | | | |
| Impaired loans: | | | | |
| Commercial | \$ - | \$ 257 | \$ 9,982 | \$ 10,239 |
| Income producing - commercial real estate | - | - | 19,037 | 19,037 |
| Owner occupied - commercial real estate | - | - | 1,364 | 1,364 |
| Real estate mortgage - residential | - | - | 257 | 257 |
| Construction - commercial and residential | - | - | 5,112 | 5,112 |
| Home equity | - | - | 34 | 34 |
| Other consumer | - | - | - | - |
| Other real estate owned | - | - | 3,846 | 3,846 |
| Total assets measured at fair value on a nonrecurring basis as of March 31, 2016 | \$ - | \$ 257 | \$ 39,632 | \$ 39,889 |

| (dollars in thousands) | Quoted Prices (Level 1) | Significant Other Observable | Significant Other Unobservable | Total (Fair Value) |
|------------------------|-------------------------------|------------------------------------|--------------------------------------|--------------------------|
|------------------------|-------------------------------|------------------------------------|--------------------------------------|--------------------------|

| | | Inputs (Level 2) | Inputs (Level 3) | |
|--|------|-----------------------------|-----------------------------|----------|
| December 31, 2015 | | | | |
| Impaired loans: | | | | |
| Commercial | \$ - | \$ 271 | \$ 8,930 | \$9,201 |
| Income producing - commercial real estate | - | - | 5,085 | 5,085 |
| Owner occupied - commercial real estate | - | 282 | 1,071 | 1,353 |
| Real estate mortgage - residential | - | - | 329 | 329 |
| Construction - commercial and residential | - | - | 9,504 | 9,504 |
| Home equity | - | - | 123 | 123 |
| Other consumer | - | - | 19 | 19 |
| Other real estate owned | - | 5,394 | 458 | 5,852 |
| Total assets measured at fair value on a nonrecurring basis as of December 31, 2015 | \$ - | \$ 5,947 | \$ 25,519 | \$31,466 |

Loans

The Company does not record loans at fair value on a recurring basis; however, from time to time, a loan is considered impaired and an allowance for loan loss is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan are considered impaired. Once a loan is identified as individually impaired, management measures impairment in accordance with ASC Topic 310, "Receivables." The fair value of impaired loans is estimated using one of several methods, including the collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring a specific allowance represent loans for which the fair value of expected repayments or collateral exceed the recorded investment in such loans. At March 31, 2016, substantially all of the totally impaired loans were evaluated based upon the fair value of the collateral. In accordance with ASC Topic 820, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the loan as nonrecurring Level 3.

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Fair Value of Financial Instruments

The Company discloses fair value information about financial instruments for which it is practicable to estimate the value, whether or not such financial instruments are recognized on the balance sheet. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by quoted market price, if one exists.

Quoted market prices, if available, are shown as estimates of fair value. Because no quoted market prices exist for a portion of the Company's financial instruments, the fair value of such instruments has been derived based on management's assumptions with respect to future economic conditions, the amount and timing of future cash flows and estimated discount rates. Different assumptions could significantly affect these estimates. Accordingly, the net realizable value could be materially different from the estimates presented below. In addition, the estimates are only indicative of individual financial instrument values and should not be considered an indication of the fair value of the Company taken as a whole.

The following methods and assumptions were used to estimate the fair value of each category of financial instrument for which it is practicable to estimate value:

Cash due from banks and federal funds sold: For cash and due from banks and federal funds sold the carrying amount approximates fair value.

Interest bearing deposits with other banks: Values are estimated by discounting the future cash flows using the current rates at which similar deposits would be earning.

Investment securities: For these instruments, fair values are based upon quoted prices, if available. If quoted prices are not available, fair value is measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions.

Federal Reserve and Federal Home Loan Bank stock: The carrying amount approximate the fair values at the reporting date.

Loans held for sale: The fair value of loans held for sale is based on commitments outstanding from investors as well as what secondary markets are currently offering for portfolios with similar characteristics for residential mortgage loans held for sale since such loans are typically committed to be sold (servicing released) at a profit.

Loans: For variable rate loans that re-price on a scheduled basis, fair values are based on carrying values. The fair value of the remaining loans are estimated by discounting the estimated future cash flows using the current interest rate at which similar loans would be made to borrowers with similar credit ratings and for the same remaining term.

Bank owned life insurance: The fair value of bank owned life insurance is the current cash surrender value, which is the carrying value.

Annuity investment: The fair value of the annuity investments is the carrying amount at the reporting date.

Mortgage banking derivatives: The Company enters into interest rate lock commitments (IRLCs) with prospective residential mortgage borrowers. These commitments are carried at fair value based on the fair value of the underlying mortgage loans which are based on market data. These commitments are classified as Level 3 in the fair value disclosures, as the valuations are based on market unobservable inputs. The Company hedges the risk of the overall change in the fair value of loan commitments to borrowers by selling forward contracts on securities of GSEs. These forward settling contracts are classified as Level 3, as valuations are based on market unobservable inputs. See Note 4 of the Consolidated Financial Statements for additional detail.

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Interest rate swap derivatives: These derivative instruments consist of forward starting interest rate swap agreements, which are accounted for as cash flow hedges. The Company's derivative position is classified within Level 2 of the fair value hierarchy and is valued using models generally accepted in the financial services industry and that use actively quoted or observable market input values from external market data providers and/or non-binding broker-dealer quotations. The fair value of the derivatives is determined using discounted cash flow models. These models' key assumptions include the contractual terms of the respective contract along with significant observable inputs, including interest rates, yield curves, nonperformance risk and volatility. Derivative contracts are executed with a Credit Support Annex, which is a bilateral ratings-sensitive agreement that requires collateral postings when the market value exceeds certain threshold limits. These agreements protect the interests of the Company and its counterparties should either party suffer a credit rating deterioration.

Noninterest bearing deposits: The fair value of these deposits is the amount payable on demand at the reporting date, since generally accepted accounting standards do not permit an assumption of core deposit value.

Interest bearing deposits: The fair value of interest bearing transaction, savings, and money market deposits with no defined maturity is the amount payable on demand at the reporting date, since generally accepted accounting standards do not permit an assumption of core deposit value.

Certificates of deposit: The fair value of certificates of deposit is estimated by discounting the future cash flows using the current rates at which similar deposits with remaining maturities would be accepted.

Customer repurchase agreements: The carrying amount approximate the fair values at the reporting date.

Borrowings: The carrying amount for variable rate borrowings approximate the fair values at the reporting date. The fair value of fixed rate FHLB advances and the subordinated notes are estimated by computing the discounted value of contractual cash flows payable at current interest rates for obligations with similar remaining terms. The fair value of variable rate FHLB advances is estimated to be carrying value since these liabilities are based on a spread to a current pricing index.

Off-balance sheet items: Management has reviewed the unfunded portion of commitments to extend credit, as well as standby and other letters of credit, and has determined that the fair value of such instruments is equal to the fee, if any, collected and unamortized for the commitment made.

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The estimated fair values of the Company's financial instruments at March 31, 2016 and December 31, 2015 are as follows:

| (dollars in thousands) | Carrying Value | Fair Value | Fair Value Measurements | | |
|--|----------------|------------|---|---|---|
| | | | Quoted Prices in Active Markets for Identical Assets or Liabilities (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| March 31, 2016 | | | | | |
| Assets | | | | | |
| Cash and due from banks | \$11,856 | \$11,856 | \$- | \$11,856 | \$ - |
| Federal funds sold | 14,905 | 14,905 | - | 14,905 | - |
| Interest bearing deposits with other banks | 175,136 | 175,136 | - | 175,136 | - |
| Investment securities | 487,609 | 487,609 | 109 | 487,281 | 219 |
| Federal Reserve and Federal Home Loan Bank stock | 17,696 | 17,696 | - | 17,696 | - |
| Loans held for sale | 45,679 | 45,679 | - | 45,679 | - |
| Loans | 5,155,871 | 5,161,705 | - | 257 | 5,161,448 |
| Bank owned life insurance | 58,974 | 58,974 | - | 58,974 | - |
| Annuity investment | 12,007 | 12,007 | - | 12,007 | - |
| Mortgage banking derivatives | 377 | 377 | - | - | 377 |
| Interest rate swap derivatives | - | - | - | - | - |
| Liabilities | | | | | |
| Noninterest bearing deposits | 1,474,102 | 1,474,102 | - | 1,474,102 | - |
| Interest bearing deposits | 2,923,895 | 2,923,895 | - | 2,923,895 | - |
| Certificates of deposit | 791,649 | 791,366 | - | 791,366 | - |
| Customer repurchase agreements | 66,963 | 66,963 | - | 66,963 | - |
| Borrowings | 68,958 | 68,960 | - | 68,960 | - |
| Mortgage banking derivatives | 306 | 306 | - | - | 306 |
| Interest rate swap derivatives | 8,820 | 8,820 | - | 8,820 | - |
| December 31, 2015 | | | | | |
| Assets | | | | | |

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| | | | | | |
|--|-----------|-----------|-----|-----------|-----------|
| Cash and due from banks | \$11,009 | \$11,009 | \$- | \$11,009 | \$ - |
| Federal funds sold | 3,791 | 3,791 | - | 3,791 | - |
| Interest bearing deposits with other banks | 283,563 | 283,563 | - | 283,563 | - |
| Investment securities | 487,869 | 487,869 | 115 | 487,535 | 219 |
| Federal Reserve and Federal Home Loan Bank stock | 16,903 | 16,903 | - | 16,903 | - |
| Loans held for sale | 47,492 | 47,492 | - | 47,492 | - |
| Loans | 4,998,368 | 5,000,717 | - | 553 | 5,000,164 |
| Bank owned life insurance | 58,682 | 58,682 | - | 58,682 | - |
| Annuity investment | 12,136 | 12,136 | - | 12,136 | - |
| Mortgage banking derivatives | 24 | 24 | - | - | 24 |
| Interest rate swap derivatives | - | - | - | - | - |
| Liabilities | | | | | |
| Noninterest bearing deposits | 1,405,067 | 1,405,067 | - | 1,405,067 | - |
| Interest bearing deposits | 3,014,122 | 3,014,122 | - | 3,014,122 | - |
| Certificates of deposit | 739,255 | 736,973 | - | 736,973 | - |
| Customer repurchase agreements | 72,356 | 72,356 | - | 72,356 | - |
| Borrowings | 70,000 | 69,992 | - | 69,992 | - |
| Mortgage banking derivatives | 30 | 30 | - | - | 30 |
| Interest rate swap derivatives | 1,417 | 1,417 | - | 1,417 | - |

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Note 13. Supplemental Executive Retirement Plan

The Bank has entered into Supplemental Executive Retirement and Death Benefit Agreements (the “SERP Agreements”) with certain of the Bank’s executive officers other than Mr. Paul, which upon the executive’s retirement, will provide for a stated monthly payment for such executive’s lifetime, subject to certain death benefits described below. The retirement benefit is computed as a percentage of each executive’s projected average base salary over the five years preceding retirement, assuming retirement at age 67. The SERP Agreements provide that (a) the benefits vest ratably over six years of service to the Bank, with the executive receiving credit for years of service prior to entering into the SERP Agreement, (b) death, disability and change-in-control shall result in immediate vesting, and (c) the monthly amount will be reduced if retirement occurs earlier than age 67 for any reason other than death, disability or change-in-control. The SERP Agreements further provide for a death benefit in the event the retired executive dies prior to receiving 180 monthly installments, paid either in a lump sum payment or continued monthly installment payments, such that the executive’s beneficiary has received payment(s) sufficient to equate to a cumulative 180 monthly installments.

The SERP Agreements are unfunded arrangements maintained primarily to provide supplemental retirement benefits and comply with Section 409A of the Internal Revenue Code. The Bank financed the retirement benefits by purchasing fixed annuity contracts with four insurance carriers totaling \$11.4 million that have been designed to provide a future source of funds for the lifetime retirement benefits of the SERP Agreements. The primary impetus for utilizing fixed annuities is a substantial savings in compensation expenses for the Bank as opposed to a traditional SERP Agreement. The annuity contracts accrued \$32 thousand of income for the quarter ended March 31, 2016, which is included in other noninterest income on the Consolidated Statement of Operations. The cash surrender value of the annuity contracts was \$12.0 million at March 31, 2016 and is included in other assets on the Consolidated Balance Sheet. For the three months ended March 31, 2016, the Company recorded benefit expense accruals of \$253 thousand for this post retirement benefit.

Upon death of an executive, the annuity contract related to such executive terminates. The Bank has purchased additional bank owned life insurance contracts, which would effectively finance payments (up to a 15 year certain amount) to the executives’ named beneficiaries.

Item 2 - Management’s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion provides information about the results of operations, and financial condition, liquidity, and capital resources of the Company and its subsidiaries as of the dates and periods indicated. This discussion and analysis should be read in conjunction with the unaudited Consolidated Financial Statements and Notes thereto,

appearing elsewhere in this report and the Management Discussion and Analysis in the Company's Annual Report on Form 10-K for the year ended December 31, 2015.

This report contains forward looking statements within the meaning of the Securities Exchange Act of 1934, as amended, including statements of goals, intentions, and expectations as to future trends, plans, events or results of Company operations and policies and regarding general economic conditions. In some cases, forward- looking statements can be identified by use of such words as "may," "will," "anticipate," "believes," "expects," "plans," "estimates," "potential," "continue," "should," and similar words or phrases. These statements are based upon current and anticipated economic conditions, nationally and in the Company's market, interest rates and interest rate policy, competitive factors and other conditions, which by their nature are not susceptible to accurate forecast, and are subject to significant uncertainty. For details on factors that could affect these expectations, see the risk factors and other cautionary language included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 and in other periodic and current reports filed by the Company with the Securities and Exchange Commission. Because of these uncertainties and the assumptions on which this discussion and the forward-looking statements are based, actual future operations and results in the future may differ materially from those indicated herein. Readers are cautioned against placing undue reliance on any such forward looking statements.

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GENERAL

The Company is a growth oriented, one-bank holding company headquartered in Bethesda, Maryland, which is currently celebrating eighteen years of successful operations. The Company provides general commercial and consumer banking services through the Bank, its wholly owned banking subsidiary, a Maryland chartered bank which is a member of the Federal Reserve System. The Company was organized in October 1997, to be the holding company for the Bank. The Bank was organized in 1998 as an independent, community oriented, full service banking alternative to the super regional financial institutions, which dominate the primary market area. The Company's philosophy is to provide superior, personalized service to its customers. The Company focuses on relationship banking, providing each customer with a number of services and becoming familiar with and addressing customer needs in a proactive, personalized fashion. As of March 31, 2016 the Bank has a total of twenty-one branch offices, including nine in Northern Virginia, seven in Montgomery County, Maryland, and five in Washington, D.C.

The Bank offers a broad range of commercial banking services to its business and professional clients as well as full service consumer banking services to individuals living and/or working primarily in the Bank's market area. The Bank emphasizes providing commercial banking services to sole proprietors, small, and medium sized businesses, non-profit organizations and associations, and investors living and working in and near the primary service area. These services include the usual deposit functions of commercial banks, including business and personal checking accounts, "NOW" accounts and money market and savings accounts, business, construction, and commercial loans, residential mortgages and consumer loans, and cash management services. The Bank is also active in the origination and sale of residential mortgage loans and the origination of SBA loans. The residential mortgage loans are originated for sale to third-party investors, generally large mortgage and banking companies, under best efforts and mandatory delivery commitments with the investors to purchase the loans subject to compliance with pre-established criteria. The Bank generally sells the guaranteed portion of the SBA loans in a transaction apart from the loan origination generating noninterest income from the gains on sale, as well as servicing income on the portion participated. Bethesda Leasing, LLC, a subsidiary of the Bank, holds title to and manages Other Real Estate Owned ("OREO") assets. Eagle Insurance Services, LLC, a subsidiary of the Bank, offers access to insurance products and services through a referral program with a third party insurance broker. Additionally, the Bank offers investment advisory services through referral programs with third parties. ECV, a subsidiary of the Company, provides subordinated financing for the acquisition, development and/or construction of real estate projects. ECV lending involves higher levels of risk, together with commensurate expected returns.

CRITICAL ACCOUNTING POLICIES

The Company's Consolidated Financial Statements are prepared in accordance with GAAP and follow general practices within the banking industry. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions and judgments are based on information available as of the date of the Consolidated

Financial Statements; accordingly, as this information changes, the Consolidated Financial Statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or a valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility.

The fair values and the information used to record valuation adjustments for investment securities available-for-sale are based either on quoted market prices or are provided by other third-party sources, when available. The Company's investment portfolio is categorized as available-for-sale with unrealized gains and losses net of income tax being a component of shareholders' equity and accumulated other comprehensive (loss) income.

The allowance for credit losses is an estimate of the losses that may be sustained in our loan portfolio. The allowance is based on two principles of accounting: (a) ASC Topic 450, "*Contingencies*," which requires that losses be accrued when they are probable of occurring and are estimable and (b) ASC Topic 310, "*Receivables*," which requires that losses be accrued when it is probable that the Company will not collect all principal and interest payments according to the contractual terms of the loan. The loss, if any, can be determined by the difference between the loan balance and the value of collateral, the present value of expected future cash flows, or values observable in the secondary markets.

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Three components comprise our allowance for credit losses: a specific allowance, a formula allowance and a nonspecific or environmental factors allowance. Each component is determined based on estimates that can and do change when actual events occur.

The specific allowance allocates a reserve to identified impaired loans. Impaired loans are assigned specific reserves based on an impairment analysis. Under ASC Topic 310, "*Receivables*," a loan for which reserves are individually allocated may show deficiencies in the borrower's overall financial condition, payment record, support available from financial guarantors and for the fair market value of collateral. When a loan is identified as impaired, a specific reserve is established based on the Company's assessment of the loss that may be associated with the individual loan.

The formula allowance is used to estimate the loss on internally risk rated loans, exclusive of those identified as requiring specific reserves. The portfolio of unimpaired loans is stratified by loan type and risk assessment. Allowance factors relate to the type of loan and level of the internal risk rating, with loans exhibiting higher risk and loss experience receiving a higher allowance factor.

The environmental allowance is also used to estimate the loss associated with pools of non-classified loans. These non-classified loans are also stratified by loan type, and environmental allowance factors are assigned by management based upon a number of conditions, including delinquencies, loss history, changes in lending policy and procedures, changes in business and economic conditions, changes in the nature and volume of the portfolio, management expertise, concentrations within the portfolio, quality of internal and external loan review systems, competition, and legal and regulatory requirements.

The allowance captures losses inherent in the loan portfolio, which have not yet been recognized. Allowance factors and the overall size of the allowance may change from period to period based upon management's assessment of the above described factors, the relative weights given to each factor, and portfolio composition.

Management has significant discretion in making the judgments inherent in the determination of the provision and allowance for credit losses, including in connection with the valuation of collateral, a borrower's prospects of repayment, and in establishing allowance factors on the formula and environmental components of the allowance. The establishment of allowance factors involves a continuing evaluation, based on management's ongoing assessment of the global factors discussed above and their impact on the portfolio. The allowance factors may change from period to period, resulting in an increase or decrease in the amount of the provision or allowance, based upon the same volume and classification of loans. Changes in allowance factors can have a direct impact on the amount of the provision, and a related after tax effect on net income. Errors in management's perception and assessment of the global factors and their impact on the portfolio could result in the allowance not being adequate to cover losses in the portfolio, and may result in additional provisions or charge-offs. Alternatively, errors in management's perception and assessment of the global factors and their impact on the portfolio could result in the allowance being in excess of amounts necessary to

cover losses in the portfolio, and may result in lower provisions in the future. For additional information regarding the provision for credit losses, refer to the discussion under the caption “Provision for Credit Losses” below.

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. Other intangible assets represent purchased assets that lack physical substance but can be distinguished from goodwill because of contractual or other legal rights. Intangible assets that have finite lives, such as core deposit intangibles, are amortized over their estimated useful lives and subject to periodic impairment testing. Intangible assets (other than goodwill) are amortized to expense using accelerated or straight-line methods over their respective estimated useful lives.

Goodwill and other intangibles are subject to impairment testing at the reporting unit level, which must be conducted at least annually. The Company performs impairment testing during the fourth quarter of each year or when events or changes in circumstances indicate the assets might be impaired.

The Company performs a qualitative assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing updated qualitative factors, the Company determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, it does not have to perform the two-step goodwill impairment test. Determining the fair value of a reporting unit under the first step of the goodwill impairment test and determining the fair value of individual assets and liabilities of a reporting unit under the second step of the goodwill impairment test are judgmental and often involve the use of significant estimates and assumptions. Similarly, estimates and assumptions are used in determining the fair value of other intangible assets. Estimates of fair value are primarily determined using discounted cash flows, market comparisons and recent transactions. These approaches use significant estimates and assumptions including projected future cash flows, discount rates reflecting the market rate of return, projected growth rates and determination and evaluation of appropriate market comparables. Based on the results of quantitative assessments of all reporting units, the Company concluded that no impairment existed at December 31, 2015. However, future events could cause the Company to conclude that goodwill or other intangibles have become impaired, which would result in recording an impairment loss. Any resulting impairment loss could have a material adverse impact on the Company’s financial condition and results of operations.

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The Company follows the provisions of ASC Topic 718, “*Compensation*,” which requires the expense recognition for the fair value of share based compensation awards, such as stock options, restricted stock awards, and performance based shares. This standard allows management to establish modeling assumptions as to expected stock price volatility, option terms, forfeiture rates and dividend rates which directly impact estimated fair value. The accounting standard also allows for the use of alternative option pricing models which may impact fair value as determined. The Company’s practice is to utilize reasonable and supportable assumptions.

RESULTS OF OPERATIONS

Earnings Summary

For the three months ended March 31, 2016, the Company’s net income was \$23.3 million, a 20% increase over the \$19.4 million for the three months ended March 31, 2015. Net income available to common shareholders for the three months ended March 31, 2016 increased 21% to \$23.3 million as compared to \$19.2 million for the same period in 2015. Net income per basic common share for the three months ended March 31, 2016 was \$0.70 compared to \$0.62 for the same period in 2015, a 13% increase. Net income per diluted common share for the three months ended March 31, 2016 was \$0.68 compared to \$0.61 for the same period in 2015, an 11% increase.

The increase in net income for the three months ended March 31, 2016 can be attributed primarily to an increase in total revenue (i.e. net interest income plus noninterest income) of 10% over the same period in 2015. Net interest income grew 14% for the three months ended March 31, 2016 as compared to the same period in 2015 due to average earning asset growth of 16%.

For the three months ended March 31, 2016, the Company reported an annualized return on average assets (“ROAA”) of 1.54% as compared to 1.49% for the three months ended March 31, 2015. The annualized return on common equity (“ROACE”) for the three months ended March 31, 2016 was 12.39%, as compared to 13.24% for the three months ended March 31, 2015, the lower ROACE due to the higher average capital position.

The net interest margin, which measures the difference between interest income and interest expense (i.e. net interest income) as a percentage of earning assets, decreased 10 basis points from 4.41% for the three months ended March 31, 2015 to 4.31% for the three months ended March 31, 2016. For the first three months in 2016, the Company has been able to maintain its loan portfolio yields relatively close to 2015 levels (5.13% versus 5.26%) due to disciplined loan pricing practices, while maintaining a favorable deposit mix, largely resulting from ongoing efforts to increase and

expand client relationships. Average earning assets yields were lower by 12 basis points (4.67% versus 4.79%) in the first three months of 2016 as compared to the same period in 2015. The average cost of interest bearing liabilities decreased by 1 basis point (to 0.55% from 0.56%) for the three months ended March 31, 2016 as compared to the same period in 2015. Combining the change in the yield on earning assets and the costs of interest bearing liabilities, the net interest spread decreased by 11 basis points for the first three months in 2016 (4.12% versus 4.23%) as compared to 2015.

In spite of the decline in the net interest spread, the Company believes it has managed its cost of funds aggressively and been extremely disciplined in setting new loan rates. The benefit of noninterest sources funding earning assets increased by 1 basis point to 19 basis points from 18 basis points for the three months ended March 31, 2016 versus the same period in 2015. The combination of a 11 basis point decrease in the net interest spread and a 1 basis point increase in the value of noninterest sources resulted in the 10 basis point decrease in the net interest margin for the first three months of 2016 as compared to the same period in 2015. The net interest margin was positively impacted by 3 basis points in the three months ended March 31, 2016 as a result of \$374 thousand in amortization of the credit mark adjustment from the merger with Virginia Heritage Bank (the "Merger"). The net interest margin was positively impacted by 11 basis points in the three months ended March 31, 2015 as a result of \$1.3 million in amortization of the credit mark adjustment from the Merger.

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The Company believes it has effectively managed its net interest margin and net interest income over the past twelve months as market interest rates (on average) have remained relatively low. This factor has been significant to overall earnings performance over the past twelve months as net interest income represents 91% of the Company's total revenue for the three months ended March 31, 2016.

For the first quarter of 2016, total loans grew 3.2% over December 31, 2015, and averaged 16% higher in the first quarter of 2016 as compared to the first quarter of 2015. For the first quarter of 2016, total deposits increased about 1% over December 31, 2015, and averaged 19% higher for the first quarter of 2016 compared with the first quarter of 2015.

In order to fund growth in average loans of 16% over the three months ended March 31, 2016 as compared to the same period in 2015, as well as sustain significant liquidity, the Company has relied on both core deposit growth and brokered or wholesale deposits. The major component of the growth in core deposits has been growth in money market accounts primarily as a result of effectively building new and enhanced client relationships. Average total deposits grew by 19% for the first three months of 2016 as compared to the same period in 2015.

In terms of the average asset composition or mix, loans, which generally have higher yields than securities and other earning assets, remained stable at 87% of average earning assets for the first three months of 2016 and 2015. For the first three months of 2016, as compared to the same period in 2015, average loans, excluding loans held for sale, increased \$694 million, a 16% increase. The increase in average loans in the first three months of 2016 as compared to the first three months of 2015 is primarily attributable to growth in income producing- commercial real estate, construction – commercial and residential, and owner occupied – commercial real estate loans. The mix of average investment securities for the three month periods ended March 31, 2016 and 2015 amounted to 9% and 7% of average earning assets, respectively. The combination of federal funds sold, interest bearing deposits with other banks and loans held for sale averaged 5% of average earning assets in the first three months of 2016 and 6% for the same period in 2015, due to the \$805 million increase in average earning assets for the three months ended March 31, 2016 as compared to the same period in 2015. The average combination of federal funds sold, interest bearing deposits with other banks and loans held for sale decreased \$24 million for the three months ended March 31, 2016 as compared to the same period in 2015.

The provision for credit losses was \$3.0 million for the three months ended March 31, 2016 as compared to \$3.3 million for the three months ended March 31, 2015. The lower provisioning in the first quarter of 2016, as compared to the first quarter of 2015, is due to lower net charge-offs. Net charge-offs of \$1.1 million in the first quarter of 2016 represented an annualized 0.09% of average loans, excluding loans held for sale, as compared to \$1.6 million, or an annualized 0.15% of average loans, excluding loans held for sale, in the first quarter of 2015. Net charge-offs in the first quarter of 2016 were attributable primarily to commercial (\$733 thousand) and income producing – commercial real estate (\$587 thousand) offset by a recovery (\$192 thousand) in construction- commercial and residential loans.

At March 31, 2016 the allowance for credit losses represented 1.06% of loans outstanding, as compared to 1.05% at December 31, 2015, and 1.07% at March 31, 2015. The minor decrease in the allowance for credit losses as a percentage of total loans at March 31, 2016, as compared to March 31, 2015, is the result of continuing improvement in historical losses. The allowance for credit losses represented 249% of nonperforming loans at March 31, 2016, as compared to 244% at March 31, 2015 and 398% at December 31, 2015.

Total noninterest income for the three months ended March 31, 2016 decreased to \$6.3 million from \$7.8 million for the three months ended March 31, 2015, a 19% decrease. This decrease was primarily due to a decrease of \$2.0 million in gains on the sale of residential mortgage loans due to lower origination and sales volumes and a decrease in gains realized on the sale of investment securities of \$1.5 million. Residential mortgage loans closed were \$132 million for the first quarter in 2016 versus \$285 million for the first quarter of 2015. Net investment gains were \$624 thousand for the three months ended March 31, 2016 compared to \$2.2 million for the same period in 2015. These decreases were offset by a \$1.1 million loss on the early extinguishment of debt recorded in March of 2015 due to the early payoff of FHLB advances and an increase of \$905 thousand in other income due primarily to a \$573 thousand gain on the sale of one OREO property. Excluding investment securities gains and the loss on early extinguishment of debt, total noninterest income was \$5.7 million for the three months ended March 31, 2016, as compared to \$6.8 million for the same period in 2015, a 16% decrease.

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The efficiency ratio, which measures the ratio of noninterest expense to total revenue, was 40.80% for the first quarter of 2016, as compared to 44.89% for the first quarter of 2015. Noninterest expenses totaled \$28.1 million for the three months ended March 31, 2016, as compared to \$28.1 million for the three months ended March 31, 2015. Cost increases for salaries and benefits were \$413 thousand, due primarily to increased staff, merit increases and employee benefit expense increases. Premises and equipment expenses were \$184 thousand lower, due primarily to the closing of one branch office acquired in the Merger. Marketing and advertising expense increased by \$89 thousand primarily due to costs associated with digital and print advertising and sponsorships. Data processing expense increased \$230 thousand primarily due to increased accounts and transaction volume and to licensing agreements. Higher FDIC expenses were due to average asset growth, which is a principal factor in the calculation of the amount of insurance premiums. Other expenses declined primarily due to a prior year write down of \$750 thousand on one OREO property which was sold at the end of 2015.

The ratio of common equity to total assets increased from 12.18% at March 31, 2015 to 12.44% at March 31, 2016, due primarily to higher retained earnings (\$169 million versus \$257 million). As discussed later in “Capital Resources and Adequacy,” the regulatory capital ratios of the Bank and Company remain above well capitalized levels.

Net Interest Income and Net Interest Margin

Net interest income is the difference between interest income on earning assets and the cost of funds supporting those assets. Earning assets are composed primarily of loans and investment securities. The cost of funds represents interest expense on deposits, customer repurchase agreements and other borrowings. Noninterest bearing deposits and capital are other components representing funding sources (refer to discussion above under Results of Operations). Changes in the volume and mix of assets and funding sources, along with the changes in yields earned and rates paid, determine changes in net interest income.

For the first three months of 2016, net interest income increased 14% over the same period for 2015. Average loans increased by \$694 million and average deposits increased by \$813 million. The net interest margin was 4.31% for the first quarter of 2016, as compared to 4.41% for the first quarter of 2015. The Company believes its net interest margin remains favorable as compared to its peer banking companies.

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The table below presents the average balances and rates of the major categories of the Company's assets and liabilities for the three months ended March 31, 2016 and 2015. Included in the tables are a measurement of interest rate spread and margin. Interest rate spread is the difference (expressed as a percentage) between the interest rate earned on earning assets less the interest rate paid on interest bearing liabilities. While the interest rate spread provides a quick comparison of earnings rates versus cost of funds, management believes that margin provides a better measurement of performance. The net interest margin (as compared to net interest spread) includes the effect of noninterest bearing sources in its calculation and is net interest income expressed as a percentage of average earning assets.

Eagle Bancorp, Inc.**Consolidated Average Balances, Interest Yields And Rates (Unaudited)**

(dollars in thousands)

| | Three Months Ended March 31, | | | | | | | |
|---|-------------------------------------|-----------------|---------------------------|------------------------|-----------------|---------------------------|--|--|
| | 2016 | | | 2015 | | | | |
| | Average Balance | Interest | Average Yield/Rate | Average Balance | Interest | Average Yield/Rate | | |
| ASSETS | | | | | | | | |
| Interest earning assets: | | | | | | | | |
| Interest bearing deposits with other banks and other short-term investments | \$236,131 | \$284 | 0.48 % | \$239,633 | \$138 | 0.23 % | | |
| Loans held for sale (1) | 29,247 | 273 | 3.73 % | 46,728 | 431 | 3.69 % | | |
| Loans (1) (2) | 5,070,386 | 64,649 | 5.13 % | 4,376,248 | 56,748 | 5.26 % | | |
| Investment securities available for sale (2) | 498,187 | 2,588 | 2.09 % | 362,345 | 2,139 | 2.39 % | | |
| Federal funds sold | 10,964 | 13 | 0.48 % | 14,794 | 9 | 0.25 % | | |
| Total interest earning assets | 5,844,915 | 67,807 | 4.67 % | 5,039,748 | 59,465 | 4.79 % | | |
| Total noninterest earning assets | 281,535 | | | 277,645 | | | | |
| Less: allowance for credit losses | 53,917 | | | 47,092 | | | | |
| Total noninterest earning assets | 227,618 | | | 230,553 | | | | |
| TOTAL ASSETS | \$6,072,533 | | | \$5,270,301 | | | | |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | | | | | | |
| Interest bearing liabilities: | | | | | | | | |
| Interest bearing transaction | \$189,997 | \$101 | 0.21 % | \$151,933 | \$50 | 0.13 % | | |
| Savings and money market | 2,755,028 | 2,519 | 0.37 % | 2,275,985 | 1,874 | 0.33 % | | |
| Time deposits | 746,449 | 1,523 | 0.82 % | 739,762 | 1,318 | 0.72 % | | |
| Total interest bearing deposits | 3,691,474 | 4,143 | 0.45 % | 3,167,680 | 3,242 | 0.42 % | | |
| Customer repurchase agreements | 70,385 | 37 | 0.21 % | 54,231 | 27 | 0.20 % | | |
| Other short-term borrowings | - | - | - | 83,389 | 54 | 0.26 % | | |
| Long-term borrowings | 68,939 | 1,037 | 5.95 % | 111,896 | 1,411 | 5.04 % | | |

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| | | | | | | | | |
|---|--------------------|----------|------|---|--------------------|----------|------|---|
| Total interest bearing liabilities | 3,830,798 | 5,217 | 0.55 | % | 3,417,196 | 4,734 | 0.56 | % |
| Noninterest bearing liabilities: | | | | | | | | |
| Noninterest bearing demand | 1,452,196 | | | | 1,162,723 | | | |
| Other liabilities | 32,623 | | | | 29,018 | | | |
| Total noninterest bearing liabilities | 1,484,819 | | | | 1,191,741 | | | |
| Shareholders' equity | 756,916 | | | | 661,364 | | | |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$6,072,533 | | | | \$5,270,301 | | | |
| Net interest income | | \$62,590 | | | | \$54,731 | | |
| Net interest spread | | | 4.12 | % | | | 4.23 | % |
| Net interest margin | | | 4.31 | % | | | 4.41 | % |
| Cost of funds | | | 0.36 | % | | | 0.38 | % |

Loans placed on nonaccrual status are included in average balances. Net loan fees and late charges included in (1) interest income on loans totaled \$3.8 million and \$2.8 million for the three months ended March 31, 2016 and 2015, respectively.

(2) Interest and fees on loans and investments exclude tax equivalent adjustments.

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Provision for Credit Losses

The provision for credit losses represents the amount of expense charged to current earnings to fund the allowance for credit losses. The amount of the allowance for credit losses is based on many factors, which reflect management's assessment of the risk in the loan portfolio. Those factors include historical losses, economic conditions and trends, the value and adequacy of collateral, volume and mix of the portfolio, performance of the portfolio, and internal loan processes of the Company and Bank.

Management has developed a comprehensive analytical process to monitor the adequacy of the allowance for credit losses. This process and guidelines were developed utilizing, among other factors, the guidance from federal banking regulatory agencies. The results of this process, in combination with conclusions of the Bank's outside loan review consultant, support management's assessment as to the adequacy of the allowance at the balance sheet date. Please refer to the discussion under the caption "Critical Accounting Policies" for an overview of the methodology management employs on a quarterly basis to assess the adequacy of the allowance and the provisions charged to expense.

During the first three months of 2016, the allowance for credit losses increased \$1.9 million, reflecting \$3.0 million in provision for credit losses and \$1.1 million in net charge-offs during the period. The provision for credit losses was \$3.0 million for the three months ended March 31, 2016 as compared to \$3.3 million for the three months ended March 31, 2015. At March 31, 2016, the allowance for credit losses represented 1.06% of loans outstanding, compared to 1.05% at December 31, 2015 and 1.07% at March 31, 2015. The lower provisioning in the first three months of 2016, as compared to the first three months of 2015, is due to lower net charge-offs. Net charge-offs of \$1.1 million in the first quarter of 2016 represented an annualized 0.09% of average loans, excluding loans held for sale, as compared to \$1.6 million, or an annualized 0.15% of average loans, excluding loans held for sale, in the first quarter of 2015.

As part of its comprehensive loan review process, the Bank's Board of Directors and Loan Committee or Credit Review Committee carefully evaluate loans which are past-due 30 days or more. The Committees make a thorough assessment of the conditions and circumstances surrounding each delinquent loan. The Bank's loan policy requires that loans be placed on nonaccrual if they are ninety days past-due, unless they are well secured and in the process of collection. Additionally, Credit Administration specifically analyzes the status of development and construction projects, sales activities and utilization of interest reserves in order to carefully and prudently assess potential increased levels of risk requiring additional reserves.

The maintenance of a high quality loan portfolio, with an adequate allowance for possible credit losses, will continue to be a primary management objective for the Company.

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The following table sets forth activity in the allowance for credit losses for the periods indicated.

| (dollars in thousands) | Three Months Ended March 31, | | | |
|--|---|-------------|------|---|
| | 2016 | 2015 | | |
| Balance at beginning of year | \$52,687 | \$46,075 | | |
| Charge-offs: | | | | |
| Commercial | 805 | 998 | | |
| Income producing - commercial real estate | 590 | 318 | | |
| Owner occupied - commercial real estate | - | - | | |
| Real estate mortgage - residential | - | - | | |
| Construction - commercial and residential | - | - | | |
| Construction - C&I (owner occupied) | - | - | | |
| Home equity | 4 | 419 | | |
| Other consumer | 7 | 71 | | |
| Total charge-offs | 1,406 | 1,806 | | |
| Recoveries: | | | | |
| Commercial | 72 | 51 | | |
| Income producing - commercial real estate | 4 | - | | |
| Owner occupied - commercial real estate | 1 | 1 | | |
| Real estate mortgage - residential | 2 | 2 | | |
| Construction - commercial and residential | 196 | 95 | | |
| Construction - C&I (owner occupied) | - | - | | |
| Home equity | 1 | 2 | | |
| Other consumer | 8 | 49 | | |
| Total recoveries | 284 | 200 | | |
| Net charge-offs | 1,122 | 1,606 | | |
| Provision for Credit Losses | 3,043 | 3,310 | | |
| Balance at end of period | \$54,608 | \$47,779 | | |
| Annualized ratio of net charge-offs during the period to average loans outstanding during the period | 0.09 | % | 0.15 | % |

The following table reflects the allocation of the allowance for credit losses at the dates indicated. The allocation of the allowance to each category is not necessarily indicative of future losses or charge-offs and does not restrict the use of the allowance to absorb losses in any category.

| (dollars in thousands) | March 31, | | December 31, | | March 31, | |
|-------------------------------|------------------|------------|---------------------|------------|------------------|------------|
| | 2016 | | 2015 | | 2015 | |
| | Amount | % | Amount | % | Amount | % |
| | | (1) | | (1) | | (1) |

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| | | | | | | |
|---|----------|-------|----------|-------|----------|-------|
| Commercial | \$13,622 | 21 % | \$11,563 | 21 % | \$13,777 | 21 % |
| Income producing - commercial real estate | 15,794 | 40 % | 14,122 | 42 % | 11,652 | 40 % |
| Owner occupied - commercial real estate | 3,931 | 11 % | 3,279 | 10 % | 3,127 | 11 % |
| Real estate mortgage - residential | 1,051 | 3 % | 1,268 | 3 % | 1,055 | 3 % |
| Construction - commercial and residential | 17,029 | 20 % | 20,133 | 20 % | 15,492 | 19 % |
| Construction - C&I (owner occupied) | 1,437 | 2 % | 955 | 2 % | 891 | 1 % |
| Home equity | 1,483 | 3 % | 1,292 | 2 % | 1,509 | 3 % |
| Other consumer | 261 | - | 75 | - | 276 | 2 % |
| Total allowance | \$54,608 | 100 % | \$52,687 | 100 % | \$47,779 | 100 % |

(1) Represents the percent of loans in each category to total loans.

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As shown in the table below, the Company's level of nonperforming assets, which are comprised of loans delinquent 90 days or more, nonaccrual loans, which includes the nonperforming portion of troubled debt restructurings ("TDRs") and other real estate owned, totaled \$25.8 million at March 31, 2016 representing 0.42% of total assets, as compared to \$19.1 million of nonperforming assets, or 0.31% of total assets, at December 31, 2015 and \$31.9 million of nonperforming assets, or 0.58% of total assets, at March 31, 2015. The Company had no accruing loans 90 days or more past due at March 31, 2016, December 31, 2015 or March 31, 2015. Management remains attentive to early signs of deterioration in borrowers' financial conditions and to taking the appropriate action to mitigate risk. Furthermore, the Company is diligent in placing loans on nonaccrual status and believes, based on its loan portfolio risk analysis, that its allowance for credit losses, at 1.06% of total loans at March 31, 2016, is adequate to absorb potential credit losses within the loan portfolio at that date.

Included in nonperforming assets are loans that the Company considers to be impaired. Impaired loans are defined as those as to which we believe it is probable that we will not collect all amounts due according to the contractual terms of the loan agreement, as well as those loans whose terms have been modified in a TDR that have not shown a period of performance as required under applicable accounting standards. Valuation allowances for those loans determined to be impaired are evaluated in accordance with ASC Topic 310—"Receivables," and updated quarterly. For collateral dependent impaired loans, the carrying amount of the loan is determined by current appraised value less estimated costs to sell the underlying collateral, which may be adjusted downward under certain circumstances for actual events and/or changes in market conditions. For example, current average actual selling prices less average actual closing costs on an impaired multi-unit real estate project may indicate the need for an adjustment in the appraised valuation of the project, which in turn could increase the associated ASC Topic 310 specific reserve for the loan. Generally, all appraisals associated with impaired loans are updated on a not less than annual basis.

Loans are considered to have been modified in a TDR when, due to a borrower's financial difficulties, the Company makes unilateral concessions to the borrower that it would not otherwise consider. Concessions could include interest rate reductions, principal or interest forgiveness, forbearance, and other actions intended to minimize economic loss and to avoid foreclosure or repossession of collateral. Alternatively, management, from time-to-time and in the ordinary course of business, implements renewals, modifications, extensions, and/or changes in terms of loans to borrowers who have the ability to repay on reasonable market-based terms, as circumstances may warrant. Such modifications are not considered to be TDRs, as the accommodation of a borrower's request does not rise to the level of a concession if the modified transaction is at market rates and terms and/or the borrower is not experiencing financial difficulty. For example: (1) adverse weather conditions may create a short term cash flow issue for an otherwise profitable retail business which suggests a temporary interest only period on an amortizing loan; (2) there may be delays in absorption on a real estate project which reasonably suggests extension of the loan maturity at market terms; or (3) there may be maturing loans to borrowers with demonstrated repayment ability who are not in a position at the time of maturity to obtain alternate long-term financing. The most common change in terms provided by the Company is an extension of an interest only term. The determination of whether a restructured loan is a TDR requires consideration of all of the facts and circumstances surrounding the change in terms, and the exercise of prudent business judgment. The Company had eight TDR's at March 31, 2016 totaling approximately \$12.0 million.

Six of these loans, totaling approximately \$6.8 million, are performing under the modified terms, and as a result are not disclosed in the table below. During the three months of 2016, there was one default on a \$5.0 million restructured loan, as compared to the three months of 2015, which had no defaults on restructured loans. A default is considered to have occurred once the TDR is past due 90 days or more or it has been placed on nonaccrual. There was one nonperforming TDR totaling \$5.0 million reclassified to nonperforming loans during the three months ended March 31, 2016. There were no nonperforming TDRs reclassified to nonperforming loans during the three months ended March 31, 2015. Commercial and consumer loans modified in a TDR are closely monitored for delinquency as an early indicator of possible future default. If loans modified in a TDR subsequently default, the Company evaluates the loan for possible further impairment. The allowance may be increased, adjustments may be made in the allocation of the allowance, or partial charge-offs may be taken to further write-down the carrying value of the loan. There were no loans modified in a TDR during the three months ended March 31, 2016 and 2015.

Total nonperforming loans amounted to \$21.9 million at March 31, 2016 (0.43% of total loans), compared to \$13.2 million at December 31, 2015 (0.26% of total loans) and \$19.6 million at March 31, 2015 (0.44% of total loans). The slight decrease in the ratio of nonperforming loans to total loans at March 31, 2016 as compared to March 31, 2015 was due to loan growth, offset by an increase in the level of nonperforming loans.

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Included in nonperforming assets at March 31, 2016 was \$3.8 million of OREO, consisting of seven foreclosed properties. The Company had eight foreclosed properties with a net carrying value of \$5.9 million at December 31, 2015 and nine foreclosed properties with a net carrying value of \$12.3 million at March 31, 2015. OREO properties are carried at fair value less estimated costs to sell. It is the Company's policy to obtain third party appraisals prior to foreclosure, and to obtain updated third party appraisals on OREO properties generally not less frequently than annually. Generally, the Company would obtain updated appraisals or evaluations where it has reason to believe, based upon market indications (such as comparable sales, legitimate offers below carrying value, broker indications and similar factors), that the current appraisal does not accurately reflect current value. During the first three months of 2016, one foreclosed property with a net carrying value of \$2.7 million was sold for a net gain of \$573 thousand. The decrease in OREO at March 31, 2016, is due to the sale of one OREO property.

The following table shows the amounts of nonperforming assets at the dates indicated.

| (dollars in thousands) | March 31, | | December | |
|--|------------------|-------------|-----------------|---|
| | 2016 | 2015 | 31, | |
| | | | 2015 | |
| Nonaccrual Loans: | | | | |
| Commercial | \$4,234 | \$11,257 | \$ 4,940 | |
| Income producing - commercial real estate | 10,305 | 2,152 | 5,961 | |
| Owner occupied - commercial real estate | 1,263 | 1,314 | 1,268 | |
| Real estate mortgage - residential | 582 | 342 | 329 | |
| Construction - commercial and residential | 5,422 | 3,608 | 557 | |
| Construction - C&I (owner occupied) | - | - | - | |
| Home equity | 122 | 889 | 161 | |
| Other consumer | - | 10 | 23 | |
| Accrual loans-past due 90 days | - | - | - | |
| Total nonperforming loans (1) | 21,928 | 19,572 | 13,239 | |
| Other real estate owned | 3,846 | 12,338 | 5,852 | |
| Total nonperforming assets | \$25,774 | \$31,910 | \$ 19,091 | |
| Coverage ratio, allowance for credit losses to total nonperforming loans | 249.03% | 244.12% | 397.95 | % |
| Ratio of nonperforming loans to total loans | 0.43 | % | 0.44 | % |
| Ratio of nonperforming assets to total assets | 0.42 | % | 0.58 | % |
| | 0.31 | % | | % |

Nonaccrual loans reported in the table above include loans that migrated from performing troubled debt restructuring. There was one loan totaling \$5.0 million that migrated from performing TDR during the three months ended March 31, 2016, as compared to the three months ended March 31, 2015 where no loans migrated from performing TDR.

Significant variation in the amount of nonperforming loans may occur from period to period because the amount of nonperforming loans depends largely on the condition of a relatively small number of individual credits and borrowers relative to the total loan portfolio.

At March 31, 2016, there were \$12.2 million of performing loans considered potential problem loans, defined as loans that are not included in the 90 day past due, nonaccrual or restructured categories, but for which known information about possible credit problems causes management to be uncertain as to the ability of the borrowers to comply with the present loan repayment terms, which may in the future result in disclosure in the past due, nonaccrual or restructured loan categories. The \$12.2 million in potential problem loans at March 31, 2016 compared to \$18.6 million at December 31, 2015, and \$24.1 million at March 31, 2015. The Company has taken a conservative posture with respect to risk rating its loan portfolio. Based upon their status as potential problem loans, these loans receive heightened scrutiny and ongoing intensive risk management. Additionally, the Company's loan loss allowance methodology incorporates increased reserve factors for certain loans considered potential problem loans as compared to the general portfolio. See "Provision for Credit Losses" for a description of the allowance methodology.

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Noninterest Income

Total noninterest income includes service charges on deposits, gain on sale of loans, gain on sale of investment securities, loss on extinguishment of debt, income from BOLI and other income.

Total noninterest income for the three months ended March 31, 2016 decreased to \$6.3 million from \$7.8 million for the three months ended March 31, 2015, a 19% decrease. This decrease was due to lower loan residential mortgage loan originations resulting in \$2.0 million lower gains on the sale of residential mortgage loans for the first quarter of 2016 compared to the same period in 2015. Excluding gains on sales of investment securities and the loss on the extinguishment of debt in the first quarter of 2015, noninterest income was \$5.7 million in the first quarter of 2016 as compared to \$6.8 million for the first quarter of 2015, a decline of 16%.

For the three months ended March 31, 2016, service charges on deposit accounts increased by \$115 thousand to \$1.4 million from \$1.3 million in the same period in 2015, an increase of 9%. The increase for the three month period was primarily related to growth in the number of accounts.

The Company originates residential mortgage loans and utilizes both “mandatory delivery” and “best efforts” forward loan sale commitments to sell those loans, servicing released. Sales of these mortgage loans yielded gains of \$1.2 million for the three months ended March 31, 2016 compared to \$3.2 million in the same period in 2015, a three month period of substantial refinance activity. Loans sold are subject to repurchase in circumstances where documentation is deficient or the underlying loan becomes delinquent or pays off within a specified period following loan funding and sale. The Bank considers these potential recourse provisions to be a minimal risk, but has established a reserve under generally accepted accounting principles for possible repurchases. There were no repurchases due to fraud by the borrower during the three months ended March 31, 2016. The reserve amounted to \$104 thousand at March 31, 2016 and is included in other liabilities on the Consolidated Balance Sheets. The Bank does not originate “sub-prime” loans and has no exposure to this market segment.

The Company is an originator of SBA loans and its practice is to sell the guaranteed portion of those loans at a premium. Income from this source was \$243 thousand and \$340 thousand for the three months ended March 31, 2016 and 2015, respectively. Activity in SBA loan sales to secondary markets can vary widely from quarter to quarter.

Net investment gains were \$624 thousand for the three months ended March 31, 2016 compared to \$2.2 million for the same period in 2015. A \$1.1 million loss on the early extinguishment of debt was recorded in March of 2015 due to the early payoff of FHLB advances. This decision was made in light of deposit growth in the quarter and expected benefits to the cost of funds going forward.

Other income totaled \$2.4 million for the three months ended March 31, 2016 as compared to \$1.5 million for the same period in 2015, an increase of 62% due primarily to a \$573 thousand gain on the sale of one OREO property. ATM fees increased to \$364 thousand for the three months ended March 31, 2016 from \$294 thousand for the same period in 2015, a 24% increase. Noninterest loan fees increased to \$840 thousand for the three months ended March 31, 2016 from \$682 thousand for the same period in 2015, a 23% increase. Noninterest fee income increased to \$543 thousand for the three months ended March 31, 2016 from \$405 thousand for the same period in 2015, a 34% increase.

Noninterest Expense

Total noninterest expenses totaled \$28.1 million for the three months ended March 31, 2016, as compared to \$28.1 million for the three months ended March 31, 2015.

Salaries and employee benefits were \$16.1 million for the three months ended March 31, 2016, as compared to \$15.7 million for 2015, a 3% increase. Cost increases for salaries and benefits were \$413 thousand, due primarily to increased staff, merit increases and employee benefit expense increases. At March 31, 2016, the Company's full time equivalent staff numbered 430, as compared to 434 at December 31, 2015 and 422 at March 31, 2015.

Premises and equipment expenses amounted to \$3.8 million for the three months ended March 31, 2016 as compared to \$4.0 million for the same period in 2015, a 5% decrease. For the three month period premises and equipment expenses were lower due primarily to the closing of one branch office acquired in the Merger. Additionally, for the three months ended March 31, 2016, the Company recognized \$134 thousand of sublease revenue as compared to \$30 thousand for the same period in 2015. The sublease revenue is accounted for as a reduction to premises and equipment expenses.

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Marketing and advertising expenses increased to \$774 thousand for the three months ended March 31, 2016 from \$685 thousand for the same period in 2015, a 13% increase. The increase in the three month period was due to costs associated with digital and print advertising and sponsorships.

Data processing expenses increased to \$2.0 million for the three months ended March 31, 2016 from \$1.8 million in the same period in 2015, a 13% increase. The increase in expenses for the three month period was primarily due to increased accounts and transaction volume and to licensing agreements.

Legal, accounting and professional fees increased to \$1.1 million for the three months ended March 31, 2016 from \$982 thousand in the same period in 2015, an 8% increase. The increase in expenses for the three month period was primarily due to professional fees for accounting and legal services.

FDIC insurance premiums were \$809 thousand for the three months ended March 31, 2016, as compared to \$771 thousand in 2015, a 5% increase. The increase for the three month period was due to average asset growth, which is a principal factor in the calculation of the amount of insurance premiums.

For the three months ended March 31, 2016, other expenses amounted to \$3.5 million as compared to \$4.0 million for the same period in 2015, a decrease of 13%. The major components of cost in this category include core deposit intangible amortization, franchise taxes, director compensation and expenses for the operations of OREO property, as well as valuation adjustments on OREO property. Other expenses declined primarily due to a prior year write down of \$750 thousand on one OREO property which was sold at the end of 2015.

The efficiency ratio, which measures the ratio of noninterest expense to total revenue, was 40.80% for the first quarter of 2016, as compared to 44.89% for the first quarter of 2015. As a percentage of average assets, total noninterest expense (annualized) improved to 1.85% for the first three months of 2016 as compared to 2.13% for the same period in 2015. Cost control remains a significant operating objective of the Company.

Income Tax Expense

The Company's ratio of income tax expense to pre-tax income ("effective tax rate") increased to 38.2% for the three months ended March 31, 2016 as compared to 37.7% for the same period in 2015. The higher effective tax rate for the three months ended March 31, 2016 relates to relatively lower levels of tax exempt income.

FINANCIAL CONDITION

Summary

Total assets at March 31, 2016 were \$6.13 billion, a 12% increase as compared to \$5.50 billion at March 31, 2015, and a 1% increase as compared to \$6.08 billion at December 31, 2015. Total loans (excluding loans held for sale) were \$5.16 billion at March 31, 2016, a 16% increase as compared to \$4.44 billion at March 31, 2015, and a 3.2% increase as compared to \$5.00 billion at December 31, 2015. Loans held for sale amounted to \$45.7 million at March 31, 2016 as compared to \$62.8 million at March 31, 2015, a 27% decrease, and \$47.5 million at December 31, 2015, a 4% decrease. The investment portfolio totaled \$487.6 million at March 31, 2016, a 46% increase from the \$333.5 million balance at March 31, 2015. As compared to December 31, 2015, the investment portfolio at March 31, 2016 decreased by \$260 thousand or 0.1%.

Total deposits at March 31, 2016 were \$5.19 billion compared to deposits of \$4.58 billion at March 31, 2015, a 13% increase and \$5.16 billion at December 31, 2015, a 0.6% increase. Total borrowed funds (excluding customer repurchase agreements) were \$69.0 million at March 31, 2016 as compared to \$78.1 million at March 31, 2015, a 12% decrease, and \$68.9 million at December 31, 2015. The decline in borrowed funds in the first three months of 2016 as compared to March 31, 2015 was the result of the redemption of the \$9.3 million in subordinated notes due 2021.

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Total shareholders' equity at March 31, 2016 increased to \$762.5 million, compared to shareholders' equity of \$741.5 million at March 31, 2015, a 3% increase, and \$738.6 million at December 31, 2015, a 3% increase. The increase in shareholders' equity at March 31, 2016 compared to the same period in 2015 reflects increased earnings offset by the redemption of all \$71.9 million of the preferred stock issued under the Small Business Lending Fund ("SBLF") during the fourth quarter of 2015. The ratio of common equity to total assets was 12.44% at March 31, 2016 as compared to 12.18% at March 31, 2015 and 12.16% at December 31, 2015. The Company's capital position remains substantially in excess of regulatory requirements for well capitalized status, with a total risk based capital ratio of 12.87% at March 31, 2016, as compared to 13.90% at March 31, 2015, and 12.75% at December 31, 2015. In addition, the tangible common equity ratio was 10.86% at March 31, 2016, compared to 10.39% at March 31, 2015 and 10.56% at December 31, 2015.

Effective January 1, 2015, the Company, Bank, and all other banks of similar size became subject to new capital requirements. These new requirements create a new required ratio for common equity Tier 1 ("CET1") capital, increase the leverage and Tier 1 capital ratios, change the risk weight of certain assets for purposes of the risk-based capital ratios, create an additional capital conservation buffer over the required capital ratios and change what qualifies as capital for purposes of meeting these various capital requirements. Under the new standards for 2015, in order to be considered well-capitalized, the Bank must have a CET1 ratio of 6.5% (new), a Tier 1 risk-based ratio of 8.0% (increased from 6.0%), a total risk-based capital ratio of 10.0% (unchanged) and a leverage ratio of 5.0% (unchanged). The Company and the Bank meet all these new requirements, including the full capital conservation buffer. Beginning in 2016, failure to maintain the required capital conservation buffer would limit the ability of the Company and the Bank to pay dividends, repurchase shares or pay discretionary bonuses.

Loans, net of amortized deferred fees and costs, at March 31, 2016, December 31, 2015 and March 31, 2015 by major category are summarized below.

| (dollars in thousands) | March 31, 2016 | | December 31, 2015 | | March 31, 2015 | |
|---|----------------|-------|-------------------|-------|----------------|-------|
| | Amount | % | Amount | % | Amount | % |
| Commercial | \$1,060,047 | 21 % | \$1,052,257 | 21 % | \$933,715 | 21 % |
| Income producing - commercial real estate | 2,138,091 | 40 % | 2,115,478 | 42 % | 1,739,483 | 40 % |
| Owner occupied - commercial real estate | 569,915 | 11 % | 498,103 | 10 % | 493,003 | 11 % |
| Real estate mortgage - residential | 149,159 | 3 % | 147,365 | 3 % | 147,871 | 3 % |
| Construction - commercial and residential | 1,034,689 | 20 % | 985,607 | 20 % | 862,013 | 19 % |
| Construction - C&I (owner occupied) | 87,324 | 2 % | 79,769 | 2 % | 49,558 | 1 % |
| Home equity | 110,985 | 3 % | 112,885 | 2 % | 120,543 | 3 % |
| Other consumer | 5,661 | - | 6,904 | - | 98,707 | 2 % |
| Total loans | 5,155,871 | 100 % | 4,998,368 | 100 % | 4,444,893 | 100 % |
| Less: allowance for credit losses | (54,608) | | (52,687) | | (47,779) | |
| Net loans | \$5,101,263 | | \$4,945,681 | | \$4,397,114 | |

In its lending activities, the Company seeks to develop and expand relationships with clients whose businesses and individual banking needs will grow with the Bank. Superior customer service, local decision making, and accelerated turnaround time from application to closing have been significant factors in growing the loan portfolio, and meeting the lending needs in the markets served, while maintaining sound asset quality.

Loans outstanding reached \$5.16 billion at March 31, 2016, an increase of \$711 million or 16% as compared to \$4.44 billion at March 31, 2015, and an increase of \$158 million or 3% as compared to \$5.00 billion at December 31, 2015. The loan growth during the first three months of 2016 was predominantly in the owner occupied commercial real estate, construction – commercial and residential and income producing- commercial real estate categories, along with increases in the commercial category. Despite an increased level of in-market competition for business, the Bank continued to experience strong organic loan growth across the portfolio. Multi-family commercial real estate leasing in the Bank’s market area has held up well, particularly for well-located close-in projects, while suburban office leasing softened. Overall, commercial real estate values have generally held up well with price escalation in prime pockets. The housing market has remained stable to increasing, with well-located, Metro accessible properties garnering a premium.

Owner occupied commercial real estate and owner occupied commercial real estate construction represent 13% of the loan portfolio. The Bank has a large portion of its loan portfolio related to real estate, with 73% consisting of commercial real estate and real estate construction loans. When owner occupied commercial real estate is excluded, the percentage of total loans represented by commercial real estate decreases to 60%. Real estate also serves as collateral for loans made for other purposes, resulting in 84% of all loans being secured by real estate.

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The Company sold the indirect consumer loan portfolio acquired in the Merger, amounting to approximately \$80.3 million as of the time of sale. The sale of this non-strategic loan class allowed the Company to deploy the funds into commercial and commercial real estate loans, its core competency, improve its yield on earning assets and reduce operating expenses. The estimated loss of approximately \$900 thousand was included as an adjustment to the intangibles established in the Merger. The transaction closed on July 24, 2015.

Deposits and Other Borrowings

The principal sources of funds for the Bank are core deposits, consisting of demand deposits, money market accounts, NOW accounts, and savings accounts. Additionally, the Bank obtains certificates of deposits from the local market areas surrounding the Bank's offices. The deposit base includes transaction accounts, time and savings accounts and accounts which customers use for cash management and which provide the Bank with a source of fee income and cross-marketing opportunities, as well as an attractive source of lower cost funds. To meet funding needs during periods of high loan demand and seasonal variations in core deposits, the Bank utilizes alternative funding sources such as secured borrowings from the FHLB, federal funds purchased lines of credit from correspondent banks and brokered deposits from regional and national brokerage firms and Promontory Interfinancial Network, LLC ("Promontory").

For the three months ended March 31, 2016, noninterest bearing deposits increased \$69 million as compared to December 31, 2015, while interest bearing deposits decreased by \$38 million during the same period. Average total deposits for the first three months of 2016 were \$5.14 billion, as compared to \$4.33 billion for the same period in 2015, a 19% increase.

From time to time, when appropriate in order to fund strong loan demand, the Bank accepts brokered time deposits, generally in denominations of less than \$100 thousand, from a regional brokerage firm, and other national brokerage networks, including Promontory. Additionally, the Bank participates in the Certificates of Deposit Account Registry Service ("CDARS") and the Insured Cash Sweep product ("ICS"), which provides for reciprocal ("two-way") transactions among banks facilitated by Promontory for the purpose of maximizing FDIC insurance. These reciprocal CDARS and ICS funds are classified as brokered deposits, although bank regulators have recognized that these reciprocal deposits have many characteristics of core deposits. The Bank also is able to obtain one way CDARS deposits and participates in Promontory's Insured Network Deposit ("IND"). At March 31, 2016, total deposits included \$686.4 million of brokered deposits (excluding the CDARS and ICS two-way), which represented 13% of total deposits. At December 31, 2015, total brokered deposits (excluding the CDARS and ICS two-way) were \$597.5 million, or 12% of total deposits. The CDARS and ICS two-way component represented \$498.0 million, or 10% of total deposits and \$611.8 million or 12% of total deposits at March 31, 2016 and December 31, 2015, respectively. These sources are believed by the Company to represent a reliable and cost efficient alternative funding source for the Bank. However, to the extent that the condition or reputation of the Company or Bank deteriorates, or to the extent that there are significant changes in market interest rates which the Company and Bank do not elect to match, we may experience an outflow of brokered deposits. In that event we would be required to obtain alternate sources for funding.

At March 31, 2016 the Company had \$1.47 billion in noninterest bearing demand deposits, representing 28% of total deposits, compared to \$1.41 billion of noninterest bearing demand deposits at December 31, 2015, or 27% of total deposits. These deposits are primarily business checking accounts on which the payment of interest was prohibited by regulations of the Federal Reserve prior to July 2011. Since July 2011, banks are no longer prohibited from paying interest on demand deposits account, including those from businesses. To date, the Bank has elected not to pay interest on business checking accounts, nor is the payment of such interest a prevalent practice in the Bank's market area at present. It is not clear over the long-term what effect the elimination of this prohibition will have on the Bank's interest expense, allocation of deposits, deposit pricing, loan pricing, net interest margin, ability to compete, ability to establish and maintain customer relationships, or profitability. Payment of interest on these deposits could have a significant negative impact on the Company's net interest income and net interest margin, net income, and the return on assets and equity, although no such effect is currently anticipated.

As an enhancement to the basic noninterest bearing demand deposit account, the Bank offers a sweep account, or "customer repurchase agreement," allowing qualifying businesses to earn interest on short-term excess funds which are not suited for either a certificate of deposit or a money market account. The balances in these accounts were \$67.0 million at March 31, 2016 compared to \$72.4 million at December 31, 2015. Customers repurchase agreements are not deposits and are not insured by the FDIC, but are collateralized by U.S. agency securities and/or U.S. agency backed mortgage backed securities. These accounts are particularly suitable to businesses with significant fluctuation in the levels of cash flows. Attorney and title company escrow accounts are an example of accounts which can benefit from this product, as are customers who may require collateral for deposits in excess of FDIC insurance limits but do not qualify for other pledging arrangements. This program requires the Bank to maintain a sufficient investment securities level to accommodate the fluctuations in balances which may occur in these accounts.

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The Company had no outstanding balances under its federal funds purchase lines of credit provided by correspondent banks at March 31, 2016 and December 31, 2015. The Bank had no borrowings outstanding under its credit facility from the FHLB at March 31, 2016 and December 31, 2015.

The Company has a credit facility with a regional bank, secured by a portion of the stock of the Bank, pursuant to which the Company may borrow, on a revolving basis, up to \$50 million for working capital purposes, to finance capital contributions to the Bank and ECV. There were no amounts outstanding under this credit at March 31, 2016 or December 31, 2015. For additional information on this credit facility please refer to “Capital Resources and Adequacy” below.

The Company redeemed the balance of its \$9.3 million of subordinated notes, due 2021 during 2015.

The only long-term borrowing outstanding at March 31, 2016 was the Company’s August 5, 2014, issuance of \$70.0 million of subordinated notes, due September 1, 2024. For additional information on the subordinated notes, please refer to “Capital Resources and Adequacy” below.

Liquidity Management

Liquidity is a measure of the Company’s and Bank’s ability to meet loan demand and to satisfy depositor withdrawal requirements in an orderly manner. The Bank’s primary sources of liquidity consist of cash and cash balances due from correspondent banks, loan repayments, federal funds sold and other short-term investments, maturities and sales of investment securities, income from operations and new core deposits into the Bank. The Bank’s investment portfolio of debt securities is held in an available-for-sale status which allows for flexibility, subject to holdings held as collateral for customer repurchase agreements, to generate cash from sales as needed to meet ongoing loan demand. These sources of liquidity are considered primary and are supplemented by the ability of the Company and Bank to borrow funds, which are termed secondary sources and which are substantial. The Company’s secondary sources of liquidity include a \$50.0 million line of credit with a regional bank, secured by a portion of the stock of the Bank, against which there were no amounts outstanding at March 31, 2016. Additionally, the Bank can purchase up to \$137.5 million in federal funds on an unsecured basis from its correspondents, against which there were no amounts outstanding at March 31, 2016, and can obtain unsecured funds under one-way CDARS brokered deposits in the amount of \$917.8 million, against which there was \$11.6 million outstanding at March 31, 2016. The Bank has a commitment from Promontory to place up to \$500.0 million of brokered deposits from its IND program with the Bank in amounts requested by the Bank, as compared to an actual balance of \$187.2 million at March 31, 2016. At March 31, 2016 the Bank was also eligible to make advances from the FHLB up to \$915.9 million based on collateral at the FHLB, of which there were no amounts outstanding at March 31, 2016. The Bank may enter into repurchase agreements as well as obtain additional borrowing capabilities from the FHLB provided adequate collateral exists to secure these lending relationships. The Bank also has a back-up borrowing facility through the Discount Window at

the Federal Reserve Bank of Richmond (“Federal Reserve Bank”). This facility, which amounts to approximately \$409.0 million, is collateralized with specific loan assets identified to the Federal Reserve Bank. It is anticipated that, except for periodic testing, this facility would be utilized for contingency funding only.

The loss of deposits, through disintermediation, is one of the greater risks to liquidity. Disintermediation occurs most commonly when rates rise and depositors withdraw deposits seeking higher rates in alternative savings and investment sources than the Bank may offer. The Bank was founded under a philosophy of relationship banking and, therefore, believes that it has less of an exposure to disintermediation and resultant liquidity concerns than do many banks. There is, however, a risk that some deposits would be lost if rates were to increase and the Bank elected not to remain competitive with its deposit rates. Under those conditions, the Bank believes that it is well positioned to use other sources of funds such as FHLB borrowings, brokered deposits, repurchase agreements and correspondent banks’ lines of credit to offset a decline in deposits in the short run. Over the long-term, an adjustment in assets and change in business emphasis could compensate for a potential loss of deposits. The Bank also maintains a marketable investment portfolio to provide flexibility in the event of significant liquidity needs. The Asset Liability Committee of the Bank’s Board of Directors (“ALCO”) has adopted policy guidelines which emphasize the importance of core deposits, adequate asset liquidity and a contingency funding plan.

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At March 31, 2016, under the Bank's liquidity formula, it had \$3.06 billion of primary and secondary liquidity sources. The amount is deemed adequate to meet current and projected funding needs.

Commitments and Contractual Obligations

Loan commitments outstanding and lines and letters of credit at March 31, 2016 are as follows:

| (dollars in thousands) | March 31, 2016 |
|-------------------------------|---------------------------|
| Unfunded loan commitments | \$2,161,916 |
| Unfunded lines of credit | 103,522 |
| Letters of credit | 73,014 |
| Total | \$2,338,452 |

Unfunded loan commitments are agreements whereby the Bank has made a commitment and the borrower has accepted the commitment to lend to a customer as long as there is satisfaction of the terms or conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee before the commitment period is extended. In many instances, borrowers are required to meet performance milestones in order to draw on a commitment as is the case in construction loans, or to have a required level of collateral in order to draw on a commitment, as is the case in asset based lending credit facilities. Since commitments may expire without being drawn, the total commitment amount does not necessarily represent future cash requirements.

Unfunded lines of credit are agreements to lend to a customer as long as there is no violation of the terms or conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since commitments may expire without being drawn, the total commitment amount does not necessarily represent future cash requirements.

Letters of credit include standby and commercial letters of credit. Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance by the Bank's customer to a third party. Standby letters of credit generally become payable upon the failure of the customer to perform according to the terms of the underlying contract with the third party. Standby letters of credit are generally not drawn. Commercial letters of credit are issued specifically to facilitate commerce and typically result in the commitment being drawn when the underlying transaction is consummated between the customer and a third party. The contractual amount of these letters of credit represents the maximum potential future payments guaranteed by the Bank. The Bank has recourse against the customer for any amount it is required to pay to a third party under a letter of credit, and holds cash and or

other collateral on those standby letters of credit for which collateral is deemed necessary.

Asset/Liability Management and Quantitative and Qualitative Disclosures about Market

A fundamental risk in banking is exposure to market risk, or interest rate risk, since a bank's net income is largely dependent on net interest income. The Bank's ALCO formulates and monitors the management of interest rate risk through policies and guidelines established by it and the full Board of Directors and through review of detailed reports discussed quarterly. In its consideration of risk limits, the ALCO considers the impact on earnings and capital, the level and direction of interest rates, liquidity, local economic conditions, outside threats and other factors. Banking is generally a business of managing the maturity and re-pricing mismatch inherent in its asset and liability cash flows and to provide net interest income growth consistent with the Company's profit objectives.

During the quarter ended March 31, 2016, as compared to the same three months in 2015, the Company was able to increase its net interest income (by 14%), produce a net interest spread of 4.12%, which was 11 basis points lower than the 4.23% for the same quarter ended 2015, and manage its overall interest rate risk position.

The Company, through its ALCO and ongoing financial management practices, monitors the interest rate environment in which it operates and adjusts the rates and maturities of its assets and liabilities to remain competitive and to achieve its overall financial objectives subject to established risk limits. In the current and expected future interest rate environment, the Company has been maintaining its investment portfolio to manage the balance between yield and prepayment risk in its portfolio of mortgage backed securities should interest rates remain at current levels. Further, the company has been managing the investment portfolio to mitigate extension risk and related declines in market values in that same portfolio should interest rates increase. Additionally, the Company has limited call risk in its U.S. agency investment portfolio. During the three months ended March 31, 2016, the average investment portfolio balances increased as compared to balances at March 31, 2015, in part from the reinvestment of a portion of the cash flows from the sale of the indirect consumer loan portfolio which closed in late July 2015, amounting to approximately \$80.3 million at the time of sale. In addition to the purchase of investments, cash flows from the sale of the indirect consumer loan portfolio provided additional liquidity for loan originations.

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The percentage mix of municipal securities increased slightly to 22% of total investments at March 31, 2016 from 21% at March 31, 2015, the portion of the portfolio invested in mortgage backed securities decreased to 61% at March 31, 2016 from 71% at March 31, 2015. The portion of the portfolio invested in U.S. agency investments increased to 11% at March 31, 2016 from 9% at March 31, 2015. Shorter duration floating rate corporate bonds and SBA bonds purchased starting in the second quarter of 2015 were 7% of total investments at March 31, 2016. Due to a focus on shorter duration mortgage backed securities and the addition of corporate floating bonds, the duration of the investment portfolio decreased to 3.5 years at March 31, 2016 from 3.8 years at March 31, 2015, which better prepared the Company for expected increases in market interest rates.

The re-pricing duration of the loan portfolio was fairly stable at 25 months at March 31, 2016 versus 27 months at March 31, 2015, with fixed rate loans amounting to 35% of total loans at March 31, 2016 compared to 41% of total loans at March 31, 2015. Variable and adjustable rate loans comprised 65% of total loans at March 31, 2016, compared to 59% of total loans at March 31, 2015. Variable rate loans are generally indexed to either the Wall Street Journal prime interest rate, or the one month LIBOR interest rate, while adjustable rate loans are indexed primarily to the five year U.S. Treasury interest rate.

The duration of the deposit portfolio was also fairly stable at 30 months at March 31, 2016, as compared to 33 months at March 31, 2015. The change since March 31, 2015 was due substantially to a change in the mix and duration of time deposits.

The Company has continued its emphasis on funding loans in its marketplace, and has been able to achieve favorable loan pricing, including interest rate floors on many loan originations, although competition for new loans persists. A disciplined approach to loan pricing, together with loans floors existing in 59% of total loans (at March 31, 2016), has resulted in a loan portfolio yield of 5.13% for the three months ended March 31, 2016 as compared to 5.26% for the same period in 2015. Subject to interest rate floors, variable and adjustable rate loans provide additional income opportunities should interest rates rise from current levels.

The net unrealized gain before income tax on the investment portfolio was \$7.1 million at March 31, 2016 as compared to a net unrealized gain before tax of \$5.4 million at March 31, 2015. The higher net unrealized gain on the investment portfolio at March 31, 2016 as compared to March 31, 2015 was due to increased balances from investment purchases throughout the year and to lower interest rates at March 31, 2016. At March 31, 2016, the unrealized gain position represented 1.5% of the investment portfolio's book value.

There can be no assurance that the Company will be able to successfully achieve its optimal asset liability mix, as a result of competitive pressures, customer preferences and the inability to perfectly forecast future interest rates and movements.

One of the tools used by the Company to manage its interest rate risk is a static GAP analysis presented below. The Company also employs an earnings simulation model on a quarterly basis to monitor its interest rate sensitivity and risk and to model its balance sheet cash flows and the related income statement effects in different interest rate scenarios. The model utilizes current balance sheet data and attributes and is adjusted for assumptions as to investment maturities (including prepayments), loan prepayments, interest rates, and the level of noninterest income and noninterest expense. The data is then subjected to a “shock test” which assumes a simultaneous change in interest rates up 100, 200, 300, and 400 basis points or down 100 and 200, along the entire yield curve, but not below zero. The results are analyzed as to the impact on net interest income, net income and the market equity over the next twelve and twenty-four month periods from March 31, 2016. In addition to analysis of simultaneous changes in interest rates along the yield curve, changes based on interest rate “ramps” is also performed. This analysis represents the impact of a more gradual change in interest rates, as well as yield curve shape changes.

For the analysis presented below, at March 31, 2016, the simulation assumes a 50 basis point change in interest rates on money market and interest bearing transaction deposits for each 100 basis point change in market interest rates in a decreasing interest rate shock scenario with a floor of 10 basis points, and assumes a 70 basis point change in interest rates on money market and interest bearing transaction deposits for each 100 basis point change in market interest rates in an increasing interest rate shock scenario.

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As quantified in the table below, the Company's analysis at March 31, 2016 shows a moderate effect on net interest income (over the next 12 months) as well as a moderate effect on the economic value of equity when interest rates are shocked both down 100 and 200 basis points and up 100, 200, 300, and 400 basis points. This moderate impact is due substantially to the significant level of variable rate and re-priceable assets and liabilities and related shorter relative durations. The re-pricing duration of the investment portfolio at March 31, 2016 is 3.5 years, the loan portfolio 2.1 years; the interest bearing deposit portfolio 2.5 years and the borrowed funds portfolio 3.4 years.

The following table reflects the result of simulation analysis on the March 31, 2016 asset and liabilities balances:

| Change in interest rates (basis points) | Percentage change in net interest income | Percentage change in net income | Percentage change in market value of portfolio equity |
|--|---|--|--|
| +400 | +12.4% | +19.7% | +1.9% |
| +300 | +8.3% | +12.7% | |