Leidos Holdings, Inc.

Form 10-Q

October 26, 2018

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  $^{\rm X}$  OF 1934

For the quarterly period ended September 28, 2018

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm 0}$  1934

For the transition period from to Commission file number 001-33072

Leidos Holdings, Inc.

(Exact name of registrant as specified in its charter)

Delaware 20-3562868

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

11951 Freedom Drive, Reston, Virginia 20190 (Address of principal executive office) (Zip Code)

(571) 526-6000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x
Non-accelerated filer o
Smaller reporting company o
Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares issued and outstanding of each issuer's classes of common stock as of October 16, 2018, was 149,760,061 shares of common stock (\$.0001 par value per share).

# LEIDOS HOLDINGS, INC.

FORM 10-Q

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# PART I—FINANCIAL INFORMATION

Item 1. Financial Statements.

LEIDOS HOLDINGS, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

ASSETS	Septem 2018 (in mill	h∂e&mber 2017 ions)	29,
	¢ 5 1 5	¢ 200	
Cash and cash equivalents	\$515	\$ 390	
Receivables, net	-	1,831	
Inventory, prepaid expenses and other current assets	456	453	
Assets held for sale	98	— 2.674	
Total current assets	2,881	2,674	
Property, plant and equipment, net	230	232	
Intangible assets, net	702	856	
Goodwill	4,881	4,974	
Other assets	214	254	
	\$8,908	\$ 8,990	
LIABILITIES AND EQUITY			
Accounts payable and accrued liabilities		\$ 1,639	
Accrued payroll and employee benefits	410	487	
Dividends payable	11	17	
Income taxes payable	2	4	
Long-term debt, current portion	56	55	
Liabilities held for sale	24	_	
Total current liabilities	2,093	2,202	
Long-term debt, net of current portion	2,985	3,056	
Deferred tax liabilities	232	220	
Other long-term liabilities	141	129	
Commitments and contingencies (Notes 20 and 21)			
Stockholders' equity:			
Common stock, \$.0001 par value, 500 million shares authorized, 150 million and 151 million			
shares issued and outstanding at September 28, 2018 and December 29, 2017, respectively			
Additional paid-in capital	3,210	3,344	
Accumulated earnings (deficit)	231	(7	)
Accumulated other comprehensive income	13	33	,
Total Leidos stockholders' equity	3,454	3,370	
Non-controlling interest	3	13	
Total equity		3,383	
Tomi oquity	,	\$ 8,990	
	Ψ0,200	Ψ 0,220	

See accompanying notes to condensed consolidated financial statements.

# LEIDOS HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	Three M	Ionths Ended	Nine Mo	onths Ended		
	Septem	oesepsember 29,	September 29,			
	2018	2017	2018	2017		
	(in milli	ons, except per	share am	ounts)		
Revenues	\$2,575	\$ 2,503	\$7,547	\$ 7,654		
Cost of revenues	2,174	2,136	6,412	6,559		
Selling, general and administrative expenses	195	194	547	561		
Integration and restructuring costs	7	27	32	81		
Asset impairment charges		_	7			
Equity earnings of non-consolidated subsidiaries	(4)	(5)	(12)	(5)		
Operating income	203	151	561	458		
Non-operating expense:						
Interest expense, net	(35)	(35)	(104)	(105)		
Other income, net	2	_	3	6		
Income before income taxes	170	116	460	359		
Income tax expense	(23)	(37)	(66)	(108)		
Net income	147	79	394	251		
Less: net (loss) income attributable to non-controlling interest		(3)	1	(1)		
Net income attributable to Leidos common stockholders	\$147	\$ 82	\$393	\$ 252		
Earnings per share:						
Basic	\$0.97	\$ 0.54	\$2.59	\$ 1.67		
Diluted	0.96	0.53	2.55	1.65		
Diluica	0.70	0.55	2.33	1.03		
Cash dividends declared per share	\$0.32	\$ 0.32	\$0.96	\$ 0.96		

See accompanying notes to condensed consolidated financial statements.

# LEIDOS HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Months Ended Nine Months Ended
	September 29, September 29,
	2018 2017 2018 2017
	(in millions)
Net income	\$147 \$ 79 \$394 \$ 251
Foreign currency translation adjustments	(8 ) 21 (41 ) 34
Unrecognized (loss) gain on derivative instruments (Note 15)	(2) 3 12 2
Pension adjustments	- (1 ) $-$ (1 )
Total other comprehensive (loss) income, net of taxes	(10 ) 23 (29 ) 35
Comprehensive income	137 102 365 286
Less: comprehensive (loss) income attributable to non-controlling	(2 ) 1 (1 )
interest	— (3 ) 1 (1 )
Comprehensive income attributable to Leidos common stockholders	\$137 \$ 105 \$364 \$ 287

See accompanying notes to condensed consolidated financial statements.

# LEIDOS HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF EQUITY (UNAUDITED)

	Shar of comments	es Additiona paid-in mon capital	alAccumu earnings (deficit)	,	Accumulated other compreher income	Leidos ted Holdings Inc. sive stockhold equity		Non-con interest	ntro	lling Total
	(in n	nillions, ex	cept for p	er	share amou					
Balance at December 30, 2016	150	\$3,316	\$ (177	)	\$ (4 )	\$ 3,135		\$ 12		\$3,147
Net income (loss)	_	_	252		_	252		(1	)	251
Other comprehensive income, net of taxes	_	_			35	35				35
Issuances of stock	1	13				13				13
Repurchases of stock and other	—	(26)			_	(26	)	—		(26)
Dividends declared	—		(147	)	_	(147	)	—		(147)
Stock-based compensation		32	_		_	32				32
Adjustment to original purchase price								3		3
allocation										
Other	_	<del></del>			<del></del>			(1	)	(1)
Balance at September 29, 2017	151	\$ 3,335	\$ (72	)	\$ 31	\$ 3,294		\$ 13		\$3,307
Balance at December 29, 2017	151	\$ 3,344	\$ (7	`	\$ 33	\$ 3,370		\$ 13		\$3,383
Cumulative adjustments related to ASU	131	Ψ 5,5 1 1		,		Ψ 5,570		Ψ 13		Ψ5,505
adoptions (Note 2)	—		(8	)	9	1				1
Balance at December 30, 2017	151	3,344	(15	)	42	3,371		13		3,384
Net income	_		393	,	_	393		1		394
Other comprehensive loss, net of taxes					(20					
(Note 15)		_			(29)	(29	)			(29)
Issuances of stock	1	16			_	16				16
Repurchases of stock and other	(2)	(182)				(182	)			(182)
Dividends declared	_	_	(147	)		(147	)			(147)
Stock-based compensation		33			_	33				33
Purchase of a non-controlling interest	_	(1)			_	(1	)	(10	)	(11)
Other	_	_			_			(1	)	(1)
Balance at September 28, 2018	150	\$3,210	\$ 231		\$ 13	\$ 3,454		\$ 3		\$3,457

See accompanying notes to condensed consolidated financial statements.

# LEIDOS HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Nine Months Ended Septem Septem Septem Septem Septem Septem Septem 29,		
	2018	т <b>ожериж</b> то 2017	er 29,
		llions)	
Cook flows from operations	(111 1111	illolis)	
Cash flows from operations: Net income	¢ 204	\$ 251	
- 107	\$394	\$ 231	
Adjustments to reconcile net income to net cash provided by operations:	102	25.4	
Depreciation and amortization	193	254	
Stock-based compensation	33	32	
Asset impairment charges	7	_	
Bad debt expense and other	17	34	
Change in assets and liabilities, net of effects of acquisitions:			
Receivables	2	(155	)
Inventory, prepaid expenses and other current assets	(24	) (46	)
Accounts payable and accrued liabilities	61	5	
Accrued payroll and employee benefits	(71	) (44	)
Deferred income taxes and income taxes receivable/payable	3	(50	)
Other long-term assets/liabilities	49	81	
Net cash provided by operating activities	664	362	
Cash flows from investing activities:			
Payments for property, plant and equipment	(53	) (42	)
Acquisitions of businesses	(81	<u> </u>	ŕ
Collections on promissory note	40	2	
Proceeds from sale of assets		7	
Net cash used in investing activities	(94	) (33	)
Cash flows from financing activities:			
Payments of long-term debt	(59	) (194	)
Proceeds from issuances of stock	13	10	ŕ
Repurchases of stock and other	(182	) (26	)
Dividend payments	-	(150	)
Payment of tax indemnification liability		<u> </u>	,
Payments for non-controlling interest acquired		) —	
Payments for debt issuance and modification costs		) (4	)
Other		<u> </u>	,
Net cash used in financing activities		) (364	)
Net increase (decrease) in cash, cash equivalents and restricted cash	153	(35)	í
Cash, cash equivalents and restricted cash at beginning of period	422	396	,
Cash, cash equivalents and restricted cash at end of period	\$575	\$ 361	
Cash, Cash equivalents and restricted easif at one of period	Ψ515	φ 501	

See accompanying notes to condensed consolidated financial statements.

LEIDOS HOLDINGS, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## Note 1-Nature of Operations and Basis of Presentation

Leidos Holdings, Inc. ("Leidos"), a Delaware corporation is a holding company whose direct 100%-owned subsidiaries and principal operating companies are Leidos, Inc. and Leidos Innovations Corporation ("Leidos Innovations"). Leidos is a FORTUNE 500® science, engineering and information technology company that provides services and solutions in the defense, intelligence, civil and health markets. Leidos' domestic customers include the U.S. Department of Defense ("DoD"), the U.S. Intelligence Community, the U.S. Department of Homeland Security, the Federal Aviation Administration, the Department of Veterans Affairs, several other U.S. government civil agencies and state and local government agencies. Leidos' international customers include foreign governments and their agencies, primarily located in Australia and the United Kingdom. Unless indicated otherwise, references to the "Company," "we," "us" and "our" refer collectively to Leidos Holdings, Inc. and its consolidated subsidiaries. The Company operates in three reportable segments: Defense Solutions, Civil and Health. Additionally, the Company separately presents the costs associated with corporate functions as Corporate.

The Company has a controlling interest in Mission Support Alliance, LLC ("MSA"), a joint venture with Centerra Group, LLC. On January 26, 2018, the Company entered into a Membership Interest Purchase Agreement with Jacobs Engineering Group, Inc. ("Jacobs Group"), whereby the Company purchased 100% of Jacobs Group's 41% outstanding membership interest in MSA. As a result, Leidos increased its controlling ownership in MSA from 47% to 88%. The Company consolidates the financial results for MSA into its unaudited condensed consolidated financial statements.

The unaudited condensed consolidated financial statements also include the balances of all voting interest entities in which Leidos has a controlling voting interest ("subsidiaries") and a variable interest entity ("VIE") in which Leidos is the primary beneficiary. The consolidated balances of the Company's VIE are not material to the Company's unaudited condensed consolidated financial statements for the periods presented. Intercompany accounts and transactions between consolidated companies have been eliminated in consolidation.

The accompanying unaudited condensed financial information has been prepared in accordance with the rules of the U.S. Securities and Exchange Commission ("SEC") and accounting principles generally accepted in the United States of America ("GAAP"). Certain disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingencies at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting periods. Management evaluates these estimates and assumptions on an ongoing basis, including those relating to estimated profitability of long-term contracts, indirect billing rates, allowances for doubtful accounts, inventories, fair value and impairment of intangible assets and goodwill, income taxes, stock-based compensation expense and contingencies. These estimates have been prepared by management on the basis of the most current and best available information; however, actual results could differ materially from those estimates.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments, which consist of normal recurring adjustments, necessary for a fair presentation thereof. The results reported in these unaudited condensed consolidated financial statements are not necessarily indicative of the results that may be expected for the entire year. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K filed on February 23, 2018.

Certain amounts in the prior year financial statements have been reclassified to conform to the current year presentation. The Company classifies indirect costs incurred within or allocated to its U.S. government customers as overhead (included in "Cost of revenues") or general administrative expenses in the same manner as such costs are defined in the Company's disclosure statements under U.S. Government Cost Accounting Standards ("CAS").

Effective the beginning of fiscal 2018, the Company established a new CAS structure and revised its disclosure statements accordingly to reflect the related cost accounting practice changes. Consequently, \$53 million and \$133 million was reclassified from "Cost of revenues" to "Selling, general and administrative expenses" on the condensed consolidated statement of income for the quarter and nine months ended September 29, 2017, respectively.

## LEIDOS HOLDINGS, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The Company aggregated "Interest income" and "Interest expense" into "Interest expense, net" and "Acquisition and integration costs" and "Restructuring expenses" into "Integration and restructuring costs" on the condensed consolidated statements of income. Additionally, the Company aggregated "Bad debt expense" and "Other" into "Bad debt expense and other" on the Company's condensed consolidated statements of cash flows.

Note 2-Accounting Standards

Accounting Standards Updates Adopted

ASU 2014-09, Revenue from Contracts with Customers (Topic 606)

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09 ("ASC 606") and related amendments, which superseded all prior revenue recognition methods and industry-specific guidance. The core principle of ASC 606 is an entity should recognize revenue to depict the transfer of control for promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In applying the revenue principles, an entity is required to identify the contract(s) with a customer, identify the performance obligations, determine the transaction price, allocate the transaction price to the performance obligations and recognize revenue when the performance obligation is satisfied (i.e., either over time or point in time). ASC 606 further requires that companies disclose sufficient information to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers.

ASC 606 provided companies an option of two transition methods, the full retrospective method, in which case the standard would be applied to each prior reporting period presented and the cumulative effect of applying the standard would be recognized at the earliest period shown, or the modified retrospective method, in which case the cumulative effect of applying the standard would be recognized at the date of initial application. The ASU was effective for annual reporting periods beginning after December 15, 2017.

Effective December 30, 2017 (the beginning of fiscal 2018), the Company adopted the requirements of ASC 606 using the modified retrospective method. The guidance was not applied to contracts that were complete at December 30, 2017, and the comparative information for the prior fiscal year has not been retrospectively adjusted. As a result of the adoption the Company recorded a \$1 million decrease to its beginning accumulated deficit as the

As a result of the adoption the Company recorded a \$1 million decrease to its beginning accumulated deficit as the cumulative impact of adoption of the new revenue standard. The primary impact was on certain units-of-delivery contracts, as the Company previously recognized revenue at a point in time when the customer accepted delivery of the product or service. Under ASC 606, revenues on certain units-of-delivery contracts are now recognized using an over-time model. The adoption of ASC 606 did not have a significant impact on the Company's revenue recognition policy as revenues on substantially all of the Company's contracts continue to be recognized over time.

In adopting ASC 606, the Company elected to use certain practical expedients permitted by the standard including using the portfolio approach where contracts with similar characteristics were assessed collectively to evaluate risk over the impact of ASC 606. The Company also elected to adopt the right-to-invoice practical expedient on certain cost-reimbursable contracts where the Company recognizes revenues as it is contractually able to invoice the customer based on the control transferred to the customer.

ASU 2017-12, Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedge Activities In August 2017, the FASB issued ASU 2017-12, which simplifies the application of hedge accounting and improves the financial reporting of hedging relationships to better portray the economic results of an entity's risk management activities. The ASU is effective for public companies for annual reporting periods beginning after December 15, 2018, and should be applied on a modified retrospective basis. Early adoption is permitted.

The Company early adopted the provisions of ASU 2017-12 using the modified retrospective method during the quarter ended March 30, 2018, and recorded a \$3 million increase to accumulated other comprehensive income and a corresponding increase to beginning accumulated deficit for the cumulative ineffectiveness gains related to the cash flow hedges.

## LEIDOS HOLDINGS, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

ASU 2018-02, Income Statement-Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income

In February 2018, the FASB issued ASU 2018-02, which allows a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the Tax Cuts and Jobs Act ("Tax Act"). This ASU is effective for all entities for annual reporting periods beginning after December 15, 2018, and should be applied either in the period of adoption or retrospectively to each period in which the effect of the change in the U.S. federal corporate income tax rate due to the Tax Act is recognized. Early adoption is permitted. The Company early adopted the provisions of ASU 2018-02 during the quarter ended March 30, 2018 (applied in the period of adoption), and recorded a \$6 million increase to accumulated other comprehensive income and a corresponding increase to beginning accumulated deficit to reflect the changes in the U.S. federal corporate income tax rate as a result of the Tax Act. As a result of the adoption of ASU 2018-02, the Company's policy to release income tax effects in accumulated other comprehensive income is consistent with the underlying book method. The cumulative effect of the changes made to the Company's condensed consolidated balance sheet for the adoptions of the ASUs above was as follows:

	Balance at		iustn	nents	Ad	liustm	ents	Ac	liustn	nents	Balance	e at
	Decemb								•		Decem	
	29,	20	14-09	)	20	17-12		20	18-02		30, 201	7
	2017											
	(in mill	ions)	1									
Assets:												
Receivables, net	\$1,831	\$	4		\$	_		\$	_		\$ 1,835	
Inventory, prepaid expenses and other current assets	453	(3		)	—			_			450	
Equity:												
Accumulated deficit	\$(7	) \$	1		\$	(3	)	\$	(6	)	\$ (15	)
Accumulated other comprehensive income	33				3			6			42	
Accounting Standards Updates Issued But Not Yet A	dopted											

ASU 2016-02 and ASU 2018-10, Leases (Topic 842)

In February 2016, the FASB issued ASU 2016-02, which supersedes the current lease guidance under Leases (Topic 840) and makes several changes, such as requiring an entity to recognize a right-of-use asset and corresponding lease obligation on the balance sheet, classified as financing or operating, as appropriate. The update is effective for public companies for annual and interim reporting periods beginning after December 15, 2018, and should be adopted under the modified retrospective approach.

In July 2018, the FASB issued ASU 2018-10, Codification Improvements to Topic 842, Leases, to add clarity to certain areas within ASU 2016-02 and ASU 2018-11 "Targeted Improvements", to add an additional and optional transition method to adopt the new leases standard by allowing recognition of a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. The effective date and transition requirements will be the same as ASU 2016-02.

The Company plans to adopt the new lease accounting standards in fiscal 2019 using the proposed optional transition method and is currently in the process of reviewing lease and other service based contracts, implementing a new lease accounting and administration software solution, establishing new processes and internal controls. The Company has elected to adopt certain practical expediencies provided under ASC 842, including the option to not apply lease recognition for short-term leases, reassessment of whether expired or existing contracts contain leases, reassessment of lease classification for expired or existing leases, applying single discount rate to a portfolio of leased assets with similar durations, reassessing initial direct costs and combining lease and non-lease components in revenue arrangements. The potential impact on the consolidated financial statements will largely be based on the present value

of future minimum lease payments, the amount of which will depend upon the population of leases in effect at the date of adoption.

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# LEIDOS HOLDINGS, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 3-Significant Accounting Policies

Revenue Recognition

The Company's revenues from contracts with customers are from offerings including cybersecurity; data analytics; enterprise IT modernization; operations and logistics; sensors, collection and phenomenology; software development; and systems engineering, primarily with the U.S. government and its agencies. The Company also serves various state and local governments, foreign governments and U.S. commercial customers.

The Company performs under various types of contracts, which include firm-fixed-price ("FFP"), time-and-materials ("T&M"), fixed-price-level-of-effort ("FP-LOE"), cost-plus-fixed-fee, cost-plus-award-fee, cost-plus-incentive-fee and fixed-price-incentive-fee ("FP-IF") contracts.

To determine the proper revenue recognition, the Company first evaluates whether it has a duly approved and enforceable contract with a customer, in which the rights of the parties and payment terms are identified, and collectability is probable. The Company also evaluates whether two or more contracts should be combined and accounted for as a single contract, including the task orders issued under an indefinite delivery/indefinite quantity ("IDIQ") award. In addition, the Company assesses contract modifications to determine whether changes to existing contracts should be accounted for as part of the original contract or as a separate contract. Contract modifications for the Company generally relate to changes in contract specifications and requirements and do not add distinct services, and therefore are accounted for as part of the original contract. If contract modifications add distinct goods or services and increase the contract value by an amount that reflects the standalone selling price, those modifications are accounted for as separate contracts.

Most of the Company's contracts are comprised of multiple promises including the design and build of software-based systems, integration of hardware and software solutions, running and maintaining of IT infrastructure and procurement services. In all cases, the Company assesses if the multiple promises should be accounted for as separate performance obligations or combined into a single performance obligation. The Company generally separates multiple promises in a contract as separate performance obligations if those promises are distinct, both individually and in the context of the contract. If multiple promises in a contract are highly interrelated or require significant integration or customization within a group, they are combined and accounted for as a single performance obligation.

The Company's contracts with the U.S. government often contain options to renew existing contracts for an additional period of time (generally a year at a time) under the same terms and conditions as the original contract, and generally do not provide the customer any material rights under the contract. The Company accounts for renewal options as separate contracts when they include distinct goods or services at standalone selling prices.

Contracts with the U.S. government are subject to the Federal Acquisition Regulation ("FAR") and priced on estimated or actual costs of providing the goods or services. The FAR provides guidance on types of costs that are allowable in establishing prices for goods and services provided to the U.S. government and its agencies. Each contract is competitively priced and bid separately. Pricing for non-U.S. government agencies and commercial customers is based on specific negotiations with each customer. The Company excludes any taxes collected or imposed when determining the transaction price.

Certain of the Company's cost-plus and fixed-price contracts contain award fees, incentive fees or other provisions that may either increase or decrease the transaction price. These variable amounts generally are awarded upon achievement of certain performance metrics, program milestones or cost targets and can be based upon customer discretion. The Company estimates variable consideration at the most probable amount that it expects to be entitled to, based on the assessment of the contractual variable fee criteria, complexity of work and related risks, extent of customer discretion, amount of variable consideration received historically and the potential of significant reversal of revenue.

The Company allocates the transaction price of a contract to its performance obligations in the proportion of its respective standalone selling prices. The standalone selling price of the Company's performance obligations is generally based on an expected cost-plus margin approach, in accordance with the FAR. For certain product sales, the

Company uses prices from other standalone sales. Substantially all of the Company's contracts do not contain a significant financing component, which would require an adjustment to the transaction price of the contract.

# LEIDOS HOLDINGS, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The Company recognizes revenue on its service based contracts primarily over time as there is continuous transfer of control to the customer over the duration of the contract as the Company performs the promised services, For U.S. government contracts, continuous transfer of control to the customer is evidenced by clauses in the contract that allow the customer to unilaterally terminate the contract for convenience, pay for costs incurred plus a reasonable profit and take control of any work-in-process. Similarly, for non-U.S. government contracts, the customer typically controls the work-in-process as evidenced by rights to payment for work performed to date plus a reasonable profit to deliver products or services that do not have an alternate use to the Company. Anticipated losses on service based contracts are recognized as incurred. In certain product sales, where the products have an alternate use, the Company recognizes revenue at a point in time when the customer takes control of the asset usually denoted by possession and legal title. On FFP contracts, revenue recognized over time generally uses a method that measures the extent of progress towards completion of a performance obligation, principally using a cost-input method (referred to as the cost-to-cost method). Under the cost-to-cost method, revenue is recognized based on the proportion of total costs incurred to estimated total costs-at-completion ("EAC"). A performance obligation's EAC includes all direct costs such as materials, labor, subcontract costs, overhead, and a ratable portion of general and administrative costs. In addition, the Company includes in an EAC of a performance obligation future losses estimated to be incurred on onerous contracts, as and when known. On certain other contracts, principally T&M, FP-LOE, and cost-plus, revenue is recognized using the right-to-invoice practical expedient as the Company is contractually able to invoice the customer based on the control transferred to the customer. Additionally, on maintenance (generally FFP) performance obligations, revenue is recognized over time using a straight-line method as the control of the services is provided to the customer evenly over the period of performance.

For certain performance obligations, the Company is not primarily responsible for fulfilling the promise to provide the goods or service to the customer, does not have inventory risk and does not have discretion in establishing the price for the goods or service. In such cases, the Company recognizes revenue on a net basis.

Contract costs generally include direct costs such as materials, labor, subcontract costs, and indirect costs identifiable with or allocable to a specific contract. Costs are expensed as incurred except for costs incurred during the transition phase of a new contract, which are capitalized and amortized on a straight-line basis over the expected life of that contract. The Company does not incur significant incremental costs to acquire contracts. Contract costs incurred for U.S. government contracts, including indirect costs, are subject to audit and adjustment by the Defense Contract Audit Agency ("DCAA") (see "Note 20–Contingencies").

Changes in Estimates on Contracts

Changes in estimates related to contracts accounted for using the cost-to-cost method of accounting are recognized in the period in which such changes are made for the inception-to-date effect of the changes, with the exception of contracts acquired through the acquisition of Lockheed Martin's Information Systems & Global Solutions business ("IS&GS Business") (see "Note 6–Acquisitions"), where the adjustment is made for the period commencing from the date of acquisition.

Changes in estimates on contracts for the periods presented were as follows:

Three Months Ended Nine Months Ended September 29, September 29, 2018 2017 2018 2017 (in millions, except per share amounts) \$17 \$ 9 \$86 \$ 71 \$0.07 \$ 0.04 \$0.41 \$ 0.32

Net favorable impact to income before income taxes \$17 \$ 9 Impact on diluted EPS attributable to Leidos common stockholders \$0.07 \$ 0.04

The impact on diluted EPS attributable to Leidos common stockholders is calculated using the Company's statutory tax rate.

During the quarter and nine months ended September 28, 2018, revenue recognized from performance obligations satisfied in previous periods was \$18 million and \$84 million, respectively. The changes primarily relate to revisions

of variable consideration, including award fees, and revisions to estimates at completion resulting from changes in contract scope, mitigation of contract risks or due to true-ups of contract estimates at the end of contract performance.

#### LEIDOS HOLDINGS, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## Cash and Cash Equivalents

The Company's cash equivalents are primarily comprised of investments in several large institutional money market funds and bank deposits, with original maturity of three months or less. The Company includes outstanding payments within "Cash and cash equivalents" and correspondingly increases "Accounts payable and accrued liabilities" on the condensed consolidated balance sheets. At September 28, 2018, and December 29, 2017, the Company included \$46 million and \$169 million, respectively, of outstanding payments within "Cash and cash equivalents."

Receivables

The Company's receivables include amounts billed and currently due from customers, amounts billable where the right to consideration is unconditional and amounts unbilled. Amounts billable and unbilled amounts are recognized at estimated realizable value and consist of costs and fees, substantially all of which are expected to be billed and collected generally within one year. Unbilled amounts also include rate variances that are billable upon negotiation of final indirect rates with the DCAA.

The typical billing for the Company's cost-reimbursable and T&M contracts is as costs are incurred. FFP contracts are billed either based on milestones, which are the achievement of specific events as defined in the contract, or based on progress payments, which are interim payments up to a designated amount of costs incurred as work progresses. On certain contracts, the customer withholds a certain percentage of the contract price (retainage). These withheld amounts are included within the Company's unbilled receivables and are billed upon contract completion or the occurrence of a specified event, and when negotiation of final indirect rates with the U.S. government is complete. Based on the Company's historical experience, the write-offs of retention balances have not been significant. When events or conditions indicate that amounts outstanding from customers may become uncollectible, an allowance is estimated and recorded.

Amounts billed and collected on contracts but not yet recorded as revenue because the Company has not performed its obligation under the arrangement with a customer are deferred and included within "Accounts payable and accrued liabilities" or "Other long-term liabilities" on the condensed consolidated balance sheets.

Note 4–Revenues

**Dual Reporting** 

The effects to the condensed consolidated financial statements at and as of September 28, 2018, as a result of applying ASC 606, rather than previous GAAP ("ASC 605"), were the following:

**Balance Sheet** 

As As
Reported djusted
(ASC (ASC
606) 605)
(in millions)
\$1,812 \$ 1,807
456 458
231 228

Receivables, net

Inventory, prepaid expenses and other current assets

Accumulated earnings (deficit)

**Income Statement** 

Nine Months Three Months Ended September Ended September 28, 2018 28, 2018 As As As As Reported Adjusted Reported Adjusted (ASC (ASC (ASC (ASC 606) 605) 606) 605) (in millions)

Revenues	\$2,575	\$ 2,574	\$7,547	\$ 7,542
Cost of revenues	2,174	2,175	6,412	6,410
Operating income	203	201	561	558

## LEIDOS HOLDINGS, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The changes reflected above were primarily due to the Company's units-of-delivery contracts, which were recognized at a point in time under ASC 605 and are recognized using an over-time model under ASC 606.

**Remaining Performance Obligations** 

Remaining performance obligations represent the expected value of exercised contracts, both funded and unfunded, less revenue recognized to date. Remaining performance obligations do not include unexercised option periods and future potential task orders expected to be awarded under IDIQ contracts.

As of September 28, 2018, the Company had \$10.8 billion of remaining performance obligations, which are expected to be recognized as revenue in the amounts of \$2.4 billion, \$5.2 billion and \$3.2 billion for the remainder of fiscal 2018, fiscal 2019 and fiscal 2020 and thereafter, respectively.

# Disaggregation of Revenues

The Company disaggregates revenues by customer-type, contract-type and geographic location for each of its reportable segments. These categories represent how the nature, timing and uncertainty of revenues and cash flows are affected by the U.S. government procurement environment.

Disaggregated revenues by customer-type were as follows:

	Three Months Ended					
	September 28, 2018					
	Defense Solution	Civil	Health	Total		
	(in mill	ions)				
DoD	\$1,091	\$40	\$ 88	\$1,219		
Other government agencies <sup>(1)</sup>	49	610	312	971		
Commercial and non-U.S. customers	109	232	44	385		
Total	\$1,249	\$882	\$ 444	\$2,575		
	Nine M	onths l	Ended S	eptember		
	28, 201	8				
	Defense Solution	( 1V1I	Healt	h Total		
	Solution	ns				
	(in mill					
DoD		ions)	\$262	\$3,573		
DoD Other government agencies <sup>(1)</sup>	(in mill	ions)				
	(in mill \$3,222	ions) \$89				

<sup>(1)</sup> Includes non-DoD federal government agencies, state and local government agencies.

The majority of the Company's revenues is generated from U.S. government contracts, either as a prime contractor or as a subcontractor to other contractors. Revenues from the U.S. government can be adversely impacted by spending caps or changes in budgetary priorities of the U.S. government, as well as delays in program start dates or the award of a contract. Government spending levels for the DoD may be impacted by spending priorities as a result of competing demands for federal funds.

### LEIDOS HOLDINGS, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Disaggregated revenues by contract-type were as follows:

Three Months Ended September 28, 2018

Defense Civil Health Total Solutions

(in millions)

\$919 Cost-reimbursement and fixed-price-incentive fee

Firm-fixed-price

Time and materials and fixed-price-level-of-effort 119

Total

\$465 \$42 \$1,426 211 279 277 767

138 125 382

\$1,249 \$882 \$444 \$2,575

Nine Months Ended September

28, 2018

Defense Civil

Health Total

(in millions)

Cost-reimbursement and fixed-price-incentive fee

Firm-fixed-price

\$2,550 \$1,379 \$134 \$4,063 753 738 814 2,305

Time and materials and fixed-price-level-of-effort 380

427 372 1,179

Total

\$3,683 \$2,544 \$1,320 \$7,547

Cost-reimbursement and FP-IF contracts are generally lower risk and have lower profits. T&M and FP-LOE contracts are also low risk but profits may vary depending on actual labor costs compared to negotiated contract billing rates. FFP contracts offer the potential for higher profits while increasing the Company's exposure to risk of cost overruns.

Disaggregated revenues by geographic location were as follows: Three Months Ended

September 28, 2018

Defense Civil Health Total

Solutions (in millions)

United States \$1,156 \$739 \$444 \$2,339

International 93 236 143 —

Total \$1,249 \$882 \$444 \$2,575

Nine Months Ended September

28, 2018

Defense Civil Health Total

Solutions

(in millions)

United States \$3,408 \$2,128 \$1,320 \$6,856

International 275 416 691

\$3,683 \$2,544 \$1,320 \$7,547 Total

The Company's international business operations are subject to additional and different risks than its U.S. business. Failure to comply with U.S government laws and regulations applicable to international business, such as the Foreign Corrupt Practices Act or U.S. export control regulations, could have an adverse impact on the Company's business with the U.S. government.

In some countries, there is an increased chance for economic, legal or political changes that may adversely affect the performance of the Company's services, sales of products or repatriation of profits. International transactions can also involve increased financial and legal risks arising from foreign exchange variability, imposition of tariffs or additional

taxes and restrictive trade policies, and delays or failure to collect amounts due to differing legal systems.

## LEIDOS HOLDINGS, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### Note 5-Contract Assets and Liabilities

The Company's performance obligations are satisfied either over time as work progresses or at a point in time. Fixed-price contracts are typically billed to the customer using milestone payments while cost-reimbursable and T&M contracts are typically billed to the customer on a monthly or bi-weekly basis as indicated by the negotiated billing terms and conditions of the contract. As a result, for each of the company's contracts, the timing of revenue recognition, customer billings and cash collections results in a net contract asset or liability at the end of each reporting period.

Contract assets include unbilled receivables, which is the amount of revenue recognized that exceeds the amount billed to the customer, where right to payment is not just subject to the passage of time. Contract assets also include transition costs and project assets. Transition costs represent costs that are incurred under certain service based contracts, usually at the beginning of the contract performance, to transition the services, employees and equipment from the customer or prior contractor. Project assets represent assets that are specific to contracts. Contract liabilities consist of deferred revenue.

The components of contract assets and contract liabilities consisted of the following:

	Balance sheet line item	Septem 2018	December 28, 30, 2017 <sup>(1)</sup>
		(in mil	lions)
Contract assets - current: Unbilled receivables <sup>(2)</sup> Transition costs and project assets	Receivables, net Inventory, prepaid expenses and other current assets	\$ 711 102 \$ 813	\$ 844 59 \$ 903
Contract assets - non-current: Transition costs	Other assets	\$ 11	\$ 13
Contract liabilities - current: Deferred revenue	Accounts payable and accrued liabilities	\$ 362	\$ 293
Contract liabilities - non-current:			

Contract liabilities - non-current:

Deferred revenue Other long-term liabilities \$ 12

The decrease in unbilled receivables was primarily due to the timing of billings and revenue recognized on certain contracts. The increase in transition costs and project assets was primarily due to purchases on certain contracts partially offset by amortization. The increase in deferred revenue was primarily due to timing of advance payments from customers partially offset by revenue recognized during the period.

During the quarter and nine months ended September 28, 2018, the Company recognized revenue of \$37 million and \$164 million, respectively, relating to amounts that were included as a contract liability at December 30, 2017. During the quarter and nine months ended September 28, 2018, the Company recognized \$43 million and \$83 million of amortization, respectively, related to its transition costs and project assets. The Company did not recognize any impairment losses on contract assets for the quarter and nine months ended September 28, 2018. Note 6-Acquisitions

<sup>(1)</sup> Includes the cumulative effect of the changes made to the Company's opening balance sheet at December 30, 2017, as a result of the adoption of ASU 2014-09, Revenue from Contracts with Customers (Topic 606).

<sup>(2)</sup> Balances exclude \$506 million and \$234 million determined to be billable at September 28, 2018, and December 30, 2017, respectively.

On August 16, 2016, a wholly-owned subsidiary of Leidos Holdings, Inc. merged with the IS&GS Business in a Reverse Morris Trust transaction (the "Transactions"). The acquired IS&GS Business was renamed Leidos Innovations Corporation.

## LEIDOS HOLDINGS, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

On January 10, 2018, the final amount of the net working capital of the IS&GS Business was determined through a binding arbitration proceeding in accordance with the Separation Agreement with Lockheed Martin. On January 18, 2018, the final working capital amount of \$105 million was paid to Lockheed Martin, of which \$24 million and \$81 million was presented as cash flows from operating and investing activities, respectively, in the Company's condensed consolidated statement of cash flows.

During the quarter ended June 29, 2018, a tax indemnification liability of \$23 million was paid to Lockheed Martin in accordance with the Tax Matters Agreement, which was presented as cash flows from financing activities in the Company's condensed consolidated statement of cash flows.

The Company incurred the following expenses related to the acquisition and integration of the IS&GS Business:

	Three Months Ended		Nine Months Ended			
	Septempl	beem 128r, 29,	Septen	nb <del>Seer</del> pí	<b>28</b> mber 29,	
	201801	7	2018	201	7	
	(in milli	ons)				
Acquisition costs	<b>\$—</b> \$	_	\$ —	\$	1	
Integration costs	4 21		26	55		
Total acquisition and integration costs	\$4 \$	21	\$ 26	\$	56	

These acquisition and integration costs have been recorded within Corporate and presented in "Integration and restructuring costs" on the condensed consolidated statements of income.

Note 7–Divestitures

Commercial Cybersecurity Business

On June 5, 2018, the Company entered into a Stock and Asset Purchase Agreement to sell the Company's commercial cybersecurity business, included within the Company's Civil segment, in order to focus on providing solutions, including cybersecurity, to the Company's core markets of governments and highly regulated industries. The sale is expected to be completed during fiscal 2018 and is not expected to result in a loss. The Company has presented the associated assets and liabilities of the business as held for sale in the Company's condensed consolidated balance sheet as of September 28, 2018. The major classes of assets and liabilities classified as held for sale were as follows:

	September 2	
	201	8
	(in	millions)
Receivables, net	\$	21
Inventory, prepaid expenses and other current assets	3	
Property, plant and equipment, net	3	
Intangible assets, net	5	
Goodwill	57	
Deferred tax assets	9	
Total assets held for sale	\$	98
Accounts payable and accrued liabilities	\$	14
Accrued payroll and employee benefits	5	
Other long-term liabilities	5	
Total liabilities held for sale	\$	24

The planned disposition does not represent a strategic shift in operations that will have a material effect on the Company's operations and financial results, and accordingly was not presented as discontinued operations.

#### LEIDOS HOLDINGS, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

# Plainfield Renewable Energy Holdings LLC

On July 24, 2015, the Company completed the sale of its equity interest in Plainfield Renewable Energy Holdings LLC ("Plainfield") for an aggregate consideration of \$102 million, subject to certain adjustments and contingent earn-out payments. The consideration received by the Company at closing consisted of a cash payment of \$29 million and a secured promissory note for \$73 million, net of discount (the "Note"). During the quarter ended March 31, 2017, the Company collected \$6 million of principal and interest on the Note.

During the quarter ended June 30, 2017, Plainfield exercised the first of three one-year term extension options available under the original credit agreement, thereby extending the maturity date of the Note to July 24, 2018. Concurrent with this extension, the interest rate on the Note increased from 6% to 8%. Also, during the quarter ended June 30, 2017, Leidos and Plainfield entered into an amendment to the Note allowing Plainfield to defer up to \$4 million of the interest and principal payments due in July 2017 and January 2018 until July 2018. In consideration of this deferment, Leidos received certain concessions and releases from obligations under the original transaction documents.

In January 2018, the Company entered into negotiations with the equity owners of Plainfield regarding the Plainfield Recapitalization Plan ("Plan"). The Plan envisioned raising new equity combined with reduction of Plainfield's debt. The net realizable value of the Note at December 29, 2017, was estimated to be approximately \$40 million, compared to its carrying value of \$73 million, including accrued interest. As a result, the Company recorded a \$33 million impairment of its Note during the quarter ended December 29, 2017, which was presented within "Other income, net" in the Company's condensed consolidated statement of income.

On July 12, 2018, Leidos and Plainfield entered into an additional amendment to the Note, allowing Plainfield to defer the maturity of the Note until the earlier of August 24, 2018, or the date Plainfield successfully closed on a refinancing agreement with a third party. Under the terms of the agreement, if Plainfield successfully refinanced the Note prior to August 24, 2018, Leidos would allow Plainfield to settle the Note in full for \$40 million plus 50% of additional net proceeds obtained by Plainfield. On August 23, 2018, Leidos and Plainfield entered into an agreement with respect to the final payoff of the Note. As a result, the Company received proceeds of \$40 million in full satisfaction of Plainfield's obligations under the Note.

# Note 8-Restructuring Expenses

After the acquisition of the IS&GS Business, the Company began an initiative to reduce its cost structure, which includes optimization of its real estate portfolio by vacating certain facilities and consolidating others, and by reducing headcount.

The restructuring expenses related to this program were as follows:

	Three Months Ended		Nine Months Ended				
	Septembern 188r, 29,			Septembert28nber 29,			
	201 <b>8</b> 017		2018 2017		7		
	(in millions	s)					
Severance costs	\$1 \$	2	\$	2	\$	14	
Lease termination expenses	2 4		4		11		
Restructuring expenses related to the IS&GS Business	\$3 \$	6	\$	6	\$	25	

As of September 28, 2018, Leidos has recognized a total of \$55 million of expense in connection with these restructuring activities. These restructuring expenses have been recorded within Corporate and presented in "Integration and restructuring costs" on the condensed consolidated statements of income.

## LEIDOS HOLDINGS, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The restructuring liability related to this program was as follows:

	Severance. Termination Costs Expenses	Total
	(in millions)	
Balance as of December 30, 2016	\$7 \$ 1	\$8
Charges	18 19	37
Cash payments	(20) (16)	(36)
Balance as of December 29, 2017	5 4	9
Charges	2 4	6
Cash payments	(7) (4)	(11)
Balance as of September 28, 2018	\$— \$ 4	\$ 4

Note 9-Goodwill

The following table presents changes in the carrying amount of goodwill by reportable segment:

	Detense Solution	( `1\V1	Health	Total		
	(in milli					
Goodwill at December 30, 2016	\$1,954	\$1,731	\$937	\$4,622		
Adjustment to original purchase price allocation	94	259	(16)	337		
Foreign currency translation adjustments	7	8	_	15		
Goodwill at December 29, 2017	2,055	1,998	921	4,974		
Foreign currency translation adjustments	(31)	(5)		(36)		
Transfers to assets held for sale	_	(57)		(57)		
Goodwill at September 28, 2018	\$2,024	\$1,936	\$921	\$4,881		

Accumulated goodwill impairment losses were \$369 million and \$117 million included within the Health and Civil segments, respectively, at September 28, 2018, December 29, 2017, and December 30, 2016.

Goodwill is tested for impairment at the beginning of the fourth quarter and during interim periods whenever events or circumstances indicate that the carrying value may not be recoverable. There were no goodwill impairments during the nine months ended September 28, 2018, and September 29, 2017.

Note 10-Intangible Assets

Intangible assets consisted of the following:

Septem	ber 28, 201	8		Decemb	ber 29, 2017		
Gross	Accumula	tad	Net	Gross	Accumulate	ы	Net
carryin	σ		carrying	carrying	σ		carrying
value	amoruzanc	111	value	value	amortizano	11	value
(in mill	ions)						
\$1,004	\$ (327	)	\$ 677	\$1,013	\$ (187	)	\$ 826
92	(71	)	21	89	(64	)	25
4	(4	)	_	4	(3	)	1
_	_		_	158	(158	)	_
1,100	(402	)	698	1,264	(412	)	852
4	_		4	4			4
\$1,104	\$ (402	)	\$ 702	\$1,268	\$ (412	)	\$ 856
	Gross carryin value (in mill \$1,004 92 4 — 1,100 4	Gross Accumula carrying amortization value (in millions)  \$1,004 \$ (327) 92 (71) 4 (4)	Accumulated carrying amortization value (in millions)  \$1,004 \$ (327 ) 92 (71 ) 4 (4 ) 5 1,100 (402 )	Gross Accumulated carrying amortization value (in millions)  \$1,004 \$ (327 ) \$ 677 92 (71 ) 21 4 (4 ) — 5 1,100 (402 ) 698	Gross Accumulated carrying value (in millions)  \$1,004 \$ (327 ) \$ 677 \$ 1,013  92 (71 ) 21 89  4 (4 ) — 4  — — 158  \$1,100 (402 ) 698 1,264	Gross Accumulated carrying amortization value (in millions)  \$1,004 \$ (327 ) \$ 677 \$ 1,013 \$ (187 92 (71 ) 21 89 (64 4 (4 ) — 4 (3 — 158 (158 1,100 (402 ) 698 1,264 (412 4 — 4 4 — 4 4 —	Gross Accumulated carrying value (in millions)  \$1,004 \$ (327 ) \$ 677 \$ 1,013 \$ (187 ) 92 (71 ) 21 89 (64 ) 4 (4 ) — 4 (3 ) — 158 (158 ) 5 1,100 (402 ) 698 1,264 (412 )

## LEIDOS HOLDINGS, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Amortization expense was \$50 million and \$151 million for the quarter and nine months ended September 28, 2018, respectively, and \$76 million and \$212 million for the quarter and nine months ended September 29, 2017, respectively.

Program and contract intangible assets are amortized over their respective estimated useful lives in proportion to the pattern of economic benefit based on expected future discounted cash flows. Customer relationships and backlog intangible assets are amortized on a straight-line basis over their estimated useful lives. Software and technology intangible assets are amortized either on a straight-line basis over their estimated useful lives or over their respective estimated useful lives in proportion to the pattern of economic benefit based on expected future discounted cash flows, as deemed appropriate.

The estimated annual amortization expense as of September 28, 2018, was as follows:

## Fiscal Year Ending

(in millions)
\$ 50
171
126
106
92
153
\$ 698

Note 11-Property, Plant and Equipment

Property, plant and equipment, net consisted of the following:

	Septem	n Door CeStaber 29.
	2018	2017
	(in mil	lions)
Computers and other equipment	\$195	\$ 194
Leasehold improvements	195	171
Buildings and improvements	56	54
Construction in progress	50	44
Land	40	49
Office furniture and fixtures	35	34
	571	546
Less: accumulated depreciation	(341)	(314)
	\$230	\$ 232

Depreciation expense was \$14 million and \$42 million for the quarter and nine months ended September 28, 2018, respectively, and \$16 million and \$42 million for the quarter and nine months ended September 29, 2017, respectively.

On July 23, 2018, the Company entered into a Contract of Sale to sell and lease back one of its properties included within Corporate. The sale is expected to be completed during fiscal 2018 at which time the leaseback term will begin. The term of the lease is expected to end during fiscal 2020.

During the quarter ended March 30, 2018, the Company determined that the carrying amount of a real estate property may not be recoverable and as a result recorded an impairment charge of \$7 million, which was recorded within Corporate.

## LEIDOS HOLDINGS, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### Note 12-Fair Value Measurements

The accounting standard for fair value measurements establishes a three-level fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows: observable inputs such as quoted prices in active markets (Level 1); inputs other than quoted prices in active markets for identical assets or liabilities that are observable either directly or indirectly or quoted prices that are not active (Level 2); and unobservable inputs in which there is little or no market data (e.g., discounted cash flow and other similar pricing models), which requires the Company to develop its own assumptions (Level 3).

The accounting guidance for fair value measurements requires that the Company maximize the use of observable inputs and minimize the use of unobservable inputs in determining fair value. The accounting guidance provides for the irrevocable option to elect, on a contract-by-contract basis, to measure certain financial assets and liabilities at fair value at inception of the contract and record any subsequent changes in fair value in earnings. The Company has not made fair value option elections on any of its financial assets and liabilities.

The Company's financial instruments measured at fair value on a recurring basis consisted of the following:

SeptembeD28ember 2018 29, 2017 CaFraging CarryFragir valuevalue (in millions)

Financial assets:

Derivatives \$-\\$ 37 \\$ 37

Financial liabilities:

Derivatives 1414 — —

The Company's derivatives consisted of the fair value interest rate swaps on its \$450 million, fixed rate 4.45% senior secured notes maturing in December 2020 and cash flow interest rate swaps on \$1.5 billion of the Company's variable rate senior secured term loans (see "Note 13–Derivative Instruments"). The fair value of the fair value interest rate swaps and cash flow interest rate swaps is determined based on observed values for underlying interest rates on the LIBOR yield curve and the underlying interest rate, respectively (Level 2 inputs).

The carrying amounts of the Company's financial instruments, other than derivatives, which include cash equivalents, accounts receivable, accounts payable and accrued expenses, are reasonable estimates of their related fair values. The carrying value of the Company's notes receivable of \$24 million and \$63 million as of September 28, 2018, and December 29, 2017, respectively, approximates fair value as the stated interest rates within the agreements are consistent with the current market rates used in notes with similar terms in the market (Level 2 inputs). As of September 28, 2018, and December 29, 2017, the fair value of debt was \$3.1 billion and \$3.2 billion, respectively, and the carrying amount was \$3.0 billion and \$3.1 billion, respectively (see "Note 14–Debt"). The fair value of long-term debt is determined based on current interest rates available for debt with terms and maturities similar to the Company's existing debt arrangements (Level 2 inputs).

At March 30, 2018, the Company had a real estate property measured at fair value (Level 2), which resulted in an impairment charge of \$7 million (see "Note 11–Property, Plant and Equipment"). The Company did not have any assets or liabilities measured at fair value on a non-recurring basis at September 28, 2018.

## Note 13-Derivative Instruments

The Company manages its risk to changes in interest rates through the use of derivative instruments. The Company does not hold derivative instruments for trading or speculative purposes. For fixed rate borrowings, the Company uses variable interest rate swaps, effectively converting fixed rate borrowings to variable rate borrowings. These swaps are designated as fair value hedges. For variable rate borrowings, the Company uses fixed interest rate swaps, effectively converting a portion of the variable interest rate payments to fixed interest rate payments. These swaps are designated as cash flow hedges.

## LEIDOS HOLDINGS, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The fair value of the Company's interest rate swaps was as follows:

**Asset Derivatives** 

September 128 er 29, Balance sheet line item

2018 2017 (in millions)

\$ -\$ 37 Cash flow interest rate swaps Other assets

Liability Derivatives

September **D8**cember 29, Balance sheet line item

2018 2017 (in millions)

Fair value interest rate swaps Other long-term liabilities \$ 8 \$

Cash flow interest rate swaps Other long-term liabilities 6 \$ \$ 14

The cash flows associated with the interest rate swaps are classified as operating activities in the condensed consolidated statements of cash flows.

# Fair Value Hedge

The Company has interest rate swap agreements to hedge the fair value of the \$450 million fixed rate 4.45% senior secured notes maturing in December 2020 (the "Notes"). The objective of these instruments is to hedge the Notes against changes in fair value due to the variability in the six-month LIBOR rate (the benchmark interest rate). Under the terms of the interest rate swap agreements, the Company will receive semi-annual interest payments at the coupon rate of 4.45% and will pay variable interest based on the six-month LIBOR rate.

The interest rate swaps were accounted for as a fair value hedge of the Notes and qualified for the shortcut method of hedge accounting, which allows for the assumption of no ineffectiveness. The resulting changes in the fair value of the interest rate swaps are fully offset by the changes in the fair value of the underlying debt (the hedged item) (See "Note 14-Debt").

The fair value of the Notes is stated at an amount that reflects changes in the six-month LIBOR rate subsequent to the inception of the interest rate swaps through the reporting date.

The following amounts were recorded on the condensed consolidated balance sheets related to cumulative basis adjustments for fair value hedges:

> Cumulative amount of Carrying amount of fair value adjustment hedged item included within the hedged item

September 29, September 29, Balance sheet line item of hedged item

2018 2017 2018 2017

(in millions)

\$ (8) \$ Long-term debt, net of current portion \$441 \$ 449

Cash Flow Hedges

The Company has interest rate swap agreements to hedge the cash flows of a portion of its variable rate senior secured term loans (the "Variable Rate Loans"). The objective of these instruments is to reduce variability in the forecasted interest payments of the Company's Variable Rate Loans, which are based on the LIBOR rate. Under the terms of the interest rate swap agreements, the Company will receive monthly variable interest payments based on the one-month LIBOR rate and will pay interest at a fixed rate. In February 2018, the Company entered into interest rate swap agreements to hedge the cash flows of an additional \$250 million of its Variable Rate Loans. The interest rate swap agreements on \$1.1 billion of the Company's Variable Rate Loans had a maturity date of December 2021 and a fixed interest rate of 1.08%. The interest rate swap agreements on \$300 million and \$250 million of the Company's Variable

Rate Loans both had a maturity date of August 2022 and fixed interest rates of 1.66% and 2.59%, respectively.

## LEIDOS HOLDINGS, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

In September 2018, the Company terminated its existing interest rate swaps. The net derivative gain of \$60 million related to the discontinued cash flow hedge will continue to be reported within accumulated other comprehensive income and will be reclassified into earnings over the remaining life of the original hedge as the hedged variable rate debt impacts earnings.

Additionally, in September 2018, the Company entered into new interest rate swap agreements to hedge the cash flows of \$1.5 billion of the Company's Variable Rate Loans. These interest rate swap agreements have a maturity date of August 2025 and a fixed interest rate of 3.00%. The interest rate swap transactions were accounted for as cash flow hedges. The gain/loss on the swap is reported as a component of other comprehensive income/loss and is reclassified into earnings when the interest payments on the underlying hedged items impact earnings. A qualitative assessment of hedge effectiveness is performed on a quarterly basis, unless facts and circumstances indicate the hedge may no longer be highly effective.

The effect of the Company's cash flow hedges on other comprehensive income and earnings for the periods presented was as follows:

	Three Months Ended	Nine Months Ended		
	Septerabpre28ber 2018 2017 (in millions)	29Septembærn18mber 29, 2018 2017		
Total interest expense, net presented in the condensed consolidated statements of income in which the effects of cash flow hedges are recorded	\$35 \$ 35	\$104 \$ 105		
Amount recognized in other comprehensive income	1 3	22 —		
Amount reclassified from accumulated other comprehensive income to interest expense, net	(3 ) —	(6 ) 1		

The Company expects to reclassify gains of \$11 million from accumulated other comprehensive income into earnings during the next 12 months.

# LEIDOS HOLDINGS, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 14-Debt

The Company's debt consisted of the following:

	Stated interest rate	Effective interest rate	28,	29, 2017 <sup>(1)</sup> ions)
Senior secured notes:				
\$450 million notes, due December 2020	4.45%	4.53%	\$441	\$ 449
\$300 million notes, due December 2040	5.95%	6.03%	216	216
Senior secured term loans:				
\$690 million Term Loan A, due August 2023	3.75%	4.19%	617	644
\$310 million Term Loan A, due August 2023	3.75%	4.18%	258	270
\$1,131 million Term Loan B, due August 2025	4.00%	4.34%	1,086	1,101
Senior unsecured notes:				
\$250 million notes, due July 2032	7.13%	7.43%	246	246
\$300 million notes, due July 2033	5.50%	5.88%	158	158
Capital leases and notes payable due on various dates	00/ 5 550/	Various	19	27
through fiscal 2022	0%-5.55%	various	19	21
Total long-term debt			3,041	3,111
Less: current portion			56	55
Total long-term debt, net of current portion			\$2,985	\$ 3,056

(1) The carrying amounts of the senior secured term loans and notes and unsecured notes as of September 28, 2018, and December 29, 2017, include the remaining principal outstanding of \$3,073 million and \$3,129 million, respectively, less total unamortized debt discounts and deferred debt issuances costs of \$43 million and \$45 million, respectively, less \$8 million related to the fair value interest rate swaps (see "Note 13–Derivative Instruments") as of September 28, 2018.

In August 2018, Leidos amended its senior secured term loans and revolving credit facility agreements. These amendments modified the margin range for the revolving credit facility and Term Loan A loans and extended their maturity dates by one year to August 2023. The amendments also extended the maturity date of Term Loan B by two years to August 2025 and delayed the scheduled increase in quarterly principal payments for Term Loan A by one year to March 2021. Additionally, the Senior Secured Leverage ratio calculation was amended and now excludes the lesser of \$350 million and the Company's unrestricted cash and cash equivalents.

In March 2018, Leidos amended the terms of its senior secured \$1.1 billion Term Loan B. As a result, the margin on Term Loan B was reduced by 25 basis points to 1.75%. The repricing of the term loan became effective March 15, 2018.

The interest rate on the Company's senior secured term loans is determined based on the LIBOR rate plus a margin. The margin for the Term Loan A loans ranges from 1.25% to 2.00%, depending on the Company's senior secured leverage ratio, and is computed on a quarterly basis. At September 28, 2018, the current margin on Term Loan A was 1.50%.

The Company made required quarterly principal payments on its senior secured term loans of \$15 million and \$46 million during the quarter and nine months ended September 28, 2018, respectively, and \$20 million and \$61 million during the quarter and nine months ended September 29, 2017, respectively. In April 2018, the Company made a required debt prepayment of \$10 million on its senior secured term loans. The prepayment was a result of the annual excess cash flow calculation clause in the Company's credit agreements. In addition to the required payments on its term loans, the Company prepaid \$105 million and \$130 million during the quarter and nine months ended September 29, 2017.

The Company has a revolving credit facility providing up to \$750 million in secured borrowing capacity at interest rates determined based upon the LIBOR rate plus a margin that is subject to step-down provisions based on the Company's senior secured leverage ratio. The maturity date of this credit facility is August 2023. As of September 28, 2018, and December 29, 2017, there were no borrowings outstanding under the credit facility.

## LEIDOS HOLDINGS, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

In connection with the August 2018 amendments, the Company incurred \$5 million of debt issuance costs related to the senior secured term loans and revolving credit facility, which were recorded as an offset against the carrying value of debt and capitalized within "Other assets", respectively, in the condensed consolidated balance sheets. Amortization of the debt discount and deferred debt issuance costs related to the senior secured term loans and notes, unsecured notes and revolving credit facility was \$2 million and \$8 million for the quarter and nine months ended September 28, 2018, respectively, and \$3 million and \$10 million for the quarter and nine months ended September 29, 2017, respectively.

The senior secured term loans and notes, unsecured notes and revolving credit facility are fully and unconditionally guaranteed and contain certain customary restrictive covenants, including among other things, restrictions on the Company's ability to create liens and enter into sale and leaseback transactions under certain circumstances. The Company was in compliance with all covenants as of September 28, 2018.

Note 15-Accumulated Other Comprehensive Income

Changes in the components of accumulated other comprehensive income were as follows:

	ForeignUnrecognized currengain on translattlenivative adjustninesttsuments	Pension adjustments	Total accumulated other comprehensive income	
	(in millions)			
Balance at December 30, 2016	\$(7) \$ 10	\$ (7)	\$ (4	)
Other comprehensive income	36 10	9	55	
Taxes	(12)(6)		(18	)
Balance at December 29, 2017	17 14	2	33	
Cumulative adjustments related to ASU adoptions (Note 2)	3 10	(4)	9	
Balance at December 30, 2017	20 24	(2)	42	
Other comprehensive (loss) income	(46 ) 22	_	(24	)
Taxes	5 (4 )	_	1	
Reclassification from accumulated other comprehensive income	<b>—</b> (6 )	_	(6	)
Balance at September 28, 2018	\$(21) \$ 36	\$ (2)	\$ 13	

Reclassifications from unrecognized gain on derivative instruments are recorded in "Interest expense, net" in the Company's condensed consolidated statements of income.

Note 16-Earnings Per Share ("EPS")

The following table provides a reconciliation of the weighted average number of shares outstanding used to compute basic and diluted EPS for the periods presented:

	Three		Nino M	Ionthe Endad	
	Mo	nths Ended	Nine Months Ended		
	Sep	teSneptem218er 29,	Septem	18 mber 29,	
	201	82017	2018	2017	
	(in	millions)			
Basic weighted average number of shares outstanding	151	152	152	151	
Dilutive common share equivalents—stock options and other stock awards	2	2	2	2	
Diluted weighted average number of shares outstanding	153	154	154	153	

During the quarter and nine months ended September 28, 2018, the Company made open market repurchases of its common stock for an aggregate purchase price of \$62 million and \$162 million, respectively. All shares repurchased were immediately retired.

## LEIDOS HOLDINGS, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 17–Supplementary Cash Flow Information and Restricted Cash

Supplementary cash flow information, and non-cash activities, for the periods presented was as follows:

Nine Months Ended SeptembSie Bember 29, 2018 2017

(in millions)

Supplementary cash flow information:

Cash paid for interest \$ 101 \$ 78 Cash paid for income taxes, net of refunds 68 158

Non-cash financing activity:

Purchase of a non-controlling interest 3 6 Capital lease obligation

The following is a reconciliation of cash and cash equivalents, as reported within the condensed consolidated balance sheets, to the total cash, cash equivalents and restricted cash, as reported within the condensed consolidated statements of cash flows:

September 29,

2018 2017 (in millions) \$515 \$ 390 60 32 Total cash, cash equivalents and restricted cash \$575 \$ 422

The restricted cash is recorded within "Inventory, prepaid expenses and other current assets" in the Company's condensed consolidated balance sheets.

The restricted cash primarily comprises of advances from customers that are restricted as to use for certain expenditures related to that customer's contract.

Note 18-Income Taxes

Cash and cash equivalents

Restricted cash

In December 2017, the U.S. government enacted the Tax Act which made broad and complex changes to the U.S. tax code, including, but not limited to, (1) reducing the U.S. federal corporate tax rate from 35% to 21%; (2) requiring companies to pay a one-time transition tax on certain unrepatriated earnings of foreign subsidiaries; (3) generally eliminating U.S. federal income taxes on dividends from foreign subsidiaries; and (4) limiting the deductibility of certain executive compensation.

As of September 28, 2018, the Company's accounting for the following elements of the Tax Act is not complete: (1) deemed repatriation tax, (2) cost recovery and (3) limitation on the deductibility of certain executive compensation; however, the Company was able to make reasonable estimates and has recorded provisional amounts. The Company expects to finalize its assessment of all provisional amounts within the allowed one-year measurement period. There are no material elements of the Tax Act for which the Company was unable to make a reasonable estimate. During the quarter ended September 28, 2018, the Company increased its estimate of the deemed repatriation tax and decreased its estimate of the limitation on the deductibility of certain executive compensation, resulting in a net increase to income tax expense of \$4 million.

For the guarter ended September 28, 2018, the effective tax rate was 13.5% compared to 31.9% for the guarter ended September 29, 2017. The decrease in the effective tax rate was primarily due to the Tax Act's reduction of the U.S. federal statutory rate and a release of the valuation allowance related to capital loss carryforward utilization. For the nine months ended September 28, 2018, the effective tax rate was 14.3% compared to 30.1% for the nine months ended September 29, 2017. The decrease in the effective tax rate was primarily due to the Tax Act's reduction of the U.S. federal statutory rate, certain tax benefits related to the anticipated sale of the Company's commercial cybersecurity business and a release of the valuation allowance related to capital loss carryforward utilization,

partially offset by a decrease in tax benefits related to employee stock awards.

## LEIDOS HOLDINGS, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## Note 19-Business Segments

The Company defines its reportable segments based on the way the chief operating decision maker ("CODM"), currently its Chairman and Chief Executive Officer, manages the operations of the Company for purposes of allocating resources and assessing performance.

The segment information for the periods presented was as follows:

	Three M	lonths Ended	Nine Months Ended			
	September 29,		September 29,			
	2018	2017	2018	2017		
	(in milli	ons)				
Revenues:						
Defense Solutions	\$1,249	\$ 1,201	\$3,683	\$ 3,738		
Civil	882	838	2,544	2,555		
Health	444	464	1,320	1,361		
Total revenues	\$2,575	\$ 2,503	\$7,547	\$ 7,654		
Operating income (loss):						
Defense Solutions	\$88	\$ 80	\$266	\$ 222		
Civil	93	50	228	170		
Health	52	63	162	184		
Corporate	(30)	(42)	(95)	(118)		
Total operating income	\$203	\$ 151	\$561	\$ 458		

The financial performance measures used to evaluate segment performance are revenues and operating income. As a result, "Interest expense, net," "Other income, net" and "Income tax expense," as reported in the condensed consolidated financial statements are not allocated to the Company's segments. Under U.S. Government Cost Accounting Standards, indirect costs including depreciation expense are collected in numerous indirect cost pools, which are then collectively allocated to the Company's reportable segments based on a representative causal or beneficial relationship of the costs in the pool to the costs in the base. As such, the company does not separately disclose depreciation expense on the condensed consolidated statements of income.

Asset information by segment is not a key measure of performance used by the CODM.

Note 20-Contingencies

**Legal Proceedings** 

MSA Joint Venture

On November 10, 2015, MSA received a final decision by the Department of Energy ("DoE") contracting officer for the Mission Support Contract concluding that certain payments to MSA by the DoE for the performance of IT services by Lockheed Martin Services, Inc. ("LMSI") under a subcontract to MSA constituted alleged affiliate fees in violation of the FAR. Lockheed Martin Integrated Technology LLC (now known as Leidos Integrated Technology LLC) is a member entity of MSA. Subsequent to the contracting officer's final decision, MSA, LMSI, and Lockheed Martin Corporation received notice from the U.S. Attorney's Office for the Eastern District of Washington that the U.S. government had initiated a False Claims Act investigation into the facts surrounding this dispute, and each of MSA, LMSI and Lockheed Martin Corporation has produced information in response to Civil Investigative Demands from the U.S. Attorney's Office. In addition, the U.S. Attorney's office has advised that a parallel criminal investigation is open, although no subjects or targets of the investigation have been identified.

# LEIDOS HOLDINGS, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Since this issue first was raised by the DoE, MSA has asserted that the IT services performed by LMSI under a fixed-price/fixed-unit rate subcontract approved by the DoE meet the definition of a "commercial item" under the FAR and any profits earned on that subcontract are permissible. MSA filed an appeal of the contracting officer's decision with the Civilian Board of Contract Appeals and that appeal is pending, but has been stayed pending resolution of the False Claims Act investigation. Subsequent to the filing of MSA's appeal, the contracting officer demanded that MSA reimburse the DoE in the amount of \$64 million, which was his estimate of the profits earned during the period from 2010 to 2014 by LMSI. The DoE has deferred collection of \$32 million of that demand, pending resolution of the appeal and without prejudice to MSA's position that it is not liable for any of the DOE's \$64 million reimbursement claim. MSA and the other member of MSA have indicated that they believe if MSA incurs a liability in this matter, then Leidos Integrated Technology, LLC is responsible to MSA for the loss. Under the terms of the Separation Agreement, Lockheed Martin has agreed to indemnify the Company for 100% of any damages in excess of \$38 million up to \$64 million, and 50% of any damages in excess of \$64 million, with respect to claims asserted against MSA related to this matter. At September 28, 2018, the Company had a liability of \$39 million and an indemnification asset of \$1 million recorded in the condensed consolidated balance sheets.

## Securities Litigation

Between February and April 2012, alleged stockholders filed three putative securities class actions against the Company and several former executives relating to the Company's contract to develop and implement an automated time and attendance and workforce management system for certain agencies of the City of New York ("CityTime"). One case was withdrawn and two cases were consolidated in the U.S. District Court for the Southern District of New York in In Re: SAIC, Inc. Securities Litigation. The consolidated securities complaint asserted claims under Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 based on allegations that the Company and individual defendants made misleading statements or omissions about the Company's revenues, operating income and internal controls in connection with disclosures relating to the CityTime project. The plaintiffs sought to recover from the Company and the individual defendants an unspecified amount of damages class members allegedly incurred by buying Leidos' stock at an inflated price. The District Court dismissed the plaintiffs' claims with prejudice and without leave to replead. The plaintiffs then appealed to the United States Court of Appeals for the Second Circuit, which issued an opinion affirming in part, and vacating in part, the District Court's ruling. The Company filed a petition for a writ of certiorari in the U.S. Supreme Court, which was granted on March 27, 2017. The District Court granted the Company's request to stay all proceedings, including discovery, pending the outcome at the Supreme Court. In September 2017, the parties engaged in mediation resulting in an agreement to settle all remaining claims for an immaterial amount to be paid by the Company. The amounts payable by the Company are covered by an insurance policy. The terms of the proposed settlement remain subject to court approval.

## **Greek Government Contract**

In 2003, the Company entered into an FFP contract with the Hellenic Republic of Greece to provide a Command, Control, Communications, Coordination and Integration System. The Greek government disputed the contract balance owed to the Company and has not paid the Company's final invoice. In 2013, the Company received an arbitral award by the International Chamber of Commerce for €39 million, which has not been satisfied. In January 2017, the U.S. District Court granted an order to enforce the arbitration award and entered judgment in the Company's favor, converting the award to U.S. dollars. The U.S. Court of Appeals for the D.C. Circuit subsequently ruled that the district court judgment should instead reflect the currency in which it was originally awarded. Separately, the Greek government has sought to annul the award through separate litigation in the Greek courts, and such a challenge is currently pending. Based on the complex nature of this contractual situation and the difficulties encountered to date, significant uncertainties exist and the Company is unable to reliably estimate the ultimate outcome.

## **Arbitration Proceeding**

The Company is a party to an arbitration proceeding that is expected to commence in the fourth quarter of fiscal 2018 involving a claim by Lockheed Martin for indemnification for \$56 million in taxes attributable to deferred revenue

recognized as a result of the Transactions. Based on the arguments advanced to date, the Company believes that the claim appears to be without merit and intends to vigorously defend itself in arbitration. The Company does not believe that a material loss is probable, and has therefore not recorded any liability for this matter. We expect a final decision by the arbitration panel to be issued during the first half of fiscal 2019.

## LEIDOS HOLDINGS, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## Other

The Company is also involved in various claims and lawsuits arising in the normal conduct of its business, none of which, in the opinion of the Company's management, based upon current information, will likely have a material adverse effect on the Company's condensed consolidated financial position, results of operations or cash flows. Other Contingencies

VirnetX, Inc.

On September 29, 2017, the federal trial court in the Eastern District of Texas entered a final judgment in the VirnetX v. Apple case referred to as the Apple I case. The court found that Apple willfully infringed the VirnetX patents at issue in the Apple I case and awarded enhanced damages, bringing the total award against Apple to over \$343 million in pre-interest damages. The court subsequently awarded an additional sum of over \$96 million for costs, attorneys' fees, and interest, bringing the total award to VirnetX in the Apple I case to over \$439 million. Apple has filed an appeal of the judgment in the Apple I case with the U.S. Court of Appeals for the Federal Circuit. On April 10, 2018, a jury trial concluded in an additional patent infringement case brought by VirnetX against Apple, referred to as the Apple II case, in which the jury returned a verdict against Apple for infringement and awarded VirnetX damages in the amount of over \$502 million. On April 11, 2018, in a second phase of the Apple II trial, the jury found Apple's infringement to be willful. On August 30, 2018, the federal trial court in the Eastern District of Texas entered a final judgment and rulings on post-trial motions in the Apple II case. The court affirmed the jury's verdict of over \$502 million and granted VirnetX's motions for supplemental damages, a sunset royalty and royalty rate of \$1.20 per infringing device, along with pre-judgment and post-judgment interest and costs. The court denied VirnetX's motions for enhanced damages, attorneys' fees, and an injunction. The court also denied Apple's motions for judgment as a matter of law and for a new trial. An additional sum of over \$93 million for costs and pre-judgment interest was subsequently agreed upon pursuant to a court order, bringing the total award to VirnetX in the Apple II case to over \$595 million. Apple has filed an appeal of the judgment in the Apple II case with the U.S. Court of Appeals for the Federal Circuit.

Under its agreements with VirnetX, the Company would receive 25% of the proceeds obtained by VirnetX after reduction for attorneys' fees and costs. However, the verdicts in these cases remain subject to appeal. In addition, the patents at issue in these cases are subject to U.S. Patent and Trademark Office post-grant inter partes review and/or reexamination proceedings and related appeals, which may result in all or part of these patents being invalidated or the claims of the patents being limited. Thus, no assurances can be given when or if the Company will receive any proceeds in connection with these jury awards. In addition, if the Company receives any proceeds, the Company is required to pay a royalty to the customer who paid for the development of the technology.

The Company does not have any assets or liabilities recorded in connection with this matter as of September 28, 2018. Government Investigations and Reviews

The Company is routinely subject to investigations and reviews relating to compliance with various laws and regulations with respect to its role as a contractor to federal, state and local government customers and in connection with performing services in countries outside of the United States. Adverse findings could have a material effect on the Company's business, financial position, results of operations and cash flows due to its reliance on government contracts.

During the quarter and nine months ended September 28, 2018, pursuant to the resolution of certain government accounting matters, including audits by the DCAA, the Company recorded a net reduction of \$8 million and \$14 million, respectively, to its accrued liabilities.

Indirect cost audits by the DCAA remain open for fiscal 2016 and subsequent years for Leidos, Inc., and fiscal 2012 and subsequent years for Leidos Innovations. Although the Company has recorded contract revenues based upon an estimate of costs that the Company believes will be approved upon final audit or review, the Company cannot predict the outcome of any ongoing or future audits or reviews and adjustments, and if future adjustments exceed the Company's estimates, its profitability may be adversely affected.

As of September 28, 2018, the Company believes it has adequately reserved for potential adjustments from audits or reviews of contract costs.

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# LEIDOS HOLDINGS, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### Note 21–Commitments

The Company has outstanding letters of credit of \$84 million as of September 28, 2018, principally related to performance guarantees on contracts. The Company also has outstanding surety bonds with net exposure of \$123 million, principally related to performance and subcontractor payment bonds on the Company's contracts. The outstanding letters of credit and surety bonds have various terms with the majority expiring over the next four fiscal years.

On January 24, 2018, the Company entered into a lease agreement with its current lessor for office space in a building to be constructed which will function as the Company's new corporate headquarters in Reston, Virginia. The Company will occupy the space for an initial term of 148 months and rent expense will be \$11 million for the first lease year, with an annual rent expense increase of 2.5%. The Company currently expects construction to be completed and to take occupancy of the building by April 1, 2020, at which point the Company's lease agreements for its current corporate headquarters will terminate.

<u>Table of Contents</u> LEIDOS HOLDINGS, INC.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis of Leidos Holdings, Inc.'s ("Leidos") financial condition, results of operations and quantitative and qualitative discussion about business environment and trends should be read in conjunction with Leidos' condensed consolidated financial statements and related notes.

The following discussion contains forward-looking statements, including statements regarding our intent, belief, or current expectations with respect to, among other things, trends affecting our financial condition or results of operations, backlog, our industry and government budgets and spending. Such statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ materially from those in the forward-looking statements as a result of various factors. Some of these factors include, but are not limited to, the risk factors set forth in our Annual Report on Form 10-K, as updated periodically through our subsequent quarterly reports on Form 10-Q. Due to such uncertainties and risks, you are cautioned not to place undue reliance on such forward-looking statements, which speak only as of the date hereof. We do not undertake any obligation to update these factors or to publicly announce the results of any changes to our forward-looking statements due to future events or developments.

Unless indicated otherwise, references in this report to the "Company," "we," "us" and "our" refer collectively to Leidos and its consolidated subsidiaries.

## Overview

We are a FORTUNE 500® science, engineering and information technology company that provides services and solutions in the defense, intelligence, civil and health markets. We bring domain-specific capability and cross-market innovations to customers in each of these markets by leveraging seven core capabilities: cybersecurity; data analytics; enterprise IT modernization; operations and logistics; sensors, collection and phenomenology; software development; and systems engineering. Our domestic customers include the U.S. Department of Defense ("DoD"), the U.S. Intelligence Community, the U.S. Department of Homeland Security, the Federal Aviation Administration, the Department of Veterans Affairs, several other U.S. government civil agencies and state and local government agencies. Our international customers include foreign governments and their agencies, primarily located in Australia and the United Kingdom ("U.K."). We operate in three reportable segments: Defense Solutions, Civil and Health. Additionally, we separately present the costs associated with corporate functions as Corporate.

**Business Environment and Trends** 

## U.S. Government Markets

During the three and nine months ended September 28, 2018, we generated approximately 85% of our total revenues from contracts with the U.S. government. Accordingly, our business performance is affected by the overall level of U.S. government spending, especially on national security, homeland security and intelligence, and the alignment of our service and product offerings and capabilities with current and future budget priorities of the U.S. government. On March 23, 2018, Congress passed and the President signed into law the Omnibus Appropriations Bill thereby funding the federal government through the end of the 2018 government fiscal year ("GFY"). The appropriations legislation passed earlier in the year suspended budget caps and included a two-year budget agreement that provided \$300 billion in sequestration relief for defense and non-defense spending. Defense programs saw additional funding of \$80 billion and \$85 billion in GFY 2018 and GFY 2019, respectively, and non-defense spending increased by \$63 billion and \$68 billion in GFY 2018 and GFY 2019, respectively, over the caps established in the Budget Control Act of 2011. The legislation also suspends the debt ceiling until March 2019.

In September 2018, Congress passed and the President signed a second consolidated appropriations bill funding the Departments of Defense, Labor and Health and Human Services for the full GFY 2019. Earlier in the year, funding for the Departments of Veterans Affairs and Energy as well as funding for Congress were also enacted. All were funded at increased levels from the previous year. There are now seven appropriations bills operating under a continuing resolution, which will expire on December 7, 2018. Congress must act before that date in order for those seven departments to continue operating, either by passing appropriations for the remainder of GFY 2019 or by passing another continuing resolution.

## <u>Table of Contents</u> LEIDOS HOLDINGS, INC.

#### **International Markets**

Sales to customers in international markets represented approximately 9% of total revenues for both the three and nine months ended September 28, 2018. Our international customers include foreign governments and their agencies, primarily located in the U.K. and Australia. Our international business increases our exposure to international markets and the associated international regulatory and geopolitical risks.

Recent changes in international trade policies, including higher tariffs on imported goods and materials, may increase our procurement costs of certain IT hardware used both on our contracts and for internal use. However, we expect to recover certain portions of these higher tariffs through our cost-plus contracts. While we are still evaluating the impact of higher tariffs, currently, we do not expect tariffs to have a significant impact to our business.

## **Lockheed Martin Transaction**

On August 16, 2016, a wholly-owned subsidiary of Leidos Holdings, Inc. merged with the Information Systems & Global Solutions business (the "IS&GS Business") of Lockheed Martin in a Reverse Morris Trust transaction (the "Transactions"). The acquired IS&GS Business was renamed Leidos Innovations Corporation.

On January 10, 2018, the final amount of the net working capital of the IS&GS Business was determined through a binding arbitration proceeding in accordance with the Separation Agreement with Lockheed Martin. On January 18, 2018, the final working capital amount of \$105 million was paid to Lockheed Martin.

We incurred integration costs of \$4 million and \$26 million during the three and nine months ended September 28, 2018, respectively, and \$21 million and \$55 million during the three and nine months ended September 29, 2017, respectively.

After the acquisition of the IS&GS Business, we initiated a review of our cost structure, which included optimization of our real estate portfolio by vacating facilities that were not necessary for future requirements and reducing headcount. We recognized restructuring expenses of \$3 million and \$6 million during the three and nine months ended September 28, 2018, respectively, and \$6 million and \$25 million during the three and nine months ended September 29, 2017, respectively, related to this program.

## **Key Performance Measures**

The primary financial performance measures we use to manage our business and monitor results of operations are revenue, operating income, cash flows from operations and diluted earnings per share. Bookings and backlog are also useful measures for management and investors to evaluate our performance and potential future revenues. Results of Operations

The following table summarizes our condensed consolidated results of operations for the periods presented:

<u> </u>	Three Months Ended September 29, Dollar Percent			Nine Months Ended					
				Dollar	Percent	Septemb	estepsember 29,	Dollar	Percent
	2018	2017		change	change	2018	2017	change	change
	(dollars	in millions)							
Revenues	\$2,575	\$ 2,503		\$ 72	2.9 %	\$7,547	\$ 7,654	\$(107)	(1.4)%
Operating income	203	151		52	34.4 %	561	458	103	22.5 %
Non-operating expense, net	(33)	(35	)	2	(5.7)%	(101)	(99)	(2)	2.0 %
Income before income taxes	170	116		54	46.6 %	460	359	101	28.1 %
Income tax expense	(23)	(37	)	14	(37.8				