

Gafisa S.A.
Form 6-K
August 30, 2018

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 OF THE
SECURITIES EXCHANGE ACT OF 1934

For the month of August, 2018

(Commission File No. 001-33356),

Gafisa S.A.

(Translation of Registrant's name into English)

Av. Nações Unidas No. 8501, 19th floor
São Paulo, SP, 05425- 070
Federative Republic of Brazil
(Address of principal executive office)

Indicate by check mark whether the registrant files or will file
annual reports under cover Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting
the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1)

Yes No

Indicate by check mark if the registrant is submitting
the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes No

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Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes _____ No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

Gafisa S.A.

Quarterly information

June 30, 2018

(A free translation of the original report in Portuguese as published in
Brazil containing Quarterly Information (ITR) prepared in
accordance with the accounting practices adopted in Brazil)

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COMPANY DATA / CAPITAL COMPOSITION

| | Number of Shares (in thousands) | CURRENT QUARTER 06/30/2018 |
|------------------------|--|---------------------------------------|
| Paid-in Capital | | |
| Common | | 44,758 |
| Preferred | | - |
| Total | | 44,758 |
| Treasury shares | | |
| Common | | 933 |
| Preferred | | - |
| Total | | 933 |

INDIVIDUAL FINANCIAL STATEMENTS - BALANCE SHEET - ASSETS (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | CURRENT QUARTER 06/30/2018 | PRIOR YEAR 12/31/2017 |
|---------------|---|---------------------------------------|----------------------------------|
| 1 | Total assets | 3,541,411 | 3,538,909 |
| 1.01 | Current assets | 1,369,572 | 1,369,512 |
| 1.01.01 | Cash and cash equivalents | 3,765 | 7,461 |
| 1.01.01.01 | Cash and banks | 3,765 | 7,461 |
| 1.01.02 | Short term investments | 197,199 | 110,945 |
| 1.01.02.01 | Fair value of short term investments | 197,199 | 110,945 |
| 1.01.03 | Accounts receivable | 458,056 | 371,228 |
| 1.01.03.01 | Trade accounts receivable | 458,056 | 371,228 |
| 1.01.03.01.01 | Receivables from clients of developments | 443,778 | 357,061 |
| 1.01.03.01.02 | Receivables from clients of construction and services rendered | 14,278 | 14,167 |
| 1.01.04 | Inventory | 616,566 | 753,748 |
| 1.01.04.01 | Properties for sale | 616,566 | 753,748 |
| 1.01.07 | Prepaid expenses | 3,633 | 5,030 |
| 1.01.07.01 | Prepaid expenses and other | 3,633 | 5,030 |
| 1.01.08 | Other current assets | 90,353 | 121,100 |
| 1.01.08.01 | Non-current assets held for sale | 30,912 | 44,997 |
| 1.01.08.03 | Other | 59,441 | 76,103 |
| 1.01.08.03.01 | Other assets | 33,389 | 47,640 |
| 1.01.08.03.02 | Derivative financial instruments | 250 | 404 |
| 1.01.08.03.03 | Receivables from related parties | 25,802 | 28,059 |
| 1.02 | Non-current assets | 2,171,839 | 2,169,397 |
| 1.02.01 | Non-current assets | 595,949 | 534,095 |

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| | | | |
|---------------|--|-----------|-----------|
| 1.02.01.04 | Accounts receivable | 171,869 | 160,602 |
| 1.02.01.04.01 | Receivables from clients of developments | 171,869 | 160,602 |
| 1.02.01.05 | Inventory | 311,615 | 289,162 |
| 1.02.01.05.01 | Properties for sale | 311,615 | 289,162 |
| 1.02.01.10 | Other non-current assets | 112,465 | 84,331 |
| 1.02.01.10.03 | Other assets | 88,336 | 62,152 |
| 1.02.01.10.04 | Receivables from related parties | 24,129 | 22,179 |
| 1.02.02 | Investments | 1,539,088 | 1,598,153 |
| 1.02.02.01 | Investments | 1,539,088 | 1,598,153 |
| 1.02.03 | Property and equipment | 20,739 | 19,719 |
| 1.02.03.01 | Operating property and equipment | 20,739 | 19,719 |
| 1.02.04 | Intangible assets | 16,063 | 17,430 |
| 1.02.04.01 | Intangible assets | 16,063 | 17,430 |

INDIVIDUAL FINANCIAL STATEMENTS - BALANCE SHEET - LIABILITIES AND EQUITY (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | CURRENT QUARTER 06/30/2018 | PRIOR YEAR 12/31/2017 |
|---------------|--|---------------------------------------|----------------------------------|
| 2 | Total liabilities | 3,541,411 | 3,538,909 |
| 2.01 | Current liabilities | 1,645,145 | 1,984,597 |
| 2.01.01 | Social and labor obligations | 28,771 | 25,997 |
| 2.01.01.02 | Labor obligations | 28,771 | 25,997 |
| 2.01.02 | Suppliers | 77,746 | 85,690 |
| 2.01.03 | Tax obligations | 42,411 | 32,114 |
| 2.01.03.01 | Federal tax obligations | 42,411 | 32,114 |
| 2.01.04 | Loans and financing | 262,155 | 513,782 |
| 2.01.04.01 | Loans and financing | 240,280 | 425,605 |
| 2.01.04.01.01 | Loans and financing in local currency | 240,280 | 425,605 |
| 2.01.04.02 | Debentures | 21,875 | 88,177 |
| 2.01.05 | Other obligations | 1,141,370 | 1,210,700 |
| 2.01.05.01 | Payables to related parties | 940,842 | 971,002 |
| 2.01.05.02 | Other | 200,528 | 239,698 |
| 2.01.05.02.04 | Obligations related to purchases of properties and advances from customers | 112,751 | 132,098 |
| 2.01.05.02.05 | Other payables | 66,309 | 83,647 |
| 2.01.05.02.07 | Obligations assumed on the assignment of receivables | 21,468 | 23,953 |
| 2.01.06 | Provisions | 92,692 | 116,314 |
| 2.01.06.01 | Tax, labor and civil lawsuits | 92,692 | 116,314 |
| 2.01.06.01.01 | Tax lawsuits | 696 | 194 |
| 2.01.06.01.02 | Labor lawsuits | 16,224 | 19,300 |
| 2.01.06.01.04 | Civil lawsuits | 75,772 | 96,820 |
| 2.02 | Non-current liabilities | 990,318 | 798,755 |
| 2.02.01 | Loans and financing | 623,558 | 456,061 |
| 2.02.01.01 | Loans and financing | 421,770 | 336,525 |
| 2.02.01.01.01 | Loans and financing in local currency | 421,770 | 336,525 |
| 2.02.01.02 | Debentures | 201,788 | 119,536 |
| 2.02.02 | Other liabilities | 203,992 | 189,092 |
| 2.02.02.02 | Other | 203,992 | 189,092 |
| 2.02.02.02.03 | Obligations related to purchases of properties and advances from customers | 146,683 | 137,192 |
| 2.02.02.02.04 | Other liabilities | 21,063 | 7,041 |
| 2.02.02.02.06 | Obligations assumed on the assignment of receivables | 36,246 | 44,859 |
| 2.02.03 | Deferred taxes | 74,473 | 74,473 |
| 2.02.03.01 | Deferred income tax and social contribution | 74,473 | 74,473 |
| 2.02.04 | Provisions | 88,295 | 79,129 |
| 2.02.04.01 | Tax, labor and civil lawsuits | 88,295 | 79,129 |
| 2.02.04.01.01 | Tax lawsuits | - | 565 |

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| | | | |
|---------------|---------------------------------------|------------|------------|
| 2.02.04.01.02 | Tax and labor lawsuits | 35,933 | 36,903 |
| 2.02.04.01.04 | Civil lawsuits | 52,362 | 41,661 |
| 2.03 | Equity | 905,948 | 755,557 |
| 2.03.01 | Capital | 2,521,319 | 2,521,152 |
| 2.03.02 | Capital reserves | 308,896 | 56,359 |
| 2.03.02.05 | Treasury shares | -28,928 | -29,089 |
| 2.03.02.07 | Constitution of capital reserve | 250,599 | - |
| 2.03.02.09 | Reserve for granting of stock options | 87,225 | 85,448 |
| 2.03.05 | Retained earnings/accumulated losses | -1,924,267 | -1,821,954 |

INDIVIDUAL FINANCIAL STATEMENTS - INCOME
- (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | CURRENT | YEAR TO | SAME | PREVIOUS |
|------------|---|-------------------------------------|----------------------------------|---|---|
| | | QUARTER 04/01/2018 to 06/30/2018 | DATE 01/01/2018 to 06/30/2018 | QUARTER OF PREVIOUS YEAR 04/01/2017 to 06/30/2017 | YEAR TO DATE 01/01/2017 to 06/30/2017 |
| 3.01 | Gross sales and/or services | 249,615 | 452,691 | 110,274 | 214,301 |
| 3.01.01 | Revenue from real estate development | 273,932 | 497,470 | 121,179 | 234,721 |
| 3.01.03 | Taxes on real estate sales and services | -24,317 | -44,779 | -10,905 | -20,420 |
| 3.02 | Cost of sales and/or services | -181,753 | -354,971 | -125,972 | -232,431 |
| 3.02.01 | Cost of real estate development | -181,753 | -354,971 | -125,972 | -232,431 |
| 3.03 | Gross profit | 67,862 | 97,720 | -15,698 | -18,130 |
| 3.04 | Operating expenses/income | -77,133 | -142,696 | -120,276 | -238,353 |
| 3.04.01 | Selling expenses | -23,950 | -44,862 | -18,444 | -34,649 |
| 3.04.02 | General and administrative expenses | -16,139 | -30,878 | -15,573 | -33,973 |
| 3.04.05 | Other operating expenses | -18,207 | -34,270 | -40,235 | -68,336 |
| 3.04.05.01 | Depreciation and amortization | -4,825 | -8,428 | -8,679 | -17,168 |
| 3.04.05.02 | Other operating expenses | -13,382 | -25,842 | -31,556 | -51,168 |
| 3.04.06 | Income from equity method investments | -18,837 | -32,686 | -46,024 | -101,395 |
| 3.05 | Income (loss) before financial results and income taxes | -9,271 | -44,976 | -135,974 | -256,483 |
| 3.06 | Financial | -20,088 | -40,308 | -34,485 | -71,093 |
| 3.06.01 | Financial income | 3,703 | 8,932 | 8,292 | 14,721 |
| 3.06.02 | Financial expenses | -23,791 | -49,240 | -42,777 | -85,814 |
| 3.07 | Income before income taxes | -29,359 | -85,284 | -170,459 | -327,576 |

| | | | | | |
|------------|--|----------|----------|----------|----------|
| 3.09 | Income (loss) from continuing operations | -29,359 | -85,284 | -170,459 | -327,576 |
| 3.10 | Income (loss) from discontinued operations | - | - | 9,545 | 98,175 |
| 3.10.01 | Net income (loss) from discontinued operations | - | - | -9,545 | 98,175 |
| 3.11 | Income (loss) for the period | -29,359 | -85,284 | -180,004 | -229,401 |
| 3.99 | Earnings per share – (Reais/Share) | | | | |
| 3.99.01 | Basic earnings per share | | | | |
| 3.99.01.01 | ON | -0.71913 | -2.08896 | -6.70490 | -8.54490 |
| 3.99.02 | Diluted earnings per share | - | - | - | - |
| 3.99.02.01 | ON | -0.71913 | -2.08896 | -6.70490 | -8.54490 |

**INDIVIDUAL FINANCIAL STATEMENTS - COMPREHENSIVE
INCOME (LOSS) - (in thousands of Brazilian Reais)**

| CODE | DESCRIPTION | SAME | | | |
|------|--|--------------------|-----------------|---------------|-----------------|
| | | CURRENT | YEAR TO | QUARTER OF | PREVIOUS |
| | | QUARTER 04/01/2018 | DATE 01/01/2018 | 04/01/2017 | DATE 01/01/2017 |
| | | to 06/30/2018 | to 06/30/2018 | to 06/30/2017 | to 06/30/2017 |
| 4.01 | Income (loss) for the period | -29,359 | -85,284 | -180,004 | -229,401 |
| 4.03 | Comprehensive income (loss) for the period | -29,359 | -85,284 | -180,004 | -229,401 |

INDIVIDUAL FINANCIAL STATEMENTS - CASH FLOW - INDIRECT METHOD - (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | YEAR TO DATE PREVIOUS YEAR TO | |
|------------|---|-------------------------------|----------------------------------|
| | | 01/01/2018 to 06/30/2018 | DATE 01/01/2017 to 06/30/2017 |
| 6.01 | Net cash from operating activities | -69,597 | 69,718 |
| 6.01.01 | Cash generated from operations | -18,791 | -127,224 |
| 6.01.01.01 | Income (loss) before income and social contribution taxes | -85,284 | -327,576 |
| 6.01.01.02 | Income from equity method investments | 32,686 | 101,395 |
| 6.01.01.03 | Stock option expenses | 1,278 | 1,703 |
| 6.01.01.04 | Unrealized interest and finance charges, net | 3,965 | 32,441 |
| 6.01.01.05 | Financial instruments | -20 | -646 |
| 6.01.01.06 | Depreciation and amortization | 8,428 | 17,168 |
| 6.01.01.07 | Provision for legal claims | 27,523 | 46,691 |
| 6.01.01.08 | Provision for profit sharing | 2,504 | 8,357 |
| 6.01.01.09 | Warranty provision | -3,293 | -3,315 |
| 6.01.01.11 | Allowance for doubtful accounts | -11,153 | 7,699 |
| 6.01.01.12 | Provision for realization of non-financial assets - properties for sale | 4,113 | -11,141 |
| 6.01.01.15 | Payables for sale of shares | 462 | - |
| 6.01.02 | Variations in assets and liabilities | -50,806 | 196,942 |
| 6.01.02.01 | Trade accounts receivable | -114,909 | 120,624 |
| 6.01.02.02 | Properties for sale | 154,051 | 109,983 |
| 6.01.02.03 | Other accounts receivable | -16,701 | 364 |
| 6.01.02.04 | Prepaid expenses | 1,397 | -3,135 |
| 6.01.02.05 | Obligations for purchase of properties and advances from customers | -9,856 | -14,101 |
| 6.01.02.06 | Taxes and contributions | 10,297 | -1,511 |
| 6.01.02.07 | Suppliers | -7,139 | 5,155 |
| 6.01.02.08 | Salaries and charges payable | 270 | 723 |
| 6.01.02.09 | Transactions with related parties | -25,089 | 8,279 |
| 6.01.02.10 | Other obligations | -43,127 | -29,439 |
| 6.02 | Net cash from investment activities | -96,615 | 215,950 |
| 6.02.01 | Purchases of property and equipment and intangible assets | -8,081 | -8,966 |
| 6.02.02 | Increase in investments | -2,280 | 441 |
| 6.02.03 | Redemption of short term investments | 630,548 | 589,679 |
| 6.02.04 | Purchase of short term investments | -716,802 | -575,169 |
| 6.02.07 | Proceeds from the exercise of preemptive rights | - | 219,510 |
| 6.02.08 | Transaction costs | - | -9,545 |
| 6.03 | Net cash from financing activities | 162,516 | -292,074 |
| 6.03.01 | Capital increase | 167 | - |
| 6.03.02 | Increase in loans, financing and debentures | 179,854 | 151,888 |
| 6.03.03 | Payment of loans, financing and debentures | -267,949 | -470,786 |

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| | | | |
|---------|--|---------|--------|
| 6.03.06 | Loan transactions with related parties | -155 | 6,268 |
| 6.03.07 | Payables to venture partners | - | -1,140 |
| 6.03.08 | Disposal of treasury shares | - | 317 |
| 6.03.10 | Assignment of receivables | - | 21,379 |
| 6.03.12 | Subscription and payment of common shares | 250,599 | - |
| 6.05 | Net increase (decrease) of cash and cash equivalents | -3,696 | -6,406 |
| 6.05.01 | Cash and cash equivalents at the beginning of the period | 7,461 | 19,811 |
| 6.05.02 | Cash and cash equivalents at the end of the period | 3,765 | 13,405 |

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INDIVIDUAL STATEMENT OF CHANGES IN EQUITY FROM 01/01/2018 TO 06/30/2018 (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | Capital | Capital reserves, stock options and treasury shares | Profit reserves | Retained earnings | Other comprehensive income | Total Equity |
|-------------|--|----------------|--|------------------------|--------------------------|-----------------------------------|---------------------|
| 5.01 | Opening balance | 2,521,152 | 56,359 | - | -1,821,954 | - | 755,557 |
| 5.02 | Adjusted prior year | - | - | - | -16,869 | - | -16,869 |
| 5.02.01 | Adoption of CPC 48 (IFRS 9) | - | - | - | -16,869 | - | -16,869 |
| 5.03 | Opening adjusted balance | 2,521,152 | 56,359 | - | -1,838,823 | - | 738,688 |
| 5.04 | Capital transactions with shareholders | 167 | 252,537 | - | -160 | - | 252,544 |
| 5.04.01 | Capital increase | 167 | 250,599 | - | - | - | 250,766 |
| 5.04.03 | Stock option plan | - | 1,777 | - | - | - | 1,777 |
| 5.04.05 | Treasury shares sold | - | 161 | - | -160 | - | 1 |
| 5.05 | Total comprehensive income (loss) | - | - | - | -85,284 | - | -85,284 |
| 5.05.01 | Net income (loss) for the period | - | - | - | -85,284 | - | -85,284 |
| 5.07 | Closing balance | 2,521,319 | 308,896 | - | -1,924,267 | - | 905,948 |

INDIVIDUAL STATEMENT OF CHANGES IN EQUITY FROM 01/01/2017 TO 06/30/2017 (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | Capital | Capital reserves, stock options and treasury shares | Profit reserves | Retained earnings | Other comprehensive income | Total Equity |
|-------------|--|----------------|--|------------------------|--------------------------|-----------------------------------|---------------------|
| 5.01 | Opening balance | 2,740,662 | 49,424 | - | -861,761 | - | 1,928,325 |
| 5.03 | Opening adjusted balance | 2,740,662 | 49,424 | - | -861,761 | - | 1,928,325 |
| 5.04 | Capital transactions with shareholders | -219,510 | 2,653 | - | -107,720 | - | -324,577 |
| 5.04.03 | Stock option plan | - | 2,336 | - | - | - | 2,336 |
| 5.04.04 | Treasury shares acquired | - | 317 | - | - | - | 317 |
| 5.04.08 | Capital reduction | -219,510 | - | - | -107,720 | - | -327,230 |
| 5.05 | Total comprehensive income (loss) | - | - | - | -229,401 | - | -229,401 |
| 5.05.01 | Net income (loss) for the period | - | - | - | -229,401 | - | -229,401 |
| 5.07 | Closing balance | 2,521,152 | 52,077 | - | -1,198,882 | - | 1,374,347 |

INDIVIDUAL STATEMENT OF VALUE ADDED (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | YEAR TO DATE | PREVIOUS YEAR TO DATE |
|------------|---|-----------------------------|-----------------------------|
| | | 01/01/2018 to 06/30/2018 | 01/01/2017 to 06/30/2017 |
| 7.01 | Revenue | 497,470 | 234,721 |
| 7.01.01 | Real estate development, sales and services | 486,317 | 242,420 |
| 7.01.04 | Allowance for doubtful accounts | 11,153 | -7,699 |
| 7.02 | Inputs acquired from third parties | -324,932 | -154,906 |
| 7.02.01 | Cost of sales and/or services | -266,037 | -188,751 |
| 7.02.02 | Materials, energy, outsourced labor and other | -58,895 | -64,330 |
| 7.02.04 | Other | - | 98,175 |
| 7.02.04.01 | Results of discontinuing operations | - | 98,175 |
| 7.03 | Gross value added | 172,538 | 79,815 |
| 7.04 | Retentions | -8,428 | -17,168 |
| 7.04.01 | Depreciation and amortization | -8,428 | -17,168 |
| 7.05 | Net value added produced by the Company | 164,110 | 62,647 |
| 7.06 | Added value received through transfer | -53,104 | -86,674 |
| 7.06.01 | Income from equity method investments | -62,036 | -101,395 |
| 7.06.02 | Financial income | 8,932 | 14,721 |
| 7.07 | Total value added to be distributed | 111,006 | -24,027 |
| 7.08 | Value added distribution | 111,006 | -24,027 |
| 7.08.01 | Personnel and payroll charges | 33,766 | 45,617 |
| 7.08.01.01 | Direct remuneration | 33,766 | 45,617 |
| 7.08.02 | Taxes and contributions | 51,389 | 28,446 |
| 7.08.02.01 | Federal | 51,389 | 28,446 |
| 7.08.03 | Compensation – Interest | 111,135 | 131,311 |
| 7.08.03.01 | Interest | 108,824 | 129,494 |
| 7.08.03.02 | Rent | 2,311 | 1,817 |
| 7.08.04 | Compensation – Company capital | -85,284 | -229,401 |
| 7.08.04.03 | Net income (retained losses) | -85,284 | -229,401 |

CONSOLIDATED FINANCIAL STATEMENTS - BALANCE SHEET - ASSETS (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | CURRENT QUARTER 06/30/2018 | PRIOR YEAR 12/31/2017 |
|---------------|---|---|----------------------------------|
| 1 | Total assets | 2,882,842 | 2,878,138 |
| 1.01 | Current assets | 1,694,797 | 1,732,925 |
| 1.01.01 | Cash and cash equivalents | 14,161 | 28,527 |
| 1.01.01.01 | Cash and banks | 14,161 | 28,527 |
| 1.01.02 | Short term investments | 198,736 | 118,935 |
| 1.01.02.01 | Fair value of short term investments | 198,736 | 118,935 |
| 1.01.03 | Accounts receivable | 562,072 | 484,761 |
| 1.01.03.01 | Trade accounts receivable | 562,072 | 484,761 |
| 1.01.03.01.01 | Receivables from clients of developments | 519,136 | 469,843 |
| 1.01.03.01.02 | Receivables from clients of construction and services rendered | 42,936 | 14,918 |
| 1.01.04 | Inventory | 777,405 | 882,189 |
| 1.01.04.01 | Properties for sale | 777,405 | 882,189 |
| 1.01.07 | Prepaid expenses | 4,125 | 5,535 |
| 1.01.07.01 | Prepaid expenses and other | 4,125 | 5,535 |
| 1.01.08 | Other current assets | 138,298 | 212,978 |
| 1.01.08.01 | Non-current assets for sale | 34,212 | 102,352 |
| 1.01.08.03 | Other | 104,086 | 110,626 |
| 1.01.08.03.01 | Other accounts receivable and other | 42,026 | 58,332 |
| 1.01.08.03.02 | Receivables from related parties | 250 | 404 |
| 1.01.08.03.03 | Derivative financial instruments | 61,810 | 51,890 |
| 1.02 | Non-current assets | 1,188,045 | 1,145,213 |
| 1.02.01 | Non-current assets | 680,047 | 625,465 |
| 1.02.01.04 | Accounts receivable | 195,199 | 199,317 |
| 1.02.01.04.01 | Receivables from clients of developments | 195,199 | 199,317 |
| 1.02.01.05 | Inventory | 370,192 | 339,797 |
| 1.02.01.05.01 | Properties for sale | 370,192 | 339,797 |
| 1.02.01.10 | Other non-current assets | 114,656 | 86,351 |
| 1.02.01.10.03 | Other assets | 90,527 | 64,172 |
| 1.02.01.10.04 | Receivables from related parties | 24,129 | 22,179 |
| 1.02.02 | Investments | 466,987 | 479,126 |
| 1.02.02.01 | Interest in associates and affiliates | 466,987 | 479,126 |
| 1.02.03 | Property and equipment | 24,209 | 22,342 |
| 1.02.03.01 | Operation property and equipment | 24,209 | 22,342 |
| 1.02.04 | Intangible assets | 16,802 | 18,280 |
| 1.02.04.01 | Intangible assets | 16,802 | 18,280 |

CONSOLIDATED FINANCIAL STATEMENTS - BALANCE SHEET - LIABILITIES AND EQUITY (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | CURRENT QUARTER | |
|---------------|---------------------------|-----------------|-----------------------|
| | | 06/30/2018 | PRIOR YEAR 12/31/2017 |
| 2 | Total liabilities | 2,882,842 | 2,878,138 |
| 2.01 | Current liabilities | 873,954 | 1,213,686 |
| | Social and labor | | |
| 2.01.01 | obligations | 30,858 | 27,989 |
| 2.01.01.02 | Labor obligations | 30,858 | 27,989 |
| 2.01.02 | Suppliers | 94,632 | 98,662 |
| 2.01.03 | Tax obligations | 55,554 | 46,430 |
| 2.01.03.01 | Federal tax obligations | 55,554 | 46,430 |
| 2.01.04 | Loans and financing | 277,019 | 569,250 |
| 2.01.04.01 | Loans and financing | 255,144 | 481,073 |
| 2.01.04.01.01 | In local currency | 255,144 | 481,073 |
| 2.01.04.02 | Debentures | 21,875 | 88,177 |
| 2.01.05 | Other obligations | 323,199 | 355,041 |
| | Payables to related | | |
| 2.01.05.01 | parties | 61,822 | 63,197 |
| 2.01.05.02 | Other | 261,377 | 291,844 |
| | Obligations for purchases | | |
| | of properties and | | |
| 2.01.05.02.04 | advances from customers | 148,536 | 156,457 |
| 2.01.05.02.06 | Other payables | 85,121 | 104,386 |
| | Obligations assumed on | | |
| | the assignment of | | |
| 2.01.05.02.07 | receivables | 27,720 | 31,001 |
| 2.01.06 | Provisions | 92,692 | 116,314 |
| | Tax, labor and civil | | |
| 2.01.06.01 | lawsuits | 92,692 | 116,314 |
| 2.01.06.01.01 | Tax lawsuits | 696 | 194 |
| 2.01.06.01.02 | Labor lawsuits | 16,224 | 19,300 |
| 2.01.06.01.04 | Civil lawsuits | 75,772 | 96,820 |
| 2.02 | Non-current liabilities | 1,100,318 | 905,048 |
| 2.02.01 | Loans and financing | 687,751 | 535,648 |
| 2.02.01.01 | Loans and financing | 485,963 | 416,112 |
| | Loans and financing in | | |
| 2.02.01.01.01 | local currency | 485,963 | 416,112 |
| 2.02.01.02 | Debentures | 201,788 | 119,536 |
| 2.02.02 | Other obligations | 247,578 | 212,864 |
| 2.02.02.02 | Other | 247,578 | 212,864 |
| | Obligations related to | | |
| | purchases of properties | | |
| | and advances from | | |
| 2.02.02.02.03 | customers | 182,723 | 152,377 |
| 2.02.02.02.04 | Other payables | 21,476 | 7,095 |
| | Obligations assumed on | | |
| | the assignment of | | |
| 2.02.02.02.06 | receivables | 43,379 | 53,392 |

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| | | | |
|---------------|--------------------------|------------|------------|
| 2.02.03 | Deferred taxes | 74,473 | 74,473 |
| | Deferred income tax and | | |
| 2.02.03.01 | social contribution | 74,473 | 74,473 |
| 2.02.04 | Provisions | 90,516 | 82,063 |
| | Tax, labor and civil | | |
| 2.02.04.01 | lawsuits | 90,516 | 82,063 |
| 2.02.04.01.01 | Tax lawsuits | - | 565 |
| 2.02.04.01.02 | Labor lawsuits | 37,998 | 39,682 |
| 2.02.04.01.04 | Civil lawsuits | 52,518 | 41,816 |
| 2.03 | Equity | 908,570 | 759,404 |
| 2.03.01 | Capital | 2,521,319 | 2,521,152 |
| 2.03.02 | Capital reserves | 308,896 | 56,357 |
| 2.03.02.05 | Treasury shares | -28,928 | -29,089 |
| | Constitution of capital | | |
| 2.03.02.07 | reserve | 250,599 | - |
| | Reserve for granting of | | |
| 2.03.02.09 | stock options | 87,225 | 85,446 |
| | Retained | | |
| | earnings/accumulated | | |
| 2.03.05 | losses | -1,924,267 | -1,821,952 |
| 2.03.09 | Non-controlling interest | 2,622 | 3,847 |

CONSOLIDATED FINANCIAL STATEMENTS - INCOME - (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | CURRENT QUARTER 04/01/2018 to 06/30/2018 | YEAR TO DATE 01/01/2018 to 06/30/2018 | SAME QUARTER OF PREVIOUS YEAR 04/01/2017 to 06/30/2017 | PREVIOUS YEAR TO DATE 01/01/2017 to 06/30/2017 |
|-------------|---|---|--|---|---|
| 3.01 | Gross sales and/or services | 302,271 | 515,668 | 147,253 | 283,792 |
| 3.01.01 | Revenue from real estate development | 329,257 | 563,741 | 159,357 | 306,878 |
| 3.01.03 | Taxes on real estate sales and services | -26,986 | -48,073 | -12,104 | -23,086 |
| 3.02 | Cost of sales and/or services | -229,447 | -419,982 | -161,656 | -315,362 |
| 3.02.01 | Cost of real estate development | -229,447 | -419,982 | -161,656 | -315,362 |
| 3.03 | Gross profit | 72,824 | 95,686 | -14,403 | -31,570 |
| 3.04 | Operating expenses/income | -81,711 | -141,495 | -121,817 | -231,811 |
| 3.04.01 | Selling expenses | -28,110 | -52,389 | -21,184 | -40,240 |
| 3.04.02 | General and administrative expenses | -20,845 | -39,541 | -19,738 | -47,107 |
| 3.04.05 | Other operating expenses | -22,859 | -39,049 | -40,444 | -68,854 |
| 3.04.05.01 | Depreciation and amortization | -5,140 | -9,125 | -8,875 | -17,583 |
| 3.04.05.02 | Other operating expenses | -17,719 | -29,924 | -31,569 | -51,271 |
| 3.04.06 | Income from equity method investments | -9,897 | -10,516 | -40,451 | -75,610 |
| 3.05 | Income (loss) before financial results and income taxes | -8,887 | -45,809 | -136,220 | -263,381 |
| 3.06 | Financial | -19,082 | -39,032 | -33,390 | -61,950 |
| 3.06.01 | Financial income | 3,737 | 9,081 | 9,206 | 17,076 |
| 3.06.02 | Financial expenses | -22,819 | -48,113 | -42,596 | -79,026 |
| 3.07 | Income before income taxes | -27,969 | -84,841 | -169,610 | -325,331 |
| 3.08 | Income and social contribution taxes | -1,432 | -1,664 | -949 | -2,295 |

| | | | | | |
|------------|----------------------|----------|----------|----------|----------|
| 3.08.01 | Current | -1,432 | -1,664 | -949 | -2,295 |
| | Income (loss) from | | | | |
| | continuing | | | | |
| 3.09 | operations | -29,401 | -86,505 | -170,559 | -327,626 |
| | Income (loss) from | | | | |
| | discontinued | | | | |
| 3.10 | operations | - | - | -9,545 | 98,175 |
| | Net income (loss) | | | | |
| | from discontinued | | | | |
| 3.10.01 | operations | - | - | -9,545 | 98,175 |
| | Income (loss) for | | | | |
| 3.11 | the period | -29,401 | -86,505 | -180,104 | -229,451 |
| | Income (loss) | | | | |
| | attributable to the | | | | |
| 3.11.01 | Company | -29,359 | -85,284 | -180,004 | -229,401 |
| | Net income | | | | |
| | attributable to | | | | |
| | non-controlling | | | | |
| 3.11.02 | interests | -42 | -1,221 | -100 | -50 |
| | Earnings per share – | | | | |
| 3.99 | (Reais/Share) | - | - | - | - |
| | Basic earnings per | | | | |
| 3.99.01 | share | - | - | - | - |
| | ON | | | | |
| 3.99.01.01 | Diluted earnings | -0.71913 | -2.08896 | -6.70490 | -8.54490 |
| | per share | | | | |
| 3.99.02 | | - | - | - | - |
| | ON | | | | |
| 3.99.02.01 | | -0.71913 | -2.08896 | -6.70490 | -8.54490 |
| 14 | | | | | |

**CONSOLIDATED FINANCIAL STATEMENTS - COMPREHENSIVE
INCOME (LOSS) - (in thousands of Brazilian Reais)**

| CODE | DESCRIPTION | CURRENT QUARTER 04/01/2018 to 06/30/2018 | YEAR TO DATE 01/01/2018 to 06/30/2018 | SAME QUARTER OF PREVIOUS YEAR 04/01/2017 to 06/30/2017 | PREVIOUS YEAR TO DATE 01/01/2017 to 06/30/2017 |
|-------------|---|---|--|---|---|
| 4.01 | Consolidated income (loss) for the period | -29,401 | -86,505 | -180,104 | -229,451 |
| 4.03 | Consolidated comprehensive income (loss) for the period | -29,401 | -86,505 | -180,104 | -229,451 |
| 4.03.01 | Income (loss) attributable to the Company | -29,359 | -85,284 | -180,004 | -229,401 |
| 4.03.02 | Net income attributable to the non-controlling interests | -42 | -1,221 | -100 | -50 |

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CONSOLIDATED FINANCIAL STATEMENTS - CASH FLOW - INDIRECT METHOD - (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | YEAR TO DATE | PREVIOUS YEAR TO |
|------------|---|--------------------------|-------------------------------|
| | | 01/01/2018 to 06/30/2018 | DATE 01/01/2017 to 06/30/2017 |
| 6.01 | Net cash from operating activities | -25,910 | 140,108 |
| 6.01.01 | Cash generated in the operations | -66,944 | -139,969 |
| 6.01.01.01 | Income (loss) before income and social contribution taxes | -84,841 | -325,331 |
| 6.01.01.02 | Income from equity method investments | 10,516 | 75,610 |
| 6.01.01.03 | Stock option expenses | 1,278 | 1,703 |
| 6.01.01.04 | Unrealized interest and finance charges, net | 7,344 | 42,735 |
| 6.01.01.05 | Financial instruments | -20 | -646 |
| 6.01.01.06 | Depreciation and amortization | 9,125 | 17,583 |
| 6.01.01.07 | Provision for legal claims | 26,833 | 46,777 |
| 6.01.01.08 | Provision for profit sharing | 2,504 | 8,357 |
| 6.01.01.09 | Warranty provision | -3,293 | -3,315 |
| 6.01.01.11 | Allowance for doubtful accounts | -11,153 | 7,699 |
| 6.01.01.12 | Provision for realization of non-financial assets - properties for sale | -25,237 | -11,141 |
| 6.01.02 | Variations in assets and liabilities | 41,034 | 228,118 |
| 6.01.02.01 | Trade accounts receivable | -92,202 | 158,442 |
| 6.01.02.02 | Properties for sale | 167,766 | 147,467 |
| 6.01.02.03 | Other accounts receivable | -11,626 | 401 |
| 6.01.02.04 | Prepaid expenses | 1,410 | -3,355 |
| 6.01.02.05 | Obligations for purchases of properties and advances from customers | 22,425 | -29,761 |
| 6.01.02.06 | Taxes and contributions | 9,124 | -5,499 |
| 6.01.02.07 | Suppliers | -3,340 | -419 |
| 6.01.02.08 | Salaries and charges payable | 365 | 1,814 |
| 6.01.02.09 | Transactions with related parties | -8,457 | -9,703 |
| 6.01.02.10 | Other obligations | -42,767 | -28,974 |
| 6.01.02.11 | Income tax and social contribution payable | -1,664 | -2,295 |

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| | | | |
|------------|---|----------|----------|
| 6.01.03 | Other | - | 51,959 |
| 6.01.03.01 | Net cash from operating activities related to discontinued operations | - | 51,959 |
| 6.02 | Net cash from investment activities | -91,595 | 295,425 |
| 6.02.01 | Purchases of property, equipment and intangible assets | -9,514 | -10,696 |
| 6.02.02 | Increase in investments | -2,280 | 441 |
| 6.02.03 | Redemption of short term investments | 666,060 | 687,475 |
| 6.02.04 | Purchase of short term investments | -745,861 | -640,423 |
| 6.02.07 | Proceeds from the exercise of preemptive rights | - | 219,510 |
| 6.02.08 | Transaction costs | - | -9,545 |
| 6.02.09 | Net cash from investing activities related to discontinued operations | - | 48,663 |
| 6.03 | Net cash from financing activities | 103,139 | -302,377 |
| 6.03.01 | Capital increase | 167 | - |
| 6.03.02 | Increase in loans, financing and debentures | 210,330 | 186,282 |
| 6.03.03 | Payment of loans, financing and debentures | -357,802 | -539,609 |
| 6.03.06 | Loan transactions with related parties | -155 | 6,268 |
| 6.03.07 | Payables to venture partners | - | -1,237 |
| 6.03.09 | Disposal of treasury shares | - | 317 |
| 6.03.11 | Assignment of receivables | - | 21,513 |
| 6.03.12 | Net cash from financing activities related to discontinued operations | - | 24,089 |
| 6.03.136 | Subscription and payment of common shares | 250,599 | - |
| 6.04 | Foreign exchange gains and losses on cash and cash equivalents | - | -124,711 |
| 6.05 | Net increase (decrease) in cash and cash equivalents | -14,366 | 8,445 |
| 6.05.01 | Cash and cash equivalents at the beginning of the period | 28,527 | 29,534 |
| 6.05.02 | | 14,161 | 37,979 |

Cash and cash
equivalents at the end of
the period

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CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FROM 01/01/2018 TO 06/30/2018 (in thousands of Brazilian reais)

| DESCRIPTION | Capital reserves, stock options and treasury shares | Capital reserves | Profit reserves | Retained earnings | Other comprehensive income | Shareholders' equity | Total controlling interest | Non controlling interest | Total Consolidated |
|--|--|-------------------------|------------------------|--------------------------|-----------------------------------|-----------------------------|-----------------------------------|---------------------------------|---------------------------|
| Opening balance | 2,521,152 | 56,359 | - | -1,821,954 | - | 755,557 | 3,847 | | 7 |
| Adjusted prior year | - | - | - | -16,869 | - | -16,869 | - | | |
| Adoption of CPC 48 (IFRS 9) | - | - | - | -16,869 | - | -16,869 | - | | |
| Opening adjusted balance | 2,521,152 | 56,359 | - | -1,838,823 | - | 738,688 | 3,847 | | 7 |
| Capital transactions with shareholders | 167 | 252,537 | - | -160 | - | 252,544 | - | | 2 |
| Capital increase | 167 | 250,599 | - | - | - | 250,766 | - | | 2 |
| Stock option plan | - | 1,777 | - | - | - | 1,777 | - | | |
| Treasury shares sold | - | 161 | - | -160 | - | 1 | - | | |
| Total comprehensive income (loss) | - | - | - | -85,284 | - | -85,284 | -1,225 | | |
| Net income (loss) for the period | - | - | - | -85,284 | - | -85,284 | -1,225 | | |
| Reserves | - | - | - | - | - | - | - | | |
| Constitution of reserves | - | - | - | - | - | - | - | | |
| Closing balance | 2,521,319 | 308,896 | - | -1,924,267 | - | 905,948 | 2,622 | | 9 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FROM 01/01/2017 TO 06/30/2017 (in thousands of U.S. dollars)

| CODE | DESCRIPTION | Capital reserves, stock options and treasury shares | Capital reserves, stock options and treasury shares | Profit reserves | Retained earnings | Other comprehensive income | Shareholders' equity | Total equity |
|---------|--|---|---|-----------------|-------------------|----------------------------|----------------------|--------------|
| 5.01 | Opening balance | 2,740,662 | 49,424 | - | -861,761 | - | 1,928,325 | |
| 5.03 | Opening adjusted balance | 2,740,662 | 49,424 | - | -861,761 | - | 1,928,325 | |
| 5.04 | Capital transactions with shareholders | -219,510 | 2,653 | - | -107,720 | - | -324,577 | |
| 5.04.03 | Stock option plan | - | 2,336 | - | - | - | 2,336 | |
| 5.04.05 | Treasury shares sold | - | 317 | - | - | - | 317 | |
| 5.04.08 | Capital reduction | -219,510 | - | - | -107,720 | - | -327,230 | |
| 5.04.10 | Write-off discontinued operations | - | - | - | - | - | - | |
| 5.05 | Total of comprehensive income (loss) | - | - | - | -229,401 | - | -229,401 | |
| 5.05.01 | Net income (loss) for the period | - | - | - | -229,401 | - | -229,401 | |
| 5.07 | Closing balance | 2,521,152 | 52,077 | - | -1,198,882 | - | 1,374,347 | |

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CONSOLIDATED STATEMENT OF VALUE ADDED (in thousands of Brazilian Reais)

| CODE | DESCRIPTION | YEAR TO DATE PREVIOUS YEAR TO | |
|-------------|--------------------------------------|--------------------------------------|--|
| | | 01/01/2018 to 06/30/2018 | DATE 01/01/2017 to 06/30/2017 |
| 7.01 | Revenue | 563,741 | 306,878 |
| | Real estate development, sales and | | |
| 7.01.01 | services | 552,588 | 314,577 |
| 7.01.04 | Allowance for doubtful accounts | 11,153 | -7,699 |
| 7.02 | Inputs acquired from third parties | -422,499 | -227,987 |
| 7.02.01 | Cost of sales and/or services | -352,168 | -250,562 |
| | Materials, energy, outsourced labor | | |
| 7.02.02 | and other | -70,331 | -75,600 |
| 7.02.04 | Other | - | 98,175 |
| 7.02.04.01 | Result from discontinuing operations | - | 98,175 |
| 7.03 | Gross value added | 141,242 | 78,891 |
| 7.04 | Retentions | -9,125 | -17,583 |
| 7.04.01 | Depreciation and amortization | -9,125 | -17,583 |
| | Net value added produced by the | | |
| 7.05 | Company | 132,117 | 61,308 |
| | Value added received through | | |
| 7.06 | transfers | -1,435 | -58,534 |
| | Income from equity method | | |
| 7.06.01 | investments | -10,516 | -75,610 |
| 7.06.02 | Financial income | 9,081 | 17,076 |
| 7.07 | Total value added to be distributed | 130,682 | 2,774 |
| 7.08 | Value added distribution | 130,682 | 2,774 |
| 7.08.01 | Personnel and payroll charges | 39,362 | 51,009 |
| 7.08.01.01 | Direct remuneration | 39,362 | 51,009 |
| 7.08.02 | Taxes and contributions | 57,626 | 34,525 |
| 7.08.02.01 | Federal | 57,626 | 34,525 |
| 7.08.03 | Compensation – interest | 118,978 | 146,641 |
| 7.08.03.01 | Interest | 115,927 | 143,826 |
| 7.08.03.02 | Rent | 3,051 | 2,815 |
| 7.08.04 | Compensation – Company capital | -85,284 | -229,401 |
| 7.08.04.03 | Net income (retained losses) | -85,284 | -229,401 |

FOR IMMEDIATE RELEASE - São Paulo, August 9, 2018 – Gafisa S.A. (B3: GFSA3; NYSE: GFA), one of Brazil’s leading homebuilders, today reported its financial results for the second quarter ended June 30, 2018.

GAFISA REPORTS RESULTS FOR 2Q18

MANAGEMENT COMMENTS AND HIGHLIGHTS

Conference Call August 10, 2018

**9:30 a.m. Brasília
time
In Portuguese
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Code: Gafisa**

**8:30 a.m. US EST
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Portuguese: 24040588
English: 24040589**

Shares

**GFSA3 – B3 (formerly
BM&FBovespa)
GFA – NYSE
Total outstanding
shares: 44,757,914¹**

The second quarter of 2018 reaffirmed Gafisa’s positive financial and operational progress, further reinforcing our view that we reached a pivotal inflection point over the course of previous quarters.

We launched three successful projects in the quarter, two of them in the city of São Paulo/SP and one in the metropolitan region of Greater São Paulo. These projects’ PSV totaled R\$400 million with an SoS of 52.5%. This result is a reflexion of the Management’s commitment to efficiently execute its launches, the effect of which can be clearly seen in recent results. The sales performance of these launched projects, coupled with inventory sales, positively impacted gross sales in the quarter, which totaled R\$405.8 million, up 38.3% and 68.5% versus 1Q18 and 2Q17, respectively.

Cancellations totaled R\$59.9 million in 2Q18, a sharp drop of 47.3% year-over-year and 3.8% less quarter-over-quarter, marking a new low for cancellations, as reiterated by Management.

The sales mix and the positive trend in cancellations resulted in net presales of R\$345.9 million, an increase of 46.7% and 172.1% versus 1Q18 and 2Q17, respectively. In 1H18, net presales totaled R\$581.7 million, 137.9% higher than in 1H17. The efficiency of digital tools to leverage our sales channels with our clients was also a highlight: in 1H18, nearly 30% of total sales derived from these online tools.

Regarding financial performance, net revenue grew in all bases of comparison, driven by higher inventory sales and the Upside Pinheiros project (launched in 1Q18) contributing R\$68 million to revenues. Project sales with better margins bolstered adjusted gross profit in the first half of 2018, a four-fold increase against the same period last year. As a result, adjusted gross margin

**Average Daily Traded
Volume (2Q18):
R\$14.2 million
¹including 932,776
treasury shares**

reached 31.7% in 1H18, confirming the impact of higher revenue recognition share from more recent projects, the effect of which we had already indicated.

The successful launch of new projects can be seen in the Backlog Results (REF), which reached a balance of R\$262.8 million in 1H18, or a 63% increase against the same period last year. This performance resulted in gross margin of 37.5%, signaling a favorable outlook for revenue and margin over upcoming quarters, especially due to a higher share of revenue recognition from more recent projects in future results.

General and administrative expenses totaled R\$39.5 million in 1H18, 16.1% lower than in 1H17. This downward trend affirms the Company's ongoing diligence in finding opportunities to maximize the efficiency of its processes.

In 2Q18, selling expenses were 15.8% and 32.7% higher than in 1Q18 and 2Q17, respectively, due to a set of initiatives necessary to ensure good launches in the period. It is worth mentioning that these increases came in lower than the rate of higher gross sales in the period.

The gradual recovery of Gafisa's financial performance is also signaled by its adjusted EBITDA, which reached R\$29.2 million in 2Q18, sustaining the upward trend seen in the first quarter of 2018, boosted by revenue recognition of projects with higher margins.

The improved cash position positively impacted 1H18's net financial result of negative R\$39.0 million, a reduction of 37.0% against the same period last year, also driven by lower indebtedness. 1H18 net financial loss totaled a negative R\$85.3 million, a 62.8% evolution vs. 1H17.

Another highlight in 1H18 was the reduction of Gafisa's net debt. In 1H18, net debt reached R\$751.9 million, 32.4% lower than the R\$1.1 billion recorded in 1H17. Therefore, the Company's leverage, measured by net debt to shareholders' equity ratio, was 82.8% in the period, a sharp drop compared to the 126.1% recorded at the end of 2017, mainly due to capital increase and renegotiations in 1Q18, which both reduced debt and increased cash position in the period.

Finally, deliveries in the quarter positively impacted cash generation in the quarter, which totaled R\$26.7 million. Cash generation was negative R\$45.2 million in 1H18, reflecting the negative cash generation of the previous quarter.

Thus, the good launch performances, inventory deliveries with better margins, ongoing pursuit of increased operational and administrative efficiency and new levels in the areas of cancellations and net debt indicate that this positive trend should continue. Despite economic and political uncertainties that still impact our business environment and the country as a whole, we remain focused on sustaining our current trend of improved results over upcoming periods.

Sandro Gamba

CEO

MAIN CONSOLIDATED INDICATORS

Table 1 - Operational Performance (R\$ 000)

| | | | | | | | |
|-----------|-----------|---------|-----------|-------------|-----------|-----------|---------|
| 399,875 | 138,715 | 188.3% | - | - | 538,590 | - | - |
| 405,858 | 293,460 | 38.3% | 240,795 | 68.5% | 699,318 | 476,406 | 46.8% |
| (59,912) | (57,702) | 3.8% | (113,648) | -47.3% | (117,614) | (231,862) | -49.3% |
| 345,946 | 235,757 | 46.7% | 127,146 | 172.1% | 581,704 | 244,544 | 137.9% |
| 19.9% | 14.4% | 5.2 bps | 7.9% | 11.9 bps | 17.2% | 14.2% | 0.2 bps |
| 300,991 | - | - | 479,869 | -37.3% | 300,991 | 744,747 | -59.6% |
| 1,395,626 | 1,396,706 | -0.1% | 1,476,281 | -5.5% | 1,395,626 | 1,476,281 | -5.5% |

Table 2 - Financial Performance (R\$ 000)

| | | | | | | | |
|----------|----------|---------|-----------|-------------|----------|-----------|-------------|
| 302,271 | 213,397 | 41.6% | 147,253 | 105.3% | 515,668 | 283,792 | 81.7% |
| 104,366 | 59,134 | 76.5% | 12,421 | 740.2% | 163,500 | 33,230 | 392.0% |
| 34.5% | 27.7% | 680 bps | 8.4% | 2610 bps | 31.7% | 11.7% | 2000 bps |
| 29,164 | 3,245 | 798.7% | (65,054) | -144.8% | 32,408 | (112,380) | -128.8% |
| 9.6% | 1.5% | 810 bps | -44.2% | 5380 bps | 6.3% | -39.6% | 4590 bps |
| (29,359) | (55,924) | -47.5% | (170,459) | -82.8% | (85,284) | (327,576) | -74.0% |
| 701,634 | 625,251 | 12.2% | 450,923 | 55.6% | 701,634 | 450,923 | 55.6% |
| 262,828 | 231,253 | 13.7% | 161,291 | 63.0% | 262,828 | 161,291 | 63.0% |
| 37.5% | 37.0% | 50 bps | 35.8% | 170 bps | 37.5% | 35.8% | 170 bps |
| 751,873 | 778,530 | -3.4% | 1,112,403 | -32.4% | 751,873 | 1,112,403 | -32.4% |
| 212,897 | 204,938 | 3.9% | 214,573 | -0.8% | 212,897 | 214,573 | -0.8% |
| 908,570 | 936,904 | -3.0% | 1,378,424 | -34.1% | 908,570 | 1,378,424 | -34.1% |
| 17.3% | 9.8% | 750 bps | 7.2% | 1010 bps | 17.3% | 7.2% | 1010 bps |

¹ Adjusted by capitalized interests;

² Adjusted by stock option plan expenses (non-cash), minority shareholders;

³ Backlog results net of PIS/COFINS taxes (3.65%) and excluding the impact of PVA (Present Value Adjustment) method according to Law No. 11.638.

⁴ Cash and cash equivalents, and marketable securities.

⁵ Backlog results comprise the projects restricted by condition precedent

OPERATIONAL RESULTS

Table 3 - Operational Performance (R\$ 000)

| | | | | | | | |
|----------|----------|---------|-----------|----------|-----------|-----------|---------|
| 399,875 | 138,715 | 188.3% | - | - | 538,590 | - | - |
| 405,858 | 293,460 | 38.3% | 240,795 | 68.5% | 699,318 | 476,406 | 46.7% |
| (59,912) | (57,702) | 3.8% | (113,648) | -47.3% | (117,614) | (231,862) | -49.3% |
| 345,946 | 235,757 | 46.7% | 127,146 | 172.1% | 581,704 | 244,544 | 137.9% |
| | | | | | 17.2% | 14.2% | 3.0 bps |
| 19.9% | 14.4% | 5.5 bps | 12.9% | 12.0 bps | | | |
| 300,991 | - | - | 479,869 | -37.3% | 300,991 | 744,747 | -59.6% |

Launches

In 2Q18 Gafisa launched three projects with total PSV of R\$399.9 million, all in Greater São Paulo. Added to the R\$138.7 million in 1Q18, launches totaled R\$538.6 million in 1H18. It is worth highlighting that the launch volume in 1H18 has already nearly reached the total volume of 2017 (R\$539 million in 1H18 vs. R\$554 million in 2017).

Sales over supply (SoS) of these projects stood at 19.9%, validating Gafisa's efficient execution of launches and continued inventory sales.

*It considers 1H18

Table 4 - Launches (R\$ 000)

| | | | |
|--------------|------|----------------|--------|
| São Paulo/SP | 1Q18 | 138,715 | High |
| São Paulo/SP | 2Q18 | 146,949 | High |
| Osasco/SP | 2Q18 | 165,130 | High |
| São Paulo/SP | 2Q18 | 86,797 | Medium |
| | | 538,591 | |

Sales

In 2Q18, gross sales totaled R\$405.9 million, 38.3% and 68.5% higher than in 1Q18 and 2Q17, respectively, mainly driven by successful launches in the quarter, corresponding to 57.8% of volume sold. Gross sales reached R\$699.3 million in 1H18, up 46.7% vs. 1H17.

Cancellations totaled R\$59.9 million in 2Q18, a 3.8% drop from 1Q18, and a sharp drop of 47.3% compared to 2Q17, marking a new low for cancellations for the year. The first half of the year also reflects a clear year-over-year inflection point for cancellations, with a 49.3% reduction vs. 1H17.

The gross sales result and cancellations remaining close to the same level as the previous quarter contributed to a net presales increase of 46.7% and 172.1%, quarter-over-quarter and year-over-year, respectively, to R\$345.9 million in 2Q18. Such comparison is equally positive in the 1H18 year-over-year analysis: net presales totaled R\$581.7 million in 1H18, up 137.9% vs 1H17.

Internet sales were especially strong in the period, having an important influence over clients who search for real estate properties online. These online tools contributed to around 30% of total sales in the first semester of the year, or R\$229 million in sales in 1H18.

Sales Over Supply (SoS)

Positive launch performance boosted quarterly SoS, which increased from 14.4% in 1Q18 to 19.9% in 2Q18. SoS in 1H18 climbed from 37.5% in 1Q18 to 43.1% in 2Q18, atesting the efficiency of Gafisa's continued and efficient business strategy.

Inventory (Property for Sale)

Inventory at market value reached R\$1,395.6 million in 2Q18, in line with the previous quarter. Year-over-year, inventory fell 5.5% as the company focused on sales and reduced the number of launches in the period. The project inventory located outside of strategic markets of R\$55.1 million, accounts for 3.9% of the total inventory, of which 59.9% are finished units.

Table 5 – Inventory at Market Value 2Q18 x 1Q18 (R\$ 000)

| | | | | | | |
|------------------|----------------|---------------|------------------|-----------------|------------------|--------------|
| 1,105,642 | 399,875 | 43,497 | (371,940) | (28,315) | 1,148,760 | 3.9% |
| 232,040 | - | 13,925 | (29,646) | (24,522) | 191,798 | -17.3% |
| 59,023 | - | 2,490 | (4,273) | (2,173) | 55,068 | -6.7% |
| 1,396,706 | 399,875 | 59,912 | (405,858) | (55,009) | 1,395,626 | -0.1% |

¹ Adjustments reflect the updates related to the project scope, launch date and pricing update in the period.

Gafisa continues to focus on gradually reducing inventories, seeking to maintain a balance between sales of more recent projects and of finished units. This strategy can be seen when we analyze Gafisa's inventory turnover for the last 12 months ended in 2Q18, which evidences a reduction in the number of months for theoretical inventory liquidation.

Table 6 – Inventory at Market Value – Financial Progress – POC - (R\$ 000)

| | | | | | |
|----------------|---------------|----------------|----------------|----------------|------------------|
| 257,857 | 92,380 | 358,172 | 160,114 | 280,237 | 1,148,760 |
| - | - | - | 5,194 | 186,604 | 191,798 |
| - | - | 22,094 | - | 32,974 | 55,068 |
| 257,857 | 92,380 | 380,266 | 165,308 | 499,815 | 1,395,626 |

Delivered Projects and Transfer

In 2Q18, 5 projects were delivered with total PSV of R\$301.0 million. On June 30, 2018, Gafisa managed the construction of 21 projects, all of which are on schedule according to the Company's business plan.

Over the past few years, the Company has been taking steps to improve the receivables/transfer process, aiming to maximize the return rates on capital employed. Currently, the Company's directive is to conclude the transfer process of 90% of eligible units within 90 days after the delivery of the project.

Therefore, PSV transferred in 2Q18 jumped 138.2% to R\$140.5 million quarter-over-quarter, driven by a higher volume of projects delivered, and was down 41.6% year-over-year, due to the higher volume of deliveries in 2Q17. In 1H18, PSV transferred totaled R\$199.5 million, 41.8% lower than in 1H17, also due to a lower volume of deliveries in the period.

Table 7 – Transfer

| | | | | | | | |
|---------|--------|--------|---------|--------|---------|---------|--------|
| 140,505 | 58,998 | 138.2% | 240,783 | -41.6% | 199,503 | 342,527 | -41.8% |
| 5 | - | - | 4 | 25.0% | 5 | 7 | -28.6% |
| 1,025 | - | - | 1,389 | -26.2% | 1,025 | 1,999 | -48.7% |
| 300,991 | - | - | 479,869 | -37.3% | 300,991 | 744,927 | -59.6% |

¹ PSV transfers refers to the potential sales value of the units transferred to financial institutions;

² PSV = Potential sales value of delivered units.

Landbank

The Company's landbank, with an estimated PSV of R\$3.7 billion, represents 32 potential projects/phases or nearly 8,000 units. Approximately 57.3% of land was acquired through swaps. In 2Q18, the Company acquired three new land areas in São Paulo, with potential PSV of R\$326.2 million. The acquisition of these land areas was made with a combination of a physical swap of 39% and cash payment.

Table 8 - Landbank (R\$ 000)

| | | | | | |
|------------------|--------------|--------------|-------------|--------------|--------------|
| 2,386,018 | 52.7% | 45.0% | 7.7% | 5,338 | 6,004 |
| 1,353,466 | 63.2% | 63.2% | 0.0% | 1,956 | 1,956 |
| 3,739,484 | 57.3% | 53.1% | 4.3% | 7,294 | 7,960 |

¹ The swap percentage is measured compared to the historical cost of land acquisition.

² Potential units are net of swaps and refer to the Gafisa's and/or its partners' participation in the project.

Table 9 – Changes in the Landbank (2Q18 x 1Q18 - R\$ 000)

| | | | | | |
|------------------|----------------|----------------|---------------|----------------|------------------|
| 2,466,636 | 326,176 | 399,875 | - | (6,919) | 2,386,018 |
| 1,420,604 | - | - | 67,333 | 195 | 1,353,466 |
| 3,887,240 | 326,176 | 399,875 | 67,333 | (6,723) | 3,739,485 |

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FINANCIAL RESULTS

Revenue

Net revenues increased to R\$302.3 million in 2Q18, up 105.3% compared to 2Q17, mainly reflecting the revenue growth of projects launched from 2014 to 2016, which moved closer to completed construction, thereby increasing their share of revenue contribution, besides a higher volume of projects launched in 2017. The project launched in 1Q18, Upside Pinheiros, drove revenue increase in the quarter by R\$68.2 million.

Table 10 – Revenue Recognition (R\$ 000)

| Pre-Sales | % Sales | Revenue | % Revenue | Pre-Sales | % Sales | Revenue | % Revenue |
|----------------|-------------|----------------|---------------|----------------|-------------|----------------|---------------|
| 232,403 | 67.2% | 68,242 | 22.6% | - | 0.0% | - | 0.0% |
| 20,777 | 6.0% | 9,918 | 3.3% | - | 0.0% | - | 0.0% |
| 24,171 | 7.0% | 25,034 | 8.3% | 14,999 | 11.8% | 18,546 | 12.6% |
| 33,323 | 9.6% | 148,275 | 49.1% | 41,331 | 32.5% | 57,085 | 38.8% |
| 35,271 | 10.2% | 50,801 | 16.8% | 70,817 | 55.7% | 71,623 | 48.6% |
| 345,946 | 100% | 302,270 | 100.0% | 127,146 | 100% | 147,254 | 100.0% |
| 344,163 | 99.5% | 276,766 | 91.6% | 121,653 | 95.7% | 146,430 | 99.4% |
| 1,783 | 0.5% | 25,504 | 8.4% | 5,494 | 4.3% | 824 | 0.6% |

Gross Profit & Margin

Gafisa's adjusted gross profit totaled R\$104.4 million in 2Q18, substantial growth compared to 1Q18 (+76.5%) and 2Q17 (+740.2%), boosted by sales of projects with better margins. Positive sales performance also drove adjusted gross profit growth in 1H18, which totaled R\$163.5 million, 392.0% higher than in 1H17. It is worth mentioning the gradual inversion of the Company's financial performance curve, signaled by higher net revenue versus 1Q18 (+41.6%), and 2Q17 (+105.3%) and in 1H18 (+81.7%).

Adjusted gross margin in 2Q18 was 34.5%, 680 bps higher than 1Q18 and 2,610 bps vs. 2Q17. In 1H18, gross margin totaled 31.7%, 2,000 bps higher than in 1H17.

Table 11 – Gross Margin (R\$ 000)

| | | | | | | | |
|---------|---------|--------|----------|---------|---------|----------|---------|
| 302,271 | 213,397 | 41.6% | 147,254 | 105.3% | 515,668 | 283,792 | 81.7% |
| 72,824 | 22,862 | 218.5% | (14,403) | -605.6% | 95,686 | (31,570) | -403.1% |

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| | | | | | | | |
|---------|--------|----------|--------|----------|---------|--------|----------|
| 24.1% | 10.7% | 1340 bps | -9.8% | 3390 bps | 18.6% | -11.1% | 2970 bps |
| 31,542 | 36,272 | -13.0% | 26,824 | 17.6% | 67,814 | 64,800 | 4.7% |
| 104,366 | 59,134 | 76.5% | 12,421 | 740.2% | 163,500 | 33,230 | 392.0% |
| 34.5% | 27.7% | 680 bps | 8.4% | 2610 bps | 31.7% | 11.7% | 2000 bps |

¹ Adjusted by capitalized interests.

Selling, General and Administrative Expenses (SG&A)

General and administrative expenses totaled R\$39.5 million in 1H18, 16.1% lower than in 1H17. This decrease reflects the Company's diligence in its continued efforts to cut costs.

In 1H18, selling expenses totaled R\$52.4 million, 30.2% higher than in 1H17. This increase reflects the initiatives which resulted in successful launches in the period, reminding that no launch took place in 1H17. At the same way, quarter-over-year, expenses came to R\$28.1 million, 15.8% higher than in 1Q18. It is worth mentioning that these rates were lower than higher gross sales rates during the same periods, i.e., up 38.3% and 68.5% in 2Q18 and 1H18, respectively.

Thus, selling, general and administrative expenses came to R\$49.0 million in 2Q18, 13.9% and 19.6% higher than in 1Q18 and 2Q17, respectively. In 1H18, expenses totaled R\$91.9 million, 5.2% higher than in 1H17.

Table 12 – SG&A Expenses (R\$ 000)

| | | | | | | | |
|-----------------|-----------------|--------------|-----------------|--------------|-----------------|-----------------|-------------|
| (28,110) | (24,279) | 15.8% | (21,184) | 32.7% | (52,389) | (40,240) | 30.2% |
| (20,845) | (18,696) | 11.5% | (19,738) | 5.6% | (39,541) | (47,107) | -16.1% |
| (48,955) | (42,975) | 13.9% | (40,922) | 19.6% | (91,930) | (87,347) | 5.2% |

In 1H18, other operating revenues/expenses totaled R\$29.9 million, 41.6% lower than in 1H17. In 2Q18, other operating revenues/expenses totaled R\$17.7 million, up 45.2% from 1Q18, and down 43.9% from 2Q17, driven by litigation expenses. The table below breaks down these expenses.

Table 13 – Other Operating Revenues/Expenses (R\$ 000)

| | | | | | | | |
|-----------------|-----------------|--------------|-----------------|---------------|-----------------|-----------------|---------------|
| (15,747) | (11,776) | 33.7% | (30,041) | -47.6% | (27,523) | (46,777) | -41.2% |
| (1,972) | (429) | 359.7% | (1,528) | 29.1% | (2,401) | (4,494) | -46.6% |
| (17,719) | (12,205) | 45.2% | (31,569) | -43.9% | (29,924) | (51,271) | -41.6% |

Adjusted EBITDA

Adjusted EBITDA totaled R\$29.2 million in 2Q18, in line with the positive trend seen in the first quarter of the year. This result reflects on the improved margins already explained.

Table 14 – Adjusted EBITDA (R\$ 000)

| | | | | | | | |
|----------|----------|----------|-----------|---------|----------|-----------|---------|
| (29,359) | (55,924) | -47.5% | (180,004) | -83.7% | (85,284) | (229,401) | -62.8% |
| - | - | - | (9,545) | -100.0% | - | 98,175 | -100.0% |
| (29,359) | (55,924) | -47.5% | (170,459) | -82.8% | (85,284) | (327,576) | -74.0% |
| 19,082 | 19,950 | -4.4% | 33,390 | -42.9% | 39,032 | 61,950 | -37.0% |
| 1,432 | 232 | 517.2% | 949 | 50.9% | 1,664 | 2,295 | -27.5% |
| 5,140 | 3,985 | 29.0% | 8,875 | -42.1% | 9,125 | 17,583 | -48.1% |
| 31,542 | 36,272 | -13.0% | 26,824 | 17.6% | 67,814 | 64,800 | 4.7% |
| 1,369 | (91) | -1604.3% | (424) | -422.9% | 1,278 | 1,703 | -25.0% |
| (42) | (1,179) | -96.4% | (100) | -58.0% | (1,221) | (50) | 2342.0% |
| - | - | - | 35,891 | -100.0% | - | 66,915 | -100.0% |
| 29,164 | 3,245 | 798.7% | (65,054) | -144.8% | 32,408 | (112,380) | -128.8% |

¹ Sale of Tenda shares.

Financial Result

In 2Q18, financial result totaled R\$3.7 million, 30.1% lower than in 1Q18 and 59.4% lower than in 2Q17. In 1H18, financial results of R\$9.1 million came 46.8% lower than the same period last year. These decreases mainly reflect the interest rate drop incurred on cash and cash equivalents in the period.

Financial expenses totaled R\$22.8 million in 2Q18, 9.8% and 46.4% lower than in 1Q18 and 2Q17. In 1H18, financial expenses came to R\$48.1 million, down 39.1% from 1H17, mainly due to the capital increase in 1H18 and debt reduction. Therefore, net financial result was negative R\$39.0 million in 1H18, a reduction of 37.0% versus 1H17, an effect of the higher cash position.

Net Income

In 2Q18, the Company posted a net loss of R\$29.4 million, compared to a net loss of R\$55.9 million in 1Q18 and R\$170.6 million in 2Q17. In 1H18, net loss totaled R\$85.3 million, down 74.0% versus 1H17.

Table 15 – Net Income (R\$ 000)

| | | | | | | | |
|----------|----------|----------|-----------|----------|----------|-----------|----------|
| 302,271 | 213,397 | 41.6% | 147,253 | 105.3% | 515,668 | 283,792 | 81.7% |
| 72,824 | 22,862 | 218.5% | (14,403) | -605.6% | 95,686 | (31,570) | -403.1% |
| 24.1% | 10.7% | 1340 bps | -9.8% | 3390 bps | 18.6% | -11.1% | 2970 bps |
| 104,366 | 59,134 | 76.5% | 12,421 | 740.2% | 163,500 | 33,230 | 392.0% |
| 34.5% | 27.7% | 680 bps | 8.4% | 2610 bps | 31.7% | 11.7% | 2000 bps |
| 29,164 | 3,245 | 798.7% | (65,054) | -144.8% | 32,408 | (112,380) | -128.8% |
| 9.6% | 1.5% | 810 bps | -44.2% | 5380 bps | 6.3% | -39.6% | 4590 bps |
| - | - | - | (9,545) | -100.0% | - | 98,175 | -100.0% |
| (29,359) | (55,924) | -47.5% | (170,459) | -82.8% | (85,284) | (327,576) | -74.0% |
| - | - | - | (35,891) | -100.0% | - | (66,915) | -100.0% |
| (29,359) | (55,924) | -47.5% | (134,568) | -78.2% | (85,284) | (260,661) | -67.3% |

¹ Adjusted by capitalized interests;

² Adjusted by note 1, by expense with stock option plan (non-cash) and minority shareholders. EBITDA does not consider Alphaville's equity income;

³ Sale of Tenda shares;

⁴ Adjusted by item 3.

Backlog of Revenues and Results

The backlog of results to be recognized under the PoC method totaled R\$262.8 million in 2Q18, with margin to be recognized of 37.5%, up 50 bps from 1Q18 and 170 bps higher than in 2Q17. The backlog performance is a reflexion of the effective execution of launches in the period, signaling a positive outlook for revenue volume and backlog results over coming quarters.

Table 16 – Backlog Results (REF) (R\$ 000)

| | | | | |
|-----------|-----------|--------|-----------|---------|
| 701,634 | 625,251 | 12.2% | 450,923 | 55.6% |
| (438,806) | (393,999) | 11.4% | (289,632) | 51.5% |
| 262,828 | 231,253 | 13.7% | 161,291 | 63.0% |
| 37.5% | 37.0% | 50 bps | 35.8% | 170 bps |

Note: Backlog results net of PIS/COFINS taxes (3.65%) and excluding the impact of PVA (Present Value Adjustment) method according to Law No. 11.638.

Backlog results comprise the projects restricted by condition precedent.

BALANCE SHEET

Cash and Cash equivalents and Marketable Securities

On June 30, 2018, cash and cash equivalents and marketable securities totaled R\$212.9 million, 3.9% higher than on March 31, 2018.

Receivables

At the end of 2Q18, total accounts receivables totaled R\$1.5 billion, a 10.5% increase compared to 1Q18. It is worth mentioning that out of this total, R\$367.3 million or 49% are expected to be received this year.

Table 17 – Total Receivables (R\$ 000)

| | | | | |
|------------------|------------------|--------------|------------------|--------------|
| 728,214 | 648,938 | 12.2% | 468,005 | 55.6% |
| 562,072 | 508,421 | 10.6% | 602,295 | -6.7% |
| 195,199 | 186,897 | 4.4% | 208,230 | -6.3% |
| 1,485,485 | 1,344,256 | 10.5% | 1,278,530 | 16.2% |

Notes: ST – Short term | LT- Long term | PoC – Percentage of Completion Method.

Receivables from developments: accounts receivable not yet recognized according to PoC and BRGAAP

Receivables from PoC: accounts receivable already recognized according to PoC and BRGAAP.

Table 18 – Receivables Schedule (R\$ 000)

| | | | | | |
|---------|---------|---------|--------|--------|-------|
| 757,271 | 367,304 | 238,097 | 92,724 | 54,179 | 4,967 |
|---------|---------|---------|--------|--------|-------|

Cash Generation

Operating cash generation was R\$26.7 million in 2Q18, due to the higher volume of projects delivered in the quarter and the positive performance of launches. In 1H18, operating cash generation was negative R\$45.2 million, mainly impacted by a negative result in the previous quarter.

Table 19 –Cash Generation (R\$ 000)

| | | |
|--|----------|---------|
| | 204,938 | 212,897 |
| | 57,476 | 7,959 |
| | 983,468 | 964,770 |
| | -121,430 | -18,698 |
| | 250,766 | - |
| | -71,860 | 26,657 |
| | -71,860 | -45,203 |

¹ Cash and cash equivalents. and marketable securities.

Liquidity

In 2Q18, gross debt reached R\$964.8 million, down 1.9% vs. 1Q18 and 27.3% vs 2Q17. Net debt totaled R\$751.9 million, down 3.4% and 32.4% vs. 1Q18 and 2Q17, respectively.

The Company's Net Debt/Shareholders' Equity ratio at the end of 2Q18 was 82.8%, compared to 83.1% in 1Q18, and much lower compared to the 126.1% recorded in 2Q17, mainly due to the Company's capital increase and renegotiations made in 1Q18, which reduced debt and increased the cash position in the period.

Table 20 – Debt and Investor Obligations (R\$ 000)

| | | | | |
|---------|---------|---------|-----------|----------|
| - | - | 0.0% | 150,890 | -100.0% |
| 223,663 | 168,041 | 33.1% | 130,817 | 71.0% |
| 594,917 | 686,728 | -13.4% | 861,930 | -31.0% |
| 146,190 | 128,699 | 13.6% | 183,339 | -20.3% |
| 964,770 | 983,468 | -1.9% | 1,326,976 | -27.3% |
| 964,770 | 983,468 | -1.9% | 1,326,976 | -27.3% |
| 212,897 | 204,938 | 3.9% | 214,573 | -0.8% |
| 751,873 | 778,530 | -3.4% | 1,112,403 | -32.4% |
| 908,570 | 936,904 | -3.0% | 1,378,424 | -34.1% |
| 82.8% | 83.1% | -30 bps | 80.7% | 210 bps |
| 17.3% | 9.8% | 750 bps | 7.2% | 1010 bps |

¹ Cash and cash equivalents and marketable securities.

Out of total debt, 28.7%, or R\$277.0 million, referred to total debt maturing in the short term, compared to 34.1% at the end of 1Q18. On June 30, 2018, the consolidated debt average cost stood at 11.55% p.a. The debt renegotiation and the capital increase allowed the Company to restructure its debt profile, resulting in gradual deleverage and a lower average rate, the benefits of which should be seen over the coming quarters.

Table 21 – Debt Maturity

223,663 21,875 156,852 44,936

| | | | | | |
|---------|---------|---------|---------|---------|--------|
| CDI + | | | | | |
| 3% / | | | | | |
| IPCA + | | | | | |
| 8.37% / | | | | | |
| CDI + | | | | | |
| 5.25% / | | | | | |
| CDI + | | | | | |
| 3.75% | | | | | |
| TR + | | | | | |
| 8.30% | | | | | |
| to | | | | | |
| 14.20% | 594,917 | 185,286 | 253,631 | 147,301 | 8,699 |
| / | | | | | |
| 12.87% | | | | | |
| / 143% | | | | | |
| CDI | | | | | |
| 135% | | | | | |
| CDI / | | | | | |
| CDI + | | | | | |
| 2.5% / | 146,190 | 69,858 | 21,215 | 55,174 | (57) |
| CDI + | | | | | |
| 3% / | | | | | |
| CDI + | | | | | |
| 4.25% | | | | | |
| | 964,770 | 277,019 | 431,698 | 247,411 | 8,642 |
| | | 28.7% | 44.7% | 25,6% | 0.9% |
| | | 66.9% | 58.8% | 59,5% | 100.7% |
| | | 33.1% | 41.2% | 40,5% | -0.7% |
| | | 38.3% / | 61.7% | | |

The Company is committed to deleveraging, which can be seen in the gradual reduction of net debt.

SUBSEQUENT EVENTS

Extraordinary Shareholders' Meeting Call Notice

On July 31, 2018, Gafisa received a correspondence from shareholder GWI Asset Management S.A. (GWI) requesting a call notice for an Extraordinary Shareholders' Meeting (ESM) within eight days from that date to resolve on the removal of all members of the Board of Directors and the election of new members.

On August 2, the Company informed GWI that said Call Notice Request should be supplemented by additional material required by applicable law, including the names of candidates appointed or supported by GWI, so as to include them in the mandatory remote voting list. This information shall be released to the market until the date of publication of the first announcement of ESM call notice.

Both correspondences were filed at the Brazilian Securities and Exchange Commission (CVM) and released to the market on August 2 by means of a Material Fact, and on August 7, GWI replied to the Company.

The Board of Directors' Meeting was called to be held on August 14th, 2018, the agenda will be the call notice of Extraordinary General Meeting. Gafisa will keep the market informed on the development of this matter.

Rule Changes for Housing Loans

The Brazilian National Monetary Council (CMN) approved several changes in housing loan rules, including, but not limiting, the increase of value of properties which can be acquired by means of the Housing Financial System (SFH) and the Government Severance Indemnity Fund for Employees (FGTS) to R\$1.5 million. These changes will take effect in January 2019 for a six-year duration.

The implementation of all these rules that unlock the business environment may benefit the real estate sector and contribute to a turnover effect on the market. However, it is worth mentioning that these rules will be gradually implemented and their effect will not be seen immediately. Despite the implementation schedule of these measures adopted by CMN, the ceiling increase, which will take place on the beginning of next year, may increase the liquidity of projects at this price level, as consumers will have access to additional housing financing instruments.

São Paulo, August 9, 2018.

Alphaville Urbanismo SA releases its results for the second quarter of 2018.

Financial Results

In 2Q18, net revenues were R\$20 million and net loss was R\$-198 million.

| | | | | | | |
|---------------------|------|------|------|------|------|-----|
| Net revenues | 20 | 106 | 50 | 112 | -60% | -5% |
| Net income | -198 | -290 | -120 | -223 | n.a | n.a |

For further information, please contact our Investor Relations team at ri@alphaville.com.br or +55 11 3038-7131.

Consolidated Income Statement

| | 2Q18 | 1Q18 | Q/Q (%) | 2Q17 | Y/Y (%) | 1H18 | 1H17 | Y/Y (%) |
|--|-----------|-----------|-------------|-----------|-------------|-----------|-----------|-------------|
| Net Revenue | 302,271 | 213,397 | 41.6% | 147,253 | 105.3% | 515,668 | 283,792 | 81.7% |
| Operating Costs | (229,447) | (190,535) | 20.4% | (161,656) | 41.9% | (419,982) | (315,362) | 33.2% |
| Gross Profit | 72,824 | 22,862 | 218.5% | (14,403) | -605.6% | 95,686 | (31,570) | -403.1% |
| Gross Margin | 24.1% | 10.7% | 1338 bps | -9.8% | 3387 bps | 18.6% | -11.1% | 2968 bps |
| Operating Expenses | (81,711) | (59,783) | 36.7% | (121,817) | -32.9% | (141,495) | (231,811) | -39.0% |
| Selling Expenses | (28,110) | (24,279) | 15.8% | (21,184) | 32.7% | (52,389) | (40,240) | 30.2% |
| General and Administrative Expenses | (20,845) | (18,696) | 11.5% | (19,738) | 5.6% | (39,541) | (47,107) | -16.1% |
| Other Operating Revenue/Expenses | (17,719) | (12,205) | 45.2% | (31,569) | -43.9% | (29,924) | (51,271) | -41.6% |
| Depreciation and Amortization | (5,140) | (3,985) | 29.0% | (8,875) | -42.1% | (9,125) | (17,583) | -48.1% |
| Equity Income | (9,897) | (618) | 1501.5% | (40,451) | -75.5% | (10,516) | (75,610) | -86.1% |
| Operational Result | (8,887) | (36,921) | -75.9% | (136,220) | -93.5% | (45,809) | (263,381) | -82.6% |
| Financial Income | 3,737 | 5,344 | -30.1% | 9,206 | -59.4% | 9,081 | 17,076 | -46.8% |
| Financial Expenses | (22,819) | (25,294) | -9.8% | (42,596) | -46.4% | (48,113) | (79,026) | -39.1% |
| Net Income Before Taxes on Income | (27,969) | (56,871) | -50.8% | (169,610) | -83.5% | (84,841) | (325,331) | -73.9% |
| Income Tax and Social Contribution | (1,432) | (232) | 517.2% | (949) | 50.9% | (1,664) | (2,295) | -27.5% |
| Net Income After Taxes on Income | (29,401) | (57,103) | -48.5% | (170,559) | -82.8% | (86,505) | (327,626) | -73.6% |
| Continued Op. Net Income | (29,401) | (57,103) | -48.5% | (170,559) | -82.8% | (86,505) | (327,626) | -73.6% |
| Discontinued Op. Net Income | - | - | - | (9,545) | -100.0% | - | 98,175 | -100.0% |
| Minority Shareholders | (42) | (1,179) | -96.4% | (100) | -58.0% | (1,221) | (50) | 2342.0% |
| Net Income | (29,359) | (55,924) | -47.5% | (180,004) | -83.7% | (85,284) | (229,401) | -62.8% |

Consolidated Balance Sheet

| | 2Q18 | 1Q18 | Q/Q(%) | 2Q17 | Y/Y(%) |
|--|-----------|-----------|--------|-----------|--------|
| Current Assets | | | | | |
| Cash and Cash equivalents | 14,161 | 23,654 | -40.1% | 37,979 | -62.7% |
| Securities | 198,736 | 181,284 | 9.6% | 176,594 | 12.5% |
| Receivables from clients | 562,072 | 508,421 | 10.6% | 602,295 | -6.7% |
| Properties for sale | 777,405 | 849,737 | -8.5% | 996,928 | -22.0% |
| Other accounts receivable | 104,086 | 115,928 | -10.2% | 105,812 | -1.6% |
| Prepaid expenses and other | 4,125 | 5,136 | -19.7% | 5,903 | -30.1% |
| Land for sale | 34,212 | 65,798 | -48.0% | 3,270 | 946.2% |
| Subtotal | 1,694,797 | 1,749,958 | -3.2% | 1,928,781 | -12.1% |
| Long-term Assets | | | | | |
| Receivables from clients | 195,199 | 186,897 | 4.4% | 208,230 | -6.3% |
| Properties for sale | 370,192 | 336,511 | 10.0% | 582,445 | -36.4% |
| Other | 114,656 | 91,568 | 25.2% | 194,880 | -41.2% |
| Subtotal | 680,047 | 614,976 | 10.6% | 985,555 | -31.0% |
| Intangible. Property and Equipment | 41,011 | 41,005 | 0.0% | 45,318 | -9.5% |
| Investments | 466,987 | 479,445 | -2.6% | 731,405 | -36.2% |
| Total Assets | 2,882,842 | 2,885,384 | -0.1% | 3,691,059 | -21.9% |
| Current Liabilities | | | | | |
| Loans and financing | 255,144 | 324,376 | -21.3% | 654,200 | -61.0% |
| Debentures | 21,875 | 11,408 | 91.8% | 174,242 | -87.4% |
| Obligations for purchase of land advances | 148,536 | 142,766 | 4.0% | 194,787 | 23.7% |
| from customers | | | | | |
| Material and service suppliers | 94,632 | 99,165 | -4.6% | 73,249 | 29.2% |
| Taxes and contributions | 55,554 | 52,016 | 6.8% | 46,343 | 19.9% |
| Other | 298,213 | 325,760 | -8.5% | 337,235 | -11.6% |
| Subtotal | 873,954 | 955,491 | -9.0% | 1,480,056 | -46.0% |
| Long-term liabilities | | | | | |
| Loans and financings | 485,963 | 491,051 | -1.0% | 391,069 | 24.3% |
| Debentures | 201,788 | 156,633 | 28.8% | 107,465 | 87.8% |
| Obligations for Purchase of Land and | 182,723 | 134,924 | 35.4% | 71,149 | 156.8% |

| | | | | | |
|---|-----------|-----------|-------|-----------|--------|
| advances from customers | | | | | |
| Deferred taxes | 74,473 | 74,473 | 0.0% | 100,405 | -25.8% |
| Provision for Contingencies | 90,516 | 78,293 | 15.6% | 81,515 | 11.0% |
| Other | 64,855 | 57,615 | 12.6% | 80,976 | -19.9% |
| Subtotal | 1,100,318 | 992,989 | 10.8% | 832,579 | 32.2% |
| Shareholders' Equity | | | | | |
| Shareholders' Equity | 905,948 | 934,236 | -3.0% | 1,374,347 | -34.1% |
| Minority Shareholders | 2,622 | 2,668 | -1.7% | 4,077 | -35.7% |
| Subtotal | 908,570 | 936,904 | -3.0% | 1,378,424 | -34.1% |
| Total Liabilities and Shareholders' Equity | 2,882,842 | 2,885,384 | -0.1% | 3,691,059 | -21.9% |

Consolidated Cash Flow

| | 2Q18 | 2Q17 | 1H18 | 1H17 |
|--|-------------|-------------|-------------|-------------|
| Net Income (Loss) before taxes | (27,970) | (277,330) | (84,841) | (325,331) |
| Expenses/revenues that do not impact working capital | 9,829 | 205,663 | 17,897 | 185,362 |
| Depreciation and amortization | 5,140 | 8,875 | 9,125 | 17,583 |
| Impairment | (16,061) | (4,097) | (25,237) | (11,141) |
| Expense with stock option plan | 1,369 | (425) | 1,278 | 1,703 |
| Unrealized interest and fees. Net | 3,563 | 16,974 | 7,344 | 42,735 |
| Equity Income | 9,898 | 40,451 | 10,516 | 75,610 |
| Provision for guarantee | (2,459) | (1,714) | (3,293) | (3,315) |
| Provision for contingencies | 15,306 | 30,041 | 26,833 | 46,777 |
| Profit Sharing provision | 1,273 | 4,120 | 2,504 | 8,357 |
| Provision (reversal) for doubtful accounts | (8,200) | 3,558 | (11,153) | 7,699 |
| Gain / Loss of financial instruments | - | 160 | (20) | (646) |
| Provision for impairment of discontinued operation | - | 215,440 | - | - |
| Stock sale update | - | (107,720) | - | - |
| Clients | (61,143) | 82,890 | (92,202) | 158,442 |
| Properties held for sale | 86,298 | 82,512 | 167,766 | 147,467 |
| Other accounts receivable | (7,118) | (5,985) | (11,626) | 401 |
| Prepaid expenses and differed sales expenses | 1,011 | 936 | 1,410 | (3,355) |
| Obligations on land purchase | 53,569 | (22,239) | 22,425 | (29,761) |
| Taxes and contributions | 3,538 | (789) | 9,124 | (5,499) |
| Suppliers | (3,450) | 9,455 | (3,340) | (419) |
| Payroll, charges and provision for bonuses | (129) | 1,517 | 365 | 1,814 |
| Other liabilities | (12,964) | (19,945) | (42,767) | (28,974) |
| Related party operations | (3,188) | (4,130) | (8,457) | (9,703) |
| Taxes paid | (1,432) | (949) | (1,664) | (2,295) |
| Cash provided by/used in operating activities /discontinued operation | - | 18,504 | - | 51,959 |
| Net cash from operating activities | 36,851 | 70,110 | (25,910) | 140,108 |
| Investment Activities | - | - | - | - |
| Purchase of fixed and intangible asset | (5,146) | (7,080) | (9,514) | (10,696) |
| Capital contribution in subsidiaries | (1,781) | 518 | (2,280) | 441 |
| Redemption of securities. collaterals and credits | 196,157 | 471,458 | 666,060 | 687,475 |
| Securities application and restricted lending | (213,609) | (434,932) | (745,861) | (640,423) |
| Cash provided by/used in investment activities / discontinued operation | - | 99,707 | - | 48,663 |
| Discontinued operation transaction costs | - | (9,545) | - | (9,545) |
| Receivable from exercise of preemptive rights Tenda | - | 219,510 | - | 219,510 |

| | | | | |
|--|-----------|-----------|-----------|-----------|
| Net cash from investment activities | (24,379) | 339,636 | (91,595) | 295,425 |
| Funding Activities | - | - | - | - |
| Related party contributions | - | (1,999) | - | (1,237) |
| Addition of loans and financing | 158,392 | 110,687 | 210,330 | 186,282 |
| Amortization of loans and financing | (180,653) | (387,998) | (357,802) | (539,609) |
| Assignment of credit receivables. net | - | - | - | 21,513 |
| Related Parties Operations | 296 | 1,933 | (155) | 6,268 |
| Sale of treasury shares | - | 7 | - | 317 |
| Cash provided by/used in financing activities/ discontinued operation | - | (10,601) | - | 24,089 |
| Capital Increase | - | - | 167 | - |
| Subscription and integralization of ordinary shares | - | - | 250,599 | - |
| Net cash from financing activities | (21,965) | (287,971) | 103,139 | (302,377) |
| Net cash variation for sales operations | - | (107,610) | - | (124,711) |
| Increase (decrease) in cash and cash equivalents | (9,493) | 14,165 | (14,366) | 8,445 |
| Beginning of the period | 23,654 | 23,814 | 28,527 | 29,534 |
| End of the Period | 14,161 | 37,979 | 14,161 | 37,979 |
| Increase (decrease) in cash and cash equivalents | (9,493) | 14,165 | (14,366) | 8,445 |

Gafisa is one Brazil's leading residential and commercial properties development and construction companies. Founded over 60 years ago, the Company is dedicated to growth and innovation oriented to enhancing the well-being, comfort, and safety of an increasing number of households. More than 15 million square meters have been built, and approximately 1,100 projects delivered under the Gafisa brand - more than any other company in Brazil. Recognized as one of the foremost professionally managed homebuilders, Gafisa's brand is also one of the most respected, signifying both quality and consistency. In addition to serving the upper-middle and upper class segments through the Gafisa brand, the Company also participates through its 30% interest in Alphaville, a leading urban developer in the national development and sale of residential lots. Gafisa S.A. is a Corporation traded on the Novo Mercado of the B3 – Brasil, Bolsa, Balcão (B3:GFSA3) and is the only Brazilian homebuilder listed on the New York Stock Exchange (NYSE:GFA) with an ADR Level III, which ensures best practices in terms of transparency and corporate governance.

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This release contains forward-looking statements about the business prospects, estimates for operating and financial results and Gafisa's growth prospects. These are merely projections and, as such, are based exclusively on the expectations of management concerning the future of the business and its continued access to capital to fund the Company's business plan. Such forward-looking statements depend, substantially, on changes in market conditions, government regulations, competitive pressures, the performance of the Brazilian economy and the industry, among other factors; therefore, they are subject to change without prior notice.

(A free translation of the original report in Portuguese as published in Brazil)

Gafisa S.A.

Notes to the quarterly information

June 30, 2018

(Amounts in thousands of Brazilian Reais, except as otherwise stated)

1. Operations

Gafisa S.A. ("Gafisa" or "the Company") is a publicly traded company with its registered office at Avenida das Nações Unidas, 8.501, 19th floor, in the city and state of São Paulo, Brazil, and commenced its operations in 1997 with the objectives of: (i) promoting and managing all forms of real estate ventures on its own behalf or for third parties (in the latter case, as a construction company or proxy); (ii) selling and purchasing real estate properties; (iii) providing civil construction and civil engineering services; (iv) developing and implementing marketing strategies related to its own and third party real estate ventures; and (v) investing in other companies with similar objectives.

The Company has stocks traded at B3 S.A. – Brasil, Bolsa, Balcão (former BM&FBovespa) and the New York Stock Exchange (NYSE), reporting its financial information to the Brazilian Securities and Exchange Commission (CVM) and the U.S. Securities and Exchange Commission (SEC).

The Company enters into real estate development projects with third parties through Special Purpose Partnerships ("Sociedades de Propósito Específico" or "SPEs") or through the formation of consortia and condominiums. Such companies share management and operating structures, and corporate, management and operating costs with the Company. These SPEs, condominiums and consortia operate solely in the real estate industry and are linked to specific ventures.

On February 28, 2018, the Board of Directors partially ratified the capital increase approved at the Extraordinary Shareholders' Meeting held on December 20, 2017, in view of the subscription full payment of 16,717,752 new common shares, at a price per share of R\$15.00, of which R\$0.01 is allocated to capital,

and R\$14.99 is allocated to the capital reserve, totaling R\$167 and R\$250,599, respectively. This capital increase is part of the Company's plans for reinforcing the availability of cash, and strengthening its capital structure in view of the current level of indebtedness, as well as making viable the Company's strategic and operational positioning for a new cycle of the real estate market.

(A free translation of the original report in Portuguese as published in Brazil)

Gafisa S.A.

Notes to the quarterly information

June 30, 2018

(Amounts in thousands of Brazilian Reais, except as otherwise stated)

2. Presentation of quarterly information and summary of significant accounting policies

2.1. Basis of presentation and preparation of individual and consolidated quarterly information

On August 9, 2018, the Company's Board of Directors approved this individual and consolidated quarterly information of the Company and authorized their disclosure.

The Individual Quarterly Information (ITR) was prepared in accordance with Technical Pronouncement (CPC) 21 (R1) – “Interim Financial Reporting”, and the consolidated interim financial information was prepared in accordance with Technical Pronouncement (CPC) 21 (R1) – “Interim Financial Reporting” as well as with International Accounting Standard (IAS) 34 – “Interim Financial Reporting”, considering the guidance provided in Circular Letter/CVM/SNC/SEP 01/2018 related to the application of Technical Guidance - OCPC 04, issued by the CPC and approved by the Brazilian Securities and Exchange Commission (CVM) and the Federal Accounting Council (CFC), regarding the recognition of revenue over time, as well as being presented consistently with the rules issued by the CVM applicable to the preparation of ITR.

Except for the changes described in Note 3, the quarterly information was prepared using the same accounting practices, judgments, estimates and assumptions adopted for the presentation and preparation of the financial statements for the year ended December 31, 2017. Therefore, the corresponding quarterly information should be read together with the financial statements as at December 31, 2017.

The individual quarterly information of the Company is not considered to be in compliance with the International Financial Reporting Standards (IFRS), since it considers the capitalization of interest on qualifying assets of investees in the individual quarterly information of the Company.

The quarterly information was prepared on a going concern basis. Management periodically assesses the Company's ability to continue as going concern when preparing the quarterly information.

All amounts reported in the accompanying quarterly information are in thousands of Brazilian Reais, except where otherwise stated.

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 2.1 to the individual and consolidated financial statements as at December 31, 2017.

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Gafisa S.A.

Notes to the quarterly information

June 30, 2018

(Amounts in thousands of Brazilian Reais, except as otherwise stated)

2. Presentation of quarterly information and summary of significant accounting policies

--Continued

2.1. Basis of presentation and preparation of individual and consolidated quarterly information

--Continued

2.1.1. Consolidated quarterly information

The accounting practices were consistently adopted for all of the subsidiaries included in the consolidated quarterly information, and the fiscal year of these companies is the same as that of the Company. See further details in Note 9.

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 2.1.1 to the individual and consolidated financial statements as at December 31, 2017.

2.1.2. Statement of Cash Flow

In view of the disclosure of the discontinued operations related to Construtora Tenda S.A. in 2017, and in line with CPC 03 – Statement of Cash Flow and CPC 31 – “Non-current Assets Held for Sale and Discontinued Operations”, the information on operating, financing and investment activities related to discontinued operations are presented in separate lines in the Statement of Cash Flow of the Company for the periods ended June 30, 2017. Accordingly, the line item "Foreign Exchange Gains and Losses on Cash and Cash Equivalents", shown in the Statement of Cash Flow for the period ended June 30, 2017, refers to the net increase (decrease) in cash and cash equivalents related to discontinued operations and is being presented in this line item as it is impossible to change the line item's name in this Quarterly Information Form.

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Gafisa S.A.

Notes to the quarterly information

June 30, 2018

(Amounts in thousands of Brazilian Reais, except as otherwise stated)

3. New standards, changes and interpretation of standards issued and not yet adopted

The following standards are in effect beginning on January 1, 2018:

(i) IFRS 15 – “Revenue from Contracts with Customers” (CPC 47) introduces new requirements for measurement and timing of revenue recognition. For the specific case of the real estate development sector, maintaining the POC revenue recognition method or adopting the method of keys, for example, depends on the contractual analyses made by Management. In view of Letter CVM/SNC/SEP/ 01/2018, issued by CVM’s technical area, which instructed entities to continue following the provisions of OCPC 04 – “Application of the Technical Interpretation 02 to the Brazilian Real Estate Development Entities”, currently in effect, the Company continued to recognize revenue using the PoC method for the period ended June 30, 2018.

(ii) IFRS 9 – “Financial Instruments” (CPC 48) includes, among other matters, new models for the classification and measurement of financial instruments, and the measurement of prospective expected credit losses for financial and contractual assets.

Based on management’s evaluation, the Company concluded that the new classification requirements did not have a significant impact on the recognition of financial assets measured at fair value.

Additionally, according to CPC 48, expected losses are measured using one of the following bases: 12 month expected credit losses, and lifetime expected credit losses. Therefore, the Company measured the allowance of the expected credit losses on contracts sold, which is recorded together with the recognition of

the respective revenue.

The impact of the first-time adoption on the opening statement of financial position as at January 1, 2018 is as follows:

| | Company | | | Consolidated | | |
|---|------------------------------|--|---|------------------------------|--|---|
| | Originally reported balances | Impact of application of CPC 48 (Note 5) | Balances after application of CPC 48 as of 01/01/2018 | Originally reported balances | Impact of application of CPC 48 (Note 5) | Balances after application of CPC 48 as of 01/01/2018 |
| Statement of financial position | | | | | | |
| Assets | | | | | | |
| Trade accounts receivable of development and services | 371,228 | (16,869) | 354,359 | 484,761 | (16,869) | 467,892 |
| Other current assets | 998,284 | - | 998,284 | 1,248,164 | - | 1,248,164 |
| Total current assets | 1,369,512 | (16,869) | 1,352,643 | 1,732,925 | (16,869) | 1,716,056 |
| Total non-current assets | 2,169,397 | - | 2,169,397 | 1,145,213 | - | 1,145,213 |
| Total Assets | 3,538,909 | (16,869) | 3,522,040 | 2,878,138 | (16,869) | 2,861,269 |
| Liabilities | | | | | | |
| Total current liabilities | 1,984,597 | - | 1,984,597 | 1,213,686 | - | 1,213,686 |
| Total non-current liabilities | 798,755 | - | 798,755 | 905,048 | - | 905,048 |
| Total equity | 755,557 | (16,869) | 738,688 | 759,404 | (16,869) | 742,535 |
| Total liabilities and equity | 3,538,909 | (16,869) | 3,522,040 | 2,878,138 | (16,869) | 2,861,269 |

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 3 to the individual and consolidated financial statements as at December 31, 2017.

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Gafisa S.A.

Notes to the quarterly information

June 30, 2018

(Amounts in thousands of Brazilian Reais, except as otherwise stated)

4. Cash and cash equivalents and short term investments

4.1. Cash and cash equivalents

| | Company | | Consolidated | |
|--|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Cash and banks | 3,765 | 7,461 | 14,161 | 28,527 |
| Total cash and cash equivalents | | | | |
| (Note 20.i.d, 20.ii.a and 20.iii) | 3,765 | 7,461 | 14,161 | 28,527 |

4.2. Short term investments

| | Company | | Consolidated | |
|--|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Fixed-income funds | 158,977 | 62,676 | 159,219 | 66,885 |
| Government bonds (LFT) (a) | - | 1,164 | - | 1,207 |
| Securities purchased under resale agreements (a) | 2,493 | 2,913 | 2,493 | 3,019 |
| Bank certificates of deposit (b) | 26,786 | 36,847 | 26,839 | 37,025 |
| Restricted cash in guarantee for loans | 351 | 366 | 351 | 366 |
| Restricted credits | 8,592 | 6,979 | 9,834 | 10,433 |

Total short term investments

| | | | | |
|--|----------------|---------|----------------|---------|
| (Note 20.i.d, 20.ii.a and 20.iii) | 197,199 | 110,945 | 198,736 | 118,935 |
|--|----------------|---------|----------------|---------|

(a) On January 12, 2018 the Company discontinued Fundo Square, settling the LFT transactions and the securities linked to Fundo Like. As at June 30, 2018, the IOF-exempt securities purchased under resale agreement include earned interests ranging from 50% to 73% of Interbank Deposit Certificates (CDI).

(b) As at June 30, 2018, Bank Certificates of Deposit (CDBs) include interest earned through the statement of financial position's reporting date, ranging from 90% to 101.2% (from 90% to 100.8% as at December 31, 2017) of Interbank Deposit Certificates (CDI) rate.

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 4.2 to the financial statements as at December 31, 2017.

5. Trade accounts receivable of development and services

| | Company | | Consolidated | |
|--|-------------------|------------|---------------------|------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Real estate development and sales | 673,141 | 563,070 | 773,792 | 717,006 |
| (-) Allowance for doubtful accounts | (38,675) | (32,959) | (38,675) | (32,959) |
| (-) Present value adjustments | (18,819) | (12,448) | (20,782) | (14,887) |
| Services, construction and other receivables | 14,278 | 14,167 | 42,936 | 14,918 |
| Total trade accounts receivable of development and services | 629,925 | 531,830 | 757,271 | 684,078 |
| (Note 20.i.d and 20.ii.a) | | | | |
| Current | 458,056 | 371,228 | 562,072 | 484,761 |
| Non-current | 171,869 | 160,602 | 195,199 | 199,317 |

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Notes to the quarterly information

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(Amounts in thousands of Brazilian Reais, except as otherwise stated)

5. Trade accounts receivable of development and services --Continued

The current and non-current portions have the following maturities:

| Maturity | Company | | Consolidated | |
|---------------------------------------|-----------------|------------|-----------------|------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Past due: | | | | |
| Up to 90 days | 41,463 | 33,935 | 55,829 | 70,403 |
| From 91 to 180 days | 8,398 | 9,338 | 9,796 | 17,861 |
| Over 180 days | 76,150 | 80,708 | 97,340 | 100,581 |
| | 126,011 | 123,981 | 162,965 | 188,845 |
| Falling due: | | | | |
| 2018 | 207,263 | 280,801 | 239,197 | 329,821 |
| 2019 | 214,065 | 90,498 | 254,886 | 114,718 |
| 2020 | 87,461 | 74,821 | 98,447 | 89,099 |
| 2021 | 47,652 | 3,527 | 55,561 | 4,414 |
| 2022 onwards | 4,967 | 3,609 | 5,672 | 5,027 |
| | 561,408 | 453,256 | 653,763 | 543,079 |
| (-) Present value adjustment | (18,819) | (12,448) | (20,782) | (14,887) |
| (-) Allowance for doubtful accounts | (38,675) | (32,959) | (38,675) | (32,959) |
| | 629,925 | 531,830 | 757,271 | 684,078 |

The change in the allowance for doubtful accounts for the period ended June 30, 2018 is as follows:

**Company
and
Consolidated**

| | |
|---|-----------------|
| Balance as at December 31, 2017 | (32,959) |
| CPC 48 first-time adoption at 01/01/2018 (Note 3) | (16,869) |
| Additions (Note 22) | (362) |
| Write-offs / Reversals (Note 22) | 11,515 |
| Balance as at June 30, 2018 | (38,675) |

The other explanations related to this note were not subject to material changes in relative to the disclosures in Note 5 to the financial statements as at December 31, 2017.

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Notes to the quarterly information

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6. Properties for sale

| | Company | | Consolidated | |
|--|----------------|------------------|------------------|------------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Land | 466,969 | 493,422 | 525,548 | 544,057 |
| (-) Provision for loss on realization of land | (94,998) | (98,752) | (94,998) | (98,752) |
| (-) Present value adjustments | (17,584) | (9,689) | (17,684) | (9,829) |
| Property under construction (Note 29) | 374,643 | 410,797 | 481,605 | 507,619 |
| Completed units | 266,449 | 327,842 | 320,424 | 359,601 |
| (-) Provision for loss on realization of properties under construction and completed units | (67,298) | (80,710) | (67,298) | (80,710) |
| Total properties for sale | 928,181 | 1,042,910 | 1,147,597 | 1,221,986 |
| Current portion | 616,566 | 753,748 | 777,405 | 882,189 |
| Non-current portion | 311,615 | 289,162 | 370,192 | 339,797 |

In the period ended June 30, 2018, the change in the provision for loss on realization is summarized as follows:

| | Company and Consolidated |
|---------------------------------|--------------------------|
| Balance as at December 31, 2017 | (179,462) |

Consolidated Cash Flow

| | |
|--|------------------|
| Reclassification of land available for sale (Note 8.1) | (3,497) |
| Write-offs (a) | 20,663 |
| Balance as at June 30, 2018 | (162,296) |

(a) The value of write-offs refers to the respective units sold over the period.

The amount of properties for sale offered as guarantee for financial liabilities is described in Note 12.

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 6 to the financial statements as at December 31, 2017.

7. Other assets

| | Company | | Consolidated | |
|---|----------------|------------|----------------|------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Advances to suppliers | 5,235 | 2,081 | 6,435 | 5,358 |
| Recoverable taxes (IRRF, PIS, COFINS, among others) | 23,924 | 26,808 | 30,761 | 33,623 |
| Judicial deposits (Note 16) | 92,566 | 80,903 | 95,357 | 83,523 |
| Total other assets | 121,725 | 109,792 | 132,553 | 122,504 |
| Current portion | 33,389 | 47,640 | 42,026 | 58,332 |
| Non-current portion | 88,336 | 62,152 | 90,527 | 64,172 |

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8. Non-current assets held for sale

8.1 Land available for sale

The changes in land available for sale are summarized as follow:

| | Cost | Company Provision for impairment | Net balance | Cost | Consolidated Provision for impairment | Net balance |
|--|----------------|---|------------------------|----------------|--|------------------------|
| Balance as at December 31, 2017 | 113,824 | (68,827) | 44,997 | 233,522 | (131,170) | 102,352 |
| Reclassification to Properties for Sale (Note 6) | (40,262) | 3,497 | (36,765) | (40,262) | 3,497 | (36,765) |
| Additions (Note 23) | 237 | - | 237 | 274 | - | 274 |
| Reversals/ Write-offs (a) | (11,481) | 33,924 | 22,443 | (127,916) | 96,267 | (31,649) |
| Balance as at June 30, 2018 | 62,318 | (31,406) | 30,912 | 65,618 | (31,406) | 34,212 |

(a) The amount of write-offs over the period mainly refers to the sale of land in June 2018, located in the city of Salvador, Bahia, through the SPEs Manhattan Residencial 02 and Manhattan Comercial 02, for the amount of R\$28,500, of which R\$12,060 was receivable in 24 months, and the remaining balance of R\$16,440 was to be settled within up to 45 days.

8.2 Non-current assets held for sale and profit or loss of discontinued operations

| | Company | | Consolidated | |
|--|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 06/30/2017 | 06/30/2018 | 06/30/2017 |
| Reversal of impairment loss (i) | - | 215,440 | - | 215,440 |
| Portion related to payable for sale of shares (iii) | - | (107,720) | - | (107,720) |
| Transaction costs | - | (9,545) | - | (9,545) |
| Impairment loss on Tenda's profit or loss | - | (22,780) | - | (22,780) |
| Tenda's profit or loss for the period ended June 30, 2017 (ii) | - | 22,780 | - | 22,780 |
| Profit or loss of discontinued operations | - | 98,175 | - | 98,175 |

(i) The measurement of non-current assets held for sale at the lower of the carrying value and the fair value less cost to sell. For the period ended May 4, 2017, the fair value of discontinued operations was adjusted, considering the weighted average price per share for the exercise of preemptive rights at R\$12.12.

(ii) Amount of profit or loss from discontinued operations, net of the eliminations related to intercompany transactions.

(iii) Amount of R\$107,720 related to the obligation to sell 50% of Construtora Tenda S.A.'s shares for the price of R\$8.13 per share, settled on May 4, 2017, reflected in the profit or loss of discontinued operations, in order to reflect the difference between the fair value of the group of assets held for sale and the effective selling price.

For the period ended May 4, 2017, the Company carried out the remeasurement of the fair value of the disposal group held for sale, related to Construtora Tenda S.A., considering the weighted average value per share for exercising preemptive rights traded over the period between March 17 and 31, 2017, as measurement basis, leading to the price of R\$12.12 per share, and, accordingly, valuing Construtora Tenda S.A. at R\$754,460.

The main line items of the statements of profit or loss and cash flow of the subsidiary Tenda are as follow:

| <u>Statement of profit or loss</u> | Period ended 05/04/2017 | <u>Cash flow</u> | Period ended 05/04/2017 |
|---|------------------------------------|-------------------------|------------------------------------|
| Net operating revenue | 404,737 | Operating activities | 51,959 |
| Operating costs | (269,144) | Investing activities | 48,663 |
| Operating expenses, net | (104,310) | Financing activities | 24,089 |
| | (5,723) | | |

| | |
|---------------------------------------|---------------|
| Depreciation and amortization | |
| Income from equity method investments | 269 |
| Financial income (expenses) | 101 |
| Income tax and social contribution | (4,519) |
| | 21,411 |
| Non-controlling interests | (1,369) |
| Net income for the year | 22,780 |

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9. Investments in subsidiaries and jointly controlled investees

(i) *Information on subsidiaries, jointly-controlled investees and associates*

| Subsidiaries: | Interest in capital - % | | Total assets | Total liabilities | Equity and advance for future capital increase | | Profit (loss) for the year | | |
|---|-------------------------|------------|-----------------|----------------------|--|------------|-------------------------------|------------|---|
| | 06/30/2018 | 12/31/2017 | | | 06/30/2018 | 06/30/2018 | 06/30/2018 | 06/30/2017 | |
| Gafisa SPE- 130 Emp. Imob. Ltda. | 100% | 100% | 79,257 | 11,556 | 67,701 | 69,956 | (2,255) | (8,463) | 6 |
| Gafisa SPE-111 Emp. Imob. Ltda. | 100% | 100% | 66,187 | 3,925 | 62,262 | 62,073 | 188 | (66) | 6 |
| Maraville Gafsa SPE Emp. Imob. Ltda. | 100% | 100% | 67,105 | 11,009 | 56,096 | 56,743 | (648) | 3,037 | 5 |
| Gafisa SPE-89 Emp. Imob. Ltda. | 100% | 100% | 57,850 | 6,820 | 51,030 | 51,214 | (183) | 21 | 5 |
| Gafisa SPE - 51 Emp. Imob. Ltda. | 100% | 100% | 48,449 | 2,503 | 45,946 | 45,968 | (22) | 208 | 4 |
| Gafisa SPE-127 Emp. Imob. Ltda. | 100% | 100% | 46,534 | 597 | 45,937 | 46,135 | (197) | (234) | 4 |

Consolidated Cash Flow

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| | | | | | | | | | | |
|---|---|------|------|----------------|---------------|---------------|--------|----------------|---------|---|
| Gafisa SPE - 72 Emp. Imob. Ltda. | - | 100% | 100% | 44,193 | 488 | 43,705 | 43,809 | (104) | 76 | 4 |
| Gafisa SPE 121 Emp. Imob. Ltda. | - | 100% | 100% | 45,640 | 1,952 | 43,688 | 44,372 | (684) | (552) | 4 |
| Gafisa SPE - 104 Emp. Imob. Ltda. | - | 100% | 100% | 123,939 | 80,726 | 43,213 | 40,744 | 2,469 | 1,039 | 4 |
| Gafisa SPE-122 Emp. Imob. Ltda. | - | 100% | 100% | 47,201 | 4,754 | 42,447 | 49,255 | (6,808) | 675 | 4 |
| Gafisa SPE-110 Emp. Imob. Ltda. | - | 100% | 100% | 40,692 | 818 | 39,874 | 40,084 | (210) | 54 | 3 |
| Gafisa SPE - 120 Emp. Imob. Ltda. | - | 100% | 100% | 37,976 | 534 | 37,442 | 37,469 | (27) | (35) | 3 |
| SPE Parque Ecoville Emp. Imob. Ltda. | - | 100% | 100% | 39,447 | 9,450 | 29,997 | 30,909 | (912) | (777) | 2 |
| Gafisa SPE-107 Emp. Imob. Ltda. | - | 100% | 100% | 29,526 | 5 | 29,521 | 29,522 | (2) | (5) | 2 |
| Gafisa SPE-134 Emp. Imob. Ltda. | - | 100% | 100% | 32,278 | 3,025 | 29,253 | 29,635 | (382) | 1,168 | 2 |
| Gafisa SPE- 129 Emp. Imob. Ltda. | - | 100% | 100% | 27,775 | 1,018 | 26,757 | 26,913 | (156) | (2,548) | 2 |
| Gafisa SPE-41 Emp. Imob. Ltda. | - | 100% | 100% | 26,604 | 10 | 26,594 | 26,581 | 13 | (4) | 2 |
| Gafisa SPE- 132 Emp. Imob. Ltda. | - | 100% | 100% | 38,693 | 14,593 | 24,100 | 24,142 | (43) | (1,325) | 2 |
| Verdes Pracas Incorp. Imobi. SPE Ltda. | - | 100% | 100% | 25,952 | 3,104 | 22,848 | 22,565 | 283 | 301 | 2 |
| Gafisa SPE-112 Emp. Imob. Ltda. | - | 100% | 100% | 21,925 | 95 | 21,830 | 21,831 | (1) | (3) | 2 |
| Gafisa SPE - 126 Emp. Imob. Ltda. | - | 100% | 100% | 19,538 | 13 | 19,525 | 19,548 | (23) | (737) | 1 |

Consolidated Cash Flow

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| | | | | | | | | | | |
|--|---|-------------|------|----------------|----------------|---------------|--------|----------------|---------|----------|
| Gafisa SPE 46 Emp. Imob. Ltda. | - | 100% | 100% | 17,763 | 172 | 17,591 | 17,557 | 34 | (337) | 1 |
| Edsp 88 Participações S.A. | - | 100% | 100% | 29,216 | 12,667 | 16,549 | 16,466 | 83 | 132 | 1 |
| Manhattan Square Em. Im. Res. 02 Ltda | - | 100% | 100% | 18,858 | 2,486 | 16,372 | 36,026 | (38) | - | 1 |
| Gafisa SPE 30 Emp. Imob. Ltda. | - | 100% | 100% | 16,487 | 204 | 16,283 | 16,276 | 6 | (75) | 1 |
| Gafisa SPE-92 Emp. Imob. Ltda. | - | 100% | 100% | 15,768 | 120 | 15,648 | 15,663 | (15) | 21 | 1 |
| Gafisa SPE-106 Emp. Imob. Ltda. | - | 100% | 100% | 15,596 | 5 | 15,591 | 15,596 | (5) | (1) | 1 |
| Gafisa Vendas Interm. Imobiliaria Ltda | - | 100% | 100% | 20,545 | 5,562 | 14,983 | 17,727 | (2,745) | (6,238) | 1 |
| Gafisa SPE 33 Emp. Imob. Ltda. | - | 100% | 100% | 196,324 | 182,539 | 13,785 | 13,480 | 305 | - | 1 |
| Gafisa SPE 71 Emp. Imob. Ltda. | - | 100% | 100% | 12,655 | 178 | 12,477 | 12,505 | (28) | (1,170) | 1 |
| Gafisa SPE 65 Emp. Imob. Ltda. | - | 100% | 100% | 11,320 | 284 | 11,036 | 11,014 | 22 | (651) | 1 |
| Gafisa SPE 36 Emp. Imob. Ltda. | - | 100% | 100% | 9,193 | 349 | 8,844 | 8,872 | (27) | (54) | 1 |
| Gafisa SPE-81 Emp. Imob. Ltda. | - | 100% | 100% | 9,288 | 872 | 8,416 | 8,440 | (24) | (161) | 1 |
| Manhattan Square Em. Im. Com. 02 Ltda | - | 100% | 100% | 9,487 | 1,233 | 8,254 | 17,958 | 30 | - | 1 |
| Gafisa SPE-38 Emp. Imob. Ltda. | - | 100% | 100% | 7,947 | 1 | 7,946 | 7,948 | (2) | 2 | 1 |
| Gafisa SPE-109 Emp. Imob. Ltda. | - | 65% | 65% | 7,233 | 57 | 7,176 | 7,181 | (5) | (34) | 1 |

Consolidated Cash Flow

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| | | | | | | | | | | |
|---------------------------------------|-----|------|------|------------------|----------------|------------------|-----------|-----------------|----------|-------------|
| Gafisa SPE-37 Emp. Imob. Ltda. | - | 100% | 100% | 7,118 | 483 | 6,635 | 6,663 | (28) | (83) | |
| Gafisa SPE-90 Emp. Imob. Ltda. | - | 100% | 100% | 8,501 | 2,075 | 6,426 | 6,470 | (44) | (1) | |
| Gafisa SPE - 123 Emp. Imob. Ltda. | - | 100% | 100% | 15,595 | 10,009 | 5,586 | 6,101 | (515) | (4,944) | |
| Gafisa SPE-87 Emp. Imob. Ltda. OCPC01 | - | 100% | 100% | 5,392 | 384 | 5,008 | 5,069 | (61) | (144) | |
| Adjustment – capitalized Other (*) | (a) | | | - | - | - | - | - | - | 2 |
| Subtotal Subsidiaries | | | | 52,531 | 9,452 | 43,079 | 48,004 | (8,092) | 5,756 | 4 |
| | | | | 1,453,578 | 386,127 | 1,067,451 | 1,114,484 | (20,853) | (16,152) | 1,08 |

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9. Investments in subsidiaries and jointly controlled investees --Continued

(i) Information on subsidiaries, jointly-controlled investees and associates --Continued

| Jointly-controlled investees: | Interest in capital - % | | Total assets | Total liabilities | Equity and advance for future capital increase | | Profit (loss) for the year | |
|--|-------------------------|------------|--------------|-------------------|--|------------|----------------------------|------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 06/30/2018 | 06/30/2018 | 12/31/2017 | 06/30/2018 | 06/30/2017 |
| Gafisa SPE-116 - Emp. Imob. Ltda. | 50% | 50% | 95,408 | 10,176 | 85,232 | 116,085 | (20,852) | (3,559) |
| Gafisa E Ivo Rizzo - SPE-47 Emp. Imob. Ltda. | 80% | 80% | 33,195 | 795 | 32,400 | 32,393 | 6 | 5 |
| Parque Arvores (b) Empr. Imob. Ltda. | 50% | 50% | 34,721 | 2,851 | 31,870 | 30,616 | 1,472 | 2,943 |
| Sítio Jatiuca Emp. - Imob. SPE Ltda | 50% | 50% | 31,868 | 3,022 | 28,846 | 28,143 | 702 | (9,805) |
| Varandas Grand (b) Park Emp. Im. Spe Ltda | 50% | 50% | 61,957 | 38,855 | 23,102 | 19,858 | 798 | (2,478) |
| FIT 13 SPE Emp. - Imobiliários Ltda. | 50% | 50% | 23,158 | 2,174 | 20,984 | 20,885 | 98 | (74) |
| Atins Emp. Imob.s - Ltda. | 50% | 50% | 27,685 | 7,689 | 19,996 | 18,998 | 998 | (23) |
| Performance - Gafisa General Severiano Ltda | 50% | 50% | 11,686 | 200 | 11,486 | 11,371 | 114 | 20 |
| Other (*) (b) | 50% | 50% | 135,409 | 71,547 | 63,862 | 84,740 | (1,890) | (879) |

Consolidated Cash Flow

| | | | | | | | | | | |
|--|--|--|--|----------------|----------------|----------------|---------|-----------------|----------|--|
| Subtotal Jointly-controlled investees | | | | | | | | | | |
| | | | | 455,087 | 137,309 | 317,778 | 363,089 | (18,554) | (13,850) | |

Associates:

| | | | | | | | | | | |
|--------------------|------------|-----|------------------|------------------|------------------|-----------|------------------|-----------|--|--|
| Alphaville | | | | | | | | | | |
| Urbanismo S.A. (e) | 30% | 30% | 2,098,027 | 2,529,361 | (431,335) | (141,290) | (290,045) | (223,050) | | |
| Citta Ville SPE | | | | | | | | | | |
| Emp. Imob. Ltda. - | 50% | 50% | 17,578 | 4,672 | 12,906 | 12,555 | 368 | (1,982) | | |
| Other (*) | | | 1,144 | 21 | 1,123 | 1,119 | 6 | 14 | | |

| | | | | | | | | | | |
|--------------------------------|--|--|--|------------------|------------------|------------------|-----------|------------------|-----------|--|
| Subtotal Associates | | | | 2,116,749 | 2,534,054 | (417,306) | (127,616) | (289,671) | (225,018) | |
|--------------------------------|--|--|--|------------------|------------------|------------------|-----------|------------------|-----------|--|

| | | | | | | | | | | |
|---|--|--|--|------------------|------------------|----------------|-----------|------------------|-----------|--|
| Subtotal subsidiaries, jointly-controlled investees and associates | | | | 4.025.414 | 3.057.490 | 967.923 | 1,349,957 | (329,078) | (255,020) | |
|---|--|--|--|------------------|------------------|----------------|-----------|------------------|-----------|--|

Goodwill based on
inventory surplus

(Note 9.iii) -
Goodwill from
remeasurement of
investment in
associate (c)

Total investments

(*)Includes companies with investment balances below
R\$ 5,000.

| | Interest in capital - % | | Total assets | Total liabilities | Equity and advance for future capital increase | | Profit (loss) for the year | | Inve | |
|--|-------------------------|------------|-----------------|----------------------|--|------------|-------------------------------|------------|----------------|------------|
| | 06/30/2018 | 12/31/2017 | | | 06/30/2018 | 06/30/2018 | 06/30/2018 | 06/30/2017 | | 06/30/2018 |
| Provision for net capital deficiency (d): | | | | | | | | | | |
| Reserva das Palmeiras Incorp. SPE Ltda. | 100% | 100% | 880 | 4,034 | (3,154) | 1,597 | (4,751) | (187) | (3,154) | |
| Manhattan Square Em. Im. Res. 01 Ltda | 50% | 50% | 3,589 | 7,141 | (3,552) | (2,481) | (723) | - | (1,771) | |
| Gafisa SPE 128 Emp. | 100% | 100% | 49,138 | 50,645 | (1,507) | (1) | (1,506) | (1) | (1,507) | |

| | | | | | | | | | |
|--|-----|-----|---------------|---------------|-----------------|---------|----------------|---------|----------------|
| Imob. Ltda. Manhattan Square Em. Im. Com. 01 Ltda | 50% | 50% | 4,298 | 6,414 | (2,116) | (1,573) | (100) | (743) | (1,000) |
| Other (*) | | | 149 | 1,045 | (896) | (2,252) | 4,425 | (6,352) | (896) |
| Total provision for net capital deficiency | | | 58,054 | 69,279 | (11,225) | (4,710) | (2,655) | (7,283) | (8,352) |
| Total Income from equity method investments | | | | | | | | | |

(*)Includes companies with investment balances below (R\$ 5,000).

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9. Investments in subsidiaries and jointly controlled investees --Continued

(a) Financial charges of the Company not appropriated to the profit or loss of subsidiaries, as required by paragraph 6 of OCPC01.

(b) The Company recorded an expense of R\$791 in Income arising from equity method investments for the period ended June 30, 2018 related to the recognition, by jointly-controlled entities, of prior year adjustments, in accordance with the ICPC09 (R2) – Individual, Separate and Consolidated Financial Statements and the Equity Method of Accounting.

(c) Amount related to the goodwill arising from the remeasurement of the portion of the remaining investment of 30% in the associate AUSA, in the amount of R\$273,900.

(d) The provision for net capital deficiency is recorded under the heading “Other payables” (Note 15).

(e) In view of the net capital deficiency of AUSA, and in line with CPC 18 (R2) – Investments in Associates, Subsidiaries and Joint Ventures, the Company discontinued the recognition of its interest in future losses after reducing to zero the carrying amount of the 30% interest.

(ii) *Information on significant investees*

**Significant investee: Other investees:
Subsidiaries**

Associates

| | Alphaville Urbanismo S.A. | | Jointly-controlled investees | | | | | |
|--|--------------------------------------|-------------------|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Cash and cash equivalents | Not available | 43,478 | | 10,645 | | 49,912 | 890 | 773 |
| Current assets | Not available | 1,049,221 | 1,174,291 | 1,499,490 | 410,086 | 499,438 | 18,719 | 18,826 |
| Non-current assets | Not available | 1,195,723 | 279,287 | 294,787 | 45,001 | 47,030 | 3 | 4 |
| Current liabilities | Not available | 413,469 | 313,963 | 590,836 | 116,272 | 149,100 | 2,730 | 2,923 |
| Non-current liabilities | Not available | 1,947,452 | 72,164 | 88,956 | 21,037 | 34,280 | 1,963 | 2,233 |
| | 06/30/2018 | 06/30/2017 | 06/30/2018 | 06/30/2017 | 06/30/2018 | 06/30/2017 | 06/30/2018 | 06/30/2017 |
| Net revenue | 106,139 | 111,603 | 73,693 | 74,754 | 31,996 | 22,806 | 360 | (2,844) |
| Operating costs | Not available | n/a | (88,825) | (68,590) | (42,366) | (25,760) | (353) | 1,417 |
| Depreciation and Amortization | Not available | n/a | (694) | (259) | (3) | (391) | - | - |
| Financial income (expenses) | Not available | n/a | (3,425) | (1,959) | (2,816) | (4,798) | 1 | 6 |
| Income tax and social contribution | Not available | n/a | (1,666) | (2,280) | (932) | (395) | (20) | (17) |
| Profit (loss) from Continuing Operations | (290,045) | (223,050) | (20,853) | (16,152) | (18,554) | (13,850) | 374 | (1,968) |

(iii) *Changes in investments***Company Consolidated**

| | | |
|---|------------------|----------------|
| Balance as at December 31, 2017 | 1,598,153 | 479,126 |
| Income from equity method investments | (30,051) | (9,719) |
| Capital contribution (decrease) | 2,670 | 2,670 |
| Transfer of investments with net capital deficiencies | 3,154 | - |
| Dividends receivable | (5,000) | (5,023) |
| Write-off of goodwill based on inventory surplus (Note 9.i) | (462) | - |
| Reversal of impairment of property of subsidiary | (29,350) | - |
| Other investments | (26) | (67) |
| Balance as at June 30, 2018 | 1,539,088 | 466,987 |

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 9 to the financial statements as at December 31, 2017.

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10. Property and equipment

During the period ended June 30, 2018, the changes in property and equipment items are summarized below.

| Type | Company | | | | Consolidated | | | | |
|--|---------------|--------------|----------------|------------------------------|---------------|---------------|--------------|----------------|------------------------------|
| | 12/31/2017 | Addition | Write-off | 100% depreciated items | 06/30/2018 | 12/31/2017 | Addition | Write-off | 100% depreciated items |
| Cost | | | | | | | | | |
| Hardware | 9,567 | 1,305 | (117) | (2,486) | 8,269 | 9,729 | 1,349 | (109) | (2,512) |
| Leasehold improvements and installations | 5,166 | 29 | (60) | - | 5,135 | 5,272 | 28 | (60) | - |
| Furniture and fixtures | 675 | - | - | (20) | 655 | 907 | - | - | (104) |
| Machinery and equipment | 2,640 | - | - | - | 2,640 | 2,640 | - | - | - |
| Sales stands | 9,547 | 3,860 | (1,080) | (172) | 12,155 | 13,881 | 5,241 | (1,080) | (1,579) |
| | 27,595 | 5,194 | (1,257) | (2,678) | 28,854 | 32,429 | 6,618 | (1,249) | (4,195) |
| Accumulated depreciation | | | | | | | | | |
| Hardware | (1,283) | (1,594) | 101 | 2,486 | (290) | (1,291) | (1,615) | 101 | 2,512 |

Consolidated Cash Flow

| | | | | | | | | | |
|--|---------|---------|-------|-------|---------|----------|---------|-------|-------|
| Leasehold improvements and installations | (1,631) | (259) | 60 | - | (1,830) | (1,677) | (269) | 60 | - |
| Furniture and fixtures | (419) | (34) | - | 20 | (433) | (632) | (39) | - | 104 |
| Machinery and equipment | (1,872) | (132) | - | - | (2,004) | (1,872) | (132) | - | - |
| Sales stands | (2,671) | (2,139) | 1,080 | 172 | (3,558) | (4,615) | (2,688) | 1,080 | 1,579 |
| | (7,876) | (4,158) | 1,241 | 2,678 | (8,115) | (10,087) | (4,743) | 1,241 | 4,195 |
| Total property and equipment | 19,719 | 1,036 | (16) | - | 20,739 | 22,342 | 1,875 | (8) | - |

The other explanations related to this note were not subject to material changes in relative to the disclosures in Note 10 to the financial statements as at December 31, 2017.

11. Intangible assets

During the period ended June 30, 2018, the changes in intangible asset items were as summarized below.

| | Company | | | | | 06/30/2018 | |
|--------------------------------|---------------|--------------|------------|----------------|----------|----------------------|---------------|
| | 12/31/2017 | | | | | 100% amortized items | Balance |
| | Balance | Addition | Write-down | Amortization | | | |
| Software – Cost | 31,931 | 1,424 | - | - | (24) | | 33,331 |
| Software – Amortization | (14,501) | - | - | (3,523) | 24 | | (18,000) |
| Other | - | 1,018 | - | (286) | - | | 732 |
| Total intangible assets | 17,430 | 2,442 | - | (3,809) | - | | 16,063 |

| | Consolidated | | | | | 06/30/2018 | |
|-------------------------|--------------|----------|------------|--------------|------|----------------------|----------|
| | 12/31/2017 | | | | | 100% amortized items | Balance |
| | Balance | Addition | Write-down | Amortization | | | |
| Software – Cost | 32,658 | 1,424 | - | - | (24) | | 34,058 |
| Software – Amortization | (14,965) | - | - | (3,634) | 24 | | (18,575) |

| | | | | | | |
|--------------------------------|---------------|--------------|---|----------------|---|---------------|
| Other | 587 | 1,018 | - | (286) | - | 1,319 |
| Total intangible assets | 18,280 | 2,442 | - | (3,920) | - | 16,802 |

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 11 to the financial statements as at December 31, 2017.

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12. Loans and financing

| Type | Maturity | Annual interest rate | Company | | Consolidated | |
|---|--------------------------|--|----------------|------------|----------------|------------|
| | | | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| | | 8.30% to 14.19% + TR | | | | |
| National Housing System - SFH /SFI | August 2018 to July 2021 | 12.87% and 143% of CDI | 515,860 | 598,047 | 594,917 | 733,103 |
| Certificate of Bank Credit - CCB (i) | June 2019 to June 2021 | 135% of CDI 2.5%/ 3%/ 4.25%/ 5%+CDI | 146,190 | 164,083 | 146,190 | 164,082 |
| Total loans and financing (Note 20.i.d, 20.ii.a, 20.iii and 30.ii) | | | 662,050 | 762,130 | 741,107 | 897,185 |
| Current portion | | | 188,342 | 386,605 | 203,206 | 442,073 |
| Current portion – reclassification for non-fulfillment of covenant | | | 51,938 | 39,000 | 51,938 | 39,000 |
| Current portion | | | 240,280 | 425,605 | 255,144 | 481,073 |
| Non-current portion | | | 421,770 | 336,525 | 485,963 | 416,112 |

Consolidated Cash Flow

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The current and non-current portions have the following maturities:

| Maturity | Company | | Consolidated | |
|----------|----------------|------------|----------------|------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| 2018 | 135,055 | 425,605 | 147,148 | 481,073 |
| 2019 | 162,320 | 235,076 | 205,049 | 287,227 |
| 2020 | 247,193 | 92,118 | 271,353 | 116,799 |
| 2021 | 117,482 | 9,331 | 117,557 | 12,086 |
| | 662,050 | 762,130 | 741,107 | 897,185 |

In line with the conditions of the investor's subscription commitment, the Company renegotiated with the creditors the postponement of maturing debt in the amount of R\$456,316 from 2018 and 2019 to 2020 and 2021, which was ratified through the Board of Directors' approval of the capital increase on February 28, 2018 (Note 18.1).

The Company and its subsidiaries have restrictive covenants applicable to certain loans and financing that limit their ability to perform certain actions, such as issuing debt, and may require the acceleration or refinancing of loans if the Company does not fulfill such covenants. In view of the breach of the covenants of a CCB transaction, in relation to which the Company negotiated a waiver with the creditor, who agreed to the breach of net indebtedness (Note 31 (ii)), the non-current portions of this transaction were reclassified to the short term in the amount of R\$51,938. The Company analyzed the other debt agreements and did not identify any impact on cross-covenants in relation to such breach.

The ratios and minimum and maximum amounts required under restrictive covenants for loan and financing transactions are as follow:

| | 06/30/2018 | 12/31/2017 |
|--|-------------|------------|
| Loans and financing | | |
| Net debt cannot exceed 70% of equity plus noncontrolling interests (a) | 82.75% | 126.08% |
| Total accounts receivable ⁽¹⁾ plus inventory required to be below zero or 2.0 times over venture debt ⁽²⁾ | 4.48 times | 3.62 times |
| Total accounts receivable ⁽¹⁾ plus inventory of completed units required to be below zero or 2.0 times over net debt less venture debt ⁽²⁾ | 11.49 times | 7.51 times |
| Total debt, less venture debt, less cash and cash equivalents and short term investments ⁽³⁾ , cannot exceed 75% of equity plus non-controlling interests | 17.27% | 29.54% |
| Total receivables ⁽¹⁾ plus unappropriated income plus total inventory of completed units required to be 1.5 time over the net debt plus payable for | 2.07 times | 1.93 time |

purchase of properties plus unappropriated cost

Total accounts receivable⁽¹⁾ plus total inventory required to be below zero or

2.0 times over net debt

3.55 times

2.77 times

(1) Total receivables, whenever mentioned, refers to the amount reflected in the Statement of Financial Position plus the amount not yet recognized according to PoC.

(2) Venture debt and secured guarantee debt refer to SFH debts, defined as the sum of all disbursed borrowing contracts for which funds were provided by the SFH.

(3) Cash and cash equivalents and short term investments refer to cash and cash equivalents and marketable securities.

(a) For the year ended December 31, 2017, the covenant limit is 100%, according to the waiver obtained from the creditor.

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12. Loans and financing --Continued

The following table shows the summary of financial expenses and charges and the capitalized portion within the line item “Properties for sale”.

| | Company | | Consolidated | |
|--|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 06/30/2017 | 06/30/2018 | 06/30/2017 |
| Total financial charges for the year | 42,587 | 85,709 | 52,172 | 98,763 |
| Capitalized financial charges (Note 30.i) | (4,618) | (23,616) | (16,643) | (44,104) |
| Subtotal (Note 24) | 37,969 | 62,093 | 35,529 | 54,659 |
| Financial charges included in | | | | |
| “Properties for sale”: | | | | |
| Opening balance | 290,631 | 329,651 | 301,025 | 343,231 |
| Capitalized financial charges | 4,618 | 23,616 | 16,643 | 44,104 |
| Charges recognized in profit or loss (Note 23) | (59,584) | (43,680) | (67,814) | (64,800) |
| Closing balance (Note 6) | 235,665 | 309,587 | 249,854 | 322,535 |

The recorded amount of properties for sale offered as guarantees for loans, financing and debentures is R\$662,297 (R\$796,800 as at December 31, 2017).

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 12 to the financial statements as at December 31, 2017.

13. Debentures

| Program/placement | Principal - R\$ | Annual interest | Final maturity | Company and | |
|--|-----------------|-----------------|----------------|----------------------------|----------------|
| | | | | Consolidated 06/30/2018 | 12/31/2017 |
| Ninth placement (i) | 23,853 | CDI + 3.00% | January 2021 | 23,138 | 49,877 |
| Tenth placement (ii) | 36,667 | IPCA + 8.37% | January 2021 | 46,570 | 71,011 |
| Eleventh placement – ₣ series A (iii) | 80,502 | CDI + 5.25% | February 2020 | 79,809 | 86,825 |
| Twelfth placement (iv) (a) | 75,402 | CDI + 3.75% | July 2020 | 74,146 | - |
| Total debentures (Nota 20.i.d, 20.ii.a, 20.iii and 30.ii) | | | | 223.663 | 207.713 |
| Current portion | | | | 21,875 | 88,177 |
| Non-current portion | | | | 201,788 | 119,536 |

(a) On May 21, 2018, the Company approved the Twelfth Private Placement of Non-convertible Debentures, with general guarantee, in a sole series in the total amount of R\$76,000, with final maturity in July 2020. The proceeds from the placement will be used for the development of select real estate ventures, and are guaranteed by the conditional sale of real estate receivables and the purchase of completion bonds related to a specific venture. The face value of the Placement will accrue interest at the cumulative variations of the Interbank Deposit (DI) rate plus a surcharge equivalent to 3.75% p.a..

In the period ended June 30, 2018, the Company made the following payments:

| | Face Value placement | Interest payable | Total amortization |
|-------|----------------------|------------------|--------------------|
| (i) | 26,342 | 1,848 | 28,190 |
| (ii) | 18,333 | 9,129 | 27,462 |
| (iii) | 7,307 | 4,801 | 12,108 |
| (iv) | 598 | 183 | 781 |
| | 52,580 | 15,961 | 68,541 |

The maturities of current and non-current installments are as follows:

| Maturity | Company and Consolidated 06/30/2018 | 12/31/2017 |
|-----------------|--|-------------------|
| 2018 | 12,088 | 88,177 |
| 2019 | 38,930 | 51,530 |
| 2020 | 138,266 | 68,006 |
| 2021 | 34,379 | - |
| | 223,663 | 207,713 |

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13. Debentures--Continued

In line with the conditions applicable to the investor's subscription commitment, the Company renegotiated with the creditors the postponement of debt maturities from 2018 and 2019 to 2020 and 2021, which was ratified through the Board of Directors' approval of the capital increase on February 28, 2018 (Note 18.1).

The Company has complied with the restrictive covenants of debentures up to the reporting date of this quarterly information. The ratios and the minimum and maximum amounts required under such restrictive covenant are as follows:

| | 06/30/2018 | 12/31/2017 |
|--|-------------------|-------------------|
| Ninth placement | | |
| Total account receivable ⁽¹⁾ plus inventory required to be below zero or 2.0 times over net debt | 3.55 times | 2.77 times |
| Net debt cannot exceed 100% of equity plus noncontrolling interests | 82.75% | 126.08% |
| Tenth placement | | |
| Total account receivable ⁽¹⁾ plus inventory required to be below zero or 2.0 times over net debt less venture debt ⁽²⁾ | 16.99 times | 11.83 times |
| Total debt less venture debt ⁽²⁾ , less cash and cash equivalents and short term investments ⁽³⁾ , cannot exceed 75% of equity plus noncontrolling interests | 17.27% | 29.54% |

(1) Total receivables, whenever mentioned, refers to the amount reflected in the Statement of Financial Position plus the amount not yet recognized according to the PoC.

(2) Venture debt and secured guarantee debt refer to SFH debts, defined as the sum of all disbursed borrowing contracts for which funds were provided by SFH.

(3) Cash and cash equivalents and short term investments refer to cash and cash equivalents and marketable securities.

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 13 to the financial statements as at December 31, 2017.

14. Obligations assumed on assignment of receivables

The transactions related to the assignment of the receivable portfolio are as follow:

| | Company | | Consolidated | |
|---|---------------|---------------|---------------|---------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Obligation CCI June/2011 | 453 | 769 | 1,013 | 1,502 |
| Obligation CCI December/2011 | 422 | 1,729 | 422 | 1,827 |
| Obligation CCI July/2012 | 15 | 29 | 15 | 29 |
| Obligation CCI November/2012 | - | - | 2,409 | 2,491 |
| Obligation CCI December/2012 | 3,207 | 3,796 | 3,207 | 3,796 |
| Obligation CCI November/2013 | 734 | 876 | 2,499 | 2,850 |
| Obligation CCI November/2014 | 1,438 | 1,772 | 2,123 | 3,191 |
| Obligation CCI December/2015 | 4,263 | 5,126 | 9,041 | 10,523 |
| Obligation CCI March/2016 | 9,161 | 10,463 | 9,876 | 11,287 |
| Obligation CCI May/2016 | 6,162 | 7,623 | 7,977 | 9,548 |
| Obligation CCI August/2016 | 7,702 | 7,525 | 7,821 | 7,574 |
| Obligation CCI December/2016 | 10,319 | 13,710 | 10,600 | 14,158 |
| Obligation CCI March/2017 | 13,838 | 15,357 | 14,057 | 15,487 |
| Obligation FIDC | - | 37 | 39 | 130 |
| Total obligations assumed on assignment of receivables | | | | |
| (Note 20.i.d and 20.ii.a) | 57,714 | 68,812 | 71,099 | 84,393 |

| | | | | |
|--------------------|---------------|--------|---------------|--------|
| Current portion | 21,468 | 23,953 | 27,720 | 31,001 |
| Non-current potion | 36,246 | 44,859 | 43,379 | 53,392 |

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14. Obligations assumed on assignment of receivables --Continued

The current and non-current portions have the following maturities:

| Maturity | Company | | Consolidated | |
|-----------------|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| 2018 | 10,640 | 23,953 | 14,936 | 31,001 |
| 2019 | 17,064 | 16,588 | 20,493 | 20,042 |
| 2020 | 12,163 | 11,645 | 14,812 | 14,068 |
| 2021 | 7,425 | 7,299 | 9,279 | 8,967 |
| 2022 onwards | 10,422 | 9,327 | 11,579 | 10,315 |
| | 57,714 | 68,812 | 71,099 | 84,393 |

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 14 to the financial statements as at December 31, 2017.

15. Other payables

Company

Consolidated

| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
|---|---------------|---------------|----------------|----------------|
| Cancelled contract payables | 42,116 | 42,976 | 63,309 | 61,367 |
| Warranty provision | 22,777 | 26,070 | 22,777 | 26,070 |
| Long term PIS and COFINS (deferred and payable) | 7,397 | 3,627 | 8,979 | 5,446 |
| Provision for net capital deficiency (Note 9.i.d) | 8,390 | 2,630 | 2,835 | 2,063 |
| Long term suppliers (Note 20.i.d) | 3,131 | 2,324 | 3,878 | 3,187 |
| Share-based payment - Phantom Shares (Note 18.3) | 3,561 | 4,060 | 3,561 | 4,060 |
| Other liabilities | - | 9,001 | 1,258 | 9,288 |
| Total other payables | 87,372 | 90,688 | 106,597 | 111,481 |
| Current portion | 66,309 | 83,647 | 85,121 | 104,386 |
| Non-current portion | 21,063 | 7,041 | 21,476 | 7,095 |

16. Provisions for legal claims and commitments

In the period ended June 30, 2018, the changes in the provision are summarized as follows:

| Company | Civil lawsuits | Tax proceedings | Labor claims | Total |
|--|-----------------------|------------------------|---------------------|----------------|
| Balance as at December 31, 2017 | 138,481 | 759 | 56,203 | 195,443 |
| Additional provision (Note 23) | 21,024 | 8 | 6,491 | 27,523 |
| Payment and reversal of unused provision (i) | (31,371) | (71) | (10,537) | (41,979) |
| Balance as at June 30, 2018 | 128,134 | 696 | 52,157 | 180,987 |
| Current portion | 75,772 | 696 | 16,224 | 92,692 |
| Non-current portion | 52,362 | - | 35,933 | 88,295 |
| Consolidated | Civil lawsuits | Tax proceedings | Labor claims | Total |
| Balance as at December 31, 2017 | 138,636 | 759 | 58,982 | 198,377 |
| Additional provision (Note 23) | 21,024 | 8 | 6,491 | 27,523 |
| Payment and reversal of unused provision (i) | (31,370) | (71) | (11,251) | (42,692) |
| Balance as at June 30, 2018 | 128,290 | 696 | 54,222 | 183,208 |
| Current portion | 75,772 | 696 | 16,224 | 92,692 |
| Non-current portion | 52,518 | - | 37,998 | 90,516 |

(i) Of this amount, R\$10,000 refers to the payment of an arbitration case and R\$5,700 refers to the payment of a lawsuit related to construction defect in a venture which initial liability rests with a former shareholder of the Company.

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16. Provisions for legal claims and commitments --Continued

(a) Civil lawsuits, tax proceedings and labor claims

As of June 30, 2018, the Company and its subsidiaries deposited in court the amount of R\$92,566 (R\$80,903 in 2017) in the individual financial statements, and R\$95,357 (R\$83,523 in 2017) in the consolidated financial statements (Note 7).

| | Company | | Consolidated | |
|-----------------------|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Civil lawsuits | 47,873 | 40,837 | 49,368 | 42,147 |
| Tax proceedings | 29,750 | 24,679 | 30,626 | 25,500 |
| Labor claims | 14,943 | 15,387 | 15,363 | 15,876 |
| Total (Note 7) | 92,566 | 80,903 | 95,357 | 83,523 |

(i) Lawsuits with a likelihood of loss considered possible

As at June 30, 2018, the Company and its subsidiaries are aware of other civil, labor and tax lawsuits and risks. Based on the history of probable lawsuits and a specific analysis of the main claims, the

measurement of the claims with a likelihood of loss considered possible amounted to R\$337,318 (R\$350,843 in 2017) in the Company's financial statements and R\$340,714 (R\$357,089 in 2017) in the consolidated financial statements, based on the average past outcomes adjusted to reflect current estimates. The Company's Management believes it is not necessary to recognize a provision for any eventual losses.

| | Company | | Consolidated | |
|-----------------|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Civil lawsuits | 250,383 | 251,341 | 250,426 | 251,402 |
| Tax proceedings | 47,004 | 45,150 | 47,204 | 45,240 |
| Labor claims | 39,931 | 54,352 | 43,084 | 60,447 |
| Total | 337,318 | 350,843 | 340,714 | 357,089 |

(b) Payables related to the completion of real estate ventures

There was no material change relative to the information disclosed in Note 16(i)(b) to the financial statements as at December 31, 2017.

(c) Other commitments

In addition to the commitments mentioned in Notes 6, 12 and 13, the Company has commitments related to the rental of two commercial properties where its facilities are located, at a monthly cost of R\$393 indexed to the IGP-M/FGV variation. The rental term is from one to eight years and there is a fine in case of contract cancellation corresponding to six months' rent or in proportion to the period remaining to the contract's maturity time. The estimated minimum future payments for commercial property rentals (cancellable leases) totals R\$30,539, considering the period remaining to the contract's maturity, as follows.

| Payment estimate | Consolidated |
|-------------------------|---------------------|
| | 06/30/2018 |
| 2018 | 2,358 |
| 2019 | 4,926 |
| 2020 | 5,123 |
| 2021 | 5,328 |
| 2022 onwards | 12,804 |

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 16 to the financial statements as at December 31, 2017.

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17. Payables for purchases of properties and advances from customers

| | Maturity | Company | | Consolidated | |
|--|-----------------------------|-------------------|-------------------|---------------------|-------------------|
| | | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Payables for purchase of properties | July 2018 to September 2022 | 117,942 | 104,361 | 130,985 | 118,201 |
| Adjustment to present value | | (17,615) | (9,718) | (18,207) | (10,352) |
| Advances from customers | | | | | |
| Development and sales | | 45,758 | 61,039 | 55,235 | 63,748 |
| Barter transaction - Land (Note 30) | | 113,349 | 113,608 | 163,246 | 137,237 |
| Total payables for purchases of properties and advances from customers (Notes 20.i.d and 20.ii.a) | | 259,434 | 269,290 | 331,259 | 308,834 |
| Current portion | | 112,751 | 132,098 | 148,536 | 156,457 |
| Non-current portion | | 146,683 | 137,192 | 182,723 | 152,377 |

The current and non-current portions have the following maturities:

| Maturity | Company | | Consolidated | |
|-----------------|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |

| | | | | |
|--------------|----------------|---------|----------------|---------|
| 2018 | 82,353 | 132,098 | 109,826 | 156,457 |
| 2019 | 53,300 | 61,212 | 72,759 | 67,632 |
| 2020 | 45,246 | 40,771 | 58,008 | 40,987 |
| 2021 | 30,955 | 19,553 | 37,291 | 19,553 |
| 2022 onwards | 47,580 | 15,656 | 53,375 | 24,205 |
| | 259,434 | 269,290 | 331,259 | 308,834 |

18. Equity

18.1. Capital

On February 28, 2018, the Board of Directors partially ratified the capital increase approved at the Extraordinary Shareholders' Meeting held on December 20, 2017, in view of the subscription and full payment of 16,717,752 new common shares at a price per share of R\$15.00, of which R\$0.01 per share was allocated to capital, and R\$14.99 per share was allocated to the capital reserve, totaling R\$167 and R\$250,599, respectively.

Therefore, as at June 30, 2018, the Company's authorized and paid-in capital amounts to R\$2,521,319 (R\$2,521,152 in 2017), represented by 44,757,914 (28,040,162 in 2017) registered common shares, with no par value, of which 932,776 (938,044 in 2017) were held in treasury in both periods.

According to the Company's articles of incorporation, the capital may be increased without the need to make amendments to it, upon a resolution by the Board of Directors, which shall set the conditions for issuance within the limit of 71,031,876 (seventy one million thirty one thousand eight hundred and seventy six) common shares..

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18. Equity --Continued

18.1. Capital --Continued

In the period ended June 30, 2018 and year ended December 31, 2017 no treasury shares were purchased. Additionally, in the period ended June 30, 2018, the Company transferred 5,268 shares (112,203 in 2017) related to the exercise of options under the stock option plan for common shares by the beneficiaries, for which it received a total amount of R\$0.4 (R\$818 in 2017).

| Type | GFS3 | Treasury shares | | Market value (*) R\$ | | Carrying value R\$ | |
|-------------------------|------------|-------------------------------------|------------------------------------|----------------------|------------|--------------------|------------|
| | | R\$ Weighted average price | % - on shares outstanding | thousand | thousand | thousand | thousand |
| Acquisition date | Amount (i) | | | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| 11/20/2001 | 44,462 | 38.9319 | 0.10% | 460 | 910 | 1,731 | 1,731 |
| Changes in 2013: | | | | | | | |
| Acquisitions | 1,372,096 | 51.9927 | 3.14% | 14,187 | 28,073 | 71,339 | 71,339 |
| Changes in 2014: | | | | | | | |
| Acquisitions | 3,243,947 | 35.5323 | 7.43% | 33,542 | 66,371 | 115,265 | 115,265 |
| Transfers | (405,205) | 43.3928 | -0.93% | (4,190) | (8,290) | (17,583) | (17,583) |

| | | | | | | | |
|-------------------------|----------------|----------------|--------------|--------------|----------|---------------|----------|
| Cancellations | (2,039,086) | 44.9677 | -4.67% | (21,084) | (41,720) | (91,693) | (91,693) |
| Changes in 2015: | | | | | | | |
| Acquisitions | 884,470 | 27.3124 | 2.03% | 9,145 | 18,096 | 24,157 | 24,157 |
| Transfers | (90,622) | 33.3473 | -0.21% | (937) | (1,854) | (3,022) | (3,022) |
| Cancellations | (2,225,020) | 33.3543 | -5.10% | (23,007) | (45,524) | (74,214) | (74,214) |
| Changes in 2016: | | | | | | | |
| Acquisitions | 334,020 | 26.0254 | 0.77% | 3,454 | 6,834 | 8,693 | 8,693 |
| Transfers | (68,814) | 31.2290 | -0.16% | (711) | (1,408) | (2,149) | (2,149) |
| Changes in 2017: | | | | | | | |
| Transfers | (112,203) | 30.6142 | -0.26% | (1,160) | (2,296) | (3,435) | (3,435) |
| Changes in 2018: | | | | | | | |
| Transfers | (5,268) | 30.5619 | -0.01% | (54) | - | (161) | - |
| Total | 932,776 | 31.0128 | 2.14% | 9,646 | 19,192 | 28,928 | 29,089 |

(*) Market value calculated based on the closing share price on June 30, 2018 at R\$10.34 (R\$20.46 in 2017) not considering the effects of occasional volatility.

(i) Amount shown adjusted by the reverse split of shares at the ratio of 13.483023074 to 1, performed on March 23, 2017.

The Company holds shares in treasury acquired in 2001 as guarantees for the enforcement of lawsuits (Note 16(a)(i)).

The change in the number of outstanding shares is as follows:

| | Common shares - In thousands |
|---|-------------------------------------|
| Outstanding shares as at December 31, 2017 | 26,972 |
| Subscription of shares | 16,718 |
| Change in shares held by the members of the management of the Company | (34) |
| Outstanding shares as at June 30, 2018 | 43,656 |
| Weighted average shares outstanding (Note 27) | 40,826 |

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18. Equity --Continued

18.2. Stock option plan

Expenses incurred in relation to the granting of stock options are recorded in the line item “General and administrative expenses” (Note 23) and showed the following effects on profit or loss for the periods ended June 30, 2018 and 2017:

| | 06/30/2018 | 06/30/2017 |
|--|-------------------|-------------------|
| Equity-settled stock option plan | 1,777 | 2,336 |
| Phantom Shares | (499) | (633) |
| Total option grant expenses (Note 23) | 1,278 | 1,703 |

The Company has a total of six stock option plans using common shares, launched in 2012, 2013, 2014, 2015, 2016 and 2018 which follows the rules established in the Stock Option Plan of the Company.

The granted options entitle their holders (beneficiaries) to purchase common shares of the Company’s capital, after periods that vary from one to four years of employment (a condition precedent for the exercise of the option) and expire six to ten years after the grant date.

The fair value of options is set on the grant date, and it is recognized as an expense in profit or loss (as counter-entry to equity) during the grace period of the plan, to the extent that services are provided by employees and management members.

The changes in options outstanding during the period ended June 30, 2018 and year ended December 31, 2017, which include their respective weighted average exercise prices, are as follow:

| | 06/30/2018 | | 2017 | |
|--|-------------------|---|-------------------|---|
| | Number of options | Weighted average exercise price (Reais) | Number of options | Weighted average exercise price (Reais) |
| Options outstanding at the beginning of the year | 841,172 | 16.99 | 957,358 | 28.50 |
| Options granted | 2,685,474 | 15.00 | - | - |
| Options exercised (i) | (10,973) | (0.09) | (112,203) | (14.65) |
| Options forfeited and amount adjustment due to the discontinued operations of Tenda, net | (13,934) | (0.09) | (3,983) | (21.07) |
| Options outstanding at the end of the period | 3,501,739 | 15.58 | 841,172 | 16.99 |

(i) In the period ended June 30, 2018, the amount received through exercised options was R\$0.4 (R\$818 in 2017).

Options outstanding and exercisable as at June 30, 2018, are as follow:

| Number of options | Options outstanding | | Options exercisable | |
|-------------------|---|---|---------------------|---|
| | Weighted average remaining contractual life (years) | Weighted average exercise price (Reais) | Number of options | Weighted average exercise price (Reais) |
| 3,501,739 | 3.35 | 15.58 | 640,044 | 16.98 |

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18. Equity --Continued

18.2. Stock option plan -- Continued

During the period ended June 30, 2018, the Company granted 2,685,474 options in connection with its stock option plans made up of common shares (no options were granted in 2017).

The models used by the Company for pricing granted options are the Binomial model for traditional options and the MonteCarlo model for options in the Restricted Stock Options format.

For period ended June 30, 2018 the fair value of the options granted totaled R\$12,807, determined based on the following assumptions:

| | |
|---|-------------|
| | 2018 |
| Pricing model | Binomial |
| Exercise price of options (R\$) | R\$15.00 |
| Weighted average price of options ((R\$) | R\$15.00 |
| Expected volatility (%) – (*) | 52% |
| Expected option life (years) | 4.6 years |
| Dividend income (%) | 1.98% |
| Risk-free interest rate (%) | 6.64% |

(*)The volatility was determined based on a regression analysis of the ratio of the share volatility of Gafisa S.A. to the Ibovespa index.

18.3. Share-based payment – Phantom Shares

The Company has a total of two cash-settled share-based payment plans with fixed terms and conditions, according to the plans approved by the Company, launched in 2015 and 2016.

As at June 30, 2018, the amount of R\$3,561 (R\$4,060 in 2017), related to the fair value of the phantom shares granted, is recognized in the line item “Other payables” (Note 15).

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 18 to the financial statements as at December 31, 2017.

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19. Income tax and social contribution

The reconciliation of the effective tax rate for the period ended June 30, 2018 and 2017 is as follows:

| | Company | | Consolidated | |
|--|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 06/30/2017 | 06/30/2018 | 06/30/2017 |
| Profit (loss) before income tax and social contribution, and statutory interest | (85,284) | (327,576) | (84,841) | (325,331) |
| Income tax calculated at the applicable rate - 34 % | 28,997 | 111,376 | 28,846 | 110,612 |
| Net effect of subsidiaries and ventures taxed based on the presumed profit and RET | - | - | (18,447) | (11,545) |
| Income from equity method investments | (20,880) | (33,196) | (3,362) | (24,429) |
| Stock option plan | (604) | (794) | (604) | (794) |
| Other permanent differences | (777) | (836) | (777) | (836) |
| Charges on payables to venture partners | (108) | (247) | 241 | (270) |
| Net effect on discontinued operations (a) | - | (25,413) | - | (25,413) |
| Recognized (unrecognized) tax credits | (6,628) | (50,890) | (7,561) | (49,620) |
| | - | - | (1,664) | (2,295) |
| Tax expenses - current | - | - | (1,664) | (2,295) |
| Tax income (expenses) - deferred | - | - | - | - |

(a) Effect attributable to discontinued operations not reflected in the base of profit before taxes, but with the effect of reducing the entity's tax base.

(i) Deferred income tax and social contribution

As at June 30, 2018 and December 31, 2017, deferred income tax and social contribution are from the following sources:

| | Company | | Consolidated | |
|---|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Assets | | | | |
| Provisions for legal claims | 61,536 | 66,451 | 62,291 | 67,448 |
| Temporary differences – Deferred PIS and COFINS | 14,231 | 10,117 | 14,231 | 10,117 |
| Provisions for realization of non-financial assets | 230,357 | 225,234 | 230,357 | 225,234 |
| Temporary differences – CPC adjustment | 24,704 | 20,613 | 24,704 | 20,613 |
| Other provisions | 22,963 | 23,397 | 22,964 | 23,479 |
| Income tax and social contribution loss carryforwards | 330,810 | 295,860 | 347,140 | 310,933 |
| | 684,601 | 641,672 | 701,687 | 657,824 |
| Unrecognized tax credits of continued operations (a) | (591,553) | (579,192) | (608,639) | (595,344) |
| | (591,553) | (579,192) | (608,639) | (595,344) |
| Liabilities | | | | |
| Discounts | (2,069) | (2,069) | (2,069) | (2,069) |
| Temporary differences –CPC adjustments | (106,742) | (104,321) | (106,742) | (104,321) |
| Differences between income taxed on a cash basis | (58,710) | (30,563) | (58,710) | (30,563) |
| and recorded on an accrual basis | (167,521) | (136,953) | (167,521) | (136,953) |
| Total net | (74,473) | (74,473) | (74,473) | (74,473) |

(a) Of this amount, R\$5,735 refers to the impact of the first-time adoption of CPC 48 as of January 1st, 2018 (Note 3).

The balances of income tax and social contribution loss carryforwards for offsetting are as follow:

| | Company | | | | | |
|--|-------------------|---|----------------|-----------------------|---|--------------|
| | Income tax | 06/30/2018 Social contribution | Total | Income tax | 12/31/2017 Social contribution | Total |
| Balance of income tax and social contribution loss carryforwards | 972,970 | 972,970 | - | 870,176 | 870,176 | - |
| Deferred tax asset (25%/9%) | 243,243 | 87,567 | 330,810 | 217,544 | 78,316 | 295,860 |
| Recognized deferred tax asset | 24,002 | 8,642 | 32,644 | 23,468 | 8,449 | 31,917 |
| Unrecognized deferred tax asset | 219,241 | 78,925 | 298,166 | 194,076 | 69,867 | 263,943 |

| | Consolidated | | | | | |
|--|---------------------|---|----------------|-----------------------|---|--------------|
| | Income tax | 06/30/2018 Social contribution | Total | Income tax | 12/31/2017 Social contribution | Total |
| Balance of income tax and social contribution loss carryforwards | 1,021,001 | 1,021,001 | - | 914,509 | 914,509 | - |
| Deferred tax asset (25%/9%) | 255,250 | 91,890 | 347,140 | 228,627 | 82,306 | 310,933 |
| Recognized deferred tax asset | 24,002 | 8,642 | 32,644 | 23,468 | 8,449 | 31,917 |
| Unrecognized deferred tax asset | 231,248 | 83,248 | 314,496 | 205,159 | 78,357 | 279,016 |

The other explanations related to this note were not subject to material changes relative to the disclosures in Note 19 to the financial statements as at December 31, 2017.

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20. Financial instruments

The Company and its subsidiaries engage in operations involving financial instruments. These instruments are managed through operational strategies and internal controls aimed at providing liquidity, return and safety. The use of financial instruments for hedging purposes is achieved through a periodical analysis of exposure to the risk that the management intends to cover (exchange, interest rate, etc.) which is submitted to the corresponding Management bodies for approval, and performance of the proposed strategy. The control policy consists of continuously monitoring the contracted conditions in relation to the prevailing market conditions. The Company and its subsidiaries do not use derivatives or any other risky assets for speculative purposes. The results from these operations are consistent with the policies and strategies devised by the Company's management. The Company and its subsidiaries operations are subject to the risk factors described below:

(i) Risk considerations

a) *Credit risk*

There was no significant change relative to the credit risks disclosed in Note 20(i)(a) to the financial statements as at December 31, 2017.

b) *Derivative financial instruments*

The Company holds derivative instruments to mitigate the risk arising from its exposure to the volatility of indices and interest rates recognized at fair value in the profit or loss for the year. Pursuant to its treasury policies, the Company does not own or issue derivative financial instruments other than for hedging purposes.

As at June 30, 2018, the Company has the following derivative contract aimed at hedging against interest rate fluctuations, with final maturity in July 2018.

| Swap agreements (Fixed for CDI) | Reais | Percentage | | Validity | | Gain (loss) not realized on derivative instruments - net | |
|------------------------------------|---|---------------------------------|---------------------------|------------|-------------|--|------------|
| | Face value | Original Index – asset position | Swap – liability position | Beginning | End | 06/30/2018 | 12/31/2017 |
| Banco Votorantim S.A. | 130,000 | CDI + 1.90% | 118% CDI | 07/22/2014 | 07/26/2018 | 250 | 404 |
| | Total derivative financial instruments (Note 20.i.d and Note 20.ii.a) | | | | | 250 | 404 |
| | | | | | Current | 250 | 404 |
| | | | | | Non-current | - | - |

During the period ended June 30, 2018, the income amount of R\$20 (R\$646 in 2017) in the individual and consolidated financial statements, which refers to net result of the interest swap transaction, arising from the payment of the amount of R\$154 and the negative change to market of R\$174, was recognized in the “financial income (expenses)” line in the statement of profit or loss for the year, allowing a correlation between the effect of such transactions and the interest rate fluctuations in the Company’s statement of financial position (Note 24).

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20. Financial instruments --Continued

(i) Risk considerations --Continued

b) *Derivative financial instruments* --Continued

The estimated fair value of derivative financial instruments purchased by the Company was determined based on information available in the market and specific valuation methodologies. However, considerable judgment was necessary to interpret market data to give the estimated fair value of each transaction, which may vary upon the financial settlement of transactions.

c) *Interest rate risk*

There was no significant change relative to the interest rate risk disclosed in Note 20(i)(c) to the financial statements as at December 31, 2017.

d) *Liquidity risk*

There was no significant change in relation to the liquidity risks disclosed in Note 20(i)(d) to the financial statements as at December 31, 2017.

The maturities of financial instruments in the form of loans, financing, suppliers, payables to venture partners and debentures are as follow:

| Period ended June 30, 2018 | Company | | | | Total |
|---|------------------|----------------|---------------|-------------------|------------------|
| | Less than 1 year | 1 to 3 years | 4 to 5 years | More than 5 years | |
| Liabilities | | | | | |
| Loans and financing (Note 12) | 240,280 | 421,770 | - | - | 662,050 |
| Debentures (Note 13) | 21,875 | 201,788 | - | - | 223,663 |
| Obligations assumed on assignment of receivables (Note 14) | 21,468 | 22,897 | 7,456 | 5,893 | 57,714 |
| Suppliers (Note 15 and Note 20.ii.a) | 77,746 | 3,131 | - | - | 80,877 |
| Payables for purchase of properties and advances from customers (Note 17) | 112,751 | 84,284 | 62,399 | - | 259,434 |
| | 474,120 | 733,870 | 69,855 | 5,893 | 1,283,738 |
| Assets | | | | | |
| Cash and cash equivalents and short term investments (Notes 4.1 and 4.2) | 200,964 | - | - | - | 200,964 |
| Trade accounts receivable (Note 5) | 458,056 | 125,348 | 46,521 | - | 629,925 |
| | 659,020 | 125,348 | 46,521 | - | 830,889 |

| Period ended June 30, 2018 | Consolidated | | | | Total |
|---|------------------|----------------|---------------|-------------------|------------------|
| | Less than 1 year | 1 to 3 years | 4 to 5 years | More than 5 years | |
| Liabilities | | | | | |
| Loans and financing (Note 12) | 255,144 | 485,963 | - | - | 741,107 |
| Debentures (Note 13) | 21,875 | 201,788 | - | - | 223,663 |
| Obligations assumed on assignment of receivables (Note 14) | 27,720 | 28,138 | 9,001 | 6,240 | 71,099 |
| Suppliers (Note 15 and Note 20.ii.a) | 94,632 | 3,878 | - | - | 98,510 |
| Payables for purchase of properties and advances from customers (Note 17) | 148,536 | 113,832 | 68,891 | - | 331,259 |
| | 547,907 | 833,599 | 77,892 | 6,240 | 1,465,638 |
| Assets | | | | | |
| Cash and cash equivalents and short term investments (Notes 4.1 and 4.2) | 212,897 | - | - | - | 212,897 |
| Trade accounts receivable (Note 5) | 562,072 | 136,053 | 59,146 | - | 757,271 |
| | 774,969 | 136,053 | 59,146 | - | 970,168 |

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20. Financial instruments --Continued

(i) Risk considerations --Continued

d) *Liquidity risk* --Continued

Fair value classification

The Company uses the same classification disclosed in Note 20(i)(d) to the financial statements as of December 31, 2017 to determine and disclose the fair value of financial instruments by the valuation technique.

The classification level of the fair value for financial instruments measured at fair value through profit or loss of the Company as of June 30, 2018 and December 31, 2017 is as follows:

| As of June 30, 2018 | Company | | | Consolidated | | |
|---------------------|---------|---------|---------|--------------|---------|---------|
| | Level 1 | Level 2 | Level 3 | Level 1 | Level 2 | Level 3 |
| | | | | | | |

| | | | | | | |
|---|---|---------|---|---|---------|---|
| Financial assets | | | | | | |
| Short-term investments (Note 4.2) | - | 197,199 | - | - | 198,736 | - |
| Derivative financial instruments (Note 20.i.b) | - | 250 | - | - | 250 | - |

| As of December 31, 2017 | Company | | | Consolidated | | |
|---|---------|---------|---------|--------------|---------|---------|
| | Level 1 | Level 2 | Level 3 | Level 1 | Level 2 | Level 3 |
| Financial assets | | | | | | |
| Short-term investments (Note 4.2) | - | 110,945 | - | - | 118,935 | - |
| Derivative financial instruments (Note 20.i.b) | - | 404 | - | - | 404 | - |

In the period ended June 30, 2018, there were no transfers between Levels 1 and 2 of the fair value classification, nor were there transfers between Levels 3 and 2 of the fair value classifications.

(ii) Fair value of financial instruments

a) *Fair value measurement*

The Company uses the same methods and assumptions disclosed in Note 20(ii)(a) to the financial statements as at December 31, 2017 to estimate the fair value of each financial instrument class for which the estimate of value is practicable.

The most significant carrying values and fair values of financial assets and liabilities as at June 30, 2018 and December 31, 2017, classified into Level 2 of the fair value classification, are as follow:

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20. Financial instruments —Continued

(ii) Fair value of financial instruments --Continued

a) *Fair value measurement* --Continued

| | Company | | | | Classification |
|--|----------------|------------|----------------|------------|----------------|
| | 06/30/2018 | | 12/31/2017 | | |
| | Carrying value | Fair value | Carrying value | Fair value | |
| Financial assets | | | | | |
| Cash and cash equivalents (Note 4.1) | 3,765 | 3,765 | 7,461 | 7,461 | (*) |
| Short term investments (Note 4.2) | 197,199 | 197,199 | 110,945 | 110,945 | (*) |
| Derivative financial instruments (Note 20(i)(b)) | 250 | 250 | 404 | 404 | (**) |
| Trade accounts receivable (Note 5) | 629,925 | 629,925 | 531,830 | 531,830 | (**) |
| Loans receivable (Note 21.1) | 24,129 | 24,129 | 22,179 | 22,179 | (**) |
| Financial liabilities | | | | | |
| Loans and financing (Note 12) | 662,050 | 696,320 | 762,130 | 806,977 | (**) |
| Debentures (Note 13) | 223,663 | 240,312 | 207,713 | 227,655 | (**) |
| Suppliers | 80,877 | 80,877 | 88,014 | 88,014 | (**) |
| Obligations assumed on assignment of receivables (Note 14) | 57,714 | 57,714 | 68,812 | 68,812 | (**) |

Consolidated Cash Flow

| | | | | | |
|--|----------------|----------------|---------|---------|------|
| Payables for purchases of properties and advances from customers (Note 17) | 259,434 | 259,434 | 269,290 | 269,290 | (**) |
| Loans payables (Note 21.1) | 12,306 | 12,306 | 10,511 | 10,511 | (**) |

| | Consolidated | | | | Classification |
|--|----------------|----------------|----------------|------------|----------------|
| | 06/30/2018 | | 12/31/2017 | | |
| | Carrying value | Fair value | Carrying value | Fair value | |
| Financial assets | | | | | |
| Cash and cash equivalents (Note 4.1) | 14,161 | 14,161 | 28,527 | 28,527 | (*) |
| Short term investments (Note 4.2) | 198,736 | 198,736 | 118,935 | 118,935 | (*) |
| Derivative financial instruments (Note 20(i)(b)) | 250 | 250 | 404 | 404 | (**) |
| Trade accounts receivable (Note 5) | 757,271 | 757,271 | 684,078 | 684,078 | (**) |
| Loans receivable (Note 21.1) | 24,129 | 24,129 | 22,179 | 22,179 | (**) |
| Financial liabilities | | | | | |
| Loans and financing (Note 12) | 741,107 | 776,840 | 897,185 | 944,821 | (**) |
| Debentures (Note 13) | 223,663 | 240,312 | 207,713 | 227,655 | (**) |
| Suppliers | 98,510 | 98,510 | 101,849 | 101,849 | (**) |
| Obligations assumed on assignment of receivables (Note 14) | 71,099 | 71,099 | 84,393 | 84,393 | (**) |
| Payables for purchases of properties and advances from customers (Note 17) | 331,259 | 331,259 | 308,834 | 308,834 | (**) |
| Loans payables (Note 21.1) | 12,306 | 12,306 | 10,511 | 10,511 | (**) |

(*) Fair value through profit or loss

(**) Amortized cost

There was no significant change relative to the other information disclosed in Note 20(ii)(a) to the financial statements as at December 31, 2017.

(b) *Risk of debt acceleration*

As at June 30, 2018, the Company has loan and financing agreements in effect, with restrictive covenants related to cash generation, debt ratios, and other matters. These restrictive covenants have been observed by the Company and do not restrict its ability to continue as going concern. As mentioned in Note 12, due to the non-fulfillment of the covenants related to a CCB issue, the non-current installments of this transaction were reclassified to the short term. The Company obtained a waiver from the bank to ensure

that the respective covenant may reach up to the limit of 100% for the periods ended June 30, 2018, September 30, 2018 and March 31, 2019, and the year ended December 31, 2018 provided certain suspensive conditions are met up to August 31, 2018, thus not requiring the mandatory acceleration and/or acceleration declaration, and the non-current portions will be reclassified again to the long term in the following quarterly information (Note 31 (ii)).

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20. Financial instruments --Continued

(iii) Capital stock management

The explanations related to this note were not subject to material changes relative to the disclosures in Note 20(iii) to the financial statements as at December 31, 2017.

The Company includes in its net debt structure: loans and financing, debentures, less cash and cash equivalents and short term investments (cash and cash equivalents and marketable securities):

| | Company | | Consolidated | |
|---------------------------------------|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Loans and financing (Note 12) | 662,050 | 762,130 | 741,107 | 897,185 |
| Debentures (Note 13) | 223,663 | 207,713 | 223,663 | 207,713 |
| (-) Cash and cash equivalents and | | | | |
| short term investments (Notes 4.1 and | | | | |
| 4.2) | (200,964) | (118,406) | (212,897) | (147,462) |
| Net debt | 684,749 | 851,437 | 751,873 | 957,436 |
| Equity | 905,948 | 755,557 | 908,570 | 759,404 |

Consolidated Cash Flow

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(iv) Sensitivity analysis

The sensitivity analysis of financial instruments for the period ended June 30, 2018, except for swap contracts, which are analyzed based on their due dates, describes the risks that may cause material changes in the Company's profit or loss, as provided for by the CVM in its Rule No. 475/08, in order to present a 10%, 25% and 50% increase/decrease in the risk variables considered.

As at June 30, 2018, besides derivative instruments, the Company has the following financial instruments:

- a) Short term investments, loans, financing and debentures linked to Interbank Deposit Certificates (CDI);
- b) Loans and financing linked to the Referential Rate (TR) and CDI, and debentures linked to the CDI and National Consumer Price Index – Extended (IPCA);
- c) Accounts receivable and payables for purchases of properties linked to the National Civil Construction Index (INCC) and General Market Price Index (IGP-M).

For the sensitivity analysis for the period ended June 30, 2018, the Company considered the interest rates of investments, loans and accounts receivable, the CDI rate at 6.39%, TR rate at 0%, INCC rate at 3.64%, IPCA at 4.39% and IGP-M at 6.94%. The scenarios considered were as follow:

Scenario I – Probable: 10% increase/decrease in the risk variables used for pricing

Scenario II – Possible: 25% increase/decrease in the risk variables used for pricing

Scenario III – Remote: 50% increase/decrease in the risk variables used for pricing

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20. Financial instruments --Continued

(iv) Sensitivity analysis --Continued

The following chart shows the sensitivity to the risks to which the Company is exposed, considering that the possible effects would impact the future results, based on the exposure shown as of June 30, 2018. The effects on equity are basically same as those on profit or loss.

| Instrument | Risk | Scenario | | | | | |
|----------------------------------|--------------------------|----------------------|-----------------------|------------------------|------------------------|-----------------------|----------------------|
| | | I Increase 10% | II Increase 25% | III Increase 50% | III Decrease 50% | II Decrease 25% | I Decrease 10% |
| Short term investments | Increase/Decrease of CDI | 1,135 | 2,836 | 5,673 | (5,673) | (2,836) | (1,135) |
| Loans and financing | Increase/Decrease of CDI | (2,253) | (5,633) | (11,267) | 11,267 | 5,633 | 2,253 |
| Debentures | Increase/Decrease of CDI | (1,064) | (2,659) | (5,318) | 5,318 | 2,659 | 1,064 |
| Derivative financial instruments | Increase/Decrease of CDI | (8) | (16) | (30) | 25 | 11 | 3 |
| | | (2,190) | (5,472) | (10,942) | 10,937 | 5,467 | 2,185 |

Consolidated Cash Flow

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| | | | | | | | |
|--|----------------------------|---------|---------|---------|----------|---------|---------|
| Net effect of CDI variations | | | | | | | |
| Loans and financing | Increase/Decrease of TR | - | - | - | - | - | - |
| Net effect of TR variations | | - | - | - | - | - | - |
| Debentures | Increase/Decrease of IPCA | (196) | (490) | (979) | 979 | 490 | 196 |
| Net effect of IPCA variations | | (196) | (490) | (979) | 979 | 490 | 196 |
| Accounts receivable | Increase/Decrease of INCC | 1,557 | 3,893 | 7,786 | (7,786) | (3,893) | (1,557) |
| Obligations for the purchase of property | Increase/Decrease of INCC | (1,163) | (2,909) | (5,817) | 5,817 | 2,909 | 1,163 |
| Net effect of INCC variations | | 394 | 984 | 1,969 | (1,969) | (984) | (394) |
| Accounts receivable | Increase/Decrease of IGP-M | 2,037 | 5,091 | 10,183 | (10,183) | (5,091) | (2,037) |
| Net effect of IGP-M variations | | 2,037 | 5,091 | 10,183 | (10,183) | (5,091) | (2,037) |

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21. Related parties

21.1. Balances with related parties

The transactions between the Company and its related companies are made under conditions and prices established between the parties.

| Current accounts | Company | | Consolidated | |
|---|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 12/31/2017 | 06/30/2018 | 12/31/2017 |
| Assets | | | | |
| Current account: | | | | |
| Total SPEs | 652 | 1,785 | 49,631 | 39,491 |
| Subsidiaries | - | - | 40,966 | 29,697 |
| Jointly-controlled investees | 619 | 1,752 | 8,632 | 9,761 |
| Associates | 33 | 33 | 33 | 33 |
| Condominium and consortia and third party works | 12,178 | 12,398 | 12,179 | 12,399 |
| Loan receivables (Note 20.ii.a and 30.ii) | 24,129 | 22,179 | 24,129 | 22,179 |
| Dividends receivable | 12,972 | 13,876 | - | - |
| | 49,931 | 50,238 | 85,939 | 74,069 |
| Current | 25,802 | 28,059 | 61,810 | 51,890 |
| Non-current | 24,129 | 22,179 | 24,129 | 22,179 |
| Consolidated Cash Flow | | | | 140 |

| | | | | |
|--|-----------|-----------|----------|----------|
| Liabilities | | | | |
| Current account: | | | | |
| Total SPEs | (928,536) | (960,491) | (49,516) | (52,686) |
| Subsidiaries | (897,001) | (926,418) | (17,981) | (18,613) |
| Jointly-controlled investees | (22,983) | (25,471) | (22,983) | (25,471) |
| Associates | (8,552) | (8,602) | (8,552) | (8,602) |
| Loan payables (Note 20.ii.a and 30.ii) | (12,306) | (10,511) | (12,306) | (10,511) |
| | (940,842) | (971,002) | (61,822) | (63,197) |
| Current | (940,842) | (971,002) | (61,822) | (63,197) |
| Non-current | - | - | - | - |

The composition, nature and condition of loan receivables and payables by the Company are shown below. Loan maturities are from July 2018 and are tied to the cash flow from the related ventures.

| | Company and Consolidated | | Nature | Interest rate |
|--|--------------------------|---------------|--------------|-----------------|
| | 06/30/2018 | 12/31/2017 | | |
| Lagunas - Tembok Planej. E Desenv. Imob. Ltda. | 5,162 | 4,778 | Construction | 12% p.a. + IGPM |
| Manhattan Residencial I | 645 | 1,791 | Construction | 10% p.a. + TR |
| Target Offices & Mall | 18,322 | 15,610 | Construction | 12% p.a. + IGPM |
| Total receivable | 24,129 | 22,179 | | |
| Dubai Residencial | 4,342 | 3,887 | Construction | 6% p.a. |
| Parque Árvores | 5,772 | 4,673 | Construction | 6% p.a. |
| Parque Águas | 2,192 | 1,951 | Construction | 6% p.a. |
| Total payable | 12,306 | 10,511 | | |

In the period ended June 30, 2018 the recognized financial income from interest on loans amounted to R\$2,289 (R\$905 in 2017) in the Company and consolidated statements (Note 24).

The information regarding management transactions and compensation is described in Note 25.

The other explanations related to this note were not subject to significant changes relative to those disclosed in Note 21 to the financial statements as at December 31, 2017.

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21. Related parties --Continued

21.2. Endorsements, guarantees and sureties

The financial transactions of subsidiaries are guaranteed by endorsements or sureties in proportion to the Company's interest in the capital stock of such companies, in the amount of R\$241,435 as at June 30, 2018 (R\$317,716 in 2017).

22. Net operating revenue

| | Company | | Consolidated | |
|--|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 06/30/2017 | 06/30/2018 | 06/30/2017 |
| Gross operating revenue | | | | |
| Real estate development, sale, barter transactions and construction services | 486,317 | 242,420 | 552,588 | 314,577 |
| (Recognition) Reversal of allowance for doubtful accounts (Note 5) | 11,153 | (7,699) | 11,153 | (7,699) |
| Taxes on sales of real estate and services | (44,779) | (20,420) | (48,073) | (23,086) |
| Net operating revenue | 452,691 | 214,301 | 515,668 | 283,792 |

23. Costs and expenses by nature

These are represented by the following:

| | Company | | Consolidated | |
|---|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 06/30/2017 | 06/30/2018 | 06/30/2017 |
| Cost of real estate development and sale: | | | | |
| Construction costs | (226,077) | (120,548) | (217,094) | (165,771) |
| Land costs | (47,963) | (41,073) | (111,251) | (54,428) |
| Development costs | (13,617) | (13,413) | (16,093) | (16,646) |
| Capitalized financial charges (Note 12) | (59,584) | (43,680) | (67,814) | (64,800) |
| Maintenance / warranty | (7,730) | (13,717) | (7,730) | (13,717) |
| Total cost of real estate development and sale | (354,971) | (232,431) | (419,982) | (315,362) |
| Commercial expenses: | | | | |
| Product marketing expenses | (22,237) | (12,389) | (24,825) | (14,521) |
| Brokerage and sales commission | (15,835) | (13,499) | (19,915) | (15,709) |
| Customer Relationship Management (CRM) and corporate marketing expenses | (6,846) | (8,545) | (7,683) | (9,814) |
| Other | 56 | (216) | 34 | (196) |
| Total commercial expenses | (44,862) | (34,649) | (52,389) | (40,240) |
| General and administrative expenses: | | | | |
| Salaries and payroll charges | (12,562) | (12,133) | (16,584) | (18,796) |
| Employee benefits | (1,426) | (1,146) | (1,882) | (1,776) |
| Travel and utilities | (226) | (115) | (298) | (178) |
| Services | (5,993) | (3,314) | (7,912) | (5,136) |
| Rentals and condominium fees | (2,311) | (1,817) | (3,051) | (2,815) |
| IT | (4,294) | (5,142) | (5,668) | (7,965) |
| Stock option plan (Note 18.2) | (1,278) | (1,703) | (1,278) | (1,703) |
| Reserve for profit sharing (Note 25.iii) | (2,504) | (8,358) | (2,504) | (8,358) |
| Other | (284) | (245) | (364) | (380) |
| Total general and administrative expenses | (30,878) | (33,973) | (39,541) | (47,107) |
| Other income (expenses), net: | | | | |
| Expenses related to lawsuits (Note 16) | (27,523) | (46,691) | (27,523) | (46,777) |
| Other | 1,681 | (4,477) | (2,401) | (4,494) |
| Total other income/(expenses), net | (25,842) | (51,168) | (29,924) | (51,271) |

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24. Financial income (expenses)

| | Company | | Consolidated | |
|--|-------------------|-------------------|---------------------|-------------------|
| | 06/30/2018 | 06/30/2017 | 06/30/2018 | 06/30/2017 |
| Financial income | | | | |
| Income from financial investments | 6,414 | 11,319 | 6,488 | 13,519 |
| Derivative transactions (Note 20.i.b) | 20 | 646 | 20 | 646 |
| Financial income from loans (Note 21.i) | 2,289 | 905 | 2,289 | 905 |
| Other financial income | 209 | 1,851 | 284 | 2,006 |
| Total financial income | 8,932 | 14,721 | 9,081 | 17,076 |
| Financial expenses | | | | |
| Interest on funding, net of capitalization (Note 12) | (37,969) | (62,093) | (35,529) | (54,659) |
| Amortization of transactions costs | (1,765) | (3,310) | (1,765) | (3,310) |
| Payables to venture partners | - | (314) | - | (314) |
| Banking expenses | (3,277) | (11,820) | (3,620) | (12,896) |
| Discount granted and other financial expenses | (6,229) | (8,277) | (7,199) | (7,847) |
| Total financial expenses | (49,240) | (85,814) | (48,113) | (79,026) |

25. Transactions related to management and employees

(i) Management compensation

In the periods ended June 30, 2018 and 2017, the amounts recorded in the line item “General and administrative expenses”, related to the compensation of the Company’s Management are as follow:

| Year ended June 30, 2018 | Management compensation | | |
|--|-------------------------|-----------------|----------------|
| | Board of Directors | Statutory Board | Fiscal Council |
| Number of members | 7 | 6 | 3 |
| Fixed compensation for the year (in R\$) | | | |
| Salaries/fees | 824 | 2,130 | 111 |
| Direct and indirect benefits | - | 113 | - |
| Other (INSS) | 165 | 426 | 22 |
| Monthly compensation (in R\$) | 165 | 445 | 22 |
| Total compensation | 989 | 2,669 | 133 |
| Profit sharing (Note 25.iii) | - | 534 | - |
| Total compensation and profit sharing | 989 | 3,203 | 133 |

| Year ended June 30, 2017 | Management compensation | | |
|--|-------------------------|-----------------|----------------|
| | Board of Directors | Statutory Board | Fiscal Council |
| Number of members | 7 | 4 | 3 |
| Fixed compensation for the year (in R\$) | | | |
| Salaries/fees | 847 | 1,337 | 99 |
| Direct and indirect benefits | - | 100 | - |
| Other (INSS) | 169 | 267 | 20 |
| Monthly compensation (in R\$) | 141 | 223 | 17 |
| Total compensation | 1,016 | 1,704 | 119 |
| Profit sharing (Note 25.iii) | - | 1,822 | - |
| Total compensation and profit sharing | 1,016 | 3,526 | 119 |

In the period ended June 30, 2018, the amount related to the granting of options to the Company’s management was R\$1,023 (expense of R\$1,079 in 2017).

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25. Transactions related to management and employees --Continued

(i) Management compensation --Continued

The maximum aggregate compensation of the Company's management for the year 2018 was established at R\$23,599 (R\$18,739 in 2017) of fixed and variable compensation, as approved at the Annual Shareholders' Meeting held on April 27, 2018.

On the same occasion the compensation limit of the members of the Company's Fiscal Council for their next term of office, which ends at the Annual Shareholders' Meeting to be held in 2019, was set at 10% of the compensation that, on average, was allocated to each officer of the Company, excluding benefits, representation allowances and profit sharing (R\$261 in 2017).

(ii) Sales transactions

In period ended June 30, 2018, the total transactions of real estate units sold to Management is R\$342 (no transactions took place in 2017) and total balance receivable for sales transactions made was R\$336 (R\$168 in 2017).

(iii) Profit sharing

In the period ended June 30, 2018, the Company recorded a profit sharing expense amounting to R\$2,504 in the Company and consolidated balances (R\$8,358 in 2017) in the line item "General and Administrative Expenses" (Note 23).

| | Company and Consolidated | |
|--------------------------------|---------------------------------|-------------------|
| | 06/30/2018 | 06/30/2017 |
| Executive officers (Note 25.i) | 534 | 1,822 |
| Other employees | 1,970 | 6,536 |
| Total profit sharing | 2,504 | 8,358 |

The other explanations related to this note were not subject to significant changes relative to those disclosed in Note 25 to the financial statements as at December 31, 2017.

26. Insurance

The liabilities covered by insurance and the respective amounts as at June 30, 2018 were as follow:

| Insurance type | Coverage – R\$ |
|--|-----------------------|
| Engineering risks and completion bond | 749,133 |
| Civil liability (Directors and Officers – D&O) | 192,790 |
| | 941,923 |

The other explanations related to this note were not subject to significant changes relative to those disclosed in Note 26 to the financial statements as at December 31, 2017.

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27. Earnings (loss) per share

The following table shows the calculation of the basic and diluted earnings and loss per share. In view of the loss for the periods ended June 30, 2018 and 2017, shares with dilutive potential are not considered, because the impact would be antidilutive.

| | 06/30/2018 | 06/30/2017 |
|---|-------------------|-------------------|
| Basic numerator | | |
| Undistributed loss from continuing operations | (85,284) | (327,576) |
| Undistributed profit (loss) from discontinued operations | - | 98,175 |
| Undistributed loss, available to the holders of common shares | (85,284) | (229,401) |
| Basic denominator (in thousands of shares) | | |
| Weighted average number of shares (Note 18.1) | 40,826 | 26,847 |
| Basic earnings (loss) per share in Reais | (2.089) | (8.545) |
| From continuing operations | (2.089) | (12.202) |
| From discontinued operations | - | 3.657 |
| Diluted numerator | | |
| Undistributed loss from continuing operations | (85,284) | (327,576) |
| Undistributed profit (loss) from discontinued operations | - | 98,175 |
| Undistributed loss, available to the holders of common shares | (85,284) | (229,401) |

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| | | |
|---|-----------------|-----------|
| Diluted denominator (in thousands of shares) | | |
| Weighted average number of shares (Note 18.1) | (85,284) | (327,576) |
| Stock options | 643 | 348 |
| Anti-dilutive effect | (643) | (348) |
| Diluted weighted average number of shares | (85,284) | (327,576) |
| | | |
| Diluted earnings (loss) per share in Reais | (2.089) | (8.545) |
| From continuing operations | (2.089) | (12.202) |
| From discontinued operations | - | 3.657 |

The other explanations related to this note were not subject to significant changes relative to those disclosed in Note 27 to the financial statements as at December 31, 2017.

28. Segment information

With the completion of the discontinuation of Tenda's operations (Note 8.2), the Company operated only in one segment, according to the nature of its products.

Accordingly, the reports used for making decisions are the consolidated quarterly information, and no longer the analysis by operating segment. Therefore, in line with CPC 22 – "Operating Segments", the Company understands that there are no reportable segments to be disclosed for the periods ended June 30, 2018 and 2017.

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29. Real estate ventures under construction – information and commitments

In order to meet the provisions of paragraphs 20 and 21 of ICPC 02, the recognized revenue amounts and incurred costs are shown in the statement of profit or loss, and the advances received are shown in the account “Payables for purchases of property and advances from customers”. The Company table below shows information on the ventures under construction as at June 30, 2018:

| | Consolidated 06/30/2018 |
|---|------------------------------------|
| Unappropriated sales revenue of units sold | 506,431 |
| Unappropriated estimated cost of units sold | (314,417) |
| Unappropriated estimated cost of units in inventory | (179,216) |
| (i) Unappropriated sales revenue of units sold | |
| Ventures under construction: | |
| Contracted sales revenue | 1,448,351 |
| Appropriated sales revenue | (941,920) |
| Unappropriated sales revenue (a) | 506,431 |
| (ii) Unappropriated estimated cost of units sold | |
| Ventures under construction: | |
| Estimated cost of units | (898,483) |
| Incurred cost of units | 584,066 |
| Unappropriated estimated cost (b) | (314,417) |

(iii) Unappropriated estimated costs of units in inventory

| | |
|--------------------------------------|------------------|
| Ventures under construction: | |
| Estimated cost of units | (660,821) |
| Incurred cost of units (Note 6) | 481,605 |
| Unappropriated estimated cost | (179,216) |

(a) The unappropriated sales revenue of units sold is measured based on the face value of contracts, plus contract adjustments less cancellations, net of the levied taxes and adjusted to present value, and does not include ventures that are subject to restrictions due to a suspensive clause (a legal period of 180 days during which the Company can cancel a development) and therefore is not appropriated to profit or loss.

(b) The estimated cost of units sold and in inventory to be incurred does not include financial charges, which are appropriated to properties for sale and profit or loss (cost of real estate sold) in proportion to the real estate units sold as they are incurred.

As at June 30, 2018, the percentage of assets consolidated in the quarterly information related to ventures included in the equity segregation structure of the development stood at 24.6% (18.0% in 2017).

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30. Additional Information on the Statement of Cash Flow

(i) Transactions that did not affect Cash and Cash Equivalents

The Company and its subsidiaries performed the following investing and financing activities that did not affect cash and cash equivalents, which were not included in the statements of cash flow:

| | Company | | Consolidated | |
|---|------------|------------|--------------|------------|
| | 06/30/2018 | 06/30/2017 | 06/30/2018 | 06/30/2017 |
| Capital contribution (reduction) | 390 | (12,281) | 390 | (12,404) |
| Capitalized financial charges (Note 12) | (4,618) | (23,616) | (16,643) | (44,104) |
| Physical barter – Land (Note 17) | (259) | (5,510) | 26,009 | (15,889) |
| Refund of capital receivable from Tenda | - | 101,616 | - | 101,616 |
| | (4,487) | 60,209 | 9,756 | 29,219 |

(ii) Reconciliation of the asset and liability changes with the cash flow from financing activities

| Company | Transactions affecting cash | | Transactions not affecting cash |
|---------|-----------------------------|-----------|---------------------------------|
| | Funding/ Interest | Principal | |

Consolidated Cash Flow

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| | Opening balance | Receipt | Payment | Payment | Interests and inflation adjustment | Closing balance 06/30/2018 |
|--|----------------------------|------------------|----------------|----------------|---|---|
| | 12/31/2017 | | | | | |
| Loans, financing and debentures (Notes 12 and 13) | (969,843) | (179,854) | 55,986 | 211,963 | (3,965) | (885,713) |
| Loans (Note 21.1) | 11,668 | - | - | (788) | 943 | 11,823 |
| Paid-in capital (Note 18.1) | (2,521,152) | (167) | - | - | - | (2,521,319) |
| Capital reserve (Note 18.1) | - | (250,599) | - | - | - | (250,599) |
| | (3,479,327) | (430,620) | 55,986 | 211,175 | (3,022) | (3,645,808) |

| | Opening balance | Transactions affecting cash | | | Transactions not affecting cash | Closing balance |
|--|----------------------------|------------------------------------|-----------------------------|------------------------------|---|----------------------------|
| | 12/31/2017 | Funding/ Receipt | Interest Payment | Principal Payment | Interests and inflation adjustment | 06/30/2018 |
| Consolidated | | | | | | |
| Loans, financing and debentures (Notes 12 and 13) | (1,104,897) | (210,330) | 62,020 | 295,782 | (7,345) | (964,770) |
| Loans (Note 21.1) | 11,668 | - | - | (788) | 943 | 11,823 |
| Paid-in capital (Note 18.1) | (2,521,152) | (167) | - | - | - | (2,521,319) |
| Capital reserve (Note 18.1) | - | (250,599) | - | - | - | (250,599) |
| | (3,614,381) | (461,096) | 62,020 | 294,994 | (6,402) | (3,724,865) |

31. Subsequent events

(i) 13th Debenture Placement

On July 3, 2018, the Company approved the 13th Private Placement of Non-convertible Debentures, with general guarantee, in a sole series in the total amount of up to R\$90,000, with final maturity in July 2022. The net proceeds from the placement will be fully and exclusively used for the real estate development called "Bosque Marajoara", guaranteed by the conditional sale of real estate receivables and the purchase of completion bonds related to the specific venture. The face value of the Placement will accrue interest at the cumulative variations of Interbank Deposit (DI) rate plus a surcharge equivalent to 3% p.a..

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31. Subsequent events --Continued

(ii) Waiver for breach of restrictive CCB covenant

As mentioned in Notes 12 and 20, as at June 30, 2018, the Company breached the restrictive covenants related to a CCB issue. Immediately thereafter, the Company started to negotiate with the creditor a waiver for breaching the covenant ratio. On July 31, 2018, the Company obtained a waiver from the bank for: (i) not declaring any acceleration resulting from the breach of the ratios in the fourth quarter of 2017 and the first quarter of 2018, and (ii) approval of a change in respective covenant up to a limit of 100% in the periods ended June 30, 2018, September 30, 2018, and the first quarter of 2019, and the year ended December 31, 2018, upon the fulfillment of certain suspensive conditions up to August 31, 2018. Therefore, no mandatory acceleration and/or acceleration declaration of the CCB was required, and the non-current portions reclassified to the short term as a result of the breach of the covenant will be reclassified again to the long term following the fulfillment of the suspensive conditions in the following quarterly information.

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Other information deemed relevant by the Company

1. SHAREHOLDERS HOLDING MORE THAN 5% OF THE VOTING CAPITAL AND TOTAL NUMBER OF OUTSTANDING SHARES

| Shareholder | 06/30/2018 | |
|---------------------------------------|-------------------|----------------|
| | Shares | % |
| Outstanding shares | 23,260,452 | 51.97% |
| GWI Asset Management S.A. | 9,060,746 | 20.24% |
| Wishbone Management, LP | 6,985,972 | 15.61% |
| River and Mercantille Management, LLP | 4,517,968 | 10.09% |
| Treasury shares | 938,776 | 2.08% |
| Total shares | 44,757,914 | 100.00% |

| Shareholder | 06/30/2017 | |
|---------------------------------------|-------------------|----------|
| | Shares | % |
| Outstanding shares | 18,260,077 | 65.12% |
| Wishbone Management, LP | 4,378,650 | 15.62% |
| River and Mercantille Management, LLP | 2,857,820 | 10.19% |
| Pátria Investimentos | 1,570,204 | 5.60% |

| | | |
|---------------------|-------------------|----------------|
| Treasury shares | 973,411 | 3.47% |
| Total shares | 28,040,162 | 100.00% |

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Other information deemed relevant by the Company

2. SHARES HELD BY PARENT COMPANIES, MANAGEMENT AND BOARD

| | 06/30/2018 Common shares | |
|---|-------------------------------------|----------------|
| Shareholder | Shares | % |
| Shareholders holding effective control of the Company | 20,564,686 | 45.95% |
| Board of Directors | 18,060 | 0.04% |
| Executive directors | 150,622 | 0.34% |
| Executive control, board members, officers and fiscal council | 20,733,368 | 46.32% |
| Treasury shares | 932,776 | 2.08% |
| Outstanding shares in the market (*) | 23,091,770 | 51.59% |
| Total shares | 44,757,914 | 100.00% |

| | 06/30/2017 Common shares | |
|--------------------|-------------------------------------|----------|
| Shareholder | Shares | % |

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| | | |
|---|-------------------|----------------|
| Shareholders holding effective control of the Company | 8,806,674 | 31.41% |
| Board of Directors | 43,951 | 0.16% |
| Executive directors | 113,977 | 0.41% |
| Executive control, board members, officers and fiscal council | 8,964,602 | 31.97% |
| Treasury shares | 973,411 | 3.47% |
| Outstanding shares in the market (*) | 18,102,149 | 64.56% |
| Total shares | 28,040,162 | 100.00% |

(*) Excludes shares of effective control, management, board and in treasury.

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Other relevant information

3 – COMMITMENT CLAUSE

The Company, its shareholders, directors and board members undertake to settle, through arbitration, any and all disputes or controversies that may arise between them, related to or originating from, particularly, the application, validity, effectiveness, interpretation, breach and the effects thereof, of the provisions of Law No. 6404/76, the Company's By-Laws, the rules determined by the Brazilian Monetary Council (CMN), by the Central Bank of Brazil and by The Brazilian Securities and Exchange Commission (CVM) as well as the other rules that apply to the operations of the capital market in general, in addition to those established in the New Market Listing Regulation, Participation in the New Market Contract and in the Arbitration Regulations of the Chamber of Market Arbitration.

(A free translation of the original report in Portuguese as published in Brazil)

Gafisa S.A.

Notes to the quarterly information

June 30, 2018

(Amounts in thousands of Brazilian Reais, except as otherwise stated)

Report on Review of Quarterly Information

To the Board of Directors and Shareholders

Gafisa S.A.

Introduction

We have reviewed the accompanying parent company and consolidated interim accounting information of Gafisa S.A. (the “Company”), included in the Quarterly Information Form (ITR) for the quarter ended June 30, 2018, comprising the balance sheet as at that date and the statements of income and comprehensive income for the quarter and six month period then ended, and the statements of changes in equity and cash flow for the six-month period then ended, and a summary of significant accounting policies and other explanatory information.

Management is responsible for the preparation of the parent company interim accounting information in accordance with the accounting standard CPC 21 (R1) – Interim Financial Reporting, of the Brazilian Accounting Pronouncements Committee (CPC), and of the consolidated interim accounting information in accordance with CPC 21 (R1) – Interim Financial Reporting and International Accounting Standard (IAS) 34 - Interim Financial Reporting issued by the International Accounting Standards Board (IASB), including the guidance contained in Ofício Circular/CVM/SNC/SEP 01/2018 related to the application of Orientação OCPC 04, on revenue recognition over time (POC – Percentage of completion), as well as the presentation of this information in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM), applicable to the preparation of the Quarterly Information (ITR). Our responsibility is to express a conclusion on this interim accounting information based on our

review.

Scope of review

We conducted our review in accordance with Brazilian and International Standards on Reviews of Interim Financial Information (NBC TR 2410 – Review of Interim Financial Information Performed by the Independent Auditor of the Entity and ISRE 2410 – Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Brazilian and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion on the parent company

interim information prepared in accordance

with CPC 21 (R1), including the guidance

contained in Ofício Circular/CVM/SNC/SEP 01/2018

Based on our review, nothing has come to our attention that causes us to believe that the accompanying parent company interim accounting information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance with CPC 21 (R1), including the guidance contained in Ofício Circular/CVM/SNC/SEP 01/2018 related to the application of Orientação OCPC 04, on revenue recognition over time, as well as the presentation of this information in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM), applicable to the preparation of the Quarterly Information (ITR).

(A free translation of the original report in Portuguese as published in Brazil)

Gafisa S.A.

Notes to the quarterly information

June 30, 2018

(Amounts in thousands of Brazilian Reais, except as otherwise stated)

**Conclusion on the consolidated
interim information prepared in accordance
with CPC 21 (R1) and International Accounting
Standard IAS 34, including the guidance
contained in Ofício Circular/CVM/SNC/SEP 01/2018**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim accounting information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34, including the guidance contained in Ofício Circular/CVM/SNC/SEP 01/2018 related to the application of Orientação OCPC 04, on revenue recognition over time, as well as the presentation of this information in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM), applicable to the preparation of the Quarterly Information (ITR).

Emphasis of matter

As described in Note 2.1, the accompanying parent company interim accounting information was prepared in accordance with the accounting standard CPC 21 (R1) and the consolidated interim accounting information was prepared in accordance with the accounting standard CPC 21 (R1) and IAS 34, including the guidance contained in Ofício Circular/CVM/SNC/SEP 01/2018 related to the application of Orientação OCPC 04, on revenue recognition over time (POC – Percentage of completion), whilst the process of discussion of OCPC 04 is not concluded. Our conclusion is not qualified in respect of this matter.

Other matters

Statements of value added

The quarterly information (ITR) referred to above include the parent company and consolidated statements of value added for the six month period ended June 30, 2018, prepared under the responsibility of the Company's management and presented as supplementary information under IAS 34. These statements have been submitted to review procedures performed in connection with the review of the quarterly information, in order to verify whether they are reconciled with the interim accounting information and accounting records, as applicable, and whether their form and content are presented in accordance with the criteria defined in Pronunciamento Técnico CPC 09 – Statement of Value Added. Based on our review, nothing has come to our attention that causes us to believe that they have not been prepared, in all material respects, in accordance with the criteria defined in this Pronunciamento Técnico and in a manner consistent with the parent company and consolidated interim accounting information taken as a whole.

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Audit and review of prior-year information

The quarterly information (ITR) referred to above includes accounting information corresponding to the statement of income and comprehensive income for the quarter and six month periods ended June 30, 2017, and changes in equity, cash flow and value added for the six month period ended June 30, 2017, obtained from the Quarterly Information (ITR) from that quarter and as well as it includes accounting information corresponding to the balance sheets as of December 31, 2017, obtained from the individual and consolidated financial statements for the year ended December 31, 2017, presented for comparison purposes. The review of the Quarterly Information (ITR) for the quarter ended June 30, 2017 and the examination of the parent company and consolidated financial statements for the year ended December 31, 2017 were conducted under the responsibility of other independent auditors, who have issued review report and audit opinion dated August 10, 2017 and March 8, 2018, respectively, unqualified.

São Paulo, August 9, 2018.

PricewaterhouseCoopers

Auditores Independentes

CRC 2SP000160/O-5

Adriano Formosinho Correia

Contador CRC 1BA029904/O-5

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Gafisa S.A.

Notes to the quarterly information

June 30, 2018

(Amounts in thousands of Brazilian Reais, except as otherwise stated)

Reports and statements / Management statement of interim financial information

Management statement of interim financial information

STATEMENT

The management of Gafisa S.A., CNPJ 01.545.826/0001-07, located at Av. Nações Unidas, 8501, 19th floor, Pinheiros, São Paulo, states as per Article 25 of CVM Instruction 480 issued on December 7, 2009 that:

- i) Management has reviewed, discussed and agreed with the auditor's conclusion expressed on the report on review interim financial Information for the period ended June 30, 2018; and

- ii) Management has reviewed and agreed with the interim information for the period ended June 30, 2018.

São Paulo, August 09, 2018.

GAFISA S.A.

Management

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(A free translation of the original report in Portuguese as published in Brazil)

Gafisa S.A.

Notes to the quarterly information

June 30, 2018

(Amounts in thousands of Brazilian Reais, except as otherwise stated)

Reports and Statements / Management statement on the report on review of interim financial information

Management Statement on the Review Report

STATEMENT

The management of Gafisa S.A., CNPJ 01.545.826/0001-07, located at Av. Nações Unidas, 8501, 19th floor, Pinheiros, São Paulo, states as per Article 25 of CVM Instruction 480 issued in December 7, 2009 that:

- i) Management has reviewed, discussed and agreed with the auditor's conclusion expressed on the report on review interim financial Information for the period ended June 30, 2018; and

- ii) Management has reviewed and agreed with the interim information for the period ended June 30, 2018.

São Paulo, August 09, 2018.

GAFISA S.A.

Management

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 29, 2018

Gafisa S.A.

By:

/s/ Sandro Gamba

Name: Sandro Gamba

Title: Chief Executive Officer
