

1ST CONSTITUTION BANCORP  
Form 10-Q  
August 14, 2012

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012  
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file Number: 000-32891

1ST CONSTITUTION BANCORP  
(Exact Name of Registrant as Specified in Its Charter)

New Jersey  
(State of Other Jurisdiction  
of Incorporation or Organization)

22-3665653  
(I.R.S. Employer Identification  
No.)

2650 Route 130, P.O. Box 634, Cranbury, NJ  
(Address of Principal Executive Offices)

08512  
(Zip Code)

(609) 655-4500  
(Issuer's Telephone Number, Including Area Code)

(Former name, former address and former fiscal year, if changed since  
last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required

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to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer,” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of August 12, 2012, there were 5,093,725 shares of the registrant’s common stock, no par value, outstanding.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements.

1st Constitution Bancorp and Subsidiaries  
Consolidated Balance Sheets  
(unaudited)

	June 30, 2012	December 31, 2011
<b>ASSETS</b>		
CASH AND DUE FROM BANKS	\$ 16,567,985	\$ 15,183,853
FEDERAL FUNDS SOLD / SHORT-TERM INVESTMENTS	11,413	11,406
Total cash and cash equivalents	16,579,398	15,195,259
<b>INVESTMENT SECURITIES:</b>		
Available for sale, at fair value	97,537,598	93,683,774
Held to maturity (fair value of \$128,856,455 and \$147,621,280 at June 30, 2012, and December 31, 2011, respectively)	122,992,218	142,474,423
Total securities	220,529,816	236,158,197
LOANS HELD FOR SALE	16,595,846	19,234,111
LOANS	479,795,092	475,431,771
Less- Allowance for loan losses	(6,257,420 )	(5,534,450 )
Net loans	473,537,672	469,897,321
PREMISES AND EQUIPMENT, net	10,629,160	10,439,304
ACCRUED INTEREST RECEIVABLE	2,767,959	2,996,848
BANK-OWNED LIFE INSURANCE	13,804,079	13,578,981
OTHER REAL ESTATE OWNED	11,604,744	12,409,201
OTHER ASSETS	11,449,899	11,817,693
Total assets	\$ 777,498,573	\$ 791,726,915
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>LIABILITIES:</b>		
Deposits		
Non-interest bearing	\$ 129,822,625	\$ 105,470,543
Interest bearing	539,248,825	518,391,942
Total deposits	669,071,450	623,862,485

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BORROWINGS	25,300,000	88,300,000
REDEEMABLE SUBORDINATED DEBENTURES	18,557,000	18,557,000
ACCRUED INTEREST PAYABLE	1,010,905	1,186,511
ACCRUED EXPENSES AND OTHER LIABILITIES	5,885,943	4,821,144
Total liabilities	719,825,298	736,727,140
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>SHAREHOLDERS' EQUITY:</b>		
Preferred stock, no par value; 5,000,000 shares authorized; none issued		
Common stock, no par value, 30,000,000 shares authorized; 5,101,907 and 5,096,054 shares issued and 5,093,725 and 5,094,503 shares outstanding as of June 30, 2012 and December 31, 2011 respectively	41,073,077	40,847,929
Retained earnings	15,535,446	13,070,606
Treasury Stock, at cost, 8,182 and 1,551 shares at June 30, 2012 and December 31, 2011, respectively	(68,492 )	(10,222 )
Accumulated other comprehensive income	1,133,244	1,091,462
Total shareholders' equity	57,673,275	54,999,775
Total liabilities and shareholders' equity	\$ 777,498,573	\$ 791,726,915

See accompanying notes to consolidated financial statements.

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1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Income  
(unaudited)

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
<b>INTEREST INCOME</b>				
Loans, including fees	\$ 6,319,104	\$ 5,167,439	\$ 12,733,563	\$ 10,521,646
Securities				
Taxable	1,143,554	1,503,134	2,327,759	2,788,078
Tax-exempt	411,225	351,728	831,794	636,800
Federal funds sold and short-term investments	33,306	63,004	48,340	72,110
Total interest income	7,907,189	7,085,305	15,941,456	14,018,634
<b>INTEREST EXPENSE</b>				
Deposits	1,079,048	1,530,274	2,265,522	2,928,404
Borrowings	103,639	103,712	221,561	210,632
Redeemable subordinated debentures	96,580	237,280	195,892	501,434
Total interest expense	1,279,267	1,871,266	2,682,975	3,640,470
Net interest income	6,627,922	5,214,039	13,258,481	10,378,164
<b>PROVISION FOR LOAN LOSSES</b>	549,998	275,000	1,149,996	674,998
Net interest income after provision for loan losses	6,077,924	4,939,039	12,108,485	9,703,166
<b>NON-INTEREST INCOME</b>				
Service charges on deposit accounts	231,256	234,898	459,228	410,740
Gain on sales of loans	495,147	411,643	963,364	848,382
Income on bank-owned life insurance	113,176	103,522	225,098	198,659
Other income	348,387	390,249	705,441	707,281
Total non-interest income	1,187,966	1,140,312	2,353,131	2,165,062
<b>NON-INTEREST EXPENSE</b>				
Salaries and employee benefits	3,154,903	2,843,948	6,095,253	5,420,612
Occupancy expense	613,534	580,969	1,337,320	1,147,707
Data processing expenses	252,545	313,776	516,120	617,249
FDIC insurance expenses	139,873	246,458	287,266	474,005
Other operating expenses	1,213,119	1,170,634	2,750,532	2,159,044
Total non-interest expenses	5,373,974	5,155,785	10,986,491	9,818,617
Income before income taxes	1,891,916	923,566	3,475,125	2,049,611
<b>INCOME TAXES</b>	593,808	94,650	1,010,285	430,827
Net income	\$ 1,298,108	\$ 828,916	\$ 2,464,840	\$ 1,618,784
<b>NET INCOME PER SHARE</b>				
Basic	\$ 0.25	\$ 0.16	\$0.48	\$0.32
Diluted	\$ 0.25	\$ 0.16	\$0.48	\$0.32

See accompanying notes to consolidated financial statements.





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1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Comprehensive Income  
(unaudited)

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
<b>NET INCOME</b>	\$ 1,298,108	\$ 828,916	\$ 2,464,840	\$ 1,618,784
Other comprehensive income, net of tax				
Unrealized gains on securities available for sale	28,135	936,493	37,930	819,296
Pension liability	1,926	1,926	3,852	3,853
Unrealized gain on interest rate swap contract	-	107,191	-	211,562
Other comprehensive income	30,061	1,045,610	41,782	1,034,711
Comprehensive income	\$ 1,328,169	\$ 1,874,526	\$ 2,506,622	\$ 2,653,495

The accompanying notes are an integral part of these financial statements.

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1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Changes in Shareholders' Equity  
For the Six Months Ended June 30, 2012 and 2011  
(unaudited)

	Common Stock	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income	Total Shareholders' Equity
BALANCE, January 1, 2011	\$38,899,855	\$10,741,779	\$(58,652 )	\$ 98,174	\$49,681,156
Exercise of stock options and issuance of vested shares					
under employee benefit programs	75,058		11,597		86,655
Share-based compensation	27,200				27,200
Treasury stock purchased			(15,354 )		(15,354 )
Net income for the six months ended June 30, 2011		1,618,784			1,618,784
Other comprehensive income				1,034,711	1,034,711
Balance, June 30, 2011	\$39,002,113	\$12,360,563	\$(62,409 )	\$ 1,132,885	\$52,433,152
Balance, January 1, 2012	\$40,847,929	\$13,070,606	\$(10,222 )	\$ 1,091,462	\$54,999,775
Exercise of stock options, net, and issuance of vested shares under employee benefit programs	176,371				176,371
Share-based compensation	48,777				48,777
Treasury stock purchased			(58,270 )		(58,270 )
Net Income for the six months ended June 30, 2012		2,464,840			2,464,840
Other comprehensive income				41,782	41,782
Balance, June 30, 2012	\$41,073,077	\$15,535,446	\$(68,492 )	\$ 1,133,244	\$57,673,275

See accompanying notes to consolidated financial statements.

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1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Cash Flows  
(unaudited)

	Six Months Ended June 30,	
	2012	2011
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 2,464,840	\$ 1,618,784
Adjustments to reconcile net income to net cash provided by operating activities-		
Provision for loan losses	1,149,996	674,998
Provision for loss on other real estate owned	501,644	147,178
Depreciation and amortization	579,455	510,473
Net amortization of premiums and discounts on securities	750,689	815,173
Gains on sales of loans held for sale	(963,364)	(848,382)
Originations of loans held for sale	(79,079,430)	(47,402,373)
Proceeds from sales of loans held for sale	82,681,059	62,498,228
Income on Bank – owned life insurance	(225,098)	(198,659)
Share-based compensation expense	224,221	187,921
Decrease (increase) in accrued interest receivable	228,889	(276,159)
Decrease (increase) in other assets	211,685	(1,574,006)
Decrease in accrued interest payable	(175,606)	(240,064)
Increase (decrease) in accrued expenses and other liabilities	895,796	(914,212)
Net cash provided by operating activities	9,244,776	14,998,900
<b>INVESTING ACTIVITIES:</b>		
Purchases of securities -		
Available for sale	(28,280,554)	(69,849,189)
Held to maturity	-	(83,188,354)
Proceeds from maturities and prepayments of securities -		
Available for sale	24,322,808	44,610,442
Held to maturity	18,892,905	22,600,347
Net (increase) decrease in loans	(5,260,752)	69,306,181
Capital expenditures	(635,328)	(347,008)
Additional investment in other real estate owned	(81,812)	(607,158)
Proceeds from sales of other real estate owned	855,030	1,629,315
Cash consideration received in connection with acquisition of branches	-	101,539,588
Net cash provided by investing activities	9,812,297	85,694,164
<b>FINANCING ACTIVITIES:</b>		
Exercise of stock options and issuance of vested shares	176,371	86,655
Purchase of Treasury Stock	(58,270)	(15,354)
Net increase (decrease) in demand, savings and time deposits	45,208,965	(12,517,290)
Net (decrease) in borrowings	(63,000,000)	(15,900,000)
Net cash used in financing activities	(17,672,934)	(28,345,989)
Increase in cash and cash equivalents	1,384,139	72,347,075

CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	15,195,259	17,710,501
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CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 16,579,398	\$ 90,057,576
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SUPPLEMENTAL DISCLOSURES  
OF CASH FLOW INFORMATION:

Cash paid during the period for -

Interest	\$ 2,858,581	\$ 3,880,534
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Income taxes	887,000	857,000
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Non-cash investing activities

Real estate acquired in full satisfaction of loans in foreclosure	\$ 470,405	\$ 3,107,664
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See accompanying notes to consolidated financial statements.

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1st Constitution Bancorp and Subsidiaries  
Notes To Consolidated Financial Statements  
June 30, 2012 (Unaudited)

(1) Summary of Significant Accounting Policies

The accompanying unaudited Consolidated Financial Statements include 1st Constitution Bancorp (the “Company”), its wholly-owned subsidiary, 1st Constitution Bank (the “Bank”), and the Bank’s wholly-owned subsidiaries, 1st Constitution Investment Company of New Jersey, Inc., FCB Assets Holdings, Inc., 1st Constitution Title Agency, 204 South Newman Street Corp. and 249 New York Avenue, LLC. 1st Constitution Capital Trust II, a subsidiary of the Company, is not included in the Company’s consolidated financial statements as it is a variable interest entity and the Company is not the primary beneficiary. All significant intercompany accounts and transactions have been eliminated in consolidation and certain prior period amounts have been reclassified to conform to current year presentation. The accounting and reporting policies of the Company and its subsidiaries conform to accounting principles generally accepted in the United States of America and pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) including the instructions to Form 10-Q and Article 8 of Regulation S-X. Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to such rules and regulations. These Consolidated Financial Statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company’s Form 10-K for the year ended December 31, 2011, filed with the SEC on March 23, 2012.

In the opinion of the Company, all adjustments (consisting only of normal recurring accruals) which are necessary for a fair presentation of the operating results for the interim periods have been included. The results of operations for periods of less than a year are not necessarily indicative of results for the full year.

The Company has evaluated events and transactions occurring subsequent to the balance sheet date of June 30, 2012 for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through the date these financial statements were issued.

(2) Acquisition of Unaffiliated Branches

On March 25, 2011, the Bank acquired certain deposit and other liabilities, real estate and related assets of the Rocky Hill, Hillsborough and Hopewell, New Jersey branch banking offices from another financial institution for a purchase price of \$9.85 million (the “March 2011 Acquisition”). The March 2011 Acquisition was completed pursuant to the terms and conditions of the Branch Purchase and Assumption Agreement and Agreement for Purchase dated as of December 30, 2010, which was previously disclosed on a Current Report on Form 8-K filed by the Company with the SEC on January 3, 2011.

The Company accounted for this transaction using applicable accounting guidance regarding business combinations. The fair value of savings and transaction deposit accounts acquired was assumed to approximate the carrying value as these accounts have no stated maturity and are payable on demand. A core deposit intangible was ascribed to the value of non-maturity deposits based upon an independent third party evaluation which was prepared using the actual characteristics of the deposits and assumptions we believe to be reasonable. Certificates of deposit accounts were valued utilizing a discounted cash flows analysis based upon the underlying accounts’ contractual maturities and interest rates. The present value of the projected cash flow was then determined using discount rates based upon certificate of deposit interest rates available in the marketplace for accounts with similar terms. The fair value of the three branch buildings was determined via appraisals performed by qualified independent third party appraisers. The fair value of loans acquired, all of which were performing, was assumed to approximate amortized cost based upon the small size and nature of those loans.

As a result of the March 2011 Acquisition, the three branches became branches of the Bank. Included in the March 2011 Acquisition were the assumption of deposit liabilities of \$111.9 million, primarily consisting of demand deposits, and the acquisition of cash of approximately \$101.5 million, fixed assets of approximately \$4.6 million, which includes, without limitation, ownership of the real estate and improvements upon which the branches are situated, and loans of \$862,000. The Bank recorded goodwill of approximately \$3.2 million and a core deposit intangible asset of approximately \$1.7 million as a result of the March 2011 Acquisition.

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## (3) Net Income Per Common Share

Basic net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding during each period.

Diluted net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding, as adjusted for the assumed exercise of potential common stock warrants, common stock options and unvested restricted stock awards (as defined below), using the treasury stock method. All share information has been adjusted for the effect of a 5% common stock dividend declared December 15, 2011 and paid on February 2, 2012 to shareholders of record on January 17, 2012.

The following tables illustrate the reconciliation of the numerators and denominators of the basic and diluted earnings per common share (EPS) calculations. Dilutive securities in the tables below exclude common stock options and warrants with exercise prices that exceed the average market price of the Company's common stock during the periods presented. Inclusion of these common stock options and warrants would be anti-dilutive to the diluted earnings per common share calculation.

	Three Months Ended June 30, 2012		
	Income	Weighted- average shares	Per share Amount
Basic earnings per common share:			
Net income	\$ 1,298,108	5,096,317	\$0.25
Effect of dilutive securities:			
Stock options and unvested stock awards		102,094	
Diluted EPS:			
Net income plus assumed conversion	\$ 1,298,108	5,198,411	\$0.25

	Three Months Ended June 30, 2011		
	Income	Weighted- average shares	Per share Amount
Basic earnings per common share:			
Net income	\$ 828,916	5,043,504	\$0.16
Effect of dilutive securities:			
Stock options and unvested stock awards		48,938	
Diluted EPS			
Net income plus assumed conversion	\$ 828,916	5,092,442	\$0.16

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	Six Months Ended June 30, 2012		
	Income	Weighted- average shares	Per share Amount
Basic earnings per share:			
Net income	\$ 2,464,840	5,096,252	\$0.48
Effect of dilutive securities:			
Stock options and unvested stock awards		81,062	
Diluted EPS			
Net income plus assumed conversion	\$ 2,464,840	5,177,314	\$0.48
	Six Months Ended June 30, 2011		
	Income	Weighted- average shares	Per share Amount
Basic earnings per common share:			
Net income	\$ 1,618,784	5,043,324	\$0.32
Effect of dilutive securities:			
Stock options and unvested stock awards		61,722	
Diluted EPS:			
Net income plus assumed conversion	\$ 1,618,784	5,105,046	\$0.32



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## (4) Investment Securities

Amortized cost, gross unrealized gains and losses, and the estimated fair value by security type are as follows:

June 30, 2012:	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available for sale-				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 16,984,686	\$ 115,414	\$ 0	\$ 17,100,100
Residential collateralized mortgage obligations – GSE	11,038,324	428,381	0	11,466,705
Residential collateralized mortgage obligations – non-GSE	3,522,276	120,913	(10,204)	3,632,985
Residential mortgage backed securities – GSE	34,832,648	2,045,098	(4)	36,877,742
Obligations of State and Political subdivisions	5,350,838	389,276	(1,017)	5,739,097
Trust preferred debt securities – single issuer	2,464,748	0	(568,775)	1,895,973
Corporate Debt Securities	19,219,511	24,192	(167,507)	19,076,196
Restricted stock	1,723,800	0	0	1,723,800
Mutual fund	25,000	0	0	25,000
	\$ 95,161,831	\$ 3,123,274	\$ (747,507)	\$ 97,537,598

June 30, 2012:	Amortized Cost	Other-Than- Temporary Impairment Recognized In Accumulated Other Comprehensive Income	Carrying Value	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Held to maturity-						

U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$3,098,502	\$ 0	\$3,098,502	\$39,763	\$ 0	\$3,138,265
Residential collateralized Mortgage obligations – GSE	22,705,219	0	22,705,219	1,105,555	0	23,810,774
Residential collateralized Mortgage obligations - non-GSE	13,471,005	0	13,471,005	760,872	0	14,231,877
Residential mortgage backed	18,054,413	0	18,054,413	945,468	0	18,999,881

securities – GSE						
Obligations of State and Political subdivisions	43,109,946	0	43,109,946	2,996,861	0	46,106,807
Trust preferred debt securities – pooled	651,788	(500,944)	150,844	0	(61,602)	89,242
Corporate debt securities	22,402,289	0	22,402,289	89,769	(12,449)	22,479,609
	\$ 123,493,162	\$ (500,944)	\$ 122,992,218	\$ 5,938,288	\$ (74,051)	\$ 128,856,455

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December 31, 2011:	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available for sale-				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 19,400,856	\$ 71,833	\$ 0	\$ 19,472,689
Residential collateralized mortgage obligations – GSE	13,421,544	476,589	0	13,898,133
Residential collateralized mortgage obligations – non-GSE	4,177,115	143,480	(20,151)	4,300,444
Residential mortgage backed securities – GSE	40,655,157	2,032,059	(7)	42,687,209
Obligations of State and Political subdivisions	5,366,145	339,747	(5,378)	5,700,514
Trust preferred debt securities – single issuer	2,463,296	0	(712,055)	1,751,241
Corporate Debt Securities	1,443,762	0	(7,818)	1,435,944
Restricted stock	4,412,600	0	0	4,412,600
Mutual fund	25,000	0	0	25,000
	\$ 91,365,475	\$ 3,063,708	\$ (745,409)	\$ 93,683,774

December 31, 2011:	Amortized Cost	Other-Than- Temporary Impairment Recognized In Accumulated Other Comprehensive Income	Carrying Value	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Held to maturity-						
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 11,118,649	\$ 0	\$ 11,118,649	\$ 59,571	\$ 0	\$ 11,178,220
Residential collateralized mortgage obligations – GSE	24,705,415	0	24,705,415	1,007,737	0	25,713,152
Residential mortgage backed securities – GSE	14,386,327	0	14,386,327	704,792	0	15,091,119

Residential mortgage backed securities – non-GSE	20,260,354	0	20,260,354	801,882	0	21,062,236
Obligations of State and Political subdivisions	46,820,985	0	46,820,985	2,848,587	(2,507)	49,667,065
Trust preferred debt securities – pooled	646,574	(500,944)	145,630	0	(142,122)	3,508
Corporate debt securities	25,037,063	0	25,037,063	85,701	(216,784)	24,905,980
	\$ 142,975,367	\$ (500,944)	\$ 142,474,423	\$ 5,508,270	\$ (361,413)	\$ 147,621,280

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Restricted stock at June 30, 2012 and December 31, 2011 consisted of \$1,708,800 and \$4,397,600, respectively, of Federal Home Loan Bank of New York stock and \$15,000 of Atlantic Central Bankers Bank stock.

The amortized cost and estimated fair value of investment securities at June 30, 2012, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Restricted stock is included in "Available for sale - Due in one year or less."

	Amortized Cost	Fair Value
Available for sale-		
Due in one year or less		
U.S. Treasury securities and obligations of U.S. Government sponsored corporations ("GSE") and agencies	\$ 6,033,171	\$ 6,063,510
Residential backed securities-GSE	36,231	38,052
Corporate Debt Securities	1,755,664	1,760,441
Restricted Stock	1,723,800	1,723,800
Mutual Fund	25,000	25,000
	\$ 9,573,866	\$ 9,610,803
Due after one year through five years		
U.S. Treasury securities and obligations of US Government sponsored corporations ("GSE") and agencies	\$ 10,951,515	\$ 11,036,590
Residential mortgage backed securities-GSE	288,221	304,807
Obligations of State and Political subdivisions	593,820	597,801
Corporate Debt Securities	16,376,971	16,242,005
	\$ 28,210,527	\$ 28,181,203
Due after five years through ten years		
Residential collateralized mortgage obligations -GSE	\$ 168,877	\$ 174,044
Residential mortgage backed Securities - GSE	3,357,223	3,662,711
Obligations of State and Political Subdivisions	2,712,683	2,991,213
	\$ 6,238,783	\$ 6,827,968
Due after ten years		
Residential collateralized mortgage obligations -GSE	\$ 10,869,447	\$ 11,292,661
Residential collateralized mortgage obligations -non GSE	3,522,276	3,632,985
Residential mortgage backed securities - GSE	31,150,973	32,872,172
Obligations of State and Political subdivisions	2,044,335	2,150,083
Trust Preferred Debt Securities-single issuer	2,464,749	1,895,973
Corporate Debt Securities	1,086,876	1,073,750
	\$ 51,138,655	\$ 52,917,624
Total	\$ 95,161,831	\$ 97,537,598

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## Held to maturity-

Due in one year or less			
Obligations of State and Political subdivisions	\$	1,665,786	\$ 1,669,328
Corporate Debt Securities		13,475,530	13,523,475
	\$	15,141,316	\$ 15,192,803
Due after one year through five years			
U.S. Treasury securities and obligations of US Government sponsored corporations (“GSE”) and agencies	\$	3,098,502	\$ 3,138,265
Obligations of State and Political subdivisions		5,198,416	5,410,645
Corporate Debt Securities		8,926,759	8,956,134
	\$	17,223,677	\$ 17,505,044
Due after five years through ten years			
Residential collateralized mortgage obligations – GSE	\$	635,319	\$ 651,756
Residential mortgage backed securities – GSE		4,016,700	4,144,974
Obligations of State and Political subdivisions		22,961,646	24,580,362
	\$	27,613,665	\$ 29,377,092
Due after ten years			
U.S. Treasury securities and obligations of US Government sponsored corporations (“GSE”) and agencies	\$	0	\$ 0
Residential collateralized mortgage obligations - GSE		22,069,900	23,159,018
Residential collateralized mortgage obligations – non GSE		13,471,005	14,231,877
Residential mortgage backed securities - GSE		14,037,713	14,854,907
Obligations of State and Political subdivisions		13,284,098	14,446,472
Trust Preferred Debt Securities - Pooled		651,788	89,242
	\$	63,514,504	\$ 66,781,516
<b>Total</b>			
	\$	123,493,162	\$ 128,856,455

Gross unrealized losses on securities and the estimated fair value of the related securities aggregated by security category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2012 and December 31, 2011 are as follows:

June 30, 2012	Number of Securities	Less than 12 months		12 months or longer		Total	
		Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrea Loss
Residential collateralized mortgage obligations – non-GSE	1	\$ 0	\$ 0	\$ 206,518	\$ (10,204)	\$ 206,518	\$ (10,204)

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Residential mortgage backed securities - GSE	1	5,113	(4)	0	0	5,113	
Obligations of State and Political Subdivisions	1	522,653	(1,017)	0	0	522,653	(1,017)
Trust preferred debt securities – single issuer	4	0	0	1,895,973	(568,775)	1,895,973	(568,775)
Trust preferred debt securities – pooled	1	0	0	89,242	(562,546)	89,242	(562,546)
Corporate Debt Securities	21	16,074,746	(176,517)	1,180,379	(3,439)	17,255,125	(179,957)
Total temporarily impaired securities	29	\$ 16,602,512	\$ (177,538)	\$ 3,372,112	\$ (1,144,964)	\$ 19,974,624	\$ (1,322,502)

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December 31, 2011	Number of Securities	Less than 12 months		12 months or longer		Total	
		Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrea Los
Residential collateralized mortgage Obligations – non-GSE	1	\$ 0	\$ 0	\$ 251,723	\$ (20,151)	\$ 251,723	\$ (20,151)
Residential mortgage backed securities GSE	1	5,280	(7)	0	0	5,280	(7)
Obligations of State and Political Subdivisions	3	1,049,362	(7,885)	0	0	1,049,362	(7,885)
Trust preferred debt securities – Single issuer	4	0	0	1,751,241	(712,055)	1,751,241	(712,055)
Trust preferred debt securities – Pooled	1	0	0	3,508	(643,066)	3,508	(643,066)
Corporate debt securities	25	13,668,246	(211,075)	666,956	(13,527)	14,335,202	(224,602)
Total temporarily impaired securities	35	\$ 14,722,888	\$ (218,967)	\$ 2,673,428	\$ (1,388,799)	\$ 17,396,316	\$ (1,607,346)

Residential collateralized mortgage obligations and residential mortgaged-backed securities: The unrealized losses on investments in residential collateralized residential mortgage obligations and mortgage-backed securities were caused by interest rate increases. The contractual cash flows of these securities are guaranteed by the issuer, which are generally government or government sponsored agencies. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

Obligations of State and Political Subdivisions: The unrealized losses on investments in these securities were caused by interest rate increases. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

Corporate debt securities: The unrealized losses on investments in corporate debt securities were caused by interest rate increases. None of the corporate issuers have defaulted on interest payments. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.





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Trust preferred debt securities – single issuer: The investments in these securities with unrealized losses are comprised of four corporate trust preferred securities that mature in 2027, all of which were single-issuer securities. The contractual terms of the trust preferred securities do not allow the issuer to settle the securities at a price less than the face value of the trust preferred securities, which is greater than the amortized cost of the trust preferred securities. None of the corporate issuers have defaulted on interest payments. Because the decline in fair value is attributable to widening of interest rate spreads, the lack of an active trading market for these securities and, to a lesser degree, market concerns on the issuers' credit quality, and because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

Trust preferred debt security – pooled: This trust preferred debt security was issued by a two issuer pool (Preferred Term Securities XXV, Ltd. co-issued by Keefe, Bruyette and Woods, Inc. and First Tennessee ("PreTSL XXV")), consisting primarily of financial institution holding companies. During 2009, the Company recognized an other-than-temporary impairment charge of \$864,727, of which \$363,783 was determined to be a credit loss and charged to operations and \$500,944 was recognized in other comprehensive income (loss) component of shareholders' equity.

The primary factor used to determine the credit portion of the impairment loss to be recognized in the income statement for this security was the discounted present value of projected cash flow where that present value of cash flow was less than the amortized cost basis of the security. The present value of cash flow was developed using an EITF 99-20 model that considered performing collateral ratios, the level of subordination to senior tranches of the security, credit ratings of and projected credit defaults in the underlying collateral.

On a quarterly basis, management evaluates this security to determine if there is any additional other-than-temporary impairment. As of June 30, 2012, our evaluation was as follows:

- a. We obtained the PreTSL XXV Depository Institutions Issuer List as of June 30, 2012 from the FTN Financial Corp. ("FTN") website and reviewed the financial ratios and capital levels of each individual financial institution issuer.
- b. We sorted the financial institutions on the issuer list to develop three "buckets" (or categories) for further deferred/default analysis based upon the indicated "Texas Ratio." The Texas Ratio is calculated by dividing the institution's Non-Performing Assets plus loans 90 days past due by the combined total of Tangible Equity plus the Allowance for Loan Losses. The three buckets consisted of those institutions with a Texas Ratio of:

- (1) Above 100;
- (2) 75 to 100; and
- (3) Below 75.

c. We then applied the following asset specific deferral/default assumptions to each of these buckets:

- (1) Above 100 – 100% default; 0% recovery;
- (2) 75 to 100 – 100% deferred; 15% recovery at 2 years from initial date of deferral; and
- (3) Below 75 – no deferral/default.

d. We then ran a cash flow projection to analyze the impact of future deferral/default activity by applying the following assumption on those institutions in bucket (3) of our analysis:

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- Defaults at 75 basis points applied annually; 15% recovery with a 2-year lag from the initial date of deferral.

Our rationale for these metrics is as follows: (1) the FDIC lists the number of bank failures each year from 1934 – 2008. Comparing bank failures to the number of FDIC institutions produces an annual average default rate of 36 basis points. Given the continuing uncertain economic environment, we believe double this amount, or 75 basis points, to be an appropriate measurement for defaults; and (2) Standard & Poor’s published “Global Methodology for Rating Trust Preferred/Hybrid Securities Revised” on November 21, 2008. This analysis uses a recovery assumption of 15%, which we also deem an appropriate measurement.

Our position is that it is appropriate to apply this future default factor in our analysis as it is not realistic to assume no adverse conditions will occur over the remaining 25 year stated maturity of this pooled security even though the individual institutions are currently performing according to terms.

- e. This June 30, 2012 projection of future cash flows produced a present value factor that exceeded the carrying value of the pooled trust preferred security; therefore, management concluded that no OTTI issues were present at June 30, 2012.

A number of factors or combinations of factors could cause management to conclude in one or more future reporting periods that an unrealized loss that exists with respect to PreTSL XXV constitutes an additional credit impairment. These factors include, but are not limited to, failure to make interest payments, an increase in the severity of the unrealized loss, an increase in the continuous duration of the unrealized loss without an impairment in value or changes in market conditions and/or industry or issuer specific factors that would render management unable to forecast a full recovery in value. In addition, the fair value of trust preferred securities could decline if the overall economy and the financial condition of the issuers continue to deteriorate and there remains limited liquidity for this security.

The following table sets forth information with respect to this security at June 30, 2012:

Security Class	Amortized Cost	Fair Value	Unrealized (Loss)	Percent of Underlying Collateral Performing	Percent of Underlying Collateral In Deferral (1)	Percent of Underlying Collateral Default (1)	Expected Deferrals and Defaults as a % of Remaining Performing Collateral	Moody's S&P / Ratings	Excess Subordination (2) Amount	% of Current Performing Collateral
PreTSL XXV	\$651,788	\$89,242	(\$562,546)	65.8%	16.7%	17.5%	15.6%	C/ NR	\$102,500,000	20.0%

Notes to table above:

(1) This percentage represents the amount of specific deferrals / defaults that have occurred, plus those that are known for the following quarters to the total amount of original collateral. Fewer deferrals / defaults produce a lower percentage.

(2)

“Excess subordination” amount is the additional defaults / deferrals necessary in the next reporting period to deplete the entire credit enhancement (excess interest and over-collateralization) beneath our tranche within each pool to the point that would cause a “break in yield.” This amount assumes that all currently performing collateral continues to perform. A break in yield means that our security would not be expected to receive all the contractual cash flows (principal and interest) by maturity. The “percent of underlying collateral performing” is the ratio of the “excess subordination amount” to current performing collateral - a higher percent means there is more excess subordination to absorb additional defaults / deferrals, and the better our security is protected from loss.

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The following table presents a cumulative roll forward of the amount of other-than-temporary impairment related to credit losses, all of which relate to PreTSL XXV, which have been recognized in earnings for debt securities held to maturity and not intended to be sold.

(in thousands)	Three and six months ended June 30, 2012	Three and six months ended June 30, 2011
Balance at beginning of period	\$ 364	\$ 364
Change during the period	-	-
Balance at end of period	\$ 364	\$ 364

## (5) Loans and Allowance for Loan Losses

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

The following table provides an aging of the loan portfolio by loan class at June 30, 2012:

	30-59 Days	60-89 Days	Greater than 90 Days	Total Past Due	Current	Total Loans Receivable	Recorded Investment > 90 Days Accruing	Nonaccrual Loans
<b>Commercial</b>								
Construction	\$0	\$0	\$0	\$0	\$59,650,806	\$59,650,806	\$0	\$0
<b>Commercial Business</b>								
Commercial Real Estate	2,609,703	0	1,093,793	3,703,496	103,662,142	107,365,638	0	2,024,487
<b>Mortgage Warehouse Lines</b>								
Warehouse Lines	0	0	0	0	230,776,678	230,776,678	0	0
<b>Residential Real Estate</b>								
Residential Real Estate	463,679	0	0	463,679	10,860,661	11,324,340	0	140,492
<b>Consumer Loans to Individuals</b>								
Loans to Individuals	0	0	54,904	54,904	11,384,790	11,439,694	0	54,904
Other	0	0	0	0	227,448	227,448	0	0
<b>Deferred Loan Fees</b>								
Deferred Loan Fees	0	0	0	0	950,823	950,823	0	0

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Total	\$3,762,987	\$0	\$1,411,434	\$5,084,421	\$474,710,671	\$479,795,092	\$42,320	\$2,698,955
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The following table provides an aging of the loan portfolio by loan class at December 31, 2011:

	30-59 Days	60-89 Days	Greater than 90 Days	Total Past Due	Current	Total Loans Receivable	Recorded Investment > 90 Days Accruing	Nonaccrual Loans	
Commercial									
Construction	\$ 0	\$ 0	\$ 140,055	\$ 140,055	\$ 49,145,728	\$ 49,285,783	\$ 0	\$ 140,055	
Commercial Business	364,743	564,152	122,535	1,051,430	49,733,244	50,784,674	0	669,166	
Commercial Real Estate	0	245,874	503,877	749,751	98,887,225	99,636,976	0	1,443,220	
Mortgage Warehouse Lines	0	0	0	0	249,345,831	249,345,831	0	0	0
Residential Real Estate	905,310	0	661,171	1,566,481	11,112,827	12,885,352	0	661,171	
Consumer									
Loans to Individuals	0	144,904	77,858	222,762	11,996,878	12,219,640	0	77,858	
Other	0	0	0	0	255,556	255,556	0	0	
Deferred Loan Costs	0	0	0	0	1,017,959	1,017,959	0	0	
Total	\$1,270,053	\$ 954,930	\$1,505,496	\$3,730,479	\$471,701,292	\$475,431,771	\$ 0	\$ 2,991,470	\$

Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management's assessment of probable estimated losses. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements. These elements include a specific reserve for impaired loans, an allocated reserve, and an unallocated portion.

The Company consistently applies the following comprehensive methodology. During the quarterly review of the allowance for loan losses, the Company considers a variety of factors that include:

- General economic conditions;
- Trends in charge-offs;
- Trends and levels of delinquent loans;
- Trends and levels of non-performing loans, including loans over 90 days delinquent;
- Trends in volume and terms of loans;
- Levels of allowance for specific classified loans; and
- Credit concentrations.

The methodology includes the segregation of the loan portfolio into loan types with a further segregation into risk rating categories, such as special mention, substandard, doubtful, and loss. This allows for an allocation of the



allowance for loan losses by loan type; however, the allowance is available to absorb any loan loss without restriction. Larger balance, non-homogeneous loans representing significant individual credit exposures are evaluated individually through the internal loan review process. It is this process that produces the watch list. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated. Based on these reviews, an estimate of probable losses for the individual larger-balance loans are determined, whenever possible, and used to establish specific loan loss reserves. In general, for non-homogeneous loans not individually assessed, and for homogeneous groups, such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

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The watch list includes loans that are assigned a rating of special mention, substandard, doubtful and loss. Loans classified special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified doubtful have all the weaknesses inherent in loans classified substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans rated as doubtful in whole, or in part, are placed in nonaccrual status. Loans classified as a loss are considered uncollectible and are charged to the allowance for loan losses.

The specific reserve for impaired loans is established for specific loans which have been identified by management as being impaired. The specific portion of the allowance is the total amount of potential unconfirmed losses for these individual doubtful loans. To assist in determining the fair value of loan collateral, the Company often utilizes independent third party qualified appraisal firms which, in turn, employ their own criteria and assumptions that may include occupancy rates, rental rates, and property expenses, among others.

The second category of reserves consists of the allocated portion of the allowance. The allocated portion of the allowance is determined by taking pools of loans outstanding that have similar characteristics and applying historical loss experience for each pool. This estimate represents the potential unconfirmed losses within the portfolio. Individual loan pools are created for commercial and commercial real estate loans, construction loans, and various types of loans to individuals. The historical estimation for each loan pool is then adjusted to account for current conditions, current loan portfolio performance, loan policy or management changes, or any other factor which may cause future losses to deviate from historical levels.

The Company may, from time to time, maintain an unallocated allowance to cover any factors or conditions which may cause a potential loan loss but are not specifically identifiable. Management must make estimates using assumptions and information that is often subjective and changing rapidly.

The following discusses the risk characteristics of each of our loan portfolio segments, commercial and consumer.

### Commercial

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

### Consumer

The Company's consumer loan portfolio segment is comprised of residential real estate loans, home equity loans and other loans to individuals. Individual loan pools are created for the various types of loans to individuals.

In general, for homogeneous groups, such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and industry historical losses. These loan groups are then internally risk rated.

The Company considers the following credit quality indicators in assessing the risk in the loan portfolio:

- Consumer credit scores;
- Internal credit risk grades;
- Loan-to-value ratios;
- Collateral; and
- Collection experience.

The Company's internal credit risk grades are based on the definitions currently utilized by the bank regulatory agencies. The grades assigned and their definitions are as follows, and loans graded excellent, above average, good and watch list are treated as "pass" for grading purposes:

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1. Excellent - Loans that are based upon cash collateral held at the Bank and adequately margined. Loans that are based upon “blue chip” stocks listed on the major exchanges and adequately margined.
2. Above Average - Loans to companies whose balance sheets show excellent liquidity and whose long-term debt is on well-spread schedules of repayment easily covered by cash flow. Such companies have been consistently profitable and have diversification in their product lines or sources of revenue. The continuation of profitable operations for the foreseeable future is likely. Management is comprised of a mix of ages, experience, and backgrounds and management succession is in place. Sources of raw materials and service companies, the source of revenue is abundant. Future needs have been planned for. Character and repayment ability of individuals or company principals are excellent. Loans to individuals supported by high net worths and liquid assets.
3. Good - Loans to companies whose balance sheets show good liquidity and cash flow adequate to meet maturities of long-term debt with a comfortable margin. Such company has established a profitable record over a number of years, and there has been growth in net worth. Operating ratios are in line with those of the industry, and expenses are in proper relationship to the volume of business done and the profits achieved. Management is well-balanced and competent in their responsibilities. Economic environment is favorable; however, competition is strong. The prospects for growth are good. Loans in this category do not meet the collateral requirements of loans in categories 1 and 2 above. Loans to individuals supported by good net worths but whose supporting assets are illiquid.
- 3w. Watch List - Included in this category are loans evidencing problems identified by Bank management that require closer supervision. Such problem has not developed to the point which requires a Special Mention rating. This category also covers situations where the Bank does not have adequate current information upon which credit quality can be determined. The account officer has the obligation to correct these deficiencies within 30 days after the time of notification.
4. Special Mention - Loans or borrowing relationships that require more than the usual amount of attention by Bank management. Industry conditions may be adverse or weak. The borrower’s ability to meet current payment schedules may be questionable, even though interest and principal are being paid as agreed. Heavy reliance has been placed on the collateral. Profits, if any, are interspersed with losses. Management is “one man” or incompetent or there is no plan for management succession. Expectations of a loan loss are not immediate; however, if present trends continue, a loan loss could be expected.
5. Substandard - Loans in this category possess weaknesses that jeopardize the ultimate collection of total outstandings. These weaknesses require close supervision by Bank management. Current financial statements are unavailable and the loan is inadequately protected by the collateral pledged. This category will normally include loans that have been classified as substandard by the regulators.
6. Doubtful - Loans with weaknesses inherent in the substandard classification and where collection or liquidation in full is highly questionable. It is likely that the loan will not be collected in full and the Bank will suffer some loss which is not quantifiable at the time of review.
7. Loss - Loans considered uncollectable and of such little value that their continuance as an active asset is not warranted. Loans in this category should immediately be eliminated from the Bank’s loan loss reserve. Any accrued interest should immediately be backed out of income.

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The following table provides a breakdown of the loan portfolio by credit quality indicator at June 30, 2012.

Commercial Credit Exposure - By Internally Assigned Grade	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse Lines	Residential Real Estate
Grade:					
Pass	\$54,594,154	\$55,393,231	\$80,134,127	\$230,776,678	\$11,183,848
Special Mention	1,041,045	1,159,276	19,287,729	0	0
Substandard	4,015,607	1,364,009	7,795,550	0	140,492
Doubtful	0	143,149	148,232	0	0
Total	\$59,650,806	\$58,059,665	\$107,365,638	\$230,776,678	\$11,324,340

## Consumer Credit Exposure

- By Payment Activity	Loans To Individuals	Other
Performing	\$11,384,790	\$227,448
Nonperforming	54,904	0
Total	\$11,439,694	\$227,448

The following table provides a breakdown of the loan portfolio by credit quality indicator at December 31, 2011.

Commercial Credit Exposure - By Internally Assigned Grade	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse Lines	Residential Real Estate
Grade:					
Pass	\$ 44,106,827	\$ 47,973,545	84,642,510	\$249,345,831	\$ 12,224,181
Special Mention	5,038,901	1,657,993	10,574,489	0	142,477
Substandard	107,405	865,160	3,823,225	0	518,694
Doubtful	32,650	287,976	596,752	0	0
Total	\$ 49,285,783	\$ 50,784,674	99,636,976	\$249,345,831	\$ 12,885,352

## Consumer Credit Exposure

- By Payment Activity	Loans To Individuals	Other
Performing	\$ 12,141,782	\$ 255,556
Nonperforming	77,858	0
Total	\$ 12,219,640	\$ 255,556

## Impaired Loans Disclosures

Loans are considered to be impaired when, based on current information and events, it is determined that the Company will not be able to collect all amounts due according to the loan contract, including scheduled interest payments. When a loan is placed on nonaccrual status, it is also considered to be impaired. Loans are placed on

nonaccrual status when: (1) the full collection of interest or principal becomes uncertain; or (2) they are contractually past due 90 days or more as to interest or principal payments unless they are both well secured and in the process of collection.

The following tables summarize the distribution of the allowance for loan losses and loans receivable by loan class and impairment method at June 30, 2012 and December 31, 2011:

Period-End Allowance for Credit Losses by Impairment Method – June 30, 2012

	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse	Residential Real Estate	Consumer	Other
Allowance for credit losses:							
Ending Balance	\$1,647,605	\$903,401	\$2,304,010	\$1,153,883	\$122,510	\$123,213	\$2,798,522
Ending Balance							
Individually evaluated for impairment	0	138,597	357,074	0	28,566	0	0
Collectively evaluated for impairment	1,647,605	764,804	1,946,936	1,153,883	93,944	123,213	2,798,522
Loans receivables:							
Ending Balance	\$59,650,806	\$58,059,665	\$107,365,638	\$230,776,678	\$11,324,340	\$11,439,694	\$227,406,827
Individually evaluated for impairment	0	851,819	2,507,360	0	140,492	54,904	0
Collectively evaluated for impairment	59,650,806	57,207,846	104,858,278	230,776,678	11,183,848	11,384,790	227,406,827

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## Period-End Allowance for Credit Losses by Impairment Method – December 31, 2011

	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse	Residential Real Estate	Consumer	Other
Allowance for credit losses:							
Ending Balance	\$1,054,695	\$934,642	\$1,597,702	\$1,122,056	\$91,076	\$187,352	\$2,377
Ending Balance							
Individually evaluated for impairment	0	283,424	186,055	0	11,619	77,858	0
Collectively evaluated for impairment	1,054,695	651,218	1,411,647	1,122,056	79,457	109,494	2,377
Loans receivables:							
Ending Balance	\$49,285,783	\$50,784,674	\$99,636,976	\$249,345,831	\$12,885,352	\$12,219,640	\$255,555
Individually evaluated for impairment	140,055	952,156	1,934,120	0	661,171	77,858	0
Collectively evaluated for impairment	49,145,728	49,832,518	97,702,856	249,345,831	12,224,181	12,141,782	255,555

The allowance for loan loss by loan class at both June 30, 2012 and December 31, 2011, and related activity for the six months ended June 30, 2012, are as follows:

	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse	Residential Real Estate	Consumer	Other	Unallocated
Balance - December 31, 2011	\$1,054,695	\$934,642	\$1,597,702	\$1,122,056	\$91,076	\$187,352	\$2,377	\$544,000
Provision charged to operations	217,501	15,757	241,180	(115,451 )	148,497	22,076	6,803	63,600
Loans charged off	(32,650 )	(144,827 )	0	0	0	(77,858 )	(6,001 )	0
Recoveries of loans charged off	3,403	5,427	0	0	0	0	0	0
Balance - March 31, 2012	\$1,242,949	\$810,999	\$1,838,882	\$1,006,605	\$239,573	\$131,570	\$3,179	\$608,000
Provision charged to operations	429,656	111,410	464,946	147,278	13,631	(8,357 )	(381 )	(608,000)
Loans charged off	(25,000 )	(20,199 )	0	0	(130,694 )	0	0	0
Recoveries of loans charged off	0	1,191	182	0	0	0	0	0
Balance - June 30, 2012	\$1,647,605	\$903,401	\$2,304,010	\$1,153,883	\$122,510	\$123,213	\$2,798	\$0

The allowance for loan loss by loan class at both June 30, 2011 and December 31, 2010, and related activity for the six months ended June 30, 2011, are as follows:

	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse	Residential Real Estate	Consumer	Other	Unallocated
Balance - December 31, 2010	\$1,744,068	\$971,994	\$1,723,865	\$763,092	\$67,828	\$192,457	\$1,910	\$297,498
Provision charged to operations	1,183,736	(55,760 )	(318,432 )	(344,826 )	9,777	(1,990 )	571	(73,078)
Loans charged off	(366,587 )	(46,319 )	-	-	-	-	-	-
Recoveries of loans charged off	-	239	-	-	-	-	-	-
Balance - March 31, 2011	\$2,561,217	\$870,154	\$1,405,433	\$418,266	\$77,605	\$190,467	\$2,481	\$224,420
Provision charged to operations	52,940	48,806	215,679	110,442	(370 )	(3,016 )	(28 )	(149,453)

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Loans charged off	(158,900 )	-	-	-	-	-	-	-	-
Recoveries of loans charged off	-	3,438	-	-	-	-	-	-	-
Balance - June 30, 2011	\$2,455,257	\$922,398	\$1,621,112	\$528,708	\$77,235	\$187,451	\$2,453	\$74,967	



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When a loan is identified as impaired, the measurement of impairment is based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the sole remaining source of repayment for the loan is the liquidation of the collateral. In such cases, the current fair value of the collateral less selling costs is used. If the value of the impaired loan is less than the recorded investment in the loan, the impairment is recognized through an allowance estimate or a charge to the allowance.

## Impaired Loans Receivables (By Class) – June 30, 2012

	Recorded Investment	Unpaid Principal Balance	Related Allowance	Quarter-End June 30, 2012 Average Recorded Investment	Quarter-End June 30, 2011 Average Recorded Investment	Year to Date 2012 Average Recorded Investment	Year to Date 2011 Average Recorded Investment	Quarter-End June 30, 2011 Interest Income Recognized	Quarter-End June 30, 2011 Interest Income Recognized	
With no related allowance:										
Commercial										
Construction	\$0	\$0	\$0	\$35,802	\$113,947	\$71,603	\$1,555,877	\$0	\$0	\$0
Commercial Business	431,381	474,063	0	423,129	348,094	415,353	286,550	0	0	0
Commercial Real Estate	0	0	0	81,666	292,682	208,536	358,490	0	0	0
Mortgage Warehouse Lines	0	0	0	0	0					
Subtotal	431,381	474,063	0	540,597	754,723	695,492	2,200,917	0	0	0
Residential Real Estate	0	0	0	0	0	47,199	0	0	0	0
Consumer										
Loans to Individuals	54,904	54,904	0	54,904	0	54,904	0	0	0	0
Other	0	0	0	0	0	0	0	0	0	0
Subtotal	54,904	54,904	0	54,904	0	54,904	0	0	0	0
Subtotal With no related allowance:	486,285	528,967	0	595,501	754,723	797,595	2,200,917	0	0	0
With an allowance:										
Commercial										

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Construction	0	0	0	0	3,268,474	0	3,154,480	0	0	0
Commercial										
Business	420,438	565,265	138,597	435,032	832,399	429,700	593,070	3,790	0	0
Commercial										
Real Estate	2,507,360	2,614,922	357,074	2,313,770	1,111,122	1,952,730	1,047,746	6,792	0	0
Mortgage										
Warehouse										
Lines	0	0	0	0	0	0	0	0	0	0
Subtotal	2,927,798	3,180,187	495,671	2,748,802	5,211,995	2,382,430	4,795,296	10,582	0	0
Residential										
Real Estate	140,492	140,492	28,566	313,517	519,000	439,616	432,854	0	3,028	0
Consumer										
Loans to										
Individuals	0	0	0	0	77,858	0	77,858	0	0	0
Other	0	0	0	0	0	0	0	0	0	0
Subtotal	0	0	0	0	77,858	0	77,858	0	0	0
Subtotal with an allowance:	3,068,290	3,320,679	524,237	3,062,319	5,808,853	2,822,046	5,306,008	10,582	3,028	0
Total:										
Commercial	3,359,179	3,654,250	495,671	3,289,399	5,966,718	3,077,922	6,996,213	10,582	0	0
Residential										
Real Estate	140,492	140,492	28,566	313,517	519,000	486,815	432,854	0	3,028	0
Consumer	54,904	54,904	0	54,904	77,858	54,904	77,858	0	0	0
Total	\$3,554,575	\$3,849,646	\$524,237	\$3,657,820	\$6,563,576	\$3,619,641	\$7,506,925	\$10,582	\$3,028	\$0

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## Impaired Loans Receivables (By Class)

December 31 ,2011

	Recorded Investment	Unpaid Principal Balance	Related Allowance	Year to Date Average Recorded Investment	Year to Date Interest Income Recognized
With no related allowance:					
Commercial					
Construction	\$140,055	\$277,405	\$0	\$610,358	\$0
Commercial Business	381,190	426,803	0	257,942	0
Commercial Real Estate	503,877	611,389	0	457,464	0
Mortgage Warehouse Lines	0	0	0	0	0
Subtotal	1,025,122	1,315,597	0	1,325,764	0
Residential Real Estate	142,477	142,477	0	11,873	
Consumer					
Loans to Individuals	0	0	0	0	0
Other	0	0	0	0	0
Subtotal	0	0	0	0	0
Subtotal with no Related Allowance	1,167,599	1,315,597	0	1,337,637	0
With an allowance:					
Commercial					
Construction	0	0	0	2,389,162	0
Commercial Business	570,966	570,966	283,424	791,808	10,001
Commercial Real Estate	1,430,243	1,430,243	186,055	1,036,007	2,294
Mortgage Warehouse Lines	0	0	0	0	0
Subtotal	2,001,209	2,001,209	469,479	4,216,977	12,295
Residential Real Estate	518,694	518,694	11,619	490,081	0
Consumer					
Loans to Individuals	77,858	77,858	77,858	77,858	0
Other	0	0	0	0	0
Subtotal	77,858	77,858	77,858	77,858	0

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Subtotal with an Allowance	2,597,761	2,597,761	558,956	4,784,916	12,295
Total:					
Commercial	3,026,331	3,316,806	469,479	5,542,741	12,295
Residential Real Estate	661,171	518,694	11,619	501,954	0
Consumer	77,858	77,858	77,858	77,858	0
Total	\$3,765,360	\$3,913,358	\$558,956	\$6,122,553	\$12,295

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The Bank adopted Accounting Standards Update (“ASU”) No. 2011-02 on July 1, 2011. ASU No. 2011-02 provides additional guidance to creditors for evaluating whether a modification or restructuring of a receivable is a troubled debt restructuring. In evaluating whether a restructuring constitutes a troubled debt restructuring, ASU No. 2011-02 requires that a creditor must separately conclude that the restructuring constitutes a concession and the borrower is experiencing financial difficulties. As a result of our adoption of ASU No. 2011-02, we reassessed the terms of loan restructurings. The following table is a breakdown of troubled debt restructuring activity during the six months ended June 30, 2012.

	Number of Contracts	Pre-modification outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Troubled Debt Restructurings:			
Commercial	1	\$ 137,028	\$ 137,028

	Number of Contracts	Recorded Investment
Troubled Debt Restructurings During the Prior Twelve Months that subsequently Defaulted:		
Commercial	1	\$ 22,471
Residential Real Estate	1	\$ 518,694

If the Bank determines that a borrower has suffered deterioration in its financial condition, a restructuring of the loan terms may occur. Such loan restructurings may include, but are not limited to, reductions in principal or interest, reductions in interest rates, and extensions of the maturity date. When modifications are implemented, such loans meet the definition of a troubled debt restructuring. The modifications employed by the Bank during the six month period ended June 30, 2012 resulted in lower amortization payments for a limited time period without any reduction in the interest rate. The lower payments are determined by an analysis of the borrower’s cash flow ability to meet the modified terms while anticipating an improved financial condition to enable a resumption of the original payment terms.

## (6) Share-Based Compensation

The Company establishes fair value for its equity awards to determine its cost and recognizes the related expense for stock options over the vesting period using the straight-line method. The grant date fair value for stock options is calculated using the Black-Scholes option valuation model.

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The Company's stock-based incentive plans (the "Stock Plans") authorize the issuance of an aggregate of 1,298,193 shares of the Company's common stock (as adjusted for stock dividends) pursuant to awards that may be granted in the form of stock options to purchase common stock ("Options") and awards of shares of common stock ("Stock Awards"). The purpose of the Stock Plans is to attract and retain personnel for positions of substantial responsibility and to provide additional incentive to certain officers, directors, employees and other persons to promote the success of the Company. Under the Stock Plans, options have a term of ten years after the date of grant, subject to earlier termination in certain circumstances. Options are granted with an exercise price at the then fair market value of the Company's common stock. As of June 30, 2012, there were 123,974 shares of common stock (as adjusted for the 5% stock dividend declared December 15, 2011 and paid February 2, 2012 to shareholders of record on January 17, 2012) available for future grants under the Stock Plans.

Stock-based compensation expense related to Options was \$48,777 and \$27,200 for the six months ended June 30, 2012 and 2011, respectively.

Transactions under the Stock Plans during the six months ended June 30, 2012 are summarized as follows:

Stock Options	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value
Outstanding at January 1, 2012	196,906	\$9.66		
Granted	26,670	6.42		
Exercised	(327 )	5.96		
Forfeited	-	-		
Expired	-	-		
Outstanding at June 30, 2012	223,249	\$9.28	6.1	\$293,458
Exercisable at June 30, 2012	162,094	\$10.25	5.1	\$104,972

The fair value of each option and the significant weighted average assumptions used to calculate the fair value of the options granted for the six months ended June 30, 2012 are as follows:

Fair value of options granted	\$2.20
Risk-free rate of return	0.84 %
Expected option life in years	7
Expected volatility	31.48 %
Expected dividends (1)	-

(1) To date, the Company has not paid any cash dividends on its common stock.

As of June 30, 2012, there was approximately \$146,906 of unrecognized compensation cost related to nonvested stock option based compensation arrangements granted under the Company's stock incentive plans. That cost is expected to be recognized over the next three years.

The following table summarizes nonvested restricted shares for the six months ended June 30, 2012 (as adjusted to reflect the 5% stock dividend declared in December 2011):

Non-vested shares	Number of Shares	Average Grant Date Fair Value
Non-vested at January 1, 2012	151,753	\$6.87
Granted	1,995	6.42
Vested	(20,875 )	8.12
Forfeited	-	-
Non-vested at June 30, 2012	132,873	\$6.67

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The value of restricted shares is based upon the closing price of the common stock on the date of grant. The shares generally vest over a four year service period with compensation expense recognized on a straight-line basis.

Stock based compensation expense related to stock grants was \$175,444 and \$160,721 for the six months ended June 30, 2012 and 2011.

As of June 30, 2012, there was approximately \$661,325 of unrecognized compensation cost related to nonvested stock grants that will be recognized over the next four years.

## (7) Benefit Plans

The Company has a 401(k) plan which covers substantially all employees with six months or more of service. The Company's contributions to the 401(k) plan are expensed as incurred.

The Company also provides retirement benefits to certain employees under supplemental executive retirement plans (the "SERPs"). The SERPs are unfunded and the Company accrues actuarially determined benefit costs over the estimated service period of the employees in the SERPs. The Company recognizes the over funded or under funded status of a defined benefit post-retirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and recognizes changes in that funded status in the year in which the changes occur, through comprehensive income.

The components of net periodic expense for the Company's SERPs for the three and six months ended June 30, 2012 and 2011 are as follows:

	Three months ended		Six months ended	
	June 30,		June 30,	
	2012	2011	2012	2011
Service cost	\$ 61,823	\$ 68,425	\$ 123,646	\$ 136,850
Interest cost	50,073	57,057	100,146	114,114
Actuarial (gain) loss recognized	5,300	(2,062 )	10,600	(4,124 )
Prior service cost recognized	24,858	19,859	49,716	39,718
	\$ 142,054	\$ 143,279	\$ 284,108	\$ 286,558

## (8) Other Comprehensive Income and Accumulated Other Comprehensive Income

The components of accumulated other comprehensive income and their related income tax effects were as follows:

	June 30,	December 31,
	2012	2011
Unrealized holding gains on securities available for sale	\$ 2,375,768	\$ 2,318,299
Related income tax effect	(807,760 )	(788,221 )
	1,568,008	1,530,078
Unrealized impairment loss on held to maturity security	(500,944 )	(500,944 )
Related income tax effect	170,321	170,321
	(330,623 )	(330,623 )



Pension liability	(172,220 )	(178,661 )
Related income tax effect	68,079	70,668
	(104,141 )	(107,993 )
Accumulated other comprehensive income	\$ 1,133,244	\$ 1,091,462

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The components of other comprehensive income and their related income tax effects for the three and six month periods ended June 30, 2011 and 2010 are as follows:

	Three months ended		Six months ended	
	June 30,		June 30,	
	2012	2011	2012	2011
Unrealized holding gains on securities available for sale	\$42,628	\$1,418,929	\$57,469	\$1,241,357
Related income tax effect	(14,493 )	(482,436 )	(19,539 )	(422,061 )
	28,135	936,493	37,930	819,296
Unrealized holding loss on interest rate swap contract	-	179,773	-	353,552
Related income tax effect	-	(72,582 )	-	(141,990 )
	-	107,191	-	211,562
Pension liability	3,220	3,219	6,441	6,438
Related income tax effect	(1,294 )	(1,293 )	(2,589 )	(2,585 )
	1,926	1,926	3,852	3,853
Other comprehensive income	\$30,061	\$1,045,610	\$41,782	\$1,034,711

## (9) Recent Accounting Pronouncements

## ASU 2011-11 (Disclosures about offsetting Assets and Liabilities)

On December 19, 2011, The FASB issued Accounting Standards Update (ASU) 2011-11, “Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities.” This new guidance affects all entities with financial instruments or derivatives that are either presented on a net basis in the balance sheet or subject to an enforceable master netting arrangement or a similar arrangement. The ASU does not change existing offsetting criteria in U.S. generally accepted accounting principles (U.S. GAAP) or the permitted balance sheet presentation for items meeting the criteria. To help financial statement users better assess the effect or potential effect of offsetting arrangements on an entity’s financial position, the new guidance requires disclosures in the financial statement notes that provide both net and gross information about assets and liabilities that have been offset and the related arrangements.

The new disclosure requirements in the ASU are intended to enhance comparability between financial statements prepared using U.S. GAAP and those prepared in accordance with International Financial Reporting Standards (IFRS). The eligibility criteria for offsetting are different in U.S. GAAP and IFRS. In January 2011, the FASB and the International Accounting Standards Board issued an exposure draft proposing new common criteria for offsetting, but the boards could not agree. The FASB voted to retain existing U.S. GAAP guidance on offsetting and to require expanded disclosures for financial instruments and derivative instruments that are either offset in the balance sheet or eligible for offset subject to a master netting arrangement or similar arrangement.

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The ASU is effective for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. Disclosures required by the amendments should be provided retrospectively for all comparative periods. The FASB has published a short recap highlighting the significant issues the ASU addresses. The Company does not expect the adoption of this ASU to have a material impact on the Company's consolidated financial position or results of operations.

### ASU 2011-08 (Testing for Goodwill for Impairment)

In September, 2011, the FASB issued Accounting Standards Update (ASU) 2011-08, "Testing Goodwill for Impairment". The purpose of this ASU is to simplify how entities test goodwill for impairment by adding a new first step to the preexisting goodwill impairment test under ASC Topic 350, Intangibles-Goodwill and other. This amendment gives the entity the option to first assess a variety of qualitative factors such as economic conditions, cash flows, and competition to determine whether it was more likely than not that the fair value of goodwill has fallen below its carrying value. If the entity determines that it is not likely that the fair value has fallen below its carrying value, then the entity will not have to complete the original two-step test under Topic 350. The amendments in this ASU are effective for impairment tests performed for fiscal years beginning after December 15, 2011. The Company is evaluating the impact of this ASU on its consolidated financial statements.

### ASU 2011-05 (Presentation of Comprehensive Income)

The provisions of this ASU amend FASB ASC Topic 220, Comprehensive Income, to facilitate the continued alignment of U.S. GAAP with International Accounting Standards. The ASU prohibits the presentation of the components of comprehensive income in the statement of shareholders' equity. Reporting entities are allowed to present either a statement of comprehensive income, which reports both net income and other comprehensive income, or separate, but consecutive, statements of net income and other comprehensive income. Under previous GAAP, all three presentations were acceptable. Regardless of the presentation selected, the reporting entity is required to present all reclassifications between other comprehensive and net income on the face of the new statement or statements. The provisions of this ASU are effective for fiscal years and interim periods beginning after December 31, 2011 for public entities.

ASU 2011-12, "Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income ("AOCI") in Accounting Standards Update No. 2011-05," was issued by the FASB on December 23, 2011. This ASU defers the implementation of only those provisions in ASU 2011-05 dealing with the presentation of items reclassified out of AOCI.

The amendments in ASU 2011-12 and ASU 2011-05 are effective at the same time: For public entities, the guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The requirements are effective for nonpublic entities for fiscal years ending after December 15, 2012. The FASB has published a short recap of the reasons for the ASU 2011-12 deferrals. The adoption of this guidance did not have any impact on the Company's consolidated financial position or results of operations.

### ASU 2011-04 (Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs)

This ASU amends FASB ASC Topic 820, Fair Value Measurements, to bring U.S. GAAP for fair value measurements in line with International Accounting Standards. The ASU clarifies existing guidance for items such as: the application of the highest and best use concept to non-financial assets and liabilities; the application of fair value measurement to financial instruments classified in a reporting entity's shareholders' equity; and disclosure requirements regarding quantitative information about unobservable inputs used in the fair value measurements of Level 3 assets. The ASU

also creates an exception to Topic 820 for entities which carry financial instruments within a portfolio or group, under which the entity is now permitted to base the price used for fair valuation upon a price that would be received to sell the net asset position or transfer a net liability position in an orderly transaction. The ASU also allows for the application of premiums and discounts in a fair value measurement if the financial instrument is categorized in Level 2 or 3 of the fair value hierarchy. Lastly, the ASU contains new disclosure requirements regarding fair value amounts categorized as Level 3 in the fair value hierarchy such as: disclosure of the valuation process used; effects of and relationships between unobservable inputs; usage of nonfinancial assets for purposes other than their highest and best use when that is the basis of the disclosed fair value; and categorization by level of items disclosed at fair value, but not measured at fair value for financial statement purposes. For public entities, this ASU is effective for interim and annual periods beginning after December 15, 2011. The adoption of this ASU did not affect the Company's consolidated financial position or results of operations.

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(10) Fair Value Disclosures

U.S. GAAP has established a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Company's financial assets and financial liabilities carried at fair value.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and counterparty creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

**Securities Available for Sale.** Securities classified as available for sale are reported at fair value utilizing Level 1 and Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the security's terms and conditions, among other things.

**Impaired loans.** Loans included in the following table are those which the Company has measured and recognized impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third party appraisals of the properties, or discounted cash flows based on the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements. The fair value consists of the loan balances less specific valuation allowances.

Other Real Estate Owned. Foreclosed properties are adjusted to fair value less estimated selling costs at the time of foreclosure in preparation for transfer from portfolio loans to other real estate owned (“OREO”), thereby establishing a new accounting basis. The Company subsequently adjusts the fair value of the OREO utilizing Level 3 inputs on a non-recurring basis to reflect partial write-downs based on the observable market price, current appraised value of the asset or other estimates of fair value.

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The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
June 30, 2012:				
Securities available for sale:				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 17,100,100	\$ -	\$ -	\$ 17,100,100
Residential collateralized mortgage obligations- GSE	-	11,466,705	-	11,466,705
Residential collateralized mortgage obligations - non GSE	-	3,632,985	-	3,632,985
Residential mortgage backed securities – GSE	-	36,877,742	-	36,877,742
Obligations of State and Political subdivisions	-	5,739,097	-	5,739,097
Trust preferred debt securities – single issuer	-	1,895,973	-	1,895,973
Corporate debt securities	-	19,076,196	-	19,076,196
Restricted stock	-	1,723,800	-	1,723,800
Mutual fund	-	25,000	-	25,000
December 31, 2011:				
Securities available for sale:				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 7,108,870	\$ 12,363,819	-	\$ 19,472,689
Residential collateralized mortgage obligations- GSE	-	13,898,133	-	13,898,133
Residential collateralized mortgage obligations - non GSE	-	4,300,444	-	4,300,444
Residential mortgage backed securities – GSE	-	42,687,209	-	42,687,209
Obligations of State and Political subdivisions	-	5,700,514	-	5,700,514
Trust preferred debt securities – single issuer	-	1,751,241	-	1,751,241
Corporate debt securities	-	1,435,944	-	1,435,944
Restricted stock	-	4,412,600	-	4,412,600
Mutual fund	-	25,000	-	25,000

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain

circumstances (for example, when there is evidence of impairment). Financial assets and financial liabilities measured at fair value on a non-recurring basis at June 30, 2012 and December 31, 2011 are as follows:

	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
June 30, 2012:				
Impaired loans	-	-	\$ 2,544,053	\$ 2,544,053
Other real estate owned	-	-	3,000,619	3,000,619
December 31, 2011:				
Impaired loans	-	-	\$ 2,038,805	\$ 2,038,805
Other real estate owned	-	-	491,536	491,536



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Impaired loans, measured at fair value and included in the above table, consisted of 12 loans having an aggregate balance of \$3,068,290 and specific loan loss allowances of \$524,237 at June 30, 2012 and nine loans at December 31, 2011 having an aggregate balance of \$2,597,761 and specific loan loss allowances of \$558,956.

The following table presents additional qualitative information about assets measured at fair value on a nonrecurring basis and for which the Company has utilized Level 3 inputs to determine fair value:

	Quantitative Information about Level 3 Fair Value Measurements			
	Fair Value Estimate	Valuation Techniques	Unobservable Input	Range of Adjustments
June 30, 2012				
Impaired loans	\$2,544,053	Appraisal of collateral (1)	Appraisal adjustments (1)	5-50%
	\$3,000,619			
Other Real Estate Owned		Appraisal of collateral (1)	Appraisal adjustments (1),(2)	8-60%

(1) Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various Level 3 inputs that are not identifiable.

(2) Includes qualitative adjustments by management and estimated liquidation expenses

The fair values of other real estate owned was determined using appraisals, which may be discounted based on management's review and changes in market conditions.

The following is a summary of fair value versus the carrying value of all of the Company's financial instruments. For the Company and the Bank, as for most financial institutions, the bulk of their assets and liabilities are considered financial instruments. Many of the financial instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. Therefore, significant estimations and present value calculations were used for the purpose of this note. Changes in assumptions could significantly affect these estimates.

Estimated fair values have been determined by using the best available data and an estimation methodology suitable for each category of financial instruments as follows:

Cash and Cash Equivalents, Accrued Interest Receivable and Accrued Interest Payable (Carried at Cost). The carrying amounts reported in the balance sheet for cash and cash equivalents, accrued interest receivable and accrued interest payable approximate fair value.

Securities Held to Maturity (Carried at Amortized Cost). The fair values of securities held to maturity are determined in the same manner as for securities available for sale.

Loans Held For Sale (Carried at Lower of Aggregated Cost or Fair Value). The fair values of loans held for sale are determined, when possible, using quoted secondary market prices. If no such quoted market prices exist, fair values are determined using quoted prices for similar loans, adjusted for the specific attributes of the loans.

Loans Receivable (Carried at Cost). The fair values of loans, excluding impaired loans subject to specific loss reserves, are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect

the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that re-price frequently and have no significant change in credit risk, fair values are based on carrying values.

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Deposit Liabilities (Carried at Cost). The fair values disclosed for demand deposits (e.g., interest and non-interest demand and savings accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates of deposit to a schedule of aggregated expected monthly maturities of time deposits.

Borrowings and Subordinated Debentures (Carried at Cost). The carrying amounts of short-term borrowings approximate their fair values. The fair values of long-term FHLB advances and subordinated debentures are estimated using discounted cash flow analysis, based on quoted or estimated interest rates for new borrowings with similar credit risk characteristics, terms and remaining maturities.

The estimated fair values, and the recorded book balances, at June 30, 2012 and December 31, 2011 are as follows:

	December 31, 2011	
	Carrying Value	Fair Value
Cash and cash equivalents	\$ 15,195,259	\$ 15,195,259
Securities available for sale	93,683,774	93,683,774
Securities held to maturity	142,474,423	147,621,280
Loans held for sale	19,234,111	19,234,111
Loans, net	469,897,000	471,634,000
Accrued interest receivable	2,996,848	2,996,848
Deposits	(623,862,485)	(625,764,000)
Borrowings	(88,300,000)	(90,163,000)
Redeemable subordinated debentures	(18,557,000)	(18,557,000)
Accrued interest payable	(1,186,511)	(1,186,511)

	June 30, 2012				
	Carrying Value	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Fair Value
Cash and cash equivalents	\$16,579,398	\$ -	\$ 16,579,398	\$ -	\$ 16,579,398
Securities available for sale	97,537,598	17,100,100	80,437,498	-	97,537,598
Securities held to maturity	122,992,218	-	128,856,455	-	128,856,455
Loans held for sale	16,595,846	16,595,846	-	-	16,595,846
Loans, net	473,537,672	-	-	476,920,000	476,920,000
Accrued interest receivable	2,767,959	-	2,767,959	-	2,767,959
Deposits	(669,071,450)	-	(670,964,000)	-	(670,964,000)
Borrowings	(25,300,000)	-	(26,945,000)	-	(26,945,000)
Redeemable subordinated debentures	(18,557,000)	-	(18,557,000)	-	(18,557,000)
Accrued interest payable	(1,010,905)	-	(1,010,905)	-	(1,010,905)

Loan commitments and standby letters of credit as of June 30, 2012 and December 31, 2011 are based on fees charged for similar agreements; accordingly, the estimated fair value of loan commitments and standby letters of credit is nominal.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The purpose of this discussion and analysis of the operating results and financial condition at June 30, 2012 is intended to help readers analyze the accompanying financial statements, notes and other supplemental information contained in this document. Results of operations for the three month and six month periods ended June 30, 2012 are not necessarily indicative of results to be attained for any other period.

This discussion and analysis should be read in conjunction with the Consolidated Financial Statements, notes and tables included elsewhere in this report and Part II, Item 7 of the Company's Form 10-K (Management's Discussion and Analysis of Financial Condition and Results of Operations) for the year ended December 31, 2011, as filed with the Securities and Exchange Commission (the "SEC") on March 23, 2012.

General

Throughout the following sections, the "Company" refers to 1st Constitution Bancorp and, as the context requires, its wholly-owned subsidiary, 1st Constitution Bank (the "Bank") and the Bank's wholly-owned subsidiaries, 1st Constitution Investment Company of New Jersey, Inc., FCB Assets Holdings, Inc., 1st Constitution Title Agency, 204 South Newman Street Corp. and 249 New York Avenue, LLC. 1st Constitution Capital Trust II, ("Trust II"), a subsidiary of the Company, is not included in the Company's consolidated financial statements as it is a variable interest entity and the Company is not the primary beneficiary.

The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. The Company was organized under the laws of the State of New Jersey in February 1999 for the purpose of acquiring all of the issued and outstanding stock of the Bank, a full service commercial bank which began operations in August 1989, and thereby enabling the Bank to operate within a bank holding company structure. The Company became an active bank holding company on July 1, 1999. The Bank is a wholly-owned subsidiary of the Company. Other than its ownership interest in the Bank, the Company currently conducts no other significant business activities.

The Bank operates fourteen branches, and manages an investment portfolio through its subsidiary, 1st Constitution Investment Company of New Jersey, Inc. FCB Assets Holdings, Inc., a subsidiary of the Bank, is used by the Bank to manage and dispose of repossessed real estate.

Trust II, a subsidiary of the Company, was created in May 2006 to issue trust preferred securities to assist the Company to raise additional regulatory capital.

Forward-Looking Statements

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. When used in this and in future filings by the Company with the SEC, in the Company's press releases and in oral statements made with the approval of an authorized executive officer of the Company, the words or phrases "will," "will likely result," "could," "anticipates," "believes," "continues," "expects," "plans," "will continue," "is anticipated," "estimated," "project" or "outlook" expressions (including confirmations by an authorized executive officer of the Company of any such expressions made by a third party with respect to the Company) are intended to identify forward-looking statements. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, each of which speak only as of the date made. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

Factors that may cause actual results to differ from those results, expressed or implied, include, but are not limited to, those listed under “Business”, “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s Annual Report on Form 10-K filed with the SEC on March 23, 2011, such as the overall economy and the interest rate environment; the ability of customers to repay their obligations; the adequacy of the allowance for loan losses; competition; significant changes in accounting, tax or regulatory practices and requirements; certain interest rate risks; risks associated with investments in mortgage-backed securities; and risks associated with speculative construction lending. Although management has taken certain steps to mitigate any negative effect of the aforementioned items, significant unfavorable changes could severely impact the assumptions used and could have an adverse effect on profitability. The Company undertakes no obligation to publicly revise any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements, except as required by law.

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### Acquisition of Three Branches in 2011

On March 25, 2011, the Bank acquired certain deposit and other liabilities, real estate and related assets of the Rocky Hill, Hillsborough and Hopewell, New Jersey branch banking offices from another financial institution for a purchase price of \$9.85 million (the “March 2011 Acquisition”). The March 2011 Acquisition was completed pursuant to the terms and conditions of the Branch Purchase and Assumption Agreement and Agreement for Purchase dated as of December 30, 2010, which was previously disclosed on a Current Report on Form 8-K filed by the Company with the Securities and Exchange Commission on January 3, 2011.

As a result of the March 2011 Acquisition, the three branches became branches of the Bank. Included in the March 2011 Acquisition were the assumption of deposit liabilities of \$111.9 million, primarily consisting of demand deposits, and the acquisition of cash of approximately \$101.5 million, fixed assets of approximately \$4.6 million, which includes, without limitation, ownership of the real estate and improvements upon which the branches are situated, and loans of \$862,000. The Bank recorded goodwill of approximately \$3.2 million and a core deposit intangible asset of approximately \$1.7 million as a result of the March 2011 Acquisition.

## RESULTS OF OPERATIONS

### Three Months Ended June 30, 2012 Compared to the Three Months Ended June 30, 2011

#### Summary

The Company realized net income of \$1,298,108 for the three months ended June 30, 2012, an increase of \$469,192, or 56.6%, from the \$828,916 reported for the three months ended June 30, 2011. The increase was due primarily to increases in net interest income and non-interest income which, in total, offset increases in the provision for loan losses and non-interest expenses. Net income per diluted common share was \$0.25 for the three months ended June 30, 2012 compared to net income per diluted common share of \$0.16 for the three months ended June 30, 2011. All prior year share information has been adjusted for the effect of a 5% stock dividend declared on December 15, 2011 and paid on February 2, 2012 to shareholders of record on January 17, 2012.

Key performance ratios improved for the three months ended June 30, 2012 due to higher net income for that period compared to the three months ended June 30, 2011. Return on average assets and return on average equity were 0.68% and 9.18% for the three months ended June 30, 2012 compared to 0.45% and 6.55%, respectively, for the three months ended June 30, 2011.

The Bank’s results of operations depend primarily on net interest income, which is primarily affected by the market interest rate environment, the shape of the U.S. Treasury yield curve, and the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Other factors that may affect the Bank’s operating results are general and local economic and competitive conditions, government policies and actions of regulatory authorities. The net interest margin on a tax-equivalent basis for the three months ended June 30, 2012 was 3.87% as compared to the 3.25% net interest margin recorded for the three months ended June 30, 2011, an increase of 62 basis points. The Company will continue to closely monitor the mix of earning assets and funding sources to maximize net interest income during this challenging interest rate environment.

#### Earnings Analysis

#### Net Interest Income

Net interest income, the Company's largest and most significant component of operating income, is the difference between interest and fees earned on loans and other earning assets and interest paid on deposits and borrowed funds. This component represented 84.8% of the Company's net revenues for the three month period ended June 30, 2012 and 82.1% of net revenues for the three month period ended June 30, 2011. Net interest income also depends upon the relative amount of average interest-earning assets, average interest-bearing liabilities, and the interest rate earned or paid on them, respectively.



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The Company's net interest income increased by \$1,413,883, or 27.1 %, to \$6,627,922 for the three months ended June 30, 2012 from the \$5,214,039 reported for the three months ended June 30, 2011. The increase in net interest income was primarily attributable to lower rates paid on interest-bearing liabilities during the current period. The average rate paid on interest-bearing liabilities for the three months ended June 30, 2012 was 0.89%, a reduction of 43 basis points compared to 1.32% paid for the three months ended June 30, 2011. The portfolio yield increased despite declining market rates due to a shift in average assets away from securities into loans which typically have higher yields than securities.

Average interest earning assets increased by \$43,581,005, or 6.6%, to \$707,149,181 for the three month period ended June 30, 2012 from \$663,568,176 for the three month period ended June 30, 2011. The overall yield on interest earning assets, on a tax-equivalent basis, increased 22 basis points to 4.60% for the three month period ended June 30, 2012 when compared to 4.38% for the three month period ended June 30, 2011. The portfolio yield increased despite declining market rates due to a shift in average assets away from securities and into loans.

Average interest bearing liabilities increased by \$10,681,057, or 1.9%, to \$577,646,246 for the three month period ended June 30, 2012 from \$566,965,189 for the three month period ended June 30, 2011. Overall, the cost of total interest bearing liabilities decreased 43 basis points to 0.89% for the three months ended June 30, 2012 compared to 1.32% for the three months ended June 30, 2011.

The net interest margin (on a tax-equivalent basis), which is net interest income divided by average interest earning assets, was 3.87% for the three months ended June 30, 2012 compared to 3.25% the three months ended June 30, 2011.

#### Provision for Loan Losses

Management considers a complete review of the following specific factors in determining the provisions for loan losses: historical losses by loan category, non-accrual loans, and problem loans as identified through internal classifications, collateral values, and the growth and size of the loan portfolio. In addition to these factors, management takes into consideration current economic conditions and local real estate market conditions. Using this evaluation process, the Company's provision for loan losses was \$549,998 for the three months ended June 30, 2012 compared to \$275,000 for the three months ended June 30, 2011. The increased provision for 2012 was primarily the result of increased general allowances on construction loans and commercial real estate loans.

#### Non-Interest Income

Total non-interest income for the three months ended June 30, 2012 was \$1,187,966, an increase of \$47,654, or 4.2%, over non-interest income of \$1,140,312 for the three months ended June 30, 2011.

Service charges on deposit accounts represent a consistent source of non-interest income. Service charge revenues decreased to \$231,256 for the three months ended June 30, 2012 from \$234,898 for the three months ended June 30, 2011.

Gain on sales of loans held for sale increased by \$83,504, or 20.3%, to \$495,147 for the three months ended June 30, 2012 compared to \$411,643 for the three months ended June 30, 2011. The Bank sells both residential mortgage loans and Small Business Administration loans in the secondary market. The volume of mortgage loan sales increased significantly for the three months ended June 30, 2012 compared to the three months ended June 30, 2011.

Non-interest income also includes income from bank-owned life insurance ("BOLI"), which amounted to \$113,176 for the three months ended June 30, 2012 compared to \$103,522 for the three months ended June 30, 2011, an increase of

\$9,654 for the second quarter of 2012 as compared to the second quarter of 2011. The Bank purchased tax-free BOLI assets to partially offset the cost of employee benefit plans and reduce the Company's overall effective tax rate.

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The Bank also generates non-interest income from a variety of fee-based services. These include safe deposit box rental, wire transfer service fees and Automated Teller Machine fees for non-Bank customers. Decreased customer demand for these services contributed \$348,387 to the other income component of non-interest income for the three months ended June 30, 2012 compared to \$390,249 for the three months ended June 30, 2011, a decrease of \$41,862 for the second quarter of 2012 as compared to the second quarter of 2011.

## Non-Interest Expense

Non-interest expenses increased by \$218,189, or 4.2%, to \$5,373,974 for the three months ended June 30, 2012 from \$5,155,785 for the three months ended June 30, 2011. The current period increase in other real estate owned expenses was the primary cause for this current period increase in total non-interest expense when compared with the prior period's non-interest expense. The following table presents the major components of non-interest expenses for the three months ended June 30, 2012 and 2011.

Non-interest Expenses	Three months ended June 30,	
	2012	2011
Salaries and employee benefits	\$ 3,154,903	\$ 2,843,948
Occupancy expenses	613,534	580,969
Data processing services	252,545	313,776
Marketing	53,789	52,021
Regulatory, professional and other fees	232,028	286,084
FDIC insurance expense	139,873	246,458
Other real estate owned expenses	418,563	72,971
Amortization of intangible assets	66,991	66,992
All other expenses	418,748	692,566
	\$ 5,373,974	\$ 5,155,785

Salaries and employee benefits, which represent the largest portion of non-interest expenses, increased by \$310,955, or 10.9%, to \$3,154,903 for the three months ended June 30, 2012 compared to \$2,843,948 for the three months ended June 30, 2011. The increase in salaries and employee benefits for the three months ended June 30, 2012 was a result of regular merit increases and increased health care costs.

Occupancy expenses increased by \$32,565, or 5.6%, to \$613,534 for the three months ended June 30, 2012 compared to \$580,969 for the three months ended June 30, 2011. The increase in occupancy expenses was primarily attributable to increased depreciation, property taxes and maintenance costs in maintaining the Bank's branch properties.

The cost of data processing services has decreased to \$252,545 for the three months ended June 30, 2012 from \$313,776 for the three months ended June 30, 2011, as Bank management reviewed all data processing systems during the second quarter of 2012, streamlined operating efficiencies and purged non-essential elements, resulting in lower monthly costs.

Regulatory, professional and other fees decreased by \$54,056, or 18.9%, to \$232,028 for the three months ended June 30, 2012 compared to \$286,084 for the three months ended June 30, 2011. During the second quarter of 2011, the Company incurred non-recurring professional fees in connection with the March 2011 Acquisition, which was completed on March 25, 2011.

Other real estate owned expenses increased by \$368,592 to \$441,563 for the three months ended June 30, 2012 compared to \$72,971 for the three months ended June 30, 2011 as the Company incurred increased loss provisions, property taxes, and maintenance expenses on more properties during the second quarter of 2012 compared to the second quarter of 2011.

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FDIC insurance expense decreased to \$139,873 for the three months ended June 30, 2012 compared to \$246,458 for the three months ended June 30, 2011 as a result of the changes required by the Dodd-Frank Act with respect to FDIC premium assessment rules.

All other expenses decreased to \$418,748 for the three months ended June 30, 2012 from \$692,566 for the three months ended June 30, 2011 primarily due to decreases in the Bank's office and supplies expenses. During the second quarter of 2012, fewer maintenance agreements on equipment were renewed as compared with the same period in the prior year. In addition, the Bank contracted with a new vendor for office supplies during the second quarter of 2012 that has resulted in reduced costs as compared with the same period in 2011.

An important financial services industry productivity measure is the efficiency ratio. The efficiency ratio is calculated by dividing total operating expenses by net interest income plus non-interest income. An increase in the efficiency ratio indicates that more resources are being utilized to generate the same or greater volume of income, while a decrease would indicate a more efficient allocation of resources. The Company's efficiency ratio decreased to 68.8% for the three months ended June 30, 2012 compared to 81.1% for the three months ended June 30, 2011.

## Income Taxes

Income tax expense increased by \$499,158 to \$593,808 for the three months ended June 30, 2012 from \$94,650 for the three months ended June 30, 2011. The increase was primarily due to a higher level of pretax income for the second quarter of 2012 as compared to the second quarter of 2011.

## Six Months Ended June 30, 2012 Compared to the Six Months Ended June 30, 2011

### Summary

The Company realized net income of \$2,464,840 for the six months ended June 30, 2012, an increase of 52.3% from the \$1,618,784 reported for the six months ended June 30, 2011. The increase was due primarily to increases in net interest income and non-interest income which, in total, offset increases in the provision for loan losses and non-interest expenses for the six months ended June 30, 2012 compared to the same period in 2011.

Diluted net income per common share was \$0.48 for the six months ended June 30, 2012 compared to diluted net income per common share of \$0.32 for the six months ended June 30, 2011. All prior year share information has been adjusted for the effect of a 5% stock dividend declared on December 15, 2011, and paid on February 2, 2012 to shareholders of record on January 17, 2012.

Key performance ratios improved for the six months ended June 30, 2012 as compared to the six months ended June 30, 2011 due to higher net income for the 2012 period. Return on average assets and return on average equity were 0.65% and 8.81% for the six months ended June 30, 2012 compared to 0.47% and 6.52%, respectively, for the six months ended June 30, 2011.

The Bank's results of operations depend primarily on net interest income, which is primarily affected by the market interest rate environment, the shape of the U.S. Treasury yield curve, and the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Other factors that may affect the Bank's operating results are general and local economic and competitive conditions, government policies and actions of regulatory authorities. The net interest margin for the six months ended June 30, 2012 was 3.92% as compared to the 3.38% net interest margin recorded for the six months ended June 30, 2011, an increase of 54 basis points. The Company will continue to closely monitor the mix of earning assets and funding sources to maximize net interest income during this challenging interest rate environment.



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Earnings Analysis

Net Interest Income

Net interest income, the Company's largest and most significant component of operating income, is the difference between interest and fees earned on loans and other earning assets and interest paid on deposits and borrowed funds. This component represented 84.9% of the Company's net revenues for the six month period ended June 30, 2012 and 82.7% of net revenues for the six month period ended June 30, 2011. Net interest income also depends upon the relative amount of interest-earning assets, interest-bearing liabilities, and the interest rate earned or paid on them, respectively.

The following table sets forth the Company's consolidated average balances of assets, liabilities and shareholders' equity as well as interest income and expense on related items and the Company's average yield or rate for the six month periods ended June 30, 2012 and 2011, respectively. The average rates are derived by dividing interest income and expense by the average balance of assets and liabilities, respectively.

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## Average Balance Sheets with Resultant Interest and Rates

(yields on a tax-equivalent basis)

	Six months ended June 30, 2012			Six months ended June 30, 2011		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
<b>Assets:</b>						
Federal Funds Sold/Short-Term Investments	\$ 36,860,458	\$ 48,340	0.26%	\$ 53,784,770	\$ 72,110	0.27%
<b>Investment Securities:</b>						
Taxable	171,349,167	2,327,759	2.72%	208,521,295	2,788,077	2.70%
Tax-exempt	51,276,230	1,230,374	4.81%	37,213,024	942,463	5.04%
Total	222,625,397	3,558,133	3.21%	245,734,319	3,730,540	3.06%
<b>Loan Portfolio:</b>						
Construction	54,948,513	1,855,335	6.77%	64,630,882	1,994,670	6.22%
Residential real estate	12,303,773	316,592	5.16%	10,512,306	322,570	6.19%
Home Equity	10,779,569	303,956	5.65%	12,380,687	353,045	5.75%
Commercial and commercial real estate	144,033,903	5,287,559	7.36%	131,980,885	5,047,386	7.71%
Mortgage warehouse lines	184,622,769	4,396,188	4.78%	95,073,344	2,348,262	4.98%
Installment	378,818	12,629	6.69%	429,371	14,948	7.02%
All Other Loans	32,259,311	561,304	3.49%	23,078,861	440,765	3.85%
Total	439,326,656	12,733,563	5.81%	338,086,336	10,521,646	6.28%
<b>Total Interest-Earning Assets</b>	<b>698,812,511</b>	<b>16,340,036</b>	<b>4.69%</b>	<b>637,605,425</b>	<b>14,324,296</b>	<b>4.53%</b>
Allowance for Loan Losses	(5,955,926)			(6,007,813)		
Cash and Due From Bank	12,726,136			23,608,726		
Other Assets	52,881,065			39,973,930		
Total Assets	\$ 758,463,786			\$ 695,180,268		
<b>Liabilities and Shareholders' Equity:</b>						
<b>Interest-Bearing Liabilities:</b>						
Money Market and NOW Accounts	\$ 204,902,097	\$ 542,887	0.53%	\$ 164,207,897	\$ 853,425	1.05%
Savings Accounts	191,355,779	620,354	0.65%	179,218,559	747,154	0.84%
Certificates of Deposit	147,499,965	1,101,598	1.50%	157,516,362	1,327,825	1.70%
Other Borrowed Funds	16,220,330	221,561	2.74%	11,396,740	210,632	3.56%
Trust Preferred Securities	18,557,000	195,892	2.12%	18,557,000	501,434	5.37%
Total Interest-Bearing Liabilities	578,535,171	2,682,292	0.93%	531,436,558	3,640,470	1.38%
<b>Net Interest Spread</b>			<b>3.76%</b>			<b>3.15%</b>
Demand Deposits	115,201,429			103,997,443		
Other Liabilities	8,634,205			9,677,753		
Total Liabilities	702,370,805			645,111,754		
Shareholders' Equity	56,092,981			50,068,514		
Total Liabilities and Shareholders' Equity	\$ 758,463,786			\$ 695,180,268		
<b>Net Interest Margin</b>		<b>\$ 13,657,744</b>	<b>3.92%</b>		<b>\$ 10,683,826</b>	<b>3.38%</b>



The Company's net interest income increased by \$2,880,317, or 27.8%, to \$13,258,481 for the six months ended June 30, 2012 from the \$10,378,164 reported for the six months ended June 30, 2011. The increase in net interest income was attributable to an increased loan portfolio volume combined with lower rates paid on interest-bearing liabilities, which was more than sufficient to offset the reduced volume of the investment portfolio.

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Average interest earning assets increased by \$61,207,086, or 9.6%, to \$698,812,511 for the six month period ended June 30, 2012 from \$637,605,425 for the six month period ended June 30, 2011. The average investment securities portfolio decreased by \$23,108,922, or 9.4%, to \$222,625,397 for the six month period ended June 30, 2012 compared to \$245,734,319 for the six month period ended June 30, 2011 as proceeds from maturities and prepayments of U.S. Government sponsored agency bonds and obligations of states and political subdivisions during the 2012 period were being invested in the loan portfolio. The average loan portfolio increased by \$101,240,320, or 29.9%, to \$439,326,656 for the six month period ended June 30, 2012 compared to \$338,086,336 for the six month period ended June 30, 2011. The overall risk profile of the loan portfolio was reduced by a change in its composition via a reduction in average construction loans of \$9,682,369, or 15.0%, to \$54,948,513 for the six month period ended June 30, 2012 compared to \$64,630,882 for the six month period ended June 30, 2011 as the current adverse economic conditions have resulted in depreciation of collateral values securing these loans. Overall, the yield on interest earning assets, on a tax-equivalent basis, increased 16 basis points to 4.69% for the six month period ended June 30, 2012 when compared to 4.53% for the six month period ended June 30, 2011.

Average interest bearing liabilities increased by \$47,098,613, or 8.9%, to \$578,535,171 for the six month period ended June 30, 2012 from \$531,436,558 for the six month period ended June 30, 2011. Overall, the cost of total interest bearing liabilities decreased 45 basis points to 0.93% for the six months ended June 30, 2012 compared to 1.38% for the six months ended June 30, 2011.

The net interest margin (on a tax-equivalent basis), which is net interest income divided by average interest earning assets, was 3.92% for the six months ended June 30, 2012 compared to 3.38% the six months ended June 30, 2011.

## Provision for Loan Losses

Management considers a complete review of the following specific factors in determining the provisions for loan losses: historical losses by loan category, non-accrual loans, problem loans as identified through internal classifications, collateral values, and the growth and size of the loan portfolio. In addition to these factors, management takes into consideration current economic conditions and local real estate market conditions. Using this evaluation process, the Company's provision for loan losses was \$1,149,996 for the six months ended June 30, 2012 compared to \$674,998 for the six months ended June 30, 2011. The increased provision for 2012 was primarily the result of increased general allowances on construction loans and commercial real estate loans.

## Non-Interest Income

Total non-interest income for the six months ended June 30, 2012 was \$2,353,131, an increase of \$188,069, or 8.7%, over non-interest income of \$2,165,062 for the six months ended June 30, 2011.

Service charges on deposit accounts represent a significant source of non-interest income. Service charges on deposit accounts increased by \$48,488, or 11.8%, to \$459,228 for the six months ended June 30, 2012 from \$410,740 for the six months ended June 30, 2011. This increase was primarily the result of an increase in the number of deposit accounts subject to service charges during the six months ended June 30, 2012 compared to the prior year period.

Gain on sales of loans increased by \$114,982, or 13.6%, to \$963,364 for the six months ended June 30, 2012 compared to \$848,382 for the six months ended June 30, 2011. The Bank sells both residential mortgage loans and SBA loans in the secondary market. The volume of mortgage loan sales increased for the six months ended June 30, 2012 compared to the six months ended June 30, 2011.

Non-interest income also includes income from bank-owned life insurance ("BOLI"), which amounted to \$225,098 for the six months ended June 30, 2012 compared to \$198,659 for the six months ended June 30, 2011. The Bank

purchased tax-free BOLI assets to partially offset the cost of employee benefit plans and reduced the Company's overall effective tax rate.

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The Bank also generates non-interest income from a variety of fee-based services. These include safe deposit box rental, wire transfer service fees and Automated Teller Machine fees for non-Bank customers. Decreased customer demand for these services contributed to the other income component of non-interest income amounting to \$705,441 for the six months ended June 30, 2012, compared to \$707,281 for the six months ended June 30, 2011.

## Non-Interest Expense

Non-interest expenses increased by \$1,167,874, or 11.9%, to \$10,986,491 for the six months ended June 30, 2012 from \$9,818,617 for the six months ended June 30, 2011. The March 2011 Acquisition was the primary cause for this current period increase in total non-interest expense and each of its major components when compared with the prior period non-interest expense. Operating expenses of the three acquired branches are included in all six months of operations for 2012 whereas 2011 operating expenses for the six month period include only three months of expenses for these branches. The current period increase in other real estate owned expenses was another significant factor contributing to the increase in total non-interest expenses. The following table presents the major components of non-interest expenses for the six months ended June 30, 2012 and 2011.

Non-interest Expenses	Six months ended June 30,	
	2012	2011
Salaries and employee benefits	\$ 6,095,253	\$5,420,612
Occupancy expenses	1,337,320	1,147,707
Data processing services	516,120	617,249
Marketing	98,824	79,987
Regulatory, professional and other fees	414,736	484,236
FDIC insurance expense	287,266	474,005
Other real estate owned expenses	819,190	309,352
Amortization of intangible assets	133,983	76,170
All other expenses	1,283,799	1,209,299
	\$ 10,986,491	\$9,818,617

Salaries and employee benefits, which represent the largest portion of non-interest expenses, increased by \$674,641, or 12.4%, to \$6,095,253 for the six months ended June 30, 2012 compared to \$5,420,612 for the six months ended June 30, 2011. In addition to the inclusion of three months of salary and benefits costs due to the March 2011 Acquisition, the increase in salaries and employee benefits for the six months ended June 30, 2012 was a result of regular merit increases and increased health care costs.

Occupancy expenses increased by \$189,613, or 16.5%, to \$1,337,320 for the six months ended June 30, 2012 compared to \$1,147,707 for the six months ended June 30, 2011. In addition to the operating costs of the three new branches, the increase in occupancy expenses for the current period was primarily attributable to increased depreciation, property taxes and maintenance costs in maintaining the Bank's branch properties.

Regulatory, professional and other fees decreased by \$69,500, or 14.4%, to \$414,736 for the six months ended June 30, 2012 compared to \$484,236 for the six months ended June 30, 2011. During the first six months of 2011, the Company incurred additional fees primarily in connection with the March 2011 Acquisition.

Other real estate owned expenses increased by \$509,838 to \$819,190 for the six months ended June 30, 2012 compared to \$309,352 for the six months ended June 30, 2011 as the Company recorded \$501,644 in loss provisions during 2012 and incurred property tax and maintenance costs on more properties held as other real estate owned during the first six months of 2012 as compared to the first six months of 2011.

Amortization of intangible assets expense increased to \$133,983 for the six months ended June 30, 2012 compared to \$76,170 for the six months ended June 30, 2011 as the expense for the current period included six months of amortization of the \$1.7 million core deposit intangible asset resulting from the March 2011 Acquisition versus three months of amortization of this intangible asset in the prior year period.

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An important financial services industry productivity measure is the efficiency ratio. The efficiency ratio is calculated by dividing total operating expenses by net interest income plus non-interest income. An increase in the efficiency ratio indicates that more resources are being utilized to generate the same or greater volume of income, while a decrease would indicate a more efficient allocation of resources. The Company's efficiency ratio decreased to 70.4% for the six months ended June 30, 2012 compared to 78.3% for the six months ended June 30, 2011.

### Income Taxes

The Company had income tax expense of \$1,010,285 for the six months ended June 30, 2012 compared to income tax expense of \$430,827 for the six months ended June 30, 2011. The increase in the income tax expense for the 2012 period was primarily due to the higher level of taxable interest income for the first six months of 2012 as compared to the first six months of 2011.

### Financial Condition

#### June 30, 2012 Compared with December 31, 2011

Total consolidated assets at June 30, 2012 were \$777,498,573, representing a decrease of \$14,228,342, or 1.8%, from total consolidated assets of \$791,726,915 at December 31, 2011.

### Cash and Cash Equivalents

Cash and cash equivalents at June 30, 2012 totaled \$16,579,398 compared to \$15,195,259 at December 31, 2011. Cash and cash equivalents at June 30, 2012 consisted of cash and due from banks of \$16,567,985 and Federal funds sold/short term investments of \$11,413. The corresponding balances at December 31, 2012 were \$15,183,853 and \$11,406, respectively. To the extent that the Bank did not utilize the funds for loan originations or securities purchases, the cash inflows accumulated in cash and cash equivalents.

### Loans Held for Sale

Loans held for sale at June 30, 2012 amounted to \$16,595,846 compared to \$19,234,111 at December 31, 2011. As indicated in the Consolidated Statements of Cash Flows, the amount of loans originated for sale was \$79,079,430 for the six months ended June 30, 2012.

### Investment Securities

Investment securities represented 28.4% of total assets at June 30, 2012 and 29.8% at December 31, 2011. Total investment securities decreased \$15,628,381, or 6.6%, to \$220,529,816 at June 30, 2012 from \$236,158,197 at December 31, 2011. Purchases of investments totaled \$28,280,554 during the six months ended June 30, 2012, and proceeds from calls and repayments totaled \$43,215,713 during the period.

Securities available for sale are investments that may be sold in response to changing market and interest rate conditions or for other business purposes. Activity in this portfolio is undertaken primarily to manage liquidity and interest rate risk and to take advantage of market conditions that create more economically attractive returns. At June 30, 2012, securities available for sale totaled \$97,537,598, which was an increase of \$3,853,824, or 4.1%, from securities available for sale totaling \$93,683,774 at December 31, 2011.



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At June 30, 2012, the securities available for sale portfolio had net unrealized gains of \$2,375,767 compared to net unrealized gains of \$2,318,299 at December 31, 2011. These unrealized gains are reflected, net of tax, in shareholders' equity as a component of accumulated other comprehensive income.

Securities held to maturity, which are carried at amortized historical cost, are investments for which there is the positive intent and ability to hold to maturity. At June 30, 2012, securities held to maturity were \$122,992,218, a decrease of \$19,482,205, or 13.7%, from \$142,474,423 at December 31, 2011. The fair value of the held to maturity portfolio at June 30, 2011 was \$128,856,455.

Proceeds from maturities and prepayments of securities during the first six months of 2012 were used primarily to reduce the Company's borrowings.

## Loans

The loan portfolio, which represents our largest asset, is a significant source of both interest and fee income. Elements of the loan portfolio are subject to differing levels of credit and interest rate risk. The Bank's primary lending focus continues to be mortgage warehouse lines, construction loans, commercial loans, owner-occupied commercial mortgage loans and tenanted commercial real estate loans.

The following table sets forth the classification of loans by major category at June 30, 2012 and December 31, 2011.

Loan Portfolio Composition Component	June 30, 2012		December 31, 2011	
	Amount	% of total	Amount	% of total
Construction loans	\$ 59,650,806	12%	\$ 49,285,783	10%
Residential real estate loans	11,324,340	2%	12,885,352	3%
Commercial business	58,059,665	12%	50,784,674	11%
Commercial real estate	107,365,638	22%	99,636,976	21%
Mortgage warehouse lines	230,776,678	48%	249,345,831	52%
Loans to individuals	11,439,694	2%	12,219,640	3%
Deferred loan fees and costs	950,823	0%	1,017,959	0%
All other loans	227,448	0%	255,556	0%
	\$ 479,795,092	100%	\$ 475,431,771	100%

The loan portfolio increased by \$4,363,321, or 0.9%, to \$479,795,092 at June 30, 2012, compared to \$475,431,771 at December 31, 2011. The mortgage warehouse lines portfolio decreased by \$18,569,153, or 7.4%, to \$230,776,678 at June 30, 2012 compared to \$249,345,831 at December 31, 2011. This component's decrease at June 30, 2012 compared to December 31, 2011 was principally the result of a slowdown in traditional refinance activity as many borrowers that were credit qualified and had the required equity in their homes had previously refinanced their mortgages.

The Bank's Mortgage Warehouse Funding Group offers a revolving line of credit that is available to licensed mortgage banking companies (the "Warehouse Line of Credit") and that we believe has been successful from inception in 2008. The Warehouse Line of Credit is used by mortgage bankers to originate one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and others. On average, an advance under the Warehouse Line of Credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. Interest (the spread between our borrowing cost and the rate charged to



the client) and a transaction fee are collected by the Bank at the time of repayment. Additionally, customers of the Warehouse Line of Credit are required to maintain deposit relationships with the Bank that, on average, represent 10% to 15% of the loan balances.

The ability of the Company to enter into larger loan relationships and management's philosophy of relationship banking are key factors in the Company's strategy for loan growth. The ultimate collectability of the loan portfolio and recovery of the carrying amount of real estate are subject to changes in the Company's market region's economic environment and real estate market.

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## Non-Performing Assets

Non-performing assets consist of non-performing loans and other real estate owned. Non-performing loans are composed of (1) loans on a non-accrual basis and (2) loans which are contractually past due 90 days or more as to interest and principal payments but have not been classified as non-accrual.

The Bank's policy with regard to non-accrual loans is that generally, loans are placed on a non-accrual status when they are 90 days past due, unless these loans are well secured and in the process of collection or, regardless of the past due status of the loan, when management determines that the complete recovery of principal or interest is in doubt. Consumer loans are generally charged off after they become 120 days past due. Subsequent payments on loans in non-accrual status are credited to income only if collection of principal is not in doubt.

Non-performing loans decreased by \$292,515 to \$2,698,955 at June 30, 2012 from \$2,991,470 at December 31, 2011. The major segments of non-accrual loans consist of commercial loans, commercial real estate loans and SBA loans which are in the process of collection and loans secured by residential real estate which is either in foreclosure or under contract to close after June 30, 2012. The table below sets forth non-performing assets and risk elements in the Bank's portfolio for the periods indicated.

As the table demonstrates, non-performing loans to total loans decreased modestly to 0.56% at June 30, 2012 from 0.63% at December 31, 2011. Loan quality is still considered to be sound. This was accomplished through quality loan underwriting, a proactive approach to loan monitoring and aggressive workout strategies.

Non-Performing Assets and Loans	June 30, 2012	December 31, 2011
Non-Performing loans:		
Loans 90 days or more past due and still accruing	\$0	\$0
Non-accrual loans	2,698,955	2,991,470
Total non-performing loans	2,698,955	2,991,470
Other real estate owned	11,604,744	12,409,201
Total non-performing assets	\$14,303,699	\$15,400,671
Non-performing loans to total loans	0.56%	0.63%
Non-performing loans to total loans excluding mortgage warehouse lines	1.08%	1.32%
Non-performing assets to total assets	1.84%	1.95%
Non-performing assets to total assets excluding mortgage warehouse lines	2.62%	2.84%

Non-performing assets decreased by \$1,096,972 to \$14,303,699 at June 30, 2012 from \$15,400,671 at December 31, 2011. Other real estate owned decreased by \$804,457 to \$11,604,744 at June 30, 2012 from \$12,409,201 at December 31, 2011. Since December 31, 2011, the Bank sold other real estate owned properties totaling approximately \$855,030. In addition, during the six months ended June 30, 2012, the Bank recorded a provision for loss on other real estate owned of \$501,644.

At June 30, 2012, the Bank had eight loans totaling \$1,254,132 which were troubled debt restructurings. Three of these loans totaling \$398,510 are included in the above table as nonaccrual loans. The remaining five loans totaling \$855,622 are considered performing loans.

Non-performing assets represented 1.84% of total assets at June 30, 2012 and 1.95% at December 31, 2011.

Management takes a proactive approach in addressing delinquent loans. The Company's President meets weekly with all loan officers to review the status of credits past due 10 days or more. An action plan is discussed for delinquent loans to determine the steps necessary to induce the borrower to cure the delinquency and restore the loan to a current status. Also, delinquency notices are system generated when loans are five days past due and again at 15 days past due.

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In most cases, the Company’s collateral is real estate and when the collateral is foreclosed upon, the real estate is carried at the lower of fair market value less the estimated selling costs or the initially recorded amount. The amount, if any, by which the recorded amount of the loan exceeds the fair market value of the collateral is a loss which is charged to the allowance for loan losses at the time of foreclosure or repossession. Resolution of a past due loan can be delayed if the borrower files a bankruptcy petition because a collection action cannot be continued unless the Company first obtains relief from the automatic stay provided by the bankruptcy code.

Allowance for Loan Losses and Related Provision

The allowance for loan losses is maintained at a level sufficient to absorb estimated credit losses in the loan portfolio as of the date of the financial statements. The allowance for loan losses is a valuation reserve available for losses incurred or inherent in the loan portfolio and other extensions of credit. The determination of the adequacy of the allowance for loan losses is a critical accounting policy of the Company.

The Company’s primary lending emphasis is the origination of commercial and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

All, or part, of the principal balance of commercial and commercial real estate loans and construction loans are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely. Consumer loans are generally charged off no later than 120 days past due on a contractual basis, earlier in the event of bankruptcy, or if there is an amount deemed uncollectible. Because all identified losses are immediately charged off, no portion of the allowance for loan losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan losses.

Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management’s assessment of probable estimated losses. The Company’s methodology for assessing the adequacy of the allowance for loan losses consists of several key elements. These elements may include a specific reserve for doubtful or high risk loans, an allocated reserve, and an unallocated portion.

The Company consistently applies the following comprehensive methodology. During the quarterly review of the allowance for loan losses, the Company considers a variety of factors that include:

- General economic conditions;
- Trends in charge-offs;
- Trends and levels of delinquent loans;
- Trends and levels of non-performing loans, including loans over 90 days delinquent;
- Trends in volume and terms of loans;
- Levels of allowance for specific classified loans; and
- Credit concentrations;

The methodology includes the segregation of the loan portfolio into loan types with a further segregation into risk rating categories. This allows for an allocation of the allowance for loan losses by loan type; however, the allowance is available to absorb any loan loss without restriction. Larger balance, non-homogeneous loans representing significant individual credit exposures are evaluated individually through the internal loan review process. It is this process that produces the watch list. The borrower’s overall financial condition, repayment sources, guarantors and

value of collateral, if appropriate, are evaluated. Based on these reviews, an estimate of probable losses for the individual larger balance loans are determined, whenever possible, and used to establish loan loss reserves. In general, for non-homogeneous loans not individually assessed, and for homogeneous loans, such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

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The watch list includes loans that are assigned a rating of special mention, substandard, doubtful and loss. Loans classified as special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified as doubtful have all the weaknesses inherent in loans classified substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans rated as doubtful in whole, or in part, are placed in nonaccrual status. Loans classified as a loss are considered uncollectible and are charged to the allowance for loan losses.

The specific reserve for impaired loans is established for specific loans which have been identified by management as being high risk loan assets. The specific portion of the allowance is the total amount of potential unconfirmed losses for these individual doubtful loans. To assist in determining the fair value of loan collateral, the Company often utilizes independent third party qualified appraisal firms which in turn employ their own criteria and assumptions that may include occupancy rates, rental rates, and property expenses, among others.

The second category of reserves consists of the allocated portion of the allowance. The allocated portion of the allowance is determined by taking pools of loans outstanding that have similar characteristics and applying historical loss experience for each pool. This estimate represents the potential unconfirmed losses within the portfolio. Individual loan pools are created for commercial and commercial real estate loans, construction loans, and various types of loans to individuals. The historical estimation for each loan pool is then adjusted to account for current conditions, current loan portfolio performance, loan policy or management changes, or any other factors which may cause future losses to deviate from historical levels.

The Company may, from time to time, maintain an unallocated allowance to cover any factors or conditions which may cause a potential loan loss but are not specifically identifiable. Management must make estimates using assumptions and information that is often subjective and changing rapidly.

Loans are placed in a nonaccrual status when the ultimate collectability of principal or interest in whole, or part, is in doubt. Past due loans contractually past due 90 days or more for either principal or interest are also placed in nonaccrual status unless they are both well secured and in the process of collection. Impaired loans are evaluated individually.

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The following table presents, for the periods indicated, an analysis of the allowance for loan losses and other related data.

## Allowance for Loan Losses

	June 30, 2012	December 31, 2011	June 30, 2011
Balance, beginning of period	\$5,534,450	\$5,762,712	\$5,762,712
Provision charged to operating expenses	1,149,996	2,558,328	674,998
Loans charged off :			
Construction loans	(57,650 )	(2,361,783 )	(525,488 )
Residential real estate loans	(130,694 )	-	-
Commercial and commercial real estate	(165,026 )	(437,699 )	(46,319 )
Loans to individuals	(77,858 )	-	-
Lease financing	-	-	-
All other loans	(6,001 )	-	-
	(437,229 )	(2,799,482 )	(571,807 )
Recoveries			
Construction loans	3,403	8,951	-
Residential real estate loans	-	-	-
Commercial and commercial real estate	6,800	3,941	3,678
Loans to individuals	-	-	-
Lease financing	-	-	-
All other loans	-	-	-
	10,203	12,892	3,678
Net (charge offs) / recoveries	(427,026 )	(2,786,590 )	(568,129 )
Balance, end of period	\$6,257,420	\$5,534,450	\$5,869,581
Loans :			
At period end	\$479,795,092	\$475,431,771	\$339,867,302
Average during the period	421,111,355	362,289,390	326,804,031
Net charge offs to average loans outstanding (annualized)	(0.10 %)	(0.77 %)	(0.17 %)
Allowance for loan losses to :			
Total loans at period end	1.30 %	1.16 %	1.73 %
Total loans at period end excluding mortgage warehouse lines	2.05 %	1.95 %	2.40 %
Non-performing loans	231.85 %	185.01 %	103.17 %

The Company's provision for loan losses was \$1,149,996 for the six months ended June 30, 2012 compared to \$674,998 for the six months ended June 30, 2011. While the balance of non-performing loans decreased modestly from December 31, 2011 to June 30, 2012, the continuing adverse economic conditions that resulted in depreciation of collateral values securing construction and commercial loans necessitated the recorded provision. Net charge offs/recoveries amounted to a net charge-off of \$427,027 for the six months ended June 30, 2012.





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At June 30, 2012, the allowance for loan losses was \$6,257,420 compared to \$5,534,450 at December 31, 2011, an increase of \$722,970. The ratio of the allowance for loan losses to total loans at June 30, 2012 and December 31, 2011 was 1.30% and 1.16%, respectively. The allowance for loan losses as a percentage of non-performing loans was 231.85% at June 30, 2012 compared to 185.01% at December 31, 2011. Management believes the quality of the loan portfolio remains sound considering the economic climate and economy in the State of New Jersey and that the allowance for loan losses is adequate in relation to credit risk exposure levels.

## Deposits

Deposits, which include demand deposits (interest bearing and non-interest bearing), savings deposits and time deposits, are a fundamental and cost-effective source of funding. The flow of deposits is influenced significantly by general economic conditions, changes in market interest rates and competition. The Bank offers a variety of products designed to attract and retain customers, with the Bank's primary focus being on building and expanding long-term relationships.

The following table summarizes deposits at June 30, 2012 and December 31, 2011.

	June 30, 2012	December 31, 2011
Demand		
Non-interest bearing	\$ 129,822,625	\$ 105,470,543
Interest bearing	197,636,733	201,987,751
Savings	190,844,887	176,198,907
Time	150,767,205	140,205,284
	\$ 669,071,450	\$ 623,862,485

At June 30, 2012, total deposits were \$669,071,450, an increase of \$45,208,965, or 7.2%, from \$623,862,485 at December 31, 2011.

## Borrowings

Borrowings are mainly comprised of Federal Home Loan Bank ("FHLB") borrowings and overnight funds purchased. These borrowings are primarily used to fund asset growth not supported by deposit generation. The balance of borrowings was \$25,300,000 at June 30, 2012, consisting of FHLB long-term borrowings of \$10,000,000 and overnight funds purchased of \$15,300,000, compared to \$88,300,000 at December 31, 2011, consisting of long-term FHLB borrowings of \$10,000,000 and overnight funds purchased of \$78,300,000.

The Bank has a fixed rate convertible advance from the FHLB in the amount of \$10,000,000 that bears interest at the rate of 4.08%. This advance may be called by the FHLB quarterly at the option of the FHLB if rates rise and the rate earned by the FHLB is no longer a "market" rate. This advance is fully secured by marketable securities.

## Shareholders' Equity and Dividends

Shareholders' equity increased by \$2,673,500, or 4.9%, to \$57,673,275 at June 30, 2012 from \$54,999,775 at December 31, 2011. Tangible book value per common share increased by \$0.55, or 5.7%, to \$10.28 at June 30, 2012 from \$9.73 at December 31, 2011. The current period increase in tangible book value per common share was the result of net income of \$2,464,840 for the six months ended June 30, 2012. The ratio of shareholders' equity to total assets was 7.42% and 6.95% at June 30, 2012 and December 31, 2011, respectively.

In lieu of cash dividends to common shareholders, the Company (and its predecessor, the Bank) has declared a stock dividend every year since 1992 and has paid such dividends every year since 1993. Five percent stock dividends were declared in 2011 and 2010 and paid in 2012 and 2011, respectively.

The Company's common stock is quoted on the Nasdaq Global Market under the symbol "FCCY".

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In 2005, the Company's board of directors authorized a common stock repurchase program that allows for the repurchase of a limited number of the Company's shares at management's discretion on the open market. The Company undertook this repurchase program in order to increase shareholder value. Disclosure of repurchases of Company shares, if any, made during the quarter ended June 30, 2012 is set forth under Part II, Item 2 of this report, "Unregistered Sales of Equity Securities and Use of Proceeds."

Actual capital amounts and ratios for the Company and the Bank as of June 30, 2012 and December 31, 2011 are as follows:

	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provision	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of June 30, 2012						
Company						
Total Capital to Risk Weighted Assets	\$ 75,505,924	12.51%	\$ 48,292,720	>8%	N/A	N/A
Tier 1 Capital to Risk Weighted Assets	69,248,504	11.47%	24,146,360	>4%	N/A	N/A
Tier 1 Capital to Average Assets	69,248,504	9.16%	30,236,111	>4%	N/A	N/A
Bank						
Total Capital to Risk Weighted Assets	\$ 72,789,414	12.06%	\$ 48,292,720	>8%	\$ 60,365,900	>10%
Tier 1 Capital to Risk Weighted Assets	66,531,994	11.02%	24,146,360	>4%	36,219,540	>6%
Tier 1 Capital to Average Assets	66,531,994	8.83%	30,145,771	>4%	37,682,241	>5%
As of December 31, 2011						
Company						
Total Capital to Risk Weighted Assets	\$ 72,037,863	12.22%	\$ 40,335,354	>8%	N/A	N/A
Tier 1 Capital to Risk Weighted Assets	66,434,272	11.27%	20,167,677	>4%	N/A	N/A
Tier 1 Capital to Average Assets	66,434,272	8.82%	27,196,758	>4%	N/A	N/A
Bank						
Total Capital to Risk Weighted Assets	\$ 69,172,940	11.73%	\$ 40,272,800	>8%	\$ 58,956,000	>10%
Tier 1 Capital to Risk Weighted Assets	63,638,489	10.79%	20,136,400	>4%	35,373,600	>6%
Tier 1 Capital to Average Assets	63,638,489	8.49%	27,054,854	>4%	37,479,475	>5%

The minimum regulatory capital requirements for financial institutions require institutions to have a Tier 1 capital to average assets ratio of 4.0%, a Tier 1 capital to risk weighted assets ratio of 4.0% and a total capital to risk weighted assets ratio of 8.0%. To be considered "well capitalized," an institution must have a minimum Tier 1 leverage ratio of 5.0%. At June 30, 2012, the ratios of the Company exceeded the ratios required to be considered well capitalized. It is management's goal to monitor and maintain adequate capital levels to continue to support asset growth and continue its status as a well capitalized institution.

**Liquidity**

At June 30, 2012, the amount of liquid assets remained at a level management deemed adequate to ensure that contractual liabilities, depositors' withdrawal requirements, and other operational and customer credit needs could be satisfied.



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Liquidity management refers to the Company's ability to support asset growth while satisfying the borrowing needs and deposit withdrawal requirements of customers. In addition to maintaining liquid assets, factors such as capital position, profitability, asset quality and availability of funding affect a bank's ability to meet its liquidity needs. On the asset side, liquid funds are maintained in the form of cash and cash equivalents, Federal funds sold, investment securities held to maturity maturing within one year, securities available for sale and loans held for sale. Additional asset-based liquidity is derived from scheduled loan repayments as well as investment repayments of principal and interest from mortgage-backed securities. On the liability side, the primary source of liquidity is the ability to generate core deposits. Short-term borrowings are used as supplemental funding sources when growth in the core deposit base does not keep pace with that of earning assets.

The Bank has established a borrowing relationship with the FHLB which further supports and enhances liquidity. During 2010, FHLB replaced its Overnight Line of Credit and One-Month Overnight Repricing Line of Credit facilities available to member banks with a fully secured line of up to 50 percent of a bank's quarter-end total assets. Under the terms of this facility, the Bank's total credit exposure to FHLB cannot exceed 50 percent, or \$374,799,892, of its total assets at March 31, 2012. In addition, the aggregate outstanding principal amount of the Bank's advances, letters of credit, the dollar amount of the FHLB's minimum collateral requirement for off-balance sheet financial contracts and advance commitments cannot exceed 30 percent of the Bank's total assets, unless the Bank obtains approval from FHLB's Board of Directors or its Executive Committee. These limits are further restricted by a member's ability to provide eligible collateral to support its obligations to FHLB as well as the ability to meet the FHLB's stock requirement. The Bank also maintains an unsecured federal funds line of \$20,000,000 with a correspondent bank.

The Consolidated Statements of Cash Flows present the changes in cash from operating, investing and financing activities. At June 30, 2012, the balance of cash and cash equivalents was \$16,579,398.

Net cash provided by operating activities totaled \$9,244,776 for the six months ended June 30, 2012 compared to net cash provided by operations of \$14,998,900 for the six months ended June 30, 2011. The primary source of funds is net income from operations adjusted for activity related to loans originated for sale, the provision for loan losses, depreciation expenses, and net amortization of premiums on securities.

Net cash provided by investing activities totaled \$9,812,297 for the six months ended June 30, 2012 compared to net cash provided by investing activities of \$85,694,164 for the six months ended June 30, 2011. The cash provided by investing activities for the 2011 period included \$101,539,588 in cash and cash equivalents acquired from the purchase of three branch offices.

Net cash used in financing activities totaled \$17,672,934 for the six months ended June 30, 2012 compared to net cash used in financing activities of \$28,345,989 for the six months ended June 30, 2011.

The securities portfolios are also a source of liquidity, providing cash flows from maturities and periodic repayments of principal. For the six months ended June 30, 2012, prepayments and maturities of investment securities totaled \$43,215,713. Another source of liquidity is the loan portfolio, which provides a flow of payments and maturities.

## Interest Rate Sensitivity Analysis

The largest component of the Company's total income is net interest income, and the majority of the Company's financial instruments are composed of interest rate-sensitive assets and liabilities with various terms and maturities. The primary objective of management is to maximize net interest income while minimizing interest rate risk. Interest rate risk is derived from timing differences in the repricing of assets and liabilities, loan prepayments, deposit withdrawals, and differences in lending and funding rates. Management actively seeks to monitor and control the mix

of interest rate-sensitive assets and interest rate-sensitive liabilities.

The Company continually evaluates interest rate risk management opportunities, including the use of derivative financial instruments. Management believes that hedging instruments currently available are not cost-effective and, therefore, has focused its efforts on increasing the Bank's spread by attracting lower-cost retail deposits.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not required.

Item 4. Controls and Procedures.

The Company has established disclosure controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to management, including the principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.

The Company's principal executive officer and principal financial officer, with the assistance of other members of the Company's management, have evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this quarterly report. Based upon such evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

The Company's principal executive officer and principal financial officer have also concluded that there was no change in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended June 30, 2012 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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## PART II. OTHER INFORMATION

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

## Issuer Purchases of Equity Securities

On July 21, 2005, the board of directors authorized a stock repurchase program under which the Company may repurchase in open market or privately negotiated transactions up to 5% of its common shares outstanding at that date. The Company undertook this repurchase program in order to increase shareholder value. The following table provides common stock repurchases made by or on behalf of the Company during the three months ended June 30, 2012, if any.

## Issuer Purchases of Equity Securities(1)

Period		Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased As Part of Publicly Announced Plan or Program	Maximum Number of Shares That May Yet be Purchased Under the Plan or Program
Beginning	Ending				
April 1, 2012	April 30, 2012	-	-	-	178,628
May 1, 2012	May 31, 2012	-	-	-	178,628
June 1, 2012	June 30, 2012	-	-	-	178,628
Total		-	-	-	178,628

(1) The Company's common stock repurchase program covers a maximum of 195,076 shares of common stock of the Company, representing 5% of the outstanding common stock of the Company on July 21, 2005, as adjusted for the subsequent common stock dividends.

## Item 6. Exhibits.

- 31.1 \* Certification of Robert F. Mangano, principal executive officer of the Company, pursuant to Securities Exchange Act Rule 13a-14(a)
- 31.2 \* Certification of Joseph M. Reardon, principal financial officer of the Company, pursuant to Securities Exchange Act Rule 13a-14(a)
- 32 \* Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, signed by Robert F. Mangano, principal executive officer of the Company, and Joseph M. Reardon, principal financial officer of the Company



101.INS \* XBRL Instance DocumentX

101.SCH \* XBRL Taxonomy Extension Schema DocumentX

101.CAL \* XBRL Taxonomy Extension Calculation Linkbase DocumentX

101.DEF \* XBRL Taxonomy Extension Definition Linkbase DocumentX

101.LAB \* XBRL Taxonomy Extension Label Linkbase DocumentX

101.PRE \* XBRL Taxonomy Extension Presentation Linkbase DocumentX

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\* Filed herewith.

XThese interactive data files are being furnished as part of this Quarterly Report, and in accordance with Rule 402 of Regulation S-T, shall not be deemed filed for purposes of Section 11 or 12 of the Securities Act of 1933, as amended, or Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability under those sections.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

1ST CONSTITUTION BANCORP

Date: August 14, 2012

By: /s/ Robert F. Mangano  
Robert F. Mangano  
President and Chief Executive  
Officer  
(Principal Executive Officer)

Date: August 14, 2012

By: /s/ Joseph M. Reardon  
Joseph M. Reardon  
Senior Vice President and  
Treasurer  
(Principal Financial and  
Accounting Officer)