

NUCOR CORP  
Form 10-Q  
November 07, 2018  
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Third Quarter 2018

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF**  
**THE SECURITIES EXCHANGE ACT OF 1934**  
**For the quarterly period ended September 29, 2018**  
**Commission File Number: 1-4119**

**NUCOR CORPORATION**  
**(Exact name of registrant as specified in its charter)**

**Delaware**  
**(State or other jurisdiction of**  
**incorporation or organization)**

**13-1860817**  
**(I.R.S. Employer**  
**Identification No.)**

**1915 Rexford Road, Charlotte, North Carolina**  
**(Address of principal executive offices)**

**28211**  
**(Zip Code)**

**(704) 366-7000**

**(Registrant's telephone number, including area code)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

313,932,540 shares of common stock were outstanding at September 29, 2018.

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**Nucor Corporation**

**Quarterly Report on Form 10-Q**

**For the Three Months and Nine Months Ended September 29, 2018**

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Table of ContentsPART I. FINANCIAL INFORMATIONItem 1. Financial StatementsNucor Corporation Condensed Consolidated Statements of Earnings (Unaudited)

(In thousands, except per share amounts)

|   | Three Months (13 Weeks) Ended |                | Nine Months (39 Weeks) Ended |                |
|---|-------------------------------|----------------|------------------------------|----------------|
|   | Sept. 29, 2018                | Sept. 30, 2017 | Sept. 29, 2018               | Sept. 30, 2017 |
| Net sales   | \$ 6,742,202                  | \$ 5,170,117   | \$ 18,771,395                | \$ 15,160,065  |
| Costs, expenses and other:                                |                               |                |                              |                |
| Cost of products sold                                     | 5,452,052                     | 4,591,153      | 15,588,249                   | 13,111,226     |
| Marketing, administrative and other expenses              | 234,081                       | 172,792        | 651,422                      | 519,429        |
| Equity in earnings of unconsolidated affiliates           | (13,634)                      | (7,743)        | (34,157)                     | (29,801)       |
| Impairment of assets                                      | 110,000                       |                | 110,000                      |                |
| Interest expense, net                                     | 37,201                        | 43,310         | 103,766                      | 131,495        |
|   | 5,819,700                     | 4,799,512      | 16,419,280                   | 13,732,349     |
| Earnings before income taxes and noncontrolling interests | 922,502                       | 370,605        | 2,352,115                    | 1,427,716      |
| Provision for income taxes                                | 216,215                       | 104,500        | 552,101                      | 442,239        |
| Net earnings  | 706,287                       | 266,105        | 1,800,014                    | 985,477        |
| Earnings attributable to noncontrolling interests         | 29,631                        | 11,255         | 86,026                       | 50,680         |
| Net earnings attributable to Nucor stockholders           | \$ 676,656                    | \$ 254,850     | \$ 1,713,988                 | \$ 934,797     |
| Net earnings per share:                                   |                               |                |                              |                |
| Basic   | \$ 2.13                       | \$ 0.79        | \$ 5.37                      | \$ 2.91        |
| Diluted   | \$ 2.13                       | \$ 0.79        | \$ 5.35                      | \$ 2.90        |
| Average shares outstanding:                               |                               |                |                              |                |
| Basic   | 315,913                       | 320,096        | 317,928                      | 320,253        |
| Diluted   | 316,798                       | 320,763        | 318,882                      | 321,045        |

See notes to condensed consolidated financial statements.

**Table of Contents****Nucor Corporation Condensed Consolidated Statements of Comprehensive Income (Unaudited)**

(In thousands)

|  | Three Months (13 Weeks) Ended |                   | Nine Months (39 Weeks) Ended |                     |
|--|-------------------------------|-------------------|------------------------------|---------------------|
|  | Sept. 29, 2018                | Sept. 30, 2017    | Sept. 29, 2018               | Sept. 30, 2017      |
| <b>Net earnings</b>  | <b>\$ 706,287</b>             | <b>\$ 266,105</b> | <b>\$ 1,800,014</b>          | <b>\$ 985,477</b>   |
| <b>Other comprehensive income (loss):</b>  |                               |                   |                              |                     |
| <b>Net unrealized income (loss) on hedging derivatives, net of income taxes of \$(400) and \$300 for the third quarter of 2018 and 2017, respectively, and \$(1,000) and \$(700) for the first nine months of 2018 and 2017, respectively</b>                                    | <b>(1,393)</b>                | <b>405</b>        | <b>(5,792)</b>               | <b>(1,301)</b>      |
| <b>Reclassification adjustment for loss on settlement of hedging derivatives included in net income, net of income taxes of \$100 and \$0 for the third quarter of 2018 and 2017, respectively, and \$200 and \$300 for the first nine months of 2018 and 2017, respectively</b> | <b>193</b>                    | <b>195</b>        | <b>592</b>                   | <b>851</b>          |
| <b>Foreign currency translation gain (loss), net of income taxes of \$0 for the third quarter of 2018 and 2017, and \$0 for the first nine months of 2018 and 2017</b>   | <b>22,625</b>                 | <b>74,479</b>     | <b>(14,726)</b>              | <b>100,437</b>      |
|  | <b>21,425</b>                 | <b>75,079</b>     | <b>(19,926)</b>              | <b>99,987</b>       |
| <b>Comprehensive income</b>  | <b>727,712</b>                | <b>341,184</b>    | <b>1,780,088</b>             | <b>1,085,464</b>    |
| <b>Comprehensive income attributable to noncontrolling interests</b>   | <b>(29,631)</b>               | <b>(11,255)</b>   | <b>(86,026)</b>              | <b>(50,680)</b>     |
| <b>Comprehensive income attributable to Nucor stockholders</b>   | <b>\$ 698,081</b>             | <b>\$ 329,929</b> | <b>\$ 1,694,062</b>          | <b>\$ 1,034,784</b> |

See notes to condensed consolidated financial statements.

**Table of Contents****Nucor Corporation Condensed Consolidated Balance Sheets (Unaudited)**

(In thousands)

|   | Sept. 29, 2018       | Dec. 31, 2017        |
|---|----------------------|----------------------|
| <b>ASSETS</b>   |                      |                      |
| <b>Current assets:</b>                                    |                      |                      |
| Cash and cash equivalents                                 | \$ 1,932,155         | \$ 949,104           |
| Short-term investments                                    |                      | 50,000               |
| Accounts receivable, net                                  | 2,636,038            | 2,028,545            |
| Inventories, net  | 4,105,714            | 3,461,686            |
| Other current assets                                      | 170,344              | 335,085              |
| <b>Total current assets</b>                               | <b>8,844,251</b>     | <b>6,824,420</b>     |
| Property, plant and equipment, net                        | 5,151,302            | 5,093,147            |
| Goodwill  | 2,194,231            | 2,196,058            |
| Other intangible assets, net                              | 847,569              | 914,646              |
| Other assets  | 925,540              | 812,987              |
| <b>Total assets</b>                                       | <b>\$ 17,962,893</b> | <b>\$ 15,841,258</b> |
| <b>LIABILITIES</b>  |                      |                      |
| <b>Current liabilities:</b>                               |                      |                      |
| Short-term debt   | \$ 52,829            | \$ 52,833            |
| Long-term debt due within one year                        |                      | 500,000              |
| Accounts payable  | 1,447,528            | 1,181,346            |
| Salaries, wages and related accruals                      | 679,954              | 516,660              |
| Accrued expenses and other current liabilities            | 627,384              | 573,925              |
| <b>Total current liabilities</b>                          | <b>2,807,695</b>     | <b>2,824,764</b>     |
| Long-term debt due after one year                         | 4,232,760            | 3,242,242            |
| Deferred credits and other liabilities                    | 748,017              | 689,464              |
| <b>Total liabilities</b>                                  | <b>7,788,472</b>     | <b>6,756,470</b>     |
| <b>EQUITY</b>   |                      |                      |
| <b>Nucor stockholders' equity:</b>                        |                      |                      |
| Common stock  | 152,061              | 151,960              |
| Additional paid-in capital                                | 2,065,299            | 2,021,339            |
| Retained earnings   | 9,814,073            | 8,463,709            |
| Accumulated other comprehensive loss, net of income taxes | (274,607)            | (254,681)            |
| Treasury stock  | (1,964,689)          | (1,643,291)          |
| <b>Total Nucor stockholders' equity</b>                   | <b>9,792,137</b>     | <b>8,739,036</b>     |
| Noncontrolling interests                                  | 382,284              | 345,752              |

|                                     |                      |                      |
|-------------------------------------|----------------------|----------------------|
| <b>Total equity</b>                 | <b>10,174,421</b>    | <b>9,084,788</b>     |
| <b>Total liabilities and equity</b> | <b>\$ 17,962,893</b> | <b>\$ 15,841,258</b> |

See notes to condensed consolidated financial statements.

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(In thousands)

|  | Nine Months (39 Weeks) Ended |                  |
|--|------------------------------|------------------|
|  | Sept. 29, 2018               | Sept. 30, 2017   |
| <b>Operating activities:</b>   |                              |                  |
| Net earnings   | \$ 1,800,014                 | \$ 985,477       |
| <b>Adjustments:</b>  |                              |                  |
| Depreciation   | 474,330                      | 474,822          |
| Amortization   | 66,684                       | 68,394           |
| Stock-based compensation   | 65,597                       | 51,227           |
| Deferred income taxes  | 54,162                       | (38,335)         |
| Distributions from affiliates  | 29,325                       | 48,037           |
| Equity in earnings of unconsolidated affiliates  | (34,157)                     | (29,801)         |
| Impairment of assets   | 110,000                      |                  |
| <b>Changes in assets and liabilities (exclusive of acquisitions and dispositions):</b> |                              |                  |
| Accounts receivable  | (615,118)                    | (406,582)        |
| Inventories  | (644,865)                    | (957,029)        |
| Accounts payable   | 229,552                      | 451,774          |
| Federal income taxes   | 168,639                      | (30,859)         |
| Salaries, wages and related accruals   | 173,732                      | 74,306           |
| Other operating activities   | 23,564                       | 75,137           |
| <b>Cash provided by operating activities</b>   | <b>1,901,459</b>             | <b>766,568</b>   |
| <b>Investing activities:</b>   |                              |                  |
| Capital expenditures   | (624,739)                    | (292,312)        |
| Investment in and advances to affiliates   | (111,540)                    | (19,000)         |
| Disposition of plant and equipment   | 27,964                       | 19,420           |
| Acquisitions (net of cash acquired)  |                              | (543,153)        |
| Purchases of investments   |                              | (50,000)         |
| Proceeds from the sale of investments  | 50,000                       | 150,000          |
| Other investing activities   | 25,347                       | (1,455)          |
| <b>Cash used in investing activities</b>   | <b>(632,968)</b>             | <b>(736,500)</b> |
| <b>Financing activities:</b>   |                              |                  |
| Net change in short-term debt  | (5)                          | 32,409           |
| Proceeds from long-term debt, net of discount  | 995,710                      |                  |
| Repayments of long-term debt   | (500,000)                    |                  |
| Bond issuance related costs  | (7,625)                      |                  |
| Issuance of common stock   | 24,102                       | 5,417            |
| Payment of tax withholdings on certain stock-based compensation                        | (22,123)                     | (13,960)         |
| Distributions to noncontrolling interests  | (49,494)                     | (85,094)         |



|   |                     |                     |
|---|---------------------|---------------------|
| <b>Cash dividends</b>   | <b>(364,982)</b>    | <b>(364,302)</b>    |
| <b>Acquisition of treasury stock</b>  | <b>(351,392)</b>    | <b>(90,305)</b>     |
| <b>Other financing activities</b>   | <b>(5,248)</b>      | <b>(1,703)</b>      |
| <b>Cash used in financing activities</b>  | <b>(281,057)</b>    | <b>(517,538)</b>    |
| <b>Effect of exchange rate changes on cash</b>  | <b>(4,383)</b>      | <b>17,453</b>       |
| <b>Increase (decrease) in cash and cash equivalents</b>   | <b>983,051</b>      | <b>(470,017)</b>    |
| <b>Cash and cash equivalents beginning of year</b>  | <b>949,104</b>      | <b>2,045,961</b>    |
| <b>Cash and cash equivalents end of nine months</b>   | <b>\$ 1,932,155</b> | <b>\$ 1,575,944</b> |
| <b>Non-cash investing activity:</b>   |                     |                     |
| <b>Change in accrued plant and equipment purchases and assets recorded under capital lease arrangements</b> | <b>\$ 40,996</b>    | <b>\$ 42,810</b>    |

See notes to condensed consolidated financial statements.

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- 1. BASIS OF INTERIM PRESENTATION:** The information furnished in this Item 1 reflects all adjustments which are, in the opinion of management, necessary to a fair statement of the results for the interim periods presented and are of a normal and recurring nature unless otherwise noted. The information furnished has not been audited; however, the December 31, 2017 condensed consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by accounting principles generally accepted in the United States of America. The unaudited condensed consolidated financial statements in this Item 1 should be read in conjunction with the audited consolidated financial statements and the notes thereto included in Nucor's Annual Report on Form 10-K for the year ended December 31, 2017.

***Reclassifications*** In the first quarter of 2018, the Company began reporting its tubular products and piling products businesses as part of the steel products segment. These businesses were previously included in the steel mills segment and were reclassified to the steel products segment as part of a realignment of Nucor's reportable segments to reflect the way in which they are now viewed by management and how segment performance assessments will be made by the chief operating decision maker beginning in such period. As a result, certain prior period amounts have been reclassified to conform to the current year presentation. These reclassifications did not have an impact on the condensed consolidated financial statements of the Company for the prior periods presented. See Note 15 for more information related to this segment realignment.

***Recently Adopted Accounting Pronouncements*** In the first quarter of 2018, we adopted new accounting guidance related to revenue recognition for all contracts using the modified retrospective method. The modified retrospective method requires that the cumulative effect of initially applying this new guidance be recorded as an adjustment to the opening balance of retained earnings in the condensed consolidated balance sheet. The adoption of this new accounting guidance did not have an impact on any prior period earnings attributable to Nucor stockholders, and no adjustment was recorded to the opening retained earnings balance as of January 1, 2018. Retrospective adjustment of comparative prior period information is not required when using the modified retrospective adoption method, and no comparative prior periods have been adjusted for the new guidance.

The adoption of the new revenue accounting guidance did not significantly change the way we recognize revenue. To illustrate this, if we had continued using the previous accounting guidance in effect before the adoption of the new revenue accounting guidance, our consolidated net sales for the third quarter and first nine months of 2018 would have increased approximately \$25.2 million, or 0.4%, and \$58.1 million, or 0.3%, respectively, and cost of products sold would have increased by the same amounts. There would have been no impact on any other financial statement line items in the condensed consolidated financial statements for the third quarter or first nine months of 2018. See Note 16 for disclosures required by the new revenue accounting guidance.

In the first quarter of 2018, we adopted new accounting guidance regarding the recognition and measurement of financial assets and financial liabilities. Changes to the current accounting guidance primarily affect the accounting for equity investments, financial liabilities under the fair value option, and the presentation and disclosure requirements for financial instruments. In addition, the Financial Accounting Standards Board clarified guidance related to the valuation allowance assessment when recognizing deferred tax assets resulting from unrealized losses on available-for-sale debt securities. The accounting for other financial instruments, such as loans, investments in debt securities and financial liabilities, is largely unchanged. The adoption of this

**new guidance did not have a material impact on the Company's consolidated financial statements.**

**In the first quarter of 2018, we adopted new accounting guidance regarding the presentation and classification of certain cash receipts and cash payments in the statement of cash flows. The new guidance addresses specific cash flow presentation issues in order to reduce diversity in existing practice. The adoption of this new guidance did not have a material impact on the Company's consolidated financial statements.**

**In the first quarter of 2018, we adopted new accounting guidance regarding intra-entity transfers of assets other than inventory. The new guidance requires that an entity should recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. The adoption of this new guidance did not have a material impact on the Company's consolidated financial statements.**

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***Recently Issued Accounting Pronouncements*** In February 2016, new accounting guidance was issued regarding the accounting for leases. The new guidance requires all lessees to recognize on the balance sheet right to use assets and lease liabilities for the rights and obligations created by lease arrangements with terms greater than 12 months. The new guidance is effective for the Company for annual and interim reporting periods beginning after December 15, 2018. In July 2018, this accounting guidance was amended to permit companies to recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption and to continue reporting comparative periods prior to adoption in accordance with current lease guidance. The Company will adopt this new guidance in the first quarter of 2019 and will record a cumulative adjustment to the January 1, 2019 retained earnings balance. While the adoption of this new guidance is expected to increase assets and liabilities due to the recognition of lease rights and obligations on the Company's consolidated balance sheet effective January 1, 2019, the Company does not expect the adoption of this new guidance to have a significant impact on its consolidated statement of earnings, statement of comprehensive income or statement of cash flows.

In February 2018, new accounting guidance was issued regarding the tax effects of the Tax Cuts and Jobs Act (the Tax Reform Act). The new guidance allows for a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the Tax Reform Act to improve the usefulness of information reported to financial statement users. The new guidance is effective for the Company for annual and interim reporting periods beginning after December 15, 2018. The Company does not expect the adoption of this new guidance to have a material impact on its consolidated financial statements.

2. **INVENTORIES:** Inventories consisted of approximately 40% raw materials and supplies and 60% finished and semi-finished products at September 29, 2018 (42% and 58%, respectively, at December 31, 2017). Nucor's manufacturing process consists of a continuous, vertically integrated process from which products are sold to customers at various stages throughout the process. Since most steel products can be classified as either finished or semi-finished products, these two categories of inventory are combined.
  
3. **PROPERTY, PLANT AND EQUIPMENT:** Property, plant and equipment is recorded net of accumulated depreciation of \$9.14 billion at September 29, 2018 (\$8.70 billion at December 31, 2017). In September 2018, Nucor performed an impairment analysis of its proved producing natural gas well assets due to the current and projected natural gas pricing environment at our sales point in the Piceance Basin, which continued to deteriorate during 2018. Management has monitored these assets since the last impairment analysis was performed in the fourth quarter of 2017, and the deterioration in the current and projected natural gas pricing and, in particular, the projected natural gas pricing at our sales point in the Piceance Basin reached such a level in the third quarter of 2018 that management determined that a triggering event had occurred. One of the main assumptions that most significantly affects the cash flow determination is management's estimate of future natural gas prices. The pricing used in this impairment assessment was developed by management based on projected natural gas market supply and demand dynamics, in conjunction with a review of projections by market analysts. The impairment analysis was performed on each of Nucor's three groups (fields) of wells, with each field defined by common geographic location.

Two of Nucor's three fields of wells did not pass the undiscounted cash flow impairment analysis. An after-tax discounted cash flow analysis was performed for these two fields to determine the amount of impairment. The carrying values of these two fields were impaired by a combined \$110.0 million. The impairment charge is included in impairment of assets in the condensed consolidated statements of earnings for the three months (13

weeks) and nine months (39 weeks) ended September 29, 2018. The post-impairment combined carrying value of these two fields was \$72.4 million at September 29, 2018. The third field was not impaired and has a current carrying value of \$53.3 million at September 29, 2018. Changes in the natural gas industry or a prolonged low price environment beyond what was assumed in this most recent analysis could cause management to revise the natural gas price assumptions, the estimated reserves or the estimated drilling production costs, all of which could result in future impairment of these proved well assets.

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4. **GOODWILL AND OTHER INTANGIBLE ASSETS:** The change in the net carrying amount of goodwill for the nine months ended September 29, 2018, by segment, was as follows (in thousands):

|                               | Steel Mills | Steel Products | Raw Materials | Total        |
|-------------------------------|-------------|----------------|---------------|--------------|
| Balance at December 31, 2017  | \$ 745,484  | \$ 720,997     | \$ 729,577    | \$ 2,196,058 |
| Translation                   |             | (1,827)        |               | (1,827)      |
| Reclassifications             | (153,498)   | 153,498        |               |              |
| Balance at September 29, 2018 | \$ 591,986  | \$ 872,668     | \$ 729,577    | \$ 2,194,231 |

Previously, Nucor's tubular products and piling products businesses were reported in the steel mills segment. Beginning in the first quarter of 2018, these businesses were reclassified to the steel products segment to better reflect the way in which they are viewed by management.

Nucor completed its most recent annual goodwill impairment testing during the fourth quarter of 2017 and concluded that as of such time there was no impairment of goodwill for any of its reporting units. There have been no triggering events requiring an interim assessment for impairment since the most recent annual goodwill impairment testing date.

Intangible assets with estimated useful lives of five to 22 years are amortized on a straight-line or accelerated basis and were comprised of the following as of September 29, 2018 and December 31, 2017 (in thousands):

|                            | September 29, 2018 |                          | December 31, 2017 |                          |
|----------------------------|--------------------|--------------------------|-------------------|--------------------------|
|                            | Gross Amount       | Accumulated Amortization | Gross Amount      | Accumulated Amortization |
| Customer relationships     | \$ 1,419,899       | \$ 695,613               | \$ 1,420,224      | \$ 641,089               |
| Trademarks and trade names | 176,402            | 85,022                   | 176,471           | 77,208                   |
| Other                      | 62,807             | 30,904                   | 62,805            | 26,557                   |
|                            | \$ 1,659,108       | \$ 811,539               | \$ 1,659,500      | \$ 744,854               |

Intangible asset amortization expense in the third quarter of 2018 and 2017 was \$22.1 million and \$23.0 million, respectively, and was \$66.7 million and \$68.4 million in the first nine months of 2018 and 2017, respectively. Annual amortization expense is estimated to be \$88.6 million in 2018; \$86.7 million in 2019; \$84.4 million in 2020; \$83.1 million in 2021; and \$80.8 million in 2022.

5. **EQUITY INVESTMENTS:** The carrying value of our equity investments in domestic and foreign companies was \$858.0 million at September 29, 2018 (\$750.1 million at December 31, 2017) and is recorded in other assets in the condensed consolidated balance sheets.

**NUMIT**

Nucor owns a 50% economic and voting interest in NuMit LLC ( NuMit ). NuMit owns 100% of the equity interest in Steel Technologies LLC, an operator of 26 sheet processing facilities located throughout the United

**States, Canada and Mexico. Nucor accounts for the investment in NuMit (on a one-month lag basis) under the equity method, as control and risk of loss are shared equally between the members. Nucor's investment in NuMit at September 29, 2018 was \$330.9 million (\$321.4 million at December 31, 2017). Nucor received distributions of \$28.3 million and \$47.0 million from NuMit during the first nine months of 2018 and 2017, respectively.**

#### **DUFERDOFIN NUCOR**

**Nucor owns a 50% economic and voting interest in Duferdofin Nucor S.r.l. ( Duferdofin Nucor ), an Italian steel manufacturer, and accounts for the investment (on a one-month lag basis) under the equity method, as control and risk of loss are shared equally between the members.**

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Nucor's investment in Duferdofin Nucor at September 29, 2018 was \$272.2 million (\$285.9 million at December 31, 2017). Nucor's 50% share of the total net assets of Duferdofin Nucor was \$113.6 million at September 29, 2018, resulting in a basis difference of \$158.6 million due to the step-up to fair value of certain assets and liabilities attributable to Duferdofin Nucor as well as the identification of goodwill (\$89.5 million) and finite-lived intangible assets. This basis difference, excluding the portion attributable to goodwill, is being amortized based on the remaining estimated useful lives of the various underlying net assets, as appropriate. Amortization expense associated with the fair value step-up was \$2.3 million in the third quarter of 2018 and 2017, and was \$7.1 million and \$6.6 million in the first nine months of 2018 and 2017, respectively.

As of September 29, 2018, Nucor had outstanding notes receivable of 35.0 million (\$40.6 million) from Duferdofin Nucor ( 35.0 million, or \$41.9 million, as of December 31, 2017). The notes receivable bear interest at 0.84% and reset annually on September 30 to the 12-month Euro Interbank Offered Rate plus 1% per year. The maturity date of the principal amounts was extended to January 31, 2022 during the first quarter of 2018. As of September 29, 2018 and December 31, 2017, the notes receivable were classified in other assets in the condensed consolidated balance sheets.

Nucor has issued a guarantee for its ownership percentage (50%) of Duferdofin Nucor's borrowings under Facility A of a Structured Trade Finance Facilities Agreement ( Facility A ). The fair value of the guarantee is immaterial. In April 2018, Duferdofin Nucor amended and extended Facility A to mature on April 16, 2021. The maximum amount Duferdofin Nucor could borrow under Facility A was 160.0 million (\$185.8 million) at September 29, 2018. As of September 29, 2018, there was 148.5 million (\$172.5 million) outstanding under that facility ( 122.5 million, or \$146.7 million, as of December 31, 2017). If Duferdofin Nucor fails to pay when due any amounts for which it is obligated under Facility A, Nucor could be required to pay 50% of such amounts pursuant to and in accordance with the terms of its guarantee. Any indebtedness of Duferdofin Nucor to Nucor is effectively subordinated to the indebtedness of Duferdofin Nucor under Facility A. Nucor has not recorded any liability associated with this guarantee.

**NUCOR-JFE**

Nucor owns a 50% economic and voting interest in Nucor-JFE Steel Mexico, S. de R.L. de C.V. ( Nucor-JFE ), a 50-50 joint venture with JFE Steel Corporation of Japan, to build and operate a galvanized sheet steel plant in central Mexico. Nucor-JFE plant construction has commenced and operations are expected to begin in the second half of 2019. Nucor accounts for the investment in Nucor-JFE (on a one-month lag basis) under the equity method, as control and risk of loss are shared equally between the members. Nucor's investment in Nucor-JFE at September 29, 2018 was \$128.8 million (\$71.1 million at December 31, 2017).

**ALL EQUITY INVESTMENTS**

Nucor reviews its equity investments for impairment if and when circumstances indicate that a decline in value below their carrying amounts may have occurred. Nucor last assessed its equity investment in Duferdofin Nucor for impairment during the fourth quarter of 2017 due to the protracted challenging steel market conditions in Europe. After completing its assessment, the Company determined that the estimated fair value exceeded its carrying amount by a sufficient amount and that there was no need to record an impairment charge. The assumptions that most significantly affect the fair value determination include projected revenues and the discount rate. It is reasonably possible that material deviation of future performance from the estimates used in our most recent valuation could result in impairment of our investment in Duferdofin Nucor. We will continue to monitor for potential triggering events that could affect the carrying value of our investment in Duferdofin Nucor as a result of future market conditions and any changes in our business



strategy.

6. **CURRENT LIABILITIES: Book overdrafts, included in accounts payable in the condensed consolidated balance sheets, were \$161.8 million at September 29, 2018 (\$139.2 million at December 31, 2017). Dividends payable, included in accrued expenses and other current liabilities in the condensed consolidated balance sheets, were \$120.4 million at September 29, 2018 (\$121.8 million at December 31, 2017).**

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7. **FAIR VALUE MEASUREMENTS:** The following table summarizes information regarding Nucor's financial assets and financial liabilities that are measured at fair value as of September 29, 2018 and December 31, 2017 (in thousands). Nucor does not have any non-financial assets or non-financial liabilities that are measured at fair value on a recurring basis.

| Description                            | Carrying Amount in Condensed Consolidated Balance Sheets | Fair Value Measurements at Reporting Date Using                |   |   |
|--|--|--|---|---|
|  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| <b><u>As of September 29, 2018</u></b> |  |  |   |   |
| <b>Assets:</b>                         |  |  |   |   |
| Cash equivalents                       | \$ 1,578,541   | \$ 1,578,541   | \$  | \$  |
| Derivative contracts                   | 2,237  |  | 2,237   |   |
| <b>Total assets</b>                    | <b>\$ 1,580,778</b>                                      | <b>\$ 1,578,541</b>  | <b>\$ 2,237</b>                               | <b>\$</b>                                 |
| <b>Liabilities:</b>                    |  |  |   |   |
| Derivative contracts                   | \$ (10,500)  | \$   | \$ (10,500)                                   | \$  |
| <b><u>As of December 31, 2017</u></b>  |  |  |   |   |
| <b>Assets:</b>                         |  |  |   |   |
| Cash equivalents                       | \$ 594,946   | \$ 594,946   | \$  | \$  |
| Short-term investments                 | 50,000   | 50,000   |   |   |
| Derivative contracts                   | 479  |  | 479   |   |
| <b>Total assets</b>                    | <b>\$ 645,425</b>  | <b>\$ 644,946</b>  | <b>\$ 479</b>                                 | <b>\$</b>                                 |
| <b>Liabilities:</b>                    |  |  |   |   |
| Derivative contracts                   | \$ (8,531)   | \$   | \$ (8,531)                                    | \$  |

Fair value measurements for Nucor's cash equivalents and short-term investments are classified under Level 1 because such measurements are based on quoted market prices in active markets for identical assets. Fair value measurements for Nucor's derivatives, which are typically commodity or foreign exchange contracts, are classified under Level 2 because such measurements are based on published market prices for similar assets or are estimated based on observable inputs such as interest rates, yield curves, credit risks, spot and future commodity prices and spot and future exchange rates.

The fair value of short-term and long-term debt, including current maturities, was approximately \$4.48 billion at September 29, 2018 (\$4.19 billion at December 31, 2017). The debt fair value estimates are classified under Level 2 because such estimates are based on readily available market prices of our debt at September 29, 2018 and December 31, 2017, or similar debt with the same maturities, ratings and interest rates.

- 8. CONTINGENCIES: Nucor is subject to environmental laws and regulations established by federal, state and local authorities and, accordingly, makes provisions for the estimated costs of compliance. Of the undiscounted total of \$17.5 million of accrued environmental costs at September 29, 2018 (\$17.1 million at December 31, 2017), \$3.2 million was classified in accrued expenses and other current liabilities (\$3.8 million at December 31, 2017) and \$14.3 million was classified in deferred credits and other liabilities (\$13.3 million at December 31, 2017). Inherent uncertainties exist in these estimates primarily due to unknown conditions, evolving remediation technology and changing governmental regulations and legal standards.**

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We are from time to time a party to various lawsuits, claims and other legal proceedings that arise in the ordinary course of business. With respect to all such lawsuits, claims and proceedings, we record reserves when it is probable a liability has been incurred and the amount of loss can be reasonably estimated. We do not believe that any of these proceedings, individually or in the aggregate, would be expected to have a material adverse effect on our results of operations, financial position or cash flows. Nucor maintains liability insurance with self-insurance limits for certain risks.

**9. STOCK-BASED COMPENSATION: Overview** The Company maintains the Nucor Corporation 2014 Omnibus Incentive Compensation Plan (the Omnibus Plan ) under which the Company may award stock-based compensation to key employees, officers and non-employee directors. The Company's stockholders approved the Omnibus Plan on May 8, 2014. The Omnibus Plan permits the award of stock options, restricted stock units, restricted shares and other stock-based awards for up to 13.0 million shares of the Company's common stock. As of September 29, 2018, 6.0 million shares remained available for award under the Omnibus Plan.

The Company also maintains a number of inactive plans under which stock-based awards remain outstanding but no further awards may be made. As of September 29, 2018, 1.9 million shares were reserved for issuance upon the future settlement of outstanding awards under such inactive plans.

**Stock Options** Stock options may be granted to Nucor's key employees, officers and non-employee directors with exercise prices at 100% of the market value on the date of the grant. The stock options granted are generally exercisable at the end of three years and have a term of 10 years.

A summary of activity under Nucor's stock option plans for the first nine months of 2018 is as follows (in thousands, except years and per share amounts):

|  | Shares       | Weighted -<br>Average<br>Exercise<br>Price | Weighted -<br>Average<br>Remaining<br>Contractual Life | Aggregate<br>Intrinsic<br>Value |
|--|--------------|--|--|---------------------------------|
| <b>Number of shares under stock options:</b>           |              |  |  |                                 |
| Outstanding at beginning of year                       | 4,106        | \$ 47.96                                   |  |                                 |
| Granted  | 265          | \$ 65.80                                   |  |                                 |
| Exercised  | (543)        | \$ 44.33                                   |  | \$ 12,587                       |
| Canceled   |              | \$   |  |                                 |
| <b>Outstanding at September 29, 2018</b>               | <b>3,828</b> | <b>\$ 49.71</b>                            | <b>6.7 years</b>                                       | <b>\$ 53,223</b>                |
| <b>Stock options exercisable at September 29, 2018</b> | <b>2,112</b> | <b>\$ 45.41</b>                            | <b>5.3 years</b>                                       | <b>\$ 38,166</b>                |

Stock options granted to employees who are eligible for retirement on the date of grant are expensed immediately since these awards vest upon retirement from the Company. Retirement, for purposes of vesting in these stock options, means termination of employment after satisfying age and years of service requirements. Similarly, stock options granted to employees who will become retirement-eligible prior to the end of the

vesting term are expensed over the period through which the employee will become retirement-eligible. Compensation expense for stock options granted to employees who will not become retirement-eligible prior to the end of the vesting term is recognized on a straight-line basis over the vesting period. Compensation expense for stock options was \$0.3 million and \$0.4 million in the third quarter of 2018 and 2017, respectively, and \$4.3 million and \$7.9 million in the first nine months of 2018 and 2017, respectively. As of September 29, 2018, unrecognized compensation expense related to stock options was \$1.9 million, which is expected to be recognized over a weighted-average period of 1.9 years.

***Restricted Stock Units*** Nucor annually grants restricted stock units ( RSUs ) to key employees, officers and non-employee directors. The RSUs typically vest and are converted to common stock in three equal installments on each of the first three anniversaries of the grant date. A portion of the RSUs awarded to an officer vests upon the officer s retirement. Retirement, for purposes of vesting in these RSUs only, means termination of employment with approval of the Compensation and Executive Development Committee of the

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Board of Directors after satisfying age and years of service requirements. RSUs granted to a non-employee director are fully vested on the grant date and are payable to the non-employee director in the form of common stock after the termination of the director's service on the Board of Directors.

RSUs granted to employees who are eligible for retirement on the date of grant are expensed immediately, and RSUs granted to employees who will become retirement-eligible prior to the end of the vesting term are expensed over the period through which the employee will become retirement-eligible since these awards vest upon retirement from the Company. Compensation expense for RSUs granted to employees who will not become retirement-eligible prior to the end of the vesting term is recognized on a straight-line basis over the vesting period.

Cash dividend equivalents are paid to holders of RSUs each quarter. Dividend equivalents paid on RSUs expected to vest are recognized as a reduction in retained earnings.

The fair value of an RSU is determined based on the closing price of Nucor's common stock on the date of the grant. A summary of Nucor's RSU activity for the first nine months of 2018 is as follows (shares in thousands):

|                                    | Shares    | Grant Date<br>Fair<br>Value |
|------------------------------------|-----------|-----------------------------|
| <b>RSUs:</b>                       |           |                             |
| Unvested at beginning of year      | 1,071     | \$ 52.62                    |
| Granted                            | 1,013     | \$ 65.80                    |
| Vested                             | (799)     | \$ 59.23                    |
| Canceled                           | (11)      | \$ 55.02                    |
| <br>Unvested at September 29, 2018 | <br>1,274 | <br>\$ 58.93                |

Compensation expense for RSUs was \$8.5 million and \$6.1 million in the third quarter of 2018 and 2017, respectively, and \$46.8 million and \$32.2 million in the first nine months of 2018 and 2017, respectively. As of September 29, 2018, unrecognized compensation expense related to unvested RSUs was \$53.9 million, which is expected to be recognized over a weighted-average period of 2.0 years.

**Restricted Stock Awards** Prior to their expiration effective December 31, 2017, the Nucor Corporation Senior Officers Long-Term Incentive Plan and the Nucor Corporation Senior Officers Annual Incentive Plan authorized the award of shares of common stock to officers subject to certain conditions and restrictions. Effective January 1, 2018, the Company adopted supplements to the Omnibus Plan with terms that permit the award of shares of common stock to officers subject to the conditions and restrictions described below, which are substantially similar to those of the expired Senior Officers Long-Term Incentive Plan and Senior Officers Annual Incentive Plan. The expired Senior Officers Long-Term Incentive Plan, together with the applicable supplement, is referred to below as the LTIP, and the expired Senior Officers Annual Incentive Plan, together with the applicable supplement, is referred to below as the AIP.

The LTIP provides for the award of shares of restricted common stock at the end of each LTIP performance measurement period at no cost to officers if certain financial performance goals are met during the period. One-third of the LTIP restricted stock award vests upon each of the first three anniversaries of the award date

or, if earlier, upon the officer's attainment of age 55 while employed by Nucor. Although participants are entitled to cash dividends and may vote such awarded shares, the sale or transfer of such shares is limited during the restricted period.

The AIP provides for the payment of annual cash incentive awards. An AIP participant may elect, however, to defer payment of up to one-half of an AIP award. In such event, the deferred AIP award is converted into common stock units and credited with a deferral incentive, in the form of additional common stock units, equal to 25% of the number of common stock units attributable to the deferred AIP award. Common stock units attributable to deferred AIP awards are fully vested. Common stock units credited as a deferral incentive vest upon the AIP participant's attainment of age 55 while employed by Nucor. Vested common stock units are paid to AIP participants in the form of shares of common stock following their termination of employment with Nucor.

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A summary of Nucor's restricted stock activity under the AIP and the LTIP for the first nine months of 2018 is as follows (shares in thousands):

|  | Shares  | Grant Date<br>Fair<br>Value |
|--|---------|-----------------------------|
| <b>Restricted stock awards and RSUs:</b> |         |                             |
| Unvested at beginning of year            | 91      | \$ 54.50                    |
| Granted                                  | 256     | \$ 67.68                    |
| Vested                                   | (217)   | \$ 64.95                    |
| Canceled                                 |         | \$                          |
| <br>Unvested at September 29, 2018       | <br>130 | <br>\$ 62.97                |

Compensation expense for common stock and common stock units awarded under the AIP and the LTIP is recorded over the performance measurement and vesting periods based on the anticipated number and market value of shares of common stock and common stock units to be awarded. Compensation expense for anticipated awards based upon Nucor's financial performance, exclusive of amounts payable in cash, was \$4.9 million and \$3.6 million in the third quarter of 2018 and 2017, respectively, and \$14.6 million and \$11.1 million in the first nine months of 2018 and 2017, respectively. As of September 29, 2018, unrecognized compensation expense related to unvested restricted stock awards was \$2.0 million, which is expected to be recognized over a weighted-average period of 1.8 years.

**10. EMPLOYEE BENEFIT PLAN:** Nucor makes contributions to a Profit Sharing and Retirement Savings Plan for qualified employees based on the profitability of the Company. Nucor's expense for these benefits totaled \$86.4 million and \$35.7 million in the third quarter of 2018 and 2017, respectively, and \$226.5 million and \$138.2 million in the first nine months of 2018 and 2017, respectively. The related liability for these benefits is included in salaries, wages and related accruals in the condensed consolidated balance sheets.

**11. INTEREST EXPENSE (INCOME):** The components of net interest expense for the third quarter and first nine months of 2018 and 2017 are as follows (in thousands):

|                              | Three Months (13 Weeks) Ended |                  | Nine Months (39 Weeks) Ended |                   |
|------------------------------|-------------------------------|------------------|------------------------------|-------------------|
|                              | Sept. 29, 2018                | Sept. 30, 2017   | Sept. 29, 2018               | Sept. 30, 2017    |
| Interest expense             | \$ 44,789                     | \$ 47,621        | \$ 120,308                   | \$ 141,486        |
| Interest income              | (7,588)                       | (4,311)          | (16,542)                     | (9,991)           |
| <b>Interest expense, net</b> | <b>\$ 37,201</b>              | <b>\$ 43,310</b> | <b>\$ 103,766</b>            | <b>\$ 131,495</b> |

Interest expense for the first nine months of 2018 decreased compared to the first nine months of 2017 in part due to a benefit received from entering into and settling a treasury lock instrument in anticipation of the



**Company's debt issuance in the second quarter of 2018. The Company did not elect hedge accounting for this instrument.**

**12. INCOME TAXES: The staff of the Securities and Exchange Commission issued Staff Accounting Bulletin No. 118 ( SAB 118 ) to address situations when a registrant does not have the necessary information available, prepared, or analyzed (including computations) in reasonable detail to complete the accounting for certain income tax effects of the Tax Reform Act. Reflected in our 2017 financial results in accordance with SAB 118 were certain provisional income tax effects of the Tax Reform Act, including no tax impact related to the one-time transition tax on the deemed repatriation of certain foreign earnings associated with the move to the territorial system.**

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**In the third quarter of 2018, upon completion of its 2017 federal tax return, Nucor finalized the analysis of the previously estimated one-time transition tax. Nucor included a transition tax expense of \$2.4 million in the third quarter of 2018, which had a 0.3% impact on the third quarter effective tax rate. While we do not anticipate any remaining adjustments related to the Tax Reform Act, the measurement period under SAB 118 remains open due to anticipated further guidance clarifying certain aspects of the Tax Reform Act. Any subsequent adjustment to these amounts will be recorded to current tax expense in the fourth quarter of 2018 when the full analysis is complete.**

**The effective tax rate for the third quarter of 2018 was 23.4% compared to 28.2% for the third quarter of 2017. The decrease in the effective tax rate for the third quarter of 2018 as compared to the third quarter of 2017 was primarily due to the permanent lowering of the U.S. corporate federal income tax rate from 35% to 21% effective for the years beginning after December 31, 2017 under the Tax Reform Act. This decrease was somewhat offset by increases in the effective tax rate due to the elimination of the domestic manufacturing deduction under the Tax Reform Act. The third quarter of 2017 included a net tax benefit totaling \$13.2 million related to a return to provision change in estimate and state tax credits.**

**Nucor has concluded U.S. federal income tax matters for years through 2013. The tax years 2014 through 2017 remain open to examination by the Internal Revenue Service. The Canada Revenue Agency has concluded its examination of the 2012 and 2013 Canadian returns for Harris Steel Group Inc. and certain related affiliates. The tax years 2011 through 2017 remain open to examination by other major taxing jurisdictions to which Nucor is subject (primarily Canada and other state and local jurisdictions).**

**Non-current deferred tax assets included in other assets in the condensed consolidated balance sheets were \$0.8 million at September 29, 2018 (\$0.6 million at December 31, 2017). Non-current deferred tax liabilities included in deferred credits and other liabilities in the condensed consolidated balance sheets were \$382.7 million at September 29, 2018 (\$329.3 million at December 31, 2017).**

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13. **STOCKHOLDERS EQUITY:** The following tables reflect the changes in stockholders equity attributable to both Nucor and the noncontrolling interests of Nucor's joint ventures, primarily Nucor-Yamato Steel Company (Limited Partnership), of which Nucor owns 51%, for the nine months ended September 29, 2018 and September 30, 2017 (in thousands):

|   | Attributable to<br>Nucor<br>Corporation | Attributable<br>to<br>Noncontrolling<br>Interests | Total         |
|---|---|---|---------------|
| Stockholders equity at December 31, 2017                | \$ 8,739,036                            | \$ 345,752  | \$ 9,084,788  |
| Total comprehensive income                              | 1,694,062                               | 86,026  | 1,780,088     |
| Stock options   | 28,351                                  |   | 28,351        |
| Issuance of stock under award plans, net of forfeitures | 44,304                                  |   | 44,304        |
| Amortization of unearned compensation                   | 1,400                                   |   | 1,400         |
| Treasury stock acquired                                 | (351,392)                               |   | (351,392)     |
| Dividends declared                                      | (363,624)                               |   | (363,624)     |
| Distributions to noncontrolling interests               |   | (49,494)  | (49,494)      |
| Stockholders equity at September 29, 2018               | \$ 9,792,137                            | \$ 382,284  | \$ 10,174,421 |

|   | Attributable to<br>Nucor<br>Corporation | Attributable<br>to<br>Noncontrolling<br>Interests | Total        |
|---|---|---|--------------|
| Stockholders equity at December 31, 2016                | \$ 7,879,865                            | \$ 374,843  | \$ 8,254,708 |
| Total comprehensive income                              | 1,034,784                               | 50,680  | 1,085,464    |
| Stock options   | 13,300                                  |   | 13,300       |
| Issuance of stock under award plans, net of forfeitures | 30,787                                  |   | 30,787       |
| Amortization of unearned compensation                   | 1,000                                   |   | 1,000        |
| Treasury stock acquired                                 | (90,305)                                |   | (90,305)     |
| Dividends declared                                      | (364,046)                               |   | (364,046)    |
| Distributions to noncontrolling interests               |   | (85,094)  | (85,094)     |
| Stockholders equity at September 30, 2017               | \$ 8,505,385                            | \$ 340,429  | \$ 8,845,814 |

Dividends declared per share were \$0.38 per share in the third quarter of 2018 (\$0.3775 per share in the third quarter of 2017) and \$1.14 per share in the first nine months of 2018 (\$1.1325 per share in the first nine months of 2017).

**On September 6, 2018, the Company announced that the Board of Directors had approved a share repurchase program under which the Company is authorized to repurchase up to \$2.0 billion of the Company's common stock. Share repurchases will be made from time to time in the open market at prevailing market prices, through private transactions or block trades. The timing and amount of repurchases will depend on market conditions, share price, applicable legal requirements and other factors. The share repurchase authorization is discretionary and has no expiration date. The Board of Directors also terminated any previously authorized repurchase programs. At September 29, 2018, the Company had the entire \$2.0 billion available for share repurchases.**

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14. **ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS):** The following tables reflect the changes in accumulated other comprehensive income (loss) by component for the three- and nine-month periods ended September 29, 2018 and September 30, 2017 (in thousands):

|  | Three Months (13 Weeks) Ended<br>September 29, 2018 |                                 |                               | Total        |
|--|---|---------------------------------|-------------------------------|--------------|
|  | Gains and Losses<br>Hedging Derivatives             | Foreign Currency<br>Gain (Loss) | Adjustment to                 |              |
|  |   |                                 | Early<br>Retiree Medical Plan |              |
| Accumulated other comprehensive loss at June 30, 2018  | \$ (6,800)  | \$ (294,864)                    | \$ 5,632                      | \$ (296,032) |
| Other comprehensive income (loss) before reclassifications   | (1,393)   | 22,625                          |                               | 21,232       |
| Amounts reclassified from accumulated other comprehensive income (loss) into earnings <sup>(1)</sup> | 193   |                                 |                               | 193          |
| Net current-period other comprehensive income (loss)   | (1,200)   | 22,625                          |                               | 21,425       |
| Accumulated other comprehensive loss at September 29, 2018   | \$ (8,000)  | \$ (272,239)                    | \$ 5,632                      | \$ (274,607) |
|  |   |                                 |                               |              |
|  | Nine Months (39 Weeks) Ended<br>September 29, 2018  |                                 |                               | Total        |
|  | Gains and Losses<br>Hedging Derivatives             | Foreign Currency<br>Gain (Loss) | Adjustment to                 |              |
|  |   |                                 | Early<br>Retiree Medical Plan |              |
| Accumulated other comprehensive loss at December 31, 2017  | \$ (2,800)  | \$ (257,513)                    | \$ 5,632                      | \$ (254,681) |
| Other comprehensive income (loss) before reclassifications   | (5,792)   | (14,726)                        |                               | (20,518)     |
| Amounts reclassified from accumulated other comprehensive income (loss) into earnings <sup>(1)</sup> | 592   |                                 |                               | 592          |
| Net current-period other comprehensive income (loss)   | (5,200)   | (14,726)                        |                               | (19,926)     |
| Accumulated other comprehensive loss at September 29, 2018   | \$ (8,000)  | \$ (272,239)                    | \$ 5,632                      | \$ (274,607) |

- (1) **Includes \$193 and \$592 of accumulated other comprehensive income reclassifications into cost of products sold for net losses on commodity contracts in the third quarter and first nine months of 2018, respectively. The tax impacts of those reclassifications were \$100 and \$200, respectively.**

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|  | Three Months (13 Weeks) Ended<br>September 30, 2017 |                                 |   |  | Total        |
|--|---|---------------------------------|---|--|--------------|
|  | Gains and Losses on<br>Hedging<br>Derivatives       | Foreign Currency<br>Gain (Loss) | Adjustment<br>to Early<br>Retiree Medical Plan    |  |              |
|  |   |                                 |   |  |              |
| Accumulated other comprehensive loss at July 1, 2017   | \$ (300)  | \$ (300,212)                    | \$ 7,577  |  | \$ (292,935) |
| Other comprehensive income (loss) before reclassifications   | 405   | 74,479                          |   |  | 74,884       |
| Amounts reclassified from accumulated other comprehensive income (loss) into earnings <sup>(2)</sup> | 195   |                                 |   |  | 195          |
| Net current-period other comprehensive income (loss)   | 600   | 74,479                          |   |  | 75,079       |
| Accumulated other comprehensive loss at September 30, 2017   | \$ 300  | \$ (225,733)                    | \$ 7,577  |  | \$ (217,856) |
|  | Nine Months (39 Weeks) Ended<br>September 30, 2017  |                                 |   |  | Total        |
|  | Gains and Losses on<br>Hedging<br>Derivatives       | Foreign Currency<br>Gain (Loss) | Adjustment<br>to Early<br>Retiree<br>Medical Plan |  |              |
|  |   |                                 |   |  |              |
| Accumulated other comprehensive loss at December 31, 2016  | \$ 750  | \$ (326,170)                    | \$ 7,577  |  | \$ (317,843) |
| Other comprehensive income (loss) before reclassifications   | (1,301)   | 100,437                         |   |  | 99,136       |
| Amounts reclassified from accumulated other comprehensive income (loss) into earnings <sup>(2)</sup> | 851   |                                 |   |  | 851          |
| Net current-period other comprehensive income (loss)   | (450)   | 100,437                         |   |  | 99,987       |
| Accumulated other comprehensive loss at September 30, 2017   | \$ 300  | \$ (225,733)                    | \$ 7,577  |  | \$ (217,856) |

(2)

**Includes \$195 and \$851 of accumulated other comprehensive income reclassifications into cost of products sold for net losses on commodity contracts in the third quarter and first nine months of 2017, respectively. The tax impacts of those reclassifications were \$0 and \$300, respectively.**

- 15. SEGMENTS:** Nucor reports its results in the following segments: steel mills, steel products and raw materials. The steel mills segment includes carbon and alloy steel in sheet, bars, structural and plate; steel trading businesses; rebar distribution businesses; and Nucor's equity method investments in Duferdofin Nucor, NuMit and Nucor-JFE. The steel products segment includes steel joists and joist girders, steel deck, fabricated concrete reinforcing steel, cold finished steel, steel fasteners, metal building systems, steel grating, tubular products businesses, piling products business, and wire and wire mesh. The raw materials segment includes The David J. Joseph Company and its affiliates, primarily a scrap broker and processor; Nu-Iron Unlimited and Nucor Steel Louisiana, two facilities that produce direct reduced iron used by the steel mills; and our natural gas production operations.



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Previously, Nucor's tubular products and piling products businesses were reported in the steel mills segment. Beginning in the first quarter of 2018, these businesses were reclassified to the steel products segment as part of a realignment of Nucor's reportable segments to reflect the way in which they are now viewed by management and how segment performance assessments will be made by the chief operating decision maker beginning in such period. The segment data for the comparable periods has also been reclassified into the steel products segment in order to conform to the current year presentation. The steel mills, steel products and raw materials segments are consistent with the way Nucor manages its business, which is primarily based upon the similarity of the types of products produced and sold by each segment. Additionally, the composition of assets by segment at December 31, 2017 was reclassified to conform to the current year presentation. This reclassification between segments did not have any impact on the consolidated asset balances.

Net interest expense, other income, profit sharing expense and stock-based compensation are shown under Corporate/eliminations. Corporate assets primarily include cash and cash equivalents, short-term investments, allowances to eliminate intercompany profit in inventory, deferred income tax assets, federal and state income taxes receivable and investments in and advances to affiliates.

Nucor's results by segment for the third quarter and first nine months of 2018 and 2017 were as follows (in thousands):

|  | Three Months (13 Weeks)<br>Ended |                   | Nine Months (39 Weeks)<br>Ended |                   |
|--|----------------------------------|-------------------|---------------------------------|-------------------|
|  | Sept. 29,<br>2018                | Sept. 30,<br>2017 | Sept. 29,<br>2018               | Sept. 30,<br>2017 |
| <b>Net sales to external customers:</b>                                      |                                  |                   |                                 |                   |
| Steel mills  | \$ 4,401,610                     | \$ 3,214,921      | \$ 12,151,843                   | \$ 9,809,492      |
| Steel products   | 1,849,218                        | 1,514,086         | 5,056,299                       | 4,093,136         |
| Raw materials  | 491,374                          | 441,110           | 1,563,253                       | 1,257,437         |
|  | \$ 6,742,202                     | \$ 5,170,117      | \$ 18,771,395                   | \$ 15,160,065     |
| <b>Intercompany sales:</b>   |                                  |                   |                                 |                   |
| Steel mills  | \$ 1,055,093                     | \$ 764,977        | \$ 3,019,199                    | \$ 2,182,582      |
| Steel products   | 56,185                           | 30,828            | 142,862                         | 87,193            |
| Raw materials  | 2,923,196                        | 2,333,840         | 8,687,408                       | 6,971,831         |
| Corporate/eliminations   | (4,034,474)                      | (3,129,645)       | (11,849,469)                    | (9,241,606)       |
|  | \$                               | \$                | \$                              | \$                |
| <b>Earnings (loss) before income taxes<br/>and noncontrolling interests:</b> |                                  |                   |                                 |                   |
| Steel mills  | \$ 1,095,360                     | \$ 405,097        | \$ 2,617,647                    | \$ 1,628,800      |
| Steel products   | 138,688                          | 86,908            | 380,268                         | 237,463           |
| Raw materials  | (29,074)                         | 9,957             | 180,468                         | 102,575           |
| Corporate/eliminations   | (282,472)                        | (131,357)         | (826,268)                       | (541,122)         |
|  | \$ 922,502                       | \$ 370,605        | \$ 2,352,115                    | \$ 1,427,716      |

|                               | Sept. 29, 2018 | Dec. 31, 2017 |
|-------------------------------|----------------|---------------|
| <b>Segment assets:</b>        |                |               |
| <b>Steel mills</b>            | \$ 8,764,717   | \$ 7,671,217  |
| <b>Steel products</b>         | 4,828,354      | 4,323,907     |
| <b>Raw materials</b>          | 3,318,424      | 3,396,110     |
| <b>Corporate/eliminations</b> | 1,051,398      | 450,024       |
|                               | \$ 17,962,893  | \$ 15,841,258 |

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**16. REVENUE:** Revenue is recognized when obligations under the terms of contracts with our customers are satisfied; generally, this occurs upon shipment or when control is transferred. Revenue is measured as the amount of consideration expected to be received in exchange for transferring the goods. In addition, revenue is deferred when cash payments are received or due in advance of performance.

The durations of Nucor's contracts with customers are generally one year or less. Customer payment terms are generally 30 days.

Contract liabilities are primarily related to deferred revenue resulting from cash payments received in advance from customers to protect against credit risk. Contract liabilities totaled \$85.0 million as of September 29, 2018 (\$72.3 million as of December 31, 2017), and are included in accrued expenses and other current liabilities in the condensed consolidated balance sheets. The amount of revenue reclassified from the December 31, 2017 contract liabilities balance during the first nine months of 2018 was approximately \$60.8 million.

The following table disaggregates our net sales by major source for the third quarter and first nine months of 2018 (in thousands):

|             | Three Months (13 Weeks) Ended<br>September 29, 2018 |              |            |              | Nine Months (39 Weeks) Ended September 29,<br>2018 |              |              |               |
|-------------|---|--------------|------------|--------------|--|--------------|--------------|---------------|
|             | Steel   |              | Raw        |              | Steel  |              | Raw          |               |
|             | Steel Mills   | Products     | Materials  | Total        | Steel Mills  | Products     | Materials    | Total         |
| Sheet       | \$ 2,051,634  | \$           | \$         | \$ 2,051,634 | \$ 5,692,281                                       | \$           | \$           | \$ 5,692,281  |
| Bar         | 1,243,890   |              |            | 1,243,890    | 3,592,475  |              |              | 3,592,475     |
| Structural  | 503,733   |              |            | 503,733      | 1,348,987  |              |              | 1,348,987     |
| Plate       | 602,353   |              |            | 602,353      | 1,518,100  |              |              | 1,518,100     |
| Tubular     |   |              |            |              |  |              |              |               |
| Products    |   | 357,815      |            | 357,815      |  | 1,040,611    |              | 1,040,611     |
| Rebar       |   |              |            |              |  |              |              |               |
| Fabrication |   | 412,977      |            | 412,977      |  | 1,133,117    |              | 1,133,117     |
| Other Steel |   |              |            |              |  |              |              |               |
| Products    |   | 1,078,426    |            | 1,078,426    |  | 2,882,571    |              | 2,882,571     |
| Raw         |   |              |            |              |  |              |              |               |
| Materials   |   |              | 491,374    | 491,374      |  |              | 1,563,253    | 1,563,253     |
|             | \$ 4,401,610  | \$ 1,849,218 | \$ 491,374 | \$ 6,742,202 | \$ 12,151,843                                      | \$ 5,056,299 | \$ 1,563,253 | \$ 18,771,395 |

**STEEL MILLS SEGMENT**

**Sheet** For the majority of sheet products, we transfer control and recognize a sale when we ship the product from the sheet mill to our customer. The amount of consideration we receive and revenue we recognize for spot market sales are based upon prevailing prices at the time of sale. The amount of consideration we receive and revenue we recognize for contract customers are based primarily on pricing formulae that permit price adjustments to reflect changes in the current market-based indices and/or raw material costs near the time of shipment.

The amount of tons sold to contract customers at any given time depends on a variety of factors, including our consideration of current and future market conditions, our strategy to appropriately balance spot and contract

tons in a manner to meet our customers requirements while considering the expected profitability, our desire to sustain a diversified customer base and our end-use customers perceptions about future market conditions. These contracts are typically one year or less. Steel mills segment contract sales outside of our sheet operations are not significant.

*Bar, Structural and Plate* For the majority of bar, structural and plate products, we transfer control and recognize a sale when we ship the product from the mill to our customer. The significant majority of bar, structural and plate product sales are spot market sales, and the amount of consideration we receive and revenue we recognize for those sales are based upon prevailing prices at the time of sale.

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**STEEL PRODUCTS SEGMENT**

***Tubular Products*** The tubular products businesses transfer control and recognize a sale when the product is shipped from our operating locations to our customers. The significant majority of tubular product sales are spot market sales, and the amount of consideration we receive and revenue we recognize for those sales are based upon prevailing prices at the time of sale.

***Rebar Fabrication*** The majority of revenue for our rebar fabrication businesses relates to revenue from contracts with customers for the supply of fabricated rebar. For the majority of these transactions, we transfer control and recognize a sale when the products are shipped from our operating locations and collection is reasonably assured. Provisions for losses on incomplete contracts are made in the period in which such losses are determined.

Our rebar fabrication businesses also generate a significant amount of revenue from contracts with customers in which they supply fabricated rebar and install it at the customer's job site. There are two performance obligations for these types of contracts: the supply of the fabricated rebar and the installation of the supplied rebar at the customer's job site. For the supply of fabricated rebar performance obligation, we transfer control and recognize a sale when the product is delivered to our customer's job site. The transaction price allocated to this performance obligation is determined at the start of the contract, based on the then current market price for supplied fabricated rebar. For the installation of supplied rebar performance obligation, we transfer control and recognize a sale when the delivered material is installed. The transaction price allocated to this performance obligation is determined at the start of the contract, based on the then current market price for the installation of fabricated rebar.

Variable consideration occurring from change orders and price escalations caused by changes in underlying material costs for previously satisfied performance obligations are recognized cumulatively in the period in which management believes that the amount of consideration is changed and collection is reasonably assured. Management reviews these situations on a case-by-case basis and considers a variety of factors, including relevant experience with similar types of performance obligations, our experience with the customer and collectability considerations.

***Other Steel Products*** Other steel products include our joist, deck, cold finish, metal building systems, piling and the other remaining businesses that comprise the steel products segment. Generally for these businesses, we transfer control and recognize a sale when we ship the product from our operating locations to our customers. The amount of consideration we receive and revenue we recognize for those sales are agreed upon with the customers before the product is shipped.

**RAW MATERIALS SEGMENT**

The majority of the raw materials segment revenue from outside customers is generated by The David J. Joseph Company and its affiliates. We transfer control and recognize a sale based on the terms of the agreement with the customer, which is generally when the product has met the delivery requirements. The amount of consideration we receive and revenue we recognize for those sales is based on the contract with the customer, which generally reflects current market prices at the time the contract is entered into.

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17. **EARNINGS PER SHARE:** The computations of basic and diluted net earnings per share for the third quarter and first nine months of 2018 and 2017 are as follows (in thousands, except per share amounts):

|  | Three Months (13 Weeks) Ended |                | Nine Months (39 Weeks) Ended |                |
|--|-------------------------------|----------------|------------------------------|----------------|
|  | Sept. 29, 2018                | Sept. 30, 2017 | Sept. 29, 2018               | Sept. 30, 2017 |
| <b>Basic net earnings per share:</b>           |                               |                |                              |                |
| Basic net earnings                             | \$ 676,656                    | \$ 254,850     | \$ 1,713,988                 | \$ 934,797     |
| Earnings allocated to participating securities | (2,807)                       | (900)          | (6,707)                      | (3,239)        |
| Net earnings available to common stockholders  | \$ 673,849                    | \$ 253,950     | \$ 1,707,281                 | \$ 931,558     |
| Average shares outstanding                     | 315,913                       | 320,096        | 317,928                      | 320,253        |
| Basic net earnings per share                   | \$ 2.13                       | \$ 0.79        | \$ 5.37                      | \$ 2.91        |
| <b>Diluted net earnings per share:</b>         |                               |                |                              |                |
| Diluted net earnings                           | \$ 676,656                    | \$ 254,850     | \$ 1,713,988                 | \$ 934,797     |
| Earnings allocated to participating securities | (2,796)                       | (899)          | (6,684)                      | (3,233)        |
| Net earnings available to common stockholders  | \$ 673,860                    | \$ 253,951     | \$ 1,707,304                 | \$ 931,564     |
| <b>Diluted average shares outstanding:</b>     |                               |                |                              |                |
| Basic shares outstanding                       | 315,913                       | 320,096        | 317,928                      | 320,253        |
| Dilutive effect of stock options and other     | 885                           | 667            | 954                          | 792            |
|  | 316,798                       | 320,763        | 318,882                      | 321,045        |
| Diluted net earnings per share                 | \$ 2.13                       | \$ 0.79        | \$ 5.35                      | \$ 2.90        |

The following stock options were excluded from the computation of diluted net earnings per share for the third quarter and first nine months of 2018 and 2017 because their effect would have been anti-dilutive (in thousands, except per share amounts):

|                                     | Three Months (13 Weeks) Ended |                | Nine Months (39 Weeks) Ended |                |
|-------------------------------------|-------------------------------|----------------|------------------------------|----------------|
|                                     | Sept. 29, 2018                | Sept. 30, 2017 | Sept. 29, 2018               | Sept. 30, 2017 |
| <b>Anti-dilutive stock options:</b> |                               |                |                              |                |
| Weighted-average shares             | 265                           | 698            | 89                           | 309            |

|  |                 |                 |                 |                 |
|--|-----------------|-----------------|-----------------|-----------------|
| <b>Weighted-average exercise price</b> | <b>\$ 65.80</b> | <b>\$ 59.07</b> | <b>\$ 65.80</b> | <b>\$ 59.07</b> |
|--|-----------------|-----------------|-----------------|-----------------|

Table of ContentsItem 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Certain statements made in this quarterly report are forward-looking statements that involve risks and uncertainties. The words believe, expect, project, will, should, could and similar expressions are intended to identify those forward-looking statements. These forward-looking statements reflect the Company's best judgment based on current information, and although we base these statements on circumstances that we believe to be reasonable when made, there can be no assurance that future events will not affect the accuracy of such forward-looking information. As such, the forward-looking statements are not guarantees of future performance, and actual results may vary materially from the projected results and expectations discussed in this report. Factors that might cause the Company's actual results to differ materially from those anticipated in forward-looking statements include, but are not limited to: (1) competitive pressure on sales and pricing, including pressure from imports and substitute materials; (2) U.S. and foreign trade policies affecting steel imports or exports; (3) the sensitivity of the results of our operations to prevailing steel prices and changes in the supply and cost of raw materials, including pig iron, iron ore and scrap steel; (4) availability and cost of electricity and natural gas which could negatively affect our cost of steel production or could result in a delay or cancellation of existing or future drilling within our natural gas drilling programs; (5) critical equipment failures and business interruptions; (6) market demand for steel products, which, in the case of many of our products, is driven by the level of nonresidential construction activity in the United States; (7) impairment in the recorded value of inventory, equity investments, fixed assets, goodwill or other long-lived assets; (8) uncertainties surrounding the global economy, including excess world capacity for steel production; (9) fluctuations in currency conversion rates; (10) significant changes in laws or government regulations affecting environmental compliance, including legislation and regulations that result in greater regulation of greenhouse gas emissions that could increase our energy costs and our capital expenditures and operating costs or cause one or more of our permits to be revoked or make it more difficult to obtain permit modifications; (11) the cyclical nature of the steel industry; (12) capital investments and their impact on our performance; and (13) our safety performance.

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the unaudited condensed consolidated financial statements and the notes thereto included elsewhere in this report, as well as the audited consolidated financial statements and the notes thereto, Item 1A. Risk Factors and Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations contained in Nucor's Annual Report on Form 10-K for the year ended December 31, 2017.

Overview

Nucor and its affiliates manufacture steel and steel products. Nucor also produces direct reduced iron ( DRI ) for use in its steel mills. Through The David J. Joseph Company and its affiliates ( DJJ ), the Company also processes ferrous and nonferrous metals and brokers ferrous and nonferrous metals, pig iron, hot briquetted iron and DRI. Most of Nucor's operating facilities and customers are located in North America. Nucor's operations include international trading and sales companies that buy and sell steel and steel products manufactured by the Company and others. Nucor is North America's largest recycler, using scrap steel as the primary raw material in producing steel and steel products.

Nucor reports its results in the following segments: steel mills, steel products and raw materials. The steel mills segment includes carbon and alloy steel in sheet, bars, structural and plate; steel trading businesses; rebar distribution businesses; and Nucor's equity method investments in Duferdofin Nucor S.r.l. ( Duferdofin Nucor ), NuMit LLC ( NuMit ) and Nucor-JFE Steel Mexico, S. de R.L. de C.V. ( Nucor-JFE ). The steel products segment includes steel joists and joist girders, steel deck, fabricated concrete reinforcing steel, cold finished steel, steel



**fasteners, metal building systems, steel grating, tubular products businesses, piling products business, and wire and wire mesh. The raw materials segment includes DJJ, primarily a scrap broker and processor; Nu-Iron Unlimited and Nucor Steel Louisiana, two facilities that produce DRI used by the steel mills; and our natural gas production operations.**

**Previously, Nucor's tubular products and piling products businesses were reported in the steel mills segment. Beginning in the first quarter of 2018, these businesses were reclassified to the steel products segment as part of a realignment of Nucor's reportable segments to reflect the way in which they are now viewed by management and how segment performance assessments will be made by the chief operating decision maker beginning in such period. The segment data for the comparable periods in the following discussion and analysis has also been reclassified into the steel products segment to reflect this change.**

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The average utilization rates of all operating facilities in the steel mills, steel products and raw materials segments were approximately 93%, 74% and 73%, respectively, in the first nine months of 2018, compared to 87%, 65% and 64%, respectively, in the first nine months of 2017.

In March 2018, Nucor announced plans to build a rebar micro mill in Frostproof, Florida, which is located in Polk County. The micro mill is a \$240 million investment that will have an estimated annual capacity of 350,000 tons and employ approximately 250 people. We anticipate the project will take approximately two years to complete. We believe this location will provide a logistical advantage to Nucor and will allow us to capitalize on a currently abundant supply of scrap, a good portion of which is handled by our scrap business, DJJ. This is the second rebar micro mill Nucor is constructing.

In May 2018, Nucor announced plans to build a galvanizing line at the Company's sheet mill in Arkansas to support Nucor's growth into a wider and more diverse set of strategic end-market applications. The new galvanizing line is a \$240 million investment with an annual capacity of approximately 500,000 tons. It is expected to be operational in the first half of 2021.

In September 2018, Nucor announced an investment of \$650 million to expand the production capability of Nucor Steel Gallatin, the Company's flat-rolled sheet steel mill located in Ghent, Kentucky. This investment will increase the production capability from approximately 1,600,000 tons to approximately 3,000,000 tons annually and will increase the maximum coil width to approximately 73 inches. This expansion complements the \$176 million investment currently underway to construct a hot band continuous pickle galvanizing line at Nucor Steel Gallatin, which is expected to be operational in the first half of 2019 and will produce approximately 500,000 tons per year of galvanized hot band steel.

Results of Operations

*Net Sales* Net sales to external customers by segment for the third quarter and first nine months of 2018 and 2017 were as follows (in thousands):

|                | Three Months (13 Weeks) Ended |                |          | Nine Months (39 Weeks) Ended |                |          |
|----------------|-------------------------------|----------------|----------|------------------------------|----------------|----------|
|                | Sept. 29, 2018                | Sept. 30, 2017 | % Change | Sept. 29, 2018               | Sept. 30, 2017 | % Change |
| Steel mills    | \$ 4,401,610                  | \$ 3,214,921   | 37%      | \$ 12,151,843                | \$ 9,809,492   | 24%      |
| Steel products | 1,849,218                     | 1,514,086      | 22%      | 5,056,299                    | 4,093,136      | 24%      |
| Raw materials  | 491,374                       | 441,110        | 11%      | 1,563,253                    | 1,257,437      | 24%      |
| Net sales      | \$ 6,742,202                  | \$ 5,170,117   | 30%      | \$ 18,771,395                | \$ 15,160,065  | 24%      |

Net sales for the third quarter of 2018 increased 30% from the third quarter of 2017. Average sales price per ton increased 23% from \$781 in the third quarter of 2017 to \$957 in the third quarter of 2018. Total tons shipped to outside customers in the third quarter of 2018 were 7,048,000, a 6% increase from the third quarter of 2017.

Net sales for the first nine months of 2018 increased 24% from the first nine months of 2017. Average sales price per ton increased 16% from \$760 in the first nine months of 2017 to \$885 in the first nine months of 2018. Total tons shipped to outside customers in the first nine months of 2018 were 21,212,000, a 6% increase from

the first nine months of 2017.

In the steel mills segment, sales tons for the third quarter and first nine months of 2018 and 2017 were as follows (in thousands):

|                              | Three Months (13 Weeks) Ended |                |           | Nine Months (39 Weeks) Ended |                |           |
|------------------------------|-------------------------------|----------------|-----------|------------------------------|----------------|-----------|
|                              | Sept. 29, 2018                | Sept. 30, 2017 | % Change  | Sept. 29, 2018               | Sept. 30, 2017 | % Change  |
| Outside steel shipments      | 5,031                         | 4,698          | 7%        | 15,125                       | 14,508         | 4%        |
| Inside steel shipments       | 1,262                         | 1,174          | 7%        | 3,876                        | 3,328          | 16%       |
| <b>Total steel shipments</b> | <b>6,293</b>                  | <b>5,872</b>   | <b>7%</b> | <b>19,001</b>                | <b>17,836</b>  | <b>7%</b> |

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Net sales for the steel mills segment increased 37% in the third quarter of 2018 from the third quarter of 2017 primarily due to a 28% increase in average sales price per ton from \$685 to \$876 as well as a 7% increase in tons sold to outside customers. All of our steel mill products experienced higher average selling prices in the third quarter and first nine months of 2018 as compared to the respective prior year periods.

Net sales for the steel mills segment increased 24% in the first nine months of 2018 from the first nine months of 2017 primarily due to a 19% increase in average sales price per ton and a 4% increase in tons sold to outside customers.

Selected outside sales tonnage for the steel products segment for the third quarter and first nine months of 2018 and 2017 were as follows (in thousands):

|   | Three Months (13 Weeks) |                |          | Nine Months (39 Weeks) Ended |                |          |
|---|-------------------------|----------------|----------|------------------------------|----------------|----------|
|   | Sept. 29, 2018          | Sept. 30, 2017 | % Change | Sept. 29, 2018               | Sept. 30, 2017 | % Change |
| Joist sales                                 | 136                     | 127            | 7%       | 355                          | 332            | 7%       |
| Deck sales                                  | 130                     | 119            | 9%       | 352                          | 329            | 7%       |
| Cold finish sales                           | 141                     | 119            | 18%      | 437                          | 361            | 21%      |
| Fabricated concrete reinforcing steel sales | 324                     | 319            | 2%       | 951                          | 857            | 11%      |
| Piling products sales                       | 152                     | 156            | -3%      | 438                          | 420            | 4%       |
| Tubular products sales                      | 259                     | 242            | 7%       | 829                          | 692            | 20%      |

Net sales for the steel products segment increased 22% in the third quarter of 2018 from the third quarter of 2017 due to a 6% increase in volume and a 16% increase in average sales price per ton from \$1,263 to \$1,459. Net sales for the steel products segment increased 24% in the first nine months of 2018 from the first nine months of 2017 due to a 12% increase in volume and a 10% increase in average sales price per ton from \$1,238 to \$1,365. The largest increase in volumes in the first nine months of 2018 as compared to the first nine months of 2017 was at our tubular products, cold finish and rebar fabrication operations.

Net sales for the raw materials segment increased 11% and 24% in the third quarter and first nine months of 2018, respectively, from the respective prior year periods. The increases were primarily due to higher average selling prices and volumes in DJJ's brokerage operations. In the third quarter of 2018, approximately 89% of outside sales for the raw materials segment were from the brokerage operations of DJJ and approximately 9% of outside sales were from the scrap processing operations of DJJ (88% and 10%, respectively, in the third quarter of 2017). In the first nine months of 2018, approximately 90% of outside sales for the raw materials segment were from the brokerage operations of DJJ and approximately 9% of outside sales were from the scrap processing operations of DJJ (87% and 10%, respectively, in the first nine months of 2017).

**Gross Margins** Nucor recorded gross margins of \$1.29 billion (19%) in the third quarter of 2018, which was an increase from \$579.0 million (11%) in the third quarter of 2017:

The primary driver for the increase in gross margins in the third quarter of 2018 as compared to the third quarter of 2017 was increased metal margins across all of our steel mills segment products, with sheet steel having the most significant impact. Metal margin is the difference between the selling price

**of steel and the cost of scrap and scrap substitutes. In the steel mills segment, the previously mentioned 28% increase in average sales price per ton and 7% increase in tons sold to outside customers in the third quarter of 2018 compared to the third quarter of 2017 more than offset an increase of 18% in the average scrap and scrap substitute cost per gross ton used from \$317 in the third quarter of 2017 to \$374 in the third quarter of 2018.**

**Scrap prices are driven by the global supply and demand for scrap and other iron-based raw materials used to make steel. Scrap prices have risen during the first nine months of 2018. As we begin the fourth quarter, we see increasing prices for scrap but do not expect a major change from the third quarter of 2018 levels.**

**Steel mill energy costs decreased approximately \$3 per ton in the third quarter of 2018 from the third quarter of 2017 primarily due to lower natural gas and electricity unit costs and higher productivity resulting from increased steel production.**

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**Gross margins in the steel products segment in the third quarter of 2018 increased significantly compared to the third quarter of 2017 primarily driven by the improvement in our tubular products businesses due to higher volumes and sales prices. Additionally, most of our steel products businesses experienced improved profitability in the third quarter of 2018 compared to the third quarter of 2017.**

**Gross margins related to DJJ's scrap processing operations in the third quarter of 2018 increased compared to the third quarter of 2017 due to increased volumes and margin per ton. Gross margins for DJJ's brokerage operations also increased in the third quarter of 2018 compared to the third quarter of 2017. Gross margins related to DJJ's operations in the third quarter of 2018 were lower compared to the second quarter of 2018 as volumes moderated and margins contracted.**

**Gross margins in the raw materials segment in the third quarter of 2018 were positively impacted by the improved performance of our DRI facilities compared to the third quarter of 2017. Included in the third quarter of 2018 gross margins of the raw materials segment was an \$18.0 million benefit related to insurance recoveries.**

**In the first nine months of 2018, Nucor recorded gross margins of \$3.18 billion (17%), which was an increase from \$2.05 billion (14%) in the first nine months of 2017:**

**The primary driver for the increase in gross margins in the first nine months of 2018 as compared to the first nine months of 2017 was increased metal margins in the steel mills segment. As previously discussed, in the steel mills segment, higher average selling prices and increased volumes drove improved margins despite a 19% increase in the average scrap and scrap substitute cost per gross ton used from \$304 in the first nine months of 2017 to \$361 in the first nine months of 2018.**

**Steel mill energy costs for the first nine months of 2018 decreased approximately \$1 per ton compared to the first nine months of 2017 mainly due to decreased natural gas costs and higher productivity resulting from increased steel production.**

**Gross margins in the steel products segment increased in the first nine months of 2018 over the first nine months of 2017 due to the increased profitability of most of the businesses in the segment. The most significant increase was in our tubular products businesses, and our deck, building systems and cold finish businesses also experienced noticeable improvement in performance in the first nine months of 2018 as compared to the first nine months of 2017.**

**Improved gross margins in the raw materials segment in the first nine months of 2018 compared to the first nine months of 2017 were primarily due to the improved profitability of our DRI operations. DJJ's scrap and brokerage operations also improved as a result of improved volumes and pricing in the first nine months of 2018 compared to the first nine months of 2017. Included in the first nine months of 2018 gross margins of the raw materials segment was a \$27.6 million benefit related to insurance recoveries.**

***Marketing, Administrative and Other Expenses*** A major component of marketing, administrative and other expenses is profit sharing and other incentive compensation costs. These costs, which are based upon and fluctuate with Nucor's financial performance, increased \$79.7 million in the third quarter of 2018 compared to the third quarter of 2017, and increased \$135.2 million in the first nine months of 2018 compared to the first nine months of 2017, due to the increased profitability of the Company.

Included in marketing, administrative and other expenses in the third quarter and first nine months of 2018 are a \$6.8 million benefit and a \$20.5 million benefit, respectively, related to insurance recoveries. Included in marketing, administrative and other expenses in the third quarter and first nine months of 2017 was an expense of \$22.5 million related to certain legal matters.

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**Equity in Earnings of Unconsolidated Affiliates** Equity in earnings of unconsolidated affiliates was \$13.6 million and \$7.7 million in the third quarter of 2018 and 2017, respectively, and \$34.2 million and \$29.8 million in the first nine months of 2018 and 2017, respectively. The increases in equity method investment earnings were primarily due to increased earnings at NuMit and, to a lesser extent, decreased losses at Duferdofin Nucor.

**Impairment of Assets** In the third quarter and first nine months of 2018, Nucor recorded a \$110.0 million impairment charge related to its proved producing natural gas well assets in the raw materials segment (see Note 3 to the Condensed Consolidated Financial Statements). There were no impairment charges in the third quarter and first nine months of 2017.

**Interest Expense (Income)** Net interest expense for the third quarter and first nine months of 2018 and 2017 was as follows (in thousands):

|                              | Three Months (13 Weeks) Ended |                  | Nine Months (39 Weeks) Ended |                   |
|------------------------------|-------------------------------|------------------|------------------------------|-------------------|
|                              | Sept. 29, 2018                | Sept. 30, 2017   | Sept. 29, 2018               | Sept. 30, 2017    |
|                              | Interest expense              | \$ 44,789        | \$ 47,621                    | \$ 120,308        |
| Interest income              | (7,588)                       | (4,311)          | (16,542)                     | (9,991)           |
| <b>Interest expense, net</b> | <b>\$ 37,201</b>              | <b>\$ 43,310</b> | <b>\$ 103,766</b>            | <b>\$ 131,495</b> |

Interest expense for the third quarter of 2018 decreased compared to the third quarter of 2017 due to a decrease in the average interest rate on our fixed rate debt. Interest expense for the first nine months of 2018 decreased compared to the first nine months of 2017 due to a decrease in average debt outstanding and the settlement of a treasury lock instrument entered into in anticipation of the Company's debt issuance in the second quarter of 2018. The Company did not elect hedge accounting for the treasury lock instrument. Interest income for the third quarter and first nine months of 2018 increased compared to the respective prior year periods due to higher average interest rates on investments.

**Earnings Before Income Taxes and Noncontrolling Interests** Earnings before income taxes and noncontrolling interests by segment for the third quarter and first nine months of 2018 and 2017 were as follows (in thousands):

|                        | Three Months (13 Weeks) Ended |                   | Nine Months (39 Weeks) Ended |                     |
|------------------------|-------------------------------|-------------------|------------------------------|---------------------|
|                        | Sept. 29, 2018                | Sept. 30, 2017    | Sept. 29, 2018               | Sept. 30, 2017      |
|                        | Steel mills                   | \$ 1,095,360      | \$ 405,097                   | \$ 2,617,647        |
| Steel products         | 138,688                       | 86,908            | 380,268                      | 237,463             |
| Raw materials          | (29,074)                      | 9,957             | 180,468                      | 102,575             |
| Corporate/eliminations | (282,472)                     | (131,357)         | (826,268)                    | (541,122)           |
|                        | <b>\$ 922,502</b>             | <b>\$ 370,605</b> | <b>\$ 2,352,115</b>          | <b>\$ 1,427,716</b> |



**Earnings before income taxes and noncontrolling interests for the steel mills segment for the third quarter and first nine months of 2018 increased significantly compared to the respective prior year periods primarily due to significantly improved metal margins. Higher scrap and scrap substitute costs were more than offset by higher average selling prices and increases in volume in the first nine months of 2018 compared to the first nine months of 2017. Additionally, overall operating rates at our steel mills increased to 92% and 93% for the third quarter and first nine months of 2018, respectively, from 84% and 87% for the third quarter and first nine months of 2017, respectively.**

**The strength of the U.S. economy was a major driver of our continued financial and operational success. Economic fundamentals for the steel industry began improving in the middle of 2017, and that trend has continued into this year. We believe the economy is being energized by tax and regulatory reform, and by strength in the global energy markets where the United States has become a major producer and exporter. We believe the combination of a competitive U.S. corporate federal income tax rate, a favorable regulatory**

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environment and strong U.S. energy production are the keys to the current strong business environment for Nucor. With U.S. economic strength driving domestic steel demand, 23 of the 24 markets we serve are seeing stable or increased demand. The U.S. steel market is also benefiting from a reduction in unfairly traded imports entering our country as a result of years of successful trade cases, and the broad-based tariffs imposed under Section 232. Total steel imports are down approximately 12% through the first nine months of 2018.

In the steel products segment, earnings before income taxes and noncontrolling interests for the third quarter and first nine months of 2018 increased significantly compared to the respective prior year periods. The increase in profitability was due to increased volumes and margin expansion, primarily driven by higher average selling prices. The largest increase in profitability within the steel products segment in the third quarter and first nine months of 2018 as compared to the respective prior year periods was at our tubular products businesses.

Results from our raw materials segment in the third quarter and first nine months of 2018 reflect the impact of the \$110.0 million impairment charge related to our proved producing natural gas well assets. Outside of this impairment charge, the raw materials segment results improved significantly compared to the respective prior year periods primarily due to the improved performance of our DRI facilities. Also benefiting the raw materials segment's improved profitability in the third quarter and first nine months of 2018 was the improved performance of DJJ's scrap processing and brokerage operations, both of which experienced increased average selling prices and volumes. The raw materials segment also benefited from \$24.8 million and \$48.1 million of insurance recoveries in the third quarter and first nine months of 2018, respectively.

Increased costs in corporate/eliminations in the third quarter and first nine months of 2018 as compared to the respective prior year periods were driven by increased incentive compensation costs, primarily profit sharing, as a result of the increased profitability of the Company and higher intercompany eliminations. Intercompany eliminations increased due to increased intercompany sales activity and increased intercompany margins at our steel mills and DRI facilities.

***Noncontrolling Interests*** Noncontrolling interests represent the income attributable to the noncontrolling partners of Nucor's joint ventures, primarily Nucor-Yamato Steel Company (Limited Partnership) ( NYS ), of which Nucor owns 51%. The increase in earnings attributable to noncontrolling interests in the third quarter and first nine months of 2018 as compared to the third quarter and first nine months of 2017 was primarily due to the increased earnings of NYS. NYS had higher metal margins and volumes in the third quarter and first nine months of 2018 as compared to the third quarter and first nine months of 2017. Under the NYS limited partnership agreement, the minimum amount of cash to be distributed each year to the partners is the amount needed by each partner to pay applicable U.S. federal and state income taxes. In the first nine months of 2017, the amount of cash distributed to noncontrolling interest holders exceeded the earnings attributable to noncontrolling interests based on mutual agreement of the general partners; however, the cumulative amount of cash distributed to partners was less than the cumulative net earnings of the partnership.

***Provision for Income Taxes*** The effective tax rate for the third quarter of 2018 was 23.4% compared to 28.2% for the third quarter of 2017. The decrease in the effective tax rate for the third quarter of 2018 as compared to the third quarter of 2017 was primarily due the permanent lowering of the U.S. corporate federal income tax rate from 35% to 21% effective for the years beginning after December 31, 2017 under the Tax Cuts and Jobs Act (the Tax Reform Act ). This decrease is somewhat offset by increases in the effective tax rate due to the elimination of the domestic manufacturing deduction under the Tax Reform Act. The third quarter of 2017 included a net tax benefit totaling \$13.2 million related to a return to provision change in estimate and state tax credits. We expect that the effective tax rate for the full year of 2018 will be approximately 23.4% compared to

**21.1% for the full year of 2017. The full year of 2017 included a provisional net tax benefit of \$175.2 million mainly driven by the revaluation of Nucor's U.S. deferred tax liabilities and assets related to the Tax Reform Act.**

**We estimate that in the next 12 months our gross unrecognized tax benefits, which totaled \$50.7 million at September 29, 2018, exclusive of interest, could decrease by as much as \$9.1 million as a result of the expiration of the statute of limitations and closures of examinations, substantially all of which would impact the effective tax rate.**

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Nucor has concluded U.S. federal income tax matters for years through 2013. The tax years 2014 through 2017 remain open to examination by the Internal Revenue Service. The Canada Revenue Agency has concluded its examination of the 2012 and 2013 Canadian returns for Harris Steel Group Inc. and certain related affiliates. The tax years 2011 through 2017 remain open to examination by other major taxing jurisdictions to which Nucor is subject (primarily Canada and other state and local jurisdictions).

*Net Earnings Attributable to Nucor Stockholders and Return on Equity* Nucor reported consolidated net earnings of \$676.7 million, or \$2.13 per diluted share, in the third quarter of 2018, compared to consolidated net earnings of \$254.9 million, or \$0.79 per diluted share, in the third quarter of 2017. Net earnings attributable to Nucor stockholders as a percentage of net sales were 10% and 5% in the third quarter of 2018 and 2017, respectively.

Nucor reported consolidated net earnings of \$1.71 billion, or \$5.35 per diluted share, in the first nine months of 2018, compared to consolidated net earnings of \$934.8 million, or \$2.90 per diluted share, in the first nine months of 2017. Net earnings attributable to Nucor stockholders as a percentage of net sales were 9% and 6% in the first nine months of 2018 and 2017, respectively. Annualized return on average stockholders' equity was 25% and 15% in the first nine months of 2018 and 2017, respectively.

*Outlook* Earnings in the fourth quarter of 2018 are expected to decrease across all three operating segments compared to the third quarter of 2018 (excluding the third quarter of 2018 impairment charge) due primarily to typical seasonality experienced in our fourth quarter. However, we expect the fourth quarter of 2018 to be another strong quarter as we believe earnings will be noticeably higher than those generated in the fourth quarter of 2017. We continue to believe there is sustainable strength in steel end-use markets.

Nucor's largest exposure to market risk is via our steel mills and steel products segments. Our largest single customer in the first nine months of 2018 represented approximately 5% of sales and has consistently paid within terms. In the raw materials segment, we are exposed to price fluctuations related to the purchase of scrap and scrap substitutes and iron ore. Our exposure to market risk is mitigated by the fact that our steel mills use a significant portion of the products of this segment.

**Liquidity and capital resources**

Cash provided by operating activities was \$1.9 billion in the first nine months of 2018 compared to \$766.6 million in the first nine months of 2017. The primary reason for the increase in cash provided by operating activities was an 83% increase in net earnings over the first nine months of 2017. In addition, changes in operating assets and operating liabilities (exclusive of acquisitions) used cash of \$664.5 million in the first nine months of 2018 compared to \$793.3 million of cash used in the first nine months of 2017. The funding of working capital in the first nine months of 2018 decreased from the prior year period due to the rapid increase in scrap prices and inventory volumes from the year-end of 2016 through the first nine months of 2017. Scrap prices and inventory tons on hand increased more moderately between year-end 2017 and the first nine months of 2018. More specifically, there was a 14% increase in the cost of scrap and scrap substitutes in inventory and an 8% increase in inventory tons on hand from year-end 2017 through the first nine months of 2018, as compared to a 29% increase in the cost of scrap and scrap substitutes in inventory and a 21% increase in inventory tons on hand from year-end 2016 through the first nine months of 2017. Another leading cause of the increase in cash provided by operating activities was the decrease in federal income taxes receivable, which is a function of Nucor's increased profitability, the permanent lowering of the U.S. corporate federal income tax rate from 35% to 21% effective for the years beginning after December 31, 2017 under the Tax Reform Act, the timing of federal tax payments, and the receipt of federal tax refunds. The decrease in cash used in salaries,

wages and related accruals is mainly due to greater performance-based bonus accruals resulting from the Company's increased profitability during the first nine months of 2018 over the same period in the previous year. These decreases in cash used to fund working capital were partially offset by increases in cash used to fund accounts receivable. Accounts receivable increased due to a 6% increase in tons shipped to outside customers in the first nine months of 2018 from the first nine months of 2017 and a 16% increase in average sales price per ton in the first nine months of 2018 over the same prior year period.

The current ratio was 3.2 at the end of the third quarter of 2018 and 2.4 at year-end 2017. The main driver of the increase in the current ratio was the 30% increase in current assets at September 29, 2018 as compared to December 31, 2017. Accounts receivable increased 30% and inventories increased 19%, both due to the

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reasons cited above. Also contributing to the increase in current assets at September 29, 2018 compared to December 31, 2017 was the \$983.1 million increase in cash and cash equivalents. The increase in cash and cash equivalents was primarily due to the robust amount of cash generated by operations, as well as the \$1.0 billion debt issuance in the second quarter of 2018, partially offset by capital expenditures and the repayment of \$500.0 million of debt in the second quarter of 2018. That repayment of debt was the primary driver of the 1% decrease in current liabilities at September 29, 2018 as compared to December 31, 2017. The amount that was repaid in the second quarter of 2018 was included in long-term debt due within one year at December 31, 2017. Partially offsetting the decrease in long-term debt due within one year was the 32% increase in salaries, wages and related accruals and the 23% increase in accounts payable at September 29, 2018 as compared to December 31, 2017. Salaries, wages and related accruals increased due to the increase in performance-based bonus accruals as a result of the Company's increased profitability. Accounts payable primarily increased due to the 14% increase in the cost of scrap and scrap substitutes in inventory from December 31, 2017 to September 29, 2018.

In the first nine months of 2018, accounts receivable turned approximately every five weeks and inventories turned approximately every nine weeks, which is comparable with the first nine months of 2017.

Cash used in investing activities during the first nine months of 2018 was \$633.0 million compared to \$736.5 million in the prior year period. Nucor used \$543.2 million of cash for acquisitions in the first nine months of 2017, mainly for the purchases of Republic Conduit, Southland Tube, Inc. and St. Louis Cold Drawn, Inc. during that period, while Nucor had no acquisitions in the first nine months of 2018. The decrease in cash used in investing activities in the first nine months of 2018 was offset by a \$100.0 million decrease in proceeds from the sale of investments, a \$332.4 million increase in cash used for capital expenditures and a \$92.5 million increase in investments in and advances to affiliates over the first nine months of 2017. The higher levels of capital expenditures in the first nine months of 2018 over the first nine months of 2017 were related to the new cold mill complex at Nucor Steel Arkansas and the new galvanizing line at Nucor Steel Gallatin. The increased investments in affiliates in the first nine months of 2018 over the first nine months of 2017 related to an additional \$61.0 million of investments in Nucor-JFE, as well as investments in other minor equity method investments.

Cash used in financing activities during the first nine months of 2018 was \$281.1 million compared to \$517.5 million in the prior year period. The majority of this change related to the issuance of the \$500.0 million of 3.950% notes due 2028 and the \$500.0 million of 4.400% notes due 2048 in the second quarter of 2018, offset by the repayment in the same quarter of the \$500.0 million of 5.850% notes due 2018. During 2017, we retired \$600.0 million of long-term debt, in addition to the previously mentioned second quarter of 2018 retirement of \$500.0 million of long-term debt. Both of these debt tranches were at weighted-average interest rates that were higher than the weighted-average interest rates on the \$1.0 billion of notes issued in April 2018. In addition, there were approximately \$351.4 million of treasury stock repurchases in the first nine months of 2018 as compared to \$90.3 million in the first nine months of 2017.

Nucor's conservative financial practices have served us well in the past and are serving us well today. Our cash and cash equivalents position remained strong at \$1.9 billion as of September 29, 2018. Nucor's solid cash and cash equivalents position provides many opportunities for prudent deployment of our capital. We have three approaches to allocating our capital. Nucor's highest capital allocation priority is to invest for profitable long-term growth through our multi-pronged strategy of optimizing existing operations, acquisitions and greenfield expansions. Our second priority is to provide our stockholders with cash dividends that are consistent with our success in delivering long-term earnings growth. Our third priority is to opportunistically repurchase our stock when our cash position is strong compared to growth investment opportunities. In

**September 2018, Nucor's Board of Directors approved a share repurchase program under which the Company is authorized to repurchase up to \$2.0 billion of its common stock. The Board of Directors also terminated any previously authorized share repurchase programs. As of September 29, 2018, the Company had not made any repurchases under the new program.**

**Nucor's \$1.5 billion revolving credit facility is undrawn and was amended and restated in April 2018 to extend the maturity date to April 2023. We believe our financial strength is a key strategic advantage among domestic steel producers, particularly during recessionary business cycles. We carry the highest credit ratings of any steel producer headquartered in North America, with an A- long-term rating from Standard and**

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Poor s and a Baa1 long-term rating from Moody s. Our credit ratings are dependent, however, upon a number of factors, both qualitative and quantitative, and are subject to change at any time. The disclosure of our credit ratings is made in order to enhance investors understanding of our sources of liquidity and the impact of our credit ratings on our cost of funds. Based upon the preceding factors, and based on the fact that we were able to raise \$1.0 billion of capital at attractive interest rates in April 2018, we expect to continue to have adequate access to the capital markets at a reasonable cost of funds for liquidity purposes when needed.

Our credit facility includes only one financial covenant, which is a limit of 60% on the ratio of funded debt to total capitalization. In addition, the credit facility contains customary non-financial covenants, including a limit on Nucor s ability to pledge the Company s assets and a limit on consolidations, mergers and sales of assets. As of September 29, 2018, our funded debt to total capital ratio was 29%, and we were in compliance with all non-financial covenants under our credit facility. No borrowings were outstanding under the credit facility as of September 29, 2018.

Our financial strength allows a number of capital preservation options. Nucor s robust capital investment and maintenance practices give us the flexibility to reduce spending by prioritizing our capital projects, potentially rescheduling certain projects and selectively allocating capital to investments with the greatest impact on our long-term earnings power. Capital expenditures for 2018 are expected to be approximately \$1.0 billion compared to \$507.1 million in 2017. The increase in projected 2018 capital expenditures is primarily due to the fact that several major expansion projects are underway in 2018. The projects that we anticipate will have the largest capital expenditures in 2018 are the \$230.0 million cold mill complex addition at Nucor Steel Arkansas, the \$176.0 million hot band galvanizing line at Nucor Steel Gallatin, the two micro mill greenfield expansions in Sedalia, Missouri and Frostproof, Florida with a combined estimated cost of \$490.0 million, and the \$180.0 million merchant bar rolling facility at Nucor Steel Kankakee. In addition to these expansion projects, we also have an estimated \$200.0 million project underway at Nucor Steel Louisiana for equipment and improvements.

In September 2018, Nucor s Board of Directors declared a quarterly cash dividend on Nucor s common stock of \$0.38 per share payable on November 9, 2018 to stockholders of record on September 28, 2018. This dividend is Nucor s 18<sup>th</sup> consecutive quarterly cash dividend.

Funds provided from operations, cash and cash equivalents, short-term investments and new borrowings under our existing credit facilities are expected to be adequate to meet future capital expenditure and working capital requirements for existing operations for at least the next 24 months.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

In the ordinary course of business, Nucor is exposed to a variety of market risks. We continually monitor these risks and develop strategies to manage them.

***Interest Rate Risk*** Nucor manages interest rate risk by using a combination of variable rate and fixed rate debt. Nucor also occasionally makes use of interest rate swaps to manage net exposure to interest rate changes. Management does not believe that Nucor s exposure to interest rate market risk has significantly changed since December 31, 2017. There were no interest rate swaps outstanding at September 29, 2018.

***Commodity Price Risk*** In the ordinary course of business, Nucor is exposed to market risk for price fluctuations of raw materials and energy, principally scrap steel, other ferrous and nonferrous metals, alloys and natural gas. We attempt to negotiate the best prices for our raw material and energy requirements and to obtain prices



**for our steel products that match market price movements in response to supply and demand. In periods of strong or stable demand for our products, we are more likely to be able to effectively reduce the normal time lag in passing through higher raw material costs so that we can maintain our gross margins. When demand for our products is weaker, this becomes more challenging. Our DRI facilities in Trinidad and Louisiana provide us with flexibility in managing our input costs. DRI is particularly important for operational flexibility when demand for prime scrap increases due to increased domestic steel production.**

**Natural gas produced by Nucor's drilling operations is being sold to third parties to offset our exposure to changes in the price of natural gas consumed by our Louisiana DRI facility and our steel mills in the United States. For the nine months ended September 29, 2018, the volume of natural gas sold from our drilling operations was approximately 15% of the volume of natural gas purchased for consumption in our domestic steelmaking and DRI facilities.**

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Nucor also periodically uses derivative financial instruments to hedge a portion of our exposure to price risk related to natural gas purchases used in the production process and to hedge a portion of our scrap, aluminum and copper purchases and sales. Gains and losses from derivatives designated as hedges are deferred in accumulated other comprehensive loss, net of income taxes on the condensed consolidated balance sheets and recognized into earnings in the same period as the underlying physical transaction. At September 29, 2018, accumulated other comprehensive loss, net of income taxes included \$8.0 million in unrealized net-of-tax losses for the fair value of these derivative instruments. Changes in the fair values of derivatives not designated as hedges are recognized in earnings each period. The following table presents the negative effect on pre-tax earnings of a hypothetical change in the fair value of derivative instruments outstanding at September 29, 2018, due to an assumed 10% and 25% change in the market price of each of the indicated commodities (in thousands):

| Commodity Derivative | 10% Change | 25% Change |
|----------------------|------------|------------|
| Natural gas          | \$ 12,449  | \$ 31,120  |
| Aluminum             | 4,122      | 10,980     |
| Copper               | 1,806      | 3,507      |

Any resulting changes in fair value would be recorded as adjustments to other comprehensive income (loss), net of income taxes, or recognized in net earnings, as appropriate. These hypothetical losses would be partially offset by the benefit of lower prices paid or higher prices received for the physical commodities.

*Foreign Currency Risk* - Nucor is exposed to foreign currency risk primarily through its operations in Canada, Europe and Mexico. We periodically use derivative contracts to mitigate the risk of currency fluctuations. Open foreign currency derivative contracts at September 29, 2018 were insignificant.

Item 4. Controls and Procedures

*Evaluation of Disclosure Controls and Procedures* As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the evaluation date.

*Changes in Internal Control Over Financial Reporting* There were no changes in our internal control over financial reporting during the quarter ended September 29, 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATIONItem 1. Legal Proceedings

Nucor is from time to time a party to various lawsuits, claims and other legal proceedings that arise in the ordinary course of business. With respect to all such lawsuits, claims and proceedings, we record reserves when it is probable a liability has been incurred and the amount of loss can be reasonably estimated. We do not believe that any of these proceedings, individually or in the aggregate, would be expected to have a material adverse effect on our results of operations, financial position or cash flows. Nucor maintains liability insurance

**with self-insurance limits for certain risks.**

**Item 1A. Risk Factors**

**There have been no material changes in Nucor's risk factors from those included in Item 1A. Risk Factors in Nucor's Annual Report on Form 10-K for the year ended December 31, 2017.**

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Our share repurchase program activity for each of the three months and the quarter ended September 29, 2018 was as follows (in thousands, except per share amounts):

|   |                       | Total Number<br>of Shares<br>Purchased | Average Price<br>Paid per<br>Share (1) | Total Number<br>of Shares<br>Purchased<br>as<br>Part of<br>Publicly<br>Announced<br>Plans or<br>Programs<br>(2) | Approximate<br>Dollar Value<br>of<br>Shares that<br>May<br>Yet Be<br>Purchased Under<br>the Plans or<br>Programs (2) |
|---|-----------------------|--|--|---|--|
| July 1, 2018                                | July 28, 2018         | 1,500                                  | \$ 67.58                               | 1,500   | \$ 466,355   |
| July 29, 2018                               | August 25, 2018       | 1,200                                  | \$ 66.42                               | 1,200   | 386,651  |
| August 26, 2018                             | September 29,<br>2018 |  | \$                                     |   | 2,000,000  |
| For the Quarter Ended<br>September 29, 2018 |                       | 2,700                                  | \$ 67.06                               | 2,700   | \$ 2,000,000   |

(1) Includes commissions of \$0.02 per share.

(2) On September 2, 2015, the Company announced that the Board of Directors had approved a share repurchase program under which the Company was authorized to repurchase up to \$900.0 million of the Company's common stock. This \$900.0 million share repurchase program had no stated expiration and replaced any previously authorized repurchase programs. On September 6, 2018, the Company announced that the Board of Directors had approved a share repurchase program under which the Company is authorized to repurchase up to \$2.0 billion of the Company's common stock. This share repurchase authorization is discretionary and has no expiration date. The Board of Directors also terminated any previously authorized share repurchase programs, including the previously mentioned program.

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**Item 6. Exhibits**

| <b>Exhibit No.</b> | <b>Description of Exhibit</b>   |
|--------------------|---|
| <b>31*</b>         | <b><u>Certification of Principal Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></b>  |
| <b>31.1*</b>       | <b><u>Certification of Principal Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></b>  |
| <b>32**</b>        | <b><u>Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></b>  |
| <b>32.1**</b>      | <b><u>Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></b>  |
| <b>101*</b>        | <b>Financial Statements (Unaudited) from the Quarterly Report on Form 10-Q of Nucor Corporation for the quarter ended September 29, 2018 filed on November 7, 2018, formatted in XBRL: (i) the Condensed Consolidated Statements of Earnings, (ii) the Condensed Consolidated Statements of Comprehensive Income, (iii) the Condensed Consolidated Balance Sheets, (iv) the Condensed Consolidated Statements of Cash Flows and (v) the Notes to Condensed Consolidated Financial Statements.</b> |

\* Filed herewith.

\*\* Furnished (and not filed) herewith pursuant to Item 601(b)(32)(ii) of Regulation S-K.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**NUCOR CORPORATION**

**By: /s/ James D. Frias  
James D. Frias  
Chief Financial Officer, Treasurer  
and Executive Vice President**

**Dated: November 7, 2018**