

UNITED PARCEL SERVICE INC  
Form FWP  
October 20, 2016

Final Term Sheet  
Filed Pursuant to Rule 433  
Registration Statement  
No. 333-214056  
October 19, 2016

**United Parcel Service, Inc.**

FINAL TERM SHEET

|                          |   |
|--------------------------|---|
| Security Offered:        | 2.400% Senior Notes due 2026 (the 2026 Notes )  |
| Issuer:                  | United Parcel Service, Inc. (the Company )  |
| Expected Ratings:        | A1/A+   |
| Principal Amount:        | \$500,000,000   |
| Trade Date:              | October 19, 2016  |
| Settlement Date:         | October 24, 2016 (T+3)  |
| Maturity Date:           | November 15, 2026   |
| Price to Public:         | 99.964%   |
| Net Proceeds to Company  | \$497,570,000   |
| (before expenses):       |   |
| Benchmark Security:      | 1.500% UST due August 15, 2026  |
| Benchmark Security Price | 97-23; 1.754%   |
| and Yield:               |   |
| Spread to Benchmark      | +65 basis points  |
| Security:                |   |
| Yield to Maturity:       | 2.404%  |
| Coupon (Interest Rate):  | 2.400%  |
| Record Dates:            | May 1 and November 1 immediately preceding the interest payment date on May 15 and November 15 of each year |
| Interest Payment Dates:  | May 15 and November 15, commencing May 15, 2017 (long first coupon)   |
| Minimum Denominations:   |   |

The 2026 Notes will be issued in denominations of \$2,000 and in integral multiples of \$1,000.

Optional Redemption:

The 2026 Notes will be redeemable at the Company's option at any time prior to August 15, 2026 (three months prior to their maturity), as a whole or in part, at the greater of (i) 100% of the principal amount of such 2026 Notes and (ii) the sum of the present values of remaining scheduled payments of principal and interest on the notes to be redeemed that would be due from the redemption date to August 15, 2026 (three months prior to their maturity), discounted to the redemption date on a semi-annual basis at the discount rate of the Treasury Rate plus 10 basis points, plus accrued interest to the redemption date.

The 2026 Notes will be redeemable at the Company's option at any time on or after August 15, 2026 (three months prior to their maturity), at a redemption price equal to 100% of the principal amount of such 2026 Notes, plus accrued and unpaid interest, if any, to, but excluding, the redemption date.

CUSIP: 911312 AY2  
ISIN: US911312AY27  
Form: DTC, Book-Entry  
Law: New York  
Joint Book-Running Managers: Goldman, Sachs & Co.  
Merrill Lynch, Pierce, Fenner & Smith  
Incorporated  
Morgan Stanley & Co. LLC  
UBS Securities LLC  
Citigroup Global Markets Inc.  
Wells Fargo Securities, LLC  
Co-Managers: BNY Mellon Capital Markets, LLC  
CastleOak Securities, L.P.  
Commerz Markets LLC  
Fifth Third Securities, Inc.  
HSBC Securities (USA) Inc.  
ING Financial Markets LLC  
Mizuho Securities USA Inc.  
MUFG Securities Americas Inc.  
U.S. Bancorp Investments, Inc.

To the extent any underwriter that is not a U.S. registered broker-dealer intends to effect sales of notes in the United States, it will do so through one or more U.S. registered broker-dealers in accordance with the applicable U.S. securities laws and regulations.

**Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.**

**The Issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the Issuer has filed with the SEC for more complete information about the Issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Website at [www.sec.gov](http://www.sec.gov).**

**Alternatively, the Issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by contacting Goldman, Sachs & Co. toll-free 866-471-2526; Merrill Lynch, Pierce, Fenner & Smith Incorporated toll-free at 1-800-294-1322 or e-mail [dg.prospectus\\_requests@baml.com](mailto:dg.prospectus_requests@baml.com); Morgan Stanley & Co. LLC toll-free at 1-866-718-1649; or UBS Securities LLC toll-free at 1-888-827-7275.**

ANY DISCLAIMERS OR OTHER NOTICES THAT MAY APPEAR BELOW ARE NOT APPLICABLE TO THIS COMMUNICATION AND SHOULD BE DISREGARDED. SUCH DISCLAIMERS OR OTHER NOTICES WERE AUTOMATICALLY GENERATED AS A RESULT OF THIS COMMUNICATION BEING SENT VIA BLOOMBERG OR ANOTHER EMAIL SYSTEM.

Registration Statement

No. 333-214056

October 19, 2016

**United Parcel Service, Inc.**

## FINAL TERM SHEET

|  |  |
|--|--|
| Security Offered:                          | 3.400% Senior Notes due 2046 (the 2046 Notes )   |
| Issuer:                                    | United Parcel Service, Inc. (the Company )   |
| Expected Ratings:                          | A1/A+  |
| Principal Amount:                          | \$500,000,000  |
| Trade Date:                                | October 19, 2016   |
| Settlement Date:                           | October 24, 2016 (T+3)   |
| Maturity:                                  | November 15, 2046  |
| Price to Public:                           | 99.123%  |
| Net Proceeds to Company (before expenses): | \$491,240,000  |
| Benchmark Security:                        | 2.500% UST due May 15, 2046  |
| Benchmark Security Price and Yield:        | 99-21; 2.517%  |
| Spread to Benchmark Security:              | +93 basis points   |
| Yield to Maturity:                         | 3.447%   |
| Coupon (Interest Rate):                    | 3.400%   |
| Record Dates:                              | May 1 and November 1 immediately preceding the interest payment date on May 15 and November 15 of each year  |
| Interest Payment Dates:                    | May 15 and November 15, commencing May 15, 2017 (long first coupon)  |
| Minimum Denominations:                     | The 2046 Notes will be issued in denominations of \$2,000 and in integral multiples of \$1,000.  |
| Optional Redemption:                       | The 2046 Notes will be redeemable at the Company's option at any time prior to May 15, 2046 (six months prior to their maturity), as a whole or in part, at the greater of (i) 100% of the principal amount of such 2046 Notes and (ii) the sum of the present values of remaining scheduled payments of principal and interest on the notes to be redeemed that would be due from the redemption date to May 15, 2046 (six months prior to their maturity), discounted to the redemption date on a semi-annual basis at the at the discount rate of the Treasury Rate plus 15 basis points, plus accrued interest to the redemption date. |

The 2046 Notes will be redeemable at the Company's option at any time on or after May 15, 2046 (six months prior to their maturity), at a redemption price equal to 100% of the principal amount of such 2046 Notes, plus accrued and unpaid interest, if any, to, but excluding, the redemption date.

CUSIP: 911312 AZ9  
ISIN: US911312AZ91  
Form: DTC, Book-Entry  
Law: New York  
Joint Book-Running Managers: Goldman, Sachs & Co.  
Merrill Lynch, Pierce, Fenner & Smith  
Incorporated  
Morgan Stanley & Co. LLC  
UBS Securities LLC  
Citigroup Global Markets Inc.  
Wells Fargo Securities, LLC  
Co-Managers: BNY Mellon Capital Markets, LLC  
CastleOak Securities, L.P.  
Commerz Markets LLC  
Fifth Third Securities, Inc.  
HSBC Securities (USA) Inc.  
ING Financial Markets LLC  
Mizuho Securities USA Inc.  
MUFG Securities Americas Inc.  
U.S. Bancorp Investments, Inc.

To the extent any underwriter that is not a U.S. registered broker-dealer intends to effect sales of notes in the United States, it will do so through one or more U.S. registered broker-dealers in accordance with the applicable U.S. securities laws and regulations.

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