ORIX CORP Form 6-K February 12, 2016 Table of Contents

# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

Pursuant to Rule 13a-16 or 15d-16 OF

THE SECURITIES EXCHANGE Act of 1934

For the month of February 2016.

Commission File Number: 001-14856

# **ORIX Corporation**

(Translation of Registrant s Name into English)

World Trade Center Bldg., 2-4-1 Hamamatsu-cho, Minato-ku, Tokyo, JAPAN

(Address of Principal Executive Offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

# Table of Document(s) Submitted

1. This is an English translation of ORIX Corporation s quarterly financial report (*shihanki houkokusho*) as filed with the Kanto Financial Bureau in Japan on February 12, 2016, which includes unaudited consolidated financial information prepared in accordance with generally accepted accounting principles in the United States for the three and nine months ended December 31, 2014 and 2015.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# **ORIX Corporation**

Date: February 12, 2016 By /s/ Kazuo Kojima

Kazuo Kojima

Director

Deputy President and Chief Financial Officer

**ORIX** Corporation

# CONSOLIDATED FINANCIAL INFORMATION

Notes to Translation

- 1. The following is an English translation of ORIX Corporation s quarterly financial report (*shihanki houkokusho*) as filed with the Kanto Financial Bureau in Japan on February 12, 2016, which includes unaudited consolidated financial information prepared in accordance with generally accepted accounting principles in the United States (U.S. GAAP) for the three and nine months ended December 31, 2014 and 2015.
- 2. Significant differences between U.S. GAAP and generally accepted accounting principles in Japan ( Japanese GAAP ) are stated in Note 1 Overview of Accounting Principles Utilized of the notes to Consolidated Financial Statements.

In preparing its consolidated financial information, ORIX Corporation (the Company ) and its subsidiaries have complied with U.S. GAAP.

This document may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on the Company's current expectations and are subject to uncertainties and risks that could cause actual results to differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under Risk Factors in the Company's most recent annual report on Form 20-F filed with the U.S. Securities and Exchange Commission.

This document contains non-GAAP financial measures, including adjusted long-term debt, adjusted total assets and adjusted ORIX Corporation shareholders—equity, as well as other measures and ratios calculated on the basis thereof. These non-GAAP financial measures should not be considered in isolation or as a substitute for the most directly comparable financial measures included in our consolidated financial statements presented in accordance with U.S. GAAP. Reconciliations of these non-GAAP financial measures to the most directly comparable U.S. GAAP measures are included in this document.

The Company believes that it will be considered a passive foreign investment company for U.S. Federal income tax purposes in the year to which these consolidated financial results relate and for the foreseeable future by reason of the composition of its assets and the nature of its income. A U.S. holder of the shares or ADSs of the Company is therefore subject to special rules generally intended to eliminate any benefits from the deferral of U.S. Federal income tax that a holder could derive from investing in a foreign corporation that does not distribute all of its earnings on a current basis. Investors should consult their tax advisors with respect to such rules, which are summarized in the Company s annual report.

# 1. Information on the Company and its Subsidiaries

# (1) Consolidated Financial Highlights

	Millions of yen (except for per share amounts and ratios) As of and						
	for the nine months ended December 31, 2014	As of and for the nine months ended December 31, 2015	As of and for the fiscal year ended March 31, 2015				
Total revenues	¥ 1,572,040	¥ 1,797,080	¥ 2,174,283				
Income before income taxes and discontinued operations	278,277	334,672	344,017				
Net income attributable to ORIX Corporation shareholders	185,405	215,364	234,948				
Comprehensive Income attributable to ORIX Corporation							
shareholders	219,552	194,568	265,187				
ORIX Corporation shareholders equity	2,105,640	2,273,448	2,152,198				
Total assets	11,380,467	11,064,619	11,443,628				
Earnings per share for net income attributable to ORIX Corporation shareholders							
Basic (yen)	141.61	164.52	179.47				
Diluted (yen)	141.40	164.35	179.21				
ORIX Corporation shareholders equity ratio (%)	18.5	20.5	18.8				
Cash flows from operating activities	167,095	357,265	257,611				
Cash flows from investing activities	(242,316)	(302,503)	(467,801)				
Cash flows from financing activities	17,067	(70,272)	213,432				
Cash and cash equivalents at end of period	771,158	809,600	827,518				
	Millions of yen (except for per share amounts)						
	Three months ended December 31, 2014	Three months ended December 31, 2015					
Total revenues	¥ 616,405	¥ 626,886					
Net income attributable to ORIX Corporation shareholders	44,106	54,066					
Earnings per share for net income attributable to ORIX							
Corporation shareholders							
Basic (yen)	33.71	41.30					

Notes: 1. Prior-year amounts have been adjusted retrospectively to eliminate a lag period that previously existed between DAIKYO INCORPORATED (hereinafter, DAIKYO) and the Company in fiscal 2015.

2. Consumption tax is excluded from the stated amount of total revenues.

# (2) Overview of Activities

During the nine months ended December 31, 2015, no significant changes were made in the Company and its subsidiaries operations. Additionally, there were no changes of principal subsidiaries and affiliates.

# 2. Risk Factors

Investing in the Company s securities involves risks. You should carefully consider the information described herein as well as the risks described under Risk Factors in our Form 20-F for the fiscal year ended March 31, 2015 and the other information in that annual report, including, but not limited to, the Company s consolidated financial statements and related notes and Item 11. Quantitative and Qualitative Disclosures about Market Risk. The Company s business activities, financial condition and results of operations and the trading prices of the Company s securities could be adversely affected by any of those factors or other factors.

# 3. Material Contracts

Not applicable.

2

# 4. Analysis of Financial Results and Condition

The following discussion provides management s explanation of factors and events that have significantly affected the Company s financial condition and results of operations. Also included is management s assessment of factors and trends that could have a material effect on the Company s financial condition and results of operations in the future. However, please be advised that financial conditions and results of operations in the future may also be affected by factors other than those discussed herein. These factors and trends regarding the future were assessed as of the issue date of this quarterly financial report (*shihanki houkokusho*).

## (1) Qualitative Information Regarding Consolidated Financial Results

#### **Economic Environment**

The world economy has been suppressed with low level of growth due primarily to falling primary commodity prices such as price of crude oil and fluctuations in financial markets. Moderate economic growth is expected among developed countries. Meanwhile, economic growth in emerging and developing countries is expected to be weak and economic unevenness among such countries continues to widen. In addition, political and geopolitical tensions in certain regions need to be monitored carefully.

The Japanese economy, despite a positive corporate earning environment, remains at a standstill and its economic outlook looks increasingly unclear due primarily to economic slowdown in emerging countries.

# **Financial Highlights**

#### Financial Results for the Nine Months Ended December 31, 2015

Total revenues	¥1,797,080 million (Up 14% year on year)
Total expenses	¥1,544,464 million (Up 13% year on year)
Income before income taxes and discontinued	
operations	¥334,672 million (Up 20% year on year)
Net income attributable to ORIX Corporation	
Shareholders	¥215,364 million (Up 16% year on year)
Earnings per share for net income attributable to	
ORIX Corporation Shareholders	
(Basic)	¥164.52 (Up 16% year on year)
(Diluted)	¥164.35 (Up 16% year on year)
ROE (Annualized) *1	13.0% (12.3% during the same period in the previous
	fiscal year)
ROA (Annualized) *2	2.55% (2.42% during the same period in the previous
	fiscal year)

- \*1 ROE is the ratio of Net Income Attributable to ORIX Corporation Shareholders for the period to average ORIX Corporation Shareholders Equity.
- \*2 ROA is the ratio of Net Income Attributable to ORIX Corporation Shareholders for the period to average Total Assets.

Total revenues for the nine months ended December 31, 2015 increased 14% to \(\xi\)1,797,080 million compared to \(\xi\)1,572,040 million during the same period of the previous fiscal year. Finance revenues increased due primarily to an

increase in the average balance of installment loans. In addition, sales of goods and real estate increased due primarily to revenues generated by subsidiaries acquired during the previous fiscal year. Meanwhile, life insurance premiums and related investment income decreased compared to the same period of the previous fiscal year due to a significant decrease in investment income from variable annuity and variable life insurance contracts held by Hartford Life Insurance K.K. (hereinafter, HLIKK), in line with a significant market improvement during the previous fiscal year. HLIKK was merged into ORIX Life Insurance Corporation on July 1, 2015

Total expenses increased 13% to \(\pm\)1,544,464 million compared to \(\pm\)1,364,148 million during the same period of the previous fiscal year. Costs of goods and real estate sold increased in line with the aforementioned revenue increases. Selling, general and administrative expenses also increased due to an increase in the number of consolidated subsidiaries. On the other hand, life insurance costs decreased due to a reversal of liability reserve in line with the aforementioned decrease in investment income from variable annuity and variable life insurance contracts.

Equity in net income of affiliates increased due primarily to an increase in the income from real estate joint ventures in Japan. Gains on sales of subsidiaries and affiliates and liquidation losses, net increased compared to the same period of the previous fiscal year due primarily to the recognition of a gain on partial divestment of shares of Houlihan Lokey, Inc. (hereinafter, HL), in connection with its initial public offering in the United States, becoming an equity method affiliate.

3

As a result of the foregoing, income before income taxes and discontinued operations for the nine months ended December 31, 2015 increased 20% to \(\pm\)334,672 million compared to \(\pm\)278,277 million during the same period of the previous fiscal year, and net income attributable to ORIX Corporation shareholders increased 16% to \(\pm\)215,364 million compared to \(\pm\)185,405 million during the same period of the previous fiscal year.

# **Segment Information**

Total revenues and profits by segment for the nine months ended December 31, 2014 and 2015 are as follows:

	Nine mon	ths ended	Ni		Iillions of yo hs ended	en	Chan	ge	Change		
	December	31, 2014	De	<b>December 31, 2015</b>			(reveni	ues)	(profits)		
	Segment Revenues	Segment Profits	_	gment venues	Segment Profits	An	nount	Percent (%)	Amount	Percent (%)	
Corporate Financial	** 64.060	** 10.661		04.455	** 00 0 44		• • • • •	22	** 1 * 100	0.4	
Services	¥ 61,069	¥ 18,661	¥	81,475	¥ 33,841	¥	20,406	33	¥ 15,180	81	
Maintenance	100 246	21.570	^	004.742	22 (01		( 107	2	2 112	7	
Leasing Real Estate	198,246	31,578		204,743	33,691		6,497	3 5	2,113	7 97	
Investment and	147,208	22,481	1	54,691	44,374		7,483	3	21,893	91	
Operation	429,687	23,007	7	51,084	46,672	3	21,397	75	23,665	103	
Retail	335,252	96,570		208,751	48,835		26,501)		(47,735)		
Overseas Business	406,545	84,786		99,856	116,001	(1	(6,689)	` ′	31,215	37	
Total	1,578,007	277,083	1,8	300,600	323,414	2	22,593	14	46,331	17	
Difference between Segment Total and Consolidated Amounts	(5,967)	1,194		(3,520)	11,258		2,447		10,064	843	
Total Consolidated Amounts	¥ 1,572,040	¥ 278,277	¥ 1,7	97,080	¥ 334,672	¥ 2	25,040	14	¥ 56,395	20	

Total assets by segment as of March 31, 2015 and December 31, 2015 are as follows:

		Millions o	f yen		
March	31, 2015	Decembe	er 31, 2015	Change	
Segment Assets	Composition ratio (%)	Segment Assets	Composition ratio (%)		Percent (%)
				Amount	

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Corporate Financial Services	¥ 1,132,468	9.9	¥ 1,058,719	9.6	¥ (73,749)	(7)
Maintenance Leasing	662,851	5.8	717,811	6.5	54,960	8
Real Estate	835,386	7.3	744,869	6.7	(90,517)	(11)
Investment and Operation	660,014	5.8	628,939	5.7	(31,075)	(5)
Retail	3,700,635	32.3	3,511,492	31.7	(189,143)	(5)
Overseas Business	2,178,895	19.0	2,279,558	20.6	100,663	5
Total	9,170,249	80.1	8,941,388	80.8	(228,861)	(2)
Difference between Segment Total						
and Consolidated Amounts	2,273,379	19.9	2,123,231	19.2	(150,148)	(7)
Total Consolidated Amounts	¥ 11,443,628	100.0	¥11,064,619	100.0	¥ (379,009)	(3)

Total segment profits for the nine month ended December 31, 2015 increased 17% to \(\frac{3}{23}\),414 million compared to \(\frac{2}{277}\),083 million during the same period of the previous fiscal year. While profits from Retail segment decreased compared to the same period of the previous fiscal year, Overseas Business, Investment and Operation, Real Estate, and Corporate Financial Services segments contributed the most to the increase in total segment profits, and Maintenance Leasing segment continued to show strong performance.

In addition, during the three-month period ended March 31, 2015, the closing date of the accounting period of DAIKYO, which is included in Investment and Operation segment, changed in order to eliminate a lag period that previously existed between DAIKYO and the Company. Based on this change, the financial statements for the same period of the previous fiscal year have been adjusted retrospectively.

4

Segment information for the nine months ended December 31, 2015 is as follows:

# **Corporate Financial Services Segment:** Lending, leasing and fee business

The Japanese economy, despite a positive corporate earning environment, remains at a standstill and its economic outlook is becoming increasingly unclear due primarily to economic slowdown in emerging countries. Loans extended by financial institutions continue to increase and interest rates on loans remain at low levels.

Segment revenues increased 33% to ¥81,475 million compared to ¥61,069 million during the same period of the previous fiscal year due to increases in sales of goods and services income resulting primarily from revenue generated by Yayoi Co., Ltd. (hereinafter, Yayoi), which we acquired on December 22, 2014, and robust fee business generated from domestic small and medium-sized enterprise customers. In addition, recognition of gains on sales of investment securities increased, offsetting a decrease in finance revenues in line with the decreased average investment in direct financing leases and installment loan balances.

While segment expenses increased compared to the same period of the previous fiscal year due primarily to an increase in selling, general and administrative expenses following the consolidation of Yayoi, segment profits increased 81% to \(\frac{4}{3}\)3,841 million compared to \(\frac{4}{1}\)8,661 million during the same period of the previous fiscal year.

Segment assets decreased 7% to ¥1,058,719 million compared to the end of the previous fiscal year due primarily to decreases in investment in direct financing leases, installment loans, and investment in securities.

	Nine months ended				Change			
		mber 31, 2014 (M	Nine month December 3 Iillions of yen,	1, 2015	Amount		Percent (%)	
Segment Revenues:								
Finance revenues	¥	26,991	¥	26,070	¥	(921)	(3)	
Operating leases		18,443		19,168		725	4	
Services income		13,575		25,832		12,257	90	
Gains on investment securities and dividends, and other		2,060		10,405		8,345	405	
Total Segment Revenues		61,069		81,475		20,406	33	
Segment Expenses:								
Interest expense		6,456		5,515		(941)	(15)	
Provision for doubtful receivables and probable loan losses and write-downs of long-lived assets								
and securities		603		(1,208)		(1,811)		
Other than the above		35,744		43,870		8,126	23	
Total Segment Expenses		42,803		48,177		5,374	13	
Segment Operating Income		18,266		33,298		15,032	82	

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Equity in Net income (Loss) of							
Affiliates, and others		395		543		148	37
Segment Profits	¥	18,661	¥	33,841	¥	15,180	81

						Char	ıge
	As of I	· · · · · · · · · · · · · · · · · · ·		<b>December 31, 2015</b>		Amount	Percent (%)
		(N	Iillion	s of yen, except per	cent	tage data)	
Investment in direct financing							
leases	¥	461,704	¥	427,451	¥	(34,253)	(7)
Installment loans		461,277		422,750		(38,527)	(8)
Investment in operating leases		30,329		29,638		(691)	(2)
Investment in securities		45,415		39,038		(6,377)	(14)
Property under facility operations		5,930		11,448		5,518	93
Inventories		55		66		11	20
Advances for investment in							
operating leases		202		1,652		1,450	718
Investment in affiliates		20,875		22,170		1,295	6
Advances for property under							
facility operations		772		80		(692)	(90)
Goodwill and other intangible assets acquired in business							
combinations		105,909		104,426		(1,483)	(1)
Total Segment Assets	¥	1,132,468	¥	1,058,719	¥	(73,749)	(7)

<u>Maintenance Leasing Segment</u>: Automobile leasing and rentals, car sharing, and test and measurement instruments and IT-related equipment rentals and leasing

In line with an increase in capital investment resulted from improved corporate earnings, revenue has been growing by providing high value added services targeting demands in capital investment and cost reduction. Japanese automobile leasing industry has been experiencing the same level of the number of new auto leases in the nine months ended December 31, 2015 as the same period of the previous fiscal year.

Segment revenues increased 3% to \(\frac{\pmathbb{2}}{204,743}\) million from \(\frac{\pmathbb{1}}{198,246}\) million during the same period of the previous fiscal year due primarily to increases in operating leases revenues and finance revenues resulting from the steady expansion of assets in the automobile business and in services income derived from value-added services such as maintenance.

Despite an increase in segment expenses due primarily to increases in the costs of operating leases, services expense, and selling, general and administrative expenses, which were in line with revenue growth, segment profits increased 7% to ¥33,691 million compared to ¥31,578 million during the same period of the previous fiscal year.

Segment assets increased 8% to ¥717,811 million compared to the end of the previous fiscal year due primarily to a steady increase in leasing assets mainly in the automobile business.

	-	onths ended			Change			
	December 31, 2014 (Mi		Nine months ended December 31, 2015 Iillions of yen, except p		Amount tage data)	Percent (%)		
Segment Revenues:			•					
Finance revenues	¥	7,951	¥ 8,938	¥	987	12		
Operating leases		140,393	141,987		1,594	1		
Services income		46,966	50,768		3,802	8		
Sales of goods and real estate, and								
other		2,936	3,050		114	4		
Total Segment Revenues		198,246	204,743		6,497	3		
Segment Expenses:								
Interest expense		2,813	2,646		(167)	(6)		
Provision for doubtful receivables and probable loan losses and write-downs of long-lived assets								
and securities		151	(9	)	(160)			
Other than the above		163,676	168,446		4,770	3		
Total Segment Expenses		166,640	171,083		4,443	3		
Segment Operating Income		31,606	33,660		2,054	6		
		(28)	31		59			

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Equity in Net income (Loss) of Affiliates, and others							
Segment Profits	¥	31,578	¥	33,691	¥	2,113	7

						Chang	ge
	As of M	*		December 31, 2015 s of yen, except per		Amount age data)	Percent (%)
Investment in direct financing							
leases	¥	184,907	¥	229,519	¥	44,612	24
Investment in operating leases		473,035		483,198		10,163	2
Investment in securities		1,130		1,221		91	8
Property under facility operations		576		664		88	15
Inventories		463		414		(49)	(11)
Advances for investment in							
operating leases		241		261		20	8
Investment in affiliates		2,074		2,109		35	2
Goodwill and other intangible assets acquired in business		105		405		0	0
combinations		425		425		0	0
Total Segment Assets	¥	662,851	¥	717,811	¥	54,960	8

6

**Real Estate Segment:** Real estate development, rental and financing; facility operation; REIT asset management; and real estate investment and advisory services

Office rents and vacancy rates in the Japanese office building market continue to show signs of improvement led by the Tokyo area. J-REITs and foreign investors remain active in property acquisitions. Furthermore, due to an increase in the number of tourists from abroad, we are also seeing increases in the occupancy rates and average daily rates of hotels and Japanese inns.

Segment revenues increased 5% to ¥154,691 million compared to ¥147,208 million during the same period of the previous fiscal year due primarily to an increase in services income from the facility operation business and an increase in gains on sale of real estate in the residential development business, despite a decrease in rental revenues, which are included in operating leases revenues, in line with a decrease in the balance of real estate assets.

Segment expenses decreased compared to the same period of the previous fiscal year due primarily to a decrease in write-downs of long-lived assets and to decreases in interest expense and costs of operating leases in line with decreased assets.

Segment assets decreased 11% to ¥744,869 million compared to the end of the previous fiscal year due primarily to a decrease in investment in operating leases, which resulted from sales of rental properties, and a decrease in installment loans and investment in securities.

	Nine months ended	d	Change			
	December 31, 2014	Nine months ended December 31, 2015 Millions of yen, except pe	Amount ercentage data)	Percent (%)		
Segment Revenues:			_			
Finance revenues	¥ 3,171	¥ 6,113	¥ 2,942	93		
Operating leases	55,851	50,124	(5,727)	(10)		
Services income	81,563	86,733	5,170	6		
Sales of goods and real estate, and						
other	6,623	11,721	5,098	77		
Total Segment Revenues	147,208	154,691	7,483	5		
Segment Expenses:						
Interest expense	5,479	3,674	(1,805)	(33)		
Provision for doubtful receivables and probable loan losses and write-downs of long-lived assets						
and securities	14,687	4,298	(10,389)	(71)		
Other than the above	107,844	107,463	(381)	(0)		

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Total Segment Expenses		128,010		115,435		(12,575)	(10)
Segment Operating Income		19,198		39,256		20,058	104
Equity in Net income (Loss) of Affiliates, and others		3,283		5,118		1,835	56
Segment Profits	¥	22,481	¥	44,374	¥	21,893	97

						Change			
	As of M			December 31, 2015		Amount	Percent (%)		
		(N	Tillion	s of yen, except per	cent	age data)			
Investment in direct financing									
leases	¥	22,277	¥	21,139	¥	(1,138)	(5)		
Installment loans		22,811		5,068		(17,743)	(78)		
Investment in operating leases		423,825		375,461		(48,364)	(11)		
Investment in securities		21,718		9,439		(12,279)	(57)		
Property under facility operations		172,207		181,328		9,121	5		
Inventories		12,484		3,862		(8,622)	(69)		
Advances for investment in									
operating leases		44,666		36,457		(8,209)	(18)		
Investment in affiliates		91,275		92,506		1,231	1		
Advances for property under									
facility operations		12,055		7,676		(4,379)	(36)		
Goodwill and other intangible									
assets acquired in business									
combinations		12,068		11,933		(135)	(1)		
Total Segment Assets	¥	835,386	¥	744,869	¥	(90,517)	(11)		

7

<u>Investment and Operation Segment</u>: Environment and energy-related business, principal investment and loan servicing (asset recovery)

In the Japanese environment and energy-related business, even though the government is reassessing its renewable energy purchase program, the significance of renewable energy in the mid-to-long term is on the rise with investment targets expanding beyond solar power generation projects to include wind and geothermal power generation projects. In addition, as illustrated by the increase in the number of domestic initial public offerings, the capital markets environment continues to be favorable.

Segment revenues increased 75% to ¥751,084 million compared to ¥429,687 million during the same period of the previous fiscal year due primarily to significant increase in sales of goods and real estate contributed by subsidiaries acquired during the previous fiscal year, an increase in the number of condominiums sold by DAIKYO and an increase in the amount of services income from environment and energy-related business.

Segment expenses also increased compared to the same period of the previous fiscal year due to an increase in expenses in connection with acquired subsidiaries, including DAIKYO, and the environment and energy-related business, each of which increased in line with segment revenues expansion.

As a result of the foregoing and the recognition of gains on sales of shares of subsidiaries, segment profits increased 103% to ¥46,672 million compared to ¥23,007 million during the same period of the previous fiscal year.

Segment assets decreased 5% to ¥628,939 million compared to the end of the previous fiscal year due primarily to decreases in installment loans, investment in securities, other intangible assets and inventories, despite an increase in property under facility operations in the environment and energy-related business.

	Nine months ended	e months ended Chang			
	December 31,	Nine months ended			
	2014	<b>December 31, 2015</b>	Amount	Percent (%)	
	( <b>N</b>	Tillions of yen, except per	rcentage data)		
Segment Revenues:					
Finance revenues	¥ 11,587	¥ 10,396	¥ (1,191)	(10)	
Gains on investment securities and					
dividends	6,864	10,115	3,251	47	
Sales of goods and real estate	220,728	527,625	306,897	139	
Services income	183,583	195,800	12,217	7	
Operating leases, and other	6,925	7,148	223	3	
Total Segment Revenues	429,687	751,084	321,397	75	
Segment Expenses:					
Interest expense	2,660	2,598	(62)	(2)	
Provision for doubtful receivables and probable loan losses and write-downs of long-lived assets					
and securities	765	(346)	(1,111)		
Other than the above	407,686	714,048	306,362	75	

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Total Segment Expenses		411,111		716,300		305,189	74
Segment Operating Income		18,576		34,784		16,208	87
Equity in Net income (Loss) of Affiliates, and others		4,431		11,888		7,457	168
Segment Profits	¥	23,007	¥	46,672	¥	23,665	103

						Chang	ge
							Percent
	As of ]	<b>March 31, 2015</b>	As of	December 31, 2015		Amount	(%)
		<b>(N</b>	<b>Iillior</b>	ns of yen, except per	cent	age data)	
Investment in direct financing							
leases	¥	15,092	¥	19,131	¥	4,039	27
Installment loans		93,196		79,177		(14,019)	(15)
Investment in operating leases		23,388		23,616		228	1
Investment in securities		112,896		76,724		(36,172)	(32)
Property under facility operations		90,895		116,772		25,877	28
Inventories		116,549		103,888		(12,661)	(11)
Advances for investment in							
operating leases		16		4		(12)	(75)
Investment in affiliates		51,108		59,302		8,194	16
Advances for property under							
facility operations		30,861		34,008		3,147	10
Goodwill and other intangible							
assets acquired in business							
combinations		126,013		116,317		(9,696)	(8)
Total Segment Assets	¥	660,014	¥	628,939	¥	(31,075)	(5)

## **Retail Segment:** Life insurance, banking and card loan business

Although the life insurance business is affected by macroeconomic factors such as domestic population decline, we are seeing increasing numbers of companies developing new products in response to the rising demand for medical insurance. In the consumer finance sector, banks and other lenders are increasing their assets to further secure new revenue streams and the competition in the lending business continues to intensify.

Segment revenues decreased 38% to ¥208,751 million compared to ¥335,252 million during the same period of the previous fiscal year due to recognition of a gain on sale of shares of Monex Group Inc. in the three months ended June 30, 2014, and a significant decrease in investment income from variable annuity and variable life insurance contracts held by HLIKK due to a significant market improvement during the previous fiscal year, offsetting an increase in finance revenues in the banking business.

Segment expenses decreased compared to the same period of the previous fiscal year due primarily to a reversal of liability reserve for the aforementioned decrease in investment income of HLIKK.

As a result of the foregoing and the recognition of a bargain purchase gain resulted from the acquisition of HLIKK in the three months ended September 30, 2014, segment profits decreased 49% to ¥48,835 million compared to ¥96,570 million during the same period of the previous fiscal year.

Segment assets decreased 5% to ¥3,511,492 million compared to the end of the previous fiscal year due to a substantial decrease in investment in securities held by HLIKK, offsetting an increase in installment loans in the banking business.

	Nine months ended		Change			
	December 31, 2014	Nine months ended December 31, 2015 Aillions of yen, except pe	Amount rcentage data)	Percent (%)		
Segment Revenues:						
Finance revenues	¥ 39,589	¥ 41,184	¥ 1,595	4		
Life insurance premiums and related						
investment income	276,231	161,565	(114,666)	(42)		
Services income and other	19,432	6,002	(13,430)	(69)		
Total Segment Revenues	335,252	208,751	(126,501)	(38)		
Segment Expenses:						
Interest expense	4,351	3,526	(825)	(19)		
Provision for doubtful receivables and probable loan losses and write-downs of long-lived assets						
and securities	2,819	5,714	2,895	103		
Other than the above	268,056	151,473	(116,583)	(43)		
Total Segment Expenses	275,226	160,713	(114,513)	(42)		

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Segment Operating Income		60,026	48,038	(11,988)	(20)
Equity in Net income (Loss) of Affiliates, and others		36,544	797	(35,747)	(98)
Segment Profits	¥	96,570 ¥	48,835	¥ (47,735)	(49)

						Chan	ige	
	As of	March 31, 2015	As of	f December 31, 2015	5	Amount	Percent (%)	
	(Millions of yen, except percentage data)							
Investment in direct financing leases	¥	2,740	¥	1,506	¥	(1,234)	(45)	
Installment loans		1,376,710		1,454,319		77,609	6	
Investment in operating leases		50,587		49,462		(1,125)	(2)	
Investment in securities		2,246,912		1,986,764		(260,148)	(12)	
Investment in affiliates		3,785		766		(3,019)	(80)	
Goodwill and other intangible assets acquired in business combinations		19,901		18,675		(1,226)	(6)	
Total Segment Assets	¥	3,700,635	¥	3,511,492	¥	(189,143)	(5)	

<u>Overseas Business Segment</u>: Leasing, lending, investment in bonds, investment banking, asset management and ship- and aircraft-related operations

The world economy has been suppressed with low level of growth due to primarily to falling primary commodity prices such as price of crude oil and fluctuations in financial markets. Moderate economic growth is expected among developed countries. Meanwhile, economic growth in emerging and developing countries is expected to be weak and economic unevenness among such countries continues to widen.

Segment revenues decreased 2% to ¥399,856 million compared to ¥406,545 million during the same period of the previous fiscal year due to the deconsolidation of HL, despite increases in finance revenues in the Americas and gains on sales of investment securities and operating leases revenues in Asia.

Segment expenses were flat compared to the same period of the previous fiscal year due to the deconsolidation of HL, despite an increase in costs of operating leases.

Segment profits increased 37% to ¥116,001 million compared to ¥84,786 million in the same period of the previous fiscal year due primarily to the recognition of a gain on partial divestment of HL shares in connection with its initial public offering in the United States.

Segment assets increased 5% to ¥2,279,558 million compared to the end of the previous fiscal year due primarily to an increase in investment in operating leases by aircraft-related operations and an increase in installment loans in the Americas and Asia.

	Nine months ended	d	Change		
	December 31,	Nine months ended		Percent	
	2014	<b>December 31, 2015</b>	Amount	(%)	
	(	Millions of yen, except pe	rcentage data)		
Segment Revenues:					
Finance revenues	¥ 46,497	¥ 55,885	¥ 9,388	20	
Gains on investment securities and					
dividends	14,030	13,805	(225)	(2)	
Operating leases	60,032	67,321	7,289	12	
Services income	235,271	198,603	(36,668)	(16)	
Sales of goods and real estate, and					
other	50,715	64,242	13,527	27	
Total Segment Revenues	406,545	399,856	(6,689)	(2)	
	,	·	, ,		
Segment Expenses:					
Interest expense	22,400	24,186	1,786	8	
Provision for doubtful receivables					
and probable loan losses and					
write-downs of long-lived assets					
and securities	9,118	6,679	(2,439)	(27)	
Other than the above	303,647	305,354	1,707	1	

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Total Segment Expenses		335,165		336,219		1,054	0
Segment Operating Income		71,380		63,637		(7,743)	(11)
Equity in Net income (Loss) of Affiliates, and others		13,406		52,364		38,958	291
Segment Profits	¥	84,786	¥	116,001	¥	31,215	37

						Change		
	As of M	•		December 31, 2015 s of yen, except per		Amount age data)	Percent (%)	
Investment in direct financing								
leases	¥	386,567	¥	364,114	¥	(22,453)	(6)	
Installment loans		344,108		388,672		44,564	13	
Investment in operating leases		278,665		359,661		80,996	29	
Investment in securities		404,322		380,158		(24,164)	(6)	
Property under facility operations		26,867		26,441		(426)	(2)	
Inventories		35,925		38,633		2,708	8	
Advances for investment in								
operating leases		4,434		5,987		1,553	35	
Investment in affiliates		209,027		303,910		94,883	45	
Advances for property under								
facility operations		0		127		127		
Goodwill and other intangible assets acquired in business								
combinations		488,980		411,855		(77,125)	(16)	
Total Segment Assets	¥	2,178,895	¥	2,279,558	¥	100,663	5	

10

# (2) Financial Condition

			Chan	ge						
	As of	As of	Amount							
	March 31,	December 31,		Percent						
	2015	2015		(%)						
	(Millions	of yen except per s	share, ratios a	ınd						
	percentages)									
Total assets	¥11,443,628	¥ 11,064,619	¥ (379,009)	(3)						
(Segment assets)	9,170,249	8,941,388	(228,861)	(2)						
Total liabilities	9,058,656	8,604,702	(453,954)	(5)						
(Short- and long-term debt)	4,417,730	4,342,767	(74,963)	(2)						
(Deposits)	1,287,380	1,385,662	98,282	8						
ORIX Corporation shareholders equity	2,152,198	2,273,448	121,250	6						
ORIX Corporation shareholders equity per share (yen)*1	1,644.60	1,736.43	91.83	6						
ORIX Corporation shareholders equity ratio*2	18.8%	20.5%								
Adjusted ORIX Corporation shareholders equity ratio*3	19.3%	21.1%								
D/E ratio (Debt-to-equity ratio) (Short-and long-term										
debt (excluding deposits) / ORIX Corporation										
shareholders equity)	2.1x	1.9x								
Adjusted D/E ratio*3	1.9x	1.8x								

- \*1 ORIX Corporation shareholders equity per share is calculated using total ORIX Corporation shareholders equity.
- \*2 ORIX Corporation shareholders equity ratio is the ratio as of the period end of ORIX Corporation shareholders equity to total assets.
- \*3 Adjusted ORIX Corporation shareholders equity ratio and Adjusted D/E ratio are non-GAAP financial measures presented on an adjusted basis which excludes the effect of consolidating certain variable interest entities (VIEs) on our assets or liabilities and reverses the cumulative effect on our retained earnings of such consolidation, which resulted from applying the accounting standards for the consolidation of VIEs under ASU 2009-16 and ASU 2009-17, effective April 1, 2010. For a discussion of these and other non-GAAP financial measures, including a quantitative reconciliation to the most directly comparable GAAP financial measures, please see 5. Non-GAAP Financial Measures.

Total assets decreased 3% to ¥11,064,619 million compared to ¥11,443,628 million at the end of the previous fiscal year. Installment loans increased due primarily to an increase in banking business in Japan and corporate lending in the Americas. In addition, investment in operating leases increased due primarily to purchases of aircrafts in the Overseas Business segment. Meanwhile, investment in securities decreased due primarily to surrender of variable annuity and variable life insurance contracts held by HLIKK. Segment assets decreased 2% to ¥8,941,388 million compared to the end of the previous fiscal year.

We manage our balance of interest-bearing liabilities at an appropriate level taking into account the condition of assets, our liquidity on hand as well as the domestic and overseas financial environments. As a result, long- and short-term debt decreased and deposits increased compared to the end of the previous fiscal year. In addition, policy liabilities and policy account balances decreased compared to the end of the previous fiscal year due to a decrease in liability reserve in line with the surrender of variable annuity and variable life insurance contracts held by HLIKK as mentioned above.

Shareholders equity increased 6% to \$2,273,448 million compared to the end of the previous fiscal year due primarily to an increase in retained earnings.

11

# (3) Liquidity and Capital Resources

We require capital resources for working capital and investment and lending in our businesses. We accordingly prioritize funding stability, maintaining adequate liquidity, and reducing capital costs. We formulate and execute on funding policies that are resilient to sudden deterioration in financial markets, and then conduct funding activities in accordance with actual transitions in our assets and changes in financial markets. In preparing our management plan, we project funding activities to maintain a balanced capital structure in light of projected cash flows, asset liquidity and our own liquidity situation. In implementation, we adjust our funding plan based on changes in the external funding environment and our funding needs in light of our business activities, and endeavor to maintain flexibility in our funding activities.

We have endeavored to diversify our funding sources, promote longer liability maturities, stagger interest and principal repayment dates, and otherwise maintain sufficient liquidity and reinforce our funding stability.

Our funding was comprised of borrowings from financial institutions, direct fund procurement from capital markets, and deposits. ORIX Group s total funding including that from short- and long-term debt and deposits on a consolidated basis was ¥5,728,429 million as of December 31, 2015.

Borrowings were procured from a diverse range of financial institutions including major banks, regional banks, foreign banks and life and casualty insurance companies. The number of financial institutions from which we procured borrowings exceeded 200 as of December 31, 2015. Procurement from the capital markets was composed of bonds, medium-term notes, commercial paper, payables under securitized leases, loan receivables and other assets (including asset backed securities). ORIX Group accepts deposits for funding purposes, with the majority of deposits attributable to ORIX Bank Corporation.

In an effort to promote longer liability maturities and diversify our funding sources, during the nine months ended December 31, 2015, we issued ¥35,000 million of five-year domestic straight bonds to retail investors in Japan, and also US\$300 million, Thai baht 2,000 million and Korean won 110,000 million of straight bonds outside Japan. We intend to continue to strengthen our financial condition, while maintaining an appropriate funding mix.

Short-term and long-term debt and deposits

## (a) Short-term debt

	Millions of yen				
	March 31, 2015	<b>December 31, 2015</b>			
Borrowings from financial institutions	¥ 195,164	¥ 203,588			
Commercial paper	89,621	73,679			
Total short-term debt	¥ 284,785	¥ 277,267			

Short-term debt as of December 31, 2015 was ¥277,267 million, which accounted for 6% of the total amount of short and long-term debt (excluding deposits) as compared to 6% as of March 31, 2015.

While the amount of short-term debt as of December 31, 2015 was \(\frac{4}{277}\),267 million, the sum of cash and cash equivalents and the unused amount of committed credit facilities as of December 31, 2015 was \(\frac{4}{1}\),223,192 million.

# (b) Long-term debt

	Millions of yen March 31, 2015 December 31, 2015			
Borrowings from financial institutions	¥ 2,687,434	¥	2,681,769	
Bonds	1,118,766		1,011,826	
Medium-term notes	35,110		65,850	
Payables under securitized lease, loan receivables and other assets	291,635		306,055	
Total long-term debt	¥4.132.945	¥	4.065.500	

The balance of long-term debt as of December 31, 2015 was ¥4,065,500 million, which accounted for 94% of the total amount of short and long-term debt (excluding deposits) as compared to 94% as of March 31, 2015. On an adjusted basis, our ratio of long-term debt to total debt (excluding deposits) was 93% as of December 31, 2015 as compared to 93% as of March 31, 2015. This ratio is a non-GAAP financial measure presented on an adjusted basis that excludes payables under securitized leases, loan receivables and other assets. For a discussion of this and other non-GAAP financial measures including reconciliations to the most directly comparable financial measures presented in accordance with GAAP, see 5. Non-GAAP Financial Measures.

## (c) Deposits

Apart from the short-term and long-term debt noted above, ORIX Bank Corporation and ORIX Asia Limited accept deposits. These deposit-taking subsidiaries are regulated institutions, and loans from these subsidiaries to ORIX Group entities are subject to maximum regulatory limits.

# (4) Summary of Cash Flows

Cash and cash equivalents as of December 31, 2015 decreased by \(\xi\)17,918 million to \(\xi\)809,600 million compared to March 31, 2015.

Cash flows provided by operating activities were \(\frac{4}{357,265}\) million in the nine months ended December 31, 2015, up from \(\frac{4}{167,095}\) million during the same period of the previous fiscal year, primarily resulting from an increase in net income, and a larger decrease in trading securities compared to the same period of the previous fiscal year.

Cash flows used in investing activities were \(\frac{\pmathbf{\text{\tex

Cash flows used in financing activities were \(\pm\)70,272 million in the nine months ended December 31, 2015 compared to the cash inflows of \(\pm\)17,067 million during the same period of the previous fiscal year. This change was primarily due to a net decrease in debt with maturities of three months or less compared to a net increase during the same period of the previous fiscal year, and an increase in cash dividends paid to ORIX Corporation shareholders, but partially offset by a larger net increase in deposits due to customers compared to the same period of the previous fiscal year.

#### (5) Challenges to be addressed

There were no significant changes for the nine months ended December 31, 2015.

# (6) Research and Development Activity

There were no significant changes in research and development activity for the nine months ended December 31, 2015.

# (7) Major facilities

For a building (Roppongi, Minato-ku, Tokyo), which was presented as office building as of March 31, 2015, the type of the facility as of December 31, 2015 is changed to operating lease property.

Except for this, there were no significant changes in major facilities for the nine months ended December 31, 2015.

13

#### 5. Non-GAAP Financial Measures

Section 4 Analysis of Financial Results and Condition contains certain financial measures presented on a basis not in accordance with U.S. GAAP (commonly referred to as non-GAAP financial measures), including adjusted long-term debt, adjusted ORIX Corporation shareholders—equity and adjusted total assets, as well as other measures or ratios calculated based on those measures, presented on an adjusted basis, which excludes payables under securitized leases, loan receivables and other assets and reverses the cumulative effect on retained earnings of applying the accounting standards for the consolidation of VIEs under ASU 2009-16 and ASU 2009-17, effective April 1, 2010.

Our management believes these non-GAAP financial measures provide investors with additional meaningful comparisons between our financial condition as of December 31, 2015, as compared to prior periods. Effective April 1, 2010, we adopted ASU 2009-16 and ASU 2009-17, which changed the circumstances under which we are required to consolidate certain VIEs. Our adoption of these accounting standards caused a significant increase in our consolidated assets and liabilities and a decrease in our retained earnings without affecting the net cash flow and economic effects of our investments in such consolidated VIEs. Accordingly, our management believes that providing certain financial measures that exclude the impact of consolidating certain VIEs on our assets and liabilities as a supplement to financial information calculated in accordance with U.S. GAAP enhances understanding of the overall picture of our current financial position and enables investors to evaluate our historical financial and business trends without the large balance sheet fluctuation caused by our adoption of these accounting standards.

We provide these non-GAAP financial measures as supplemental information to our consolidated financial statements prepared in accordance with U.S. GAAP, and they should not be considered in isolation or as substitutes for the most directly comparable U.S. GAAP measures.

The tables set forth below provide reconciliations of these non-GAAP financial measures to the most directly comparable financial measures presented in accordance with U.S. GAAP as reflected in our consolidated financial statements for the periods provided.

2015

		2015			
		As As			
		of March 31, of Decei			
		(Millions of yen, e	xcept percentage data)		
Total assets	(a)	¥ 11,443,628	¥ 11,064,619		
Deduct: Payables under securitized leases, loan					
receivables and other assets*		291,635	306,055		
Adjusted total assets	(b)	11,151,993	10,758,564		
Short-term debt	(c)	284,785	277,267		
Long-term debt	(d)	4,132,945	4,065,500		
Deduct: Payables under securitized leases, loan					
receivables and other assets*		291,635	306,055		
Adjusted long-term debt	(e)	3,841,310	3,759,445		
Long- and short-term debt (excluding deposits)	(f)=(c)+(d)	4,417,730	4,342,767		
Adjusted short- and long-term debt (excluding					
deposits)	(g)=(c)+(e)	4,126,095	4,036,712		
ORIX Corporation shareholders equity	(h)	2,152,198	2,273,448		
		(3,060)	(588)		

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Deduct: The cumulative effect on retained earnings of			
applying the accounting standards for the consolidation			
of VIEs under ASU 2009-16 and ASU 2009-17,			
effective April 1, 2010			
Adjusted ORIX Corporation shareholders equity	(i)	2,155,258	2,274,036
ORIX Corporation shareholders equity ratio	(h)/(a)	18.8%	20.5%
Adjusted ORIX Corporation shareholders equity			
ratio	(i)/(b)	19.3%	21.1%
D/E ratio	(f)/(h)	2.1x	1.9x
Adjusted D/E ratio	(g)/(i)	1.9x	1.8x
Long-term debt ratio	(d)/(f)	94%	94%
Adjusted long-term debt ratio	(e)/(g)	93%	93%

<sup>\*</sup> These deductions represent amounts recorded as liabilities and included in long-term debt on the consolidated balance sheets.

# 6. Company Stock Information

(The following disclosure is provided for ORIX Corporation on a stand-alone basis and has been prepared based on Japanese GAAP.)

# (1) Issued Shares, Common Stock and Additional Paid-in Capital

The number of issued shares, the amount of common stock and additional paid-in capital for the three months ended December 31, 2015 is as follows:

In	thousands	Millions of yen					
Number	of issued shares	Common stock		stock Additional paid-in cap		in capital	
Increase, n	<b>d</b> ecember 31, 2015	Increase, net	Decen	nber 31, 2015	Increase, net	Decen	nber 31, 2015
9	1,324,058	¥ 10	¥	220,469	¥ 10	¥	247,648
(O) T : ( C)	A ' C1 1 1 1						

<sup>(2)</sup> List of Major Shareholders

Not applicable (this item is not subject to disclosure in quarterly reports for the three-month periods ended June 30 or December 31).

# 7. Directors and Executive Officers

Between the filing date of Form 20-F for the fiscal year ended March 31, 2015 and December 31, 2015, the personnel changes of the directors and the executive officers are as follows:

# (1) Departures

<b>Name</b> Eiji Mitani	Title Corporate Senior Vice President	Areas of duties Kinki Sales Headquarters	The day of retirement December 31, 2015
		Group Kansai Deputy Representative	
Shigeki Seki	Executive Officer	Human Resources and Corporate Administration Headquarters	December 31, 2015
Tsukasa Kimura	Executive Officer	Energy and Eco Services Business Headquarters	December 31, 2015
Ryuhei Sakamoto	Executive Officer	Treasury Headquarters	December 31, 2015
Masatoshi Kemmochi	Group Senior Vice President	Airport Operation Project Office Vice Chairman, ORIX Real Estate Corporation	December 31, 2015

15

# (2) Change of Position

Name Satoru Katahira	New Position Corporate Senior Vice President,	<b>Ex-Position</b> Corporate Senior Vice President,	The day of change October 1, 2015
	Head of OQL Business and Sales Promotion Headquarters	Head of OQL Business and Regional Business Headquarters	
	Responsible for IT Planning Office	Head of Sales Promotion Headquarters	
	Responsible for Public Sector Project Management Department	Responsible for IT Planning Office	
	President, ORIX Business Center Okinawa Corporation	President, ORIX Business Center Okinawa Corporation	
Yoshiyuki Yamaya	Director,	Director,	November 12, 2015
	Representative Executive Officer,	Representative Executive Officer,	
	Deputy President	Deputy President	
	Responsible for Retail Segment	Responsible for Retail Segment	
	Responsible for Retail Business Planning Office	Responsible for Retail Business Planning Office	
	Responsible for Concession Business Development Department	Responsible for Concession Business Development Department	
	Responsible for Airport Operation Project Office	President, ORIX Credit Corporation	
	President, ORIX Credit Corporation		
Ryuhei Sakamoto	Executive Officer,	Executive Officer,	November 12, 2015
	Deputy Head of Treasury Headquarters	Deputy Head of Treasury Headquarters	
	Responsible for Airport Operation Project Office		

# 8. Financial Information

# (1) Condensed Consolidated Balance Sheets (Unaudited)

	Millions of yen		
	March 31,	December 31,	
Assets	2015	2015	
Cash and Cash Equivalents	¥ 827,518	¥ 809,600	
Restricted Cash	85,561	83,402	
Investment in Direct Financing Leases	1,216,454	1,207,133	
Installment Loans	2,478,054	2,567,316	
(The amounts of ¥15,361 million as of March 31, 2015 and ¥11,781 million as of			
December 31, 2015 are measured at fair value by electing the fair value option			
under ASC 825.)			
Allowance for Doubtful Receivables on Direct Financing Leases and Probable			
Loan Losses	(72,326)	(60,172)	
Investment in Operating Leases	1,296,220	1,339,430	
Investment in Securities	2,846,257	2,443,474	
(The amounts of ¥16,891 million as of March 31, 2015 and ¥23,056 million as of			
December 31, 2015 are measured at fair value by electing the fair value option			
under ASC 825.)			
Property under Facility Operations	278,100	318,125	
Investment in Affiliates	378,087	480,791	
Trade Notes, Accounts and Other Receivable	348,404	272,115	
Inventories	165,540	146,948	
Office Facilities	131,556	120,722	
Other Assets	1,464,203	1,335,735	
(The amounts of ¥36,038 million as of March 31, 2015 and ¥32,334 million as of			
December 31, 2015 are measured at fair value by electing the fair value option			
under ASC 825.)			
Total Assets	¥11,443,628	¥ 11,064,619	

Note: The assets of consolidated variable interest entities (VIEs) that can be used only to settle obligations of those VIEs are below:

		Millions of yen		
	M	arch 31, 2015	Dec	cember 31, 2015
Cash and Cash Equivalents	¥	5,242	¥	4,395
Investment in Direct Financing Leases (Net of Allowance for Doubtful Receivables				
on Direct Financing Leases and Probable Loan Losses)		153,951		144,539
Installment Loans (Net of Allowance for Doubtful Receivables on Direct Financing				
Leases and Probable Loan Losses)		171,163		213,275
Investment in Operating Leases		252,234		241,928

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Property under Facility Operations		39,153		49,395
Investment in Affiliates		11,905		65,124
Other		93,983		83,449
	¥	727.631	¥	802,105

	Millions of yen			
Liabilities and Equity	N	1arch 31, 2015	De	ecember 31, 2015
Liabilities:		2015		2015
Short-Term Debt	¥	284,785	¥	277,267
Deposits	+	1,287,380	+	1,385,662
Trade Notes, Accounts and Other Payable		335,936		245,993
Policy Liabilities and Policy Account Balances		2,073,650		1,723,609
(The amounts of ¥1,254,483 million as of March 31, 2015 and ¥867,632 million as		2,073,030		1,723,007
of December 31, 2015 are measured at fair value by electing the fair value option under ASC 825.)				
Current and Deferred Income Taxes		345,514		377,123
Long-Term Debt		4,132,945		4,065,500
Other Liabilities		598,446		529,548
Total Liabilities		9,058,656		8,604,702
Redeemable Noncontrolling Interests		66,901		18,159
Commitments and Contingent Liabilities				
Equity:				
Common Stock		220,056		220,469
Additional Paid-in Capital		255,595		255,782
Retained Earnings		1,672,585		1,813,704
Accumulated Other Comprehensive Income		30,373		9,577
Treasury Stock, at Cost		(26,411)		(26,084)
ORIX Corporation Shareholders Equity		2,152,198		2,273,448
Noncontrolling Interests		165,873		168,310
Total Equity		2,318,071		2,441,758
Total Liabilities and Equity	¥	11,443,628	¥	11,064,619

Note: The liabilities of consolidated VIEs for which creditors (or beneficial interest holders) do not have recourse to the general credit of the Company and its subsidiaries are below:

	Millions of yen			
	M	arch 31, 2015	Dec	cember 31, 2015
Trade Notes, Accounts and Other Payable	¥	2,100	¥	1,596
Long-Term Debt		454,216		485,941
Other		7,792		7,191

¥ 464,108 ¥ 494,728

18

# (2) Condensed Consolidated Statements of Income (Unaudited)

	Millions of yen Nine months ended			
	December 31, 2014	Nine months ended December 31, 2015		
Revenues:				
Finance revenues	¥ 139,332	¥ 152,614		
Gains on investment securities and dividends	37,965	33,017		
Operating leases	279,348	284,396		
Life insurance premiums and related investment income	276,112	160,735		
Sales of goods and real estate	280,188	609,783		
Services income	559,095	556,535		
Total revenues	1,572,040	1,797,080		
Expenses:				
Interest expense	54,844	54,025		
Costs of operating leases	177,960	183,695		
Life insurance costs	225,299	101,206		
Costs of goods and real estate sold	250,807	546,915		
Services expense	311,830	328,264		
Other (income) and expense, net	8,408	(1,033)		
Selling, general and administrative expenses	306,883	316,953		
Provision for doubtful receivables and probable loan losses	6,289	5,940		
Write-downs of long-lived assets	15,512	4,547		
Write-downs of securities	6,316	3,952		
Total expenses	1,364,148	1,544,464		
Operating Income	207,892	252,616		
Equity in Net Income of Affiliates	14,077	25,044		
Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses,	,	- , -		
Net	20,226	57,012		
Bargain Purchase Gain	36,082	0		
Income before Income Taxes and Discontinued Operations	278,277	334,672		
Provision for Income Taxes	84,283	111,489		
Income from Continuing Operations	193,994	223,183		
Discontinued Operations:				
Income from discontinued operations, net	463	0		
Provision for income taxes	(166)	0		
Discontinued operations, net of applicable tax effect	297	0		

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Net Income		194,291		223,183
Net Income Attributable to the Noncontrolling Interests		5,542		7,009
Net Income Attributable to the Redeemable Noncontrolling Interests		3,344		810
Net Income Attributable to ORIX Corporation Shareholders	¥	185,405	¥	215,364

Notes: 1. Prior-year amounts have been adjusted for the retrospective elimination of a lag period that previously existed between DAIKYO and ORIX in fiscal 2015. For further information, see Note 1 Significant Accounting and Reporting Policies (ah) Elimination of a lag period.

2. Pursuant to ASC 205-20 ( Presentation of Financial Statements Discontinued Operations ), the results of operations which meet the criteria for discontinued operations are reported as a separate component of income, and those related amounts that had been previously reported are reclassified.

19

	Millions of yen Nine months ended				
		cember 31, 2014		e months ended ember 31, 2015	
Income attributable to ORIX Corporation shareholders:					
Income from continuing operations	¥	185,108	¥	215,364	
Discontinued operations		297		0	
Net income attributable to ORIX Corporation shareholders	¥	185,405	¥	215,364	
		Y	en		
	Nine months ended December 31, Nine months			e months ended	
		2014	Dec	<b>December 31, 2015</b>	
Amounts per Share of Common Stock for Income attributable to ORIX					
Corporation shareholders:					
Basic:					
Income from continuing operations	¥	141.38	¥	164.52	
Discontinued operations		0.23		0	
Net income attributable to ORIX Corporation shareholders	¥	141.61	¥	164.52	
•	т	141.01	т	104.52	
Diluted:					
Income from continuing operations	¥	141.17	¥	164.35	
Discontinued operations		0.23		0	
Net income attributable to ORIX Corporation shareholders	¥	141.40	¥	164.35	

	Millions of yen			
	Three months ended			
	December 31, 2014	Three months ended December 31, 2015		
Revenues:				
Finance revenues	¥ 48,149	¥ 51,370		
Gains on investment securities and dividends	6,643	1,700		
Operating leases	97,454	93,066		
Life insurance premiums and related investment income	138,173	90,243		
Sales of goods and real estate	122,012	214,357		
Services income	203,974	176,150		
Total revenues	616,405	626,886		
Expenses:				
Interest expense	18,119	18,167		
Costs of operating leases	60,189	61,255		
Life insurance costs	116,702	69,406		
Costs of goods and real estate sold	109,405	195,454		
Services expense	105,351	110,384		
Other (income) and expense, net	6,401	(5,588)		
Selling, general and administrative expenses	109,809	100,609		
Provision for doubtful receivables and probable loan losses	4,314	2,992		
Write-downs of long-lived assets	8,630	3,601		
Write-downs of securities	4,562	470		
Total expenses	543,482	556,750		
Operating Income	72,923	70,136		
Equity in Net Income of Affiliates	3,852	13,188		
Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses,	2,002	10,100		
Net	369	603		
Income before Income Taxes and Discontinued Operations	77,144	83,927		
Provision for Income Taxes	29,269	28,853		
	,	,		
Income from Continuing Operations	47,875	55,074		
Discontinued Operations:	,,,,,,	,		
Income from discontinued operations, net	0	0		
Provision for income taxes	0	0		
Discontinued operations, net of applicable tax effect	0	0		
Net Income	47,875	55,074		
Net Income Attributable to the Noncontrolling Interests	2,453	1,463		
	1,316	(455)		

# Net Income (Loss) Attributable to the Redeemable Noncontrolling Interests

Net Income Attributable to ORIX Corporation Shareholders ¥ 44,106 ¥ 54,066

Notes: 1. Prior-year amounts have been adjusted for the retrospective elimination of a lag period that previously existed between DAIKYO and ORIX in fiscal 2015. For further information, see Note 1 Significant Accounting and Reporting Policies (ah) Elimination of a lag period.

2. Pursuant to ASC 205-20 ( Presentation of Financial Statements Discontinued Operations ), the results of operations which meet the criteria for discontinued operations are reported as a separate component of income, and those related amounts that had been previously reported are reclassified.

21

	Millions of yen Three months ended				
	Dec	ember 31, 2014		e months ended ember 31, 2015	
Income attributable to ORIX Corporation shareholders:					
Income from continuing operations	¥	44,106	¥	54,066	
Discontinued operations		0		0	
Net income attributable to ORIX Corporation shareholders	¥	44,106	¥	54,066	
	Yen Three months ended				
	,			e months ended ember 31, 2015	
Amounts per Share of Common Stock for Income attributable to ORIX Corporation shareholders:					
Basic:					
Income from continuing operations	¥	33.71	¥	41.30	
Discontinued operations		0		0	
Net income attributable to ORIX Corporation shareholders	¥	33.71	¥	41.30	
Diluted:					
Income from continuing operations	¥	33.67	¥	41.25	
Discontinued operations		0		0	
Net income attributable to ORIX Corporation shareholders	¥	33.67	¥	41.25	

# (3) Condensed Consolidated Statements of Comprehensive Income (Unaudited)

	Millions of yen			
	Nine months ended December 31, 2014	Nine months ended December 31, 2015		
Net Income	¥ 194,291	¥ 223,183		
Other comprehensive income (loss), net of tax:				
Net change of unrealized gains (losses) on investment in securities	6,606	(14,215)		
Net change of defined benefit pension plans	(13,275)	(113)		
Net change of foreign currency translation adjustments	55,811	(4,708)		
Net change of unrealized losses on derivative instruments	(890)	(623)		
Total other comprehensive income (loss)	48,252	(19,659)		
Comprehensive Income	242,543	203,524		
Comprehensive Income Attributable to the Noncontrolling Interests	10,266	6,882		
Comprehensive Income Attributable to the Redeemable Noncontrolling Interests	12,725	2,074		
Comprehensive Income Attributable to ORIX Corporation Shareholders	¥219,552	¥ 194,568		

	Millions of yen			
	Three months ended December 31, 2014	Three months ended December 31, 2015		
Net Income	¥ 47,875	¥ 55,074		
Other comprehensive income (loss), net of tax:				
Net change of unrealized gains (losses) on investment in securities	9,376	(401)		
Net change of defined benefit pension plans	(13,509)	348		
Net change of foreign currency translation adjustments	40,587	(1,568)		
Net change of unrealized losses on derivative instruments	(828)	(635)		
Total other comprehensive income (loss)	35,626	(2,256)		
Comprehensive Income	83,501	52,818		
Comprehensive Income Attributable to the Noncontrolling Interests	6,604	296		
	7,273	(349)		

Comprehensive Income (Loss) Attributable to the Redeemable Noncontrolling Interests

Comprehensive Income Attributable to ORIX Corporation			
Shareholders	¥ 69,624	¥	52,871

# (4) Condensed Consolidated Statements of Changes in Equity (Unaudited)

Nine months ended December 31, 2014

	Common Stock	ORIX ( Additional Paid-in Capital	Retained		d Treasury	Total ORIX No Corporation Shareholders Equity		g Total Equity
Beginning Balance	¥219 546	¥ 255,449	¥ 1,468,172	¥ 38	¥(23.859)	¥ 1,919,346	¥ 177 019	¥ 2 096 365
Barance	Ŧ 217,5 <del>4</del> 0	+ 233,++7	Ŧ 1, <del>1</del> 00,172	Ŧ 30	T (23,037)	Ŧ 1,717,5 <del>1</del> 0	Ŧ1//,01/	+ 2,070,303
Contribution to subsidiaries						0	25,297	25,297
Transaction with noncontrolling								
interests		(504)		96		(408)	(13,226)	(13,634)
Comprehensive income, net of tax:		(001)				(100)	(10,220)	(10,001)
Net income			185,405			185,405	5,542	190,947
Other comprehensive income (loss)								
Net change of unrealized gains on								
investment in								
securities				5,628		5,628	978	6,606
Net change of defined benefit pension plans				(12,078)		(12,078)	(1,197)	(13,275)
Net change of foreign currency translation								
adjustments				41,424		41,424	5,006	46,430
Net change of unrealized losses on derivative				-, .— .		, ,	.,,	2,123
instruments				(827)		(827)	(63)	(890)

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Total other comprehensive income					34,147	4,724	38,871
Total comprehensive income					219,552	10,266	229,818
Cash dividends			(30,117)		(30,117)	(3,262)	(33,379)
Exercise of			(30,117)		(30,117)	(3,202)	(33,379)
stock options	505	491			996	0	996
Acquisition of							
treasury stock				(3,423)	(3,423)	0	(3,423)
Disposal of							
treasury stock		(625)	(142)	767	0	0	0
Other, net		(2)	(304)		(306)	0	(306)
-		. ,	. ,				,

Ending Balance  $\$\,220,051$   $\$\,254,809$   $\$\,1,623,014$   $\$\,34,281$   $\$\,(26,515)$   $\$\,2,105,640$   $\$\,196,094$   $\$\,2,301,734$ 

Nine months ended December 31, 2015

	Millions of yen							
			Corporation S					
	~	Additional		Accumulated		Total		<b>7</b> 7. ( )
	Common	Paid-in	Retained		Treasury		oncontrollin	_
	Stock	Capital	EarningsCo	omprehensiv Income	ve Stock	<b>Corporation Shareholders</b>	Interests	Equity
				(Loss)		Equity		
Beginning				(LUSS)		Equity		
Balance	¥ 220.056	¥ 255,595	¥ 1,672,585	¥ 30,373	¥ (26.411)	¥2,152,198	¥ 165,873	¥2,318,071
	,	1 200,000			(==, :==)			
Contribution to								
subsidiaries						0	6,719	6,719
Transaction								
with								
noncontrolling								
interests		(193)				(193)	(6,902)	(7,095)
Comprehensive								
income, net of								
tax: Net income			215,364			215,364	7,009	222,373
Other			213,304			213,304	7,009	222,313
comprehensive								
income (loss)								
Net change of				(14,243)		(14,243)	28	(14,215)
unrealized				· · · · ·		, , ,		, ,
gains (losses)								
on investment								

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in securities								
Net change of defined benefit pension plans				(158)		(158)	45	(113)
Net change of foreign currency translation								
adjustments Net change of unrealized losses on derivative				(5,804)		(5,804)	(168)	(5,972)
instruments				(591)		(591)	(32)	(623)
Total other comprehensive income (loss)						(20,796)	(127)	(20,923)
Total comprehensive						104.560	( 992	201 450
income						194,568	6,882	201,450
Cash dividends Exercise of			(76,034)			(76,034)	(4,262)	(80,296)
stock options	413	409				822	0	822
Acquisition of treasury stock					(2)	(2)	0	(2)
Disposal of treasury stock		(185)	(31)		329	113	0	113
Other, net		156	1,820			1,976	0	1,976

Ending Balance \(\pm\) 220,469 \(\pm\) 255,782 \(\pm\) 1,813,704 \(\pm\) 9,577 \(\pm\) (26,084) \(\pm\) 2,273,448 \(\pm\) 168,310 \(\pm\) 2,441,758

Note: Changes in the redeemable noncontrolling interests are not included in this table. For further information, see Note 10 Redeemable Noncontrolling Interests.

# (5) Condensed Consolidated Statements of Cash Flows (Unaudited)

	Millions of yen		
		Nine months ended December 31, 2015	
Cash Flows from Operating Activities:			
Net income	¥ 194,291	¥ 223,183	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	169,692	181,206	
Provision for doubtful receivables and probable loan losses	6,289	5,940	
Equity in net income of affiliates (excluding interest on loans)	(13,864)	(24,024)	
Gains on sales of subsidiaries and affiliates and liquidation losses, net	(20,226)	(57,012)	
Bargain Purchase Gain	(36,082)	0	
Gains on sales of available-for-sale securities	(22,874)	(31,524)	
Gains on sales of operating lease assets	(33,073)	(32,717)	
Write-downs of long-lived assets	15,512	4,547	
Write-downs of securities	6,316	3,952	
Decrease (increase) in restricted cash	(11,754)	8,800	
Decrease in trading securities	272,277	387,164	
Decrease (increase) in inventories	(20,692)	15,524	
Decrease (increase) in trade notes, accounts and other receivable	513	(6,510)	
Decrease in trade notes, accounts and other payable	(2,309)	(59,336)	
Decrease in policy liabilities and policy account balances	(323,396)	(350,041)	
Other, net	(13,525)	88,113	
Net cash provided by operating activities	167,095	357,265	
Cash Flows from Investing Activities:			
Purchases of lease equipment	(636,638)	(696,943)	
Principal payments received under direct financing leases	346,703	372,679	
Installment loans made to customers	(813,837)	(808,708)	
Principal collected on installment loans	727,476	710,848	
Proceeds from sales of operating lease assets	200,948	181,309	
Investment in affiliates, net	(75,721)	(19,502)	
Proceeds from sales of investment in affiliates	13,601	15,773	
Purchases of available-for-sale securities	(717,401)	(745,150)	
Proceeds from sales of available-for-sale securities	438,854	415,389	
Proceeds from redemption of available-for-sale securities	326,571	313,052	
Purchases of held-to-maturity securities	(396)	(395)	
Purchases of other securities	(22,882)	(14,799)	
Proceeds from sales of other securities	32,050	34,460	
Purchases of property under facility operations	(43,607)	(65,468)	
Acquisitions of subsidiaries, net of cash acquired	(70,499)	(22,096)	

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Sales of subsidiaries, net of cash disposed	47,600	37,576
Other, net	4,862	(10,528)
Net cash used in investing activities	(242,316)	(302,503)
The cush used in investing activities	(212,310)	(302,303)
Cash Flows from Financing Activities:		
Net increase (decrease) in debt with maturities of three months or less	11,634	(60,045)
Proceeds from debt with maturities longer than three months	902,183	910,123
Repayment of debt with maturities longer than three months	(904,570)	(944,805)
Net increase in deposits due to customers	43,613	98,285
Cash dividends paid to ORIX Corporation shareholders	(30,117)	(76,034)
Contribution from noncontrolling interests	3,816	4,672
Cash dividends paid to redeemable noncontrolling interests	(1,622)	(11,272)
Net increase in call money	1,500	17,000
Other, net	(9,370)	(8,196)
Net cash provided by (used in) financing activities	17,067	(70,272)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	11,273	(2,408)
Net decrease in Cash and Cash Equivalents	(46,881)	(17,918)
Cash and Cash Equivalents at Beginning of Period	818,039	827,518
	V 771 150	W 000 COO
Cash and Cash Equivalents at End of Period	¥ 771,158	¥ 809,600

25

### **Notes to Consolidated Financial Statements**

# 1. Overview of Accounting Principles Utilized

In preparing the accompanying consolidated financial statements, ORIX Corporation (the Company) and its subsidiaries have complied with accounting principles generally accepted in the United States of America (U.S. GAAP), except for the accounting for stock splits (see Note 2 (n)).

These statements include all adjustments (consisting of normal recurring accruals) that we considered necessary to present a fair statement of our results of operations, financial position and cash flows. The results reported in these condensed consolidated financial statements should not be regarded as necessarily indicative of results that may be expected for the entire year. These condensed consolidated financial statements should be read in conjunction with the financial statements and notes thereto included in our March 31, 2015 consolidated financial statements on Form 20-F.

Since the Company listed on the New York Stock Exchange in September 1998, the Company has filed the annual report (Form 20-F) including the consolidated financial statements with the Securities and Exchange Commission.

Significant differences between U.S. GAAP and generally accepted accounting principles in Japan ( Japanese GAAP ) are as follows:

### (a) Initial direct costs

Under U.S. GAAP, certain initial direct costs to originate leases or loans are being deferred and amortized as yield adjustments over the life of related direct financing leases or loans by using interest method.

Under Japanese GAAP, those initial direct costs are recognized as expenses when they are incurred.

# (b) Operating leases

Under U.S. GAAP, revenues from operating leases are recognized on a straight-line basis over the contract terms. Also operating lease assets are depreciated over their estimated useful lives mainly on a straight-line basis.

Japanese GAAP allows for operating lease assets to be depreciated using mainly either a declining-balance basis or a straight-line basis.

### (c) Accounting for life insurance operations

Under U.S. GAAP, based on ASC 944 (Financial Services Insurance), certain costs related directly to the successful acquisition of new (or renewal of) insurance contracts, or deferred policy acquisition costs, are being deferred and amortized over the respective policy periods in proportion to anticipated premium revenue.

Under Japanese GAAP, such costs are recorded as expenses currently in earnings in each accounting period.

In addition, under U.S. GAAP, although policy liabilities for future policy benefits are established using the net level premium method, based on actuarial estimates of the amount of future policyholder benefits, under Japanese GAAP, these are calculated by the methodology which relevant authorities accept.

# (d) Accounting for goodwill and other intangible assets in business combination

Under U.S. GAAP, goodwill and intangible assets that have indefinite useful lives are not amortized, but assessed at least annually for impairment. Additionally, if events or changes in circumstances indicate that the asset might be impaired, the Company and its subsidiaries test for impairment when such events or changes occur.

Under Japanese GAAP, goodwill is amortized over an appropriate period up to 20 years.

### (e) Accounting for contingent consideration in business combination

Under U.S. GAAP, contingent consideration issued in a business combination that is classified as a liability is recognized at fair value at the acquisition date and subsequently remeasured to fair value, with changes in fair value recognized in earnings until the contingency is resolved.

26

Under Japanese GAAP, contingent consideration is recognized as additional acquisition cost and goodwill is additionally recognized when it becomes most probable to deliver and its fair value becomes reasonably determinable.

### (f) Accounting for pension plans

Under U.S. GAAP, the Company and its subsidiaries apply ASC 715 (Compensation Retirement Benefits) and record pension costs based on the amounts determined using actuarial methods. The net actuarial gain (loss) is amortized using a corridor test.

Under Japanese GAAP, the net actuarial gain (loss) is fully amortized over a certain term within the average remaining service period of employees.

## (g) Reporting on discontinued operations

Under U.S. GAAP, in accordance with ASC 205-20 ( Presentation of Financial Statements Discontinued Operations ), the financial results of discontinued operations and disposal gain or loss, net of applicable income tax effects, are presented as a separate line item from continuing operations in the consolidated statements of income. Results of these discontinued operations from prior periods are reclassified as income from discontinued operations in each prior period presented in the accompanying consolidated statements of income and consolidated statements of cash flows.

Under Japanese GAAP, there are no rules on reporting discontinued operations and the amounts are not presented separately from continuing operations.

### (h) Sale of the parent s ownership interest in subsidiaries

Under U.S. GAAP, in a transaction that results in the loss of control, the gain or loss recognized in income includes the realized gain or loss related to the portion of ownership interest sold and the gain or loss on the remeasurement to fair value of the interest retained.

Under Japanese GAAP, in a transaction that results in the loss of control, only the realized gain or loss related to the portion of ownership interest sold is recognized in income and the gain or loss on the remeasurement to fair value of the interest retained is not recognized.

# (i) Classification in consolidated statements of cash flows

Classification in the statements of cash flows under U.S. GAAP is based on ASC 230 (Statement of Cash Flows), which differs from Japanese GAAP. As significant differences, purchase of lease equipment and principal payments received under direct financing leases, proceeds from sales of operating lease assets, installment loans made to customers and principal collected on installment loans (excluding issues and collections of loans held for sale) are included in Cash Flows from Investing Activities under U.S. GAAP while they are classified as Cash Flows from Operating Activities under Japanese GAAP.

### (j) Securitization of financial assets

Under U.S. GAAP, an enterprise is required to perform analysis to determine whether or not to consolidate special-purpose entities (SPEs) for securitization under the VIE s consolidation rules. As a result of the analysis, if it is determined that the enterprise transferred financial assets in a securitization transaction to an SPE that needs to be consolidated, the transaction is not accounted for as a sale but accounted for as a secured borrowing.

Under Japanese GAAP, an SPE that meets certain conditions may be considered not to be a subsidiary of the transferor. Therefore, if an enterprise transfers financial assets to this type of SPE in a securitization transaction, the transferee SPE is not required to be consolidated, and the enterprise accounts for the transaction as a sale and recognizes a gain or loss on the sale into earnings when control over the transferred assets is surrendered.

# (k) Fair value option

Under U.S. GAAP, an entity is permitted to elect at specified election dates to measure eligible financial assets and liabilities at their fair value and to report subsequent changes in the fair value in earnings.

Under Japanese GAAP, there is no accounting standard for fair value option.

27

# 2. Significant Accounting and Reporting Policies

# (a) Principles of consolidation

The consolidated financial statements include the accounts of the Company and all of its subsidiaries. Investments in affiliates, where the Company has the ability to exercise significant influence by way of 20% - 50% ownership or other means, are accounted for by using the equity method. Where the Company holds majority voting interests but noncontrolling shareholders have substantive participating rights to decisions that occur as part of the ordinary course of their business, the equity method is applied pursuant to ASC 810-10-25-2 to 14 ( Consolidation The Effect of Noncontrolling Rights on Consolidation ). In addition, the consolidated financial statements also include variable interest entities to which the Company and its subsidiaries are primary beneficiaries pursuant to ASC 810 ( Consolidation ).

A lag period of up to three months is used on a consistent basis for recognizing the results of certain subsidiaries and affiliates.

All significant intercompany accounts and transactions have been eliminated in consolidation.

# (b) Use of estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company has identified ten areas where it believes assumptions and estimates are particularly critical to the financial statements. The Company makes estimates and assumptions to the selection of valuation techniques and determination of assumptions used in fair value measurements (see Note 3), the determination and periodic reassessment of the unguaranteed residual value for direct financing leases and operating leases (see (d)), the determination and reassessment of insurance policy liabilities and deferred policy acquisition costs (see (e)), the determination of the allowance for doubtful receivables on direct financing leases and probable loan losses (see (f)), the recognition and measurement of impairment of long-lived assets (see (g)), the recognition and measurement of investment in securities (see (h)), the determination of the valuation allowance for deferred tax assets and the evaluation of tax positions (see (i)), the assessment and measurement of effectiveness in hedging relationship using derivative financial instruments (see (k)), the determination of benefit obligation and net periodic pension cost (see (l)) and the recognition and measurement of impairment of goodwill and intangible assets that have indefinite useful lives (see (w)).

### (c) Foreign currencies translation

The Company and its subsidiaries maintain their accounting records in their functional currency. Transactions in foreign currencies are recorded in the entity s functional currency based on the prevailing exchange rates on the transaction date.

The financial statements of overseas subsidiaries and affiliates are translated into Japanese yen by applying the exchange rates in effect at the end of each fiscal period to all assets and liabilities. Income and expenses are translated at the average rates of exchange prevailing during the fiscal period. The currencies in which the operations of the overseas subsidiaries and affiliates are conducted are regarded as the functional currencies of these companies. Foreign currency translation adjustments reflected in accumulated other comprehensive income (loss) arise from the translation of foreign currency financial statements into Japanese yen.

# (d) Recognition of revenues

Revenues are recognized when persuasive evidence of an arrangement exists, the service has been rendered or the goods have been delivered to the customer, the transaction price is fixed or determinable and collectability is reasonably assured.

In addition to the aforementioned general policy, the policies as specifically described hereinafter are applied for each of the major revenue items.

28

*Finance Revenues* Finance revenues mainly include revenues for direct financing leases and installment loans. The policies applied to direct financing leases and installment loans are described hereinafter.

# (1) Revenues from direct financing leases

Direct financing leases consist of full-payout leases for various equipment types, including office equipment, industrial machinery and transportation equipment. In providing leasing services, the Company and its subsidiaries execute supplemental services, such as paying insurance and handling taxes on leased assets on behalf of lessees. The excess of aggregate lease rentals plus the estimated unguaranteed residual value over the cost of the leased equipment constitutes the unearned lease income to be taken into income over the lease term by using the interest method. The estimated residual values represent estimated proceeds from the disposition of equipment at the time the lease is terminated. Estimates of unguaranteed residual values are based on market values of used equipment, estimates of when and how much equipment will become obsolete, and actual recovery being experienced for similar used equipment. Initial direct costs are being deferred and amortized as a yield adjustment over the life of the related lease by using interest method. The unamortized balance of initial direct costs is reflected as a component of investment in direct financing leases.

# (2) Revenues from installment loans

Interest income on installment loans is recognized on an accrual basis. Certain direct loan origination costs, net of origination fees, are being deferred and amortized over the contractual term of the loan as an adjustment of the related loan s yield using the interest method.

Interest payments received on impaired loans other than purchased loans are recorded as interest income unless the collection of the remaining investment is doubtful at which time payments received are recorded as reductions of principal. For purchased loans, although the acquired assets may remain loans in legal form, collections on these loans often do not reflect the normal historical experience of collecting delinquent accounts, and the need to tailor individual collateral-realization strategies often makes it difficult to reliably estimate the amount, timing, or nature of collections. Accordingly, the Company and its subsidiaries use the cost recovery method of income recognition for such purchased loans regardless of whether impairment is recognized or not.

### (3) Non-accrual policy

In common with all classes, past-due financing receivables are receivables for which principal or interest is past-due 30 days or more. Loans whose terms have been modified are not classified as past-due financing receivables if the principals and interests are not past-due 30 days or more in accordance with the modified terms. The Company and its subsidiaries suspend accruing revenues on past-due installment loans and direct financing leases when principal or interest is past-due 90 days or more, or earlier, if management determines that their collections are doubtful based on factors such as individual debtors—creditworthiness, historical loss experience, current delinquencies and delinquency trends. Accrued but uncollected interest is reclassified to investment in direct financing leases or installment loans in the accompanying consolidated balance sheets and becomes subject to the allowance for doubtful receivables and probable loan loss process. Cash repayments received on non-accrual loans are applied first against past due interest and then any surpluses are applied to principal in view of the conditions of the contract and obligors. The Company and its subsidiaries return non-accrual loans and lease receivables to accrual status when it becomes probable that the Company and its subsidiaries will be able to collect all amounts due according to the contractual terms of these loans and receivables, as evidenced by continual payments from the debtors. The period of such continual payments before returning to accrual status varies depending on factors that we consider are relevant in assessing the debtor s creditworthiness, such as the debtor—s business characteristics and financial conditions as well as relevant economic

conditions and trends.

*Gains on investment securities and dividends* Gains on investment securities are recorded on a trade date basis. Dividends are recorded when right to receive dividends is established.

29

Operating leases Revenues from operating leases are recognized on a straight-line basis over the contract terms. Investment in operating leases is recorded at cost less accumulated depreciation, which was \(\frac{4}{5}06,801\) million and \(\frac{4}{5}30,585\) million as of March 31, 2015 and December 31, 2015, respectively. Operating lease assets are depreciated over their estimated useful lives mainly on a straight-line basis. Depreciation expenses are included in costs of operating leases. Gains or losses arising from dispositions of operating lease assets are included in operating lease revenues.

Estimates of residual values are based on market values of used equipment, estimates of when and how much equipment will become obsolete and actual recovery being experienced for similar used equipment.

### Sales of goods and real estate

## (1) Sales of goods

The Company and its subsidiaries sell to their customers various types of goods, including precious metals and jewels, and aftermarket parts and accessories for vehicles. Revenues from such sales of goods are recognized when persuasive evidence of an arrangement exists, delivery has occurred, and collectability is reasonably assured. Delivery is considered to have occurred when the customer has taken title to the goods and assumed the risks and rewards of ownership. Revenues are recognized net of estimated sales returns and incentives.

### (2) Real estate sales

Revenues from the sales of real estate are recognized when a contract is in place, a closing has taken place, the buyer s initial and continuing investment is adequate to demonstrate a commitment to pay for the property and the Company and its subsidiaries do not have a substantial continuing involvement in the property.

**Services income** Revenues are recognized when persuasive evidence of an arrangement exists, the service has been rendered to the customer, the transaction price is fixed or determinable and collectability is reasonably assured. The policies applied to asset management, servicing and automobile maintenance services are described hereinafter.

### (1) Revenues from asset management and servicing

The Company and its subsidiaries provide to our customers investment management services for investments in financial assets, and asset management as well as maintenance and administrative services for investments in real estate properties. The Company and its subsidiaries also perform servicing on behalf of our customers. The Company and its subsidiaries receive fees for those services from our customers.

Revenues from asset management and servicing primarily include management fees, servicing fees, and performance fees. Management and servicing fees are recognized when transactions occur or services are rendered and the amounts are fixed or determinable and collectability of which is reasonably assured. Management fees are calculated based on the predetermined percentages of the market value of the assets under management or net assets of the investment funds in accordance with contracts. Certain subsidiaries recognize revenues from performance fees when earned based on the performance of the asset under management while other subsidiaries recognize revenues from performance fees on an accrual basis over the period in which services are performed. Performance fees are calculated based on the predetermined percentages on the performance of the assets under management in accordance with the contracts.

#### (2) Revenues from automobile maintenance services

The Company and its subsidiaries provide automobile maintenance services to lessees. Where under terms of the lease or related maintenance agreements the Company and its subsidiaries bear the favorable or unfavorable variability of cost, revenues and expenses are recorded on a gross basis. For those arrangements in which the Company and its subsidiaries do not have substantial risks and rewards of ownership, but instead serve as an agent in collecting from lessees and remitting payments to third parties, the Company and its subsidiaries record revenues net of third-party services costs. Revenues from automobile maintenance services are recognized over the contract period in proportion to the estimated service costs to be incurred.

### (e) Insurance and reinsurance transactions

Premium income from life insurance policies, net of premiums on reinsurance ceded, is recognized as earned premiums when due.

Life insurance benefits are recorded as expenses when they are incurred. Policy liabilities and policy account balances for future policy benefits are measured using the net level premium method, based on actuarial estimates of the amount of future policyholder benefits. The policies are characterized as long-duration policies and mainly consist of whole life, term life, endowments, medical insurance and individual annuity insurance contracts. For policies other than individual annuity insurance contracts, computation of policy liabilities necessarily includes assumptions about mortality, morbidity, lapse rates, future yields on related investments and other factors applicable at the time the policies are written. A certain subsidiary continually evaluates the potential for changes in the estimates and assumptions applied in determining policy liabilities, both positive and negative and uses the results of these evaluations both to adjust recorded liabilities and to adjust underwriting criteria and product offerings.

The insurance contracts sold by a certain subsidiary consist of variable annuity, variable life and fixed annuity insurance contracts. The subsidiary manages investment assets on behalf of variable annuity and variable life policyholders, which consist of equity securities and are included in investments in securities in the consolidated balance sheets. These investment assets are measured at fair value with realized and unrealized gains or losses recognized in life insurance premiums and related investment income in the consolidated statements of income. The subsidiary elected the fair value option for the entire variable annuity and variable life insurance contracts in accordance with ASC 825 (Financial Instruments) and changes in the fair value are recognized in life insurance costs.

The subsidiary provides minimum guarantees to variable annuity and variable life policyholders where it is exposed to the risk of compensating losses incurred by the policyholders to the extent required by the contracts. To avoid the risk, a portion of the minimum guarantee risk related to variable annuity and variable life insurance contracts is ceded to the reinsurance companies and the remaining risk is economically hedged by entering into derivative contracts (See Note 19 Derivative financial instruments and hedging ). The reinsurance contracts do not relieve the subsidiary from the obligation as the primary obligor to compensate certain losses incurred by the policyholders, and the default of the reinsurance companies may impose additional losses on the subsidiary. Certain subsidiaries have elected the fair value option under ASC 825 (Financial Instruments ) for certain reinsurance contracts relating to variable annuity and variable life insurance contracts, which is included in other assets in the consolidated balance sheets.

Policy liabilities and policy account balances for fixed annuity insurance contracts are measured based on the accumulation of account deposits plus interest based on expected rate and fair value adjustments relating to the acquisition of a subsidiary, less withdrawals, expenses and other charges. The credited interest is recorded in life insurance costs in the consolidated statements of income.

ASC 944 (Financial Services Insurance) requires insurance companies to defer certain costs related directly to the successful acquisition of new or renewal insurance contracts, or deferred policy acquisition costs, and amortize them over the respective policy periods in proportion to anticipated premium revenue. These deferred policy acquisition costs consist primarily of first-year commissions, except for recurring policy maintenance costs and certain variable costs and expenses for underwriting policies.

# (f) Allowance for doubtful receivables on direct financing leases and probable loan losses

The allowance for doubtful receivables on direct financing leases and probable loan losses is maintained at a level which, in the judgment of management, is appropriate to provide for probable losses inherent in lease and loan

portfolios. The allowance is increased by provision charged to income and is decreased by charge-offs, net of recoveries.

31

Developing the allowance for doubtful receivables on direct financing leases and probable loan losses is subject to numerous estimates and judgments. In evaluating the appropriateness of the allowance, management considers various factors, including the business characteristics and financial conditions of the obligors, current economic conditions and trends, prior charge-off experience, current delinquencies and delinquency trends, future cash flows expected to be received from the direct financing leases and loans and value of underlying collateral and guarantees. Impaired loans are individually evaluated for a valuation allowance based on the present value of expected future cash flows, the loan s observable market price or the fair value of the collateral securing the loans if the loans are collateral-dependent. For non-impaired loans, including loans that are not individually evaluated for impairment, and direct financing leases, the Company and its subsidiaries evaluate prior charge-off experience segmented by the debtors industries and the purpose of the loans, and then develop the allowance for doubtful receivables on direct financing leases and probable loan losses considering the prior charge-off experience and current economic conditions.

The Company and its subsidiaries charge off doubtful receivables when the likelihood of any future collection is believed to be minimal considering debtors creditworthiness and the liquidation status of collateral.

### (g) Impairment of long-lived assets

The Company and its subsidiaries have followed ASC 360 (Property, Plant, and Equipment). Under ASC 360, long-lived assets to be held and used in operations, including tangible assets and intangible assets being amortized, consisting primarily of office buildings, condominiums, golf courses and other properties under facility operations, shall be tested for recoverability whenever events or changes in circumstances indicate that the assets might be impaired. When the undiscounted future cash flows estimated to be generated by those assets are less than the carrying amount of those assets, the net carrying amount of assets not recoverable is reduced to fair value if lower than the carrying amount. The Company and its subsidiaries determine the fair value using appraisals prepared by independent third party appraisers or our own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate.

## (h) Investment in securities

Trading securities are reported at fair value with unrealized gains and losses included in income.

Available-for-sale securities are reported at fair value, and unrealized gains or losses are recorded in accumulated other comprehensive income (loss), net of applicable income taxes, except investments which are recorded at fair value with unrealized gains and losses included in income by electing the fair value option under ASC 825 ( Financial Instruments ).

Held-to-maturity securities are recorded at amortized cost.

Other securities are recorded at cost or carrying value that reflects equity income and loss based on the Company s share, except investments which are recorded at fair value with unrealized gains and losses included in income by electing the fair value option under ASC 825 (Financial Instruments).

For available-for-sale securities, the Company and its subsidiaries generally recognize losses related to equity securities for which the fair value has been significantly below the acquisition cost (or current carrying value if an adjustment has been made in the past) for more than six months. Also, the Company and its subsidiaries charge against income losses related to equity securities in situations where, even though the fair value has not remained

significantly below the carrying value for six months, the decline in the fair value of an equity security is based on the issuer s specific economic conditions and not just general declines in the related market and where it is considered unlikely that the fair value of the equity security will recover within six months.

For debt securities, where the fair value is less than the amortized cost, the Company and its subsidiaries consider whether those securities are other-than-temporarily impaired using all available information about their collectability. The Company and its subsidiaries do not consider a debt security to be other-than-temporarily impaired if (1) the Company and its subsidiaries do not intend to sell the debt security, (2) it is not more likely than not that the Company and its subsidiaries will be required to sell the debt security before recovery of its amortized cost basis and (3) the present value of estimated cash flows will fully cover the amortized cost of the security. On the other hand, the Company and its subsidiaries consider a debt security to be other-than-temporarily impaired if any of the above mentioned three conditions are not met. When the Company and its subsidiaries deem a debt security to be other-than-temporarily impaired, the Company and its subsidiaries recognize the entire difference between the amortized cost and the fair value of the debt securities in earnings if the Company and its subsidiaries intend to sell the debt security or it is more likely than not that the Company and its subsidiary will be required to sell the debt security before recovery of its amortized cost basis less any current-period credit loss. However, if the Company and its subsidiaries do not intend to sell the debt security and it is not more likely than not that the Company and its subsidiaries will be required to sell the debt security before recovery of its amortized cost basis less any current-period credit loss, the Company and its subsidiaries separate the difference between the amortized cost and the fair value of the debt securities into the credit loss component and the non-credit loss component. The credit loss component is recognized in earnings, and the non-credit loss component is recognized in other comprehensive income (loss), net of applicable income taxes.

For other securities, when the Company and its subsidiaries determine the decline in value is other than temporary, the Company and its subsidiaries reduce the carrying value of the security to the fair value and charge against income losses related to these other securities in situations.

#### (i) Income taxes

The Company, in general, determines its provision for income taxes for quarterly periods by applying the current estimate of the effective tax rate for the full fiscal year to the actual year-to-date income before income taxes and discontinued operations. The estimated effective tax rate is determined by dividing the estimated provision for income taxes for the full fiscal year by the estimated income before income taxes and discontinued operations for the full fiscal year.

At the fiscal year end, income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rate is recognized in income in the period that includes the enactment date. A valuation allowance is recognized if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax asset will not be realized.

The effective income tax rates including discontinued operations for the nine months ended December 31, 2014 and 2015 were 30.3% and 33.3%, respectively. These rates are 37.9% and 34.4% for the three months ended December 31, 2014 and 2015, respectively. For the nine months ended December 31, 2014, the Company and its subsidiaries in Japan were subject to a National Corporate tax of approximately 26%, an Inhabitant tax of approximately 5% and a deductible Enterprise tax of approximately 8%, which in the aggregate result in a statutory income tax rate of approximately 35.9%. For the nine months ended December 31, 2015, as a result of the tax reforms as discussed in the following paragraph, the National Corporation tax was reduced from approximately 26% to approximately 24% and accordingly, the statutory income tax rate was reduced to approximately 33.5%. The effective

income tax rate is different from the statutory tax rate primarily because of certain non-deductible expenses for tax purposes, non-taxable income for tax purposes, the effect of lower income tax rates on foreign subsidiaries and a life insurance subsidiary in Japan, a change in valuation allowance and the bargain purchase gain.

On March 31, 2015, the 2015 tax reform bill was passed by the National Diet of Japan. From a fiscal years beginning on April 1, 2015, the national tax rate and the local business tax rate were reduced, and as a result, the combined statutory income tax rate for the fiscal year beginning on April 1, 2015 was reduced from approximately 35.9% to approximately 33.5%, and the combined statutory income tax rate for a fiscal years beginning on April 1, 2016 will be further reduced to approximately 32.9%. In addition, tax loss carry-forward rules were amended, and the deductible amount of tax losses carried forward for the fiscal years beginning on April 1, 2015 and April 1, 2016 became limited to 65% of taxable income for the year, compared to 80% for the previous fiscal year. From the fiscal years beginning on April 1, 2017, the deductible limit of tax losses carried forward will be further reduced to 50% of taxable income for the year, while from fiscal years beginning on April 1, 2017, the tax loss carry-forward period will be extended from nine years to ten years.

The Company and its subsidiaries recognize the financial statement effects of a tax position taken or expected to be taken in a tax return when it is more likely than not, based on the technical merits, that the position will be sustained upon tax examination, including resolution of any related appeals or litigation processes, and measure the tax position that meets the recognition threshold at the largest amount of tax benefit that is greater than 50 percent likely of being realized upon settlement with the taxing authority. The Company and its subsidiaries present an unrecognized tax benefit as a reduction of a deferred tax asset for a net operating loss carryforward, or similar tax loss or tax credit carryforward, rather than as a liability. The Company and its subsidiaries classify penalties and interest expense related to income taxes as part of provision for income taxes in the condensed consolidated statements of income.

The Company and certain subsidiaries have elected to file a consolidated tax return for National Corporation tax purposes.

### (j) Securitized assets

The Company and its subsidiaries have securitized and sold to investors various financial assets such as lease receivables and loan receivables. In the securitization process, the assets to be securitized are sold to trusts or SPEs that issue asset-backed beneficial interests and securities to the investors.

In accordance with ASC 860 ( Transfers and Servicing ) and ASC 810 ( Consolidation ), trusts or SPEs used in securitization transactions are consolidated if the Company and its subsidiaries are the primary beneficiary of the trusts or SPEs, and the transfers of the financial assets to those consolidated trusts and SPEs are not accounted for as sales. Assets held by consolidated trusts or consolidated SPEs continue to be accounted for as lease receivables or loan receivables, as they were before the transfer, and asset-backed beneficial interests and securities issued to the investors are accounted for as debt. When the Company and its subsidiaries have transferred financial assets to a transferee that is not subject to consolidation, the Company and its subsidiaries account for the transfer as a sale if control over the transferred assets is surrendered.

A certain subsidiary originates and sells loans into the secondary market, while retaining the obligation to service those loans. In addition, it undertakes obligations to service loans originated by others. The subsidiary recognizes servicing assets if it expects the benefit of servicing to more than adequately compensate it for performing the servicing or recognizes servicing liabilities if it expects the benefit of servicing to less than adequately compensate it. These servicing assets and liabilities are initially recognized at fair value and subsequently accounted for using the amortization method whereby the assets and liabilities are amortized in proportion to and over the period of estimated net servicing income or net servicing loss. On a quarterly basis, servicing assets and liabilities are evaluated for impairment or increased obligations. The fair value of servicing assets and liabilities is estimated using an internal valuation model, or by obtaining an opinion of value from an independent third-party vendor. Both methods are based on calculating the present value of estimated future net servicing cash flows, taking into consideration discount rates,

prepayments and servicing costs. The internal valuation model is validated at least semiannually through third-party valuations.

### (k) Derivative financial instruments

The Company and its subsidiaries apply ASC 815 ( Derivatives and Hedging ), and all derivatives held by the Company and its subsidiaries are recognized on the consolidated balance sheets at fair value. The accounting treatment of subsequent changes in the fair value depends on their use, and whether they qualify as effective hedges for accounting purposes. Derivatives that are not hedges must be adjusted to fair value through the consolidated statements of income. If a derivative is a hedge, then depending on its nature, changes in its fair value will be either offset against change in the fair value of hedged assets or liabilities through the consolidated statements of income, or recorded in other comprehensive income (loss).

If a derivative is held as a hedge of the variability of fair value related to a recognized asset or liability or an unrecognized firm commitment (fair value hedge), changes in the fair value of the derivative are recorded in earnings along with the changes in the fair value of the hedged item.

If a derivative is held as a hedge of the variability of cash flows related to a forecasted transaction or a recognized asset or liability ( cash flow hedge), changes in the fair value of the derivative are recorded in other comprehensive income (loss) to the extent that the derivative is effective as a hedge, until earnings are affected by the variability in cash flows of the designated hedged item.

If a derivative is held as a hedge of a foreign-currency fair-value or cash-flow hedge (foreign currency hedge), changes in the fair value of the derivative are recorded in either earnings or other comprehensive income (loss), depending on whether the hedged transaction is a fair-value hedge or a cash-flow hedge. However, if a derivative is used as a hedge of a net investment in a foreign operation, changes in its fair value, to the extent effective as a hedge, are recorded in the foreign currency translation adjustments account within other comprehensive income (loss).

Changes in the fair value of derivatives that are held for trading purposes or held for the purpose of economic hedges, and the ineffective portion of changes in fair value of derivatives that qualify as a hedge, are recorded in earnings.

For all hedging relationships that are designated and qualify as hedging, at inception the Company and its subsidiaries formally document the details of the hedging relationship and the hedged activity. The Company and its subsidiaries also formally assess, both at the hedge s inception and on an ongoing basis, the effectiveness of the hedge relationship. The Company and its subsidiaries cease hedge accounting prospectively when the derivative no longer qualifies for hedge accounting.

### (l) Pension plans

The Company and certain subsidiaries have contributory and non-contributory pension plans covering substantially all of their employees. The Company and its subsidiaries apply ASC 715 ( Compensation Retirement Benefits ), and the costs of pension plans are accrued based on amounts determined using actuarial methods, with assumptions of discount rate, rate of increase in compensation level, expected long-term rate of return on plan assets and others.

The Company and its subsidiaries also recognize the funded status of pension plans, measured as the difference between the fair value of plan assets and the benefit obligation, on the consolidated balance sheets. Changes in that funded status are recognized in the year in which the changes occur through other comprehensive income (loss), net of applicable income taxes.

# (m) Stock-based compensation

The Company and its subsidiaries apply ASC 718 (Compensation Stock Compensation). ASC 718 requires, with limited exception, that the cost of employee services received in exchange for an award of equity instruments be measured based on the grant-date fair value. The costs are recognized over the requisite employee service period.

### (n) Stock splits

Stock splits implemented prior to October 1, 2001 had been accounted for by transferring an amount equivalent to the par value of the shares from additional paid-in capital to common stock as required by the Japanese Commercial Code (the Code) before amendment. However, no such reclassification was made for stock splits when common stock already included a portion of the proceeds from shares issued at a price in excess of par value. This method of

accounting was in conformity with accounting principles generally accepted in Japan.

As a result of a revision to the Code before amendment effective on October 1, 2001 and the Companies Act implemented on May 1, 2006, the above-mentioned method of accounting required by the Code became unnecessary.

In the United States, stock splits in comparable circumstances are considered to be stock dividends and are accounted for by transferring from retained earnings to common stock and additional paid-in capital amounts equal to the fair market value of the shares issued. Common stock is increased by the par value of the shares and additional paid-in capital is increased by the excess of the market value over par value of the shares issued. Had such stock splits made prior to October 1, 2001 been accounted for in this manner, additional paid-in capital as of December 31, 2015 would have increased by approximately \(\frac{\pmathbf{2}}{2}\)4,674 million, with a corresponding decrease in retained earnings. Total ORIX Corporation shareholders equity would remain unchanged. Stock split on May 19, 2000 was excluded from the above amounts because the stock split was not considered to be a stock dividend under U.S. GAAP.

### (o) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits placed with banks and short-term highly liquid investments with original maturities of three months or less.

# (p) Restricted cash

Restricted cash consists of trust accounts under securitization programs and real estate, deposits related to servicing agreements, deposits collected on the underlying assets and applied to non-recourse loans and others.

# (q) Installment loans

Certain loans, for which the Company and certain subsidiaries have the intent and ability to sell to outside parties in the foreseeable future, are considered held for sale and are carried at the lower of cost or fair value determined on an individual basis, except loans held for sale for which the fair value option under ASC 825 (Financial Instruments) was elected. A certain subsidiary elected the fair value option under ASC 825 on its loans held for sale originated on or after October 1, 2011. The certain subsidiary enters into forward sale agreements to offset the change in the fair value of loans held for sale, and the election of the fair value option allows the subsidiary to recognize both the change in the fair value of the loans and the change in the fair value of the forward sale agreements due to changes in interest rates in the same accounting period.

Loans held for sale are included in installment loans, and the outstanding balances of these loans as of March 31, 2015 and December 31, 2015 were \(\frac{\pmathbf{\text{4}}}{15,613}\) million and \(\frac{\pmathbf{\text{2}}}{12,285}\) million, respectively. There were \(\frac{\pmathbf{\text{4}}}{15,361}\) million and \(\frac{\pmathbf{\text{4}}}{11,781}\) million of loans held for sale as of March 31, 2015 and December 31, 2015, respectively, measured at fair value by electing the fair value option.

### (r) Property under facility operations

Property under facility operations consist primarily of operating facilities (including golf courses, hotels and training facilities and senior housings) and environmental assets (including mega solar), which are stated at cost less accumulated depreciation, and depreciation is calculated mainly on a straight-line basis over the estimated useful lives of the assets. Accumulated depreciation was \(\frac{1}{2}60,999\) million and \(\frac{1}{2}65,240\) million as of March 31, 2015 and December 31, 2015, respectively.

#### (s) Trade notes, accounts and other receivable

Trade notes, accounts and other receivable primarily include accounts receivables in relation to sales of assets to be leased, inventories and other assets and payment made on behalf of lessees for property tax, maintenance fees and insurance premiums in relation to direct financing lease contracts.

# (t) Inventories

Inventories consist primarily of residential condominiums under development, completed residential condominiums (including those waiting to be delivered to buyers under the contract for sale), and merchandise for sale. Residential condominiums under development are carried at cost less any impairment losses, and completed residential condominiums and merchandises for sale are stated at the lower of cost or fair value less cost to sell. The cost of inventories that are unique and not interchangeable is determined on the specific identification method and the cost of other inventories is principally determined on the first-in first-out (FIFO) method. As of March 31, 2015, and

December 31, 2015, residential condominiums under development were \(\frac{\pmathbf{Y}}{97,320}\) million and \(\frac{\pmathbf{X}}{87,124}\) million, respectively, and completed residential condominiums and merchandises for sale were \(\frac{\pmathbf{Y}}{68,220}\) million and \(\frac{\pmathbf{Y}}{59,824}\) million, respectively.

The company and its subsidiaries recorded ¥4,040 million and ¥34 million of write-downs principally on residential condominiums under development for the nine months ended December 31, 2014 and 2015, respectively, resulting from an increase in development costs and/or a decrease in expected sales price. The amounts of such write-downs for the three months ended December 31, 2014 and 2015 were ¥975 million and ¥5 million respectively. These write-downs were principally recorded in costs of goods and real estate sold and included in the Real Estate segment and the Investment and Operation segment.

### (u) Office facilities

Office facilities are stated at cost less accumulated depreciation. Depreciation is calculated on a declining-balance basis or straight-line basis over the estimated useful lives of the assets. Accumulated depreciation was ¥44,443 million and ¥43,805 million as of March 31, 2015 and December 31, 2015, respectively.

36

### (v) Other assets

Other assets consist primarily of the excess of purchase prices over the net assets acquired in acquisitions (goodwill) and other intangible assets (see (w)), reinsurance recoverables in relation to reinsurance contracts (see (e)), deferred insurance policy acquisition costs which are amortized over the contract periods (see (e)), leasehold deposits, advance payments made in relation to purchases of assets to be leased and construction of real estate for operating lease, prepaid benefit cost, derivative assets and deferred tax assets.

# (w) Goodwill and other intangible assets

The Company and its subsidiaries have followed ASC 805 (Business Combinations) and ASC 350 (Intangibles).

ASC 805 requires that all business combinations be accounted for using the acquisition method. It also requires that intangible assets acquired in a business combination be recognized apart from goodwill if the intangible assets meet one of two criteria either the contractual-legal criterion or the separability criterion. Goodwill is measured as an excess of the aggregate of consideration transferred and the fair value of noncontrolling interests over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed in the business combination measured at fair value. The Company and its subsidiaries would recognize a bargain purchase gain when the amount of recognized net assets exceeds the sum of consideration transferred and the fair value of noncontrolling interests. In a business combination achieved in stages, the Company and its subsidiaries remeasure their previously held equity interest at their acquisition-date fair value and recognize the resulting gain or loss, if any, in earnings.

ASC 350 establishes how intangible assets (other than those acquired in a business combination) should be accounted for upon acquisition. It also addresses how goodwill and other intangible assets should be accounted for subsequent to their acquisition. Goodwill and intangible assets that have indefinite useful lives are not amortized but tested at least annually for impairment. Additionally, if events or changes in circumstances indicate that the asset might be impaired, the Company and its subsidiaries test for impairment when such events or changes occur.

The Company and its subsidiaries may perform a qualitative assessment to determine whether to calculate the fair value of a reporting unit under the first step of the two-step goodwill impairment test. If, after assessing the totality of events or circumstances, it is determined that it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then the Company and/or subsidiaries do not perform the two-step impairment test. However, if the Company and/or subsidiaries conclude otherwise, the Company and/or subsidiaries perform the first step of the two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. If the fair value of the reporting unit falls below its carrying amount, then the Company and/or subsidiaries perform the second step of the goodwill impairment test by comparing implied fair value of goodwill with its carrying amount. If the carrying amount of goodwill exceeds its implied fair value, an impairment loss is recognized in an amount equal to that excess. The Company and its subsidiaries test the goodwill either at the operating segment level or one level below the operating segments. The Company and its subsidiaries perform the qualitative assessment for some goodwill but bypass the qualitative assessment and proceed directly to the first step of the two-step impairment test for other goodwill.

The Company and its subsidiaries may perform a qualitative assessment to determine whether it is more likely than not that the indefinite-lived intangible asset is impaired. If, after assessing the totality of events and circumstances, the Company and/or subsidiaries conclude that it is not more likely than not that the indefinite-lived asset is impaired, then the Company and/or subsidiaries do not perform the quantitative impairment test. However, if the Company and/or subsidiaries conclude otherwise, the Company and/or subsidiaries calculate the fair value of the indefinite-lived intangible asset and perform the quantitative impairment test. If the carrying amount of the indefinite-lived intangible

asset exceeds its fair value, an impairment loss is recognized in an amount equal to that excess. The Company and its subsidiaries perform the qualitative assessment for some indefinite-lived intangible assets but bypass the qualitative assessment and perform the quantitative assessment for other indefinite-lived intangible assets.

Intangible assets with finite lives are amortized over their useful lives and tested for impairment in accordance with ASC 360 ( Property, Plant, and Equipment ).

The amount of goodwill was ¥372,615 million and ¥319,056 million as of March 31, 2015 and December 31, 2015, respectively.

37

### (x) Trade notes, accounts and other payable

Trade notes, accounts and other payable include primarily accounts payable in relation to purchase of assets to be leased and other assets and deposits received mainly for withholding income tax.

### (y) Other Liabilities

Other liabilities include primarily interest, bonus accrued expense and accrued benefit liability, advances received from lessees in relation to lease contracts, deposit received from real estate transaction and derivative liabilities.

# (z) Capitalization of interest costs

The Company and its subsidiaries capitalized interest costs related to specific long-term development projects.

### (aa) Advertising

The costs of advertising are expensed as incurred.

### (ab) Discontinued operations

In April 2014, Accounting Standards Update 2014-08 (Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity ASC 205 (Presentation of Financial Statements) and ASC 360 (Property, Plant, and Equipment)) was issued. This Update requires an entity to report a disposal or a classification as held for sale of a component of an entity or a group of components of an entity in discontinued operations if it represents a strategic shift that has (or will have) a major effect on an entity is operations and financial results. The Company and its subsidiaries early adopted this Update on April 1, 2014. In accordance with this Update, the Company and its subsidiaries report a disposal of a component or a group of components of the Company and its subsidiaries in discontinued operations if the disposal represents a strategic shift which has (or will have) a major effect on the Company and its subsidiaries operations and financial results when the component or group of components is disposed by sale or classified as held for sale on or after April 1, 2014.

Accounting Standards Update 2014-08 does not apply retrospectively to a disposal or a classification as held for sale of a component or a group of components of the Company and its subsidiaries which have previously been reported in the financial statements. Accordingly, during the nine months ended December 31, 2014, the Company and its subsidiaries continue to report gains on sales and the results of operations of subsidiaries and business units, which were classified as held for sale at March 31, 2014, as income from discontinued operations in the accompanying condensed consolidated statements of income in accordance with ASC 205-20 prior to the early adoption of the update.

### (ac) Earnings per share

Basic earnings per share is computed by dividing income attributable to ORIX Corporation shareholders from continuing operations and net income attributable to ORIX Corporation shareholders by the weighted average number of shares of outstanding common stock in each period and diluted earnings per share, which reflects the potential dilution that could occur if securities or other contracts issuing common stock were exercised or converted into common stock.

# (ad) Additional acquisition and partial sale of the parent s ownership interest in subsidiaries

Additional acquisition of the parent s ownership interest in subsidiaries and partial sale of such interest where the parent continues to retain control of that subsidiary are accounted for as equity transactions. On the other hand, in a transaction that results in the loss of control, the gain or loss recognized in income includes the realized gain or loss related to the portion of ownership interest sold and the gain or loss on the remeasurement to fair value of the interest retained.

# (ae) Redeemable noncontrolling interests

Noncontrolling interests in a certain subsidiary are redeemable preferred shares which are subject to call and put rights upon certain shareholder events. As redemption of the noncontrolling interest is not solely in the control of the subsidiary, it is recorded between liabilities and equity on the consolidated balance sheets at its estimated redemption value in accordance with provisions including EITF Topic No. D-98 (ASC 480-10-s99-3A) ( Classification and Measurement of Redeemable Securities ).

# (af) Issuance of stock by an affiliate

When an affiliate issues stock to unrelated third parties, the Company and its subsidiaries—ownership interest in the affiliate decreases. In the event that the price per share is more or less than the Company and its subsidiaries—average carrying amount per share, the Company and its subsidiaries adjust the carrying amount of its investment in the affiliate and recognize gain or loss in the consolidated statements of income in the year in which the change in ownership interest occurs.

### (ag) New accounting pronouncements

In January 2014, Accounting Standards Update 2014-04 (Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure ASC 310-40 (Receivables Troubled Debt Restructurings by Creditors)) was issued. This Update clarifies when a creditor is considered to have received physical possession resulting from an in substance repossession or foreclosure of residential real estate property collateralizing a consumer mortgage loan. Additionally, this Update requires an entity to disclose the amount of foreclosed residential real estate property and the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure. This Update is effective for fiscal years, and interim periods within those fiscal years beginning after December 15, 2014. The amendments should be applied on either a prospective basis or a modified retrospective basis. Early adoption is permitted. The Company and its subsidiaries adopted this Update on April 1, 2015. The adoption had no material effect on the Company and its subsidiaries results of operations or financial position.

In May 2014, Accounting Standards Update 2014-09 (Revenue from Contracts with Customers ASC 606 (Revenue from Contracts with Customers)) was issued. The core principle of this Update is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply a five-step model to determine when to recognize revenue, and in what amount. The five steps to apply the model are:

Identify the contract(s) with a customer

Identify the performance obligations in the contract

Determine the transaction price

Allocate the transaction price to the performance obligations in the contract

Recognize revenue when (or as) the entity satisfies a performance obligation

This Update requires an entity to disclose more information about contracts with customers than under the current disclosure requirements. The Update is effective for fiscal years, and interim periods within those years beginning after December 15, 2017. Early adoption is permitted only for the fiscal year beginning after December 15, 2016, and interim periods within the fiscal year. An entity should apply the amendments in this Update using either a

retrospective method or a cumulative-effect method. The entity using the retrospective method may elect some optional expedients to simplify a full retrospective basis. The entity using the cumulative-effect method would recognize the cumulative effect of initially applying this Update as an adjustment to the opening balance of retained earnings or net assets at the date of initial application. The Company and its subsidiaries are currently evaluating the effect that the adoption of this Update will have on the Company and its subsidiaries results of operations or financial position.

In June 2014, Accounting Standards Update 2014-11 (Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures ASC 860 (Transfers and Servicing)) was issued. This Update requires an entity to account for repurchase-to-maturity transactions as secured borrowings. This Update eliminates the guidance on repurchase financing transactions in ASC 860-10-40-42 through 40-47 and requires the transferor and transferee to symmetrically account for the initial transfer of the financial asset as a sale (provided that derecognition conditions are met) and purchase, respectively. Additionally, this Update requires new disclosure requirements related to certain transfers of financial assets that are accounted for as sales and certain transfers accounted for as secured borrowings. The Company and its subsidiaries adopted this Update for accounting on January 1, 2015, and for new disclosure on April 1, 2015. The adoption had no effect on the Company and its subsidiaries results of operations or financial position.

In June 2014, Accounting Standards Update 2014-12 ( Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period ASC 718 ( Compensation Stock Compensation )) was issued. This Update requires that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. This Update is effective for fiscal years, and interim periods within those fiscal years beginning after December 15, 2015. The amendments in this Update should be applied on either a prospective basis or a modified retrospective basis. Early adoption is permitted. The adoption is not expected to have a material effect on the Company and its subsidiaries results of operations or financial position.

79

In August 2014, Accounting Standards Update 2014-13 (Measuring the Financial Assets and the Financial Liabilities of a Consolidated Collateralized Financing Entity—ASC 810 (Consolidation)) was issued. This Update permits the parent of the consolidated collateralized financing entity (CFE) within the scope of this Update to measure the CFE s financial assets and liabilities based on either the fair value of the financial assets or financial liabilities, whichever has the more observable inputs. This Update is effective for fiscal years, and interim periods within those fiscal years beginning after December 15, 2015. Early adoption is permitted as of the beginning of a fiscal year. An entity should apply the amendments in this Update using either a modified retrospective approach or a full retrospective approach. The Company and its subsidiaries are currently evaluating the effect that the adoption of this Update will have on the Company and its subsidiaries results of operations or financial position.

In August 2014, Accounting Standards Update 2014-14 ( Classification of Certain Government Guaranteed Mortgage Loans Upon Foreclosure ASC 310-40 ( Receivables Troubled Debt Restructurings by Creditors )) was issued. This Update requires creditors to classify certain foreclosed government guaranteed mortgage loans as a receivable from the guarantee at the amount expected to be recovered under the guarantee, without treating the guarantee as a separate unit of account. This Update is effective for fiscal years, and interim periods within those fiscal years beginning after December 15, 2014. An entity should apply the amendments in this Update using either a prospective transition method or a modified retrospective transition method. The transition method must be consistent with that applied by the entity for Accounting Standards Update 2014-04 ( Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure ASC 310-40 ( Receivables Troubled Debt Restructurings by Creditors )). Early adoption is permitted only if the entity has already adopted Accounting Standards Update 2014-04. The Company and its subsidiaries adopted this Update on April 1, 2015. The adoption had no effect on the Company and its subsidiaries results of operations or financial position.

In August 2014, Accounting Standards Update 2014-15 ( Disclosure of Uncertainties about an Entity s Ability to Continue as a Going Concern ASC 205-40 ( Presentation of Financial Statements Going Concern )) was issued. This Update requires an entity to perform a going concern assessment by evaluating their ability to meet obligations for a look-forward period of one year from the financial statement issuance date (or date the financial statements are available to be issued). Disclosures are required if it is probable an entity will be unable to meet its obligations within the look-forward period. Incremental substantial doubt disclosure is required if the probability is not mitigated by management s plans. This Update is effective for the first fiscal years ending after December 15, 2016 and interim periods thereafter. Early adoption is permitted. The Update only relates to certain disclosure requirements and the adoption will have no effect on the Company and its subsidiaries results of operations or financial position.

In November 2014, Accounting Standards Update 2014-16 (Determining Whether the Host Contract in a Hybrid Financial Instrument Issued in the Form of a Share Is More Akin to Debt or to Equity ASC 815 (Derivatives and Hedging)) was issued. This Update requires an issuer or an investor of hybrid financial instruments issued in the form of a share to determine whether the nature of the host contract is more akin to debt or to equity by considering the economic characteristics and risks of the entire hybrid financial instrument, including the embedded derivative feature that is being evaluated for separate accounting from the host contract. This Update is effective for fiscal years, and interim periods within those fiscal years beginning after December 15, 2015. Early adoption, including adoption in an interim period, is permitted. The amendments in this Update should be applied on a modified retrospective basis to all existing hybrid financial instruments in the form of a share as of the beginning of the fiscal year of adoption. Retrospective application is permitted to all relevant prior periods. The Company and its subsidiaries are currently evaluating the effect that the adoption of this Update will have on the Company and its subsidiaries results of operations or financial position.

In January 2015, Accounting Standards Update 2015-01 (Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items ASC 225-20 (Income Statement Extraordinary and Unusual Items)) was issued.

This Update eliminates the concept of extraordinary items from U.S. GAAP, but does not change the current presentation and disclosure requirements for material events or transactions that are unusual in nature or infrequent in occurrence. This Update is effective for fiscal years, and interim periods within those fiscal years beginning after December 15, 2015. The amendments in this Update should be applied on either a prospective basis or a retrospective basis. Early adoption is permitted provided that the guidance is applied from the beginning of the fiscal year of adoption. Generally, the effect of adopting this Update on the Company and its subsidiaries—results of operations will depend on future transactions.

In February 2015, Accounting Standards Update 2015-02 (Amendments to the Consolidation Analysis ASC 816 (Consolidation )) was issued. This Update requires an entity to change the way to evaluate whether reporting entities should consolidate limited partnerships and similar legal entities, fees paid to a decision maker or service provider are variable interest in a VIE, and variable interests in a VIE held by related parties of the reporting entity require the reporting entity to consolidate the VIE. Additionally, the amendments in this Update rescind the indefinite deferral of FASB Statement No.167 (Amendments to FASB Interpretation No.46(R)), included in Accounting Standards Update 2010-10 (ASC 810 (Consolidation)) for certain investment companies and similar entities. This Update is effective for fiscal years, and interim periods within those fiscal years beginning after December 15, 2015. A reporting entity is permitted to apply the amendments in this Update using either a modified retrospective approach or a full retrospective approach. Early adoption is permitted. If an entity adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. The Company and its subsidiaries are currently evaluating the effect that the adoption of this Update will have on the Company and its subsidiaries results of operations or financial position.

In April 2015, Accounting Standards Update 2015-03 (Simplifying the Presentation of Debt Issuance Costs ASC 835-30 (Interest Imputation of Interest)) was issued. This Update requires that debt issuance costs related to a recognized debt liability are presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, similar to the presentation of debt discounts or premiums. This Update is effective for fiscal years, and interim periods within those fiscal years beginning after December 15, 2015. Retrospective application is required to all relevant prior periods. Early adoption is permitted for financial statements that have not been previously issued. The Company and its subsidiaries are currently evaluating the effect that the adoption of this Update will have on the Company and its subsidiaries results of operations or financial position.

In July 2015, Accounting Standards Update 2015-11 (Simplifying the Measurement of Inventory ASC 330 (Inventory)) was issued. This Update applies to all inventory except for which is measured using last-in, first-out (LIFO) or the retail inventory method, and requires an entity to measure inventory at the lower of cost and net realizable value. Additionally, this Update defines net realizable value as the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. This Update is effective for fiscal years, and interim periods within those fiscal years beginning after December 15, 2016. The amendments in this Update should be applied on a prospective basis. Early adoption is permitted. The Company and its subsidiaries are currently evaluating the effect that the adoption of this Update will have on the Company and its subsidiaries results of operations or financial position.

In September 2015, Accounting Standards Update 2015-16 (Simplifying the Accounting for Measurement-Period Adjustments ASC 805 (Business Combinations)) was issued. This Update requires that an acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. This Update is effective for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. The amendments in this Update should be applied prospectively to adjustments to provisional amounts that occur after the effective date of this Update. Early application is permitted for financial statements that have not yet been issued. Generally, the effect of adopting this Update on the Company and its subsidiaries results of operations and financial position will depend on future transactions.

In January 2016, Accounting Standards Update 2016-01 (Recognition and Measurement of Financial Assets and Financial Liabilities ASC 825-10 (Financial Instruments Overall)) was issued. This Update revises accounting related to the classification and measurement of equity investments. This Update also revises the presentation of certain fair value changes for financial liabilities measured at fair value. Additionally, this Update amends certain disclosure requirements associated with the fair value of financial instruments. This Update is effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early application to financial statements of

fiscal years or interim periods that have not yet been issued are permitted as of the beginning of the fiscal year of adoption. The amendments in this Update should be applied by means of cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year of adoption. The Company and its subsidiaries are currently evaluating the effect that adoption of this Update will have on the Company and its subsidiaries results of operations or financial position.

# (ah) Elimination of lag period

Since its acquisition on February 27, 2014, the Company had been consolidating DAIKYO on a lag basis. In order to reflect DAIKYO s financial position and results of operations and cash flows in the Company s consolidated financial statements in a concurrent manner, the Company eliminated the lag period and has aligned the fiscal year end of DAIKYO with the Company s fiscal year end of March 31 during the year ended March 31, 2015.

41

Because the elimination of a lag period represents a change in accounting principle, the Company retrospectively adjusted the prior year s consolidated financial statements for the effects of the lag accounting.

The segment information in the Note 23 Segment Information has been restated giving effect to these changes to conform to DAIKYO s fiscal year end of March 31, 2015.

# (ai) Major items of the consolidated statements of income

The following table provides information about Finance revenues for the nine and three months ended December 31, 2014 and 2015:

	Millions of yen					
		Nine ths ended				
	Dece	ember 31,	Nine months ended			
		2014	<b>December 31, 201</b>			
Direct financing leases	¥	45,343	¥	50,538		
Interest on loans		83,089		89,751		
Interest on investment securities		8,458		9,465		
Other		2,442		2,860		
Finance revenues	¥	139,332	¥	152,614		

	Millions of yen							
	Three m	onths ended	l					
	Dece	mber 31,	Three	months ended				
		2014	Decei	mber 31, 2015				
Direct financing leases	¥	15,518	¥	15,506				
Interest on loans		28,638		31,458				
Interest on investment securities		3,154		3,463				
Other		839		943				
Finance revenues	¥	48,149	¥	51,370				

The following table provides information about Gains on sales of real estate under operating leases included in Operating leases for the nine and three months ended December 31, 2014 and 2015:

	Millions of yen						
	Nine me	Nine months ended					
	Dece	mber 31,	Nine months ended				
		2014		nber 31, 2015			
Gains on sales of real estate under operating leases	¥	18,826	¥	18,405			

	Millions of yen							
	Three m	Three months ended						
	Dece	mber 31,	Three months ended					
		2014		ber 31, 2015				
Gains on sales of real estate under operating leases	¥	9,703	¥	3,711				

The following table provides information about Sales of goods and real estate and Costs of goods and real estate sold for the nine and three months ended December 31, 2014 and 2015:

	Millions of yen						
	Dec	ember 31, 2014		months ended ecember 31, 2015			
Sales of goods	¥	223,895	¥	514,144			
Real estate sales		56,293		95,639			
Sales of goods and real estate	¥	280,188	¥	609,783			
Costs of goods sold	¥	194,188	¥	465,688			
Costs of real estate sales		56,619		81,227			
Costs of goods and real estate sold	¥	250,807	¥	546,915			

	Millions of yen Three months ended					
	Dec	cember 31, 2014		e months ended ember 31, 2015		
Sales of goods	¥	104,213	¥	190,519		
Real estate sales		17,799		23,838		
Sales of goods and real estate	¥	122,012	¥	214,357		
Costs of goods sold	¥	91,931	¥	175,345		
Costs of real estate sales		17,474		20,109		
Costs of goods and real estate sold	¥	109,405	¥	195,454		

The following table provides information about Services income and Services expense for the nine and three months ended December 31, 2014 and 2015:

	Millions of yen Nine months ended			
	December 31, 2014			e months ended ember 31, 2015
Revenues from asset management and servicing	¥	160,128	¥	156,036
Revenues from automobile related business		49,870		57,989
Revenues from facilities management related business		89,044		84,954
Revenues from environment and energy related business		46,280		62,179
Revenues from real estate management and contract work		120,019		121,905
Revenues from commissions for M&A advisory services, financing				
advice, financial restructuring advisory services and related services		55,211		22,983
Other		38,543		50,489
Services income	¥	559,095	¥	556,535
Expenses from asset management and servicing	¥	38,704	¥	42,795
Expenses from automobile related business		32,103		35,205
Expenses from facilities management related business		75,117		70,319
Expenses from environment and energy related business		38,178		51,142
Expenses from real estate management and contract work		108,702		108,280
Other		19,026		20,523
Services expense	¥	311,830	¥	328,264

Millions of yen
Three months ended
December 31, Three months ended
2014 December 31, 2015

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Revenues from asset management and servicing	¥	68,174	¥	50,804
Revenues from automobile related business		17,500		19,904
Revenues from facilities management related business		30,907		28,532
Revenues from environment and energy related business		14,032		20,851
Revenues from real estate management and contract work		39,836		39,994
Revenues from commissions for M&A advisory services, financing				
advice, financial restructuring advisory services and related services		23,327		0
Other		10,198		16,065
Services income	¥	203,974	¥	176,150
Expenses from asset management and servicing	¥	13,648	¥	14,144
Expenses from automobile related business		11,334		12,453
Expenses from facilities management related business		25,648		24,265
Expenses from environment and energy related business		11,768		16,567
Expenses from real estate management and contract work		35,953		35,297
Other		7,000		7,658
Services expense	¥	105,351	¥	110,384

### 3. Fair Value Measurements

The Company and its subsidiaries adopted ASC 820 ( Fair Value Measurement ). This Codification Section defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements.

This Codification Section classifies and prioritizes inputs used in valuation techniques to measure fair value into the following three levels:

- Level 1: Inputs of quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly.
- Level 3: Unobservable inputs for the assets or liabilities.

This Codification Section differentiates between those assets and liabilities required to be carried at fair value at every reporting period (recurring) and those assets and liabilities that are only required to be adjusted to fair value under certain circumstances (nonrecurring). The Company and its subsidiaries mainly measure certain loans held for sale, trading securities, available-for-sale securities, certain investment funds, derivatives, certain reinsurance recoverables, certain contingent consideration, and variable annuity and variable life insurance contracts at fair value on a recurring basis.

44

The following table presents recorded amounts of major financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2015 and December 31, 2015:

March 31, 2015

	Carrying in Active				Sig Ob	ren gnificant Other eservable Inputs Level 2)	Uno	gnificant bservable Inputs Level 3)		
Assets:										
Loans held for sale*1	¥	15,361	¥	0	¥	15,361	¥	0		
Trading securities	1,	,190,131		50,902	1	,139,229		0		
Available-for-sale securities	1,	,356,840		130,519	1	,129,270		97,051		
Japanese and foreign government bond securities		527,592		0		527,592		0		
Japanese prefectural and foreign municipal bond										
securities		161,477		0		161,477		0		
Corporate debt securities		287,613		0		287,613		0		
Specified bonds issued by SPEs in Japan		7,280		0		0		7,280		
CMBS and RMBS in the Americas		69,976		0	47,318			22,658		
Other asset-backed securities and debt securities		147,970		147,970		0		81,718		66,252
Equity securities*2	154,932			130,519		23,552		861		
Other securities	8,723			0		0		8,723		
Investment funds*3		8,723		0		0		8,723		
Derivative assets		25,123		6		13,247		11,870		
Interest rate swap agreements		890		0		890		0		
Options held/written and other		12,103		0		233		11,870		
Futures, foreign exchange contracts		5,719		6		5,713		0		
Foreign currency swap agreements		6,411		0		6,411		0		
Netting*4		(2,858)		0		0		0		
Net derivative assets		22,265		0		0		0		
Other assets		36,038		0		0		36,038		
Reinsurance recoverables*5		36,038		0		0		36,038		
	¥2,	,632,216	¥	181,427	¥ 2	2,297,107	¥	153,682		
Liabilities:										
Derivative liabilities	¥	29,619	¥	762	¥	28,857	¥	0		
Interest rate swap agreements		1,221		0		1,221		0		
Options written and other		6,177		0		6,177		0		
Futures, foreign exchange contracts		12,268		762		11,506		0		
Foreign currency swap agreements		9,788		0		9,788		0		
Credit derivatives held		165		0		165		0		

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Netting*4	(2,858)		0		0		0
Net derivative liabilities	26,761		0		0		0
Accounts Payable	5,533		0		0		5,533
Contingent consideration	5,533		0		0		5,533
Policy Liabilities and Policy Account Balances	1,254,483		0		0		1,254,483
Variable annuity and variable life insurance contracts*6	1,254,483		0		0		1,254,483
	¥1,289,635	¥	762	¥	28,857	¥	1,260,016

# **December 31, 2015**

	Ca V: Con	Total Quoted Prices Carrying in Active		Ol	gnificant Other bservable Inputs Level 2)	Uno	gnificant bservable Inputs Level 3)	
				iabilities	(		(-	
				Level 1)				
Assets:			Ì	ĺ				
Loans held for sale*1	¥	11,781	¥	0	¥	11,781	¥	0
Trading securities		803,155		44,258		758,897		0
Available-for-sale securities	1,	,367,020		114,162		1,147,856		105,002
Japanese and foreign government bond securities		498,793		0		498,793		0
Japanese prefectural and foreign municipal bond								
securities		175,501		0		175,501		0
Corporate debt securities		407,171		0		407,166		5
Specified bonds issued by SPEs in Japan		5,841		0		0		5,841
CMBS and RMBS in the Americas		88,375		0		51,632		36,743
Other asset-backed securities and debt securities		63,128		0		715		62,413
Equity securities*2		128,211		114,162	14,049			0
Other securities		9,844		0	0			9,844
Investment funds*3		9,844		0	0			9,844
Derivative assets		24,574		447	19,525			4,602
Interest rate swap agreements		164		0		164		0
Options held/written and other		5,784		0		1,182		4,602
Futures, foreign exchange contracts		9,106		447		8,659		0
Foreign currency swap agreements		9,421		0		9,421		0
Credit derivative held		99		0		99		0
Netting*4		(3,445)		0		0		0
Net derivative assets		21,129		0		0		0
Other assets		32,334		0		0		32,334
Reinsurance recoverables*5		32,334		0		0		32,334
	¥ 2,	,248,708	¥	158,867	¥	1,938,059	¥	151,782
Liabilities:								
Derivative liabilities	¥	12,633	¥	332	¥	12,301	¥	0
Interest rate swap agreements		2,698		0		2,698		0
Options written and other		1,373		0		1,373		0
Futures, foreign exchange contracts		3,603		332		3,271		0
Foreign currency swap agreements		4,925		0	4,92			0
Credit derivatives held		34		0		34		0
Netting*4		(3,445)		0		0		0
Net derivative liabilities		9,188		0		0		0

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Policy Liabilities and Policy Account Balances		867,632		0		0		867,632	
Variable annuity and variable life insurance									
contracts*6		867,632		0		0		867,632	
	¥	880,265	¥	332	¥	12,301	¥	867,632	

\*1 A certain subsidiary elected the fair value option under ASC 825 (Financial Instrument) on the loans held for sale originated on or after October 1, 2011. These loans are multi-family and seniors housing loans and are sold to Federal National Mortgage Association (Fannie Mae) or institutional investors. Included in Other (income) and expense, net in the consolidated statements of income were losses of ¥428 million and ¥667 million from the change in the fair value of the loans for the nine months ended December 31, 2014 and 2015, respectively. Included in Other (income) and expense, net in the consolidated statements of income were losses of ¥373 million and ¥691 million from the change in the fair value of the loans for the three months ended December 31, 2014 and 2015, respectively. No gains or losses were recognized in earnings during the nine months ended December 31, 2014 and 2015, attributable to changes in instrument-specific credit risk. The amounts of aggregate unpaid principal balance and aggregate fair value of the loans held for sale as of March 31, 2015, were ¥14,431 million and ¥15,361 million, respectively, and the amount of aggregate fair value exceeded the amount of aggregate unpaid principal balance by ¥930 million. The amounts of aggregate unpaid principal balance and aggregate fair value of the loans held for sale as of December 31, 2015, were ¥11,030 million and ¥11,781 million, respectively, and the amount of aggregate fair value exceeds the amount of aggregate unpaid principal balance by ¥751 million. As of March 31, 2015 and December 31, 2015, there were no loans that are 90 days or more past due, in non-accrual status, or both.

- \*2 A certain subsidiary elected the fair value option under ASC 825 (Financial Instruments) for investments in equity securities included in available-for-sale securities. Included in Gains on investment securities and dividends in the consolidated statements of income were a gain of ¥450 million and a loss of ¥161 million from the change in the fair value of those investments for the nine months ended December 31, 2014 and 2015, respectively. Included in Gains on investment securities and dividends in the consolidated statements of income were gains of ¥214 million and ¥155 million from the change in the fair value of those investments for the three months ended December 31, 2014 and 2015, respectively. The amounts of aggregate fair value elected the fair value option were ¥8,168 million and ¥13,212 million as of March 31, 2015 and December 31, 2015, respectively.
- \*3 Certain subsidiaries elected the fair value option under ASC 825 (Financial Instruments) for investments in some funds. Included in Gains on investment securities and dividends in the consolidated statements of income were a gain of ¥868 million and a loss of ¥90 million from the change in the fair value of those investments for the nine months ended December 31, 2014 and 2015. Included in Gains on investment securities and dividends in the consolidated statements of income were a gain of ¥360 million and a loss of ¥74 million from the change in the fair value of those investments for the three months ended December 31, 2014 and 2015. The amounts of aggregate fair value were ¥8,723 million and ¥9,844 million as of March 31, 2015 and December 31, 2015, respectively.
- \*4 It represents the amount offset under counterparty netting of derivative assets and liabilities.
- \*5 Certain subsidiaries elected the fair value option under ASC 825 (Financial Instruments) for certain reinsurance contracts held. The fair value of the reinsurance contracts elected for the fair value option in other assets was ¥36,038 million and ¥32,334 million as of March 31, 2015 and December 31, 2015, respectively. For the effect of changes in the fair value of those reinsurance recoverables on earnings during the nine and three months ended December 31, 2014 and 2015, see Note 15 Life Insurance Operations.

47

Table of Contents

Changes in economic conditions or valuation methodologies may require the transfer of assets and liabilities from one fair value level to another. In such instances, the Company and its subsidiaries recognize the transfer at the beginning of the quarter during which the transfers occur. The Company and its subsidiaries evaluate the significance of transfers between levels based upon size of the transfer relative to total assets, total liabilities or total earnings. For the nine months ended December 31, 2014 and 2015, there were no transfers between Level 1 and Level 2.

The following table presents the reconciliation for financial assets and liabilities (net) measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended December 31, 2014 and 2015:

# Nine months ended December 31, 2014

			Millions of yen Gains or losses (realized/unrealized)															Chai in	
		alance at April 1, 2014		I cluded <b>im</b> rnings *1 i	mp		ive		Pu	rchases *3		Sales	Settl	lements *	Transfers in and/ 4or out of Level 3 (net) *5	Ba	alance at cember 31, 2014	gains in earn lia , st	ncluin in asse an abili till k
able-for-sale ties	¥	84,001	¥	(1.252)	¥	8,219	¥	6,967	¥	12 688	¥	(1.007	¥	(10.565)	¥ (20,438)	¥	92,556	¥	(1
rate debt ties	7	661	Ŧ	9	+	7	ŧ	16		0	Ť	(1,097)		(503)	0	+	159	+	(1
ied bonds by SPEs in		6,772		4		102		106		1,700		0		(1,239)	0		7,339		
S and S in the cas		17,833		107		2,767		2,874		21,820		(469)	)	(2,958)	(20,438)	1	18,662		
asset- d securities		17,033		10,		2,707		2,071		21,020		(103)		(2,750)	(20, 130)		10,002		
ties		58,735		(1,372)		5,343		3,971		19,168		(613)	)	(14,865)	0		66,396		(1
securities		6,317		854		1,272		2,126		5,699		(4,587)	-	0	0		9,555		
ment funds		6,317		854		1,272		2,126		5,699		(4,587)	)	0	0		9,555		
itive assets ibilities		2,486		(12,638)		0		(12,638)	,	25,947		0		(4,093)	0		11,702		(12

94

18										
ritten and										
	2,486	(12,638)	0	(12,638)	25,947	0	(4,093)	0	11,702	(12
assets	0	(24,332)	0	(24,332)	69,403	0	(356)	0	44,715	(24
ırance										
erables *6	0	(24,332)	0	(24,332)	69,403	0	(356)	0	44,715	(24
nts payable	2,833	(11,408)	0	(11,408)	0	0	(47)	0	14,194	(11
ngent										
leration	2,833	(11,408)	0	(11,408)	0	0	(47)	0	14,194	(11
Liabilities olicy										
nt Balances	0	(102,424)	0	(102,424)	1,765,443	0	(428,522)	0	1,439,345	(102
ole annuity riable life nce										
cts *7	0	(102,424)	0	(102,424)	1,765,443	0	(428,522)	0	1,439,345	(102
				· · · · · · · · · · · · · · · · · · ·						-

nonths ended December 31, 2015

Millions of yen												
(realize	ed/unrealize Included in	e <b>d</b> )		•				Char in unrea gains or inclu in earni				
in ed in	ncome *2	Total	Purchases *3	Sales	Settlements *		Balance at December 31 2015	asse and liabili , stil held Decemb				
816	¥(3,679) ¥	(2,863)	¥ 38,690	¥(12,655	) ¥ (14,352)	¥ (869)	¥ 105,002	¥				
1	0	1	5	·		0	5					
4	14	18	0	0	(1,457)	0	5,841					
435	(581)	(146)	19,856	(2,401	) (3,224)	0	36,743					
376	(3,120)	(2,744)	18,829	(10,253	) (9,671)	0	62,413					
e	com ir ed in gs *1	Included	Included	Included in other comprehensive income *2 ed in gs *1	Included in other comprehensive income *2 ed in gs *1	Included in other comprehensive income *2 ed in gs *1	Included in other comprehensive in and/income *2 or out of gs *1 Total Purchases *3 Sales Settlements *4 (net) *5  816 \( \frac{3}{3}(3,679) \) \( \frac{2}{3}(2,863) \) \( \frac{3}{3}(3,690) \) \( \frac{3}{3}(1,655) \) \( \frac{3}{3}(1,452) \) \( \frac{3}{3}(3,690) \) \( \frac{4}{3}(1,457) \) \( 0 \)	Included in other comprehensive in and/set of in the set of in the set of income *2 to the set of income *2 to the set of income *3 to the set of income *4 to the set of income *5 to the set of income *4 to the set of income *4 to the set of income *5 to the set of income *4 to the set of income *5 to the set of income *5 to the set of income *5 to the set of income *6 to the set of inco				

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securities	861	0	8	8	0	0	0	(869)	0	
securities	8,723	(430)	36	(394)	2,257	(742)	0	0	9,844	
ment funds	8,723	(430)	36	(394)	2,257	(742)	0	0	9,844	
ative assets abilities										
	11,870	(6,492)	0	(6,492)	3,711	0	(4,487)	0	4,602	(6
ns vritten and										
	11,870	(6,492)	0	(6,492)	3,711	0	(4,487)	0	4,602	(6
asset	36,038	(11,795)	0	(11,795)	8,351	0	(260)	0	32,334	(11
irance										
erables *6	36,038	(11,795)	0	(11,795)	8,351	0	(260)	0	32,334	(11
nts payable	5,533	3,059	0	3,059	0	0	(2,474)	0	0	
ngent										
leration	5,533	3,059	0	3,059	0	0	(2,474)	0	0	
Liabilities blicy										
nt Balances	1,254,483	20,653	0	20,653	0	0	(366,198)	0	867,632	20
ole annuity riable life nce										
cts *7	1,254,483	20,653	0	20,653	0	0	(366,198)	0	867,632	20

- \*1 Principally, gains and losses from available-for-sale securities are included in Gains on investment securities and dividends, Write-downs of securities or Life insurance premiums and related investment income; other securities are included in Gains on investment securities and dividends and derivative assets and liabilities (net) are included in Other (income) and expense, net and gains and losses from accounts payable are included in Other (income) and expense, net respectively. Also, for available-for-sale securities, amortization of interest recognized in finance revenues is included in these columns.
- \*2 Unrealized gains and losses from available-for-sale securities are included in Net change of unrealized gains (losses) on investment in securities.
- \*3 Increases resulting from an acquisition of a subsidiary and insurance contracts ceded to reinsurance companies are included.
- \*4 Decreases resulting from the receipts of reimbursements for benefits, and decreases resulting from insurance payouts to variable annuity and variable life policyholders due to death, surrender and maturity of the investment period are included. A decrease resulting from the elapse of the computation period of the contingent consideration is included.
- \*5 The amount reported in Transfers in and/or out of Level 3 (net) is the fair value at the beginning of quarter during which the transfers occur.
- \*6 Included in earnings in the above table includes changes in the fair value of reinsurance contracts recorded in Life insurance costs and reinsurance premiums, net of reinsurance benefits received, recorded in Life insurance premiums and related investment income.
- \*7 Included in earnings in the above table is recorded in Life insurance costs and includes changes in the fair value of policy liabilities and policy account balances resulting from gains or losses on the underlying investment assets managed on behalf of variable annuity and variable life policyholders, and the changes in the minimum guarantee risks relating to variable annuity and variable life insurance contracts as well as insurance costs recognized for insurance and annuity payouts as a result of insured events.

securities

For the nine months ended December 31, 2014, CMBS totaling ¥20,438 million were transferred from Level 3 to Level 2, since the inputs such as trading price and/or bid price became observable due to the market returning to active and the bonds invested being more liquid with actual observable trades and/or active dealer bids. For the nine months ended December 31, 2015, equity securities totaling ¥869 million were transferred from Level 3 to Level 2, since the inputs became observable.

Changes in economic conditions or valuation methodologies may require the transfer of assets and liabilities from one fair value level to another. In such instances, the Company and its subsidiaries recognize the transfer at the beginning of the quarter during which the transfers occur. The Company and its subsidiaries evaluate the significance of transfers between levels based upon size of the transfer relative to total assets, total liabilities or total earnings. For the three months ended December 31, 2014 and 2015, there were no transfers between Level 1 and Level 2.

The following table presents the reconciliation for financial assets and liabilities (net) measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended December 31, 2014 and 2015:

# Three months ended December 31, 2014

	Millions of yen																
		alance at tember 30 2014		(realiz		alize		Purchases			Sett	OI	3	of el Ba Dec	alance at tember 3 2014	un gain inc ear li: l, si	Change in arealized as or losses cluded in rnings for assets and abilities till held at ember 31,
Available-for-sale securities	e ¥	76,793	¥	48	¥ 3,670	¥	3,718	¥ 16,344	¥	(469	) ¥	(3,830)	¥0	¥	92,556		(1,019)
Corporate debt securities		156		2	3		5	0		C	)	(2)	0		159		0
Specified bonds issued by SPEs in Japan	l	6,340		1	18		19	1,000		C	)	(20)	0		7,339		1
CMBS and RMBS in the Americas		9,260		163	1,435		1,598	9,077		(469	))	(804)	0		18,662		(26)
Other asset- backed securities and debt		61,037		(118)	2,214		2,096	6,267		C	)	(3,004)	0		66,396		(994)

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Other securities	9,105	379	824	1,203	497	(1,250)	0	0	9,555	379
Investment funds	9,105	379	824	1,203	497	(1,250)	0	0	9,555	379
Derivative assets and liabilities (net)	15,556	(3,831)	0	(3,831)	1,988	0	(2,011)	0	11,702	(3,831)
Options held/written and other	15,556	(3,831)	0	(3,831)	1,988	0	(2,011)	0	11,702	(3,831)
Other assets	55,500	(12,957)	0	(12,957)	2,373	0	(201)	0	44,715	(12,957)
Reinsurance recoverables *5	55,500	(12,957)	0	(12,957)	2,373	0	(201)	0	44,715	(12,957)
Accounts payable	5,912	(8,282)	0	(8,282)	0	0	0	0	14,194	(8,282)
Contingent consideration	5,912	(8,282)	0	(8,282)	0	0	0	0	14,194	(8,282)
Policy liabilities and Policy Account Balances	1,575,331	(70,678)	0	(70,678)	0	0	(206,664)	0	1,439,345	(70,678)
Variable annuity and variable life insurance contracts *6	1,575,331	(70,678)	0	(70,678)	0	0	(206,664)	0	1,439,345	(70,678)

# Three months ended December 31, 2015

	Septem 20			(realiz		ive		Millions of			ettle	1	3	l Ba Dec	glance at cember 31 2015	um ains inc ea lia sti	change in realized s or losses cluded in arnings for assets and abilities ill held at cember 31,
Available-for-sale		22 122	37	405	V (2.042)	37	(1. (20)	V16 502	37	((0.4)	<b>X</b> 7	(2.202)	V.O	37	105.002	37	(21)
securities Corporate debt	¥ 9	93,133	¥	405	¥ (2,043)	¥	(1,638)	¥ 16,503	¥	(694)	¥	(2,302)	¥υ	¥	105,002	¥	(31)
securities		5		0	0		0	0		0		0	0		5		0
Specified bonds issued by SPEs in Japan		5,893		2	(7)		(5)	0		0		(47)	0		5,841		(38)
CMBS and RMBS in the Americas	2	28,533		374	(304)		70	9,046		(500)		(406)	0		36,743		2
Other asset-backed securities and debt securities	5	50 702		29	(1,732)		(1.702)	7 457		(104)		(1.940)	0		62,413		5
Other securities		58,702 10,017		(205)	(1,732)		(1,703) (138)	7,457 247		(194) (282)		(1,849)	0		9,844		(165)
Investment funds		10,017		(205)	67		(138)	247		(282)		0	0		9,844		(165)
Derivative assets and liabilities			,												·		
(net) Options held/written and		7,400	(	(2,531)	0		(2,531)	656		0		(923)	0		4,602		(2,531)
other		7,400	(	(2,531)	0		(2,531)	656		0		(923)	0		4,602		(2,531)
Other asset	4	12,825	(1	2,922)	0		(12,922)	2,517		0		(86)	0		32,334	(	(12,922)
Reinsurance																	
recoverables *6		12,825		2,922)	0		(12,922)	2,517		0		(86)	0		32,334	(	(12,922)
Accounts payable		3,739		1,265	0		1,265	0		0		(2,474)	0		0		0
		3,739		1,265	0		1,265	0		0		(2,474)	0		0		0

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Contingent										
consideration										
Policy Liabilities										
and Policy										
Account Balances	934,909	(18,929)	0	(18,929)	0	0	(86,206)	0	867,632	(18,929)
Variable annuity										
and variable life										
insurance										
contracts *7	934,909	(18,929)	0	(18,929)	0	0	(86,206)	0	867,632	(18,929)

- \*1 Principally, gains and losses from available-for-sale securities are included in Gains on investment securities and dividends, Write-downs of securities or Life insurance premiums and related investment income; other securities are included in Gains on investment securities and dividends and derivative assets and liabilities (net) are included in Other (income) and expense, net and gains and losses from accounts payable are included in Other (income) and expense, net respectively. Also, for available-for-sale securities, amortization of interest recognized in finance revenues is included in these columns.
- \*2 Unrealized gains and losses from available-for-sale securities are included in Net change of unrealized gains (losses) on investment in securities.
- \*3 An increase resulting from insurance contracts ceded to reinsurance companies is included.
- \*4 Decreases resulting from the receipts of reimbursements for benefits, and decreases resulting from insurance payouts to variable annuity and variable life policyholders due to death, surrender and maturity of the investment period are included. A decrease resulting from the elapse of the computation period of the contingent consideration is included.
- \*5 The amount reported in Transfers in and/or out of Level 3 (net) is the fair value at the beginning of quarter during which the transfers occur.
- \*6 Included in earnings in the above table includes changes in the fair value of reinsurance contracts recorded in Life insurance costs and reinsurance premiums, net of reinsurance benefits received, recorded in Life insurance premiums and related investment income.
- \*7 Included in earnings in the above table is recorded in Life insurance costs and includes changes in the fair value of policy liabilities and policy account balances resulting from gains or losses on the underlying investment assets managed on behalf of variable annuity and variable life policyholders, and the changes in the minimum guarantee risks relating to variable annuity and variable life insurance contracts as well as insurance costs recognized for insurance and annuity payouts as a result of insured events.

There were no transfers in or out of Level 3 in the three months ended December 31, 2014 and 2015.

The following table presents recorded amounts of assets measured at fair value on a nonrecurring basis as of March 31, 2015 and December 31, 2015. These assets are measured at fair value on a nonrecurring basis mainly to recognize impairment:

# March 31, 2015

	Millions of yen								
	Total Carrying Value in Consolidated Balance Sheets	in Active Markets for Identical Assets		Ot Obser Inp (Lo	ficant her rvable outs evel	Uno	gnificant bservable Inputs Level 3)		
Assets:									
Real estate collateral-dependent loans (net of									
allowance for probable loan losses)	¥ 21,537	¥	0	¥	0	¥	21,537		
Investment in operating leases and property under									
facility operations	67,500		0		0		67,500		
Land and buildings undeveloped or under									
construction	8,084		0		0		8,084		
Certain investment in affiliates	1,220		0		0		1,220		
Goodwill	2,435		0		0		2,435		
	¥ 100,776	¥	0	¥	0	¥	100,776		

# **December 31, 2015**

			n				
	Total carrying value in consolidated balance sheets	in ac mar fo identica	Quoted prices in active markets for identical assets (Level 1)		ficant her vable outs evel	unol i	nificant bservable nputs Level 3)
Assets:							
Real estate collateral-dependent loans (net of							
allowance for probable loan losses)	¥ 13,399	¥	0	¥	0	¥	13,399
Investment in operating leases and property under							
facility operations	5,763		0		0		5,763
	¥ 19,162	¥	0	¥	0	¥	19,162

51

The following is a description of the valuation process and the main valuation methodologies used for assets and liabilities measured at fair value.

### Valuation process

The Company and its subsidiaries determine fair value of Level 3 assets and liabilities by using valuation techniques, such as internally developed models, or using third-party pricing information. Internally developed models include the discounted cash flow methodologies and direct capitalization methodologies. To measure the fair value of the assets and liabilities, the Company and its subsidiaries select the valuation technique which best reflects the nature, characteristics and risks of each asset and liability. The appropriateness of valuation methods and unobservable inputs is verified when measuring fair values of the assets and liabilities by using internally developed models. The Company and its subsidiaries also use third-party pricing information to measure the fair value of certain assets and liabilities. In that case, the Company and its subsidiaries verify the appropriateness of the prices by monitoring available information about the assets and liabilities, such as current conditions of the assets or liabilities, as well as surrounding market information. When these prices are determined to be able to reflect the nature, characteristics and risks of assets and liabilities reasonably, the Company and its subsidiaries use these prices as fair value of the assets and liabilities.

# Loans held for sale

Certain loans, which the Company and its subsidiaries have the intent and ability to sell to outside parties in the foreseeable future, are considered held-for-sale. The loans held for sale in the Americas are classified as Level 2, because the Company and its subsidiaries measure their fair value based on a market approach using inputs other than quoted prices that are observable for the assets such as treasury rate, swap rate and market spread.

# Real estate collateral-dependent loans

The valuation allowance for large balance non-homogeneous loans is individually evaluated based on the present value of expected future cash flows, the loan s observable market price or the fair value of the collateral securing the loans if the loans are collateral-dependent. According to ASC 820 (Fair Value Measurement), measurement for impaired loans determined using a present value technique is not considered a fair value measurement. However, measurement for impaired loans determined using the loan s observable market price or the fair value of the collateral securing the collateral-dependent loans are fair value measurements and are subject to the disclosure requirements for nonrecurring fair value measurements.

The Company and its subsidiaries determine the fair value of the real estate collateral of real estate collateral-dependent loans using appraisals prepared by independent third party appraisers or our own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate. The Company and its subsidiaries generally obtain a new appraisal once a fiscal year. In addition, the Company and its subsidiaries periodically monitor circumstances of the real estate collateral and then obtain a new appraisal in situations involving a significant change in economic and/or physical conditions, which may materially affect the fair value of the collateral. Real estate collateral-dependent loans whose fair values are estimated using appraisals of the underlying collateral based on these valuation techniques are classified as Level 3 because such appraisals involve unobservable inputs. These unobservable inputs contain discount rates and cap rates as well as future cash flows estimated to be generated from real estate collateral. An increase (decrease) in the discount rate or cap rate and a decrease (increase) in the estimated future cash flows would result in a decrease (increase) in the fair value of real estate collateral-dependent loans.

# Investment in operating leases and property under facility operations and land and buildings undeveloped or under construction

Investment in operating leases measured at fair value is mostly real estate. The Company and its subsidiaries determine the fair value of investment in operating leases and property under facility operations and land and buildings undeveloped or under construction using appraisals prepared by independent third party appraisers or the Company s own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flow methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate. The Company and its subsidiaries classified the assets as Level 3 because such appraisals involve unobservable inputs. These unobservable inputs contain discount rates as well as future cash flows estimated to be generated from the assets or projects. An increase (decrease) in the discount rate and a decrease (increase) in the estimated future cash flows would result in a decrease (increase) in the fair value of investment in operating leases and property under facility operations and land and buildings undeveloped or under construction.

# Trading securities, Available-for-sale securities and Investment in affiliates

If active market prices are available, fair value measurement is based on quoted active market prices and, accordingly, these securities are classified as Level 1. If active market prices are not available, fair value measurement is based on observable inputs other than quoted prices included within Level 1, such as prices for similar assets and accordingly these securities are classified as Level 2. If market prices are not available and there are no observable inputs, then fair value is estimated by using valuation models including discounted cash flow methodologies, commonly used option-pricing models and broker quotes. Such securities are classified as Level 3, as the valuation models and broker quotes are based on inputs that are unobservable in the market. If fair value is based on broker quotes, the Company and its subsidiaries check the validity of received prices based on comparison to prices of other similar assets and market data such as relevant bench mark indices.

The Company and its subsidiaries classified CMBS and RMBS in the Americas and other asset-backed securities as Level 2 if the inputs such as trading price and/or bid price are observable. The Company and its subsidiaries classified CMBS and RMBS in the Americas and other asset-backed securities as Level 3 if the company and subsidiaries evaluate the fair value based on the unobservable inputs. In determining whether the inputs are observable or unobservable, the Company and its subsidiaries evaluate various factors such as the lack of recent transactions, price quotations that are not based on current information or vary substantially over time or among market makers, a significant increase in implied risk premium, a wide bid-ask spread, significant decline in new issuances, little or no public information (e.g. a principal-to-principal market) and other factors. With respect to certain CMBS and RMBS in the Americas and other asset-backed securities, the Company and its subsidiaries judged that there has been increased overall trading activity, and the Company and its subsidiaries classified these securities as Level 2 for those securities that were measured at fair value based on the observable inputs such as trading price and/or bit price. But for those securities that lacked observable trades because they are older vintage or below investment grade securities, the Company and its subsidiaries limit the reliance on independent pricing service vendors and brokers. As a result, the Company and its subsidiaries established internally developed pricing models using valuation techniques such as discounted cash flow model using Level 3 inputs in order to estimate fair value of these securities and classified them as Level 3. Under the models, the Company and its subsidiaries use anticipated cash flows of the security discounted at a risk-adjusted discount rate that incorporates our estimate of credit risk and liquidity risk that a market participant would consider. The cash flows are estimated based on a number of assumptions such as default rate and prepayment speed, as well as seniority of the security. An increase (decrease) in the discount rate or default rate would result in a decrease (increase) in the fair value of CMBS and RMBS in the Americas and other asset-backed securities.

The Company and its subsidiaries classified the specified bonds as Level 3 because the Company and its subsidiaries measure their fair value using unobservable inputs. Since the specified bonds are not traded in an open market, no relevant observable market data is available. Accordingly the Company and its subsidiaries use the discounted cash flow methodology that incorporates significant unobservable inputs to measure their fair value. When evaluating the specified bonds issued by SPEs in Japan, the Company and its subsidiaries estimate the fair value by discounting future cash flows using a discount rate based on market interest rates and a risk premium. The future cash flows for the specified bonds issued by the SPEs in Japan are estimated based on contractual principal and interest repayment schedules on each of the specified bonds issued by the SPEs in Japan. Since the discount rate is not observable for the specified bonds, the Company and its subsidiaries use an internally developed model to estimate a risk premium considering the value of the real estate collateral (which also involves unobservable inputs in many cases when using valuation techniques such as discounted cash flow methodologies) and the seniority of the bonds. Under the model, the Company and its subsidiaries consider the loan-to-value ratio and other relevant available information to reflect both the credit risk and the liquidity risk in our own estimate of the risk premium. Generally, the higher the loan-to-value ratio, the larger the risk premium the Company and its subsidiaries estimate under the model. The fair value of the specified bonds issued by SPEs in Japan rises when the fair value of the collateral real estate rises and the

discount rate declines. The fair value of the specified bonds issued by SPEs in Japan declines when the fair value of the collateral real estate declines and the discount rate rises.

# Investment funds

Certain subsidiaries elected the fair value option for investments in some funds. These investment funds for which the fair value option is elected are classified as Level 3, because the subsidiaries measure their fair value using discounting to net asset value based on inputs that are unobservable in the market.

53

### **Derivatives**

For exchange-traded derivatives, fair value is based on quoted market prices, and accordingly, classified as Level 1. For non-exchange traded derivatives, fair value is based on commonly used models and discounted cash flow methodologies. If the inputs used for these measurements including yield curves and volatilities, are observable, the Company and its subsidiaries classify it as Level 2. If the inputs are not observable, the Company and its subsidiaries classify it as Level 3. These unobservable inputs contain discount rates. An increase (decrease) in the discount rate would result in a decrease (increase) in the fair value of derivatives.

### Reinsurance recoverables

Certain subsidiaries have elected the fair value option for certain reinsurance contracts related to variable annuity and variable life insurance contracts to partially offset the changes in fair value recognized in earnings of the policy liabilities and policy account balances attributable to the changes in the minimum guarantee risks of the variable annuity and variable life insurance contracts. These reinsurance contracts for which the fair value option is elected are classified as Level 3 because the subsidiaries measure their fair value using discounted cash flow methodologies based on inputs that are unobservable in the market.

### **Contingent consideration**

The Company will be required to pay certain contingent consideration described in Note 4 Acquisitions and divestitures depending on the future performance of a certain asset management business of the acquired subsidiary, and the Company recognizes a liability for the contingent consideration at its estimated fair value. The fair value of the contingent consideration is classified as Level 3 because the Company measures its fair value using a Monte Carlo model based on inputs that are unobservable in the market.

### Variable annuity and variable life insurance contracts

A certain subsidiary has elected the fair value option for the entire variable annuity and variable life insurance contracts held in order to match earnings recognized for changes in fair value of policy liabilities and policy account balances with the earnings recognized for gains or losses from the investment assets managed on behalf of variable annuity and variable life policyholders, derivative contracts and changes in fair value of reinsurance contracts. The changes in fair value of the variable annuity and variable life insurance contracts are linked to the fair value of the investment in securities managed on behalf of variable annuity and variable life policyholders. These securities consist mainly of equity securities traded in the market and are categorized as trading securities. In addition, variable annuity and variable life insurance contracts are exposed to the minimum guarantee risk, and the subsidiary adjusts the fair value of the underlying investments by incorporating changes in fair value of the minimum guarantee risk in the evaluation of the fair value of the entire variable annuity and variable life insurance contracts. The variable annuity and variable life insurance contracts for which the fair value option is elected are classified as Level 3 because the subsidiary measures the fair value using discounted cash flow methodologies based on inputs that are unobservable in the market.

### Goodwill

The Company and its subsidiaries mainly use discounted cash flow methodologies and the business enterprise value multiples methodologies to measure the fair value of goodwill. The fair value of goodwill is classified as Level 3 because unobservable inputs are used in the methodologies.

**Table of Contents** 

## **Information about Level 3 Fair Value Measurements**

The following tables provide information about the valuation techniques and significant unobservable inputs used in the valuation of Level 3 assets and liabilities measured at fair value on a recurring basis as of March 31, 2015 and December 31, 2015.

	Milli	ons of yer		March 31, 2015 Significant				
	Fa	ir value	Valuation technique(s)	unobservable inputs	Rar (Weighted	_		
Assets:			• ` ` `	•	, G	g ,		
Available-for-sale securities								
Specified bonds issued by SPEs in Japan	¥	2,543	Discounted cash flows	Discount rate	0.9%	3.6%		
		1 727	Approisals/Prokar quotas		(2.2	<b>%</b> )		
		4,737	Appraisals/Broker quotes		13.6%	32.4%		
CMBS and RMBS in the Americas		22,658	Discounted cash flows	Discount rate	(18.2			
					•	22.0%		
				Probability of default	(7.2	%)		
Other asset-backed securities and debt						32.4%		
securities		7,583	Discounted cash flows	Discount rate	(13.2			
					0.8%	1.3%		
				Probability of default	(1.0	07)		
		58,669	Appraisals/Broker quotes		(1.0	%)		
		30,007	Appraisais/Broker quotes		6.2	%		
Equity securities		861	Discounted cash flows	Discount rate	(6.2			
Other securities					`	,		
					12.0%	28.0%		
Investment funds		8,723	Internal cash flows	Discount rate	(15 (	207)		
Derivative assets					(15.8	5%)		
DOTT THE TO MISSOLIS					10.0%	15.0%		
Options held/written and other		7,982	Discounted cash flows	Discount rate				
		2.000	A . 1 /D 1		(11.8	3%)		
Other assets		3,888	Appraisals/Broker quotes					
Onici assets					(0.1)%	0.8%		
Reinsurance recoverables		36,038	Discounted cash flows	Discount rate	(0.1)/0	0.0 /0		
					(0.2			
				Mortality rate	0.0%	100.0%		
<b>-</b>								

109

(1.3%) 1.5% 54.0%

				Lapse rate		
					(20.	.8%)
				Annuitization rate	0.0%	100.0%
				(guaranteed minimum annuity benefit)	(100	0.0%)
Total	¥	153,682				
Liabilities:						
Accounts payable						
Continuont consideration	V	5,533	Monte Carlo simulation	Discount rate	13.	.9%
Contingent consideration	¥	3,333	Monte Carlo simulation	Discount rate	(13.	.9%)
Policy liabilities and Policy Account Balances						
Valuable annuity and variable life insurance contracts	1	,254,483	Discounted cash flows	Discount rate	(0.1)%	0.8% 2%)
				Mortality rate	0.0%	100.0%
				Lapse rate	1.5%	54.0%
				Annuitization rate	0.0%	100.0%
				(guaranteed minimum annuity benefit)	(100	0.0%)

55

¥ 1,260,016

Total

	Millions of yer		ber 31, 2015 Significant	_	
	Fair value	Valuation technique(s)	unobservable inputs	Range (Weighted av	
Assets:					
Available-for-sale securities					
Corporate debt securities	¥ 5	Appraisals/Broker quotes		0.00	
Specified bonds issued by SPEs in Japan	1,262	Discounted cash flows	Discount rate	0.9%	
Specified boilds issued by SFEs in Japan	1,202	Discounted Cash Hows	Discount rate	(0.9%)	
	4,579	Appraisals/Broker quotes		(0.5 %)	
	,	11		13.6% 33	2.4%
CMBS and RMBS in the Americas	36,743	Discounted cash flows	Discount rate		
				(18.2%)	
			D 1 1 11	0.0% 31	1.1%
			Probability of default	(0.201)	
				(8.2%) 1.1% 32	
Other asset-backed securities and debt	10,053	Discounted cash flows	Discount rate	1.1% 32	2.4%
securities	10,033	Discounted cash nows	Discount rate	(13.5%)	)
				0.7% 1	
			Probability of default		
				(1.0%)	
	52,360	Appraisals/Broker quotes			
Other securities				10.00	0.004
Investment funds	9,844	Internal cash flows	Discount rate	10.0% 4	0.0%
investment runds	9,044	internal cash nows	Discount rate	(13.7%)	)
Derivative assets				(13.770)	,
				10.0% 1.	5.0%
Options held/written and other	2,066	Discounted cash flows	Discount rate		
				(11.5%)	)
	2,536	Appraisals/Broker quotes			
Other assets				(0.1)0/	) <i>F.O.</i> (
Reinsurance recoverables	32,334	Discounted cash flows	Discount rate	(0.1)%	0.5%
ixemsurance recoverables	32,334	Discounica cash hows	Discount rate	(0.1%)	
				0.0% 100	
			Mortality rate		
			-	(0.9%)	
				1.5% 54	1.0%
			Lapse rate	(20.45)	
			A	(20.4%)	)
			Annuitization rate	0.0% 10	0.0%
			(guaranteed minimum		
			annuity benefit)	(99.4%)	)
			•		

Гotal	¥	151,782				
Liabilities:						
Policy liabilities and Policy Account Balances						
Valuable annuity and variable life insurance	¥	867,632	Discounted cash flows	Discount rate	(0.1)%	0.5%
contracts	•	007,032	Discounted cash nows	Discount rate	(0.1	(%)
					0.0%	100.0%
				Mortality rate		
					(1.0	)%)
					1.5%	54.0%
				Lapse rate		
					(19.	1%)
				Annuitization rate	0.0%	100.0%
				(guaranteed minimum annuity benefit)	(84.	9%)

Γotal ¥ 867,632

The following tables provide information about the valuation techniques and significant unobservable inputs used in the valuation of Level 3 assets measured at fair value on a nonrecurring basis as of March 31, 2015 and December 31, 2015.

	Mill	ions of yen	Marc	Rai	1ge	
	Fa	Fair value Valuation technique(s)		unobservable inputs		_
Assets:						
Real estate collateral-dependent loans (net of allowance for	¥	21,537	Discounted cash flows	Discount rate	5.8%	12.0%
probable loan losses)						5%)
					5.5%	16.5%
			Direct capitalization	Capitalization rate		
					(10.4	,
Investment in operating		25.522	75' 1 1 1 1	D	4.1%	15.0%
leases and property under facility operations		25,732	Discounted cash flows	Discount rate	(5.1	.%)
		41,768	Appraisals			
Land and buildings undeveloped or under construction		8,084	Discounted cash flows	Discount rate		1%
					(9.2	
Certain investment in affiliates		1,220	Discounted cash flows	Discount rate	9.8	
G 1 111		2.425	D' 1 1 0		(9.8	3%)
Goodwill		2,435	Discounted cash flows			
			Business enterprise value multiples			
	¥	100,776				

			Decem	ber 31, 2015			
	Mi	llions of		Significant			
		yen			Rai	U	
	Fa	Fair value Valuation technique(s) unobservable in		unobservable inputs	(Weighted	l average)	
Assets:							
Real estate collateral-dependent loans	¥	13,399	Discounted cash flows	Discount rate	4.3%	10.9%	
(net of allowance for probable loan losses)	т	13,377	Discounted cash flows	Discount face	(8.1	.%)	
			Direct capitalization	Capitalization rate	5.9%	17.0%	
					(9.9%)		
		3,019	Discounted cash flows	Discount rate	5.3%	10.0%	

Investment in operating leases and property under facility operations

(5.9%)

2,744 Appraisals

¥ 19,162

The Company and its subsidiaries generally use discounted cash flow methodologies or similar internally developed models to determine the fair value of Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the preceding table. Accordingly, changes in these unobservable inputs may have a significant impact on the fair value.

Certain of these unobservable inputs will have a directionally consistent impact on the fair value of the asset or liability for a given change in that input. Alternatively, the fair value of the asset or liability may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an opposite change in another input having a potentially muted impact to the overall fair value of that particular asset or liability. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated to one another), which may counteract or magnify the fair value impact.

For more analysis of the sensitivity of each input, see the description of the valuation process and the main valuation methodologies used for assets and liabilities measured at fair value.

57

## 4. Acquisitions and divestitures

(1) Robeco Groep N.V. acquisition

On July 1, 2013, the Company acquired approximately 90.01% of the total voting equity interests of Robeco Groep N.V. (Head office: Rotterdam, the Netherlands, hereinafter, Robeco ) from Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A. (Head office: Utrecht, the Netherlands). As a result, Robeco became a consolidated subsidiary of the Company. Robeco, a mid-size global asset manager, offers a mix of investment solutions in a broad range of strategies to institutional and private investors worldwide.

The Company is required to pay contingent consideration depending on the future performance of a certain section of asset management business for each of Robeco s fiscal years until the fiscal year ending in December 2015. The estimated fair value of such contingent consideration was \(\frac{45}{176}\) million, which was included in the total consideration transferred. The estimated fair value of the contingent consideration was \(\frac{45}{533}\) million as of March 31, 2015. Due to the elapse of the computation period of the contingent consideration during the three months ended December 31, 2015, unsettled payment of \(\frac{42}{2474}\) million was included in trade notes, accounts and other payable in the Company s consolidated balance sheets as of December, 31, 2015. The changes in its fair value during the nine months ended December 31, 2014 and 2015 were increased by \(\frac{41}{1408}\) million and decreased by \(\frac{43}{3059}\) million, respectively. The decrease of \(\frac{447}{447}\) million during the nine months ended December 31, 2014 was due to a settlement. The changes in its fair value during the three months ended December 31, 2014 and 2015 were an increase of \(\frac{48}{3059}\) million and a decrease of \(\frac{41}{3059}\) million, respectively. The changes in the fair value are included in other (income) and expense, net in the Company s consolidated statements of income.

## (2) Hartford Life Insurance K.K. acquisition

On July 1, 2014, the Company s wholly owned subsidiary, ORIX Life Insurance Corporation (hereinafter, ORIX Life Insurance), acquired the entire outstanding shares of Hartford Life Insurance K.K. (Head office: Minato-ku, Tokyo, Japan, Business description: Life insurance business and reinsurance business, hereinafter, HLIKK), a subsidiary of The Hartford Financial Services Group, Inc. in accordance with the share purchase agreement executed between the Company and Hartford Life, Inc. (Head office: Simsbury, Connecticut, U.S.A.), a subsidiary of The Hartford Financial Services Group, Inc. as of April 28, 2014 in order to enhance its capital strength and improve the soundness of its management, in view of accelerating its growth. As a result, HLIKK became a consolidated subsidiary of the Company. HLIKK has discontinued selling insurance products since June 2009.

In addition, on July 1, 2015, HLIKK was merged into ORIX Life Insurance.

The total amount of acquisition consideration was ¥98,355 million, of which amount ¥97,676 million was paid in cash on July 1, 2014. An additional consideration of ¥679 million was paid in cash on December 3, 2014, as a result of the acquisition price adjustment calculated based on HLIKK s net assets as of June 30, 2014 pursuant to the share purchase agreement.

Transaction costs of \$1,441 million were included in selling, general and administrative expenses in the Company s consolidated statements of income for prior periods.

The Company allocated the acquisition consideration to HLIKK s respective assets acquired and liabilities assumed, and recorded the identified assets and liabilities based on their fair values at the acquisition date by the acquisition method of accounting in accordance with ASC 805 (Business Combinations).

The Company finalized the purchase price allocation during the three months ended June 30, 2015. As a result, the following table provides fair value amounts allocated to assets acquired and liabilities assumed of HLIKK.

In connection with this acquisition, the Company recognized the identifiable assets acquired and the liabilities assumed at their fair value, and recognized an excess of the fair value of the net assets acquired over the fair value of the consideration transferred as a bargain purchase gain of \(\frac{1}{2}\)36,082 million for the previous fiscal year, which is separately reported in the consolidated statements of income during the three months ended September 30, 2014.

58

Bargain purchase gain

#### Millions of yen Fair value amounts of assets and liabilities ¥ 69,244 Cash and Cash Equivalents Installment Loans 282 1,847,536 Investment in Securities Trade Notes, Accounts and Other Receivable 66,340 Office Facilities 351 Other Assets 319,244 **Total Assets** 2,302,997 Short-Term Debt 25,000 Trade Notes, Accounts and Other Payable 3,979 Policy Liabilities and Policy Account Balances 2,125,257 Current and Deferred Income Taxes 8,413 Other Liabilities 5,911 **Total Liabilities** 2,168,560 Net 134,437 Fair values of consideration transferred 98,355

The following unaudited supplemental pro forma financial information presents the combined results of operations of the Company and its subsidiaries as though the acquisition had occurred as of April 1, 2013, the beginning of the year ended March 31, 2014:

¥

36,082

	Mil	lions of yen		
	Nine i	nonths ended		
	De	December 31,		
		2014		
Total revenues	¥	1,618,561		
Income from Continuing Operations		199,122		

Total revenues and income from continuing operations of HLIKK included in the Company s consolidated statements of income for the nine months ended December 31, 2014 were \(\frac{1}{4}\)167,808 million and \(\frac{1}{4}\)2,257 million, respectively.

The unaudited supplemental pro forma financial information is based on estimates and assumptions that the Company believes are reasonable and should not be taken as indicative of what the Company s consolidated financial results would have been had the acquisition been completed on that date. The Company elected the fair value option to account for variable annuity and variable life insurance contracts at the acquisition date; however, it cannot reasonably calculate their fair values prior to the acquisition date as if the fair value option were retrospectively applied. Thus, the unaudited supplemental pro forma financial information is prepared in accordance with ASC 944 (Financial Services Insurance) without applying the fair value option accounting.

## (3) Other acquisitions

During fiscal 2015, the Company and its subsidiaries acquired entities other than HLIKK which were individually immaterial business combinations but were considered collectively material. The total amount of the acquisitions consideration was ¥102,621 million, which was paid mainly in cash.

The Company allocated the acquisition consideration to the entities—respective assets acquired and liabilities assumed and recorded the identified assets, liabilities and noncontrolling interest based on their fair values at the acquisition date by the acquisition method of accounting in accordance with ASC 805 (Business Combinations). The fair value of noncontrolling interest is estimated based on the acquisition consideration taking into account an appraisal value using a binominal option pricing model.

The following table provides preliminary fair value amounts allocated to assets acquired and liabilities assumed of the acquired entities. The amount of goodwill and intangible assets other than goodwill could possibly be adjusted because certain of the acquisitions were made near the fiscal year-end and the purchase price allocations have not been completed yet. However, the final purchase price allocations are not expected to differ materially from the current valuation.

59

# Millions of yen Provisional fair value amounts of assets, liabilities and noncontrolling

	inte	erests
Cash and Cash Equivalents	¥	32,234
Property under Facility Operations		9,289
Trade Notes, Accounts and Other Receivable		37,359
Inventories		21,249
Office Facilities		3,250
Other Assets		158,370
Other		1,359
Total Assets		263,110
Short-Term Debt		4,140
Trade Notes, Accounts and Other Payable		33,963
Current and Deferred Income Taxes		24,457
Long-Term Debt		45,739
Other Liabilities		26,165
Total Liabilities		134,464
Noncontrolling interests		26,025
Aggregate fair value of considerations transferred	¥	102,621

Goodwill with a preliminary value of ¥79,872 million and other intangible assets of ¥60,839 million that were identified in connection with the acquisitions are included in other assets in the Company s consolidated balance sheets as of December, 31, 2015. Goodwill is calculated as the excess of considerations transferred and the fair value of noncontrolling interest over the net assets recognized at fair value. Goodwill represents the future growth of the ORIX Group from new revenue streams arising from the consolidation of the entities and synergies with the Company s existing assets and businesses. Goodwill is not deductible for tax purposes. Goodwill and other intangible assets recorded in connection with the acquisitions are included in the Corporate Financial Services segment, the Investment and Operation segment and the Overseas Business segment.

The following unaudited supplemental pro forma financial information presents the combined results of operations of the Company and its subsidiaries as though the acquisitions had occurred as of April 1, 2014, the beginning of the year ended March, 31 2015:

	Nine r	lions of yen months ended cember 31, 2014
Total revenues	¥	1,729,684
Income from Continuing Operations		200,279

Total revenues and income from continuing operations of newly consolidated subsidiaries included in the Company s consolidated statements of income for the nine months ended December 31, 2014 were \\$135,232 million and \\$3,119 million, respectively

The unaudited supplemental pro forma financial information is based on estimates and assumptions that the Company believes are reasonable and should not be taken as indicative of what the Company s consolidated financial results would have been had the acquisition been completed on that date.

There were no material acquisitions during the nine months ended December 31, 2015.

## (4) Divestitures

Gains on sales of subsidiaries and affiliates and liquidation losses, net for the nine months ended December 31, 2014 and 2015 amounted to ¥20,226 million and ¥57,012 million, respectively. Gains on sales of subsidiaries and affiliates and liquidation losses, net for the nine months ended December 31, 2014 mainly consisted of ¥18,092 million in the Overseas Business segment. Gains on sales of subsidiaries and affiliates and liquidation losses, net for the nine months ended December 31, 2015 mainly consisted of ¥47,095 million in the Overseas Business segment and ¥9,189 million in the Investment and Operating segment.

60

Gains on sales of subsidiaries and affiliates and liquidation losses, net for the three months ended December 31, 2014 and 2015 amounted to ¥369 million and ¥603 million, respectively.

The Company sold 71.9% of the common shares of a consolidated subsidiary, STX Energy Co., Ltd. (presently GS E&R Corp., hereinafter, STX Energy) to a third-party during the three months ended June 30, 2014. The Company retains a 25% interest in STX Energy, which became an equity method affiliate from the three months ended June 30, 2014. The sale of the controlling interest resulted in a gain of \(\frac{\

The Company and its subsidiaries sold to third parties all of the shares of certain consolidated subsidiaries during the three months ended June 30, 2015. As a result of the sales, the Company and its subsidiaries recognized a gain of ¥8,739 million in gains on sales of subsidiaries and affiliates and liquidation losses, net in the consolidated statement of income for the nine months ended December 31, 2015.

During the three months ended September 30, 2015, ORIX USA Corporation (hereinafter, OUC), a wholly owned subsidiary of the Company, sold 14.7% of its shares of Class A common stock of Houlihan Lokey, Inc. (hereinafter, HL), a subsidiary of OUC, through the initial public offering (hereinafter, IPO), concurrently allotting its shares to HL s management and other employees. OUC retains a 33.0% interest in HL s Class A common stock and thus HL became an equity method investee during the three months ended September 30, 2015. The partial sale of the ownership interest resulted in a gain of ¥10,498 million, and the remeasurement of the retained interest to its fair value due to a loss of control resulted in a gain of ¥29,087 million, both of which were included in earnings as gains on sales of subsidiaries and affiliates and liquidation losses, net during the three months ended September 30, 2015. The fair value of the retained interest was remeasured based on the sale price in the IPO.

# 5. Credit Quality of Financing Receivables and the Allowance for Credit Losses

The Company and its subsidiaries apply ASC 310 (Receivables), which requires an entity to provide the following information disaggregated by portfolio segment and class of financing receivable.

Allowance for credit losses by portfolio segment

Credit quality of financing receivables by class

Impaired loans

Credit quality indicators

Non-accrual and past-due financing receivables Information about troubled debt restructurings by class

A portfolio segment is defined as the level at which an entity develops and documents a systematic methodology to determine its allowance for credit losses. The Company and its subsidiaries classify our portfolio segments by instruments of loans and direct financing leases. Classes of financing receivables are determined based on the initial measurement attribute, risk characteristics of the financing receivables and the method for monitoring and assessing obligors—credit risk, and are defined as the level of detail necessary for a financial statement user to understand the risks inherent in the financing receivables. Classes of financing receivables generally are a disaggregation of a portfolio segment, and the Company and its subsidiaries disaggregate our portfolio segments into classes by regions, instruments or industries of our debtors.

Impairment

The following table provides information about the allowance for credit losses as of March 31, 2015, for the nine and three months ended December 31, 2014 and 2015:

Nine months ended December 31, 2014 Millions of yen											
Consumer				rporate Purcha				Direct d financing leases			Total
	ľ	Non-	Von-recourse								
loans Allowance for Credit Losses:											
¥	13,473	¥	9,047	¥	32,744	¥	14,148	¥	15,384	¥	84,796
	4,086		(686)		1,823		(900)		1,941		6,264
	(5,025)		(327)		(4,312)		(2,989)		(2,168)		(14,821)
	833		0		628		372		42		1,875
	72		186		1,068		204		642		2,172
¥	13,439	¥	8,220	¥	31,951	¥	10,835	¥	15,841	¥	80,286
	2,845		7,717		21,510		8,843		0		40,915
	10,594		503		10,441		1,992		15,841		39,371
¥ 1.	300,233	¥ 1	34,240	¥	956,655	¥	43,272	¥ 1	,189,905	¥3	,624,305
	11,931		21,957		53,843		16,246		0		103,977
	¥	¥ 13,473 4,086 (5,025) 833 72 ¥ 13,439 2,845 10,594 ¥1,300,233	¥ 13,473 ¥ 4,086 (5,025) 833 72  ¥ 13,439 ¥  2,845  10,594  ¥1,300,233 ¥1	Corpe Consumer Non-recourse loans  \[ \begin{array}{c ccccccccccccccccccccccccccccccccccc	Loans Corpora  Consumer  Non-recourse loans   \$\frac{4}{13,473} \times 9,047 \times 4,086 \times (686) \times (5,025) \times (327) \times 833 \times 0 \tau 72 \times 186  \$\frac{4}{13,439} \times 8,220 \times 4  \times 2,845 \times 7,717  \times 10,594 \times 503  \$\frac{4}{13,300,233} \times 134,240 \times 4	Million         Loans       Corporate         Consumer       Non-recourse loans         ¥ 13,473       ¥ 9,047       ¥ 32,744         4,086       (686)       1,823         (5,025)       (327)       (4,312)         833       0       628         72       186       1,068         ¥ 13,439       ¥ 8,220       ¥ 31,951         2,845       7,717       21,510         10,594       503       10,441         ¥ 1,300,233       ¥ 134,240       ¥ 956,655	Millions of Loans         Corporate       Other loans         Non-recourse loans         ¥ 13,473 ¥ 9,047 ¥ 32,744 ¥ 4,086 (686) 1,823 (5,025) (327) (4,312)         833 0 628 72 186 1,068         ¥ 13,439 ¥ 8,220 ¥ 31,951 ¥         2,845 7,717 21,510         10,594 503 10,441         ¥ 1,300,233 ¥ 134,240 ¥ 956,655 ¥	Millions of yen         Loans       Corporate       Purchased loans *1         Non-recourse loans $\frac{1}{2}$ <td>Millions of yen         Loans       Corporate       Purchased loans *1         Non-recourse loans       ** 13,473 ¥ 9,047 ¥ 32,744 ¥ 14,148 ¥ 4,086 (686) 1,823 (900) (5,025) (327) (4,312) (2,989)         833 0 628 372 72 186 1,068 204         ¥ 13,439 ¥ 8,220 ¥ 31,951 ¥ 10,835 ¥         2,845 7,717 21,510 8,843         10,594 503 10,441 1,992         ¥ 1,300,233 ¥ 134,240 ¥ 956,655 ¥ 43,272 ¥ 1</td> <td>Millions of yen         Direct financing leases           Corporate Corporate Purchased loans *1         Purchased leases           Non-recourse loans           ¥ 13,473         ¥ 9,047         ¥ 32,744         ¥ 14,148         ¥ 15,384           4,086         (686)         1,823         (900)         1,941           (5,025)         (327)         (4,312)         (2,989)         (2,168)           833         0         628         372         42           72         186         1,068         204         642           ¥ 13,439         ¥ 8,220         ¥ 31,951         ¥ 10,835         ¥ 15,841           2,845         7,717         21,510         8,843         0           10,594         503         10,441         1,992         15,841           ¥ 1,300,233         ¥ 134,240         ¥ 956,655         ¥ 43,272         ¥ 1,189,905</td> <td>Millions of yen           Consumer         Corporate Purchased Ioans *1         Direct financing leases           Non-recourse loans         *13,473 ¥ 9,047 ¥ 32,744 ¥ 14,148 ¥ 15,384 ¥ 4,086 (686) 1,823 (900) 1,941 (5,025) (327) (4,312) (2,989) (2,168) 833 0 628 372 42 72 186 1,068 204 642           ** 13,439 ¥ 8,220 ¥ 31,951 ¥ 10,835 ¥ 15,841 ¥ 2,845 7,717 21,510 8,843 0           ** 10,594 503 10,441 1,992 15,841           ** 1,300,233 ¥ 134,240 ¥ 956,655 ¥ 43,272 ¥ 1,189,905 ¥ 3</td>	Millions of yen         Loans       Corporate       Purchased loans *1         Non-recourse loans       ** 13,473 ¥ 9,047 ¥ 32,744 ¥ 14,148 ¥ 4,086 (686) 1,823 (900) (5,025) (327) (4,312) (2,989)         833 0 628 372 72 186 1,068 204         ¥ 13,439 ¥ 8,220 ¥ 31,951 ¥ 10,835 ¥         2,845 7,717 21,510 8,843         10,594 503 10,441 1,992         ¥ 1,300,233 ¥ 134,240 ¥ 956,655 ¥ 43,272 ¥ 1	Millions of yen         Direct financing leases           Corporate Corporate Purchased loans *1         Purchased leases           Non-recourse loans           ¥ 13,473         ¥ 9,047         ¥ 32,744         ¥ 14,148         ¥ 15,384           4,086         (686)         1,823         (900)         1,941           (5,025)         (327)         (4,312)         (2,989)         (2,168)           833         0         628         372         42           72         186         1,068         204         642           ¥ 13,439         ¥ 8,220         ¥ 31,951         ¥ 10,835         ¥ 15,841           2,845         7,717         21,510         8,843         0           10,594         503         10,441         1,992         15,841           ¥ 1,300,233         ¥ 134,240         ¥ 956,655         ¥ 43,272         ¥ 1,189,905	Millions of yen           Consumer         Corporate Purchased Ioans *1         Direct financing leases           Non-recourse loans         *13,473 ¥ 9,047 ¥ 32,744 ¥ 14,148 ¥ 15,384 ¥ 4,086 (686) 1,823 (900) 1,941 (5,025) (327) (4,312) (2,989) (2,168) 833 0 628 372 42 72 186 1,068 204 642           ** 13,439 ¥ 8,220 ¥ 31,951 ¥ 10,835 ¥ 15,841 ¥ 2,845 7,717 21,510 8,843 0           ** 10,594 503 10,441 1,992 15,841           ** 1,300,233 ¥ 134,240 ¥ 956,655 ¥ 43,272 ¥ 1,189,905 ¥ 3

# Three months ended December 31, 2014 Millions of yen

27,026

1,189,905

3,520,328

902,812

						1111110	115 01	J CII					
				Loa	ns		Direct						
				Corp	ora	te	Pu	rchased	fi	nancing			
	Consumer					Other	lo	loans *1		leases		Total	
Non-recourse													
			]	loans									
Allowance for credit losses :													
Beginning balance	¥	13,298	¥	7,433	¥	29,467	¥	12,106	¥	15,489	¥	77,793	
Provision (Reversal)		1,321		272		2,409		(284)		569		4,287	
Charge-offs		(1,390)		(259)		(973)		(1,155)		(576)		(4,353)	
Recoveries		206		0		224		61		15		506	
Other *2		4		774		824		107		344		2,053	

112,283

1,288,302

Ending balance	$\mathbf{Y}$	13 439	¥	8 220	¥ 31,951	$\mathbf{Y}$	10.835	¥	15 841	$\mathbf{Y}$	80 286
Litating barance	T	13,737	T	0,220	T 31,731		10,055	T	15,071	T	00,200

# As of March 31, 2015 Millions of yen

								,				
				Loa	ins				]	Direct		
				Corp	orate		Purc	chased	fir	nancing		
	Consun	ıer			Othe	r	loa	ns *1	]	leases		Total
			Non-	recours	e							
			1	oans								
Allowance for credit losses :												
Ending balance	¥ 12,	585	¥	8,148	¥ 25,6	72	¥ 1	0,717	¥	15,204	¥	72,326
Individually evaluated for												
impairment	2,	506		7,751	15,5	41		8,481		0		34,379
Not Individually Evaluated for												
Impairment	9,	979		397	10,1	31		2,236		15,204		37,947
Financing receivables:												
Ending balance	¥ 1,330,	353	¥ 1	24,768	¥965,0	28	¥ 4	2,292	¥ 1	,216,454	¥3	,678,895
Individually evaluated for												
impairment	11,	993		22,032	51,7	93	1	5,216		0		101,034
Not individually evaluated for												
impairment	1,318,	360	1	02,736	913,2	35	2	27,076	1	,216,454	3	,577,861

# Nine months ended December 31, 2015 Millions of yen

				Loa: Corp		te	Pu	rchased		Direct nancing		
	Cons	umer			(	Other	lo	ans *1	]	leases		Total
		ľ		-recourse	•							
				loans								
Allowance for credit losses :												
Beginning balance		2,585	¥	8,148	¥	25,672	¥	10,717	¥	15,204	¥	72,326
Provision (Reversal)		5,417		(587)		910		(997)		1,197		5,940
Charge-offs	(	(4,918)		(512)		(4,368)		(1,190)		(2,290)		(13,278)
Recoveries		308		0		372		196		13		889
Other *3		178		(5,232)		(77)		(117)		(457)		(5,705)
Ending balance	¥ 1	3,570	¥	1,817	¥	22,509	¥	8,609	¥	13,667	¥	60,172
Individually evaluated for impairment		2,745		1,412		11,378		6,255		0		21,790
Not individually evaluated for												
impairment	1	0,825		405		11,131		2,354		13,667		38,382
Financing receivables :												
Ending balance	¥ 1,44	1,913	¥	83,383	¥	999,890	¥	29,845	¥ 1.	,207,133	¥3	,762,164
Individually evaluated for impairment	1	4,693		11,355		32,498		11,872		0		70,418
Not individually evaluated for impairment	1,42	27,220		72,028	Ģ	967,392		17,973	1.	,207,133	3	,691,746

# Three months ended December 31, 2015 Millions of yen

						IVIIIIO	115 0	ı yen				
				Loa	ns					Direct		
				Corp	ora	te	Pu	rchased	fi	nancing		
	Co	nsumer				Other	lo	ans *1		leases		Total
		I	Non	-recourse	e							
				loans								
Allowance for credit losses :												
Beginning Balance	¥	13,009	¥	7,652	¥	22,977	¥	9,429	¥	13,743	¥	66,810
Provision (Reversal)		2,137		(343)		1,020		(211)		389		2,992
Charge-offs		(1,137)		(265)		(1,628)		(570)		(495)		(4,095)
Recoveries		(550)		0		97		(47)		0		(500)
Other *3		111		(5,227)		43		8		30		(5,035)
Ending balance	¥	13,570	¥	1,817	¥	22,509	¥	8,609	¥	13,667	¥	60,172

Purchased loans represent loans with evidence of deterioration of credit quality since origination and for which it is probable at acquisition that collection of all contractually required payments from the debtors is unlikely in accordance with ASC 310-30 (Receivables Loans and Debt Securities Acquired with Deteriorated Credit Quality).

- \*2 Other mainly includes foreign currency translation adjustments and decrease in allowance related to newly consolidated subsidiaries.
- \*3 Other mainly includes foreign currency translation adjustments and decrease in allowance related to newly consolidated subsidiaries. Additionally, other in non-recourse loans includes a decrease of ¥5,221 million due to the sale of controlling class interests of a certain VIE, which was formerly consolidated, to a third party and resulting in deconsolidation of that VIE.
- \*4 Loans held for sale are not included in the table above.

63

In developing the allowance for credit losses, the Company and its subsidiaries consider, among other things, the following factors:

business characteristics and financial conditions of obligors;
current economic conditions and trends;
prior charge-off experience;

current delinquencies and delinquency trends; and

value of underlying collateral and guarantees.

The Company and its subsidiaries individually develop the allowance for credit losses for impaired loans. For non-impaired loans, including loans that are not individually evaluated for impairment, and direct financing leases, the Company and its subsidiaries evaluate prior charge-off experience as segmented by debtor s industry and the purpose of the loans and develop the allowance for credit losses based on such prior charge-off experience as well as current economic conditions.

In common with all portfolio segments, a deterioration of debtors—condition may increase the risk of delay in payments of principal and interest. For loans to consumer borrowers, the amount of the allowance for credit losses is changed by the variation of individual debtors—creditworthiness and value of underlying collateral and guarantees, and the prior charge-off experience. For loans to corporate other borrowers and direct financing leases, the amount of the allowance for credit losses is changed by current economic conditions and trends, the value of underlying collateral and guarantees, and the prior charge-off experience in addition to the debtors—creditworthiness.

The decline of the value of underlying collateral and guarantees may increase the risk of inability to collect from the loans and direct financing leases. Particularly for non-recourse loans for which cash flow from real estate is the source of repayment, their collection depends on the real estate collateral value, which may decline as a result of decrease in liquidity of the real estate market, rise in vacancy rate of rental properties, fall in rents and other factors. These risks may change the amount of the allowance for credit losses. For purchased loans, their collection may decrease due to a decline in the real estate collateral value and debtors—creditworthiness. Thus, these risks may change the amount of the allowance for credit losses.

In common with all portfolio segments, the Company and its subsidiaries charge off doubtful receivables when the likelihood of any future collection is believed to be minimal, mainly based upon an evaluation of the relevant debtors creditworthiness and the liquidation status of collateral.

64

The following table provides information about the impaired loans as of March 31, 2015 and December 31, 2015:

# March 31, 2015

		Wiai Cii 31, 2013		
Portfolio segment	Class	Loans Individually Evaluated for Impairment	r	en Related Allowance
With no related allowance		V 10 404	V 10.250	V 0
recorded *1 : Consumer borrowers		¥ 18,404 450	¥ 18,359 407	¥ 0 0
Consumer borrowers	Housing loans	450	407	0
	Card loans	0	0	0
	Other	0	0	0
Corporate borrowers		17,954	17,952	0
Non-recourse loans	Japan	4,975	4,975	0
	The Americas	0	0	0
Other	Real estate companies	5,167	5,167	0
	Entertainment companies	892	892	0
	Other	6,920	6,918	0
Purchased loans		0	0	0
With an allowance recorded *2:		82,630	79,418	34,379
Consumer borrowers		11,543	9,737	2,606
	Housing loans	4,907	3,118	1,689
	Card loans	3,741	3,731	566
	Other	2,895	2,888	351
Corporate borrowers	_	55,871	54,465	23,292
Non-recourse loans	Japan	310	310	64
	The Americas	16,747	16,747	7,687
Other	Real estate companies	15,940	15,708	5,099
	Entertainment companies	3,580	3,548	1,429
D 1 11	Other	19,294	18,152	9,013
Purchased loans		15,216	15,216	8,481
Total:		¥ 101,034	¥ 97,777	¥ 34,379
<b>Consumer borrowers</b>		11,993	10,144	2,606
	Housing loans	5,357	3,525	1,689
	Card loans	3,741	3,731	566
	Other	2,895	2,888	351
Corporate borrowers		73,825	72,417	23,292

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Non-recourse loans	Japan	5,285	5,285	64
	The Americas	16,747	16,747	7,687
Other	Real estate companies	21,107	20,875	5,099
	Entertainment companies	4,472	4,440	1,429
	Other	26,214	25,070	9,013
Purchased loans		15,216	15,216	8,481

# **December 31, 2015**

		December 31, 2015	)		
Portfolio segment	Class	Loans individua evaluated impairme	I lly for	ions of yer Unpaid orincipal balance	Related allowance
With no related allowance		V 10.0	24 5	7 10 176	W O
recorded *1 :		¥ 10,2		¥ 10,176	¥ 0
Consumer borrowers	Housing loops	1,0		963	0
	Housing loans	1,0		963	0
	Card loans		0	0	0
Company to harmorrous	Other	0.2	0	0 212	0
Corporate borrowers	Ionon	9,2		9,213	0
Non-recourse loans	Japan	4,7		4,776	0
Other	The Americas		0	0	0
Other	Real estate companies	2	0	0	0
	Entertainment companies		16	316	0
Developed Leave	Other	4,1		4,121	0
Purchased loans		(0.1	0	0	0
With an allowance recorded *2:		60,1		58,621	21,790
Consumer borrowers	III	13,6		12,880	2,745
	Housing loans	4,2		3,494	1,501
	Card loans	4,0		4,061	623
	Other	5,3		5,325	621
Corporate borrowers	•	34,6		33,869	12,790
Non-recourse loans	Japan		97	297	73
0.1	The Americas	6,2		6,282	1,339
Other	Real estate companies	8,4		8,354	2,163
	Entertainment companies	2,6		2,680	1,074
	Other	16,8		16,256	8,141
Purchased loans		11,8	72	11,872	6,255
Total:		¥ 70,4	18 ≩	€ 68,797	¥ 21,790
Consumer borrowers		14,6	93	13,843	2,745
	Housing loans	5,2	87	4,457	1,501
	Card loans	4,0	72	4,061	623
	Other	5,3	34	5,325	621
Corporate borrowers		43,8	53	43,082	12,790
Non-recourse loans	Japan	5,0	73	5,073	73
	The Americas	6,2	82	6,282	1,339

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Other	Real estate companies	8,478	8,354	2,163
	Entertainment companies	3,005	2,996	1,074
	Other	21,015	20,377	8,141
Purchased loans		11,872	11,872	6,255

<sup>\*1</sup> With no related allowance recorded represents impaired loans with no allowance for credit losses as all amounts are considered to be collectible.

<sup>\*2</sup> With an allowance recorded represents impaired loans with the allowance for credit losses as all or a part of the amounts are not considered to be collectible.

The Company and its subsidiaries recognize installment loans other than purchased loans and loans to consumer borrowers as impaired loans when principal or interest is past-due 90 days or more, or it is probable that the Company and its subsidiaries will be unable to collect all amounts due according to the contractual terms of the loan agreements due to various debtor conditions, including insolvency filings, suspension of bank transactions, dishonored bills and deterioration of businesses. For non-recourse loans, in addition to these conditions, the Company and its subsidiaries perform an impairment review using financial covenants, acceleration clauses, loan-to-value ratios, and other relevant available information.

For purchased loans, the Company and its subsidiaries recognize them as impaired loans when it is probable that the Company and its subsidiaries will be unable to collect book values of the remaining investment due to factors such as a decline in the real estate collateral value and debtors—creditworthiness since the acquisition of these loans.

The Company and its subsidiaries consider that loans to consumer borrowers, including housing loans, card loans and other, are impaired when terms of these loans are modified as troubled debt restructurings.

Interest payments received on impaired loans other than purchased loans are recorded as interest income unless the collection of the remaining investment is doubtful at which time payments received are recorded as reductions of principal. For purchased loans, although the acquired assets may remain loans in legal form, collections on these loans often do not reflect the normal historical experience of collecting delinquent accounts, and the need to tailor individual collateral-realization strategies often makes it difficult to reliably estimate the amount, timing, or nature of collections. Accordingly, the Company and its subsidiaries use the cost recovery method of income recognition for such purchased loans regardless of whether impairment is recognized or not.

In common with all classes, impaired loans are individually evaluated for a valuation allowance based on the present value of expected future cash flows, the loan's observable market price or the fair value of the collateral securing the loans if the loans are collateral-dependent. For non-recourse loans, in principle, the estimated collectible amount is determined based on the fair value of the collateral securing the loans as they are collateral-dependent. Further for certain non-recourse loans, the estimated collectible amount is determined based on the present value of expected future cash flows. The fair value of the real estate collateral securing the loans is determined using appraisals prepared by independent third-party appraisers or our own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate. We generally obtain a new appraisal once a fiscal year. In addition, we periodically monitor circumstances of the real estate collateral and then obtain a new appraisal in situations involving a significant change in economic and/or physical conditions which may materially affect its fair value. For impaired purchased loans, the Company and its subsidiaries develop the allowance for credit losses based on the difference between the book value and the estimated collectible amount of such loans.

The following table provides information about the average recorded investments in impaired loans and interest income on impaired loans for the nine and three months ended December 31, 2014 and 2015:

NT:	months	له م ال مد	Dagge	. l	21	2014
nine	monus	enaea	Decen	mer	IJ.	<i>2</i> 014

Portfolio segment

Class

Average Recordednterest Income on Interest on Investments Impaired Loans in Loans

Collected in Cash

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		Impaired				
		Loans*				
Consumer borrowers		¥ 11,780	¥	218	¥	160
	Housing loans	6,518		138		93
	Card loans	3,275		45		37
	Other	1,987		35		30
Corporate borrowers		85,278		1,647		1,304
Non-recourse loans	Japan	6,148		0		0
	The Americas	15,385		384		384
Other	Real estate companies	22,235		353		292
	Entertainment companies	6,321		169		116
	Other	35,189		741		512
Purchased loans		19,616		0		0
Total		¥ 116 674	¥	1 865	¥	1 464

# Nine months ended December 31, 2015

	Millions of yen Average Recordednterest Income on									
		Investments		npaired						
Portfolio segment	Class	in		Loans		rest on				
		Impaired			-	ed Loans				
		Loans*			Collecte	ed in Cash				
Consumer borrowers		¥ 12,838	¥	248	¥	214				
	Housing loans	5,226		140		124				
	Card loans	3,898		55		45				
	Other	3,714		53		45				
Corporate borrowers		61,924		785		774				
Non-recourse loans	Japan	5,147		9		9				
	The Americas	13,442		242		242				
Other	Real estate companies	15,853		166		165				
	Entertainment companies	3,856		75		75				
	Other	23,626		293		283				
Purchased loans		13,685		0		0				
Total		¥ 88,447	¥	1,033	¥	988				

# Three months ended December 31, 2014

Portfolio segment	Class	Average Recorded Investments in Impaired Loans*	In Inco Im	ions of yen terest ome on paired oans	Im <sub>j</sub> L Colle	rest on paired oans ected in Cash
Consumer borrowers		¥ 11,834	¥	76	¥	55
	Housing loans	6,017		49		29
	Card loans	3,502		15		14
	Other	2,315		12		12
Corporate borrowers		74,539		404		360
Non-recourse loans	Japan	5,082		0		0
	The Americas	14,374		124		124
Other	Real estate companies	18,007		78		78
	Entertainment companies	5,093		34		34
	Other	31,983		168		124
Purchased loans		17,285		0		0
Total		¥ 103,658	¥	480	¥	415

Three months ended December 31, 2015

Millions of yen

Portfolio segment Class

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		Average Recorded Investments in Impaired Loans *	Inc Im	terest ome on paired oans	Im L Coll	erest on paired loans ected in Cash
Consumer borrowers		¥ 13,870	¥	118	¥	110
	Housing loans	5,269		83		77
	Card loans	4,046		17		16
	Other	4,555		18		17
<b>Corporate borrowers</b>		52,251		241		238
Non-recourse loans	Japan	5,075		4		4
	The Americas	10,417		48		48
Other	Real estate companies	11,524		53		52
	Entertainment companies	3,355		17		17
	Other	21,880		119		117
Purchased loans		12,125		0		0
Total		¥ 78.246	¥	359	¥	348

<sup>\*</sup> Average balances are calculated on the basis of fiscal beginning and quarter-end balances.

The following table provides information about the credit quality indicators as of March 31, 2015 and December 31, 2015:

## March 31, 2015

Millions of yen
Non-performing
Loans 90+ days
individually past-due

			evaluated fo	r loans not		
Portfolio segment	Class	Performing	-	individually	Subtotal	Total
				evaluated for		
C				impairment		
Consumer						
borrowers		¥ 1,311,725	¥ 11,993	¥ 6,635	¥ 18,628	¥ 1,330,353
	Housing loans	1,050,531	5,357	3,898	9,255	1,059,786
	Card loans	238,660	3,741	824	4,565	243,225
	Other	22,534	2,895	1,913	4,808	27,342
Corporate						
borrowers		1,015,971	73,825	0	73,825	1,089,796
Non-recourse loans	Japan	36,250	5,285	0	5,285	41,535
	The Americas	66,486	16,747	0	16,747	83,233
Other	Real estate companies	235,493	21,107	0	21,107	256,600
	Entertainment companies	101,701	4,472	0	4,472	106,173
	Other	576,041	26,214	0	26,214	602,255
Purchased loans		27,076	15,216	0	15,216	42,292
Direct financing						
leases		1,201,081	0	15,373	15,373	1,216,454
	Japan	819,592	0	10,293	10,293	829,885
	Overseas	381,489	0	5,080	5,080	386,569
Total		¥3,555,853	¥ 101,034	¥ 22,008	¥ 123,042	¥ 3,678,895

# **December 31, 2015**

Millions of yen
Non-performing
90+ days
Loans past-due
individually loans not

		evaluated forindividually				
Portfolio segment	Class	Performing	impairment	evaluated	Subtotal	Total
				for		
				impairment		
Consumer						
borrowers		¥ 1,419,593	¥ 14,693	¥ 7,627	¥ 22,320	¥ 1,441,913
	Housing loans	1,114,638	5,287	2,424	7,711	1,122,349

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	Card loans	251,243	4,072	735	4,807	256,050
	Other	53,712	5,334	4,468	9,802	63,514
Corporate						
borrowers		1,039,420	43,853	0	43,853	1,083,273
Non-recourse loans	Japan	15,257	5,073	0	5,073	20,330
	The Americas	56,771	6,282	0	6,282	63,053
Other	Real estate companies	251,115	8,478	0	8,478	259,593
	Entertainment companies	102,062	3,005	0	3,005	105,067
	Other	614,215	21,015	0	21,015	635,230
Purchased loans		17,973	11,872	0	11,872	29,845
Direct financing						
leases		1,194,130	0	13,003	13,003	1,207,133
	Japan	835,028	0	7,990	7,990	843,018
	Overseas	359,102	0	5,013	5,013	364,115
Total		¥3,671,116	¥ 70,418	¥ 20,630	¥ 91,048	¥ 3,762,164

Note: Loansheld for sale are not included in the table above.

In common with all classes, the Company and its subsidiaries monitor the credit quality indicators as performing and non-performing assets. The category of non-performing assets includes financing receivables for debtors who have filed for insolvency proceedings, whose bank transactions are suspended, whose bills are dishonored, whose businesses have deteriorated, whose repayment is past-due 90 days or more, financing receivables modified as troubled debt restructurings, and performing assets include all other financing receivables. Regarding purchased loans, they are classified as non-performing assets when considered impaired, while all the other loans are included in the category of performing assets.

Out of non-performing assets, the Company and its subsidiaries consider smaller balance homogeneous loans, including housing loans, card loans and other, which are not restructured and direct financing leases, as 90 days or more past-due financing receivables not individually evaluated for impairment, and consider the others as loans individually evaluated for impairment. After the Company and its subsidiaries have set aside provision for those non-performing assets, the Company and its subsidiaries continue to monitor at least on a quarterly basis the quality of any underlying collateral, the status of management of the debtors and other important factors in order to report to management and develop additional provision as necessary.

The following table provides information about the non-accrual and past-due financing receivables as of March 31, 2015 and December 31, 2015:

Dag

March 31, 2015
Millions of yen
t-due financing receivables

		Past-due	financing r	eceivables			
		<b>30-89 days</b>		Total			
Portfolio segment	Class	past-due	90 days	past-due	Total	Non	-accrual
			or more		financing		
			past-due		receivables		
<b>Consumer borrowers</b>		¥ 3,229	¥ 9,825	¥ 13,054	¥ 1,330,353	¥	9,825
	Housing loans	1,672	6,503	8,175	1,059,786		6,503
	Card loans	704	1,202	1,906	243,225		1,202
	Other	853	2,120	2,973	27,342		2,120
<b>Corporate borrowers</b>		7,991	33,694	41,685	1,089,796		43,697
Non-recourse loans	Japan	0	4,975	4,975	41,535		4,975
	The Americas	6,639	9,846	16,485	83,233		14,716
Other	Real estate companies	37	8,366	8,403	256,600		8,730
	Entertainment companies	0	571	571	106,173		571
	Other	1,315	9,936	11,251	602,255		14,705
Direct financing leases		6,142	15,373	21,515	1,216,454		15,373
	Japan	1,877	10,293	12,170	829,885		10,293
	Overseas	4,265	5,080	9,345	386,569		5,080
Total		¥ 17,362	¥ 58,892	¥ 76,254	¥ 3,636,603	¥	68,895

#### **December 31, 2015**

		Millions of yen					
		Past-due f	inancing r	eceivables			
		<b>30-89 days</b>		Total			
Portfolio segment	Class	past-due	90 days	past-due	Total	Nor	1-accrual
			or more		financing		
			past-due		receivables		
Consumer borrowers		¥ 5,165	¥ 11,299	¥ 16,464	¥ 1,441,913	¥	11,299
	Housing loans	1,888	4,650	6,538	1,122,349		4,650
	Card loans	1,112	1,179	2,291	256,050		1,179

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	Other	2,165	5,470	7,635	63,514	5,470
Corporate borrowers		3,804	18,229	22,033	1,083,273	26,079
Non-recourse loans	Japan	0	4,776	4,776	20,330	4,776
	The Americas	1,448	428	1,876	63,053	6,840
Other	Real estate companies	37	2,817	2,854	259,593	2,817
	Entertainment companies	42	142	184	105,067	142
	Other	2,277	10,066	12,343	635,230	11,504
Direct financing leases		6,734	13,003	19,737	1,207,133	13,003
	Japan	999	7,990	8,989	843,018	7,990
	Overseas	5,735	5,013	10,748	364,115	5,013
Total		¥ 15.703	¥ 42.531	¥ 58.234	¥ 3.732.319	¥ 50.381

Note: Loansheld for sale and purchased loans are not included in the table above.

In common with all classes, the Company and its subsidiaries consider financing receivables as past-due financing receivables when principal or interest is past-due 30 days or more. Loans whose terms have been modified are not classified as past-due financing receivables if the principals and interests are not past-due 30 days or more in accordance with the modified terms.

The Company and its subsidiaries suspend accruing revenues on past-due installment loans and direct financing leases when principal or interest is past-due 90 days or more, or earlier, if management determines that their collections are doubtful based on factors such as individual debtors—creditworthiness, historical loss experience, current delinquencies and delinquency trends. Cash repayments received on non-accrual loans are applied first against past due interest and then any surpluses are applied to principal in view of the conditions of the contract and obligors. The Company and its subsidiaries return to accrual status non-accrual loans and lease receivables when it becomes probable that the Company and its subsidiaries will be able to collect all amounts due according to the contractual terms of these loans and lease receivables, as evidenced by continual payments from the debtors. The period of such continual payments before returning to accrual status varies depending on factors that we consider are relevant in assessing the debtor s creditworthiness, such as the debtor—s business characteristics and financial conditions as well as relevant economic conditions and trends.

The following table provides information about troubled debt restructurings of financing receivables that occurred during the nine and three months ended December 31, 2014 and 2015:

## Nine months ended December 31, 2014

		Millions of yen		
		<b>Pre-modification</b>	Post-mod	dification
		Outstanding	Outsta	anding
Portfolio segment	Class	<b>Recorded Investmen</b>	Recorded 1	Investment
Consumer borrowers		¥3,990	¥	2,907
	Housing loan	as 357		179
	Card loans	1,920		1,489
	Other	1,713		1,239
Corporate borrowers		806		787
Non-recourse loans	The America	s 145		145
Other	Other	661		642
Total		¥ 4,796	¥	3,694

## Nine months ended December 31, 2015

		Millions of yen			
		Pre-modification	1 Post	-modification	
		Outstanding	O	utstanding	
Portfolio segment	Class	<b>Recorded Investm</b>	e <b>R</b> tecor	ded Investment	
Consumer borrowers		¥ 4,609	¥	3,418	
	Housing loan	ns 62		18	
	Card loans	1,819		1,387	
	Other	2,728		2,013	
Corporate borrowers		156		154	
Non-recourse loans	The America	as 147		147	
Other	Other	9		7	
Total		¥4,765	¥	3,572	

71

## Three months ended December 31, 2014

Millians of von

		Millions of yen		
		<b>Pre-modification</b>	Post-mo	dification
		Outstanding	Outst	tanding
Portfolio segment	Class	<b>Recorded Investment</b>	Recorded	Investment
Consumer borrowers		¥ 1,352	¥	1,016
	Housing loan	ns 84		36
	Card loans	625		510
	Other	643		470
Corporate borrowers		276		273
Other	Other	276		273
Total		¥ 1,628	¥	1,289

## Three months ended December 31, 2015

		Millions of yen			
		<b>Pre-modification</b>	Post-mod	ification	
		Outstanding	Outsta	nding	
		Recorded	Reco	rded	
Portfolio segment	Class	Investment	Invest	ment	
Consumer borrowers		¥ 1,630	¥	1,265	
	Housing loans	7		7	
	Card loans	590		458	
	Other	1,033		800	
Total		¥ 1,630	¥	1,265	

A troubled debt restructuring is defined as a restructuring of a financing receivable in which the creditor grants a concession to the debtor for economic or other reasons related to the debtor s financial difficulties.

The Company and its subsidiaries offer various types of concessions to our debtors to protect as much of our investment as possible in troubled debt restructurings. For the debtors of non-recourse loans, the Company and its subsidiaries offer concessions including an extension of the maturity date at an interest rate lower than the current market rate for a debt with similar risk characteristics. For the debtors of all financing receivables other than non-recourse loans, the Company and its subsidiaries offer concessions such as a reduction of the loan principal, a temporary reduction in the interest payments, or an extension of the maturity date at an interest rate lower than the current market rate for a debt with similar risk characteristics. In addition, the Company and its subsidiaries may acquire collateral assets from the debtors in troubled debt restructurings to satisfy fully or partially the loan principal or past due interest.

In common with all portfolio segments, financing receivables modified as troubled debt restructurings are recognized as impaired and are individually evaluated for a valuation allowance. In most cases, these financing receivables have already been considered impaired and individually evaluated for allowance for credit losses prior to the restructurings. However, as a result of the restructuring, the Company and its subsidiaries may recognize additional provision for the restructured receivables.

The following table provides information about financing receivables modified as troubled debt restructurings within the previous 12 months from December 31, 2014 and for which there was a payment default during the nine and three months ended December 31, 2014:

## Nine months ended December 31, 2014

		Millior	is of yen
Portfolio segment	Class	Recorded	Investment
Consumer borrowers		¥	113
	Housing loans		8
	Card loans		75
	Other		30
Corporate borrowers			497
Other	Other		497
Total		¥	610

## Three months ended December 31, 2014

		Millions of yen Recorded Investment	
Portfolio segment	Class		
Consumer borrowers		¥	50
	Card loans		32
	Other		18
Corporate borrowers			134
Other	Other		134
Total		¥	184

The following table provides information about financing receivables modified as troubled debt restructurings within the previous 12 months from December 31, 2015 and for which there was a payment default during the nine and three months ended December 31, 2015:

## Nine months ended December 31, 2015

		Millions of yen Recorded Investment	
Portfolio segment	Class		
Consumer borrowers		¥	90
	Card loans		59
	Other		31
Total		¥	90

## Three months ended December 31, 2015

		Millions of yen
Portfolio segment	Class	<b>Recorded Investment</b>

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Consumer borrowers		¥	46
	Card loans		26
	Other		20
Total		¥	46

The Company and its subsidiaries consider financing receivables whose terms have been modified in a restructuring as defaulted receivables when principal or interest is past-due 90 days or more in accordance with the modified terms.

In common with all portfolio segments, the Company and its subsidiaries suspend accruing revenues and may recognize additional provision as necessary for the defaulted financing receivables.

In January 2014, Accounting Standards Update 2014-04 (Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure ASC 310-40 (Receivables Troubled Debt Restructurings by Creditors)) was issued. This Update clarifies when a creditor is considered to have received physical possession resulting from an in substance repossession or foreclosure or residential real estate property collateralizing a consumer mortgage loan. Additionally, this Update requires an entity to disclose the amount of foreclosed residential real estate property and the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure. The Company and its subsidiaries adopted this Update on April 1, 2015.

As of December 31, 2015, there was no amount of foreclosed residential real estate property based on this Update. The carrying amounts of installment loans in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure is ¥661 million as of December 31, 2015.

#### 6. Investment in Securities

Investment in securities as of March 31, 2015 and December 31, 2015 consists of the following:

	Milli	Millions of yen				
	March 31, 2015	March 31, 2015 Dece				
Trading securities*	¥1,190,131	¥	803,155			
Available-for-sale securities	1,356,840		1,367,020			
Held-to-maturity securities	115,599		115,297			
Other securities	183,687		158,002			
Total	¥ 2,846,257	¥	2,443,474			

Other securities consist mainly of non-marketable equity securities, preferred capital shares carried at cost and investment funds carried at an amount that reflects equity income and loss based on the investor's share. The aggregate carrying amount of other securities accounted for under the cost method totaled \(\frac{4}{3}\),718 million and \(\frac{4}{2}\)6,273 million as of March 31, 2015 and December 31, 2015, respectively. Investments with an aggregate cost of \(\frac{4}{4}\)2,838 million and \(\frac{4}{2}\)6,102 million, respectively, were not evaluated for impairment because the Company and its subsidiaries did not identify any events or changes in circumstances that might have had a significant adverse effect on the fair value of those investments and it was not practicable to estimate the fair value of the investments.

A certain subsidiary elected the fair value option under ASC 825 (Financial Instruments) for certain investments in equity securities included in available-for-sale securities, which as of March 31, 2015 and December 31, 2015, were fair valued at ¥8,168 million and ¥13,212 million, respectively.

<sup>\*</sup> The amount of assets under management of variable annuity and variable life insurance contracts included in trading securities were \(\frac{\pmathbf{1}}{1,165,347}\) million and \(\frac{\pmathbf{7}}{791,899}\) million as of March 31, 2015 and December 31, 2015, respectively.

Certain subsidiaries elected the fair value option under ASC 825 (Financial Instruments) for certain investments in a trust and investment funds included in other securities whose net asset values do not represent the fair value of investments due to the illiquid nature of these investments. The subsidiaries manage these investments on a fair value basis and the election of the fair value option enables the subsidiaries to reflect more appropriate assumptions to measure the fair value of these investments. As of March 31, 2015 and December 31, 2015, the fair values of these investments were \mathbb{\fine}8,723 million and \mathbb{\fine}9,844 million, respectively.

74

The amortized cost basis amounts, gross unrealized holding gains, gross unrealized holding losses and fair values of available-for-sale securities and held-to-maturity securities in each major security type as of March 31, 2015 and December 31, 2015 are as follows:

## March 31, 2015

	Millions of yen					
		Gross	Gross			
	Amortized	unrealized	unrealized			
	cost	gains	losses	Fair value		
Available-for-sale:						
Japanese and foreign government bond securities	¥ 517,500	¥ 10,127	¥ (35)	¥ 527,592		
Japanese prefectural and foreign municipal bond securities	155,943	5,644	(110)	161,477		
Corporate debt securities	283,859	3,891	(137)	287,613		
Specified bonds issued by SPEs in Japan	7,257	54	(31)	7,280		
CMBS and RMBS in the Americas	67,049	3,073	(146)	69,976		
Other asset-backed securities and debt securities	147,308	1,286	(624)	147,970		
Equity securities	104,096	52,568	(1,732)	154,932		
	1,283,012	76,643	(2,815)	1,356,840		
Held-to-maturity:						
Japanese government bond securities and other	115,599	14,490	(112)	129,977		
	¥1,398,611	¥ 91,133	¥ (2,927)	¥ 1,486,817		

## **December 31, 2015**

	Amortized cost	Million Gross unrealized gains	s of yen Gross unrealized losses	Fair value
Available-for-sale:				
Japanese and foreign government bond securities	¥ 486,636	¥ 12,413	¥ (256)	¥ 498,793
Japanese prefectural and foreign municipal bond securities	171,873	3,709	(81)	175,501
Corporate debt securities	404,638	3,189	(656)	407,171
Specified bonds issued by SPEs in Japan	5,803	38	0	5,841
CMBS and RMBS in the Americas	87,583	1,610	(818)	88,375
Other asset-backed securities and debt securities	67,053	1,123	(5,048)	63,128
Equity securities	93,421	37,002	(2,212)	128,211
	1,317,007	59,084	(9,071)	1,367,020

Held-to-maturity:

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Japanese government bond securities and other	115,297	17,199		(138)	132,358
	¥ 1,432,304	¥ 76,283	¥	(9,209)	¥ 1,499,378

75

The following tables provide information about available-for-sale securities and held-to-maturity securities with gross unrealized losses and the length of time that individual securities have been in a continuous unrealized loss portion as of March 31, 2015 and December 31, 2015, respectively:

March 31, 2015

	Millions of yen											
	Le	ss than			12 months or more				Total			~
	,	Б.		Gross				Gross		г.		Gross
		Fair ⁄alue		realized losses	Fai	r value		ealized osses		Fair value		realized losses
Available-for-sale:	`	aruc		103363	1 ai	1 value		OSSCS		varue	,	OSSCS
Japanese and foreign government bond												
securities	¥	5,407	¥	(35)	¥	0	¥	0	¥	5,407	¥	(35)
Japanese prefectural and foreign												
municipal bond securities		44,782		(110)		0		0		44,782		(110)
Corporate debt securities		81,108		(58)		6,363		(79)		87,471		(137)
Specified bonds issued by SPEs in Japan		0		0		1,269		(31)		1,269		(31)
CMBS and RMBS in the Americas		9,754		(31)		506		(115)		10,260		(146)
Other asset-backed securities and debt												
securities		10,950		(304)		8,127		(320)		19,077		(624)
Equity securities		6,640		(1,723)		585		(9)		7,225		(1,732)
	1	58,641		(2,261)	1	16,850		(554)	1	75,491		(2,815)
Held-to-maturity:												
Japanese government bond securities												
and other		4,889		(112)		0		0		4,889		(112)
	¥ 1	63,530	¥	(2,373)	¥ 1	16,850	¥	(554)	¥ 1	80,380	¥	(2,927)

## **December 31, 2015**

					Million	is of y	yen			
	Less than	12 mon	ths	12	month	s or	more	Te	otal	
	Fair	Gro unreal					ross ealized	Fair		Fross ealized
	value	losse	es	Fair	value	lo	sses	value	le	osses
Available-for-sale:										
Japanese and foreign government bond										
securities	¥ 21,253	¥ (	256)	¥	0	¥	0	¥ 21,253	¥	(256)
Japanese prefectural and foreign										
municipal bond securities	27,892		(48)		867		(33)	28,759		(81)

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Corporate debt securities	154,078	(656)	0	0	154,078	(656)
CMBS and RMBS in the Americas	47,756	(661)	4,042	(157)	51,798	(818)
Other asset-backed securities and debt						
securities	12,966	(1,537)	20,109	(3,511)	33,075	(5,048)
Equity securities	26,171	(1,706)	2,543	(506)	28,714	(2,212)
	290,116	(4,864)	27,561	(4,207)	317,677	(9,071)
Held-to-maturity:						
Japanese government bond securities						
and other	4,919	(138)	0	0	4,919	(138)
	¥ 295,035	¥ (5,002)	¥27,561	¥ (4,207)	¥ 322,596	¥ (9,209)

The number of investment securities that were in an unrealized loss position as of March 31, 2015 and December 31, 2015 were 197 and 321 respectively. The gross unrealized losses on these securities are attributable to a number of factors including changes in interest rates, credit spreads and market trends.

For debt securities, in the case of the fair value being below the amortized cost, the Company and its subsidiaries consider whether those securities are other-than-temporarily impaired using all available information about their collectability. The Company and its subsidiaries do not consider a debt security to be other-than-temporarily impaired if (1) the Company and its subsidiaries do not intend to sell the debt security, (2) it is not more likely than not that the Company and its subsidiaries will be required to sell the debt security before recovery of its amortized cost basis and (3) the present value of estimated cash flows will fully cover the amortized cost of the security. On the other hand, the Company and its subsidiaries consider a debt security to be other-than-temporarily impaired if any of the above mentioned three conditions are not met.

Debt securities with unrealized loss position mainly include corporate debt securities in Japan and overseas countries, CMBS and RMBS in the Americas, and other asset-backed securities.

The unrealized loss associated with corporate debt securities is primarily due to changes in the market interest rate and risk premium. Considering all available information to assess the collectability of those investments (such as the financial condition of and business prospects for the issuers), the Company and its subsidiaries believe that the Company and its subsidiaries are able to recover the entire amortized cost basis of those investments. Because the Company and its subsidiaries do not intend to sell the investments and it is not more likely than not that the Company and its subsidiaries will be required to sell the investments before recovery of their amortized cost basis, the Company and its subsidiaries do not consider these investments to be other-than-temporarily impaired as of December 31, 2015.

The unrealized loss associated with CMBS and RMBS in the Americas and other asset-backed securities is primarily caused by changes in credit spreads and interest rates. In order to determine whether a credit loss exists, the Company and its subsidiaries estimate the present value of anticipated cash flows, discounted at the current yield to accrete the security. The cash flows are estimated based on a number of assumptions such as default rate and prepayment speed, as well as seniority of the security. Then, a credit loss is assessed by comparing the present value of the expected cash flows to the security—s amortized cost basis. Based on that assessment, the Company and its subsidiaries expect to recover the entire amortized cost basis and no credit impairment was identified. Because the Company and its subsidiaries do not intend to sell the investments and it is not more likely than not that the Company and its subsidiaries will be required to sell the investments before recovery of their amortized cost basis, the Company and its subsidiaries do not consider these investments to be other-than-temporarily impaired as of December 31, 2015.

For equity securities with unrealized losses, the Company and its subsidiaries consider various factors to determine whether the decline is other-than-temporary, including the length of time and the extent to which the fair value has been less than the carrying value and the issuer s specific economic conditions as well as the ability and intent to hold these securities for a period of time sufficient to recover the securities carrying amounts. Based on our ongoing monitoring process, the Company and its subsidiaries do not consider these investments to be other-than-temporarily impaired as of December 31, 2015.

The total other-than-temporary impairment with an offset for the amount of the total other-than-temporary impairment recognized in other comprehensive income (loss) for the nine months ended December 31, 2014 and 2015 are as follows:

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	Millions of yen					
	Nine months ended Ni			months ended		
	Decem	ber 31, 2014	Decei	mber 31, 2015		
Total other-than-temporary impairment losses	¥	6,384	¥	3,954		
Portion of loss recognized in other comprehensive income (before						
taxes)		(68)		(2)		
Net impairment losses recognized in earnings	¥	6,316	¥	3,952		

The total other-than-temporary impairment with an offset for the amount of the total other-than-temporary impairment recognized in other comprehensive income (loss) for the three months ended December 31, 2014 and 2015 are as follows:

	Millions of yen						
	Three months ended Th			Three months ended			
	Decemb	oer 31, 2014	Decei	nber 31, 2015			
Total other-than-temporary impairment losses	¥	4,562	¥	470			
Portion of loss recognized in other comprehensive income (before							
taxes)		0		0			
Net impairment losses recognized in earnings	¥	4,562	¥	470			

Total other-than-temporary impairment losses for the nine and three months ended December 31, 2014 related to equity securities, debt securities and other securities. Total other-than-temporary impairment losses for the nine and three months ended December 31, 2015 related to equity securities, debt securities and other securities.

Other-than-temporary impairment losses related to debt securities recognized during the nine months ended December 31, 2014 and 2015 were mainly due to credit losses arising from the decline in the value of the underlying assets. Because the Company and its subsidiaries do not intend to sell the investments and it is not more likely than not that the Company and its subsidiaries will be required to sell the investments before recovery of their amortized cost basis, the credit loss component is recognized in earnings, and the non-credit loss component is recognized in other comprehensive income (loss), net of applicable income taxes. The credit loss assessment is made by comparing the securities amortized cost basis with the portion of the estimated fair value of the underlying assets available to repay the specified bonds, or with the present value of the expected cash flows from the mortgage-backed securities, that were estimated based on a number of assumptions such as seniority of the security.

Roll-forwards of the amount related to credit losses on other-than-temporarily impaired debt securities recognized in earnings according to ASC 320-10-35-34 (Investments Debt and Equity Securities Recognition of Other-Than-Temporary Impairments) for the nine months ended December 31, 2014 and 2015 are as follows:

	Millions of yen				
	Nine months ended	_ ,			
	December 31, 2014	<b>December 31, 2015</b>			
Beginning	¥ 1,99	1 ¥ 2,633			
Addition during the period:					
Credit loss for which an other-than-temporary impairment was not					
previously recognized	45	6 0			
Credit loss for which an other-than-temporary impairment was					
previously recognized	23-	4 49			
Reduction during the period:					
For securities sold		(604)			
Due to change in intent to sell or requirement to sell	(2)	2) (661)			

78

Roll-forwards of the amount related to credit losses on other-than-temporarily impaired debt securities recognized in earnings according to ASC 320-10-35-34 ( Investments Debt and Equity Securities Recognition of Other-Than-Temporary Impairments ) for the three months ended December 31, 2014 and 2015 are as follows:

	Millions of yen					
	Three 1	nonths ended	Three n	nonths ended		
	Decem	ber 31, 2014	Decem	ber 31, 2015		
Beginning	¥	2,444	¥	2,421		
Addition during the period:						
Credit loss for which an other-than-temporary impairment was						
previously recognized		234		0		
Reduction during the period:						
For securities sold		0		(343)		
Due to change in intent to sell or requirement to sell		(22)		(661)		
Ending	¥	2,656	¥	1,417		

The Company and its subsidiaries recorded other-than-temporary impairments related to the non-credit losses arising from foregoing debt securities for CMBS and RMBS in the Americas. These impairments included the amount of unrealized gains or losses for the changes in fair value of the debt securities after recognition of other-than-temporary impairments in earnings. As of March 31, 2015, an unrealized gain of ¥234 million and an unrealized loss of ¥58 million, before taxes, were included and an unrealized gain of ¥149 million and an unrealized loss of ¥37 million, net of taxes, were included in unrealized gains or losses of accumulated other comprehensive income. As of December 31, 2015, an unrealized gain of ¥69 million and an unrealized loss of ¥21 million, before taxes, were included and an unrealized gain of ¥44 million and an unrealized loss of ¥14 million, net of taxes, were included in unrealized gains or losses of accumulated other comprehensive income.

#### 7. Securitization Transactions

The Company and its subsidiaries have securitized various financial assets such as lease receivables and installment loans (commercial mortgage loans, housing loans and other).

In the securitization process, these financial assets are transferred to SPEs, such as trusts and special-purpose companies that issue beneficial interests of the securitization trusts and securities backed by the financial assets to investors. The cash flows collected from these assets transferred to the SPEs are then used to repay these asset-backed beneficial interests and securities. As the transferred assets are isolated from the Company and its subsidiaries, the investors and the SPEs have no recourse to other assets of the Company and its subsidiaries in cases where the debtors or the issuers of the transferred financial assets fail to perform under the original terms of those financial assets.

The Company and its subsidiaries often retain interests in the SPEs in the form of the beneficial interest of the securitization trusts. Those interests that continue to be held include interests in the transferred assets and are often subordinate to other tranche(s) of the securitization. Those beneficial interests that continue to be held by the Company and its subsidiaries are subject to credit risk, interest rate risk and prepayment risk on the securitized financial assets. With regards to these subordinated interests that the Company and its subsidiaries retain, they are subordinated to the senior investments and are exposed to different credit and prepayment risks, since they first absorb

the risk of the decline in the cash flows from the financial assets transferred to the SPEs for defaults and prepayment of the transferred assets. If there is any excess cash remaining in the SPEs after payment to investors in the securitization of the contractual rate of returns, most of such excess cash is distributed to the Company and its subsidiaries for payments of the subordinated interests.

In accordance with ASC 860 ( Transfers and Servicing ) and ASC 810 ( Consolidation ), trusts or SPEs used in securitization transactions have been consolidated if the Company and its subsidiaries are the primary beneficiary of the trusts or SPEs.

During the nine months ended December 31, 2014 and 2015, there was no securitization transaction accounted for as a sale.

79

Quantitative information about delinquencies, impaired loans and components of financial assets sold on securitization and other assets managed together as of March 31, 2015 and December 31, 2015, and quantitative information about net credit loss for the nine and three months ended December 31, 2014 and 2015 are as follows:

			Millions	s of yen					
	am	princi ount of eivable	f	Principal amount of receivables that are 90 days or more past-due and impaired loans					
	March 31, 2015	Decei	mber 31, 2015	March 31, 2015	December	31, 2015			
Direct financing leases	¥ 1,216,454	¥	1,207,133	¥ 15,373	¥	13,003			
Installment loans	2,478,054		2,567,316	107,669		78,045			
Assets recorded on the balance sheet	3,694,508		3,774,449	123,042		91,048			
Direct financing leases sold on securitization	894		739	0		0			
Total assets managed together or sold on securitization	¥3,695,402	¥	3,775,188	¥ 123,042	¥	91,048			

# Millions of yen Credit loss

	Nine months ended Nine months ended hree months ended hree months ended									
	December 31,		Dece	ember 31,	December 31,		December 31,			
		2014		2015		2014		2015		
Direct financing leases	¥	2,126	¥	2,277	¥	561	¥	495		
Installment loans		10,815		10,112		3,286		4,100		
Assets recorded on the balance sheet		12,941		12,389		3,847		4,595		
Direct financing leases sold on securitization		0		0		0		0		
Total assets managed together or sold on securitization	¥	12,941	¥	12,389	¥	3,847	¥	4,595		

A certain subsidiary originates and sells loans into the secondary market while retaining the obligation to service those loans. In addition, it undertakes obligations to service loans originated by others. The servicing assets related to those servicing activities are included in other assets and the balances of these servicing assets as of March 31, 2015 and December 31, 2015 were \mathbb{\pmat

decreased by ¥1,229 million and ¥941 million, respectively, mainly from amortization and increased by ¥1,771 million and ¥97 million, respectively, from the effects of changes in foreign exchange rates. The fair value of the servicing assets as of March 31, 2015 and December 31, 2015 were ¥27,676 million and ¥26,430 million, respectively.

80

#### 8. Variable Interest Entities

The Company and its subsidiaries use special purpose companies, partnerships and trusts (hereinafter referred to as SPEs) in the ordinary course of business.

These SPEs are not always controlled by voting rights, and there are cases where voting rights do not exist for those SPEs. ASC 810 ( Consolidation ) addresses consolidation by business enterprises of SPEs within the scope of ASC 810. Generally these SPEs are entities where (a) the total equity investment at risk is not sufficient to permit the entity to finance its activities without additional subordinated financial support provided by any parties, including the equity holders or (b) as a group, the holders of the equity investment at risk do not have (1) the ability to make decisions about an entity s activities that most significantly impact the entity s economic performance through voting rights or similar rights, (2) the obligation to absorb the expected losses of the entity or (3) the right to receive the expected residual returns of the entity. Entities within the scope of ASC 810 are called VIEs.

According to ASC 810, the Company and its subsidiaries are required to perform a qualitative analysis to identify the primary beneficiary of VIEs. An enterprise that has both of the following characteristics is considered to be the primary beneficiary and therefore shall consolidate a VIE:

The power to direct the activities of a VIE that most significantly impact the entity s economic performance

The obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE

All facts and circumstances are taken into consideration when determining whether the Company and its subsidiaries have variable interests that would deem it the primary beneficiary and therefore require consolidation of the VIE. The Company and its subsidiaries make ongoing reassessment of whether they are the primary beneficiaries of a VIE.

The following are the items that the Company and its subsidiaries are considering in a qualitative assessment:

Which activities most significantly impact the economic performance of the VIE and who has the power to direct such activities

Characteristics of the Company and its subsidiaries variable interest or interests and other involvements (including involvement of related parties and de facto agents)

Involvement of other variable interest holders

The entity s purpose and design, including the risks that the entity was designed to create and pass through to its variable interest holders

The Company and its subsidiaries generally consider the following types of involvement to be significant when determining the primary beneficiary:

Designing the structuring of a transaction

Providing an equity investment and debt financing

Being the investment manager, asset manager or servicer and receiving variable fees

Providing liquidity and other financial support

The Company and its subsidiaries do not have the power to direct activities of the VIEs that most significantly impact the VIEs economic performance if that power is shared among multiple unrelated parties, and accordingly do not consolidate such VIEs.

81

Information about VIEs (consolidated and non-consolidated) for the Company and its subsidiaries are as follows:

# 1. Consolidated VIEs March 31, 2015

		Millions of yen Total Total						
Types of VIEs		assets *1	li	abilities *1	are	sets which pledged as llateral *2	Com	nmitments *3
(a) VIEs for liquidating customer assets	¥	0	¥	0	¥	0	¥	0
(b) VIEs for acquisition of real estate and real estate development projects for								
customers		1,036		123		0		0
(c) VIEs for acquisition of real estate for the Company and its subsidiaries real								
estate-related business		223,069		65,017		135,723		7,000
(d) VIEs for corporate rehabilitation support								
business		4,366		34		0		0
(e) VIEs for investment in securities		21,027		8,064		12,928		23,974
(f) VIEs for securitizing financial assets such as direct financing lease receivable and								
loan receivable		393,502		250,402		325,236		0
(g) VIEs for securitization of commercial								
mortgage loans originated by third parties		36,452		43,280		36,452		0
(h) VIEs for power generation projects		84,242		31,236		30,227		173,560
(i) Other VIEs		202,708		99,545		187,065		0
Total	¥	966,402	¥	497,701	¥	727,631	¥	204,534

# **December 31, 2015**

	Millions of yen							
Types of VIEs	ŧ	Total assets *1	lial	Total bilities *1	are p	ets which bledged as ateral *2	Comr	nitments *3
(a) VIEs for liquidating customer assets	¥	0	¥	0	¥	0	¥	0
(b) VIEs for acquisition of real estate and real estate development projects for								
customers		986		0		0		0
(c) VIEs for acquisition of real estate for the		177,815		57,290		114,855		7,000

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Company and its subsidiaries real								
estate-related business								
(d) VIEs for corporate rehabilitation support								
business		2,692		16		0		0
(e) VIEs for investment in securities		19,707		8,384		12,467		0
(f) VIEs for securitizing financial assets								
such as direct financing lease receivable and								
loan receivable		459,878		284,586		379,367		0
(g) VIEs for securitization of commercial								
mortgage loans originated by third parties		21,572		22,640		21,572		0
(h) VIEs for power generation projects		136,966		53,258		46,524		139,281
(i) Other VIEs		242,456		113,969		227,320		0
Total	¥	1,062,072	¥	540,143	¥	802,105	¥	146,281

<sup>\*1</sup> The assets of most VIEs are used only to repay the liabilities of the VIEs, and the creditors of the liabilities of most VIEs have no recourse to other assets of the Company and its subsidiaries.

<sup>\*2</sup> The assets are pledged as collateral by VIE for financing of the VIE.

<sup>\*3</sup> This item represents remaining balance of commitments that could require the Company and its subsidiaries to provide investments or loans to the VIE.

# 2. Non-consolidated VIEs

March 31, 2015

Millions of yen
Carrying amount of
the variable interests in
the VIEs held by
the Company and its subsidiaries
Specified

Types of VIEs	Т	otal assets	ne	bonds and on-recourse loans	Iı	nvestments		Maximum  kposure to  loss  *
(a) VIEs for liquidating customer assets	¥	32,421	¥	0	¥	2,091	¥	9,551
(b) VIEs for acquisition of real estate and real estate development projects for								
customers		325,429		14,084		26,283		50,017
(c) VIEs for acquisition of real estate for the Company and its subsidiaries real								
estate-related business		0		0		0		0
(d) VIEs for corporate rehabilitation								
support business		0		0		0		0
(e) VIEs for investment in securities		3,038,819		0		28,584		55,940
(f) VIEs for securitizing financial assets such as direct financing lease receivable								
and loan receivable		0		0		0		0
(g) VIEs for securitization of commercial								
mortgage loans originated by third parties		1,100,830		0		8,064		8,139
(h) VIEs for power generation projects		0		0		0		0
(i) Other VIEs		26,894		14		3,038		3,052
Total	¥	4,524,393	¥	14,098	¥	68,060	¥	126,699

**December 31, 2015** 

Millions of yen
Carrying amount of
the variable interests in
the VIEs held by
the Company and its subsidiaries
Types of VIEs
Total assets
Total assets
Specified bonds
Investments
And
exposure to
non-recourse
loss

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				loans				*
(a) VIEs for liquidating customer assets	¥	33,419	¥	0	¥	2,091	¥	9,551
(b) VIEs for acquisition of real estate and								
real estate development projects for								
customers		222,892		4,776		15,919		27,968
(c) VIEs for acquisition of real estate for								
the Company and its subsidiaries real								
estate-related business		0		0		0		0
(d) VIEs for corporate rehabilitation								
support business		0		0		0		0
(e) VIEs for investment in securities		3,090,997		0		29,303		52,095
(f) VIEs for securitizing financial assets								
such as direct financing lease receivable								
and loan receivable		0		0		0		0
(g) VIEs for securitization of commercial								
mortgage loans originated by third parties		342,052		0		7,136		7,193
(h) VIEs for power generation projects		0		0		0		0
(i) Other VIEs		83,448		0		5,606		5,606
Total	¥	3,772,808	¥	4,776	¥	60,055	¥	102,413

<sup>\*</sup> Maximum exposure to loss includes remaining balance of commitments that could require the Company and its subsidiaries to provide investments or loans to the VIE.

#### (a) VIEs for liquidating customer assets

The Company and its subsidiaries may use VIEs in structuring financing for customers to liquidate specific customer assets. The VIEs are typically used to provide a structure that is bankruptcy remote with respect to the customer and the use of VIE structure is requested by such customer. Such VIEs typically acquire assets to be liquidated from the customer, borrow non-recourse loans from financial institutions and have an equity investment made by the customer. By using cash flows from the liquidated assets, these VIEs repay the loan and pay dividends to equity investors if sufficient funds exist.

Variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, are mainly included in other assets in the Company s condensed consolidated balance sheets. The Company has a commitment agreement by which the Company may be required to make additional investment in certain such non-consolidated VIEs.

## (b) VIEs for acquisition of real estate and real estate development projects for customers

Customers and the Company and its subsidiaries are involved with VIEs formed to acquire real estate and/or develop real estate projects. In each case, a customer establishes and makes an equity investment in a VIE that is designed to be bankruptcy remote from the customer. The VIEs acquire real estate and/or develop real estate projects.

The Company and its subsidiaries provide non-recourse loans to such VIEs and hold specified bonds issued by them and/or make investments in them. The Company and its subsidiaries have consolidated certain VIEs because the Company or its subsidiary effectively controls the VIEs by acting as the asset manager of the VIEs.

In the Company s condensed consolidated balance sheets, assets of consolidated VIEs are mainly included in investment in affiliates.

With respect to the variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, specified bonds are included in investment in securities, non-recourse loans are included in installment loans, and investments are mainly included in investment in securities, investment in affiliates and other assets in the Company s condensed consolidated balance sheets. The Company and its subsidiaries have commitment agreements by which the Company and its subsidiaries may be required to provide additional investment in certain non-consolidated VIEs as long as the agreed-upon terms are met. Under these agreements, the Company and its subsidiaries are committed to invest in these VIEs with the other investors based on their respective ownership percentages. The Company and its subsidiaries concluded that the VIEs are not consolidated because the power to direct these VIEs is held by unrelated parties. In some cases, the Company and its subsidiaries concluded that the VIEs are not consolidated because the power to direct these VIEs is shared among multiple unrelated parties.

#### (c) VIEs for acquisition of real estate for the Company and its subsidiaries real estate-related business

The Company and its subsidiaries establish VIEs and acquire real estate to borrow non-recourse loans from financial institutions and simplify the administration activities necessary for the real estate. The Company and its subsidiaries consolidate such VIEs even though the Company and its subsidiaries may not have voting rights if substantially all of such VIEs subordinated interests are issued to the Company and its subsidiaries, and therefore the VIEs are controlled by and for the benefit of the Company and its subsidiaries.

The Company and its subsidiaries contributed additional funding to certain consolidated VIEs, since those VIEs had difficulty repaying debt and accounts payable. The amount of the additional funding for fiscal 2015 was ¥5,628 million. There was no additional funding or acquisition of subordinated interests during the nine months ended

December 31, 2015.

In the Company s condensed consolidated balance sheets, assets of the consolidated VIEs are mainly included in cash and cash equivalents, restricted cash, investment in operating leases, property under facility operations and other assets, and liabilities of those consolidated VIEs are mainly included in long-term debt. The Company has a commitment agreement by which the Company may be required to make additional investment in certain such consolidated VIEs.

#### (d) VIEs for corporate rehabilitation support business

Financial institutions, the Company and its subsidiary are involved with VIEs established for the corporate rehabilitation support business. VIEs receive the funds from investors including the financial institutions, the Company and the subsidiary, and purchase loan receivables due from borrowers which have financial problems, but are deemed to have the potential to recover in the future. The servicing operations for the VIEs are conducted by the subsidiary.

84

The Company and its subsidiary consolidated such VIEs since the Company and the subsidiary have the majority of the investment share of such VIEs, and have the power to direct the activities of the VIEs that most significantly impact the entities economic performance through the servicing operations.

In the Company s condensed consolidated balance sheets, assets of the consolidated VIEs are mainly included in installment loans, and liabilities of those consolidated VIEs are mainly included in other liabilities.

#### (e) VIEs for investment in securities

The Company and its subsidiaries have interests in VIEs that are investment funds and mainly invest in equity and debt securities. Such VIEs are managed by a certain subsidiary or fund management companies that are independent of the Company and its subsidiaries.

The Company consolidated certain such VIEs since the Company has the majority of the investment share of them, and has the power to direct the activities of those VIEs that most significantly impact the entities economic performance through involvement with the design of the VIEs or other means.

In the Company s condensed consolidated balance sheets, assets of the consolidated VIEs are mainly included in investment in securities and investment in affiliates, and liabilities of those consolidated VIEs are mainly included in long-term debt. A subsidiary has a commitment agreement by which the subsidiary may be required to make additional investment in certain such consolidated VIEs.

Variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, are included in investment in securities in the Company s condensed consolidated balance sheets. The Company and its subsidiaries have a commitment agreement by which the Company and its subsidiaries may be required to make additional investment in certain such non-consolidated VIEs.

#### (f) VIEs for securitizing financial assets such as direct financing lease receivable and loan receivable

The Company and its subsidiaries use VIEs to securitize financial assets such as direct financing leases receivables and loans receivables. In the securitization process, these financial assets are transferred to SPEs, and the SPEs issue beneficial interests or securities backed by the transferred financial assets to investors. After the securitization, the Company and its subsidiaries continue to hold a subordinated part of the securities and act as a servicer.

The Company and its subsidiaries consolidated such VIEs since the Company and its subsidiaries have the power to direct the activities that most significantly impact the entity s economic performance by designing the securitization scheme and conducting servicing activities, and have a responsibility to absorb losses of the VIEs that could potentially be significant to the entities by retaining the subordinated part of the securities.

In the Company s condensed consolidated balance sheets, assets of the consolidated VIEs are mainly included in restricted cash, investment in direct financing leases and installment loans, and liabilities of those consolidated VIEs are mainly included in long-term debt.

#### (g) VIEs for securitization of commercial mortgage loans originated by third parties

The Company and its subsidiaries invest in CMBS and RMBS originated by third parties. In some cases of such securitization, certain subsidiaries hold the subordinated portion and the subsidiaries act as a special-servicer of the securitization transaction. As the special servicer, the subsidiaries have rights to dispose of real estate collateral related

to the securitized commercial mortgage loans.

The subsidiaries consolidate certain of these VIEs when the subsidiaries have the power to direct the activities of the VIEs that most significantly impact the entities economic performance through its role as special-servicer, including the right to dispose of the collateral, and have a responsibility to absorb losses of the VIEs that could potentially be significant to the entities by holding the subordinated part of the securities.

In the Company s condensed consolidated balance sheets, assets of the consolidated VIEs are mainly included in installment loans, and liabilities of those consolidated VIEs are mainly included in long-term debt.

85

Variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, are included in investment in securities in the Company s condensed consolidated balance sheets. The Company has a commitment agreement by which the Company may be required to make additional investment in certain such non-consolidated VIEs.

#### (h) VIEs for power generation projects

The Company and its subsidiaries may use VIEs in power generation projects. VIEs receive the funds from the Company and its subsidiaries, install solar panels on acquired or leased lands, and sell the generated power to electric power companies. The Company and its subsidiaries have consolidated certain VIEs because the Company and its subsidiaries have the majority of the investment shares of such VIEs and effectively control the VIEs by acting as the asset manager of the VIEs.

In the Company s condensed consolidated balance sheets, assets of the consolidated VIEs are mainly included in property under facility operations and other assets, and liabilities of those consolidated VIEs are mainly included in long-term debt. The Company has commitment agreements by which the Company may be required to make additional investment or execute loans in certain such consolidated VIEs.

### (i) Other VIEs

The Company and its subsidiaries are involved with other types of VIEs for various purposes. Consolidated and non-consolidated VIEs of this category are mainly kumiai structures. In addition, certain subsidiaries have consolidated VIEs that are not included in the categories (a) through (h) above, because the subsidiaries hold the subordinated portion of the VIEs and the VIEs are effectively controlled by the subsidiaries.

In Japan, certain subsidiaries provide investment products to their customers that employ a contractual mechanism known as a kumiai, which in part result in the subsidiaries forming a type of SPE. As a means to finance the purchase of aircraft or other large-ticket items to be leased to third parties, the Company and its subsidiaries arrange and market kumiai products to investors, who invest a portion of the funds necessary into the kumiai structure. The remainder of the purchase funds is borrowed by the kumiai structure in the form of a non-recourse loan from one or more financial institutions. The kumiai investors (and any lenders to the kumiai structure) retain all of the economic risks and rewards in connection with purchasing and leasing activities of the kumiai structure, and all related gains or losses are recorded on the financial statements of the investors in the kumiai. The Company and its subsidiaries are responsible for the arrangement and marketing of these products and may act as servicer or administrator in kumiai transactions. The fee income for the arrangement and administration of these transactions is recognized in the Company s consolidated statements of income. In some cases, the Company and its subsidiaries make investments in the kumiai or its related SPE, and these VIEs are consolidated because the Company and its subsidiaries have a responsibility to absorb any significant potential loss through the investments and have the power to direct the activities that most significantly impact their economic performance. In other cases, the Company and its subsidiaries are not considered to be the primary beneficiary of the VIEs or kumiais because the Company and its subsidiaries did not make significant investments or guarantee or otherwise undertake any significant financial commitments or exposure with respect to the kumiai or its related SPE.

The Company may use VIEs to finance. The Company transfers its own held assets to SPEs, which borrow non-recourse loan from financial institutions and effectively pledge such assets as collateral. The Company continually holds subordinated interests in the SPEs and perform administrative work of such assets. The Company consolidates such SPEs because the Company has a right to direct the activities of them that most significantly impact their economic performance by setting up the scheme and performing administrative work of the assets and has the obligation to absorb expected losses of them by holding the subordinated interests.

In the Company s condensed consolidated balance sheets, assets of the consolidated VIEs are mainly included in investment in operating leases, investment in affiliates and office facilities, and liabilities of those consolidated VIEs are mainly included in long-term debt.

Variable interests in non-consolidated VIEs, which the Company and its subsidiaries hold, are mainly included in installment loans in the Company s condensed consolidated balance sheets.

86

## 9. Investment in Affiliates

Investment in affiliates at March 31 and December 31, 2015 consists of the following:

		Millions of yen					
	Marcl	<b>December 31, 2015</b>					
Shares	¥	368,989	¥	460,400			
Loans		9,098		20,391			
	¥	378,087	¥	480,791			

Combined and condensed information relating to the affiliates as of and for the nine months ended December 31, 2014 and 2015 are as follows (some operation data for entities reflect only the period since the Company and its subsidiaries made the investment):

		Millions of yen						
	As of	As of and for the nine						
		nonths ended December 31, 2014	As of and for the nin months ended December 31, 2015					
Operations:								
Total revenues	¥	685,098	¥	981,300				
Income before income taxes		69,032		116,354				
Net income		53,680		85,806				
Financial position:								
Total assets	¥	6,303,650	¥	7,953,241				
Total liabilities		5,026,985		6,007,691				
Total equity		1,276,665		1,945,550				

## 10. Redeemable Noncontrolling Interests

Changes in redeemable noncontrolling interests for the nine months ended December 31, 2014 and 2015 are as follows:

	Millions of yen				
	Nine 1				
	De	cember 31,	Nine	months ended	
		2014	Dece	mber 31, 2015	
Beginning balance	¥	53,177	¥	66,901	
Adjustment of redeemable noncontrolling interests to redemption value		279		(1,811)	
Transaction with noncontrolling interests		1,545		1,004	
Comprehensive income					
Net income		3,344		810	
Net income		3,344		810	

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Other comprehensive income

other comprehensive meome			
Net change of foreign currency translation adjustments		9,381	1,264
Total other comprehensive income		9,381	1,264
Comprehensive income		12,725	2,074
Cash dividends		(1,622)	(11,274)
Property dividends		0	(3,774)
Partial sale of the parent s ownership interest in subsidiaries that resu	ults		
in the loss of control		0	(34,961)
Ending balance	¥	66,104 ¥	18,159

**Table of Contents** 

## 11. Accumulated Other Comprehensive Income (Loss)

Changes in each component of accumulated other comprehensive income (loss) for the nine months ended December 31, 2014 and 2015, are as follows:

# Nine months ended December 31, 2014 Millions of yen

174

	Net unrealized	Defined benefit	•	Accumulated	
	gains (losses) on investment in securities	pension plans	Foreign currency translation adjustments	Net unrealized gains (losses) on derivative instruments	other comprehensive income (loss)
Balance at March 31, 2014	¥ 38,651	¥ (6,230)	¥ (31,949)	¥ (434)	¥ 38
Net unrealized gains on investmen in securities, net of tax of ¥(9,804) million	t 20,175				20,175
Reclassification adjustment included in net income, net of tax	20,173				20,173
of ¥7,393 million	(13,569)				(13,569)
Defined benefit pension plans, net of tax of ¥4,347 million		(13,109)			(13,109)
Reclassification adjustment included in net income, net of tax					
of ¥89 million		(166)			(166)
Foreign currency translation adjustments, net of tax of \(\frac{\pma}{(5,224)}\) million			55,790		55,790
Reclassification adjustment included in net income, net of tax of ¥0 million			21		21
Net unrealized gains on derivative instruments, net of tax of ¥976 million				(2,661)	(2,661)
Reclassification adjustment included in net income, net of tax					
of ¥(508) million				1,771	1,771
Total other comprehensive income (loss)	6,606	(13,275)	55,811	(890)	48,252
Transaction with noncontrolling interests	0	0	96	0	96
Other Comprehensive Income (loss) Attributable to the Noncontrolling Interest	978	(1,197)	5,006	(63)	4,724

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Other Comprehensive Income									
Attributable to the Redeemable									
Noncontrolling Interests	0		0		9,381		0		9,381
Balance at December 31, 2014	¥ 44,279	¥	(18,308)	¥	9,571	¥	(1,261)	¥	34,281

88

# Nine months ended December 31, 2015 Millions of yen

	Net unrealizedl gains (losses) on investment in securities		ined benefit pension plans	Foreign Net unrealized gains (losses) on translation adjustments		com	cumulated other prehensive income (loss)		
Balance at March 31, 2015	¥ 50,330	¥	(19,448)	¥	431	¥	(940)	¥	30,373
Net unrealized gains on investment in securities, net of tax of \(\frac{\pmathbf{Y}}{(704)}\) million  Reclassification adjustment	3,265								3,265
included in net income, net of tax of ¥10,069 million	(17,480)								(17,480)
Defined benefit pension plans, net of tax of ¥105 million			(358)						(358)
Reclassification adjustment included in net income, net of tax of ¥(15) million			245						245
Foreign currency translation adjustments, net of tax of ¥2,253 million					(5,683)				(5,683)
Reclassification adjustment included in net income, net of tax of ¥0 million					975				975
Net unrealized losses on derivative instruments, net of tax of ¥850 million							(1,943)		(1,943)
Reclassification adjustment included in net income, net of tax of ¥(527) million							1,320		1,320
Total other comprehensive income (loss)	(14,215)		(113)		(4,708)		(623)		(19,659)
Other Comprehensive Income (loss) Attributable to the Noncontrolling Interest	28		45		(168)		(32)		(127)
Other Comprehensive Income Attributable to the Redeemable Noncontrolling Interests	0		0		1,264		0		1,264
Balance at December 31, 2015	¥ 36,087	¥	(19,606)	¥	(5,373)	¥	(1,531)	¥	9,577

89

Changes in each component of accumulated other comprehensive income (loss) for the three months ended December 31, 2014 and 2015, are as follows:

	Three months ended December 31, 2014 Millions of yen							
	Net unrealizedDefined benefit gains (losses) on pension investment plans in securities		Foreign currency translation adjustments	Net unrealized gains (losses) on derivative instruments	Accumulated other comprehensive income (loss)			
Balance at September 30, 2014	¥35,309	¥ (6,128)	¥ (20,060)	¥ (454)	¥ 8,667			
Net unrealized gains on investment in securities, net of tax of \(\frac{\pmathbf{Y}}{5,885}\) million  Reclassification adjustment	t 11,986				11,986			
included in net income, net of tax of ¥1,458 million	(2,610)				(2,610)			
Defined benefit pension plans, net of tax of ¥4,282 million Reclassification adjustment		(13,454)			(13,454)			
included in net income, net of tax of ¥29 million		(55)			(55)			
Foreign currency translation adjustments, net of tax of ¥(3,679) million			40,566		40,566			
Reclassification adjustment included in net income, net of tax of ¥0 million			21		21			
Net unrealized gains on derivative instruments, net of tax of ¥585 million				(1,522)	(1,522)			
Reclassification adjustment included in net income, net of tax of ¥(213) million				694	694			
Total other comprehensive income (loss)	9,376	(13,509)	40,587	(828)	35,626			
Transaction with noncontrolling interests	0	0	96	0	96			
Other Comprehensive Income (loss) Attributable to the Noncontrolling Interest	406	(1,329)	5,095	(21)	4,151			

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Other Comprehensive Income Attributable to the Redeemable									
Noncontrolling Interests	0		0		5,957		0		5,957
•									
Balance at December 31, 2014	¥ 44,279	¥	(18,308)	¥	9,571	¥	(1,261)	¥	34,281

90

# Three months ended December 31, 2015 Millions of yen

	Net unrealized gains (losses) of investment in securities		ined benefit pension plans	Foreign currency translation adjustments		Net unrealized gains (losses) on derivative instruments		com	umulated other prehensive ncome (loss)
Balance at September 30, 2015	¥ 36,530	¥	(19,904)		(4,924)	¥	(930)	¥	10,772
Net unrealized gains on investment in securities, net of tax of \(\frac{\pmathbf{Y}}{(501)}\) million  Reclassification adjustment	1,458								1,458
included in net income, net of tax of \$1,232 million	of (1,859)								(1,859)
Defined benefit pension plans, net of tax of ¥(113) million Reclassification adjustment			270						270
included in net income, net of tax of $Y(4)$ million	ot		78						78
Foreign currency translation adjustments, net of tax of ¥1,171 million			, 0		(1,794)				(1,794)
Reclassification adjustment included in net income, net of tax of \$40 million	of				226				226
Net unrealized losses on derivative instruments, net of tax of \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\							(588)		(588) (47)
Total other comprehensive income (loss)	(401)		348		(1,568)		(635)		(2,256)
Other Comprehensive Income (loss Attributable to the Noncontrolling Interest	42		50		(1,225)		(34)		(1,167)
Other Comprehensive Income Attributable to the Redeemable Noncontrolling Interests	0		0		106		0		106
Balance at December 31, 2015	¥ 36,087	¥	(19,606)	¥	(5,373)	¥	(1,531)	¥	9,577

91

Amounts reclassified to net income from accumulated other comprehensive income (loss) in the nine months ended December 31, 2014 and 2015 are as follows:

#### Nine months ended December 31, 2014

Reclassification					
Details about accumulated other comprehensive	in Consolidated statements of				
income components	net income Millions of yen	income caption			
Net unrealized gains (losses) on investment in securities	·				
Sales of investment securities	¥21,129	Gains on investment securities and dividends			
Sales of investment securities	3,733	Life insurance premiums and related investment income			
Amortization of investment securities	183	Finance revenues			
Amortization of investment securities	(1,489)	Life insurance premiums and related investment income			
Others	(2,594)	Write-downs of securities and other			
	20,962	Total before tax			
	(7,393)	Tax expenses or benefits			
	¥ 13,569	Net of tax			
Defined benefit pension plans					
Amortization of prior service credit	¥ 720	See Note 14 Pension Plans			
Amortization of net actuarial loss	(423)	See Note 14 Pension Plans			
Amortization of transition obligation	(42)	See Note 14 Pension Plans			
	255	Total before tax			
	(89)	Tax expenses or benefits			
	¥ 166	Net of tax			
Foreign currency translation adjustments					
Sales or liquidation	¥ (21)	Gains on sales of subsidiaries and affiliates and liquidation losses, net			
	(21)	Total before tax			
	0	Tax expenses or benefits			
	¥ (21)	Net of tax			

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# Net unrealized gains (losses) on derivative instruments

mon difference		
Interest rate swap agreements	¥ 25	Finance revenues/Interest expense
Foreign exchange contracts	878	Other (income) and expense, net
Foreign gurrangy swon agreements	(2.192)	Finance revenues/Interest expense/ Other
Foreign currency swap agreements	rency swap agreements (3,182)	
	(2,279)	Total before tax
	508	Tax expenses or benefits
	¥ (1,771)	Net of tax

92

# Nine months ended December 31, 2015

	Mille	months ended December 31, 2015
Details about accumulated other comprehensive income components	Reclassification adjustment included in net income Millions of yen	Consolidated statements of income caption
Net unrealized gains (losses) on investment in	~	
securities		
Sales of investment securities	¥ 25,010	Gains on investment securities and dividends
Sales of investment securities	6,515	Life insurance premiums and related investment income
Amortization of investment securities	(158)	Finance revenues
Amortization of investment securities	(1,165)	Life insurance premiums and related investment income
Others	(2,653)	Write-downs of securities and other
	27,549	Total before tax
	(10,069)	Tax expenses or benefits
	¥ 17,480	Net of tax
Defined benefit pension plans Amortization of prior service credit Amortization of net actuarial loss Amortization of transition obligation	¥ 776 (997) (39)	See Note 14 Pension Plans See Note 14 Pension Plans See Note 14 Pension Plans
	(260)	Total before tax
	15	Tax expenses or benefits
	¥ (245)	Net of tax
Foreign currency translation adjustments		
Sales or liquidation	¥ (975)	Gains on sales of subsidiaries and affiliates and liquidation losses, net
	(975)	Total before tax
	0	Tax expenses or benefits
	¥ (975)	Net of tax
Net unrealized gains (losses) on derivative instruments		
Interest rate swap agreements	¥ 7	Finance revenues/Interest expense
Foreign exchange contracts	2,618	Other (income) and expense, net
Foreign currency swap agreements	(4,472)	Finance revenues/Interest expense/Other (income) and expense, net

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(1,847)	Total before tax
527	Tax expenses or benefits
	•
¥ (1,320)	Net of tax

93

Amounts reclassified to net income from accumulated other comprehensive income (loss) in the three months ended December 31, 2014 and 2015 are as follows:

#### Three months ended December 31, 2014

Reclassification					
Details about accumulated other comprehensivadjustment included in Consolidated statements of					
income components	net income Millions of yen	income caption			
Net unrealized gains (losses) on investment in securities	·				
Sales of investment securities	¥ 3,012	Gains on investment securities and dividends			
Sales of investment securities	2,793	Life insurance premiums and related investment income			
Amortization of investment securities	692	Finance revenues			
Amortization of investment securities	(1,167)	Life insurance premiums and related investment income			
Others	(1,262)	Write-downs of securities and other			
	4,068	Total before tax			
	(1,458)	Tax expenses or benefits			
	¥ 2,610	Net of tax			
Defined benefit pension plans					
Amortization of prior service credit	¥ 241	See Note 14 Pension Plans			
Amortization of net actuarial loss	(143)	See Note 14 Pension Plans			
Amortization of transition obligation	(14)	See Note 14 Pension Plans			
	84	Total before tax			
	(29)	Tax expenses or benefits			
	¥ 55	Net of tax			
Foreign currency translation adjustments					
Sales or liquidation	¥ (21)	Gains on sales of subsidiaries and affiliates and liquidation losses, net			
	(21)	Total before tax			
	0	Tax expenses or benefits			
	¥ (21)	Net of tax			

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# Net unrealized gains (losses) on derivative instruments

mstruments		
Interest rate swap agreements	¥ 13	Finance revenues/Interest expense
Foreign exchange contracts	855	Other (income) and expense, net
Foreign currency swap agreements	(1,775)	Finance revenues/Interest expense/ Other (income) and expense, net
	(907)	Total before tax
	213	Tax expenses or benefits
	¥ (694)	Net of tax

# Three months ended December 31, 2015

	Reclassification	Consolidated statements of			
Details about accumulated other comprehensivadjustment included in					
income components	net income Millions of yen	income caption			
Net unrealized gains (losses) on investment in securities					
Sales of investment securities	¥ 3,973	Gains on investment securities and dividends			
Sales of investment securities	27	Life insurance premiums and related investment income			
Amortization of investment securities	(56)	Finance revenues			
Amortization of investment securities	(430)	Life insurance premiums and related investment income			
Others	(423)	Write-downs of securities and other			
	3,091	Total before tax			
	(1,232)	Tax expenses or benefits			
	¥ 1,859	Net of tax			
Defined benefit pension plans	** 0.50				
Amortization of prior service credit	¥ 259	See Note 14 Pension Plans			
Amortization of net actuarial loss	(328)	See Note 14 Pension Plans			
Amortization of transition obligation	(13)	See Note 14 Pension Plans			
	(82)	Total before tax			
	4	Tax expenses or benefits			
	¥ (78)	Net of tax			
Foreign currency translation adjustments					
Sales or liquidation	¥ (226)	Gains on sales of subsidiaries and affiliates and liquidation losses, net			
	(226)	Total before tax			
	0	Tax expenses or benefits			
	¥ (226)	Net of tax			
Net unrealized gains (losses) on derivative instruments					
Interest rate swap agreements	¥ 5	Finance revenues/Interest expense			
Foreign exchange contracts	21	Other (income) and expense, net			
Foreign currency swap agreements	59	Finance revenues/Interest expense/ Other (income) and expense, net			

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	85	Total before tax
	(38)	Tax expenses or benefits
¥	47	Net of tax

95

#### 12. ORIX Corporation Shareholders Equity

Information about ORIX Corporation Shareholders Equity for the nine months ended December 31, 2014 and 2015 are as follows:

#### (1) Dividend payments

	Nine months ended December 31, 2014	Nine months ended December 31, 2015
Resolution	The board of directors on	
	May 22, 2014	The board of directors on May 20, 2015
Type of shares	Common stock	Common stock
Total dividends paid	¥30,117 million	¥47,188 million
Dividend per share	¥23.00	¥36.00
Date of record for dividend	March 31, 2014	March 31, 2015
Effective date for dividend	June 3, 2014	June 3, 2015
Dividend resource	Retained earnings	Retained earnings
Resolution		The board of directors on October 29, 2015
Type of shares		Common stock
Total dividends paid		¥28,846 million
Dividend per share		¥22.00
Date of record for dividend		September 30, 2015
Effective date for dividend		December 2, 2015
Dividend resource		Retained earnings

Total dividends paid by resolution of the board of directors on May 20, 2015 and October 29, 2015 include \quantum 77 million and \quantum 42 million of dividends paid to the Board Incentive Plan Trust, respectively.

(2) There were no applicable dividends for which the date of record was in the nine months ended December 31, 2014 and 2015, respectively, and for which the effective date was after December 31, 2014 and 2015, respectively.

#### 13. Selling, General and Administrative Expenses

Selling, general and administrative expenses for the nine months ended December 31, 2014 and 2015 are as follows:

		Millions of yen		
	Nine months	Nine months ended		
	December	December 31, Nine months en		s ended
	2014		December 3	1, 2015
Personnel expenses	¥ 19	3,310	¥ 1	189,281
Selling expenses	4	3,806		49,391

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Administrative expenses		66,486		74,559
Depreciation of office facilities		· · · · · · · · · · · · · · · · · · ·		3,722
Total	¥	306,883	¥	316,953

Selling, general and administrative expenses for the three months ended December 31, 2014 and 2015 are as follows:

	Mi	Millions of yen		
	Three months end	led Th	Three months ended	
	December 31, 20	14 D	ecember 31, 2015	
Personnel expenses	¥ 69,0	87 ¥	57,608	
Selling expenses	16,1	36	16,796	
Administrative expenses	23,4	33	24,965	
Depreciation of office facilities	1,1	53	1,240	
•				
Total	¥ 109,8	09 ¥	100,609	

#### 14. Pension Plans

The Company and certain subsidiaries have contributory and non-contributory pension plans covering substantially all of their employees. Those contributory funded pension plans include defined benefit pension plans and defined contribution pension plans. Under the plans, employees are entitled to lump-sum payments at the time of termination of their employment or pension payments. Defined benefit pension plans consist of a plan of which the amounts of such payments are determined on the basis of length of service and remuneration at the time of termination and a cash balance plan.

The Company and its subsidiaries funding policy is to contribute annually the amounts actuarially determined. Assets of the plans are invested primarily in interest-bearing securities and marketable equity securities.

Net pension cost of the plans for the nine months ended December 31, 2014 and 2015 consists of the following:

	Millions of yen				
	Nine months ended December 31, 2014		Nine months	nths ended	
			December 31	1, 2015	
Japanese plans:					
Service cost	¥	3,298	¥	3,288	
Interest cost		871		739	
Expected return on plan assets		(1,765)		(1,933)	
Amortization of prior service credit		(695)		(696)	
Amortization of net actuarial loss (gain)		376		(13)	
Amortization of transition obligation		40		37	
Net periodic pension cost	¥	2,125	¥	1,422	

	Millions of yen				
	Nine mo	Nine months ended		months ended	
	Decemb	oer 31, 2014	Dece	ember 31, 2015	
Overseas plans:					
Service cost	¥	1,690	¥	2,820	
Interest cost		1,736		1,273	
Expected return on plan assets		(2,810)		(3,429)	
Amortization of prior service credit		(25)		(80)	
Amortization of net actuarial loss		47		1,010	
Amortization of transition obligation		2		2	
Net periodic pension cost	¥	640	¥	1,596	

Net pension cost of the plans for the three months ended December 31, 2014 and 2015 consists of the following:

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	Millions of yen				
	Three months ended December 31, 2014			months ended mber 31, 2015	
Japanese plans:	Decem	Jei 31, 2014	Dece	111001 31, 2013	
Service cost	¥	1,094	¥	1,081	
Interest cost	т	291	т	256	
Expected return on plan assets		(590)		(642)	
Amortization of prior service credit		(232)		(232)	
Amortization of net actuarial loss (gain)		126		(4)	
Amortization of transition obligation		13		13	
-					
Net periodic pension cost	¥	702	¥	472	

	Millions of yen				
	Three months ended				
	Dece	mber 31,	Three months ende		
	2	2014	Dec	ember 31, 2015	
Overseas plans:					
Service cost	¥	590	¥	873	
Interest cost		593		390	
Expected return on plan assets		(959)		(1,102)	
Amortization of prior service credit		(9)		(27)	
Amortization of net actuarial loss		17		332	
Amortization of transition obligation		1		0	
-					
Net periodic pension cost	¥	233	¥	466	

#### 15. Life Insurance Operations

Life insurance premiums and related investment income for the nine and three months ended December 31, 2014 and 2015 consist of the following:

	Nine 1	Millio nonths ended	ons of y	en
	Dec	cember 31, 2014		months ended ember 31, 2015
Life insurance premiums Life insurance related investment income	¥	134,530 141,582	¥	152,326 8,409
	¥	276,112	¥	160,735

		Millio	ns of yen	
	Three n	onths ended		
	December 31,		Three r	nonths ended
		2014	Decem	ber 31, 2015
Life insurance premiums	¥	47,630	¥	51,480
Life insurance related investment income		90,543		38,763
	¥	138,173	¥	90,243

Life insurance premiums include reinsurance benefits, net of reinsurance premiums. For the nine and three months ended December 31, 2014 and 2015, reinsurance benefits and reinsurance premiums included in life insurance premiums are as follows:

Millions of yen

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	Nine mo	onths ended		
		December 31, 2014		s ended 31, 2015
Reinsurance benefits	¥	1,603	¥	1,302
Reinsurance premiums		(7,959)		(8,839)

The benefits and expenses of life insurance operations included in life insurance costs in the consolidated statements of income are recognized so as to associate with earned premiums over the life of contracts. This association is accomplished by means of the provision for future policy benefits and the deferral and subsequent amortization of policy acquisition costs (principally commissions and certain other expenses relating to policy issuance and underwriting). Amortization charged to income for the nine months ended December 31, 2014 and 2015 amounted to \footnote{8}8,524 million and \footnote{9}9,153 million, respectively. Also, amortization charged to income for the three months ended December 31, 2014 and 2015 amounted to \footnote{2}2,887 million and \footnote{3}3,067 million, respectively.

Life insurance premiums and related investment income include net realized and unrealized gains or losses from investment assets under management on behalf of variable annuity and variable life policyholders and, net gains or losses from derivative contracts, which consist of gains or losses from futures, foreign exchange contracts and options held, entered to economically hedge a portion of the minimum guarantee risk relating to variable annuity and variable life insurance contracts. In addition, life insurance costs include the net amount of the changes in fair value of the variable annuity and variable life insurance contracts elected for the fair value option and insurance costs recognized for insurance and annuity payouts as a result of insured events. Certain subsidiaries have elected the fair value option for certain reinsurance contracts to partially offset the changes in fair value recognized in earnings of the policy liabilities and policy account balances attributable to the changes in the minimum guarantee risks of the variable annuity and variable life insurance contracts, and the changes in the fair value of the reinsurance contracts were recorded in life insurance costs.

The above mentioned gains or losses relating to variable annuity and variable life insurance contracts for the nine and three months ended December 31, 2014 and 2015 are as follows:

	Millions of yen			
	Nine months ended			
	De	cember 31, 2014		e months ended ember 31, 2015
Life insurance premiums and related investment income :				
Net realized and unrealized gains or losses from investment assets	¥	151,633	¥	558
Net gains or losses from derivative contracts:		(23,394)		(2,575)
Futures		(6,031)		(1,604)
Foreign exchange contracts		(2,259)		(194)
Options held		(15,104)		(777)
Life insurance costs :				
Changes in the fair value of the policy liabilities and policy account				
balances	¥	(326,098)	¥	(386,851)
Insurance costs recognized for insurance and annuity payouts as a				
result of insured events		428,522		366,198
Changes in the fair value of the reinsurance contracts		24,332		3,704

	Millions of yen Three months ended			
	Dec	cember 31, 2014		nonths ended aber 31, 2015
Life insurance premiums and related investment income :				
Net realized and unrealized gains or losses from investment assets	¥	93,170	¥	40,253
Net gains or losses from derivative contracts:		(10,538)		(4,381)
Futures		(3,646)		(3,525)
Foreign exchange contracts		(1,374)		31
Options held		(5,518)		(887)
Life insurance costs:				
Changes in the fair value of the policy liabilities and policy account				
balances	¥	(135,985)	¥	(67,277)
		206,663		86,206

Insurance costs recognized for insurance and annuity payouts as a		
result of insured events		
Changes in the fair value of the reinsurance contracts	16,516	10,491

99

#### 16. Write-Downs of Long-Lived Assets

In accordance with ASC 360 ( Property, Plant, and Equipment ), the Company and its subsidiaries perform tests for recoverability on assets for which events or changes in circumstances indicated that the assets might be impaired. The Company and its subsidiaries consider an asset s carrying amount as not recoverable when such carrying amount exceeds the undiscounted future cash flows estimated to result from the use and eventual disposition of the asset. The net carrying amount of assets not recoverable is reduced to fair value if lower than the carrying amount. The Company and its subsidiaries determine the fair value using appraisals prepared by independent third party appraisers or our own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate.

For the nine months ended December 31, 2014 and 2015, the Company and its subsidiaries recognized impairment losses for the difference between carrying amounts and fair values in the amount of \(\xi\$15,512 million and \(\xi\$4,547 million, respectively, which are reflected as write-downs of long-lived assets.

Losses of ¥14,435 million in the Real Estate segment, ¥653 million in the Corporate Financial Services segment, ¥325 million in the Overseas Business segment, and ¥99 million in the Investment and Operation segment were recorded for the nine months ended December 31, 2014. Losses of ¥4,411 million in the Real Estate segment, ¥124 million in the Investment and Operation segment, and ¥12 million in the Overseas Business segment were recorded for the nine months ended December 31, 2015.

For the three months ended December 31, 2014 and 2015, the Company and its subsidiaries recognized impairment losses for the difference between carrying amounts and fair values in the amount of \(\frac{\pma}{8}\),630 million and \(\frac{\pma}{3}\),601 million, respectively, which are reflected as write-downs of long-lived assets.

Losses of ¥8,630 million in the Real Estate segment were recorded for the three months ended December 31, 2014. Losses of ¥3,499 million in the Real Estate segment and ¥102 million in the Investment and Operation segment were recorded for the three months ended December 31, 2015.

The details of significant write-downs are as follows.

Commercial Facilities other than Offices For the nine months ended December 31, 2014, write-downs of \(\frac{\pmathbf{\frac{1}}}{1,777}\) million were recorded for two commercial facilities due to declines in estimated future cash flows. For the nine months ended December 31, 2015, write-downs of \(\frac{\pmathbf{\frac{1}}}{59}\) million were recorded for one commercial facility held for sale and write-downs of \(\frac{\pmathbf{\frac{1}}}{41}\) million were recorded for two commercial facilities due to declines in estimated future cash flows. For the three months ended December 31, 2014, write-downs of \(\frac{\pmathbf{1}}{1,066}\) million were recorded for one commercial facility due to declines in estimated future cash flows. For the three months ended December 31, 2015, write-downs of \(\frac{\pmathbf{1}}{59}\) million were recorded for one commercial facility held for sale.

**Condominiums** For the nine months ended December 31, 2014, write-downs of ¥621 million were recorded for one condominium due to a change in use. There was no impairment for condominiums for the nine months ended December 31, 2015. There was no impairment for the three months ended December 31, 2014 and 2015.

Land undeveloped or under construction For the nine months ended December 31, 2014, write-downs of ¥351 million were recorded for land undeveloped or under construction held for sale and write-downs of ¥2,678 million were recorded in relation to land undeveloped or under construction due to declines in estimated future cash flows of each unit. For the nine months ended December 31, 2015, write-downs of ¥22 million were recorded for land undeveloped or under construction held for sale. For the three months ended December 31, 2014, write-downs of ¥252 million were recorded for land undeveloped or under construction held for sale. There was no impairment for the three months ended December 31, 2015.

100

Others For the nine months ended December 31, 2014 and 2015, write-downs of ¥7,942 million and ¥102 million were recorded, respectively, for long-lived assets other than the above, mainly because the carrying amounts exceeded the estimated undiscounted future cash flows, which decreased due to deterioration in operating performance. For the three months ended December 31, 2014 and 2015, write-downs of ¥6,964 million and ¥102 million were recorded, respectively, for long-lived assets other than the above, because the carrying amounts exceeded the estimated undiscounted future cash flows, which decreased due to deterioration in operating performance. In addition, write-downs of long-lived assets for the nine months and the three months ended December 31, 2014 include write-downs of ¥6,964 million of golf courses.

#### 17. Discontinued Operations

In April 2014, Accounting Standards Update 2014-08 (Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity ASC 205 (Presentation of Financial Statements) and ASC 360 (Property, Plant, and Equipment)) was issued. This Update requires an entity to report a disposal or a classification as held for sale of a component of an entity or a group of components of an entity in discontinued operations if it represents a strategic shift that has (or will have) a major effect on an entity is operations and financial results. The Company and its subsidiaries early adopted this Update on April 1, 2014. In accordance with this Update, the Company and its subsidiaries report a disposal of a component or a group of components of the Company and its subsidiaries in discontinued operations if the disposal represents a strategic shift which has (or will have) a major effect on the Company and its subsidiaries operations and financial results when the component or group of components is disposed by sale or classified as held for sale on or after April 1, 2014.

During the nine months ended December 31, 2014 and 2015, there was no disposal or classification as held for sale of a component or a group of components which represents a strategic shift which has (or will have) a major effect on the Company and its subsidiaries operations and financial results.

Accounting Standards Update 2014-08 does not apply retrospectively to a disposal or a classification as held for sale of a component or a group of components of the Company and its subsidiaries which have previously been reported in the financial statements. Accordingly, during the nine months ended December 31, 2014, the Company and its subsidiaries continue to report gains on sales and the results of operations of subsidiaries and business units, which were classified as held for sale at March 31, 2014, as income from discontinued operations in the accompanying condensed consolidated statements of income in accordance with ASC 205-20 prior to the early adoption of the update.

During fiscal 2014, the Company has determined to sell the food business unit of a subsidiary, which is composed of the food service business unit and the food business unit. During the nine months ended December 31, 2014, the operating income from the food business unit and the gain were ¥463 million. The Company has completed the sale of the food business unit of a subsidiary during fiscal 2015 and there are no amounts of assets or liabilities included in the accompanying consolidated balance sheets as of March 31, 2015 and December 31, 2015.

With respect to the real estate properties classified as held for sale at March 31, 2015 included in the accompanying condensed consolidated balance sheets are investment in operating leases of \(\xi\)24,619 million and property under facility operations of \(\xi\)2,873 million and other assets of \(\xi\)689 million. With respect to the real estate properties and transportation equipment classified as held for sale at December 31, 2015, included in the accompanying condensed consolidated balance sheets are investment in operating leases of \(\xi\)34,965 million and other assets of \(\xi\)9,045 million.

Discontinued operations for the nine months ended December 31, 2014 consist of the following. For the nine months ended December 31, 2015 and the three months ended December 31, 2014 and 2015, there was no income from discontinued operations, net.

	Nine n	ions of yen nonths ended cember 31, 2014
Revenues	¥	2,214
Income from discontinued operations, net*		463
Provision for income taxes		(166)
Discontinued operations, net of applicable tax effect	¥	297

<sup>\*</sup> For the nine months ended December 31, 2014, income from discontinued operations, net included a gain of ¥362 million on a sale of business unit.

#### 18. Per Share Data

Reconciliation of the differences between basic and diluted earnings per share (EPS) in the nine months ended December 31, 2014 and 2015 and the three months ended December 31, 2014 and 2015 is as follows:

During the nine months ended December 31, 2014 and 2015, the diluted EPS calculation excludes stock option for 6,530 thousand shares and 4,403 thousand shares, as they were antidilutive.

During the three months ended December 31, 2014 and 2015, the diluted EPS calculation excludes stock options for 6,442 thousand shares and 2,249 thousand shares, as they were antidilutive.

	Millions of yen						
	December 31, Dec		December 31, December				ecember 31,
	2014		2015				
Income attributable to ORIX Corporation from continuing operations	¥ 185,108	¥	215,364				

		Millio	ons of y	en
		nonths ended ember 31,		months ended ecember 31,
		2014		2015
Income attributable to ORIX Corporation from continuing operations	¥	44,106	¥	54,066

	Thousan	ds of Shares
	Nine	
	months	Nine months
	ended	ended
	December 31,	December 31,
	2014	2015
Weighted-average shares	1,309,295	1,309,022
Effect of dilutive securities		
Exercise of stock options	1,918	1,363
Weighted-average shares for diluted EPS computation	1,311,213	1,310,385

	Thousand	ds of Shares
	Three	
	months	Three months
	ended	ended
	December 31,	December 31,
	2014	2015
Weighted-average shares	1,308,259	1,309,259
Effect of dilutive securities		
Exercise of stock options	1,554	1,338

Weighted-average shares for diluted EPS computation

Diluted

1,309,813

33.67

1,310,597

41.25

	Yen			
	m e Dece	Nine nonths ended ember 31, 2014		ne months ended ember 31, 2015
Earnings per share for income attributable to ORIX Corporation				
from continuing operations:				
Basic	¥	141.38	¥	164.52
Diluted		141.17		164.35
	Yen Three			
	ended ender December 31, December		ee months ended ember 31, 2015	
Earnings per share for income attributable to ORIX Corporation				
from continuing operations:				
Basic	¥	33.71	¥	41.30

The Company s shares held through the Board Incentive Plan Trust are included in the number of treasury stock shares to be deducted in calculation of the weighted-average shares for EPS computation. (861,520 and 2,071,000 shares for the nine months ended December 31, 2014 and 2015, 2,153,800 and 1,946,800 shares for the three months ended December 31, 2014 and 2015)

# 19. Derivative Financial Instruments and Hedging Risk management policy

The Company and its subsidiaries manage interest rate risk through asset and liability management systems. The Company and its subsidiaries use derivative financial instruments to hedge interest rate risk and avoid changes in interest rates that could have a significant adverse effect on the Company s results of operations. As a result of interest rate changes, the fair value and/or cash flow of interest sensitive assets and liabilities will fluctuate. However, such fluctuation will generally be offset by using derivative financial instruments as hedging instruments. Derivative financial instruments that the Company and its subsidiaries use as part of the interest risk management include interest rate swaps.

The Company and its subsidiaries utilize foreign currency borrowings, foreign exchange contracts and foreign currency swap agreements to hedge exchange rate risk that are associated with certain transactions and investments denominated in foreign currencies. Similarly, overseas subsidiaries generally structure their liabilities to match the currency-denomination of assets in each region. A certain subsidiary holds option agreements, futures and foreign exchange contracts for the purpose of economic hedges against minimum guarantee risk of variable annuity and variable life insurance contracts.

By using derivative instruments, the Company and its subsidiaries are exposed to credit risk in the event of nonperformance by counterparties. The Company and its subsidiaries attempt to manage the credit risk by carefully evaluating the content of transactions and the quality of counterparties in advance and regularly monitoring the amount of notional principal, fair value, type of transaction and other factors pertaining to each counterparty.

#### (a) Cash flow hedges

The Company and its subsidiaries designate interest rate swap agreements, foreign currency swap agreements and foreign exchange contracts as cash flow hedges for variability of cash flows originating from floating rate borrowings and forecasted transactions and for exchange fluctuations.

#### (b) Fair value hedges

The Company and its subsidiaries use financial instruments designated as fair value hedges to hedge their exposure to interest rate risk and foreign currency exchange risk. The Company and its subsidiaries designate foreign currency swap agreements and foreign exchange contracts to minimize foreign currency exposures on lease receivables, loan receivables and borrowings and others denominated in foreign currency. The Company and its subsidiaries designate interest rate swap to hedge interest rate exposure of the fair values of loan receivables. The Company and certain overseas subsidiaries, which issued medium-term notes or bonds with fixed interest rates, use interest rate swap agreements to hedge interest rate exposure of the fair values of these medium-term notes or bonds. In cases where the medium-term notes were denominated in other than the subsidiaries local currencies, foreign currency swap agreements are used to hedge foreign exchange rate exposure. A certain overseas subsidiary uses foreign currency long-term-debt to hedge foreign exchange rate exposure from unrecognized firm commitment.

#### (c) Hedges of net investment in foreign operations

The Company uses foreign exchange contracts and borrowings and bonds denominated in the subsidiaries local currencies to hedge the foreign currency exposure of the net investment in overseas subsidiaries.

#### (d) Trading derivatives or derivatives not designated as hedging instruments

Certain subsidiaries engage in trading activities involving various future contracts. Therefore the Company and its subsidiaries are at various risks such as share price fluctuation risk, interest rate risk and foreign currency exchange risk. The Company and its subsidiaries check that these risks are below a certain level by using internal indicators and determine whether such contracts should be continued or not. The Company and the subsidiaries entered into interest rate swap agreements, foreign currency swap agreements and foreign exchange contracts for risk management purposes which are not qualified for hedge accounting under ASC 815 ( Derivatives and Hedging ). A certain subsidiary holds option agreements, futures and foreign exchange contracts for the purpose of economic hedges against minimum guarantee risk of variable annuity and variable life insurance contracts.

ASC 815-10-50 ( Derivatives and Hedging Disclosures ) requires companies to disclose the fair value of derivative instruments and their gains (losses) in tabular format, as well as information about credit-risk-related contingent features in derivative agreements.

103

The effect of derivative instruments on the consolidated statements of income, pre-tax, for the nine months ended December 31, 2014 is as follows.

#### (1) Cash flow hedges

Gains (losses) recognized in other comprehensive income on Gains (losses) recognized in derivatGzeins (losses) reclassified from accumulated other income on derivative (effective comprehensive income (loss) into income (ineffective portion and amount (effective portion) excluded from effectiveness testing) portion) Millions **Millions Consolidated statements** Millions **Consolidated statements** of of income location of yen of income location of yen yen ¥ (559) Finance revenues/Interest expense ¥ 25 0 (1,914) Other (income) and expense, net 878 0 Finance revenues/Interest expense/

(3,182) Other (income) and expense, net

321

#### (2) Fair value hedges

(1,164)

Foreign currency swap agreements

Interest rate swap agreements

Foreign exchange contracts

	,	osses) recognized in income derivative and other Consolidated statements	Gains	(losses) recognized in income on hedged item Consolidated statements
	Millions of yen	of income location	Millions of yen	of income location
Interest rate swap agreements	¥ (1,398)	Finance revenues/Interest expense	¥ 1,418	Finance revenues/Interest expense
Foreign exchange contracts	(27,954)	Other (income) and expense, net	27,954	Other (income) and expense, net
Foreign currency swap agreements	(3,547)	Other (income) and expense, net	3,547	Other (income) and expense, net
Foreign currency long-term debt (3) Hedges of net investme	176 ent in foreig	Other (income) and expense, net noperations	(176)	Other (income) and expense, net

Other (income) and expense, net

	(effective portion)  Millions	nins (losses) reclassified from accumu comprehensive income (loss) into i (effective portion) Consolidated statements	ncome Millions of	(ineffective portion and a excluded from effectivenes  Consolidated statements	l othe amou s test Mill o	ers int ting) ions of
	of yen	of income location	yen	of income location	ye	en
Foreign exchange contracts	¥ (31,278)	Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses, net	¥ (21)		¥	0
Borrowings and bonds in local currency	(21,952)		0			0

### (4) Trading derivatives or derivatives not designated as hedging instruments

	Gains	s (losses) recognized in income on derivative
	Millions of yen	Consolidated statements of income location
Interest rate swap agreements	¥ (141)	Other (income) and expense, net
	(6,243)	Gains on investment securities and dividends
Futures		Life insurance premiums and related investment income*
	(2,141)	Gains on investment securities and dividends
Foreign exchange contracts		Life insurance premiums and related investment income*
Credit derivatives held	(27)	Other (income) and expense, net
	(15,246)	Other (income) and expense, net
Options held/written and other		Life insurance premiums and related investment income*

<sup>\*</sup> Futures, foreign exchange contracts and options held/written and other in the above table include gains or losses arising from futures, foreign exchange contracts and options held to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts for the nine months ended December 31, 2014 (see Note 15 Life Insurance Operations ).

104

The effect of derivative instruments on the consolidated statements of income, pre-tax, for the nine months ended December 31, 2015 is as follows.

#### (1) Cash flow hedges

Gains (losses) recognized in other comprehensive income on Gains (losses) recognized in income on derivative derivat@ains (losses) reclassified from accumulated other (effective comprehensive income (loss) into income (ineffective portion and amount (effective portion) excluded from effectiveness testing) portion) Millions **Millions Consolidated statements Millions Consolidated statements** of of yen of income location of yen of income location yen Interest rate swap agreements  $\frac{1}{4}$  (1,467) Finance revenues/Interest expense  $\frac{1}{4}$ ¥ 0 Foreign exchange contracts 255 Other (income) and expense, net 2,618 0 Foreign currency swap Finance revenues/Interest expense/ (1,581)(4,472) Other (income) and expense, net 444 agreements Other (income) and expense, net

#### (2) Fair value hedges

	Gains (losses) recognized in income on derivative and other		Gains (l	osses) recognized in income on hedged item
	Millions of yen	Consolidated statements of income location	Millions of yen	Consolidated statements of income location
Interest rate swap agreements	¥ (604)	Finance revenues/Interest expense	¥ 604	Finance revenues/Interest expense
Foreign exchange contracts	3,139	Other (income) and expense, net	(3,139)	Other (income) and expense, net
Foreign currency swap agreements	2,227	Other (income) and expense, net	(2,226)	Other (income) and expense, net
Foreign currency long-term debt (3) Hedges of net investment	(282) in foreign o	Other (income) and expense, net perations	282	Other (income) and expense, net

Gains	Gains (losses) reclassified from	Gains (losses) recognized in
(losses)	accumulated other	income on derivative and others

recognized in other comprehensive income on derivative and others (effective portion)		(effective portion)	comprehensive income (loss) into income (effective portion)		amount veness	
	Millions of yen	Consolidated statements of income location	Millions of yen	Consolidated statements of income location	Million of yen	S
Foreign exchange contracts	¥ (813)	Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses, net	¥ (226)		¥ 0	
Borrowings and bonds in local currency	166		0		0	

#### (4) Trading derivatives or derivatives not designated as hedging instruments

	Gains (losses) recognized in income on derivative Millions			
	of yen	Consolidated statements of income location		
Interest rate swap agreements	¥ (38)	Other (income) and expense, net		
		Gains on investment securities and dividends		
Futures	(1,615)	Life insurance premiums and related investment income*		
		Gains on investment securities and dividends		
Foreign exchange contracts	(231)	Life insurance premiums and related investment income*		
Credit derivatives held	230	Other (income) and expense, net		
		Other (income) and expense, net		
Options held/written and other	(949)	Life insurance premiums and related investment income*		

<sup>\*</sup> Futures, foreign exchange contracts and options held/written and other in the above table include gains or losses arising from futures, foreign exchange contracts and options held to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts for the nine months ended December 31, 2015 (see Note 15 Life Insurance Operations ).

105

The effect of derivative instruments on the consolidated statements of income, pre-tax, for the three months ended December 31, 2014 is as follows.

# (1) Cash flow hedges

	rec ir comp ir de (e:	ns (losses) cognized n other orehensiv ncome on rivative ffective ortion)			Gains (losses) recognized income on derivative (ineffective portion and amo excluded from effectiveness to	ount
		Iillions of yen	Consolidated statements of income location	Millions of yen	Consolidated statements of income location	of ye
est rate swap agreements	¥	(452)	Finance revenues/Interest expense	¥ 13		¥
ign exchange contracts		(1,048)	Other (income) and expense, net	855		
ign currency swap agreemen	nts	(607)	Finance revenues/Interest expense /Other (income) and expense, net	(1,775)	Other (income) and expense, ne	t 20

# (2) Fair value hedges

		(losses) recognized in income on derivative and other	Gains (losses) recognized in income on hedged item			
	Millions of yen	Consolidated statements of income location	Millions of yen	Consolidated statements of income location		
Interest rate swap agreements	¥ (306)	Finance revenues/Interest expense	¥ 306	Finance revenues/Interest expense		
Foreign exchange contracts	(17,072)	Other (income) and expense, net	17,072	Other (income) and expense, net		
Foreign currency swap agreements	(1,481)	Other (income) and expense, net	1,481	Other (income) and expense, net		

# (3) Hedges of net investment in foreign operations

Gains Gai	ins (losses) reclassified from accumulated oth	er Gains (losses) recognized in
(losses)	comprehensive income (loss) into income	income on derivative and
recognized	(effective portion)	others
in other		(ineffective portion and amount
comprehensive		excluded from effectiveness testing)

income on derivative and others (effective portion)

Interest rate swap agreements

					N	Ailli	ons
	Millions of yen	Consolidated statements of income location		llions yen	Consolidated statements of income location	oi ye	_
Foreign exchange contracts	¥ (22,639)	Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses, net	¥	(21)		¥	0
Borrowings and bonds in local currency	(18,432)			0			0

#### (4) Trading derivatives or derivatives not designated as hedging instruments

# Gains (losses) recognized in income on derivative Consolidated statements Millions of yen of income location ¥ (25) Other (income) and expense, net Gains on investment securities and dividends (3,872) Life insurance premiums and related investment

Futures	(3,872)	Gains on investment securities and dividends Life insurance premiums and related investment income*
Foreign exchange contracts	(2,133)	Gains on investment securities and dividends Life insurance premiums and related investment income*
Credit derivatives held	(2)	Other (income) and expense, net
Options held/written and other	(5,292)	Other (income) and expense, net Life insurance premiums and related investment income*

<sup>\*</sup> Futures, foreign exchange contracts and options held/written and other in the above table include gains or losses arising from futures, foreign exchange contracts and options held to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts for the three months ended December 31, 2014 (see Note 15 Life Insurance Operations ).

The effect of derivative instruments on the consolidated statements of income, pre-tax, for the three months ended December 31, 2015 is as follows.

#### (1) Cash flow hedges

(2) Fair value hedges

Gains (losses) recognized in other comprehensive income Gains (losses) recognized in on derivativ&ains (losses) reclassified from accumulated other income on derivative (effective comprehensive income (loss) into income (ineffective portion and amount excluded from effectiveness testing) portion) (effective portion) **Millions Millions Millions Consolidated statements Consolidated statements** of of of yen of income location yen of income location yen Interest rate 831 Finance revenues/Interest expense ¥ 5 ¥ 0 swap agreements Foreign exchange 284 Other (income) and expense, net 21 0 contracts Foreign Finance revenues/Interest expense/ Other (1,938)currency swap 59 Other (income) and expense, net (86)(income) and expense, net agreements

	Gains (losses) recognized in income on derivative and other		Gains (losses) recognized in income on hedged item			
	Millions of yen	Consolidated statements of income location	Millions of yen	Consolidated statements of income location		
Interest rate swap agreements	¥(207)	Finance revenues/Interest expense	¥ 207	Finance revenues/Interest expense		
Foreign exchange contracts	(527)	Other (income) and expense, net	527	Other (income) and expense, net		
Foreign currency swap agreements	(523)	Other (income) and expense, net	524	Other (income) and expense, net		
Foreign currency	146	Other (income) and expense, net	(146)	Other (income) and expense, net		

# long-term debt

# (3) Hedges of net investment in foreign operations

c	Gains (losses) recognized in other omprehensive income on derivative and others (effective portion)	Gains (losses) reclassified from accumulated other comprehensive income (loss) into i (effective portion)		Gains (losses) recognize income on derivative and (ineffective portion and amount excluded from effectiveness	others
	Millions of yen	Consolidated statements of income location	Millions of yen	Consolidated statements of income location	of yen
Foreign exchange contracts	¥ 1,913	Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses, net	¥ (226)		¥ 0
Borrowings and bonds in local currency	2,226		0		0

# (4) Trading derivatives or derivatives not designated as hedging instruments

	Gains (losses) recognized in income on derivative			
	Millions			
	of yen	Consolidated statements of income location		
Interest rate swap agreements	¥ (26)	Other (income) and expense, net		
	(3,751)	Gains on investment securities and dividends		
Futures		Life insurance premiums and related investment income*		
	367	Gains on investment securities and dividends		
Foreign exchange contracts		Life insurance premiums and related investment income*		
Credit derivatives held	67	Other (income) and expense, net		
	(1,411)	Other (income) and expense, net		
Options held/written and other		Life insurance premiums and related investment income*		

\*

Futures, foreign exchange contracts and options held/written and other in the above table include gains or losses arising from futures, foreign exchange contracts and options held to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts for the three months ended December 31, 2015 (see Note 15 Life Insurance Operations ).

107

Notional amounts of derivative instruments and other, fair values of derivative instruments and other before offsetting at March 31, 2015 and December 31, 2015 are as follows.

March 31, 2015

		Fair value	Asset derivatives	Lia Fair value	bility derivatives
	Notional amount Millions of yen	Millions of yen	Consolidated balance sheets location	Millions of yen	Consolidated balance sheets location
Derivatives designated as hedging other:		•		·	
Interest rate swap agreements	¥ 296,464	¥ 890	Other Assets	¥ 1,094	Other Liabilities
Futures, foreign exchange contracts	581,510	5,281	Other Assets	11,016	Other Liabilities
Foreign currency swap agreements	104,058	6,411	Other Assets	9,788	Other Liabilities
Foreign currency long-term debt	258,313	0		0	
Trading derivatives or derivatives	not designa	ted as hedgi	ng instruments:		
Interest rate swap agreements	¥ 3,000	¥ 0		¥ 127	Other Liabilities
Options held/written and other*	441,586	12,103	Other Assets	6,177	Other Liabilities
Futures, foreign exchange contracts*	111,309	438	Other Assets	1,252	Other Liabilities
Credit derivatives held	9,013	0		165	Other Liabilities

<sup>\*</sup> The notional amounts of options held/written and other and futures, foreign exchange contracts in the above table include options held of \(\frac{\cute{4}}{265,094}\) million, futures contracts of \(\frac{\cute{3}}{34,586}\) million and foreign exchange contracts of \(\frac{\cute{4}}{13,415}\) million to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts at March 31, 2015, respectively. Asset derivatives in the above table includes fair value of the options held and foreign exchange contracts before offsetting of \(\frac{\cute{4}}{3},888\) million and \(\frac{\cute{4}}{92}\) million and liability derivatives includes fair value of the futures and foreign exchange contracts before offsetting of \(\frac{\cute{4}}{90}\) million and \(\frac{\cute{4}}{90}\) million and \(\frac{\cute{4}}{90}\) million and \(\frac{\cute{4}}{90}\) million and \(\frac{\cute{4}}{90}\) million at March 31, 2015, respectively.

**December 31, 2015** 

	Asset derivatives		Liability derivatives		
Notional	Fair value	Consolidated balance Fair val	lue	<b>Consolidated balance</b>	
amount		sheets location		sheets location	

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	Millions of yen	Millions of yen		Millions of yen	
Derivatives designated as hedginother:	ng instruments			·	
Interest rate swap agreements	¥ 268,026	¥ 164	Other Assets	¥ 2,533	Other Liabilities
Futures, foreign exchange contracts	907,999	8,512	Other Assets	2,981	Other Liabilities
Foreign currency swap agreements	85,753	9,421	Other Assets	4,925	Other Liabilities
Foreign currency long-term debt	222,670	0		0	
Trading derivatives or derivative	es not designa	ted as hedgi	ng instruments:		
Interest rate swap agreements	¥ 3,730	¥ 0		¥ 165	Other Liabilities
Options held/written and other*	240,547	5,784	Other Assets	1,373	Other Liabilities
Futures, foreign exchange contracts*	1,420,510	594	Other Assets	622	Other Liabilities
Credit derivatives held	9,046	99	Other Assets	34	Other Liabilities

<sup>\*</sup> The notional amounts of options held/written and other and futures, foreign exchange contracts in the above table include options held of ¥84,614 million, futures contracts of ¥40,397 million and foreign exchange contracts of ¥16,412 million to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts at December 31, 2015, respectively. Asset derivatives in the above table includes fair value of the options held, futures and foreign exchange contracts before offsetting of ¥2,536 million, ¥373 million and ¥115 million and liability derivatives includes fair value of the futures and foreign exchange contracts before offsetting of ¥179 million and ¥82 million at December 31, 2015, respectively.

Certain of the Company s derivative instruments contain provisions that require the Company to maintain an investment grade credit rating from each of the major credit rating agencies. If the Company s credit rating were to fall below investment grade, it would be in violation of these provisions, and the counterparties to the derivative instruments could request immediate payment on derivative instruments that are in net liability positions. There are no derivative instruments with credit-risk-related contingent features that are in a liability position on March 31, 2015 and December 31, 2015.

## 20. Offsetting Assets and Liabilities

The gross amounts recognized, gross amounts offset, and net amounts presented in the consolidated balance sheets regarding to derivative assets and liabilities and other assets and liabilities as of March 31, 2015 and December 31, 2015 are as follows.

## March 31, 2015

					Millions	of ye	1				
	(		ss amounts								
		0	offset in	p	resente <b>d</b> h	e cons	olida	ited ba	lance shee	ts*1	
	<b>Gross amounts</b>	;	the		in						
	recognized	cor	isolidated t	he c	onsolidate	ed				Net	amount
		ŀ	balance	]	balance	Fina	ncial	l Co	llateral		
			sheets		sheets	instru	men	<b>ts</b> eceiv	ed/pledged	l	
Derivative assets	¥25,123	¥	(2,858)	¥	22,265	¥	0	¥	(3,888)	¥	18,377
Reverse repurchase, securities	3										
borrowing, and similar											
arrangements*2	9,915		(9,915)		0		0		0		0
Total assets	¥35,038	¥	(12,773)	¥	22,265	¥	0	¥	(3,888)	¥	18,377
Derivative liabilities	¥ 29,619	¥	(2,858)	¥	26,761	¥	0	¥	(277)	¥	26,484
Repurchase, securities											
lending, and similar											
arrangements*2	10,590		(9,915)		675		0		0		675
Total liabilities	¥ 40,209	¥	(12,773)	¥	27,436	¥	0	¥	(277)	¥	27,159

## **December 31, 2015**

Millions of yen

Gross amount Gross amounts Net amounts Gross amounts not offset inNet amount recognized offset in presented the consolidated balance sheets\*1

the in Financial Collateral consolidated the consolidated struments eceived/pledged

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		balance sheets		balance sheets							
Derivative assets	¥ 24,574	¥	(3,445)	¥	21,129	¥	0	¥	(2,536)	¥	18,593
Reverse repurchase, securities borrowing, and similar											
arrangements*2	3,289		(3,273)		16		0		0		16
Total assets	¥27,863	¥	(6,718)	¥	21,145	¥	0	¥	(2,536)	¥	18,609
Derivative liabilities	¥ 12,633	¥	(3,445)	¥	9,188	¥	0	¥	(187)	¥	9,001
Repurchase, securities											
lending, and similar											
arrangements*2	3,273		(3,273)		0		0		0		0
T-4-1 11-1-1141	V 15 000	17	(( 710)	17	0.100	37	0	v	(107)	37	0.001
Total liabilities	¥ 15,906	¥	(6,718)	¥	9,188	¥	0	¥	(187)	¥	9,001

<sup>\*1</sup> The balances related to enforceable master netting agreements or similar agreements which were not offset in the consolidated balance sheets.

<sup>\*2</sup> Reverse repurchase agreements and securities borrowing, and similar transactions are reported within other assets in the consolidated balance sheets. Repurchase agreements and securities lending, and similar transactions are reported within other liabilities in the consolidated balance sheets.

## 21. Estimated Fair Value of Financial Instruments

The following information is provided to help readers gain an understanding of the relationship between carrying amount of financial instruments reported in the accompanying consolidated financial statements and the related market or fair value. For derivative financial instruments, see Note 3 Fair Value Measurements.

The disclosures do not include investment in direct financing leases, investment in affiliates, pension obligations and insurance contracts and reinsurance contracts except for those classified as investment contracts.

## March 31, 2015

# Millions of yen

	Carrying	Estimated	Level 1	Level 2	Level 3
	amount	fair value			
Assets:					
Trading securities	¥ 1,190,131	¥ 1,190,131	¥ 50,902	¥ 1,139,229	¥ 0
Cash and cash equivalents	827,518	827,518	827,518	0	0
Restricted cash	85,561	85,561	85,561	0	0
Installment loans (net of allowance for probable					
loan losses)	2,420,932	2,439,904	0	231,565	2,208,339
Investment in securities:					
Practicable to estimate fair value	1,481,162	1,495,540	130,519	1,239,124	125,897
Not practicable to estimate fair value*1	174,964	174,964	0	0	0
Other Assets:					
Time deposits	13,761	13,761	0	13,761	0
Derivative assets*2	22,265	22,265	0	0	0
Reinsurance recoverables Investment contracts	115,116	116,229	0	0	116,229
Liabilities:					
Short-term debt	¥ 284,785	¥ 284,785	¥ 0	¥ 284,785	¥ 0
Deposits	1,287,380	1,288,419	0	1,288,419	0
Policy liabilities and Policy account balances					
Investment contracts	298,132	303,359	0	0	303,359
Long-term debt	4,132,945	4,117,259	0	1,417,687	2,699,572
Other Liabilities:					
Derivative liabilities*2	26,761	26,761	0	0	0

<sup>\*1</sup> The fair value of investment securities of ¥174,964 million was not estimated, as it was not practical.

<sup>\*2</sup> It represents the amount after offset under counterparty netting of derivative assets and liabilities. For the information of input level before netting, see Note 3 Fair Value Measurements.

110

# **December 31, 2015**

		N	Iillions of ye	en	
			Level 1	Level 2	Level 3
	Carrying	<b>Estimated</b>			
	amount	fair value			
Assets:					
Trading securities	¥ 803,155	¥ 803,155	¥ 44,258	¥ 758,897	¥ 0
Cash and cash equivalents	809,600	809,600	809,600	0	0
Restricted cash	83,402	83,402	83,402	0	0
Installment loans (net of allowance for probable					
loan losses)	2,520,811	2,494,948	0	256,325	2,238,623
Investment in securities:					
Practicable to estimate fair value	1,492,161	1,509,222	114,162	1,260,000	135,060
Not practicable to estimate fair value*1	148,158	148,158	0	0	0
Other Assets:					
Time deposits	6,854	6,854	0	6,854	0
Derivative assets*2	21,129	21,129	0	0	0
Reinsurance recoverables					
Investment contracts	94,310	94,701	0	0	94,701
Liabilities:					
Short-term debt	¥ 277,267	¥ 277,267	¥ 0	¥ 277,267	¥ 0
Deposits	1,385,662	1,385,842	0	1,385,842	0
Policy liabilities and Policy account balances					
Investment contracts	306,738	309,171	0	0	309,171
Long-term debt	4,065,500	4,067,585	0	1,248,110	2,819,475
Other Liabilities:					
Derivative liabilities*2	9,188	9,188	0	0	0

<sup>\*1</sup> The fair value of investment securities of ¥148,158 million was not estimated, as it was not practical.

<sup>\*2</sup> It represents the amount after offset under counterparty netting of derivative assets and liabilities. For the information of input level before netting, see Note 3 Fair Value Measurements.

## Input level of fair value measurement

If active market prices are available, fair value measurement is based on quoted active market prices and classified as Level 1. If active market prices are not available, fair value measurement is based on observable inputs other than quoted prices included within Level 1 such as quoted market prices of similar assets and classified as Level 2. If market prices are not available and there are no observable inputs, then fair value is estimated by using valuation models including discounted cash flow methodologies, commonly used option-pricing models and broker quotes and classified as Level 3, as the valuation models and broker quotes are based on inputs that are unobservable in the market.

## **Estimation of fair value**

The following methods and significant assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate a value:

Cash and cash equivalents, restricted cash, time deposits and short-term debt The carrying amounts recognized in the balance sheets were determined to be reasonable estimates of their fair values due to their short maturity.

Installment loans The carrying amounts of floating-rate installment loans with no significant changes in credit risk and which could be repriced within a short-term period were determined to be reasonable estimates of their fair values. The carrying amounts of purchased loans were determined to be reasonable estimates of their fair values because the carrying amounts (net of allowance) are considered to properly reflect the recoverability and value of these loans. For certain homogeneous categories of medium- and long-term fixed-rate loans, such as housing loans, the estimated fair values were calculated by discounting the future cash flows using the current interest rates charged by the Company and its subsidiaries for new loans made to borrowers with similar credit ratings and remaining maturities. Concerning above, if available, estimated fair values were based on quoted market prices or quotations provided by dealers.

Investment in securities For trading securities and available-for-sale securities other than specified bonds issued by SPEs and certain other mortgage-backed and asset-backed securities, the estimated fair values, which are also the carrying amounts recorded in the balance sheets, were generally based on quoted market prices or quotations provided by dealers. As for the specified bonds issued by the SPEs and certain other mortgage-backed and asset-backed securities included in available-for-sale securities, the Company and its subsidiaries estimated the fair value by using valuation models including discounted cash flow methodologies and broker quotes (see Note 3 Fair Value Measurements ). For held-to-maturity securities, the estimated fair values were mainly based on quoted market prices. For certain investment funds included in other securities, the fair values were estimated based on net asset value per share or discounted cash flow methodologies. With regard to other securities other than the investment funds described above, the Company and its subsidiaries have not estimated the fair value, as it is not practicable to do so. Those other securities mainly consist of non-marketable equity securities and preferred capital shares. Because there were no quoted market prices for such other securities and each security has a different nature and characteristics, reasonable estimates of fair values could not be made without incurring excessive costs.

**Deposits** The carrying amounts of demand deposits recognized in the consolidated balance sheets were determined to be reasonable estimates of their fair values. The estimated fair values of time deposits were calculated by discounting the future cash flows. The current interest rates offered for the deposits with similar terms and remaining average maturities were used as the discount rates.

Long-term debt The carrying amounts of long-term debt with floating rates which could be repriced within short-term periods were determined to be reasonable estimates of their fair values. For medium-and long-term fixed-rate debt, the estimated fair values were calculated by discounting the future cash flows. The borrowing interest rates that were currently available to the Company and its subsidiaries offered by financial institutions for debt with similar terms and remaining average maturities were used as the discount rates. Concerning above, if available, estimated fair values were based on quoted market prices or quotations provided by dealers.

**Derivatives** For exchange-traded derivatives, fair value is based on quoted market prices. Fair value estimates for other derivatives generally reflect the estimated amounts that the Company and its subsidiaries would receive or pay to terminate the contracts at the reporting date, thereby taking into account the current unrealized gains or losses of open contracts. In estimating the fair value of most of the Company s and its subsidiaries derivatives, estimated future cash flows are discounted using the current interest rate.

**Reinsurance recoverables and Policy liabilities and Policy account balances** A certain subsidiary has fixed annuity contracts, variable annuity and variable life insurance contracts, and reinsurance contracts which are classified as investment contracts because they do not expose the subsidiary to mortality or morbidity risks. In estimating the fair value of those contracts, estimated future cash flows are discounted using the current interest rate.

112

## 22. Commitments, Guarantees, and Contingent Liabilities

The minimum future rentals on non-cancelable operating leases are as follows:

	Milli	ions of yen
	March 31, 2015	<b>December 31, 201</b> :
Within one year	¥ 18,774	¥ 8,387
More than one year	67,134	58,812
Total	¥ 85,908	¥ 67,199

The Company and certain subsidiaries lease office space under operating lease agreements, which are primarily cancelable, and made rental payments totaling ¥11,293 million and ¥10,785 million for the nine months ended December 31, 2014 and 2015, respectively, and ¥4,046 million and ¥3,288 million for the three months ended December 31, 2014 and 2015, respectively.

Certain computer systems of the Company and certain subsidiaries have been operated and maintained under non-cancelable contracts with third-party service providers. For such services, the Company and certain subsidiaries made payments totaling \$3,054 million and \$3,461 million for the nine months ended December 31, 2014 and 2015, respectively, and \$1,034 million and \$1,222 million for the three months ended December 31, 2014 and 2015, respectively. As of March 31, 2015 and December 31, 2015, the amounts due are as follows:

	Milli	ions of ye	en
	March 31, 2015	Decemi	ber 31, 2015
Within one year	¥ 3,933	¥	3,573
More than one year	6,570		6,699
Total	¥ 10,503	¥	10,272

The Company and certain subsidiaries have commitments to fund estimated construction costs to complete ongoing real estate development projects and other commitments, totaling \mathbb{\x}89,500 million and \mathbb{\x}108,484 million as of March 31, 2015 and December 31, 2015, respectively.

Guarantees The Company and its subsidiaries apply ASC 460 (Guarantees), and at the inception of a guarantee, recognize a liability in the consolidated balance sheets at fair value for the guarantee within the scope of ASC 460. The following table represents the summary of potential future payments, book value recorded as guarantee liabilities of the guarantee contracts outstanding and maturity of the longest guarantee contracts as of March 31, 2015 and December 31, 2015:

	N	Iarch 31, 20	rch 31, 2015 December 31							
	Million	s of yen	Fiscal year Maturity of	Million	s of yen	Fiscal year Maturity of				
Guarantees	Potential future payment	Book value of guarantee liabilities	the longest contract	Potential future payment	Book value of guarantee liabilities	the longest contract				
Corporate loans	¥439,253	¥ 4,959	2022	¥398,601	¥ 5,648	2023				
Transferred loans	213,099	2,357	2045	192,696	1,862	2046				
Consumer loans	117,153	11,773	2018	161,299	16,464	2018				
Housing loans	59,743	6,422	2051	22,561	5,941	2051				
Other	2,963	28	2024	634	28	2041				
Total	¥832,211	¥ 25,539		¥ 775,791	¥ 29,943					

Guarantee of corporate loans: The Company and certain subsidiaries mainly guarantee corporate loans issued by financial institutions for customers. The Company and the subsidiaries are obliged to pay the outstanding loans when the guaranteed customers fail to pay principal and/or interest in accordance with the contract terms. In some cases, the corporate loans are secured by the guaranteed customers assets. Once the Company and the subsidiaries assume the guaranteed customers obligation, the Company and the subsidiaries obtain a right to claim the collateral assets. In other cases, certain contracts that guarantee corporate loans issued by financial institutions for customers include contracts that the amounts of performance guarantee are limited to a certain range of guarantee commissions. As of March 31, 2015 and December 31, 2015, total notional amount of the loans subject to such guarantees are ¥1,204,000 million and ¥1,280,000 million respectively, and book value of guarantee liabilities are ¥1,016 million and ¥1,171 million, respectively. The potential future payment amounts for these guarantees are limited to a certain range of the guarantee commissions, which are less than the total notional amounts of the loans subject to these guarantees. The potential future payment amounts for the contract period are calculated from the guarantee limit which is arranged by financial institutions in advance as to contracts that the amounts of performance guarantee are unlimited to a certain range of guarantee commissions. For this reason, the potential future payment amounts for these guarantees include the amount of the guarantee which may occur in the future, which is larger than the balance of guarantee executed as of the end of fiscal year or the end of interim period. The executed guarantee balance includes defrayment by financial institutions which we bear temporarily at the time of execution, and credit risk for financial institutions until liquidation of this guarantee. Our substantial amounts of performance guarantee except credit risk for financial institutions are limited to our defrayment which is arranged by financial institutions in advance.

Payment or performance risk of the guarantees is considered based on the historical experience of credit events.

There were no significant changes in the payment or performance risk of the guarantees for the nine months ended December 31, 2015.

*Guarantee of transferred loans:* A subsidiary in the United States is authorized to underwrite, originate, fund, and service multi-family and seniors housing loans without prior approval from Fannie Mae under Fannie Mae s Delegated Underwriting and Servicing program. As part of this program, Fannie Mae provides a commitment to purchase the loans.

In return for the delegated authority, the subsidiary guarantees the performance of certain housing loans transferred to Fannie Mae and has the payment or performance risk of the guarantees to absorb some of the losses when losses arise from the transferred loans.

There were no significant changes in the payment or performance risk of these guarantees for the nine months ended December 31, 2015.

*Guarantee of consumer loans:* A certain subsidiary guarantees consumer loans, typically card loans, issued by Japanese financial institutions. The subsidiary is obliged to pay the outstanding obligations when these loans become delinquent generally a month or more.

Payment or performance risk of the guarantees is considered based on the historical experience of credit events.

There were no significant changes in the payment or performance risk of the guarantees for the nine months ended December 31, 2015.

Guarantee of housing loans: The Company and certain subsidiaries guarantee the housing loans issued by Japanese financial institutions to third party individuals. The Company and the subsidiaries are typically obliged to pay the

outstanding loans when these loans become delinquent more than three months. The housing loans are usually secured by the real properties. Once the Company and the subsidiaries assume the guaranteed parties obligation, the Company and the subsidiaries obtain a right to claim the collateral assets.

Payment or performance risk of the guarantees is considered based on the historical experience of credit events.

There were no significant changes in the payment or performance risk of the guarantees for the nine months ended December 31, 2015.

114

Other guarantees: Other guarantees include the guarantees to financial institutions and the guarantees derived from collection agency agreements. Pursuant to the contracts of the guarantees to financial institutions, a certain subsidiary pays to the financial institutions when customers of the financial institutions become debtors and default on the debts. Pursuant to the agreements of the guarantees derived from collection agency agreements, the Company and certain subsidiaries collect third parties debt and pay the uncovered amounts.

**Litigation** The Company and certain subsidiaries are involved in legal proceedings and claims in the ordinary course of business. In the opinion of management, none of such proceedings and claims will have a significant impact on the Company s financial position or results of operations.

*Collateral* Other than the assets of the consolidated VIEs pledged as collateral for financing described in Note 8 Variable Interest Entities , the Company and certain subsidiaries provide the following assets as collateral for the short-term and long-term debt payables to financial institutions as of March 31, 2015 and December 31, 2015:

	Milli	ions of j	yen
	March 31, 2015	Decer	mber 31, 2015
Minimum lease payments, loans and investment in operating leases	¥ 95,883	¥	158,676
Investment in securities	162,239		185,937
Property under Facility Operations	19,308		9,240
Other assets	39,118		22,479
Total	¥316,548	¥	376,332

As of March 31, 2015 and December 31, 2015, investment in securities of ¥24,698 million and ¥26,806 million, respectively, were pledged for primarily collateral deposits.

Under loan agreements relating to short-term and long-term debt from commercial banks and certain insurance companies, the Company and certain subsidiaries are required to provide collateral against these debts at anytime if requested by the lenders. The Company and the subsidiaries did not receive any such requests from the lenders as of December 31, 2015.

## 23. Segment Information

Financial information about the operating segments reported below is that which is available by segment and evaluated regularly by the management in deciding how to allocate resources and in assessing performance.

The segment information has been restated giving effect to these changes to conform to DAIKYO s current fiscal year end of March 31, 2015 as described in Note 2 Significant Accounting and Reporting Policies (ah) Elimination of a lag period.

An overview of operations for each of the six segments follows below.

Corporate Financial Services : Lending, leasing and fee business.

Maintenance Leasing : Automobile leasing and rentals, car sharing, and test and measurement

instruments and IT-related equipment rentals and leasing

Real Estate : Real estate development, rental and financing, facility operation, REIT asset

management, and real estate investment and advisory services

Investment and Operation : Environment and energy-related business, principal investment and loan

servicing (asset recovery)

Retail : Life insurance, banking and card loan business

Overseas Business : Leasing, lending, investment in bonds, investment banking, asset management

and ship- and aircraft-related operations

115

Financial information of the segments for the nine months ended December 31, 2014 is as follows:

	Millions of yen													
	Corporate Financial Services			intenance Leasing	Re	eal Estate		vestment and peration		Retail	_	Overseas Business		Total
Segment revenues	¥	61,069	¥	198,246	¥	147,208	¥	429,687	¥	335,252	¥	406,545	¥	1,578,007
Segment profits		18,661		31,578		22,481		23,007		96,570		84,786		277,083

Financial information of the segments for the nine months ended December 31, 2015 is as follows:

							Mil	llions of ye	n					
	Fi	rporate nancial ervices	_	intenance Leasing	Re	eal Estate		vestment and peration		Retail		Overseas Business		Total
Segment								-						
revenues	¥	81,475	¥	204,743	¥	154,691	¥	751,084	¥	208,751	¥	399,856	¥	1,800,600
Segment														
profits		33,841		33,691		44,374		46,672		48,835		116,001		323,414

Financial information of the segments for the three months ended December 31, 2014 is as follows:

							Mil	lions of ye	n					
	Corporate Financial Services			intenance Leasing	Re	al Estate		vestment and peration		Retail		Overseas Business		Total
Segment revenues	¥	20,247	¥	66,575	¥	52,827	¥	172,019	¥	153,202	¥	153,291	¥	618,161
Segment profits		6,015		10,069		6,730		8,504		19,525		23,253		74,096

Financial information of the segments for the three months ended December 31, 2015 is as follows:

	Millions of yen	
Real Estate	Retail	Total

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	Fi	rporate nancial ervices		intenance Leasing				vestment and peration				Overseas Business		
Segment revenues	¥	28,763	¥	68,819	¥	45,644	¥	257,559	¥	106,350	¥	122,013	¥	629,148
Segment profits		12,277		10,574		10,657		10,222		16,773		18,120		78,623

Segment assets information as of March 31, 2015 and December 31, 2015 is as follows:

						Mil	lions of ye	n					
	Corporate Financial Services	_	ntenance easing		eal Estate		vestment and peration		Retail		Overseas Business		Total
March 31,						٠							
2015	¥ 1,132,468	¥	662,851	¥	835,386	¥	660,014	¥	3,700,635	¥	2,178,895	¥	9,170,249
December 31,			<b>515</b> 011		744060		620.020		2.511.402		2 270 550		0.041.200
2015	1,058,719		717,811		744,869		628,939		3,511,492		2,279,558		8,941,388

Segment figures reported in these tables include operations classified as discontinued operations in the accompanying consolidated statements of income.

The accounting policies of the segments are almost the same as those described in Note 2 Significant Accounting and Reporting Policies except for the treatment of income tax expenses, net income attributable to the noncontrolling interests, net income attributable to the redeemable noncontrolling interests, income from discontinued operations and the consolidation of certain VIEs. Income taxes are not included in segment profits or losses because the management evaluates segments performance on a pre-tax basis. Also, net income attributable to noncontrolling interests and redeemable noncontrolling interests are not included in segment profits or losses because the management evaluates segments performance based on profits or losses (per-tax) attributable to ORIX Corporation Shareholders. On the other hand, income from discontinued operations is included in segment profits or losses because the management considers such disposal activities as part of the ordinary course of business. Since the Company and its subsidiaries evaluate performance for the segments based on profit or loss before income taxes, tax expenses are not included in segment profits or losses. Net income attributable to the noncontrolling interests, net income attributable to the redeemable noncontrolling interests and discontinued operations, which are recognized net of tax in the accompanying consolidated statements of income, are adjusted to profit or loss before income tax, when calculating segment profits or losses. Most of selling, general and administrative expenses, including compensation costs that are directly related to the revenue generating activities of each segment, have been accumulated by and charged to each segment. Gains and losses that management does not consider for evaluating the performance of the segments,

such as write-downs of certain securities, write-downs of certain long-lived assets and certain foreign exchange gains or losses(included in other (income) and expense, net) are excluded from the segment profits or losses, and are regarded as corporate items.

Assets attributed to each segment are investment in direct financing leases, installment loans, investment in operating leases, investment in securities, property under facility operations, investment in affiliates, inventories, advances for investment in operating leases (included in other assets), advances for investment in property under facility operations (included in other assets) and goodwill and other intangible assets recognized as a result of business combination (included in other assets). This has resulted in the depreciation of office facilities being included in each segment s profit or loss while the carrying amounts of corresponding assets are not allocated to each segment s assets. However, the effect resulting from this allocation is not significant.

For those VIEs that are used for securitization and are consolidated in accordance with ASC 810 (Consolidations), for which the VIE s assets can be used only to settle related obligations of those VIEs and the creditors (or beneficial interest holders) do not have recourse to other assets of the Company or its subsidiaries, segment assets are measured based on the amount of the Company and its subsidiaries net investments in the VIEs, which is different from the amount of total assets of the VIEs, and accordingly, segment revenues are also measured at a net amount representing the revenues earned on the net investments in the VIEs.

Certain gains or losses related to assets and liabilities of consolidated VIEs, which are not ultimately attributable to the Company and its subsidiaries, are excluded from segment profits.

The reconciliation of segment totals to consolidated financial statement amounts is as follows:

			e <b>M</b> ii	s of yen ne months ended December 31, 2015
Segment revenues:				
Total revenues for segments	¥	1,578,007	¥	1,800,600
Revenues related to corporate assets		5,949		8,488
Revenues related to assets of certain VIEs		5,638		4,259
Revenues from inter-segment transactions		(15,340)		(16,267)
Revenues from discontinued operations		(2,214)		0
Total consolidated revenues	¥	1,572,040	¥	1,797,080
Segment profits:				
Total profits for segments	¥	277,083	¥	323,414
Corporate losses		(10,761)		(2,233)
Gains related to assets or liabilities of certain VIEs		3,532		5,672
Discontinued operations, pre-tax		(463)		0
Net income attributable to the noncontrolling interests and net income attributable to the redeemable noncontrolling interests, net of applicable tax				
effect		8,886		7,819

Total consolidated income before income taxes and discontinued operations ¥ 278,277 ¥ 334,672

117

	Millions of yen					
	Three months en					
	Three months endebecember 3					
	Decem	ber 31, 20	14	2015		
Segment revenues:						
Total revenues for segments	¥	618,161	¥	629,148		
Revenues related to corporate assets		1,378		1,453		
Revenues related to assets of certain VIEs		1,617		1,354		
Revenues from inter-segment transactions		(4,751)		(5,069)		
Revenues from discontinued operations		0		0		
Total consolidated revenues	¥	616,405	¥	626,886		
Segment profits:						
Total profits for segments	¥	74,096	¥	78,623		
Corporate losses		(629)		(1,152)		
Gains related to assets or liabilities of certain VIEs		(92)		5,448		
Discontinued operations, pre-tax		0		0		
Net income attributable to the noncontrolling interests and net income attributable	e to					
the redeemable noncontrolling interests, net of applicable tax effect		3,769		1,008		
Total consolidated income before income taxes and discontinued operations	¥	77,144	¥	83,927		

	Millions of yen					
	March 31, 201 <b>B</b> ece	mber 31, 2015				
Segment assets:						
Total assets for segments	¥ 9,170,249 ¥	8,941,388				
Cash and cash equivalents, restricted cash	913,079	893,002				
Allowance for doubtful receivables on direct financing leases and probable loan						
losses	(72,326)	(60,172)				
Trade notes, accounts and other receivable	348,404	272,115				
Other corporate assets	789,636	715,815				
Assets of certain VIEs	294,586	302,471				
Total consolidated assets	¥11,443,628 ¥	11,064,619				

The following information represents geographical revenues and income before income taxes, which are attributed to geographic areas, based on the country location of the Company and its subsidiaries.

For the nine months ended December 31, 2014

Millions of yen

Japan The Americas \*Dther \*3 \*Difference between Total

Geographic Total and

Consolidated Amounts

Total Revenues	¥ 1,161,655	¥ 148,719	¥ 263,880	¥ (2,214)	¥ 1,572,040
Income before Income Taxes*1	190,561	24,393	63,786	(463)	278,277

For the nine months ended December 31, 2015

	Japan T		Ge	en ifference betweer ographic Total ar nsolidated Amour	ıd
Total Revenues	¥1,384,265	¥ 143,227	¥ 269,588	¥ 0	¥ 1,797,080
Income before Income Taxes*1	212.559	61 372	60 741	0	334 672

118

## For the three months ended December 31 2014

	Τε	apan Th	M e Americas *2		ns of yen		nce hetw	een	Total
	Ji	ipun in	e miericus 7	2011	Geog	grap	hic Total nted Am	an	d
Total Revenues	¥ 4	61,424	¥ 59,587	¥	95,394	¥	0	¥	616,405
Income before Income Taxes*1		53,795	7,690		15,659		0		77,144

# For the three months ended December 31, 2015

		Millions of yen									
	<b>Japan</b> T	Japan The Americas *20ther *354fference between Total									
			Geog	graphic Total	l and						
			Cons	olidated Am	ounts						
Total Revenues	¥ 498,982	¥ 40,351	¥ 87,553	¥ 0	¥ 626,886						
Income before Income Taxes*1	59,005	10,062	14,860	0	83,927						

- \*1 Results of discontinued operations, pre-tax are included in each amount attributed to each geographic area.
- \*2 Mainly the United States
- \*3 Mainly Asia, Europe, Australasia and Middle East
- \*4 Robeco, one of the Company s subsidiaries domiciled in the Netherlands, conducts principally an asset management business. Due to the integrated nature of such business with its customer base spread across the world, Other locations include the total revenues and the income before income taxes of Robeco, respectively, for the nine and three months ended December 31, 2014 and 2015. The revenues of Robeco aggregated on a legal entity basis were \(\frac{\text{Y}}{3}\),418 million in the Americas and \(\frac{\text{Y}}{7}\),361 million in Other for the nine months ended December 31, 2014, and \(\frac{\text{Y}}{2}\),613 million in the Americas and \(\frac{\text{Y}}{3}\),361 million in Other for the three months ended December 31, 2014, and \(\frac{\text{Y}}{2}\),483 million in the Americas and \(\frac{\text{Y}}{3}\),361 million in Other for the three months ended December 31, 2014, and \(\frac{\text{Y}}{2}\),483 million in the Americas and \(\frac{\text{Y}}{3}\),755 million in Other for the three months ended December 31, 2015.

ASC 280 ( Segment Reporting ) requires disclosure of revenues from external customers for each product and service as enterprise-wide information. The consolidated statements of income in which the revenues are categorized based on the nature of types of business conducted include the required information.

No single customer accounted for 10% or more of the total revenues for the nine and three months ended December 31, 2014 and 2015.

## 24. Subsequent Events

There are no material subsequent events.

119