

FEDEX CORP  
Form 10-Q  
September 18, 2014  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED August 31, 2014**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_**

**Commission File Number: 1-15829**

**FEDEX CORPORATION**

*(Exact name of registrant as specified in its charter)*

**Delaware**  
*(State or other jurisdiction of*

*incorporation or organization)*

**942 South Shady Grove Road Memphis, Tennessee**  
*(Address of principal executive offices)*

(901) 818-7500

*(Registrant's telephone number, including area code)*

**62-1721435**  
*(I.R.S. Employer*

*Identification No.)*

**38120**  
*(ZIP Code)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

## Edgar Filing: FEDEX CORP - Form 10-Q

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock	Outstanding Shares at September 17, 2014
Common Stock, par value \$0.10 per share	283,246,379

**Table of Contents**

FEDEX CORPORATION

INDEX

	PAGE
<b>PART I. FINANCIAL INFORMATION</b>	
ITEM 1. Financial Statements	
<u>Condensed Consolidated Balance Sheets</u> <u>August 31, 2014 and May 31, 2014</u>	2
<u>Condensed Consolidated Statements of Income</u> <u>Three Months Ended August 31, 2014 and 2013</u>	4
<u>Condensed Consolidated Statements of Comprehensive Income</u> <u>Three Months Ended August 31, 2014 and 2013</u>	5
<u>Condensed Consolidated Statements of Cash Flows</u> <u>Three Months Ended August 31, 2014 and 2013</u>	6
<u>Notes to Condensed Consolidated Financial Statements</u>	7
<u>Report of Independent Registered Public Accounting Firm</u>	23
<u>ITEM 2. Management's Discussion and Analysis of Results of Operations and Financial Condition</u>	24
<u>ITEM 3. Quantitative and Qualitative Disclosures About Market Risk</u>	46
<u>ITEM 4. Controls and Procedures</u>	46
<b><u>PART II. OTHER INFORMATION</u></b>	
<u>ITEM 1. Legal Proceedings</u>	47
<u>ITEM 1A. Risk Factors</u>	47
<u>ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	47
<u>ITEM 6. Exhibits</u>	47
<u>Signature</u>	49
<u>Exhibit Index</u>	E-1
<u>Exhibit 10.1</u>	
<u>Exhibit 10.2</u>	
<u>Exhibit 12.1</u>	
<u>Exhibit 15.1</u>	
<u>Exhibit 31.1</u>	
<u>Exhibit 31.2</u>	
<u>Exhibit 32.1</u>	
<u>Exhibit 32.2</u>	
<u>EX-101 INSTANCE DOCUMENT</u>	
<u>EX-101 SCHEMA DOCUMENT</u>	
<u>EX-101 CALCULATION LINKBASE DOCUMENT</u>	
<u>EX-101 PRESENTATION LINKBASE DOCUMENT</u>	
<u>EX-101 DEFINITION LINKBASE DOCUMENT</u>	

**Table of Contents**

**FEDEX CORPORATION**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(IN MILLIONS)**

	August 31, 2014 (Unaudited)	May 31, 2014
<b><u>ASSETS</u></b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 2,416	\$ 2,908
Receivables, less allowances of \$170 and \$164	5,487	5,460
Spare parts, supplies and fuel, less allowances of \$216 and \$212	481	463
Deferred income taxes	497	522
Prepaid expenses and other	369	330
Total current assets	9,250	9,683
<b>PROPERTY AND EQUIPMENT, AT COST</b>	<b>40,866</b>	<b>40,691</b>
Less accumulated depreciation and amortization	21,442	21,141
Net property and equipment	19,424	19,550
<b>OTHER LONG-TERM ASSETS</b>		
Goodwill	2,775	2,790
Other assets	1,138	1,047
Total other long-term assets	3,913	3,837
	\$ 32,587	\$ 33,070

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

**FEDEX CORPORATION**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(IN MILLIONS, EXCEPT SHARE DATA)**

	August 31, 2014 (Unaudited)	May 31, 2014
<b>LIABILITIES AND STOCKHOLDERS INVESTMENT</b>		
<b>CURRENT LIABILITIES</b>		
Current portion of long-term debt	\$ 1	\$ 1
Accrued salaries and employee benefits	1,103	1,277
Accounts payable	1,973	1,971
Accrued expenses	2,076	2,063
<b>Total current liabilities</b>	<b>5,153</b>	<b>5,312</b>
<b>LONG-TERM DEBT, LESS CURRENT PORTION</b>	<b>4,735</b>	<b>4,736</b>
<b>OTHER LONG-TERM LIABILITIES</b>		
Deferred income taxes	2,107	2,114
Pension, postretirement healthcare and other benefit obligations	3,313	3,484
Self-insurance accruals	1,047	1,038
Deferred lease obligations	748	758
Deferred gains, principally related to aircraft transactions	200	206
Other liabilities	163	145
<b>Total other long-term liabilities</b>	<b>7,578</b>	<b>7,745</b>
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>COMMON STOCKHOLDERS INVESTMENT</b>		
Common stock, \$0.10 par value; 800 million shares authorized; 318 million shares issued as of August 31, 2014 and May 31, 2014	32	32
Additional paid-in capital	2,629	2,643
Retained earnings	20,921	20,429
Accumulated other comprehensive loss	(3,694)	(3,694)
Treasury stock, at cost	(4,767)	(4,133)
<b>Total common stockholders investment</b>	<b>15,121</b>	<b>15,277</b>
	<b>\$ 32,587</b>	<b>\$ 33,070</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

**FEDEX CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
**(UNAUDITED)**  
**(IN MILLIONS, EXCEPT PER SHARE AMOUNTS)**

	Three Months Ended August 31,	
	2014	2013
<b>REVENUES</b>	\$ 11,684	\$ 11,024
<b>OPERATING EXPENSES:</b>		
Salaries and employee benefits	4,189	4,077
Purchased transportation	2,054	1,879
Rentals and landing fees	660	640
Depreciation and amortization	651	639
Fuel	1,120	1,104
Maintenance and repairs	556	480
Other	1,467	1,410
	10,697	10,229
<b>OPERATING INCOME</b>	987	795
<b>OTHER INCOME (EXPENSE):</b>		
Interest, net	(48)	(27)
Other, net	(2)	(2)
	(50)	(29)
<b>INCOME BEFORE INCOME TAXES</b>	937	766
<b>PROVISION FOR INCOME TAXES</b>	331	277
<b>NET INCOME</b>	\$ 606	\$ 489
<b>EARNINGS PER COMMON SHARE:</b>		
Basic	\$ 2.13	\$ 1.54
Diluted	\$ 2.10	\$ 1.53
<b>DIVIDENDS DECLARED PER COMMON SHARE</b>	\$ 0.40	\$ 0.30

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

**FEDEX CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**(UNAUDITED)**  
**(IN MILLIONS)**

	Three Months Ended August 31,	
	2014	2013
NET INCOME	\$ 606	\$ 489
OTHER COMPREHENSIVE INCOME (LOSS):		
Foreign currency translation adjustments, net of tax of \$9 in 2014 and \$10 in 2013	(31)	(79)
Amortization of unrealized pension actuarial gains/losses and other, net of tax of \$18 in 2014 and \$25 in 2013	31	42
		(37)
COMPREHENSIVE INCOME	\$ 606	\$ 452

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents****FEDEX CORPORATION****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(UNAUDITED)****(IN MILLIONS)**

	Three Months Ended August 31,	
	2014	2013
<b>Operating Activities:</b>		
Net income	\$ 606	\$ 489
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation and amortization	651	639
Provision for uncollectible accounts	35	37
Stock-based compensation	48	45
Deferred income taxes and other noncash items	25	89
Changes in assets and liabilities:		
Receivables	(86)	10
Other assets	(30)	(31)
Accounts payable and other liabilities	(257)	(343)
Other, net	(10)	(6)
<b>Cash provided by operating activities</b>	<b>982</b>	<b>929</b>
<b>Investing Activities:</b>		
Capital expenditures	(720)	(572)
Proceeds from asset dispositions and other	4	10
<b>Cash used in investing activities</b>	<b>(716)</b>	<b>(562)</b>
<b>Financing Activities:</b>		
Proceeds from stock issuances	97	131
Excess tax benefit on the exercise of stock options	10	14
Dividends paid	(57)	(48)
Purchase of treasury stock	(791)	(278)
<b>Cash used in financing activities</b>	<b>(741)</b>	<b>(181)</b>
Effect of exchange rate changes on cash	(17)	(7)
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(492)</b>	<b>179</b>
Cash and cash equivalents at beginning of period	2,908	4,917
<b>Cash and cash equivalents at end of period</b>	<b>\$ 2,416</b>	<b>\$ 5,096</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.



**Table of Contents**

**FEDEX CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(UNAUDITED)**

(1) **General**

*SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES.* These interim financial statements of FedEx Corporation ( FedEx ) have been prepared in accordance with accounting principles generally accepted in the United States and Securities and Exchange Commission ( SEC ) instructions for interim financial information, and should be read in conjunction with our Annual Report on Form 10-K for the year ended May 31, 2014 ( Annual Report ). Accordingly, significant accounting policies and other disclosures normally provided have been omitted since such items are disclosed in our Annual Report.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments (including normal recurring adjustments) necessary to present fairly our financial position as of August 31, 2014, and the results of our operations and cash flows for the three-month periods ended August 31, 2014 and 2013. Operating results for the three-month period ended August 31, 2014 are not necessarily indicative of the results that may be expected for the year ending May 31, 2015.

Except as otherwise specified, references to years indicate our fiscal year ending May 31, 2015 or ended May 31 of the year referenced and comparisons are to the corresponding period of the prior year.

*EMPLOYEES UNDER COLLECTIVE BARGAINING ARRANGEMENTS.* The pilots of Federal Express Corporation ( FedEx Express ), which represent a small number of FedEx Express 's total employees, are employed under a collective bargaining agreement. The contract became amendable in March 2013, and the parties are currently in negotiations. In addition to our pilots at FedEx Express, certain non-U.S. employees are unionized.

*STOCK-BASED COMPENSATION.* We have two types of equity-based compensation: stock options and restricted stock. The key terms of the stock option and restricted stock awards granted under our incentive stock plans and all financial disclosures about these programs are set forth in our Annual Report.

Our stock-based compensation expense was \$48 million for the three-month period ended August 31, 2014 and \$45 million for the three-month period ended August 31, 2013. Due to its immateriality, additional disclosures related to stock-based compensation have been excluded from this quarterly report.

*RECENT ACCOUNTING GUIDANCE.* New accounting rules and disclosure requirements can significantly impact our reported results and the comparability of our financial statements. These matters are described in our Annual Report.

We believe that no other new accounting guidance was adopted or issued during the first three months of 2015 that is relevant to the readers of our financial statements. However, there are numerous new proposals under development which, if and when enacted, may have a significant impact on our financial reporting.

*STOCK REPURCHASE PROGRAM AND DIVIDENDS.* In 2014, our Board of Directors authorized a new share repurchase program of up to 32 million shares of common stock. Repurchases were made at the company 's discretion, based on ongoing assessments of the capital needs of the business, the market price of its common stock and general market conditions. During the first quarter of 2015, we repurchased 5.3 million shares of FedEx common stock at an average price of \$148 per share for a total of \$791 million. As of August 31, 2014, no shares remained under the existing share repurchase authorizations.

On August 15, 2014, our Board of Directors declared a quarterly dividend of \$0.20 per share of common stock. The dividend will be paid on October 1, 2014 to stockholders of record as of the close of business on September 10, 2014. Each quarterly dividend payment is subject to review and approval by our Board of Directors, and we evaluate our dividend payment amount on an annual basis at the end of each fiscal year.

**Table of Contents****(2) Accumulated Other Comprehensive Income (Loss)**

The following table provides changes in accumulated other comprehensive income (loss) ( AOCI ), net of tax, reported in our condensed consolidated financial statements for the three-month periods ended August 31 (in millions; amounts in parentheses indicate debits to AOCI):

	2014	2013
<b>Foreign currency translation gain (loss):</b>		
Balance at beginning of period	\$ 77	\$ 102
Translation adjustments	(31)	(79)
Balance at end of period	46	23
<b>Retirement plans adjustments:</b>		
Balance at beginning of period	(3,771)	(3,922)
Reclassifications from AOCI	31	42
Balance at end of period	(3,740)	(3,880)
<b>Accumulated other comprehensive loss at end of period</b>	<b>\$ (3,694)</b>	<b>\$ (3,857)</b>

The following table presents details of the reclassifications from AOCI for the three-month periods ended August 31 (in millions; amounts in parentheses indicate debits to earnings):

	Amount Reclassified from AOCI		Affected Line Item in the Income Statement
	2014	2013	
<b>Retirement plans:</b>			
Amortization of actuarial losses and other	\$ (78)	\$ (95)	Salaries and employee benefits
Amortization of prior service credits	29	28	Salaries and employee benefits
Total before tax	(49)	(67)	
Income tax benefit	18	25	Provision for income taxes
<b>AOCI reclassifications, net of tax</b>	<b>\$ (31)</b>	<b>\$ (42)</b>	Net income

**(3) Financing Arrangements**

We have a shelf registration statement filed with the SEC that allows us to sell, in one or more future offerings, any combination of our unsecured debt securities and common stock.

A \$1 billion revolving credit facility is available to finance our operations and other cash flow needs and to provide support for the issuance of commercial paper. The revolving credit agreement expires in March 2018. The agreement contains a financial covenant, which requires us to maintain a leverage ratio of adjusted debt (long-term debt, including the current portion of such debt, plus six times our last four fiscal quarters rentals and landing fees) to capital (adjusted debt plus total common stockholders' investment) that does not exceed 70%. Our leverage ratio of adjusted debt to capital was 58% at August 31, 2014. We believe the leverage ratio covenant is our only significant restrictive covenant in our revolving credit agreement. Our revolving credit agreement contains other



**Table of Contents**

customary covenants that do not, individually or in the aggregate, materially restrict the conduct of our business. We are in compliance with the leverage ratio covenant and all other covenants of our revolving credit agreement and do not expect the covenants to affect our operations, including our liquidity or expected funding needs. As of August 31, 2014, no commercial paper was outstanding, and the entire \$1 billion under the revolving credit facility was available for future borrowings.

Long-term debt, exclusive of capital leases, had a carrying value of \$4.7 billion at August 31, 2014 and May 31, 2014, compared with an estimated fair value of \$5.1 billion at August 31, 2014 and \$5.0 billion at May 31, 2014. The estimated fair values were determined based on quoted market prices and the current rates offered for debt with similar terms and maturities. The fair value of our long-term debt is classified as Level 2 within the fair value hierarchy. This classification is defined as a fair value determined using market-based inputs other than quoted prices that are observable for the liability, either directly or indirectly.

**(4) Computation of Earnings Per Share**

The calculation of basic and diluted earnings per common share for the three-month periods ended August 31 was as follows (in millions, except per share amounts):

	2014	2013
<b>Basic earnings per common share:</b>		
Net earnings allocable to common shares <sup>(1)</sup>	\$ 605	\$ 489
Weighted-average common shares	285	316
<b>Basic earnings per common share</b>	<b>\$ 2.13</b>	<b>\$ 1.54</b>
<b>Diluted earnings per common share:</b>		
Net earnings allocable to common shares <sup>(1)</sup>	\$ 605	\$ 489
Weighted-average common shares	285	316
Dilutive effect of share-based awards	4	3
Weighted-average diluted shares	289	319
<b>Diluted earnings per common share</b>	<b>\$ 2.10</b>	<b>\$ 1.53</b>
Anti-dilutive options excluded from diluted earnings per common share	2.1	9.8

<sup>(1)</sup> Net earnings available to participating securities were immaterial in all periods presented.

**(5) Retirement Plans**

We sponsor programs that provide retirement benefits to most of our employees. These programs include defined benefit pension plans, defined contribution plans and postretirement healthcare plans. Key terms of our retirement plans are provided in our Annual Report. Our retirement plans costs for the three-month periods ended August 31 were as follows (in millions):

	2014	2013
U.S. domestic and international pension plans	\$ 68	\$ 121
U.S. domestic and international defined contribution plans	94	89
U.S. domestic and international postretirement healthcare plans	20	20



**Table of Contents**

Net periodic benefit cost of the pension and postretirement healthcare plans for the three-month periods ended August 31 included the following components (in millions):

	Pension Plans		Postretirement Healthcare Plans	
	2014	2013	2014	2013
Service cost	\$ 164	\$ 164	\$ 10	\$ 10
Interest cost	275	263	10	10
Expected return on plan assets	(420)	(373)		
Recognized actuarial losses and other	49	67		
	\$ 68	\$ 121	\$ 20	\$ 20

Contributions to our tax qualified U.S. domestic pension plans ( U.S. Pension Plans ) for the three-month periods ended August 31 were as follows:

	2014	2013
Required	\$ 82	\$ 150
Voluntary	83	15
	\$ 165	\$ 165

In September 2014, we made an additional required contribution of \$165 million to our U.S. Pension Plans. Our U.S. Pension Plans have ample funds to meet expected benefit payments.

**(6) Business Segment Information**

We provide a broad portfolio of transportation, e-commerce and business services through companies competing collectively, operating independently and managed collaboratively under the respected FedEx brand. Our primary operating companies include FedEx Express, the world's largest express transportation company; FedEx Ground Package System, Inc. ( FedEx Ground ), a leading North American provider of small-package ground delivery services; and FedEx Freight, Inc. ( FedEx Freight ), a leading U.S. provider of less-than-truckload ( LTL ) freight services.

Our reportable segments include the following businesses:

<b>FedEx Express Segment</b>	FedEx Express (express transportation) FedEx Trade Networks (air and ocean freight forwarding and customs brokerage) FedEx SupplyChain Systems (logistics services)
<b>FedEx Ground Segment</b>	FedEx Ground (small-package ground delivery) FedEx SmartPost (small-parcel consolidator)
<b>FedEx Freight Segment</b>	FedEx Freight (LTL freight transportation) FedEx Custom Critical (time-critical transportation)
<b>FedEx Services Segment</b>	FedEx Services (sales, marketing, information technology, communications and back-office functions) FedEx TechConnect (customer service, technical support, billings and collections) FedEx Office (document and business services and package acceptance)



## **Table of Contents**

### ***FedEx Services Segment***

The FedEx Services segment operates combined sales, marketing, administrative and information technology functions in shared services operations that support our transportation businesses and allow us to obtain synergies from the combination of these functions. For the international regions of FedEx Express, some of these functions are performed on a regional basis by FedEx Express and reported in the FedEx Express segment in their natural expense line items.

The FedEx Services segment provides direct and indirect support to our transportation businesses, and we allocate all of the net operating costs of the FedEx Services segment (including the net operating results of FedEx Office) to reflect the full cost of operating our transportation businesses in the results of those segments. Within the FedEx Services segment allocation, the net operating results of FedEx Office, which are an immaterial component of our allocations, are allocated to FedEx Express and FedEx Ground. We review and evaluate the performance of our transportation segments based on operating income (inclusive of FedEx Services segment allocations). For the FedEx Services segment, performance is evaluated based on the impact of its total allocated net operating costs on our transportation segments.

Operating expenses for each of our transportation segments include the allocations from the FedEx Services segment to the respective transportation segments. These allocations also include charges and credits for administrative services provided between operating companies. The allocations of net operating costs are based on metrics such as relative revenues or estimated services provided. We believe these allocations approximate the net cost of providing these functions and our allocation methodologies are refined as necessary to reflect changes in our businesses.

During the first quarter of 2015, we ceased allocating to our transportation segments the costs associated with our corporate headquarters division. These costs included services related to general oversight functions, including executive officers and certain legal and finance functions. This change allows for additional transparency and improved management of our corporate oversight costs. Beginning in 2015, these costs are included in Corporate, eliminations and other in our segment reporting and reconciliations. Prior year amounts have been revised to conform to the current year segment presentation. This change did not impact our condensed consolidated financial statements included in Note 10.

### ***Other Intersegment Transactions***

Certain FedEx operating companies provide transportation and related services for other FedEx companies outside their reportable segment. Billings for such services are based on negotiated rates, which we believe approximate fair value, and are reflected as revenues of the billing segment. These rates are adjusted from time to time based on market conditions. Such intersegment revenues and expenses are eliminated in our consolidated results and are not separately identified in the following segment information, because the amounts are not material.



**Table of Contents**

The following table provides a reconciliation of reportable segment revenues and operating income to our unaudited condensed consolidated financial statement totals for the three-month periods ended August 31 (in millions):

	2014	2013
<b>Revenues</b>		
FedEx Express segment	\$ 6,862	\$ 6,605
FedEx Ground segment	2,960	2,730
FedEx Freight segment	1,609	1,424
FedEx Services segment	374	375
Eliminations and other	(121)	(110)
	\$ 11,684	\$ 11,024
<b>Operating Income</b>		
FedEx Express segment <sup>(1)</sup>	\$ 369	\$ 273
FedEx Ground segment <sup>(1)</sup>	545	483
FedEx Freight segment <sup>(1)</sup>	168	99
Corporate, eliminations and other <sup>(1)</sup>	(95)	(60)
	\$ 987	\$ 795

<sup>(1)</sup> Prior year amounts have been revised to conform to the current year segment presentation regarding the allocation of corporate headquarters costs.

**(7) Commitments**

As of August 31, 2014, our purchase commitments under various contracts for the remainder of 2015 and annually thereafter were as follows (in millions):

	Aircraft and Aircraft-Related	Other <sup>(1)</sup>	Total
2015 (remainder)	\$ 995	\$ 1,006	\$ 2,001
2016	1,244	319	1,563
2017	959	171	1,130
2018	1,341	94	1,435
2019	860	55	915
Thereafter	4,461	102	4,563
<b>Total</b>	\$ 9,860	\$ 1,747	\$ 11,607

<sup>(1)</sup> Primarily equipment, advertising contracts and, for the remainder of 2015, \$495 million of quarterly contributions to our U.S. Pension Plans. The amounts reflected in the table above for purchase commitments represent noncancelable agreements to purchase goods or services. As of August 31, 2014, our obligation to purchase four Boeing 767-300 Freighter ( B767F ) aircraft and nine Boeing 777 Freighter ( B777F ) aircraft is conditioned upon there being no event that causes FedEx Express or its employees not to be covered by the Railway Labor Act of 1926, as amended. Commitments to purchase aircraft in passenger configuration do not include the attendant costs to modify these aircraft for cargo transport unless we have entered into noncancelable commitments to modify such aircraft. Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above.



**Table of Contents**

We had \$519 million in deposits and progress payments as of August 31, 2014 on aircraft purchases and other planned aircraft-related transactions. These deposits are classified in the Other assets caption of our consolidated balance sheets. In addition to our commitment to purchase B777Fs and B767Fs, our aircraft purchase commitments include the Boeing 757 ( B757 ) aircraft in passenger configuration, which will require additional costs to modify for cargo transport. Aircraft and aircraft-related contracts are subject to price escalations. The following table is a summary of the key aircraft we are committed to purchase as of August 31, 2014 with the year of expected delivery:

	B757	B767F	B777F	Total
2015 (remainder)	7	12		19
2016		11	2	13
2017		11		11
2018		10	2	12
2019		4	2	6
Thereafter			12	12
<b>Total</b>	<b>7</b>	<b>48</b>	<b>18</b>	<b>73</b>

A summary of future minimum lease payments under noncancelable operating leases with an initial or remaining term in excess of one year at August 31, 2014 is as follows (in millions):

	Operating Leases		Total
	Aircraft and Related Equipment	Facilities and Other	Operating Leases
2015 (remainder)	\$ 408	\$ 1,207	\$ 1,615
2016	453	1,536	1,989
2017	392	1,625	2,017
2018	326	1,203	1,529
2019	273	1,028	1,301
Thereafter	550	6,542	7,092
<b>Total</b>	<b>\$ 2,402</b>	<b>\$ 13,141</b>	<b>\$ 15,543</b>

Future minimum lease payments under capital leases were immaterial at August 31, 2014. While certain of our lease agreements contain covenants governing the use of the leased assets or require us to maintain certain levels of insurance, none of our lease agreements include material financial covenants or limitations.

**(8) Contingencies**

*Wage-and-Hour.* We are a defendant in a number of lawsuits containing various class-action allegations of wage-and-hour violations. The plaintiffs in these lawsuits allege, among other things, that they were forced to work off the clock, were not paid overtime or were not provided work breaks or other benefits. The complaints generally seek unspecified monetary damages, injunctive relief, or both. We do not believe that a material loss is reasonably possible with respect to any of these matters.

*Independent Contractor Lawsuits and State Administrative Proceedings.* FedEx Ground is involved in numerous class-action lawsuits (including 26 that have been certified as class actions), individual lawsuits and state tax and other administrative proceedings that claim that the company's owner-operators should be treated as employees, rather than independent contractors.

---

**Table of Contents**

Most of the class-action lawsuits were consolidated for administration of the pre-trial proceedings by a single federal court, the U.S. District Court for the Northern District of Indiana. The multidistrict litigation court granted class certification in 28 cases and denied it in 14 cases. On December 13, 2010, the court entered an opinion and order addressing all outstanding motions for summary judgment on the status of the owner-operators (i.e., independent contractor vs. employee). In sum, the court ruled on our summary judgment motions and entered judgment in favor of FedEx Ground on all claims in 20 of the 28 multidistrict litigation cases that had been certified as class actions, finding that the owner-operators in those cases were contractors as a matter of the law of 20 states. The plaintiffs filed notices of appeal in all of these 20 cases. The Seventh Circuit heard the appeal in the Kansas case in January 2012 and, in July 2012, issued an opinion that did not make a determination with respect to the correctness of the district court's decision and, instead, certified two questions to the Kansas Supreme Court related to the classification of the plaintiffs as independent contractors under the Kansas Wage Payment Act. The Kansas Supreme Court heard oral argument on November 5, 2013. The other 19 cases that are before the Seventh Circuit remain stayed pending a decision of the Kansas Supreme Court.

The multidistrict litigation court remanded the other eight certified class actions back to the district courts where they were originally filed because its summary judgment ruling did not completely dispose of all of the claims in those lawsuits. Four of the cases remain pending in their respective district courts, but three of these four matters settled for immaterial amounts. The courts have granted final approval of two of the three settlements, while the other settlement remains subject to court approval. One of the cases is on appeal with the Court of Appeals for the Eleventh Circuit. The other three cases, which had been decided in our favor by the respective district courts in Oregon and California, were appealed to the Ninth Circuit Court of Appeals.

On August 27, 2014, the Ninth Circuit reversed the district court decisions and held that the plaintiffs in California and Oregon were employees as a matter of law. While we do not agree with the court's decision and will ask the court to reconsider and petition for en banc review by the full Ninth Circuit Court of Appeals, during the first quarter of 2015 we established an accrual for the estimated probable loss in this case that was required to be recognized pursuant to applicable accounting standards. This amount was immaterial. Material exposure above the accrued amount, however, is reasonably possible, and accordingly we have undertaken a process to attempt to estimate a range of reasonably possible loss based on currently available information relating to the case. This process has included attempting to evaluate what facts may arise in the course of discovery and what legal rulings the courts may render and how these facts and rulings might impact FedEx Ground's loss. For a number of reasons, we are not currently able to estimate a range of reasonably possible loss in excess of the amount accrued. The number and identities of plaintiffs in these lawsuits are uncertain, as they are dependent on how the class of full-time drivers is defined and how many individuals will qualify based on whatever criteria may be established. In addition, the parties have conducted only very limited discovery into damages, which could vary considerably from plaintiff to plaintiff and be dependent on evidence pertaining to individual plaintiffs, which has yet to be produced in the case. Further, the range of potential loss could be impacted substantially by future rulings by the courts, including on the merits of the claims, on FedEx Ground's defenses, and on evidentiary issues.

With respect to the matters that are pending outside of the Ninth Circuit, it is reasonably possible that potential loss in some of these lawsuits or changes to the independent contractor status of FedEx Ground's owner-operators could be material. We have undertaken a process to attempt to estimate a range of reasonably possible loss based on currently available information relating to these cases. Similar to our analysis of loss contingency in the Ninth Circuit cases, this process has included attempting to evaluate what facts may arise in the course of discovery and what legal rulings the courts may render and how these facts and rulings might impact FedEx Ground's loss. As a consequence of many of the same factors described above, as well as others that are specific to these cases, we are not currently able to estimate a range of reasonably possible loss. We do not believe that a material loss is probable in these matters.

In addition, we are defending contractor-model cases that are not or are no longer part of the multidistrict litigation. These cases are in varying stages of litigation, and we do not expect to incur a material loss in any of these matters.

---

**Table of Contents**

Adverse determinations in matters related to FedEx Ground's independent contractors, could, among other things, entitle certain of our owner-operators and their drivers to the reimbursement of certain expenses and to the benefit of wage-and-hour laws and result in employment and withholding tax and benefit liability for FedEx Ground, and could result in changes to the independent contractor status of FedEx Ground's owner-operators in certain jurisdictions. We believe that FedEx Ground's owner-operators are properly classified as independent contractors and that FedEx Ground is not an employer of the drivers of the company's independent contractors.

*City and State of New York Cigarette Suit.* On December 30, 2013, the City of New York filed suit against FedEx Express and FedEx Ground arising from our alleged shipments of cigarettes to New York City residents. The claims against FedEx Express were subsequently dismissed. On March 30, 2014, the complaint was amended adding the State of New York as a plaintiff. Beyond the addition of the State as a plaintiff, the amended complaint contains several amplifications of the previous claims. First, the claims now relate to four shippers, none of which continues to ship in our network. Second, the amended complaint contains a count for violation of the Assurance of Compliance (AOC) we had previously entered into with the State of New York, claiming that since 2006, FedEx has made shipments of cigarettes to residences in New York in violation of the AOC. Lastly, the amendment contains new theories of Racketeer Influenced and Corrupt Organizations Act violations. In May 2014, we filed a motion to dismiss almost all of the claims. Loss in this matter is reasonably possible, but the amount of any loss is expected to be immaterial.

*Environmental Matters.* SEC regulations require disclosure of certain environmental matters when a governmental authority is a party to the proceedings and the proceedings involve potential monetary sanctions that management reasonably believes could exceed \$100,000.

In February 2014, FedEx Ground received oral communications from District Attorneys' Offices (representing California's county environmental authorities) and the California Attorney General's Office (representing the California Division of Toxic Substances Control) that they were seeking civil penalties for alleged violations of the state's hazardous waste regulations. Specifically, the California environmental authorities alleged that FedEx Ground improperly generates and/or handles, stores and transports hazardous waste from its stations to its hubs in California. In April 2014, FedEx Ground filed a declaratory judgment action in the United States District Court for the Eastern District of California against the Director of the California Division of Toxic Substances Control and the county District Attorneys with whom we have been negotiating. In June 2014, the California Attorney General filed a complaint against FedEx Ground in Sacramento County Superior Court alleging violations of FedEx Ground as described above. The County District Attorneys filed a similar complaint in Sacramento County Superior Court in July 2014. Loss in this matter is reasonably possible, however, the amount of any loss is expected to be immaterial.

On January 14, 2014, the U.S. Department of Justice (DOJ) issued a Grand Jury Subpoena to FedEx Express relating to an asbestos matter previously investigated by the U.S. Environmental Protection Agency. On May 1, 2014, the DOJ informed us that it had determined to continue to pursue the matter as a criminal case, citing seven asbestos-related regulatory violations associated with removal of roof materials from a hangar in Puerto Rico during cleaning and repair activity, as well as violation of waste disposal requirements. Loss is reasonably possible; however, the amount of any loss is expected to be immaterial.

*Department of Justice Indictment - Internet Pharmacy Shipments.* In the past, we received requests for information from the DOJ in the Northern District of California in connection with a criminal investigation relating to the transportation of packages for online pharmacies that may have shipped pharmaceuticals in violation of federal law. In July 2014, the DOJ filed a criminal indictment in the United States District Court for the Northern District of California in connection with the matter. A superseding indictment was filed in August 2014. The indictment alleges that FedEx Corporation, FedEx Express and FedEx Services, together with certain pharmacies, conspired to unlawfully distribute controlled substances, unlawfully distributed controlled substances and conspired to unlawfully distribute misbranded drugs. The superseding indictment adds conspiracy to launder money counts related to services provided to and payments from online pharmacies. We continue to believe that our employees have acted in good faith at all times and that we have not engaged in any illegal activities.

**Table of Contents**

Accordingly, we will vigorously defend ourselves in this matter. If we are convicted, remedies could include fines, penalties, forfeiture and compliance conditions. Given the early stage of this proceeding, we cannot estimate the amount or range of loss, if any; however, it is reasonably possible that it could be material if we are convicted.

*Other Matters.* In August 2010, a third-party consultant who works with shipping customers to negotiate lower rates filed a lawsuit in federal district court in California against FedEx and United Parcel Service, Inc. ( UPS ) alleging violations of U.S. antitrust law. This matter was dismissed in May 2011, but the court granted the plaintiff permission to file an amended complaint, which FedEx received in June 2011. In November 2011, the court granted our motion to dismiss this complaint, but again allowed the plaintiff to file an amended complaint. The plaintiff filed a new complaint in December 2011, and the matter remains pending before the court. In February 2011, shortly after the initial lawsuit was filed, we received a demand for the production of information and documents in connection with a civil investigation by the DOJ into the policies and practices of FedEx and UPS for dealing with third-party consultants who work with shipping customers to negotiate lower rates. In November 2012, the DOJ served a civil investigative demand on the third-party consultant seeking all pleadings, depositions and documents produced in the lawsuit. We are cooperating with the investigation, do not believe that we have engaged in any anti-competitive activities and will vigorously defend ourselves in any action that may result from the investigation. While the litigation proceedings and the DOJ investigation move forward, and the amount of loss, if any, is dependent on a number of factors that are not yet fully developed or resolved, the amount of any loss is expected to be immaterial.

On June 30, 2014, we received a Statement of Objections from the French Competition Authority ( FCA ) addressed to FedEx Express France, formerly known as TATEX, regarding an investigation by the FCA into anticompetitive behavior that is alleged to have occurred primarily in the framework of trade association meetings that included the former general managers of TATEX prior to our acquisition of that company in July 2012. Given the early stage of this matter, we cannot yet determine the amount or range of potential loss; however, it is reasonably possible that it could be material.

FedEx and its subsidiaries are subject to other legal proceedings that arise in the ordinary course of their business. In the opinion of management, the aggregate liability, if any, with respect to these other actions will not have a material adverse effect on our financial position, results of operations or cash flows.

**(9) Supplemental Cash Flow Information**

Cash paid for interest expense and income taxes for the three-month periods ended August 31 was as follows (in millions):

	2014	2013
Cash payments for:		
Interest (net of capitalized interest)	\$ 96	\$ 57
Income taxes	\$ 190	\$ 138
Income tax refunds received	(2)	(34)
Cash tax payments (refunds), net	\$ 188	\$ 104

**Table of Contents**

(10) Condensed Consolidating Financial Statements

We are required to present condensed consolidating financial information in order for the subsidiary guarantors (other than FedEx Express) of our public debt to continue to be exempt from reporting under the Securities Exchange Act of 1934, as amended.

The guarantor subsidiaries, which are wholly owned by FedEx, guarantee \$4.5 billion of our debt. The guarantees are full and unconditional and joint and several. Our guarantor subsidiaries were not determined using geographic, service line or other similar criteria, and as a result, the

Guarantor Subsidiaries and Non-guarantor Subsidiaries columns each include portions of our domestic and international operations. Accordingly, this basis of presentation is not intended to present our financial condition, results of operations or cash flows for any purpose other than to comply with the specific requirements for subsidiary guarantor reporting.

**Table of Contents**

## CONDENSED CONSOLIDATING BALANCE SHEETS

(UNAUDITED)

August 31, 2014

Condensed consolidating financial statements for our guarantor subsidiaries and non-guarantor subsidiaries are presented in the following tables (in millions):

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	\$ 1,305	\$ 430	\$ 821	\$ (140)	\$ 2,416
Receivables, less allowances		4,341	1,177	(31)	5,487
Spare parts, supplies, fuel, prepaid expenses and other, less allowances	34	750	66		850
Deferred income taxes		474	23		497
<b>Total current assets</b>	<b>1,339</b>	<b>5,995</b>	<b>2,087</b>	<b>(171)</b>	<b>9,250</b>
<b>PROPERTY AND EQUIPMENT, AT COST</b>	<b>28</b>	<b>38,489</b>	<b>2,349</b>		<b>40,866</b>
Less accumulated depreciation and amortization	22	20,182	1,238		21,442
<b>Net property and equipment</b>	<b>6</b>	<b>18,307</b>	<b>1,111</b>		<b>19,424</b>
<b>INTERCOMPANY RECEIVABLE</b>		<b>1,177</b>	<b>1,409</b>	<b>(2,586)</b>	
<b>GOODWILL</b>		<b>1,552</b>	<b>1,223</b>		<b>2,775</b>
<b>INVESTMENT IN SUBSIDIARIES</b>	<b>21,352</b>	<b>3,679</b>		<b>(25,031)</b>	
<b>OTHER ASSETS</b>	<b>2,069</b>	<b>850</b>	<b>240</b>	<b>(2,021)</b>	<b>1,138</b>
	<b>\$ 24,766</b>	<b>\$ 31,560</b>	<b>\$ 6,070</b>	<b>\$ (29,809)</b>	<b>\$ 32,587</b>
<b>LIABILITIES AND STOCKHOLDERS INVESTMENT</b>					
<b>CURRENT LIABILITIES</b>					
Current portion of long-term debt	\$	\$ 1	\$	\$	\$ 1
Accrued salaries and employee benefits	32	915	156		1,103
Accounts payable	63	1,398	683	(171)	1,973
Accrued expenses	502	1,384	190		2,076
<b>Total current liabilities</b>	<b>597</b>	<b>3,698</b>	<b>1,029</b>	<b>(171)</b>	<b>5,153</b>
<b>LONG-TERM DEBT, LESS CURRENT PORTION</b>	<b>4,486</b>	<b>249</b>			<b>4,735</b>
<b>INTERCOMPANY PAYABLE</b>	<b>2,586</b>			<b>(2,586)</b>	
<b>OTHER LONG-TERM LIABILITIES</b>					
Deferred income taxes		4,042	86	(2,021)	2,107
Other liabilities	1,976	3,238	257		5,471
<b>Total other long-term liabilities</b>	<b>1,976</b>	<b>7,280</b>	<b>343</b>	<b>(2,021)</b>	<b>7,578</b>
<b>STOCKHOLDERS INVESTMENT</b>	<b>15,121</b>	<b>20,333</b>	<b>4,698</b>	<b>(25,031)</b>	<b>15,121</b>
	<b>\$ 24,766</b>	<b>\$ 31,560</b>	<b>\$ 6,070</b>	<b>\$ (29,809)</b>	<b>\$ 32,587</b>





**Table of Contents**

## CONDENSED CONSOLIDATING BALANCE SHEETS

May 31, 2014

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	\$ 1,756	\$ 441	\$ 861	\$ (150)	\$ 2,908
Receivables, less allowances	2	4,338	1,151	(31)	5,460
Spare parts, supplies, fuel, prepaid expenses and other, less allowances	59	674	60		793
Deferred income taxes		501	21		522
<b>Total current assets</b>	<b>1,817</b>	<b>5,954</b>	<b>2,093</b>	<b>(181)</b>	<b>9,683</b>
<b>PROPERTY AND EQUIPMENT, AT COST</b>	<b>28</b>	<b>38,303</b>	<b>2,360</b>		<b>40,691</b>
Less accumulated depreciation and amortization	22	19,899	1,220		21,141
<b>Net property and equipment</b>	<b>6</b>	<b>18,404</b>	<b>1,140</b>		<b>19,550</b>
<b>INTERCOMPANY RECEIVABLE</b>		<b>1,058</b>	<b>1,265</b>	<b>(2,323)</b>	
<b>GOODWILL</b>		<b>1,552</b>	<b>1,238</b>		<b>2,790</b>
<b>INVESTMENT IN SUBSIDIARIES</b>	<b>20,785</b>	<b>3,754</b>		<b>(24,539)</b>	
<b>OTHER ASSETS</b>	<b>2,088</b>	<b>747</b>	<b>250</b>	<b>(2,038)</b>	<b>1,047</b>
	<b>\$ 24,696</b>	<b>\$ 31,469</b>	<b>\$ 5,986</b>	<b>\$ (29,081)</b>	<b>\$ 33,070</b>
<b>LIABILITIES AND STOCKHOLDERS</b>					
<b>INVESTMENT</b>					
<b>CURRENT LIABILITIES</b>					
Current portion of long-term debt	\$	\$ 1	\$	\$	\$ 1
Accrued salaries and employee benefits	55	1,042	180		1,277
Accounts payable	2	1,530	620	(181)	1,971
Accrued expenses	405	1,444	214		2,063
<b>Total current liabilities</b>	<b>462</b>	<b>4,017</b>	<b>1,014</b>	<b>(181)</b>	<b>5,312</b>
<b>LONG-TERM DEBT, LESS CURRENT PORTION</b>	<b>4,487</b>	<b>249</b>			<b>4,736</b>
<b>INTERCOMPANY PAYABLE</b>	<b>2,323</b>			<b>(2,323)</b>	
<b>OTHER LONG-TERM LIABILITIES</b>					
Deferred income taxes		4,059	93	(2,038)	2,114
Other liabilities	2,147	3,230	254		5,631
<b>Total other long-term liabilities</b>	<b>2,147</b>	<b>7,289</b>	<b>347</b>	<b>(2,038)</b>	<b>7,745</b>
<b>STOCKHOLDERS INVESTMENT</b>	<b>15,277</b>	<b>19,914</b>	<b>4,625</b>	<b>(24,539)</b>	<b>15,277</b>
	<b>\$ 24,696</b>	<b>\$ 31,469</b>	<b>\$ 5,986</b>	<b>\$ (29,081)</b>	<b>\$ 33,070</b>

**Table of Contents**

## CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

Three Months Ended August 31, 2014

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
REVENUES	\$	\$ 9,769	\$ 2,004	\$ (89)	\$ 11,684
OPERATING EXPENSES:					
Salaries and employee benefits	30	3,606	553		4,189
Purchased transportation		1,386	711	(43)	2,054
Rentals and landing fees	1	572	88	(1)	660
Depreciation and amortization		595	56		651
Fuel		1,095	25		1,120
Maintenance and repairs		522	34		556
Intercompany charges, net	(95)	2	93		
Other	64	1,165	283	(45)	1,467
		8,943	1,843	(89)	10,697
OPERATING INCOME		826	161		987
OTHER INCOME (EXPENSE):					
Equity in earnings of subsidiaries	606	98		(704)	
Interest, net	(53)	4	1		(48)
Intercompany charges, net	54	(59)	5		
Other, net	(1)	(3)	2		(2)
INCOME BEFORE INCOME TAXES	606	866	169	(704)	937
Provision for income taxes		269	62		331
NET INCOME	\$ 606	\$ 597	\$ 107	\$ (704)	\$ 606
COMPREHENSIVE INCOME	\$ 634	\$ 594	\$ 82	\$ (704)	\$ 606

## CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

Three Months Ended August 31, 2013

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
REVENUES	\$	\$ 9,228	\$ 1,878	\$ (82)	\$ 11,024
OPERATING EXPENSES:					
Salaries and employee benefits	31	3,514	532		4,077
Purchased transportation		1,242	673	(36)	1,879
Rentals and landing fees	1	558	82	(1)	640

Edgar Filing: FEDEX CORP - Form 10-Q

Depreciation and amortization		589	50		639
Fuel		1,081	23		1,104
Maintenance and repairs		449	31		480
Intercompany charges, net	(61)	(6)	67		
Other	29	1,133	293	(45)	1,410
		8,560	1,751	(82)	10,229
<b>OPERATING INCOME</b>		668	127		795
<b>OTHER INCOME (EXPENSE):</b>					
Equity in earnings of subsidiaries	489	110		(599)	
Interest, net	(34)	5	2		(27)
Intercompany charges, net	35	(41)	6		
Other, net	(1)	(2)	1		(2)
<b>INCOME BEFORE INCOME TAXES</b>	489	740	136	(599)	766
Provision for income taxes		232	45		277
<b>NET INCOME</b>	\$ 489	\$ 508	\$ 91	\$ (599)	\$ 489
<b>COMPREHENSIVE INCOME</b>	\$ 528	\$ 507	\$ 16	\$ (599)	\$ 452

- 20 -

**Table of Contents**

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

(UNAUDITED)

Three Months Ended August 31, 2014

	Parent	Guarantor Subsidiaries	Non- guarantor Subsidiaries	Eliminations	Consolidated
<b>CASH PROVIDED BY (USED IN)</b>					
<b>OPERATING ACTIVITIES</b>	\$ (67)	\$ 934	\$ 105	\$ 10	\$ 982
<b>INVESTING ACTIVITIES</b>					
Capital expenditures	(1)	(688)	(31)		(720)
Proceeds from asset dispositions and other		7	(3)		4
<b>CASH USED IN INVESTING ACTIVITIES</b>	(1)	(681)	(34)		(716)
<b>FINANCING ACTIVITIES</b>					
Net transfers from (to) Parent	358	(366)	8		
Payment on loan between subsidiaries		103	(103)		
Intercompany dividends		2	(2)		
Proceeds from stock issuances	97				97
Excess tax benefit on the exercise of stock options	10				10
Dividends paid	(57)				(57)
Purchase of treasury stock	(791)				(791)
Other, net		(1)	1		
<b>CASH USED IN FINANCING ACTIVITIES</b>	(383)	(262)	(96)		(741)
Effect of exchange rate changes on cash		(2)	(15)		(17)
<b>Net (decrease) increase in cash and cash equivalents</b>	(451)	(11)	(40)	10	(492)
Cash and cash equivalents at beginning of period	1,756	441	861	(150)	2,908
<b>Cash and cash equivalents at end of period</b>	\$ 1,305	\$ 430	\$ 821	\$ (140)	\$ 2,416

**Table of Contents**

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

(UNAUDITED)

Three Months Ended August 31, 2013

	Parent	Guarantor Subsidiaries	Non- guarantor Subsidiaries	Eliminations	Consolidated
<b>CASH PROVIDED BY (USED IN)</b>					
<b>OPERATING ACTIVITIES</b>	\$ 118	\$ 773	\$ 57	\$ (19)	\$ 929
<b>INVESTING ACTIVITIES</b>					
Capital expenditures		(464)	(108)		(572)
Proceeds from asset dispositions and other		10			10
<b>CASH USED IN INVESTING ACTIVITIES</b>		(454)	(108)		(562)
<b>FINANCING ACTIVITIES</b>					
Net transfers from (to) Parent	229	(261)	32		
Payment on loan between subsidiaries		(29)	29		
Intercompany dividends		2	(2)		
Proceeds from stock issuances	131				131
Excess tax benefit on the exercise of stock options	14				14
Dividends paid	(48)				(48)
Purchase of treasury stock	(278)				(278)
<b>CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES</b>	48	(288)	59		(181)
Effect of exchange rate changes on cash		(5)	(2)		(7)
Net increase (decrease) in cash and cash equivalents	166	26	6	(19)	179
Cash and cash equivalents at beginning of period	3,892	405	717	(97)	4,917
Cash and cash equivalents at end of period	\$ 4,058	\$ 431	\$ 723	\$ (116)	\$ 5,096

- 22 -

**Table of Contents**

REPORT OF INDEPENDENT REGISTERED

PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders

FedEx Corporation

We have reviewed the condensed consolidated balance sheet of FedEx Corporation as of August 31, 2014, and the related condensed consolidated statements of income, comprehensive income and cash flows for the three-month periods ended August 31, 2014 and 2013. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of FedEx Corporation as of May 31, 2014, and the related consolidated statements of income, comprehensive income, changes in stockholders' investment, and cash flows for the year then ended not presented herein, and in our report dated July 14, 2014, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of May 31, 2014, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP

Memphis, Tennessee

September 18, 2014

---

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition**

**GENERAL**

The following Management's Discussion and Analysis of Results of Operations and Financial Condition ( MD&A ) describes the principal factors affecting the results of operations, liquidity, capital resources, contractual cash obligations and critical accounting estimates of FedEx Corporation ( FedEx ). This discussion should be read in conjunction with the accompanying quarterly unaudited condensed consolidated financial statements and our Annual Report on Form 10-K for the year ended May 31, 2014 ( Annual Report ). Our Annual Report includes additional information about our significant accounting policies, practices and the transactions that underlie our financial results, as well as a detailed discussion of the most significant risks and uncertainties associated with our financial condition and operating results.

We provide a broad portfolio of transportation, e-commerce and business services through companies competing collectively, operating independently and managed collaboratively, under the respected FedEx brand. Our primary operating companies are Federal Express Corporation ( FedEx Express ), the world's largest express transportation company; FedEx Ground Package System, Inc. ( FedEx Ground ), a leading North American provider of small-package ground delivery services; and FedEx Freight, Inc. ( FedEx Freight ), a leading U.S. provider of less-than-truckload ( LTL ) freight services. These companies represent our major service lines and, along with FedEx Corporate Services, Inc. ( FedEx Services ), form the core of our reportable segments.

Our FedEx Services segment provides sales, marketing, information technology, communications and certain back-office support to our transportation segments. In addition, the FedEx Services segment provides customers with retail access to FedEx Express and FedEx Ground shipping services through FedEx Office and Print Services, Inc. ( FedEx Office ) and provides customer service, technical support and billing and collection services through FedEx TechConnect, Inc. ( FedEx TechConnect ). See Reportable Segments for further discussion. Additional information on our businesses can also be found in our Annual Report.

The key indicators necessary to understand our operating results include:

the overall customer demand for our various services based on macro-economic factors and the global economy;

the volumes of transportation services provided through our networks, primarily measured by our average daily volume and shipment weight;

the mix of services purchased by our customers;

the prices we obtain for our services, primarily measured by yield (revenue per package or pound or revenue per hundredweight and shipment for LTL freight shipments);

our ability to manage our cost structure (capital expenditures and operating expenses) to match shifting volume levels; and

the timing and amount of fluctuations in fuel prices and our ability to offset these fluctuations through our fuel surcharges.

The majority of our operating expenses are directly impacted by revenue and volume levels. Accordingly, we expect these operating expenses to fluctuate on a year-over-year basis consistent with the change in revenues and volumes. Therefore, the discussion of operating expense captions focuses on the key drivers and trends impacting expenses other than changes in revenues and volume. The line item Other operating expenses predominantly includes costs associated with outside service contracts (such as security, facility services and cargo handling), professional fees, insurance, uniforms and advertising.



**Table of Contents**

Except as otherwise specified, references to years indicate our fiscal year ending May 31, 2015 or ended May 31 of the year referenced and comparisons are to the corresponding period of the prior year. References to our transportation segments include, collectively, our FedEx Express, FedEx Ground and FedEx Freight segments.

**RESULTS OF OPERATIONS****CONSOLIDATED RESULTS**

The following table compares summary operating results (dollars in millions, except per share amounts) for the three-month periods ended August 31:

	2014	2013	Percent Change
Revenues	\$ 11,684	\$ 11,024	6
Operating income	987	795	24
Operating margin	8.5%	7.2%	130bp
Net income	\$ 606	\$ 489	24
Diluted earnings per share	\$ 2.10	\$ 1.53	37

The following table shows changes in revenues and operating income by reportable segment for the three-month periods ended August 31, 2014 compared to August 31, 2013 (dollars in millions):

	Revenues		Operating Income	
	Dollar Change	Percent Change	Dollar Change	Percent Change
FedEx Express segment	\$ 257	4	\$ 96	35
FedEx Ground segment	230	8	62	13
FedEx Freight segment	185	13	69	70
FedEx Services segment	(1)			
Corporate, eliminations and other	(11)	10	(35)	58
	\$ 660	6	\$ 192	24

**Overview**

Our results for the first quarter of 2015 were strong as revenue growth in each of our transportation segments from increased volumes and yields drove a significant increase in earnings. Our results for the quarter were positively impacted by lower pension expense and the impact of the benefits from the profit improvement programs commenced in 2013. These factors were partially offset by higher aircraft maintenance expense due to the timing of aircraft engine maintenance events.

In the first quarter of 2015, we repurchased an aggregate of \$791 million of our common stock through open market purchases as part of the share repurchase program announced in 2014. The existing share repurchase program was completed in the first quarter of 2015 and had a \$0.15 year-over-year positive impact on the first quarter earnings per diluted share. See additional information on the share repurchase program in Note 1 of the accompanying unaudited condensed consolidated financial statements.

**Table of Contents**

The following graphs for FedEx Express, FedEx Ground and FedEx Freight show selected volume trends (in thousands) over the five most recent quarters:

<sup>(1)</sup> International domestic average daily package volume represents our international intra-country express operations.

- 26 -

**Table of Contents**

The following graphs for FedEx Express, FedEx Ground and FedEx Freight show selected yield trends over the five most recent quarters:

***Revenue***

Revenues increased 6% during the first quarter of 2015 due to improved performance at all our transportation segments. At FedEx Express, revenues increased 4% in the first quarter of 2015 due to volume and yield growth in our U.S. and international export package business partially offset by lower freight revenue. At FedEx Ground, revenues increased 8% in the first quarter of 2015 due to higher volume from continued growth in both our FedEx Home Delivery service and commercial business, as well as increased yields primarily resulting from rate increases. Revenues at FedEx Freight increased 13% during the first quarter of 2015 primarily due to higher average daily LTL shipments and revenue per LTL shipment.

**Table of Contents****Operating Income**

The following table compares operating expenses expressed as dollar amounts (in millions) and as a percent of revenue for the three-month periods ended August 31:

			Percent of Revenue	
	2014	2013	2014	2013
Operating expenses:				
Salaries and employee benefits	\$ 4,189	\$ 4,077	35.8%	37.0%
Purchased transportation	2,054	1,879	17.6	17.0
Rentals and landing fees	660	640	5.6	5.8
Depreciation and amortization	651	639	5.6	5.8
Fuel	1,120	1,104	9.6	10.1
Maintenance and repairs	556	480	4.8	4.3
Other	1,467	1,410	12.5	12.8
<b>Total operating expenses</b>	<b>\$ 10,697</b>	<b>\$ 10,229</b>	<b>91.5</b>	<b>92.8</b>
Operating margin			8.5%	7.2%

Operating income increased in the first quarter of 2015 primarily as a result of higher volumes and increased yields at FedEx Express, improved revenue per shipment and volumes at FedEx Freight, and increased yields and higher volumes at FedEx Ground. Results in the first quarter include benefits from lower pension expense and our profit improvement programs, which we commenced in 2013. These benefits were partially offset by higher aircraft maintenance expense due to the timing of engine maintenance events at FedEx Express.

Operating expenses in the first quarter of 2015 included an increase of 9% in purchased transportation costs due to volume growth and higher rates at FedEx Ground, higher utilization of third-party transportation providers and higher rates at FedEx Freight, higher utilization of third-party transportation providers at FedEx Express and the expansion of our freight-forwarding business at FedEx Trade Networks. Salaries and employee benefits expense increased 3% due to additional staffing to support volume growth, partially offset by lower pension expense and the positive impact of our voluntary buyout program. Maintenance and repairs expense increased 16% in the first quarter of 2015 due to the timing of aircraft engine maintenance events at FedEx Express. Other operating expenses increased 4% in the first quarter of 2015 primarily due to a legal reserve recorded in connection with the multi-district litigation matter described in Note 8. This amount was recorded in the results of our corporate headquarters division and was not allocated to our transportation segments.

---

**Table of Contents**

***Fuel***

The following graph for our transportation segments shows our average cost of jet and vehicle fuel per gallon for the five most recent quarters:

Fuel expense increased 1% in the first quarter of 2015 due to higher aircraft fuel prices and usage. However, fuel prices represent only one component of the two factors we consider meaningful in understanding the impact of fuel on our business. Consideration must also be given to the fuel surcharge revenue we collect. Because our fuel surcharges are indexed and intended to offset fuel price fluctuations in the pricing of our services, we believe discussion of the net impact of fuel on our results, which is a comparison of the year-over-year change in these two factors, is important to understand the impact of fuel on our business. In order to provide information about the impact of fuel surcharges on the trend in revenue and yield growth, we have included the comparative weighted-average fuel surcharge percentages in effect for the first quarter of 2015 and 2014 in the accompanying discussions of each of our transportation segments.

The index used to determine the fuel surcharge percentage for our FedEx Freight business adjusts weekly, while our fuel surcharges for FedEx Express and FedEx Ground businesses incorporate a timing lag of approximately six to eight weeks before they are adjusted for changes in fuel prices. For example, the fuel surcharge index in effect at FedEx Express in June 2014 was set based on April 2014 fuel prices. In addition, our fuel surcharge index allows fuel prices to fluctuate approximately 2% for FedEx Express and approximately 4% for FedEx Ground before an adjustment to the fuel surcharge occurs. Because we purchase fuel on a daily basis at market prices, our operating results may be affected should the market price of fuel suddenly change by a significant amount or change by amounts that do not result in an adjustment in our fuel surcharges. Historically, our fuel surcharges have largely offset fluctuations in fuel prices over time; however the delay in the adjustments to our fuel surcharges can significantly affect our earnings either positively or negatively in the short-term.

The net impact of fuel had a modest benefit to operating income in the first quarter of 2015. This was driven by increased fuel surcharge revenue during the first quarter of 2015 versus prior year, which slightly outpaced the year-over-year increase in fuel prices during the quarter.

The net impact of fuel on our operating results does not consider the effects that fuel surcharge levels may have on our business, including changes in demand and shifts in the mix of services purchased by our customers. While fluctuations in fuel surcharge percentages can be significant from period to period, fuel surcharges represent one of the many individual components of our pricing structure that impact our overall revenue and yield. Additional components include the mix of services sold, the base price and extra service charges we obtain for these services and the level of pricing discounts offered.

***Income Taxes***

Our effective tax rate was 35.3% for the first quarter of 2015 and 36.2% for the first quarter of 2014. The tax rate in the first quarter of 2015 decreased primarily due to discrete tax benefits related to changes in valuation allowances required in certain entities and jurisdictions. For 2015, we expect an effective tax rate between 36.0% and 37.0%. The actual rate, however, will depend on a number of factors, including the amount and source of operating income.

We are subject to taxation in the United States and various U.S. state, local and foreign jurisdictions. Substantially all U.S. federal income tax matters through fiscal year 2011 are concluded, and we are currently under examination by the Internal Revenue Service for the 2012 and 2013 tax years. It is reasonably possible that certain income tax return proceedings will be completed during the next 12 months and could result in a change in our balance of unrecognized tax benefits. The expected impact of any changes would not be material to our consolidated financial statements. As of August 31, 2014, there were no material changes to our liabilities for unrecognized tax benefits from May 31, 2014.

## **Table of Contents**

### ***Outlook***

We expect revenue and earnings growth to continue into the second quarter and the remainder of 2015, driven by ongoing improvements in the results of all of our transportation segments as our expectations for continued moderate global economic growth drive volume and yield improvements. Our results in 2015 will continue to benefit from execution of the profit improvement programs announced in 2013 and which are further described in our Annual Report. Our results for the second quarter and the remainder of 2015 will also benefit from lower pension expense due to strong asset returns in 2014. Our expectations for earnings growth in the second quarter and the remainder of 2015 are dependent on key external factors including fuel prices and the pace of improvement in the global economy.

*Other Outlook Matters.* For details on key 2015 capital projects, refer to the *Liquidity Outlook* section of this MD&A.

As described in Note 8 of the accompanying unaudited condensed consolidated financial statements and the *Independent Contractor Model* section of our FedEx Ground segment MD&A, we are involved in a number of lawsuits and other proceedings that challenge the status of FedEx Ground's owner-operators as independent contractors. FedEx Ground anticipates continuing changes to its relationships with its owner-operators. The nature, timing and amount of any changes are dependent on the outcome of numerous future events. We cannot reasonably estimate the potential impact of any such changes or a meaningful range of potential outcomes, although they could be material. However, we do not believe that any such changes will impair our ability to operate and profitably grow our FedEx Ground business.

See *Forward-Looking Statements* for a discussion of these and other potential risks and uncertainties that could materially affect our future performance.

### ***RECENT ACCOUNTING GUIDANCE***

New accounting rules and disclosure requirements can significantly impact our reported results and the comparability of our financial statements. These matters are described in our Annual Report.

We believe that no other new accounting guidance was adopted or issued during the first three months of 2015 that is relevant to the readers of our financial statements. However, there are numerous new proposals under development which, if and when enacted, may have a significant impact on our financial reporting, as described in our Annual Report.

**Table of Contents**

**REPORTABLE SEGMENTS**

FedEx Express, FedEx Ground and FedEx Freight represent our major service lines and, along with FedEx Services, form the core of our reportable segments. Our reportable segments include the following businesses:

<b>FedEx Express Segment</b>	FedEx Express (express transportation) FedEx Trade Networks (air and ocean freight forwarding and customs brokerage) FedEx SupplyChain Systems (logistics services)
<b>FedEx Ground Segment</b>	FedEx Ground (small-package ground delivery) FedEx SmartPost (small-parcel consolidator)
<b>FedEx Freight Segment</b>	FedEx Freight (LTL freight transportation) FedEx Custom Critical (time-critical transportation)
<b>FedEx Services Segment</b>	FedEx Services (sales, marketing, information technology, communications and back-office functions) FedEx TechConnect (customer service, technical support, billings and collections) FedEx Office (document and business services and package acceptance)

**FEDEX SERVICES SEGMENT**

The FedEx Services segment operates combined sales, marketing, administrative and information technology functions in shared services operations that support our transportation businesses and allow us to obtain synergies from the combination of these functions. For the international regions of FedEx Express, some of these functions are performed on a regional basis by FedEx Express and reported in the FedEx Express segment in their natural expense line items.

The FedEx Services segment provides direct and indirect support to our transportation businesses, and we allocate all of the net operating costs of the FedEx Services segment (including the net operating results of FedEx Office) to reflect the full cost of operating our transportation businesses in the results of those segments. Within the FedEx Services segment allocation, the net operating results of FedEx Office, which are an immaterial component of our allocations, are allocated to FedEx Express and FedEx Ground. We review and evaluate the performance of our transportation segments based on operating income (inclusive of FedEx Services segment allocations). For the FedEx Services segment, performance is evaluated based on the impact of its total allocated net operating costs on our transportation segments.

The operating expenses line item *Intercompany charges* on the accompanying unaudited financial summaries of our transportation segments reflects the allocations from the FedEx Services segment to the respective transportation segments. The *Intercompany charges* caption also includes charges and credits for administrative services provided between operating companies. The allocations of net operating costs are based on metrics such as relative revenues or estimated services provided. We believe these allocations approximate the net cost of providing these functions and our allocation methodologies are refined as necessary to reflect changes in our businesses.

During the first quarter of 2015, we ceased allocating to our transportation segments the costs associated with our corporate headquarters division. These costs included services related to general oversight functions, including executive officers and certain legal and finance functions. This change allows for additional transparency and improved management of our corporate oversight costs. These costs were previously included in the operating expenses line item *Intercompany charges* on the accompanying unaudited financial summaries of our transportation segments. Beginning in 2015, these costs are included in *Corporate*,

**Table of Contents**

eliminations and other in our segment reporting and reconciliations. Prior year amounts have been revised to conform to the current year segment presentation. The increase in these unallocated costs from the prior year was driven by a legal contingency reserve recorded in the first quarter of 2015 associated with the multi-district litigation matter described in Note 8.

***OTHER INTERSEGMENT TRANSACTIONS***

Certain FedEx operating companies provide transportation and related services for other FedEx companies outside their reportable segment. Billings for such services are based on negotiated rates, which we believe approximate fair value, and are reflected as revenues of the billing segment. These rates are adjusted from time to time based on market conditions. Such intersegment revenues and expenses are eliminated in our consolidated results and are not separately identified in the following segment information, because the amounts are not material.

- 32 -



**Table of Contents****FEDEX EXPRESS SEGMENT**

FedEx Express offers a wide range of U.S. domestic and international shipping services for delivery of packages and freight including priority services, which provide time-definite delivery within one, two or three business days worldwide, and deferred or economy services, which provide time-definite delivery within five business days worldwide. The following table compares revenues, operating expenses, operating expenses as a percent of revenue, operating income and operating margin (dollars in millions) for the three-month periods ended August 31:

	2014	2013	Percent Change		
<b>Revenues:</b>					
<b>Package:</b>					
U.S. overnight box	\$ 1,682	\$ 1,584	6		
U.S. overnight envelope	415	419	(1)		
U.S. deferred	795	729	9		
<b>Total U.S. domestic package revenue</b>	<b>2,892</b>	<b>2,732</b>	<b>6</b>		
International priority	1,630	1,576	3		
International economy	571	532	7		
<b>Total international export package revenue</b>	<b>2,201</b>	<b>2,108</b>	<b>4</b>		
International domestic <sup>(1)</sup>	371	345	8		
<b>Total package revenue</b>	<b>5,464</b>	<b>5,185</b>	<b>5</b>		
<b>Freight:</b>					
U.S.	579	624	(7)		
International priority	395	388	2		
International airfreight	46	54	(15)		
<b>Total freight revenue</b>	<b>1,020</b>	<b>1,066</b>	<b>(4)</b>	<b>Percent of Revenue</b>	
<b>Other<sup>(2)</sup></b>	<b>378</b>	<b>354</b>	<b>7</b>	<b>2014</b>	<b>2013</b>
<b>Total revenues</b>	<b>6,862</b>	<b>6,605</b>	<b>4</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Operating expenses:</b>					
Salaries and employee benefits	2,485	2,440	2	36.2	36.9
Purchased transportation	647	608	6	9.4	9.2
Rentals and landing fees	426	421	1	6.2	6.4
Depreciation and amortization	374	369	1	5.5	5.6
Fuel	970	956	1	14.1	14.5
Maintenance and repairs	379	307	23	5.5	4.6
Intercompany charges <sup>(3)</sup>	449	458	(2)	6.6	7.0
Other	763	773	(1)	11.1	11.7
<b>Total operating expenses<sup>(3)</sup></b>	<b>6,493</b>	<b>6,332</b>	<b>3</b>	<b>94.6%</b>	<b>95.9%</b>
<b>Operating income<sup>(3)</sup></b>	<b>\$ 369</b>	<b>\$ 273</b>	<b>35</b>		
<b>Operating margin<sup>(3)</sup></b>	<b>5.4%</b>	<b>4.1%</b>	<b>130bp</b>		

Edgar Filing: FEDEX CORP - Form 10-Q

- (1) International domestic revenues represent our international intra-country express operations.
- (2) Includes FedEx Trade Networks and FedEx SupplyChain Systems.
- (3) Prior year amounts have been revised to conform to the current year segment presentation regarding the allocation of corporate headquarters costs.

- 33 -

**Table of Contents**

The following table compares selected statistics (in thousands, except yield amounts) for the three-month periods ended August 31:

	2014	2013	Percent Change
<b>Package Statistics<sup>(1)</sup></b>			
Average daily package volume (ADV):			
U.S. overnight box	1,211	1,112	9
U.S. overnight envelope	527	563	(6)
U.S. deferred	846	790	7
<b>Total U.S. domestic ADV</b>	<b>2,584</b>	<b>2,465</b>	<b>5</b>
International priority	409	406	1
International economy	170	165	3
<b>Total international export ADV</b>	<b>579</b>	<b>571</b>	<b>1</b>
International domestic <sup>(2)</sup>	816	789	3
<b>Total ADV</b>	<b>3,979</b>	<b>3,825</b>	<b>4</b>
Revenue per package (yield):			
U.S. overnight box	\$ 21.69	\$ 22.27	(3)
U.S. overnight envelope	12.32	11.61	6
U.S. deferred	14.68	14.42	2
U.S. domestic composite	17.49	17.32	1
International priority	62.19	60.65	3
International economy	52.60	50.41	4
International export composite	59.38	57.70	3
International domestic <sup>(2)</sup>	7.10	6.84	4
Composite package yield	21.46	21.18	1
<b>Freight Statistics<sup>(1)</sup></b>			
Average daily freight pounds:			
U.S.	7,318	7,423	(1)
International priority	2,792	2,862	(2)
International airfreight	670	850	(21)
<b>Total average daily freight pounds</b>	<b>10,780</b>	<b>11,135</b>	<b>(3)</b>
Revenue per pound (yield):			
U.S.	\$ 1.24	\$ 1.31	(5)
International priority	2.21	2.12	4
International airfreight	1.07	0.99	8
Composite freight yield	1.48	1.50	(1)

<sup>(1)</sup> Package and freight statistics include only the operations of FedEx Express.

<sup>(2)</sup> International domestic statistics represent our international intra-country express operations.

**FedEx Express Segment Revenues**

## Edgar Filing: FEDEX CORP - Form 10-Q

FedEx Express segment revenues increased 4% in the first quarter of 2015 due to revenue growth in our U.S. and international export package business, partially offset by lower freight revenue. U.S. domestic volumes increased 5% in the first quarter of 2015 driven by both our overnight and deferred service offerings. International economy yields increased 4% in the first quarter of 2015 primarily due to higher rates, the impact of changes in service mix and higher fuel surcharges. International priority yields increased 3% in the first quarter of 2015 due to higher fuel surcharges and weight per package, while international priority volumes increased 1%. U.S. domestic package yields increased 1% primarily due to higher fuel surcharges, changes in service mix and higher rates. Freight yields decreased 1% in the first quarter of 2015 due to lower fuel surcharges and lower rates. Freight pounds decreased 3% primarily due to capacity reductions.

- 34 -

**Table of Contents**

Our fuel surcharges are indexed to the spot price for jet fuel. Using this index, the U.S. domestic and outbound fuel surcharge percentages and the international fuel surcharge percentages ranged as follows for the three-month periods ended August 31:

	2014	2013
<b>U.S. Domestic and Outbound Fuel Surcharge:</b>		
Low	9.50%	8.00%
High	9.50	9.00
Weighted-average	9.50	8.50
<b>International Fuel Surcharges:</b>		
Low	13.50	12.00
High	18.00	17.00
Weighted-average	16.26	15.36

On September 16, 2014, FedEx Express announced a 4.9% average list price increase for FedEx Express U.S. domestic, U.S. export and U.S. import services effective January 5, 2015. In January 2014, we implemented a 3.9% average list price increase for FedEx Express U.S. domestic, U.S. export and U.S. import services.

***FedEx Express Segment Operating Income***

FedEx Express operating income increased by 35% and operating margin increased by 130 basis points in the first quarter of 2015, driven by revenue growth in our U.S. and international export package business, partially offset by higher maintenance expense and lower freight revenues.

In the first quarter of 2015, maintenance and repairs expense increased 23% due to the timing of aircraft engine maintenance events. Salaries and employee benefits increased 2% in the first quarter of 2015 due to additional staffing to support volume growth, partially offset by lower pension expense and the benefits from our voluntary employee severance program. Purchased transportation costs increased 6% due to higher utilization of third-party transportation providers and costs associated with the expansion of our freight-forwarding business at FedEx Trade Networks.

Fuel expense increased 1% during the first quarter of 2015 due to higher aircraft fuel prices and usage. The net impact of fuel had a minimal benefit to operating income in the first quarter of 2015. See the Fuel section of this MD&A for a description and additional discussion of the net impact of fuel on our operating results.

**Table of Contents****FEDEX GROUND SEGMENT**

FedEx Ground service offerings include day-certain service delivery to businesses in the U.S. and Canada and to nearly 100% of U.S. residences. FedEx SmartPost consolidates high-volume, low-weight, less time-sensitive business-to-consumer packages and utilizes the United States Postal Service ( USPS ) for final delivery. The following tables compare revenues, operating expenses, operating expenses as a percent of revenue, operating income and operating margin (dollars in millions) and selected package statistics (in thousands, except yield amounts) for the three-month periods ended August 31:

	2014	2013	Percent Change	Percent of Revenue	
<b>Revenues:</b>					
FedEx Ground	\$ 2,739	\$ 2,506	9		
FedEx SmartPost	221	224	(1)	2014	2013
Total revenues	2,960	2,730	8	100.0%	100.0%
<b>Operating expenses:</b>					
Salaries and employee benefits	448	414	8	15.1	15.2
Purchased transportation	1,154	1,064	8	39.0	39.0
Rentals	108	92	17	3.7	3.4
Depreciation and amortization	119	111	7	4.0	4.1
Fuel	3	3		0.1	0.1
Maintenance and repairs	56	53	6	1.9	1.9
Intercompany charges <sup>(1)</sup>	275	270	2	9.3	9.8
Other	252	240	5	8.5	8.8
Total operating expenses <sup>(1)</sup>	2,415	2,247	7	81.6%	82.3%
Operating income <sup>(1)</sup>	\$ 545	\$ 483	13		
Operating margin <sup>(1)</sup>	18.4%	17.7%	70bp		
<b>Average daily package volume</b>					
FedEx Ground	4,576	4,313	6		
FedEx SmartPost	1,880	2,092	(10)		
<b>Revenue per package (yield)</b>					
FedEx Ground	\$ 9.33	\$ 9.05	3		
FedEx SmartPost	\$ 1.84	\$ 1.67	10		

<sup>(1)</sup> Prior year amounts have been revised to conform to the current year segment presentation regarding the allocation of corporate headquarters costs.

**FedEx Ground Segment Revenues**

FedEx Ground segment revenues increased 8% during the first quarter of 2015 due to volume and yield growth at FedEx Ground and yield growth at FedEx SmartPost, partially offset by lower volumes at FedEx SmartPost.

Average daily volume at FedEx Ground increased 6% during the first quarter of 2015 due to continued growth in our FedEx Home Delivery service and commercial business. FedEx Ground yield increased 3% during the first quarter of 2015 primarily due to rate increases and higher residential and fuel surcharges.

## Edgar Filing: FEDEX CORP - Form 10-Q

FedEx SmartPost average daily volume decreased 10% due to the reduction in volume from a major customer, while FedEx SmartPost yield increased 10% due to rate increases and improved customer mix, partially offset by higher postage costs. FedEx SmartPost yield represents the amount charged to customers net of postage paid to the USPS.

- 36 -

**Table of Contents**

The FedEx Ground fuel surcharge is based on a rounded average of the national U.S. on-highway average price for a gallon of diesel fuel, as published by the Department of Energy. Our fuel surcharge percentages ranged as follows for the three-month periods ended August 31:

	2014	2013
Low	6.50%	6.50%
High	7.00	7.00
Weighted-average	6.83	6.66

On September 16, 2014, FedEx Ground and FedEx Home Delivery announced a 4.9% increase in average list price effective January 5, 2015. In addition, as announced in May 2014, FedEx Ground will apply dimensional weight pricing to all shipments effective January 5, 2015. In January 2014, FedEx Ground and FedEx Home Delivery implemented a 4.9% increase in average list price. FedEx SmartPost rates also increased.

***FedEx Ground Segment Operating Income***

FedEx Ground segment operating income increased 13% and operating margin increased by 70 basis points to 18.4% during the first quarter of 2015 driven by higher revenue per package and volumes. The increase to operating income was partially offset by higher network expansion costs, as we continue to invest heavily in the growing FedEx Ground and FedEx SmartPost businesses.

Purchased transportation expense increased 8% in the first quarter of 2015 due to volume growth and higher rates. Salaries and employee benefits expense increased 8% during the first quarter of 2015 due to additional staffing to support volume growth. Rentals expense increased 17% in the first quarter of 2015 due to network expansion. Depreciation and amortization expense increased 7% in the first quarter of 2015 due to network expansion and trailer purchases.

***Independent Contractor Model***

FedEx Ground is involved in numerous lawsuits and other proceedings (such as state tax or other administrative challenges) where the classification of its independent contractors is at issue. We are vigorously defending ourselves in all of these proceedings and continue to believe that FedEx Ground's owner-operators are properly classified as independent contractors and not employees of FedEx Ground. For a description of these proceedings, see Note 8 of the accompanying unaudited condensed consolidated financial statements.

For additional information on the FedEx Ground Independent Service Provider model, see Part 1, Item 1 of our Annual Report under the caption Independent Contractor Model.



**Table of Contents****FEDEX FREIGHT SEGMENT**

FedEx Freight service offerings include priority services when speed is critical and economy services when time can be traded for savings. The following table compares revenues, operating expenses, operating expenses as a percent of revenue, operating income (dollars in millions), operating margin and selected statistics for the three-month periods ended August 31:

	2014	2013	Percent Change	Percent of Revenue 2014	Percent of Revenue 2013
Revenues	\$ 1,609	\$ 1,424	13	100.0%	100.0%
Operating expenses:					
Salaries and employee benefits	656	598	10	40.8	42.0
Purchased transportation	284	234	21	17.7	16.4
Rentals	32	32		2.0	2.3
Depreciation and amortization	58	57	2	3.6	4.0
Fuel	147	145	1	9.1	10.2
Maintenance and repairs	46	46		2.9	3.2
Intercompany charges <sup>(1)</sup>	110	113	(3)	6.8	7.9
Other	108	100	8	6.7	7.0
Total operating expenses <sup>(1)</sup>	1,441	1,325	9	89.6%	93.0%
Operating income <sup>(1)</sup>	\$ 168	\$ 99	70		
Operating margin <sup>(1)</sup>	10.4%	7.0%	340bp		
Average daily LTL shipments (in thousands)					
Priority	69.0	61.1	13		
Economy	29.1	27.6	5		
Total average daily LTL shipments	98.1	88.7	11		
Weight per LTL shipment (lbs)					
Priority	1,258	1,244	1		
Economy	1,013	993	2		
Composite weight per LTL shipment	1,185	1,166	2		
LTL revenue per shipment					
Priority	\$ 228.07	\$ 222.45	3		
Economy	265.42	256.47	3		
Composite LTL revenue per shipment	\$ 239.16	\$ 233.05	3		
LTL revenue per hundredweight					
Priority	\$ 18.14	\$ 17.88	1		
Economy	26.19	25.84	1		
Composite LTL revenue per hundredweight	\$ 20.18	\$ 19.99	1		

<sup>(1)</sup> Prior year amounts have been revised to conform to the current year segment presentation regarding the allocation of corporate headquarters costs.

**FedEx Freight Segment Revenues**

FedEx Freight segment revenues increased 13% during the first quarter of 2015 due to higher average daily LTL shipments and revenue per LTL shipment. Average daily LTL shipments increased 11% in the first quarter of 2015 due to higher demand for our FedEx Freight Priority and FedEx Freight Economy service offerings. LTL revenue per shipment increased 3% in the first quarter of 2015 due to higher weight per LTL

shipment, higher fuel surcharges and higher rates.

**Table of Contents**

The indexed LTL fuel surcharge is based on the average of the national U.S. on-highway average price for a gallon of diesel fuel, as published by the Department of Energy. The indexed LTL fuel surcharge percentages ranged as follows for the three-month periods ended August 31:

	2014	2013
Low	25.70%	22.70%
High	26.20	23.20
Weighted-average	26.00	23.00

On September 16, 2014, FedEx Freight announced a 4.9% average increase in certain U.S. and other shipping rates effective January 5, 2015. In June 2014, FedEx Freight increased its published fuel surcharge indices by three percentage points. In March 2014, FedEx Freight increased certain U.S. and other shipping rates by an average of 3.9%. In July 2013, FedEx Freight increased certain U.S. and other shipping rates by an average of 4.5%.

***FedEx Freight Segment Operating Income***

FedEx Freight segment operating income and operating margin increased in the first quarter of 2015 due to the positive impacts of higher LTL revenue per shipment, higher average daily LTL shipments and solid cost management.

In the first quarter of 2015, salaries and employee benefits increased 10% primarily due to a volume-related increase in labor hours. Purchased transportation expense increased 21% due to the increased utilization of third-party transportation providers and higher rates.

**Table of Contents****FINANCIAL CONDITION****LIQUIDITY**

Cash and cash equivalents totaled \$2.4 billion at August 31, 2014, compared to \$2.9 billion at May 31, 2014. The following table provides a summary of our cash flows for the three-month periods ended August 31 (in millions):

	2014	2013
<b>Operating activities:</b>		
Net income	\$ 606	\$ 489
Noncash charges and credits	759	810
Changes in assets and liabilities	(383)	(370)
<b>Cash provided by operating activities</b>	<b>982</b>	<b>929</b>
<b>Investing activities:</b>		
Capital expenditures	(720)	(572)
Proceeds from asset dispositions and other	4	10
<b>Cash used in investing activities</b>	<b>(716)</b>	<b>(562)</b>
<b>Financing activities:</b>		
Proceeds from stock issuances	97	131
Excess tax benefit on the exercise of stock options	10	14
Dividends paid	(57)	(48)
Purchase of treasury stock	(791)	(278)
<b>Cash used in financing activities</b>	<b>(741)</b>	<b>(181)</b>
Effect of exchange rate changes on cash	(17)	(7)
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>\$ (492)</b>	<b>\$ 179</b>

Cash flows from operating activities increased \$53 million in the first quarter of 2015 predominately due to higher net income. Capital expenditures during the first three months of 2015 were higher than capital expenditures in the first three months of 2014, primarily due to increased spending for aircraft at FedEx Express. See [Capital Resources](#) for a discussion of capital expenditures during 2015 and 2014.

In 2014, our Board of Directors authorized a new share repurchase program of up to 32 million shares of common stock. Repurchases were made at the company's discretion, based on ongoing assessments of the capital needs of the business, the market price of its common stock and general market conditions. During the first quarter of 2015, we repurchased 5.3 million shares of FedEx common stock at an average price of \$148 per share for a total of \$791 million. As of August 31, 2014, no shares remained under the existing share repurchase authorizations.

**CAPITAL RESOURCES**

Our operations are capital intensive, characterized by significant investments in aircraft, vehicles, technology, facilities, and package-handling and sort equipment. The amount and timing of capital additions depend on various factors, including pre-existing contractual commitments, anticipated volume growth, domestic and international economic conditions, new or enhanced services, geographical expansion of services, availability of satisfactory financing and actions of regulatory authorities.

**Table of Contents**

The following table compares capital expenditures by asset category and reportable segment for the three-month periods ended August 31 (in millions):

	2014	2013	Dollar Change	Percent Change
Aircraft and related equipment	\$ 299	\$ 197	\$ 102	52
Facilities and sort equipment	147	125	22	18
Vehicles	129	149	(20)	(13)
Information and technology investments	74	71	3	4
Other equipment	71	30	41	137
<b>Total capital expenditures</b>	<b>\$ 720</b>	<b>\$ 572</b>	<b>\$ 148</b>	<b>26</b>
FedEx Express segment	467	305	162	53
FedEx Ground segment	140	161	(21)	(13)
FedEx Freight segment	36	40	(4)	(10)
FedEx Services segment	77	66	11	17
<b>Total capital expenditures</b>	<b>\$ 720</b>	<b>\$ 572</b>	<b>\$ 148</b>	<b>26</b>

Capital expenditures during the first quarter of 2015 were higher than the prior-year period primarily due to increased spending for aircraft at FedEx Express. Aircraft and related equipment purchases at FedEx Express during the first quarter of 2015 included the delivery of six Boeing 757 ( B757 ) aircraft, as well as the modification of certain aircraft before being placed into service.

**LIQUIDITY OUTLOOK**

We believe that our cash and cash equivalents, cash flow from operations and available financing sources are adequate to meet our liquidity needs, including working capital, capital expenditure requirements and debt payment obligations. Our cash and cash equivalents balance at August 31, 2014 includes \$459 million of cash in offshore jurisdictions associated with our permanent reinvestment strategy. We do not believe that the indefinite reinvestment of these funds offshore impairs our ability to meet our domestic debt or working capital obligations. Although we expect higher capital expenditures in 2015, we anticipate that our cash flow from operations will be sufficient to fund these expenditures. Historically, we have been successful in obtaining unsecured financing, from both domestic and international sources, although the marketplace for such investment capital can become restricted depending on a variety of economic factors.

Our capital expenditures are expected to be approximately \$4.2 billion in 2015 and include spending for aircraft and aircraft-related equipment at FedEx Express, sort facility expansion, primarily at FedEx Ground, and vehicle replacement at all our transportation segments. We invested \$299 million in aircraft and aircraft-related equipment in the first quarter of 2015 and expect to invest an additional \$1.4 billion for aircraft and aircraft-related equipment during the remainder of 2015.

We have a shelf registration statement filed with the Securities and Exchange Commission ( SEC ) that allows us to sell, in one or more future offerings, any combination of our unsecured debt securities and common stock.

A \$1 billion revolving credit facility is available to finance our operations and other cash flow needs and to provide support for the issuance of commercial paper. We are in compliance with all the covenants of our revolving credit agreement and do not expect the covenants to affect our operations, including our liquidity or expected funding needs. As of August 31, 2014, no commercial paper was outstanding and the entire \$1 billion under the revolving credit facility was available for future borrowings. See Note 3 and our Annual Report for a description of the term and significant covenants of our revolving credit facility.

In September 2014, we made \$165 million in required contributions to our U.S. Pension Plans. Our U.S. Pension Plans have ample funds to meet expected benefit payments. For the remainder of 2015, we have \$330 million in required contributions to our U.S. Pension Plans.



**Table of Contents**

Standard & Poor's has assigned us a senior unsecured debt credit rating of BBB and commercial paper rating of A-2 and a ratings outlook of stable. Moody's Investors Service has assigned us a senior unsecured debt credit rating of Baa1 and commercial paper rating of P-2 and a ratings outlook of stable. If our credit ratings drop, our interest expense may increase. If our commercial paper ratings drop below current levels, we may have difficulty utilizing the commercial paper market. If our senior unsecured debt credit ratings drop below investment grade, our access to financing may become limited.

**CONTRACTUAL CASH OBLIGATIONS AND OFF-BALANCE SHEET ARRANGEMENTS**

The following table sets forth a summary of our contractual cash obligations as of August 31, 2014. Certain of these contractual obligations are reflected in our balance sheet, while others are disclosed as future obligations under accounting principles generally accepted in the United States. Except for the current portion of interest on long-term debt, this table does not include amounts already recorded in our balance sheet as current liabilities at August 31, 2014. We have certain contingent liabilities that are not accrued in our balance sheet in accordance with accounting principles generally accepted in the United States. These contingent liabilities are not included in the table below. We have other long-term liabilities reflected in our balance sheet, including deferred income taxes, qualified and nonqualified pension and postretirement healthcare plan liabilities and other self-insurance accruals. The payment obligations associated with these liabilities are not reflected in the table below due to the absence of scheduled maturities. Accordingly, this table is not meant to represent a forecast of our total cash expenditures for any of the periods presented.

	Payments Due by Fiscal Year (Undiscounted)						Total
	(in millions)						
	2015 <sup>(1)</sup>	2016	2017	2018	2019	Thereafter	
<b>Operating activities:</b>							
Operating leases	\$ 1,615	\$ 1,989	\$ 2,017	\$ 1,529	\$ 1,301	\$ 7,092	\$ 15,543
Non-capital purchase obligations and other	360	319	171	94	55	102	1,101
Interest on long-term debt	129	231	231	231	231	3,925	4,978
Quarterly contributions to our U.S. Pension Plans	495						495
<b>Investing activities:</b>							
Aircraft and aircraft-related capital commitments	995	1,244	959	1,341	860	4,461	9,860
Other capital purchase obligations	152						152
<b>Financing activities:</b>							
Debt					750	3,990	4,740
<b>Total</b>	<b>\$ 3,746</b>	<b>\$ 3,783</b>	<b>\$ 3,378</b>	<b>\$ 3,195</b>	<b>\$ 3,197</b>	<b>\$ 19,570</b>	<b>\$ 36,869</b>

<sup>(1)</sup> Cash obligations for the remainder of 2015.

Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above. Such purchase orders often represent authorizations to purchase rather than binding agreements. See Note 7 of the accompanying unaudited condensed consolidated financial statements for more information.

*Operating Activities*

The amounts reflected in the table above for operating leases represent future minimum lease payments under noncancelable operating leases (principally aircraft and facilities) with an initial or remaining term in excess of one year at August 31, 2014.

Included in the table above within the caption entitled "Non-capital purchase obligations and other" is our estimate of the current portion of the liability (\$1 million) for uncertain tax positions and amounts for purchase obligations that represent noncancelable

## **Table of Contents**

agreements to purchase goods or services that are not capital related. Such contracts include those for printing and advertising and promotions contracts. We cannot reasonably estimate the timing of the long-term payments or the amount by which the liability for uncertain tax positions will increase or decrease over time; therefore, the long-term portion of the liability for uncertain tax positions (\$36 million) is excluded from the table.

The amounts reflected in the table above for interest on long-term debt represent future interest payments due on our long-term debt, all of which are fixed rate.

We had \$519 million in deposits and progress payments as of August 31, 2014 on aircraft purchases and other planned aircraft-related transactions.

### *Investing Activities*

The amounts reflected in the table above for capital purchase obligations represent noncancelable agreements to purchase capital-related equipment. Such contracts include those for certain purchases of aircraft, aircraft modifications, vehicles, facilities, computers and other equipment.

### *Financing Activities*

The amounts reflected in the table above for long-term debt represent future scheduled payments on our long-term debt. For the remainder of 2015, we have no scheduled principal debt payments.

Additional information on amounts included within the operating, investing and financing activities captions in the table above can be found in our Annual Report.

## **CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make significant judgments and estimates to develop amounts reflected and disclosed in the financial statements. In many cases, there are alternative policies or estimation techniques that could be used. We maintain a thorough process to review the application of our accounting policies and to evaluate the appropriateness of the many estimates that are required to prepare the financial statements of a complex, global corporation. However, even under optimal circumstances, estimates routinely require adjustment based on changing circumstances and new or better information.

**GOODWILL.** Goodwill is tested for impairment between annual tests whenever events or circumstances make it more likely than not that the fair value of a reporting unit has fallen below its carrying value. We do not believe there has been any change of events or circumstances that would indicate that a reevaluation of the goodwill of our reporting units is required as of August 31, 2014, nor do we believe the goodwill of our reporting units is at risk of failing impairment testing. For additional details on goodwill impairment testing, refer to Note 1 of our Annual Report.

Information regarding our critical accounting estimates can be found in our Annual Report, including Note 1 to the financial statements therein. Management has discussed the development and selection of these critical accounting estimates with the Audit Committee of our Board of Directors and with our independent registered public accounting firm.



**Table of Contents**

**FORWARD-LOOKING STATEMENTS**

Certain statements in this report, including (but not limited to) those contained in Outlook, Liquidity, Capital Resources, Liquidity Outlook, Contractual Cash Obligations and Critical Accounting Estimates, and the General, Retirement Plans, and Contingencies notes to the consolidated financial statements, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to our financial condition, results of operations, cash flows, plans, objectives, future performance and business. Forward-looking statements include those preceded by, followed by or that include the words may, could, would, should, believes, expects, anticipates, plans, estimates, projects, intends or similar expressions. These forward-looking statements involve risks and uncertainties. Actual results may differ materially from those contemplated (expressed or implied) by such forward-looking statements, because of, among other things, potential risks and uncertainties, such as:

economic conditions in the global markets in which we operate;

significant changes in the volumes of shipments transported through our networks, customer demand for our various services or the prices we obtain for our services;

damage to our reputation or loss of brand equity;

disruptions to the Internet or our technology infrastructure, including those impacting our computer systems and Web site, which can adversely affect our operations and reputation among customers;

the price and availability of jet and vehicle fuel;

our ability to manage our cost structure for capital expenditures and operating expenses, and match it to shifting and future customer volume levels;

the impact of intense competition on our ability to maintain or increase our prices (including our fuel surcharges in response to fluctuating fuel price) or to maintain or grow our market share;

our ability to effectively operate, integrate, leverage and grow acquired businesses, and to continue to support the value we allocate to these acquired businesses, including their goodwill;

our ability to maintain good relationships with our employees and prevent attempts by labor organizations to organize groups of our employees, which could significantly increase our operating costs and reduce our operational flexibility;

the impact of costs related to (i) challenges to the status of FedEx Ground's owner-operators as independent contractors, rather than employees, and (ii) any related changes to our relationship with these owner-operators;

our ability to execute on our profit improvement programs;

## Edgar Filing: FEDEX CORP - Form 10-Q

the impact of any international conflicts on the United States and global economies in general, the transportation industry or us in particular, and what effects these events will have on our costs or the demand for our services;

any impacts on our businesses resulting from new domestic or international government laws and regulation, including regulatory actions affecting global aviation or other transportation rights, increased air cargo and other security or safety requirements, and tax, accounting, trade (such as protectionist measures enacted in response to weak economic conditions), labor (such as card-check legislation or changes to the Railway Labor Act affecting FedEx Express employees), environmental (such as global climate change legislation) or postal rules;

- 44 -

**Table of Contents**

adverse weather conditions or localized natural disasters in key geographic areas, such as earthquakes, volcanoes, and hurricanes, which can disrupt our electrical service, damage our property, disrupt our operations, increase our fuel costs and adversely affect our shipment levels;

any impact on our business from disruptions or modifications in service by the USPS, which is a significant customer and vendor of FedEx, as a consequence of the USPS's current financial difficulties or any resulting structural changes to its operations, network, service offerings or pricing;

increasing costs, the volatility of costs and funding requirements and other legal mandates for employee benefits, especially pension and healthcare benefits;

the increasing costs of compliance with federal, state and foreign governmental agency mandates (including the Foreign Corrupt Practices Act and the U.K. Bribery Act) and defending against inappropriate or unjustified enforcement or other actions by such agencies;

changes in foreign currency exchange rates, especially in the Chinese yuan, euro, Brazilian real, British pound and the Canadian dollar, which can affect our sales levels and foreign currency sales prices;

market acceptance of our new service and growth initiatives;

any liability resulting from and the costs of defending against class-action litigation, such as wage-and-hour and discrimination and retaliation claims, and any other legal or governmental proceedings;

the outcome of future negotiations to reach new collective bargaining agreements including with the union that represents the pilots of FedEx Express (the current pilot contract became amendable in March 2013, and the parties are currently in negotiations);

the impact of technology developments on our operations and on demand for our services, and our ability to continue to identify and eliminate unnecessary information technology redundancy and complexity throughout the organization;

governmental underinvestment in transportation infrastructure, which could increase our costs and adversely impact our service levels due to traffic congestion or sub-optimal routing of our vehicles and aircraft;

widespread outbreak of an illness or any other communicable disease, or any other public health crisis;

availability of financing on terms acceptable to us and our ability to maintain our current credit ratings, especially given the capital intensity of our operations; and

other risks and uncertainties you can find in our press releases and SEC filings, including the risk factors identified under the heading "Risk Factors" in Management's Discussion and Analysis of Results of Operations and Financial Condition in our Annual Report, as updated by our quarterly reports on Form 10-Q.

As a result of these and other factors, no assurance can be given as to our future results and achievements. Accordingly, a forward-looking statement is neither a prediction nor a guarantee of future events or circumstances and those future events or circumstances may not occur. You should not place undue reliance on the forward-looking statements, which speak only as of the date of this report. We are under no obligation,

Edgar Filing: FEDEX CORP - Form 10-Q

and we expressly disclaim any obligation, to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

- 45 -

## **Table of Contents**

### *Item 3. Quantitative and Qualitative Disclosures About Market Risk*

As of August 31, 2014, there had been no material changes in our market risk sensitive instruments and positions since our disclosures in our Annual Report.

The principal foreign currency exchange rate risks to which we are exposed are in the Chinese yuan, euro, Brazilian real, British pound and the Canadian dollar. Historically, our exposure to foreign currency fluctuations is more significant with respect to our revenues than our expenses, as a significant portion of our expenses are denominated in U.S. dollars, such as aircraft and fuel expenses. During the first three months of 2015, the U.S. dollar strengthened relative to the currencies of the foreign countries in which we operate as compared to May 31, 2014; however, this strengthening did not have a material effect on our results.

While we have market risk for changes in the price of jet and vehicle fuel, this risk is largely mitigated by our indexed fuel surcharges. For additional discussion of our indexed fuel surcharges see the Fuel section of Management's Discussion and Analysis of Results of Operations and Financial Condition.

### *Item 4. Controls and Procedures*

The management of FedEx, with the participation of our principal executive and financial officers, has evaluated the effectiveness of our disclosure controls and procedures in ensuring that the information required to be disclosed in our filings under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, including ensuring that such information is accumulated and communicated to FedEx management as appropriate to allow timely decisions regarding required disclosure. Based on such evaluation, our principal executive and financial officers have concluded that such disclosure controls and procedures were effective as of August 31, 2014 (the end of the period covered by this Quarterly Report on Form 10-Q).

During our fiscal quarter ended August 31, 2014, no change occurred in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents**

## PART II. OTHER INFORMATION

Item 1. Legal Proceedings

For a description of all material pending legal proceedings, see Note 8 of the accompanying unaudited condensed consolidated financial statements.

Item 1A. Risk Factors

There have been no material changes from the risk factors disclosed in our Annual Report (under the heading "Risk Factors" in "Management's Discussion and Analysis of Results of Operations and Financial Condition") in response to Part I, Item 1A of Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information on FedEx's repurchases of our common stock during the first quarter of 2015:

**ISSUER PURCHASES OF EQUITY SECURITIES**

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Programs	Maximum Number of Shares That May Yet Be Purchased Under the Programs
June 1-30, 2014	2,238,776	\$ 144.80	2,238,776	3,103,634
July 1-31, 2014	1,982,331	151.87	1,982,331	1,121,303
Aug. 1-31, 2014	1,121,303	147.84	1,121,303	
<b>Total</b>	<b>5,342,410</b>		<b>5,342,410</b>	

The repurchases above were made under a share repurchase program that was approved by our Board of Directors in 2014, which authorized us to purchase, in the open market or in negotiated or block transactions, up to an aggregate of 32 million shares of our common stock. This share repurchase program was completed in the first quarter of 2015. As of September 17, 2014, no shares remained authorized for purchase under the existing share repurchase programs.

Item 6. Exhibits

Exhibit Number	Description of Exhibit
10.1	Amendment dated June 25, 2014 (but effective as of June 2, 2014), amending the Transportation Agreement dated April 23, 2013 between the United States Postal Service and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
10.2	Amendment dated June 25, 2014 (but effective as of June 2, 2014), amending the Transportation Agreement dated April 23, 2013 between the United States Postal Service and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.

Edgar Filing: FEDEX CORP - Form 10-Q

Exchange Act of 1934, as amended.

12.1 Computation of Ratio of Earnings to Fixed Charges.

15.1 Letter re: Unaudited Interim Financial Statements.

- 47 -

**Table of Contents**

31.1	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.1	Interactive Data Files.



**Table of Contents**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: September 18, 2014

FEDEX CORPORATION

/s/ JOHN L. MERINO  
JOHN L. MERINO  
CORPORATE VICE PRESIDENT AND  
PRINCIPAL ACCOUNTING OFFICER

- 49 -

**Table of Contents**

**EXHIBIT INDEX**

<b>Exhibit</b>	
<b>Number</b>	<b>Description of Exhibit</b>
10.1	Amendment dated June 25, 2014 (but effective as of June 2, 2014), amending the Transportation Agreement dated April 23, 2013 between the United States Postal Service and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
10.2	Amendment dated June 25, 2014 (but effective as of June 2, 2014), amending the Transportation Agreement dated April 23, 2013 between the United States Postal Service and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
12.1	Computation of Ratio of Earnings to Fixed Charges.
15.1	Letter re: Unaudited Interim Financial Statements.
31.1	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.1	Interactive Data Files.