CEDAR REALTY TRUST, INC. Form 10-K March 06, 2012 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# **FORM 10-K**

X ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2011

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**COMMISSION FILE NUMBER: 001-31817** 

# CEDAR REALTY TRUST, INC.

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of

42-1241468 (I.R.S. Employer

incorporation or organization)

**Identification Number)** 

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44 South Bayles Avenue, Port Washington, NY (Address of principal executive offices)

11050-3765 (Zip Code)

Registrant s telephone number, including area code: (516) 767-6492

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Common Stock, \$0.06 par value Name of each exchange on which registered New York Stock Exchange

8-7/8% Series A Cumulative Redeemable Preferred Stock, \$25.00 Liquidation Value

New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes "No x

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes "No x

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. x

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Based on the closing sales price on June 30, 2011 of \$5.15 per share, the aggregate market value of the voting stock held by non-affiliates of the registrant was approximately \$345,676,000.

The number of shares outstanding of the registrant s Common Stock \$.06 par value was 69,315,860 on February 29, 2012.

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#### DOCUMENTS INCORPORATED BY REFERENCE:

Portions of the registrant s definitive proxy statement relating to its 2012 annual meeting of shareholders are incorporated herein by reference.

### CEDAR REALTY TRUST, INC.

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Part I.

# Items 1 and 2. Business and Properties *General*

Cedar Realty Trust, Inc. (the Company), organized in 1984, is a fully-integrated real estate investment trust which focuses primarily on ownership and operation of supermarket-anchored shopping centers straddling the Washington DC to Boston corridor. At December 31, 2011, the Company owned and managed a portfolio of 70 operating properties (excluding properties held for sale/conveyance) totaling approximately 9.6 million square feet of gross leasable area (GLA). In addition, the Company has an ownership interest in 22 operating properties, with approximately 3.7 million square feet of GLA, through its Cedar/RioCan joint venture in which the Company has a 20% interest. The entire managed portfolio, including the Cedar/RioCan properties, was approximately 93.1% leased at December 31, 2011.

During 2011, in keeping with its stated goal of reducing overall leverage to an appropriate level by selling non-core and limited growth potential assets, the Company determined (1) to completely exit the Ohio market, principally the Discount Drug Mart portfolio of drugstore/convenience centers, and concentrate on the mid-Atlantic and Northeast coastal regions (10 properties sold in 2011 and four properties held for sale as of December 31, 2011), (2) to concentrate on grocery-anchored strip centers, by disposing of its mall and single-tenant/triple-net-lease properties (three properties sold in 2011 and 11 properties held for sale as of December 31, 2011), and (3) to focus on improving operations and performance at the Company s remaining properties, and to reduce development activities, by disposing of certain development projects, land acquired for development, and other non-core assets (four properties sold in 2011 and five properties held for sale/conveyance as of December 31, 2011). In addition, discontinued operations reflect the anticipated consummation of the Homburg joint venture buy/sell transactions (seven properties held for sale as of December 31, 2011).

The Company has elected to be taxed as a real estate investment trust (REIT) under applicable provisions of the Internal Revenue Code of 1986, as amended (the Code). To qualify as a REIT under those provisions, the Company must have a preponderant percentage of its assets invested in, and income derived from, real estate and related sources. The Company s objectives are to provide to its shareholders a professionally-managed real estate portfolio consisting primarily of supermarket-anchored shopping centers straddling the Washington DC to Boston corridor, which will provide substantial cash flow, currently and in the future, taking into account an acceptable modest risk profile, and which will present opportunities for additional growth in income and capital appreciation.

The Company, organized as a Maryland corporation, has established an umbrella partnership structure through the contribution of substantially all of its assets to Cedar Realty Trust Partnership L.P. (the Operating Partnership ), organized as a limited partnership under the laws of Delaware. The Company conducts substantially all of its business through the Operating Partnership. At December 31, 2011, the Company owned 98.0% of the Operating Partnership and is its sole general partner. The approximately 1.4 million limited Operating Partnership Units (OP Units) are economically equivalent to the Company s common stock and are convertible into the Company s common stock at the option of the holders on a one-to-one basis.

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The Company derives substantially all of its revenues from rents and operating expense reimbursements received pursuant to long-term leases. The Company s operating results therefore depend on the ability of its tenants to make the payments required by the terms of their leases. The Company focuses its investment activities on supermarket-anchored community shopping centers. The Company believes that, because of the need of consumers to purchase food and other staple goods and services generally available at such centers, its type of necessities-based properties should provide relatively stable revenue flows even during difficult economic times.

The Company, the Operating Partnership, their subsidiaries and affiliated partnerships are separate legal entities. For ease of reference, the terms we, our, us, Company and Operating Partnership (including their respective subsidiaries and affiliates) refer to the business and properties these entities, unless the context otherwise requires. The Company s executive offices are located at 44 South Bayles Avenue, Port Washington, New York 11050-3765 (telephone 516-767-6492). The Company also maintains property management, construction management and/or leasing offices at several of its shopping-center properties. The Company s website can be accessed at www.cedarrealtytrust.com, where a copy of the Company s Forms 10-K, 10-Q, 8-K and other filings with the Securities and Exchange Commission (SEC) can be obtained free of charge. These SEC filings are added to the website as soon as reasonably practicable. The Company s Code of Ethics, corporate governance guidelines and committee charters are also available on the website.

#### The Company s Properties

#### Consolidated Portfolio

The following tables summarize information relating to the Company s consolidated portfolio as of December 31, 2011:

State	September 30, Number of properties	September 30, GLA	September 30, Percentage of GLA
Pennsylvania	34	5,309,000	55.3%
Connecticut	6	1,054,000	11.0%
Massachusetts	7	1,005,000	10.5%
Maryland	7	836,000	8.7%
Virginia	11	816,000	8.5%
New Jersey	3	373,000	3.9%
New York	2	200,000	2.1%
Total consolidated portfolio	70	9,593,000	100.0%

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	September 30, Number of	September 30,	September 30,	September 30,	September 30, Annualized base rent	September 30, Percentage annualized
Tenant	stores	GLA	% of GLA	base rent	per sq. ft.	base rents
Top twenty tenants						
(a): Giant Foods	16	981,000	10.2%	¢ 14 144 000	\$ 14.42	13.9%
LA Fitness	6	251,000	2.6%		\$ 14.42 16.05	4.0%
Farm Fresh	6	364,000	3.8%	4,028,000 3,909,000	10.74	3.9%
Shaw s	3	180,000	1.9%	2,323,000	12.91	2.3%
Food Lion	3 7	243,000	2.5%	1,925,000	7.92	1.9%
Dollar Tree	19	194,000	2.0%	1,908,000	7.92 9.84	1.9%
Stop & Shop	3	196,000	2.0%	1,802,000	9.19	1.8%
Shop Rite	2	118,000	1.2%	1,695,000	18.80	1.7%
Staples	5	104,000	1.1%	1,682,000	16.17	1.7%
Redner s	4	202,000	2.1%	1,514,000	7.50	1.5%
United Artists	1	78,000	0.8%	1,456,000	18.67	1.4%
Shoppers Food	1	70,000	0.070	1,130,000	10.07	1.170
Warehouse	2	120,000	1.3%	1,237,000	10.31	1.2%
Ukrop s	1	63,000	0.7%	1,098,000	17.43	1.1%
Carmike Cinema	1	45,000	0.5%	1,034,000	22.98	1.0%
Rite Aid	7	83,000	0.9%	995,000	11.99	1.0%
Giant Eagle	1	84,000	0.9%	922,000	10.98	0.9%
Marshalls	4	114,000	1.2%	819,000	7.18	0.8%
Dick s Sporting Goods	1	56,000	0.6%	812,000	14.50	0.8%
Home Depot	1	103,000	1.1%	773,000	7.50	0.8%
Acme Markets	3	172,000	1.8%	756,000	4.40	0.7%
Sub-total top twenty tenants	93	3,751,000	39.1%	44,832,000	11.95	44.2%
Remaining tenants	779	5,039,000	52.5%	56,604,000	11.23	55.8%
Temaming temants	117	3,037,000	32.370	30,001,000	11.23	33.070
Sub-total all tenants (b)	872	8,790,000	91.6%	\$ 101,436,000	\$ 11.54	100.0%
Vacant space	N/A	803,000	8.4%			
Total	872	9,593,000	100.0%			

(b) Comprised of large tenants (greater than  $15,\!000$  sq. ft.) and small tenants as follows:

September 30,	September 30,	September 30,	September 30, Annualized	September 30,	
		A		Percentage	
		Annualized	base rent	annualized	

<sup>(</sup>a) Several of the tenants listed above share common ownership with other tenants including, without limitation, (1) Giant Foods, Stop & Shop, and Martins at Glen Allen (GLA of 63,000; annualized base rent of \$418,000), (2) Farm Fresh, Shaw s, Shop n Save (GLA of 53,000; annualized base rent of \$532,000), Shoppers Food Warehouse, and Acme Markets.

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	GLA	% of GLA	base rent	per sq. ft.		base rents
Large tenants	6,224,000	70.8%	\$ 61,853,000	\$	9.94	61.0%
Small tenants	2,566,000	29.2%	39,583,000		15.43	39.0%
Total	8,790,000	100.0%	\$ 101,436,000	\$	11.54	100.0%

	September 30,	September 30,	September 30,	September 30,	Sept	tember 30,	September 30, Percentage	
Year of lease	Number	CI. A	Percentage	Annualized	Annualized		of annualized	
expiration	of leases expiring	GLA expiring	of GLA expiring	expiring base rents	expiring base rents per sq. ft.		expiring base rents	
Month-To-Month	18	47,000	0.5%	\$ 562,000	\$	11.96	0.6%	
2012	107	377,000	4.3%	4,364,000		11.58	4.3%	
2013	119	520,000	5.9%	6,985,000		13.43	6.9%	
2014	132	1,185,000	13.5%	10,642,000		8.98	10.5%	
2015	135	1,267,000	14.4%	13,465,000		10.63	13.3%	
2016	117	1,025,000	11.7%	11,112,000		10.84	11.0%	
2017	67	815,000	9.3%	9,712,000		11.92	9.6%	
2018	36	480,000	5.5%	6,478,000		13.50	6.4%	
2019	25	330,000	3.8%	3,745,000		11.35	3.7%	
2020	32	884,000	10.1%	8,123,000		9.19	8.0%	
2021	29	404,000	4.6%	5,698,000		14.10	5.6%	
2022	6	40,000	0.5%	540,000		13.50	0.5%	
Thereafter	49	1,416,000	16.1%	20,010,000		14.13	19.7%	
All tenants	872	8,790,000	100.0%	\$ 101,436,000	\$	11.54	100.0%	
Vacant space	N/A	803,000	N/A					
Total	872	9,593,000	N/A					

				1	Average base rent per	
	Percent	Year		%	leased	
Property description	owned	acquired	GLA	occupied	sq. ft.	Major tenants (a)
Connecticut (6 properties)						
Groton Shopping Center	100%	2007	117,986	90.8%	\$ 10.96	TJ Maxx
Jordan Lane	100%	2005	181,730	97.7%	10.87	Stop & Shop  CW Price
						Retro Fitness
New London Mall	40%	2009	259,293	96.9%	13.98	Shoprite
						Marshalls
						Homegoods
						Petsmart
						AC Moore
Oakland Commons	100%	2007	89,850	100.0%	11.02	Shaw s
						Bristol Ten Pin
Southington Shopping Center	100%	2003	155,842	98.7%	6.72	Wal-Mart
			,			
						NAMCO
The Brickyard	100%	2004	249,553	59.7%	8.39	Home Depot
						Syms
<b>Total Connecticut</b>			1,054,254	88.1%	10.65	
Maryland (7 properties)						
Kenley Village	100%	2005	51,894	76.6%	9.00	Food Lion
Metro Square	100%	2008	71,896	100.0%	18.68	Shoppers Food Warehouse
Oakland Mills	100%	2005	58,224	100.0%	13.30	Food Lion
San Souci Plaza	40%	2009	264,134	86.9%	10.21	Shoppers Food Warehouse
						Marshalls
						Maximum Health and Fitness
St. James Square	100%	2005	39,903	100.0%	11.38	Food Lion
Valley Plaza	100%	2003	190,939	97.2%	4.75	K-Mart
						Ollie s Bargain Outlet
						Tractor Supply
Yorktowne Plaza	100%	2007	158,982	96.8%	13.85	Food Lion
Total Maryland			835,972	93.2%	10.64	
1 Out Mai yianu			000,712	13.4 /0	10.07	

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	Percent	Year		%	Average ase rent per leased	
Property description	owned	acquired	GLA	occupied	sq. ft.	Major tenants (a)
Massachusetts (7 properties) Fieldstone Marketplace	20%	2005	193,970	95.8%	11.09	Shaw s
						Flagship Cinema
Kings Plaza	100%	2007	168,243	95.2%	6.22	New Bedford Wine and Spirits Work Out World
						CW Price
						Ocean State Job Lot
						Savers
Norwood Shopping Center	100%	2006	102,459	98.2%	7.71	Hannaford Brothers
						Rocky s Ace Hardware
						Dollar Tree
Price Chopper Plaza	100%	2007	101,824	91.1%	10.87	Price Chopper
The Shops at Suffolk Downs	100%		121,251	86.8%	12.64	Stop & Shop
Timpany Plaza	100%		183,775	91.8%	6.60	Stop & Shop
						Big Lots
						Gardner Theater
West Bridgewater Plaza	100%	2007	133,039	96.9%	8.55	Shaw s
						Big Lots
						Planet Fitness
Total Massachusetts			1,004,561	93.8%	8.90	
New Jersey (3 properties)						
Carll s Corner	100%	2007	129,582	88.5%	8.92	Acme Markets
			,			Peebles
Pine Grove Plaza	100%	2003	86,089	94.4%	10.44	Peebles
Washington Center Shoppes	100%		157,394	95.6%	8.86	Acme Markets
washington center shoppes	100%	2001	137,371	75.070	0.00	
						Planet Fitness
Total New Jersey			373,065	92.9%	9.25	
New York (2 properties)						
Carman s Plaza	100%					
Carman 5 1 laza	100%					