

COTT CORP /CN/  
Form 10-Q  
August 09, 2011  
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**United States**  
**Securities and Exchange Commission**  
Washington, D.C. 20549

**FORM 10-Q**

x **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended: July 2, 2011

.. **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from            to

Commission File Number: 001-31410

**COTT CORPORATION**

(Exact name of registrant as specified in its charter)

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<b>CANADA</b> (State or Other Jurisdiction of Incorporation or Organization)	<b>98-0154711</b> (IRS Employer Identification No.)
<b>6525 VISCOUNT ROAD</b> <b>MISSISSAUGA, ONTARIO</b> <b>5519 WEST IDLEWILD AVE</b>	<b>L4V 1H6</b>
<b>TAMPA, FLORIDA</b> (Address of principal executive offices)	<b>33634</b> (Zip Code)
<b>Registrant's telephone number, including area code: (905) 672-1900 and (813) 313-1800</b>	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer <input type="checkbox"/>	Accelerated filer <input checked="" type="checkbox"/>
Non-accelerated filer <input type="checkbox"/> (do not check if a smaller reporting company)	Smaller reporting company <input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at August 9, 2011
Common Stock, no par value per share	94,851,230 shares

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**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements  
Cott Corporation****Consolidated Statements of Operations***(in millions of U.S. dollars, except share and per share amounts)**Unaudited*

	For the Three Months Ended		For the Six Months Ended	
	July 2, 2011	July 3, 2010	July 2, 2011	July 3, 2010
<b>Revenue, net</b>	<b>\$ 640.0</b>	\$ 424.7	<b>\$ 1,174.1</b>	\$ 787.6
Cost of sales	<b>552.0</b>	351.2	<b>1,016.5</b>	656.9
<b>Gross profit</b>	<b>88.0</b>	73.5	<b>157.6</b>	130.7
Selling, general and administrative expenses	<b>45.1</b>	34.5	<b>90.2</b>	66.9
Loss on disposal of property, plant & equipment		(0.1)		0.1
Restructuring				(0.5)
<b>Operating income</b>	<b>42.9</b>	39.1	<b>67.4</b>	64.2
Other expense, net		0.5	<b>0.8</b>	2.3
Interest expense, net	<b>14.6</b>	6.1	<b>29.0</b>	12.3
<b>Income before income taxes</b>	<b>28.3</b>	32.5	<b>37.6</b>	49.6
Income tax expense	<b>0.7</b>	8.8	<b>2.3</b>	13.2
<b>Net income</b>	<b>\$ 27.6</b>	\$ 23.7	<b>\$ 35.3</b>	\$ 36.4
Less: Net income attributable to non-controlling interests	<b>1.1</b>	1.4	<b>2.0</b>	2.6
<b>Net income attributed to Cott Corporation</b>	<b>\$ 26.5</b>	\$ 22.3	<b>\$ 33.3</b>	\$ 33.8
<b>Net income per common share attributed to Cott Corporation</b>				
Basic	<b>\$ 0.28</b>	\$ 0.28	<b>\$ 0.35</b>	\$ 0.42
Diluted	<b>\$ 0.28</b>	\$ 0.28	<b>\$ 0.35</b>	\$ 0.42
<b>Weighted average outstanding shares (thousands) attributed to Cott Corporation</b>				
Basic	<b>94,137</b>	80,429	<b>94,107</b>	80,401
Diluted	<b>95,529</b>	80,887	<b>95,424</b>	80,861

*The accompanying notes are an integral part of these consolidated financial statements.*

**Table of Contents****Cott Corporation****Consolidated Balance Sheets***(in millions of U.S. dollars, except share amounts)**Unaudited*

	July 2, 2011	January 1, 2011
<b>ASSETS</b>		
<i>Current assets</i>		
Cash & cash equivalents	\$ 24.0	\$ 48.2
Accounts receivable, net of allowance of \$10.4 (\$8.3 as of January 1, 2011)	287.4	213.6
Income taxes recoverable	12.9	0.3
Inventories	242.2	215.5
Prepaid expenses and other assets	32.5	32.7
<b>Total current assets</b>	<b>599.0</b>	510.3
Property, plant & equipment	501.0	503.8
Goodwill	131.3	130.2
Intangibles and other assets	357.1	371.1
Deferred income taxes	2.7	2.5
Other tax receivable	2.7	11.3
<b>Total assets</b>	<b>\$ 1,593.8</b>	\$ 1,529.2
<b>LIABILITIES AND EQUITY</b>		
<i>Current liabilities</i>		
Short-term borrowings	\$ 20.1	\$ 7.9
Current maturities of long-term debt	5.4	6.0
Contingent consideration earn-out	33.2	32.2
Accounts payable and accrued liabilities	281.7	276.6
<b>Total current liabilities</b>	<b>340.4</b>	322.7
Long-term debt	603.2	605.5
Deferred income taxes	44.5	43.6
Other long-term liabilities	21.0	22.2
<b>Total liabilities</b>	<b>1,009.1</b>	994.0
<i>Equity</i>		
Capital stock, no par - 94,851,230 (January 1, 2011 - 94,750,120) shares issued	395.7	395.6
Treasury stock	(2.1)	(3.2)
Additional paid-in-capital	43.5	40.8
Retained earnings	139.8	106.5
Accumulated other comprehensive loss	(6.3)	(17.5)
<b>Total Cott Corporation equity</b>	<b>570.6</b>	522.2
Non-controlling interests	14.1	13.0

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<b>Total equity</b>	<b>584.7</b>	535.2
<b>Total liabilities and equity</b>	<b>\$ 1,593.8</b>	<b>\$ 1,529.2</b>

*The accompanying notes are an integral part of these consolidated financial statements.*

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Cott Corporation

**Consolidated Statements of Cash Flows***(in millions of U.S. dollars)**Unaudited*

	For the Three Months Ended		For the Six Months Ended	
	July 2, 2011	July 3, 2010	July 2, 2011	July 3, 2010
<b>Operating Activities</b>				
Net income	\$ 27.6	\$ 23.7	\$ 35.3	\$ 36.4
Depreciation & amortization	23.8	14.9	47.4	30.8
Amortization of financing fees	0.9	0.5	1.8	1.0
Share-based compensation expense	2.7	1.2	3.8	1.7
Increase (decrease) in deferred income taxes	1.0		1.9	(0.1)
Contract termination gain		(0.9)		
Contract termination payments				(4.8)
Other non-cash items	1.6	1.1	1.8	4.0
Change in operating assets and liabilities:				
Accounts receivable	(41.6)	(24.4)	(71.0)	(46.3)
Inventories	(16.6)	(4.0)	(22.7)	(16.7)
Prepaid expenses and other current assets	(1.5)	1.6	(1.2)	2.4
Other assets	(0.6)	(0.6)	(0.7)	(1.1)
Accounts payable and accrued liabilities	24.8	11.2	2.9	7.8
Income taxes recoverable	(0.8)	7.0	(3.6)	24.4
Net cash provided by (used in) operating activities	21.3	31.3	(4.3)	39.5
<b>Investing Activities</b>				
Additions to property, plant & equipment	(10.8)	(10.5)	(23.3)	(18.1)
Additions to intangible & other assets	(2.5)	(2.3)	(2.5)	(3.4)
Other investing activities	(1.8)	0.3	(1.7)	0.4
Net cash used in investing activities	(15.1)	(12.5)	(27.5)	(21.1)
<b>Financing Activities</b>				
Payments of long-term debt	(2.1)	(2.9)	(3.4)	(16.1)
Borrowings under ABL	43.6	83.4	143.4	142.0
Payments under ABL	(58.7)	(100.8)	(131.2)	(151.6)
Distributions to non-controlling interests	(0.9)	(0.8)	(2.5)	(2.7)
Financing fees				(0.2)
Net cash (used in) provided by financing activities	(18.1)	(21.1)	6.3	(28.6)
Effect of exchange rate changes on cash	0.1	(0.6)	1.3	(0.4)
<b>Net decrease in cash &amp; cash equivalents</b>	<b>(11.8)</b>	<b>(2.9)</b>	<b>(24.2)</b>	<b>(10.6)</b>
<b>Cash &amp; cash equivalents, beginning of period</b>	<b>35.8</b>	<b>23.2</b>	<b>48.2</b>	<b>30.9</b>

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<b>Cash &amp; cash equivalents, end of period</b>	<b>\$ 24.0</b>	\$ 20.3	<b>\$ 24.0</b>	\$ 20.3
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**Supplemental Disclosures of Cash Flow information:**

Cash paid for interest	<b>\$ 10.2</b>	\$ 10.3	<b>\$ 27.9</b>	\$ 11.6
Cash paid (received) for income taxes, net	<b>\$ 0.8</b>	\$ 1.9	<b>\$ 4.2</b>	\$ (11.8)

*The accompanying notes are an integral part of these consolidated financial statements.*



**Table of Contents****Cott Corporation****Consolidated Statements of Equity***(in millions of U.S. dollars, except share amounts)**Unaudited*

	Cott Corporation Equity								
	Number of Common Shares <i>(In thousands)</i>	Number of Treasury Shares <i>(In thousands)</i>	Common Shares	Treasury Shares	Additional Paid-in- Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Non-Controlling Interests	Total Equity
<b>Balance at January 2, 2010</b>	<b>81,331</b>	<b>1,504</b>	<b>\$ 322.5</b>	<b>\$ (4.4)</b>	<b>\$ 37.4</b>	<b>\$ 51.8</b>	<b>\$ (21.3)</b>	<b>\$ 15.3</b>	<b>\$ 401.3</b>
Treasury shares issued - PSU Plan		(437)		1.1	(1.1)				
Tax impact of PSU distributions					0.7				0.7
Treasury shares issued - EISPP		(1)							
Share-based compensation	79				1.7				1.7
Distributions to non-controlling interests								(2.7)	(2.7)
Comprehensive income									
Currency translation adjustment							(6.6)		(6.6)
Pension liabilities							0.2		0.2
Unrealized gain on derivative instruments, net of income tax							0.1		0.1
Net income						33.8		2.6	36.4
<b>Balance at July 3, 2010</b>	<b>81,410</b>	<b>1,066</b>	<b>\$ 322.5</b>	<b>\$ (3.3)</b>	<b>\$ 38.7</b>	<b>\$ 85.6</b>	<b>\$ (27.6)</b>	<b>\$ 15.2</b>	<b>\$ 431.1</b>
<b>Balance at January 1, 2011</b>	<b>94,750</b>	<b>1,051</b>	<b>\$ 395.6</b>	<b>\$ (3.2)</b>	<b>\$ 40.8</b>	<b>\$ 106.5</b>	<b>\$ (17.5)</b>	<b>\$ 13.0</b>	<b>\$ 535.2</b>
Common shares issued	25		0.1						0.1
Treasury shares issued - PSU Plan		(181)		0.5	(0.5)				
Treasury shares issued - EISPP		(196)		0.6	(0.6)				
Common Shares issued - Directors Share Award	76				0.7				0.7
Share-based compensation					3.1				3.1
Contribution to non-controlling interests								1.8	1.8
Distributions to non-controlling interests								(2.5)	(2.5)
Comprehensive income									
Currency translation adjustment							10.8	(0.2)	10.6
Pension liabilities							0.4		0.4
Net income						33.3		2.0	35.3

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<b>Balance at July 2, 2011</b>	<b>94,851</b>	<b>674</b>	<b>\$ 395.7</b>	<b>\$ (2.1)</b>	<b>\$ 43.5</b>	<b>\$ 139.8</b>	<b>\$ (6.3)</b>	<b>\$ 14.1</b>	<b>\$ 584.7</b>
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*The accompanying notes are an integral part of these consolidated financial statements.*

**Table of Contents****Cott Corporation****Consolidated Statements of Comprehensive Income***(in millions of U.S. dollars)**Unaudited*

	<b>For the Three Months Ended</b>		<b>For the Six Months Ended</b>	
	<b>July 2, 2011</b>	<b>July 3, 2010</b>	<b>July 2, 2011</b>	<b>July 3, 2010</b>
Net income	<b>\$ 27.6</b>	\$ 23.7	<b>\$ 35.3</b>	\$ 36.4
Other comprehensive income (loss), net of tax:				
Currency translation adjustment	<b>1.3</b>	(6.9)	<b>10.6</b>	(6.6)
Pension liabilities	<b>0.2</b>		<b>0.4</b>	0.2
Unrealized (loss) gain on derivative instruments	<b>(0.2)</b>	0.2		0.1
<b>Total other comprehensive income (loss)</b>	<b>1.3</b>	(6.7)	<b>11.0</b>	(6.3)
<b>Comprehensive income</b>	<b>\$ 28.9</b>	\$ 17.0	<b>\$ 46.3</b>	\$ 30.1
Less: Net income attributable to non-controlling interests	<b>1.1</b>	1.4	<b>2.0</b>	2.6
<b>Comprehensive income attributed to Cott Corporation</b>	<b>\$ 27.8</b>	\$ 15.6	<b>\$ 44.3</b>	\$ 27.5

*The accompanying notes are an integral part of these consolidated financial statements.*

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**Cott Corporation**

**Notes to the Consolidated Financial Statements**

**Unaudited**

**Note 1 Business and Recent Accounting Pronouncements**

***Description of Business***

Cott Corporation, together with its consolidated subsidiaries ( Cott, the Company, our Company, Cott Corporation, we, us, or our ), is the largest retailer brand beverage company. Our product lines include carbonated soft drinks ( CSDs ), clear, still and sparkling flavored waters, energy-related drinks, juice, juice-based products, bottled water and ready-to drink teas.

***Basis of Presentation***

The accompanying interim unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X and in accordance with U.S. generally accepted accounting principles ( GAAP ) for interim financial reporting. Accordingly, they do not include all information and notes presented in the annual consolidated financial statements in conformity with U.S. GAAP. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement of our results of operations for the interim periods reported and of our financial condition as of the date of the interim balance sheet have been included. This Quarterly Report on Form 10-Q should be read in conjunction with the annual audited consolidated financial statements and accompanying notes in our Annual Report on Form 10-K for the year ended January 1, 2011. The accounting policies used in these interim consolidated financial statements are consistent with those used in the annual consolidated financial statements.

The presentation of these interim consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes.

**Recent Accounting Pronouncements**

***ASU 2010-13 Effect of Denominating the Exercise Price of a Share-Based Payment Award in the Currency of the Market in Which the Underlying Equity Security Trades***

In April 2010, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) 2010-13, Effect of Denominating the Exercise Price of a Share-Based Payment Award in the Currency of the Market in Which the Underlying Equity Security Trades, to address the classification of an employee share-based payment award with an exercise price denominated in the currency of a market in which the underlying equity security trades. This update provides amendments to Topic 718 to clarify that an employee share-based payment award with an exercise price denominated in the currency of a market in which a substantial portion of the entity's equity securities trades should not be considered to contain a condition that is not a market, performance, or service condition. Therefore, an entity would not classify such an award as a liability if it otherwise qualifies as equity. We adopted the provisions of this standard during the first quarter of 2011. This standard does not have an impact on our consolidated financial statements.

***ASU 2011-05 Comprehensive Income: Presentation of Comprehensive Income***

In June 2011, the FASB amended its guidance on the presentation of comprehensive income in financial statements to improve the comparability, consistency and transparency of financial reporting and to increase the prominence of items that are recorded in other comprehensive income. The new accounting guidance requires entities to report components of comprehensive income in either (i) a continuous statement of comprehensive income or (ii) two separate but consecutive statements. The provisions of this new guidance are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. We are currently evaluating the impact on our financial statements of adopting this guidance.

**Table of Contents****Note 2 Acquisitions**

On August 17, 2010, we completed the acquisition (the Cliffstar Acquisition) of substantially all of the assets and liabilities of Cliffstar Corporation (Cliffstar) and its affiliated companies for approximately \$507.0 million payable in cash, \$14.0 million in deferred consideration to be paid over three years and contingent consideration of up to \$55.0 million. The first \$15.0 million of the contingent consideration is based upon the achievement of milestones in certain expansion projects in 2010, which were achieved in 2010. The remainder of the contingent consideration is based on the achievement of certain performance measures during the fiscal year ending January 1, 2011. The fair value of the contingent consideration was \$33.2 million as of July 2, 2011. The estimated working capital amount was subject to final adjustment and on February 11, 2011, the parties agreed that the final working capital amount was \$3.0 million as compared to the original estimate of \$7.7 million.

We were notified on May 9, 2011 by the seller of Cliffstar of certain objections to the performance measures used to calculate the contingent consideration, and the seller asserted a claim for amounts in excess of the amounts accrued as contingent consideration at July 2, 2011. For certain of the objections, Cott asserted counterclaims against the seller, the settlement of which will be under binding arbitration processes according to the terms of the asset purchase agreement. We believe the fair value of the contingent consideration has been properly recorded in accordance with the asset purchase agreement and we have not adjusted our estimated fair value for the objections raised by the seller or for our counterclaims. The final resolution of these matters may result in amounts payable to the seller that may materially vary from our current estimated fair value, however we are currently not able to estimate a range of such amounts. Changes in the fair value of contingent consideration will be recorded in our Consolidated Statement of Operations. On July 29, 2011, Cott made an interim payment of \$21.0 million to the seller, representing \$25.7 million for undisputed amounts of the contingent consideration, net of a \$4.7 million refund due to Cott as a result of the final determination of working capital. Any additional payment to the seller as determined by the arbitrator may result in interest payable at a rate of 15% per annum per the terms of the asset purchase agreement.

**Supplemental Pro Forma Data**

The following unaudited pro forma financial information for the three and six months ended July 3, 2010, respectively, represent the combined results of our operations as if the Cliffstar Acquisition had occurred on January 3, 2010. The unaudited pro forma results reflect certain adjustments related to the Cliffstar Acquisition such as increased amortization expense on acquired intangible assets resulting from the preliminary fair valuation of assets acquired. The unaudited pro forma financial information does not necessarily reflect the results of operations that would have occurred had we operated as a single entity during such period.

<i>(in millions of U.S. dollars, except share amounts)</i>	<b>For the Three Months Ended July 3, 2010</b>	<b>For the Six Months Ended July 3, 2010</b>
Revenue	\$ 588.9	\$ 1,117.7
Net income	25.1	41.4
Net income per common share, diluted	\$ 0.27	\$ 0.44

**Other**

During the second quarter, our majority owned subsidiary acquired a grocery retailer's private label beverage business which required Cott to contribute \$1.8 million to the subsidiary. The identified assets are recorded at their estimated fair values per preliminary valuations and may change based on the result of final valuations.

**Note 3 Share-Based Compensation**

The table below summarizes the share-based compensation expense for the three and six months ended July 2, 2011 and July 3, 2010, respectively. This share-based compensation expense was recorded in selling, general, and administrative expenses in our Consolidated Statements of Operations. As used below: (i) PSUs mean performance share units granted under our Amended and Restated Performance Share Unit Plan, (ii) Performance-based RSUs mean restricted share units with performance-based vesting granted under the Company's 2010 Equity Incentive Plan (the 2010 Equity Incentive Plan); (iii) Time-based RSUs mean restricted share units with time-based vesting granted under the 2010 Equity Incentive Plan, (iv) EISPP means executive incentive share purchase plan; and (v) Director share units mean common shares granted to the non-management members of Cott's Board of Directors under the 2010 Equity Incentive Plan which were issued in consideration of such directors' annual board retainer fee.



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<i>(in millions of U.S. dollars)</i>	For the Three Months Ended		For the Six Months Ended	
	July 2, 2011	July 3, 2010	July 2, 2011	July 3, 2010
Stock options	\$	\$ 0.5	\$	\$ 0.8
PSUs		0.1		0.2
Director share units	<b>0.7</b>	0.6	<b>0.7</b>	0.6
Performance-based RSUs	<b>1.0</b>		<b>1.5</b>	
Time-based RSUs	<b>1.0</b>		<b>1.6</b>	
Share appreciation rights				0.1
<b>Total</b>	<b>\$ 2.7</b>	<b>\$ 1.2</b>	<b>\$ 3.8</b>	<b>\$ 1.7</b>

As of July 2, 2011, the unrecognized share-based compensation expense and years we expect to recognize as future compensation expense were as follows:

<i>(in millions of U.S. dollars)</i>	Unrecognized share-based compensation expense as of July 2, 2011	Weighted average years expected to recognize compensation
Performance-based RSUs	\$ 4.5	1.5
Time-based RSUs	5.5	1.7
<b>Total</b>	<b>\$ 10.0</b>	

Stock option activity for the six months ended July 2, 2011 was as follows:

	Shares <i>(in thousands)</i>	Weighted average exercise price <i>(Canadian \$)</i>
Balance at January 1, 2011	704	\$ 16.67
Exercised	(25)	3.50
Forfeited or expired	(113)	39.96
Outstanding at July 2, 2011	566	12.60
Exercisable at July 2, 2011	566	\$ 12.60

During the six months ended July 2, 2011, EISPP, PSU, Performance-based RSU and Time-based RSU activity was as follows:

<i>(in thousands)</i>	EISPP	Number of PSUs	Number of Performance-based RSUs	Number of Time-based RSUs
Balance at January 1, 2011	189	188	1,727	1,397
Awarded			592	151
Issued	(189)	(188)		
Forfeited				

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<b>Outstanding at July 2, 2011</b>	<b>2,319</b>	<b>1,548</b>
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Subsequent to the adoption of the 2010 Equity Incentive Plan, the Human Resources and Compensation Committee of the Board of Directors ( HRCC ) determined that certain of Cott's long-term incentive plans were no longer needed and terminated the Restated Executive Incentive Share Purchase Plan (the Restated EISPP ), the PSU Plan, and the Amended and Restated Share Appreciation Rights Plan, effective February 23, 2011. The board terminated the Restated 1986 Common Share Option Plan, as amended, effective as of the same date. In connection with the termination of these plans, outstanding awards will continue in accordance with the terms of these plans until vested, paid out, forfeited or terminated, as applicable. No further awards will be granted under these plans.

### **Average Canadian to U.S. Dollar Exchange Rate for the Three and Six Months Ended July 2, 2011**

The weighted average exercise prices for options in Note 3 are disclosed in Canadian dollars. The table below represents the average Canadian dollar to U.S. dollar exchange rate for the three and six months ended July 2, 2011:

	<b>For the Three Months Ended July 2, 2011</b>	<b>For the Six Months Ended July 2, 2011</b>
Average exchange rate	\$ <b>1.034</b>	\$ <b>1.024</b>



**Table of Contents****Note 4 Income Taxes**

Income tax expense was \$2.3 million on pretax income of \$37.6 million for the six months ended July 2, 2011, as compared to an income tax expense of \$13.2 million on pretax income of \$49.6 million for the six months ended July 3, 2010. During the quarter, we completed a reorganization of our legal entity structure and refinanced intercompany debt. As a result of these activities and lower taxable income in the United States and Canada, our annual effective book tax rate is expected to be lower than our statutory rates. Also during the quarter, we made significant progress in settling intercompany transfer pricing issues between Canada and the United States and expect to receive income tax refunds approximating \$7.0 million within the next 12 months.

**Note 5 Net Income Per Common Share**

Basic net income per common share is computed by dividing net income by the weighted average number of common shares outstanding during the period. Diluted net income per common share is calculated using the weighted average number of common shares outstanding adjusted to include the effect, if dilutive, of the exercise of in-the-money stock options, PSUs, Performance-based RSUs and Time-based RSUs.

A reconciliation of the denominators of the basic and diluted net income per common share computations is as follows:

<i>(in thousands)</i>	<b>For the Three Months Ended</b>		<b>For the Six Months Ended</b>	
	<b>July 2, 2011</b>	<b>July 3, 2010</b>	<b>July 2, 2011</b>	<b>July 3, 2010</b>
Weighted average number of shares outstanding - basic	<b>94,137</b>	80,429	<b>94,107</b>	80,401
Dilutive effect of stock options	<b>196</b>	270	<b>195</b>	272
Dilutive effect of PSUs		188		188
Dilutive effect of Performance-based RSUs	<b>509</b>		<b>481</b>	
Dilutive effect of Time-based RSUs	<b>687</b>		<b>641</b>	
Adjusted weighted average number of shares outstanding - diluted	<b>95,529</b>	<b>80,887</b>	<b>95,424</b>	<b>80,861</b>

We excluded 241,000 (July 3, 2010 696,650) stock options from the computation of diluted net income per share because the options' exercise price was greater than the average market price of the common shares. Shares purchased on the open market and held by independent trusts are categorized as treasury shares under applicable accounting rules. We excluded 674,397 (July 3, 2010 957,104) of treasury shares held in various trusts in the calculation of basic and diluted earnings per share.

**Note 6 Segment Reporting**

We produce, package and distribute private-label CSDs, clear, still and sparkling flavored waters, energy-related drinks, juice, juice-based products, bottled water and ready-to-drink teas to regional and national grocery, mass-merchandise and wholesale chains and customers in the dollar convenience and drug channels through five reportable segments: North America (which includes our U.S. reporting unit and Canada reporting unit), U.K. (which includes our United Kingdom reporting unit and our Continental European reporting unit), Mexico, Royal Crown International (RCI) and All Other.

**Table of Contents****Operating Segments**

(in millions of U.S. dollars)

	North America	United Kingdom	Mexico	RCI	All Other	Total
<b>For the Three Months Ended</b>						
<b>July 2, 2011</b>						
External revenue <sup>1</sup>	\$ 491.3	\$ 126.0	\$ 16.2	\$ 6.5	\$	\$ 640.0
Depreciation and amortization	19.9	3.3	0.6			23.8
Operating income (loss)	30.0	11.4	(0.6)	2.1		42.9
Additions to property, plant & equipment	6.2	4.6				10.8
<b>For the Six Months Ended</b>						
<b>July 2, 2011</b>						
External revenue <sup>1</sup>	\$ 920.1	\$ 212.3	\$ 27.6	\$ 14.1	\$	\$ 1,174.1
Depreciation and amortization	39.6	6.7	1.1			47.4
Operating income (loss)	50.8	14.4	(2.1)	4.3		67.4
Additions to property, plant & equipment	16.4	6.9				23.3
<b>As of July 2, 2011</b>						
Property, plant & equipment	\$ 393.3	\$ 94.7	\$ 13.0	\$	\$	\$ 501.0
Goodwill	126.8			4.5		131.3
Intangibles and other assets	341.0	15.2	0.7		0.2	357.1
Total assets <sup>2</sup>	1,303.3	241.0	36.5	12.1	0.9	1,593.8

<sup>1</sup> Intersegment revenue between North America and the other operating segments was \$4.0 million and \$8.2 million for the three and six months ended July 2, 2011, respectively.

<sup>2</sup> Excludes intersegment receivables, investments and notes receivable.

**Operating Segments**

(in millions of U.S. dollars)

	North America	United Kingdom	Mexico	RCI	All Other	Total
<b>For the Three Months Ended</b>						
<b>July 3, 2010</b>						
External revenue <sup>1</sup>	\$ 300.8	\$ 101.2	\$ 14.1	\$ 8.6	\$	\$ 424.7
Depreciation and amortization	11.5	2.9	0.5			14.9
Operating income (loss)	30.2	8.7	(2.2)	2.4		39.1
Additions to property, plant & equipment	7.1	2.0	1.4			10.5
<b>For the Six Months Ended</b>						
<b>July 3, 2010</b>						
External revenue <sup>1</sup>	\$ 564.0	\$ 180.9	\$ 25.9	\$ 16.8	\$	\$ 787.6
Depreciation and amortization	23.6	6.2	1.0			30.8
Operating income (loss)	51.1	11.7	(4.0)	5.4		64.2
Restructuring	(0.5)					(0.5)
Additions to property, plant & equipment	12.0	4.4	1.7			18.1

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**As of January 1, 2011**

Property, plant & equipment	\$ 400.4	\$ 90.2	\$ 13.2	\$	\$	\$ 503.8
Goodwill	125.7			4.5		130.2
Intangibles and other assets	354.7	15.7	0.7			371.1
Total assets <sup>2</sup>	1,275.9	207.4	31.5	13.7	0.7	1,529.2

<sup>1</sup> Intersegment revenue between North America and the other operating segments was \$4.9 million and \$10.8 million for the three and six months ended July 3, 2010, respectively.

<sup>2</sup> Excludes intersegment receivables, investments and notes receivable.

For the six months ended July 2, 2011, sales to Walmart accounted for 32.3% (July 3, 2010 29.7%) of our total revenues, 36.2% of our North America operating segment revenues (July 3, 2010 34.4%), 14.7% of our U.K. operating segment revenues (July 3, 2010 15.9%), and 50.0% of our Mexico operating segment revenues (July 3, 2010 32.8%).

Credit risk arises from the potential default of a customer in meeting its financial obligations to us. Concentrations of credit exposure may arise with a group of customers that have similar economic characteristics or that are located in the same geographic region. The ability of such customers to meet obligations would be similarly affected by changing economic, political or other conditions. We are not currently aware of any facts that would create a material credit risk.

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Revenues are attributed to operating segment based on the location of the plant. Revenues by operating segment were as follows:

<i>(in millions of U.S. dollars)</i>	For the Three Months Ended		For the Six Months Ended	
	July 2, 2011	July 3, 2010	July 2, 2011	July 3, 2010
United States	\$ 433.6	\$ 255.5	\$ 822.3	\$ 492.1
Canada	71.7	62.0	123.8	102.1
United Kingdom	126.0	101.2	212.3	180.9
Mexico	16.2	14.1	27.6	25.9
RCI	6.5	8.6	14.1	16.8
Elimination <sup>1</sup>	(14.0)	(16.7)	(26.0)	(30.2)
	\$ 640.0	\$ 424.7	\$ 1,174.1	\$ 787.6

<sup>1</sup> Represents intersegment revenue among our reporting units, of which \$4.0 million and \$8.2 million represent intersegment revenue between North America and our other operating segments for the three and six months ended July 2, 2011, respectively, and \$4.9 million and \$10.8 million represent intersegment revenue between North America and our other operating segments for the three and six months ended July 3, 2010, respectively.

The revenue by product table for the three and six months ended July 3, 2010 has been reclassified to separately present the category Juice which is now a significant portion of our revenue due to the Cliffstar Acquisition.

Revenues by product were as follows:

<i>(in millions of U.S. dollars)</i>	For the Three Months Ended July 2, 2011				
	North America	United Kingdom	Mexico	RCI	Total
<u>Revenue</u>					
Carbonated soft drinks	\$ 200.7	\$ 53.8	\$ 12.3	\$	\$ 266.8
Juice	152.2	4.2	0.9		157.3
Concentrate	2.0	1.6		6.5	10.1
All other products	136.4	66.4	3.0		205.8
Total	\$ 491.3	\$ 126.0	\$ 16.2	\$ 6.5	\$ 640.0

<i>(in millions of U.S. dollars)</i>	For the Six Months Ended July 2, 2011				
	North America	United Kingdom	Mexico	RCI	Total
<u>Revenue</u>					
Carbonated soft drinks	\$ 357.0	\$ 86.9	\$ 21.6	\$	\$ 465.5
Juice	312.2	6.2	1.7		320.1
Concentrate	4.3	1.8		14.1	20.2
All other products	246.6	117.4	4.3		368.3
Total	\$ 920.1	\$ 212.3	\$ 27.6	\$ 14.1	\$ 1,174.1

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<i>(in millions of U.S. dollars)</i>	For the Three Months Ended July 3, 2010				
	North America	United Kingdom	Mexico	RCI	Total
<b><u>Revenue</u></b>					
Carbonated soft drinks	\$ 183.7	\$ 39.0	\$ 12.1	\$	\$ 234.8
Juice	2.5	3.9	0.2		6.6
Concentrate	1.9	1.3		8.6	11.8
All other products	112.7	57.0	1.8		171.5
<b>Total</b>	<b>\$ 300.8</b>	<b>\$ 101.2</b>	<b>\$ 14.1</b>	<b>\$ 8.6</b>	<b>\$ 424.7</b>

<i>(in millions of U.S. dollars)</i>	For the Six Months Ended July 3, 2010				
	North America	United Kingdom	Mexico	RCI	Total
<b><u>Revenue</u></b>					
Carbonated soft drinks	\$ 350.4	\$ 72.5	\$ 22.5	\$	\$ 445.4
Juice	2.5	5.3	0.5		8.3
Concentrate	3.9	2.6		16.8	23.3
All other products	207.2	100.5	2.9		310.6
<b>Total</b>	<b>\$ 564.0</b>	<b>\$ 180.9</b>	<b>\$ 25.9</b>	<b>\$ 16.8</b>	<b>\$ 787.6</b>

Property, plant and equipment by geographic area were as follows:

<i>(in millions of U.S. dollars)</i>	July 2, 2011	January 1, 2011
United States	\$ 342.9	\$ 350.4
Canada	50.4	50.0
United Kingdom	94.7	90.2
Mexico	13.0	13.2
	<b>\$ 501.0</b>	<b>\$ 503.8</b>

**Note 7 Inventories**

<i>(in millions of U.S. dollars)</i>	July 2, 2011	January 1, 2011
Raw materials	\$ 104.6	\$ 90.1
Finished goods	117.8	107.3
Other	19.8	18.1
	<b>\$ 242.2</b>	<b>\$ 215.5</b>

**Table of Contents****Note 8 Intangibles and Other Assets including Goodwill**

<i>(in millions of U.S. dollars)</i>	Cost	July 2, 2011 Accumulated Amortization	Net
<b>Intangibles</b>			
<i>Not subject to amortization</i>			
Rights	\$ 45.4	\$	\$ 45.4
<i>Subject to amortization</i>			
Customer relationships	\$ 370.1	\$ 107.4	\$ 262.7
Trademarks	27.6	20.6	7.0
Information technology	62.6	54.7	7.9
Other	11.5	4.4	7.1
	471.8	187.1	284.7
	517.2	187.1	330.1
<b>Other Assets</b>			
Financing costs	\$ 23.2	\$ 5.3	\$ 17.9
Deposits	7.6		7.6
Other	1.6	0.1	1.5
	32.4	5.4	27.0
<b>Total Intangibles &amp; Other Assets</b>	<b>\$ 549.6</b>	<b>\$ 192.5</b>	<b>\$ 357.1</b>

Amortization expense of intangible and other assets was \$8.9 million and \$17.8 million for the three and six months ended July 2, 2011, respectively, and \$4.6 million and \$9.9 million for the three and six months ended July 3, 2010, respectively.

The estimated amortization expense for intangibles over the next five years is:

<i>(in millions of U.S. dollars)</i>	
Remainder of 2011	\$ 15.5
2012	30.3
2013	28.9
2014	27.5
2015	25.2
Thereafter	157.3
	\$ 284.7

Goodwill is not subject to amortization and the change in goodwill reflects fluctuations in foreign currency exchange rates.

**Table of Contents****Note 9 Debt**

Our total debt was as follows:

<i>(in millions of U.S. dollars)</i>	<b>July 2, 2011</b>	<b>January 1, 2011</b>
8.375% senior notes due in 2017 <sup>1</sup>	<b>\$ 215.0</b>	<b>\$ 215.0</b>
8.125% senior notes due in 2018	<b>375.0</b>	<b>375.0</b>
ABL facility	<b>20.1</b>	<b>7.9</b>
GE obligation	<b>14.5</b>	<b>16.5</b>
Other capital leases	<b>5.0</b>	<b>5.8</b>
Other debt	<b>1.7</b>	<b>2.0</b>
<b>Total debt</b>	<b>631.3</b>	<b>622.2</b>
Less: Short-term borrowings and current debt:		
ABL facility	<b>20.1</b>	<b>7.9</b>
<b>Total short-term borrowings</b>	<b>20.1</b>	<b>7.9</b>
GE obligation - current maturities	<b>4.3</b>	<b>4.1</b>
Other capital leases - current maturities	<b>0.9</b>	<b>1.4</b>
Other debt - current maturities	<b>0.2</b>	<b>0.5</b>
<b>Total current debt</b>	<b>25.5</b>	<b>13.9</b>
Long-term debt before discount	<b>605.8</b>	<b>608.3</b>
Less discount on 8.375% notes	<b>(2.6)</b>	<b>(2.8)</b>
<b>Total long-term debt</b>	<b>\$ 603.2</b>	<b>\$ 605.5</b>

<sup>1</sup> Our 8.375% senior notes were issued at a discount of 1.425% on November 13, 2009.

**Debt***Asset Based Lending Facility*

On March 31, 2008, we entered into a credit agreement with JPMorgan Chase Bank N.A. as Agent that created an asset-based lending credit facility (the ABL facility) to provide financing for our North America, United Kingdom and Mexico operating segments. In connection with the Cliffstar Acquisition, we refinanced the ABL facility on August 17, 2010 to, among other things, provide for the Cliffstar Acquisition, the issuance of \$375.0 million of 8.125% senior notes that are due on September 1, 2018 (the 2018 Notes) and the application of net proceeds therefrom, the underwritten public offering of 13,340,000 common shares at a price of \$5.67 per share and the application of net proceeds therefrom and to increase the amount available for borrowings to \$275.0 million. We drew down a portion of the indebtedness under the ABL facility in order to fund the Cliffstar Acquisition. We incurred \$5.4 million of financing fees in connection with the refinancing of the ABL facility. The financing fees are being amortized using the straight-line method over a four-year period.

As of July 2, 2011, we had \$20.1 million in borrowings under the ABL facility outstanding. The commitment fee was 0.5% per annum of the unused commitment, which was \$245.4 million as of July 2, 2011.

*8.125% Senior Notes due in 2018*

On August 17, 2010, we issued the 2018 Notes. The issuer of the 2018 Notes is our wholly-owned subsidiary Cott Beverages Inc., but we and most of our U.S., Canadian and United Kingdom subsidiaries guarantee the 2018 Notes. The interest on the 2018 Notes is payable semi-annually on March 1<sup>st</sup> and September 1<sup>st</sup> of each year.

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We incurred \$8.6 million of financing fees in connection with the 2018 Notes. The financing fees are being amortized using the straight-line method over an eight-year period, which represents the duration of the 2018 Notes. The amortization expense calculated under the straight-line method does not differ materially from the effective-interest method.



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*8.375% Senior Notes due in 2017*

On November 13, 2009, we issued \$215.0 million of senior notes that are due on November 15, 2017 (the 2017 Notes ). The 2017 Notes were issued at a \$3.1 million discount. The issuer of the 2017 Notes is Cott Beverages Inc., but we and most of our U.S., Canadian and United Kingdom subsidiaries guarantee the 2017 Notes. The interest on the 2017 Notes is payable semi-annually on May 15<sup>th</sup> and November 15<sup>th</sup> of each year.

We incurred \$5.1 million of financing fees in connection with the 2017 Notes. The financing fees are being amortized using the straight-line method over an eight-year period, which represents the duration of the 2017 Notes. The amortization expense calculated under the straight-line method does not differ materially from the effective-interest method.

*8% Senior Subordinated Notes due in 2011*

We repurchased the remaining outstanding 8% senior subordinated notes due December 15, 2011 (the 2011 Notes ) for \$11.1 million on February 1, 2010, and recorded a loss on buyback of \$0.1 million. The 2011 Notes acquired by us have been retired, and we have discontinued the payment of interest.

**Note 10 Commitments and Contingencies**

We are subject to various claims and legal proceedings with respect to matters such as governmental regulations, and other actions arising out of the normal course of business. Management believes that the resolution of these matters will not have a material adverse effect on our financial position, results of operations, or cash flow.

We are currently involved in legal matters related to various contract disputes. The Company intends to vigorously defend against all claims in these lawsuits; however, we are presently unable to predict the ultimate outcome of these actions. As of July 2, 2011, our accrued liability for litigation contingencies with a probable likelihood of loss was \$1.0 million, with an expected range of loss from \$0.5 million to \$1.4 million.

In addition, we are involved in legal matters where the likelihood of loss has been judged to be reasonably possible, but for which a range of the potential loss cannot be reasonably estimated.

We had \$9.5 million in standby letters of credit outstanding as of July 2, 2011 (July 3, 2010 \$7.5 million).

**Note 11 Shares Held in Trust treated as Treasury Shares**

In May 2008, an independent trustee acting under certain of our benefit plans purchased 2.3 million of our common shares to be used to satisfy future liabilities under the Amended and Restated PSU Plan (the PSU Plan ) and the Restated EISPP. During the six months ended July 2, 2011, we distributed 0.2 million shares from the trust to satisfy certain PSU obligations that had vested. During the six months ended July 2, 2011, we distributed 0.2 million shares from the trust to satisfy certain Restated EISPP obligations that had vested. As of July 2, 2011, 0.7 million shares were held in trust, and accounted for as treasury shares under applicable accounting rules. Treasury shares are reported at cost.

Subsequent to the adoption of the 2010 Equity Incentive Plan on May 4, 2010, the HRCC determined that certain of Cott's long-term incentive plans were no longer needed and terminated the PSU Plan and the Restated EISPP effective February 23, 2011. No further awards will be granted under such plans, as future awards will be made under the Company's 2010 Equity Incentive Plan.

**Note 12 Hedging Transactions and Derivative Financial Instruments**

We are directly and indirectly affected by changes in foreign currency market conditions. These changes in market conditions may adversely impact our financial performance and are referred to as market risks. When deemed appropriate by management, we use derivatives as a risk management tool to mitigate the potential impact of foreign currency market risks. Our foreign currency market risks are managed through the use of derivative instruments.

We purchase forward contract derivative instruments. Forward contracts are agreements to buy or sell a quantity of a currency at a predetermined future date, and at a predetermined rate or price. We do not enter into derivative financial instruments for trading purposes.



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All derivatives are carried at fair value in the Consolidated Balance Sheets in the line item accounts payable and accrued liabilities. The carrying values of the derivatives reflect the impact of legally enforceable agreements with the same counterparties. These allow us to net settle positive and negative positions (assets and liabilities) arising from different transactions with the same counterparty.

The accounting for gains and losses that result from changes in the fair values of derivative instruments depends on whether the derivatives have been designated and qualify as hedging instruments and the type of hedging relationships. The changes in fair values of derivatives that have been designated and qualify as cash flow hedges are recorded in accumulated other comprehensive income (loss) ( AOCI ) and are reclassified into the line item in the Consolidated Statements of Operations in which the hedged items are recorded in the same period the hedged items affect earnings. Due to the high degree of effectiveness between the hedging instruments and the underlying exposures being hedged, fluctuations in the value of the derivative instruments are generally offset by changes in the fair values or cash flows of the underlying exposures being hedged.

We formally designate and document, at inception, the financial instrument as a hedge of a specific underlying exposure, the risk management objective and the strategy for undertaking the hedge transaction. In addition, we formally assess both at the inception and at least quarterly thereafter, whether the financial instruments used in hedging transactions are effective at offsetting changes in either the fair values or cash flows of the related underlying exposures. Any ineffective portion of a financial instrument's change in fair value is immediately recognized into earnings.

We estimate the fair values of its derivatives based on quoted market prices or pricing models using current market rates (refer to Note 13). The notional amounts of the derivative financial instruments do not necessarily represent amounts exchanged by the parties and, therefore, are not a direct measure of our exposure to the financial risks described above. The amounts exchanged are calculated by reference to the notional amounts and by other terms of the derivatives, such as interest rates, foreign currency exchange rates or other financial indices. We do not view the fair values of its derivatives in isolation, but rather in relation to the fair values or cash flows of the underlying hedged transactions. All of our derivatives are straightforward over-the-counter instruments with liquid markets.

### **Credit Risk Associated with Derivatives**

We have established strict counterparty credit guidelines and enter into transactions only with financial institutions of investment grade or better. We mitigate pre-settlement risk by being permitted to net settle for transactions with the same counterparty.

### **Cash Flow Hedging Strategy**

We use cash flow hedges to minimize the variability in cash flows of assets or liabilities or forecasted transactions caused by fluctuations in foreign currency exchange rates. The changes in the fair values of derivatives designated as cash flow hedges are recorded in AOCI and are reclassified into the line item in the Consolidated Statements of Operations in which the hedged items are recorded in the same period the hedged items affect earnings. The changes in fair values of hedges that are determined to be ineffective are immediately reclassified from AOCI into earnings. We did not discontinue any cash flow hedging relationships during the six months ended July 2, 2011. The maximum length of time over which we hedge our exposure to future cash flows is typically one year.

We maintain a foreign currency cash flow hedging program to reduce the risk that our procurement activities will be adversely affected by changes in foreign currency exchange rates. We enter into forward contracts to hedge certain portions of forecasted cash flows denominated in foreign currencies. When the U.S. dollar strengthens significantly against foreign currencies, the decline in the present value of future foreign currency cash flows is partially offset by gains in the fair value of the derivative instruments. Conversely, when the U.S. dollar weakens as compared to other currencies, the increase in the present value of future foreign currency cash flows is partially offset by losses in the fair value of the derivative instruments. The total notional value of derivatives that have been designated and qualify for our foreign currency cash flow hedging program as of July 2, 2011 was approximately \$9.6 million.

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The following table summarizes our derivative instruments as of July 2, 2011:

<i>(in millions of U.S. dollars)</i> Derivatives designated as cash flow hedging instruments	Liability Derivatives Balance Sheet location	Fair Value
Foreign exchange contracts	Accounts payable and accrued liabilities	\$ 0.6

The settlement of our derivative instruments resulted in a charge to cost of sales of \$0.4 million and \$0.6 million for the three and six months ended July 2, 2011.

**Note 13 Fair Value Measurements**

ASC No. 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Additionally, the inputs used to measure fair value are prioritized based on a three-level hierarchy. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs.

The three levels of inputs used to measure fair value are as follows:

Level 1 Quoted prices in active markets for identical assets or liabilities.

Level 2 Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

We have certain assets and liabilities that are required to be recorded at fair value on a recurring basis in accordance with U.S. GAAP.

The following table summarizes those assets and liabilities measured at fair value on a recurring basis as of July 2, 2011:

<i>(in millions of U.S. dollars)</i>	July 2, 2011				Fair Value Measurements
	Level 1	Level 2	Level 3	Netting Adjustment	
<b>Liabilities</b>					
Derivatives	\$	\$ 0.6	\$	\$	\$ 0.6
Contingent Consideration			33.2		33.2
<b>Total Liabilities</b>	<b>\$</b>	<b>\$ 0.6</b>	<b>\$ 33.2</b>	<b>\$</b>	<b>\$ 33.8</b>

**Fair Value of Financial Instruments**

The carrying amounts reflected in the Consolidated Balance Sheets for cash, receivables, payables, short-term borrowings and long-term debt approximate their respective fair values, except as otherwise indicated. The carrying values and estimated fair values of our significant outstanding debt as of July 2, 2011 and January 1, 2011 are as follows:

<i>(in millions of U.S. dollars)</i>	July 2, 2011		January 1, 2011	
	Carrying Value	Fair Value	Carrying Value	Fair Value
8.375% senior notes due in 2017 <sup>1</sup>	\$ 215.0	\$ 226.3	\$ 215.0	\$ 232.7
8.125% senior notes due in 2018 <sup>1</sup>	375.0	397.5	375.0	404.1
ABL facility	20.1	20.1	7.9	7.9
Total	\$ 610.1	\$ 643.9	\$ 597.9	\$ 644.7

<sup>1</sup> The fair values are based on the trading levels and bid/offer prices observed by a market participant.

**Table of Contents****Fair value of contingent consideration**

The fair value of the contingent consideration payable in the Cliffstar Acquisition was based on significant inputs not observed in the market and thus represented a Level 3 instrument. Level 3 instruments are valued based on unobservable inputs that are supported by little or no market activity and reflect our own assumptions in measuring fair value.

*(in millions of U.S. dollars)*

Balance at January 1, 2011	<b>\$ 32.2</b>
Accretion to fair value	<b>1.0</b>
<b>Ending balance at July 2, 2011</b>	<b>\$ 33.2</b>

We were notified on May 9, 2011 by the seller of Cliffstar of certain objections to the performance measures used to calculate the contingent consideration, and the seller asserted a claim for amounts in excess of the amounts accrued as contingent consideration at July 2, 2011. For certain of the objections, Cott asserted counterclaims against the seller, the settlement of which will be under binding arbitration processes according to the terms of the asset purchase agreement. We believe the fair value of the contingent consideration has been properly recorded in accordance with the asset purchase agreement and we have not adjusted our estimated fair value for the objections raised by the seller nor for our counterclaims. The final resolution of these matters may result in amounts payable to the seller that may materially vary from our current estimated fair value. Changes in the fair value of contingent consideration will be recorded in our Consolidated Statement of Operations. On July 29, 2011, Cott made an interim payment of \$21.0 million to the seller, representing \$25.7 million for undisputed amounts of the contingent consideration, net of a \$4.7 million refund due to Cott as a result of the final determination of working capital. Any additional payment to the seller as determined by the arbitrator may result in interest payable at a rate of 15% per annum per the terms of the asset purchase agreement.

**Note 14 Guarantor Subsidiaries**

The 2017 Notes and 2018 Notes issued by our wholly owned subsidiary, Cott Beverages, Inc., are unconditionally guaranteed on a senior basis pursuant to guarantees by Cott Corporation and certain other wholly owned subsidiaries (the Guarantor Subsidiaries). Such guarantees are full, unconditional and joint and several.

We have not presented separate financial statements and separate disclosures have not been provided concerning subsidiary guarantors because management has determined such information is not material to the holders of the above-mentioned notes.

The following supplemental financial information sets forth on an unconsolidated basis, our Balance Sheets, Statements of Operations and Cash Flows for Cott Corporation, Cott Beverages Inc., Guarantor Subsidiaries and our other subsidiaries (the Non-guarantor Subsidiaries). The supplemental financial information reflects our investments and those of Cott Beverages Inc. in their respective subsidiaries using the equity method of accounting.

**Table of Contents****Condensed Consolidating Statements of Operations***(in millions of U.S. dollars)**Unaudited*

	For the Three Months Ended July 2, 2011					
	Cott Corporation	Cott Beverages Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Elimination Entries	Consolidated
<b>Revenue, net</b>	\$ 60.8	\$ 254.3	\$ 288.3	\$ 47.3	\$ (10.7)	\$ 640.0
Cost of sales	47.6	222.8	250.0	42.3	(10.7)	552.0
<b>Gross profit</b>	13.2	31.5	38.3	5.0		88.0
Selling, general and administrative expenses	9.6	21.9	10.3	3.3		45.1
<b>Operating income</b>	3.6	9.6	28.0	1.7		42.9
Other (income) expense, net	(0.3)	0.3	0.1	(0.1)		
Intercompany interest (income) expense, net	(1.8)	0.2	1.6			
Interest expense, net	0.2	13.8	0.6			14.6
<b>Income (loss) before income tax (benefit) expense and equity income (loss)</b>	5.5	(4.7)	25.7	1.8		28.3
Income tax (benefit) expense		(0.1)	0.7	0.1		0.7
Equity income (loss)	21.0	0.9	(3.4)		(18.5)	
<b>Net income (loss)</b>	\$ 26.5	\$ (3.7)	\$ 21.6	\$ 1.7	\$ (18.5)	\$ 27.6
Less: Net income attributable to non-controlling interests				1.1		1.1
<b>Net income (loss) attributed to Cott Corporation</b>	\$ 26.5	\$ (3.7)	\$ 21.6	\$ 0.6	\$ (18.5)	\$ 26.5

**Table of Contents****Consolidating Statements of Operations***(in millions of U.S. dollars)**Unaudited*

	For the Three Months Ended July 3, 2010					
	Cott Corporation	Cott Beverages Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Elimination Entries	Consolidated
<b>Revenue, net</b>	<b>\$ 62.0</b>	<b>\$ 236.1</b>	<b>\$ 101.2</b>	<b>\$ 37.5</b>	<b>\$ (12.1)</b>	<b>\$ 424.7</b>
Cost of sales	45.8	200.3	84.7	32.5	(12.1)	351.2
<b>Gross profit</b>	<b>16.2</b>	<b>35.8</b>	<b>16.5</b>	<b>5.0</b>		<b>73.5</b>
Selling, general and administrative expenses	9.8	12.9	7.9	3.9		34.5
Gain on disposal of property, plant & equipment		(0.1)				(0.1)
<b>Operating income</b>	<b>6.4</b>	<b>23.0</b>	<b>8.6</b>	<b>1.1</b>		<b>39.1</b>
Other expense, net	0.2		0.2	0.1		0.5
Intercompany interest (income) expense, net	(1.6)	3.2	(1.6)			
Interest expense, net	0.1	5.9	0.1			6.1
<b>Income before income tax expense and equity income (loss)</b>	<b>7.7</b>	<b>13.9</b>	<b>9.9</b>	<b>1.0</b>		<b>32.5</b>
Income tax expense	3.1	4.2	1.4	0.1		8.8
Equity income (loss)	17.7	1.7	11.6		(31.0)	
<b>Net income (loss)</b>	<b>\$ 22.3</b>	<b>\$ 11.4</b>	<b>\$ 20.1</b>	<b>\$ 0.9</b>	<b>\$ (31.0)</b>	<b>\$ 23.7</b>
Less: Net income attributable to non-controlling interests				1.4		1.4
<b>Net income (loss) attributed to Cott Corporation</b>	<b>\$ 22.3</b>	<b>\$ 11.4</b>	<b>\$ 20.1</b>	<b>\$ (0.5)</b>	<b>\$ (31.0)</b>	<b>\$ 22.3</b>



**Table of Contents****Condensed Consolidating Statements of Operations***(in millions of U.S. dollars)**Unaudited*

	For the Six Months Ended July 2, 2011					
	Cott Corporation	Cott Beverages Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Elimination Entries	Consolidated
<b>Revenue, net</b>	\$ 102.7	\$ 469.3	\$ 540.9	\$ 80.4	\$ (19.2)	\$ 1,174.1
Cost of sales	82.5	408.8	473.4	71.0	(19.2)	1,016.5
<b>Gross profit</b>	20.2	60.5	67.5	9.4		157.6
Selling, general and administrative expenses	17.8	40.5	25.1	6.8		90.2
<b>Operating income</b>	2.4	20.0	42.4	2.6		67.4
Other expense (income), net	0.1	0.7	0.1	(0.1)		0.8
Intercompany interest (income) expense, net	(3.5)	0.2	3.3			
Interest expense, net	0.2	27.6	1.1	0.1		29.0
<b>Income (loss) before income tax expense (benefit) and equity income (loss)</b>	5.6	(8.5)	37.9	2.6		37.6
Income tax expense (benefit)	1.1	1.2	(0.2)	0.2		2.3
Equity income (loss)	28.8	2.2	(7.2)		(23.8)	
<b>Net income (loss)</b>	\$ 33.3	\$ (7.5)	\$ 30.9	\$ 2.4	\$ (23.8)	\$ 35.3
Less: Net income attributable to non-controlling interests				2.0		2.0
<b>Net income (loss) attributed to Cott Corporation</b>	\$ 33.3	\$ (7.5)	\$ 30.9	\$ 0.4	\$ (23.8)	\$ 33.3

**Table of Contents****Consolidating Statements of Operations***(in millions of U.S. dollars)**Unaudited*

	For the Six Months Ended July 3, 2010					
	Cott Corporation	Cott Beverages Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Elimination Entries	Consolidated
<b>Revenue, net</b>	<b>\$ 102.1</b>	<b>\$ 454.2</b>	<b>\$ 181.6</b>	<b>\$ 71.0</b>	<b>\$ (21.3)</b>	<b>\$ 787.6</b>
Cost of sales	79.8	381.8	155.0	61.6	(21.3)	656.9
<b>Gross profit</b>	<b>22.3</b>	<b>72.4</b>	<b>26.6</b>	<b>9.4</b>		<b>130.7</b>
Selling, general and administrative expenses	17.6	27.1	14.9	7.3		66.9
Loss on disposal of property, plant & equipment		0.1				0.1
Restructuring		(0.5)				(0.5)
<b>Operating income</b>	<b>4.7</b>	<b>45.7</b>	<b>11.7</b>	<b>2.1</b>		<b>64.2</b>
Other expense (income), net	1.9	0.1	0.4	(0.1)		2.3
Intercompany interest (income) expense, net	(3.3)	6.4	(3.1)			
Interest expense, net	0.2	11.8	0.2	0.1		12.3
<b>Income before income tax expense and equity income (loss)</b>	<b>5.9</b>	<b>27.4</b>	<b>14.2</b>	<b>2.1</b>		<b>49.6</b>
Income tax expense	2.1	9.3	1.5	0.3		13.2
Equity income (loss)	30.0	3.2	21.4		(54.6)	
<b>Net income (loss)</b>	<b>\$ 33.8</b>	<b>\$ 21.3</b>	<b>\$ 34.1</b>	<b>\$ 1.8</b>	<b>\$ (54.6)</b>	<b>\$ 36.4</b>
Less: Net income attributable to non-controlling interests				2.6		2.6
<b>Net income (loss) attributed to Cott Corporation</b>	<b>\$ 33.8</b>	<b>\$ 21.3</b>	<b>\$ 34.1</b>	<b>\$ (0.8)</b>	<b>\$ (54.6)</b>	<b>\$ 33.8</b>

**Table of Contents****Consolidating Balance Sheets***(in millions of U.S. dollars)**Unaudited*

	<b>As of July 2, 2011</b>					
	Cott Corporation	Cott Beverages Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Elimination Entries	Consolidated
<b>ASSETS</b>						
<i>Current assets</i>						
Cash & cash equivalents	\$ 8.7	\$ 1.5	\$ 8.4	\$ 5.4	\$	\$ 24.0
Accounts receivable, net of allowance	30.7	107.3	178.6	21.3	(50.5)	287.4
Income taxes recoverable		11.5	0.9	0.5		12.9
Inventories	22.2	78.4	133.3	8.3		242.2
Prepaid expenses and other assets	3.1	20.1	9.2	0.1		32.5
<b>Total current assets</b>	<b>64.7</b>	<b>218.8</b>	<b>330.4</b>	<b>35.6</b>	<b>(50.5)</b>	<b>599.0</b>
Property, plant & equipment	50.9	180.5	256.0	13.6		501.0
Goodwill	28.6	4.5	98.2			131.3
Intangibles and other assets	1.3	110.3	224.8	20.7		357.1
Deferred income taxes	2.7					2.7
Other tax receivable	2.5		0.2			2.7
Due from affiliates	243.7	172.4	224.4	41.9	(682.4)	
Investments in subsidiaries	250.5	366.5	560.3	193.0	(1,370.3)	
<b>Total assets</b>	<b>\$ 644.9</b>	<b>\$ 1,053.0</b>	<b>\$ 1,694.3</b>	<b>\$ 304.8</b>	<b>\$ (2,103.2)</b>	<b>\$ 1,593.8</b>
<b>LIABILITIES AND EQUITY</b>						
<i>Current liabilities</i>						
Short-term borrowings	\$	\$ 20.1	\$	\$	\$	\$ 20.1
Current maturities of long-term debt	0.1	4.8	0.1	0.4		5.4
Contingent consideration earn-out		33.2				33.2
Accounts payable and accrued liabilities	30.5	101.1	183.5	17.1	(50.5)	281.7
<b>Total current liabilities</b>	<b>30.6</b>	<b>159.2</b>	<b>183.6</b>	<b>17.5</b>	<b>(50.5)</b>	<b>340.4</b>
Long-term debt	0.2	599.4	1.3	2.3		603.2
Deferred income taxes		32.9	10.8	0.8		44.5
Other long-term liabilities	0.3	3.7	17.0			21.0
Due to affiliates	43.2	223.1	382.7	33.4	(682.4)	
<b>Total liabilities</b>	<b>74.3</b>	<b>1,018.3</b>	<b>595.4</b>	<b>54.0</b>	<b>(732.9)</b>	<b>1,009.1</b>
<i>Equity</i>						
Capital stock, no par	395.7	380.1	1,322.1	175.0	(1,877.2)	395.7
Treasury stock	(2.1)					(2.1)
Additional paid-in-capital	43.5					43.5

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Retained earnings (deficit)	139.8	(355.9)	(326.5)	(38.7)	721.1	139.8
Accumulated other comprehensive (loss) income	(6.3)	10.5	103.3	100.4	(214.2)	(6.3)
Total Cott Corporation equity	570.6	34.7	1,098.9	236.7	(1,370.3)	570.6
Non-controlling interests				14.1		14.1
Total equity	570.6	34.7	1,098.9	250.8	(1,370.3)	584.7
<b>Total liabilities and equity</b>	\$ 644.9	\$ 1,053.0	\$ 1,694.3	\$ 304.8	\$ (2,103.2)	\$ 1,593.8

**Table of Contents****Consolidating Balance Sheets***(in millions of U.S. dollars)*

	<b>As of January 1, 2011</b>					
	Cott Corporation	Cott Beverages Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Elimination Entries	Consolidated
<b>ASSETS</b>						
<b>Current assets</b>						
Cash & cash equivalents	\$ 7.8	\$ 9.1	\$ 26.0	\$ 5.3	\$	\$ 48.2
Accounts receivable, net of allowance	108.6	151.6	128.6	17.3	(192.5)	213.6
Income taxes recoverable		1.3	(1.3)	0.3		0.3
Inventories	18.1	66.1	124.6	6.7		215.5
Prepaid expenses and other assets	3.6	19.3	8.1	1.7		32.7
<b>Total current assets</b>	<b>138.1</b>	<b>247.4</b>	<b>286.0</b>	<b>31.3</b>	<b>(192.5)</b>	<b>510.3</b>
Property, plant & equipment	50.0	180.4	259.5	13.9		503.8
Goodwill	27.4	4.5	98.3			130.2
Intangibles and other assets	1.3	114.8	233.6	21.4		371.1
Deferred income taxes	3.7			(1.2)		2.5
Other tax receivable	2.5	7.6	1.2			11.3
Due from affiliates	241.8	166.9	220.9	41.9	(671.5)	
Investments in subsidiaries	198.4	351.5	322.7	161.0	(1,033.6)	
<b>Total assets</b>	<b>\$ 663.2</b>	<b>\$ 1,073.1</b>	<b>\$ 1,422.2</b>	<b>\$ 268.3</b>	<b>\$ (1,897.6)</b>	<b>\$ 1,529.2</b>
<b>LIABILITIES AND EQUITY</b>						
<b>Current liabilities</b>						
Short-term borrowings	\$	\$ 7.9	\$	\$	\$	\$ 7.9
Current maturities of long-term debt	0.1	5.4	0.1	0.4		6.0
Contingent consideration earn-out		32.2				32.2
Accounts payable and accrued liabilities	97.3	171.8	185.9	14.1	(192.5)	276.6
<b>Total current liabilities</b>	<b>97.4</b>	<b>217.3</b>	<b>186.0</b>	<b>14.5</b>	<b>(192.5)</b>	<b>322.7</b>
Long-term debt		601.9	1.4	2.5	(0.3)	605.5
Deferred income taxes		31.8	10.7	1.1		43.6
Other long-term liabilities		5.4	16.9		(0.1)	22.2
Due to affiliates	43.2	219.6	377.2	31.7	(671.7)	
<b>Total liabilities</b>	<b>140.6</b>	<b>1,076.0</b>	<b>592.2</b>	<b>49.8</b>	<b>(864.6)</b>	<b>994.0</b>
<b>Equity</b>						
Capital stock, no par	395.6	354.4	1,182.6	175.0	(1,712.0)	395.6
Treasury stock	(3.2)					(3.2)
Additional paid-in-capital	40.7	0.4			(0.3)	40.8
Retained earnings (deficit)	106.4	(350.4)	(352.0)	(36.4)	738.9	106.5
Accumulated other comprehensive (loss) income	(16.9)	(7.3)	(0.6)	66.9	(59.6)	(17.5)

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Total Cott Corporation equity	522.6	(2.9)	830.0	205.5	(1,033.0)	522.2
Non-controlling interests				13.0		13.0
<b>Total equity</b>	<b>522.6</b>	<b>(2.9)</b>	<b>830.0</b>	<b>218.5</b>	<b>(1,033.0)</b>	<b>535.2</b>
<b>Total liabilities and equity</b>	<b>\$ 663.2</b>	<b>\$ 1,073.1</b>	<b>\$ 1,422.2</b>	<b>\$ 268.3</b>	<b>\$ (1,897.6)</b>	<b>\$ 1,529.2</b>

**Table of Contents****Consolidating Statements of Condensed Cash Flows***(in millions of U.S. dollars)**Unaudited*

	<b>For the Three Months Ended July 2, 2011</b>					
	<b>Cott Corporation</b>	<b>Cott Beverages Inc.</b>	<b>Guarantor Subsidiaries</b>	<b>Non- Guarantor Subsidiaries</b>	<b>Elimination Entries</b>	<b>Consolidated</b>
<b>Operating activities</b>						
Net income (loss)	\$ 26.5	\$ (3.7)	\$ 21.6	\$ 1.7	\$ (18.5)	\$ 27.6
Depreciation & amortization	1.4	8.7	12.2	1.5		23.8
Amortization of financing fees	0.1	0.7	0.1			0.9
Share-based compensation expense	0.9	1.5	0.4			2.8
Increase in deferred income taxes	0.6	0.1	0.3			