

Energy Transfer Partners, L.P.

Form 10-Q

August 08, 2011

[Table of Contents](#)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934**

For the quarterly period ended June 30, 2011

or

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934**

Commission file number 1-11727

ENERGY TRANSFER PARTNERS, L.P.

(Exact name of registrant as specified in its charter)

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

Delaware
(state or other jurisdiction of
incorporation or organization)

73-1493906
(I.R.S. Employer
Identification No.)

3738 Oak Lawn Avenue, Dallas, Texas 75219
(Address of principal executive offices) (zip code)

(214) 981-0700
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐
Non-accelerated filer ☐ (Do not check if a smaller reporting company) Smaller reporting company ☐
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

At August 2, 2011, the registrant had units outstanding as follows:

Energy Transfer Partners, L.P.	208,838,326	Common Units
--------------------------------	-------------	--------------

Table of Contents

FORM 10-Q

INDEX

Energy Transfer Partners, L.P. and Subsidiaries

PART I FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS (Unaudited)

<u>Consolidated Balance Sheets June 30, 2011 and December 31, 2010</u>	1
<u>Consolidated Statements of Operations Three and Six Months Ended June 30, 2011 and 2010</u>	3
<u>Consolidated Statements of Comprehensive Income Three and Six Months Ended June 30, 2011 and 2010</u>	4
<u>Consolidated Statement of Equity Six Months Ended June 30, 2011</u>	5
<u>Consolidated Statements of Cash Flows Six Months Ended June 30, 2011 and 2010</u>	6
<u>Notes to Consolidated Financial Statements</u>	7

<u>ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	30
--	----

<u>ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	45
---	----

<u>ITEM 4. CONTROLS AND PROCEDURES</u>	47
--	----

PART II OTHER INFORMATION

<u>ITEM 1. LEGAL PROCEEDINGS</u>	49
----------------------------------	----

<u>ITEM 1A. RISK FACTORS</u>	49
------------------------------	----

<u>ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>	51
--	----

<u>ITEM 3. DEFAULTS UPON SENIOR SECURITIES</u>	51
--	----

<u>ITEM 4. [RESERVED]</u>	
---------------------------	--

<u>ITEM 5. OTHER INFORMATION</u>	51
----------------------------------	----

<u>ITEM 6. EXHIBITS</u>	51
-------------------------	----

<u>SIGNATURE</u>	54
------------------	----

Table of Contents

Forward-Looking Statements

Certain matters discussed in this report, excluding historical information, as well as some statements by Energy Transfer Partners, L.P. ("Energy Transfer Partners" or the "Partnership") in periodic press releases and some oral statements of the Partnership's officials during presentations about the Partnership, include forward-looking statements. These forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. Statements using words such as anticipate, believe, intend, project, plan, expect, continue, estimate, forecast, may, will or similar expressions help identify forward-looking statements. Although the Partnership and its general partner believe such forward-looking statements are based on reasonable assumptions and current expectations and projections about future events, no assurance can be given that such assumptions, expectations, or projections will prove to be correct. Forward-looking statements are subject to a variety of risks, uncertainties and assumptions. If one or more of these risks or uncertainties materialize, or if underlying assumptions prove incorrect, the Partnership's actual results may vary materially from those anticipated, projected, forecasted, estimated or expressed in forward-looking statements since many of the factors that determine these results are subject to uncertainties and risks that are difficult to predict and beyond management's control. For additional discussion of risks, uncertainties and assumptions, see Part II Other Information Item 1A. Risk Factors in this Quarterly Report on Form 10-Q as well as Part I Item 1A. Risk Factors in the Partnership's Report on Form 10-K for the year ended December 31, 2010 filed with the Securities and Exchange Commission ("SEC") on February 28, 2011.

Definitions

The following is a list of certain acronyms and terms generally used throughout this document:

/d	per day
Bbls	barrels
Btu	British thermal unit, an energy measurement used by gas companies to convert the volume of gas used to its heat equivalent, and thus calculate the actual energy used
Capacity	capacity of a pipeline, processing plant or storage facility refers to the maximum capacity under normal operating conditions and, with respect to pipeline transportation capacity, is subject to multiple factors (including natural gas injections and withdrawals at various delivery points along the pipeline and the utilization of compression) which may reduce the throughput capacity from specified capacity levels
Mcf	thousand cubic feet
MMBtu	million British thermal units
MMcf	million cubic feet
Bcf	billion cubic feet
NGL	natural gas liquid, such as propane, butane and natural gasoline
Tcf	trillion cubic feet
LIBOR	London Interbank Offered Rate
NYMEX	New York Mercantile Exchange
Reservoir	a porous and permeable underground formation containing a natural accumulation of producible natural gas and/or oil that is confined by impermeable rock or water barriers and is separate from other reservoirs

Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

(Dollars in thousands)

(unaudited)

	June 30, 2011	December 31, 2010
<u>ASSETS</u>		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 130,906	\$ 49,540
Marketable securities	1,996	2,032
Accounts receivable, net of allowance for doubtful accounts of \$6,443 and \$6,409 as of June 30, 2011 and December 31, 2010, respectively	520,482	503,129
Accounts receivable from related companies	100,327	53,866
Inventories	343,568	362,058
Exchanges receivable	17,693	21,823
Price risk management assets	12,028	13,706
Other current assets	137,026	115,269
Total current assets	1,264,026	1,121,423
PROPERTY, PLANT AND EQUIPMENT	13,122,981	11,087,468
ACCUMULATED DEPRECIATION	(1,471,509)	(1,286,099)
	11,651,472	9,801,369
ADVANCES TO AND INVESTMENTS IN AFFILIATES	30,284	8,723
LONG-TERM PRICE RISK MANAGEMENT ASSETS	7,102	13,948
GOODWILL	1,189,518	781,233
INTANGIBLES AND OTHER ASSETS, net	499,001	423,296
Total assets	\$ 14,641,403	\$ 12,149,992

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

(Dollars in thousands)

(unaudited)

	June 30, 2011	December 31, 2010
<u>LIABILITIES AND EQUITY</u>		
CURRENT LIABILITIES:		
Accounts payable	\$ 353,902	\$ 301,997
Accounts payable to related companies	14,465	27,177
Exchanges payable	18,919	15,451
Accrued and other current liabilities	484,167	462,560
Current maturities of long-term debt	22,955	35,265
Total current liabilities	894,408	842,450
LONG-TERM DEBT, less current maturities	7,638,161	6,404,916
LONG-TERM PRICE RISK MANAGEMENT LIABILITIES	7,901	18,338
OTHER NON-CURRENT LIABILITIES	159,818	140,851
COMMITMENTS AND CONTINGENCIES (Note 13)		
EQUITY:		
General Partner	178,960	174,618
Limited Partners:		
Common Unitholders	5,149,913	4,542,656
Accumulated other comprehensive income	12,174	26,163
Total partners' equity	5,341,047	4,743,437
Noncontrolling interest	600,068	
Total equity	5,941,115	4,743,437
Total liabilities and equity	\$ 14,641,403	\$ 12,149,992

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS**

(Dollars in thousands, except per unit data)

(unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
REVENUES:				
Natural gas operations	\$ 1,382,140	\$ 1,045,946	\$ 2,509,554	\$ 2,352,655
Retail propane	220,296	197,147	748,762	730,586
Other	25,659	24,613	57,356	56,446
Total revenues	1,628,095	1,267,706	3,315,672	3,139,687
COSTS AND EXPENSES:				
Cost of products sold natural gas operations	867,333	654,239	1,544,133	1,566,845
Cost of products sold retail propane	134,728	110,282	445,592	415,263
Cost of products sold other	6,567	6,336	13,360	13,614
Operating expenses	189,302	169,533	377,791	340,281
Depreciation and amortization	104,972	83,877	200,936	167,153
Selling, general and administrative	54,774	44,255	100,306	93,009
Total costs and expenses	1,357,676	1,068,522	2,682,118	2,596,165
OPERATING INCOME	270,419	199,184	633,554	543,522
OTHER INCOME (EXPENSE):				
Interest expense, net of interest capitalized	(116,466)	(103,014)	(223,706)	(207,976)
Equity in earnings of affiliates	5,040	4,072	6,673	10,253
Gains (losses) on disposal of assets	(528)	1,385	(2,254)	(479)
Gains on non-hedged interest rate derivatives	2,111		3,890	
Allowance for equity funds used during construction	1,201	4,298	69	5,607
Impairment of investment in affiliate		(52,620)		(52,620)
Other, net	622	(5,893)	1,972	(4,860)
INCOME BEFORE INCOME TAX EXPENSE	162,399	47,412	420,198	293,447
Income tax expense	5,783	4,569	16,380	10,493
NET INCOME	156,616	42,843	403,818	282,954
LESS: NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTEREST	8,388		8,388	
NET INCOME ATTRIBUTABLE TO PARTNERS	148,228	42,843	395,430	282,954
GENERAL PARTNER'S INTEREST IN NET INCOME	105,892	90,599	213,431	190,598
LIMITED PARTNERS' INTEREST IN NET INCOME (LOSS)	\$ 42,336	\$ (47,756)	\$ 181,999	\$ 92,356
	\$ 0.19	\$ (0.26)	\$ 0.89	\$ 0.48

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

BASIC NET INCOME (LOSS) PER LIMITED PARTNER
UNIT

BASIC AVERAGE NUMBER OF UNITS OUTSTANDING	208,615,415	186,649,074	201,259,140	187,531,919
---	-------------	-------------	-------------	-------------

DILUTED NET INCOME (LOSS) PER LIMITED PARTNER
UNIT

	\$ 0.19	\$ (0.26)	\$ 0.88	\$ 0.48
--	---------	-----------	---------	---------

DILUTED AVERAGE NUMBER OF UNITS
OUTSTANDING

	209,675,032	186,649,074	202,364,488	188,362,188
--	-------------	-------------	-------------	-------------

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(Dollars in thousands)

(unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Net income	\$ 156,616	\$ 42,843	\$ 403,818	\$ 282,954
Other comprehensive income (loss), net of tax:				
Reclassification to earnings of gains and losses on derivative instruments accounted for as cash flow hedges	(5,443)	(6,112)	(22,411)	(12,618)
Change in value of derivative instruments accounted for as cash flow hedges	2,298	(9,452)	8,457	24,634
Change in value of available-for-sale securities	(643)	(724)	(35)	(3,053)
	(3,788)	(16,288)	(13,989)	8,963
Comprehensive income	152,828	26,555	389,829	291,917
Less: Comprehensive income attributable to noncontrolling interest	8,388		8,388	
Comprehensive income attributable to partners	\$ 144,440	\$ 26,555	\$ 381,441	\$ 291,917

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES****CONSOLIDATED STATEMENT OF EQUITY****FOR THE SIX MONTHS ENDED JUNE 30, 2011**

(Dollars in thousands)

(unaudited)

	General Partner	Limited Partner Common Unitholders	Accumulated Other Comprehensive Income (Loss)	Noncontrolling Interest	Total
Balance, December 31, 2010	\$ 174,618	\$ 4,542,656	\$ 26,163	\$	\$ 4,743,437
Distributions to partners	(209,102)	(359,505)			(568,607)
Units issued for cash		770,187			770,187
LDH Acquisition (See Note 3)				591,680	591,680
Distributions on unvested unit awards		(3,689)			(3,689)
Non-cash unit-based compensation expense, net of units tendered by employees for tax withholdings		20,092			20,092
Non-cash executive compensation	13	612			625
Other comprehensive loss, net of tax			(13,989)		(13,989)
Other, net		(2,439)			(2,439)
Net income	213,431	181,999		8,388	403,818
Balance, June 30, 2011	\$ 178,960	\$ 5,149,913	\$ 12,174	\$ 600,068	\$ 5,941,115

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Dollars in thousands)

(unaudited)

	Six Months Ended June 30,	
	2011	2010
CASH FLOWS PROVIDED BY OPERATING ACTIVITIES:		
Net income	\$ 403,818	\$ 282,954
Reconciliation of net income to net cash provided by operating activities:		
Impairment of investment in affiliate		52,620
Proceeds from termination of interest rate derivatives		15,395
Depreciation and amortization	200,936	167,153
Amortization of finance costs charged to interest	4,663	4,381
Non-cash unit-based compensation expense	20,164	14,600
Non-cash executive compensation expense	625	625
Distributions on unvested awards	(3,689)	(2,264)
Distributions in excess of equity in earnings of affiliates, net	1,885	20,378
Other non-cash	3,521	(3,855)
Changes in operating assets and liabilities, net of effects of acquisitions (see Note 4)	7,522	332,014
Net cash provided by operating activities	639,445	884,001
CASH FLOWS FROM INVESTING ACTIVITIES:		
Cash paid for acquisitions, net of cash received	(1,948,611)	(153,385)
Capital expenditures (excluding allowance for equity funds used during construction)	(621,915)	(608,497)
Contributions in aid of construction costs	13,967	7,957
Advances to affiliates, net	(22,668)	(5,596)
Proceeds from the sale of assets	2,922	9,124
Net cash used in investing activities	(2,576,305)	(750,397)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from borrowings	4,171,535	265,642
Principal payments on debt	(2,934,308)	(410,142)
Net proceeds from issuance of Limited Partner units	770,187	574,522
Capital contribution from General Partner		8,932
Capital contribution from noncontrolling interest	591,680	
Distributions to partners	(568,607)	(538,634)
Redemption of units		(23,299)
Debt issuance costs	(12,261)	
Net cash (used in) provided by financing activities	2,018,226	(122,979)
INCREASE IN CASH AND CASH EQUIVALENTS	81,366	10,625
CASH AND CASH EQUIVALENTS, beginning of period	49,540	68,183
CASH AND CASH EQUIVALENTS, end of period	\$ 130,906	\$ 78,808

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Tabular dollar amounts, except per unit data, are in thousands)

(unaudited)

1. OPERATIONS AND ORGANIZATION:

Energy Transfer Partners, L.P. and its subsidiaries (Energy Transfer Partners, the Partnership, we or ETP) are managed by ETP's general partner, Energy Transfer Partners GP, L.P. (our General Partner or ETP GP), which is in turn managed by its general partner, Energy Transfer Partners, L.L.C. (ETP LLC). Energy Transfer Equity, L.P. (ETE), a publicly traded master limited partnership, owns ETP LLC, the general partner of our General Partner. The consolidated financial statements of the Partnership presented herein include our operating subsidiaries described below.

Business Operations

In order to simplify the obligations of ETP, under the laws of several jurisdictions in which we conduct business, our activities are primarily conducted through our operating subsidiaries (collectively the Operating Companies) as follows:

La Grange Acquisition, L.P., which conducts business under the assumed name of Energy Transfer Company (ETC OLP), a Texas limited partnership engaged in midstream and intrastate transportation and storage natural gas operations. ETC OLP owns and operates, through its wholly and majority-owned subsidiaries, natural gas gathering systems, intrastate natural gas pipeline systems and gas processing plants and is engaged in the business of purchasing, gathering, transporting, processing, and marketing natural gas and NGLs in the states of Texas, Louisiana, New Mexico, Utah, West Virginia and Colorado. Our intrastate transportation and storage operations primarily focus on transporting natural gas in Texas through our Oasis pipeline, ET Fuel System, East Texas pipeline and HPL System. Our midstream operations focus on the gathering, compression, treating, conditioning and processing of natural gas, primarily on or through our Southeast Texas System and North Texas System, and marketing activities. We also own and operate natural gas gathering pipelines and conditioning facilities in the Piceance and Uinta Basins of Colorado and Utah, respectively. ETC OLP also owns a 70% interest in Lone Star NGL LLC (Lone Star), which is described in Note 3.

Energy Transfer Interstate Holdings, LLC (ET Interstate), a Delaware limited liability company with revenues consisting primarily of fees earned from natural gas transportation services and operational gas sales. ET Interstate is the parent company of:

Transwestern Pipeline Company, LLC (Transwestern), a Delaware limited liability company engaged in interstate transportation of natural gas. Transwestern's revenues consist primarily of fees earned from natural gas transportation services and operational gas sales.

ETC Fayetteville Express Pipeline, LLC (ETC FEP), a Delaware limited liability company formed to engage in interstate transportation of natural gas.

ETC Tiger Pipeline, LLC (ETC Tiger), a Delaware limited liability company formed to engage in interstate transportation of natural gas.

ETC Compression, LLC (ETC Compression), a Delaware limited liability company engaged in natural gas compression services and related equipment sales.

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

Heritage Operating, L.P. (HOLP), a Delaware limited partnership primarily engaged in retail propane operations. Our retail propane operations focus on sales of propane and propane-related products and services. The retail propane customer base includes residential, commercial, industrial and agricultural customers.

Titan Energy Partners, L.P. (Titan), a Delaware limited partnership also engaged in retail propane operations. Our historical financial statements reflect the following reportable business segments: intrastate transportation and storage; interstate transportation; midstream; and retail propane and other retail propane related operations. In addition, our consolidated financial statements now reflect a new segment for NGL transportation and services as a result of our acquisition of the controlling interest in Lone Star on May 2, 2011.

Table of Contents

Preparation of Interim Financial Statements

The accompanying consolidated balance sheet as of December 31, 2010, which has been derived from audited financial statements, and the unaudited interim consolidated financial statements and notes thereto of Energy Transfer Partners as of June 30, 2011 and for the three and six month periods ended June 30, 2011 and 2010, have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim consolidated financial information and pursuant to the rules and regulations of the SEC. Accordingly, they do not include all the information and footnotes required by GAAP for complete consolidated financial statements. However, management believes that the disclosures made are adequate to make the information not misleading. The results of operations for interim periods are not necessarily indicative of the results to be expected for a full year due to the seasonal nature of the Partnership's operations, maintenance activities and the impact of forward natural gas prices and differentials on certain derivative financial instruments that are accounted for using mark-to-market accounting. Management has evaluated subsequent events through the date the financial statements were issued.

In the opinion of management, all adjustments (all of which are normal and recurring) have been made that are necessary to fairly state the consolidated financial position of Energy Transfer Partners as of June 30, 2011, and the Partnership's results of operations and cash flows for the three and six months ended June 30, 2011 and 2010. The unaudited interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto of Energy Transfer Partners presented in the Partnership's Annual Report on Form 10-K for the year ended December 31, 2010, as filed with the SEC on February 28, 2011.

Certain prior period amounts have been reclassified to conform to the 2011 presentation. These reclassifications had no impact on net income or total partners' capital.

2. ESTIMATES:

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the accrual for and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

The natural gas industry conducts its business by processing actual transactions at the end of the month following the month of delivery. Consequently, the most current month's financial results for our natural gas and NGL related operations are estimated using volume estimates and market prices. Any differences between estimated results and actual results are recognized in the following month's financial statements. Management believes that the estimated operating results represent the actual results in all material respects.

Some of the other significant estimates made by management include, but are not limited to, the timing of certain forecasted transactions that are hedged, the fair value of derivative instruments, useful lives for depreciation and amortization, purchase accounting allocations and subsequent realizability of intangible assets, fair value measurements used in the goodwill impairment test, market value of inventory, assets and liabilities resulting from the regulated ratemaking process, contingency reserves and environmental reserves. Actual results could differ from those estimates.

3. ACQUISITIONS:

LDH Acquisition

On May 2, 2011, ETP-Regency Midstream Holdings, LLC (ETP-Regency LLC), a joint venture owned 70% by the Partnership and 30% by Regency Energy Partners LP (Regency), acquired all of the membership interest in LDH Energy Asset Holdings LLC (LDH), from Louis Dreyfus Highbridge Energy LLC (Louis Dreyfus) for approximately \$1.97 billion in cash (the LDH Acquisition). The cash purchase price paid at closing is subject to post-closing adjustments. The Partnership contributed approximately \$1.38 billion to ETP-Regency LLC upon closing to fund its 70% share of the purchase price. Subsequent to closing, ETP-Regency LLC was renamed Lone Star.

Lone Star owns and operates a natural gas liquids storage, fractionation and transportation business. Lone Star's storage assets are primarily located in Mont Belvieu, Texas, and its West Texas Pipeline transports NGLs through an intrastate

Table of Contents

pipeline system that originates in the Permian Basin in west Texas, passes through the Barnett Shale production area in north Texas and terminates at the Mont Belvieu storage and fractionation complex. Lone Star also owns and operates fractionation and processing assets located in Louisiana. The acquisition of Lone Star significantly expands the Partnership's asset portfolio by adding an NGL platform with storage, transportation and fractionation capabilities. Additionally, this acquisition is expected to provide additional consistent fee-based revenues.

We accounted for the LDH Acquisition using the acquisition method of accounting. Lone Star's results of operations are primarily included in our NGL transportation and services segment, except for Lone Star's 20% investment in a processing plant. Regency's 30% interest in Lone Star is reflected as noncontrolling interest.

The following summarizes the preliminary assets acquired and liabilities assumed recognized at the acquisition date:

Total current assets	\$ 118,371
Property, plant and equipment ⁽¹⁾	1,438,704
Goodwill	408,285
Intangible assets	83,000
Other assets	157
	2,048,517
Total current liabilities	76,850
Other long-term liabilities	438
	77,288
Total consideration	1,971,229
Cash received	31,231
Total consideration, net of cash received	\$ 1,939,998

(1) Property, plant and equipment consists of the following:

Pipelines and equipment (65 years)	\$ 1,051,211
Natural gas liquids storage (40 years)	356,242
Construction work-in-process	31,251
Property, plant and equipment	\$ 1,438,704

Pro Forma Results of Operations

The following unaudited pro forma consolidated results of operations for the three and six months ended June 30, 2011 and 2010 are presented as if the LDH Acquisition had been completed on January 1, 2010.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Revenues	\$ 1,664,702	\$ 1,348,418	\$ 3,424,261	\$ 3,303,380
Net income	152,874	40,904	403,728	284,959
Net income attributable to partners	143,881	36,305	388,459	273,996

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

Basic net income (loss) per Limited Partner unit	\$	0.17	\$	(0.29)	\$	0.86	\$	0.43
Diluted net income (loss) per Limited Partner unit	\$	0.17	\$	(0.29)	\$	0.85	\$	0.43

The pro forma consolidated results of operations include adjustments to:

include the results of Lone Star for all periods presented;

include the incremental expenses associated with the fair value adjustments recorded as a result of applying the acquisition method of accounting;

include incremental interest expense related to the financing of ETP's proportionate share of the purchase price and;

reflect noncontrolling interest related to Regency's 30% interest in Lone Star.

The pro forma information is not necessarily indicative of the results of operations that would have occurred had the transactions been made at the beginning of the periods presented or the future results of the combined operations.

Table of Contents

The accounting for this transaction is based on our preliminary purchase price allocation, which is pending final working capital settlements.

Pending Acquisition

On July 19, 2011, ETE entered into a Second Amended and Restated Agreement and Plan of Merger (the "Second Amended SUG Merger Agreement") with Sigma Acquisition Corporation, a Delaware corporation and wholly owned subsidiary of ETE ("Merger Sub"), and Southern Union Company, a Delaware corporation ("SUG"). The Second Amended SUG Merger Agreement modifies certain terms of the Amended and Restated Agreement and Plan of Merger entered into by ETE, Merger Sub and SUG on July 4, 2011 (the "First Amended Merger Agreement"). Under the terms of the Second Amended SUG Merger Agreement, Merger Sub will merge with and into SUG, with SUG continuing as the surviving entity and becoming a wholly owned subsidiary of ETE (the "SUG Merger"), subject to certain conditions to closing.

Consummation of the SUG Merger is subject to customary conditions, including, without limitation: (i) the adoption of the Second Amended SUG Merger Agreement by the stockholders of SUG, (ii) the expiration or early termination of the waiting period applicable to the SUG Merger under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended (the "HSR Act"), and any required approvals thereunder, (iii) the receipt of required approvals from the Federal Energy Regulatory Commission (the "FERC"), the Missouri Public Service Commission and, if required, the Massachusetts Department of Public Utilities, (iv) the effectiveness of a registration statement on Form S-4 relating to the ETE Common Units to be issued in the SUG Merger, and (v) the absence of any law, injunction, judgment or ruling prohibiting or restraining the SUG Merger or making the consummation of the SUG Merger illegal. On July 28, 2011, the waiting period applicable to the SUG Merger under the HSR Act expired.

On July 19, 2011, ETP entered into an Amended and Restated Agreement and Plan of Merger with ETE (the "Amended Citrus Merger Agreement"). The Amended Citrus Merger Agreement modifies certain terms of the Agreement and Plan of Merger entered into by ETP and ETE on July 4, 2011. Pursuant to the terms of the Second Amended SUG Merger Agreement, immediately prior to the effective time of the SUG Merger, ETE will assign and SUG will assume the benefits and obligations of ETE under the Amended Citrus Merger Agreement.

Under the Amended Citrus Merger Agreement, it is anticipated that SUG will cause the contribution to ETP of a 50% interest in Citrus Corp., which owns 100% of the Florida Gas Transmission pipeline system and is currently jointly owned by SUG and El Paso Corporation (the "Citrus Transaction"). The Citrus Transaction will be effected through the merger of Citrus ETP Acquisition, L.L.C., a Delaware limited liability company and wholly owned subsidiary of ETP, with and into CrossCountry Energy, LLC, a Delaware limited liability company and wholly owned subsidiary of SUG that indirectly owns a 50% interest in Citrus Corp. ("CrossCountry"). In exchange for the interest in Citrus Corp., SUG will receive approximately \$2.0 billion, consisting of \$1.895 billion in cash and \$105 million of ETP common units, with the value of the ETP common units based on the volume-weighted average trading price for the ten consecutive trading days ending immediately prior to the date that is three trading days prior to the closing date of the Citrus Transaction. In order to increase the expected accretion to be derived from the Citrus Transaction, ETE has agreed to relinquish its rights to approximately \$220 million of the incentive distributions from ETP that ETE would otherwise be entitled to receive over 16 consecutive quarters following the closing of the transaction.

The Amended Citrus Merger Agreement includes customary representations, warranties and covenants of ETP and ETE (including representations, warranties and covenants relating to SUG, CrossCountry and certain of CrossCountry's affiliates). Consummation of the Citrus Transaction is subject to customary conditions, including, without limitation: (i) satisfaction or waiver of the closing conditions set forth in the Second Amended SUG Merger Agreement, (ii) the receipt by ETP of any necessary waivers or amendments to its credit agreement, (iii) the amendment of ETP's partnership agreement to reflect the agreed upon relinquishment by ETE of incentive distributions from ETP discussed above, and (iv) the absence of any order, decree, injunction or law prohibiting or making the consummation of the transactions contemplated by the Amended Citrus Merger Agreement illegal. The Amended Citrus Merger Agreement contains certain termination rights for both ETE and ETP, including among others, the right to terminate if the Citrus Transaction is not completed by December 31, 2012 or if the Second Amended SUG Merger Agreement is terminated.

Pursuant to the Amended Citrus Merger Agreement, ETE has granted ETP a right of first offer with respect to any disposition by ETE or SUG of Southern Union Gas Services, a subsidiary of SUG that owns and operates a natural gas gathering and processing system serving the Permian Basin in West Texas and New Mexico.

Table of Contents

4. CASH AND CASH EQUIVALENTS:

Cash and cash equivalents include all cash on hand, demand deposits, and investments with original maturities of three months or less. We consider cash equivalents to include short-term, highly liquid investments that are readily convertible to known amounts of cash and that are subject to an insignificant risk of changes in value.

We place our cash deposits and temporary cash investments with high credit quality financial institutions. At times, our cash and cash equivalents may be uninsured or in deposit accounts that exceed the Federal Deposit Insurance Corporation insurance limit.

The net change in operating assets and liabilities (net of effects of acquisitions) included in cash flows from operating activities is comprised as follows:

	Six Months Ended June 30,	
	2011	2010
Accounts receivable	\$ 56,486	\$ 96,767
Accounts receivable from related companies	(46,460)	7,849
Inventories	30,464	159,540
Exchanges receivable	4,130	13,151
Other current assets	(20,539)	57,263
Intangibles and other assets	4,038	3,615
Accounts payable	(28,009)	(51,622)
Accounts payable to related companies	(12,706)	(11,412)
Exchanges payable	3,468	(7,880)
Accrued and other current liabilities	21,919	35,925
Other non-current liabilities	10,699	(583)
Price risk management assets and liabilities, net	(15,968)	29,401
Net change in operating assets and liabilities, net of effects of acquisitions	7,522	\$ 332,014

Non-cash investing and financing activities are as follows:

	Six Months Ended June 30,	
	2011	2010
NON-CASH INVESTING ACTIVITIES:		
Accrued capital expenditures	\$ 91,449	\$ 73,432
Transfer of MEP joint venture interest in exchange for redemption of Common Units	\$	\$ 588,741

5. INVENTORIES:

Inventories consisted of the following:

	June 30, 2011	December 31, 2010
Natural gas and NGLs, excluding propane	\$ 174,296	\$ 168,378

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

Propane	59,213	76,341
Appliances, parts and fittings and other	110,059	117,339
Total inventories	\$ 343,568	\$ 362,058

We utilize commodity derivatives to manage price volatility associated with our natural gas inventory and designate certain of these derivatives as fair value hedges for accounting purposes. Changes in fair value of the designated hedged inventory have been recorded in inventory on our consolidated balance sheets and cost of products sold in our consolidated statements of operations.

Table of Contents

6. GOODWILL, INTANGIBLES AND OTHER ASSETS:

A net increase in goodwill of \$408.3 million was recorded during the six months ended June 30, 2011 primarily due to the LDH acquisition referenced in Note 3. This additional goodwill is expected to be deductible for tax purposes. In addition, we recorded customer contracts of \$83.0 million with useful lives ranging from 3 to 14 years.

Components and useful lives of intangibles and other assets were as follows:

	June 30, 2011		December 31, 2010	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Amortizable intangible assets:				
Customer relationships, contracts and agreements (3 to 46 years)	\$ 333,550	\$ (82,430)	\$ 251,418	\$ (74,910)
Noncompete agreements (3 to 15 years)	20,187	(12,219)	21,165	(11,888)
Patents (9 years)	750	(160)	750	(118)
Other (10 to 15 years)	1,320	(544)	1,320	(492)
Total amortizable intangible assets	355,807	(95,353)	274,653	(87,408)
Non-amortizable intangible assets				
Trademarks	77,655		77,445	
Total intangible assets	433,462	(95,353)	352,098	(87,408)
Other assets:				
Financing costs (3 to 30 years)	79,538	(36,217)	67,795	(32,528)
Regulatory assets	107,258	(16,381)	107,384	(14,445)
Other	26,694		30,400	
Total intangibles and other assets	\$ 646,952	\$ (147,951)	\$ 557,677	\$ (134,381)

Aggregate amortization expense of intangibles and other assets was as follows:

	Three Months Ended		Six Months Ended	
	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
Reported in depreciation and amortization	\$ 5,511	\$ 5,148	\$ 10,709	\$ 10,294
Reported in interest expense	\$ 2,365	\$ 2,165	\$ 4,663	\$ 4,330

Estimated aggregate amortization expense for the next five years is as follows:

Years Ending December 31:	
2012	\$ 30,692
2013	25,259
2014	24,248
2015	21,922
2016	21,030

7. FAIR VALUE MEASUREMENTS:

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

The carrying amounts of cash and cash equivalents, accounts receivable and accounts payable approximate their fair value. Price risk management assets and liabilities are recorded at fair value.

Based on the estimated borrowing rates currently available to us and our subsidiaries for loans with similar terms and average maturities, the aggregate fair value and carrying amount of our consolidated debt obligations at June 30, 2011 was \$8.38 billion and \$7.66 billion, respectively. As of December 31, 2010, the aggregate fair value and carrying amount of our consolidated debt obligations was \$7.21 billion and \$6.44 billion, respectively.

Table of Contents

We have marketable securities, commodity derivatives and interest rate derivatives that are accounted for as assets and liabilities at fair value in our consolidated balance sheets. We determine the fair value of our assets and liabilities subject to fair value measurement by using the highest possible level of inputs. Level 1 inputs are observable quotes in an active market for identical assets and liabilities. We consider the valuation of marketable securities and commodity derivatives transacted through a clearing broker with a published price from the appropriate exchange as a Level 1 valuation. Level 2 inputs are inputs observable for similar assets and liabilities. We consider over-the-counter (OTC) commodity derivatives entered into directly with third parties as a Level 2 valuation since the values of these derivatives are quoted on an exchange for similar transactions. Additionally, we consider our options transacted through our clearing broker as having Level 2 inputs due to the level of activity of these contracts on the exchange in which they trade. We consider the valuation of our interest rate derivatives as Level 2 since we use a LIBOR curve based on quotes from an active exchange of Eurodollar futures for the same period as the future interest swap settlements and discount the future cash flows accordingly, including the effects of credit risk. Level 3 inputs are unobservable. We currently do not have any recurring fair value measurements that are considered Level 3 valuations. During the period ended June 30, 2011, no transfers were made between any levels within the fair value hierarchy.

The following tables summarize the fair value of our financial assets and liabilities measured and recorded at fair value on a recurring basis as of June 30, 2011 and December 31, 2010 based on inputs used to derive their fair values:

	Fair Value Total	Fair Value Measurements at June 30, 2011 Using	
		Level 1	Level 2
Assets:			
Marketable securities	\$ 1,996	\$ 1,996	\$
Interest rate derivatives	18,854		18,854
Commodity derivatives:			
Natural Gas:			
Basis Swaps IFERC/NYMEX	81,744	81,744	
Swing Swaps IFERC	8,258	1,371	6,887
Fixed Swaps/Futures	18,445	18,445	
Options Puts	14,956		14,956
Propane Forwards/Swaps	557		557
Total commodity derivatives	123,960	101,560	22,400
Total Assets	\$ 144,810	\$ 103,556	\$ 41,254
Liabilities:			
Interest rate derivatives	\$ (7,901)	\$	\$ (7,901)
Commodity derivatives:			
Natural Gas:			
Basis Swaps IFERC/NYMEX	(79,164)	(79,164)	
Swing Swaps IFERC	(11,040)	(2,682)	(8,358)
Fixed Swaps/Futures	(16,760)	(16,760)	
Options Puts	(27)		(27)
Options Calls	(704)		(704)
Propane Forwards/Swaps	(281)		(281)
Total commodity derivatives	(107,976)	(98,606)	(9,370)
Total Liabilities	\$ (115,877)	\$ (98,606)	\$ (17,271)

Table of Contents

	Fair Value Measurements at December 31, 2010 Using		
	Fair Value Total	Level 1	Level 2
Assets:			
Marketable securities	\$ 2,032	\$ 2,032	\$
Interest rate derivatives	20,790		20,790
Commodity derivatives:			
Natural Gas:			
Basis Swaps IFERC/NYMEX	15,756	15,756	
Swing Swaps IFERC	1,682	1,562	120
Fixed Swaps/Futures	42,474	42,474	
Options Puts	26,241		26,241
Options Calls	75		75
Propane Forwards/Swaps	6,864		6,864
Total commodity derivatives	93,092	59,792	33,300
Total Assets	\$ 115,914	\$ 61,824	\$ 54,090
Liabilities:			
Interest rate derivatives	\$ (18,338)	\$	\$ (18,338)
Commodity derivatives:			
Natural Gas:			
Basis Swaps IFERC/NYMEX	(17,372)	(17,372)	
Swing Swaps IFERC	(3,768)	(3,520)	(248)
Fixed Swaps/Futures	(41,825)	(41,825)	
Options Puts	(7)		(7)
Options Calls	(2,643)		(2,643)
Total commodity derivatives	(65,615)	(62,717)	(2,898)
Total Liabilities	\$ (83,953)	\$ (62,717)	\$ (21,236)

8. NET INCOME (LOSS) PER LIMITED PARTNER UNIT:

Our net income for partners' equity and statement of operations presentation purposes is allocated to the General Partner and Limited Partners in accordance with their respective partnership percentages, after giving effect to priority income allocations for incentive distributions, if any, to our General Partner, the holder of the incentive distribution rights (IDRs) pursuant to our Partnership Agreement, which are declared and paid following the close of each quarter. Earnings in excess of distributions are allocated to the General Partner and Limited Partners based on their respective ownership interests.

Table of Contents

A reconciliation of net income and weighted average units used in computing basic and diluted net income per unit is as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Net income attributable to partners	\$ 148,228	\$ 42,843	\$ 395,430	\$ 282,954
General Partner's interest in net income	105,892	90,599	213,431	190,598
Limited Partners' interest in net income (loss)	42,336	(47,756)	181,999	92,356
Additional earnings allocated (to) from General Partner	160	(161)	508	636
Distributions on employee unit awards, net of allocation to General Partner	(1,949)	(1,152)	(3,725)	(2,309)
Net income (loss) available to Limited Partners	\$ 40,547	\$ (49,069)	\$ 178,782	\$ 90,683
Weighted average Limited Partner units basic	208,615,415	186,649,074	201,259,140	187,531,919
Basic net income (loss) per Limited Partner unit	\$ 0.19	\$ (0.26)	\$ 0.89	\$ 0.48
Weighted average Limited Partner units	208,615,415	186,649,074	201,259,140	187,531,919
Dilutive effect of unvested Unit Awards	1,059,617		1,105,348	830,269
Weighted average Limited Partner units, assuming dilutive effect of unvested Unit Awards	209,675,032	186,649,074	202,364,488	188,362,188
Diluted net income (loss) per Limited Partner unit	\$ 0.19	\$ (0.26)	\$ 0.88	\$ 0.48

Based on the declared distribution rate of \$0.89375 per Common Unit, distributions paid for the three months ended June 30, 2010 were expected to be \$256.2 million in total, which exceeded net income for the period by \$213.3 million. Accordingly, the distributions paid to the General Partner, including incentive distributions, further exceeded the net income for the three months ended June 30, 2010, and as a result, a net loss was allocated to the Limited Partners for the period.

9. DEBT OBLIGATIONS:

Senior Notes

In May 2011, we completed a public offering of \$800 million aggregate principal amount of 4.65% Senior Notes due June 1, 2021 and \$700 million aggregate principal amount of 6.05% Senior Notes due June 1, 2041. We used the net proceeds of \$1.48 billion to repay all of the borrowings outstanding under our revolving credit facility, to fund capital expenditures related to pipeline construction projects and for general partnership purposes. We may redeem some or all of the notes at any time and from time to time pursuant to the terms of the indenture subject to the payment of a make-whole premium. Interest will be paid semi-annually.

Revolving Credit Facility

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

The indebtedness under ETP's revolving credit facility (the ETP Credit Facility) is unsecured and not guaranteed by any of the Partnership's subsidiaries and has equal rights to holders of our current and future unsecured debt. The indebtedness under the ETP Credit Facility has the same priority of payment as our other current and future unsecured debt.

Table of Contents

As of June 30, 2011, we had \$144.0 million outstanding under the ETP Credit Facility, and the amount available for future borrowings was \$1.81 billion taking into account letters of credit of \$42.9 million. The weighted average interest rate on the total amount outstanding as of June 30, 2011 was 0.76%.

Covenants Related to Our Credit Agreements

We were in compliance with all requirements, tests, limitations, and covenants related to our credit agreements at June 30, 2011.

10. EQUITY:

Common Units Issued

The change in Common Units during the six months ended June 30, 2011 was as follows:

	Number of Units
Balance, December 31, 2010	193,212,590
Common Units issued in connection with public offerings	14,202,500
Common Units issued in connection with the Equity Distribution Agreement	1,369,187
Common Units issued in connection with the Distribution Reinvestment Plan	41,139
Common Units issued under equity incentive plans	12,910
Balance, June 30, 2011	208,838,326

In April 2011, we issued 14,202,500 Common Units through a public offering. The proceeds of \$695.5 million from the offering were used to repay amounts outstanding under the ETP Credit Facility, to fund capital expenditures related to pipeline construction projects and for general partnership purposes.

We currently have an Equity Distribution Agreement with Credit Suisse Securities (USA) LLC (Credit Suisse) under which we may offer and sell from time to time through Credit Suisse, as our sales agent, Common Units having an aggregate offering price of up to \$200.0 million. During the six months ended June 30, 2011, we received proceeds from units issued pursuant to this agreement of approximately \$72.9 million, net of commissions, which proceeds were used for general partnership purposes. Approximately \$101.2 million of our Common Units remain available to be issued under the agreement based on trades initiated through June 30, 2011.

In April 2011, we filed a registration statement with the SEC covering our Distribution Reinvestment Plan (the DRIP). The DRIP provides Unitholders of record and beneficial owners of our Common Units a voluntary means by which they can increase the number of ETP Common Units they own by reinvesting the quarterly cash distributions they would otherwise receive in the purchase of additional Common Units. Currently, the registration statement covers the issuance of up to 5,750,000 Common Units under the DRIP.

In May 2011, in conjunction with the payment of our distribution for the quarter ended March 31, 2011, distributions of approximately \$1.9 million were reinvested under the DRIP resulting in the issuance of 41,139 Common Units.

Quarterly Distributions of Available Cash

Following are distributions declared and/or paid by us subsequent to December 31, 2010:

Quarter Ended	Record Date	Payment Date	Rate
December 31, 2010	February 7, 2011	February 14, 2011	\$0.89375
March 31, 2011	May 6, 2011	May 16, 2011	0.89375

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

June 30, 2011	August 5, 2011	August 15, 2011	0.89375
---------------	----------------	-----------------	---------

Table of Contents**Accumulated Other Comprehensive Income**

The following table presents the components of accumulated other comprehensive income (AOCI), net of tax:

	June 30, 2011	December 31, 2010
Net gains on commodity related hedges	\$ 11,292	\$ 25,245
Unrealized gains on available-for-sale securities	882	918
Total AOCI, net of tax	\$ 12,174	\$ 26,163

11. UNIT-BASED COMPENSATION PLANS:

During the six months ended June 30, 2011, employees were granted a total of 518,700 unvested awards with five-year service vesting requirements, and directors were granted a total of 2,580 unvested awards with three-year service vesting requirements. The weighted average grant-date fair value of these awards was \$53.60 per unit. As of June 30, 2011 a total of 2,450,698 unit awards remain unvested, including the new awards granted during the period. We expect to recognize a total of \$69.2 million in compensation expense over a weighted average period of 1.73 years related to unvested awards.

12. INCOME TAXES:

The components of the federal and state income tax expense of our taxable subsidiaries are summarized as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Current expense:				
Federal	\$ 635	\$ 1,599	\$ 5,663	\$ 2,917
State	5,191	4,248	9,125	7,421
Total current expense	5,826	5,847	14,788	10,338
Deferred expense (benefit):				
Federal	(15)	(997)	1,004	421
State	(28)	(281)	588	(266)
Total deferred expense	(43)	(1,278)	1,592	155
Total income tax expense	\$ 5,783	\$ 4,569	\$ 16,380	\$ 10,493

The effective tax rate differs from the statutory rate due primarily to Partnership earnings that are not subject to federal and state income taxes at the Partnership level.

13. REGULATORY MATTERS, COMMITMENTS, CONTINGENCIES AND ENVIRONMENTAL LIABILITIES:
Guarantee - Fayetteville Express Pipeline LLC

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

Fayetteville Express Pipeline LLC (FEP), a joint venture entity in which we own a 50% interest, had a credit agreement that provided for a \$1.1 billion senior revolving credit facility (the FEP Facility). We guaranteed 50% of the obligations of FEP under the FEP Facility, with the remainder of FEP Facility obligations guaranteed by Kinder Morgan Energy Partners, L.P. (KMP). Amounts borrowed under the FEP Facility bear interest at a rate based on either a Eurodollar rate or a prime rate.

As of June 30, 2011, FEP had \$968.5 million of outstanding borrowings issued under the FEP Facility and our contingent obligation with respect to our guaranteed portion of FEP 's outstanding borrowings was \$484.3 million, which was not reflected in our consolidated balance sheet. The weighted average interest rate on the total amount outstanding as of June 30, 2011 was 3.09%.

Table of Contents

In July 2011, the FEP Facility was repaid with capital contributions from ETP and KMP totaling \$390 million along with proceeds from a \$600 million term loan credit facility maturing in July 2012 (which can be extended for one year at the option of FEP). Upon closing and funding of the term loan facility, the FEP Facility was terminated. FEP also entered into a \$50 million revolving credit facility maturing in July 2015. We do not guarantee FEP's indebtedness under its term loan or new credit facility.

NGL Pipeline Regulation

We have interests in NGL pipelines located in Texas. We believe that these pipelines do not provide interstate service and that they are thus not subject to the jurisdiction of the FERC under the Interstate Commerce Act (ICA) and the Energy Policy Act of 1992. Under the ICA, tariffs must be just and reasonable and not unduly discriminatory or confer any undue preference. We cannot guarantee that the jurisdictional status of our NGL facilities will remain unchanged; however, should they be found jurisdictional, the FERC's rate-making methodologies may limit our ability to set rates based on our actual costs, may delay the use of rates that reflect increased costs and may subject us to potentially burdensome and expensive operational, reporting and other requirements. Any of the foregoing could adversely affect our business, revenues and cash flow.

Commitments

In the normal course of our business, we purchase, process and sell natural gas pursuant to long-term contracts and we enter into long-term transportation and storage agreements. Such contracts contain terms that are customary in the industry. We have also entered into several propane purchase and supply commitments, which are typically one year agreements with varying terms as to quantities, prices and expiration dates. We believe that the terms of these agreements are commercially reasonable and will not have a material adverse effect on our financial position or results of operations.

We have certain non-cancelable leases for property and equipment, which require fixed monthly rental payments and expire at various dates through 2034. Rental expense under these operating leases has been included in operating expenses in the accompanying statements of operations and totaled approximately \$5.2 million and \$5.4 million for the three months ended June 30, 2011 and 2010, respectively. For the six months ended June 30, 2011 and 2010, rental expense for operating leases totaled approximately \$10.2 million and \$11.3 million, respectively.

Our propane operations have an agreement with Enterprise Products Partners L.P. (together with its subsidiaries Enterprise) (see Note 15) to supply a portion of our propane requirements. The agreement will continue until March 2015 and includes an option to extend the agreement for an additional year.

In connection with the sale of our investment in M-P Energy in October 2007, we executed a propane purchase agreement for approximately 90.0 million gallons per year through 2015 at market prices plus a nominal fee.

Our joint venture agreements require that we fund our proportionate share of capital contributions to our unconsolidated affiliates. We expect that such contributions will depend upon our unconsolidated affiliates' capital requirements, such as for funding capital projects or repayment of long-term obligations.

Litigation and Contingencies

We may, from time to time, be involved in litigation and claims arising out of our operations in the normal course of business. Natural gas and propane are flammable, combustible gases. Serious personal injury and significant property damage can arise in connection with their transportation, storage or use. In the ordinary course of business, we are sometimes threatened with or named as a defendant in various lawsuits seeking actual and punitive damages for product liability, personal injury and property damage. We maintain liability insurance with insurers in amounts and with coverage and deductibles management believes are reasonable and prudent, and which are generally accepted in the industry. However, there can be no assurance that the levels of insurance protection currently in effect will continue to be available at reasonable prices or that such levels will remain adequate to protect us from material expenses related to product liability, personal injury or property damage in the future.

We or our subsidiaries are a party to various legal proceedings and/or regulatory proceedings incidental to our businesses. For each of these matters, we evaluate the merits of the case, our exposure to the matter, possible legal or settlement strategies, the likelihood of an unfavorable outcome and the availability of insurance coverage. If we determine that an unfavorable outcome of a particular matter is probable and can be estimated we accrue the contingent obligation as well as any expected insurance recoverable amounts related to the contingency. As of June 30, 2011 and December 31, 2010, accruals of approximately \$10.7 million and \$10.2 million, respectively, were reflected on our balance sheets related to these contingent obligations. As new information becomes available, our estimates may change. The impact of these changes may have a significant effect on our results of operations in a single period.

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

The outcome of these matters cannot be predicted with certainty and there can be no assurance that the outcome of a particular matter will not result in the payment of amounts that have not been accrued for the matter. Furthermore, we may revise accrual amounts prior to resolution of a particular contingency based on changes in facts and circumstances or changes in the expected outcome.

Table of Contents

No amounts have been recorded in our June 30, 2011 or December 31, 2010 consolidated balance sheets for contingencies and current litigation, other than amounts disclosed herein.

Environmental Matters

Our operations are subject to extensive federal, state and local environmental and safety laws and regulations that can require expenditures to ensure compliance, including related to air emissions and wastewater discharges, at operating facilities and for remediation at current and former facilities as well as waste disposal sites. Although we believe our operations are in substantial compliance with applicable environmental laws and regulations, risks of additional costs and liabilities are inherent in the business of transporting, gathering, treating, compressing, blending and processing natural gas, natural gas liquids and other products. As a result, there can be no assurance that significant costs and liabilities will not be incurred. Costs of planning, designing, constructing and operating pipelines, plants and other facilities must incorporate compliance with environmental laws and regulations and safety standards. Failure to comply with these laws and regulations may result in the assessment of administrative, civil and criminal penalties, the imposition of remedial obligations, the issuance of injunctions and the filing of federally authorized citizen suits. Moreover, it is possible that other developments, such as increasingly stringent environmental laws, regulations and enforcement policies there under, and claims for damages to property or persons resulting from the operations, could result in substantial costs and liabilities. Accordingly, we have adopted policies, practices and procedures in the areas of pollution control, product safety, occupational safety and health, and the handling, storage, use, and disposal of hazardous materials to prevent and minimize material environmental or other damage, and to limit the financial liability, which could result from such events. However, the risk of environmental or other damage is inherent in transporting, gathering, treating, compressing, blending and processing natural gas, natural gas liquids and other products, as it is with other entities engaged in similar businesses.

Environmental exposures and liabilities are difficult to assess and estimate due to unknown factors such as the magnitude of possible contamination, the timing and extent of remediation, the determination of our liability in proportion to other parties, improvements in cleanup technologies and the extent to which environmental laws and regulations may change in the future. Although environmental costs may have a significant impact on the results of operations for any single period, we believe that such costs will not have a material adverse effect on our financial position.

As of June 30, 2011 and December 31, 2010, accruals on an undiscounted basis of \$12.8 million and \$13.8 million, respectively, were recorded in our consolidated balance sheets as accrued and other current liabilities and other non-current liabilities related to environmental matters.

Based on information available at this time and reviews undertaken to identify potential exposure, we believe the amount reserved for environmental matters is adequate to cover the potential exposure for cleanup costs.

Transwestern conducts soil and groundwater remediation at a number of its facilities. Some of the cleanup activities include remediation of several compressor sites on the Transwestern system for contamination by polychlorinated biphenyls (PCBs). The costs of this work are not eligible for recovery in rates. The total accrued future estimated cost of remediation activities expected to continue through 2025 is \$8.1 million, which is included in the aggregate environmental accruals discussed above. Transwestern received approval from the FERC for rate recovery of projected soil and groundwater remediation costs not related to PCBs effective April 1, 2007.

Transwestern, as part of ongoing arrangements with customers, continues to incur costs associated with containing and removing potential PCBs. Future costs cannot be reasonably estimated because remediation activities are undertaken as claims are made by customers and former customers. However, such future costs are not expected to have a material impact on our financial position, results of operations or cash flows.

The U.S. Environmental Protection Agency's (the EPA) Spill Prevention, Control and Countermeasures program regulations were recently modified and impose additional requirements on many of our facilities. We are currently reviewing the impact to our operations and expect to expend resources on tank integrity testing and any associated corrective actions as well as potential upgrades to containment structures. Costs associated with tank integrity testing and resulting corrective actions cannot be reasonably estimated at this time, but we believe such costs will not have a material adverse effect on our financial position, results of operations or cash flows.

Table of Contents

Petroleum-based contamination or environmental wastes are known to be located on or adjacent to six sites on which HOLP presently has, or formerly had, retail propane operations. These sites were evaluated at the time of their acquisition. In all cases, remediation operations have been or will be undertaken by others, and in all six cases, HOLP obtained indemnification rights for expenses associated with any remediation from the former owners or related entities. We have not been named as a potentially responsible party at any of these sites, nor have our operations contributed to the environmental issues at these sites. Accordingly, no amounts have been recorded in our June 30, 2011 consolidated balance sheet or our December 31, 2010 consolidated balance sheet. Based on information currently available to us, such projects are not expected to have a material adverse effect on our financial condition or results of operations.

On August 20, 2010, the EPA published new regulations under the federal Clean Air Act (CAA) to control emissions of hazardous air pollutants from existing stationary reciprocal internal combustion engines. The rule will require us to undertake certain expenditures and activities, likely including purchasing and installing emissions control equipment. On October 19, 2010, industry groups submitted a legal challenge to the U.S. Court of Appeals for the D.C. Circuit and a Petition for Administrative Reconsideration to the EPA for some monitoring aspects of the rule. The legal challenge has been held in abeyance since December 3, 2010, pending the EPA's consideration of the Petition for Administrative Reconsideration. On January 5, 2011, the EPA approved the request for reconsideration of the monitoring issues and on March 9, 2011, the EPA issued a new proposed rule and a direct final rule effective on May 9, 2011 to clarify compliance requirements related to operation and maintenance procedures for continuous parametric monitoring systems. If significant adverse comments are filed on the direct final rule, the EPA would address public comments in a subsequent final rule. At this point, we cannot predict how the direct final rule might be modified as a result of the comments received or a future court ruling and as a result we cannot currently accurately predict the cost to comply with the rule's requirements. Compliance with the final rule is required by October 2013.

On June 29, 2011, the EPA finalized a rule under the CAA that revised the new source performance standards for manufacturers, owners and operators of new, modified and reconstructed stationary internal combustion engines. The rule will become effective on August 29, 2011. The rule modifications may require us to undertake significant expenditures, including expenditures for purchasing, installing, monitoring and maintaining emissions control equipment, if we replace equipment or expand existing facilities in the future. At this point, we are not able to predict the cost to comply with the rule's requirements, because the rule applies only to changes we might make in the future.

Our pipeline operations are subject to regulation by the U.S. Department of Transportation (DOT) under the Pipeline Hazardous Materials Safety Administration (PHMSA), pursuant to which the PHMSA has established requirements relating to the design, installation, testing, construction, operation, replacement and management of pipeline facilities. Moreover, the PHMSA, through the Office of Pipeline Safety, has promulgated a rule requiring pipeline operators to develop integrity management programs to comprehensively evaluate their pipelines, and take measures to protect pipeline segments located in what the rule refers to as high consequence areas. Activities under these integrity management programs involve the performance of internal pipeline inspections, pressure testing or other effective means to assess the integrity of these regulated pipeline segments, and the regulations require prompt action to address integrity issues raised by the assessment and analysis. For the three months ended June 30, 2011 and 2010, \$3.9 million and \$3.6 million, respectively, of capital costs and \$3.9 million and \$4.4 million, respectively, of operating and maintenance costs have been incurred for pipeline integrity testing. For the six months ended June 30, 2011 and 2010, \$5.6 million and \$5.0 million, respectively, of capital costs and \$6.0 million and \$6.3 million, respectively, of operating and maintenance costs have been incurred for pipeline integrity testing. Integrity testing and assessment of all of these assets will continue, and the potential exists that results of such testing and assessment could cause ETP to incur even greater capital and operating expenditures for repairs or upgrades deemed necessary to ensure the continued safe and reliable operation of its pipelines; however, no estimate can be made at this time of the likely range of such expenditures.

Our operations are also subject to the requirements of the federal Occupational Safety and Health Act (OSHA) and comparable state laws that regulate the protection of the health and safety of employees. In addition, OSHA's hazardous communication standard requires that information be maintained about hazardous materials used or produced in our operations and that this information be provided to employees, state and local government authorities and citizens. We believe that our operations are in substantial compliance with the OSHA requirements, including general industry standards, record keeping requirements, and monitoring of occupational exposure to regulated substances.

National Fire Protection Association Pamphlets No. 54 and No. 58, which establish rules and procedures governing the safe handling of propane, or comparable regulations, have been adopted as the industry standard in all of the

Table of Contents

states in which we operate. In some states, these laws are administered by state agencies, and in others, they are administered on a municipal level. With respect to the transportation of propane by truck, we are subject to regulations governing the transportation of hazardous materials under the Federal Motor Carrier Safety Act, administered by the DOT. We conduct ongoing training programs to help ensure that our operations are in compliance with applicable regulations. We believe that the procedures currently in effect at all of our facilities for the handling, storage and distribution of propane are consistent with industry standards and are in substantial compliance with applicable laws and regulations.

14. PRICE RISK MANAGEMENT ASSETS AND LIABILITIES:

Commodity Price Risk

We are exposed to market risks related to the volatility of natural gas, NGL and propane prices. To manage the impact of volatility from these prices, we utilize various exchange-traded and OTC commodity financial instrument contracts. These contracts consist primarily of futures, swaps and options and are recorded at fair value in the consolidated balance sheets.

We inject and hold natural gas in our Bammel storage facility to take advantage of contango markets (i.e., when the price of natural gas is higher in the future than the current spot price. We use financial derivatives to hedge the natural gas held in connection with these arbitrage opportunities.). At the inception of the hedge, we lock in a margin by purchasing gas in the spot market or off peak season and entering into a financial contract to lock in the sale price. If we designate the related financial contract as a fair value hedge for accounting purposes, we value the hedged natural gas inventory at current spot market prices along with the financial derivative we use to hedge it. Changes in the spread between the forward natural gas prices designated as fair value hedges and the physical inventory spot price result in unrealized gains or losses until the underlying physical gas is withdrawn and the related designated derivatives are settled. Once the gas is withdrawn and the designated derivatives are settled, the previously unrealized gains or losses associated with these positions are realized. Unrealized margins represent the unrealized gains or losses from our derivative instruments using mark-to-market accounting, with changes in the fair value of our derivatives being recorded directly in earnings. These margins fluctuate based upon changes in the spreads between the physical spot price and forward natural gas prices. If the spread narrows between the physical and financial prices, we will record unrealized gains or lower unrealized losses. If the spread widens, we will record unrealized losses or lower unrealized gains. Typically, as we enter the winter months, the spread converges so that we recognize in earnings the original locked-in spread through either mark-to-market adjustments or the physical withdrawal of natural gas.

We are also exposed to market risk on natural gas we retain for fees in our intrastate transportation and storage segment and operational gas sales on our interstate transportation segment. We use financial derivatives to hedge the sales price of this gas, including futures, swaps and options. Certain contracts that qualify for hedge accounting are designated as cash flow hedges of the forecasted sale of natural gas. The change in value, to the extent the contracts are effective, remains in AOCI until the forecasted transaction occurs. When the forecasted transaction occurs, any gain or loss associated with the derivative is recorded in cost of products sold in the consolidated statement of operations.

Derivatives are utilized in our midstream segment in order to mitigate price volatility and manage fixed price exposure incurred from contractual obligations. We attempt to maintain balanced positions in our marketing activities to protect ourselves from the volatility in the energy commodities markets; however, net unbalanced positions can exist. Long-term physical contracts are tied to index prices. System gas, which is also tied to index prices, is expected to provide most of the gas required by our long-term physical contracts. When third-party gas is required to supply long-term contracts, a hedge is put in place to protect the margin on the contract. Financial contracts, which are not tied to physical delivery, are expected to be offset with financial contracts to balance our positions. To the extent open commodity positions exist, fluctuating commodity prices can impact our financial position and results of operations, either favorably or unfavorably.

Our propane segment permits customers to guarantee the propane delivery price for the next heating season. As we execute fixed sales price contracts with our customers, we may enter into propane futures contracts to fix the purchase price related to these sales contracts, thereby locking in a gross profit margin. Additionally, we may use propane futures contracts to secure the purchase price of our propane inventory for a percentage of our anticipated propane sales.

Table of Contents

The following table details our outstanding commodity-related derivatives:

	June 30, 2011		December 31, 2010	
	Notional Volume	Maturity	Notional Volume	Maturity
Mark-to-Market Derivatives				
Natural Gas:				
Basis Swaps IFERC/NYMEX (MMBtu)	(26,145,000)	2011-2013	(38,897,500)	2011
Swing Swaps IFERC (MMBtu)	(144,420,000)	2011-2012	(19,720,000)	2011
Fixed Swaps/Futures (MMBtu)	6,695,000	2011-2012	(2,570,000)	2011
Options Calls (MMBtu)			(3,000,000)	2011
Propane:				
Forwards/Swaps (Gallons)			1,974,000	2011
Fair Value Hedging Derivatives				
Natural Gas:				
Basis Swaps IFERC/NYMEX (MMBtu)	(26,040,000)	2011-2012	(28,050,000)	2011
Fixed Swaps/Futures (MMBtu)	(38,285,000)	2011-2012	(39,105,000)	2011
Hedged Item Inventory (MMBtu)	38,285,000	2011	39,105,000	2011
Cash Flow Hedging Derivatives				
Natural Gas:				
Fixed Swaps/Futures (MMBtu)	920,000	2011	(210,000)	2011
Options Puts (MMBtu)	15,180,000	2011-2012	26,760,000	2011-2012
Options Calls (MMBtu)	(15,180,000)	2011-2012	(26,760,000)	2011-2012
Propane:				
Forwards/Swaps (Gallons)	14,700,000	2011-2012	32,466,000	2011

We expect gains of \$10.4 million related to commodity derivatives to be reclassified into earnings over the next 12 months related to amounts currently reported in AOCI. The amount ultimately realized, however, will differ as commodity prices change and the underlying physical transaction occurs.

Interest Rate Risk

We are exposed to market risk for changes in interest rates. In order to maintain a cost effective capital structure, we borrow funds using a mix of fixed rate debt and variable rate debt. We manage our current interest rate exposure by utilizing interest rate swaps to achieve a desired mix of fixed and variable rate debt. We also utilize forward starting interest rate swaps to lock in the rate on a portion of our anticipated debt issuances.

We had the following interest rate swaps outstanding as of June 30, 2011 and December 31, 2010, none of which were designated as hedges for accounting purposes:

Term	Type ⁽¹⁾	Notional Amount Outstanding	
		June 30, 2011	December 31, 2010
August 2012 ⁽²⁾	Forward starting to pay a fixed rate of 3.64% and receive a floating rate	\$ 400,000	\$ 400,000
July 2013 ⁽³⁾	Forward starting to pay a fixed rate of 4.13% and receive a floating rate	200,000	
July 2018	Pay a floating rate plus a spread and receive a fixed rate of 6.70%	500,000	500,000

⁽¹⁾ Floating rates are based on LIBOR.

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

- ⁽²⁾ These forward starting swaps have an effective date of August 2012 and a term of 10 years; however, the swaps have a mandatory termination provision and will be settled in August 2012.
- ⁽³⁾ These forward starting swaps have an effective date of July 2013 and a term of 10 years; however, the swaps have a mandatory termination provision and will be settled in July 2013.

Table of Contents**Credit Risk**

We maintain credit policies with regard to our counterparties that we believe minimize our overall credit risk. These policies include an evaluation of potential counterparties' financial condition (including credit ratings), collateral requirements under certain circumstances and the use of standardized agreements, which allow for netting of positive and negative exposure associated with a single counterparty.

Our counterparties consist primarily of petrochemical companies and other industrials, mid-size to major oil and gas companies and power companies. This concentration of counterparties may impact our overall exposure to credit risk, either positively or negatively in that the counterparties may be similarly affected by changes in economic, regulatory or other conditions. Currently, management does not anticipate a material adverse effect on our financial position or results of operations as a result of counterparty performance.

We utilize master-netting agreements and have maintenance margin deposits with certain counterparties in the OTC market and with clearing brokers. Payments on margin deposits are required when the value of a derivative exceeds our pre-established credit limit with the counterparty. Margin deposits are returned to us on the settlement date for non-exchange traded derivatives, and we exchange margin calls on a daily basis for exchange traded transactions. Since the margin calls are made daily with the exchange brokers, the fair value of the financial derivative instruments are deemed current and netted in deposits paid to vendors within other current assets in the consolidated balance sheets. The Partnership had net deposits with counterparties of \$60.9 million and \$52.2 million as of June 30, 2011 and December 31, 2010, respectively.

For financial instruments, failure of a counterparty to perform on a contract could result in our inability to realize amounts that have been recorded on our consolidated balance sheets and recognized in net income or other comprehensive income.

Derivative Summary

The following table provides a balance sheet overview of the Partnership's derivative assets and liabilities as of June 30, 2011 and December 31, 2010:

	Fair Value of Derivative Instruments			
	Asset Derivatives		Liability Derivatives	
	June 30, 2011	December 31, 2010	June 30, 2011	December 31, 2010
Derivatives designated as hedging instruments:				
Commodity derivatives (margin deposits)	\$ 23,729	\$ 35,031	\$ (2,136)	\$ (6,631)
Commodity derivatives	560	6,589	(334)	
	24,289	41,620	(2,470)	(6,631)
Derivatives not designated as hedging instruments:				
Commodity derivatives (margin deposits)	111,866	64,940	(117,701)	(72,729)
Commodity derivatives		275		
Interest rate derivatives	18,854	20,790	(7,901)	(18,338)
	130,720	86,005	(125,602)	(91,067)
Total derivatives	\$ 155,009	\$ 127,625	\$ (128,072)	\$ (97,698)

The commodity derivatives (margin deposits) are recorded in Other current assets on our consolidated balance sheets. The remainder of the derivatives are recorded in Price risk management assets/liabilities.

We disclose the non-exchange traded financial derivative instruments as price risk management assets and liabilities on our consolidated balance sheets at fair value with amounts classified as either current or long-term depending on the anticipated settlement date.

Table of Contents

The following tables summarize the amounts recognized with respect to our derivative financial instruments for the periods presented:

		Change in Value Recognized in OCI on Derivatives (Effective Portion)			
		Three Months Ended		Six Months Ended	
		June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
Derivatives in cash flow hedging relationships:					
Commodity derivatives		\$ 2,239	\$ (9,150)	\$ 8,343	\$ 24,957
Interest rate derivatives			(205)		(205)
Total		\$ 2,239	\$ (9,355)	\$ 8,343	\$ 24,752

		Location of Gain/(Loss)			
		Reclassified from		Amount of Gain/(Loss)	
		AOCI into Income		Reclassified from AOCI into Income	
		(Effective Portion)		(Effective Portion)	
		Three Months Ended		Six Months Ended	
		June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
Derivatives in cash flow hedging relationships:					
Commodity derivatives	Cost of products sold	\$ 4,985	\$ 7,058	\$ 21,948	\$ 12,373
Interest rate derivatives	Interest expense		71		142
Total		\$ 4,985	\$ 7,129	\$ 21,948	\$ 12,515

		Location of Gain/(Loss)			
		Reclassified from		Amount of Gain/(Loss) Recognized	
		AOCI into Income		in Income on Ineffective Portion	
		(Ineffective Portion)		Three Months Ended	
				Six Months Ended	
				June 30,	
				June 30,	
				2011	
				2010	
Derivatives in cash flow hedging relationships:					
Commodity derivatives	Cost of products sold	\$ 458	\$ (1,016)	\$ 463	\$ 105
Total		\$ 458	\$ (1,016)	\$ 463	\$ 105

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

Recognized in Income on Derivatives		Amount of Gain/(Loss) Recognized in Income representing hedge ineffectiveness and amount excluded from the assessment of effectiveness			
		Three Months Ended		Six Months Ended	
		June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
Derivatives in fair value hedging relationships (including hedged item):					
Commodity derivatives	Cost of products sold	\$ 15,874	\$ 6,417	\$ 22,291	\$ (967)
Total		\$ 15,874	\$ 6,417	\$ 22,291	\$ (967)

Table of Contents

Location of Gain/(Loss)		Amount of Gain/(Loss)			
	Recognized in Income on Derivatives	Recognized in Income on Derivatives			
		Three Months Ended June 30,		Six Months Ended June 30,	
		2011	2010	2011	2010
Derivatives not designated as hedging instruments:					
Commodity derivatives	Cost of products sold	\$ (11,380)	\$ (21,295)	\$ (5,001)	\$ 672
Interest rate derivatives	Gains on non-hedged				
	interest rate				
	derivatives	2,111		3,890	
Total		\$ (9,269)	\$ (21,295)	\$ (1,111)	\$ 672

We recognized \$15.7 million and \$36.5 million of unrealized losses on commodity derivatives not in fair value hedging relationships (including the ineffective portion of commodity derivatives in cash flow hedging relationships) for the three months ended June 30, 2011 and 2010, respectively. We recognized \$2.1 million of unrealized gains and \$45.2 million of unrealized losses on commodity derivatives not in fair value hedging relationships (including the ineffective portion of commodity derivatives in cash flow hedging relationships) for the six months ended June 30, 2011 and 2010, respectively. For the three months ended June 30, 2011 and 2010 we recognized unrealized gains of \$16.7 million and unrealized losses of \$8.2 million, respectively, on commodity derivatives and related hedged inventory accounted for as fair value hedges. For the six months ended June 30, 2011 and 2010 we recognized unrealized gains of \$7.8 million and \$25.0 million, respectively, on commodity derivatives and related hedged inventory accounted for as fair value hedges.

Table of Contents**15. RELATED PARTY TRANSACTIONS:**

Regency became a related party on May 26, 2010 in connection with ETE's acquisition of Regency's general partner. We provide Regency with certain natural gas sales and transportation services and compression equipment, and Regency provides us with certain contract compression services. For the six months ended June 30, 2011, we recorded revenue of \$19.0 million, cost of products sold of \$19.2 million and operating expenses of \$1.9 million related to transactions with Regency. For the period from May 26, 2010 to June 30, 2010, we recorded costs of products sold of \$0.7 million and operating expenses of \$0.2 million related to transactions with Regency.

We received \$8.4 million and \$0.3 million in management fees from ETE for the provision of various general and administrative services for ETE's benefit for the six months ended June 30, 2011 and 2010, respectively. For the three months ended June 30, 2011 and 2010 we received \$3.4 million and \$0.1 million, respectively in management fees from ETE for the provision of various general and administrative services for ETE's benefit. The management fees for the three and six months ended June 30, 2011 reflect the provision of various general and administrative services for Regency. In addition, for the three and six months ended June 30, 2011 we recorded from Regency \$0.8 million and \$3.1 million, respectively, for reimbursement of various general and administrative expenses incurred by us.

Enterprise is considered to be a related party to us due to Enterprise's holdings of outstanding common units of ETE. We and Enterprise transport natural gas on each other's pipelines, share operating expenses on jointly-owned pipelines and ETC OLP sells natural gas to Enterprise. Our propane operations routinely buy and sell product with Enterprise. Our propane operations purchase a portion of our propane requirements from Enterprise pursuant to an agreement that expires in March 2015 and includes an option to extend the agreement for an additional year. The following table presents sales to and purchases from Enterprise:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Natural Gas Operations:				
Sales	\$ 162,107	\$ 130,526	\$ 298,020	\$ 275,246
Purchases	9,736	6,936	17,960	13,533
Propane Operations:				
Sales	1,441	481	10,218	10,966
Purchases	72,191	52,415	242,157	218,179

As of December 31, 2010, Titan had forward mark-to-market derivatives for 1.7 million gallons of propane at a fair value asset of \$0.2 million with Enterprise. These forward contracts were settled as of June 30, 2011. In addition, as of June 30, 2011 and December 31, 2010, Titan had forward derivatives accounted for as cash flow hedges of 14.7 million and 32.5 million gallons of propane at fair value assets of \$0.3 million and \$6.6 million, respectively, with Enterprise.

On July 19, 2011, we entered into an agreement with ETE pursuant to which we agreed to acquire a 50% interest in Citrus Corp. as discussed in Note 3.

Table of Contents

The following table summarizes the related party balances on our consolidated balance sheets:

	June 30, 2011	December 31, 2010
Accounts receivable from related parties:		
Enterprise:		
Natural Gas Operations	\$ 50,180	\$ 36,736
Propane Operations	226	2,327
Other	49,921	14,803
Total accounts receivable from related parties	\$ 100,327	\$ 53,866
Accounts payable to related parties:		
Enterprise:		
Natural Gas Operations	\$ 1,749	\$ 2,687
Propane Operations	10,830	22,985
Other	1,886	1,505
Total accounts payable to related parties	\$ 14,465	\$ 27,177
Net imbalance receivable from Enterprise	\$ 592	\$ 1,360

16. OTHER INFORMATION:

The tables below present additional detail for certain balance sheet captions.

Other Current Assets

Other current assets consisted of the following:

	June 30, 2011	December 31, 2010
Deposits paid to vendors	\$ 60,861	\$ 52,192
Prepaid expenses and other	76,165	63,077
Total other current assets	\$ 137,026	\$ 115,269

Accrued and Other Current Liabilities

Accrued and other current liabilities consisted of the following:

	June 30, 2011	December 31, 2010
Interest payable	\$ 146,590	\$ 135,867
Customer advances and deposits	45,764	86,191

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

Accrued capital expenditures	88,768	87,260
Accrued wages and benefits	43,986	61,587
Taxes payable other than income taxes	68,536	27,067
Income taxes payable	3,055	7,390
Deferred income taxes	172	365
Other	87,296	56,833
Total accrued and other current liabilities	\$ 484,167	\$ 462,560

Table of Contents

17. REPORTABLE SEGMENTS:

Our financial statements reflect five reportable segments, which conduct their business exclusively in the United States of America, as follows:

intrastate natural gas transportation and storage;

interstate natural gas transportation;

midstream;

NGL transportation and services (See Note 3); and

retail propane and other retail propane related operations.

Intersegment and intrasegment transactions are generally based on transactions made at market-related rates. Consolidated revenues and expenses reflect the elimination of all material intercompany transactions.

We evaluate the performance of our operating segments based on operating income, which includes allocated selling, general and administrative expenses. The following tables present the financial information by segment for the following periods:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Revenues:				
Intrastate natural gas transportation and storage:				
Revenues from external customers	\$ 643,653	\$ 530,174	\$ 1,232,331	\$ 1,132,530
Intersegment revenues	28,841	318,713	211,922	582,849
	672,494	848,887	1,444,253	1,715,379
Interstate natural gas transportation revenues from external customers	104,850	70,079	209,951	138,348
Midstream:				
Revenues from external customers	516,499	407,123	929,694	1,025,830
Intersegment revenues	104,351	350,671	342,412	528,735
	620,850	757,794	1,272,106	1,554,565
NGL transportation and services:				
Revenues from external customers	90,771		90,771	
Intersegment revenues	5,134		5,134	
	95,905		95,905	
Retail propane and other retail propane related revenues from external customers	243,973	220,126	801,188	781,281
All other:				
Revenues from external customers	28,349	40,204	51,737	61,698
Intersegment revenues	26,472	36,843	40,899	89,798
	54,821	77,047	92,636	151,496

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

Eliminations	(164,798)	(706,227)	(600,367)	(1,201,382)
Total revenues	\$ 1,628,095	\$ 1,267,706	\$ 3,315,672	\$ 3,139,687

Table of Contents

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Operating income (loss):				
Intrastate natural gas transportation and storage	\$ 135,671	\$ 127,818	\$ 279,745	\$ 262,022
Interstate natural gas transportation	49,798	32,165	101,928	63,762
Midstream	67,969	49,865	117,473	102,197
NGL transportation and services	27,603		27,603	
Retail propane and other retail propane related	(8,708)	(6,436)	111,048	120,338
All other	3,027	6,713	3,688	14,686
Eliminations	(5,429)	(6,944)	(8,483)	(16,048)
Selling, general and administrative expenses not allocated to segments	488	(3,997)	552	(3,435)
Total operating income	\$ 270,419	\$ 199,184	\$ 633,554	\$ 543,522
Other items not allocated by segment:				
Interest expense, net of interest capitalized	\$ (116,466)	\$ (103,014)	\$ (223,706)	\$ (207,976)
Equity in earnings of affiliates	5,040	4,072	6,673	10,253
Gains (losses) on disposal of assets	(528)	1,385	(2,254)	(479)
Gains on non-hedged interest rate derivatives	2,111		3,890	
Allowance for equity funds used during construction	1,201	4,298	69	5,607
Impairment of investment in affiliate		(52,620)		(52,620)
Other income, net	622	(5,893)	1,972	(4,860)
Income tax expense	(5,783)	(4,569)	(16,380)	(10,493)
	(113,803)	(156,341)	(229,736)	(260,568)
Net income	\$ 156,616	\$ 42,843	\$ 403,818	\$ 282,954

	As of June 30, 2011	As of December 31, 2010
Total assets:		
Intrastate natural gas transportation and storage	\$ 4,879,112	\$ 4,894,352
Interstate natural gas transportation	3,474,275	3,390,588
Midstream	2,297,464	1,842,370
NGL transportation and services	2,075,887	
Retail propane and other retail propane related	1,674,949	1,791,254
All other	239,716	231,428
Total	\$ 14,641,403	\$ 12,149,992

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS**

(Tabular dollar amounts are in thousands)

The following is a discussion of our historical consolidated financial condition and results of operations, and should be read in conjunction with our historical consolidated financial statements and accompanying notes thereto included elsewhere in this Quarterly Report on Form 10-Q and our Annual Report on Form 10-K for the year ended December 31, 2010 filed with the SEC on February 28, 2011. This discussion includes forward-looking statements that are subject to risk and uncertainties. Actual results may differ substantially from the statements we make in this section due to a number of factors that are discussed in Item 1A. Risk Factors included in this report and in our Annual Report on Form 10-K for the year ended December 31, 2010.

References to we, us, our, the Partnership and ETP shall mean Energy Transfer Partners, L.P. and its subsidiaries.

Overview

The activities in which we are engaged and the wholly-owned operating subsidiaries through which we conduct those activities are as follows:

Natural gas operations, including the following segments:

natural gas midstream and intrastate transportation and storage through La Grange Acquisition, L.P., which conducts business under the assumed name of Energy Transfer Company (ETC OLP); and

interstate natural gas transportation services through Energy Transfer Interstate Holdings, LLC (ET Interstate). ET Interstate is the parent company of Transwestern Pipeline Company, LLC (Transwestern), ETC Fayetteville Express Pipeline, LLC (ETC FEP) and ETC Tiger Pipeline, LLC (ETC Tiger).

NGL transportation, storage and fractionation services primarily through Lone Star NGL LLC (Lone Star).

Retail propane through Heritage Operating, L.P. (HOLP) and Titan Energy Partners, L.P. (Titan).

Other operations, including natural gas compression services through ETC Compression, LLC (ETC Compression).

Recent Developments

Citrus Transaction

On July 19, 2011, we entered into the Amended Citrus Merger Agreement pursuant to which it is anticipated that Southern Union Company, a Delaware corporation (SUG), will cause the contribution to us of a 50% interest in Citrus Corp., which owns 100% of the Florida Gas Transmission (FGT) pipeline system, in exchange for approximately \$1.895 billion in cash and \$105 million of our Common Units, contemporaneous with the completion of the merger between SUG and ETE pursuant to the Second Amended SUG Merger Agreement as described in Note 3 to our unaudited financial statements included in this report. Citrus Corp. is currently jointly owned by SUG and El Paso Corporation. The FGT pipeline system has a capacity of 3.0 Bcf/d and supplied approximately 63% of the natural gas consumed in Florida for 2010. FGT's primary customers are utilities with strong investment grade credit ratings. FGT's long-term contracts with these high credit quality customers are expected to increase our fee-based revenue stream.

Tiger Pipeline Expansion

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

We recently completed construction of the 400 MMcf/d expansion of our Tiger pipeline. The Tiger pipeline expansion was placed in service on August 1, 2011, bringing the total capacity of the Tiger pipeline to 2.4 Bcf/d.

Lone Star

Lone Star announced the construction of an approximate 530-mile NGL pipeline that extends from Winkler County in West Texas to a processing plant in Jackson County, Texas. In addition, Lone Star has secured capacity on our recently-announced NGL pipeline from Jackson County to Mont Belvieu, Texas. The project is expected to be completed in the first quarter of 2013 for an estimated cost of \$700 million, which will be funded by contributions from us and Regency that are reflective of our ownership interests.

General

Our primary objective is to increase the level of our cash distributions over time by pursuing a business strategy that is currently focused on growing our natural gas, NGL and propane businesses through, among other things, pursuing certain construction and expansion opportunities relating to our existing infrastructure and acquiring certain strategic operations and businesses or assets as demonstrated by our recent acquisition of LDH Energy Asset Holdings LLC (LDH) and recent announcements regarding organic growth projects to which we have committed. The actual amounts of cash that we will have available for distribution will primarily depend on the amount of cash we generate from our operations.

During the past several years, we have been successful in completing several transactions that have been accretive to our Unitholders. We have also made, and are continuing to make, significant investments in internal growth projects, primarily the construction of pipelines, gathering systems and natural gas treating and processing plants, which we

Table of Contents

believe will provide additional cash flow to our Unitholders for years to come. In addition, we have recently announced transactions that will expand the scope of our business to include natural gas liquids storage and fractionation and transportation.

Our principal operations include the following segments:

Intrastate transportation and storage Revenue is principally generated from fees charged to customers to reserve firm capacity on or move gas through our pipelines on an interruptible basis. Our interruptible or short-term business is generally impacted by basis differentials between delivery points on our system and the price of natural gas. The basis differentials that primarily impact our interruptible business are primarily among receipt points between West Texas to East Texas or segments thereof. When narrow or flat spreads exist, our open capacity may be underutilized and go unsold. Conversely, when basis differentials widen, our interruptible volumes and fees generally increase. The fee structure normally consists of a monetary fee and fuel retention. Excess fuel retained after consumption, if any, is typically sold at market prices. In addition to transport fees, we generate revenue from purchasing natural gas and transporting it across our system. The natural gas is then sold to electric utilities, independent power plants, local distribution companies, industrial end-users and other marketing companies. The HPL System purchases natural gas at the wellhead for transport and selling. Other pipelines with access to West Texas supply, such as Oasis and ET Fuel, may also purchase gas at the wellhead and other supply sources for transport across our system to be sold at market on the east side of our system. This activity allows our intrastate transportation and storage segment to capture the current basis differentials between delivery points on our system or to capture basis differentials that were previously locked in through hedges. Firm capacity long-term contracts are typically not subject to price differentials between shipping locations.

We also generate fee-based revenue from our natural gas storage facilities by contracting with third parties for their use of our storage capacity. From time to time, we inject and hold natural gas in our Bammel storage facility to take advantage of contango markets, a term used to describe a pricing environment when the price of natural gas is higher in the future than the current spot price. We use financial derivatives to hedge the natural gas held in connection with these arbitrage opportunities. Our earnings from natural gas storage we purchase, store and sell are subject to the current market prices (spot price in relation to forward price) at the time the storage gas is hedged. At the inception of the hedge, we lock in a margin by purchasing gas in the spot market and entering into a financial derivative to lock in the forward sale price. If we designate the related financial derivative as a fair value hedge for accounting purposes, we value the hedged natural gas inventory at current spot market prices whereas the financial derivative is valued using forward natural gas prices. As a result of fair value hedge accounting, we have elected to exclude the spot forward premium from the measurement of effectiveness and changes in the spread between forward natural gas prices and spot market prices result in unrealized gains or losses until the underlying physical gas is withdrawn and the related financial derivatives are settled. Once the gas is withdrawn and the designated derivatives are settled, the previously unrealized gains or losses associated with these positions are realized. If the spread narrows between spot and forward prices, we will record unrealized gains or lower unrealized losses. If the spread widens prior to withdrawal of the gas, we will record unrealized losses or lower unrealized gains.

As noted above, any excess retained fuel is sold at market prices. To mitigate commodity price exposure, we will use financial derivatives to hedge prices on a portion of natural gas volumes retained. For certain contracts that qualify for hedge accounting, we designate them as cash flow hedges of the forecasted sale of gas. The change in value, to the extent the contracts are effective, remains in accumulated other comprehensive income until the forecasted transaction occurs. When the forecasted transaction occurs, any gain or loss associated with the derivative is recorded in cost of products sold in the consolidated statement of operations.

In addition, we use financial derivatives to lock in price differentials between market hubs connected to our assets on a portion of our intrastate transportation system's unreserved capacity. Gains and losses on these financial derivatives are dependent on price differentials at market locations, primarily points in West Texas and East Texas. We account for these derivatives using mark-to-market accounting, and the change in the value of these derivatives is recorded in earnings.

Interstate transportation The majority of our interstate transportation revenues are generated through firm reservation charges that are based on the amount of firm capacity reserved for our firm shippers regardless of usage. Tiger, Fayetteville Express Pipeline LLC (FEP) and Transwestern expansion shippers have made 10- to 15-year commitments to pay reservation charges for the firm capacity reserved for their use. In addition to reservation revenues, additional revenue sources include interruptible transportation charges as well as usage rates and overrun rates paid by firm shippers based on their actual capacity usage.

Table of Contents

Midstream Revenue is principally dependent upon the volumes of natural gas gathered, compressed, treated, processed, purchased and sold through our pipelines as well as the level of natural gas and NGL prices.

In addition to fee-based contracts for gathering, treating and processing, we also have percent of proceeds and keep-whole contracts, which are subject to market pricing. For percent of proceeds contracts, we retain a portion of the natural gas and NGLs processed, or a portion of the proceeds of the sales of those commodities, as a fee. When natural gas and NGL prices increase, the value of the portion we retain as a fee increases. Conversely, when prices of natural gas and NGLs decrease, so does the value of the portion we retain as a fee. For wellhead (keep-whole) contracts, we retain the difference between the price of NGLs and the cost of the gas to process the NGLs. In periods of high NGL prices relative to natural gas, our margins increase. During periods of low NGL prices relative to natural gas, our margins decrease or could become negative; however, we have the ability to bypass our processing plants to avoid negative margins that may occur from processing NGLs in the event it is uneconomical to process this gas. Our processing contracts and wellhead purchases in rich natural gas areas provide that we earn and take title to specified volumes of NGLs, which we also refer to as equity NGLs. Equity NGLs in our midstream segment are derived from performing a service in a percent of proceeds contract or produced under a keep-whole arrangement. In addition to NGL price risk, our processing activity is also subject to price risk from natural gas because, in order to process the gas, in some cases we must purchase it. Therefore, lower gas prices generally result in higher processing margins.

We conduct marketing operations in which we market certain of the natural gas that flows through our assets, referred to as on-system gas. We also attract other customers by marketing volumes of natural gas that does not originate from our assets, referred to as off-system gas. For both on-system and off-system gas, we purchase natural gas from natural gas producers and other suppliers and sell that natural gas to utilities, industrial consumers, other marketers and pipeline companies, thereby generating gross margins based upon the difference between the purchase and resale prices of natural gas, less the costs of transportation.

NGL transportation and services NGL transportation revenue is principally generated from fees charged to customers under dedicated contracts or take-or-pay contracts. Under a dedicated contract, the customer agrees to deliver the total output from particular processing plants that are connected to the NGL pipeline. Take-or-pay contracts have minimum throughput commitments requiring the customer to pay regardless of whether a fixed volume is transported. Transportation fees are market-based, negotiated with customers and competitive with regional regulated pipelines.

NGL storage revenues are derived from base storage fees and throughput fees. Base storage fees are based on the volume of capacity reserved, regardless of the capacity actually used. Throughput fees are charged for providing ancillary services, including receipt and delivery, custody transfer, rail/truck loading and unloading fees. Storage contracts may be for dedicated storage or fungible storage. Dedicated storage enables a customer to reserve an entire storage cavern, which allows the customer to inject and withdraw proprietary and often unique products. Fungible storage allows a customer to store specified quantities of NGL products that are commingled in a storage cavern with other customers' products of the same type and grade. NGL storage contracts may be entered into on a firm or interruptible basis. Under a firm basis contract, the customer obtains the right to store products in the storage caverns throughout the term of the contract; whereas, under an interruptible basis contract, the customer receives only limited assurance regarding the availability of capacity in the storage caverns.

This segment also includes revenues earned from processing and fractionating refinery off-gas. Under these contracts we receive an O-grade stream from cryogenic processing plants located at refineries and fractionate the products into their pure components. We deliver purity products to customers through pipelines and across a truck rack located at the fractionation complex. In addition to revenues for fractionating the O-grade stream, we have percent of proceeds and income sharing contracts, which are subject to market pricing of olefins and NGLs. For percent of proceeds contracts, we retain a portion of the purity NGLs and olefins processed, or a portion of the proceeds from the sales of those commodities, as a fee. When NGLs and olefin prices increase, the value of the portion we retain as a fee increases. Conversely, when NGLs and olefin prices decrease, so does the value of the portion we retain as a fee. Under our income sharing contracts, we pay the producer the equivalent energy value for their liquids, similar to a traditional keep-whole processing agreement, and then share in the residual income created by the difference between NGLs and olefin prices as compared to natural gas prices. As NGLs and olefins prices increase in relation to natural gas prices, the value of the percent we retain as a fee increases. Conversely, when NGLs and olefins prices decrease as compared to natural gas prices, so does the value of the percent we retain as a fee.

Table of Contents

Retail propane and other retail propane related operations Revenue is principally generated from the sale of propane and propane-related products and services. The retail propane segment is a margin-based business in which gross profits depend on the excess of sales price over propane supply cost. Consequently, the profitability of our retail propane business is sensitive to changes in wholesale propane prices. Our propane business is largely seasonal and dependent upon weather conditions in our service areas. We use information published by the National Oceanic and Atmospheric Administration (NOAA) to gather heating degree day data to analyze how our sales volumes may be affected by temperature. Our normal temperatures are defined as the prior ten year weighted-average temperature which is based on the average heating degree days provided by NOAA gathered from the various measuring points in our operating areas weighted by the retail volumes attributable to each measuring point.

Results of Operations**Consolidated Results**

	Three Months Ended June 30,			Six Months Ended June 30,		
	2011	2010	Change	2011	2010	Change
Revenues	\$ 1,628,095	\$ 1,267,706	\$ 360,389	\$ 3,315,672	\$ 3,139,687	\$ 175,985
Cost of products sold	1,008,628	770,857	237,771	2,003,085	1,995,722	7,363
Gross margin	619,467	496,849	122,618	1,312,587	1,143,965	168,622
Operating expenses	189,302	169,533	19,769	377,791	340,281	37,510
Depreciation and amortization	104,972	83,877	21,095	200,936	167,153	33,783
Selling, general and administrative	54,774	44,255	10,519	100,306	93,009	7,297
Operating income	270,419	199,184	71,235	633,554	543,522	90,032
Interest expense, net of interest capitalized	(116,466)	(103,014)	(13,452)	(223,706)	(207,976)	(15,730)
Equity in earnings of affiliates	5,040	4,072	968	6,673	10,253	(3,580)
Gains (losses) on disposal of assets	(528)	1,385	(1,913)	(2,254)	(479)	(1,775)
Gains on non-hedged interest rate derivatives	2,111		2,111	3,890		3,890
Allowance for equity funds used during construction	1,201	4,298	(3,097)	69	5,607	(5,538)
Impairment of investment in affiliate		(52,620)	52,620		(52,620)	52,620
Other, net	622	(5,893)	6,515	1,972	(4,860)	6,832
Income tax expense	(5,783)	(4,569)	(1,214)	(16,380)	(10,493)	(5,887)
Net income	156,616	42,843	113,773	403,818	282,954	120,864
Less: net income attributable to noncontrolling interest	8,388		8,388	8,388		8,388
Net income attributable to partners	\$ 148,228	\$ 42,843	\$ 105,385	\$ 395,430	\$ 282,954	\$ 112,476

See the detailed discussion of operating income by operating segment below.

Interest Expense. Interest expense increased for the three and six months ended June 30, 2011 compared to the same periods last year principally due to our issuance of \$1.5 billion of senior notes in May 2011, the proceeds from which were used to repay borrowings on our revolving credit facility, to fund growth projects and for general partnership purposes. Interest expense was presented net of capitalized interest and allowance for debt funds used during construction, which totaled \$3.4 million and \$2.9 million for the three months ended June 30, 2011 and 2010, respectively, and \$5.3 million and \$3.9 million for the six months ended June 30, 2011 and 2010, respectively.

Equity in Earnings of Affiliates. Equity in earnings of affiliates decreased for the six months ended June 30, 2011 compared to the same period last year primarily due to our transfer of substantially all of our interest in Midcontinent Express Pipeline LLC (MEP) to ETE on May 26, 2010. For the three and six months ended June 30, 2011, equity in earnings of affiliates primarily consisted of our proportionate share of the earnings of FEP.

Table of Contents

Gains on Non-Hedged Interest Rate Derivatives. Gains on non-hedged interest rate derivatives for the three and six months ended June 30, 2011 reflected swap settlements and amounts recognized on our outstanding swaps, which had a total notional amount of \$1.1 billion as of June 30, 2011. No non-hedged interest rate swaps were outstanding during the same periods in the prior year.

Allowance for Equity Funds Used During Construction. Allowance for equity funds used during construction for the three and six months ended June 30, 2011 reflected amounts recorded in connection with the expansion of the Tiger Pipeline, whereas the same periods in the prior year reflect amounts recorded in connection with the original construction at the Tiger Pipeline.

Impairment of Investment in Affiliate. In conjunction with the transfer of our interest in MEP on May 26, 2010, we recorded a non-cash charge of approximately \$52.6 million during the three months ending June 30, 2010 to reduce the carrying value of our interest to its estimated fair value.

Income Tax Expense. The increase in income tax expense between the periods was primarily due to increases in taxable income within our subsidiaries that are taxable corporations, as well as an increase in amounts recorded for the Texas margins tax resulting from increased operating income.

Noncontrolling interest. The increase in noncontrolling interest was related to Regency Energy Partners LP's (Regency) 30% interest in Lone Star which was included in our consolidated financial information.

Segment Operating Results

We evaluate segment performance based on operating income (either in total or by individual segment), which we believe is an important performance measure of the core profitability of our operations. This measure represents the basis of our internal financial reporting and is one of the performance measures used by senior management in deciding how to allocate capital resources among business segments.

Detailed descriptions of our business and segments are included in our Annual Report on Form 10-K for the year ended December 31, 2010 filed with the SEC on February 28, 2011. In addition, following the acquisition of all of the membership interests in LDH on May 2, 2011, our midstream segment now includes Lone Star's 20% interest in Sea Robin, and we have added an NGL transportation and services segment, which includes all of Lone Star's NGL transportation, storage and fractionation services.

Operating income (loss) by segment is as follows:

	Three Months Ended June 30,			Six Months Ended June 30,		
	2011	2010	Change	2011	2010	Change
Intrastate transportation and storage	\$ 135,671	\$ 127,818	\$ 7,853	\$ 279,745	\$ 262,022	\$ 17,723
Interstate transportation	49,798	32,165	17,633	101,928	63,762	38,166
Midstream	67,969	49,865	18,104	117,473	102,197	15,276
NGL transportation and services	27,603		27,603	27,603		27,603
Retail propane and other retail propane related	(8,708)	(6,436)	(2,272)	111,048	120,338	(9,290)
All other	3,027	6,713	(3,686)	3,688	14,686	(10,998)
Eliminations	(5,429)	(6,944)	1,515	(8,483)	(16,048)	7,565
Selling, general and administrative expenses not allocated to segments	488	(3,997)	4,485	552	(3,435)	3,987
Operating income	\$ 270,419	\$ 199,184	\$ 71,235	\$ 633,554	\$ 543,522	\$ 90,032

Selling, General and Administrative Expenses Not Allocated to Segments. Selling, general and administrative expenses are allocated monthly to the Operating Companies using the Modified Massachusetts Formula Calculation (MMFC). The expenses subject to allocation are based on estimated amounts and take into consideration our actual expenses from previous months and known trends. The difference between the allocation and actual costs is adjusted in the following month, which results in over or under allocation of these costs due to timing differences.

Table of Contents***Intrastate Transportation and Storage***

	Three Months Ended June 30,			Six Months Ended June 30,		
	2011	2010	Change	2011	2010	Change
Natural gas transported (MMBtu/d)	11,322,195	11,769,582	(447,387)	11,477,624	11,563,460	(85,836)
Revenues	\$ 672,494	\$ 848,887	\$ (176,393)	\$ 1,444,253	\$ 1,715,379	\$ (271,126)
Cost of products sold	440,570	629,185	(188,615)	973,200	1,270,691	(297,491)
Gross margin	231,924	219,702	12,222	471,053	444,688	26,365
Operating expenses	49,496	47,369	2,127	95,295	89,330	5,965
Depreciation and amortization	29,800	29,152	648	59,437	58,144	1,293
Selling, general and administrative	16,957	15,363	1,594	36,576	35,192	1,384
Segment operating income	\$ 135,671	\$ 127,818	\$ 7,853	\$ 279,745	\$ 262,022	\$ 17,723

Volumes. For the three months ended June 30, 2011 compared to the three months ended June 30, 2010, we experienced a decrease in interruptible volumes due to lower basis differentials primarily between the West and East Texas market hubs. The average spot price difference between these locations was \$0.08/MMBtu during the three months ended June 30, 2011 compared to \$0.12/MMBtu during the three months ended June 30, 2010.

For the six months ended June 30, 2011 compared to the six months ended June 30, 2010, the increase in volumes transported was principally due to higher volumes under long-term contracts in areas where our assets are located during the first three months of the year, which more than offset the decrease in volumes during the three months ended June 30, 2011 discussed above.

Gross Margin. The components of our intrastate transportation and storage segment gross margin were as follows:

	Three Months Ended June 30,			Six Months Ended June 30,		
	2011	2010	Change	2011	2010	Change
Transportation fees	\$ 157,672	\$ 154,754	\$ 2,918	\$ 300,338	\$ 295,552	\$ 4,786
Natural gas sales and other	18,390	15,950	2,440	63,589	55,960	7,629
Retained fuel revenues	36,680	37,385	(705)	71,662	73,087	(1,425)
Storage margin, including fees	19,182	11,613	7,569	35,464	20,089	15,375
Total gross margin	\$ 231,924	\$ 219,702	\$ 12,222	\$ 471,053	\$ 444,688	\$ 26,365

For the three months ended June 30, 2011 compared to the three months ended June 30, 2010, intrastate transportation and storage gross margin increased primarily due to the following factors:

The increase in transportation fees for the three months ending June 30, 2011 was mainly due to an increase in demand fees as a result of contract renewals offset by a decrease in fees recognized as a result of lower interruptible transportation volumes.

Margin from the sales of natural gas and other increased by \$2.4 million during the comparable period primarily due to an increase of \$5.5 million from sales of NGLs offset by a \$3.5 million decrease in margin from system optimization activities. Excluding storage-related derivatives, we recorded unrealized losses of \$16.2 million during the three months ended June 30, 2011 compared to losses of \$21.8 million during the three months ended June 30, 2010.

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

Retained fuel revenues include gross volumes retained as a fee at the current market price; the cost of consumed fuel is included in operating expenses. For the three months ended June 30, 2011 compared to the same period in the prior year, lower retention volumes due to lower natural gas volumes transported resulted in a decrease in retained fuel revenues.

For the six months ended June 30, 2011 compared to the six months ended June 30, 2010, intrastate transportation and storage gross margin increased primarily due to the following factors:

The increase in transportation fees for the six months ending June 30, 2011 compared to the six months ended June 30, 2010 was due to increases in volumes and demand fees.

Table of Contents

Margin from the sales of natural gas and other increased by \$7.6 million during the comparable period in the prior year primarily due to an increase of \$7.4 million from sales of NGLs. Excluding storage derivatives, we recorded unrealized gains of \$0.1 million compared to losses of \$16.9 million in the six months ended June 30, 2011 and 2010, respectively.

Retention revenue decreased during the six months ended June 30, 2011 primarily due to lower prices on approximately the same volume of retained natural gas.

From time to time, our marketing affiliate will contract with our intrastate pipelines for long-term and interruptible capacity. Our intrastate and storage segment recorded intercompany transportation fees from our marketing affiliate of \$9.1 million and \$9.0 million for the three months ended June 30, 2011 and 2010, respectively, and \$18.0 million and \$19.9 million for the six months ended June 30, 2011 and 2010, respectively.

Storage margin was comprised of the following:

	Three Months Ended June 30,			Six Months Ended June 30,		
	2011	2010	Change	2011	2010	Change
Withdrawals from storage natural gas inventory (MMBtu)	647,373	871,203	(223,830)	15,772,126	27,887,990	(12,115,864)
Margin on physical sales	\$ 179	\$ 1,274	\$ (1,095)	\$ 10,691	\$ 65,652	\$ (54,961)
Fair value adjustments	3,309	6,301	(2,992)	4,831	(62,254)	67,085
Settlements of financial derivatives	(5,199)	1,570	(6,769)	571	(8,929)	9,500
Unrealized gains (losses) on derivatives	12,750	(7,824)	20,574	1,793	5,294	(3,501)
Net impact of natural gas inventory transactions	11,039	1,321	9,718	17,886	(237)	18,123
Revenues from fee-based storage	8,218	10,328	(2,110)	17,819	21,627	(3,808)
Other costs	(75)	(36)	(39)	(241)	(1,301)	1,060
Total storage margin	\$ 19,182	\$ 11,613	\$ 7,569	\$ 35,464	\$ 20,089	\$ 15,375

In addition to fee based contracts, our storage margin is also impacted by the price variance between the carrying amount of our inventory and the locked-in sales price of our financial derivatives. We apply fair value hedge accounting to the natural gas we purchase for storage and adjust the carrying amount of our inventory to the spot price at the end of each period. These inventory fair value adjustments are offset by a portion of the unrealized gains or losses on the related financial derivative. These changes in value occur until the settlement of the derivative or the actual withdrawal of the inventory, when the earnings are realized. The unrealized gains and losses that we recognize represent the change in the spread between the spot price and the forward price. This spread can widen or narrow, thereby creating unrealized losses or gains until ultimately converging when the financial contract settles.

For the three months ended June 30, 2011, storage margin increased by \$7.6 million compared to the same period in the prior year primarily driven by having more inventory in our storage facility that was subject to the mark-to-market impact of the spread between the spot price and the forward prices narrowing during the period.

For the six months ended June 30, 2011, storage margin increased by \$15.4 million compared to the same period in the prior year primarily due to favorable changes in the spread between the spot price of natural gas compared to the forward price.

Operating Expenses. For the three months ended June 30, 2011, intrastate transportation and storage operating expenses increased \$2.1 million compared to the same period in the prior year principally due to an increase in natural gas consumed for compression of \$1.7 million and an increase in ad valorem taxes of \$1.6 million. These increases were offset by a decrease in maintenance expense of \$1.5 million. For the six months ended June 30, 2011, operating expenses increased \$6.0 million compared to the same period in the prior year primarily due to an increase in natural gas consumed for compression of \$3.9 million and an increase in employee costs of \$1.2 million.

Table of Contents

Depreciation and Amortization. Intrastate transportation and storage depreciation and amortization expense increased during the three and six months ended June 30, 2011 compared to the prior periods primarily due to the completion of pipeline projects in connection with the continued expansion of our pipeline system.

Selling, General and Administrative. Intrastate transportation and storage selling, general and administrative expenses increased for the three and six months ended June 30, 2011 primarily as a result of an increase in allocated overhead expenses.

Interstate Transportation

	Three Months Ended June 30,			Six Months Ended June 30,		
	2011	2010	Change	2011	2010	Change
Natural gas transported (MMBtu/d)	2,712,947	1,508,739	1,204,208	2,482,807	1,533,194	949,613
Natural gas sold (MMBtu/d)	22,158	24,708	(2,550)	22,868	22,388	480
Revenues	\$ 104,850	\$ 70,079	\$ 34,771	\$ 209,951	\$ 138,348	\$ 71,603
Operating expenses	25,671	20,200	5,471	52,415	36,261	16,154
Depreciation and amortization	19,800	12,762	7,038	39,070	25,213	13,857
Selling, general and administrative	9,581	4,952	4,629	16,538	13,112	3,426
Segment operating income	\$ 49,798	\$ 32,165	\$ 17,633	\$ 101,928	\$ 63,762	\$ 38,166

The interstate transportation segment data presented above does not include our interstate pipeline joint ventures, for which we reflect our proportionate share of income within Equity in earnings of affiliates below operating income in our consolidated statement of operations. We recorded equity in earnings related to FEP of \$5.2 million and \$6.0 million for the three and six months ended June 30, 2011. We recorded equity in earnings related to MEP of \$3.4 million and \$8.9 million for the three and six months ended June 30, 2010, respectively. As discussed above, we transferred substantially all of our interest in MEP to ETE on May 26, 2010.

Volumes. Transported volumes for our interstate transportation segment increased compared to the same periods in the prior year due to transported volumes of 1,218,744 MMBtu/d and 1,028,354 MMBtu/d for the three and six months ended June 30, 2011, respectively, on the Tiger pipeline, which was placed in service in December 2010. For both the three and six months ended June 30, 2011, the incremental volumes related to the Tiger pipeline were offset by lower volumes on the Transwestern pipeline compared to the same period in the prior year.

Revenues. Interstate transportation revenues increased compared to the same periods in the prior year primarily as a result of \$40.2 million and \$79.7 million for the three and six months ended June 30, 2011, respectively, related to the Tiger pipeline, which was placed in service in December 2010. The increases for the three and six months ended June 30, 2011 were partially offset by decreased revenue from the Transwestern pipeline as a result of lower transported volumes.

Operating Expenses. Interstate transportation operating expenses increased during the three and six months ended June 30, 2011 compared to the same periods in the prior year primarily due to operating expenses incurred on the Tiger pipeline which was placed in service in December 2010.

Depreciation and Amortization. Interstate transportation depreciation and amortization expense increased compared to the same periods in the prior year primarily due to \$7.1 million and \$13.7 million in incremental depreciation during the three and six months ended June 30, 2011, respectively, associated with the Tiger pipeline which was placed in service in December 2010.

Selling, General and Administrative. Interstate transportation selling, general and administrative expenses increased during the three and six months ended June 30, 2011 compared to the same periods in the prior year primarily due to increased allocated and employee-related expenses related to the Tiger Pipeline which was placed in service in December 2010.

Table of Contents**Midstream**

	Three Months Ended June 30,			Six Months Ended June 30,		
	2011	2010	Change	2011	2010	Change
NGLs produced (Bbls/d)	50,728	51,140	(412)	50,243	49,734	509
Equity NGLs produced (Bbls/d)	17,137	20,693	(3,556)	16,519	19,203	(2,684)
Revenues	\$ 620,850	\$ 757,794	\$ (136,944)	\$ 1,272,106	\$ 1,554,565	\$ (282,459)
Cost of products sold	492,921	662,564	(169,643)	1,041,264	1,362,356	(321,092)
Gross margin	127,929	95,230	32,699	230,842	192,209	38,633
Operating expenses	24,847	19,033	5,814	49,254	36,863	12,391
Depreciation and amortization	26,718	20,282	6,436	51,472	40,617	10,855
Selling, general and administrative	8,395	6,050	2,345	12,643	12,532	111
Segment operating income	\$ 67,969	\$ 49,865	\$ 18,104	\$ 117,473	\$ 102,197	\$ 15,276

Volumes. NGL production decreased during the three months ended June 30, 2011 primarily due to a 6-day shut-down of our La Grange plant facility to help facilitate the construction of our Chisholm processing plant offset by increased inlet volumes at our Godley plant as a result of more production by our customers in the North Texas area in addition to favorable processing conditions. The decrease in equity NGL production was primarily due to a higher concentration of volumes under fee-based contracts during the three months ended June 30, 2011 as compared to the same period last year.

NGL production increased during the six months ended June 30, 2011 primarily due to increased inlet volumes at our Godley plant as a result of more production by our customers in the North Texas area in addition to favorable processing conditions. The decrease in equity NGL production was primarily due to a higher concentration of volumes under fee-based contracts during the six months ended June 30, 2011 as compared to the same period last year.

Gross Margin. The components of our midstream segment gross margin were as follows:

	Three Months Ended June 30,			Six Months Ended June 30,		
	2011	2010	Change	2011	2010	Change
Gathering and processing fee-based revenues	\$ 65,989	\$ 55,583	\$ 10,406	\$ 125,596	\$ 109,878	\$ 15,718
Non fee-based contracts and processing	65,427	50,226	15,201	111,797	97,496	14,301
Other	(3,487)	(10,579)	7,092	(6,551)	(15,165)	8,614
Total gross margin	\$ 127,929	\$ 95,230	\$ 32,699	\$ 230,842	\$ 192,209	\$ 38,633

For the three months ended June 30, 2011, midstream gross margin increased compared to the same period last year due to the following:

Increased volumes in our North Texas system resulted in increased fee-based revenues of \$3.7 million for the three months ended June 30, 2011 as compared with the same period last year. Additionally, increased volumes resulting from our recent acquisitions and other growth capital expenditures located in Louisiana provided an increase in our fee-based margin of \$5.8 million for the three months ended June 30, 2011 as compared with the same period last year.

Our non fee-based gross margins increased \$15.2 million primarily due to favorable NGL prices. The composite NGL price increased for the three months ended June 30, 2011 to \$1.33 per gallon from \$0.98 per gallon. In addition, our recently acquired interest in the Sea Robin processing plant provided \$0.9 million of margin during the three months ended June 30, 2011. Lower

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

equity NGL production volumes as discussed above partially offset the increase in NGL prices and Sea Robin activity.

The increase in other midstream gross margin was related to losses of \$6.0 million from marketing activities compared to losses of \$10.0 million during the three months ended June 30, 2010 and margin associated with processing where third party processing capacity was utilized of \$3.6 million. Other midstream gross margin included unrealized gains on derivatives of \$0.7 million during the three months ended June 30, 2011 compared to unrealized losses of \$8.7 million during the three months ended June 30, 2010.

Table of Contents

For the six months ended June 30, 2011, midstream gross margin increased compared to the same period last year due to the following:

Increased volumes in our North Texas system resulted in increased fee-based revenues of \$6.2 million for the six months ended June 30, 2011 as compared with the same period last year. Additionally, increased volumes resulting from our recent acquisitions and other growth capital expenditures located in Louisiana provided an increase in our fee-based margin of \$8.1 million for the six months ended June 30, 2011 as compared with the same period last year.

Our non fee-based gross margins increased \$14.3 million primarily due to favorable NGL prices. The composite NGL price increased for the six months ended June 30, 2011 to \$1.27 per gallon from \$1.04 per gallon during the six months ended June 30, 2010. In addition, our recently acquired interest in the Sea Robin processing plant provided \$0.9 million of margin during the six months ended June 30, 2011. Lower equity NGL production volumes as discussed above partially offset the increase in NGL prices and Sea Robin activity.

The increase in other midstream gross margin was related to losses of \$11.1 million during the six months ended June 30, 2011 from marketing activities compared to losses of \$13.3 million during the six months ended June 30, 2010 and an increase in margin associated with processing where third party processing capacity is utilized of \$7.2 million as a result of higher NGL prices. Other midstream gross margin included unrealized gains on derivatives of \$1.2 million during the six months ended June 30, 2011 compared to unrealized losses of \$11.7 million during the six months ended June 30, 2010.

Operating Expenses. For the three months ended June 30, 2011 compared to the three months ended June 30, 2010, midstream operating expenses reflect increases of \$3.0 million in ad valorem taxes, \$1.0 million in employee expenses, \$1.0 million in professional fees and \$0.8 million in maintenance and operating costs. For the six months ended June 30, 2011 compared to the six months ended June 30, 2010, midstream operating expenses reflect increases of \$4.9 million in ad valorem taxes, \$2.6 million in employee expenses, \$1.6 million in professional fees and \$3.2 million in maintenance and operating costs.

Depreciation and Amortization. Midstream depreciation and amortization expense increased between the periods primarily due to incremental depreciation from the continued expansion of our Louisiana and South Texas assets.

Selling, General and Administrative. Midstream selling, general and administrative expenses increased \$2.3 million for the three months ended June 30, 2011 compared to the three months ended June 30, 2010 primarily due to an increase in professional fees.

NGL Transportation and Services

	Three Months Ended June 30,			Six Months Ended June 30,		
	2011	2010	Change	2011	2010	Change
NGL transportation volumes (Bbls/d)	128,127		128,127	128,127		128,127
NGL fractionation volumes (Bbls/d)	14,806		14,806	14,806		14,806
Revenues	\$ 95,905	\$				