

RENASANT CORP
Form 10-Q
November 09, 2009
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2009

Or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from _____ to _____

Commission File Number 001-13253

RENASANT CORPORATION

(Exact name of registrant as specified in its charter)

Edgar Filing: RENASANT CORP - Form 10-Q

MISSISSIPPI
(State or other jurisdiction of

64-0676974
(I.R.S. Employer

incorporation or organization)

Identification Number)

209 Troy Street, Tupelo, Mississippi 38804-4827

(Address of principal executive offices) (Zip Code)

(662) 680-1001

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock, \$5.00 Par Value, 21,078,828 shares outstanding as of October 30, 2009.

Table of Contents

RENASANT CORPORATION

FORM 10-Q

INDEX

PART I - FINANCIAL INFORMATION

| | |
|-------------------------------------------------------------------------------------------------------|----|
| Item 1. Financial Statements (Unaudited). | |
| <u>Condensed Consolidated Balance Sheets</u> | 3 |
| <u>Condensed Consolidated Statements of Income</u> | 4 |
| <u>Condensed Consolidated Statements of Cash Flows</u> | 5 |
| <u>Notes to Condensed Consolidated Financial Statements</u> | 6 |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations.</u> | 20 |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk.</u> | 36 |
| Item 4. <u>Controls and Procedures.</u> | 36 |

PART II - OTHER INFORMATION

| | |
|-----------------------------------------------------------------------------|----|
| Item 1A. <u>Risk Factors.</u> | 37 |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds.</u> | 37 |
| Item 6. <u>Exhibits.</u> | 38 |

| | |
|-------------------|----|
| <u>SIGNATURES</u> | 39 |
|-------------------|----|

| | |
|----------------------|----|
| <u>EXHIBIT INDEX</u> | 40 |
|----------------------|----|

Table of Contents

Renasant Corporation and Subsidiaries

Condensed Consolidated Balance Sheets

(In Thousands, Except Share Data)

| | (unaudited) September 30, 2009 | December 31, 2008 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|----------------------|
| Assets | | |
| Cash and due from banks | \$ 88,419 | \$ 81,427 |
| Interest-bearing balances with banks | 23,837 | 18,967 |
| Cash and cash equivalents | 112,256 | 100,394 |
| Securities available for sale | 597,618 | 695,106 |
| Securities held to maturity (fair value of \$141,726 at September 30, 2009) | 140,586 | |
| Mortgage loans held for sale | 24,091 | 41,805 |
| Loans, net of unearned income | 2,402,423 | 2,530,886 |
| Allowance for loan losses | (36,352) | (34,905) |
| Net loans | 2,366,071 | 2,495,981 |
| Premises and equipment, net | 44,462 | 46,992 |
| Intangible assets, net | 191,839 | 193,323 |
| Other assets | 165,734 | 142,379 |
| Total assets | \$ 3,642,657 | \$ 3,715,980 |
| Liabilities and shareholders equity | | |
| Liabilities | | |
| Deposits | | |
| Noninterest-bearing | \$ 297,858 | \$ 284,227 |
| Interest-bearing | 2,263,126 | 2,060,104 |
| Total deposits | 2,560,984 | 2,344,331 |
| Short-term borrowings | 35,825 | 314,541 |
| Long-term debt | 599,251 | 619,435 |
| Other liabilities | 36,124 | 37,302 |
| Total liabilities | 3,232,184 | 3,315,609 |
| Shareholders equity | | |
| Preferred stock, \$.01 par value 5,000,000 shares authorized; no shares issued and outstanding | | |
| Common stock, \$5.00 par value 75,000,000 shares authorized, 22,790,797 shares issued; 21,078,828 and 21,067,539 shares outstanding at September 30, 2009 and December 31, 2008, respectively | 113,954 | 113,954 |
| Treasury stock, at cost | (27,859) | (28,044) |
| Additional paid-in capital | 184,810 | 184,273 |
| Retained earnings | 146,142 | 142,427 |
| Accumulated other comprehensive loss | (6,574) | (12,239) |
| Total shareholders equity | 410,473 | 400,371 |

| | | |
|--------------------------------------------------|---------------------|---------------------|
| Total liabilities and shareholders equity | \$ 3,642,657 | \$ 3,715,980 |
|--------------------------------------------------|---------------------|---------------------|

See Notes to Condensed Consolidated Financial Statements.

Table of Contents

Renasant Corporation and Subsidiaries

Condensed Consolidated Statements of Income (Unaudited)

(In Thousands, Except Share Data)

| | Three Months Ended | | Nine Months Ended | |
|------------------------------------------------------------|--------------------|---------------|-------------------|----------------|
| | September 30, | | September 30, | |
| | 2009 | 2008 | 2009 | 2008 |
| Interest income | | | | |
| Loans | \$ 34,636 | \$ 40,955 | \$ 105,131 | \$ 129,116 |
| Securities | | | | |
| Taxable | 6,575 | 7,822 | 20,252 | 20,830 |
| Tax-exempt | 1,355 | 1,115 | 3,672 | 3,466 |
| Other | 48 | 112 | 178 | 440 |
| Total interest income | 42,614 | 50,004 | 129,233 | 153,852 |
| Interest expense | | | | |
| Deposits | 11,467 | 14,358 | 35,966 | 50,184 |
| Borrowings | 5,956 | 7,705 | 18,603 | 21,068 |
| Total interest expense | 17,423 | 22,063 | 54,569 | 71,252 |
| Net interest income | 25,191 | 27,941 | 74,664 | 82,600 |
| Provision for loan losses | 7,350 | 3,000 | 19,090 | 7,825 |
| Net interest income after provision for loan losses | 17,841 | 24,941 | 55,574 | 74,775 |
| Noninterest income | | | | |
| Service charges on deposit accounts | 5,379 | 5,861 | 16,199 | 17,044 |
| Fees and commissions | 3,961 | 4,198 | 13,067 | 12,444 |
| Insurance commissions | 949 | 920 | 2,614 | 2,615 |
| Trust revenue | 501 | 597 | 1,480 | 1,893 |
| Gains on sales of securities available for sale | | | 1,550 | |
| BOLI income | 380 | 398 | 1,239 | 1,150 |
| Gains on sales of mortgage loans held for sale | 1,832 | 1,352 | 5,901 | 4,184 |
| Other | 951 | 318 | 2,089 | 1,961 |
| Total noninterest income | 13,953 | 13,644 | 44,139 | 41,291 |
| Noninterest expense | | | | |
| Salaries and employee benefits | 13,363 | 15,250 | 41,843 | 44,817 |
| Data processing | 1,439 | 1,289 | 4,198 | 3,899 |
| Net occupancy | 2,082 | 2,219 | 6,282 | 6,633 |
| Equipment | 963 | 1,180 | 3,075 | 3,552 |
| Professional fees | 1,068 | 897 | 2,902 | 2,631 |
| Advertising and marketing | 492 | 863 | 1,579 | 2,419 |
| Intangible amortization | 489 | 610 | 1,484 | 1,772 |
| Communications | 1,057 | 1,102 | 3,356 | 3,463 |
| Other | 5,165 | 4,374 | 15,451 | 13,094 |
| Total noninterest expense | 26,118 | 27,784 | 80,170 | 82,280 |

Edgar Filing: RENASANT CORP - Form 10-Q

| | | | | |
|----------------------------------------|-----------------|----------|------------------|-----------|
| Income before income taxes | 5,676 | 10,801 | 19,543 | 33,786 |
| Income taxes | 1,451 | 3,243 | 5,056 | 9,966 |
| Net income | \$ 4,225 | \$ 7,558 | \$ 14,487 | \$ 23,820 |
| Basic earnings per share | \$ 0.20 | \$ 0.36 | \$ 0.69 | \$ 1.14 |
| Diluted earnings per share | \$ 0.20 | \$ 0.36 | \$ 0.68 | \$ 1.13 |
| Cash dividends per common share | \$ 0.17 | \$ 0.17 | \$ 0.51 | \$ 0.51 |

See Notes to Condensed Consolidated Financial Statements.

Table of Contents

Renasant Corporation and Subsidiaries

Condensed Consolidated Statements of Cash Flows (Unaudited)

(In Thousands)

| | Nine Months Ended September 30, | |
|------------------------------------------------------------------------------|------------------------------------|-------------------|
| | 2009 | 2008 |
| Operating activities | | |
| Net cash provided by operating activities | \$ 61,710 | \$ 55,592 |
| Investing activities | | |
| Purchases of securities available for sale | (308,002) | (316,575) |
| Proceeds from sales of securities available for sale | 102,490 | |
| Proceeds from call/maturities of securities available for sale | 171,706 | 134,545 |
| Purchases of securities held to maturity | (1,871) | |
| Proceeds from call/maturities of securities held to maturity | 845 | |
| Net decrease in loans | 78,412 | 34,743 |
| Proceeds from sales of premises and equipment | 68 | 39 |
| Purchases of premises and equipment | (839) | (3,569) |
| Net cash provided by (used in) investing activities | 42,809 | (150,817) |
| Financing activities | | |
| Net increase (decrease) in noninterest-bearing deposits | 13,631 | (11,544) |
| Net increase (decrease) in interest-bearing deposits | 203,022 | (123,964) |
| Net decrease in short-term borrowings | (278,716) | (168,661) |
| Proceeds from long-term debt | 56,935 | 438,940 |
| Repayment of long-term debt | (76,963) | (24,184) |
| Purchases of treasury stock | | (2,004) |
| Cash paid for dividends | (10,772) | (10,729) |
| Cash received on exercise of stock-based compensation | 206 | 2,830 |
| Excess tax benefit from stock-based compensation | | 796 |
| Net cash (used in) provided by financing activities | (92,657) | 101,480 |
| Net increase in cash and cash equivalents | 11,862 | 6,255 |
| Cash and cash equivalents at beginning of period | 100,394 | 99,793 |
| Cash and cash equivalents at end of period | \$ 112,256 | \$ 106,048 |
| Supplemental disclosures | | |
| Transfers of loans to other real estate | \$ 33,194 | \$ 21,564 |
| Transfers of securities classified as available for sale to held to maturity | 139,566 | |
| <i>See Notes to Condensed Consolidated Financial Statements.</i> | | |

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note A Summary of Significant Accounting Policies

Basis of Presentation

Renasant Corporation (referred to herein as the Company), a Mississippi corporation, owns and operates Renasant Bank, a Mississippi-chartered bank with operations in Mississippi, Tennessee and Alabama, and Renasant Insurance, Inc., a Mississippi corporation and a wholly-owned subsidiary of Renasant Bank with operations in Mississippi. The Company offers a diversified range of financial and insurance services to its retail and commercial customers through its full service offices located throughout north and north central Mississippi, west and middle Tennessee and north and north central Alabama.

The accompanying unaudited condensed consolidated financial statements of the Company and its subsidiaries have been prepared in accordance with generally accepted accounting principles for interim financial information and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. For further information regarding the Company's accounting policies, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

Subsequent Events

The Company has evaluated, for consideration of recognition or disclosure, subsequent events that have occurred through November 9, 2009, the date of issuance of its financial statements, and has determined that no significant events occurred after September 30, 2009 but prior to the issuance of these financial statements that would have a material impact on its Condensed Consolidated Financial Statements.

Impact of Recently-Issued Accounting Standards and Pronouncements

In June 2009, the Financial Accounting Standard Board (FASB) issued Statement of Financial Accounting Standards (Statement) No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles (Statement No. 168). Statement No. 168 replaces FASB Statement No. 162, The Hierarchy of Generally Accepted Accounting Principles. Statement No. 168 defines the new hierarchy for U.S. GAAP and establishes the FASB Accounting Standards Codification (Codification or ASC) as the sole source for all authoritative accounting guidance. The FASB will not issue new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standards Updates. In addition, the FASB will not consider Accounting Standards Updates as authoritative in their own right; rather, Accounting Standards Updates will serve only to update the Codification, provide background information about the guidance, and provide the bases for conclusions on the change(s) in the Codification. The Codification is effective for interim and annual periods ending after September 15, 2009. The adoption of the Codification did not have a material impact on the Company's financial statements. References to authoritative accounting literature in these Notes to Condensed Consolidated Financial Statements will be in accordance with the new Codification with prior terminology included parenthetically.

In December 2007, the FASB issued an update to ASC 810, Consolidation (Statement No. 160, Noncontrolling Interests in Consolidated Financial Statements - an Amendment to ARB No. 51). This update established new accounting and reporting standards that require the ownership interests in subsidiaries held by parties other than the parent to be clearly identified, labeled, and presented in the consolidated statement of financial position within equity, but separate from the parent's equity. This update also requires the amount of consolidated net income attributable to the parent and to the noncontrolling interest to be clearly identified and presented on the face of the consolidated statement of income. In addition, when a subsidiary is deconsolidated, any retained noncontrolling equity investment in the former subsidiary must be initially measured at fair value, with the gain or loss on the deconsolidation of the subsidiary measured using the fair value of any noncontrolling equity investment rather than the carrying amount of that retained investment. This update also clarifies that transactions resulting in changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation should be accounted for as equity transactions. This update also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interest. This update is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. The Company adopted this update on January 1, 2009 with no material impact on its financial statements.

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note A Summary of Significant Accounting Policies (continued)

In March 2008, the FASB issued an update to ASC 815, Derivatives and Hedging (ASC 815) (Statement No. 161, Disclosures about Derivative Instruments and Hedging Activities - an Amendment to FASB Statement No. 133). This update requires entities to provide enhanced disclosures about how and why an entity uses derivative instruments, how derivative instruments and related hedging activities are accounted for under ASC 815, and how derivative instruments and related hedging activities affect an entity's financial position, financial performance, and cash flows. To meet these objectives, this update requires qualitative disclosures regarding the objectives and strategies for using derivative instruments and engaging in hedging activities in the context of an entity's overall risk exposure, quantitative disclosures presented in tabular format of the fair values of and gains and losses on derivative instruments, and disclosures about credit-risk related contingent features in derivative instruments. The Company adopted this update on January 1, 2009 with no material impact on its financial statements. See Note D, Derivative Instruments, in these Notes to Condensed Consolidated Financial Statements for further disclosures regarding the Company's adoption of this update.

In December 2008, the FASB issued an update to ASC 715, Compensation - Retirement Benefits (Staff Position No. 132(R)-1, Employers Disclosures about Postretirement Benefit Plan Assets). This update requires further disclosures about the fair value measurements of an employer's benefit plan assets, including disclosures about the following: how investment allocation decisions are made, including the factors material to an understanding of investment policies and strategies; major categories of plan assets; information about inputs and valuation techniques, including the fair value hierarchy classifications, as defined by ASC 820, Fair Value Measurements and Disclosures, of the major categories of plan assets; the effect of fair value measurements using significant unobservable inputs (Level 3 inputs) on changes in plan assets; and significant concentrations of risk within plan assets. This update is effective for fiscal years beginning on or after December 15, 2009, with early adoption permitted. The Company is currently in the process of evaluating the impact of adopting this update on its financial statements.

In January 2009, the FASB issued an update to ASC 325, Investments - Other (Staff Position No. EITF 99-20-1, Amendments to the Impairment Guidance of EITF Issue No. 99-20), which amends the existing guidance to achieve a more consistent determination of whether an other-than-temporary impairment has occurred. This update also retains and emphasizes the objective of an other-than-temporary impairment assessment and the related disclosure requirements. This update was effective for interim and annual reporting periods ending after December 15, 2008, and was to be applied prospectively. Retroactive application was not permitted. The Company adopted this update on January 1, 2009 with no material impact on its financial statements.

In April 2009, the FASB issued an update to ASC 805, Business Combinations (Staff Position No. 141(R)-1, Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies). This update amends and clarifies existing guidance to address the initial recognition and measurement of an asset acquired or a liability assumed in a business combination that arises from a contingency provided the asset or liability's fair value on the date of acquisition can be determined. When the fair value, at the acquisition date, of an asset acquired or liability assumed cannot be determined, this update requires using the guidance under ASC 450, Contingencies. This update is effective for assets or liabilities arising from contingencies in business combinations that occur following the start of the first annual reporting period beginning on or after December 15, 2008. The adoption of this update will impact the Company's accounting for and reporting of acquisitions completed after January 1, 2009.

In April 2009, the FASB issued an update to ASC 820, Fair Value Measurements and Disclosures (Staff Position No. 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly). This update relates to determining fair values when there is no active market or where the price inputs being used represent distressed sales. It reaffirms the objective of fair value measurement: to reflect how much an asset or liability would be sold for in an orderly transaction (as opposed to a distressed or forced transaction) at the date of the financial statements under current market conditions. Specifically, it reaffirms the need to use judgment to ascertain if a formerly active market has become inactive and in determining fair values when markets have become inactive. The Company adopted this update as of June 30, 2009 with no material impact on its financial statements.

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note A Summary of Significant Accounting Policies (continued)

In April 2009, the FASB issued an update to ASC 320, Investments Debt and Equity Securities (Staff Position No. 115-2 and No. 124-2, Recognition and Presentation of Other-Than-Temporary Impairments). This update is intended to bring greater consistency to the timing of impairment recognition and provide greater clarity to investors about the credit and noncredit components of impaired debt securities that are not expected to be sold. The measure of impairment in comprehensive income remains fair value. This update also requires increased and more frequent disclosures regarding expected cash flows, credit losses, and an aging of securities with unrealized losses. See Note B, Securities, in these Notes to Condensed Consolidated Financial Statements for further disclosures regarding the Company's adoption of this update.

In April 2009, the FASB issued an update to ASC 825, Financial Instruments (Staff Position No. 107-1 and Accounting Principles Board Opinion No. 28-1, Interim Disclosures about Fair Value of Financial Instruments). This update amends existing authoritative accounting literature to require quantitative and qualitative disclosures about fair value of financial instruments for both annual and interim reporting periods of publicly traded companies. See Note H, Fair Value of Financial Instruments, in these Notes to Condensed Consolidated Financial Statements for further disclosures regarding the Company's adoption of this update.

In May 2009, the FASB issued an update to ASC 855, Subsequent Events (Statement No. 165, Subsequent Events). The objective of this update is to establish general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. This update sets forth the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. This update was effective for the Company beginning with its Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2009. The adoption of this update had no material impact on the Company's financial statements.

In August 2009, the FASB issued Accounting Standards Update 2009-05 Measuring Liabilities at Fair Value (ASU 2009-05). ASU 2009-05 provides further guidance on how to measure the fair value of a liability. This update provides clarification that in circumstances in which a quoted price in an active market for an identical liability is not available, an entity is required to measure fair value using a valuation technique that uses the quoted price of an identical liability when traded as an asset, quoted prices for similar liabilities or similar liabilities when traded as assets, or another valuation technique that is consistent with the principles of ASC 820, Fair Value Measurements and Disclosures . This update is effective for the first reporting period beginning on or after the date of issuance of the update, which was August 26, 2009. The Company does not expect the adoption of this update will have a material impact on its financial statements.

Note B Securities

(In Thousands)

The amortized cost and fair value of securities available for sale are as follows:

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|----------------------------------------------------------------|-------------------|------------------------------|-------------------------------|---------------|
| September 30, 2009 | | | | |
| Obligations of other U.S. Government agencies and corporations | \$ 75,031 | \$ 446 | \$ (93) | \$ 75,384 |
| Mortgage-backed securities | 454,765 | 13,047 | (1,976) | 465,836 |
| Trust preferred securities | 33,339 | 120 | (16,372) | 17,087 |
| Other equity securities | 39,252 | 59 | | 39,311 |

\$ 602,387 \$ 13,672 \$ (18,441) \$ 597,618

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note B Securities (continued)

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|----------------------------------------------------------------|-------------------|------------------------------|-------------------------------|---------------|
| December 31, 2008 | | | | |
| Obligations of other U.S. Government agencies and corporations | \$ 58,792 | \$ 1,128 | \$ | \$ 59,920 |
| Mortgage-backed securities | 447,297 | 6,713 | (5,043) | 448,967 |
| Obligations of states and political subdivisions | 112,129 | 1,344 | (739) | 112,734 |
| Trust preferred securities | 32,669 | 6 | (12,132) | 20,543 |
| Other equity securities | 53,089 | 265 | (412) | 52,942 |
| | \$ 703,976 | \$ 9,456 | \$ (18,326) | \$ 695,106 |

Gross gains on sales of securities available for sale for the nine months ended September 30, 2009 were \$2,195. These gains were offset by the complete write-off of the Company's \$645 investment in Silverton Financial Services, Inc., the holding company of Silverton Bank, N.A., which was placed in receivership on May 1, 2009. For the nine months ended September 30, 2008, there were no sales of securities available for sale. The cost of securities sold is based on the specific identification method.

During the third quarter of 2009, the Company transferred all of its securities representing obligations of states and political subdivisions from the available for sale category to the held to maturity category. The Company has the intent and the ability to hold these securities to maturity. Transfers of debt securities into the held to maturity category from the available for sale category are made at fair value at the date of the transfer. The unrealized holding gain or loss at the date of transfer is retained in other comprehensive income and in the carrying value of the held to maturity securities. Such amounts are amortized or accreted over the remaining life of the securities.

The amortized cost and fair value of securities held to maturity are as follows:

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--------------------------------------------------|-------------------|------------------------------|-------------------------------|---------------|
| September 30, 2009 | | | | |
| Obligations of states and political subdivisions | \$ 140,586 | \$ 1,269 | \$ (129) | \$ 141,726 |

The amortized cost and fair value of securities at September 30, 2009, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

| | Available for Sale | | Held to Maturity | |
|----------------------------------------|--------------------|---------------|-------------------|---------------|
| | Amortized Cost | Fair Value | Amortized Cost | Fair Value |
| Due within one year | \$ | \$ | \$ 6,529 | \$ 6,371 |
| Due after one year through five years | 26,893 | 27,155 | 44,182 | 44,327 |
| Due after five years through ten years | 42,980 | 42,971 | 47,273 | 47,865 |
| Due after ten years | 38,497 | 22,345 | 42,602 | 43,163 |
| Mortgage-backed securities | 454,765 | 465,836 | | |
| Other equity securities | 39,252 | 39,311 | | |

\$ 602,387 \$ 597,618 \$ 140,586 \$ 141,726

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note B Securities (continued)

The following table presents the age of gross unrealized losses and fair value by investment category:

| Available for Sale: | Less than 12 Months | | 12 Months or More | | Total | |
|---------------------------------------------------------------|---------------------|-------------------|-------------------|-------------------|------------|-------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| September 30, 2009 | | | | | | |
| Obligations of other U.S Government agencies and corporations | \$ 12,894 | \$ (93) | \$ | \$ | \$ 12,894 | \$ (93) |
| Mortgage-backed securities | 46,845 | (186) | 20,521 | (1,790) | 67,366 | (1,976) |
| Trust preferred securities | | | 13,967 | (16,372) | 13,967 | (16,372) |
| Other equity securities | | | | | | |
| Total | \$ 59,739 | \$ (279) | \$ 34,488 | \$ (18,162) | \$ 94,227 | \$ (18,441) |
| December 31, 2008 | | | | | | |
| Obligations of other U.S Government agencies and corporations | \$ | \$ | \$ | \$ | \$ | \$ |
| Mortgage-backed securities | 37,342 | (5,020) | 2,676 | (23) | 40,018 | (5,043) |
| Obligations of states and political subdivisions | 32,311 | (699) | 735 | (40) | 33,046 | (739) |
| Trust preferred securities | 17,537 | (12,132) | | | 17,537 | (12,132) |
| Other equity securities | 883 | (412) | | | 883 | (412) |
| Total | \$ 88,073 | \$ (18,263) | \$ 3,411 | \$ (63) | \$ 91,484 | \$ (18,326) |

| Held to Maturity: | Less than 12 Months | | 12 Months or More | | Total | |
|--------------------------------------------------|---------------------|-------------------|-------------------|-------------------|------------|-------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| September 30, 2009 | | | | | | |
| Obligations of states and political subdivisions | \$ 58,838 | \$ (129) | \$ | \$ | \$ 58,838 | \$ (129) |

The Company holds investments in pooled trust preferred securities. This portfolio had a cost basis of \$30,339 and \$29,669 and a fair value of \$13,967 and \$17,537 at September 30, 2009 and December 31, 2008, respectively. The investment in pooled trust preferred securities consists of four securities representing interests in various tranches of trusts collateralized by debt issued by over 308 financial institutions. As of September 30, 2009, management determined that there is not sufficient evidence to conclude that the decline in value of these securities is due to adverse changes that are likely to result in a permanent reduction in future cash flow. Management's determination is based on the current credit ratings, the known deferrals and defaults by the underlying issuing banks and the degree to which future deferrals and defaults would be required to occur before the cash flow for the Company's tranches is negatively impacted. This determination is further supported by quarterly valuations obtained by the Company performed by third parties.

Management does not believe unrealized losses in the Company's investment portfolio, individually or in the aggregate, as of September 30, 2009 represent an other-than-temporary impairment. Management does not currently believe such securities will be settled at a price less than the amortized cost of the investment. Because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of its amortized cost, which may be maturity, it does not consider the investments to be other-than-temporarily impaired at September 30, 2009.

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note C Loans

(In Thousands)

Certain loans acquired in connection with the mergers with Capital Bancorp, Inc. (Capital) and Heritage Financial Holding Corporation (Heritage) exhibited at the date of acquisition evidence of deterioration of the credit quality since origination, and it was probable that all contractually required payments would not be collected. The amount of such loans included in the consolidated balance sheet heading Loans, net of unearned income at September 30, 2009 is as follows:

| | |
|---------------------------|----------|
| Commercial | \$ 4,603 |
| Consumer | 57 |
| Mortgage | 398 |
| Total outstanding balance | \$ 5,058 |
| Total carrying amount | \$ 3,646 |

Changes in the accretable yield of these loans are as follows:

| | |
|-------------------------------------------------|--------|
| Balance as of January 1, 2009 | \$ 30 |
| Additions | |
| Reclassifications from nonaccretable difference | 242 |
| Accretion | (145) |
| Balance as of September 30, 2009 | \$ 127 |

The Company did not increase the allowance for loan losses for these loans during the nine months ended September 30, 2009.

Nonaccrual loans at September 30, 2009 were \$37,995 as compared to \$35,661 at December 31, 2008. Loans past due 90 days or more and still accruing interest were \$10,661 at September 30, 2009 as compared to \$4,252 at December 31, 2008. Impaired loans at September 30, 2009 and December 31, 2008 were as follows:

| | September 30, 2009 | December 31, 2008 |
|---------------------------------------------------------------|-----------------------|----------------------|
| Impaired loans with an allocated allowance for loan losses | \$ 56,449 | \$ 35,133 |
| Impaired loans without an allocated allowance for loan losses | 985 | 259 |
| Total impaired loans | \$ 57,434 | \$ 35,392 |
| Allocated allowance on impaired loans | \$ 9,323 | \$ 5,357 |

Note D Derivative Instruments

(In Thousands)

The Company utilizes derivative financial instruments as part of its ongoing efforts to manage its interest rate risk exposure. These derivative financial instruments currently include interest rate swaps and mortgage loan commitments. Derivative financial instruments are included in the consolidated balance sheet heading Other assets or Other liabilities at fair value.

Cash flow hedges are utilized to mitigate the exposure to variability in expected future cash flows or other types of forecasted transactions. For the Company's derivatives designated as cash flow hedges, changes in the fair value of cash flow hedges are, to the extent that the hedging relationship is effective, recorded as other comprehensive income and are subsequently recognized in earnings at the same time that the hedged item is recognized in earnings. The assessment of the effectiveness of the hedging relationship is evaluated under the hypothetical derivative method.

In August 2009, the Company entered into interest rate swaps with a notional amount of \$75,000 whereby it receives a fixed rate of interest and pays a variable rate based on the Prime rate. The interest rate swaps are a designated cash flow hedge designed to convert the variable interest rate on \$75,000 of loans to a fixed rate. At September 30, 2009, the swaps had a fair value of \$786.

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note D Derivative Instruments (continued)

In December 2007, the Company entered into an interest rate swap with a notional amount of \$31,000 whereby it receives a variable rate of interest based on the three-month LIBOR plus 187 basis points and pays a fixed rate of 5.70%. The Company accounts for this swap as a cash flow hedge of the volatility in cash flows resulting from changes in interest rates on \$31,000 of its junior subordinated debentures. At September 30, 2009, the swap had a fair value of \$(545).

In March 2008, the Company terminated an interest rate swap designated as a cash flow hedge designed to convert the variable interest rate on \$100,000 of loans to a fixed rate. For the nine months ended September 30, 2009 and 2008, deferred gains related to the swap of \$1,013 and \$1,439, respectively, were amortized into net interest income over the designated hedging period that ended in May 2009.

The Company enters into mortgage loan commitments with its customers to mitigate the interest rate risk associated with the commitments to fund fixed-rate mortgage loans. Under such commitments, interest rates for a mortgage loan may be locked in for up to thirty days with the customer. Once a mortgage loan commitment is entered into with a customer, the Company enters into a sales agreement with an investor in the secondary market to sell such loan on a best efforts basis. Under this sales agreement, the Company is obligated to sell the mortgage loan to the investor only if the loan is closed and funded. Thus, the Company will not incur any liability to an investor if the mortgage loan commitment in the pipeline fails to close. These mortgage loan commitments are recorded at fair value, with gains and losses arising from changes in the valuation of the commitments reflected under the caption Gains on sales of mortgage loans held for sale on the statements of income and do not qualify for hedge accounting. At September 30, 2009, the fair value of these commitments was \$120.

Note E Employee Benefit Plans

(In Thousands)

The following table provides the components of net pension cost and other benefit cost recognized for the three and nine month periods ended September 30, 2009 and 2008:

| | Three Months Ended September 30, | | | |
|--------------------------------|----------------------------------|-------|----------------|-------|
| | Pension Benefits | | Other Benefits | |
| | 2009 | 2008 | 2009 | 2008 |
| Service cost | \$ | \$ | \$ 10 | \$ 8 |
| Interest cost | 245 | 256 | 17 | 20 |
| Expected return on plan assets | (253) | (333) | | |
| Prior service cost recognized | 5 | 8 | | |
| Recognized loss | 89 | 78 | 17 | 24 |
| Net periodic benefit cost | \$ 86 | \$ 9 | \$ 44 | \$ 52 |

| | Nine Months Ended September 30, | | | |
|--------------------------------|---------------------------------|-------|----------------|-------|
| | Pension Benefits | | Other Benefits | |
| | 2009 | 2008 | 2009 | 2008 |
| Service cost | \$ | \$ | \$ 31 | \$ 30 |
| Interest cost | 735 | 768 | 51 | 54 |
| Expected return on plan assets | (758) | (999) | | |
| Prior service cost recognized | 15 | 23 | | |

Edgar Filing: RENASANT CORP - Form 10-Q

| | | | | |
|---------------------------|---------------|-------|---------------|--------|
| Recognized loss | 267 | 233 | 51 | 51 |
| Net periodic benefit cost | \$ 259 | \$ 25 | \$ 133 | \$ 135 |

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note F Shareholders Equity*(In Thousands, Except Share Data)*

In September 2002, the Company's board of directors adopted a share buy-back plan which allowed the Company to purchase up to 2,595,031 shares of its outstanding common stock, subject to a monthly purchase limit of \$2,000 of the Company's common stock. The board of directors discontinued the buy-back plan on January 24, 2008. As of that date, 2,310,030 shares had been repurchased under the plan. Reacquired common shares are held as treasury shares and may be reissued for various corporate purposes. During the nine months ended September 30, 2009, the Company reissued 11,289 shares from treasury in connection with the vesting and exercise of stock-based compensation.

The Company declared a cash dividend of \$0.17 per share for each of the third quarter of 2009 and 2008. Total cash dividends paid to shareholders by the Company were \$10,772 and \$10,729 for the nine month periods ended September 30, 2009 and 2008, respectively.

In January 2009, the Company granted 136,750 stock options which generally vest and become exercisable in equal installments of 33 1/3% upon completion of one, two and three years of service measured from the grant date. The fair value of stock option grants is estimated on the grant date using the Black-Scholes option-pricing model. The Company employed the following assumptions with respect to its stock option grants in 2009 and 2008 for the nine month periods ended September 30, 2009 and 2008:

| | Nine Months Ended September 30, | |
|---------------------------------|------------------------------------|----------|
| | 2009 | 2008 |
| Dividend yield | 3.99% | 3.86% |
| Expected volatility | 30% | 21% |
| Risk-free interest rate | 1.55% | 3.45% |
| Expected lives | 6 years | 6 years |
| Weighted average exercise price | \$ 17.03 | \$ 17.63 |
| Weighted average fair value | \$ 3.09 | \$ 2.66 |

In addition, the Company awarded 26,750 shares of performance-based restricted stock effective as of January 1, 2009. The performance-based restricted stock is earned, in part, if the Company meets or exceeds financial performance results defined by the board of directors for the year. The fair value of the restricted stock grant is the closing price of the Company's common stock on the day immediately preceding the grant date, which was \$17.03. The Company recorded total stock-based compensation expense of \$516 and \$1,083 for the nine months ended September 30, 2009 and 2008, respectively.

Note G Segment Reporting*(In Thousands)*

The Company's internal reporting process is organized into four segments that account for the Company's principal activities: the delivery of financial services through its community banks in Mississippi, Tennessee and Alabama and the delivery of insurance services through its insurance agency. In order to give the Company's regional management a more precise indication of the income and expenses they can control, the results of operations for the geographic regions of the community banks and for the insurance company reflect the direct revenues and expenses of each respective segment. The Company believes this management approach will enable its regional management to focus on serving customers through loan originations and deposit gathering. Indirect revenues and expenses, including but not limited to income from the Company's investment portfolio, as well as certain costs associated with other data processing and back office functions, are not allocated to the Company's segments. Rather, these revenues and expenses are shown in the Other column along with the operations of the holding company and eliminations which are necessary for purposes of reconciling to the consolidated amounts.

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note G Segment Reporting (continued)

| | Community Banks | | | | | Consolidated |
|-----------------------------------------------|-----------------|--------------|------------|-----------|-------------|--------------|
| | Mississippi | Tennessee | Alabama | Insurance | Other | |
| Three Months Ended September 30, 2009: | | | | | | |
| Net interest income | \$ 13,943 | \$ 8,114 | \$ 5,547 | \$ 32 | \$ (2,445) | \$ 25,191 |
| Provision for loan losses | 1,682 | 1,891 | 3,777 | | | 7,350 |
| Noninterest income | 7,396 | 1,007 | 2,720 | 996 | 1,834 | 13,953 |
| Noninterest expense | 8,838 | 4,605 | 4,316 | 770 | 7,589 | 26,118 |
| Income before income taxes | 10,819 | 2,625 | 174 | 258 | (8,200) | 5,676 |
| Income taxes | 3,100 | 737 | 92 | 100 | (2,578) | 1,451 |
| Net income (loss) | \$ 7,719 | \$ 1,888 | \$ 82 | \$ 158 | \$ (5,622) | \$ 4,225 |
| Total assets | \$ 1,550,797 | \$ 1,367,195 | \$ 711,938 | \$ 8,838 | \$ 3,889 | \$ 3,642,657 |
| Goodwill | 2,265 | 133,316 | 46,520 | 2,783 | | 184,884 |
| Three Months Ended September 30, 2008: | | | | | | |
| Net interest income | \$ 11,532 | \$ 7,988 | \$ 5,309 | \$ 28 | \$ 3,084 | \$ 27,941 |
| Provision for loan losses | 676 | 1,164 | 1,160 | | | 3,000 |
| Noninterest income | 9,318 | 1,172 | 2,408 | 1,049 | (303) | 13,644 |
| Noninterest expense | 8,994 | 5,071 | 4,373 | 823 | 8,523 | 27,784 |
| Income before income taxes | 11,180 | 2,925 | 2,184 | 254 | (5,742) | 10,801 |
| Income taxes | 3,438 | 900 | 672 | 98 | (1,865) | 3,243 |
| Net income (loss) | \$ 7,742 | \$ 2,025 | \$ 1,512 | \$ 156 | \$ (3,877) | \$ 7,558 |
| Total assets | \$ 1,630,485 | \$ 1,350,713 | \$ 731,412 | \$ 8,212 | \$ 4,387 | \$ 3,725,209 |
| Goodwill | 2,265 | 133,322 | 46,530 | 2,783 | | 184,900 |
| Nine Months Ended September 30, 2009: | | | | | | |
| Net interest income | \$ 39,096 | \$ 22,810 | \$ 16,484 | \$ 63 | \$ (3,789) | \$ 74,664 |
| Provision for loan losses | 6,106 | 7,076 | 5,908 | | | 19,090 |
| Noninterest income | 22,569 | 3,142 | 9,146 | 2,953 | 6,329 | 44,139 |
| Noninterest expense | 24,205 | 13,484 | 12,744 | 2,252 | 27,485 | 80,170 |
| Income before income taxes | 31,354 | 5,392 | 6,978 | 764 | (24,945) | 19,543 |
| Income taxes | 8,596 | 1,478 | 1,913 | 296 | (7,227) | 5,056 |
| Net income (loss) | \$ 22,758 | \$ 3,914 | \$ 5,065 | \$ 468 | \$ (17,718) | \$ 14,487 |
| Total assets | \$ 1,550,797 | \$ 1,367,195 | \$ 711,938 | \$ 8,838 | \$ 3,889 | \$ 3,642,657 |
| Goodwill | 2,265 | 133,316 | 46,520 | 2,783 | | 184,884 |
| Nine Months Ended September 30, 2008: | | | | | | |

Edgar Filing: RENASANT CORP - Form 10-Q

| | | | | | | |
|----------------------------|--------------|--------------|------------|----------|-------------|--------------|
| Net interest income | \$ 36,503 | \$ 23,242 | \$ 16,003 | \$ 81 | \$ 6,771 | \$ 82,600 |
| Provision for loan losses | 2,082 | 2,979 | 2,764 | | | 7,825 |
| Noninterest income | 23,998 | 3,295 | 7,173 | 3,045 | 3,780 | 41,291 |
| Noninterest expense | 24,147 | 14,639 | 12,799 | 2,405 | 28,290 | 82,280 |
| Income before income taxes | 34,272 | 8,919 | 7,613 | 721 | (17,739) | 33,786 |
| Income taxes | 10,368 | 2,698 | 2,303 | 279 | (5,682) | 9,966 |
| Net income (loss) | \$ 23,904 | \$ 6,221 | \$ 5,310 | \$ 442 | \$ (12,057) | \$ 23,820 |
| Total assets | \$ 1,630,485 | \$ 1,350,713 | \$ 731,412 | \$ 8,212 | \$ 4,387 | \$ 3,725,209 |
| Goodwill | 2,265 | 133,322 | 46,530 | 2,783 | | 184,900 |

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note H Fair Value of Financial Instruments*(In Thousands)*

The carrying amounts and estimated fair values of the Company's financial instruments are as follows:

| | September 30, 2009 | | December 31, 2008 | |
|---------------------------------|--------------------|------------|-------------------|------------|
| | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Financial assets: | | | | |
| Cash and cash equivalents | \$ 112,256 | \$ 112,256 | \$ 100,394 | \$ 100,394 |
| Securities available for sale | 597,618 | 597,618 | 695,106 | 695,106 |
| Securities held to maturity | 140,586 | 141,726 | | |
| Mortgage loans held for sale | 24,091 | 24,159 | 41,805 | 41,805 |
| Loans, net | 2,366,071 | 2,360,953 | 2,495,981 | 2,511,845 |
| Derivative instruments | 906 | 906 | 150 | 150 |
| Financial liabilities: | | | | |
| Deposits | 2,560,984 | 2,582,341 | 2,344,331 | 2,359,423 |
| Short-term borrowings | 35,825 | 35,828 | 89,541 | 89,541 |
| Federal Home Loan Bank advances | 473,178 | 485,676 | 768,302 | 780,246 |
| Junior subordinated debentures | 76,073 | 78,841 | 76,133 | 77,388 |
| TLGP Senior Note | 50,000 | 52,557 | | |
| Derivative instruments | 545 | 545 | 953 | 953 |

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and cash equivalents: Cash and cash equivalents consists of cash and due from banks and interest-bearing balances with banks. The carrying amount reported in the consolidated balance sheet for cash and cash equivalents approximates fair value.

Securities: For both securities available for sale and securities held to maturity, fair values for debt securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. The fair value of equity securities not traded in an active market approximates their historical cost.

Mortgage loans held for sale: Mortgage loans held for sale are carried at the lower of cost or fair value. If fair value is used, it is determined using current secondary market prices for loans with similar characteristics.

Loans: For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fixed-rate loan fair values, including mortgages, commercial, agricultural and consumer loans are estimated using a discounted cash flow analysis based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality.

Derivative instruments: Derivative instruments include interest rate swaps and mortgage loan commitments. The fair value of the interest rate swaps are based on the projected future cash flows. The fair value of the mortgage loan commitments is based on readily available fair values, obtained in the open market from mortgage investors.

Deposits: The fair values disclosed for demand deposits, both interest-bearing and noninterest-bearing are, by definition, equal to the amount payable on demand at the reporting date. The fair values of certificates of deposit and individual retirement accounts are estimated using a discounted cash flow based on currently effective interest rates for similar types of accounts.

Edgar Filing: RENASANT CORP - Form 10-Q

Short-term borrowings: Short-term borrowings consist of federal funds purchased, treasury, tax and loan notes and securities sold under agreements to repurchase. The fair value of these short-term borrowings approximates the carrying value of the amounts reported in the consolidated balance sheet for each respective account.

Federal Home Loan Bank advances: The fair value for Federal Home Loan Bank advances was determined by discounting the cash flow using the current market rate.

Junior subordinated debentures: The fair value for the Company's junior subordinated debentures was determined by discounting the cash flow using the current market rate.

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note H Fair Value of Financial Instruments (continued)

TLGP Senior Note: The fair value for the Company's senior note guaranteed by the Federal Deposit Insurance Corporation under its Temporary Liquidity Guarantee Program (TLGP) was determined by discounting the cash flow using the current market rate.

U.S. GAAP provides guidance for using fair value to measure assets and liabilities and also establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to a valuation based on quoted prices in active markets for identical assets and liabilities (Level 1), moderate priority to a valuation based on quoted prices in active markets for similar assets and liabilities and/or based on assumptions that are observable in the market (Level 2), and the lowest priority to a valuation based on assumptions that are not observable in the market (Level 3). The following methods and assumptions are used by the Company to estimate the fair values of the Company's financial assets and liabilities on a recurring basis:

Securities available for sale: Securities available for sale consist primarily of debt securities such as obligations of U.S. Government agencies and corporations, mortgage-backed securities and trust preferred securities. The fair values of these instruments are based on quoted market prices of similar instruments or a discounted cash flow model. Securities available for sale also include equity securities that are not traded in an active market. The fair value of these securities approximates their historical cost.

Derivative instruments: Interest rate swaps are extensively traded in over-the-counter markets at prices based upon projections of future cash payments/receipts discounted at market rates. The fair value of the Company's interest rate swaps are determined based upon discounted cash flows. The fair value of the mortgage loan commitments are based on readily available fair values, obtained in the open market from mortgage investors. These fair values reflect the values of mortgage loans having similar terms and characteristics to the mortgage loan commitments entered into by the Company.

The following table presents assets and liabilities that are measured at fair value on a recurring basis at September 30, 2009 and December 31, 2008:

| | Quoted Prices in Active Markets for Identical Assets (Liabilities) (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Totals |
|-------------------------------|------------------------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|------------|
| September 30, 2009 | | | | |
| Securities available for sale | \$ | \$ 544,340 | \$ 53,278 | \$ 597,618 |
| Derivative instruments, net | | 361 | | 361 |
| | \$ | \$ 544,701 | \$ 53,278 | \$ 597,979 |
| December 31, 2008 | | | | |
| Securities available for sale | \$ | \$ 624,625 | \$ 70,481 | \$ 695,106 |
| Derivative instruments, net | | (803) | | (803) |
| | \$ | \$ 623,822 | \$ 70,481 | \$ 694,303 |

Edgar Filing: RENASANT CORP - Form 10-Q

The decrease in securities available for sale valued using Level 2 inputs at September 30, 2009 as compared to December 31, 2008 is a result of the Company transferring all of its securities representing obligations of states and political subdivisions from available for sale to held to maturity.

The following table provides a reconciliation for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs, or Level 3 inputs, during the nine months ended September 30, 2009:

| | Securities available for sale |
|----------------------------------------------------------|------------------------------------------|
| Balance as of January 1, 2009 | \$ 70,481 |
| Realized losses included in net income | (467) |
| Unrealized losses included in other comprehensive income | (4,034) |
| Net purchases, sales, issuances, and settlements | (12,702) |
| Transfers in and/or out of Level 3 | |
| Balance as of September 30, 2009 | \$ 53,278 |

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note H Fair Value of Financial Instruments (continued)

Certain assets may be recorded at fair value on a nonrecurring basis. These nonrecurring fair value adjustments typically are a result of the application of the lower of cost or market accounting or a write-down occurring during the period. The following methods and assumptions are used by the Company to estimate the fair values of the Company's financial assets and liabilities on a nonrecurring basis:

Mortgage loans held for sale: Mortgage loans held for sale are carried at the lower of cost or fair value. If fair value is used, it is determined using current secondary market prices for loans with similar characteristics. Mortgage loans held for sale were carried at cost on the consolidated balance sheet at September 30, 2009 and December 31, 2008, respectively.

Impaired loans: Loans considered impaired are reserved for at the time the loan is identified as impaired taking into account the fair value of the collateral less estimated selling costs. Collateral may be real estate and/or business assets including but not limited to equipment, inventory and accounts receivable. The fair value of real estate is determined based on appraisals by qualified licensed appraisers. The fair value of the business assets is generally based on amounts reported on the business's financial statements. Appraised and reported values may be adjusted based on management's historical knowledge, changes in market conditions from the time of valuation and management's knowledge of the client and the client's business. Since not all valuation inputs are observable, these nonrecurring fair value determinations are classified as Level 3. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors previously identified.

Other real estate owned: Other real estate owned (OREO) is comprised of commercial and residential real estate obtained in partial or total satisfaction of loan obligations. OREO acquired in settlement of indebtedness is recorded at the fair value of the real estate less costs to sell. Subsequently, it may be necessary to record nonrecurring fair value adjustments for declines in fair value. Fair value, when recorded, is determined based on appraisals by qualified licensed appraisers and adjusted for management's estimates of costs to sell. As such, values for OREO are classified as Level 3. After monitoring the carrying amounts for subsequent declines or impairments after foreclosure, management determined that no fair value adjustments for OREO were necessary at September 30, 2009.

The following table presents assets measured at fair value on a nonrecurring basis during the first nine months of 2009 that were still held in the consolidated balance sheet at September 30, 2009:

| | Quoted Prices in Active Markets for Identical Assets (Liabilities) (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Totals |
|-------------------------|------------------------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|-----------|
| Impaired loans | \$ | \$ | \$ 57,434 | \$ 57,434 |
| Other real estate owned | | | 2,462 | 2,462 |

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note H Fair Value of Financial Instruments (continued)

Impaired loans with a carrying value of \$57,434 had an allocated allowance for loan losses of \$9,323 at September 30, 2009. The allocated allowance is based on the carrying value of the impaired loan and the fair value of the underlying collateral less estimated costs to sell.

OREO with a carrying amount of \$3,023 was written down to \$2,462, resulting in a loss of \$561, which was included in the results of operations for the nine months ended September 30, 2009.

Note I - Comprehensive Income

(In Thousands)

The components of comprehensive income, net of related tax, are as follows:

| | Three Months Ended September 30, 2009 2008 | |
|---------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------|-----------------|
| Net income | \$ 4,225 | \$ 7,558 |
| Other comprehensive income (loss): | | |
| Unrealized holding gains (losses) on securities, net of tax expense (benefit) of \$5,099 and \$(1,288) | 8,231 | (2,079) |
| Unrealized holding gains (losses) on derivative instruments, net of tax expense (benefit) of \$371 and \$(37) | 597 | (59) |
| Reclassification adjustment for gains realized in net income, net of tax expense of \$272 | | (440) |
| Net change in unrealized gains (losses) on derivative instruments | 597 | (499) |
| Net change in defined benefit pension and post-retirement benefit plans, net of tax expense of \$42 and \$42 | 69 | 67 |
| Other comprehensive income (loss) | 8,897 | (2,511) |
| Comprehensive income | \$ 13,122 | \$ 5,047 |

| | Nine Months Ended September 30, 2009 2008 | |
|--------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|------------------|
| Net income | \$ 14,487 | \$ 23,820 |
| Other comprehensive income (loss): | | |
| Unrealized holding gains (losses) on securities, net of tax expense (benefit) of \$3,907 and \$(5,158) | 6,306 | (8,327) |
| Reclassification adjustment for gains realized in net income, net of tax expense of \$593 | (957) | |
| Net change in unrealized gains (losses) on securities | 5,349 | (8,327) |
| Unrealized holding gains on derivative instruments, net of tax expense of \$457 and \$405 | 737 | 657 |

Edgar Filing: RENASANT CORP - Form 10-Q

| | | |
|----------------------------------------------------------------------------------------------------------------|------------------|-----------|
| Reclassification adjustment for gains realized in net income, net of tax expense of \$387 and \$550 | (626) | (889) |
| Net change in unrealized gains (losses) on derivative instruments | 111 | (232) |
| Net change in defined benefit pension and post-retirement benefit plans, net of tax expense of \$127 and \$117 | 205 | 189 |
| Other comprehensive income (loss) | 5,665 | (8,370) |
| Comprehensive income | \$ 20,152 | \$ 15,450 |

Table of Contents

Renasant Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note J Net Income Per Common Share*(In Thousands, Except Share Data)*

Basic net income per common share is calculated by dividing net income by the weighted-average number of common shares outstanding for the period. Diluted net income per common share reflects the pro forma dilution assuming outstanding stock options and warrants were exercised into common shares, calculated in accordance with the treasury stock method. Basic and diluted net income per common share calculations are as follows:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---------------------------------------------|-------------------------------------|------------|------------------------------------|------------|
| | 2009 | 2008 | 2009 | 2008 |
| Basic: | | | | |
| Net income applicable to common stock | \$ 4,225 | \$ 7,558 | \$ 14,487 | \$ 23,820 |
| Average common shares outstanding | 21,075,879 | 20,980,557 | 21,072,246 | 20,926,567 |
| Net income per common share-basic | \$ 0.20 | \$ 0.36 | \$ 0.69 | \$ 1.14 |
| Diluted: | | | | |
| Net income applicable to common stock | \$ 4,225 | \$ 7,558 | \$ 14,487 | \$ 23,820 |
| Average common shares outstanding | 21,075,879 | 20,980,557 | 21,072,246 | 20,926,567 |
| Effect of dilutive stock based compensation | 137,960 | 194,908 | 132,678 | 220,311 |
| Average common shares outstanding-diluted | 21,213,839 | 21,175,465 | 21,204,924 | 21,146,878 |
| Net income per common share-diluted | \$ 0.20 | \$ 0.36 | \$ 0.68 | \$ 1.13 |

Table of Contents

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In Thousands, Except Share Data)

This Form 10-Q may contain or incorporate by reference statements regarding Renasant Corporation (referred to herein as the Company, we, our, or us) which may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements usually include words such as expects, projects, proposes, anticipates, believes, intends, estimates, strategy, plan, potential, possible and other similar expressions. We are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties and that actual results may differ materially from those contemplated by such forward-looking statements.

Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include (1) the effect of economic conditions and interest rates on a national, regional or international basis; (2) the timing of the implementation of changes in operations to achieve enhanced earnings or effect cost savings; (3) competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, mortgage lending and auto lending industries; (4) the financial resources of, and products available to, competitors; (5) changes in laws and regulations, including changes in accounting standards; (6) changes in policy by regulatory agencies; (7) changes in the securities and foreign exchange markets; (8) the Company's potential growth, including its entrance or expansion into new markets, and the need for sufficient capital to support that growth; (9) changes in the quality or composition of the Company's loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers; (10) an insufficient allowance for loan losses as a result of inaccurate assumptions; (11) general economic, market or business conditions; (12) changes in demand for loan products and financial services; (13) concentration of credit exposure; (14) changes or the lack of changes in interest rates, yield curves and interest rate spread relationship; and (15) other circumstances, many of which are beyond management's control. Management undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

Overview

Renasant Corporation, a Mississippi corporation, owns and operates Renasant Bank, a Mississippi-chartered bank with operations in Mississippi, Tennessee and Alabama, and Renasant Insurance, Inc., a Mississippi corporation and a wholly-owned subsidiary of Renasant Bank with operations in Mississippi. The Company offers a diversified range of financial and insurance services to its retail and commercial customers through its full service offices located throughout north and north central Mississippi, west and middle Tennessee and north and north central Alabama.

Financial Condition

Our total assets were \$3,642,657 on September 30, 2009 as compared to \$3,715,980 on December 31, 2008.

Cash and cash equivalents increased \$11,862 from \$100,394 at December 31, 2008 to \$112,256 at September 30, 2009. Cash and cash equivalents represented 3.08% of total assets at September 30, 2009 compared to 2.70% of total assets at December 31, 2008.

Investments

Our investment portfolio increased to \$738,204 at September 30, 2009 from \$695,106 at December 31, 2008. During the first nine months of 2009, the Company purchased \$309,873 of investment securities. Maturities and calls of securities during the first nine months of 2009 totaled \$172,551. The carrying value of securities sold during the first nine months of 2009 totaled \$100,295. During the third quarter of 2009, the Company transferred all of its securities representing obligations of states and political subdivisions from available for sale to held to maturity. The Company does not actively trade these securities and typically holds these until maturity or call.

Loans

The loan balance, net of unearned income, at September 30, 2009 was \$2,402,423, representing a decrease of \$128,463 from \$2,530,886 at December 31, 2008. As the general economic environment began to decline in the last half of 2007, management responded by implementing a strategy to diversify our loan portfolio and reduce our exposure to construction and land development

Table of Contents

loans. Despite this intentional reduction, management expects loan growth in upcoming periods to be relatively modest and in the immediate quarters the loan balances may continue to decline across all regions until improvements in the general economic conditions occur both nationally and in the local markets in which we operate.

The table below sets forth loans outstanding, according to loan type, net of unearned income.

| | September 30, 2009 | December 31, 2008 |
|--------------------------------------------|-----------------------|----------------------|
| Commercial, financial, agricultural | \$ 280,930 | \$ 312,648 |
| Lease financing | 936 | 1,746 |
| Real estate construction | 153,367 | 241,818 |
| Real estate 1-4 family mortgage | 848,267 | 886,380 |
| Real estate commercial mortgage | 1,048,135 | 1,015,894 |
| Installment loans to individuals | 70,788 | 72,400 |
| Total loans, net of unearned income | \$ 2,402,423 | \$ 2,530,886 |

Loans secured by real estate represented 85.32% and 84.72% of the Company's total loan portfolio as September 30, 2009 and December 31, 2008, respectively. The following table provides further details of the Company's loan portfolio secured by real estate:

| | September 30, 2009 | December 31, 2008 |
|-------------------------------------------|-----------------------|----------------------|
| Construction: | | |
| Residential | \$ 62,128 | \$ 139,332 |
| Commercial | 77,590 | 90,039 |
| Condominiums | 13,649 | 12,447 |
| Total construction | 153,367 | 241,818 |
| 1-4 family mortgage: | | |
| Primary | 350,989 | 361,153 |
| Home equity | 174,061 | 181,960 |
| Rental/investment | 159,764 | 178,814 |
| Land development | 163,453 | 164,453 |
| Total 1-4 family mortgage | 848,267 | 886,380 |
| Commercial mortgage: | | |
| Owner-occupied | 547,823 | 530,938 |
| Non-owner occupied | 357,623 | 347,000 |
| Land development | 142,689 | 137,956 |
| Total commercial mortgage | 1,048,135 | 1,015,894 |
| Total loans secured by real estate | \$ 2,049,769 | \$ 2,144,092 |

Loan concentrations are considered to exist when there are amounts loaned to a large number of borrowers engaged in similar activities who would be similarly impacted by economic or other conditions. At September 30, 2009, we had no significant concentrations of loans other than those presented in the categories in the tables above.

Loans in our Mississippi region decreased \$76,913 while loans in our Alabama and Tennessee regions decreased \$25,947 and \$25,603, respectively, during the first nine months of 2009 compared to the respective balances at December 31, 2008.

Edgar Filing: RENASANT CORP - Form 10-Q

Mortgage loans held for sale were \$24,091 at September 30, 2009 compared to \$41,805 at December 31, 2008. Originations of mortgage loans to be sold totaled \$673,896 for the first nine months of 2009 as compared to \$568,824 for the same period in 2008. Mortgage loans to be sold are locked in at a contractual rate with third party private investors, and the Company is obligated to sell the mortgages to such investors only if the mortgages are closed and funded. Gains and losses are realized at the time consideration is received and all other criteria for sales treatment have been met. These loans are typically sold within thirty days after the loan is funded. Although loan fees and some interest income are derived from mortgage loans held for sale, the main source of income is gains from the sale of mortgage loans in the secondary market.

Table of Contents

Goodwill and Intangible Assets

Intangible assets decreased \$1,484 to \$191,839 at September 30, 2009 from \$193,323 at December 31, 2008. The decrease reflects the amortization of finite-lived intangible assets recorded in connection with the acquisitions of Capital Bancorp Inc. (Capital), Heritage Financial Holding Corporation (Heritage) and Renasant Bancshares, Inc. These finite-lived intangible assets are being amortized over their remaining estimated useful lives which range from two to eight years.

Deposits

Total deposits increased \$216,653 to \$2,560,984 at September 30, 2009 from \$2,344,331 on December 31, 2008. Noninterest-bearing deposits increased \$13,631 to \$297,858 at September 30, 2009 compared to \$284,227 at December 31, 2008. Interest-bearing deposits increased \$203,022 to \$2,263,126 at September 30, 2009 from \$2,060,104 at December 31, 2008. During the first nine months of 2009, the Company grew deposits as competition for deposits eased in our markets, causing deposit pricing to return to more normal levels. As a result of this growth, the Company used deposits as its primary source of funding rather than borrowed funds. The cost of the Company's interest-bearing deposits decreased 91 basis points to 2.10% for the nine months ended September 30, 2009 from 3.01% for the nine months ended September 30, 2008. The cost of the Company's FHLB borrowings were 3.37% for the nine months ended September 30, 2009 compared to 3.56% for the same period in 2008.

Deposits in our Mississippi region increased \$108,136 while deposits in our Alabama and Tennessee regions increased \$61,947 and \$46,570, respectively, during the first nine months of 2009 compared to the respective balances at December 31, 2008.

Borrowed Funds

Total borrowed funds were \$635,076 at September 30, 2009 compared to \$933,976 at December 31, 2008. Short-term borrowings, consisting of federal funds purchased, short-term FHLB advances and other short-term borrowings, were \$35,825 at September 30, 2009 compared to \$314,541 at December 31, 2008. Long-term debt, consisting of long-term Federal Home Loan Bank (FHLB) advances and junior subordinated debentures, was \$599,251 at September 30, 2009 compared to \$619,435 at December 31, 2008. The aforementioned growth in deposits allowed the Company to reduce its use of FHLB borrowings, primarily its short-term FHLB borrowings. Long-term debt also includes the proceeds of the offering by Renasant Bank of a \$50,000 aggregate principal amount 2.625% senior note due March 30, 2012 which was completed on March 31, 2009. The note is guaranteed by the Federal Deposit Insurance Corporation (FDIC) under its Temporary Liquidity Guarantee Program (TLGP). Please refer to the Liquidity and Capital Resources section below for information regarding the Company's participation in the TLGP.

Shareholders' equity increased to \$410,473 at September 30, 2009 compared to \$400,371 at December 31, 2008. Factors contributing to the increase in shareholders' equity include current year earnings offset by dividends and a reduction in other comprehensive losses attributable to improvements in the fair value of securities held in the investment portfolio.

Table of ContentsResults of OperationsThree Months Ended September 30, 2009 as Compared to the Three Months Ended September 30, 2008

Net income for the three month period ended September 30, 2009 was \$4,225, a decrease of \$3,333, or 44.10%, from net income of \$7,558 for the same period in 2008. Basic and diluted earnings per share were \$0.20 for the three month period ended September 30, 2009, as compared to basic and diluted earnings per share of \$0.36 for the comparable period a year ago.

The following table sets forth average balance sheet data, including all major categories of interest-earning assets and interest-bearing liabilities, together with the interest earned or interest paid and the average yield or average rate paid on each such category for the three months ended September 30, 2009 and 2008:

| | Three Months Ended September 30, | | | | | |
|--------------------------------------------|----------------------------------|--------------------------------|----------------|--------------------|--------------------------------|----------------|
| | 2009 | | | 2008 | | |
| | Average Balance | Interest Income/ Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| Assets | | | | | | |
| Interest-earning assets: | | | | | | |
| Loans ⁽¹⁾ | \$ 2,465,298 | \$ 34,893 | 5.62% | \$ 2,571,069 | \$ 41,027 | 6.35% |
| Securities: | | | | | | |
| Taxable ⁽²⁾ | 567,500 | 6,658 | 4.69 | 614,696 | 7,909 | 5.15 |
| Tax-exempt | 136,476 | 2,220 | 6.51 | 121,281 | 1,854 | 6.12 |
| Interest-bearing balances with banks | 92,253 | 49 | 0.21 | 22,605 | 114 | 2.01 |
| Total interest-earning assets: | 3,261,527 | 43,820 | 5.33 | 3,329,651 | 50,904 | 6.08 |
| Cash and due from banks | 118,833 | | | 74,379 | | |
| Intangible assets | 192,078 | | | 194,382 | | |
| Other assets | 103,154 | | | 145,657 | | |
| Total assets | \$ 3,675,592 | | | \$ 3,744,069 | | |
| Liabilities and shareholders equity | | | | | | |
| Interest-bearing liabilities: | | | | | | |
| Deposits: | | | | | | |
| Interest-bearing demand | \$ 77,617 | \$ 265 | 1.35 | \$ 165,120 | \$ 751 | 1.81 |
| Savings and money market | 910,775 | 2,701 | 1.18 | 750,720 | 2,818 | 1.49 |
| Time deposits | 1,297,792 | 8,501 | 2.60 | 1,227,840 | 10,789 | 3.50 |
| Total interest-bearing deposits | 2,286,184 | 11,467 | 1.99 | 2,143,680 | 14,358 | 2.66 |
| Borrowed funds | 647,919 | 5,956 | 3.65 | 871,744 | 7,705 | 3.52 |
| Total interest-bearing liabilities | 2,934,103 | 17,423 | 2.36 | 3,015,424 | 22,063 | 2.91 |
| Noninterest-bearing deposits | 297,390 | | | 287,197 | | |
| Other liabilities | 37,320 | | | 34,877 | | |
| Shareholders equity | 406,779 | | | 406,571 | | |
| Total liabilities and shareholders equity | \$ 3,675,592 | | | \$ 3,744,069 | | |
| Net interest income/net interest margin | | \$ 26,397 | 3.22% | | \$ 28,841 | 3.45% |

Edgar Filing: RENASANT CORP - Form 10-Q

(1) Includes mortgage loans held for sale and shown net of unearned income.

(2) U.S. Government and some U.S. Government Agency securities are tax-free in the states in which we operate.

The average balances of nonaccruing loans are included in this table. Interest income and weighted average yields on tax-exempt loans and securities have been computed on a fully tax-equivalent basis assuming a federal tax rate of 35% and a state tax rate of 3.3%, which is net of federal tax benefit.

Table of Contents

Net Interest Income

Net interest income is the difference between interest earned on earning assets and the cost of interest-bearing liabilities, which are two of the largest components contributing to our net income. The primary concerns in managing net interest income are the mix and the repricing of rate-sensitive assets and liabilities. Net interest income decreased 9.84% to \$25,191 for the third quarter of 2009 compared to \$27,941 for the same period in 2008. On a tax equivalent basis, net interest margin for the three month period ended September 30, 2009 was 3.22% compared to 3.45% for the same period in 2008. Significant reductions in interest rate indices throughout 2008 have had a negative impact on net interest margin in 2009. With each rate reduction in rate indices, specifically, the prime rate, rates paid on U.S. Treasury securities and the London Interbank Offering Rate (LIBOR), the yield on our variable rate loans indexed to these indices decreased. At the same time, competitive and market-wide liquidity factors prevented the cost of funding sources, particularly deposits, from declining proportionately. As a result, net interest margin declined. Increased liquidity due to deposit growth, coupled with loan paydowns and higher than anticipated prepayment speeds within our investment portfolio, resulted in changes in the mix of our earning assets. These changes also had an impact on net interest margin. We currently intend to keep these excess funds in interest-bearing balances with banks until they are utilized in future quarters to fund loan growth, purchase investment securities or payoff borrowings. Not only do interest-bearing balances with banks typically pay a lower rate than the rates paid on investment securities and loans, but the rate has also been more sensitive to the decline in the interest rate environment as the average rate paid on such balances for the three months ended September 30, 2009 was 0.21% compared to 2.01% for the same period in 2008. In addition, higher levels of nonaccrual loans during the third quarter of 2009 as compared to the third quarter of 2008 had a further negative impact on net interest margin for three month period ended September 30, 2009 as compared to the same period in 2008.

Interest income decreased 14.78% to \$42,614 for the third quarter of 2009 from \$50,004 for the same period in 2008. The decrease in interest income was primarily due to aforementioned decreases in yield and changes in the mix of interest-earning assets. The average balance of loans decreased \$105,771 for the three months ended September 30, 2009 as compared to the same period in 2008, while the average balance of interest-bearing balances with banks increased \$69,648 for the three months ended September 30, 2009 as compared to the same period in 2008. The tax equivalent yield on earning assets decreased 75 basis points to 5.33% for the third quarter of 2009 compared to 6.08% for the same period in 2008. The Company reversed interest income totaling \$371 related to loans placed on nonaccrual status during the three months ended September 30, 2009 compared to \$298 for the same period in 2008. This reversal reduced net interest margin by 5 basis points and 3 basis points for the three months ended September 30, 2009 and 2008, respectively.

Interest expense decreased 21.03% to \$17,423 for the three months ended September 30, 2009 as compared to \$22,063 for the same period in 2008. This decrease primarily resulted from reductions in the cost of deposits and borrowed funds and a change in the mix of the Company's funding sources, in which lower costing deposits were utilized to reduce higher costing borrowed funds, such as FHLB advances. The average balance of interest-bearing deposits, which had an average cost of 1.99%, increased \$142,504 for the three months ended September 30, 2009 as compared to the same period in 2008, while the average balance of borrowed funds, which had an average cost of 3.67%, decreased \$223,825 for the three months ended September 30, 2009 as compared to the same period in 2008. The cost of interest-bearing liabilities decreased 55 basis points to 2.36% for the third quarter of 2009 compared to 2.91% for the same period in 2008.

Noninterest Income

Noninterest income was \$13,953 for the three month period ended September 30, 2009 compared to \$13,644 for the same period in 2008, an increase of \$309, or 2.26%.

Service charges on deposits, representing the largest component of noninterest income, were \$5,379 and \$5,861 for the third quarter of 2009 and 2008, respectively. Overdraft fees, the largest component of service charges on deposits, were \$4,833 for the three month period ended September 30, 2009 compared to \$5,324 for the same period in 2008.

Fees and commissions, which include fees charged for both deposit services (other than service charges on deposits) and loan services, were \$3,961 for the three month period ended September 30, 2009 compared to \$4,198 for the same period in 2008. Fees charged for loan services were \$1,907 for the third quarter of 2009 compared to \$2,046 for the same period in 2008. Interchange fees on debit card transactions continue to be a strong source of noninterest income. For the third quarter of 2009, fees associated with debit card usage were \$1,379, up 8.16% from \$1,275 for the same period in 2008. The Company also provides specialized products

Table of Contents

and services to our customers through our Financial Services division. Specialized products include fixed and variable annuities, mutual funds, and stocks offered through a third party provider. Revenues generated from the sale of all of these products, which are included in the Condensed Consolidated Statements of Income in the account line Fees and commissions, were \$288 for the third quarter of 2009 compared to \$419 for the same period of 2008.

The trust department operates on a custodial basis which includes administration of benefit plans, as well as accounting and money management for trust accounts. The trust department manages a number of trust accounts inclusive of personal and corporate benefit accounts, self-directed IRAs, and custodial accounts. Fees for managing these accounts are generated based on the contractual terms of the accounts, including changes in market values of assets under management. Trust revenue for the third quarter of 2009 was \$501 as compared to \$597 for the same period in 2008. The market value of assets under management was \$463,926 and \$510,197 as of September 30, 2009 and 2008, respectively. The decline in the market value of assets under management is a result of the performance of the financial markets and the overall economic conditions over this same period.

Gains from sales of mortgage loans held for sale increased to \$1,832 for the three months ended September 30, 2009 compared to \$1,352 for the same period in 2008. The increase in gains on the sale of mortgage loans is attributable to higher volumes of loans sold during the third quarter of 2009 compared to the same period in 2008 due to an increase in originations and refinancing made possible by historically lower mortgage interest rates during the second quarter of 2009. Originations of mortgage loans to be sold totaled \$150,928 for the third quarter of 2009 as compared to \$174,157 for same period in 2008. Approximately 42.84% of the total mortgage originations during the three months ended September 30, 2009 were mortgages being refinanced with the Company, with the remainder being new originations.

Other noninterest income, which includes BOLI income, contingency income and other miscellaneous income, was \$1,331 and \$716 for the three months ended September 30, 2009 and 2008, respectively. Other noninterest income for the three months ended September 30, 2009 includes a \$638 gain related to a change in vendors related to our debit card product.

Noninterest Expense

Noninterest expense was \$26,118 for the three month period ended September 30, 2009 compared to \$27,784 for the same period in 2008, a decrease of \$1,666, or 6.00%.

Salaries and employee benefits for the three month period ended September 30, 2009 were \$13,363, which is \$1,887 less than the same period last year. This difference is primarily attributable to the realization of the full effect of workforce reductions as employee service capacity exceeded projected growth in certain areas.

Data processing costs for the three month period ended September 30, 2009 were \$1,439, an increase of \$150 compared to \$1,289 for the same period last year. Net occupancy expense and equipment expense for the three month period ended September 30, 2009 decreased \$354 to \$3,045 over the comparable period for the prior year.

Amortization of intangible assets was \$489 for the three months ended September 30, 2009 compared to \$610 for the three months ended September 30, 2008. Intangible assets are amortized over their estimated useful lives, which, at the time of origination, ranged between five and ten years. These finite-lived intangible assets have remaining estimated useful lives ranging from two to eight years.

Advertising and marketing expense was \$492 for the three months ending September 30, 2009, a decrease of 42.99% compared to \$863 for the same period in 2008. The reduction in advertising and marketing expense was related to expenses which the Company does not anticipate will impact its ability to grow loans or deposits in the future.

Communication expense, that is, expenses incurred for communication to clients and between employees, was \$1,057 for the three months ended September 30, 2009 compared to \$1,102 for the same period in 2008.

Other noninterest expense was \$5,165 and \$4,374 for the three months ended September 30, 2009 and 2008, respectively. Other noninterest expense for the three months ended September 30, 2009 includes expenses related to other real estate owned of \$1,054, an increase of \$942 compared to \$112 for the same period in 2008. In addition, other noninterest expense for the three months ended September 30, 2009 includes an increase of \$515 in expenses associated with our FDIC deposit insurance assessments due to an increase in the base assessment rates applicable to all insured institutions. These increases were offset by reductions in expense resulting from renegotiations of various contracts with suppliers and vendors and the Company's overall efforts to reduce non-essential expenses.

Table of Contents

Noninterest expense as a percentage of average assets was 2.82% for the three month period ended September 30, 2009 and 2.95% for the comparable period in 2008. The net overhead ratio, which is defined as noninterest expense less noninterest income, expressed as a percent of average assets, was 1.31% and 1.50% for the third quarter of 2009 and 2008, respectively. The efficiency ratio measures the cost of generating one dollar of revenue. That is, the ratio is designed to reflect the percentage of one dollar which must be expended to generate that dollar of revenue. Our efficiency ratio improved to 64.73% for the three month period ended September 30, 2009 compared to 65.40% for the same period of 2008. We calculate this ratio by dividing noninterest expense by the sum of net interest income on a fully taxable equivalent basis and noninterest income.

Income Taxes

Income tax expense was \$1,451 for the three month period ended September 30, 2009 compared to \$3,243 for the same period in 2008. The effective tax rates for the three month periods ended September 30, 2009 and 2008 were 25.56% and 30.02%, respectively. The decrease in the effective tax rate for the three months ended September 30, 2009 as compared to the same period in 2008 is attributable to a reduction in taxable income while, at the same time, tax-exempt income remained at consistent levels. We continually seek investing opportunities in assets, primarily through state and local investment securities, whose earnings are given favorable tax treatment.

Table of Contents**Nine Months Ended September 30, 2009 as Compared to the Nine Months Ended September 30, 2008**

Net income for the nine months ended September 30, 2009 was \$14,487, a decrease of \$9,333, or 39.18%, from net income of \$23,820 for the same period in 2008. Basic earnings per share were \$0.69 and diluted earnings per share were \$0.68 for the nine month period ended September 30, 2009, as compared to basic earnings per share of \$1.14 and diluted earnings per share of \$1.13 for the comparable period a year ago.

The following table sets forth average balance sheet data, including all major categories of interest-earning assets and interest-bearing liabilities, together with the interest earned or interest paid and the average yield or average rate paid on each such category for the nine months ended September 30, 2009 and 2008:

| | Nine Months Ended September 30, | | | | | |
|--------------------------------------------|---------------------------------|--------------------------------|----------------|--------------------|--------------------------------|----------------|
| | 2009 | | | 2008 | | |
| | Average Balance | Interest Income/ Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| Assets | | | | | | |
| Interest-earning assets: | | | | | | |
| Loans ⁽¹⁾ | \$ 2,531,138 | \$ 105,939 | 5.60% | \$ 2,604,548 | \$ 129,312 | 6.63% |
| Securities: | | | | | | |
| Taxable ⁽²⁾ | 574,012 | 20,508 | 4.76 | 542,050 | 21,106 | 5.19 |
| Tax-exempt | 123,064 | 6,018 | 6.52 | 123,490 | 5,750 | 6.21 |
| Interest-bearing balances with banks | 89,019 | 180 | 0.27 | 21,034 | 446 | 2.83 |
| Total interest-earning assets: | 3,317,233 | 132,644 | 5.35 | 3,291,122 | 156,614 | 6.36 |
| Cash and due from banks | 102,585 | | | 74,131 | | |
| Intangible assets | 192,567 | | | 195,783 | | |
| Other assets | 113,147 | | | 147,852 | | |
| Total assets | \$ 3,725,532 | | | \$ 3,708,888 | | |
| Liabilities and shareholders equity | | | | | | |
| Interest-bearing liabilities: | | | | | | |
| Deposits: | | | | | | |
| Interest-bearing demand | \$ 144,067 | \$ 1,580 | 1.47 | \$ 155,148 | \$ 2,183 | 1.88 |
| Savings and money market | 841,521 | 7,644 | 1.21 | 779,206 | 9,636 | 1.65 |
| Time deposits | 1,307,642 | 26,742 | 2.73 | 1,291,445 | 38,365 | 3.97 |
| Total interest-bearing deposits | 2,293,230 | 35,966 | 2.10 | 2,225,799 | 50,184 | 3.01 |
| Borrowed funds | 708,004 | 18,603 | 3.51 | 745,048 | 21,068 | 3.78 |
| Total interest-bearing liabilities | 3,001,234 | 54,569 | 2.43 | 2,970,847 | 71,252 | 3.20 |
| Noninterest-bearing deposits | 296,711 | | | 293,081 | | |
| Other liabilities | 23,544 | | | 38,888 | | |
| Shareholders equity | 404,043 | | | 406,072 | | |
| Total liabilities and shareholders equity | \$ 3,725,532 | | | \$ 3,708,888 | | |
| Net interest income/net interest margin | | \$ 78,075 | 3.15% | | \$ 85,362 | 3.46% |

Edgar Filing: RENASANT CORP - Form 10-Q

(1) Includes mortgage loans held for sale and shown net of unearned income.

(2) U.S. Government and some U.S. Government Agency securities are tax-free in the states in which we operate.

The average balances of nonaccruing loans are included in this table. Interest income and weighted average yields on tax-exempt loans and securities have been computed on a fully tax-equivalent basis assuming a federal tax rate of 35% and a state tax rate of 3.3%, which is net of federal tax benefit.

Table of Contents**Net Interest Income**

Net interest income decreased 9.61% to \$74,664 for the first nine months of 2009 compared to \$82,600 for the same period in 2008. On a tax equivalent basis, net interest margin for the nine month period ended September 30, 2009 was 3.15% compared to 3.46% for the same period in 2008. Net interest income for the first nine months of 2008 includes \$581 in interest income related to certain Capital and Heritage loans accounted for under accounting literature related to loans or debt securities acquired in a transfer, as compared to \$125 in interest income from similar loans for the first nine months of 2009. This additional interest income increased net interest margin for the first nine months of 2008 by 3 basis points.

Interest income decreased 16.00% to \$129,233 for the first nine months of 2009 from \$153,852 for the same period in 2008. The decrease in interest income was primarily due to decreases in yield and changes in the mix of interest-earning assets. The average balance of loans decreased \$73,410 for the nine months ended September 30, 2009 as compared to the same period in 2008, while the average balance of interest-bearing balances with banks increased \$67,985 for the nine months ended September 30, 2009 as compared to the same period in 2008. The tax equivalent yield on earning assets decreased 101 basis points to 5.35% for the first nine months of 2009 compared to the same period in 2008. The Company reversed interest income totaling \$1,758 related to loans placed on nonaccrual status during the nine months ended September 30, 2009 compared to \$669 for the same period in 2008. This reversal reduced net interest margin by 7 basis points and 3 basis points for the nine months ended September 30, 2009 and 2008, respectively.

Interest expense decreased 23.41% to \$54,569 for the nine months ended September 30, 2009 as compared to \$71,252 for the same period in 2008. This decrease primarily resulted from reductions in the cost of deposits and borrowed funds during the periods as a result of reductions in interest rates. The cost of interest-bearing liabilities decreased 77 basis points to 2.43% for the first nine months of 2009 compared to 3.20% for the same period in 2008. The average balance of interest-bearing deposits, which had an average cost of 2.10%, increased \$67,431 as compared to the same period in 2008, while the average balance of borrowed funds, which had an average cost of 3.51%, decreased \$37,044 as compared to the same period in 2008 due to the Company's use of deposits as its primary source of funding rather than borrowed funds, such as FHLB borrowings.

Noninterest Income

Noninterest income was \$44,139 for the nine month period ended September 30, 2009 compared to \$41,291 for the same period in 2008, an increase of \$2,848, or 6.90%.

Service charges on deposits were \$16,199 and \$17,044 for the first nine months of 2009 and 2008, respectively. Overdraft fees were \$14,568 for the nine month period ended September 30, 2009 compared to \$15,350 for the same period in 2008.

Fees and commissions were \$13,067 for the nine month period ended September 30, 2009, an increase of \$623, or 5.01%, over \$12,444 for the same period in 2008. Fees charged for loan services increased \$242 to \$6,669 for the first nine months of 2009 compared to \$6,427 for the same period in 2008. For the first nine months of 2009, fees associated with debit card usage were \$4,055, up 13.55% from \$3,571 for the same period in 2008. Revenues generated from the sale of all specialized products by the Financial Services division totaled \$1,109 for the nine month period ended September 30, 2009 compared to \$1,107 for the same period in 2008. Revenue generated by the trust department for managing accounts was \$1,480 as compared to \$1,893 for the same period of 2008.

Income earned on insurance products was \$2,614 and \$2,615 for the nine months ending September 30, 2009 and 2008, respectively. Contingency income is a bonus received from the insurance underwriters and is based both on commission income and claims experience on our client's policies during the previous year. Increases and decreases in contingency income are reflective of corresponding increases and decreases in the amount of claims paid by insurance carriers. Contingency income, which is included in Other noninterest income in the Consolidated Statements of Income, was \$299 and \$309 for the nine months ending September 30, 2009 and 2008, respectively.

Gains from sales of mortgage loans held for sale increased to \$5,901 for the nine months ended September 30, 2009 compared to \$4,184 for the same period in 2008. Originations of mortgage loans to be sold totaled \$673,896 for the first nine months of 2009 as compared to \$568,824 for same period in 2008. Approximately 62.16% of the total mortgage originations during the nine months ended September 30, 2009 were mortgages being refinanced with the Company due primarily to lower mortgage interest rates, with the remainder being new originations.

Table of Contents

Noninterest Expense

Noninterest expense was \$80,170 for the nine month period ended September 30, 2009 compared to \$82,280 for the same period in 2008, a decrease of \$2,110, or 2.56%.

Salaries and employee benefits for the nine month period ended September 30, 2009 were \$41,843, which is \$2,974 less than the same period last year. During the first nine months of 2009, the Company had a 4.85% reduction in our workforce as employee service capacity exceeded projected growth in certain areas. Severance expenses incurred in the first nine months of 2009 totaled \$410.

Data processing costs for the nine month period ended September 30, 2009 were \$4,198, an increase of \$299 compared to \$3,899 for the same period last year. Net occupancy expense and equipment expense for the nine month period ended September 30, 2009 decreased \$828 to \$9,357 over the comparable period for the prior year.

Amortization of intangible assets was \$1,484 for the nine months ended September 30, 2009 compared to \$1,772 for the nine months ended September 30, 2008.

Advertising and marketing expense was \$1,579 for the three months ending September 30, 2009, a decrease of 34.73% compared to \$2,419 for the same period in 2008.

Communication expense was \$3,356 for the nine months ended September 30, 2009 compared to \$3,463 for the same period in 2008.

Other noninterest expense was \$15,451 and \$13,094 for the nine months ended September 30, 2009 and 2008, respectively. Other noninterest expense for the nine months ended September 30, 2009 includes expenses related to other real estate owned of \$1,665, an increase of \$1,046 compared to \$619 for the same period in 2008. In addition, other noninterest expense for the nine months ended September 30, 2009 includes an increase of \$1,429 in expenses associated with our FDIC deposit insurance assessments due to an increase in the base assessment rates applicable to all insured institutions and the \$1,750 charge for the special deposit insurance assessment collected by the FDIC from all insured institutions during the third quarter of 2009. These increases in expenses were offset by reductions in expense resulting from renegotiations of various contracts with suppliers and vendors and the Company's overall efforts to reduce non-essential expenses.

Noninterest expense as a percentage of average assets was 2.88% for the nine month period ended September 30, 2009 and 2.96% for the comparable period in 2008. The net overhead ratio was 1.35% and 1.48% for the first nine months of 2009 and 2008, respectively. Our efficiency ratio increased to 65.60% for the nine month period ended September 30, 2009 compared to 64.96% for the same period of 2008.

Income Taxes

Income tax expense was \$5,056 for the nine month period ended September 30, 2009 compared to \$9,966 for the same period in 2008. The effective tax rates for the nine month periods ended September 30, 2009 and 2008 were 25.87% and 29.50%, respectively. The decrease in the effective tax rate for the nine months ended September 30, 2009 as compared to the same period in 2008 is attributable to a reduction in taxable income while, at the same time, tax-exempt income remained at consistent levels.

Allowance and Provision for Loan Losses

The allowance for loan losses is available to absorb probable credit losses inherent in the entire loan portfolio. The appropriate level of the allowance is based on a quarterly analysis of the loan portfolio which includes consideration of such factors as the risk rating of individual credits, the size and diversity of the portfolio, economic conditions, prior loss experience, and the results of periodic credit reviews by internal loan review and regulators.

The provision for loan losses charged to operating expense is an amount which, in the judgment of management, is necessary to maintain the allowance for loan losses at a level that is adequate to meet the inherent risks of losses identified in our loan portfolio. The Company recorded a provision for loan losses of \$7,350 for the third quarter of 2009 as compared to \$3,000 for the same period in 2008. The provision for loan losses was \$19,090 for the nine months ended September 30, 2009 compared to \$7,825 for the same period in 2008. Factors considered in management's assessment in determining the amount of provision to charge to current period operations include the internal risk rating of individual credits, historical and current trends in net charge-offs, trends in nonperforming loans, trends in past due loans, trends in the market values of underlying collateral securing loans and current economic conditions in the markets in which we operate. Specifically, management increased the provision for loan losses during the

Table of Contents

three and nine month periods ending September 30, 2009 as compared to the same periods in 2008 as a result of continuing credit deterioration in 2009, which is reflected in the increases in net charge-offs, nonperforming loans and loans past due 30 to 89 days. The increase in the provision is also consistent with the Company's practice of proactively identifying losses within the loan portfolio as potential weaknesses are identified.

For the third quarter of 2009, net charge-offs were \$6,962, or 1.12% annualized as a percentage of average loans, compared to net charge-offs for the same period in 2008 of \$1,623, or 0.25% annualized. For the first nine months of 2009, net charge-offs were \$17,643, or 0.93% annualized as a percentage of average loans, compared to net charge-offs for the same period in 2008 of \$6,173, or 0.32% annualized. The increase in charge-offs for the first nine months of 2009 compared to the same period in 2008 is primarily a result of the prolonged effects of the economic downturn in our markets on borrowers' ability to repay their loans and the decline in market values of underlying collateral securing loans, primarily real estate values. The allowance for loan losses as a percentage of total loans was 1.51% at September 30, 2009 as compared to 1.38% at December 31, 2008 and 1.11% at September 30, 2008.

The following table presents the activity in the allowance for loan losses for the periods presented:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|------------------------------------------|-------------------------------------|-----------|------------------------------------|-----------|
| | 2009 | 2008 | 2009 | 2008 |
| Balance at beginning of period | \$ 35,964 | \$ 26,647 | \$ 34,905 | \$ 26,372 |
| Provision for loan losses | 7,350 | 3,000 | 19,090 | 7,825 |
| Charge-offs | | | | |
| Commercial, financial, agricultural | 650 | 131 | 2,534 | 328 |
| Lease financing | | | | |
| Real estate - construction | 702 | 200 | 2,500 | 1,495 |
| Real estate - 1-4 family mortgage | 5,530 | 1,952 | 11,725 | 4,504 |
| Real estate - commercial mortgage | 590 | 35 | 1,826 | 778 |
| Installment loans to individuals | 67 | 71 | 214 | 296 |
| Total charge-offs | 7,539 | 2,389 | 18,799 | 7,401 |
| Recoveries | | | | |
| Commercial, financial, agricultural | 20 | 39 | 120 | 163 |
| Lease financing | | | | |
| Real estate - construction | 107 | 70 | 195 | 135 |
| Real estate - 1-4 family mortgage | 279 | 23 | 493 | 159 |
| Real estate - commercial mortgage | 153 | 2 | 158 | 3 |
| Installment loans to individuals | 18 | 632 | 190 | 768 |
| Total recoveries | 577 | 766 | 1,156 | 1,228 |
| Net charge-offs | 6,962 | 1,623 | 17,643 | 6,173 |
| Balance at end of period | \$ 36,352 | \$ 28,024 | \$ 36,352 | \$ 28,204 |
| Allowance for loan losses to total loans | 1.51% | 1.11% | 1.51% | 1.11% |
| Net charge-offs (ann.) to average loans | 1.12 | 0.25 | 0.93 | 0.32 |

Table of Contents

The following table provides further details of the Company's net charge-offs of loans secured by real estate for the periods presented:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--------------------------------------------------------------|-------------------------------------|-----------------|------------------------------------|-----------------|
| | 2009 | 2008 | 2009 | 2008 |
| Construction: | | | | |
| Residential | \$ 297 | \$ 114 | \$ 2,064 | \$ 1,301 |
| Commercial | | | | |
| Condominiums | 298 | 16 | 241 | 59 |
| Total construction | 595 | 130 | 2,305 | 1,360 |
| 1-4 family mortgage: | | | | |
| Primary | 188 | 544 | 1,422 | 1,262 |
| Home equity | 173 | 291 | 1,621 | 721 |
| Rental/investment | 146 | 826 | 955 | 1,221 |
| Land development | 4,744 | 268 | 7,234 | 1,141 |
| Total 1-4 family mortgage | 5,251 | 1,929 | 11,232 | 4,345 |
| Commercial mortgage: | | | | |
| Owner-occupied | 25 | | 162 | 1 |
| Non-owner occupied | 366 | (2) | 1,460 | 739 |
| Land development | 46 | 35 | 46 | 35 |
| Total commercial mortgage | 437 | 33 | 1,668 | 775 |
| Total net charge-offs of loans secured by real estate | \$ 6,283 | \$ 2,092 | \$ 15,205 | \$ 6,480 |

The following table quantifies the amount of the specific reserves component of the allowance for loan losses and the amount of the allowance determined by applying allowance factors to graded loans as of September 30, 2009 and December 31, 2008:

| | September 30, 2009 | December 31, 2008 |
|-----------------------------------------|-----------------------|----------------------|
| Specific reserves | \$ 10,323 | \$ 8,769 |
| Allocated reserves based on loan grades | 26,029 | 26,136 |
| Total allowance for loan losses | \$ 36,352 | \$ 34,905 |

Nonperforming loans are loans on which the accrual of interest has stopped and loans which are contractually past due 90 days on which interest continues to accrue. Nonperforming loans were \$48,656 at September 30, 2009 as compared to \$39,913 at December 31, 2008. Nonperforming loans as a percentage of total loans were 2.03% at September 30, 2009 compared to 1.58% at December 31, 2008. The increase in nonperforming loans at September 30, 2009 as compared to December 31, 2008 is primarily attributable to continued credit deterioration as a result of the prolonged effects of the economic downturn on borrowers' ability to make timely payments on their loans, particularly in our loans secured by real estate. Management has evaluated these loans and other loans classified as nonperforming and believes that all nonperforming loans have been adequately reserved for in the allowance for loan losses at September 30, 2009.

Table of Contents

The following table provides details of the Company's nonperforming assets for the periods presented:

| | September 30, 2009 | September 30, 2008 | December 31, 2008 |
|------------------------------------------------------|-----------------------|-----------------------|----------------------|
| Nonaccruing loans | | | |
| Commercial, financial, agricultural | \$ 2,832 | \$ 481 | \$ 2,660 |
| Lease financing | | | |
| Real estate - construction | 1,247 | 3,216 | 6,243 |
| Real estate - 1-4 family mortgage | 23,350 | 15,088 | 22,724 |
| Real estate - commercial mortgage | 10,520 | 1,784 | 3,988 |
| Installment loans to individuals | 46 | 9 | 46 |
| Total nonaccruing loans | 37,995 | 20,578 | 35,661 |
| Accruing loans past due 90 days or more | | | |
| Commercial, financial, agricultural | 365 | 35 | 49 |
| Lease financing | | | |
| Real estate - construction | 1,615 | 440 | 208 |
| Real estate - 1-4 family mortgage | 4,979 | 6,515 | 2,793 |
| Real estate - commercial mortgage | 3,542 | 1,989 | 1,106 |
| Installment loans to individuals | 160 | 98 | 96 |
| Total accruing loans past due 90 days or more | 10,661 | 9,077 | 4,252 |
| Total nonperforming loans | 48,656 | 29,655 | 39,913 |
| Other real estate owned and repossessions | 47,457 | 21,901 | 25,111 |
| Total nonperforming assets | \$ 96,113 | \$ 51,556 | \$ 65,024 |
| | | | |
| Nonperforming loans to total loans | 2.03% | 1.17% | 1.58% |
| Nonperforming assets to total assets | 2.64 | 1.38 | 1.75 |
| Allowance for loan losses to nonperforming loans | 74.71 | 94.50 | 87.45 |

The following table provides further details of the Company's nonperforming loans secured by real estate for the periods presented:

| | September 30, 2009 | September 30, 2008 | December 31, 2008 |
|----------------------------------|-----------------------|-----------------------|----------------------|
| Construction: | | | |
| Residential | \$ 2,862 | \$ 2,884 | \$ 5,196 |
| Commercial | | | |
| Condominiums | | 772 | 1,255 |
| Total construction | 2,862 | 3,656 | 6,451 |
| 1-4 family mortgage: | | | |
| Primary | 3,118 | 2,568 | 2,968 |
| Home equity | 975 | 345 | 612 |
| Rental/investment | 3,255 | 2,910 | 3,796 |
| Land development | 20,981 | 15,780 | 18,141 |
| Total 1-4 family mortgage | 28,329 | 21,603 | 25,517 |
| Commercial mortgage: | | | |
| Owner-occupied | 5,110 | 582 | 2,341 |

Edgar Filing: RENASANT CORP - Form 10-Q

| | | | |
|--------------------------------------------------|------------------|-----------|-----------|
| Non-owner occupied | 6,748 | 1,513 | 2,753 |
| Land development | 2,204 | 1,678 | |
| Total commercial mortgage | 14,062 | 3,773 | 5,094 |
| Total nonperforming loans secured by real estate | \$ 45,253 | \$ 29,032 | \$ 37,062 |

Table of Contents

Management also continually monitors loans past due 30 to 89 days for potential credit quality deterioration. Total loans past due 30 to 89 days were \$33,201 at September 30, 2009 as compared to \$48,473 at December 31, 2008 and \$29,567 at September 30, 2008.

Other real estate owned and repossessions of \$47,457 and \$25,111 at September 30, 2009 and December 31, 2008, respectively, is included in the consolidated balance sheet heading *Other assets* and consists of properties acquired through foreclosure or acceptance of a deed in lieu of foreclosure. These properties are carried at the lower of cost or fair market value based on appraised value less estimated selling costs. Losses arising at the time of foreclosure of properties are charged against the allowance for loan losses. Reductions in the carrying value subsequent to acquisition are charged to earnings and are included in *Other noninterest expense* in the Consolidated Statements of Income. Other real estate owned with a cost basis of \$10,464 has been sold during the nine months ended September 30, 2009, resulting in a net loss of \$444.

The following table provides details of the Company's other real estate owned and repossessions at September 30, 2009:

| | September 30, 2009 |
|-----------------------------------------------------|-----------------------|
| Residential real estate | \$ 19,784 |
| Commercial real estate | 6,236 |
| Residential land development | 21,055 |
| Commercial land development | 117 |
| Other | 265 |
| Total other real estate owned and repossessions | \$ 47,457 |

Liquidity and Capital Resources

Liquidity management is the ability to meet the cash flow requirements of customers who may be either depositors wishing to withdraw funds or borrowers needing assurance that sufficient funds will be available to meet their credit needs. Our strategy in choosing funds is focused on attempting to mitigate interest rate risk, and thus we utilize funding sources that are commensurate with the interest rate risk associated with the assets. We constantly monitor our funds position and evaluate the effect various funding sources have on our financial position.

Deposits are our primary source of funds used to meet cash flow needs. While we do not control the types of deposit instruments our clients choose, we do influence those choices with the rates we offer and with the deposit products we offer. Understanding the competitive pressures on deposits is key to maintaining the ability to acquire and retain these funds in a variety of markets. When evaluating the movement of these funds, even during large interest rate changes, it is essential that we continue to attract deposits that can be used to meet cash flow needs. Management continues to monitor the liquidity and volatility liabilities ratios to ensure compliance with Asset-Liability Committee targets. As competition for deposits eased in our markets, causing deposit pricing to return to more normal levels during the first nine months of 2009, the Company was able to replace borrowed funds, primarily FHLB borrowings, with deposits. As a result, total deposits increased \$216,653 to \$2,560,984 at September 30, 2009 from \$2,344,331 on December 31, 2008.

Our investment portfolio is another alternative for meeting liquidity needs. These assets generally have readily available markets that offer conversions to cash as needed. The balance of our investment portfolio was \$738,204 at September 30, 2009 as compared to \$695,106 at December 31, 2008. Securities within our investment portfolio are also used to secure certain deposit types and short-term borrowings. At September 30, 2009, securities with a carrying value of approximately \$475,927 were pledged to secure government, public and trust deposits (collectively referred to as *public fund deposits*) and as collateral for short-term borrowings as compared to \$468,640 at December 31, 2008. Management has implemented a strategy to reduce public fund deposits through pricing initiatives and the anticipated runoff of deposit balances as government agencies utilize the funds held in these accounts. Management expects this strategy will increase the amount of our unpledged investment securities.

Other sources available for meeting liquidity needs include federal funds purchased and advances from the FHLB. Interest is charged at the prevailing market rate on federal funds purchased and FHLB advances. At September 30, 2009, we had no amounts outstanding in federal funds purchased as compared to \$63,800 at December 31, 2008. Funds obtained from the FHLB are used primarily to match-fund real estate loans and other longer-term fixed rate loans in order to minimize interest rate risk and may also be used to meet day to day liquidity needs. As of September 30, 2009, the balance of our outstanding short-term and long-term advances with

Table of Contents

the FHLB was \$473,178 compared to \$768,302 at December 31, 2008. The total amount of remaining credit available to us from the FHLB at September 30, 2009 was \$348,995. We also maintain lines of credits with other commercial banks totaling \$65,000. There were no amounts outstanding under these lines of credit at September 30, 2009 or December 31, 2008.

In October 2008, the FDIC announced the TLGP to strengthen confidence and encourage liquidity in the banking system by guaranteeing newly issued senior unsecured debt of banks, thrifts, and certain holding companies and by providing full deposit insurance coverage of non-interest bearing deposit transaction accounts, regardless of dollar amount. Under the final rules, qualifying newly issued senior unsecured debt with a maturity greater than 30 days issued on or before October 31, 2009, would be backed by the full faith and credit of the United States through June 30, 2012. The guarantee was limited to 2% of consolidated liabilities for entities, such as the Company, that had no senior unsecured debt outstanding as of September 30, 2008. The full coverage of non-interest bearing deposit transaction accounts will continue through December 31, 2009. Renasant Bank issued \$50,000 of qualifying senior debt securities guaranteed under the TLGP in March 2009. Management used the proceeds from the debt issuance to pay-off long term advances with the FHLB as they matured in 2009.

For the nine months ended September 30, 2009, our total cost of funds, including noninterest-bearing demand deposit accounts, was 2.21%, down from 2.92% for the same period in 2008. Noninterest-bearing demand deposit accounts made up approximately 9.00% of our average total deposits and borrowed funds at September 30, 2009 compared to 8.98% at September 30, 2008. Interest-bearing transaction accounts, money market accounts and savings accounts made up approximately 29.88% of our average total deposits and borrowed funds and had an average cost of 1.25% for the nine months ended September 30, 2009, compared to 28.63% of the average total deposits and borrowed funds with an average cost of 1.69% for the same period in 2008. Another significant source of funds was time deposits, making up 39.65% of the average total deposits and borrowed funds with an average cost of 2.73% for the nine months ended September 30, 2009, compared to 39.57% of the average total deposits and borrowed funds with an average cost of 3.97% for the same period in 2008. FHLB advances made up approximately 17.09% of our average total deposits and borrowed funds with an average cost of 3.37%, compared to 18.86% of the average total deposits and borrowed funds with an average cost of 3.56% for the same period in 2008.

Cash and cash equivalents were \$112,256 at September 30, 2009 compared to \$106,048 at September 30, 2008. Cash provided by investing activities for the nine months ended September 30, 2009 was \$42,809 compared to cash used in investing activities of \$150,817 for the same period of 2008. Proceeds from the sale and maturity of securities within our investment portfolio were \$275,041 for the nine months ending September 30, 2009 compared to \$134,545 for the nine months ending September 30, 2008. Purchases of investment securities were \$309,873 for the nine months ending September 30, 2009 compared to \$316,575 for the nine months ending September 30, 2008. Cash provided by a net decrease in loans for the nine months ended September 30, 2009 was \$78,412 compared to \$34,743 for the same period in 2008.

Cash used in financing activities for the nine months ended September 30, 2009 was \$92,657 compared to cash provided by financing activities of \$101,480 for the same period of 2008. Cash flows from the generation of deposits were \$216,653 for the nine months ended September 30, 2009 compared to a reduction in cash flows of \$135,508 due to a decrease in deposits for the same period in 2008. Cash provided from the generation of deposits during the nine months ended September 30, 2009 was primarily used to reduce our total borrowings by \$355,679. Proceeds from long-term debt for the nine months ended September 30, 2009 includes \$50,000 of proceeds from the issuance of guaranteed senior unsecured debt under the TLGP discussed above.

Renasant Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on Renasant Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, Renasant Bank must meet specific capital guidelines that involve quantitative measures of Renasant Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. Renasant Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require Renasant Bank to maintain minimum balances and ratios. All banks are required to have core capital (Tier I) of at least 4% of risk-weighted assets, Tier I leverage of 4% of average assets, and total capital of 8% of risk-weighted assets (as such ratios are defined in Federal regulations). To be categorized as well

Table of Contents

capitalized, banks must maintain minimum Tier I leverage, Tier I risk-based and total risk-based ratios of 5%, 6%, and 10%, respectively. As of September 30, 2009, Renasant Bank met all capital adequacy requirements to which it is subject.

As of September 30, 2009, the most recent notification from the FDIC categorized Renasant Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed Renasant Bank's category.

The following table sets forth the minimum capital ratios required for each of the Company and Renasant Bank to be rated as well capitalized and the capital ratios for the Company and Renasant Bank as of September 30, 2009:

| | Minimum Capital Requirement to be Well Capitalized | Renasant Corporation | Renasant Bank |
|------------------------------------------|-------------------------------------------------------------------|---------------------------------|--------------------------|
| Tier I Leverage (to average assets) | 5.00% | 8.56% | 8.36% |
| Tier I Capital (to risk-weighted assets) | 6.00% | 11.04% | 10.77% |
| Total Capital (to risk-weighted assets) | 10.00% | 12.29% | 12.02% |

Management recognizes the importance of maintaining a strong capital base. As the above ratios indicate, Renasant Bank exceeds the requirements for a well capitalized bank.

During the fourth quarter of 2008, the Company declined to participate in the U.S. Treasury Department's Capital Purchase Program, which is part of the federal government's Troubled Assets Relief Program. At the time of the decision, the board of directors and management believed that the Company's strong capital position, coupled with future earnings, would allow us to meet projected balance sheet growth, deal with the downturn in the economy and take advantage of strategic growth opportunities without funds obtained under the Capital Purchase Program. As the capital ratios for the Company and Renasant Bank have remained in excess of the requirements to be categorized as well capitalized, the board of directors and management continue to believe this was the correct decision.

On July 8, 2009, the Company filed a shelf registration statement with the Securities and Exchange Commission (SEC). The shelf registration statement, which was declared effective on July 13, 2009, will allow the Company to raise capital from time to time, up to an aggregate of \$150,000, through the sale of common stock, preferred stock, warrants and units, or a combination thereof, subject to market conditions. Specific terms and prices will be determined at the time of any offering under a separate prospectus supplement that the Company will be required to file with the SEC at the time of the specific offering. The Company does not currently plan to offer or sell any of the securities covered by the shelf registration statement. The proceeds of the sale of securities, if and when offered, will be used for general corporate purposes as described in any prospectus supplement and could include the expansion of the Company's banking, insurance and wealth management operations as well as other business opportunities.

The Company's liquidity and capital resources, as well as its ability to pay dividends to our shareholders, are substantially dependent on the ability of Renasant Bank to transfer funds to the Company in the form of dividends, loans and advances. Under Mississippi law, a Mississippi bank may not pay dividends unless its earned surplus is in excess of three times capital stock. A Mississippi bank with earned surplus in excess of three times capital stock may pay a dividend, subject to the approval of the Mississippi Department of Banking and Consumer Finance. In addition, the FDIC must also approve any payment of dividends by the Bank. As such, the approval of these supervisory authorities is required prior to Renasant Bank paying dividends to the Company. Federal Reserve regulations also limit the amount Renasant Bank may loan to the Company unless such loans are collateralized by specific obligations. At September 30, 2009, the maximum amount available for transfer from Renasant Bank to the Company in the form of loans was \$32,453. There were no loans outstanding from Renasant Bank to the Company at September 30, 2009. These restrictions did not have any impact on the Company's ability to meet its cash obligations in the first nine months of 2009, nor does management expect such restrictions to materially impact the Company's ability to meet its currently-anticipated cash obligations.

Table of Contents

The following table sets forth the Company's book value per share, tangible book value per share, capital ratio and tangible capital ratio at September 30, 2009 and December 31, 2008:

| | September 30, 2009 | December 31, 2008 |
|---------------------------------------|-----------------------|----------------------|
| Book value per share | \$ 19.47 | \$ 19.00 |
| Tangible book value per share | 10.37 | 9.83 |
| Capital ratio | 11.27% | 10.77% |
| Tangible capital ratio | 6.34% | 5.88% |
| <u>Off-Balance Sheet Arrangements</u> | | |

Loan commitments are made to accommodate the financial needs of the Company's customers. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. Both arrangements have credit risk essentially the same as that involved in extending loans to customers and are subject to the Company's normal credit policies. Collateral (e.g., securities, receivables, inventory, equipment, etc.) is obtained based on management's credit assessment of the customer.

The Company's unfunded loan commitments (unfunded loans and unused lines of credit) and standby letters of credit outstanding at September 30, 2009, were approximately \$364,221 and \$29,820, respectively, compared to \$614,311 and \$27,497, respectively, at December 31, 2008. The Company has been closely monitoring the amount of remaining future commitments to borrowers in the current economic environment and adjusting these commitments as necessary. The Company will continue this process as new commitments are entered into or existing commitments are renewed.

The Company enters into mortgage loan commitments with its customers to mitigate the interest rate risk associated with the commitments to fund fixed-rate mortgage loans. For further discussion of these derivative financial instruments, please refer to Note D, Derivative Instruments in the Notes to Condensed Consolidated Financial Statements included in this report.

Market risk resulting from interest rate changes on particular off-balance sheet financial instruments may be offset by other on- or off-balance sheet transactions. Interest rate sensitivity is monitored by the Company for determining the net effect of potential changes in interest rates on the market value of both on- or off-balance sheet financial instruments.

Contractual Obligations

There have not been any material changes outside of the ordinary course of business to any of the contractual obligations disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in our market risk since December 31, 2008. For additional information regarding our market risk, see our Annual Report on Form 10-K for the year ended December 31, 2008.

Item 4. CONTROLS AND PROCEDURES

Based on their evaluation as of the end of the period covered by this quarterly report on Form 10-Q, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) are effective to allow for timely decisions regarding the disclosure of material information required to be included in our periodic reports to the Securities and Exchange Commission. There were no changes in the Company's internal control over financial reporting during the fiscal quarter covered by this quarterly report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

Part II. OTHER INFORMATION

Item 1A. RISK FACTORS

Information regarding risk factors appears in Part I, Item 1A, Risk Factors, of the Company's Annual Report on Form 10-K for the year ended December 31, 2008. There have been no material changes in the risk factors disclosed in our Annual Report on Form 10-K.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Unregistered Sales of Equity Securities

None.

Issuer Purchases of Equity Securities

The Company did not repurchase any shares of its outstanding stock during the three month period ended September 30, 2009.

Please refer to the information discussing restrictions on the Company's ability to pay dividends under the heading Liquidity and Capital Resources in Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, of this report, which is incorporated by reference herein.

Table of Contents

Item 6. EXHIBITS

| Exhibit Number | Description |
|---------------------------|----------------------------------------------------------------------------------------------------------------------|
| (3)(i) | Articles of Incorporation of Renasant Corporation, as amended ⁽¹⁾ |
| (3)(ii) | Bylaws of Renasant Corporation, as amended ⁽²⁾ |
| (4)(i) | Articles of Incorporation of Renasant Corporation, as amended ⁽¹⁾ |
| (4)(ii) | Bylaws of Renasant Corporation, as amended ⁽²⁾ |
| (31)(i) | Certification of the Chief Executive Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| (31)(ii) | Certification of the Chief Financial Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| (32)(i) | Certification of the Chief Executive Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| (32)(ii) | Certification of the Chief Financial Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

⁽¹⁾ Filed as exhibit 3.1 to the Company's Form 10-Q filed with the Securities and Exchange Commission on May 9, 2005 and incorporated herein by reference.

⁽²⁾ Filed as exhibit 3.2 to the Company's Form 8-K filed with the Securities and Exchange Commission on October 21, 2008 and incorporated herein by reference.

The Company does not have any long-term debt instruments under which securities are authorized exceeding ten percent of the total assets of the Company and its subsidiaries on a consolidated basis. The Company will furnish to the Securities and Exchange Commission, upon their request, a copy of all long-term debt instruments.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

November 9, 2009

RENASANT CORPORATION

/s/ E. ROBINSON MCGRAW
E. Robinson McGraw
Chairman, President &
Chief Executive Officer
(Principal Executive Officer)

/s/ STUART R. JOHNSON
Executive Vice President and
Chief Financial Officer
(Principal Financial and Accounting Officer)

Table of Contents

EXHIBIT INDEX

| Exhibit Number | Description |
|---------------------------|----------------------------------------------------------------------------------------------------------------------|
| (31)(i) | Certification of the Chief Executive Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| (31)(ii) | Certification of the Chief Financial Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| (32)(i) | Certification of the Chief Executive Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| (32)(ii) | Certification of the Chief Financial Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |