

ORRSTOWN FINANCIAL SERVICES INC

Form 10-Q

November 06, 2009

[Table of Contents](#)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10 - Q

x **QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2009

Or

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to .

Commission File Number 001-34292

ORRSTOWN FINANCIAL SERVICES, INC.

(Exact name of registrant as specified in its charter)

Commonwealth of Pennsylvania
(State or other jurisdiction of

23-2530374
(I.R.S. Employer

incorporation or organization)

Identification No.)

77 East King Street, P.O. Box 250, Shippensburg, Pennsylvania
(Address of principal executive offices)

17257
(Zip Code)

(717) 532-6114

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

As of September 30, 2009, 6,417,284 shares of common stock, no par value, of the registrant were outstanding.

Table of Contents

ORRSTOWN FINANCIAL SERVICES, INC.

INDEX

	Page
Part I - FINANCIAL INFORMATION	
Item 1. <u>Financial Statements (unaudited)</u>	
<u>Condensed consolidated balance sheets - September 30, 2009 and December 31, 2008</u>	3
<u>Condensed consolidated statements of income - Three months ended September 30, 2009 and 2008</u>	4
<u>Condensed consolidated statements of income - Nine months ended September 30, 2009 and 2008</u>	5
<u>Condensed consolidated statements of changes in shareholders' equity - Nine months ended September 30, 2009 and 2008</u>	6
<u>Condensed consolidated statements of comprehensive income - Three and Nine months ended September 30, 2009 and 2008</u>	7
<u>Condensed consolidated statements of cash flows - Nine months ended September 30, 2009 and 2008</u>	8
<u>Notes to condensed consolidated financial statements</u>	9 -16
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	17-23
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	23
Item 4. <u>Controls and Procedures</u>	23
PART II - OTHER INFORMATION	
Item 1. <u>Legal Proceedings</u>	23
Item 1A. <u>Risk Factors</u>	23
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	24
Item 3. <u>Defaults upon Senior Securities</u>	24
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	24
Item 5. <u>Other Information</u>	24
Item 6. <u>Exhibits</u>	24
<u>SIGNATURES</u>	25
<u>EXHIBIT INDEX</u>	26

Table of Contents**PART I - FINANCIAL INFORMATION****Item 1. Financial Statements****ORRSTOWN FINANCIAL SERVICES, INC. AND SUBSIDIARY****CONDENSED CONSOLIDATED BALANCE SHEETS**

(Dollars in Thousands)	(Unaudited) September 30, 2009	(Audited) * December 31, 2008
ASSETS		
Cash and due from banks	\$ 13,976	\$ 12,871
Federal funds sold	23,250	13,933
Cash and cash equivalents	37,226	26,804
Interest bearing deposits with banks	7,495	409
Member stock, at cost which approximates market value	8,056	7,713
Securities available for sale	165,281	120,640
Loans	867,435	820,468
Allowance for loan losses	(7,963)	(7,140)
Net Loans	859,472	813,328
Premises and equipment, net	29,994	31,050
Goodwill and intangible assets	21,000	21,186
Cash surrender value of life insurance	17,065	16,552
Accrued interest receivable	3,856	3,983
Other assets	10,551	10,118
Total assets	\$ 1,159,996	\$ 1,051,783
LIABILITIES AND SHAREHOLDERS EQUITY		
Deposits:		
Non-interest bearing	\$ 90,562	\$ 84,261
Interest bearing	758,532	673,107
Total deposits	849,094	757,368
Short term borrowings	107,070	64,007
Long term debt	85,700	118,287
Accrued interest payable	1,280	1,165
Other liabilities	6,203	7,609
Total liabilities	1,049,347	948,436
Common stock, no par value - \$.05205 stated value per share; 50,000,000 shares authorized; 6,469,508 and 6,455,123 shares issued	337	336
Additional paid - in capital	82,933	82,555
Retained earnings	27,258	21,120
Accumulated other comprehensive income	1,692	1,369

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

Treasury stock 52,224 and 69,457 shares, at cost	(1,571)	(2,033)
Total shareholders' equity	110,649	103,347
Total liabilities and shareholders' equity	\$ 1,159,996	\$ 1,051,783

* Condensed from audited financial statements

The accompanying notes are an integral part of these condensed financial statements.

Table of Contents**ORRSTOWN FINANCIAL SERVICES, INC. AND SUBSIDIARY****CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

(Dollars in Thousands)	Three Months Ended	
	September	September
	2009	2008
INTEREST INCOME		
Interest and fees on loans	\$ 12,117	\$ 12,111
Interest and dividends on investment securities	1,415	959
Interest on short term investments	6	28
Total interest income	13,538	13,098
INTEREST EXPENSE		
Interest on deposits	3,023	3,252
Interest on short-term borrowings	128	379
Interest on long-term debt	908	1,059
Total interest expense	4,059	4,690
Net interest income	9,479	8,408
Provision for loan losses	750	257
Net interest income after provision for loan losses	8,729	8,151
OTHER INCOME		
Service charges on deposits	1,842	1,814
Other service charges	913	589
Trust department income	671	627
Brokerage income	322	350
Other income	331	440
Securities gains / (losses)	338	(75)
Total other income	4,417	3,745
OTHER EXPENSES		
Salaries and employee benefits	4,293	4,095
Occupancy and equipment	1,215	1,065
Data processing	291	265
Advertising	146	101
Other operating expense	2,094	1,790
Total other expense	8,039	7,316
Income before income taxes	5,107	4,580
Income tax expense	1,227	1,417
Net income	\$ 3,880	\$ 3,163

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

PER SHARE DATA

Basic earnings per share	\$ 0.61	\$ 0.49
Diluted earnings per share	\$ 0.58	\$ 0.46
Dividends per share	\$ 0.22	\$ 0.22

The accompanying notes are an integral part of these condensed financial statements.

Table of Contents**ORRSTOWN FINANCIAL SERVICES, INC. AND SUBSIDIARY****CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

(Dollars in Thousands)	Nine Months Ended September 2009	September 2008
INTEREST INCOME		
Interest and fees on loans	\$ 35,319	\$ 36,082
Interest and dividends on investment securities	3,899	2,882
Interest on short term investments	39	207
Total interest income	39,257	39,171
INTEREST EXPENSE		
Interest on deposits	9,679	10,636
Interest on short-term borrowings	309	1,029
Interest on long-term debt	2,956	3,017
Total interest expense	12,944	14,682
Net interest income	26,313	24,489
Provision for loan losses	1,265	672
Net interest income after provision for loan losses	25,048	23,817
OTHER INCOME		
Service charges on deposits	5,103	5,067
Other service charges	3,090	2,416
Trust department income	1,957	2,050
Brokerage income	957	1,106
Other income	833	888
Securities gains / (losses)	796	(27)
Total other income	12,736	11,500
OTHER EXPENSES		
Salaries and employee benefits	12,832	11,923
Occupancy and equipment	3,605	3,094
Data processing	821	743
Advertising	372	344
Security impairment expense	36	0
Other operating expense	6,394	4,797
Total other expense	24,060	20,901
Income before income taxes	13,724	14,416
Income tax expense	3,365	4,400
Net income	\$ 10,359	\$ 10,016

PER SHARE DATA

Basic earnings per share	\$ 1.62	\$ 1.56
Diluted earnings per share	\$ 1.54	\$ 1.48
Dividends per share	\$ 0.66	\$ 0.65

The accompanying notes are an integral part of these condensed financial statements.

Table of Contents**ORRSTOWN FINANCIAL SERVICES, INC. AND SUBSIDIARY****CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY (UNAUDITED)**

(Dollars in thousands)	Nine Months Ended September 30, 2009 and 2008					
	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income	Treasury Stock	Total Shareholders Equity
Beginning Balance, January 1, 2008	\$ 336	\$ 82,488	\$ 13,868	\$ 567	\$ (1,135)	\$ 96,124
Comprehensive income						
Net income	0	0	10,016	0	0	10,016
Change in unrealized loss on investment securities available for sale, net of tax	0	0	0	(803)	0	(803)
Total comprehensive income						9,213
Cash dividends (\$.65 per share)	0	0	(4,174)	0	0	(4,174)
Split dollar retirement plan	0	0	(263)	0	0	(263)
Stock-based compensation plans:						
Compensation expense	0	126	0	0	0	126
Issuance of stock	0	28	0	0	0	28
Purchase of treasury stock (5,412 shares)	0	0	0	0	(167)	(167)
Issuance of treasury stock (9,460 shares)	0	(61)	0	0	350	289
Balance, September 30, 2008	\$ 336	\$ 82,581	\$ 19,447	\$ (236)	\$ (952)	\$ 101,176
Beginning Balance, January 1, 2009	\$ 336	\$ 82,555	\$ 21,120	\$ 1,369	\$ (2,033)	\$ 103,347
Comprehensive income						
Net income	0	0	10,359	0	0	10,359
Change in unrealized gain on investment securities available for sale, net of tax	0	0	0	1,029	0	1,029
Net unrealized loss on derivatives				(706)		(706)
Total comprehensive income						10,682
Cash dividends (\$.66 per share)	0	0	(4,221)	0	0	(4,221)
Stock-based compensation plans:						
Compensation expense	0	137	0	0	0	137
Issuance of stock	1	283	0	0	0	284
Purchase of treasury stock (5,883 shares)	0	0	0	0	(71)	(71)
Issuance of treasury stock (17,233 shares)	0	(42)	0	0	533	491
Balance, September 30, 2009	\$ 337	\$ 82,933	\$ 27,258	\$ 1,692	\$ (1,571)	\$ 110,649

The accompanying notes are an integral part of these condensed financial statements.

Table of Contents**ORRSTOWN FINANCIAL SERVICES, INC. AND SUBSIDIARY****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)**

(Dollars in Thousands)	Three Months Ended	
	September	September
	2009	2008
COMPREHENSIVE INCOME		
Net Income	\$ 3,880	\$ 3,163
Other comprehensive income, net of tax		
Unrealized gain (loss) on investment securities available for sale	859	(382)
Unrealized gain (loss) on rate swaps	380	
Comprehensive Income	\$ 5,119	\$ 2,781

(Dollars in Thousands)	Nine Months Ended	
	September	September
	2009	2008
COMPREHENSIVE INCOME		
Net Income	\$ 10,359	\$ 10,016
Other comprehensive income, net of tax		
Unrealized gain (loss) on investment securities available for sale	1,029	(803)
Unrealized gain (loss) on rate swaps	(706)	
Comprehensive Income	\$ 10,682	\$ 9,213

The accompanying notes are an integral part of these condensed financial statements.

Table of Contents**ORRSTOWN FINANCIAL SERVICES, INC. AND SUBSIDIARY****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**

(Dollars in Thousands)	Nine Months Ended	
	September 2009	September 2008
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 10,359	\$ 10,016
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	2,763	1,561
Provision for loan losses	1,265	672
Net loss on disposal of other real estate owned	(9)	0
Investment securities (gain) loss	(796)	27
Securities impairment expense	36	0
Other, net	(2,139)	(3,584)
Net cash provided by operating activities	11,479	8,692
CASH FLOWS FROM INVESTING ACTIVITIES		
Net (increase) in interest bearing deposits with banks	(7,086)	142
Purchases of available for sale securities	(137,466)	(80,626)
Sales and maturities of available for sale securities	94,511	48,228
Proceeds from disposal of other real estate owned	612	0
Purchase of intangible assets	0	(18)
Net (increase) in loans	(48,328)	(82,335)
Purchases of bank premises and equipment	(615)	(6,251)
Other, net	(1,370)	(1,864)
Net cash (used) by investing activities	(99,742)	(122,724)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net increase in deposits	91,726	62,446
Dividends paid	(4,221)	(4,174)
Net proceeds from issuance of common stock	284	28
Purchase of treasury stock	0	(167)
Net proceeds from issuance of treasury stock	420	289
Net change in short-term borrowings	43,063	29,223
Proceeds from long-term borrowings	0	29,000
Repayment of long-term borrowings	(32,587)	(1,287)
Net cash provided by financing activities	98,685	115,358
Net increase in cash and cash equivalents	10,422	1,326
Cash and cash equivalents at beginning of period	26,804	18,433
Cash and cash equivalents at end of period	\$ 37,226	\$ 19,759
Supplemental disclosure of cash flow information:		
Cash paid during the period for:		
Interest	\$ 12,829	\$ 14,773
Income Taxes	2,575	5,025

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

Supplemental schedule of noncash investing and financing activities:

Unrealized gain (loss) on investments available for sale (net of deferred taxes of \$558 and (\$423) at September 30, 2009 and 2008, respectively)	1,029	(803)
Unrealized (loss) on rate swaps (net of deferred taxes of \$380 and \$0 at September 30, 2009 and 2008, respectively)	(706)	
Other real estate acquired in settlement of loans	919	555

The accompanying notes are an integral part of these condensed financial statements.

Table of Contents

ORRSTOWN FINANCIAL SERVICES, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

September 30, 2009

Note 1: Summary of Significant Accounting Policies

Basis of Presentation

The unaudited financial statements of Orrstown Financial Services, Inc. (the Company) and its subsidiary are presented at and for the three and nine months ended September 30, 2009 and 2008 and have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. However, unaudited information reflects all adjustments (consisting solely of normal recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of the financial position, results of operations and cash flows for the interim period. Information presented at December 31, 2008 is condensed from audited year-end financial statements. For further information, refer to the audited consolidated financial statements and footnotes thereto, included in the annual report on Form 10-K for the year ended December 31, 2008.

Operating

Orrstown Financial Services, Inc. is a financial holding company including its wholly-owned subsidiary, Orrstown Bank. All significant intercompany transactions and accounts have been eliminated. Operating results for the three and nine months ended September 30, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009.

Cash Flows

For purposes of the Statements of Cash Flows, cash and cash equivalents include Cash and due from banks and Federal funds sold. As permitted by Statement of Financial Accounting Standards No. 104, the Company has elected to present the net increase or decrease in deposits with banks, loans and deposits in the Statement of Cash Flows.

Federal Income Taxes

For financial reporting purposes, the provision for loan losses charged to operating expense is based on management's judgment, whereas for federal income tax purposes the amount allowable under present tax law is deducted. Additionally, deferred compensation is charged to operating expense in the period the liability is incurred for financial reporting purposes, whereas for federal income tax purposes these expenses are deducted when paid. As a result of the aforementioned timing differences plus the timing differences associated with depreciation expense, deferred income taxes are provided in the financial statements. Income tax expense is less than the amount calculated using the statutory tax rate primarily as a result of tax exempt income earned from state and political subdivision obligations and tax free loans.

Investment Securities

Management determines the appropriate classification of securities at the time of purchase. If management has the intent and the Company has the ability at the time of purchase to hold securities until maturity, they are classified as securities held to maturity and carried at amortized historical cost. Securities to be held for indefinite periods of time, and not intended to be held to maturity, are classified as available for sale and carried at fair value. Securities held for indefinite periods of time include securities that management intends to use as part of its asset and liability management strategy and that may be sold in response to changes in interest rates, resultant prepayment risk, and other factors related to interest rate and resultant prepayment risk changes.

Realized gains and losses on dispositions are based on the net proceeds and the adjusted book value of the securities sold, using the specific identification method. Unrealized gains and losses on investment securities available for sale are based on the difference between book value and fair value of each security. These gains and losses are credited or charged to other comprehensive income, whereas realized gains and losses flow through the Company's results of operations.

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

The Company has classified all investment securities as available for sale . At December 31, 2008, fair value exceeded amortized cost by \$816,000 and at September 30, 2009 fair value exceeded amortized cost by \$2,410,000. In shareholders' equity, the balance of accumulated other comprehensive income increased to \$1,567,000 at September 30, 2009 from \$538,000 at December 31, 2008.

Table of Contents**ORRSTOWN FINANCIAL SERVICES, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)****September 30, 2009*****Stock-Based Compensation***

The Company maintains two stock-based compensation plans. These plans provide for the granting of stock options to the Company's directors and the Bank's employees. Generally accepted accounting principles, Share-Based Payment requires financial statement recognition of compensation cost for stock options and other stock-based awards. Both of the Company's stock-based compensation plans are fully vested when granted and, therefore, are expensed on the date of grant using the Black-Scholes option-pricing model.

Earnings per Share of Common Stock

Basic earnings per share represent income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflect the addition of an incremental number of shares added as a result of converting common stock equivalents. A reconciliation of the weighted average shares outstanding used to calculate basic net income per share and diluted net income per share follows.

Earnings per share for the three and nine months ended September 30, have been computed as follows:

(In Thousands, except per share data)	Three Months Ended		Nine Months Ended	
	September 2009	September 2008	September 2009	September 2008
Net Income	\$ 3,880	\$ 3,163	\$ 10,359	\$ 10,016
Weighted average shares outstanding (basic)	6,407	6,425	6,395	6,422
Impact of common stock equivalents	334	337	336	326
Weighted average shares outstanding (diluted)	6,741	6,762	6,731	6,748
Per share information:				
Basic earnings per share	\$ 0.61	\$ 0.49	\$ 1.62	\$ 1.56
Diluted earnings per share	\$ 0.58	\$ 0.46	\$ 1.54	\$ 1.48

Derivative Instruments and Hedging Activities

The Company follows generally accepted accounting principles, *Accounting for Derivative Financial Instruments and Hedging Activities*, as amended, to account for derivative and hedging activities. In accordance with this statement, all derivatives are recognized in the Consolidated Financial Statements at their fair values. On the dates that derivative contracts are entered into, the Company designates derivatives as (a) hedges of fair values of recognized assets or liabilities or of unrecognized firm commitments (fair-value hedges); (b) hedges of forecasted transactions or variable cash flows to be received or paid in conjunction with recognized assets or liabilities (cash-flow hedges) or (c) instruments that are held for trading or non-hedging purposes (trading or economic-hedging instruments). For a derivative treated as a fair-value hedge, the effective portion of a change in fair value is recorded as an adjustment to the hedged item. The ineffective portion of the fair-value hedge is recognized in current period earnings. Upon termination of a fair-value hedge of a debt instrument, the resulting gain or loss is amortized to earnings through the maturity date of the debt instrument. For a derivative treated as a cash flow hedge, the ineffective portion of changes in fair value is reported in current period earnings. The effective portion of the cash flow hedge is recorded as an adjustment to the hedged item through other comprehensive income. For a derivative treated as a trading or economic hedging instrument, changes in fair value are reported in current period earnings. Fair values are determined based upon quoted market prices and mathematical models using current and historical data.

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

The Company formally assesses, both at the hedges inception, and on an on-going basis, whether derivatives used in hedging transactions have been highly effective in offsetting changes in fair values or cash flows of hedged items and whether those derivatives are expected to remain highly effective in subsequent periods. The Company discontinues hedge accounting when (a) it determines that a derivative is no longer effective in offsetting changes in fair value or cash flows of a hedged item; (b) the derivative expires or is sold, terminated or exercised; (c) probability exists that the forecasted transaction will no longer occur or (d) management determines that designating the derivative as a hedging instrument is no longer appropriate. In all cases in which hedge accounting is discontinued and a derivative remains outstanding, the Company will carry the derivative at fair value in the Consolidated Financial Statements, recognizing changes in fair value in current period other comprehensive income in the statement of changes in shareholders equity.

Table of Contents**ORRSTOWN FINANCIAL SERVICES, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)****September 30, 2009**

The Company follows generally accepted accounting principles, Disclosures about Derivative Instruments and Hedging Activities, which includes the disclosure requirements for derivative instruments and hedging activities to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance and cash flows.

The Bank has entered into three (3) rate swap agreements two on November 24, 2008, and one on May 22, 2009 related to fixed rate loans. The Bank uses interest rate swaps to reduce interest rate risks and to manage interest income. By entering into these agreements, the Bank converts floating rate assets into fixed rate assets, or alternatively, converts fixed rate assets into floating rate assets. Interest differentials paid or received under the swap agreements are reflected as adjustments to interest income. These interest rate swap agreements are considered cash flow hedge derivative instruments that qualify for hedge accounting. The notional amounts of the interest rate swaps are not exchanged and do not represent exposure to credit loss. In the event of default by a counter party, the risk in these transactions is the cost of replacing the agreements at current market rates.

The effects of derivative instruments on the Financial Statements for the quarter ended September 30, 2009, are as follows:

*Asset Derivatives at September 30, 2009***(Dollars in thousands)**

Derivatives designated as hedging instruments	Notional/Contract Amount	Fair Value		Expiration Date	Fixed Rate
		Balance Sheet Location	Estimated Net Fair Value		
Interest rate swap - 4 year cash flow	\$ 30,000	Other assets	\$ 273	11/26/12	4.97%
Interest rate swap - 5 year cash flow	20,000	Other assets	141	11/26/13	5.28%
Interest rate swap - 4 year cash flow	10,000	Other assets	(132)	05/27/13	4.54%
	\$ 60,000		\$ 282		5.00%

For the nine months ended September 30, 2009 and September 30, 2008

(Dollars in thousands)

Derivatives in cash flow hedging relationships	Amount of Gain (Loss) Recognized in OCI on Derivatives (Effective Portion)		Location of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion)	Amount of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion)	
	2009	2008		2009	2008
Interest rate swap - 4 year cash flow	\$ 230	0	Other income	\$ 54	0
Interest rate swap - 5 year cash flow	226	0	Other income	35	0
Interest rate swap - 4 year cash flow	129	0	Other income	0	0
	\$ 585	0		\$ 89	0

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

Under the terms of the agreement, the Bank pays interest monthly at the rate equivalent to Wall Street Journal prime and receives interest income monthly at the fixed rate shown above.

Recent Accounting Pronouncements

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141(R), Business Combinations (SFAS 141(R)) (ASC 805 Business Combinations). The Standard significantly changed the financial accounting and reporting of business combination transactions. SFAS 141(R) establishes principles for how an acquirer recognizes and measures the identifiable assets acquired, liabilities assumed, and any non controlling interest in the acquiree; recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141(R) is effective for acquisition dates on or after the beginning of an entity's first year that begins after December 15, 2008. The Company does not expect the implementation of SFAS 141(R) to have a material impact on its consolidated financial statements, at this time.

Table of Contents

ORRSTOWN FINANCIAL SERVICES, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

September 30, 2009

In April 2009, the FASB issued FSP FAS 141(R)-1, *Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies* (ASC 805 Business Combinations). FSP FAS 141(R)-1 amends and clarifies SFAS 141(R) to address application issues on initial recognition and measurement, subsequent measurement and accounting, and disclosure of assets and liabilities arising from contingencies in a business combination. The FSP is effective for assets and liabilities arising from contingencies in business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company does not expect the adoption of FSP FAS 141(R)-1 to have a material impact on its consolidated financial statements.

In April 2009, the FASB issued FSP FAS 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly* (ASC 820 Fair Value Measurements and Disclosures). FSP FAS 157-4 provides additional guidance for estimating fair value in accordance with SFAS 157 when the volume and level of activity for the asset or liability have significantly decreased. The FSP also includes guidance on identifying circumstances that indicate a transaction is not orderly. FSP FAS 157-4 is effective for interim and annual periods ending after June 15, 2009, and shall be applied prospectively. Earlier adoption is permitted for periods ending after March 15, 2009. The Company does not expect the adoption of FSP FAS 157-4 to have a material impact on its consolidated financial statements.

In June 2009, the FASB issued Statement of Financial Accounting Standards No. 166, *Accounting for Transfers of Financial Assets* an amendment of FASB Statement No. 140 (ASC 860 Transfers and Servicing). SFAS 166 provides guidance to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. SFAS 166 is effective for interim and annual periods ending after November 15, 2009. The Company does not expect the adoption of SFAS 166 to have a material impact on its consolidated financial statements.

In June 2009, the FASB issued Statement of Financial Accounting Standards No. 167, *Amendments to FASB Interpretation No. 46(R)* (ASC 810 Consolidation). SFAS 167 improves financial reporting by enterprises involved with variable interest entities. SFAS 167 is effective for interim and annual periods ending after November 15, 2009. Early adoption is prohibited. The Company does not expect the adoption of SFAS 167 to have a material impact on its consolidated financial statements.

In June 2009, the FASB issued Statement of Financial Accounting Standards No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles* replacement of FASB Statement No. 162 (ASC 105 Generally Accepted Accounting Principles). SFAS 168 establishes the FASB Accounting Standards Codification which will become the source of authoritative U.S. generally accepted accounting principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. SFAS 168 is effective immediately. The Company does not expect the adoption of SFAS 168 to have a material impact on its (consolidated) financial statements.

In August 2009, the FASB issued Accounting Standards Update No. 2009-05 (ASU 2009-05), *Fair Value Measurements and Disclosures (Topic 820) Measuring Liabilities at Fair Value*. ASU 2009-05 amends Subtopic 820-10, *Fair Value Measurements and Disclosures Overall*, and provides clarification for the fair value measurement of liabilities. ASU 2009-05 is effective for the first reporting period including interim period beginning after issuance. The Company does not expect the adoption of ASU 2009-05 to have a material impact on its consolidated financial statements.

In September 2009, the FASB issued Accounting Standards Update No. 2009-12 (ASU 2009-12), *Fair Value Measurements and Disclosures (Topic 820): Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)*. ASU 2009-12 provides guidance on estimating the fair value of alternative investments. ASU 2009-12 is effective for interim and annual periods ending after December 15, 2009. The Company does not expect the adoption of ASU 2009-12 to have a material impact on its consolidated financial statements.

In October 2009, the FASB issued Accounting Standards Update No. 2009-15 (ASU 2009-15), *Accounting for Own-Share Lending Arrangements in Contemplation of Convertible Debt Issuance or Other Financing*. ASU 2009-15 amends Subtopic 470-20 to expand accounting and reporting guidance for own-share lending arrangements issued in contemplation of convertible debt issuance. ASU 2009-15 is effective for fiscal years beginning on or after December 15, 2009 and interim periods within those fiscal years for arrangements outstanding as of the

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

beginning of those fiscal years. The Company does not expect the adoption of ASU 2009-15 to have a material impact on its consolidated financial statements.

Table of Contents

ORRSTOWN FINANCIAL SERVICES, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

September 30, 2009

Note 2: Other Commitments

In the normal course of business, the Bank makes various commitments and incurs certain contingent liabilities which are not reflected in the accompanying financial statements. These commitments include various guarantees and commitments to extend credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Company's subsidiary bank evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the customer. Standby letters of credit and financial guarantees written are conditional commitments to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The Bank holds collateral supporting those commitments when deemed necessary by management. As September 30, 2009, \$26,872,000 of performance standby letters of credit have been issued. The Company does not anticipate any losses as a result of these transactions.

Note 3: Fair Value Measurements

Generally accepted accounting principles, *Fair Value Measurements*, defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, establishes a three-level valuation hierarchy for disclosure of fair value measurement and expands disclosures requirements for fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The definition of fair value is clarified to be the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The three levels are defined as follows: Level 1- inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets. Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar instruments in markets that are not active or by model-based techniques in which all significant inputs are observable in the market for the asset or liability, for substantially the full term of the financial instrument. Level 3 the valuation methodology is derived from model-based techniques in which at least one significant input is unobservable to the fair value measurement and based on the Company's own assumptions about market participants' assumptions.

Following is a description of the valuation methodologies used for instruments measured on a recurring basis at estimated fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy:

Securities

Where quoted prices are available in an active market, securities are classified within level 1 of the valuation hierarchy. Level 1 securities would include highly liquid government bonds, mortgage products and exchange traded equities. If quoted market prices are not available, securities are classified within level 2 and fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flow. Level 2 securities would include U.S. agency securities, mortgage-backed agency securities, obligations of states and political subdivisions and certain corporate, asset backed and other securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within level 3 of the valuation hierarchy. All of the Company's securities are classified as available for sale.

Interest Rate Swaps

Cash flow interest rate swaps are classified within level 2 with fair values determined by quoted market prices and mathematical models using current and historical data.

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

The Company had no estimated fair value liabilities at September 30, 2009. A summary of assets at September 30, 2009 measured at estimated fair value on a recurring basis were as follows:

(Dollars in Thousands)	Level 1	Level 2	Level 3	Total Fair Value Measurements
Securities available for sale	\$ 1,094	\$ 164,187	\$	\$ 165,281
Interest rate swaps	0	282	0	282
Total assets	\$ 1,094	\$ 164,469	\$	\$ 165,563

Table of Contents

ORRSTOWN FINANCIAL SERVICES, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)

September 30, 2009

Certain financial assets are measured at fair value on a nonrecurring basis in accordance with accounting principles generally accepted in the United States (GAAP). Adjustments to the fair value of these assets result from the application of lower-of-cost-or-market accounting or write-down of individual assets.

The following describes the valuation techniques used by the Company to measure certain financial assets recorded at fair value on a nonrecurring basis in the financial statements:

Loans Held for Sale

Loans held for sale are required to be measured at the lower of cost or fair value. Under generally accepted accounting principles, market value is to represent fair value. Management obtains quotes or bids on all or part of these loans directly from the purchasing financial institutions. Premiums received or to be received on the quotes or bids are indicative of the fact that cost is lower than fair value. At September 30, 2009, loans held for sale, which were included in total loans on the balance sheet and were recorded at cost, amounted to \$154,000.

Impaired Loans

Generally accepted accounting principles applies to loans measured for impairment using the practical expedients permitted by *Accounting by Creditors for Impairment of a Loan*, including impaired loans measured at an observable market price (if available), or at the fair value of the loan's collateral (if the loan is collateral dependent). Fair value of the loan's collateral, when the loan is dependent on collateral, is determined by appraisals or independent valuation which is then adjusted for the cost related to liquidation of the collateral. Impaired loans are substantially recorded at cost at September 30, 2009.

Other Real Estate Owned

Certain assets such as other real estate owned (OREO) are measured at fair value less cost to sell. The majority of OREO is carried at cost.

Fair values of financial instruments

Generally accepted accounting principles, *Interim Disclosures about Fair Value of Financial Instruments*, requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instruments. Certain financial instruments and all non-financial instruments are excluded from disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The following methods and assumptions were used by the Company in estimating fair values of financial instruments as disclosed herein:

Cash, Due from Banks, Short-Term Investments, and Federal Funds Sold

The carrying amounts of cash, due from banks, short-term investments, and federal funds sold approximate their fair value.

Securities Available for Sale

Fair values for investment securities are based on quoted market prices.

Interest Rate Swaps

Fair values for cash flow interest rate swaps are determined by quoted market prices and mathematical models using current and historical data.

Loans Receivable

For variable-rate loans that reprice frequently and have no significant change in credit risk, fair values are based on carrying values. Fair values for fixed rate loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for impaired loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Restricted Bank Stock

These investments are carried at cost. The Company is required to maintain minimum investment balances in these stocks, which are not actively traded and therefore have no readily determinable market value.

Deposit Liabilities

The fair values disclosed for demand deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The carrying amounts of variable-rate, fixed-term money market

Table of Contents**ORRSTOWN FINANCIAL SERVICES, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (Continued)****September 30, 2009**

accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposits and IRAs are estimated using a discounted cash flow calculation that applies interest rates currently being offered to a schedule of aggregated expected maturities on time deposits.

Short-Term Borrowings

The carrying amounts of federal funds purchased, borrowings under repurchase agreements, and other short-term borrowings maturing within 90 days approximate their fair values. Fair values of other short-term borrowings are estimated using discounted cash flow analyses based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

Long-Term Borrowings

The fair value of the Company's fixed rate long-term borrowings is estimated using a discounted cash flow analysis based on the Corporation's current incremental borrowing rate for similar types of borrowing arrangements. The carrying amounts of variable-rate long-term borrowings approximate their fair values at the reporting date.

Accrued Interest

The carrying amounts of accrued interest approximate their fair values.

Off-Balance-Sheet Instruments

The Company generally does not charge commitment fees. Fees for standby letters of credit and other off-balance-sheet instruments are not significant.

The estimated fair values of the Company's financial statements were as follows at September 30, 2009:

(Dollars in thousands)	September 30, 2009	
	Carrying Amount	Fair Value
Financial Assets		
Cash, due from banks, and short-term investments	\$ 21,471	\$ 21,471
Federal funds sold	23,250	23,250
Securities available for sale	165,281	165,281
Restricted bank stocks	8,056	8,056
Interest rate swaps	282	282
Loans	867,435	
Allowance for loan losses	(7,963)	
Net loans	859,472	845,418
Accrued interest receivable	3,856	3,856
Total financial assets	\$ 1,081,668	\$ 1,067,614

Financial Liabilities

Deposits	\$ 849,094	\$ 851,996
Short-term borrowed funds	107,070	107,070
Long-term borrowed funds	85,700	87,413
Accrued interest payable	1,280	1,280
Total financial liabilities	\$ 1,043,144	\$ 1,047,759

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

November 6, 2009, the date these financial statements were issued.

Table of Contents**PART I - FINANCIAL INFORMATION****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**
OVERVIEW

Orrstown Financial Services, Inc. (the Company) is a financial holding company with a wholly-owned bank subsidiary, Orrstown Bank. The following is a discussion of our consolidated financial condition at September 30, 2009 and results of operations for the three and nine months ended September 30, 2009 and three and nine months ended September 30, 2008. Throughout this discussion, the yield on earning assets is stated on a fully taxable-equivalent basis and balances represent average daily balances unless otherwise stated.

Some statements and information may contain forward-looking statements. Factors that could cause actual results to differ materially from forward-looking statements include, but are not limited to: general political and economic conditions, unforeseen changes in the general interest rate environment, developments concerning credit quality in various corporate lending industry sectors, legislative or regulatory developments, legal proceedings, and pending or proposed changes in accounting rules, policies, practices, and procedures. Each of these factors could affect estimates and assumptions used to produce forward looking statements causing actual results to differ materially from those anticipated. Future results could also differ materially from historical performance.

Critical Accounting Policies

The Bank policy related to the allowance for loan losses is considered to be a critical accounting policy because the allowance for loan losses represents a particularly sensitive accounting estimate. The amount of the allowance is based on management's evaluation of the collectability of the loan portfolio, including the nature of the loan portfolio, credit concentrations, trends in historical loss experience, specific impaired loans, and economic conditions.

The allowance for loan losses is established through a provision for loan losses charged to expense. Loans are charged against the allowance for loan losses when management believes that the collectability of the principal is unlikely. The allowance is an amount that management believes will be adequate to absorb possible losses on existing loans that may become uncollectible, based on evaluations of the collectability of loans and prior loan loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, grouping of like loans, grading of individual loan quality, review of specific problem loans, the examination of underlying collateral and current economic conditions that may affect the borrowers' ability to pay.

SUMMARY OF FINANCIAL RESULTS

Orrstown Financial Services, Inc. recorded net income of \$3,880,000 for the third quarter of 2009 compared to \$3,163,000 for the same period in 2008, representing an increase of \$717,000 or 22.7%. Basic earnings per share (EPS) increased \$0.12 to \$0.61 in the recent quarter from the \$0.49 earned during the third quarter of 2008. Diluted earnings per share for the third quarter were \$0.58 versus \$0.46 last year.

Sequentially earnings improved significantly as the third quarter 2009 earnings of \$3,880,000 were up \$426,000 from the \$3,454,000 earned during second quarter 2009. In addition, when comparing sequential quarterly results there has been continued improvement as we progress through 2009. Basic earnings per share grew to \$0.61 from \$0.54, diluted earnings per share grew to \$0.58 from \$0.51, net interest margin grew to 3.63% from 3.57% and return on assets grew to 1.36% from 1.26%.

The following statistics highlight the sequential gains through 2009's first three quarters:

	1Q 2009	2Q 2009	3Q 2009
Net Income	\$ 3,025,000	\$ 3,454,000	\$ 3,880,000
Earnings per Share (EPS)	\$ 0.47	\$ 0.54	\$ 0.61
Diluted Earnings per Share	\$ 0.45	\$ 0.51	\$ 0.57
Return on Average Assets (ROA)	1.15%	1.26%	1.36%
Return on Average Equity (ROE)	11.84%	13.14%	14.33%
Return on Average Tangible Equity (ROTE)	15.08%	16.61%	18.01%

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

Net Interest Margin	3.40%	3.57%	3.63%
---------------------	-------	-------	-------

The sequential gains were achieved primarily due to continued growth, lowered cost of funds, and an increased flow of tax credit projects.

Table of Contents

Net income for the first nine months of 2009 was \$10,359,000 compared to \$10,016,000 for the same period in 2008, representing an increase of \$343,000 or 3.4%. Basic earnings per share for the first nine months of 2009 increased by \$0.06 to \$1.62 from the \$1.56 earned for the same period in 2008. Diluted earnings per share for the first nine months were \$1.54 versus \$1.48 last year.

Included below are ratios for the return on average tangible assets (ROTA) and return on average tangible equity (ROTE) which exclude intangibles from the balance sheet and related amortization and tax expense from net income due to the associated goodwill and intangibles from the acquisition of companies and purchased deposits.

The following statistics compare the third quarter and year-to-date performance of 2009 to that of 2008:

	Three Months Ended		Nine Months Ended	
	September 2009	September 2008	September 2009	September 2008
Return on average assets	1.36%	1.31%	1.26%	1.44%
Return on average tangible assets	1.40%	1.36%	1.30%	1.49%
Return on average equity	14.33%	12.57%	13.13%	13.59%
Return on average tangible equity	18.01%	16.17%	16.60%	17.55%
Average equity / Average assets	9.50%	10.43%	9.59%	10.62%

RESULTS OF OPERATIONS

Quarter ended September 30, 2009 compared to Quarter ended September 30, 2008

Net interest income for the third quarter of 2009 was \$9,479,000 representing a growth of \$1,071,000, or 12.8% over the \$8,408,000 realized during the third quarter last year. On a fully taxable equivalent basis (FTE), net interest income for the third quarter of 2009 and 2008 was \$9,803,000 and \$8,649,000, respectively.

The table that follows states rates on a fully taxable equivalent basis (FTE):

(Dollars in thousands)	Three Months Ended					
	September 2009			September 2008		
	Average Balance	Tax Equivalent Interest	Tax Equivalent Rate	Average Balance	Tax Equivalent Interest	Tax Equivalent Rate
Interest Earning Assets:						
Federal funds sold & interest bearing bank balances	\$ 12,827	\$ 6	0.19%	\$ 5,454	\$ 28	2.04%
Investment securities	169,786	1,568	3.70%	101,315	1,104	4.38%
Total loans	859,597	12,285	5.55%	765,303	12,207	6.28%
Total interest-earning assets	1,042,210	13,859	5.17%	872,072	13,339	6.03%
Interest Bearing Liabilities:						
Interest bearing demand deposits	\$ 309,444	\$ 802	1.03%	\$ 254,248	\$ 959	1.50%
Savings deposits	60,338	47	0.31%	61,700	150	0.97%
Time deposits	358,930	2,173	2.40%	271,163	2,143	3.14%
Short term borrowings	88,766	128	0.57%	78,254	379	1.93%
Long term borrowings	101,549	909	3.50%	93,534	1,059	4.43%
Total interest bearing liabilities	919,027	4,059	1.75%	758,899	4,690	2.46%
Overall cost of funds			1.54%			2.16%
Net interest income / net interest spread		\$ 9,800	3.42%		\$ 8,649	3.57%

Net interest margin	3.63%	3.89%
<i>Net Interest Income</i>		

FTE net interest income totaled \$9,800,000 for the third quarter of 2009 versus \$8,649,000 for the same period last year, an increase of \$1,151,000. This increase was achieved solely by volume factors as our net interest margin has declined by 26 basis points versus third quarter 2008. While our cost of funds has declined, we have seen a more rapid drop in

Table of Contents

earning asset yields over those time frames. The lower rate environment, versus a year earlier, has limited investment opportunities and loans indexed to prime or libor have declined in yield since September 2008. This has resulted in a decline of 86 basis points in earning asset yield versus third quarter 2008. The use of interest rate swaps, loan rate floors and a continually declining cost of funds enabled us to hold our net interest margin at 3.63% during third quarter 2009, which represents a 6 basis point increase from the 3.57% net interest margin generated during second quarter 2009. The generally low rate environment has made it difficult to increase earning asset yields, which stood at 5.17% for the quarter, versus 5.29% for second quarter 2009, but our balance sheet is poised to prosper in a rising rate environment. We have used \$33 million of TAF borrowings at 25 basis points to help average down our cost of funds.

Noninterest Income

Total noninterest income increased \$672,000, or 17.9%, from \$3,745,000 to \$4,417,000. Net security gains during the third quarter 2009 were \$338,000 compared to the \$75,000 of net losses taken in the third quarter of 2008. Revenue produced by our secondary mortgage market program grew \$306,000, to \$581,000 for the quarter, as refinancing activity has been brisk. The aforementioned increases offset declines of \$85,000 in overdraft protection fees and \$28,000 in brokerage fees.

Noninterest Expense

Other expenses rose from \$7,316,000 during the third quarter of 2008 to \$8,039,000 during the same period of 2009, an increase of \$723,000, or 9.9%. Salary expense increased by \$290,000, or 10.4%, over the prior year. Benefit expense decreased by \$92,000 due primarily to excellent results from the self insured segment of our health care costs. The Bank participates in a healthcare consortium and has had adequate experience to enable lowered costs.

Occupancy and equipment expense rose \$150,000. Depreciation expense contributed \$47,000 of the increase along with an increase of \$44,000 in equipment maintenance and repairs. This increase results primarily from bringing a branch on line in late 2008.

Other expenses rose \$307,000 with a \$158,000 increase in FDIC insurance expense leading the way. Mortgage servicing expense increased by \$64,000 due to the increased loan demand for secondary market mortgage loans. Other than the FDIC insurance assessment, increases were brought about by continued company growth.

Nine months ended September 30, 2009 compared to Nine months ended September 30, 2008

Net interest income for the first nine months of 2009 was \$26,313,000 representing a growth of \$1,825,000, or 7.5% over the \$24,488,000 realized during the same period last year. On a fully taxable equivalent basis (FTE), net interest income for the first nine months of 2009 and 2008 was \$27,252,000 and \$25,196,000, respectively.

Table of Contents

The table that follows states rates on a fully taxable equivalent basis (FTE):

(Dollars in thousands)	September 2009			September 2008		
	Average Balance	Tax Equivalent Interest	Tax Equivalent Rate	Average Balance	Tax Equivalent Interest	Tax Equivalent Rate
Interest Earning Assets:						
Federal funds sold & interest bearing bank balances	\$ 21,891	\$ 39	0.24%	\$ 10,860	\$ 207	2.55%
Investment securities	149,695	4,356	3.89%	92,944	3,326	4.80%
Total loans	839,201	35,798	5.62%	739,904	36,345	6.48%
Total interest-earning assets	1,010,787	40,193	5.25%	843,708	39,878	6.25%
Interest Bearing Liabilities:						
Interest bearing demand deposits	\$ 297,407	\$ 2,466	1.11%	\$ 245,081	\$ 2,972	1.62%
Savings deposits	60,742	159	0.35%	62,404	520	1.11%
Time deposits	353,385	7,054	2.67%	271,256	7,144	3.52%
Short term borrowings	76,551	309	0.53%	63,825	1,029	2.12%
Long term borrowings	108,742	2,956	3.58%	89,454	3,017	4.43%
Total interest bearing liabilities	896,827	12,944	1.93%	732,020	14,682	2.68%
Overall cost of funds			1.72%			2.33%
Net interest income / net interest spread		\$ 27,249	3.32%		\$ 25,196	3.57%
Net interest margin			3.53%			3.92%
Net Interest Income						

FTE net interest income totaled \$27,249,000 during the first nine months of 2009 versus \$25,196,000 during the first nine months of 2008, an increase of \$2,053,000.

The increase was generated entirely by volume as our net interest margin declined from 3.92% to 3.53% for the same reasons detailed in the quarterly comparative section. The net interest margin has slowly strengthened as we have moved through 2009, but had depressed sharply during the fourth quarter of 2008 where there were repeated decreases in the federal funds target rate and the prime lending rate. The declines in prime pushed our earning asset yield down but the use of prime for fixed interest rate swaps, prime indexed advances, floors on floating rate loans and a gradual decline in cost of funds has enabled us to widen our net interest margin as we have advanced through 2009.

Noninterest Income

Other income increased \$1,236,000 from \$11,500,000 during the first nine months of 2008 to \$12,736,000 during the first nine months of 2009. A large component of the increase was from \$796,000 in securities gains as we moved to protect some gains as rates slowly moved up. We also saw revenue produced by our secondary mortgage market program increase by \$867,000, as refinancing opportunities continued to present themselves. In addition, debit card revenue grew \$170,000.

The aforementioned increases helped to offset declines in loan fees and overdraft protection fees that were somewhat attributable to the slowing economy.

Noninterest Expense

Other expenses rose from \$20,901,000 during the first nine months of 2008 to \$24,060,000 during the same period of 2009, an increase of \$3,159,000, or 15.1%. The largest single component is FDIC insurance expense which is up \$811,000 or 420% versus the prior year, including the special assessment on June 30, 2009. Salary expense increased by \$751,000, or 9.2%, versus the prior year. Benefit expenses rose \$158,000.

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

These increases are reasonable given the growth of the Company. Occupancy and equipment expenses rose \$511,000, or 16.5%, versus the prior year as an operations center and a significant branch were brought online during 2008.

The overhead efficiency ratio for Orrstown Financial Services, Inc, is 60.7% for the first nine months of 2009. This compares to peer averages of approximately 67% for publicly traded banks of peer size (\$1-5 billion), 70% for Mid Atlantic banks and 73% for all banks, per SNL Financial.

INCOME TAX EXPENSE

Income tax expense decreased \$190,000, or 13.4%, during the third quarter of 2009 versus the third quarter of 2008. For the first nine months of 2009 the income tax expense decreased \$1,035,000, or 23.5% over the same period 2008. The marginal federal income tax bracket is 35% for 2009 and 38% for 2008, but the use of tax free investments and an increase in low income housing credit investments and the completion of a historic tax credit project has helped lower the effective income tax rate.

Table of Contents

Effective income tax rates were as follows:

	Three Months Ended		Nine Months Ended	
	September	September	September	September
	2009	2008	2009	2008
Effective income tax rate	24.0%	30.9%	24.5%	30.5%

PROVISION AND ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses is established through a provision for loan losses charged to expense. Loans are charged against the allowance for loan losses when management believes that collectability of the principal is unlikely. The allowance is an amount that management believes will be adequate to absorb possible losses on existing loans that may become uncollectible based on evaluations of the collectability of loans and prior loan loss experience. The evaluations take into consideration factors such as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrowers' ability to pay. Through this review and evaluation process, an amount deemed adequate to meet current growth and future loss expectations is charged to operations. The unallocated portion of the reserve ensures that any additional unforeseen losses that are not otherwise identifiable will be able to be absorbed. It is intended to provide for imprecise estimates in assessing projected losses, uncertainties in economic conditions and allocating pool reserves. Management deems the total of the allocated and unallocated portions of the allowance for loan losses to be adequate to absorb any losses at this time.

The provision for loan losses amounted to \$750,000 and \$257,000 for the third quarter of 2009 and 2008, respectively. The reserve to loan ratio for the Company was 0.92% at September 30, 2009 compared to 0.84% on September 30, 2008. These provisions compared to net charge-offs of \$200,000 during the third quarter 2009 and \$98,000 during the same period last year.

For the first nine months of 2009 the provision for loan losses was \$1,265,000 compared to \$672,000 taken in the first nine months of 2008. The year to date net charge-offs for 2009 were \$442,000 compared to \$225,000 of net charge-offs for the same period 2008. The increased provision during 2009 is due primarily to general economic conditions, including a perceived slowing in certain industries. The provision also increased due to the increase in nonperforming assets from \$5,565,000 in third quarter 2008 to \$13,816,000 in second quarter 2009. Overall loan quality, however, remains strong.

The provision for loan losses and the other changes in the allowance for loan losses are shown below:

(Dollars in Thousands)	Three Months Ended		Nine Months Ended	
	September	September	September	September
	2009	2008	2009	2008
Balance at beginning of period	\$ 7,413	\$ 6,429	\$ 7,140	\$ 6,141
Provision for loan losses	750	257	1,265	672
Recoveries	3	7	15	33
Loan charge-offs	(203)	(105)	(457)	(258)
Balance at end of period	\$ 7,963	\$ 6,588	\$ 7,963	\$ 6,588

Table of Contents**NONPERFORMING ASSETS / RISK ELEMENTS**

Nonperforming assets at September 30, are as follows:

(Dollars in Thousands)	2009	2008
Loans on nonaccrual (cash) basis	\$ 4,710	\$ 127
Loans whose terms have been renegotiated	0	0
OREO	920	649
 Total nonperforming loans and OREO	 5,630	 776
 Loans past due 90 or more days and still accruing	 8,186	 4,789
 Total nonperforming and other risk assets	 \$ 13,816	 \$ 5,565
 Ratio of total risk assets to total loans and OREO	 1.59%	 0.71%
Ratio of total risk assets to total assets	1.19%	0.55%

Any loans classified for regulatory purposes as loss, doubtful, substandard or special mention that have not been disclosed under Item III of Industry Guide 3 do not represent or result from trends or uncertainties which management reasonably expects will materially impact future operating results, liquidity or capital resources.

At September 30, 2009, the total recorded investment in impaired loans was \$9,365,000, of which \$4,078,000 had allowances, and \$5,287,000 did not have allowances, determined in accordance with generally accepted accounting principles. The allowance for loan losses on these impaired loans amounted to \$1,682,000 at September 30, 2009. At June 30, 2009, the total recorded investment in impaired loans was \$9,192,000, of which \$3,136,000 had allowances, and \$6,056,000 did not have allowances, determined in accordance with generally accepted accounting principles. The allowance for loan losses on these impaired loans amounted to \$1,550,000 at June 30, 2009. Despite the increase in impaired loans between June 30, 2009, and September 30, 2009, we remain adequately reserved with \$719,000 or 9.0% of the loan loss reserve unallocated at September 30, 2009.

CAPITAL

Orrstown Financial Services, Inc. is a financial holding company and, as such, must maintain a well capitalized status in its bank subsidiary. Management foresees no problem in maintaining capital ratios well in excess of regulatory minimums. A comparison of Orrstown Financial Services, Inc.'s capital ratios to regulatory minimum requirements at September 30, 2009 are as follows:

	Orrstown Financial Services, Inc.	Regulatory Minimum	Regulatory Well Capitalized Minimum
Leverage Ratio	7.80%	4%	5%
Risk Based Capital Ratios:			
Tier I Capital Ratio	10.18%	4%	6%
Total (Tier I & II) Capital Ratio (core capital plus allowance for loan losses)	11.12%	8%	10%

All growth experienced during 2009 has been supported by capital growth in the form of retained earnings. Equity represented 9.5% of assets at September 30, 2009 and 9.8% at December 31, 2008.

Management is not aware of any current recommendations by regulatory authorities which, if implemented, would have a material effect on the Company's liquidity, capital resources or operations.

LIQUIDITY

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

The primary function of asset/liability management is to assure adequate liquidity while minimizing interest rate risk. Liquidity management involves the ability to meet the cash flow requirements of customers who may be either depositors wanting to withdraw funds or borrowers needing assurance that sufficient funds will be available to meet their credit needs. Sources of liquidity include investment securities, loan and lease income and payments, and increases in customer s deposit accounts. Additionally, Orrstown Bank is a Federal Home Loan Bank (FHLB) member, and standard

Table of Contents

credit arrangements available to FHLB members provide increased liquidity. Recognizing the need for varied funding sources, we have established modest relationships using other nontraditional sources, as provided for in our contingency funding plan. We have tested those facilities and are comfortable with our relationships. Liquidity was primarily provided by operating activities and the sale and maturities of available for sale securities.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk is defined as the exposure to interest rate risk, foreign currency exchange rate risk, commodity price risk, and other relevant market rate or price risks. For domestic banks, the majority of market risk is related to interest rate risk.

Interest rate sensitivity management requires the maintenance of an appropriate balance between interest sensitive assets and liabilities. Interest bearing assets and liabilities that are maturing or repricing should be adequately balanced to avoid fluctuating net interest margins and to enhance consistent growth of net interest income through periods of changing interest rates. The Company has consistently followed a strategy of pricing assets and liabilities according to prevailing market rates while largely matching maturities, within the guidelines of sound marketing and competitive practices. Rate sensitivity is measured by monthly gap analysis, quarterly rate shocks, and periodic simulation. The cumulative gap position at 12 months is slightly negative at \$53.7 million at September 30, 2009 and the RSA/ RSL cumulative ratio was 0.90%, which was approximately the same as the 0.89% reported at December 31, 2008. The cumulative RSA/RSL at September 30, 2009 is 0.97% at three months. The Company enjoys a closely balanced position that does not place it at undue risk under any interest rate scenario. Many of the deposit dollars in transaction accounts are discretionarily priced so management maintains significant pricing flexibility.

Item 4. Controls and Procedures

(a) Evaluation of disclosure controls and procedures:

The Company's Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-14(c) under the Securities Exchange Act of 1934, as amended) as of September 30, 2009. Based on such evaluation, such officers have concluded that, as of September 30, 2009, the Company's disclosure controls and procedures are effective in alerting them on a timely basis to material information relating to the Company (including its consolidated subsidiary) required to be included in the Company's periodic filings under the Exchange Act.

(b) Changes in internal controls:

The Company regularly assesses the adequacy of its internal control over financial reporting and enhances its controls in response to internal control assessments and internal and external audit and regulatory recommendations. There have not been any significant changes in the Company's internal control over financial reporting or in other factors that have materially affected, or are reasonably likely to materially affect, such controls during the quarter ended September 30, 2009.

PART II - OTHER INFORMATION

Item 1 - Legal Proceedings

The nature of Orrstown Financial Services, Inc.'s business generates a certain amount of litigation involving matters arising out of the ordinary course of business. In the opinion of management, there are no legal proceedings that might have a material effect on the results of operations, liquidity, or the financial position of the Company at this time.

Item 1A - Risk Factors

In addition to the risk factors disclosed in the Annual Report on Form 10-K for the year ended December 31, 2008, the Company also has exposure to the following risk:

Asset Valuation Risk The Company maintains an investment portfolio that includes investments, the market value of which may be affected by factors other than the underlying performance of the issuer, such as ratings downgrades, adverse changes in business climate, and lack of liquidity for resales. The Company periodically, but not less than quarterly, evaluates such investments and other assets for impairment

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

indicators. The Company may be required to record additional impairment charges if investments suffer a decline in value that is considered other-than-temporary. If it is determined that a significant impairment has occurred, the Company would be required to take a OTTI charge against earnings, which could have a material adverse effect on results of operations for the period in which the charge occurs.

Table of Contents

Except as herein disclosed, there have been no material changes from the risk factors as disclosed in the Annual Report on Form 10-K for the year ended December 31, 2008.

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

The table below summarizes the Company's repurchase of common equity securities during the quarter ended September 30, 2009:

	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number of Shares that may Yet be Purchased Under the Plans or Programs (1)
7/1/09 through 7/31/09				57,993
8/1/09 through 8/31/09				57,993
9/1/09 through 9/30/09	0	0	N/A	57,993
Total	0	0		

On April 27, 2006, Orrstown Financial Services, Inc. announced a Stock Repurchase Plan approving the purchase of up to 150,000 shares as conditions allow. The plan may be suspended at any time without prior notice and has no prescribed time limit in which to fill the authorized repurchase amount. As of September 30, 2009, 92,007 shares have been purchased under the program.

The Company did not sell any unregistered securities. During the third quarter, the Company reissued 14,191 shares of treasury stock for general corporate purposes, including funding of the dividend reinvestment plan and stock option plans. 17,233 treasury shares have been reissued in total during 2009.

Item 3 - Defaults upon Senior Securities

Not applicable

Item 4 - Submission of Matters to a Vote of Security Holders

None

Item 5 - Other Information

None

Item 6 - Exhibits

- 3.1 Articles of Incorporation. Incorporated by reference to Exhibit 3.1 of the Registrant's Registration Statement on Form S-4, Registration No. 333-131176.
- 3.2 By-laws. Incorporated by reference to Exhibit 3.2 of the Registrant's Registration Statement on Form S-4, Registration No. 33-18888.
- 4 Instruments defining the rights of security holders including indentures. The rights of the holders of Registrant's common stock are contained in:
 - (i) Articles of Incorporation of Orrstown Financial Services, Inc., incorporated by reference to Exhibit 3.1 of the Registrant's Registration Statement on Form S-4, Registration No. 333-131176.
 - (ii)

Edgar Filing: ORRSTOWN FINANCIAL SERVICES INC - Form 10-Q

By-laws of Orrstown Financial Services, Inc., incorporated by reference to Exhibit 3.2 to the Registrant's Registration Statement on Form S-4, Registration No. 33-18888.

- 31.1 Rule 13a - 14(a)/15d-14(a) Certification (Chief Executive Officer) filed herewith
- 31.2 Rule 13a - 14(a)/15d-14(a) Certifications (Chief Financial Officer) filed herewith
- 32.1 Section 1350 Certifications (Chief Executive Officer) filed herewith
- 32.2 Section 1350 Certifications (Chief Financial Officer) filed herewith

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

/s/ THOMAS R. QUINN, JR.
(Thomas R. Quinn, Jr., President & CEO)
(Duly Authorized Officer)

/s/ BRADLEY S. EVERLY
(Bradley S. Everly, Senior Vice President & CFO)
(Principal Financial Officer)

Date: November 6, 2009

Table of Contents

ORRSTOWN FINANCIAL SERVICES, INC. AND SUBSIDIARIES

EXHIBIT INDEX

- 3.1 Articles of Incorporation. Incorporated by reference to Exhibit 3.1 of the Registrant's Registration Statement on Form S-4, Registration No.333-131176.
- 3.2 By-laws. Incorporated by reference to Exhibit 3.2 to the Registrant's Registration Statement on Form S-4, Registration No. 33-18888.
- 4 Instruments defining the rights of security holders including indentures. The rights of the holders of Registrant's common stock are contained in:
 - i. Articles of Incorporation of Orrstown Financial Services, Inc., incorporated by reference to Exhibit 3.1 of the Registrant's Registration Statement on Form S-4, Registration No.333-131176.
 - ii. By-laws of Orrstown Financial Services, Inc., incorporated by reference to Exhibit 3.2 to the Registrant's Registration Statement on Form S-4, Registration No. 33-18888.
- 31.1 Rule 13a - 14(a)/15d-14(a) Certification (Chief Executive Officer) filed herewith
- 31.2 Rule 13a - 14(a)/15d-14(a) Certifications (Chief Financial Officer) filed herewith
- 32.1 Section 1350 Certifications (Chief Executive Officer) filed herewith
- 32.2 Section 1350 Certifications (Chief Financial Officer) filed herewith