

SUN MICROSYSTEMS, INC.

Form 10-Q

May 08, 2009

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 29, 2009

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: 0-15086

SUN MICROSYSTEMS, INC.

(Exact name of registrant as specified in its charter)

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Delaware
(State or other jurisdiction of
incorporation or organization)

94-2805249
(I.R.S. Employer
Identification No.)

4150 Network Circle, Santa Clara, CA 95054
(Address of principal executive offices with zip code)

(650) 960-1300
(Registrant's telephone number, including area code)

N/A
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

Shares outstanding of the registrant's common stock.

Class
Common Stock - \$0.001 par value

Outstanding at April 30, 2009
746,252,519

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Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****SUN MICROSYSTEMS, INC.****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS****(unaudited)****(in millions, except per share amounts)**

	Three Months Ended		Nine Months Ended	
	March 29, 2009	March 30, 2008	March 29, 2009	March 30, 2008
Net revenues:				
Products	\$ 1,519	\$ 2,003	\$ 5,222	\$ 6,232
Services	1,095	1,263	3,602	3,868
Total net revenues	2,614	3,266	8,824	10,100
Cost of sales:				
Cost of sales-products	877	1,106	3,200	3,296
Cost of sales-services	621	692	1,957	2,022
Total cost of sales	1,498	1,798	5,157	5,318
Gross margin	1,116	1,468	3,667	4,782
Operating expenses:				
Research and development	393	457	1,227	1,366
Selling, general and administrative	843	989	2,679	2,923
Restructuring charges and total related impairment of long-lived assets	46	14	331	159
Purchased in-process research and development	3	24	3	25
Impairment of goodwill			1,445	
Total operating expenses	1,285	1,484	5,685	4,473
Operating income (loss)	(169)	(16)	(2,018)	309
Gain on equity investments, net	3		8	22
Interest and other income (expense), net	(2)	34	(3)	145
Income (loss) before income taxes	(168)	18	(2,013)	476
Provision for income taxes	33	52	74	161
Net income (loss)	\$ (201)	\$ (34)	\$ (2,087)	\$ 315
Net income (loss) per common share-basic	\$ (0.27)	\$ (0.04)	\$ (2.80)	\$ 0.38
Net income (loss) per common share-diluted	\$ (0.27)	\$ (0.04)	\$ (2.80)	\$ 0.38
Shares used in the calculation of net income (loss) per common share-basic	745	785	746	821
Shares used in the calculation of net income (loss) per common share-diluted	745	785	746	837

See accompanying notes.

Table of Contents**SUN MICROSYSTEMS, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS**

(in millions, except for par value)

	March 29, 2009 (unaudited)	June 30, 2008
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,569	\$ 2,272
Short-term marketable debt securities	1,134	429
Accounts receivable (net of allowances of \$61 and \$64) ⁽¹⁾	2,265	3,019
Inventories	561	680
Deferred and prepaid tax assets	185	216
Prepaid expenses and other current assets, net	1,036	1,218
Total current assets	6,750	7,834
Property, plant and equipment (net of accumulated depreciation of \$3,118 and \$3,269) ⁽¹⁾	1,670	1,611
Long-term marketable debt securities	287	609
Goodwill	1,740	3,215
Other acquisition-related intangible assets, net	357	565
Other non-current assets, net	458	506
	\$ 11,262	\$ 14,340
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 1,049	\$ 1,387
Accrued payroll-related liabilities	595	734
Accrued liabilities and other	1,142	1,105
Deferred revenues	2,190	2,236
Warranty reserve	160	206
Current portion of long-term debt	562	
Total current liabilities	5,698	5,668
Long-term debt	695	1,265
Long-term deferred revenues	548	683
Other non-current obligations	970	1,136
Stockholders' equity:		
Preferred stock (\$0.001 par value, 10 shares authorized; no shares issued and outstanding) ⁽¹⁾		
Common stock and additional paid-in-capital (\$0.001 par value, 1,800 shares authorized; issued: 901 shares and 901 shares)	7,541	7,391
Treasury stock, at cost: (155 shares and 149 shares) ⁽¹⁾	(2,680)	(2,726)
Retained earnings (accumulated deficit)	(1,819)	430
Accumulated other comprehensive income	309	493
Total stockholders' equity	3,351	5,588
	\$ 11,262	\$ 14,340

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⁽¹⁾ As of March 29, 2009 and June 30, 2008, respectively.

See accompanying notes.

Table of Contents**SUN MICROSYSTEMS, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(unaudited, in millions)

	Nine Months Ended	
	March 29, 2009	March 30, 2008
Cash flows from operating activities:		
Net income (loss)	\$ (2,087)	\$ 315
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	321	354
Amortization of acquisition-related intangible assets	224	224
Stock-based compensation expense	150	157
Purchased in-process research and development	3	25
Impairment of goodwill	1,445	
(Gain) loss on investments and other, net	23	(54)
Deferred taxes	2	8
Changes in operating assets and liabilities:		
Accounts receivable, net	752	603
Inventories	118	(205)
Prepaid and other assets, net	177	(105)
Accounts payable	(341)	(114)
Other liabilities	(405)	31
Net cash provided by operating activities	382	1,239
Cash flows from investing activities:		
Decrease (increase) in restricted cash	(19)	22
Purchases of marketable debt securities	(1,535)	(1,292)
Proceeds from sales of marketable debt securities	423	1,404
Proceeds from maturities of marketable debt securities	684	764
Proceeds from sales of equity investments, net	7	25
Purchases of property, plant and equipment, net	(404)	(297)
Payment for acquisitions, net of cash acquired	(55)	(923)
Net cash used in investing activities	(899)	(297)
Cash flows from financing activities:		
Purchase of common stock under stock repurchase plans	(130)	(2,300)
Proceeds from the exercise of options and ESPP purchases, net	24	121
Principal payments on borrowings and other obligations	(12)	(20)
Net cash used in financing activities	(118)	(2,199)
Effect of exchange rates on cash and cash equivalents	(68)	
Net decrease in cash and cash equivalents	(703)	(1,257)
Cash and cash equivalents, beginning of period	2,272	3,620
Cash and cash equivalents, end of period	\$ 1,569	\$ 2,363

See accompanying notes.

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SUN MICROSYSTEMS, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. DESCRIPTION OF BUSINESS

We provide network computing infrastructure solutions that drive global network participation through shared innovation, community development and open source leadership. Guided by a singular vision, "The Network is the Computer", we provide a diversity of software, systems, storage, services and microelectronics that power everything from consumer electronics, to developer tools and the world's most powerful data centers. Our core brands include the Java technology platform, the Solaris Operating System, the MySQL database management system, Sun StorageTek storage solutions and the UltraSPAR[®] processor. Our network computing platforms are used by nearly every sector of society and industry, and provide the infrastructure behind some of the world's best known search, social networking, entertainment, financial services, telecommunications, manufacturing, healthcare, retail, news, energy and engineering companies. By investing in research and development, we create products and services that address the complex information technology issues facing customers today, including increasing demands for network access, bandwidth and storage. We share these innovations in order to grow communities, in turn increasing participation on the network and building new market opportunities while maintaining partnerships with some of the most innovative technology companies in the world.

On April 19, 2009, we entered into a definitive agreement under which Oracle Corporation (Oracle) will acquire all of our common stock, through a merger, for \$9.50 per share in cash and Sun will become a wholly owned subsidiary of Oracle. The completion of the transaction is subject to the approval of our stockholders, regulatory approvals and various other closing conditions.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Fiscal Year

Our first three quarters in fiscal year 2009 ended on September 28, 2008, December 28, 2008 and March 29, 2009. In fiscal year 2008, the quarters ended on September 30, 2007, December 30, 2007 and March 30, 2008. The fourth quarter in all fiscal years ends on June 30.

Basis of Presentation

The accompanying condensed consolidated financial statements (Interim Financial Statements) include our accounts and the accounts of our subsidiaries. Intercompany accounts and transactions have been eliminated.

Our Interim Financial Statements have been prepared in accordance with generally accepted accounting principles in the United States (U.S. GAAP) for interim financial information and the rules and regulations of the Securities and Exchange Commission (SEC) for interim financial statements and accounting policies, consistent, in all material respects, with those applied in preparing our audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended June 30, 2008, filed with the SEC on August 29, 2008 (2008 Form 10-K). The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts in the condensed consolidated financial statements and accompanying notes. We base our estimates and judgments on historical experience and on various other assumptions that we believe are reasonable under the circumstances. These estimates are based on management's knowledge about current events and expectations about actions we may undertake in the future. Actual results could differ materially from those estimates. Our interim financial statements are unaudited but reflect all adjustments, including normal recurring adjustments management considers necessary for a fair presentation of our financial position, operating results and cash flows for the interim periods presented. The results for the interim periods are not necessarily indicative of the results for the entire year. The condensed consolidated balance sheet as of June 30, 2008, has been derived from the audited consolidated balance sheet as of that date. The information included in this report should be read in conjunction with our 2008 Form 10-K.

Recent Pronouncements

Collaborative Arrangements: In November 2007, the Financial Accounting Standards Board (FASB) ratified Emerging Issues Task Force (EITF) 07-1, "Accounting for Collaborative Arrangements," (EITF 07-1). EITF 07-1 requires collaborators to present the result of activities for which they act as the principal on a gross basis and report any payments received from (made to) other collaborators based on other applicable GAAP or, in the absence of other applicable GAAP, based on analogy to authoritative accounting literature or a reasonable, rational and consistently applied accounting policy election. In addition, a participant in a collaborative arrangement should provide the following disclosures separately for each collaborative arrangement: (a) the nature and purpose of the arrangement, (b) its rights and obligations under the

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collaborative arrangement, (c) the accounting policy for the arrangement in accordance with APB Opinion 22, Disclosure of Accounting Policies, and (d) the income statement classification and amounts arising from the collaborative arrangement between participants for each period an income statement is presented. EITF 07-1 will be effective for annual periods beginning after December 15, 2008 and we are required to adopt the pronouncement in our first quarter of fiscal 2010. We are currently evaluating the impact of adopting EITF 07-1 on our condensed consolidated financial statements.

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Business Combinations: In December 2007, the FASB issued SFAS No. 141(R), Business Combinations, (SFAS 141(R)) and SFAS No. 160, Non-Controlling Interests in Consolidated Financial Statements, an Amendment of ARB No. 51, (SFAS 160). These new standards will significantly change the accounting and reporting for business combination transactions and non-controlling interests in consolidated financial statements. SFAS 141(R) and SFAS 160 are required to be adopted simultaneously and are effective for the first annual reporting period beginning on or after December 15, 2008 and we are required to adopt the pronouncement in the first quarter of our fiscal 2010. We are currently evaluating the impact of adopting SFAS 141(R) and SFAS 160 on our condensed consolidated financial statements.

Fair Value: In February 2008, the FASB issued FASB Staff Position (FSP) No. SFAS 157-2, Effective Date of FASB Statement No. 157, (FSP SFAS 157-2). FSP SFAS 157-2 amends SFAS 157, to delay the effective date of SFAS 157 for nonfinancial assets and nonfinancial liabilities, except for those items that are recognized or disclosed at fair value in the financial statements on a recurring basis. For items within its scope, FSP SFAS 157-2 defers the effective date of SFAS 157 to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years and we are required to adopt the pronouncement in our first quarter of fiscal 2010. We are currently evaluating the impact of adopting FSP SFAS 157-2 on our condensed consolidated financial statements.

Intangibles: In April 2008, the FASB issued FSP No. FAS 142-3, Determination of the Useful Life of Intangible Assets, (FSP 142-3). FSP 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under FASB Statement No. 142, Goodwill and Other Intangible Assets and requires enhanced related disclosures. FSP 142-3 must be applied prospectively to all intangible assets acquired as of and subsequent to fiscal years beginning after December 15, 2008 and we are required to adopt the pronouncement in our first quarter of fiscal 2010. We are currently evaluating the impact, if any, that FSP 142-3 will have on our condensed consolidated financial statements.

Accounting For Convertible Debt: In May 2008, the FASB issued FSP APB 14-1, Accounting for Convertible Debt Instruments That May Be Settled in Cash Upon Conversion, (FSP APB 14-1). FSP APB 14-1 will require entities to separately account for the liability and equity components of certain convertible instruments in a manner that reflects the nonconvertible debt borrowing rate. The FSP will require bifurcation of a component of the debt, classification of that component in equity and then accretion of the resulting discount on the debt as part of interest expense being reflected in the income statement. In addition, the FSP will require certain additional disclosures.

We first issued convertible debt that is subject to the provisions of FSP APB 14-1 in January 2007. The FSP is effective for fiscal years beginning after December 15, 2008 and we are required to adopt the FSP in our first quarter of fiscal 2010. The FSP does not permit early application and will require retrospective application to all periods presented.

The following tables illustrate our convertible long-term debt, net income (loss) and net income (loss) per share on an as reported basis and the estimated pro forma effect had we applied the provisions of FSP APB 14-1 for all periods affected (in millions):

			March 29, 2009	June 30, 2008		
Convertible long-term debt, as reported			\$ 700	\$ 700		
Convertible long-term debt, pro forma			\$ 579	\$ 558		

Amortization of bond discount, for the three and nine months ended March 29, 2009 and March 30, 2008, and for the fiscal years ended June 30, 2008 and June 30, 2007, respectively, is estimated as follows (in millions, except for per share amounts):

	Three Months Ended		Nine Months Ended		Twelve Months Ended	
	March 29, 2009	March 30, 2008	March 29, 2009	March 30, 2008	June 30, 2008	June 30, 2007
Net income (loss), as reported	\$ (201)	\$ (34)	\$ (2,087)	\$ 315	\$ 403	\$ 473
Amortization of bond discount	(7)	(7)	(21)	(20)	(26)	(11)
Pro forma net income (loss)	\$ (208)	\$ (41)	\$ (2,108)	\$ 295	\$ 377	\$ 462
Basic net income (loss) per share						
As reported	\$ (0.27)	\$ (0.04)	\$ (2.80)	\$ 0.38	\$ 0.50	\$ 0.54
Pro forma	\$ (0.28)	\$ (0.05)	\$ (2.83)	\$ 0.36	\$ 0.47	\$ 0.52
Diluted net income (loss) per share						

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As reported	\$ (0.27)	\$ (0.04)	\$ (2.80)	\$ 0.38	\$ 0.49	\$ 0.52
Pro forma	\$ (0.28)	\$ (0.05)	\$ (2.83)	\$ 0.35	\$ 0.46	\$ 0.51

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The amortization of bond discount required under FSP APB 14-1 is a non-cash expense and has no impact on the total operating, investing or financing cash flows in the prior periods or future condensed consolidated statements of cash flows.

In June 2008, the FASB issued EITF Issue No. 07-5, *Determining Whether an Instrument (or Embedded Feature) Is Indexed to an Entity's Own Stock* (EITF 07-5). EITF 07-5 provides guidance on determining whether an equity-linked financial instrument, or embedded feature, is indexed to an entity's own stock. EITF 07-5 is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years, and we are required to adopt EITF 07-5 in our first quarter of fiscal 2010. We are currently evaluating the impact that EITF 07-5 will have on our condensed consolidated financial statements.

Defined Benefit Plan Disclosures: In December 2008, the FASB issued FSP FAS 132(R)-1, *Employers' Disclosures about Postretirement Benefit Plan Assets*, (FSP FAS 132(R)-1). FSP FAS 132(R)-1 amends SFAS 132(R), *Employers' Disclosures about Pensions and Other Postretirement Benefits*, to provide guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan. FSP FAS 132(R)-1 is effective for fiscal years ending after December 15, 2009 and we are required to adopt FSP FAS 132(R)-1 in our first quarter of fiscal 2010. We are currently evaluating the impact of adopting FSP FAS 132(R)-1 will have on our condensed consolidated financial statements.

Fair Value and Decreasing Volume and Transactions that are not Orderly: In April 2009 the FASB issued FSP FAS 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly*, (FSP FAS 157-4). FSP FAS 157-4 affirms that in an inactive market, fair value is the price to sell the asset in an orderly transaction and clarifies and includes additional factors for determining inactive markets. FSP FAS 157-4 is effective for interim and fiscal years ending after June 15, 2009, and we are required to adopt FSP FAS 157-4 in our fourth quarter of fiscal 2009. We are currently evaluating the impact that FSP FAS 157-4 will have on our condensed consolidated financial statements.

Other-Than-Temporary Impairments: In April 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, *Recognition and Presentation of Other-Than-Temporary Impairments*, (FSP FAS 115-2 and FAS 124-2). FSP FAS 115-2 and FAS 124-2 amends the requirements for the recognition and measurement of other-than-temporary impairments for debt securities by modifying the pre-existing intent and ability indicator. Under FSP FAS 115-2 and FAS 124-2, an other-than-temporary impairment is triggered when there is an intent to sell the security, it is more likely than not that the security will be required to be sold before recovery, or the security is not expected to recover the entire amortized cost basis of the security. FSP FAS 115-2 and FAS 124-2 requires the presentation of the total other-than-temporary impairment in the statement of earnings for those impairments involving credit losses with an offset for the remainder of the impairment recognized in other comprehensive income. Upon adoption, FSP FAS 115-2 and FAS 124-2 requires a cumulative-effect adjustment in earnings. FSP FAS 115-2 and FAS 124-2 is effective for interim and fiscal years ending after July 15, 2009, and we are required to adopt FSP FAS 115-2 and FAS 124-2 in our fourth quarter of fiscal 2009. We are currently evaluating the impact that FSP FAS 115-2 and FAS 124-2 will have on our condensed consolidated financial statements.

Interim Disclosures about Fair Value: In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, *Interim Disclosures about Fair Value of Financial Instruments*, (FSP FAS 107-1 and APB 28-1). FSP FAS 107-1 and APB 28-1 requires FAS 107 disclosures related to the fair value of its financial instruments when summarized financial information is presented for interim reporting periods. FSP FAS 107-1 and APB 28-1 is effective for interim and fiscal years ending after July 15, 2009, and we are required to adopt FSP FAS 107-1 and APB 28-1 in our fourth quarter of fiscal 2009. We are currently evaluating the impact that FSP FAS 107-1 and APB 28-1 will have on our condensed consolidated financial statements.

3. FAIR VALUE

On July 1, 2008, we adopted SFAS No. 157 *Fair Value Measurements*, (SFAS 157), for all financial assets and financial liabilities. SFAS 157 defines fair value, establishes a framework for measuring fair value, and enhances fair value measurement disclosure. The adoption of SFAS 157 did not have a significant impact on our condensed consolidated financial statements, and the resulting fair values calculated under SFAS 157 after adoption were not significantly different than the fair values that would have been calculated under previous guidance. We did not elect to adopt SFAS 157 for acquired non-financial assets and assumed non-financial liabilities. On July 1, 2008, we also adopted SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115*, (SFAS 159). SFAS 159 permits companies to choose to measure certain financial instruments and other items at fair value using an instrument-by-instrument election. The standard requires that unrealized gains and losses are reported in earnings for items measured using the fair value option. SFAS 159 also requires cash flows from purchases, sales, and maturities of trading securities to be classified based on the nature and purpose for which the securities were acquired. Our debt and equity instruments offsetting deferred compensation will continue to be classified as operating activities as they are maintained to offset changes in liabilities related to the equity market risk of certain deferred compensation arrangements. SFAS 159 does not allow for retrospective application to periods prior to fiscal year 2008, therefore all trading asset activity for prior periods will continue to be presented as operating activities. As we did not elect to fair value any of our current financial instruments under the provisions of SFAS

159, our adoption of this statement did not have an impact on our financial statements.

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SFAS 157 establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. There are three levels of inputs to fair value measurements: Level 1, the use of quoted prices for identical instruments in active markets; Level 2, the use of quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in markets that are not active or are directly or indirectly observable or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated by observable market data for substantially the full term of the assets or liabilities; and Level 3, the use of unobservable inputs to the valuation methodology that are significant to the measurement of fair value of assets or liabilities.

Many, but not all, of our financial instruments are carried at fair value. For example, substantially all of our cash equivalents, short-term investments and long-term investments are classified as available-for-sale securities and are carried at fair value, with unrealized gains and losses, net of tax, reported in other comprehensive income.

Our cash equivalents and marketable debt and equity securities are classified within Level 1 or Level 2. This is because our cash equivalents and marketable debt and equity securities are valued using quoted market prices or alternative pricing sources and models utilizing market observable inputs. Our foreign currency derivative contracts are classified within Level 2 because of the use of observable inputs for similar derivative instruments in active markets or quoted prices for identical or similar instruments in markets that are not active or are directly or indirectly observable.

Fair Value Measurements

Information about certain of our financial assets and liabilities for the quarter ended March 29, 2009 (in millions):

	Fair Value			
	Total	Level 1	Level 2	Level 3
Financial assets carried at fair value:				
Cash and cash equivalents	\$ 1,569	\$ 1,147	\$ 422	\$
Trading securities	45	45		
Asset backed and mortgage backed securities	235		235	
Corporate bonds	272		272	
Government agency	845		845	
U.S. Government notes and bonds	40	40		
Certificates of deposit	14		14	
Commercial paper	15		15	
Available for sale equity securities	11	11		
Interest rate swaps ⁽¹⁾⁽²⁾	12		12	
Foreign exchange contracts ⁽¹⁾	63		63	
Total	\$ 3,121	\$ 1,243	\$ 1,878	\$

⁽¹⁾ See Note 4, Derivative Instruments and Hedging Activities, for more information regarding our foreign exchange contracts.

⁽²⁾ See Note 8, Borrowing Arrangements, for more information regarding our interest rate contracts.

In the third quarter and the first nine months of fiscal 2009, we determined that the declines in the fair value for certain of our debt investment securities were other than temporary due to the significant deterioration of the financial condition of the investees and our expectation that the investment would not fully recover, or would not recover before they were sold. As a result, we recorded impairment charges of approximately \$6 million and \$30 million, respectively, as adjustments to interest and other income (expense), net, in our condensed consolidated statement of operations.

4. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

On December 29, 2008, we adopted SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities – An Amendment of FASB Statement No. 133, (SFAS 161). SFAS 161 expanded the disclosure requirements for derivative instruments and hedging activities. Under SFAS

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161, we have provided enhanced disclosures addressing how and why we use derivative instruments, how we account for derivative instruments and related hedged items under SFAS No. 133 Accounting for Derivative Instruments and Hedging Activities, as amended (SFAS 133) and its related interpretations, and how derivative instruments and related hedged items affect our financial position, financial performance and cash flows.

SFAS 133 requires us to recognize all of our derivative instruments as either assets or liabilities in our statement of operations at fair value. The accounting for changes in the fair value of a derivative instrument depends on whether it has been designated and qualifies

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as part of a hedging relationship. For those derivative instruments that are designated and qualify as hedging instruments, we must designate the hedging instrument based upon the exposure being hedged as a cash flow hedge or a fair value hedge. All derivatives are recognized in our condensed consolidated balance sheet at fair value in accordance with SFAS 157 (see Note 3, Fair Value) and are reported in Prepaid expenses and other current assets, net, and Accrued liabilities and other. Classification of all of our derivatives are current because the maturity of the instrument is less than 12 months.

We are exposed to certain risks relating to our ongoing business operations. The primary risks managed by using derivative instruments are foreign currency exchange rate risk and interest rate risk. Option and forward contracts on various foreign currencies are entered into to manage the foreign currency exchange rate risk on forecasted revenue denominated in foreign currencies. Other forward exchange contracts are entered into to hedge against changes in the value of monetary assets and liabilities denominated in a non functional currency. We also use natural hedges by purchasing components and incurring expenses in local currencies.

We are exposed to interest rate risk that is generated by our corporate borrowing activities. Our management has decided that it will have discretion over the levels of fixed and floating rate interest rate exposure present in our debt portfolios, and that derivative instruments may be employed to achieve a desired mix. Approved financial instruments for managing interest rate risk are limited to plain vanilla interest rate swaps.

Cash Flow Hedges

We have significant international sales and purchase transactions denominated in foreign currencies. As a result, we purchase currency option and forward contracts as cash flow hedges to reduce or eliminate certain foreign currency exposures that can be identified and quantified. These contracts generally expire within 12 months. We are primarily exposed to changes in exchange rates for the Euro, Japanese Yen and British Pound.

Our hedging contracts are primarily intended to protect against changes in the value of the U.S. dollar. Accordingly, for forecasted transactions, U.S. dollar functional subsidiaries hedge foreign currency revenues and non-U.S. dollar functional subsidiaries selling in foreign currencies hedge U.S. dollar inventory purchases. Changes in the fair value of our derivatives designated as a cash flow hedge are recorded, net of applicable taxes, in accumulated other comprehensive income, a component of stockholders' equity. When net income is affected by the variability of the underlying cash flow, the applicable offsetting amount of the gain or loss from the derivative that is deferred in stockholders' equity is released to revenue and cost of sales, and reported in the consolidated statement of operations based on the nature of the underlying cash flow hedged. The net gains or losses relating to ineffectiveness were not material for the three and nine month periods ended March 29, 2009 and March 30, 2008, respectively.

Fair Value Hedges

We enter into interest rate derivatives to modify our aggregate exposure to interest rates generated by our borrowing activities. Interest rate derivatives will not be entered into on a regular basis, but when there is a desire to modify our interest rate exposure with respect to our fixed rate borrowings or other ordinary obligations. These transactions are characterized as fair value hedges for financial accounting purposes because they protect us against changes in the fair value of our fixed rate borrowings or other obligations due to interest rate movements. Interest rate derivatives in this category will be denominated in the same currency as the relevant hedged debt instrument. For our Senior Notes, we have hedged against the risk of changes in fair value associated with their fixed interest rate by entering into fixed-to-variable interest rate swap agreements, designated as fair value hedges, of which four are outstanding, with a total notional amount of \$550 million as of March 29, 2009 and March 30, 2008. Our Senior Notes are due on August 15, 2009 (see Note 8).

The gains and losses on our fair value hedges, as well as the offsetting gain or loss on the hedged item attributable to the hedged risk, are recognized in current earnings during the period of change in fair values. If the change in the value of the hedging instrument offsets the change in the value of the hedged item, the hedge is considered perfectly effective. Hedge effectiveness is measured at least quarterly based on the relative change in fair value between the derivative contract and the hedged item over time. Any change in fair value resulting from ineffectiveness, which is the amount by which the change in the value of the hedge does not exactly offset the change in the value of the hedged item, is recognized immediately in earnings. Our interest rate swaps qualify as perfectly effective fair value hedges and therefore there is no ineffective portion to the hedge recognized in earnings. Adjustments to the fair value of the interest rate swap agreements are recorded as either an other asset or other liability. The differential to be paid or received under these agreements is accrued consistently with the terms of the agreements and is recognized in interest expense over the term of the related debt. The related amounts payable to or receivable from counterparties are included in accounts receivable or accrued liabilities.

Table of Contents*Non SFAS 133 Balance Sheet Hedging Strategy*

Our balance sheet hedges are designed to hedge the gains and losses generated by remeasurement of nonfunctional currency denominated assets and liabilities. The program is designed so that hedging transactions are entered into to reduce the risk that foreign currency exchange rate fluctuations will adversely impact the functional currency value of nonfunctional currency denominated monetary assets and liabilities. To manage these foreign currency risk exposures, we enter into forward contracts to offset the foreign currency gains and losses. These contracts are entered into at the beginning of a designated fiscal month and mature after the end of such month. In some cases, these transactions may be entered into in the middle of the month to adjust existing hedges for changes in existing or anticipated nonfunctional currency denominated assets and liabilities. These are hedges of less than 3 months in duration.

Currency transaction gains (losses), net of our hedging activities derived from monetary assets and liabilities stated in a currency other than the functional currency, are recognized in Selling, general and administrative (SG&A) expenses in our condensed consolidated statements of operations.

Derivative Activity

We had the following net outstanding foreign currency contracts (in millions of USD):

Foreign Currency Contract	March 29, 2009	June 30, 2008
Euro	140	90
Great British pound	123	32
Japanese yen	90	233

Credit Risk

We manage our counterparty credit risk by monitoring the financial health of the banks with whom we have option and forward contracts on foreign currency and interest rate swaps by analyzing the banks' credit rating and the Credit Default Swap (CDS) spread, or the price, denominated in basis points, to obtain a contract to protect against default of an underlying financial instrument. A company with a higher CDS spread is considered more likely to default by the market. Our option or forward contracts do not have credit risk related contingent features such as the requirement for immediate payment of any net liability position in the event a rating agency were to downgrade our Senior Notes.

Table of Contents**Fair Value of Derivative Instruments**

As of March 29, 2009 and June 30, 2008 (in millions):

	Asset Derivatives			
	2009		2008	
Derivatives Designated as Hedging				
Instruments Under SFAS 133	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Interest rate contracts ⁽¹⁾⁽³⁾	Other current assets	12	Other current assets	21
Foreign exchange contracts ⁽²⁾	Other current assets	37	Other current assets	6
		49		27

	Liability Derivatives			
	2009		2008	
Instruments Under SFAS No. 133	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Foreign exchange contracts ⁽²⁾	Other current assets	(4)	Other current assets	(3)

	Asset Derivatives			
	2009		2008	
Derivatives Not Designated as Hedging				
Instruments Under SFAS No. 133	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Foreign exchange contracts ⁽²⁾	Other current assets	74	Other current assets	26

	Liability Derivatives			
	2009		2008	
Instruments Under SFAS No. 133	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Foreign exchange contracts ⁽²⁾	Other current assets	(44)	Other current assets	(16)

⁽¹⁾ See Note 3, Fair Value, for more information regarding our interest rate contracts.⁽²⁾ See Note 3, Fair Value, for more information regarding our foreign exchange contracts.⁽³⁾ See Note 8, Borrowing Arrangements, for more information regarding our interest rate contracts.

Table of Contents**Effect of Derivative Instruments on the Statement of Financial Performance****(In millions)****Amount of Gain (Loss) Recognized in OCI on Derivative (Effective Portion)**
2009 2008**Derivatives in SFAS 133 Cash Flow**

	Three Months Ended March 29	Nine Months Ended March 29	Three Months Ended March 30	Nine Months Ended March 30
Hedging Relationships				
Foreign exchange contracts	15	88	(26)	(50)

Amount of Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)
2009 2008**Location of Gain (Loss) Reclassified****From Accumulated OCI into Income**

	Three Months Ended March 29	Nine Months Ended March 29	Three Months Ended March 30	Nine Months Ended March 30
(Effective Portion)				
Revenue/Cost of goods sold	27	60	(15)	(34)

**Amount of Gain (Loss) Recognized in Income on Derivative
(Ineffective Portion and Amounts Excluded from Effectiveness Testing)**
2009 2008**Location of Gain (Loss) Recognized in****Income on Derivative (Ineffective****Portion and Amounts Excluded From**

	Three Months Ended March 29	Nine Months Ended March 29	Three Months Ended March 30	Nine Months Ended March 30
Effectiveness Testing)				
Other income and expense		8	(2)	(6)

Amount of Gain (Loss) Recognized in Income on Derivative
2009 2008

Derivatives Not Designated as Hedging Instruments Under SFAS 133	Location of Gain (Loss) Recognized in Income on Derivative	2009		2008	
		Three Months Ended March 29	Nine Months Ended March 29	Three Months Ended March 30	Nine Months Ended March 30
Foreign exchange contracts	Operating expenses	(19)	(149)	72	130

Table of Contents**5. BALANCE SHEET DETAILS****Inventories**

Inventories consisted of the following (in millions):

	March 29, 2009	June 30, 2008
Raw materials	\$ 99	\$ 154
Work in process	61	90
Finished goods	401	436
	\$ 561	\$ 680

Warranty Reserve

We accrue for our product warranty costs at the time of shipment. These product warranty costs are estimated based upon our historical experience and specific identification of product requirements and may fluctuate based on product mix.

The following table sets forth an analysis of warranty reserve activity (in millions):

Balance at June 30, 2008	\$ 206
Charged to cost of sales	160
Utilized	(206)
Balance at March 29, 2009	\$ 160

6. GOODWILL AND OTHER ACQUISITION-RELATED INTANGIBLE ASSETS, NET

Information regarding our goodwill by operating segment is as follows (in millions):

	Product Group	Services Group	Total
Balance as of June 30, 2008	\$ 1,828	\$ 1,387	\$ 3,215
Goodwill acquired during the period	40		40
Adjustment to acquired companies tax reserves	(35)	(35)	(70)
Impairments	(1,445)		(1,445)
Balance as of March 29, 2009	\$ 388	\$ 1,352	\$ 1,740

Information regarding our other acquisition-related intangible assets is as follows (in millions):

	Gross Carrying Amount			Accumulated Amortization			Net
	June 30, 2008	Additions	March 29, 2009	June 30, 2008	Additions	March 29, 2009	March 29, 2009
Developed technology	\$ 1,007	\$ 14	\$ 1,021	\$ (753)	\$ (109)	\$ (862)	\$ 159

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Customer base	731	1	732	(523)	(103)	(626)	106
Trademark	97		97	(19)	(7)	(26)	71
Acquired workforce and other	120	1	121	(95)	(5)	(100)	21
	\$ 1,955	\$ 16	\$ 1,971	\$ (1,390)	\$ (224)	\$ (1,614)	\$ 357

Amortization expense of other acquisition-related intangible assets was \$72 million and \$224 million for the three and nine months ended March 29, 2009, respectively, and \$76 million and \$224 million for the three and nine months ended March 30, 2008, respectively. Our acquisition-related intangible assets are amortized primarily over periods ranging between one and five years on a straight-line basis.

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Estimated amortization expense for other acquisition-related intangible assets on our March 29, 2009 balance sheet for the fiscal years ending June 30, is as follows (in millions):

Remainder of 2009	\$ 72
2010	107
2011	59
2012	50
2013	27
Thereafter	42
	\$ 357

In accordance with SFAS 142, *Goodwill and Other Intangible Assets* (SFAS 142), we apply a fair value based impairment test to the net book value of goodwill and indefinite-lived intangible assets on an annual basis and, if certain events or circumstances indicate that an impairment loss may have been incurred, on an interim basis. The analysis of potential impairment of goodwill requires a two-step process. The first step is the estimation of fair value. If step one indicates that impairment potentially exists, the second step is performed to measure the amount of impairment. Goodwill impairment exists when the estimated fair value of goodwill is less than its carrying value.

During our quarter ended September 28, 2008, based on a combination of factors, including the current economic environment, our operating results, and a sustained decline in our market capitalization, we concluded that there were sufficient indicators to require us to perform an interim goodwill impairment analysis as of September 28, 2008. As a result, during the first quarter of fiscal 2009, we recorded an impairment charge of \$1,445 million which represented our best estimate of the resulting goodwill impairment. We completed our goodwill impairment analysis during the second quarter of fiscal 2009. For the purposes of this analysis, our estimates of fair value were based on a combination of the income approach, which estimates the fair value of our reporting units based on the future discounted cash flows, and the market approach, which estimates the fair value of our reporting units based on comparable market prices. There was no change in the second quarter of fiscal 2009 to the \$1,445 million non-cash goodwill impairment charges estimated and recorded in the first quarter of fiscal 2009. In connection with completing our goodwill impairment analysis, we reviewed our long-lived tangible and intangible assets within the impaired reporting unit under SFAS 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. We determined that the forecasted undiscounted cashflows related to these assets or asset groups were in excess of their carrying values, and therefore these assets were not impaired.

7. RESTRUCTURING CHARGES AND RELATED IMPAIRMENT OF LONG-LIVED ASSETS

In accordance with SFAS 112, *Employers Accounting for Post Employment Benefits* (SFAS 112) and SFAS 146, *Accounting for Costs Associated with Exit or Disposal Activities* (SFAS 146), we recognized a total of \$46 million and \$331 million in restructuring for the three and nine months ended March 29, 2009, respectively, and \$14 million and \$159 million for the three and nine months ended March 30, 2008, respectively. The determination of when we accrue for severance costs, and which standard applies, depends on whether the termination benefits are provided under a one-time benefit arrangement as defined by SFAS 146 or under an on-going benefit arrangement as described by SFAS 112.

We estimated the cost of exiting and terminating our facility leases or acquired leases by referring to the contractual terms of the agreements and by evaluating the current real estate market conditions. In addition, we have estimated sublease income by evaluating the current real estate market conditions, or where applicable, by referring to amounts being negotiated. Our ability to generate this amount of sublease income, as well as our ability to terminate lease obligations at the amounts we have estimated, is highly dependent upon the commercial real estate market conditions in geographies at the time we perform our evaluations or negotiate the lease termination and sublease arrangements with third parties. The amounts we have accrued represent our best estimate of the obligations we expect to incur and could be subject to adjustment as market conditions change.

Restructuring Plan IX

In November 2008, we initiated a restructuring plan to further align our resources with our strategic business objectives through reducing our workforce by approximately 5,000 to 6,000 employees. Under this plan, we estimate in total that we will incur between \$500 million to \$600 million in severance and benefit costs. Through the third quarter of 2009, we notified approximately 2,900 employees and recognized total related severance and benefit costs of \$246 million. The remainder of the estimated costs under this restructuring plan are expected to be incurred over the next several quarters.

Restructuring Plan VIII

In May 2008, we initiated a restructuring plan to further align our resources with our strategic business objectives through reducing our workforce by approximately 1,500 to 2,500 employees. Under this plan, we estimate in total that we will incur up to \$220 million in severance and benefit costs. Through the third quarter of fiscal 2009, we notified approximately 1,950 employees and recognized a total related severance and benefit costs of \$174 million. The remainder of the estimated costs under this restructuring plan are expected to be incurred during fiscal 2009.

Table of Contents**Restructuring Plan VII**

In August 2007, we initiated a restructuring plan to further align our resources with our strategic business objectives. Through the third quarter of fiscal 2009, we notified approximately 1,450 employees of their termination and recognized total related severance and benefit costs of \$131 million. Additionally, we incurred \$6 million in expenses related to facilities other and restructuring related charges.

Restructuring Plans Prior to Phase VII

Prior to the initiation of Restructuring Plans VII, VIII and IX, we implemented certain workforce reduction and facilities exit actions. All employees to be terminated under these plans have been notified and all facilities relating to the amounts accrued under these restructuring plans have been exited.

The following table sets forth an analysis of our restructuring accrual activity for the nine months ended March 29, 2009 (in millions):

	IX		VIII		Restructuring Plans VII		Prior to VII Severance, Benefits, Facilities Related and Other	Total
	Severance and Benefits	Severance and Benefits	Facilities Related and Other	Severance and Benefits	Facilities Related and Other	Severance and Benefits	Facilities Related and Other	
Balance as of June 30, 2008	\$	\$ 107	\$	\$ 20	\$ 2	\$	207	\$ 336
Severance and benefits	246	73						319
Accrued lease costs			9					9
Provision adjustments		(6)		(4)			13	3
Total restructuring charges	\$ 246	\$ 67	\$ 9	\$ (4)	\$	\$	13	\$ 331
Cash paid	(31)	(152)	(2)	(15)	(1)		(36)	(237)
Translation adjustments		(3)					(3)	(6)
Balance as of March 29, 2009	\$ 215	\$ 19	\$ 7	\$ 1	\$ 1	\$	181	\$ 424

The restructuring charges are based on estimates that are subject to change. Changes to the previous estimates have been reflected as Provision adjustments on the above table in the period the changes in estimates were determined. As of March 29, 2009, our estimated sublease income to be generated from sublease contracts not yet negotiated approximated \$15 million. Accrued lease costs include accretion expense associated with the passage of time.

The remaining cash expenditures relating to workforce reductions are expected to be paid over the next several quarters. Our accrual as of March 29, 2009, for facility-related leases (net of anticipated sublease proceeds), will be paid over their respective lease terms through fiscal 2024. As of March 29, 2009, of the total \$424 million accrual for workforce reductions and facility-related leases, \$282 million was classified as current accrued liabilities and other and the remaining \$142 million was classified as other non-current obligations.

We anticipate recording additional charges related to our workforce and facilities reductions over the next several quarters, the timing of which will depend upon the timing of notification of the employees leaving Sun as determined by local employment laws and as we exit facilities. In addition, we anticipate incurring additional charges associated with productivity improvement initiatives and expense reduction measures. The total amount and timing of these charges will depend upon the nature, timing and extent of these future actions.

Table of Contents**8. BORROWING ARRANGEMENTS**

As of March 29, 2009 and June 30, 2008, the balance of long-term debt is as follows (in millions):

	Maturities	March 29, 2009	June 30, 2008
7.65% Senior Notes	2009	\$ 550	\$ 550
0.625% Convertible Notes	2012	350	350
0.75% Convertible Notes	2014	350	350
Interest rate swap agreements ⁽¹⁾		12	21
Other		(5)	(6)
Total borrowing arrangements		\$ 1,257	\$ 1,265
Less: current maturities		(562)	
Total carrying value long-term borrowing arrangements		\$ 695	\$ 1,265
Total fair value of long-term borrowings arrangements		\$ 592	\$ 1,165
Total fair value of current maturities		\$ 554	\$

⁽¹⁾ See Note 4, Derivative Instruments and Hedging Activities, for more information regarding our interest rate contracts.

In August 1999, we issued \$1.5 billion of unsecured senior debt securities in four tranches (the Senior Notes) of which \$550 million (due on August 15, 2009 and bearing interest at 7.65%) remains. Interest on the Senior Notes is payable semi-annually. We may redeem all or any part of the Senior Notes at any time at a price equal to 100% of the principal plus accrued and unpaid interest in addition to an amount determined by a quotation agent, representing the present value of the remaining scheduled payments. The Senior Notes are subject to compliance with certain covenants that do not contain financial ratios. We are currently in compliance with these covenants. In addition, we also entered into various interest-rate swap agreements to modify the interest characteristics of the Senior Notes so that the interest associated with the Senior Notes effectively becomes variable. For our publicly traded Senior Notes, estimates of fair value are based on observable market prices.

In January 2007, we issued \$350 million principal amount of 0.625% Convertible Senior Notes due February 1, 2012 and \$350 million principal amount of 0.75% Convertible Senior Notes due February 1, 2014 (the Convertible Notes), to KKR PEI Solar Holdings, I, Ltd., KKR PEI Solar Holdings, II, Ltd. and Citibank, N.A. in a private placement. Each \$1,000 of principal of the Convertible Notes is convertible into 34.6619 shares of our common stock (or a total of approximately 24 million shares), which is the equivalent of \$28.85 per share, subject to adjustment upon the occurrence of specified events set forth under terms of the Convertible Notes. Concurrent with the issuance of the Convertible Notes, we entered into note hedge-transactions with a financial institution whereby we have the option to purchase up to 24 million shares of our common stock at a price of \$28.85 per share, and we sold warrants to the same financial institution whereby they have the option to purchase up to 24 million shares of our common stock. The separate note hedge and warrant transactions were structured to reduce the potential future share dilution associated with the conversion of the Convertible Notes. For our Convertible Notes, fair value is calculated based on volatility and rates currently estimated to be available to us for debt with similar terms and remaining maturities.

Uncommitted Lines of Credit

At March 29, 2009 and June 30, 2008, we and our subsidiaries had uncommitted lines of credit available for uses including overnight overdrafts, letters of credit and bank guarantees, aggregating approximately \$266 million and \$277 million, respectively. No amounts were drawn under these lines of credit as of March 29, 2009 and June 30, 2008. Fees and other terms of utilizing these lines of credit vary from country to country depending on local market conditions. There is no guarantee that the banks would approve our request to utilize these uncommitted lines of credit.

9. STOCKHOLDERS EQUITY

Stock-based Compensation

We have a stock-based compensation program that provides our Board of Directors broad discretion in creating employee equity incentives. This program includes incentive and non-statutory stock options and restricted stock-based awards, including restricted stock units and performance-based restricted stock units. These awards are granted under our 2007 Omnibus Incentive Plan, which was approved by our stockholders on November 8, 2007. Stock options and restricted stock unit awards are generally time-based, vesting 25% on or near each annual anniversary of the grant date over four years. Stock options generally expire eight years from the date of grant. Additionally, we have an Employee Stock Purchase Plan (ESPP) that allows employees to purchase shares of common stock at 85% of the fair market value at the date of purchase. Shares issued as a result of stock option exercises, restricted stock-based awards and our ESPP are generally first issued out of treasury stock. As of March 29, 2009, we had approximately 144 million shares of common stock reserved for future issuance under these plans.

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On July 1, 2005, we adopted the provisions of SFAS 123R Share-Based Payment, (SFAS 123(R)) requiring us to recognize expense related to the fair value of our stock-based compensation awards. We elected to use the modified prospective transition method as permitted by SFAS 123R. Under this transition method, stock-based compensation expense after adoption includes compensation expense for all stock-based compensation awards granted prior to, but not yet vested as of July 1, 2005, based on the grant date fair value estimated in accordance with the original provisions of SFAS 123, Accounting for Stock-Based Compensation. Stock-based compensation expense for all stock-based compensation awards granted subsequent to July 1, 2005 was based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. We recognize compensation expense for stock option awards on a straight-line basis over the requisite service period of the award.

The following table sets forth the total stock-based compensation expense resulting from stock options, restricted stock awards, ESPP and options assumed as a result of our acquisitions included in our condensed consolidated statements of operations (in millions):

	Three Months Ended		Nine Months Ended	
	March 29, 2009	March 30, 2008	March 29, 2009	March 30, 2008
Cost of sales - products	\$ 2	\$ 3	\$ 8	\$ 8
Cost of sales - services	10	10	31	28
Research and development	14	17	45	47
Selling, general and administrative	23	27	66	74
Stock-based compensation expense	\$ 49	\$ 57	\$ 150	\$ 157

Net cash proceeds from the exercise of stock options were \$2 million and \$4 million for the three and nine months ended March 29, 2009, respectively, and \$20 million and \$71 million for the three and nine months ended March 30, 2008, respectively.

The fair value of stock options was estimated using the Black-Scholes model with the following weighted-average assumptions for the three and nine months ended March 29, 2009 and March 30, 2008, respectively:

Options	Three Months Ended		Nine Months Ended	
	March 29, 2009	March 30, 2008	March 29, 2009	March 30, 2008
Expected life (in years)	4.88	3.53	5.27	4.27
Interest rate	1.67%	2.43%	3.20%	3.41%
Volatility	57.66%	39.91%	47.13%	41.76%
Dividend yield				
Weighted-average fair value at grant date	\$ 2.42	\$ 11.72	\$ 4.15	\$ 9.91

Our computation of expected volatility for the three and nine months ended March 29, 2009, is based on a combination of historical and market-based implied volatility. Our computation of expected life is based on historical settlement patterns. The interest rate for periods within the contractual life of the award is based on the U.S. Treasury yield curve in effect at the time of grant.

Stock option activity for the nine months ended March 29, 2009, is as follows (in millions, except per share amounts):

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value
Outstanding at June 30, 2008	91	\$ 32.05	3.92	\$ 46
Grants				
Exercises	(2)	2.81		
Forfeitures or expirations	(10)	82.23		

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Outstanding at March 29, 2009	79	\$	26.15	3.26	\$	15
Exercisable at March 29, 2009	64	\$	28.28	2.60	\$	10

The aggregate intrinsic value in the table above represents the total pretax intrinsic value (i.e., the difference between our closing stock price on the last trading day of our third quarter of fiscal 2009 and the exercise price, times the number of shares) that would have been received by the option holders had all option holders exercised their options on March 29, 2009. This amount changes based on the fair market value of our stock. The total intrinsic value of the options exercised was \$4 million and \$7 million for the three and nine months ended March 29, 2009, respectively, and \$82 million and \$105 million for the three and nine months ended March 30, 2008, respectively. The total fair value of options that vested during the three and nine months ended March 29, 2009, was \$8 million and \$73 million, respectively. The total fair value of options that vested during the three and nine months ended March 30, 2008, was \$19 million and \$98 million, respectively.

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As of March 29, 2009, \$104 million of total unrecognized compensation cost related to stock options is expected to be recognized over a weighted-average period of two years.

The following table summarizes our restricted stock award activity for the nine months ended March 29, 2009 (in millions, except per share amounts):

	Number of Shares	Weighted-Average Grant Date Fair Value (per share)
Restricted stock awards at June 30, 2008	23	\$ 19.90
Granted	15	7.42
Vested	(4)	18.77
Forfeited	(3)	18.03
Restricted stock awards at March 29, 2009	31	\$ 13.99

As of March 29, 2009, we retained purchase rights to approximately 33,000 shares issued pursuant to stock purchase agreements and other stock plans at a weighted-average price of approximately \$0.03 per share. As of March 29, 2009, \$306 million of total unrecognized compensation costs related to restricted stock based awards is expected to be recognized over a weighted-average period of two years.

Computation of Net Income (Loss) per Common Share

Basic net income (loss) per common share is computed using the weighted-average number of common shares outstanding (adjusted for treasury stock and common stock subject to repurchase activity) during the period. Diluted net income per common share is computed using the weighted-average number of common and dilutive common equivalent shares outstanding during the period. Common equivalent shares are anti-dilutive when their conversion would increase earnings per share. Dilutive common equivalent shares consist primarily of stock options and restricted stock awards (restricted stock and restricted stock units that are settled in stock).

For the three and nine months ended March 30, 2008, we added zero and 16 million common equivalent shares, respectively, to our basic weighted-average shares outstanding to compute the diluted weighted-average shares outstanding for the period. We are required to include these dilutive shares in our nine months ended March 30, 2008 calculations of net income per share because we earned a profit during that period.

Shares used in the diluted net income per share calculations exclude anti-dilutive common equivalent shares, consisting of stock options, restricted stock awards, written call options and shares associated with convertible notes. These anti-dilutive common equivalent shares totaled 118 million and 105 million shares for the three and nine month periods ended March 30, 2008, respectively.

As a result of our net loss for the three and nine months ended March 29, 2009, all potentially dilutive shares were anti-dilutive, and therefore, excluded from the computation of diluted net loss per share. While these common equivalent shares are currently anti-dilutive, they could be dilutive in the future.

The following table sets forth the computation of diluted income (loss) per share for the three and nine months ended March 29, 2009 and March 30, 2008 (in millions, except earnings per common share):

	Three Months Ended		Nine Months Ended	
	March 29, 2009	March 30, 2008	March 29, 2009	March 30, 2008
Net income (loss)	\$ (201)	\$ (34)	\$ (2,087)	\$ 315
Weighted average common shares outstanding - basic	745	785	746	821
Diluted potential common shares				16
Weighted average common shares outstanding - diluted	745	785	746	837

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Basic earnings per common share	\$ (0.27)	\$ (0.04)	\$ (2.80)	\$ 0.38
Diluted earnings per common share	\$ (0.27)	\$ (0.04)	\$ (2.80)	\$ 0.38

Common Stock Repurchase Programs

On July 31, 2008, our Board of Directors authorized management to repurchase up to \$1.0 billion of our outstanding common stock. Under this authorization, the timing and actual number of shares subject to repurchase are at the discretion of management and are contingent on a number of factors, such as levels of cash generation from operations, cash requirements for acquisitions, repayment of debt and our share price.

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In May 2007, our Board of Directors authorized management to repurchase up to \$3.0 billion of our outstanding common stock. Under this authorization, the timing and actual number of shares subject to repurchase are at the discretion of management and are contingent on a number of factors, such as levels of cash generation from operations, cash requirements for acquisitions, repayment of debt and our share price. As of September 2008, all funds authorized under the May 2007 authorization were used. We repurchased 161 million shares for an aggregate purchase price of \$3.0 billion under the May 2007 authorization, all of which are initially recorded as treasury stock and recorded using the cost method.

When treasury shares are reissued on a first-in-first-out basis, and the price of the reissued shares exceeds the cost of the respective treasury share, the gain is recorded to additional paid in capital. When the price of the reissued shares is lower than the cost of the respective treasury share, the loss is charged to additional paid in capital to the extent of previous gains, and then to retained earnings.

The stock repurchase activity under the stock repurchase programs during the first nine months of fiscal 2009 is summarized as follows (in millions, except per share amounts):

Shares Weighted Average Price per Share
 Purchased 1,015,000. Interest expense, including amortization of the deferred financing costs and preferred stock dividends, was \$12,935,000, and selling, general and administrative expenses were \$4,840,000. Income tax benefit for the six months ended June 30, 2014 was \$2,272,000. Our net loss for the first six months was \$4,448,000.

To date, we have financed our business principally through the issuance of debt, including debt incurred by our subsidiary DLP Funding II under a senior credit facility provided by Autobahn/DZ Bank, Series I Secured notes issued by our subsidiary GWG Life and our ongoing registered public offering of R Secured Debentures. See the Liquidity and Capital Resources caption below. Since July 31, 2011, we have also issued Series A Convertible Preferred consideration of approximately \$[25.2 million], including cash proceeds, conversion of Series I Secured notes and accrued interest on those notes, and sat preferred dividends payable. The outstanding shares of our preferred stock (equaling 3,419,767 preferred shares as of the date of this prospectus), may be our election into an aggregate of 2,564,825 shares of our common stock, but we presently have no intention to do so.

Critical Accounting Policies

Critical Accounting Estimates

The preparation of our consolidated financial statements in accordance with the Generally Accepted Accounting Principles (GAAP) requires us to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. We base our judgments, estimates and assumptions on historical experience and on various other factors believed to be reasonable under the circumstances. Actual

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results could differ materially from these estimates. We evaluate our judgments, estimates and assumptions on a regular basis and make changes accordingly. We believe that the judgments, estimates and assumptions involved in the accounting for the valuation of investments in life insurance policies have the greatest impact on our consolidated financial statements and accordingly believe these to be our critical accounting estimates. Below we discuss the critical accounting policies associated with these estimates as well as certain other critical accounting policies.

Ownership of Life Insurance Policies Fair Value Option

Our primary business involves the purchasing and financing of life insurance policies. As such, we account for the purchase of life insurance policies in accordance with Financial Accounting Standards Board's Accounting Standards Codification (FASB ASC) 325-30, *Investments in Insurance Contracts*, which requires either the investment method or the fair value method. We have elected to account for these life insurance policies as investments using the fair value method.

We initially record our purchase of life insurance policies at the transaction price, which is the amount paid for the policy, inclusive of all fees and costs with the acquisition. The fair value of our investment in the portfolio of insurance policies is evaluated at the end of each reporting period. Changes in the portfolio of life insurance policies are based on periodic evaluations and are recorded as changes in fair value of life insurance policies in our consolidated combined statement of operations. The fair value is determined as the net present value of the life insurance portfolio's future expected cash flows that incorporate current life expectancy estimates and discount rate assumptions.

In addition to reporting our results of operations and financial condition based on the fair value of our life insurance policies as required by GAAP, management also makes calculations based on the weighted average expected internal rate of return of the policies. See "Non-GAAP Financial Measures" below.

Valuation of Life Insurance Policies

Unobservable inputs, as discussed below, are a critical component of our estimate for the fair value of our investments in life insurance policies. We currently use a probabilistic method of estimating and valuing the projected cash flows of our portfolio of life insurance policies, which we believe to be the preferred and most prevalent valuation method in the industry. In this regard, the most significant assumptions we make are the life expectancy estimates of the insureds and the discount rate applied to the projected cash flows to be derived from our portfolio.

In determining life expectancy estimates, we generally use actuarial medical reviews from independent medical underwriters. These medical underwriters evaluate the health of the insured by reviewing historical and current medical records. The medical underwriters evaluate the health condition of the insured in order to provide an estimate of the insured's mortality as a life expectancy report. In the case of a small face policy (\$1,000,000 face value or less), we may use one life expectancy estimate or estimate life expectancy based on a modified methodology which does not use actuarial medical reviews from independent medical underwriters. The life expectancy estimate represents a range of probabilities for the insured's mortality against a group of cohorts with the same age, sex and smoking status. These mortality probabilities represent a mathematical curve known as a mortality curve, which is then used to generate a series of expected cash flows from the insurance policy over the expected lifespan of the insured. A discount rate is used to calculate the net present value of the expected cash flows. The discount rate represents the internal rate of return we expect to earn on investments in a policy or in the portfolio as a whole at the stated fair value. The discount rate used to calculate fair value of our portfolio incorporates the guidance provided by ASC 820, *Fair Value Measurements and Disclosures*. Many of our current underwriting review processes, including our policy of obtaining actuarial medical reviews from independent medical underwriters as described above, are undertaken to ensure satisfaction of obligations under our revolving credit facility. As a result, we may in the future modify our underwriting review processes if permitted under our borrowing arrangements.

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The table below provides the discount rate used to estimate the fair value of our portfolio of life insurance policies for the period ending:

June 30, 2014	December 31, 2013
11.56%	11.69%

The change in the discount rate incorporates current information about discount rates applied by other reporting companies owning portfolios of life insurance policies, discount rates observed in the life insurance secondary market, market interest rates, the credit exposure to the issuing insurance companies and the cost of the risk premium a purchaser would require to receive the future cash flows derived from our portfolio of life insurance policies. Because we use the discount rate to arrive at the fair value of our portfolio, the rate we choose necessarily assumes an orderly and arms-length transaction (i.e., a non-distressed transaction in which neither seller nor buyer is compelled to engage in the transaction).

We engaged a third party, Model Actuarial Pricing Systems (MAPS), to prepare a third-party valuation of our life settlement portfolio. MAPS owns and operates the portfolio pricing software we use. MAPS processed policy data, future premium data, life expectancy estimate data, and other actuarial information we supplied to calculate a net present value for our portfolio using the specified discount rate of 11.69%. MAPS independently calculated the net present value of our portfolio of 289 policies to be \$267,895,692, which is the same fair value estimate we used on the balance sheet as of June 30, 2014, and furnished us with a letter describing the calculation. A copy of such letter is filed as Exhibit 99.1 to the registration statement of which this prospectus is a part.

JOBS Act

On April 5, 2012, the Jumpstart Our Business Startups Act of 2012, or JOBS Act, was enacted. Section 107 of the JOBS Act provides that an emerging growth company can take advantage of the extended transition period provided in Section 7(a)(2)(B) of the Securities Act of 1933 for complying with new or

accounting standards. This means that an emerging growth company can make an election to delay the adoption of certain accounting standards until they would apply to private companies. We have elected to delay such adoption of new or revised accounting standards and, as a result, we may not comply with revised accounting standards at the same time as other public reporting companies that are not emerging growth companies. This exemption will apply for five years following our first sale of common equity securities under an effective registration statement or until we no longer qualify as an emerging growth company as defined under the JOBS Act, whichever is earlier.

Deferred Income Taxes

FASB ASC 740, Income Taxes, requires us to recognize deferred tax assets and liabilities for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. A valuation allowance is established for the amount of deferred tax assets that is not considered more likely than not to be realized.

We have provided a valuation allowance against the deferred tax asset related to a note receivable because we believe that, when realized for tax purposes, the result will be a capital loss that will not be utilized because we have no expectation of generating a capital gain within the applicable carryforward period. We do not believe that it is more likely than not that the deferred tax asset will be realized.

We have also provided a valuation allowance against the deferred tax asset related to a tax basis capital loss generated with respect to its settlement and disposal of our investment in Athena Structured Funds PLC (see Notes to Consolidated Financial Statements Note 10). As we have no expectation of generating capital gains within the applicable carry-forward period, we do not believe that it is more likely than not that the deferred asset will be realized.

A valuation allowance is required to be recognized to reduce deferred tax assets to an amount that is more likely than not to be realized. Realization of deferred tax assets depends upon having sufficient past or future taxable income in periods to which the deductible temporary differences are expected to be recovered.

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or within any applicable carryback or carryforward periods. We believe that it is more likely than not that we will be able to realize all of our deferred tax assets in excess of that which is expected to result in a capital loss.

Deferred Financing and Issuance Costs

Financing costs incurred to obtain financing under the revolving credit facility have been capitalized and are amortized using the straight-line method over the term of the revolving credit facility. The Series I Secured note obligations are reported net of issuance costs, sales commissions and other direct expenses, which are amortized using the interest method over the term of each respective borrowing. The Renewable Secured Debentures are reported net of issuance costs, sales commissions and other direct expenses, which are amortized using the interest method over the term of each respective borrowing. The Series A preferred stock is reported net of issuance costs, sales commissions, including the fair value of warrants issued, and other direct expenses, which are amortized using the interest method as interest expense over the three-year redemption period.

Principal Revenue and Expense Items

We earn revenues from three primary sources as described below.

Policy Benefits Realized. We recognize the difference between the death benefits and carrying values of the policy when an insured event has occurred and we determine that settlement and ultimate collection of the death benefits is realizable and reasonably assured. Revenue from a transaction must meet both the recognition and realization criteria in order to be recognized. We generally collect the face value of the life insurance policy from the insurance company within 45 days of the insured's death.

Change in Fair Value of Life Insurance Policies. We have elected to carry our investments in life insurance policies at fair value in accordance with the fair value measurement principles discussed herein. *Investments in Life Insurance Contracts.* Accordingly, we value our investments in our portfolio of life insurance policies each reporting period in accordance with the fair value principles discussed herein, which includes the expected payment of premiums for future periods.

Sale of a Life Insurance Policy or a Portfolio of Life Insurance Policies. In an event of a sale of a policy, we recognize gain or loss as the difference between the sale price and the carrying value of the policy on the date of the receipt of payment on such sale.

Our main components of expense are summarized below.

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Selling, General and Administrative Expenses. We recognize and record expenses incurred in the operations of the purchasing and servicing of life insurance policies. These expenses include professional fees, salaries, and sales and marketing expenditures.

Interest Expense. We recognize and record interest expenses associated with the costs of financing our life insurance portfolio for the current period. Our interest expenses include interest paid to our senior lender under our revolving credit facility, as well as all interest paid on our debentures and other outstanding indebtedness such as our subsidiary secured notes and dividends on convertible, redeemable preferred stock. When we issue long-term indebtedness, we recognize the issuance costs associated with such indebtedness over the outstanding term of the financing, and classify it as interest expense.

Results of Operations 2013 Compared to 2012

The following is our analysis of the results of operations for the periods indicated below. This analysis should be read in conjunction with our consolidated financial statements and related notes.

Revenue. Revenue recognized from the receipt of policy benefits was \$12,036,000 and \$6,283,000 in 2013 and 2012, respectively. Revenue recognized from the change in fair value of our life insurance policies, net of premiums and carrying costs, was \$17,478,000 in 2013 and \$11,154,000 in 2012. That portion of the change in fair value related to new policies acquired during 2013 and 2012 was \$27,475,000 and \$12,242,000, respectively.

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respectively. In each case, the increases in fair value were due to changes in the discount rates we applied to calculate the net present value of cash flows from our portfolio of life insurance policies, change in fair value of policies acquired during the period, and aging of the policies. The discount rate incorporated current information about market interest rates, credit exposure to the insurance companies that issued the life insurance policies in our portfolio and our estimate of the risk premium an investor would require to receive the future cash flows from our portfolio of life insurance policies. The discount rate applied to estimate the value of the portfolio of life insurance policies we own was 11.69% as of December 31, 2013, compared to 12.08% for the same date in 2012. The decrease in the discount rate was due to an increase in the size of the portfolio and the diversity of policies held in our portfolio of life insurance policies that resulted in a lower anticipated risk premium to a potential buyer. The carrying value of policies acquired during each quarterly reporting period are adjusted to their current fair value using the fair value discount rate applied to the entire portfolio as of that reporting date.

Gain Upon Termination of Agreement with Athena Securities Ltd. In June 2013, we entered into a Purchase and Sale Agreement with Athena Securities Group Ltd. This agreement effected the termination of an earlier agreement that the parties had entered into in 2011. That 2011 agreement contemplated cooperative efforts by the parties aimed at developing a security and related offering in Europe or Ireland, the proceeds of which would be used to finance the acquisition of life-insurance related assets in the United States. We sought to terminate the 2011 agreement due to a changing regulatory environment in Europe that negatively affected the likelihood of consummating the contemplated offering of securities, and due to our dissatisfaction with Athena's performance under the 2011 agreement. Accordingly, the June 2013 agreement contained mutual general releases of claims and substantially unwound certain capital structure transactions that had been effected under the earlier agreement. In particular, Athena returned to us for redemption 865,000 shares of our common stock, 124,000 common shares in recognition of their earlier efforts under the 2011 agreement. For our part, we sold back to Athena Securities Group Ltd. all of our ownership in Athena Structured Funds, PLC that we had originally acquired under the 2011 agreement. As a result of the termination effected by our June 2013 agreement with Athena and our re-acquisition of 865,000 shares of our common stock, we recorded a non-cash gain on the transaction of \$3,252,000. We do not have any ongoing business relationship with Athena.

Expenses. Interest expense, including amortization of the deferred financing costs and preferred stock dividends, was \$20,763,000 during 2013 compared to \$10,879,000 during 2012, an increase of \$9,884,000. The increase was due to increased average debt outstanding and increased issuance costs being amortized in 2013. Selling, general and administrative expenses were \$10,323,000, and \$6,467,000 for 2013 and 2012, respectively, representing an increase of \$3,856,000. Employee compensation and benefits increased by \$2,140,000. This increase partially resulted from \$825,000 in bonuses paid to the original members of the Company (prior to its conversion to a corporation) equal to the tax effect of the conversion from an LLC to a corporation, and a \$449,000 increase related to the implementation of a new incentive compensation plan. Legal expenses increased by \$745,000 due in part to increased compliance work. Sales and marketing expenses increased by \$971,000 due to increased activity related to our public offering of Renewable Secured Debentures and increased effort at procuring life insurance policies for our investment portfolio.

Income Tax Expense. Income tax expense was \$2,174,000 and \$1,193,000 in 2013 and 2012, respectively. The effective tax rate for the 12 months ended December 31, 2013 and 2012, was 109.8% and 661.8%, respectively, compared to a statutory rate of 40.5%. In 2013 and 2012, there were significant permanent differences between income before income taxes and taxable income. The primary permanent differences between our effective tax rate and the statutory federal rate were the accrual of preferred stock dividend expense, state taxes, and other non-deductible expenses. The dividends charged to interest expense were \$2,528,000 and \$2,227,000 in 2013 and 2012, respectively. Excluding the impact of the dividends and other permanent differences, the effective tax rate for 2013 and 2012 was 109.8% and 661.8%, respectively.

have been 40.5%.

The most significant temporary differences between GAAP net income and taxable net income are the treatment of interest costs with respect to the acquisition of life insurance policies and revenue recognition with respect to the mark-to-market of life insurance portfolio.

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Results of Operations Six Months Ended June 30, 2014 Compared to the Same Period in 2013

The following is our analysis of the results of operations for the periods indicated below. This analysis should be read in conjunction with our consolidated statements and related notes.

Revenue. Revenue recognized from the receipt of policy benefits was \$231,000 during both three and six months ended June 30, 2014. Revenue recognized from the receipt of policy benefits was \$5,218,000 and \$7,728,000 during the three and six months ended June 30, 2013, respectively. Revenue recognized from the change in fair value of our life insurance policies, net of premiums and carrying costs, was \$5,253,000 and \$10,770,000 for the three and six months ended June 30, 2014, respectively and \$2,515,000 and \$8,346,000 for the three and six months ended June 30, 2013, respectively. During the six-month period ended June 30, 2014, we purchased a higher volume of life insurance policies than we did during the same period in 2014. The change in fair value related to new policies acquired during the three and six month periods ended June 30, 2014 was \$1,595,000 and \$6,559,000 respectively, and \$2,471,000 and \$8,770,000 for those acquired during the three-month and six-month periods ended June 30, 2013, respectively. In each case, the increases in fair value were due to changes in the discount rates used to calculate the net present value of cash flows expected from our portfolio of life insurance policies, change in fair value of policies acquired during the period, and the aging of the policies. Decreases in fair value were due to changes in life expectancy estimates. The discount rate incorporates current information about market interest rates, the credit exposure to the insurance companies that issued the life insurance policies in our portfolio and our estimate of the risk premium a policyholder would require to receive the future cash flows from our portfolio of life insurance policies. The discount rate used to estimate the fair value of the life insurance policies we own was 11.56% as of June 30, 2014, compared to 11.84% as of June 30, 2013. The decrease in discount rate was due to changes in a variety of factors in our fair value methodology. The carrying value of policies acquired during each quarterly reporting period are adjusted to their current fair value using the discount rate applied to the portfolio as of that reporting date.

Expenses. Interest expense, including amortization of the deferred financing costs as well as preferred stock dividends, were \$6,608,000 and \$12,935,000 for the three and six months ended June 30, 2014, compared to \$4,942,000 and \$9,409,000 during the same periods of 2013, increases of \$1,666,000 and \$3,526,000, respectively. The increase was due the increased debt outstanding that went up from \$210,157,000 at June 30, 2013 to \$268,603,000 at June 30, 2014. Selling, general, and administrative expenses were \$2,787,000 and \$4,840,000 during the three and six months ended June 30, 2014, compared to \$2,507,000 and \$3,840,000 during the same periods of 2013, an increase of \$280,000 and a decrease of \$1,075,000, respectively. The decrease is mostly due to \$825,000 in discretionary expenses equal to the tax effect of the conversion from an LLC to a corporation, paid to the original LLC members in the first quarter of 2013. The payments under the incentive compensation plan were also higher in the first quarter of 2013 compared to those in the same period of 2014 due to higher volume of life insurance contracts purchased.

Income Tax Expense. For the three and six months ended June 30, 2014, we had a loss of \$3,903,000 and \$6,759,000 before income taxes and recorded an income tax benefit of \$1,317,000 and \$2,272,000, respectively, or 33.7% and 33.6%, respectively. In the same periods of 2013, we had \$3,559,000 and \$4,192,000 in income taxes and recognized an income tax expense of \$1,802,000 and \$2,368,000, respectively, or 50.6% and 56.5%, respectively. The primary difference between our effective tax rate and the statutory federal rate are the accrual of preferred stock dividend expense, state taxes, and other non-deductible expenses. Except for the impact of the dividends and other permanent differences, the effective tax rate for the three and six months ended June 30, 2014 and 2013 would have been 40.5%, respectively.

The following table provides a reconciliation of our income tax expense at the statutory federal tax rate to our actual income tax expense:

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<u>Six months ended:</u>	<u>Three Months Ended June 30, 2014</u>	<u>Six Months Ended June 30, 2014</u>	<u>Three Months Ended June 30, 2013</u>	<u>Six Months Ended June 30, 2013</u>
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Statutory federal income tax	\$ (1,327,000)	34.0%	\$ (2,298,000)	34.0%	\$ 1,210,000	34.0%	\$ 1,425,000
State income taxes, net of federal benefit	(209,000)	5.4%	(352,000)	5.2%	271,000	7.6%	356,000
Series A preferred stock dividends	218,000	(5.6) %	434,000	(6.4) %	214,000	6.0%	430,000
Other permanent differences	1,000	(0.1) %	(56,000)	0.8%	107,000	3.0%	157,000
Total income tax expense	\$ (1,317,000)	33.7%	\$ (2,272,000)	33.6%	\$ 1,802,000	50.6%	\$ 2,368,000

The most significant temporary differences between GAAP net income and taxable net income are the treatment of interest costs with respect to the acquisition of life insurance policies and revenue recognition with respect to the mark-to-market of life insurance portfolio.

Liquidity and Capital Resources

We finance our business through a combination of policy benefit revenues, origination fees, equity offerings, debt offerings, and a credit facility. We use debt offerings and credit facility primarily for policy acquisition, policy servicing and portfolio related financing expenditures. We charge an intercompany origination fee in the amount of one to four percent of the face value of a life insurance policy's benefit when we acquire the related life insurance policy. The origination fee we charge is included in the total purchase price we pay for a life insurance policy for purposes of our valuation and expected internal rate of return calculations, but is not netted against the purchase price we pay to a seller of an insurance policy. We generated cash flows of \$343,000 and \$1,309,000 from origination fees during the three and six-months ended June 30, 2014 and \$536,000 and \$1,814,000 during the same periods in 2013. Profit from intra-company origination fees for life insurance policies retained by the Company are eliminated from our consolidated statements of operations. As such, the origination fees collected under our life insurance policy financing arrangements are reflected in our consolidated statements of cash flows as cash flows from financing activities when they are received from borrowings used to finance the acquisition of life insurance policies. Our revolving bank line allows DLP II to borrow the funds to pay origination fees to GWG Life. Our borrowing agreements allow us to use net proceeds of the Renewable Secured Debentures for policy acquisition, which includes origination fees. If the policy acquisition is not financed, no fees are included in the consolidated cash flows. See "Cash Flows" below for further discussion. We determine the purchase price of life insurance policies in accordance with ASC 325-30, Investments in Insurance Contracts, using the fair value method. Using the fair value method, the initial investment is recorded at the transaction price. Because the origination fees are paid from a wholly owned subsidiary to the parent company, these fees are not included in the transaction price as reflected in our consolidated financial statements. For further discussion on our accounting for life settlements, please refer to note 1 to our consolidated financial statements.

As of June 30, 2014, we had approximately \$28.9 million in combined available cash and available borrowing base surplus capacity under our revolving credit facility for the purpose of purchasing additional life insurance policies, paying premiums on existing policies, paying portfolio servicing expenses, and paying principal and interest on our outstanding financing obligations.

As of December 31, 2013, we had approximately \$43.2 million in combined available cash and available borrowing base surplus capacity under our revolving credit facility for the purpose of purchasing additional life insurance policies, paying premiums on existing policies, paying portfolio servicing expenses, and paying principal and interest on our outstanding financing obligations.

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In September 2012, we concluded a Series A preferred stock offering, receiving an aggregate \$24.6 million in subscriptions for our Series A preferred stock. The subscriptions consisted of \$14.0 million in conversions of outstanding Series I Secured notes and \$10.6 million of new investments. We have used the proceeds from the sale of our Series A preferred stock, together with the origination fees we received to purchase and finance life insurance policies to fund our operating expenditures.

In June 2011, we registered a \$250.0 million debt offering of our Renewable Secured Debentures with the SEC, which registration became effective on July 1, 2012. Through June 30, 2014, the total amount of Renewable Secured Debentures sold, including renewals, is \$198.0 million. As of June 30, 2014, we had approximately \$161.0 million in principal amount of Renewable Secured Debentures outstanding.

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Additionally, our wholly owned subsidiary GWG Life issued Series I Secured notes beginning in November 2009 on a private placement basis to accredited investors only. As of June 30, 2014, we had approximately \$28.6 million in principal amount of Series I Secured notes outstanding. This offering was closed in November 2011.

The weighted-average interest rate of our outstanding Series I Secured notes as of June 30, 2014 and December 31, 2013 was 8.36% and 8.35%, respectively. The weighted-average maturity at those dates was 2.06 and 2.49 years, respectively. The Series I Secured notes have renewal features. Since we first issued our Series I Secured notes, we have experienced \$124,856,000 in maturities, of which as of June 30, 2014 \$100,064,000 has renewed for an additional term. This has provided us with an aggregate renewal rate of approximately 77% for investments in our subsidiary secured notes. Future contractual maturities of Series I Secured notes at June 30, 2014 are:

Years Ending December 31,	
Six months ending December 31, 2014	\$ 4,5
2015	10,7
2016	8,0
2017	4,4
2018	7,
Thereafter	0
	\$ 28,6

The weighted-average interest rate of our outstanding Renewable Secured Debentures as of June 30, 2014 and December 31, 2013 was 7.51 and 7.53%, respectively, and the weighted average maturity at those dates was 3.60 and 3.69 years, respectively. Our Renewable Secured Debentures have renewal features. Since we first issued our Renewable Secured Debentures, we have experienced \$37,069,000 in maturities, of which as of June 30, 2014 \$23,048,000 has renewed for an additional term. This has provided us with an aggregate renewal rate of approximately 62% for investments in our Renewable Secured Debentures. Future contractual maturities of Renewable Secured Debentures at June 30, 2014 are:

Years Ending December 31,	
Six months ending December 31, 2014	\$ 27,8
2015	47,2
2016	37,6
2017	16,9
2018	8,3
Thereafter	22,9
	\$ 160,9

The Renewable Secured Debentures and Series I Secured notes are secured by all our assets, and are subordinate to our revolving credit facility with Autobahn/DZ Bank. The Renewable Secured Debentures and Series I Secured notes are pari passu with respect to our assets pursuant to an inter-creditor agreement (see note 8 to our consolidated financial statements).

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We maintain a \$100 million revolving credit facility with Autobahn/DZ Bank through GWG Life's wholly owned subsidiary DLP II. As of both June 30, 2014 and December 31, 2013 we had \$79.0 million outstanding under the revolving credit facility and maintained an available borrowing base surplus of \$4.7 and \$5.0 million, respectively (see note 6 to our consolidated financial statements).

We expect to meet our ongoing operational capital needs through a combination of policy benefit revenues, origination fees, and proceeds from financing. We expect to meet our policy acquisition, servicing, and financing capital needs principally from the receipt of policy benefit revenues from our portfolio of life insurance policies, net proceeds from our offering of Renewable Secured Debentures, and from our revolving credit facility. Because we only receive origination fees when we purchase a policy, our receipt of those fees is contingent upon our consummation of policy purchases, which is, in turn, contingent upon our receipt of external funding. Despite recent adverse capital market conditions, including a prolonged credit crisis, we have demonstrated continued access to credit markets. Furthermore, we expect to begin receiving insurance benefit payments on our portfolio of life insurance policies as the average age of the insureds increases.

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and mortality events occur over time which we expect to begin more significantly in 2015 and steadily increasing until 2018. As a result of the foregoing, that our liquidity and capital resources are sufficient for our current and projected financial needs. Nevertheless, if we are unable to continue our offering of Renewable Secured Debentures for any reason (or if we become unsuccessful in selling debentures), and we are unable to obtain capital from other sources, that our business would be materially and adversely affected. In addition, our business would be materially and adversely affected if we did not receive the benefits we forecast and if holders of our Renewable Secured Debentures or Series I Secured notes failed to renew with the frequency we have historically experienced. In such a case, we could be forced to sell our investments in life insurance policies to service or satisfy our debt-related obligations and continue to pay policy premiums.

Capital expenditures have historically not been material and we do not anticipate making material capital expenditures in 2014 or beyond.

Debt Financings Summary

We had the following outstanding debt balances as of June 30, 2014:

Issuer/Borrower	Principal Amount Outstanding
GWG Holdings, Inc. Renewable Secured Debentures	\$ 160,691,000
GWG Life Settlements, LLC Series I Secured notes	28,642,000
GWG DLP Funding II, LLC Revolving credit facility	79,000,000
Total	\$ 268,603,000

Our total credit facility and other indebtedness balance as of June 30, 2014 and December 31, 2013 was \$268,603,000 and \$243,635,000, respectively. As of June 30, 2014, the total outstanding face amount under our Series I Secured notes outstanding was \$28,642,000, less unamortized selling costs of \$591,000, resulting in a carrying amount of \$28,051,000. At December 31, 2013, the total outstanding face amount under our Series I Secured notes outstanding was \$29,744,000, less unamortized selling costs of \$469,000, resulting in a carrying amount of \$29,275,000. At June 30, 2014, the total outstanding face amount of Renewable Secured Debentures was \$160,961,000 plus \$1,973,000 of subscriptions in process and pending, less unamortized selling costs of \$5,421,000, resulting in a carrying amount of \$157,513,000. At December 31, 2013, the total outstanding face amount of Renewable Secured Debentures outstanding was \$134,891,000 plus \$1,902,000 of subscriptions in process, less unamortized selling costs of \$5,147,000, resulting in a carrying amount of \$131,646,000. At June 30, 2014, the fair value of our investments in life insurance policies of \$267,896,000 plus our cash balance of \$23,060,000 and our restricted cash balance of \$2,810,000, totaled \$293,766,000, representing an excess of portfolio assets over secured indebtedness of 25,163,000. At December 31, 2013, the fair value of our investments in life insurance policies of \$234,673,000 plus our cash balance of \$33,450,000 and our restricted cash balance of \$5,833,000, totaled \$273,956,000, representing an excess of portfolio assets over secured indebtedness of 25,163,000.

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over secured indebtedness of \$30,321,000. The Renewable Secured Debentures and Series I Secured notes are secured by all our assets and are subordinated to the revolving credit facility with Autobahn/DZ Bank. The Renewable Secured Debentures and Series I Secured notes are pari passu with respect to shared collateral pursuant to an inter-creditor agreement.

The following forward-looking table seeks to illustrate the impact of the sale of our portfolio of life insurance assets at various discount rates in order to satisfy our debt obligations as of June 30, 2014. In all cases, the sale of the life insurance assets owned by DLP II will be used first to satisfy all amounts owing under the revolving credit facility with Autobahn/ DZ Bank. The net sale proceeds remaining after satisfying all obligations under the revolving credit facility would be used to pay Renewable Secured Debentures and Series I Secured notes on a pari passu basis.

Portfolio Discount Rate	10%	12%	13%	15%
Value of portfolio	\$ 289,810,000	\$ 262,199,000	\$ 249,964,000	\$ 238,739,000
Cash and cash equivalents	25,870,000	25,870,000	25,870,000	25,870,000
Total assets	315,680,000	288,069,000	275,834,000	264,609,000
Revolving credit facility Autobahn/DZ Bank	79,000,000	79,000,000	79,000,000	79,000,000
Net after revolving credit facility	236,680,000	209,069,000	196,834,000	185,609,000

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<u>Portfolio Discount Rate</u>	<u>10%</u>	<u>12%</u>	<u>13%</u>	<u>18%</u>
Series I Secured notes and Renewable Secured Debentures	189,603,000	189,603,000	189,603,000	189,603,000
Net after Series I Secured notes and Renewable Secured Debentures	47,077,000	19,466,000	7,231,000	(4,000,000)
Impairment to Series I Secured notes and Renewable Secured Debentures	No impairment	No impairment	No impairment	No impairment

The table illustrates that our ability to fully satisfy amounts owing under the Renewable Secured Debentures and Series I Secured notes would likely be impaired if the sale of all our life insurance assets at a price equivalent to a discount rate of approximately 13% or higher. The discount rates used to calculate the fair value of our portfolio for mark-to-market accounting were 11.56% and 11.69% as of June 30, 2014 and December 31, 2013, respectively. The table does not include an allowance for transactional fees and expenses associated with a portfolio sale (which expenses and fees could be substantial), and is provided to demonstrate various discount rates used to value our portfolio could affect our ability to satisfy amounts owing under our debt obligations, in light of our senior secured debt having a right to priority payments. You should read the above table in conjunction with the information contained in other sections of this prospectus, including our discussion of discount rates included under the Critical Accounting Policies Valuation of Insurance Policies caption above. This discussion and analysis is based on the views of our management, as well as assumptions made by, and information currently available to, our management. The forward-looking presentation above is subject to numerous risks and uncertainties. Our actual results could differ materially from those suggested or implied by the above table. Please see the caption Risk Factors Forward-Looking Statements above.

On January 29, 2013, we entered into an Amended and Restated Credit and Security Agreement with Autobahn Funding Company LLC, as the conduit lender, and DZ Bank AG Deutsche Zentral-Genossenschaftsbank, as the committed lender and as the agent on behalf of secured parties under such agreement. The Amended and Restated Credit and Security Agreement extended the maturity date of borrowings made by our subsidiary, GWG DLP Funding II, LLC, to December 31, 2016, and removed certain GWG-related parties to the original Credit and Security Agreement dated June 15, 2008. In connection with the Amended and Restated Credit and Security Agreement, we entered into certain other agreements and amendments and restatements of earlier agreements entered into in connection with the original Credit and Security Agreement. Included among these other agreements was a Reaffirmation and Modification Agreement that reaffirms the performance of the original Credit and Security Agreement that GWG Holdings earlier provided in connection with the original Credit and Security Agreement to DZ Bank AG Deutsche Zentral-Genossenschaftsbank. On May 29, 2014, we entered into an amendment to the Amended and Restated Credit and Security Agreement to extend the maturity date for borrowing to December 31, 2016.

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Cash Flows

The payment of premiums and servicing costs to maintain life insurance policies represents our most significant requirement for cash disbursement. When we purchase policies, we are able to calculate the minimum premium payments required to maintain the policy in-force. Over time as the insured ages, premium payments increase; however, the probability of actually needing to pay the premiums decreases since mortality becomes more likely. These scheduled premiums and other policy costs and probabilities are factored into our expected internal rate of return and cash-flow modeling described herein. Beyond premiums, we incur policy servicing costs, including annual trustee and tracking costs, and debt servicing costs, including principal and interest payments. Until we receive a stable amount of proceeds from policy benefits, we intend to pay these costs from our credit facility, when permitted, and through the issuance of debt securities, including Renewable Secured Debentures.

For the quarter end dates set forth below, the following table illustrates the total amount of face value of policy benefits owned, and the trailing 12 month benefits/insurance policy benefits collected and premiums paid on our portfolio. The trailing 12-month benefits/premium coverage ratio indicates the ratio of policy benefits received to premiums paid over the trailing 12-month period from our portfolio of life insurance policies.

<u>Quarter End Date</u>	<u>Portfolio Face Amount</u>	<u>12-Month Trailing Benefits Collected</u>	<u>12-Month Trailing Premiums Paid</u>	<u>Benefits/ Premium Coverage Ratio</u>
March 31, 2012	\$ 482,455,000	\$ 4,203,000	\$ 14,977,000	0.28
June 30, 2012	489,255,000	8,703,000	15,412,000	0.56
September 30, 2012	515,661,000	7,833,000	15,837,000	0.50

Quarter End Date	Portfolio Face Amount	12-Month Trailing Benefits Collected	12-Month Trailing Premiums Paid	Ben Co
December 31, 2012	572,245,000	7,350,000	16,597,000	
March 31, 2013	639,755,000	11,350,000	18,044,000	
June 30, 2013	650,655,000	13,450,000	19,182,000	
September 30, 2013	705,069,000	18,450,000	20,279,000	
December 31, 2013	740,648,000	16,600,000	21,733,000	
March 31, 2014	771,940,000	12,600,000	21,930,000	
June 30, 2014	784,652,000	6,300,000	22,598,000	

We believe that the portfolio cash flow results set forth above represent our general investment thesis: that the life insurance policy benefits we receive will increase over time in relation to the premiums we are required to pay on the remaining policies in the portfolio. Nevertheless, we expect that our portfolio results will remain inconsistent until such time we achieve our goal of acquiring a larger, more diversified portfolio of life insurance policies in order to obtain normalized actuarial results. For example, we had expected to receive a greater amount of insurance benefits for the periods ended December 31, 2013 and 2014 than we actually experienced. As our receipt of life insurance policy benefits increase, we expect to begin servicing and paying down our outstanding indebtedness, or alternatively purchasing additional life insurance policies, from these cash flows. As indicated above under Liquidity and Capital Resources, we presently expect that by 2015, the cash inflows from the receipt of policy benefits will exceed the premium obligations on the remaining life insurance policies within the portfolio as of December 31, 2013. See Business Portfolio Management.

The amount of payments for anticipated premiums and servicing costs that we will be required to make over the next five years to maintain our current portfolio assuming no mortalities, is set forth in the table below.

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Year	Prem an Servi
Six months ending December 31, 2014	\$ 12,500,000
2015	27,000,000
2016	29,700,000
2017	33,100,000
2018	36,100,000
Total	\$ 138,600,000

The life insurance policies owned by DLP II are subject to a collateral arrangement with the agent to our revolving credit lender, as described in note 6 to our consolidated financial statements. Under this arrangement, collection and escrow accounts are used to fund purchases and premiums of the insurance policies and to pay interest and other charges under our revolving credit facility. The lender and its agent must authorize all disbursements from these accounts, including distributions to GWG Life or Holdings. Distributions are limited to an amount that would result in the borrowers (DLP II, GWG Life, and Holdings) realizing an annualized rate of return on the equity funded amount for such assets of not more than 18%, as determined by the agent. After such amount is reached, the agreement requires that excess funds be used to fund repayments or a reserve account in a certain amount before any additional distributions may be made. In the future, these arrangements may restrict the cash flows available for payment of principal and interest on our debt obligations.

Inflation

Changes in inflation do not necessarily correlate with changes in interest rates. We presently do not foresee any material impact of inflation on our results of operations in the periods presented in our consolidated financial statements.

Off-Balance Sheet Arrangements

Operating Lease We entered into an office lease with U.S. Bank National Association as the landlord. The lease was effective April 22, 2012 with a term ending August 31, 2015. The lease is for 11,695 square feet of office space located at 220 South Sixth Street, Minneapolis, Minnesota. We are obligated to pay for common area maintenance and a share of the building operating costs. Minimum lease payments under the lease are as follows:

Six months ending December 31, 2014	\$ 5
2015	\$ 7
Total	\$ 12

Credit Risk

We review the credit risk associated with our portfolio of life insurance policies when estimating its fair value. In evaluating the policies' credit risk we consider the insurance company solvency, credit risk indicators, economic conditions, ongoing credit evaluations, and company positions. We attempt to manage our credit risk related to life insurance policies typically by purchasing policies issued only from companies with an investment grade credit rating by either Standard & Poor's, Moody's, or A.M. Best Company. As of June 30, 2014, 99.08% of our life insurance policies, by face value benefits, were issued by companies that maintain an investment grade rating (BBB or better) by Standard & Poor's. See the table disclosing the concentration risk of our ten largest insurance company holdings as of June 30, 2014 under Business Portfolio Credit Risk Management on page 73.

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Table of Contents**Interest Rate Risk**

Our credit facility is floating-rate financing. In addition, our ability to offer interest rates that attract capital (including in the offer and sale of Renewable Income Debentures) is generally impacted by prevailing interest rates. Furthermore, while our other indebtedness provides us with fixed-rate financing, our debt to capital ratio is calculated in relation to our total cost of financing. Therefore, fluctuations in interest rates impact our business by increasing our borrowing costs, reducing availability under our debt financing arrangements. Furthermore, we calculate our portfolio earnings based upon the spread generated between the interest earned on our life insurance portfolio and the cost of our financing. As a result, increases in interest rates will reduce the earnings we expect to achieve from our investments in life insurance policies.

Non-GAAP Financial Measures

We use non-GAAP financial measures when evaluating our financial results, for planning and forecasting purposes, and for maintaining compliance with covenants contained in our borrowing agreements. Non-GAAP financial measures disclosed by management are provided as additional information to investors in order to provide them with an alternative method for assessing our financial condition and operating results. These non-GAAP financial measures are not in accordance with GAAP and may be different from non-GAAP measures used by other companies, including other companies within our industry. This presentation of non-GAAP financial information is not meant to be considered in isolation or as a substitute for comparable amounts prepared in accordance with GAAP. See the notes to our consolidated financial statements and our audited financial statements contained herein.

We have elected to carry our investments in life insurance policies at fair value in accordance with ASC 325-30, Investments in Life Insurance Contracts. Accordingly, we value our investments in life insurance policies at the conclusion of each reporting period in accordance with GAAP fair value accounting. In addition to GAAP, we are required to report non-GAAP financial measures to Autobahn/DZ Bank under certain financial covenants made to that lender in connection with our revolving credit facility. As indicated above, we also use non-GAAP financial reporting to manage and evaluate the financial performance of our business.

GAAP-based fair value requires us to mark-to-market our investments in life insurance policies, which by its nature, is based upon Level 3 measurements that are unobservable. As a result, this accounting treatment imports financial market volatility and subjective inputs into our financial reporting. We believe this accounting reporting is at odds with one of the key attractions for purchasing and owning a portfolio of life insurance policies: the non-correlated nature of the returns to be derived from such policies. Therefore, in contrast to a GAAP-based fair valuation, we seek to measure the accrual of the actuarial gain occurring within our portfolio of life insurance policies at their expected internal rate of return based on statistical mortality probabilities for the insureds (using primarily the insured's sex and smoking status). The expected internal rate of return tracks actuarial gain occurring within the policies according to a mortality table as the insured's age increases. By comparing the actuarial gain accruing within our portfolio of life insurance policies against our costs during the same period, we can estimate and evaluate the overall financial profitability of our business without regard to mark-to-market volatility. We use this information to balance our life insurance purchasing and manage our capital structure, including the issuance of debt and utilization of our other sources of capital, and to monitor our compliance

borrowing covenants. We believe that these non-GAAP financial measures provide information that is useful for investors to understand period-over-period results separate and apart from fair value items that may, or could, have a disproportionately positive or negative impact on results in any particular period.

Our credit facility requires us to maintain a positive net income and tangible net worth each of which are calculated on an adjusted non-GAAP basis described above, without regard to GAAP-based fair value measures. In addition, our revolving credit facility requires us to maintain an excess spread, difference between (i) the weighted average of our expected internal rate of return of our portfolio of life insurance policies and (ii) the weighted average facility's interest rate. These calculations are made using non-GAAP measures in the method described below, without regard to GAAP-based fair value

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In addition, our Renewable Secured Debentures and Series I Secured notes require us to maintain a debt coverage ratio designed to ensure that the expected cash flows from our portfolio of life insurance policies is able to adequately service our total outstanding indebtedness. In addition, our Renewable Secured Debentures and Series I Secured notes require us to maintain a subordination ratio which limits the total amount of indebtedness that can be issued senior in rank to the Renewable Secured Debentures and Series I Secured notes. These ratios are calculated using non-GAAP measures in the method described below, without regard to GAAP-based fair value measures.

Adjusted Non-GAAP Net Income. Our credit facility requires us to maintain a positive net income calculated on an adjusted non-GAAP basis. We calculate adjusted net income by recognizing the actuarial gain accruing within our life insurance policies at the expected internal rate of return of the policies we own without regard to fair value. We net this actuarial gain against our costs during the same period to calculate our net income on a non-GAAP basis.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
GAAP net income	\$ (2,587,000)	\$ 1,757,000	\$ (4,488,000)	\$ 1,822,000
Unrealized fair value gain (1)	(10,852,000)	(7,449,000)	(22,211,000)	(18,949,000)
Adjusted cost basis increase (2)	10,777,000	8,641,000	22,174,000	18,889,000
Accrual of unrealized actuarial gain (3)	7,822,000	5,165,000	15,127,000	10,199,000
Total adjusted non-GAAP income (4)	\$ 5,160,000	\$ 8,114,000	\$ 10,602,000	\$ 11,971,000

- (1) Reversal of unrealized fair value gain of life insurance policies for current period.
- (2) Adjusted cost basis is increased to include those acquisition and servicing expenses that are not capitalized by GAAP.
- (3) Accrual of actuarial gain at expected internal rate of return based on investment cost basis for the period.
- (4) We must maintain an annual positive consolidated net income, calculated on a non-GAAP basis, to maintain compliance with our revolving credit facility with DZ Bank/Autobahn.

Adjusted Non-GAAP Tangible Net Worth. Our revolving credit facility requires us to maintain a tangible net worth in excess of \$15 million calculated on a non-GAAP basis. We calculate the adjusted tangible net worth by recognizing the actuarial gain accruing within our life insurance policies at the expected internal rate of return of the policies we own without regard to fair value. We net this actuarial gain against our costs during the same period to calculate our tangible net worth on a non-GAAP basis.

	As of June 30, 2014	As of December 31, 2013
GAAP net worth (1)	\$ 15,176,000	\$ 19,200,000

	As of June 30, 2014	As December 2013
Less intangible assets (2)	(7,481,000)	(6,000,000)
GAAP tangible net worth	7,695,000	13,100,000
Unrealized fair value gain (3)	(136,955,000)	(114,700,000)
Adjusted cost basis increase (4)	128,291,000	106,200,000
Accrual of unrealized actuarial gain (5)	64,794,000	49,600,000
Total adjusted non-GAAP tangible net worth (6)	\$ 63,825,000	\$ 54,200,000

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- (1) Includes termination of redeemable member's interest prior to corporate conversion and preferred stock classified as temporary equity.
- (2) Unamortized portion of deferred financing costs and pre-paid insurance.
- (3) Reversal of cumulative unrealized fair value gain or loss of life insurance policies.
- (4) Adjusted cost basis is increased by acquisition and servicing expenses which are not capitalized under GAAP.

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- (5) Accrual of cumulative actuarial gain at expected internal rate of return based on investment cost basis.
- (6) We must maintain a total adjusted non-GAAP tangible net worth of \$15 million to maintain compliance with our revolving credit facility with Deutsche Bank/Autobahn.

Excess Spread. Our revolving credit facility requires us to maintain a 2.00% excess spread between our weighted-average expected internal rate of return on our investment portfolio of life insurance policies and the credit facility's interest rate. A presentation of our excess spread and our total excess spread is set forth below. We use the total excess spread to gauge expected profitability of our investments, and uses the excess spread to monitor compliance with our borrowing covenants.

	As of June 30, 2014	Dec 2013
Weighted-average expected IRR (1)	12.04%	12.04%
Weighted-average revolving credit facility interest rate (2)	6.19%	6.19%
Excess spread (3)	5.85%	5.85%
Total weighted-average interest rate on indebtedness for borrowed money (4)	7.21%	7.21%
Total excess spread	4.83%	4.83%

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- (1) This represents the weighted-average expected internal rate of return of the life insurance policies as of the measurement date based upon our investment cost basis in the insurance policies and expected cash flows from the life insurance portfolio. Our investment cost basis is calculated as our cash investment in the insurance policies, without regard to GAAP-based fair value measurements, and is set forth below:

	As of June 30, 2014	As of December 31, 2013
Investment Cost Basis		
GAAP fair value	\$ 267,896,000	\$ 234,600,000
Unrealized fair value gain (A)	(136,955,000)	(114,700,000)
Adjusted cost basis increase (B)	128,291,000	106,200,000
Investment cost basis (C)	\$ 259,232,000	\$ 226,100,000

- (A) This represents the reversal of cumulative unrealized GAAP fair value gain of life insurance policies.
- (B) Adjusted cost basis is increased to include those acquisition and servicing expenses that are not capitalized by GAAP.
- (C) This is the full cash investment cost basis in life insurance policies from which our expected internal rate of return is calculated.
- (2) This is the weighted-average revolving credit facility interest rate as of the measurement date.
- (3) We must maintain an excess spread of 2.00% relating to our revolving credit facility to maintain compliance under such facility.
- (4) Represents the weighted-average interest rate paid on all outstanding indebtedness as of the measurement date, determined as follows:

	As of June 30, 2014	As of December 31, 2013
Outstanding Indebtedness		
Revolving credit facility	\$ 79,000,000	\$ 79,000,000
Series I Secured notes	28,642,000	29,000,000
Renewable Secured Debentures	160,961,000	134,000,000
Total	\$ 268,603,000	\$ 243,000,000

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	As of June 30, 2014	As of December 31, 2013
Outstanding Indebtedness		
Interest Rates on Indebtedness		
Revolving credit facility	6.19%	6.19%
Series I Secured notes	8.36%	8.36%
Renewable Secured Debentures	7.51%	7.51%
Weighted-average interest rates on indebtedness	7.21%	7.21%

Debt Coverage Ratio and Subordination Ratio. Our Renewable Secured Debentures and Series I Secured notes require us to maintain a debt coverage ratio of not less than 90%. The debt coverage ratio is calculated by dividing the sum of our total indebtedness by the sum of our cash and cash equivalents and the net present value of the life insurance portfolio. The subordination ratio for our Renewable Secured Debentures is calculated by dividing the total indebtedness that is senior to the Renewable Secured Debentures and Series I Secured notes by the sum of the company's cash and cash equivalents and the net present value of the life insurance portfolio. The subordination ratio must be less than 50%. For purposes of both ratio calculations, the net present value of the life insurance portfolio is calculated using a discount rate of 10%.

rate equal to the weighted average interest rate of all indebtedness.

	As of June 30, 2014	As of December 31, 2013
Life insurance portfolio policy benefits	\$ 784,652,000	\$ 740,652,000
Discount rate of future cash flows	7.21%	
Net present value of Life insurance portfolio policy benefits	\$ 336,987,000	\$ 302,700,000
Cash and cash equivalents	25,870,000	39,200,000
Total Coverage	362,857,000	332,000,000
Revolving credit facility	79,000,000	79,000,000
Series I Secured notes	28,642,000	29,700,000
Renewable Secured Debentures	160,961,000	134,800,000
Total Indebtedness	\$ 268,603,000	\$ 243,600,000
Debt Coverage Ratio	74.02%	
Subordination Ratio	21.77%	

As of June 30, 2014, we were in compliance with both the debt coverage ratio and the subordination ratio as required under our related financing agreements for Renewable Secured Debentures and Series I Secured notes.

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BUSINESS

Overview

We provide financial solutions to consumers in the emerging secondary market for life insurance assets. We target our financial solution offerings toward owning life insurance who can benefit from realizing the actuarial value of their life insurance policy. We believe the value proposition of our services to consumers we serve is compelling and these consumers represent the fastest growing demographic in the United States according to the U.S. Census Bureau. To address this growing need, we recently have expanded our services by offering consumers a range of options to access the actuarial value of their life insurance policy, including purchasing (i) all or a portion of their life insurance policy for cash, (ii) all or a portion of their life insurance policy in exchange for a different asset, and (iii) all or a portion of their life insurance policy in an installment sale that provides the selling consumer with a stream of cash flow. All of our services involve the purchase or financing of life insurance assets from consumers in the secondary market at a discount to the face value of the life insurance asset we obtain. When we purchase a life insurance policy, we continue paying the policy premiums until maturity, in order to collect the policy benefit upon the insured's death. In this way, we hope to profit from the difference between our cost of obtaining and financing a life insurance asset, and the policy benefit we ultimately receive at the mortality of the insured.

In addition to our goal of providing consumers with value-added services based upon the actuarial value of their life insurance policies, we seek to build a diversified and large portfolio of life insurance assets that are well diversified in terms of insurance carriers, mortality profiles and the medical conditions of insureds. We believe that successfully diversifying our assets will lower our overall risk exposure and provide our portfolio of life insurance assets with greater actuarial stability and more reliable returns. To obtain the growth and diversification we seek, we have raised capital through a variety of financing efforts that have included the private and public offerings of structured debt securities, private offerings of preferred stock, and the use of a senior secured revolving credit facility. This offering of preferred stock is an extension of that strategy.

As of June 30, 2014, we owned approximately \$785 million in face value of life insurance policy benefits covering 261 lives with an aggregate non-GAAP value of approximately \$259 million. Aggregate cost basis includes our acquisition costs and ongoing maintenance and financing costs. We have acquired this portfolio through a combination of the issuance of debt – in particular, the sale of Renewable Secured Debentures by GWG Holdings, the sale of Series I Secured notes, Life, and the use of a senior secured revolving credit facility provided to our subsidiary GWG DLP Funding II, as borrower. Our objective is to earn returns on our life insurance assets that are greater than the costs necessary to purchase and finance those policy assets to their maturity. We expect to accomplish our objective

- purchasing life insurance policy assets which generate expected internal rates of returns in excess of our cost of capital;
- paying the life insurance asset's premiums and costs until the insured's mortality;
- obtaining a large and diverse portfolio of insurance policy assets to mitigate actuarial risk;
- maintaining diversified funding sources to reduce our overall cost of financing;
- maintaining rigorous portfolio monitoring and servicing practices; and
- if appropriate, engaging in hedging strategies that reduce potential volatility to our cost of financing.

We intend to apply the majority of proceeds of this offering, along with amounts we receive under arrangements with senior lenders, to expand the portfolio of life insurance assets we own, and finance those assets until their maturity. See also "Use of Proceeds."

In the future, we may determine to create other kinds of investment products that may relate to or be based upon, or otherwise be offered and sold for the benefit of, permitting us to become involved in, industries and financing opportunities other than life insurance. Although we presently have no definitive plans to do so, we have begun the effort of identifying other industries that present potentially viable financing

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opportunities. Any decision to become involved in other industries would likely involve a separate financing effort on our part, and we would expect to leverage our network of broker-dealers that have participated in our earlier financing efforts and with whom we have developed relationships.

Market

According to the American Council of Life Insurers Fact Book 2013 (ACLI), individuals owned over \$11.22 trillion of face value of life insurance policies in the United States in 2012. This figure includes all types of policies, including term and permanent insurance known as whole life, universal life, variable life, and universal life. The ACLI reports that the lapse and surrender rate of individual life insurance policies for 2012 was 5.9%, over \$649 billion in face value of benefits in 2012 alone. These figures do not include group-owned life insurance, such as employer-provided life insurance, the market for which totaled over \$1.5 trillion of face value of life insurance policies in the United States in 2012, and the policies of which exhibit similar lapse and surrender rates, according to the ACLI. Consumers owning life insurance generally allow policies to lapse or surrender the policies for a variety of reasons, including: (i) the life insurance is no longer needed; (ii) unrealistic original earnings assumptions made when the policy was purchased; (iii) increasing premium payment obligations as the insured ages; (iv) changes in financial status or outlook which cause the insured to no longer require life insurance; (v) other financial needs that make the insurance unaffordable; (vi) a desire to maximize the policy's investment value.

The secondary market for life insurance has developed in response to the large volume of policy lapses and surrenders. Rather than allowing a policy to lapse and become worthless, or surrendering a life insurance policy at a fraction of its inherent value, the secondary market can be a source of significant value to consumers. The inherent actuarial value of a policy in the life insurance secondary market often exceeds the cash surrender value offered by the insurance carrier. Life insurance companies earn substantial revenue windfalls due to the lapse and surrender of many insurance policies. These revenue windfalls have enabled life insurance companies to issue policies with reduced premiums. The profit opportunity for a purchaser of a life insurance asset in the secondary market is the difference between the spread, between (i) the cost of obtaining and maintaining a life insurance policy over the insured's lifetime, and (ii) the face value of the policy's benefits paid upon the insured's mortality. The secondary market for life insurance policies has also been driven by the creation of life insurance policy pricing tools and actuarial modeling techniques developed by investors. Without the development of the secondary market, insurance carriers would maintain monopsony power over the options offered to consumers who no longer need or want their life insurance.

Although still relatively new and still emerging, Conning Research & Consulting (Conning) reports that the secondary market for life insurance policies grew from \$1 billion in face value of benefits purchased in 2002, to over \$12 billion in face value of benefits purchased in 2007. During and after the 2009 credit crisis, the secondary market for life insurance contracted significantly, evidenced by Conning's report that investors purchased approximately \$2 billion in face value of life insurance benefits in 2012. Nevertheless, Conning reports that consumer demand for continued development of the secondary market remains strong, and there are indications of strengthening interest among investors. Conning maintains that, given the current economic environment and investor sentiment, the secondary market will likely increase. We believe that the market's largest growth will likely come from companies that attract capital to purchase the assets. Conning reports

market potential for policies sold in the secondary market exceeded \$109 billion in 2012, and is expected to grow to \$151 billion by 2019.

We believe that socio-economic and demographic trends further support the long-term development and growth of the secondary market for life insurance. The secondary market for life insurance represents a significant and expanding market opportunity. According to the United States Census Bureau (Bureau), the population age 65 and older is expected to more than double between 2012 and 2060, from 43.1 million to 92.0 million. The Bureau projects that the increase in the number of the oldest old will be even more dramatic—those 85 and older are projected to more than triple from 5.9 million to 18.2 million, reaching 4.3% of the total population. We believe that this older demographic, 85 years and older, may be particularly well served by the services we offer.

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In addition to changing demographics, we believe there is a growing need for services that address the post-retirement financial needs of consumers in general. Research published by Natixis Global Asset Management (NGAM) reports that retirees will likely be required to finance a larger portion of their retirement needs as the government's ability to support them fades. In response to this growing need, the States of Texas and Kentucky adopted legislation enabling individuals to address their long-term care needs through the value of their life insurance by allowing individuals to enter the Medicaid program so long as they use the proceeds from the sale of their life insurance policy in the secondary market for long-term care needs. Additional states are considering similar legislation to deal with the increasing costs of providing long-term care to the growing population of seniors.

As the life insurance secondary market has grown, a regulatory framework has been established to oversee the industry participants and protect consumers. In 2007, there has been a dramatic increase in the number of states that have adopted legislation and regulations. Today, almost every state has adopted some form of model laws prohibiting business practices deemed to be abusive and generally requiring the licensing of life insurance purchasers and brokers, the filing of contracts of purchase agreements, disclosure of transaction fees and periodic reporting requirements. The widespread adoption of this regulatory framework by states has brought about standardized practices and procedures for industry participants in the secondary market. In addition, several states have modified their laws to increase notice requirements for the benefit of consumers owning life insurance, alerting them to the existence of the secondary market before they surrender their life insurance policy or allow it to lapse.

We believe the strengthened regulatory framework, along with the emergence of best practices adopted by industry participants within the life insurance secondary market, will lead to a growing awareness of the secondary market among life insurance agents and financial advisors serving the financial needs of consumers. We expect this growing awareness, along with the demographic factors described above, will lead to the continued growth of services related to the secondary market for life insurance policies.

We believe that the secondary market for life insurance policies has also attracted global investor interest because investments in life insurance policy assets can provide non-correlated investment diversification. The ability for investors to invest in the life insurance asset class comes as a result of the development of life insurance policy pricing tools and actuarial modeling techniques for valuing portfolios of life insurance policies. Standardized life insurance pricing tools and actuarial modeling software, including life expectancies, have provided foundational support for the development of services related to the life insurance secondary market. The appeal for investors to achieve non-correlated diversification appears strong, particularly after the global recession of 2008. The appeal of non-correlated investment is that the underlying investment return is independent of the factors contributing to economic downturns such as real estate values, commodity prices, and stock market indices. In addition, many life insurance policies represent payment obligations from highly rated life insurance companies. As a result, investors receive a higher return than the expected risk premium they receive for investing in the asset class as compared to the credit profile of the underlying insurance company. The risk premium offered by the asset class, along with the non-correlated return profile has attracted a large number of investors seeking investment opportunities in the life insurance secondary market. As innovation and investor awareness of the secondary market for life insurance increases, we expect continued investor interest in the secondary market.

We believe that we are well positioned to capitalize on this opportunity by providing value-added services to the consumers we serve and by leveraging our alternative investment distribution network. To participate and compete in our growing market, we have spent and intend to continue to spend significant resources on: (i) developing a robust operational platform and systems for originating, purchasing, and servicing life insurance policies; (ii) obtaining requisite licensure to participate in the life insurance secondary market; (iii) developing financing resources, strategies, and capabilities for servicing a large portfolio of life insurance policies; (iv) recruiting and developing a professional management team; and (v) establishing strategic relationships for delivering our services.

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Company History

We were founded in 2006 to develop a platform to evaluate, purchase, service, and track life insurance policies purchased in the secondary market. Our original business plan was to operate as a joint venture with WestLB, AG, a large German commercial bank, with the goal of having the bank securitize and sell investments in our life insurance portfolio we purchased. During 2006 and 2007, we built an institutional platform to underwrite, purchase, service, and track life insurance policies purchased in the secondary market in conjunction with a \$250 million revolving credit facility provided by WestLB. In 2008, however, WestLB informed us that they were abandoning their effort to securitize and sell investments backed by our life insurance portfolio in light of the global economic and financial crisis. This was a material change to our business plan, as we had earlier purchased the portfolio of life insurance policies with the expectation these policies would be sold in a securitization organized by WestLB. Subsequently, in 2010 we sold the original portfolio that had been financed entirely by WestLB.

Since 2008, we have focused on establishing diversified funding sources whose investment expectation is based on the purchase and finance of life insurance policies to their maturity a buy-and-hold strategy as opposed to the securitized sale of those assets prior to maturity. In 2009, our subsidiary GWG Life, LLC, or GWG Life, began selling Series I Secured notes to further finance our buy-and-hold strategy. In January 2012, we registered a public offering of our Renewable Secured Debentures in order to continue to grow and diversify the portfolio we started acquiring with the sale of Series I Secured notes. In addition to the Series I Secured notes and Renewable Secured Debentures, we have utilized a \$100 million senior secured revolving credit facility provided by Autobahn Funding Company, a bank-sponsored commercial paper conduit administered by DZ Bank AG Deutsche Zentral-Genossenschaftsbank, or DZ Bank. This credit facility is provided by our wholly owned subsidiary GWG DLP Funding II, LLC, or DLP Funding II, as borrower. DLP Funding II holds title to substantially all of our life insurance policies. We expect to maintain and expand our credit facility in conjunction with the stated goal of growing and expanding our portfolio of life insurance policies through the proceeds of our common stock offering.

Our Business Model

All of our services are premised on financial and actuarial modeling that assigns a present value to the face value of an insurance policy benefit. In this regard, the value we assign to a life insurance asset in the secondary market is primarily a function of: (i) the face value of the life insurance policy or portion thereof that we wish to acquire; (ii) the estimated life expectancy of the individual insured under the policy; (iii) the premiums expected to be paid over the life of the insured; (iv) market competition from other purchasers in the secondary market; and (v) the particular underwriting characteristics of the policy, relative to the characteristics of our portfolio of life insurance assets as a whole.

The types of policies for which we provide services are typically, but not always, universal life insurance policies. Universal life insurance is a type of permanent life insurance in which premium payments above the cost of insurance are credited to the cash value of the policy. The cash value is credited each month or more frequently based on the terms of the insurance policy agreement. If a universal life insurance policy were to lapse, the insured or other owner of the policy would not have a right to receive the cash surrender value of the policy. The cash surrender value is the cash value of the policy, less any surrender charges imposed by the insurance company for removing the cash value. Our services provide greatest value to a consumer when the actuarial value of the life insurance policy benefit exceeds the cash surrender value of the policy which is often the case. We also provide services to consumers who own term life insurance. Unlike permanent universal life insurance, term life insurance does not have a cash value associated with it. Nevertheless, most term insurance policies permit the policy to be converted into permanent universal life insurance. In the future, we may consider offering services in conjunction with variable universal life insurance, which differs from permanent universal life insurance in that the investment component of the policy involves the ownership of securities inside the policy. Regardless of the type of policy, we seek to purchase life insurance policies issued by rated life insurance carriers with investment grade credit ratings by Standard & Poor's (AAA through BBB- (Aaa through Baa3), or A.M. Best Company (aaa through bbb). As of

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December 31, 2013 and June 30, 2014, over 93.5% and 93.7%, respectively, of life insurance policies within our portfolio were issued by companies rated A-1 under Standard & Poor's rating system.

Before acquiring a life insurance asset, we value the related life insurance policy by conducting an underwriting review. Our present underwriting review process generally involves obtaining two life expectancy estimates on each insured from third-party medical-actuarial firms, and then averaging these two estimates. On occasion, we may obtain more than two life expectancy estimates, in which case we average the two life expectancy estimates that we believe are the most accurate based on our own analyses and conclusions. In this regard, the two life expectancy estimates we ultimately choose to average may not always be the most conservative estimates we obtain. From time to time and as permitted by applicable borrowing covenants, we may modify our underwriting review process. For example, in anticipation of our planned marketing efforts, we recently changed our definition of a small face policy from \$250,000 in policy benefits to \$100,000 in policy benefits. For small face policies, rather than obtaining life expectancy estimates from third-party medical-actuarial firms, we may employ a modified underwriting review process involving the use of a combination of standard mortality tables, actuarial or medical consultants, and our own analysis to determine a life expectancy estimate for an insured.

We generally transact directly with the policy owner who originally purchased the life insurance in the primary market. Historically, we have purchased policies in the secondary market through a network of life insurance agents, life insurance brokers, and licensed providers who assist policy owners in accessing the secondary market.

market. We expect to expand our origination practice by marketing directly to consumers through various marketing initiatives.

We have built our business with what we believe to be the following competitive strengths:

Industry Experience: We have actively participated in the development of the secondary market of life insurance as a principal purchaser and financing asset class since 2006. Our position within the marketplace has allowed us to gain a deep understanding of the life insurance secondary market. We have participated in the leadership of various industry associations and forums, including the Life Insurance Settlement Association (LISA) and the Insurance Institute (ISI). Our experience gives us confidence in building a company to compete in the industry and acquire a portfolio of life insurance policies that will perform to our expectations.

Operational Platform: We have built and continue to refine and develop an operational platform and systems for efficiently tracking, processing, and managing life insurance policies that we believe provide competitive advantages when participating in the life insurance secondary marketplace.

Origination and Underwriting Practices: We seek to use underwriting review processes and file documentation standards that generally meet published guidelines for rated securitizations of life insurance portfolios. We purchase life insurance policies we consider to be non-contestable and that meet our underwriting criteria and reviews. We consider a life insurance policy to be non-contestable once applicable state law prohibits the insurer from challenging the validity of the policy due to fraud. In this regard, state non-contestability laws generally require a period of one to two years to elapse after the initial challenge of the policy before that policy is considered non-contestable under state law. Non-contestability laws do not, however, prevent an insurer from challenging the validity of a policy procured by fraud for lack of an insurable interest at the time at which the policy was purchased, such as is the case with so-called stranger-originated life insurance policies. To the extent we use modified methodologies for estimating life expectancies for small face policies, those methodologies may not meet published guidelines for rated securitizations of life insurance portfolios.

Origination Relationships and Strategies: We have established origination relationships with life insurance policy brokers and insurance agents who provide policies for our purchase or financing. Our referral base knows our underwriting standards for purchasing life insurance policies in the secondary marketplace and provides confidence in our bidding and closing processes and streamlines our own due-diligence process. We expect to expand our origination methods and channels with the proceeds of this offering (e.g., the addition of consumer marketing).

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Life Expectancy Methodology: We generally rely on two life expectancy estimates obtained from independent third-party medical-actuarial underwriting firms to arrive at a life expectancy estimate we use for valuing a life insurance asset. For a majority of our life insurance asset purchases, we rely on estimates from 21st Services and AVS Underwriting to develop our life expectancy estimate. We may, however, also obtain and use life expectancy estimates from other medical-actuarial underwriting firms. As explained above, we may from time to time modify our underwriting review processes, including our methodology for arriving at life expectancy estimates we use in ascribing value to a life insurance asset.

Pricing Software and Methodology: To calculate our expected returns on the investments we make in life insurance assets, we use actuarial pricing methodologies and software tools built by a leading independent actuarial service firm and currently supported by Modeling Actuarial Pricing System (MAPS).

Financing Strategy: We have actively developed diversified financing strategy for accessing capital markets in support of our buy-and-hold strategy for our portfolio of life insurance policies, ranging from institutional bank financing to a network of broker-dealers registered with the Financial Industry Regulatory Authority (FINRA), many of whom have participated in one or more of our Series I Secured note financing, our Series A preferred stock financing, our Renewable Secured Debenture financing. If in the future we determine to offer different kinds of investment products, we expect to leverage the network of broker-dealers that we have built over time.

On the other hand, our business involves a number of challenges and risks described in more detail elsewhere in this prospectus, including the following:

Relatively New Market: Investing in life insurance assets in the secondary market is a relatively new and evolving market. Our ability to source and acquire life insurance assets at attractive prices materially depends on the continued growth of the secondary market for life insurance and the continued solvency of the life insurance companies that pay the face value of life insurance policy benefits.

Asset Valuation Assumptions: The valuation of our portfolio life insurance assets the principal asset on our balance sheet requires us to make material assumptions that may ultimately prove to be incorrect. These assumptions include appropriate discount rates, cash flow projections, and the life expectancy estimates for these purposes, any of which may ultimately prove to be inaccurate.

Ability to Expand Our Portfolio: Our business model requires us to achieve actual results that are in line with those we expect to attain from our investment in life insurance assets. In this regard, we believe that the larger the portfolio of life insurance assets we own, the greater likelihood there is that we will achieve results matching our expectations. Although we plan to expand the number of investments in life insurance assets using proceeds from the sale of our stock, we may be unable to meet this goal. Furthermore, even if we successfully grow our portfolio of life insurance assets, we nevertheless may not achieve the results we expect.

Reliance on Financing: We have chosen to finance our business almost entirely through the issuance of debt, including the sale of Renewable Secured Notes, Series I Secured notes, and our use of a senior secured revolving credit facility. Our business model expects that we will have continued to rely on financing (including financing to expand or replace our existing financing) in order to purchase a large and diversified portfolio of life insurance assets and thereafter pay the attendant premiums and financing costs of maintaining that portfolio. We will be required to rely on our access to financing to pay the premiums and interest until such time as we experience a significant amount of mortality within our portfolio and begin receiving significant revenues from the life insurance policy benefits. Even if we obtain the financing we require, we may not receive life insurance policy benefits that match our cash flow requirements or meet them in time to earn profits after the payment of financing costs.

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Risk of Investment in Life Insurance Assets: Our investments in life insurance assets have inherent risks, including fraud and legal challenges to the validity of life insurance policies. Examples of fraud include the possibility that the seller of a policy may have provided us with inaccurate or misleading information during the underwriting review process.

Effects of Regulation: Our business is subject to complex state and federal regulation. Changes in state or federal laws and regulations governing our business, or changes in the interpretation of such laws and regulations, could materially and negatively affect our business.

Our business also involves certain other challenges and risks described in the **Risk Factors** section of this prospectus.

Our Portfolio

Our portfolio of life insurance policies, owned by our subsidiaries as of June 30, 2014, is summarized below:

Life Insurance Portfolio Summary

Total portfolio face value of policy benefits	\$ 784,650
Average face value per policy	\$ 2,710
Average face value per insured life	\$ 3,000
Average age of insured (yrs.)*	
Average life expectancy estimate (yrs.)*	
Total number of policies	
Number of unique lives	
Demographics	67% Males; 33% Females
Number of smokers	3 insureds are smokers
Largest policy as % of total portfolio	
Average policy as % of total portfolio	
Average Annual Premium as % of face value	

* Averages presented in the table are weighted averages.

Our portfolio of life insurance policies, owned by our subsidiaries as of June 30, 2014, organized by the insured's current age and the associated policy benefits is summarized below:

Distribution of Policy Benefits by Current Age of Insured

<u>Min Age</u>	<u>Max Age</u>	<u>Policy Benefits</u>	<u>Weighted Average Life Expectancy (yrs.)</u>	<u>Distribution</u>
65	69	\$ 9,156,000	7.84	1.17%
70	74	48,617,000	9.16	6.20%
75	79	169,198,000	8.46	21.56%
80	84	300,764,000	7.28	38.33%
85	89	226,596,000	4.96	28.88%
90	95	30,321,000	3.70	3.86%
Total		\$ 784,652,000	6.85	100.00%

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Our portfolio of life insurance policies, owned by our subsidiaries as of June 30, 2014, organized by the insured's current age and number of policies owned is summarized below:

Distribution of Policies by Current Age of Insured

<u>Min Age</u>	<u>Max Age</u>	<u>Policies</u>	<u>Weighted Average Life Expectancy (yrs.)</u>	<u>Distribution</u>
65	69	8	7.84	2.77%
70	74	20	9.16	6.92%
75	79	56	8.46	19.38%
80	84	105	7.28	36.33%
85	89	87	4.96	30.10%
90	95	13	3.70	4.50%
Total		289	6.85	100.00%

Our portfolio of life insurance policies, owned by our subsidiaries as of June 30, 2014, organized by the insured's estimated life expectancy estimates and associated policy benefits, is summarized below:

Distribution of Policies by Current Life Expectancies of Insured

<u>Min LE (Months)</u>	<u>Max LE (Months)</u>	<u>Policy Benefits</u>	<u>Distribution</u>
144	167	\$ 9,000,000	1.15%
120	143	99,656,000	12.70%

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<u>Min LE (Months)</u>	<u>Max LE (Months)</u>	<u>Policy Benefits</u>	<u>Distribution</u>
96	119	143,774,000	18.32%
72	95	210,583,000	26.84%
48	71	219,773,000	28.01%
16	47	101,866,000	12.98%
Total		\$ 784,652,000	100.00%

We track concentrations of pre-existing medical conditions among insured individuals within our portfolio based on information contained in life expectancy tables. We track these medical conditions with ten primary disease categories: (1) cardiovascular, (2) cerebrovascular, (3) dementia, (4) cancer, (5) diabetes, (6) respiratory disease, (7) neurological disorders, (8) other, no disease, or multiple. Our primary disease categories are summary generalizations based on the ICD-9 codes on each insured individuals within our portfolio. ICD-9 codes, published by the World Health Organization, are used worldwide for medical diagnoses and classification systems, as well as morbidity and mortality statistics. Currently, cardiovascular is the only primary disease category within our portfolio that represents a concentration over 10%.

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Our portfolio of life insurance policies, owned by our subsidiaries as of June 30, 2014, organized by the primary disease categories of the insured and associated policy benefits, is summarized below:

Distribution of Policy Benefits by Primary Disease Category

<u>Primary Disease Category</u>	<u>Policy Benefits</u>	<u>Distribution</u>
Cancer	\$ 57,450,000	7.32%
Cardiovascular	141,876,000	18.08%
Cerebrovascular	21,960,000	2.81%
Dementia	62,699,000	8.00%
Diabetes	63,617,000	8.11%
Multiple	196,059,000	24.99%
Neurological Disorders	15,840,000	2.02%
No Disease	94,468,000	12.04%
Other	89,483,000	11.41%
Respiratory Diseases	41,200,000	5.25%
Total Policy Benefits	\$ 784,652,000	100.00%

The primary disease category represents a general category of impairment. Within the primary disease category, there are a multitude of sub-categorizations more specifically by ICD-9 codes. For example, a primary disease category of cardiovascular includes subcategorizations such as atrial fibrillation, heart replacement, coronary atherosclerosis, etc. In addition, individuals may have more than one ICD-9 code describing multiple medical conditions within one primary disease categories. Where an individual's ICD-9 codes indicate medical conditions in more than one primary disease categories, we categorize them as having multiple primary disease categories. We expect to continue to develop and refine our identification and tracking on the insured individuals medical conditions as we manage our portfolio of life insurance policies.

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The complete detail of the portfolio of all life insurance policies, owned by our subsidiaries as of June 30, 2014, organized by the current age of the insured, associated policy benefits, sex, estimated life expectancy, issuing insurance carrier, and the credit rating of the issuing insurance carrier is set forth below.

Life Insurance Portfolio Detail
(as of June 30, 2014)

	Face Amount	Gender	Age (ALB)(1)	LE (mo.)(2)	Insurance Company
1	\$ 4,000,000	M	93	38.1	MetLife Investors USA Insurance Company
2	\$ 1,100,000	M	93	32.4	ING Life Insurance and Annuity Company
3	\$ 1,770,726	F	93	36.4	Aviva Life Insurance Company
4	\$ 3,200,000	M	93	63.8	West Coast Life Insurance Company
5	\$ 1,000,000	F	92	42.6	Transamerica Life Insurance Company
6	\$ 250,000	M	91	25.5	Transamerica Life Insurance Company
7	\$ 2,500,000	M	90	27.2	Columbus Life Insurance Company
8	\$ 3,000,000	M	90	56.4	West Coast Life Insurance Company
9	\$ 500,000	M	90	22.9	John Hancock Life Insurance Company (U.S.A.)
10	\$ 5,000,000	F	90	60.9	American General Life Insurance Company
11	\$ 2,000,000	F	90	22.0	Pruco Life Insurance Company
12	\$ 5,000,000	F	90	41.2	John Hancock Life Insurance Company (U.S.A.)
13	\$ 1,000,000	F	90	38.4	Protective Life Insurance Company
14	\$ 1,682,773	F	89	59.4	Hartford Life and Annuity Insurance Company
15	\$ 5,000,000	M	89	39.6	John Hancock Life Insurance Company (U.S.A.)
16	\$ 3,100,000	F	89	42.0	Lincoln Benefit Life Company
17	\$ 1,500,000	F	89	74.2	Jefferson-Pilot Life Insurance Company
18	\$ 1,000,000	M	89	34.9	State Farm Life Insurance Company
19	\$ 3,000,000	F	89	41.6	Jefferson-Pilot Life Insurance Company
20	\$ 500,000	F	89	34.1	Genworth Life Insurance Company
21	\$ 1,000,000	F	89	34.1	Genworth Life Insurance Company
22	\$ 1,000,000	F	89	34.1	Genworth Life Insurance Company
23	\$ 500,000	F	89	34.1	Genworth Life Insurance Company
24	\$ 1,000,000	M	89	13.9	ING Life Insurance and Annuity Company
25	\$ 600,000	F	89	29.2	Columbus Life Insurance Company
26	\$ 1,000,000	F	88	59.4	United of Omaha Life Insurance Company
27	\$ 3,500,000	F	88	64.9	John Hancock Life Insurance Company (U.S.A.)
28	\$ 1,750,000	M	88	29.6	Transamerica Life Insurance Company
29	\$ 2,500,000	F	88	15.8	AXA Equitable Life Insurance Company
30	\$ 2,500,000	F	88	15.8	AXA Equitable Life Insurance Company
31	\$ 5,000,000	F	88	48.5	ING Life Insurance and Annuity Company
32	\$ 5,000,000	F	88	25.8	Lincoln National Life Insurance Company
33	\$ 715,000	F	88	68.9	Jefferson-Pilot Life Insurance Company
34	\$ 1,203,520	M	88	52.1	Columbus Life Insurance Company
35	\$ 1,350,000	F	88	44.0	Jefferson-Pilot Life Insurance Company
36	\$ 2,000,000	F	88	37.5	American General Life Insurance Company
37	\$ 3,500,000	F	88	50.0	Lincoln National Life Insurance Company
38	\$ 5,000,000	F	87	56.0	Massachusetts Mutual Life Insurance Company
39	\$ 2,500,000	F	87	56.6	American General Life Insurance Company
40	\$ 2,500,000	M	87	47.6	Pacific Life Insurance Company
41	\$ 4,000,000	F	87	81.8	Transamerica Life Insurance Company

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	Face Amount	Gender	Age (ALB)(1)	LE (mo.)(2)	Insurance Company
42	\$ 5,000,000	M	87	62.3	AXA Equitable Life Insurance Company
43	\$ 1,500,000	M	87	48.9	John Hancock Life Insurance Company (U.S.A.)
44	\$ 1,500,000	M	87	48.9	John Hancock Life Insurance Company (U.S.A.)

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	Face Amount	Gender	Age (ALB)(1)	LE (mo.)(2)	Insurance Company
45	\$ 1,000,000	F	87	75.1	Transamerica Life Insurance Company
46	\$ 250,000	F	87	75.1	Transamerica Life Insurance Company
47	\$ 1,000,000	M	87	63.8	AXA Equitable Life Insurance Company
48	\$ 500,000	M	87	70.5	Lincoln National Life Insurance Company
49	\$ 4,785,380	F	87	50.5	John Hancock Life Insurance Company (U.S.A.)
50	\$ 8,985,000	M	87	40.1	Massachusetts Mutual Life Insurance Company
51	\$ 1,803,455	F	87	58.0	Metropolitan Life Insurance Company
52	\$ 1,529,270	F	87	58.0	Metropolitan Life Insurance Company
53	\$ 802,082	M	87	80.0	Lincoln National Life Insurance Company
54	\$ 5,000,000	M	87	60.9	John Hancock Life Insurance Company (U.S.A.)
55	\$ 2,225,000	F	87	94.1	Transamerica Life Insurance Company
56	\$ 3,000,000	F	87	91.3	Massachusetts Mutual Life Insurance Company
57	\$ 1,500,000	M	87	54.7	Union Central Life Insurance Company
58	\$ 3,000,000	M	87	52.9	Jefferson-Pilot Life Insurance Company
59	\$ 2,000,000	M	87	48.1	John Hancock Life Insurance Company (U.S.A.)
60	\$ 3,000,000	M	87	41.7	American General Life Insurance Company
61	\$ 500,000	F	86	77.7	Sun Life Assurance Company of Canada (U.S.)
62	\$ 5,000,000	F	86	43.2	Transamerica Life Insurance Company
63	\$ 3,000,000	M	86	61.7	Transamerica Life Insurance Company
64	\$ 1,200,000	M	86	69.2	Transamerica Life Insurance Company
65	\$ 250,000	M	86	81.4	Metropolitan Life Insurance Company
66	\$ 6,000,000	F	86	65.3	Sun Life Assurance Company of Canada (U.S.)
67	\$ 3,000,000	M	86	93.5	AXA Equitable Life Insurance Company
68	\$ 5,570,000	F	86	56.5	ING Life Insurance and Annuity Company
69	\$ 5,570,000	F	86	56.5	ING Life Insurance and Annuity Company
70	\$ 1,000,000	F	86	44.1	New York Life Insurance Company
71	\$ 5,000,000	F	86	39.8	Penn Mutual Life Insurance Company
72	\$ 10,000,000	F	86	81.5	West Coast Life Insurance Company
73	\$ 2,500,000	M	86	56.7	Transamerica Life Insurance Company
74	\$ 1,000,000	F	86	60.4	West Coast Life Insurance Company
75	\$ 2,000,000	F	86	60.4	West Coast Life Insurance Company
76	\$ 800,000	M	86	64.5	National Western Life Insurance Company
77	\$ 200,000	M	86	57.2	Lincoln Benefit Life Company
78	\$ 4,445,467	M	86	67.6	Penn Mutual Life Insurance Company
79	\$ 7,500,000	M	86	59.6	Jefferson-Pilot Life Insurance Company
80	\$ 3,600,000	F	86	67.0	AXA Equitable Life Insurance Company
81	\$ 5,000,000	M	86	90.7	Lincoln National Life Insurance Company

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	Face Amount	Gender	Age (ALB)(1)	LE (mo.)(2)	Insurance Company
82	\$ 1,000,000	F	86	35.6	John Hancock Life Insurance Company (U.S.A.)
83	\$ 4,513,823	F	86	31.2	Aviva Life Insurance Company
84	\$ 2,000,000	F	86	84.5	U.S. Financial Life Insurance Company
85	\$ 1,000,000	M	85	69.9	John Hancock Life Insurance Company (U.S.A.)
86	\$ 2,000,000	M	85	69.9	John Hancock Life Insurance Company (U.S.A.)
87	\$ 5,000,000	M	85	57.6	Jefferson-Pilot Life Insurance Company
88	\$ 1,365,000	F	85	94.6	Transamerica Life Insurance Company
89	\$ 1,000,000	F	85	94.0	ING Life Insurance and Annuity Company
90	\$ 1,000,000	M	85	48.5	Massachusetts Mutual Life Insurance Company
91	\$ 2,000,000	M	85	94.1	Transamerica Life Insurance Company
92	\$ 8,500,000	M	85	90.5	Massachusetts Mutual Life Insurance Company
93	\$ 1,000,000	M	85	33.3	Transamerica Life Insurance Company
94	\$ 500,000	M	85	91.4	Metropolitan Life Insurance Company
95	\$ 2,000,000	M	85	70.9	Jefferson-Pilot Life Insurance Company

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	Face Amount	Gender	Age (ALB)(1)	LE (mo.)(2)	Insurance Company
96	\$ 500,000	F	85	64.8	Beneficial Life Insurance Company
97	\$ 1,800,000	M	85	60.7	John Hancock Variable Life Insurance Company
98	\$ 2,000,000	M	85	108.5	ING Life Insurance and Annuity Company
99	\$ 2,000,000	M	85	108.5	ING Life Insurance and Annuity Company
100	\$ 2,000,000	M	85	108.5	ING Life Insurance and Annuity Company
101	\$ 1,500,000	M	84	58.0	Transamerica Life Insurance Company
102	\$ 3,750,000	M	84	85.1	AXA Equitable Life Insurance Company
103	\$ 1,000,000	M	84	69.0	John Hancock Life Insurance Company (U.S.A.)
104	\$ 2,000,000	F	84	94.7	AXA Equitable Life Insurance Company
105	\$ 3,000,000	F	84	93.3	Sun Life Assurance Company of Canada (U.S.)
106	\$ 829,022	F	84	33.3	Hartford Life and Annuity Insurance Company
107	\$ 1,500,000	M	84	88.9	AXA Equitable Life Insurance Company
108	\$ 2,328,547	M	84	53.1	Metropolitan Life Insurance Company
109	\$ 2,000,000	M	84	53.1	Metropolitan Life Insurance Company
110	\$ 5,000,000	M	84	98.8	ING Life Insurance and Annuity Company
111	\$ 1,500,000	M	84	58.0	ING Life Insurance and Annuity Company
112	\$ 1,500,000	M	84	58.0	ING Life Insurance and Annuity Company
113	\$ 3,000,000	F	84	80.6	Transamerica Life Insurance Company
114	\$ 5,000,000	M	84	82.5	ING Life Insurance and Annuity Company
115	\$ 1,000,000	M	84	56.2	John Hancock Life Insurance Company (U.S.A.)
116	\$ 4,000,000	F	84	58.5	ING Life Insurance and Annuity Company
117	\$ 5,000,000	F	84	102.4	American General Life Insurance Company
118	\$ 2,000,000	M	84	73.7	AXA Equitable Life Insurance Company
119	\$ 1,750,000	M	84	73.7	AXA Equitable Life Insurance Company
120	\$ 2,000,000	M	84	43.2	Transamerica Life Insurance Company
121	\$ 1,425,000	M	84	92.1	John Hancock Life Insurance Company (U.S.A.)

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	Face Amount	Gender	Age (ALB)(1)	LE (mo.)(2)	Insurance Company
122	\$ 5,000,000	F	83	106.8	AXA Equitable Life Insurance Company
123	\$ 1,000,000	F	83	93.3	John Hancock Life Insurance Company (U.S.A.)
124	\$ 6,000,000	F	83	120.6	American General Life Insurance Company
125	\$ 1,500,000	F	83	118.9	Lincoln Benefit Life Company
126	\$ 750,000	M	83	98.6	West Coast Life Insurance Company
127	\$ 4,000,000	M	83	45.3	John Hancock Life Insurance Company (U.S.A.)
128	\$ 1,000,000	M	83	91.4	John Hancock Life Insurance Company (U.S.A.)
129	\$ 2,000,000	F	83	108.5	Lincoln Benefit Life Company
130	\$ 1,000,000	M	83	63.2	ING Life Insurance and Annuity Company
131	\$ 5,000,000	M	83	84.2	Jefferson-Pilot Life Insurance Company
132	\$ 2,700,000	M	83	71.0	John Hancock Life Insurance Company (U.S.A.)
133	\$ 7,600,000	F	83	107.5	Transamerica Life Insurance Company
134	\$ 2,500,000	F	83	72.5	American General Life Insurance Company
135	\$ 2,500,000	M	83	68.7	AXA Equitable Life Insurance Company
136	\$ 3,000,000	M	83	68.7	Lincoln National Life Insurance Company
137	\$ 500,000	M	83	49.7	Genworth Life Insurance Company
138	\$ 3,000,000	F	83	52.4	AXA Equitable Life Insurance Company
139	\$ 1,703,959	M	83	76.9	Jefferson-Pilot Life Insurance Company
140	\$ 500,000	M	83	25.8	Great Southern Life Insurance Company
141	\$ 1,000,000	M	83	67.3	Hartford Life and Annuity Insurance Company
142	\$ 3,500,000	F	83	117.7	Lincoln Benefit Life Company
143	\$ 10,000,000	F	83	66.4	American National Insurance Company
144	\$ 500,000	M	83	32.7	West Coast Life Insurance Company
145	\$ 5,000,000	M	82	75.1	AXA Equitable Life Insurance Company
146	\$ 500,000	M	82	110.5	Metropolitan Life Insurance Company

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	Face Amount	Gender	Age (ALB)(1)	LE (mo.)(2)	Insurance Company
147	\$ 2,000,000	M	82	48.3	National Life Insurance Company
148	\$ 3,000,000	M	82	48.9	U.S. Financial Life Insurance Company
149	\$ 4,200,000	F	82	129.2	Transamerica Life Insurance Company
150	\$ 1,900,000	M	82	75.6	American National Insurance Company
151	\$ 500,000	M	82	54.5	New York Life Insurance Company
152	\$ 500,000	M	82	54.5	New York Life Insurance Company
153	\$ 5,000,000	M	82	83.0	AXA Equitable Life Insurance Company
154	\$ 250,000	M	82	40.6	Jackson National Life Insurance Company
155	\$ 1,500,000	M	82	84.9	Jefferson-Pilot Life Insurance Company
156	\$ 3,500,000	F	82	98.9	AXA Equitable Life Insurance Company
157	\$ 3,000,000	F	82	104.1	MetLife Investors USA Insurance Company
158	\$ 750,000	M	82	91.8	John Hancock Life Insurance Company (U.S.A.)
159	\$ 4,500,000	M	82	83.8	AXA Equitable Life Insurance Company
160	\$ 2,275,000	M	82	101.1	ING Life Insurance and Annuity Company
161	\$ 10,000,000	M	82	89.0	AXA Equitable Life Insurance Company

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	Face Amount	Gender	Age (ALB)(1)	LE (mo.)(2)	Insurance Company
162	\$ 2,000,000	M	82	95.6	Pacific Life Insurance Company
163	\$ 3,500,000	M	82	82.0	AXA Equitable Life Insurance Company
164	\$ 6,217,200	F	82	116.5	Phoenix Life Insurance Company
165	\$ 3,000,000	M	82	70.5	Metropolitan Life Insurance Company
166	\$ 1,500,000	M	82	33.0	Pacific Life Insurance Company
167	\$ 2,000,000	F	82	108.4	Jefferson-Pilot Life Insurance Company
168	\$ 3,000,000	M	81	77.9	Protective Life Insurance Company
169	\$ 1,500,000	M	81	77.9	American General Life Insurance Company
170	\$ 2,000,000	F	81	127.5	Transamerica Life Insurance Company
171	\$ 3,500,000	F	81	102.7	Jefferson-Pilot Life Insurance Company
172	\$ 1,000,000	M	81	78.4	Lincoln National Life Insurance Company
173	\$ 1,500,000	M	81	65.3	Pacific Life Insurance Company
174	\$ 5,000,000	M	81	120.8	American General Life Insurance Company
175	\$ 5,000,000	F	81	85.4	Sun Life Assurance Company of Canada (U.S.)
176	\$ 1,995,000	F	81	90.7	Transamerica Life Insurance Company
177	\$ 4,000,000	M	81	66.0	Jefferson-Pilot Life Insurance Company
178	\$ 1,250,000	F	81	70.7	Columbus Life Insurance Company
179	\$ 10,000,000	M	81	91.2	New York Life Insurance Company
180	\$ 2,300,000	M	81	28.6	American General Life Insurance Company
181	\$ 2,500,000	F	81	82.0	ING Life Insurance and Annuity Company
182	\$ 5,000,000	F	81	66.9	Massachusetts Mutual Life Insurance Company
183	\$ 5,000,000	M	81	85.8	Transamerica Life Insurance Company
184	\$ 2,000,000	M	81	81.1	Ohio National Life Assurance Corporation
185	\$ 1,000,000	M	81	81.1	Ohio National Life Assurance Corporation
186	\$ 350,000	M	81	44.6	Reassure America Life Insurance Company
187	\$ 5,000,000	M	81	93.8	Jefferson-Pilot Life Insurance Company
188	\$ 5,000,000	M	80	103.6	AXA Equitable Life Insurance Company
189	\$ 8,000,000	M	80	94.6	AXA Equitable Life Insurance Company
190	\$ 550,000	M	80	115.6	Genworth Life Insurance Company
191	\$ 1,680,000	F	80	79.0	AXA Equitable Life Insurance Company
192	\$ 1,000,000	F	80	109.1	Jefferson-Pilot Life Insurance Company
193	\$ 1,250,000	M	80	112.7	Metropolitan Life Insurance Company
194	\$ 1,000,000	M	80	77.1	AXA Equitable Life Insurance Company
195	\$ 1,250,000	F	80	86.5	Principal Life Insurance Company
196	\$ 1,000,000	M	80	67.4	AXA Equitable Life Insurance Company
197	\$ 3,000,000	M	80	111.1	John Hancock Life Insurance Company (U.S.A.)

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	Face Amount	Gender	Age (ALB)(1)	LE (mo.)(2)	Insurance Company
198	\$ 2,000,000	M	80	50.1	Jefferson-Pilot Life Insurance Company
199	\$ 1,750,000	M	80	95.1	AXA Equitable Life Insurance Company
200	\$ 5,000,000	M	80	84.4	AXA Equitable Life Insurance Company
201	\$ 250,000	M	80	91.9	American General Life Insurance Company

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	Face Amount	Gender	Age (ALB)(1)	LE (mo.)(2)	Insurance Company
202	\$ 10,000,000	M	80	126.6	John Hancock Life Insurance Company (U.S.A.)
203	\$ 1,210,000	M	80	75.5	Lincoln National Life Insurance Company
204	\$ 3,000,000	F	80	119.4	West Coast Life Insurance Company
205	\$ 7,000,000	M	80	99.2	Genworth Life Insurance Company
206	\$ 2,000,000	M	79	36.8	Metropolitan Life Insurance Company
207	\$ 6,000,000	M	79	137.3	AXA Equitable Life Insurance Company
208	\$ 130,000	M	79	60.8	Genworth Life Insurance Company
209	\$ 1,000,000	M	79	138.2	Empire General Life Assurance Corporation
210	\$ 2,000,000	F	79	102.5	Pacific Life Insurance Company
211	\$ 2,000,000	F	79	100.9	Transamerica Life Insurance Company
212	\$ 3,000,000	M	79	123.7	Principal Life Insurance Company
213	\$ 5,000,000	M	79	106.5	AXA Equitable Life Insurance Company
214	\$ 5,000,000	M	79	106.5	AXA Equitable Life Insurance Company
215	\$ 500,000	M	79	59.1	Transamerica Life Insurance Company
216	\$ 3,000,000	M	78	53.3	Pacific Life Insurance Company
217	\$ 3,000,000	M	78	53.3	Minnesota Life Insurance Company
218	\$ 3,000,000	M	78	53.3	Prudential Life Insurance Company
219	\$ 3,000,000	M	78	104.0	ING Life Insurance and Annuity Company
220	\$ 5,000,000	M	78	91.7	Pacific Life Insurance Company
221	\$ 5,000,000	M	78	91.7	Pacific Life Insurance Company
222	\$ 4,000,000	M	78	93.1	Jefferson-Pilot Life Insurance Company
223	\$ 3,601,500	M	78	108.0	Transamerica Life Insurance Company
224	\$ 1,000,000	M	78	104.6	Sun Life Assurance Company of Canada (U.S.)
225	\$ 5,000,000	M	78	127.7	Principal Life Insurance Company
226	\$ 5,000,000	M	78	104.2	John Hancock Life Insurance Company (U.S.A.)
227	\$ 7,000,000	M	78	99.9	Lincoln Benefit Life Company
228	\$ 476,574	M	78	85.6	Transamerica Life Insurance Company
229	\$ 2,250,000	M	78	108.4	Massachusetts Mutual Life Insurance Company
230	\$ 4,300,000	F	78	124.6	American National Insurance Company
231	\$ 6,000,000	M	78	121.6	AXA Equitable Life Insurance Company
232	\$ 5,000,000	F	78	131.6	ING Life Insurance and Annuity Company
233	\$ 750,000	M	78	83.0	Lincoln National Life Insurance Company
234	\$ 3,000,000	M	78	109.9	Principal Life Insurance Company
235	\$ 5,000,000	M	77	133.4	Jefferson-Pilot Life Insurance Company
236	\$ 5,000,000	M	77	91.4	John Hancock Life Insurance Company (U.S.A.)
237	\$ 500,000	M	77	79.9	John Hancock Life Insurance Company (U.S.A.)
238	\$ 5,000,000	M	77	102.9	John Hancock Life Insurance Company (U.S.A.)
239	\$ 1,009,467	M	77	60.6	John Hancock Life Insurance Company (U.S.A.)
240	\$ 4,000,000	M	77	61.7	MetLife Investors USA Insurance Company
241	\$ 2,500,000	M	77	101.8	Massachusetts Mutual Life Insurance Company
242	\$ 2,500,000	M	77	101.8	Massachusetts Mutual Life Insurance Company
243	\$ 5,000,000	M	77	69.0	John Hancock Life Insurance Company (U.S.A.)
244	\$ 500,000	F	77	131.5	Columbus Life Insurance Company
245	\$ 3,750,000	M	77	70.7	AXA Equitable Life Insurance Company
246	\$ 1,000,000	M	77	125.2	Metropolitan Life Insurance Company
247	\$ 2,000,000	F	77	69.7	Transamerica Life Insurance Company
248	\$ 1,000,000	M	76	123.8	Metropolitan Life Insurance Company

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	Face Amount	Gender	Age (ALB)(1)	LE (mo.)(2)	Insurance Company
249	\$ 2,840,000	M	76	113.5	Transamerica Life Insurance Company
250	\$ 750,000	M	76	18.2	U.S. Financial Life Insurance Company
251	\$ 1,000,000	F	76	89.7	John Hancock Life Insurance Company (U.S.A.)
252	\$ 1,750,000	M	76	75.8	John Hancock Life Insurance Company (U.S.A.)
253	\$ 5,000,000	M	76	118.7	Transamerica Life Insurance Company
254	\$ 600,000	M	76	99.1	Protective Life Insurance Company
255	\$ 3,000,000	M	75	120.3	Protective Life Insurance Company
256	\$ 2,000,000	F	75	136.4	Aviva Life Insurance Company
257	\$ 4,000,000	M	75	81.5	Massachusetts Mutual Life Insurance Company
258	\$ 7,000,000	F	75	139.7	Pacific Life Insurance Company
259	\$ 1,000,000	M	75	98.8	Pacific Life Insurance Company
260	\$ 490,620	M	75	102.1	Ameritas Life Insurance Corporation
261	\$ 5,000,000	M	75	73.7	West Coast Life Insurance Company
262	\$ 5,000,000	M	74	166.4	Prudential Life Insurance Company
263	\$ 3,000,000	M	74	69.8	Aviva Life Insurance Company
264	\$ 200,000	M	74	85.2	ING Life Insurance and Annuity Company
265	\$ 8,000,000	M	74	120.1	Metropolitan Life Insurance Company
266	\$ 5,000,000	M	74	44.4	Lincoln Benefit Life Company
267	\$ 850,000	M	74	81.2	New York Life Insurance Company
268	\$ 4,000,000	F	73	162.3	American General Life Insurance Company
269	\$ 300,000	M	73	26.5	Lincoln National Life Insurance Company
270	\$ 2,000,000	M	73	116.0	American General Life Insurance Company
271	\$ 3,000,000	F	73	133.6	General American Life Insurance Company
272	\$ 500,000	M	72	47.5	Midland National Life Insurance Company
273	\$ 3,000,000	M	72	91.4	AXA Equitable Life Insurance Company
274	\$ 1,000,000	M	72	84.8	United of Omaha Life Insurance Company
275	\$ 2,500,000	M	71	115.6	American General Life Insurance Company
276	\$ 1,167,000	M	71	40.5	Transamerica Life Insurance Company
277	\$ 1,500,000	M	71	130.9	Metropolitan Life Insurance Company
278	\$ 3,000,000	M	70	93.9	John Hancock Life Insurance Company (U.S.A.)
279	\$ 2,000,000	M	70	121.4	New York Life Insurance Company
280	\$ 2,000,000	M	70	121.4	New York Life Insurance Company
281	\$ 600,000	M	70	104.4	AXA Equitable Life Insurance Company
282	\$ 500,000	M	69	112.1	Transamerica Life Insurance Company
283	\$ 500,000	M	69	112.1	North American Company for Life And Health Insurance
284	\$ 2,000,000	M	67	134.3	Transamerica Life Insurance Company
285	\$ 1,000,000	M	67	134.3	Genworth Life Insurance Company
286	\$ 2,000,000	M	67	65.9	MetLife Investors USA Insurance Company
287	\$ 2,000,000	M	67	65.9	MetLife Investors USA Insurance Company
288	\$ 156,538	F	66	126.2	New York Life Insurance Company
289	\$ 1,000,000	M	65	63.7	Lincoln National Life Insurance Company
	\$ 784,651,923				

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- (1) The insured's age is current as of the measurement date.
 - (2) The insured's life expectancy estimate, other than for a small face value insurance policy benefit, is the average of two life expectancy estimates from independent third-party medical-actuarial underwriting firms at the time of purchase, actuarially adjusted through the measurement date. Number of months in the second column represent months. For more information, see disclosure under the caption *Pricing Life Insurance Policies*.

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Obtaining Life Insurance Assets

We seek to offer our services nationwide. In general, we work directly with consumers in states where we hold proper licensure, and in states where we are not licensed we work through other licensed providers. Historically, sourcing policy assets typically begins with life insurance agents and financial advisors (FAs) who identify consumers owning life insurance who could benefit from the extraction of value from their life insurance in the secondary market. The agents typically work with professional life insurance policy brokers specializing in packaging the policies for presentation to participants in the secondary market. Their packaging process includes obtaining medical records on the insured, life expectancy estimates from medical-actuarial firms, current insurance policy illustrations, and other information needed to properly evaluate the policy. The only parties able to evaluate the policies are regulated licensed providers. Once the providers have evaluated the policies, offers are made to the owner through a competitive auction process whereby brokers facilitate competing offers from providers, concurrently negotiating

We maintain membership affiliations and representation within key industry groups, such as the Life Insurance Settlement Association. Our Executive Chairman, Siebert, currently serves on the board of the Life Insurance Settlement Association. We typically sponsor events and/or maintain a trade booth at events where we are able to maintain contacts with existing life settlement brokers and meet new brokers to submit policies for purchase.

In the future, we expect to develop new channels for obtaining life insurance assets by soliciting consumers directly, which may eliminate fees we pay to brokers. In the competition we experience when a policy is auctioned through a broker. While these new channels are unproven, we believe that consumer awareness of the life insurance secondary market is relatively low while the consumer value proposition is very high and, as a result, provides a significant growth opportunity for our business.

Life Insurance Policy Underwriting and Investment Process

The process used to value and underwrite life insurance policies is relatively new and continues to be refined. We underwrite and service all the life insurance policies that we purchase. When we identify a life insurance policy that meets our criteria, we seek to invest in the policy at a discount sufficient to provide us with an expected internal rate of return that meets our internal guidelines. Once our offer to invest in a policy is accepted, we enter into a purchase agreement with the seller. This agreement gives us the right to, among other things, pay premiums, collect policy benefits, file collateral assignments, change the ownership, and obtain records. The general terms and conditions of the agreement are standardized and regulated by most states.

We maintain an underwriting department with experience in underwriting life insurance policies for investment. The underwriting due diligence process consists of a careful review and analysis of available materials related to a life insurance policy and the covered individual. The goal of the underwriting process is to make an informed investment decision with respect to the life insurance policy. While we believe that our underwriting policies and practices are consistent with industry practices, it is possible that the processes may change or may not accurately reflect actual mortality experience or catch fraud or deception by sellers. To the extent that our underwriting is not accurate or we are subject to fraud or deception by sellers, the performance of policies may be different from the expected results, which may adversely affect profitability.

Life Insurance Policy Characteristics

We typically invest in universal life insurance policies whose insureds are 65 years or older and whose actuarial life expectancies are estimated to be less than 100 months. In some cases, however, we invest in term life insurance policies that are convertible into universal life insurance policies, depending on the actual mortality of the life insurance policy and the insured's life expectancy estimate. The life expectancy estimate is the number of months the insured is expected to live based on actual mortality (meaning roughly half of the individuals with similar age, sex, smoking and medical statuses will have died within that number of months), which is based upon actuarial tables.

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We invest only in life insurance assets that have been in force for more than two years from the policy issuance date and meet our other underwriting guidelines. We reserve the right to disqualify some life insurance companies or categories of life insurance policies for purchasing in our sole discretion.

Pricing Life Insurance Policies

Pricing involves an analysis of both the policy and the insured. An analysis of the insurance policy starts with an illustration obtained from the insurance company providing a schedule of level premium payments until the insured reaches age 125. Then, utilizing pricing software now owned by Modeling Actuarial Pricing Systems, Inc. (MAPS), we reverse engineer the premium schedule of the policy to determine a premium schedule that provides for the minimum payments to keep the policy in effect. An analysis of the insured involves an actuarial evaluation of the insured's probable mortality at different points in the future to determine the mortality curve. This analysis covers the insured's entire projected lifespan using life expectancy estimates generated by third-party medical-actuarial underwriting firms, or generated from base actuarial tables in the case of small face policies.

In determining the life expectancy estimate, we presently require two life expectancy estimates from independent third-party medical-actuarial underwriting firms, unless the life insurance policy is a small face policy (defined as a policy with \$1,000,000 in face value benefits or less), in which case we may use a life expectancy estimate derived from base actuarial mortality table assumptions. When a life expectancy estimate is obtained from a medical-actuarial firm, the health of the insured is summarized by the underwriters in a written health assessment based on the review of the insured's historical and current medical records. Underwriting firms evaluate characteristics and health risks of the insured in order to quantify the health into a mortality rating that represents their life expectancy estimate. We currently use the life expectancy estimates provided by two independent medical-actuarial underwriting firms to form our life expectancy estimate for life insurance policies other than small face policies. In some cases, we may obtain more than two life expectancy estimates. In those cases, we average the two life expectancy estimates that we believe are the most reliable of those we have received, based on our own analyses and conclusions. In this regard, the two life expectancy estimates we use may not always be the most conservative. If in the future we believe our business model will benefit from changes in our underwriting processes and are permitted under our borrowing covenants, we may change our underwriting processes and policies, including our present policy under which we currently obtain two life expectancy estimates from independent third-party medical-actuarial firms (other than for small face policies).

By combining the optimized premiums and the insured's life expectancy estimate within the MAPS software, we generate detailed information, including the insured's mortality curve over the insured's total projected lifespan; the expected premiums and related costs over the insured's total projected lifespan; the expected cash benefit paid over the insured's total projected lifespan; the account values within the policy; and the expected internal rate of return we will achieve at various investment amounts. From this information, we are able to calculate the present value of the life insurance policy by discounting the anticipated cash flows at a targeted internal rate of return using the probabilistic pricing methodology employed by the MAPS program. The actuarial value of the life insurance policy is the present value of the policy's cash flows discounted at an expected internal rate of return. We expect that our investments in life insurance assets will generate yields in excess of our borrowing and operating costs.

On January 22, 2013, one of the independent medical-actuarial underwriting firms we utilize, 21st Services, announced advancements in its underwriting methodology, resulting in revised estimated life expectancy mortality tables for life settlement transactions. We were advised by 21st Services that the changes are very granular and relate to both specific medical conditions and lifestyles of insureds. These changes resulted from the application of additional medical information gathered by 21st Services over a period of time. While we do not believe these revised methodologies indicate the previous estimated life expectancies were inaccurate, we believe the revised methodologies provide additional information that should be considered in updating our estimate of the life expectancies of insureds within our portfolio. Based upon our evaluation and analysis of data made available by 21st Services, as well as information regarding the insureds in our portfolio, we have estimated the impact of the changes in 21st Services' methodologies for

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determining life expectancies on a policy-by-policy basis within our portfolio as of December 31, 2012 and applied such changes to the life expectancy information to estimate fair value. We have adjusted the original life expectancies provided by 21st Services based on four factors, the impact of each analyzed individual insured in the GWG portfolio. The four factors are gender, anti-selection, age, and primary impairment. GWG applied this set of adjustments to all 21st Services life expectancy reports used in valuation of the portfolio as of December 31, 2012. At that time, the portfolio contained 211 policies on 194 insured lives. Of the 211 policies, 199 were valued using a 21st Services life expectancy report as part of the pricing life expectancy estimate calculation. While the analysis and adjustments were applied on an individual policy basis, the result was an average overall increase in the original life expectancy estimates of 8.67%. We have a standard

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of obtaining two third-party life expectancy estimates for each policy in our portfolio. As a result, the effective change in life expectancy on the portfolio as of December 31, 2012 was an average of approximately 4.33%, which resulted in an aggregate decrease in the fair value of our life settlements portfolio of \$1.5 million as of December 31, 2012. Life expectancy reports by their very nature are estimates.

During 2013, we sought to update our life expectancy estimates from all four of the major independent third-party medical-actuarial underwriting firms (including 21st Services) with updated medical records on all of the 211 policies we originally used a life expectancy report from 21st Services. As of December 31, 2013, we had successfully procured new life expectancy reports on 176 of the 211 policies owned as of December 31, 2012. We experienced ten mortalities in 2013 for which no updated life expectancy reports were necessary. We also had two small face policies in our portfolio for which we did not update life expectancy reports. Accordingly, as of December 31, 2013 we had updated our life expectancy estimates based on updated life expectancy reports on all but 22 policies (covering 20 people) in our portfolio that we are still seeking to update.

In order to assess the reasonableness of our adjustments made effective December 31, 2012, we compared the life expectancy estimates including any adjustments used on December 31, 2012 to the updated life expectancy estimates used on December 31, 2013. Because an additional year has elapsed since the December 31, 2012 date, the older set of adjusted life expectancy estimates were rolled down to shorter numbers based on an actuarial calculation to make them comparable to the updated life expectancy estimates used on December 31, 2013. The average amount of roll down to account for the 12-month passage of time was eight and one-half months. We concluded that our the adjustments we made a year ago were reasonable when we the compared the rolled down life expectancy estimates from December 31, 2012 to the updated life expectancy estimates on December 31, 2013. The average rolled down life expectancy estimate from December 31, 2012 was 80.9 months. The average updated life expectancy estimate obtained from updated life expectancy reports as of December 31, 2013 is 79.4 months, shorter by one-half months. We see no need to make any further adjustments to our life expectancy estimates at this time.

Portfolio Administration

We have developed a comprehensive administration and servicing platform to manage the life insurance assets we own. This allows us to safeguard our life insurance assets and to process and report on the assets in our portfolio. We regularly contact each insurance company on every policy we own to verify policy account balances, confirm the correct application of premium payments made, and the resulting account values inside the life insurance policy after application of the premium payments and the deduction of the cost of insurance. We typically maintain little account value inside the policy and seek to make only minimum premium payments to keep the life insurance policy in force until the next scheduled premium payment.

In addition to policy servicing, we monitor insureds by periodically contacting them directly, or their appointed representatives, to confirm their location and contact status. We monitor the social security database for mortalities as well as online obituary databases. When we are notified of an insured's mortality, we obtain a copy of the death certificate and present it to the life insurance company for payment of the face value of the policy benefit.

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Portfolio Management

We realize profits by earning a spread between our investment cost in our life insurance assets and the face value of the policy benefits that will be paid upon an insured's mortality. We believe that building and managing a profitable portfolio of life insurance policies is complex, requires considerable technical knowledge and resources, and is subject to numerous regulations. We have developed extensive experience and disciplines to work toward a stable and profitable portfolio. We update our actuarial projections each month for the portfolio based on the life expectancy estimates, premium payments made, and mortalities experienced. These data points combine to provide us with future forecasted cash flows with respect to our portfolio of life insurance assets. These forecasted future cash flows, along with our current financial position, are combined in a comprehensive model that includes detailed assumptions as to interest rates, financing costs, life insurance acquisitions, and capital markets activities. This comprehensive financial model enables us to closely monitor and manage our necessary capital reserves to project our future profitability.

While we believe our portfolio of life insurance assets represents a balanced and stable portfolio of life insurance assets, we seek to grow the size of the portfolio in order to further mitigate risk and improve our profitability. In order to assess the stability of our portfolio, we analyze longevity risk, which is the risk of an insured living longer than his/her life expectancy estimate. Longevity risk is the single largest variable affecting the returns on an investment in life insurance assets. Our ability to predict the portfolio's value over time. Research by A.M. Best and others indicates that, as the number of insured lives increase within a portfolio of life insurance policies, there is a decrease in the standard deviation of the value of the portfolio i.e., the stability of longevity risk increases with an increase in the number of insured lives. While Standard & Poor's has indicated that statistical credibility is unlikely to be achieved with a pool of less than 1,000 lives, a study published in 2014 by A.M. Best concluded that at least 300 lives are necessary to narrow the band of expected cash flow volatility using the Monte Carlo simulations, the same methodology we use to evaluate our portfolios. Our internal analysis of our portfolio, which as of June 30, 2014 consisted of 261 lives, resulted in a standard deviation that is comparable with the A.M. Best measurement for a portfolio of 200 lives. We believe this result is due to the specific portfolio make up of our portfolio relative to the variation in underlying life expectancy estimates. Further, A.M. Best suggests that no one life should comprise more than 3.33% of the portfolio.

value of an entire portfolio or collateral pool. As of June 30, 2014, the largest face value policy on one life in our portfolio represented approximately 1.2% of the total portfolio. We intend to maintain a well-diversified portfolio as we continue to expand our investments in life insurance assets.

We also believe our portfolio represents a profitable portfolio. In order to assess the profitability, we analyze the future cash flows expected from our portfolio of life insurance assets. The standard practice within the insurance industry is to analyze the timing of uncertain future cash flows through stochastic modeling, Monte Carlo simulations. We continue to analyze the expected internal rates of return and spread against borrowing costs represented by our portfolio. As of December 31, 2013, the expected internal rate of return on our portfolio of life insurance assets was 12.21% and our weighted-average borrowing costs to finance our portfolio were 7.20%.

Portfolio Credit Risk Management

The life insurance assets that we invest in represent obligations of third-party life insurance companies to pay the benefits under the relevant policy. Because we finance life insurance policies, we rely on the payments from the face value of policy benefits from life insurance companies for revenue collections. We intend to receive the face value of the life insurance policy benefit at maturity as the exclusive form of payment.

The possible insolvency or loss by a life insurance company is a significant risk to our business. To manage this risk, we seek to invest in life insurance assets issued by insurance companies with investment-grade ratings from either A.M. Best, Moody's or Standard & Poor's. To further mitigate risk, we seek to limit the face value of policy benefits issued by any one life insurance company within the total portfolio to 20%. State guaranty funds generally guaranty policy benefits up to \$200,000. In addition, to assure diversity and stability in our portfolio, we regularly review the various metrics of our portfolio relating to

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to credit risk. We track industry rating agency reports and industry journals and articles in order to gain insight into possible financial problems of life insurance companies. Recently, some of the credit ratings on insurance companies were downgraded and we will no longer consider purchasing policies issued by those insurance companies. Finally, we will only invest in those life insurance policies that meet the underwriting standards established in the indenture governing the securities, as applicable.

As of June 30, 2014, 99.08% of insurance companies in our portfolio hold an investment-grade rating by Standard & Poor's (BBB- or better), and the face value of policy benefits issued by one life insurance company within the portfolio was 15.72%. Of the 44 insurance companies that insure the policies we own, ten insure approximately 72.66% of total face value of insurance benefits and the remaining 34 insurance companies insure the remaining approximately 27.34% of face value of insurance benefits. The concentration risk of our ten largest insurance company holdings as of June 30, 2014 is set forth in the table below.

Rank	Policy Benefits	Percentage of Policy Benefit Amt.	Insurance Company
1	\$ 123,380,000	15.72%	AXA Equitable Life Insurance Company
2	\$ 85,920,000	10.95%	John Hancock Life Insurance Company (U.S.A.)
3	\$ 73,920,000	9.42%	Transamerica Life Insurance Company
4	\$ 58,769,000	7.49%	Jefferson-Pilot Life Insurance Company
5	\$ 56,215,000	7.16%	ING Life Insurance and Annuity Company
6	\$ 43,550,000	5.55%	American General Life Insurance Company
7	\$ 42,735,000	5.45%	Massachusetts Mutual Life Insurance Company
8	\$ 30,500,000	3.89%	Pacific Life Insurance Company
9	\$ 28,450,000	3.63%	West Coast Life Insurance Company
10	\$ 26,661,000	3.40%	Metropolitan Life Insurance Company

Servicing Agents

We have contracted with Wells Fargo Bank to provide servicing, collateral agent, and trustee services with respect to certain life insurance policies owned by us under Funding II. We have contracted with Bank of Utah to provide servicing, collateral agent, and trustee services with respect to all other life insurance policies owned by us. Wells Fargo Bank and Bank of Utah provide services for certain life insurance policies in connection with ownership and tracking of life insurance policies, including paying premiums, posting of payments (receipts) of the life insurance policies, certain monitoring, enforcement of rights and payer notifications, and other services. We reserve the right to service and provide collateral agent services for certain life insurance policies directly, or appoint additional third-party service providers in the future.

Competition

We encounter significant competition in the life insurance purchasing and financing business from numerous companies, including hedge funds, investment managers, secured lenders, specialty life insurance finance companies and life insurance companies themselves. Many of these competitors have greater financial and operational resources than we do and may have significantly lower cost of funds because they have greater access to insured deposits or the capital markets. Moreover, many of these competitors have significant cash reserves and can better fund shortfalls in collections that might have a more pronounced impact on companies such as we. They also have greater market share. In the event that the life insurance companies make a significant effort to compete against the business, we would expect to face significant challenges with our business model.

Competition can take many forms, including the pricing of the financing, transaction structuring, timeliness and responsiveness in processing a seller's and customer service. Some of the competitors may outperform us in these areas. Some competitors target the same type of life insurance clients as we do and have operated in the markets we service for a longer period of time. Increased competition may result in increased costs of purchasing policies, or it may affect the availability and quality

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of policies that are available for our purchase. These factors could adversely affect our profitability by reducing our return on investment or increasing our

Government Regulation

The life insurance sector is highly regulated at both the federal and state levels. We are subject to federal and state regulation and supervision in the life insurance purchasing and finance business. There are significant regulations in many states that require us to obtain specific licenses or approvals to be able to purchase and sell life insurance policies in those states. We continually research and monitor regulations and apply for the appropriate licenses in the required states.

Governments at both the federal and state levels have continued to review the impact of the business on the life insurance industry. Moreover, recent federal and state government actions with respect to insurance companies have increased the federal government's role in regulating the insurance industry. Recently we have seen legislative efforts by state governments to mandate the sale or liquidation of a life insurance policy as part of the Patient Protection and Affordable Care Act to increase the number of Americans covered by health insurance and decrease the cost of health care. The legislative effort is designed to monetize all assets of insured prior to eligibility under the health care provided under the Patient Protection and Affordable Care Act. These efforts may affect the number of life insurance policies available for purchase and their attractiveness.

State statutes typically provide state regulatory agencies with significant powers to interpret, administer and enforce the laws relating to the purchase of life insurance policies in those states. Under statutory authority, state regulators have broad discretionary power and may impose new licensing requirements, interpret or modify existing regulatory requirements in different ways or issue new administrative rules, even if not contained in state statutes. State regulators may also impose other requirements that are generally adverse to our industry. Because the life insurance secondary market is relatively new and because of the history of certain abuses in the industry, we believe it is likely that state regulation will increase and grow more complex in the foreseeable future. We cannot, however, predict what any new regulatory requirements specifically involve.

Any adverse change in present laws or regulations, or their interpretation, in one or more states in which we operate (or an aggregation of states in which we conduct a significant amount of business) could result in our curtailment or termination of operations in such jurisdictions, or cause us to modify our operations in a way that adversely affects our ultimate profitability. Any such action could have a corresponding material and negative impact on our results of operations and financial condition, primarily through a material decrease in revenues, and could also negatively affect our general business prospects.

Some states and the SEC have, on occasion, attempted to regulate the purchase of non-variable life insurance policies as transactions in securities under federal securities laws. In July 2010, the SEC issued a Staff Report of its Life Settlement Task Force. In that report, the Staff recommended that certain types of purchased life insurance policies be classified as securities. The SEC has not taken any position on the Staff Report, and there is no indication if the SEC will advocate for any action to implement the recommendations of the Staff Report. In addition, there have been several federal court cases in which transactions involving the purchase and fractionalization of life insurance contracts have been held to be transactions in securities under the federal Securities Act of 1933. We believe

the matters discussed in the Staff Report, and existing case law, do not impact our current business model since our purchases of life settlements are distinct from those cases that have been held by courts, and advocated by the Staff Report, to be transactions in securities. For example, we are not involved in fractionalization of any life insurance policies, and we do not purchase variable life insurance policies.

If federal law were to change, whether by action of the Congress or through the courts, with the result that purchases of non-fractionalized and non-variable insurance policies would be considered transactions in securities, we would be in violation of existing covenants under our revolving credit facility that require us to be an investment company under the Investment Company Act of 1940. This could in the short-term or long-term affect our liquidity and increase our interest and operational expenses, all of which would

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adversely affect our operating results. It is possible that such an outcome could threaten the viability of our business and our ability to satisfy our obligations when they come due.

With respect to state securities laws, almost all states currently treat the sale of a life insurance policy as a securities transaction under state laws, although many states exclude from the definition of a security the original sale from the insured or the policy owner to the life settlement provider. To date, due to the manner in which we conduct and structure our activities and the availability, in certain instances, of exceptions and exemptions under securities laws, such laws have not adversely impacted our business model.

State Life Settlement License Requirements

State laws differ as to the extent to which purchasers of life insurance policies are required to be licensed by a state regulatory agency. We may elect to conduct life insurance policy purchasing only in those states in which we are licensed or where no licensure is required. The licensing requirements differ from state to state where they exist, they typically require the payment of licensing fees, periodic reporting, and submission to audit by state regulators. We do not intend to purchase any life insurance policies in any states that require a license or similar qualification without first obtaining such license or qualification or purchasing through a licensed provider in that state.

The table below identifies all states (and the District of Columbia) in which we can conduct business directly with the seller of a life insurance policy or through a licensed provider. An asterisk (*) indicates that the state does not require licensing. In those states identified in the right-hand column, we can purchase policies through our provider relationships with Magna Administrative Services, Inc. Abacus Settlements, LLC, and Lotus Life, LLC. If our relationships with either Magna Administrative Services, Abacus Settlements or Lotus Life were to end, for any reason, we believe we would be able to replace that relationship quickly.

States Where We Conduct Business Directly	States Where We Conduct Business Through Other Licensed Providers
Alabama*	Colorado
Arizona	Georgia
Arkansas	Indiana
California	Kentucky
Connecticut	Nevada
Delaware	New Jersey
District of Columbia*	Oregon
Florida	Utah
Illinois	
Iowa	
Kansas	
Louisiana	
Maine	
Maryland	
Massachusetts	
Michigan*	

States Where We Conduct Business Directly	States Where We Conduct Business Through Other Licensed Providers
Minnesota	
Mississippi	
Missouri*	
Nebraska	
New Mexico*	
New York	
North Carolina	
Ohio	
Oklahoma	

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States Where We Conduct Business Directly	States Where We Conduct Business Through Other Licensed Providers
Pennsylvania	
Rhode Island	
South Carolina*	
South Dakota*	
Tennessee	
Texas	
Virginia	
Washington	
Wisconsin	
Wyoming*	

We are not presently able to conduct business in the following states due to the fact that we neither have a license to operate in that state nor do we have a contract with another licensed provider in that state: Alaska, Hawaii, Idaho, Montana, New Hampshire, North Dakota, Vermont, and West Virginia.

Health Insurance Portability and Accountability Act (HIPAA)

HIPAA requires that holders of medical records maintain such records and implement procedures in ways designed to assure the privacy of patient records. We have implemented such procedures and has precipitated widespread changes in record keeping, including patient consent forms and access restrictions in data processing software. In order to carry on our business, we receive medical records and obtain a release to share such records with a defined group of persons. We are entitled to have access to patient records and we take on the responsibility for preserving the privacy of that information, and use the information only for purposes related to the life insurance policies.

Regulatory Matters

We have been informed that the SEC is conducting a private investigation of our company and its offering of Renewable Secured Debentures. The SEC has informed us in writing that the investigation is a fact-finding inquiry and does not mean the SEC has concluded that we, or anyone else, have violated any laws or regulations. Also, the SEC has advised us in writing that the investigation does not mean that they have a negative opinion of any person, entity or security. The SEC has not informed us of any intent on its part to stop order our registration statement; it has not asked us to modify our registration statement in any way; and it has not found that it has found the registration statement to be deficient in any respect. We are fully cooperating with this investigation.

Employees

We employ approximately 40 employees.

Properties

Our principal executive offices are located at 220 South Sixth Street, Suite 1200, Minneapolis, Minnesota 55402. At that location, we lease 11,695 square feet of space for a lease term expiring in August 2015. We believe that these facilities are adequate for our current needs and that suitable additional space will be obtained as needed.

Legal Proceedings

Our Chief Executive Officer, Jon R. Sabes and President and Secretary, Steven F. Sabes, who together beneficially own approximately 94.3% of our common stock, are subject to litigation relating to claims by a bankruptcy trustee for loan payments made to an affiliate, Opportunity Finance, LLC. The litigation stems from a 2010 conviction of an individual operating a fraudulent business scheme which filed for bankruptcy in 2008. The bankruptcy trustee alleges that loan repayments to Opportunity Finance were avoidable transfers.

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under preference or other legal theories and seeks to recover amounts for other creditors of the bankruptcy estate. Such payments may ultimately be deemed avoidable transfers under preference or other legal theories. Case No. 08-45257 (U.S. Bankruptcy Court District of Minnesota). In addition, GWG Holding Company repaid \$1.0 million in Opportunity Finance, LLC in 2006 and was repaid and received \$176,948 of interest income from that investment in 2007. To date, no claims have been made against us.

While we believe there are numerous meritorious defenses to the claims made by the bankruptcy trustee, and we are advised that the defendants in that action will vigorously defend against the trustee's claims, such defendants may not prevail in the litigation with the bankruptcy trustee. If the bankruptcy trustee sought to transfer the equity interests of Jon R. Sabes or Steven F. Sabes as a result of the litigation, there could be a change in control of the Company and our business together with all of our investors, including investors in our debentures, could be materially and adversely impacted. Such adverse results would likely arise in connection with negative change-in-control covenants contained in our revolving credit facility agreements, the breach of those covenants and an ensuing default under such facility. In addition, if the bankruptcy trustee sought to sell or transfer the equity interests of Jon R. Sabes or Steven F. Sabes as a result of the litigation, such transfers would adversely affect holders of our Renewable Secured Debentures by reducing the number of shares of common stock of GWG that have been pledged as collateral security for our obligations under the debentures. Finally, regardless of the outcome of this litigation, these matters are likely to distract management and reduce the time and attention that they are able to devote to our business.

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MANAGEMENT AND DIRECTORS

Directors and Executive Officers

The name, age and positions of our current executive officers and directors are as follows:

<u>Name</u>	<u>Age</u>	<u>Positions</u>
Jon R. Sabes	47	Chief Executive Officer and Director
Paul A. Siegert	75	Director (Executive Chairman)
Steven F. Sabes	45	President, Secretary and Director
William Acheson	49	Chief Financial Officer
Jon Gangelhoff	56	Chief Operating Officer
Jeffrey L. McGregor	61	Director

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Name	Age	Positions
Charles H. Maguire III	71	Director
David H. Abramson	73	Director
Shawn R. Gensch	45	Director

Jon R. Sabes, co-founder and Chief Executive Officer of our company, is a financial professional with over 20 years of experience in the fields of financial capital, business development, managerial operations, and federal taxation. Since 1999, Mr. Sabes has served as Chief Executive Officer of Opportunity Finance, LLC, a family investment company specializing in structured finance. Over his career, Mr. Sabes has been active in receivable financing, life insurance financing, casualty insurance financing, structuring over \$900 million in financing commitments for his related businesses. Mr. Sabes' experience includes co-founding and leading the development of two leading insurance-related finance companies: GWG Life, a company in the life insurance finance industry founded in 2006; and MedFinance, an innovator in casualty insurance and healthcare finance founded in 2005. Through these companies, Mr. Sabes has developed and applied structuring techniques, underwriting algorithms, and business modeling aspects to the insurance industry. Mr. Sabes' education includes a Juris Doctor degree with honors from the University of Minnesota Law School; and a Bachelor of Arts degree in Economics, from the University of Colorado. Over his career, Mr. Sabes has held several licenses and professional association memberships including FINRA Series 7, Series 63, Minnesota State Bar Association, and American Bar Association. In addition to being an active father of three, Mr. Sabes serves on the boards of Saving Children and Building Families, and the Insurance Studies Institute. Mr. Sabes is the brother of Steven F. Sabes. Mr. Sabes has served as our Chief Executive Officer, and a director, since 2006.

Paul A. Siegert, co-founder of our company, has over 50 years of experience in national and international business with focus on general business, financial investment strategies, management practices, fiscal controls, profit incentives, systems and corporate structuring and governance. Over his career, Mr. Siegert has consulted to Fortune 500 corporations, regional firms, emerging businesses, government and education, and has served as director, general partner and advisor to partnerships and corporations, including restructuring of economically troubled businesses. Mr. Siegert has provided written testimony to the Senate Finance Committee regarding SEC practices and created two companies registered under the Investment Advisors Act of 1940. Mr. Siegert was an active participant in the formation and direction of the Colorado Institute for Artificial Intelligence at the University of Colorado. Mr. Siegert's education includes studies toward a Master of Business Administration, University of Chicago; and Bachelor of Science and Industrial Management, Purdue University. His insurance-related experience includes the creation of one of the nation's first employer self-funded life, medical and disability insurance programs; designing medical, life insurance and social security opt-out programs for educational institutions; incorporation of financial analysis disciplines in life insurance and estate planning; and strategizing of key-life insurance plans and life insurance in business continuation planning for corporations and senior executives. From 1979 to 1986, Mr. Siegert was nationally recognized as a tax and estate planning expert. In 1999, Mr. Siegert retired from active business to engage in various personal financial and investment endeavors. In 2006, he founded Great West Growth, LLC, a Nevada limited liability company and a predecessor to GWG Life, to purchase life insurance policies. In his capacity at GWG Life, he created an insurance policy valuation and pricing model, created life insurance policy purchase documentation, undertook state licensing and compliance and developed operating and

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marketing systems. Mr. Siegert currently serves as the President and Chief Executive Officer of the Insurance Studies Institute, which he founded in 2007. Mr. Siegert also serves on the Board of Directors of the Life Insurance Settlement Association. Mr. Siegert currently serves as Director and Executive Chairman of the Board of Directors of Sun Microsystems Holdings, Inc., and served as its President until May 30, 2014. He has been active in a variety of charities and foundations, including Rotary International.

Steven F. Sabes, co-founder and President and Secretary of our company, is responsible for various managerial aspects of our business, with a specific focus on treasury and financial operations, life insurance policy purchasing, and specialty finance operations. Since 1998, Mr. Sabes has served as a Managing Director of Opportunity Finance, LLC, a family investment company specializing in structured finance. Mr. Sabes holds a Master of Science and Doctor of Philosophy in chemistry from the University of Minnesota, as well as a Bachelor of Arts degree from The Colorado College. Mr. Sabes is the brother of Jon Sabes. Mr. Sabes has served as our Secretary, and a director, since 2006. He also served as our Chief Operating Officer from 2006 until May 30, 2014, when he was appointed President.

William Acheson became our Chief Financial Officer on May 30, 2014. Prior to joining us, Mr. Acheson served as Chief Financial Officer and Senior Vice President of Strategic Development for The Homeownership Preservation Foundation, a residential real estate foreclosure prevention organization seeded by GMAC through 2013. Prior to that, Mr. Acheson served as Managing Director of Global Structured Finance and Investments at Merrill Lynch in London, England through 2008. From 1991 to 2007, Mr. Acheson spent his career at GMAC-RESCAP, where he served as Managing Director for a number of business units. Mr. Acheson is concluding his career as Chief Financial Officer of the United Kingdom division from 2005 through 2007. Mr. Acheson earned a Bachelor of Science degree in accounting from the College of St. Thomas in St. Paul, Minnesota, and earned his Certified Public Accountant certificate in 1991 while working for Ernst & Young in Minneapolis, Minnesota.

Jon Gangelhoff, our Chief Operating Officer, served rapidly growing businesses in several industries as chief financial officer with a strong focus on business operations since 1986. Prior to joining our company as Chief Financial Officer in March 2009, he served as chief financial officer for Northern Metal Recycling, a metal recycling firm the sales of which exceeded \$500 million annually, from 2006 to 2008. Mr. Gangelhoff's responsibilities at Northern Metal Recycling included acquisition and related integration operations focused on finance, information systems, and human resources functions. Prior to that, from 2003 to 2006, Mr. Gangelhoff served as the chief financial officer of Kuhlman Company, formerly a public reporting company, where he established corporate infrastructure, financial reporting and internal control systems, and managed the SEC reporting process. During his 25-year career, Mr. Gangelhoff has used an integrated and financial management approach to improve the performance of the companies he served in a variety of industries. Mr. Gangelhoff holds a Bachelor of Science degree from Mankato State University. Mr. Gangelhoff was appointed as our Chief Operating Officer on May 30, 2014.

Jeffrey L. McGregor has had an extensive career in the insurance and financial services industry, serving as President for three major financial sales and service companies. Mr. McGregor has 34 years of experience in sales, distribution strategies and leadership with a proven track record in sales and growth of annuity, insurance, and mutual fund products. Mr. McGregor has been a quoted industry source for Ignites, Foxfire, Dalbar, Mutual Fund Forum and Investment News. Mr. McGregor has served on numerous industry boards and associations, including the Life and Annuity Advisory Board, the Mutual Fund Forum, and the International Board for Financial Planning. Mr. McGregor has written, published and presented a number of papers focused on the insurance and financial industry. Throughout his career, Mr. McGregor's primary focus has been to promote successful collaboration with employees, clients and colleagues to create respectful, profitable and long-term relationships.

Mr. McGregor has lead teams that represented all traditional life insurance products – term, whole life, universal life, disability insurance, long-term care insurance, high-net worth and estate planning strategies that maximize the protection and tax advantages that life insurance products provide. Mr. McGregor has worked with product development teams in determining the risk and required sales results necessary to meet profitability targets. Mr. McGregor professional career encompasses the oversight and creation of

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marketing, sales presentations and advisor/only materials, seeking a balanced approach to the risks and rewards of the insurance, annuity and asset management products offered.

From 2005 to 2010, Mr. McGregor served as the President of RiverSource Distributors and Senior Vice President of Ameriprise Financial, Inc. During his tenure as the President of RiverSource Distributors, he was responsible for the sales and distribution of all insurance, annuity and asset management product lines offered through existing and new channels. In this position, Mr. McGregor identified and greatly influenced strategy, compliance, profitability and the success of all insurance and investment products offered by Ameriprise.

From 2001 to 2004, Mr. McGregor was President of AXA Distributors, where he was responsible for the sales and distribution of insurance and annuity products manufactured by AXA Financial. In 2003, Mr. McGregor's sales team achieved annuity sales of \$7.0 billion. This record sales year resulted in AXA Distributors' market share position going from number six in 2002 to number two in 2003.

From 1988 to 1998, Mr. McGregor served in a variety of senior leadership positions for Colonial Investment Services. Mr. McGregor was named President of Colonial Investment Services in 1990 and joined Colonial's Board of Directors. During his tenure, assets under management grew from \$9.0 billion to \$25.0 billion. During Mr. McGregor's leadership, Colonial earned a number one rating in wholesaler and marketing support three times, according to Dalbar Survey.

Over his career, Mr. McGregor has also worked with American Capital, Prudential-Bache Securities, Planco and IDS, where he began his career as a financial advisor in 1978. Mr. McGregor has earned numerous industry degrees and certifications, including LUTC CFP, CLU, and NASD licenses Series 7 and 24. Mr. McGregor received his B.S. and M.B.A. from California Coast University. In 2012, Mr. McGregor authored a life experience and motivational book – *A Spirit Never Dies* – which echoes his results driven style to inspire others through passion, energy, courage and a positive attitude.

Charles H. Maguire III, a registered FINRA Arbitrator, has over 35 years of experience in the financial services industry. The core of Mr. Maguire's career was with Merrill Lynch and Company from 1969 to 2004. In one of his last positions with Merrill Lynch, Mr. Maguire served as Director of Financial Institutions Services Group, where he had complete responsibility for the Merrill Lynch's institutional client services within its domestic branch office system. In addition, Mr. Maguire oversaw the professional teams responsible for product creation and had oversight of an institutional trading desk in New York City. Mr. Maguire's most significant contribution to Merrill Lynch was the creation of the Consults Product, which to this day is one of the most profitable products at Merrill Lynch. In addition to his role as Director of Financial Institutions Services Group, Mr. Maguire held a variety of sales and management roles at Merrill Lynch, including Sales Manager, Vice President, Regional Sales Manager, Senior Resident Vice President, and Managing Director.

From 2009 to 2011, Mr. Maguire served as a leadership consultant for the University of Cincinnati School of Medicine and the Economic Center, University of Cincinnati. From 2005 to 2007, Mr. Maguire also served as the Senior Advisor on Staff to the Governor of the State of South Carolina, the Director of Cabinet Affairs, and the Chief of Staff of the Department of Commerce for the State of South Carolina. During his tenure as Director of Cabinet Affairs for the Governor of the State of South Carolina, Mr. Maguire was fully responsible for overseeing the operations of all agencies that reported to the Governor of South Carolina. In his role as Chief of Staff of the South Carolina Department of Commerce, Mr. Maguire was responsible for the daily operations of the Department of Commerce. During his tenure with the Department of Commerce, Mr. Maguire led the restructuring of the Department of Commerce, which led to South Carolina becoming one of the top three states for job creation and corporate relocations.

Mr. Maguire has served on the boards (or similar functions) of over 25 nonprofit organizations, including services as a trustee for Centre College, trustee for Seven Hills School, member of the Charter Review Committee of Cincinnati, trustee for the Queen City Foundation, trustee and executive committee member for Elizabeth Medical Center, and President for the Joy Outdoor Education Center. Mr. Maguire holds a B.A. from Centre College.

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David H. Abramson, a certified public accountant, is presently the Chairman and Chief Executive Officer of David Abramson & Associates, LLC, an executive search and leadership development and financial consulting firm that he founded in 2002. The firm provides retained executive search services at the senior levels as well as senior leadership mentoring and coaching. In addition, the firm provides financial and other consulting services to clients.

In 2001, Mr. Abramson was a Senior Vice President of AXA Financial/Equitable Life Insurance based in New York City, and served as Chairman and Chief Executive Officer of Grant Thornton Advisors, a joint venture of AXA Financial and Grant Thornton. Required by his responsibility, Mr. Abramson held Series 7, 24 and 66 licenses during his tenure at Grant Thornton Advisors. From 1999 to 2001 Mr. Abramson was Grant Thornton's National Managing Director of Financial Advisory Services where he led the design of the vision, strategy, governance and operational planning for Grant Thornton Advisors. Grant Thornton Advisors was designed to offer personal financial and estate planning, and investment and insurance products and services to middle-market companies, top executives and officers and other high net worth individuals.

The core of Mr. Abramson's career was as a Partner in Grant Thornton from 1972 until 2001. In 1972, Mr. Abramson became an Audit Partner and the Managing Office Managing Partner, and he continued serving in those roles throughout most of his time at Grant Thornton. Mr. Abramson also became a member of Grant Thornton's National Senior Leadership Team in 1982 and continued in that role until 2001. In this regard, his primary responsibility was Regional Management with direct line responsibility over assigned operating offices throughout the country. From 1988 to 1990, Mr. Abramson was Grant Thornton's National Director of Client Services directly responsible for Accounting, Tax, Management Consulting, Human Resources, Marketing and Strategic Planning. During the 1990s, Mr. Abramson also led the development and implementation of the Manufacturing/Distribution Services practice. Mr. Abramson's partners at Grant Thornton elected him to serve on Grant Thornton's 11-person Partnership Board for three terms from 1982 to 1990. This board provided oversight and direction regarding governance, partner admission and compensation, financial and strategic issues.

Mr. Abramson previously served on the Board of Directors of Southwest Casino Corporation, and served as Chairman of that board's Audit Committee and a member of its Governance and Nominating Committee from 2006 to 2009. Mr. Abramson has also served as a board member, Chairman or President of a number of organizations, including President of the Minnesota Society of CPAs, Chairman of The Greater Minneapolis Chamber of Commerce, and President of The University of Minnesota Carlson School of Management Alumni Board, and an Advisory Board Member of the University of Minnesota Carlson Consulting Enterprise.

Mr. Abramson received his B.S. degree (Accounting) from the University of Minnesota and his M.B.A. from the University of Michigan.

Shawn R. Gensch is a financial and marketing executive with over 20 years of professional experience. Previously, Mr. Gensch was the Senior Vice President of Marketing, at Target Corporation, a role he held from 2012 through 2013, and in which he led, among other things, that corporation's media strategy, public events and lifestyle marketing efforts. In previous marketing roles with Target, beginning in 2008, Mr. Gensch led brand marketing, storewide and seasonal campaigns, agency management, and marketing finance, production and technology teams. Prior to 2008, Marketing, Mr. Gensch served as the initial President of Target Bank (2003-2007), served as Vice President, Financial Product Design & Development, at Target Financial Services (2005-2008), and served as Director of New Business Development (2003-2005). Prior to joining Target Corporation in 2003, Mr. Gensch worked in various roles in the structured finance, insurance, banking and related consulting industries, including work as Vice President and Assistant Treasurer of Green Tree Financial Corporation (Conseco Financial). In that role he led that corporation's commercial paper program and asset-based funding conduits, syndicated banking lines and structured-finance securitization of a variety of asset classes. Mr. Gensch began his career with KPMG as an Assurance Accountant in 1992.

Mr. Gensch presently serves as a director of Anser Innovation, a technology company developing Internet-based software and hardware to enhance remote interaction, and is currently also Vice-Chair of the

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Board of Directors of Avenues for Homeless Youth based in Minneapolis, Minnesota. He previously served on the Board of Directors of the Walker Art Center in Minneapolis, Minnesota. Mr. Gensch graduated from the University of Wisconsin-Eau Claire with a B.S. degree in accounting.

Director Qualifications, Independence and Board Committees

When considering whether directors have the experience, qualifications, attributes and skills to enable the Board of Directors to satisfy its oversight responsibilities effectively in light of the Company's business and structure, the Board of Directors focuses primarily on the information discussed in each of the director biographies set forth above. With regard to Mr. Jon R. Sabes, the board considered his significant experience, expertise and background with regard to financial matters, and his demonstrated experience and skills in managing the Company's business. With respect to Mr. Siegert, the board considered his significant experience in securities and finance, and his background in secondary life insurance market. With regard to Mr. Steven F. Sabes, the board considered his background and experience with the Company and its business. With regard to Mr. McGregor, the board considered his experience in the financial and insurance industries, in particular his sales, marketing and leadership experience relative to those industries. In the case of Mr. Maguire, the board considered his extensive background in the financial services industry and service in various leadership positions for multiple organizations. With regard to Mr. Abramson, the board considered his background and knowledge of accounting and finance, his focus on wealth management, and prior leadership positions. With regard to Mr. Gensch, the board considered his finance background as well as his marketing expertise.

The Board of Directors periodically reviews relationships that directors have with the Company to determine whether the directors are independent. Directors are considered independent as long as they do not accept any consulting, advisory or other compensatory fee (other than director fees) from the Company, an affiliated person of the Company or its subsidiaries (e.g., an officer or a greater-than-ten-percent stockholder) and are independent within the meaning of applicable laws, regulations and the NASDAQ listing rules. In this latter regard, the Board of Directors uses the NASDAQ listing rules (specifically, Section 5605(a)(1) of the NASDAQ listing rules) as a benchmark for determining which, if any, of its directors are independent, solely in order to comply with applicable SEC disclosure rules.

The Board of Directors has determined that, of its current directors, Messrs. Abramson, McGregor, Maguire III and Gensch are independent within the meaning of the NASDAQ listing rule cited above. In the case of Mr. Siegert, his position as an executive officer of the Company precludes him from being considered independent. In the case of both Messrs. Jon R. and Steven F. Sabes, their positions as executive officers of the Company, together with their beneficial ownership of more than ten percent of the common stock of the Company, similarly precludes them from being considered independent within the meaning of the cited NASDAQ listing rule.

Our Board of Directors has an Audit Committee, Compensation Committee and Nomination and Corporate Governance Committee. The Audit Committee is composed of Messrs. Abramson (Chair), McGregor, Maguire and Gensch. The Compensation Committee is composed of Messrs. Maguire (Chair), Abramson and Gensch. The Nomination and Corporate Governance Committee is composed of Messrs. McGregor (Chair) and Abramson.

Our Audit Committee, Compensation Committee, and Nomination and Corporate Governance Committee each comply with the listing requirements of the NASDAQ Marketplace rules. At least one member of the Audit Committee, Mr. Abramson, is an audit committee financial expert, as that term is defined in Rule 401(h)(2) of Regulation S-K, and is independent as that term is defined in Rule 5605(a) of the NASDAQ Marketplace Rules.

Indemnification of Directors and Executive Officers

Section 145 of the Delaware General Corporation Law provides for, under certain circumstances, the indemnification of our officers, directors, employees and agents against liabilities that they may incur in such capacities. A summary of the circumstances in which such indemnification provided for is contained herein,

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but that description is qualified in its entirety by reference to the relevant Section of the Delaware General Corporation Law.

In general, the statute provides that any director, officer, employee or agent of a corporation may be indemnified against expenses (including attorneys' fees, judgments, fines and amounts paid in settlement, actually and reasonably incurred in a proceeding (including any civil, criminal, administrative or investment proceeding) to which the individual was a party by reason of such status. Such indemnity may be provided if the indemnified person's actions resulting in liabilities: (i) were taken in good faith; (ii) were reasonably believed to have been in or not opposed to our best interest; and (iii) with respect to any criminal such person had no reasonable cause to believe the actions were unlawful. Unless ordered by a court, indemnification generally may be awarded only after determination of independent members of the Board of Directors or a committee thereof, by independent legal counsel or by vote of the stockholders that applicable standard of conduct was met by the individual to be indemnified.

The statutory provisions further provide that to the extent a director, officer, employee or agent is wholly successful on the merits or otherwise in defense of a proceeding to which he was a party, he is entitled to receive indemnification against expenses, including attorneys' fees, actually and reasonably incurred in connection with the proceeding.

Indemnification in connection with a proceeding by or in the right of GWG Holdings, Inc. in which the director, officer, employee or agent is successful is limited only with respect to expenses, including attorneys' fees actually and reasonably incurred in connection with the defense. In such actions, the person to be indemnified must have acted in good faith, in a manner believed to have been in our best interest and must not have been adjudged liable to us unless and only to the extent the Court of Chancery or the court in which such action or suit was brought shall determine upon application that, despite the adjudication of liability, in the circumstances of the case, such person is fairly and reasonably entitled to indemnity for such expense which the Court of Chancery or such other court would award if proper. Indemnification is otherwise prohibited in connection with a proceeding brought on behalf of GWG Holdings, Inc. in which a director is adjudged liable or in connection with any proceeding charging improper personal benefit to the director in which the director is adjudged liable for receipt of an improper personal benefit.

Delaware law authorizes us to reimburse or pay reasonable expenses incurred by a director, officer, employee or agent in connection with a proceeding in which a final disposition of the matter. Such advances of expenses are permitted if the person furnishes to us a written agreement to repay such advances if it is determined that he is not entitled to be indemnified by us.

The statutory section cited above further specifies that any provisions for indemnification of or advances for expenses does not exclude other rights under our Certificate of Incorporation, corporate bylaws, resolutions of our stockholders or disinterested directors, or otherwise. These indemnification provisions do not apply to a person who has ceased to be a director, officer, employee or agent of the corporation and inure to the benefit of the heirs, executors and administrators of such persons.

The statutory provision cited above also grants the power to GWG Holdings, Inc. to purchase and maintain insurance policies that protect any director, officer, employee or agent against any liability asserted against or incurred by him in such capacity arising out of his status as such. Such policies may provide for indemnification whether or not the corporation would otherwise have the power to provide for it.

Article 6 of our corporate bylaws provides that we shall indemnify our directors, officers, employees and agents to the fullest extent permitted by the Delaware General Corporation Law. Insofar as indemnification for liabilities arising under the Securities Act of 1933 may be permitted to directors, officers or persons controlling GWG Holdings, Inc. pursuant to the foregoing provisions, we understand that in the opinion of the SEC such indemnification is against public policy as expressed in that Act and is therefore unenforceable.

We have purchased directors' and officers' liability insurance in order to limit the exposure to liability for indemnification of directors and officers, including under the Securities Act of 1933.

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**EXECUTIVE COMPENSATION
AND RELATED-PARTY TRANSACTION DISCLOSURES**

Summary Compensation Table

The following table sets forth the cash and non-cash compensation awarded to or earned by: (i) each individual who served as the principal executive officer or principal financial officer of GWG Holdings during the years ended December 31, 2013 and 2012; and (ii) each other individual that served as an executive officer of either GWG Holdings or GWG Life, Inc. at the conclusion of the years ended December 31, 2013 and 2012 and who received more than \$100,000 in the salary and bonus during such fiscal year. For purposes of this document, these individuals are collectively the "named executives" of the Company.

Name and Principal Position		Salary	Bonus (1)	All Other Compensation (2)
Jon R. Sabes	2013	\$ 350,000	\$ 544,581	\$ 16,905
Chief Executive Officer	2012	\$ 350,000	\$ 163,182	\$ 0
Jon Gangelhoff	2013	\$ 120,000	\$ 57,276	\$ 13,244
Chief Financial Officer	2012	\$ 120,000	\$ 28,244	\$ 0
Paul A. Siegert	2013	\$ 150,000	\$ 54,236	\$ 2,631
President and Chairman of the Board	2012	\$ 150,000	\$ 113,967	\$ 0
Steven F. Sabes	2013	\$ 150,000	\$ 426,836	\$ 11,063
COO and Secretary	2012	\$ 150,000	\$ 35,591	\$ 0

- (1) In 2013, Messrs. Jon R. Sabes, Steven F. Sabes, and Paul A. Siegert each received a discretionary bonus related to the tax impact of the conversion of the Company from a limited liability company to a corporation. In this regard, Mr. Jon R. Sabes received a discretionary tax-related bonus of \$436,700, Steven F. Sabes received a discretionary tax-related bonus of \$380,600, and Mr. Paul A. Siegert received a discretionary tax-related bonus of \$8,936. In addition, each named executive received a cash bonus under the Company's incentive compensation plan. Mr. Jon R. Sabes received a \$107,881 cash bonus, Mr. Gangelhoff received a \$57,276 cash bonus, Mr. Siegert received a \$46,236 cash bonus, and Mr. Steven F. Sabes received a \$46,236 cash bonus under that incentive compensation plan.
- (2) All Other Compensation includes payment of unused and accrued vacation, and premiums paid by the Company that are reported on the named executive's W-2 forms as a component of gross income.

Employment Agreements and Change-in-Control Provisions

In June 2011, we entered into employment agreements with each of Messrs. Jon R. Sabes, Steven F. Sabes, Paul A. Siegert and Jon Gangelhoff. Mr. Jon R. Sabes is our Chief Executive Officer; Mr. Steven F. Sabes is our President and Secretary and previously served as our Chief Operating Officer; Mr. Siegert previously served as our President and Chairman of the Board and is currently the Executive Chairman of the Board; and Mr. Gangelhoff previously served as our Chief Financial Officer and is currently our Chief Operating Officer. On May 30, 2014, we entered into an employment agreement with William Acheson coincident with his appointment as our new Chief Financial Officer. These employment agreements establish key employment terms (including reporting responsibilities, base salary, discretionary and bonus opportunity and other benefits), provide for severance benefits in certain situations, and contain non-competition, non-solicitation and confidentiality covenants.

Under their respective employment agreements, Mr. Jon R. Sabes receives an annual base salary of \$350,000, Messrs. Steven F. Sabes, William Acheson and Paul A. Siegert receive an annual base salary of \$200,000, and Mr. Gangelhoff receives an annual base salary of \$250,000. The employment agreements contain provisions prohibiting the executives from soliciting our employees for a period of 12 to 18 months after any termination of employment, and from competing with the Company for either two years (if

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the executive is terminated for good cause or if he resigns without good reason) or one year (if we terminate the executive's employment without good cause or he resigns with good reason). In the case of Mr. Acheson, his employment agreement prohibits him from competing against the Company for a one-year period after termination of employment, regardless of the circumstances relating to that termination. If an executive's employment is terminated by us without good cause or the executive voluntarily resigns with good reason, then the executive will be entitled to (i) severance pay for a period of 12 months and (ii) reimbursement of health insurance premiums for his family if he elects continued coverage under COBRA.

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The employment agreements for Messrs. Jon R. Sabes, Steve F. Sabes and Paul A. Siegert also provide that we will reimburse them for any legal costs they incur in enforcing their rights under the employment agreement and, to the fullest extent permitted by applicable law, indemnify them for claims, costs and expenses incurred in connection with their employment, regardless of the outcome of any such legal contest, as well as interest at the prime rate on any payments under the employment agreements that are determined to be past due, unless prohibited by law.

All of the executive employment agreements include a provision allowing us to reduce their severance payments and any other payments to which the executive becomes entitled as a result of our change in control to the extent needed for the executive to avoid paying an excise tax under Code Section 280G, unless the executive officer is better off, on an after-tax basis, receiving the full amount of such payments and paying the excise taxes due.

Outstanding Equity Awards at Fiscal Year End

As of December 31, 2013, our named executives had the following outstanding options to purchase common stock:

	Vested Shares	Un-Vested Shares
Jon R. Sabes		6,000
Steven F. Sabes	25,000	2,500
Paul Siegert	25,000	2,500
Jon Gangelhoff	50,000	26,000
	100,000	38,000

2013 Stock Incentive Plan

In April 2013, our Board of Directors and our stockholders adopted the 2013 Stock Incentive Plan and reserved 1,000,000 shares of common stock for issuance under that plan. The 2013 Stock Incentive Plan permits the grant of both incentive and non-statutory stock options. As of the date of this prospectus, there are 4,000,000 common shares issuable upon exercise of outstanding incentives granted under the plan. The Board of Directors adopted the 2013 Stock Incentive Plan to provide a means by which our employees, directors, officers and consultants may be granted an opportunity to purchase our common stock, to assist in retaining the services of such persons, to secure and retain the services of persons capable of filling such positions and to provide incentives for such persons to exert maximum effort for the success of our company.

Related-Party Transactions

As explained above under "Employment Agreements and Change-in-Control Provisions," we were party to an arrangement with each of Jon R. Sabes, Steven F. Sabes and Paul A. Siegert whereby those individuals received loan advances that accrued interest at rates ranging from 4.2% to 5.0% per annum. Under this arrangement, made during the time when GWG Holdings was a limited liability company, these advance amounts were to be repaid upon or in connection with operating distributions made by us. From inception through June 13, 2011, advances aggregating approximately \$981,167 were made to Jon R. Sabes with cumulative interest owed of \$114,496, \$287,500 to Paul A. Siegert with cumulative interest owed of \$22,708, and \$861,976 were made to Steven F. Sabes with cumulative interest owed of \$94,438. On July 27, 2011, Messrs. Jon R. Sabes, Steven F. Sabes and Paul A. Siegert repaid their loan balances.

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In May 2008, our affiliate, Insurance Strategies Fund, LLC, a Delaware limited liability company beneficially owned by Mr. Jon R. Sabes, our Chief Executive Officer, agreed to make discretionary unsecured general working capital loans to GWG Holdings for short-term working capital needs. As of December 31, 2012, we owed no amounts to Insurance Strategies Fund. Nevertheless, an Amended and Restated Investment Agreement with Insurance Strategies Fund, dated September 3, 2009, remains in place. That agreement permits Insurance Strategies Fund to make additional discretionary unsecured short-term working capital loans in the future.

Effective July 14, 2008, we entered into an Addendum No. 1 to Sub-Sublease Agreement with Opportunity Finance, LLC, a limited liability company of which Mr. Jon R. Sabes, our Chief Executive Officer, also serves as Chief Executive Officer. Pursuant to the Addendum, Opportunity Finance, LLC assigned to us, and we assumed all of Opportunity Finance's rights and obligations under a Sub-Sublease Agreement between Opportunity Finance and an unrelated third party. The Sub-Sublease Agreement relates to the facilities in which we conduct our business operations. Under the Sub-Sublease Agreement, as assigned, we assumed the obligations of Opportunity Finance.

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monthly payments of base rent that range from \$7,310 (from the commencement date through July 31, 2009) to \$8,770 (for the period from August 1, 2009 to the April 20, 2012 expiration of the Sub-Sublease Agreement). In addition, the Sub-Sublease Agreement, as assigned, requires that we pay additional monthly amounts in respect of operating costs as additional rent. We made aggregate payments under the Sub-Sublease Agreement of \$0 and \$50,000 for the calendar years ended December 31, 2013 and 2012, respectively.

On July 11, 2011, we entered into a Purchase and Sale Agreement with Athena Securities Group, Ltd. and Athena Structured Funds PLC. Under this agreement, we sold to Athena Securities Group, Ltd. (Athena) 494,500 shares of common stock, which was equal to 9.9% of our then-outstanding shares, in exchange for cash equal to 9.9% of the outstanding shares in Athena Structured Funds, PLC and cash of \$5,000. This 2011 agreement had contemplated cooperative efforts between the two parties aimed at developing a security and related offering in Europe or Ireland, the proceeds of which would be used to finance the acquisition of life-insurance related assets in the United States. In 2013, we sought to terminate the 2011 agreement due to a changing regulatory environment in Europe that negatively impacted the likelihood of consummating the contemplated offering of securities, and our dissatisfaction with Athena's performance under the 2011 agreement. As of June 2013 we entered into a second Purchase and Sale Agreement with Athena Securities Ltd. and Athena. This agreement effected the termination of the 2011 agreement. The June 2013 agreement contained mutual general releases of claims and substantially unwound certain capital stock transactions that had been entered into under the 2011 agreement. In particular, Athena returned to us for redemption 432,500 shares of our common stock, and retained 62,000 common shares in recognition of their earlier efforts under the 2011 agreement. For our part, we sold back to Athena all of our ownership in Athena Structured Funds, PLC that we originally acquired under the 2011 agreement. Presently, we have no ongoing business relationship with Athena.

Related-Party Transaction Policy

In all cases, we abide by applicable state corporate law when approving all transactions, including transactions involving officers, directors or affiliates. More particularly, our policy is to have any related-party transactions (i.e., transactions involving a director, an officer or an affiliate of the Company) be approved by a majority of the disinterested and independent directors serving on our Board of Directors. Presently, we have four independent directors on the board, and we maintain a board on which independent directors comprise a majority of directors serving on the board.

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DIRECTOR COMPENSATION

The following table sets forth the cash and non-cash compensation awarded to or earned by each individual who served as a member of the board of directors of GWG Holdings during the year ended December 31, 2013.

Director's Name	Fees Paid
Paul A. Siegert (Chairman)	\$
Jon R. Sabes	\$
Steven F. Sabes	\$
Brian Tyrell	\$
Laurence Zipkin	\$
Kenneth Fink	\$
David H. Abramson	\$
Charles H. Maguire III	\$
Jeffrey L. McGregor	\$

On October 28, 2013, Messrs. Tyrell, Zipkin, and Fink voluntarily resigned from the board and three new directors, Messrs. David H. Abramson, Jeffrey L. McGregor, and Charles H. Maguire III, were appointed to the board. Each independent board member receives base compensation of \$5,000 and an option to purchase 1,000 shares of the Company's common stock per quarter. In addition, the chairman of the audit committee receives \$4,000 and an option to purchase 1,000 shares of the Company's common stock per quarter. The chairmen of the compensation committee and the corporate governance committee each receive \$5,000 and an option to purchase up to 500 shares of the Company's common stock per quarter. Also each non-chair member of committees receive \$1,000 and an option to purchase up to 250 shares of the Company's common stock per quarter.

On December 12, 2013, Messrs. Zipkin and Fink each received an option with a ten-year term to purchase 15,000 shares of the Company's common stock in connection with their service as board members.

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**SECURITY OWNERSHIP OF
CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**

The following table sets forth the number and percentage of outstanding common shares beneficially owned as of August 28, 2014, by:

each person known by us to be the beneficial owner of more than five percent of our outstanding common stock

each of our current directors

each our current executive officers and any other persons identified as a named executive in the Summary Compensation Table above, and

all current executive officers and directors as a group.

Shares beneficially owned and percentage ownership is based on 4,562,000 shares of common stock outstanding. Beneficial ownership is determined in accordance with the rules of the SEC, and includes general voting power and/or investment power with respect to securities. Shares of common stock issuable upon exercise of options or warrants that are currently exercisable or exercisable within 60 days of the record date, and shares of common stock issuable upon conversion of convertible securities currently convertible or convertible within 60 days, are deemed outstanding for computing the beneficial ownership percentage of the person holding such securities but are not deemed outstanding for computing the beneficial ownership percentage of any other person. Under the applicable SEC rules, each person's beneficial ownership is calculated by dividing the total number of shares with respect to which they possess beneficial ownership by the total number of outstanding shares of the Company. In any case where an individual has beneficial ownership over securities that are not outstanding, but are issuable upon the exercise of options or warrants or similar rights within the next 60 days, that same number of shares is added to the denominator in the calculation described above. Because of the calculation of each person's beneficial ownership set forth in the Percentage of Common Shares column of the table may include shares that are not presently outstanding, the sum total of the percentages set forth in such column may exceed 100%. Unless otherwise indicated, the address of each of the following persons is 220 South Sixth Street, Suite 1200, Minneapolis, Minnesota 55402, and each such person has sole voting and investment power with respect to the shares of common stock opposite his, her or its name.

<u>Name and Address</u>	<u>Shares Beneficially Owned</u>	<u>Pe B</u>
Jon R. Sabes (1)	2,427,394	
Steven S. Sabes (2)	2,386,247	
Paul A. Siegert (3)	225,445	
Jon Gangelhoff (4)	50,000	
William B. Acheson (5)	2,500	
David H. Abramson (6)	10,000	
Jeffrey L. McGregor (7)	7,000	
Charles H. Maguire III (8)	7,000	
Shawn R. Gensch (9)	1,500	
All current directors and officers as a group	4,628,000	

* less than one percent.

- (1) Mr. Sabes is our Chief Executive Officer and a director of the Company. Shares reflected in the table include 1,092,276 shares held individually, shares held by Opportunity Finance, LLC, a Minnesota limited liability company of which Mr. Sabes is a manager and member, 169,671 shares held by Sabes 1992 Trust No.1, a trust of which Mr. Sabes is the beneficiary, 168,801 shares held by Jon Sabes 12.30.92 Trust, a trust of which Mr. Sabes is a beneficiary, 241,631 shares held by Jon Sabes 1982 Trust, a trust of which Mr. Sabes is a beneficiary, and 163,737 shares held by Jon Sabes 1976 Trust, a trust of which Mr. Sabes is a beneficiary. Also 102,191 shares held by Mr. Sabes and immediate family members. The trustees of each of the trusts are Robert W. Sabes, Steve F. Sabes and Ross A. Sabes.

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- (2) Mr. Sabes is our President, Secretary and a director of the Company. Shares reflected in the table include 799,779 shares held individually, 489,000 shares held by Opportunity Finance, LLC, a Minnesota limited liability company of which Mr. Sabes is a manager and member, 521,158 shares held by Sabes 1982, a trust of which Mr. Sabes is the beneficiary, 350,779 shares held by SFS Trust 1992 Esther, a trust of which Mr. Sabes is a beneficiary, and 163,737 shares held by SFS Trust 1976, a trust of which Mr. Sabes is a beneficiary. The trustees of each of the trusts are Robert W. Sabes, Jon R. Sabes and Ross A. Sabes. The number of shares also include 25,000 of vested stock options granted pursuant to stock option agreement dated September 5, 2013 for 25,000 shares at a per-share exercise price of \$8.28 vesting over a three-year period.
- (3) Mr. Siegert is a director of the Company (Executive Chairman). Shares reflected in the table include 200,445 shares held individually and 25,000 shares of stock options granted pursuant to stock option agreement dated September 5, 2013 for 27,500 shares at a per-share exercise price of \$7.52 vesting over a three-year period.
- (4) Mr. Gangelhoff is our Chief Operating Officer. Shares reflected in the table include 50,000 of vested stock options granted pursuant to stock option agreement dated September 5, 2013 for 77,000 shares at a per-share exercise price of \$7.52 vesting over a three-year period.
- (5) Mr. Acheson is our Chief Financial Officer. Shares reflected in the table include 2,500 of vested stock options granted pursuant to a stock option agreement dated May 27, 2014 for 32,500 shares at a per-share exercise price of \$7.52 and vesting over a three-year period.
- (6) Mr. Abramson is a director of the Company. Shares reflected in the table include 10,000 of vested stock options granted pursuant to a stock option agreement dated October 28, 2013 for 30,000 shares at a per-share exercise price of \$7.52 and vesting quarterly over a three-year period.
- (7) Mr. McGregor is a director of the Company. Shares reflected in the table include 7,000 of vested stock options granted pursuant to a stock option agreement dated November 12, 2013 for 21,000 shares at a per-share exercise price of \$7.52 and vesting quarterly over a three-year period.
- (8) Mr. Maguire is a director of the Company. Shares reflected in the table include 7,000 of vested stock options granted pursuant to a stock option agreement dated November 12, 2013 for 21,000 shares at a per-share exercise price of \$7.52 and vesting quarterly over a three-year period.
- (9) Mr. Gensch is a director of the Company. Shares reflected in the table include 1,500 of vested stock options granted pursuant to a stock option agreement dated July 1, 2014 for 18,000 shares at a per-share exercise price of \$7.52 and vesting quarterly over a three-year period.

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DESCRIPTION OF THE SERIES L BONDS

General

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The Series L Bonds will be secured obligations of GWG Holdings. The Series L Bonds will be issued under an indenture between us and Bank of Utah as indenture trustee. The terms and conditions of the Series L Bonds include those stated in the indenture and those made part of the indenture by reference to the Indenture Act of 1939. The following is a summary of the material provisions of the indenture. For a complete understanding of the Series L Bonds, you should review the definitive terms and conditions contained in the indenture, which include definitions of certain terms used below. A copy of the indenture has been filed with the SEC as an exhibit to the registration statement of which this prospectus is a part, and is available from us at no charge upon request.

The following is a summary of the material terms associated with the Series L Bonds:

The Series L Bonds are general secured obligations of GWG Holdings. The obligations are secured by a grant of a security interest in all of the assets of GWG Holdings, which assets will serve as collateral for our obligations under the Series L Bonds. This grant of a security interest is effected pursuant to a pledge and security agreement attached to the indenture.

The Series L Bonds are fully and unconditionally guaranteed by our wholly owned direct subsidiary, GWG Life, but otherwise are not guaranteed by any other person or entity. The guarantee is backed by a grant of a security interest in all of the assets of GWG Life, which assets will serve as additional collateral for our obligations under the Series L Bonds. Chief among these assets is GWG Life's ownership interest in DLP Funding II. This guarantee is effected pursuant to provisions contained in the indenture.

The Series L Bonds are also secured by a pledge of the equity ownership interests in GWG Holdings by its principal stockholders, Jon R. Sabes and Sabes, which pledge is effected pursuant to a pledge and security agreement attached to the indenture.

The collateral granted for our obligations under the Series L Bonds (i.e., the security interest in all of the assets of GWG Holdings, and the guarantee by GWG Life and corresponding security interest in all of its assets including a pledge of the equity ownership interests in DLP Funding II), together with certain covenants contained in the documents relating to our earlier issued Series I Secured notes (of which approximately \$28.0 million was outstanding as of June 30, 2014), and (ii) an intercreditor agreement among GWG Holdings, GWG Life, Bank of Utah (on behalf of the Series L Bond holders, on behalf of the Renewable Secured Debentures) and Lord Securities Corporation (the collateral trustee for the Series I Secured notes), make the Series L Bonds pari passu with the Series I Secured notes and the Renewable Secured Debentures (of which approximately \$157.5 million was outstanding as of June 30, 2014) with respect to payment, security and collateral. The intercreditor agreement is attached to the indenture.

The Series L Bonds will be junior to the \$100 million revolving credit facility of DLP Funding II with Autobahn/DZ Bank, which currently has an outstanding balance of approximately \$79 million. The Series L Bonds will also be junior to any other senior lending facility we may later obtain.

The Series L Bonds are not savings accounts, certificates of deposit (CDs) or other forms of deposits, and are not insured by the FDIC or any other governmental agency.

The Series L Bonds are not directly secured by any life insurance assets not owned by GWG Life. A significant amount of our life insurance assets (our policies, representing approximately 79.0% of the face value of policy benefits as of June 30, 2014) are held by our DLP Funding II subsidiary, GWG Life. GWG Life's equity ownership interests in DLP Funding II is an asset in which GWG Life has pursuant to its guarantee granted a security interest. This collateral for obligations under the Series L Bonds, the payment on such equity interests will be subordinate to the interests of creditors of DLP Funding II, including our senior creditor Autobahn/DZ Bank.

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The Series L Bonds do not have the benefit of a sinking fund for the retirement of principal.

The Series L Bonds are not convertible into our capital stock or other securities.

We have the option to call and redeem the entire outstanding principal balance and accrued but unpaid interest of any Series L Bonds at any time, without premium or penalty. If we elect to call and redeem your Series L Bonds, those redeemed Series L Bonds will cease to accrue interest after the redemption date under the terms and subject to the conditions of the indenture.

Except in limited circumstances (death, bankruptcy or total disability), Series L Bond holders will have no right to require us to redeem any Series L Bond prior to its maturity date. Any early redemption will be for the total outstanding principal balance and accrued but unpaid interest. If we in our sole discretion nonetheless elect to accommodate a redemption request, we will redeem the entire (but not less than the entire) outstanding principal balance and

unpaid interest of the Series L Bonds and impose a redemption fee of 6% against the outstanding principal balance of the Series L Bond redeemed. The redemption fee will be subtracted from the amount paid to you.

The Series L Bonds will be denominated in U.S. dollars and we intend to sell the Series L Bonds at 100% of their principal face amount. The minimum investment amount in the Series L Bonds will be \$25,000. Above that minimum amount, Series L Bonds may be purchased in \$1,000 increments. Subject to the minimum investment amount, you may select the principal amount and term of the Series L Bonds (ranging from one year to seven years) you would like to purchase when you subscribe. The interest rate of your Series L Bond will remain fixed until maturity. Depending on our capital requirements, we may not, however, always be able to issue Series L Bonds with the particular terms you seek. See [Description of the Series L Bonds](#) [Interest Rate and Maturity](#) below.

Upon acceptance of your subscription, we will create an account in a book-entry registration and transfer system for you, and credit the principal amount of your subscription to your account. We will also send you a purchase confirmation that will indicate our acceptance of your subscription. If your subscription is not fully funded, the funds deposited will be promptly returned to you without any interest. See [Registration and Exchange](#) below. Alternatively, you may subscribe for Series L Bonds as a direct participant with Depository Trust Company (DTC settlement). See [Plan of Distribution](#) [Settlement Procedures](#) for more information.

Investors whose subscriptions for Series L Bonds have been accepted and anyone who subsequently acquires Series L Bonds in a qualified transfer are referred to as [registered holders](#) or [beneficial holders](#) in this prospectus. We may modify or supplement the terms of the Series L Bonds described in this prospectus from time to time by amendment, supplement to the indenture and a supplement to this prospectus. Except as set forth under [Amendment, Supplement and Waiver](#) below, any modification or amendment will not affect Series L Bonds outstanding at the time of such modification or amendment.

The Series L Bonds are transferable pursuant to the terms of the indenture. The Series L Bonds may be transferred or exchanged for other Series L Bonds of the same series and class of a like aggregate principal amount subject to limitations contained in the indenture. We will not charge a fee for any registration, transfer or exchange of Series L Bonds. However, we may require the holder to pay any tax, assessment fee, or other governmental charge required in connection with the registration, transfer or exchange of Series L Bonds. The registered holder of a Series L Bond will be treated as its owner for all purposes.

Denomination

You may purchase Series L Bonds in the minimum principal amount of \$25,000, and in whole increments of \$1,000 above \$25,000. You will determine the principal amount of each Series L Bond you purchase when you subscribe. You may not cumulate purchases of multiple Series L Bonds with principal amounts less than \$25,000 to satisfy the minimum requirement. In our discretion, we may waive the \$25,000 minimum purchase requirement for any investor.

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Term

We may offer Series L Bonds with the following terms to maturity:

one year	five years
two years	seven years
three years	

You will select the term of each Series L Bond you purchase when you subscribe. You may purchase multiple Series L Bonds with different terms by filling out separate investment amounts for more than one term on your Subscription Agreement. Nevertheless, during this offering we may not always offer Series L Bonds with all of the maturity terms outlined above.

The actual maturity date will be on the last day of the month in which the Series L Bond matures (i.e., the month in which the Series L Bond's term ends). For example, if you select a one-year term and your Series L Bond becomes effective on January 1, 2015, the actual maturity date will be January 31, 2016. At the actual maturity, we will pay all outstanding principal and accrued but unpaid interest on the Series L Bond no later than the 15th day of the calendar month next to the actual maturity (or the first business day following the 15th day of such month). So, in the case of a Series L Bond with a maturity date of January 31, 2016, actual payment will be made on or prior to February 15, 2016 (unless such date is not a business day, in which case actual payment will be made on the next business day). Series L Bonds do not earn interest after the maturity date or any date set for prepayment.

Should the original Series L Bond holder (x) no longer be the holder of the Series L Bond or (y) be unavailable, or a change in payee be necessary, such as in the case of a surviving estate, we may require a copy of the executed assignment to any transferee, or an order from a court or probate commission, as the case may be, in order that we know the principal is returned to the rightful party.

Interest Rate

The rate of interest we will offer to pay on Series L Bonds at any particular time will vary based upon market conditions, and will be determined by the term to maturity of the Series L Bonds, our capital requirements and other factors described below. The interest rate on a particular Series L Bond will be determined at the time of subscription or renewal and then remain fixed for the original or renewal term of the Series L Bond. We will establish and may change the interest rate payable for Series L Bonds of various terms and at various investment levels in an interest rate supplement to this prospectus.

We may offer Series L Bonds that earn incrementally higher interest rates when, at the time they are purchased or renewed, the aggregate principal amount of the Series L Bond portfolio of the holder increases. If applicable, the interest rates payable at each level of investment will be set forth in an interest rate supplement to this prospectus. We may change the interest rate for any or all maturities to reflect market conditions at any time by supplementing this prospectus. If we change the interest rates, the interest rate on Series L Bonds issued before the date of the change will not be affected.

Payments on the Series L Bonds; Paying Agent and Registrar

Investors will have the opportunity to select whether interest on their Series L Bonds will be paid quarterly or annually. For investors using direct settlement with the Company, this selection opportunity will be presented in the Subscription Agreement.

Interest will accrue on the Series L Bonds at the stated rate from and including the effective date of the Series L Bond until maturity. The effective date of the Series L Bond will be as follows:

If you purchase a Series L Bond through DTC settlement, the first business day after the monthly closing cycle with DTC. In this regard, you should be aware that the final settlement date for participating in a closing cycle will generally require you to have paid your subscription at least ten days prior to the end of each calendar month. So for example, to participate in a closing cycle on which

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Series L Bonds will be issued on May 1, your DTC settlement subscription must be effected and paid for no later than April 20.

If you purchase a Series L Bond through direct settlement with the Company, the effective date of your bond will be the following, as applicable: (i) where you pay for your bond via wire transfer directly to us, the first business day of the next calendar month after which we receive the wire; (ii) where you pay for your bond by bank draft directly to us, the first business day of the next calendar month after which we receive the draft; or (iii) where you pay for your bond by personal check, the first business day of the calendar month that is at least five full business days after which we receive the check.

Interest payments on Series L Bonds will be paid on the 15th day immediately following the last day of the applicable interest payment period. Interest will be paid without any compounding. The first payment of interest will include interest for the partial period in which the purchase occurred. The indenture provides that interest will be calculated based on a year with twelve 30-day months.

If you purchase your Series L Bond through direct settlement, we will pay the principal of, and interest on, Series L Bonds by direct deposit to the account specified in your Subscription Agreement. We will not accept subscriptions from investors who are not willing to receive their interest payments via direct deposit. If the foregoing payment method is not available, principal and interest payments on the Series L Bonds will be payable at our principal executive office or at such other place as we may designate for payment purposes. If you purchase your Series L Bond through DTC settlement, our payments of principal and interest will be made through the depository (DTC) and then be credited to your brokerage or custodial account through the DTC procedures followed by your brokerage firm or custodian. For more information, please see "Registration and Exchange Global Certificates Deposited with DTC" below.

We will withhold 28% of any interest payable to any investor who has not provided us with a social security number, employer identification number, or other information satisfactory equivalent in the Subscription Agreement (or another document) or where the IRS has notified us that backup withholding is otherwise required. For more information, see "Material Federal Income Tax Considerations Backup Withholding and Information Reporting."

Registration and Exchange

The Series L Bonds that we settle directly will generally be issued in book-entry form, which means that no physical Series L Bond is created, subject to limited exceptions described in the indenture. The Series L Bonds settled through DTC settlement will be represented by global certificates deposited with the depository as described below.

Book-Entry Registration

Evidence of your ownership will be provided by written confirmation. As described below, holders may, under certain circumstance described below, opt for physical delivery of a certificated security that evidences their Series L Bonds. Otherwise, the issuance and transfer of Series L Bonds will be accomplished exclusively through the crediting and debiting of the appropriate accounts in our book-entry registration and transfer system.

The holders of the accounts established upon the purchase or transfer of Series L Bonds will be deemed to be the owners of the Series L Bonds under the indenture. The holder of the Series L Bonds must rely upon the procedures established by the trustee to exercise any rights of a holder of Series L Bonds under the indenture. We will regularly provide the trustee with information regarding the establishment of new accounts and the transfer of existing accounts.

On or prior to any interest payment date or upon redemption, we will also provide the trustee with information regarding the total amount of any principal amount due to holders of Series L Bonds. On each interest payment date, we will credit interest due on each account and direct payments to the holders.

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We will determine the interest payments to be made to the book-entry accounts and maintain, supervise and review any records relating to book-entry accounts for Series L Bonds.

Book-entry notations in the accounts evidencing ownership of the Series L Bonds are exchangeable for certificated Series L Bonds only: (i) at the request of the holder, at the end of the Company's next fiscal quarter; or (ii) after the occurrence of an event of default under the indenture, if holders of more than 50% of the aggregate outstanding principal amount of the Series L Bonds advise the trustee in writing that the continuation of a book-entry system is no longer in the interests of the holders of Series L Bonds. In its discretion, the Company may elect to terminate the book-entry system and replace book-entry notations with physical certificates.

Global Certificates Deposited with DTC

Series L Bonds may be issued in the form of fully registered global certificates deposited with, or on behalf of, The Depository Trust Company ("DTC"), a trust company and registered in the name of Cede & Co., as nominee of DTC. Unless and until exchanged, in whole or in part, for Series L Bonds in definitive registered form, a global certificate may not be transferred except as a whole by the depository to a nominee of such depository, by a nominee of such depository to such depository, by another nominee of such depository, or by such depository or any nominee of such depository to a successor of such depository or a nominee of such successor.

DTC is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code and a "clearing agency" registered pursuant to the provisions of Section 17A of the Exchange Act. DTC was created to hold securities of its participants and to facilitate the clearance and settlement of securities transactions, such as transfers and pledges, among its participants in such securities through electronic computerized book-entry changes in accounts of its participants, thereby eliminating the need for physical movement of securities certificates. DTC's participants include securities brokers and dealers (including managing broker-dealer), banks, trust companies, clearing corporations and certain other organizations, some of whom own DTC. Access to DTC's book-entry system is also available to others, such as banks, brokers, dealers and trust companies that clear through or maintain a custodial relationship with a participant, either directly or indirectly. The rules applicable to DTC and its participants are on file with the SEC.

If available, purchases of the Series L Bonds within the DTC system must be made by or through direct participants, which will receive a credit for the purchase on DTC's records. The ownership interest of each beneficial owner of the Series L Bonds will be recorded on the direct and indirect participants' records. Beneficial owners will not receive written confirmation from DTC of their purchases, but beneficial owners are expected to receive written confirmations providing details of their transactions, as well as periodic statements of their holdings, from the direct or indirect participants through which the beneficial owners entered into the transactions. Transfers of ownership interests in the Series L Bonds are to be accomplished by entries made on the books of participants acting on behalf of beneficial owners.

To facilitate subsequent transfers, all Series L Bonds deposited by participants with DTC will be registered in the name of DTC's nominee, Cede & Co. The registration of the Series L Bonds with DTC and their registration in the name of Cede & Co. will effect no change in beneficial ownership. DTC will have no knowledge of the actual beneficial owners of the Series L Bonds. DTC's records will reflect only the identity of the direct participants to whose accounts such notes are credited. DTC may or may not be the beneficial owners. The participants will remain responsible for keeping account of their holdings on behalf of their customers.

Conveyance of notices and other communications by DTC to direct participants, by direct participants to indirect participants and by direct and indirect participants to beneficial owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

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We will make payments due on the notes to Cede & Co., as nominee of DTC, in immediately available funds. DTC's practice is to credit direct participants' accounts upon DTC's receipt of funds and corresponding detailed information, on the relevant payment date in accordance with their respective holdings shown on DTC's records. Payments by participants to beneficial owners will be governed by standing instructions and customary practices, as is the case with securities held in the account of customers in bearer form or registered in street name, and will be the responsibility of such participant and not our responsibility or DTC, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment to Cede & Co. is our responsibility. Disbursement of such payments to beneficial owners by participants is the responsibility of Cede & Co. Disbursement of such payments to the beneficial owners is the responsibility of direct and indirect participants.

Except as provided herein, a beneficial owner of an interest in a global certificate will not be entitled to receive physical delivery of the Series L Bonds. All payments to each beneficial owner must rely on the procedures of DTC to exercise any rights under the Series L Bonds. The laws of some jurisdictions require that certain purchasers of securities take physical delivery of securities in definitive form. Such laws may impair the ability to transfer beneficial interests in a global certificate.

As long as the depository, or its nominee, is the registered holder of a global certificate, the depository or such nominee will be considered the sole owner of the Series L Bonds represented thereby for all purposes under the Series L bonds and the indenture. Except in the limited circumstances referred to below, no person owning a beneficial interest in a global certificate will not be entitled to have such global certificate or any Series L Bonds represented thereby registered in their name and will not receive or be entitled to receive physical delivery of certificated Series L Bonds in exchange for the global certificate and will not be considered the owners or holders of such global certificate or any certificates represented thereby for any purpose under the Series L Bonds or the indenture. Accordingly, each person owning a beneficial interest in such global certificate must rely on the procedures of the depository and, if such person is not a participant, on the procedures of the participant through which such person owns its interest to exercise any rights of a holder under the indenture.

If the depository for a global certificate representing Series L Bonds is at any time unwilling or unable to continue as depository and a successor depository is not appointed by us within 90 days, we will issue Series L Bonds in definitive form in exchange for such global certificate. In addition, we may at any time at our sole discretion determine not to have the Series L Bonds represented by one or more global certificates and, in such event, we will issue the notes in definitive form in exchange for all of the global certificates representing the Series L Bonds. Finally, if an event of default, or an event which with the giving of notice or lapse of time or both would constitute an event of default, with respect to the Series L Bonds represented by a global certificate has occurred and is continuing, then we will issue Series L Bonds in definitive form in exchange for all of the global certificates representing the notes.

Although DTC has agreed to the procedures provided above in order to facilitate transfers, it is under no obligation to perform these procedures, and these procedures may be modified or discontinued at any time.

Limited Rescission Right

If you are purchasing Series L Bonds through direct settlement with the Company and your Subscription Agreement is accepted at a time when we have determined that a post-effective amendment to the registration statement of which this prospectus is a part must be filed with the SEC, but such post-effective amendment has not yet been declared effective, we will send to you at your registered address a notice and a copy of the related prospectus once it has been declared effective. Thereupon you will have the right to rescind your investment upon written request within ten business days from the postmark date of the notice we send to you that the post-effective amendment has been declared effective (and containing the related prospectus). We will promptly return any funds sent with a Subscription Agreement that is properly rescinded without penalty, although any interest previously paid on a rescinded Series L Bond will be deducted from the funds returned to you upon rescission. A written request for rescission, except in the case of a mailed rescission, must be postmarked on or before the tenth business day after our notice (described above). If you notify us

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other than by mail, we must actually receive your rescission request on or before the tenth business day after our notice to you.

We will not accept purchases of Series L Bonds through DTC settlement if you attempt to consummate a purchase of bonds if, as of the end of the month of DTC settlement, we have determined that a post-effective amendment to the registration statement of which this prospectus is a part must be filed with the SEC and such post-effective amendment has not yet been declared effective. In any such case, settlement of your Series L Bond purchase must occur in the following month.

Renewal or Repayment on Maturity

At least 45 days prior to the maturity of your Series L Bond, we will provide you with a notice indicating that your Series L Bond is about to mature and we will allow automatic renewal of your Series L Bond. If we allow you to renew your Series L Bond, we will also provide to you the then-current form of prospectus which may include an interest rate or prospectus supplement and any other updates to the information contained in this prospectus. The prospectus, or the prospectus supplement, will set forth the interest rates then in effect. The notice will recommend that you review the then-current prospectus, including the interest rate or prospectus supplement, prior to exercising one of the below options. If we do not provide you a new prospectus because the prospectus has not changed, the delivery of this prospectus in connection with your original investment or any prior renewal, we will nonetheless send you a new copy of the prospectus upon request. Unless the election period is extended as described below, you will have until 15 days prior to the maturity date to exercise one of the following options:

You can do nothing, in which case (subject to applicable law) your Series L Bond will automatically renew for a new term equal to the original term and the interest rate in effect at the time of renewal. Interest on renewed Series L Bonds will be paid on the same schedule (i.e., quarterly or annually) as the original Series L Bond. If applicable, a new certificate will be issued.

You can elect repayment of your Series L Bond, in which case the principal amount will be repaid in full along with any accrued but unpaid interest. If you choose this option, your Series L Bond will not earn interest on or after the maturity date.

You can elect repayment of your Series L Bond and use all or part of the proceeds to purchase a new Series L Bond with a different term or principal amount. To exercise this option, you will need to complete a new Subscription Agreement for the new Series L Bond and mail it along with your request, or deliver it with your broker if you wish to purchase your new Series L Bond through DTC settlement. Any proceeds from the old Series L Bond that are not used to purchase the new Series L Bond will be sent to you.

The foregoing options will be available to holders unless and until terminated under the indenture. Interest will accrue from the first day of each renewed or renewed Series L Bond will retain all its original provisions, including provisions relating to payment, except that the interest rate payable during any renewal period will be the interest rate that is being offered at that time to other holders with similar aggregate Series L Bond portfolios for Series L Bonds of the same term set forth in the interest rate supplement delivered with the maturity notice. If similar Series L Bonds are not then being offered, the interest rate upon renewal will be the rate specified by us on or before the maturity date, or the rate of the existing Series L Bond if no such rate is specified.

If we notify the holder of our intention to repay a Series L Bond at maturity, or if the holder timely requests repayment, we will pay the principal and all accrued and unpaid interest on the Series L Bond on or prior to the 15th day of the calendar month after the maturity date (or the first business day following the 15th day of that month). Thus, in the case of a Series L Bond with a maturity date of January 31, 2015, actual payment will be made on or prior to February 15, 2015 (unless that day is not a business day, in which case actual payment will be made on the next business day). No interest will accrue after the maturity date. You should be aware that because payment is made by ACH transfer, funds may not be received in the holder's account for two to three business days.

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We will be required from time to time to file post-effective amendments to the registration statement of which this prospectus is a part to update the information contained therein. If you would otherwise be entitled to renew your Series L Bonds upon their stated maturity at a time when we have determined that a post-effective amendment must be filed with the SEC, but such post-effective amendment has not yet been declared effective, then the period during which you can elect to renew (or repayment) will be automatically extended until ten days following the postmark date of our notice to you that the post-effective amendment has been declared effective, which notice shall contain a copy of the related prospectus. All other provisions relating to the renewal or redemption of Series L Bonds upon their maturity described above shall remain unchanged.

For any Series L Bonds offered hereby that mature on or after the three-year anniversary of the date on which the registration statement of which this prospectus part shall have been declared effective, we expect that the renewal of such Series L Bonds may require us to file a new registration statement. In such a case, a new registration statement must be declared effective before we can renew your Series L Bond. In this event, if the new registration statement has not yet become effective, we will extend your election period until ten days following the date of our notice to you that the new registration statement has become effective, which notice will include a new prospectus.

Call and Redemption Prior to Stated Maturity

We may call and redeem, in whole or in part, principal amount and accrued but unpaid interest on any Series L Bonds prior to their stated maturity only as provided in the indenture and described below. The holder has no right to put or otherwise require us to redeem any Series L Bond prior to its maturity date (as originally stated or as it may be extended), except as indicated in the indenture and described below.

Our Voluntary Redemption

We have the right to redeem any Series L Bond, in whole or in part, at any time prior to its stated maturity upon at least 30 days written notice to the holder of the Series L Bond. The holder of the Series L Bond being redeemed will be paid a redemption price equal to the outstanding principal amount thereof plus accrued but unpaid interest up to but not including the date of redemption without any penalty or premium. We may use any criteria we choose to determine which Series L Bonds we will redeem if we choose to do so. We are not required to redeem Series L Bonds on a pro rata basis.

Holder's Put Election Upon Death, Bankruptcy or Total Permanent Disability

Series L Bonds may be redeemed prior to maturity at the election of a holder who is a natural person (including Series L Bonds held in an individual retirement account and the holders of a beneficial interest in a global certificate held by a depository or its nominee), by giving us written notice within 45 days following the date of the holder's total permanent disability or bankruptcy, as established to our satisfaction, or at the election of the holder's estate, by giving written notice within 45 days following the death of the holder. Subject to the limitations described below, we will redeem the Series L Bonds not later than the 15th day of the month next following the month in which we establish to our satisfaction the holder's death, bankruptcy or total permanent disability. In the event that the 15th day of the month next following the month in which we so establish such facts is not a business day, we will redeem the Series L Bonds on the next business day. The redemption price, in the event of such a death, bankruptcy or total permanent disability, will be the entire principal amount of the Series L Bonds, plus accrued but unpaid interest thereon up to and through the last day of the calendar month preceding the redemption date.

If spouses are joint registered holders of a Series L Bond, the right to elect to have us redeem Series L Bonds will apply when either registered holder dies, files for bankruptcy or suffers a total permanent disability. If the Series L Bond is held jointly by two or more persons who are not legally married, none of these persons will have the right to request that we redeem the Series L Bonds unless all joint holders have died, filed bankruptcy or suffered a total permanent disability. If the Series L Bond is held by a trust, partnership,

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corporation or other similar entity, the right to request redemption upon death or total permanent disability does not apply.

Redemption at Request of Holder

We have no obligation to redeem any Series L Bonds other than upon maturity, or upon the death, bankruptcy or total permanent disability of a natural person. Nevertheless, at our sole discretion we may agree from time to time, at the written request of a holder (including the holder of a beneficial interest in a global certificate held by a depository or its nominee), to redeem a Series L Bond, subject, however, to a redemption fee of 6.0% of the principal amount of such Series L Bond. If we so redeem any Series L Bond prior to maturity, we will redeem the entire principal amount of such Series L Bond together with accrued but unpaid interest thereon. The redemption fee will be subtracted from the amount paid to you.

Transfers

The Series L Bonds will be transferable in accordance with the indenture. For Series L Bonds that are issued solely in book-entry form, transfers will be effected upon the delivery to us of an executed assignment or other conveyance instrument in customary form. For Series L Bonds that are represented by a global certificate held by a depository or its nominee, transfers of beneficial interests in such certificate must be effected in accordance with the procedures and rules of the depository.

Upon transfer of a Series L Bond, we will provide the new holder of the Series L Bond with a purchase confirmation that will evidence the transfer of the bond to our records. If applicable (e.g., if transferred to a custodial account), a new certificate will be issued. No written confirmations will be provided with respect to transfers of beneficial interests in a global certificate held by a depository or its nominee.

Quarterly Statements

We will provide holders of the Series L Bonds with quarterly statements, which will indicate, among other things, the account balance at the end of the quarter, interest credited, redemptions made, if any, and the interest rate paid during the quarter. These statements will be sent electronically on or prior to the 10th business day after the end of each calendar quarter. If a holder is unwilling or unable to receive quarterly statements electronically, we will mail the statements to the holder on record on or prior to the 10th business day after the end of each calendar quarter. In such a case, we may charge such holders a reasonable fee to cover our costs incurred in mailing the statements.

Ranking

The Series L Bonds will constitute secured debt of GWG Holdings. The payment of principal and interest on the Series L Bonds will be:

pari passu with respect to payment and collateral securing the approximately \$28.0 million in outstanding principal amount of Series I Secured Notes previously issued by our subsidiary GWG Life and the Renewable Secured Debentures issued by GWG Holdings, at any time, of which approximately \$157.5 million in principal amount is outstanding as of June 30, 2014 (see the caption "Collateral Security" below);

structurally junior to the present and future obligations owed by our subsidiary DLP Funding II under the senior secured revolving credit facility with Autobahn/DZ Bank (including the approximately \$79 million outstanding under such facility as of June 30, 2014), and structurally or contractually junior to any future obligations that DLP Funding II or other primary obligors or guarantors may have under future senior secured borrowing facilities; and

structurally junior to the present and future claims of creditors of our subsidiaries, other than GWG Life, including trade creditors, including trade

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The indenture will permit us to issue other forms of debt, including secured and senior debt, in the future.

Pari passu means that claims for payment and entitlement to security among the holders of Series L Bonds, the holders of Renewable Secured Debentures, and the holders of Series I Secured notes previously issued by GWG Life, together with the holders of any later-created class of pari passu debt, will be treated without preference. Although we have no present intention of causing GWG Life to issue additional secured debt in the future, any such debt issued on a pari passu basis in the future would also be treated equally and without preference in respect of the Series L Bonds, Renewable Secured Debentures and Series I Secured Notes. We may continue our ongoing offering of Renewable Secured Debentures and Series I Secured Notes for renewals only, and any such debt issued on a pari passu basis in the future would also be treated equally and without preference in respect of the Series L Bonds and any secured debt issued by GWG Life. Thus, in the event of any default on the Series L Bonds (or any other debt securities of ours that is pari passu with the Series L Bonds) resulting in claims for payment or collateral security, the holders of the Series L Bonds and all such other debt securities pari passu with the Series L Bonds would share in payment or collateral security in proportion to the amount of principal and interest owed on each such debt instrument.

Guarantee by GWG Life Subsidiary

The payment of principal and interest on the Series L Bonds is fully and unconditionally guaranteed by GWG Life. This guarantee, together with (i) the accompanying grant of a security interest in all of the assets of GWG Life, including GWG Life's entire ownership interest in DLP Funding II, (ii) the purchase of ownership interests in GWG Holdings, Inc. by our principal stockholders, and (iii) an intercreditor agreement among GWG Holdings, GWG Life, Bank of America (on behalf of the Series L Bond holders and on behalf of the holders of Renewable Secured Debentures) and Lord Securities Corporation (the collateral trustee for the Series I Secured notes), make the Series L Bonds pari passu with the Series I Secured notes and the Renewable Secured Debentures with respect to payment and collateral. For an explanation of the term pari passu, see Ranking above. There were approximately \$28.0 million in principal amount of Series L Bonds and approximately \$157.5 million in principal amount of Renewable Secured Debentures outstanding as of June 30, 2014.

Collateral Security

The Series L Bonds are secured by the assets of GWG Holdings, Inc. We will grant a security interest in all of the assets of GWG Holdings to the indenture for the benefit of the Series L Bond holders. The assets of GWG Holdings consist, and are expected to consist, primarily of (i) any cash proceeds received from subsidiaries as distributions derived from life insurance assets of subsidiaries, (ii) all other cash and investments held in various accounts, (iii) the equity ownership interests in subsidiaries of GWG Holdings, including the equity ownership interest in GWG Life, together with (iv) all proceeds from the foregoing. This security granted by us is referred to as the GWG Holdings Assets Collateral.

As indicated above, our direct and wholly owned subsidiary, GWG Life, will fully and unconditionally guarantee our obligations under the Series L Bonds. The guarantee will be supported by GWG Life's grant of a security interest in all of its assets. The assets of GWG Life consist, and are expected to consist, primarily of (i) certain life insurance assets, (ii) any cash proceeds received from life insurance assets owned by GWG Life or received from its direct subsidiary DLP Funding II, (iii) distributions derived from life insurance policies owned by that subsidiary, (iii) all other cash and investments held by GWG Life in its various accounts, (iv) GWG Life's equity ownership interest in its direct subsidiary DLP Funding II, together with (v) all proceeds from the foregoing. The collateral security granted pursuant to its guarantee of our obligations under the Series L Bonds is referred to as the GWG Life Assets Collateral.

In addition, Messrs. Jon R. Sabes and Steven F. Sabes, our principal stockholders beneficially holding approximately 94.3% of the outstanding shares of our common stock, have pledged all of the shares they own in GWG Holdings to further secure our obligations under the Series L Bonds. This collateral security granted by Messrs. Jon R. Sabes and Steven F. Sabes is referred to as the GWG Holdings Equity Collateral.

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Together, the GWG Holdings Assets Collateral, GWG Life Assets Collateral and GWG Holdings Equity Collateral comprise all of the collateral security for our obligations under the Series L Bonds. To the extent that we subsequently establish one or more wholly owned subsidiaries of GWG Holdings or GWG Life, the Series L Bonds will have a security interest in the equity ownership interests of those subsidiaries if and to the extent owned by GWG Holdings or GWG Life.

The guarantee by GWG Life is contained in the indenture, and the grant of security interests in the GWG Holdings Assets Collateral, GWG Life Assets Collateral and GWG Holdings Equity Collateral is effected through a Pledge and Security Agreement that is an exhibit to the indenture. The grant of collateral security for the GWG Life Assets Collateral and GWG Holdings Equity Collateral is designed to afford the holders of Series L Bonds with rights to the same payment priority as the collateral as that granted to holders of our Series I Secured notes and the holders of our Renewable Secured Debentures on a pari passu basis. To effect this arrangement, the trustee under the indenture, Bank of Utah (to whom the security grant for Series L Bonds is made under the Pledge and Security Agreement and under a similarly titled agreement relating to the Renewable Secured Debentures), has entered into an Amended and Restated Intercreditor Agreement with GWG Holdings, GWG Life and Lord Securities Corporation (the trustee for our Series I Secured notes). This intercreditor agreement is an exhibit to the indenture and the indenture nor the Pledge and Security Agreement contain any provision preventing a pledging party from disposing of any collateral in the ordinary course of business. In this regard, the Pledge and Security Agreement permits the disposition of GWG Holdings Equity Collateral to the extent the number of shares of common stock to constitute such collateral represents at least 10% of the number of shares held by each individual grantor as of the date of the Pledge and Security Agreement.

A significant amount of our life insurance assets (76.8% of our policies, representing approximately 79.0% of the face value of policy benefits as of June 30, 2014) are held in our subsidiary GWG DLP Funding II, LLC, which we refer to throughout this prospectus as DLP Funding II. The Series L Bonds will not be secured by any security interest in the assets of DLP Funding II. Instead, the Series L Bonds will be secured by a pledge of the equity ownership interests in DLP Funding II owned by GWG Life by virtue of the guarantee provisions in the indenture and the Pledge and Security Agreement referenced above. An equity ownership interest is, by its very nature, subordinate to the interests of creditors. **Therefore, although investors in the Series L Bonds will have a security interest in the ownership of DLP Funding II, any claim they may have to the assets owned by such entity will be subordinate to the interests of creditors of that entity, including (i) Autobahn/DZ Bank which is the lender to DLP Funding II under our revolving credit facility, and (ii) all other creditors of DLP Funding II, including trade creditors. In addition, there is the risk that the collateral security granted for our obligations under the Series L Bonds may be insufficient to repay the Series L Bonds upon an event of default. See Risk Factors, page 28 (The collateral granted as security...).**

Subordination; Other Indebtedness

Our obligations under the Series L Bonds will be subordinate to all our senior debt. For this purpose, our senior debt presently includes all indebtedness of our subsidiaries with respect to which the Series L Bonds are not pari passu with respect to payment and collateral (i.e., other than our Series I Secured notes and Renewable Secured Debentures). In this regard, our subsidiary DLP Funding II has, as of June 30, 2014, approximately \$79 million of debt outstanding under our revolving credit facility. With respect to pari passu indebtedness, as of June 30, 2014 our subsidiary GWG Life has approximately \$28.0 million of debt outstanding under our Series I Secured notes, and we had approximately \$157.5 million of debt outstanding under our Renewable Secured Debentures.

The maximum amount of debt, including the Series L Bonds, we may issue is limited by the indenture. In particular, the indenture prohibits us from issuing debt in an amount such that our debt coverage ratio would exceed 90%. The indenture defines the debt coverage ratio as a percentage calculated by the ratio of (A) the cash flow from operations of us and our subsidiaries on all outstanding debt for borrowed money (including the Series L Bonds), over (B) the net present asset value of all life insurance policies owned by us and our subsidiaries.

assets we own, directly or indirectly, plus any cash held in our accounts. For this purpose, the net present asset value of our life insurance assets is

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equal to the present value of the cash flows derived from the face value of policy benefit assets we own, discounted at a rate equal to the weighted average cost of capital for all our indebtedness for the prior month.

We are required to notify the indenture trustee in the event that we violate this restrictive covenant. An event of default will exist under the indenture if this covenant persists for a period of 30 calendar days after our initial notice to the trustee.

The Series L Bonds are guaranteed by GWG Life but otherwise are not guaranteed by any of our subsidiaries, affiliates or control persons. Neither indenture, Pledge and Security Agreement prevent holders of debt issued by our subsidiaries from disposing of, or exercising any other rights with respect to, any or collateral securing that debt. Accordingly, in the event of a liquidation or dissolution of one of our subsidiaries (other than GWG Life), creditors of that subsidiary who are senior in rank will be paid in full, or provision for such payment will be made, from the assets of that subsidiary prior to distributing any remaining assets to an equity owner of that subsidiary.

The indenture also contains specific subordination provisions, benefitting lenders under senior credit facilities to our operating subsidiaries, restricting the Series L Bond holders to enforce certain of their rights in certain circumstances, including:

- a prohibition on challenging any enforcement action taken by a senior lender or interfering with any legal action or suits undertaken by the senior lender against us and our affiliates;

- a 180-day standstill period during which there may not be brought any action to enforce an event of default against us or our affiliates unless our revolving credit facility has been repaid in full, which period may be extended if the credit facility provider takes action during such standstill period; and

- a prohibition on filing a bankruptcy or insolvency case against us or our affiliates for at least one year plus one day after the revolving credit facility has been paid in full.

We will not make any payment, direct or indirect (whether for interest, principal, as a result of any redemption or repayment at maturity, on default, or otherwise) on the Series L Bonds and any other indebtedness, and neither the holders of the Series L Bonds nor the trustee will have the right, directly or indirectly, to sue on the indenture or the Series L Bonds, if a default or event of default under any senior credit facility has occurred and is continuing, or if any default or event of default under any senior credit facility would result from such payment, in each case unless and until:

- the default and event of default has been cured or waived or has ceased to exist; and

- the end of the period commencing on the date the indenture trustee receives written notice of default from a holder of such credit facility and ending on the earlier of the indenture trustee's receipt of (i) a valid waiver of default from the holder of a credit facility, or (ii) a written notice from the holder of such credit facility terminating the payment blockage period.

Notwithstanding the foregoing, if any of the blockage events described above have occurred and 179 days have passed since the indenture trustee's receipt of written notice of default without the occurrence of the cure, waiver, termination, or extension of all blockage periods described above, the trustee may thereafter sue to enforce the indenture and our obligations thereunder and under the Series L Bonds as long as any funds paid as a result of any such suit or enforcement action are not paid toward the senior credit facility until it is indefeasibly paid in full before being applied to the Series L Bonds. The indenture contains provisions whereby the investor in the Series L Bonds consents to the subordination provisions contained in the indenture and related agreements governing collateral security.

If the 180-day standstill period noted above or any other limitation on the rights of the trustee or Series L Bond holders to assert their rights to payment of interest under the indenture or Series L Bonds is ultimately determined to conflict with provisions of the Trust Indenture Act of 1939 (most notably sections 310 and 317(a) of that Act), then the trustee, as well as any holder who shall not have earlier consented to such subordination provisions, shall (notwithstanding any provision contained in the indenture) be

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authorized to institute a lawsuit for the enforcement of any payment of principal or interest after their respective due dates.

No Sinking Fund

The Series L Bonds are not associated with any sinking fund. A sinking fund is generally any account to which contributions will be made, from which principal or interest owed on the Series L Bonds will be made. See Risk Factors, page 19.

Restrictive Covenants

The indenture contains covenants that restrict us from certain actions as described below. In particular, the indenture provides that:

we will not declare or pay any dividends or other payments of cash or other property solely in respect of our capital stock to our stockholders (other than a dividend paid in shares of our capital stock on a pro rata basis to all our stockholders) unless no default and no event of default with respect to the Series L Bonds exists or would exist immediately following the declaration or payment of the dividend or other payment;

to the extent legally permissible, we will not at any time insist upon, plead, or in any manner whatsoever claim or take the benefit or the performance of any right or claim under the indenture;

our Board of Directors will not adopt a plan of liquidation that provides for, contemplates or the effectuation of which is preceded by (a) the sale, lease, conveyance or other disposition of all or substantially all of our assets, otherwise than (i) substantially as an entirety, or (ii) in a qualified sale and financing transaction, and (b) the distribution of all or substantially all of the proceeds of such sale, lease, conveyance or other disposition and of our remaining assets to the holders of our capital stock, unless, prior to making any liquidating distribution pursuant to such plan, we make provision for the satisfaction of our obligations under the renewable unsecured subordinated notes; and

our debt coverage ratio may not exceed 90%.

The indenture defines the debt coverage ratio as a percentage calculated by the ratio of (A) obligations owing on all outstanding debt for borrowed money (including the Series L Bonds), over (B) the net present asset value of all life insurance assets we own, plus any cash held in our accounts. For this purpose, the net present asset value of our life insurance assets is equal to the present value of the face value of policy benefit assets we own, discounted at a rate equal to the weighted-average cost of capital for all our indebtedness for the prior month.

Importantly, we are not restricted from entering into qualified sale and financing transactions as defined in the indenture, or incurring additional indebtedness, including additional senior debt.

Consolidation, Mergers or Sales

The indenture generally permits a consolidation or merger between us and another entity. It also permits the sale or transfer by us of all or substantially all of our property and assets. These transactions are permitted if:

the resulting or acquiring entity, if other than us, is a United States corporation, limited liability company or limited partnership and assumes all of our obligations, responsibilities and liabilities under the indenture, including the payment of all amounts due on the notes and performance of the covenants in the indenture; and

immediately after the transaction, and after giving effect to the transaction, no event of default shall exist under the indenture.

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If we consolidate or merge with or into any other entity or sell or lease all or substantially all of our assets, according to the terms and conditions of the indenture, the resulting or acquiring entity will be substituted for us in the indenture with the same effect as if it had been an original party to the indenture. As a result, the entity may exercise our rights and powers under the indenture in our name, and we (as an entity) will be released from all our liabilities and obligations under the indenture and under the Series L Bonds. Nevertheless, no such transaction will by itself eliminate or modify the collateral that we have provided as security for our obligations under the indenture.

Events of Default and Remedies

The indenture provides that each of the following constitutes an event of default:

the failure to pay interest or principal on any Series L Bond for a period of 30 days after it becomes due and payable;

a failure to observe or perform any material covenant, condition or agreement in the indenture, but only after notice of failure from the indenture trustee and such failure is not cured within 60 days;

our debt coverage ratio exceeds 90% for a period of 30 consecutive calendar days, but only after notice of such breach from the indenture trustee and such breach is not cured within 60 days;

certain events of bankruptcy, insolvency or reorganization with respect to us; or

the cessation of our business.

In addition, the indenture provides that for so long as any Series I Secured notes or Renewable Secured Debentures remain outstanding, an event of default under the indenture includes a default under any borrowing agreements relating to the Series I Secured notes or the Renewable Secured Debentures (as the same may from time to time be amended) will constitute an event of default under the indenture. In this regard, a default under the Series I Secured note or Renewable Secured Debenture borrowing agreements includes a default under our revolving credit facility. As explained in other parts of this prospectus, our revolving credit facility is currently provided by Autobahn Finance Company, LLC, as lender, and DZ Bank AG Deutsche Zentral-Genossenschaftsbank, as agent, pursuant to a Credit and Security Agreement dated July 15, 2013, which was amended and restated effective as of January 29, 2013. DLP Funding II is the borrower under the line of credit, and GWG Holdings is a party to the agreement as performance guarantor (primarily for the obligations of GWG Life, as the servicer of policy assets).

The maximum line of credit is \$100 million subject to a borrowing base, which permits us to borrow up to 70% of the amount of eligible policies purchased in our portfolio. As of June 30, 2014, approximately \$79 million was outstanding under the line of credit. Proceeds of the line of credit may be used to purchase policies and loans. The credit facility matures in December 31, 2016. Advances under the line of credit bear interest based either at the commercial paper rate or the rate available to the lender at the time of funding or at the lender's cost of borrowing plus an applicable margin.

The line of credit is secured by a pledge of substantially all of each borrower's assets and requires GWG Holdings to provide certain indemnities to the lenders. In addition, the borrowers are required to maintain a reserve account for the benefit of the lenders. If at any time the ratio of outstanding borrowings under the line of credit, together with accrued and unpaid interest and fees, exceeds 50% of the borrower's net eligible receivables balance (as defined in the loan agreement), the collections from the maturity of life insurance policies are required to be deposited in the reserve account.

The line of credit is subject to customary affirmative and negative covenants. In addition, we must maintain certain financial covenants, including a positive consolidated net income measured annually and, at all times, a tangible net worth in excess of \$15,000,000 (calculated on a prescribed non-GAAP basis). In addition, the line of credit requires us to maintain a reserve equal to 12 months of certain projected expenditures, including anticipated premium payments required for our life insurance portfolio.

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Finally, the line of credit is subject to certain customary events of default (e.g., payment defaults, covenant defaults, cross-defaults, material adverse change in control and changes in management) and certain events of default specifically relating to our business, including but not limited to (i) portfolio defaults in excess of 10% on an annualized basis, (ii) failure to obtain an unqualified opinion on our annual consolidated financial statements, (iii) failure to maintain certain hedging transactions or replace hedge counterparties under any certain hedging transactions required under the credit agreement, (iv) any governmental authority or the purchase and/or servicing of loans be terminated or any law, rule or regulation makes it unlawful to originate, purchase and/or service loans, (v) the performance guaranty of GWG Holdings shall cease to be in full force and effect (vi) a deficiency in the borrowing base, as calculated under the credit agreement, or (vii) default in the payment when due of other indebtedness in excess of \$100,000.

The indenture requires that we give immediate notice to the indenture trustee upon the occurrence of an event of default, unless it has been cured or waived. The indenture trustee may then provide notice to the Series L Bond holders or withhold the notice if the indenture trustee determines in good faith that withholding notice is in your best interest, unless the default is a failure to pay principal or interest on any Series L Bond.

If an event of default occurs, the indenture trustee or the holders of at least 25% in principal amount of the outstanding Series L Bonds, may by written notice declare the unpaid principal and all accrued but unpaid interest on the Series L Bonds to be immediately due and payable. Notwithstanding the foregoing, the indenture limits the ability of the Series L Bond holders to enforce certain rights under the indenture in certain circumstances. These limitations are required by the subordination provisions under our revolving credit facility and are summarized above under Subordination; Other Indebtedness. The Pledge and Security Agreement permits the trustee to exercise on behalf of the holders of Series L Bonds all rights and remedies as are available to a secured creditor under applicable law, notwithstanding any limitations in the indenture, that agreement or the intercreditor agreement. In this regard, the trustee is not authorized under the Pledge and Security Agreement to distribute in kind any collateral in its possession to the holders of Series L Bonds.

Amendment, Supplement and Waiver

Except as provided in this prospectus or the indenture, the terms of the indenture or the Series L Bonds then outstanding may be amended, supplemented or modified with the consent of the holders of at least a majority in principal amount of the Series L Bonds then outstanding (which consent will be presumed if a holder objects to the object within 30 days of a request for consent), and any existing default or compliance with any provision of the indenture or the Series L Bonds may be waived with the affirmative consent of the holders of a majority in principal amount of the then outstanding Series L Bonds.

Notwithstanding the foregoing, an amendment or waiver will not be effective with respect to the Series L Bonds held by a holder who him, her or itself has not consented if such amendment or waiver:

- reduces the principal of, or changes the fixed maturity of, any Series L Bond;

- reduces the rate of or changes the time for payment of interest, including default interest, on any Series L Bond;

- waives a default or event of default in the payment of principal or interest on the Series L Bonds, except for a rescission or withdrawal of acceleration of Series L Bonds made by the holders of at least a majority in aggregate principal amount of the then-outstanding Series L Bonds and a waiver of the acceleration of a default that resulted from such acceleration;

- makes any change in the provisions of the indenture relating to waivers of past defaults or the rights of holders of Series L Bonds to receive payment of principal of or interest on the Series L Bonds; or

- makes any change to the subordination provisions of the indenture that has a material adverse effect on holders of Series L Bonds.

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Notwithstanding the foregoing, the following kinds of amendments or supplements to the indenture may be effected by us and the trustee without any consent of the holder of the Series L Bonds:

- to cure any ambiguity, defect or inconsistency;

- to provide for assumption of our obligations to holders of the Series L Bonds in the case of a merger, consolidation or sale of all or substantially all of our assets;

to provide for additional uncertificated or certificated Series L Bonds;

to make any change that does not materially and adversely affect the legal rights under the indenture of any holder of Series L Bonds, including but not limited to an increase in the aggregate dollar amount of Series L Bonds which may be outstanding under the indenture and limited in amount thereon;

to modify or eliminate our policy regarding redemptions elected by a holder of Series L Bonds prior to maturity, including our obligation to redeem Series L Bonds upon the death, bankruptcy or total permanent disability of any holder of the Series L Bonds, but only so long as such modifications do not materially and adversely affect any then-existing obligations under pending repurchase commitments for Series L Bonds;

to comply with requirements of the SEC in order to effect or maintain the qualification of the indenture under the Trust Indenture Act of 1939, or any other applicable federal or state laws or regulations;

to comply with the rules or policies of a depository of the Series L Bonds; or

in connection with an amendment, extension, replacement, renewal or substitution of any senior debt, to amend the subordination provisions of the indenture to conform to the reasonable requirements of the holder or holders of such senior debt.

Rights of Series L Bond Holders

As a Series L Bond holder, you have limited rights to vote on our actions as they are limited by the indenture. In general, you will have the right to vote on amendments to the indenture that do not materially and adversely affect the legal rights of Series L Bond holders, but you will not be able to vote to approve some amendments to the indenture. For a description of these rights, see "Amendment, Supplement and Waiver" above. You will also have the right to direct some actions that the trustee takes if there is an event of default with respect to the Series L Bonds. For a description of these rights, see above under "Events of Default."

For a complete description of your rights as a Series L Bond holder, we encourage you to read a copy of the indenture, which is filed with the registration statement of which this prospectus is a part. We will also provide you with a copy of the indenture upon your request.

The trustee and the Series L Bond holders will have the right to direct the time, method and place of conducting any proceeding for some of the remedies available under the indenture, except as otherwise provided in the indenture. The trustee may require reasonable indemnity, satisfactory to the trustee, from Series L Bond holders before acting in their direction. You will not have any right to pursue any remedy with respect to the indenture or the Series L Bonds unless you satisfy the conditions contained in the indenture.

The Indenture Trustee

General

Bank of Utah has agreed to be the trustee under the indenture. The indenture contains certain limitations on the rights of the trustee, should it become one of our creditors, to obtain payment of claims in certain cases, or to realize on certain property received in respect of any claim as security or otherwise. The trustee is not permitted to engage in other transactions with us.

Subject to certain exceptions, the holders of a majority in principal amount of the then-outstanding Series L Bonds will have the right to direct the time, method and place of conducting any proceeding for

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exercising any remedy available to the trustee. The indenture provides that if an event of default specified in the indenture shall occur and not be cured, the trustee will be required, in the exercise of its power, to use the degree of care of a reasonable person in the conduct of his own affairs. Subject to such provisions, the trustee will be under no obligation to exercise any of its rights or powers under the indenture at the request of any holder of Series L Bonds, unless the holder shall have offered to the trustee security and indemnity satisfactory to it against any loss, liability or expense.

Resignation or Removal of the Trustee

The trustee may resign at any time, or may be removed by the holders of a majority of the aggregate principal amount of the outstanding Series L Bonds. We may remove the trustee for certain failures in its duties, including the insolvency of the trustee or the trustee's ineligibility to serve as trustee under the Indenture Act of 1939. However, no resignation or removal of the trustee may become effective until a successor trustee has accepted the appointment as the indenture.

Reports to Trustee

We will provide the trustee with (i) a calculation date report by the 15th day of each month containing a calculation of the debt coverage ratio that includes all cash, life insurance policy investments serving as collateral, as well as our total outstanding indebtedness including outstanding principal balances, interest credited and paid, transfers made, any redemption or repayment and interest rate paid; (ii) copies of our audited annual financials, no earlier than when they become a matter of public record; and (iii) any additional information reasonably requested by the trustee.

Certain Charges

We and our servicing agents, if any, may assess service charges for changing the registration of any Series L Bond to reflect a change in name of the holder, changes in interest payment dates or transfers (whether by operation of law or otherwise) of a Series L Bond by the holder to another person. The indenture provides for set off, against amounts otherwise payable to you under the Series L Bonds, the amount of these charges.

Variations in Terms and Conditions

We may from time to time vary the terms and conditions of the Series L Bonds offered, including but not limited to minimum initial principal investment requirements, maximum aggregate principal amount limits, interest rates, minimum denominations, service and other fees and charges, and redemption provisions. Terms and conditions may be varied by state, locality, principal amount, type of investor (for example, new or current investor) or as otherwise permitted by the indenture governing the securities offered by this prospectus. No change in terms, however, will apply to any Series L Bonds already issued and outstanding at the time of such change.

Satisfaction and Discharge of Indenture

The indenture shall cease to be of further effect upon the payment in full of all of the outstanding Series L Bonds and the delivery of an officer's certificate of the trustee stating that we do not intend to issue additional Series L Bonds under the indenture or, with certain limitations, upon deposit with the trustee of funds for the payment in full of all of the outstanding Series L Bonds.

Reports

We will publish annual reports containing financial statements and quarterly reports containing financial information for the first three quarters of each fiscal year. We will send copies of these reports, at no charge, to any holder of Series L Bonds who sends us a written request.

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PLAN OF DISTRIBUTION

General

We are offering up to \$1,000,000,000 in principal amount of Series L Bonds on a continuous basis. The Series L Bonds will be sold at their face value and in increments of \$25,000 or more in principal. There is no minimum amount of Series L Bonds that must be sold before we access and use the proceeds. The proceeds of the sale of Series L Bonds will be paid directly to us promptly following each sale and will not be placed in an escrow account. Even if we sell less than the entire \$1,000,000,000 in Series L Bonds being offered, the Series L Bonds that we sell will be issued, and the proceeds of those Series L Bond sales will be invested as described in this prospectus.

The Series L Bonds will be offered and sold on a best efforts basis by Emerson Equity LLC (our dealer manager) and any participating broker-dealers (together with Emerson Equity LLC, the selling group). Emerson Equity LLC will be an underwriter of the Series L Bonds for purposes of the Securities Act of 1933. We will directly offer and sell Series L Bonds apart from the selling group. We and the selling group will offer the Series L Bonds to the public on the terms set forth in this prospectus and any prospectus supplements we may file from time to time. Both we and the selling group plan to market the Series L Bonds directly to the public primarily through presentations, the Internet, and personal contacts made by us and through the selling group. We may also sell Series L Bonds to registered

investment advisors. Neither our dealer manager nor any other broker-dealer participating in our selling group will have any obligation to take or purchase Series L Bonds. Our dealer manager and each broker-dealer member of our selling group is expected to assist in the offering by: (1) conducting informational meetings with subscribers and other qualified potential purchasers; (2) keeping records of all subscriptions; and (3) training and educating employees regarding the mechanical and regulatory requirements of the offering process.

Members of the selling group will receive sales commissions of up to 5.00% of the gross offering proceeds depending upon the maturity of the Series L Bonds. In addition, members of our selling group may receive up to 3.00% of the gross offering proceeds as additional underwriting compensation consisting of (i) an accountable and non-accountable expense allowance, (ii) a dealer-manager fee (payable only to Emerson Equity LLC) for managing and coordinating the offering, and (iii) a wholesaling fee (payable only to wholesaling dealers), in each case depending upon the maturity of the Series L Bond sold. We have also agreed to reimburse Emerson Equity for certain pre-offering expenses that we expect will aggregate to approximately \$150,000. We will not pay referral or similar fees to accountants, attorneys or other persons in connection with the distribution of the Series L Bonds.

Our dealer manager will enter into participating dealer agreements with certain other broker-dealers that are members of FINRA, referred to as selling group members, to authorize such broker-dealers to sell our Series L Bonds. Upon the sale of Series L Bonds by such broker-dealers, the broker-dealer effecting the sale will receive selling commissions and additional underwriting compensation in connection therewith.

As part of the accountable expense allowance, the dealer manager and members of the selling group are expected to be reimbursed for accountable due diligence expenses incurred by them. Expenses eligible for reimbursement may include travel, lodging, meals and other reasonable out-of-pocket expenses incurred by participating broker-dealers and their personnel when visiting our office to verify information relating to us and this offering, and reimbursement of actual expenses of third-party professionals retained to provide due diligence services to our dealer manager and selling group members. In no event will the total selling commission, additional underwriting compensation and accountable due diligence expenses (including reimbursements) exceed 8.00% of the aggregate principal amount of Series L Bonds sold.

Our Series L Bonds will also be distributed through registered investment advisors who are generally compensated on a fee-for-service basis by the investor. In the event of the sale of Series L Bonds in our primary offering through an investment advisor compensated on a fee-for-service basis by the investor, our selling group member will waive its right to a commission.

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In addition to the sales commissions, fees, allowances, reimbursements and expenses described above, we expect to pay approximately \$1,350,000 in offering related costs and expenses in connection with this offering. These kinds of expenses include all expenses to be paid by us in connection with the offering (including sales commissions, additional underwriting compensation, and expense allowances and reimbursement to our selling group members), including but not limited to legal, accounting, printing and mailing expenses, registration, qualification and associated securities filing fees and other costs and expenses.

The table below sets forth the maximum amount of sales commissions and additional underwriting compensation (consisting of accountable and non-accountable expense allowances, a dealer-manager fee (payable only to Emerson Equity LLC), and a wholesaling fee (payable only to wholesaling dealers), and more as described in fn. 1 to the table below) we may pay in connection with this offering.

Debenture Term	Sales Commission	Additional Underwriting Compensation (1)
1 year	1.00%	3.00%
2 years	3.25%	3.00%
3 years	4.25%	3.00%
5 years	4.90%	3.00%
7 years	5.00%	3.00%

(1) As described above, additional underwriting compensation includes: (i) a non-accountable allowance expense of 1.00% for all Series L Bond maturities; (ii) an accountable allowance expense of up to 0.70% of gross offering proceeds for all Series L Bond maturities; (iii) a dealer-manager fee of 0.50% of gross offering proceeds for all Series L Bond maturities; and (iv) if applicable, a wholesaling fee of up to 0.80% of gross offering proceeds for all Series L Bond maturities.

maturities.

The line items reflected in the table below are our current estimates of average sales commissions and additional underwriting compensation (including due diligence expenses) that we will pay. Specifically, we estimate that the average sales commission will be 4.25%, or \$42,500,000 based on \$1,000,000,000 principal amount of Series L Bonds sold, and the average additional underwriting compensation will be 3.00%, or \$30,000,000 based on \$1,000,000,000 principal amount of Series L Bonds sold. The components of additional underwriting compensation are detailed in fn. 1 to the table below. Actual costs may differ from the percentages and amounts shown in the table below, subject, however, to the limitations noted above.

Series L Bonds Sold	Sales Commission	Additional Underwriting Compensation (1)	Total
\$300,000,000	\$ 12,750,000	\$ 9,000,000	7.25%
500,000,000	21,250,000	15,000,000	7.25%
1,000,000,000	42,500,000	30,000,000	7.25%

(1) Additional underwriting compensation consists of all selling compensation (other than sales commissions) paid in the form of an accountable and non-accountable expense allowance, a dealer-manager fee, and wholesale commissions. We have assumed the maximum accountable and non-accountable allowance expense of 1.70% or \$17,000,000 of gross offering proceeds (assuming \$1,000,000,000 in principal amount of Series L Bonds sold), a dealer-manager fees of 0.50% or \$5,000,000 of gross offering proceeds (assuming \$1,000,000,000 in principal amount of Series L Bonds sold), and wholesale commissions of 0.80% or \$8,000,000 of gross offering proceeds (assuming \$1,000,000,000 in principal amount of Series L Bonds sold) paid by us in connection with the offering.

Our dealer manager holds the FINRA licenses for wholesalers employed by us, who attend local, regional and national conferences of the participating broker-dealers and who contact participating broker-dealers and their registered representatives to make presentations concerning us and this offering and to encourage the sale of our Series L Bonds. The wholesalers receive base salaries and bonuses as compensation for their efforts.

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We host training and education meetings for broker-dealers and their representatives. The costs of the training and education meetings will be borne by us.

In accordance with FINRA rules, in no event will our total underwriting compensation to FINRA members, including but not limited to sales commissions, dealer-manager fee and accountable and non-accountable expense and other reimbursements to our dealer manager and selling group broker-dealers, exceed 7.25% of our gross offering proceeds, in the aggregate.

We will indemnify the participating broker-dealers and our dealer manager against some civil liabilities, including certain liabilities under the Securities Act and liabilities arising from breaches of our representations and warranties contained in the Managing Broker-Dealer Agreement. If we are unable to provide the indemnification, we may contribute to payments the indemnified parties may be required to make in respect of those liabilities.

The foregoing is a summary of the material terms relating to the plan of distribution of the Series L Bonds contained in the Managing Broker-Dealer Agreement. The amendment to the Managing Broker-Dealer Agreement will be filed as an exhibit to an amendment to the registration statement of which this prospectus is a part.

Settlement Procedures

If you purchase Series L Bonds through a broker-dealer who is a DTC participant and offers DTC settlement, then you can place an order for the purchase of Series L Bonds through your broker-dealer. A broker-dealer using this service will have an account with DTC in which your funds will be placed to facilitate the monthly closing cycle. Orders will be executed by your broker-dealer electronically and you must coordinate with your broker-dealer's registered representative to ensure the full purchase price of the Series L Bonds by the settlement date, which depends on when you place the order during the monthly settlement cycle. If you

your Series L Bonds in this manner, your purchase price will not be held in escrow.

You also have the option to elect to settle your purchase directly with us, the Company. If you elect to use direct settlement with us, you should complete a Subscription Agreement similar to the one filed as an exhibit to the registration statement of which this prospectus is a part. A form of Subscription Agreement is available from your broker-dealer's registered representative. Once completed and signed, your Subscription Agreement should be provided to your broker-dealer, who will deliver it to us to be held, together with your related subscription funds, until our acceptance of your subscription. In connection with a direct settlement subscription, you should pay the full purchase price of the Series L Bonds to us as set forth in the Subscription Agreement. Subscribers may not withdraw from the subscription account. Subscriptions will be effective upon our acceptance of your Subscription Agreement and related funds, and we reserve the right to terminate the subscription in whole or in part.

Covered Security

Our Series L Bonds are expected to be a covered security. The term covered security applies to securities exempt from state registration because of the action of federal authorities and national-level regulatory bodies pursuant to Section 18 of the Securities Act of 1933. Generally, securities listed on national exchanges are the most common type of covered security exempt from state registration. A non-traded security also can be a covered security if it has a seniority greater than that of other securities from the same issuer that are listed on a national exchange. We expect that our Series L Bonds will be a covered security because they will be senior to our common stock, which we anticipate will be listed on The Nasdaq Capital Market, and therefore our offering of Series L Bonds will be exempt from state registration.

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MATERIAL FEDERAL INCOME TAX CONSIDERATIONS

The following is a general discussion of the material United States (U.S.) federal income tax considerations relating to the initial purchase, ownership and disposition of the Series L Bonds by U.S. and non-U.S. holders. This discussion is a summary only and is not a complete analysis of all the potential tax considerations relating to the purchase, ownership and disposition of the Series L Bonds. We have based this summary on current provisions of the Code of 1986, as amended (the Code), the applicable U.S. Treasury Regulations promulgated thereunder, judicial opinions, and published rulings of the Internal Revenue Service (the IRS), all as in effect on the date of this prospectus. However, these laws and other guidance are subject to differing interpretations or change, possibly with retroactive effect. In addition, we have not sought, and will not seek, a ruling from the IRS or an opinion of counsel with respect to any tax consequences of purchasing, owning or disposing of the Series L Bonds. Thus, the IRS could take a different position regarding one or more of the tax consequences or matters described in this prospectus; and there can be no assurance that any position taken by the IRS would not be sustained.

This discussion is limited to purchasers of Series L Bonds who acquire the Series L Bonds from us in this offering and hold the Series L Bonds as capital assets for federal income tax purposes. This discussion does not address all possible tax consequences that may be applicable to you in light of your specific circumstances. In addition, this discussion does not address the alternative minimum tax provisions of the Code, or special rules applicable to some categories of investors such as financial institutions, insurance companies, tax-exempt organizations, dealers in securities, real estate investment trusts, regulated investment companies, and persons who hold Series L Bonds as part of a hedge, conversion or constructive sale transaction, straddle or other risk reduction transaction that may be subject to special rules. This discussion also does not address the tax consequences arising under the laws of any foreign, state or local jurisdiction; or any U.S. estate or gift tax laws.

If you are considering the purchase of a Series L Bond, you should consult your own tax advisors as to the particular tax consequences to you of acquiring, owning or otherwise disposing of the Series L Bonds, including the effect and applicability of state, local or foreign tax laws, or any U.S. estate and gift tax laws.

As used in this discussion, the term U.S. holder means a holder of a Series L Bond that is:

- (i) an individual for United States federal income tax purposes, a citizen or resident of the United States;
- (ii) a corporation, partnership or other entity created or organized in or under the laws of the United States or of any political subdivision thereof or other foreign jurisdiction and characterized as a corporation or partnership for federal income tax purposes;
- (iii) an estate, the income of which is subject to United States federal income taxation regardless of its source; or
- (iv) a trust, the administration of which is subject to the primary supervision of a court within the United States and which has one or more United States residents with authority to control all substantial decisions, or if the trust was in existence on August 20, 1996, and has elected to continue to be treated as a United States trust.

For the purposes of this discussion, a non-U.S. holder means any holder of Series L Bonds other than a U.S. holder. Any Series L Bond purchaser who is a non-U.S. citizen will be required to furnish documentation, on IRS Form W-8BEN, that clearly states whether it is subject to U.S. withholding taxes, in accordance with the applicable requirements of the United States taxing authority.

Characterization of the Series L Bonds

The federal income tax consequences of owning Series L Bonds depend on characterization of the Series L Bonds as debt for federal income tax purposes or as equity interests or a partnership among the holders of the Series L Bonds. We believe that the Series L Bonds have been structured in a manner that will cause the Series L Bonds to be characterized as debt for federal income tax purposes. However, this is only

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our belief; and no ruling from the IRS or an opinion of counsel has been sought in this regard. Thus, the IRS could successfully challenge this characterization.

If the Series L Bonds were treated as equity interests, there could be adverse effects on some holders. For example, payments on the Series L Bonds could (1) to non-U.S. holders, be subject to federal income tax withholding; (2) constitute unrelated business taxable income to some tax-exempt entities, including pension funds and some retirement accounts (if the relationship were characterized as a partnership for tax purposes); and (3) cause the timing and amount of income that accrues to holders of Series L Bonds to be different from that described below.

Because of these potential adverse effects, you are urged to consult your own tax advisors as to the tax consequences that may apply to your particular situation. In the event the Series L Bonds are re-characterized as equity interests; and as to the likelihood that the Series L Bonds could be so re-characterized. The remainder of this discussion assumes that the Series L Bonds are characterized as debt.

Taxation of U.S. Holders

Stated Interest

Under general federal income tax principles, you must include stated interest in income in accordance with the method of accounting you use for federal income tax purposes. Accordingly, if you are using the accrual method of tax accounting, you must include stated interest in income as it accrues. If you are using the cash method of tax accounting, you must include stated interest in income as it is actually or constructively received. Payments of interest to taxable holders of Series L Bonds will constitute portfolio income, and not passive activity income, for the purposes of the passive loss limitations of the Code. Accordingly, income from interest payments on the Series L Bonds will not be subject to reduction by losses from passive activities of a holder.

Income attributable to interest payments on the Series L Bonds may be offset by investment expense deductions, subject to the limitation that individual taxpayers may only deduct miscellaneous itemized deductions, including investment expenses other than interest, to the extent these deductions exceed 2% of the investor's adjusted gross income.

If a partnership (or other entity or arrangement treated as a partnership for U.S. federal income tax purposes) holds Series L Bonds, the tax treatment of a partner's share of the Series L Bonds generally will depend upon the status of the partner and the activities of the partnership. If you are a partner in a partnership purchasing Series L Bonds, you should consult your tax advisor.

Disposition of Series L Bonds

In general, a U.S. holder will recognize gain or loss upon the sale, exchange or other taxable disposition of a Series L Bond measured by the difference between (1) the sum of the cash and the fair market value of all other property received on such disposition, excluding any portion of the payment that is attributable to interest on the Series L Bonds; and (2) your adjusted tax basis in the Series L Bond. A U.S. holder's adjusted tax basis in a Series L Bond generally will be the price the U.S. holder paid for the Series L Bond. Any of this gain or loss generally will be long-term capital gain or loss if, at the time of any such taxable disposition, the Series L Bond was a capital asset in the hands of the holder and was held for more than one year. Net long-term capital gain recognized by individual taxpayers is eligible for a reduced rate of taxation. The deductibility of capital losses is subject to annual limitations.

The terms of the Series L Bonds may be modified upon the consent of a specified percentage of holders and, in some cases, without consent of the holder. In addition, the Series L Bonds may be assumed upon the occurrence of specific transactions. The modification or assumption of a Series L Bond could, in some instances, give rise to a deemed exchange of a Series L Bond for a new debt instrument for federal income tax purposes. If an exchange is deemed to occur as a result of a modification or assumption, you could realize gain or loss without receiving any cash.

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Additional Tax on Net Investment Income

If you are a U.S. holder other than a corporation, you generally will be subject to a 3.8% additional tax on the lesser of (1) your net investment income for the taxable year, and (2) the excess of your modified adjusted gross income for the taxable year over a certain threshold. Your net investment income generally will include net investment income or gain recognized by you with respect to our Series L Bonds, unless such income or gain is derived in the ordinary course of the conduct of your business (other than a trade or business that consists of certain passive or trading activities).

Considerations for Tax-Exempt Holders of Series L Bonds

Tax-exempt entities, including charitable corporations, pension plans, profit sharing or stock bonus plans, individual retirement accounts and some other types of benefit plans are subject to federal income tax on unrelated business taxable income. For example, net income derived from the conduct of a trade or business regularly carried on by a tax-exempt entity or by a partnership in which it is a partner is treated as unrelated business taxable income.

A \$1,000 special deduction is allowed in determining the amount of unrelated business taxable income subject to tax. Tax-exempt entities taxed on their unrelated business taxable income are also subject to the alternative minimum tax for items of tax preference which enter into the computation of unrelated business taxable income.

In general, interest income does not constitute unrelated business taxable income. However, under the debt-financed property rules, if tax-exempt holders of Series L Bonds finance the acquisition or holding of Series L Bonds with debt, interest on the Series L Bonds will be taxable as unrelated business taxable income. Series L Bonds will be treated as debt-financed property if the debt was incurred to acquire the Series L Bonds or was incurred after the acquisition of the Series L Bonds, as long as the debt would not have been incurred but for the acquisition and, at the time of the acquisition, the incurrence of the debt has already occurred or was foreseeable.

Non-U.S. Holders

The following discussion is a summary of the principal U.S. federal income consequences resulting from the ownership of the Series L Bonds by non-U.S. holders. However, application of the U.S. federal income tax rules associated with non-U.S. holders is complex and factually sensitive. Thus, if you could be considered a non-U.S. holder, you are urged to consult your own tax advisors with respect to the application of the federal income tax rules for your particular situation.

Payments of Interest to Non-U.S. Holders

Subject to the discussion below under Backup Withholding and Information Reporting, payments of interest received by a non-U.S. holder generally will not be subject to U.S. federal withholding tax, provided (1) that (a) the non-U.S. holder does not own, actually or constructively, 10% or more of the total combined voting power of all classes of our stock entitled to vote; (b) the non-U.S. holder is not a controlled foreign corporation, actually or constructively, through stock ownership; and (c) the beneficial owner of the Series L Bond complies with the certification requirements, including delivery of a statement, signed by the holder under oath or of perjury, certifying that the holder is a foreign person and provides its name and address; or (2) that the non-U.S. holder is entitled to the benefits of an income tax treaty under which the interest is exempt from U.S. withholding tax and the non-U.S. holder complies with the reporting requirements. If a Series L Bond is held through a securities clearing organization or other specified financial institutions (an Intermediary), the Intermediary may provide the relevant signed statement unless the Intermediary is a qualified intermediary as defined under the Code, the signed statement provided by the Intermediary must be accompanied by a valid Form W-8BEN provided by the non-U.S. beneficial holder of the Series L Bond.

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Payments of interest not exempt from United States federal withholding tax as described above will be subject to a withholding tax at the rate of 30%, subject to a reduction under an applicable income tax treaty. Payments of interest on a Series L Bond to a non-U.S. holder generally will not be subject to U.S. federal income tax, as opposed to withholding tax, unless the income is effectively connected with the conduct by the non-U.S. holder of a trade or business in the United States. To obtain the benefit of a lower treaty withholding rate, a non-U.S. holder must provide a properly executed IRS Form W-8BEN to us or our paying agent before the interest is paid; stated interest; and may be required to obtain a U.S. taxpayer identification number and provide documentary evidence issued by foreign governmental authorities of the holder's true residence in the foreign country. You should consult your own tax advisor to determine the effects of the application of the U.S. federal withholding tax in a particular situation.

Disposition of the Series L Bonds by Non-U.S. Holders

Subject to the discussion below under Backup Withholding and Information Reporting, a non-U.S. holder generally will not be subject to United States federal income tax, and generally no tax will be withheld with respect to gains realized on the disposition of a Series L Bond, unless (a) the gain is effectively connected with a United States trade or business conducted by the non-U.S. holder or (b) the non-U.S. holder is an individual who is present in the United States for 183 days during the taxable year of the disposition and other requirements are satisfied.

Non-U.S. Holders Subject to U.S. Income Taxation

If interest and other payments received by a non-U.S. holder with respect to the Series L Bonds, including proceeds from the disposition of the Series L Bonds, are effectively connected with the conduct by the non-U.S. holder of a trade or business within the United States, or the non-U.S. holder is otherwise subject to United States federal income taxation on a net basis with respect to the holder's ownership of the Series L Bonds, or are individuals that have by operation of law become residents in the United States for federal income tax purposes, the non-U.S. holder generally will be subject to the rules described above applicable to U.S. holders of Series L Bonds, subject to any modification provided under an applicable income tax treaty. If any of these non-U.S. holders is a corporation, it may also be subject to a U.S. branch profits tax at a 30% rate.

Backup Withholding and Information Reporting

Non-corporate U.S. holders may be subject to backup withholding at a rate of 28% on payments of principal, premium, and interest on, and the proceeds from the disposition of, the Series L Bonds. In general, backup withholding will be imposed only if the U.S. holder (1) fails to furnish its taxpayer identification number, which for an individual would be his or her Social Security number; (2) furnishes an incorrect TIN; (3) is notified by the IRS that it has failed to report payments of interest or dividends; or (4) under some circumstances, fails to certify under penalty of perjury that it has furnished a correct TIN and has been notified by the IRS that it is subject to backup withholding tax for failure to report interest or dividend payments. In addition, the payments of principal and interest to U.S. holders of Series L Bonds will be subject to information reporting. You should consult your tax advisors regarding your qualification for exemption from backup withholding and the requirements for obtaining an exemption, if applicable.

Backup withholding generally will not apply to payments made to a non-U.S. holder of a Series L Bond who provides the certification that it is a non-U.S. holder and the payor does not have actual knowledge that a certificate is false, or otherwise establishes an exemption from backup withholding. Payments by United States holders of a broker of the proceeds of a disposition of the Series L Bonds generally will be subject to backup withholding at a rate of 28% unless the non-U.S. holder certifies that it is a non-U.S. holder under penalties of perjury or otherwise establishes an exemption. In addition, if a foreign office of a foreign custodian, foreign non-U.S. holder, foreign agent of the beneficial owner, or if a foreign office of a foreign broker pays the proceeds of the sale of a Series L Bond to the seller, backup withholding and information reporting will not apply; provided that the nominee, custodian, agent or broker is not a United States related person, or a person which derives more than 50% of its gross income for some periods from

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the conduct of a trade or business in the United States or is a controlled foreign corporation. The payment by a foreign office of a broker that is a United States holder or a United States related person of the proceeds of the sale of Series L Bonds will not be subject to backup withholding, but will be subject to information reporting unless the broker has documentary evidence in its records that the beneficial owner is not a United States person for purposes of the backup withholding and information reporting requirements and other conditions are met, or the beneficial owner otherwise establishes an exemption.

The amount of any backup withholding imposed on a payment to a holder of a Series L Bond will be allowed as a credit against the holder's United States federal income tax liability and may entitle the holder to a refund; provided that the required information is furnished to the IRS.

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STATE, LOCAL AND FOREIGN TAXES

We make no representations regarding the tax consequences of the purchase, ownership or disposition of the Series L Bonds under the tax laws of any state or foreign country. You should consult your own tax advisors regarding these state and foreign tax consequences.

ERISA CONSIDERATIONS

General

Title I of the Employee Retirement Income Security Act of 1974, as amended (ERISA), and Section 4975 of the Code impose restrictions on employees that are subject to ERISA, or plans or arrangements that are subject to Code Section 4975, and on persons who are parties in interest or disqualified persons with respect to those plans or arrangements. Some employee benefit plans, like governmental plans and church plans (if no election has been made under Section 408 of the Code), are not subject to the restrictions of Title I of ERISA or Code Section 4975, and assets of these plans may be invested in the Series L Bonds with respect to the ERISA considerations described below, subject to the Code and other applicable federal and state laws affecting tax-exempt organizations generally. A fiduciary that proposes to cause a plan to acquire any of the Series L Bonds should consult with its counsel with respect to the potential consequences under ERISA and the Code of the plan's acquisition and ownership of the Series L Bonds. Investments by plans are also subject to ERISA's and the Code's general fiduciary requirements, including the requirement of investment prudence and diversification and the requirement that a plan's investments be made in accordance with the documents governing the plan.

Prohibited Transactions

General

Section 406 of ERISA and Section 4975 of the Code prohibits certain parties in interest and disqualified persons with respect to a plan from engaging in prohibited transactions involving a plan and its assets unless a statutory, regulatory or administrative exemption applies to the transaction. Section 4975 of the Code also imposes excise taxes on parties in interest that engage in non-exempt prohibited transactions. Section 502(i) of ERISA requires the Secretary of the U.S. Department of Labor (Labor) to assess a civil penalty against a fiduciary who breaches any fiduciary responsibility under, or commits any other violation of, part 4 of Title I of ERISA or any other person who knowingly participates in a breach or violation.

Plan Asset Regulations

Labor has issued regulations concerning the definition of what constitutes the assets of a plan for purposes of ERISA and the prohibited transaction provisions of the Code. The plan asset regulations describe the circumstances where the assets of an entity in which a plan invests will be considered to be plan assets, and a person who exercises control over the assets would be subject to ERISA's fiduciary standards. Generally, under the plan asset regulation, when a plan invests in another entity, the plan's assets do not include, solely by reason of the investment, any of the underlying assets of the entity. However, the plan asset regulation provides that, if a plan acquires an equity interest in an entity that is neither a publicly-offered security nor a security issued by an investment company under the Investment Company Act of 1940 the assets of the entity will be treated as assets of the plan investor unless exceptions apply.

Under the plan asset regulations the term equity interest is defined as any interest in an entity other than an instrument that is treated as indebtedness under local law and that has no substantial equity features. Although the plan asset regulation is silent with respect to the question of which law constitutes the applicable law for this purpose, Labor has stated that these determinations should be made under the state law governing interpretation of the instrument in question. In the preamble to the plan asset regulation, Labor declined to provide a precise definition of what features are equity features or the circumstances under which a feature would be considered substantial, noting that the question of whether

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a plan's interest has substantial equity features is an inherently factual one, but that in making that determination it would be appropriate to take into account

the equity features are such that a plan's investment would be a practical vehicle for the indirect provision of investment management services. We believe Series L Bonds will be classified as indebtedness without substantial equity features for ERISA purposes.

Under the plan asset regulations the term "publicly-offered security" is defined as a security that is (i) freely transferable, (ii) part of a class of securities held, and (iii) either (A) part of a class of securities registered under section 12(b) or 12(g) of the Securities Exchange Act of 1934 or (B) sold to the plan offering of securities to the public pursuant to an effective registration statement under the Securities Act of 1933 and the class of securities of which such part is registered under the Securities Exchange Act of 1934 within 120 days after the end of the fiscal year of the issuer during which the offering of such to the public occurred. For purposes of the above, a class of securities is considered to be "widely held" if it is owned by 100 or more investors independent of one another. In the case of this offering, while the offer and sale of the Series L Bonds have been registered under the Securities Act of 1933, the Series L Bonds themselves have not been registered under the Securities Exchange Act of 1934. For this reason, we believe that the Series L Bonds will not likely meet the definition for "publicly-offered security" under the plan asset regulations.

In light of the foregoing, if the Series L Bonds were deemed to be equity interests for this purpose and no statutory, regulatory, or administrative exception could be considered to hold plan assets by reason of a plan's investment in the Series L Bonds. These plan assets would include an undivided interest in all plan assets. In this case, we may be considered a fiduciary with respect to the investing plans. We would be subject to the fiduciary responsibility provisions of ERISA, including the prohibited transaction provisions of Section 406 of ERISA and Section 4975 of the Code, and to Section 4975 of the Code with respect to transactions involving any of our assets. The ERISA fiduciary standards could affect the way we conduct the business, which would have consequences for all investors, not just those that are employee benefit plans.

Depending on the relevant facts and circumstances, prohibited transaction exemptions may apply to the purchase or holding of the Series L Bonds. See, for example, the Prohibited Transaction Class Exemption (PTE) 96-23, which exempts some transactions effected on behalf of a plan or by an in-house asset manager, which exempts some transactions between insurance company general accounts and parties in interest; PTE 91-38, which exempts some transactions between insurance company general accounts and parties in interest; PTE 90-1, which exempts some transactions between insurance company pooled separate accounts and parties in interest; or PTE 84-14, which exempts some transactions effected on behalf of a plan by a qualified professional asset manager. However, there can be no assurance that any of these exemptions will apply with respect to any plan's investment in the Series L Bonds, or that the exemption, if it did apply, would apply to all transactions that may occur in connection with the investment.

Any plan fiduciary considering whether to purchase Series L Bonds on behalf of a plan should consult with its counsel regarding the applicability of the fiduciary responsibility and prohibited transaction provisions of ERISA and the Code. Before purchasing any Series L Bonds, a fiduciary of a plan should make its determination as to (1) whether GWG Holdings, as issuer of and borrower under the Series L Bonds, is a "party in interest" under ERISA or a "disqualified person" under the Code with respect to the plan; (2) the availability of the relief provided in the plan asset regulation and (3) the availability of any other prohibited transaction exemptions. In addition, purchasers that are insurance companies should consult their own ERISA counsel with respect to their fiduciary responsibilities and with their purchase and ownership of the Series L Bonds, including any responsibility under the Supreme Court case *John Hancock Mutual Life Insurance Company v. Harris Trust and Savings Bank*.

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LEGAL MATTERS

Certain legal matters in connection with the Series L Bonds will be passed upon for us by Maslon Edelman Borman & Brand, LLP, of Minneapolis, Minnesota.

EXPERTS

The consolidated financial statements of GWG Holdings, Inc. and its subsidiaries as of and for the year ended December 31, 2013, included in this prospectus and the registration statement of which this prospectus is a part, have been audited by Baker Tilly Virchow Krause, LLP, an independent registered public accounting firm. The consolidated financial statements of GWG Holdings, Inc. and its subsidiaries as of and for the year ended December 31, 2012, included in this prospectus and in the registration statement of which this prospectus is a part, have been audited by Mayer Hoffman McCann P.C., an independent registered public accounting firm. As indicated in their reports with respect thereto, these consolidated financial statements are included in this prospectus in reliance upon the authority of the firms as experts in auditing and accounting, with respect to each such respective report.

WHERE YOU CAN FIND MORE INFORMATION

We have filed with the SEC a registration statement on Form S-1 under the Securities Act with respect to the Series L Bonds to be offered and sold pursuant to this prospectus which is a part of that registration statement. This prospectus does not contain all the information contained in the registration statement. For more information with respect to us and the Series L Bonds to be sold in this offering, we refer you to the registration statement, including the agreements, other

and schedules filed as exhibits to the registration statement.

We file annual, quarterly and current reports, and other information with the SEC. We intend to make these filings available on our website at www.gwg.com. Information on our website is not incorporated by reference in this prospectus. We maintain an office at 220 South Sixth Street, Suite 1200, Minneapolis, MN 55402, where all records concerning the Series L Bonds are to be retained. Series L Bond holders and their representatives can request information regarding the Bonds by contacting our office by mail at our address or by telephone at (612) 746-1944 or by fax at (612) 746-0445. Upon request, we will provide copies of our filings with the SEC free of charge to our investors. Our SEC filings, including the registration statement of which this prospectus is a part, will also be available on the SEC's Internet site at <http://www.sec.gov>. You may read and copy all or any portion of the registration statement or any reports, statements or other information filed at the SEC's public reference room at 100 F Street, N.E., Washington, D.C. 20549. In addition, you may call the SEC at 1-800-SEC-0330 for further information on the operation of the public reference room. You may receive copies of these documents upon payment of a duplicating fee by writing to the SEC.

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GWG HOLDINGS, INC.

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Reports of Independent Registered Public Accounting Firms

Consolidated Balance Sheets as of December 31, 2013 and December 31, 2012

Consolidated Statements of Operations for the years ended December 31, 2013 and December 31, 2012

Consolidated Statements of Changes in Stockholders' Equity (Deficit) for the years ended December 31, 2013 and December 31, 2012

Consolidated Statements of Cash Flows for the years ended December 31, 2013 and December 31, 2012

Notes to Consolidated Financial Statements

Condensed Consolidated Balance Sheets as of June 30, 2014 (unaudited) and December 31, 2013

Condensed Consolidated Statements of Operations for the three months ended June 30, 2014 and 2013 (unaudited)

Condensed Consolidated Statements of Cash Flows for the three months ended June 30, 2014 and 2013 (unaudited)

Condensed Consolidated Statement of Stockholders' Equity

Notes to Condensed Consolidated Financial Statements

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders, Audit Committee and Board of Directors
GWG Holdings, Inc.
Minneapolis, MN

We have audited the accompanying consolidated balance sheet of GWG Holdings, Inc. as of December 31, 2013, and the related consolidated statements of operations, changes in stockholders' equity, and cash flows for the year then ended. These consolidated financial statements are the responsibility of the management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. The company was not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of its internal

financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall consolidated financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of GWG Holdings, Inc. as of December 31, 2013 and the results of their operations and their cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

/s/ Baker Tilly Virchow Krause, LLP
Minneapolis, Minnesota
March 19, 2014, except for Note 18, as to which the date is June 24, 2014

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors

GWG HOLDINGS, INC. AND SUBSIDIARIES

We have audited the accompanying consolidated balance sheet of GWG Holdings, Inc. and Subsidiaries (Company) as of December 31, 2012, and the related consolidated statements of operations, changes in stockholders' equity (deficit), and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. The Company was not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of GWG Holdings, Inc. and Subsidiaries as of December 31, 2012, and the results of their operations and their cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

/s/ Mayer Hoffman McCann P.C.
Minneapolis, MN
March 30, 2013, except for Note 18 as to which the date is June 24, 2014

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS**

**December 31,
2013**

**December 31,
2012**

ASSETS		
Cash and cash equivalents	\$ 33,449,793	\$ 27,497,044
Restricted cash	5,832,970	2,093,092
Due from related parties		8,613
Investment in life settlements, at fair value	234,672,794	164,317,183
Deferred financing costs, net	357,901	97,040
Death benefits receivable		2,850,000
Other assets	1,067,018	1,085,063
TOTAL ASSETS	\$ 275,380,476	\$ 197,948,035

LIABILITIES & STOCKHOLDERS EQUITY (DEFICIT)

LIABILITIES		
Revolving credit facility	\$ 79,000,000	\$ 71,000,000
Series I Secured notes payable	29,275,202	37,844,711
Renewable Secured Debentures	131,646,062	55,718,950
Accounts payable	839,869	470,051
Interest payable	7,209,408	3,477,320
Other accrued expenses	504,083	1,291,499
Deferred taxes, net	7,675,174	5,501,407
TOTAL LIABILITIES	256,149,798	175,303,940

COMMITMENTS AND CONTINGENCIES (NOTES 14 AND 15)

CONVERTIBLE, REDEEMABLE PREFERRED STOCK		
(par value \$0.001; shares authorized 40,000,000; shares issued and outstanding 3,368,109 and 3,361,076; liquidation preference of \$25,261,000 and \$25,208,000 on December 31, 2013 and 2012, respectively)		
	24,722,693	23,905,878

STOCKHOLDERS EQUITY (DEFICIT)		
Common stock (par value \$0.001; shares authorized 210,000,000; shares issued and outstanding 4,562,000 and 4,994,500 on December 31, 2013 and 2012)		
	4,562	4,994,500
Additional paid-in capital	2,942,000	6,976,831
Accumulated deficit	(8,438,577)	(8,243,622)
TOTAL STOCKHOLDERS EQUITY (DEFICIT)	(5,492,015)	(1,261,789)
TOTAL LIABILITIES & EQUITY (DEFICIT)	\$ 275,380,476	\$ 197,948,035

The accompanying notes are an integral part of these Consolidated Financial Statements.

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GWG HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

Year Ended

	December 31, 2013	December 2012
REVENUE		
Gain on life settlements, net	\$29,513,642	\$17,438,800
Gain upon termination of agreement with Athena Securities Ltd.	\$ 3,252,400	
Interest and other income	298,732	8,800
TOTAL REVENUE	33,064,774	17,526,400
EXPENSES		
Interest expense	20,762,644	10,875,000
Employee compensation and benefits	5,043,848	2,900,000
Legal and professional fees	1,754,209	1,075,000
Other expenses	3,525,261	2,480,000
TOTAL EXPENSES	31,085,962	17,340,000
INCOME BEFORE INCOME TAXES	1,978,812	186,400
INCOME TAX EXPENSE	2,173,767	1,190,000
NET LOSS	(194,955)	(1,003,600)
Accretion of preferred stock to liquidation value	(806,624)	(1,575,000)
LOSS ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$ (1,001,579)	\$ (2,578,600)
NET LOSS PER COMMON SHARE (BASIC AND DILUTED)		
Net loss	\$ (0.04)	\$ (0.17)
Accretion of preferred stock to liquidation value	\$ (0.17)	\$ (0.25)
Net loss per share attributable to common shareholders	\$ (0.21)	\$ (0.42)
WEIGHTED AVERAGE SHARES OUTSTANDING		
Basic and diluted	4,758,699	4,990,000

The accompanying notes are an integral part of these Consolidated Financial Statements.

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GWG HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT)

	Common Shares	Common Stock (par)	Additional Paid-in Capital	Accumulated Deficit	Total
Balance, December 31, 2011	4,994,500	\$4,995	\$ 8,174,297	\$(7,230,723)	\$ 5,942,069
Net loss				(1,012,899)	(1,012,899)
Issuance of warrants to purchase common stock			380,946		380,946
Accretion of preferred stock to liquidation value			(1,578,405)		(1,578,405)

	Common Shares	Common Stock (par)	Additional Paid-in Capital	Accumulated Deficit	
Balance, December 31, 2012	4,994,500	4,995	6,976,838	(8,243,622)	(1)
Net loss				(194,955)	
Repurchase of common stock	(432,500)	(433)	(3,251,967)		(3)
Stock-based compensation			23,753		
Accretion of preferred stock to liquidation value			(806,624)		
Balance, December 31, 2013	4,562,000	\$ 4,562	\$ 2,942,000	\$(8,438,577)	\$(5)

The accompanying notes are an integral part of these Consolidated Financial Statements.

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GWG HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended	
	December 31, 2013	December 2012
CASH FLOWS FROM OPERATING ACTIVITIES		
Net loss	\$ (194,955)	\$ (1,011,000)
Adjustments to reconcile net loss to net cash flows used in operating activities:		
Gain on life settlements	(39,337,542)	(27,850,000)
Amortization of deferred financing and issuance costs	2,470,390	1,900,000
Deferred income taxes	2,173,767	1,190,000
Convertible, redeemable preferred stock issued in lieu of cash dividends	623,899	560,000
Convertible, redeemable preferred stock dividends payable	255	330,000
Gain upon termination of agreement with Athena Securities Ltd.	(3,252,400)	
(Increase) decrease in operating assets:		
Due from related parties	8,613	(1,000,000)
Death benefits receivable	2,850,000	(2,850,000)
Other assets	(566,418)	(860,000)
Increase (decrease) in operating liabilities:		
Accounts payable	369,809	(250,000)
Interest payable	3,418,432	1,740,000
Other accrued expenses	50,642	(600,000)
NET CASH FLOWS USED IN OPERATING ACTIVITIES	(31,385,508)	(27,160,000)
CASH FLOWS FROM INVESTING ACTIVITIES		
Investment in life settlements	(34,997,500)	(15,060,000)
Proceeds from settlement of life settlements	4,563,896	1,060,000
NET CASH FLOWS USED IN INVESTING ACTIVITIES	(30,433,604)	(14,000,000)

	Year Ended	
CASH FLOWS FROM FINANCING ACTIVITIES		
Net proceeds from revolving credit facility	8,000,000	11,000,000
Payments for redemption of Series I Secured notes payable	(8,671,624)	(7,471,624)
Proceeds from issuance of Renewable Secured Debentures	85,260,976	58,550,976
Payment of deferred issuance costs for Renewable Secured Debentures	(4,320,542)	(3,020,542)
Payments for redemption of Renewable Secured Debentures	(8,143,363)	(11,143,363)
Proceeds from (uses of) restricted cash	(3,739,878)	2,700,000
Issuance (redemption) of convertible, redeemable preferred stock	(613,708)	6,410,000
Payments of issuance cost for convertible, redeemable preferred stock		(1,260,000)
NET CASH FLOWS PROVIDED BY FINANCING ACTIVITIES	67,771,861	66,780,000
NET INCREASE IN CASH AND CASH EQUIVALENTS	5,952,749	25,610,000
CASH AND CASH EQUIVALENTS		
BEGINNING OF PERIOD	27,497,044	1,870,000
END OF PERIOD	\$ 33,449,793	\$ 27,490,000

The accompanying notes are an integral part of these Consolidated Financial Statements.

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GWG HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS CONTINUED

	Year Ended	
	December 31, 2013	December 31, 2012
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION		
Interest and preferred dividends paid	\$ 13,627,000	\$ 6,280,000
NON-CASH INVESTING AND FINANCING ACTIVITIES		
Non-cash conversion of Series I Secured notes	\$ 912,000	\$ 4,220,000
Non-cash conversion of accrued interest payable on Series I Secured notes	\$	\$
Warrants issued to purchase common stock	\$	\$ 380,000
Options issued to purchase common stock	\$ 24,000	\$
Accrued interest payable on Series I Secured notes added to principal	\$ 185,000	\$ 140,000
Accrued interest payable on Renewable Secured Debentures added to principal	\$ 141,000	\$ 140,000
Unsettled life settlements included in accounts payable	\$	\$ 290,000

The accompanying notes are an integral part of these Consolidated Financial Statements.

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(1) Nature of business and summary of significant accounting policies

Nature of business GWG Holdings, Inc. and subsidiaries, located in Minneapolis, Minnesota, facilitates the purchase of life insurance policies for its investment portfolio through its wholly owned subsidiary, GWG Life Settlements, LLC (GWG Life), and its subsidiaries, GWG Trust (Trust), GWG DLP Master Trust II (DLP II) and its wholly owned subsidiary, GWG DLP Master Trust II (the Trust II). Our wholly owned subsidiary, GWG Broker Services, LLC (Broker Services), was formed to earn fees for brokering policy transactions between market participants. Our wholly owned subsidiary United Lending, LLC (United Lending) and its wholly owned subsidiary United Lending SPV, LLC (United Lending SPV) were formed to finance life settlement premiums and policy acquisition costs. These entities are legally organized in Delaware. Unless the context otherwise requires or we specifically so indicate, all references in this report to "we", "the Company", "GWG", or "the Company" refer to these entities collectively. GWG Member, LLC, a wholly owned subsidiary formed November 2010 to facilitate the acquisition of policies, has not commenced operations as of December 31, 2013. The entities were legally organized in Delaware and are collectively referred to as GWG, or the Company.

Use of estimates The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The Company regularly evaluates estimates and assumptions. The Company bases its estimates on current facts, historical experience, and various other factors that it believes to be reasonable under the circumstances, the results of which may differ from actual results. The basis for making judgments about the carrying values of assets and liabilities and the accrual of costs and expenses that are not readily apparent from other sources. The actual results experienced by the Company may differ materially and adversely from the Company's estimates. To the extent there are material differences between the estimates and the actual results, future results of operations will be affected. The most significant estimates with regard to these consolidated financial statements relates to (1) the determination of the assumptions used in estimating the fair value of the investment in life insurance policies, and (2) the valuation of deferred tax assets and liabilities.

Cash and cash equivalents The Company considers cash in demand deposit accounts and temporary investments purchased with an original maturity of three months or less to be cash equivalents. The Company maintains its cash and cash equivalents with highly rated financial institutions. From time to time, the balances in its bank accounts exceed Federal Deposit Insurance Corporation limits. The Company periodically evaluates the risk of exceeding insured levels and transfers funds as it deems appropriate. The Company has not experienced any losses with regards to balances in excess of insured limits or as a result of concentrations of credit risk.

Life settlements ASC 325-30, Investments in Insurance Contracts, allows a reporting entity the election to account for its investments in life settlements using either the investment method or the fair value method. The election shall be made on an instrument-by-instrument basis and is irrevocable. Under the investment method, the investor shall recognize the initial investment at the purchase price plus all initial direct costs. Continuing costs (policy premiums and direct external costs to keep the policy in force) shall be capitalized. Under the fair value method, an investor shall recognize the initial investment at the purchase price. In subsequent periods, the investor shall re-measure the investment at fair value in its entirety at each reporting period and shall recognize the change in fair value in current earnings or income net of premiums paid. The Company uses the fair value method to account for all life settlements.

The Company recognizes realized gains (revenue) from life settlement contracts upon one of the two following events:

- 1) Receipt of death notice or verified obituary of insured
- 2) Sale of policy and filing of change of ownership forms and receipt of payment

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

The Company recognizes the difference between the death benefits and carrying values of the policy when an insured event has occurred and the Company determines that settlement and ultimate collection of the death benefits is realizable and reasonably assured. Revenue from a transaction must meet both conditions in order to be recognized. In an event of a sale of a policy the Company recognizes gain or loss as the difference between the sale price and the carrying value of the policy on the date of the receipt of payment on such sale.

Deposits and initial direct costs advanced on unsettled policy acquisitions are recorded as other assets until policy ownership has been transferred to the Company. Such deposits and direct cost advances were \$201,000 and \$785,000 at December 31, 2013 and 2012 respectively.

Deferred financing and issuance costs Costs incurred to obtain financing under the revolving credit facility, as described in note 6, have been capitalized and amortized using the straight-line method over the term of the revolving credit facility. Amortization of deferred financing costs was \$455,000 and \$233,000 for the years ended December 31, 2013 and 2012, respectively. The future amortization is expected to be \$358,000 for the year ending December 31, 2014. The Secured notes payable, as described in note 7, are reported net of issuance costs, sales commissions and other direct expenses, which are amortized using the interest method over the term of each respective borrowing. The Renewable Secured debentures, as described in note 8, are reported net of issuance costs, sales commissions and other direct expenses, which are amortized using the interest method over the term of each respective borrowing. The Series A preferred stock, as described in note 9, is reported net of issuance costs, sales commissions, including the fair value of warrants issued, and other direct expenses, which are amortized using the interest method as interest expense over the three-year redemption period.

Earnings (loss) per share Basic per share earnings (loss) attributable to non-redeemable interests is calculated using the weighted-average number of shares outstanding during the period. Diluted earnings per share is calculated based on the potential dilutive impact, if any, of the Company's convertible, redeemable preferred stock, and outstanding warrants, and stock options.

Subsequent events Subsequent events are events or transactions that occur after the balance sheet date but before consolidated financial statements are issued. The Company recognizes in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing the consolidated financial statements. The Company's consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after the balance sheet date and before the consolidated financial statements are available to be issued. The Company evaluates subsequent events and transactions that occurred after the balance sheet date up to the date that the consolidated financial statements are filed for potential recognition or disclosure.

Recently adopted pronouncements Pronouncements issued by the FASB or other authoritative accounting standards groups with future effective dates that are applicable or are not expected to be significant to the Company.

(2) Restrictions on cash

The Company is required by its lenders to maintain collection and escrow accounts. These accounts are used to fund the acquisition, pay annual premium on insurance policies, pay interest and other charges under the revolving credit facility, and collect policy benefits. DZ Bank AG, as agent for Autobahn Funding Company, LLC, the lender for the revolving credit facility as described in note 6, authorizes the disbursements from these accounts. At December 31, 2013 and 2012, there was a balance of \$5,833,000, and \$2,093,000, respectively, maintained in these restricted cash accounts.

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(3) Investment in life insurance policies

The life insurance policies (Level 3 fair value measurements) are valued based on unobservable inputs that are significant to the overall fair value measurement. Changes in the fair value of these instruments are recorded in gain or loss on life insurance policies in the consolidated statements of operations (net of the premiums paid on the policies). The fair value is determined on a discounted cash flow basis that incorporates life expectancy assumptions. Life expectancy assumptions have been obtained from widely accepted life expectancy providers. The discount rate incorporates current information about market interest rates, the credit risk of the insurance company that issued the life insurance policy and our estimate of the risk premium an investor in the policy would require. As a result of management's analysis, discount rates of 11.69% and 12.08% were applied to the portfolio as of December 31, 2013 and 2012, respectively.

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A summary of the Company's life insurance policies accounted for under the fair value method and their estimated maturity dates, based on remaining life expectancy, is as follows:

Years Ending December 31,	As of December 31, 2013			As of December 31, 2012		
	Number of Contracts	Estimated Fair Value	Face Value	Number of Contracts	Estimated Fair Value	Face Value
2014		\$	\$		\$	\$
2015	4	5,065,000	6,750,000			
2016	8	8,174,000	13,750,000	2	1,163,000	2,000,000
2017	25	33,345,000	63,916,000	13	11,608,000	22,000,000
2018	33	37,243,000	80,318,000	17	21,155,000	53,000,000
2019	34	32,844,000	89,295,000	31	28,252,000	75,000,000
2020	34	27,741,000	75,644,000	35	26,947,000	84,000,000
Thereafter	125	90,261,000	410,975,000	113	75,192,000	334,000,000
Totals	263	\$ 234,673,000	\$ 740,648,000	211	\$ 164,317,000	\$ 572,000,000

The Company recognized death benefits of \$16,600,000 and \$7,350,000 during 2013 and 2012, respectively, related to policies with a carrying value of \$16,600,000 and \$7,350,000, respectively. The Company recorded realized gains of \$12,036,000 and \$6,283,000 on such policies.

Reconciliation of gain on life settlements:

	2013	2012
Change in fair value	\$ 39,338,000	\$ 27,800,000
Premiums and other annual fees	(21,860,000)	(16,700,000)
Policy maturities	12,036,000	6,283,000
Gain on life settlements, net	\$ 29,514,000	\$ 17,383,000

The estimated expected premium payments to maintain the above life insurance policies in force for the next five years, assuming no mortalities, are as follows:

Years Ending December 31,	
2014	\$ 22,700,000
2015	25,000,000
2016	27,500,000
2017	30,600,000
2018	33,500,000
	\$ 139,400,000

Management anticipates funding the estimated premium payments as noted above with proceeds from the DZ Bank revolving credit facility and through debt and equity financing as well as from cash proceeds from maturities of life insurance policies. The proceeds of these capital sources are also intended for the purchase, financing, and maintenance of additional life insurance policies.

(4) Fair value definition and hierarchy

ASC 820 establishes a hierarchical disclosure framework which prioritizes and ranks the level of market price observability used in measuring assets and fair value. Market price observability is affected by a number of factors, including the type of investment, the characteristics specific to the investment and the marketplace including the existence and transparency of transactions between market participants. Assets and liabilities with readily available active quotes or for which fair value can be measured from actively quoted prices in an orderly market generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value. ASC 820 establishes a three-level valuation hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company’s assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., fair market price) in an orderly transaction between market participants at the measurement date.

The hierarchy is broken down into three levels based on the observability of inputs as follows:

- Level 1 Valuations based on quoted prices in active markets for identical assets or liabilities that the Company has the ability to access. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.
- Level 2 Valuations based on one or more quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.
- Level 3 Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The availability of observable inputs can vary by types of assets and liabilities and is affected by a wide variety of factors, including, for example, whether the instrument is established in the marketplace, the liquidity of markets and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by management in determining fair value is greatest for assets and liabilities categorized in Level 3.

Level 3 Valuation Process

The estimated fair value of the Company’s portfolio of life settlements is determined on a quarterly basis by the Company’s portfolio management committee. The committee takes into consideration changes in discount rate assumptions, estimated premium payments and life expectancy estimate assumptions, as well as any changes in interest rates and other relevant conditions. These inputs are then used to estimate the discounted cash flows using the Model Actuarial Pricing System (MAPS), probability-weighted portfolio pricing model, which estimates the cash flows using various probabilities and scenarios. The valuation process includes a review by senior management at each valuation date. Management has also engaged a third party expert to independently test the accuracy of the valuations using the inputs provided by management on a quarterly basis.

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Life insurance policies, as well as the portfolio taken as a whole, represent financial instruments recorded at fair value on a recurring basis. The following table reconciles the beginning and ending fair value of the Company’s Level 3 investments in its portfolio of life insurance policies for the years ending December 31, 2013 and 2012:

2013

2012

	2013	2012
Beginning balance	\$ 164,317,000	\$ 122,100,000
Purchases	35,582,000	15,300,000
Maturities (acquisition cost)	(4,564,000)	(1,000,000)
Gross unrealized gains	39,338,000	28,000,000
Gross unrealized losses	-	(1,000,000)
Ending balance	\$ 234,673,000	\$ 164,300,000

The fair value of a portfolio of life insurance policies is based on information available to the Company at the reporting date. Fair value is based upon a discounted cash flow model that incorporates life expectancy estimate assumptions. Life expectancy estimates are obtained from independent, third-party widely accepted life expectancy estimate providers at policy acquisition. The life expectancy values of each insured, as determined at policy acquisition, are rolled down month-by-month over the passage of time by the MAPS actuarial software the Company uses for ongoing valuation of its portfolio of life insurance policies. The discount rate incorporates current information about discount rates applied by other reporting companies owning portfolios of life insurance policies, discount rates observed in the life insurance secondary market, market interest rates, the credit exposure to the insurance company that issued the life insurance policy and management's estimate of the risk premium a purchaser would require to receive the future cash flows derived from our portfolio of life insurance policies.

On January 22, 2013, one of the independent medical actuarial underwriting firms we utilize, 21st Services, announced advancements in its underwriting methodology, resulting in revised estimated life expectancy mortality tables for life settlement transactions. We have been advised by 21st Services that these changes are very granular and relate to both specific medical conditions and lifestyles of insureds. These changes are the result of the application of additional medical information that has been gathered by 21st Services over a period of time, and which has now been applied to the inputs and methodologies used to develop actuarial life expectancies. While we do not believe these revised methodologies indicate the previous estimated life expectancies were inaccurate, we believe the revised methodologies provide additional information that should be considered in updating our estimate of the life expectancies of the insureds within our portfolio of life settlement contracts as of December 31, 2012. Based upon our evaluation and analysis of data made available by 21st Services, as well as information regarding the insureds within our portfolio, we have estimated the impact of the changes in 21st Services' methodologies for determining life expectancies on a policy-by-policy basis within our portfolio as of December 31, 2012 and applied such changes to the life expectancy inputs used to estimate fair value. We adjusted the original life expectancies provided by 21st Services based on four factors, the impact of each analyzed individually for each insured in the GWG portfolio. The four factors are gender, anti-selection, age, and primary impairment. GWG applied this set of adjustments to all 21st Services LEs used in valuing the portfolio as of December 31, 2012. At that time, the portfolio contained 211 policies on 194 insured lives. Of those 211 policies, 199 were valued using 21st Services LE as part of the pricing LE calculation. While the analysis and adjustments were applied on an individual policy basis, the result was an average increase in the original life expectancy estimates of 8.67%. We have a standard practice of obtaining two third-party life expectancy estimates for each policy in our portfolio. As a result, the effective change in life expectancy on the portfolio was an average of approximately 4.33%, which resulted in an aggregate decrease in the fair value of our life settlements portfolio of \$12.4 million. Life expectancy reports by their very nature are estimates.

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GWG HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The fair value of life insurance policies is estimated using present value calculations of estimated cash flows based on the data specific to each individual life insurance policy. Estimated future policy premium payments are calculated based on the terms of the policy and the premium payment history. The following table summarizes the unobservable inputs utilized in estimating the fair value of the portfolio of life insurance policies:

	As of December 31, 2013	As of December 31, 2012
Weighted average age of insured	82.1	82.1
Weighted average life expectancy, months*	87.0	87.0
Average face amount per policy	\$ 2,816,000	\$ 2,700,000
Discount rate	11.69%	11.69%

* Standard life expectancy as adjusted for insured's specific circumstances.

These assumptions are, by their nature, inherently uncertain and the effect of changes in estimates may be significant. The techniques used in estimating the value of estimated cash flows are derived from valuation techniques generally used in the industry that include inputs for the asset that are not based on market data. The extent to which the fair value could reasonably vary in the near term has been quantified by evaluating the effect of changes in significant assumptions used to estimate the fair value. If the life expectancy estimates were increased or decreased by four and eight months on each outstanding policy, discount factors were increased or decreased by 1% and 2%, while all other variables are held constant, the fair value of the investment in life insurance policies would increase or (decrease) by the amounts summarized below:

	Change in life expectancy			
	plus 8 months	minus 8 months	plus 4 months	minus 4 months
Investment in life policies				
December 31, 2013	\$(34,382,000)	\$36,152,000	\$(17,417,000)	\$17,800,000
December 31, 2012	\$(24,072,000)	\$25,268,000	\$(12,185,000)	\$12,400,000

	Change in discount rate			
	plus 2%	minus 2%	plus 1%	minus 1%
Investment in life policies				
December 31, 2013	\$(22,944,000)	\$27,063,000	\$(11,933,000)	\$12,900,000
December 31, 2012	\$(16,811,000)	\$19,978,000	\$(8,759,000)	\$9,500,000

Other Fair Value Considerations

Carrying value of receivables, prepaid expenses, accounts payable and accrued expenses approximate fair value due to their short-term maturities and low risk. The estimated fair value of the Company's Series I Secured notes payable is approximately \$33,067,000 based on a weighted-average market interest rate based on an income approach. The Company began issuing Renewable Secured Debentures in the first quarter of 2012. The current interest rates on the Renewable Secured Debentures approximate market rates. The carrying value of the Renewable Secured Debentures approximates fair value. The carrying value of the credit facility reflects interest charged at the commercial paper rate plus an applicable margin. The margin represents our credit risk, and the strength of the collateral of life insurance policies collateralizing the debt. The overall rate reflects market, and the carrying value of the revolver approximates fair value. All of the instruments are level 3 fair value measurements.

The Company has issued warrants to purchase common stock in connection with the issuance of its convertible, redeemable preferred stock. Warrants were determined by the Company as permanent equity. The fair value measurements associated with the warrants, measured at issuance represent level 3 instruments.

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GWG HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of December 31, 2013:

<u>Month issued</u>	<u>Warrants issued</u>	<u>Fair value per share</u>	<u>Risk free rate</u>	<u>Volatility</u>
December 2011	68,937	\$0.22	0.42%	25.25%
March 2012	38,130	\$0.52	0.38%	36.20%
June 2012	161,841	\$1.16	0.41%	47.36%
July 2012	144,547	\$1.16	0.41%	47.36%
September 2012	2,500	\$0.72	0.31%	40.49%
	415,955			

Volatility is based upon the weekly percentage change in the stock price of selected comparable insurance companies. In June 2012, we evaluated the companies used, and made certain changes to those used. The percentage change is calculated on the average price of those selected stocks at the weekly business for the year preceding the balance sheet date. We compare annual volatility based on this weekly information.

(5) Notes receivable from related parties

As of December 31, 2013 and December 31, 2012, the Company had receivables totaling \$5,000,000 due from an affiliate, Opportunity Finance, LLC, which is fully reserved. Opportunity Finance ceased operations in 2008.

(6) Credit facilities

Revolving credit facility – Autobahn Funding Company LLC

On July 15, 2008, DLP II and United Lending entered into a revolving credit facility pursuant to a Credit and Security Agreement (Agreement) with Autobahn Funding Company LLC (Autobahn), providing the Company with a maximum borrowing amount of \$100,000,000. Autobahn is a commercial paper conduit that issues commercial paper to investors to provide funding to DLP II and United Lending. DZ Bank AG acts as the agent for Autobahn. The original Agreement expires on July 15, 2013. On January 29, 2013, Holdings, together with GWG Life and DLP II, entered into an Amended and Restated Credit and Security Agreement with Autobahn, extending the facility expiration date to December 31, 2014, and removing United Lending as a party to the amended and restated Agreement. The amount outstanding under this facility as of December 31, 2013 and 2012, was \$79,000,000 and \$71,000,000, respectively.

The Agreement requires DLP II to pay, on a monthly basis, interest at the commercial paper rate plus an applicable margin, as defined in the Agreement. The rate was 6.19% and 2.02% at December 31, 2013 and December 31, 2012, respectively. The weighted average effective interest rate (excluding the unused portion) was 6.14% and 2.14% for the years ended December 31, 2013 and 2012, respectively. The Agreement also requires payment of an unused line fee of 0.30% on the unfunded amount under the revolving credit facility. The note is secured by substantially all of DLP II assets which consist primarily of life settlement policies.

The Agreement has certain financial and nonfinancial covenants. The Company was in compliance with these covenants at December 31, 2013 and 2012. The Agreement generally prohibits the Company from:

changing its corporate name, offices, and jurisdiction of incorporation

changing any deposit accounts or payment instructions to insurers;

changing any operating policies and practices such that it would be reasonably likely to adversely affect the collectability of any asset in any material amount.

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GWG HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

merging or consolidating with, or selling all or substantially all of its assets to, any third party;

selling any collateral or creating or permitting to exist any adverse claim upon any collateral;

engaging in any other business or activity than that contemplated by the Agreement;

incurring or guaranteeing any debt for borrowed money;

amending the Company's certificate of incorporation or bylaws, making any loans or advances to, investments in, or paying any dividends to, any person, both before and after any such loan, advance, investment or dividend there exists no actual event of default, potential event of default or termination event exists or would arise from any such action.

removing an independent director on the board of directors except for cause or with the consent of the lender; or

making payment on or issuing any subsidiary secured notes or debentures, or amending any agreements respecting such notes or debentures, if an event of default, potential event of default or termination event exists or would arise from any such action.

In addition, the Company has agreed to maintain (i) a positive consolidated net income (as defined and calculated under the Agreement) for each complete fiscal year and (ii) a tangible net worth (again, as defined and calculated under the Agreement) of not less than \$15 million, and (iii) maintain a borrowing base surplus cushion sufficient to pay three to twelve months (increasing throughout 2013) of premiums and facility fees.

Consolidated net income and tangible net worth as of and for the year ended December 31, 2013, as calculated under the agreement, was \$20,916,000 and \$54,286,000 respectively.

Advances under the Agreement are subject to a borrowing base formula, which limits the availability of advances on the borrowing base calculation based on the attributes of policies pledged to the facility. Over-concentration of policies by insurance carrier, over-concentration of policies by insurance carriers with a rating below a AA- rating, and the premiums and facility fees reserve are the three primary factors with the potential of limiting availability of funds on the facility. Funds available for additional borrowings under the borrowing base formula criteria at December 31, 2013 and 2012, were \$3,937,000 and \$15,043,000 respectively.

On July 15, 2008, Holdings delivered a performance guaranty in favor of Autobahn pursuant to which it guaranteed the obligations of GWG Life, in its capacity as issuer, seller and master servicer, under the Credit and Security Agreement and related documents. On January 29, 2013 and in connection with the Amended and Restated Credit and Security Agreement, Holdings delivered a reaffirmation of its performance guaranty. The obligations of Holdings under the performance guaranty under the subsequent reaffirmation do not extend to the principal and interest owed by DLP II as the borrower under the credit facility.

(7) Series I Secured notes payable

Series I Secured notes payable have been issued in conjunction with the GWG Series I Secured notes private placement memorandum dated August 25, 2010 (as revised November 15, 2010). On June 14, 2011 the Company closed the offering to additional investors, however, existing investors may elect to continue to hold amounts outstanding upon maturity subject to the Company's option. Series I Secured notes have maturity dates ranging from six months to seven years with interest rates varying from 5.65% to 9.55% depending on the term of the note. Interest is payable monthly, quarterly, annually or at maturity depending on the terms of the note. At December 31, 2013 and 2012 the weighted average interest rates of Series I Secured notes were 8.35% and 8.22%, respectively. The notes are secured by assets of GWG Life. The principal amount outstanding under these Series I Secured notes was \$29,744,000 and \$38,570,000 at December 31, 2013, and December 31, 2012, respectively. The difference between the amount outstanding on the Series I

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GWG HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Secured notes and the carrying amount on the consolidated balance sheet is due to netting of unamortized deferred issuance costs. Overall, interest expense and amortization of deferred financing and issuance costs of \$606,000 and \$1,170,000 in 2013 and 2012, respectively. Future expected amortization of deferred

costs is \$468,000 over the next six years.

On November 15, 2010, Jon Sabes and Steve Sabes pledged their ownership interests in the Company to the Series I Trust as security for advances under Trust arrangement.

The use of proceeds from the issuances of Series I Secured notes was limited to the following: (1) payment of commissions of Series I Secured note sales, (2) purchase life insurance policies, (3) pay premiums of life insurance policies, (4) pay principal and interest to Senior Liquidity Provider (DZ Bank), (5) pay note operating fees or costs, (6) pay trustee (Wells Fargo Bank, N.A.), (7) pay servicer and collateral fees, (8) pay principal and interest on Series I Secured notes, (9) make distributions to equity holders for tax liability related to portfolio, (10) purchase interest rate caps, swaps, or hedging instruments, (11) pay GWG S Trustee fees, and (12) pay offering expenses.

On November 1, 2011, GWG entered into a Third Amended and Restated Note Issuance and Security Agreement with Lord Securities Corporation after majority approval from the holders of Series I Secured notes. Among other things, the amended and restated agreement modified the use of proceeds and provisions relating to the distribution of collections and subordination of cash flow. Under the amended and restated agreement, GWG is no longer restricted in its use of proceeds or subject to restrictions on certain distributions of collections and subordination of cash flows. Under the amended and restated agreement, GWG may extend the maturity of Series I Secured notes of a six month term for up to two additional six month terms, and Series I Secured notes of a one year term for up to two additional six months.

Future contractual maturities of Series I Secured notes payable at December 31, 2013 are as follows:

Years Ending December 31,

2014	\$16,1
2015	6,7
2016	2,0
2017	4,0
2018	7
Thereafter	\$29,7

(8) Renewable Secured Debentures

The Company has registered with the Securities and Exchange Commission, effective January 2012, the offer and sale of \$250,000,000 of secured debentures. Renewable Secured Debentures have maturity dates ranging from six months to seven years with fixed interest rates varying from 4.75% to 9.50% depending on the term of the note. Interest is payable monthly, annually or at maturity depending on the terms of the debenture. At December 31, 2013 and 2012, the weighted average interest rate of Renewable Secured Debentures was 7.53% and 7.65%, respectively. The debentures are secured by assets of GWG Life and GWG Holdings. The amount outstanding under these Renewable Secured Debentures was \$134,891,000 and \$57,609,000 at December 31, 2013 and 2012, respectively. The difference between the amount outstanding on the Renewable Secured Debentures and the carrying amount on the consolidated balance sheet is due to netting of unamortized deferred issuance costs and cash receipts for new issuances in process at December 31, 2013 and 2012. Amortization of deferred issuance costs was \$1,840,000 and \$506,000 in 2013 and 2012, respectively. Future expected amortization of deferred financing costs is \$5,147,000. Subsequent to December 31, 2013, the Company has issued approximately an additional \$17,715,000 in principal amount of these Renewable Secured Debentures.

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

The use of proceeds from the issuances of Renewable Secured Debentures is limited to the following: (1) payment of commissions on sales of Renewable Secured Debentures, (2) payment of offering expenses, (3) purchase of life insurance policies, (4) Payment of premiums on life insurance policies, (5) payment of principal and interest on Renewable Secured Debentures, (6) payment of portfolio operations expenses, and (7) for general working capital.

Future contractual maturities of Renewable Secured Debentures at December 31, 2013 are as follows:

Years Ending December 31,

2013	\$ 34,2
2014	41,5
2015	29,1
2016	7,6
2017	5,3
Thereafter	16,9
	\$ 134,8

The Company entered into an Indenture effective October 19, 2011 with Holdings as obligor, GWG Life as guarantor, and Bank of Utah as trustee for the debenture holders. The Indenture has certain financial and nonfinancial covenants. The Company was in compliance with these covenants at December 31, 2012 and 2012.

(9) Convertible, redeemable preferred stock

The Company began offering 3,333,333 shares of convertible redeemable preferred stock (Series A preferred stock) for sale to accredited investors in a placement on July 31, 2011. The offering of Series A preferred stock concluded on September 2, 2012 and resulted in 3,278,000 shares being issued for gross consideration of \$24,582,000. As of December 31, 2013, 166,000 shares have been issued as a result of conversion of \$1,163,000 in dividends into shares of Series A preferred stock. The Series A preferred stock was sold at an offering price of \$7.50 per share. Series A preferred stock has a preferred dividend yield of 10% per annum, and each share has the right to convert into 0.75 shares of the Company's common stock. The Company may elect to automatically convert the Series A preferred stock to common stock as described below. Series A preferred shareholders also received three-year warrants to purchase, at an exercise price of \$12.50, one share of common stock for every 40 shares of Series A preferred stock purchased. The warrants are exercisable immediately. In the Certificate of Designations for the Series A preferred stock dated July 31, 2011, the Company agreed to permit preferred shareholders to sell their shares back to the Company at the stated value of \$7.50 per share, plus accrued dividends, according to the following schedule:

Up to 33% of the holder's unredeemed shares one year after issuance:

Up to 66% of the holder's unredeemed shares two years after issuance; and

Up to 100% of the holder's unredeemed shares three years after issuance.

The Company's obligation to redeem Series A preferred shares will terminate upon the Company completing a registration of its common stock with the SEC. The Company may redeem the Series A preferred shares at a price equal to 110% of their liquidation preference (\$7.50 per share) at any time after December 31, 2013.

At the election of the Company, the Series A preferred shares may be automatically converted into the common stock of the Company in the event of either (1) the registered offering of the Company's common stock with the SEC aggregating gross proceeds of at least \$5.0 million at a price equal to or greater than \$10.00 per share of common stock, or (2) the consent of shareholders holding at least a majority of the then-outstanding shares of Series A preferred stock. As of December 31, 2013, the Company had issued 3,450,000

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

preferred shares resulting in gross consideration of \$25,799,000 (including cash proceeds, conversion of Series I Secured notes and accrued interest on Series I Secured notes and conversion of preferred dividends payable). In 2013, the Company redeemed 82,000 shares valued at \$614,000 resulting in 3,368,000 shares outstanding with a gross value of \$25,176,000. The Company incurred Series A preferred stock issuance costs of \$2,838,000, of which \$2,385,000 was amortized to additional paid-in capital as of December 31, 2013, resulting in a carrying amount of \$24,723,000.

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The Company determined that the grant date fair value of the outstanding warrants attached to the Series A preferred stock was \$395,000 for warrants issued on December 31, 2013. The Company may redeem outstanding warrants prior to their expiration, at a price of \$0.01 per share upon 30 days written notice to investors at any time after (i) the Company has completed a registration of its common stock with the SEC and (ii) the weighted-average sale price per share of common stock equals or exceeds 14.00 per share for ten consecutive trading days ending on the third business day prior to proper notice of such redemption. As of December 31, 2013, warrants outstanding as of December 31, 2013, were 415,955 with a weighted-average remaining life of 1.34 years. Total warrants outstanding at December 31, 2013, were 415,955 with a weighted-average remaining life of 2.34 years.

Dividends on the Series A preferred stock may be paid in either cash or additional shares of Series A preferred stock at the election of the holder and approved by the Board of Directors of the Company. The dividends are reported as an expense and included in the caption interest expense in the consolidated statements of operations.

The Company declared and accrued dividends of \$2,528,000 and \$2,227,000 in 2013 and 2012, respectively, pursuant to a board resolution declaring the dividends. 89,000 and 81,000 shares of Series A preferred stock were issued in lieu of cash dividends in 2013 and 2012. The shares issued in lieu of cash dividends were valued at \$7.00 per share. As of December 31, 2013, Holdings has \$629,000 of accrued preferred dividends which were paid or converted to shares of Series A preferred stock on January 15, 2014.

(10) Income taxes

The Company did not have any current income taxes for the years ended December 31, 2013 or 2012. The components of deferred income tax expense for the years ended December 31, 2013 and 2012, respectively, consisted of the following:

	2013	2012
Income tax provision:		
Deferred:		
Federal	\$ 1,826,000	\$ 1,000,000
State	348,000	165,000
Total income tax expense	\$ 2,174,000	\$ 1,165,000

The following table provides a reconciliation of our income tax expense at the statutory federal tax rate to our actual income tax expense:

	2013		2012	
Statutory federal income tax	\$ 673,000	34.0%	\$ 61,000	
State income taxes, net of federal benefit	298,000	15.1%	165,000	
Series A preferred stock dividends	860,000	43.4%	757,000	
Other permanent differences	343,000	17.3%	210,000	
Total income tax expense	\$ 2,174,000	109.8%	\$ 1,193,000	

The most significant temporary differences between GAAP net income and taxable net income are the treatment of interest costs with respect to the acquisition of life insurance policies and revenue recognition with respect to the mark-to-market of life insurance portfolio.

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GWG HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The tax effects of temporary differences that give rise to deferred income taxes were as follows:

2013

	2013	2012
Deferred tax assets:		
Athena Securities Group, LTD, advisory services	\$	\$ 1,4
Note receivable from related party	2,023,000	2,0
Net operating loss carryforwards	2,596,000	1,6
Other assets	164,000	
Subtotal	4,783,000	5,1
Valuation allowance	(2,164,000)	(2,0
Net deferred tax asset	2,619,000	3,1
Deferred tax liabilities:		
Investment in life settlements	(10,294,000)	(8,6
Net deferred tax liability	\$ (7,675,000)	\$ (5,5

At December 31, 2013 and 2012, the Company had federal net operating loss (NOL) carryforwards of \$4,182,000 and \$4,129,000, respectively, which will expire in 2031. Future utilization of NOL carryforwards is subject to limitation under Section 382 of the Internal Revenue Code. This section generally restricts the use of NOL carryforwards to less than a more than 50 percent change in ownership over a three-year period. We currently do not believe that any issuance of common stock has resulted in an ownership change under Section 382.

The Company provides for a valuation allowance when it is not considered more likely than not that our deferred tax assets will be realized. At December 31, 2013 and 2012, based upon all available evidence, the Company has provided a valuation allowance of \$2,164,000, and 2,023,000, respectively, against deferred tax assets related to the likelihood of recovering the tax benefit of a capital loss on a note receivable from a related entity. The change was \$141,000 and \$0 for the years ended December 31, 2013 and 2012, respectively. Management believes all other deferred tax assets are recoverable.

ASC 740, Income Taxes, requires the reporting of certain tax positions which do not meet a threshold of more-likely-than-not to be recorded as uncertain tax benefits. It is management's responsibility to determine whether it is more-likely-than-not that a tax position will be sustained upon examination, including resolution of related appeals or litigation, based upon the technical merits of the position. Management has reviewed all income tax positions taken or expected to be taken in open years and determined that the income tax positions are appropriately stated and supported. The Company does not anticipate that the total unrecognized tax benefits will significantly change prior to December 31, 2014.

Under the Company's accounting policies, interest and penalties on unrecognized tax benefits, as well as interest received from favorable tax settlements, are recognized as components of income tax expense. At December 31, 2013 and 2012, the Company has recorded no accrued interest or penalties related to unrecognized tax positions.

The Company's income tax returns for tax years ended December 31, 2013, 2012 and 2011 remain open to examination by the Internal Revenue Service and various state taxing jurisdictions.

(11) Common Stock

On July 11, 2011, the Company entered into a Purchase and Sale Agreement with Athena Securities Group, LTD and Athena Structured Funds PLC. Under the agreement, Holdings issued to Athena Securities Group, LTD (Athena) 494,500 shares of common stock, which was equal to 9.9% of the outstanding shares of the Company, in exchange for shares equal to 9.9% of the outstanding shares in Athena Structured

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GWG HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Funds, PLC (Athena Funds) and cash of \$5,000. In accordance with Accounting Standards Codification (ASC) 505-50, the Company recorded the share-

payment transaction with Athena at the fair value of the Company's 494,500 shares of common stock issued as it was the most reliable measurable form of consideration in this exchange the total value ascribed to the common stock issued to Athena was \$3.6 million. The \$5,000 cash paid by Athena, which represents the fair value of the shares of Athena Funds, is included in financing activities of the Consolidated Statement of Cash Flows.

On June 28, 2013, GWG Holdings, Inc. entered into a new Purchase and Sale Agreement with Athena Securities Limited and Athena Securities Group Limited. The June 28, 2013 agreement terminated the parties' original Purchase and Sale Agreement dated July 11, 2011. Under the new agreement, Holdings appointed Athena Securities Group Limited (i) as Holdings' exclusive representative for the offer and sale of Holdings' Renewable Secured Debentures in Ireland, and (ii) as Holdings' exclusive representative for the offer and sale of those debentures in Europe and the Middle East, in each case until May 8, 2014. Any compensation payable to Athena Securities Limited will be in accordance with the compensation disclosures set forth in Holdings' prospectus for the offering filed with the SEC on dated June 4, 2013. The same may be supplemented or amended from time to time. In addition, the new agreement effected the sale by Athena Securities Limited to Holdings of 494,500 shares of Holdings' common stock, and Holdings' sale back to Athena Securities Group Limited of certain shares of GWG Securities International Public Company (formerly known as Athena Structured Funds PLC) originally transacted under the original July 11, 2011 agreement. The Company recorded a gain on the transaction of \$3,252,000.

(12) Stock Incentive Plan

The Company adopted the GWG Holdings, Inc. 2013 Stock Incentive Plan on March 27, 2013. The plan shall be administered by Compensation Committee of the Board of Directors of the Company. The Company's Chief Executive Officer may, on a discretionary basis and without committee review or approval, grant awards to new employees of the Company who are not Officers of the Company. Incentives under the plan may be granted in one or a combination of the following: (a) incentive stock options and non-statutory stock options; (b) stock appreciation rights; (c) stock awards; (d) restricted stock; (e) restricted stock units; and (f) performance shares. Eligible participants include officers and employees of the company, members of the Board of Directors, and consultants or other independent contractors. 1,000,000 shares are issuable under the plan. No person shall receive grants of stock options and SARs under the plan that exceed, in the aggregate, 200,000 shares of common stock in any one year. The term of each stock option shall be determined by the committee but shall not exceed ten years. Vesting options may be exercised in whole or part by the holder giving notice to the Company. The holder of the option may provide payment for the exercise price by surrendering shares equal to the exercise price.

The Company issued stock options for 433,250 shares of common stock to employees, officers, and directors of the Company in 2013. Options for 208,750 shares vested immediately, and the remaining options vested over three years. The shares were issued with an exercise price of \$7.52, which is equal to the estimated fair market value of the shares on the date of grant valued using Black-Scholes Binomial option pricing model. The expected volatility used in the Black-Scholes model for the year was 19.73% annualized. The annual volatility rate is based on the standard deviation of the average continuously compounded return of five selected comparable companies over the previous 52 weeks. Forfeiture rate of 15% is based on historical company information and expected future trend. In 2013 stock options for 52,750 shares were forfeited.

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Stock options granted during the year ended December 31, 2013:

<u>Grant Date</u>	<u>Exercise Price</u>	<u>Shares</u>	<u>Vesting</u>	<u>Binomial Value</u>	<u>Forfeiture Factor</u>	<u>Comp. Exp.</u>
9/5/2013	\$ 7.46	1,250.00	Immediate	0.36	0.87	3
9/5/2013	\$ 7.52	142,500.00	Immediate	0.36	0.87	44,000
9/5/2013	\$ 8.28	25,000.00	Immediate	0.36	0.87	7,800
9/5/2013	\$ 7.46	1,500.00	1 year	0.36	0.85	400
9/5/2013	\$ 7.52	44,338.50	1 year	0.36	0.85	13,500
9/5/2013	\$ 8.28	2,833.50	1 year	0.36	0.85	800
9/5/2013	\$ 7.46	1,500.00	2 years	0.6	0.7225	600
9/5/2013	\$ 7.52	44,333.00	2 years	0.6	0.7225	19,500
9/5/2013	\$ 8.28	2,833.50	2 years	0.6	0.7225	1,200
9/5/2013	\$ 7.46	1,500.00	3 years	0.82	0.6141	700

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<u>Grant Date</u>	<u>Exercise Price</u>	<u>Shares</u>	<u>Vesting</u>	<u>Binomial Value</u>	<u>Forfeiture Factor</u>	<u>Comp Exp</u>
9/5/2013	\$ 7.52	44,328.50	3 years	0.82	0.6141	22,3
9/5/2013	\$ 8.28	2,833.00	3 years	0.82	0.6141	1,4
9/30/2013	\$ 7.52	4,000.00	Immediate	0.66	0.87	2,3
10/28/2013	\$ 7.52	4,250.00	Immediate	0.66	0.87	2,4
10/28/2013	\$ 7.52	17,000.00	1 year	0.66	0.85	9,3
10/28/2013	\$ 7.52	17,000.00	2 years	0.92	0.7225	11,2
10/28/2013	\$ 7.52	12,750.00	3 years	1.14	0.6141	8,5
11/11/2013	\$ 7.52	4,167.00	1 year	0.66	0.85	2,3
11/11/2013	\$ 7.52	4,166.50	2 years	0.92	0.7225	2,3
11/11/2013	\$ 7.52	4,166.50	3 years	1.14	0.6141	2,9
11/12/2013	\$ 7.52	1,750.00	Immediate	0.66	0.87	1,0
11/12/2013	\$ 7.52	7,000.00	1 year	0.66	0.85	3,9
11/12/2013	\$ 7.52	7,000.00	2 years	0.92	0.7225	4,0
11/12/2013	\$ 7.52	5,250.00	3 years	1.14	0.6141	3,0
12/12/2013	\$ 7.52	30,000.00	Immediate	0.66	0.87	17,2
		433,250.00				

* Amounts reflected in current period earnings.

Outstanding stock options:

	<u>Vested</u>	<u>Un-vested</u>
Balance as of December 31, 2012		
Granted during the year	208,750	224,500
Exercised during the year		
Forfeited during the year	(13,750)	(14,250)
Expired during the year		
Balance as of December 31, 2013	195,000	210,250

Compensation expense related to un-vested options not yet recognized is \$104,851. We expect to recognize this compensation expense over the next 2.7 years.

(13) Net loss per common share

The Company began issuing Series A preferred stock September, 1, 2011, as described in note 9. The Series A preferred stock is anti-dilutive to the net loss per common share calculation at December 31, 2013 and 2012. The Company has also issued warrants to purchase common stock in conjunction with the sale of convertible preferred stock, as discussed in note 9. The warrants are anti-dilutive at December 31, 2013 and 2012 and have not been included in the fully diluted net loss per common share calculation.

GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

	December 31, 2013	Decem 2
NET LOSS	\$ (194,955)	\$ (1,0
Accretion of preferred stock to liquidation value	(806,624)	(1,5
LOSS ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$(1,001,579)	\$(2,5
Basic and diluted weighted average shares outstanding	4,758,699	4,9
NET LOSS PER COMMON SHARE (BASIC AND DILUTED)		
Net loss	\$ (0.04)	\$
Accretion of value to preferred stock	\$ (0.17)	\$
Net loss attributable to common shareholders	\$ (0.21)	\$

(14) Commitments

The Company entered into an office lease with U.S. Bank National Association as the landlord. The lease was effective April 22, 2012 with a term through 2015. The lease is for 11,695 square feet of office space located at 220 South Sixth Street, Minneapolis, Minnesota. The Company is obligated to pay basic common area maintenance and a share of the building operating costs. Rent expenses under this and previous agreements were \$200,000 and \$162,000 in December 31, 2013 and 2012, respectively. Minimum lease payments under the lease agreement effective April 22, 2012 are as follows:

2014	10
2015	7
Total	\$17

(15) Contingencies

Litigation In the normal course of business, the Company is involved in various legal proceedings. In the opinion of management, any liability resulting from these proceedings would not have a material adverse effect on the Company's financial position, results of operations or cash flows.

Opportunity Finance, LLC, owned by Jon Sabes and Steven Sabes, is subject to litigation clawback claims by the bankruptcy trustee for third-party matters for payments that may have been deemed preference payments. In addition, Jon Sabes and Steven Sabes are subject to litigation clawback claims by the bankruptcy trustee for third-party matters for payments received from Opportunity Finance that may have been deemed preference payments. If the parties are unsuccessful in defending against these claims, their equity ownership in the Company may be sold or transferred to other parties to satisfy such claims. In addition, the Company loaned \$1,000,000 to Opportunity Finance, LLC, and was repaid in full plus interest of \$177,000. This investment amount may also be subject to clawback by the bankruptcy court.

(16) Guarantees of secured debentures

Holdings has registered with the SEC the offer and sale \$250,000,000 of secured debentures as described in note 8. The secured debentures are secured by Holdings as described in note 8 and a pledge of all the common stock by the largest shareholders. Obligations under the debentures are guaranteed by Holdings. This guarantee involves the grant of a security interest in all the assets of GWG Life. The payment of principal and interest on the secured debentures is fully and unconditionally guaranteed by GWG Life. Substantially all of the Company's life insurance policies are held by DLP II and the Trust. The policies held by DLP II are not collateral for the debenture obligations as such policies are collateral for the credit facility.

The consolidating financial statements are presented in lieu of separate financial statements and other related disclosures of the subsidiary guarantors and related entities because management does not believe that separate financial statements and related disclosures would be material to investors. There are currently no significant restrictions on the ability of Holdings or GWG Life, the guarantor subsidiary, to obtain funds from its

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GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

subsidiaries by dividend or loan, except as follows. DLP II is a borrower under a credit agreement with Autobahn, with DZ Bank AG as agent, as described in note 3. The significant majority of insurance policies owned by the Company are subject to a collateral arrangement with DZ Bank AG described in notes 3 and 4. This arrangement, collection and escrow accounts are used to fund premiums of the insurance policies and to pay interest and other charges under the revolving credit facility. DZ Bank AG and Autobahn must authorize all disbursements from these accounts, including any distributions to GWG Life. Distributions are limited to the amount that would result in the borrowers (DLP II, GWG Life and Holdings) realizing an annualized rate of return on the equity funded amount for such amount more than 18%, as determined by DZ Bank AG. After such amount is reached, the credit agreement requires that excess funds be used for repayments of the debt before any additional distributions may be made.

The following represents consolidating financial information as of December 31, 2013 and 2012, with respect to the financial position, and for the years ended December 31, 2013 and 2012 with respect to results of operations and cash flows of Holdings and its subsidiaries. The parent column presents the financial information of Holdings, the primary obligor of the secured debentures. The guarantor subsidiary column presents the financial information of GWG Life, the guarantor subsidiary of the secured debentures, presenting its investment in DLP II and Trust under the equity method. The non-guarantor subsidiaries column presents the financial information of all non-guarantor subsidiaries including DLP II, United Lending, GWG Broker Services and the Trust.

Consolidating Balance Sheets

December 31, 2013	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
ASSETS					
Cash and cash equivalents	\$ 32,711,636	\$ 738,157	\$	\$	\$ 3
Restricted cash		1,420,000	4,412,970		
Investment in life settlements, at fair value			234,672,794		23
Deferred financing costs, net			357,901		
Other assets	381,883	484,510	200,625		
Investment in subsidiaries	129,839,241	159,798,490		(289,637,731)	
TOTAL ASSETS	\$ 162,932,760	\$ 162,441,157	\$ 239,644,290	\$ (289,637,731)	\$ 27
LIABILITIES & STOCKHOLDERS EQUITY (DEFICIT)					
LIABILITIES					
Revolving credit facility	\$	\$	\$ 79,000,000	\$	\$ 7
Series I Secured notes payable		29,275,202			2
Renewable Secured Debentures	131,646,062				13
Accounts payable	233,214	106,655	500,000		
Interest payable	3,806,820	3,065,465	337,123		
Other accrued expenses	340,812	154,594	8,677		
Deferred taxes	7,675,174				
TOTAL LIABILITIES	143,702,082	32,601,916	79,845,800		25
CONVERTIBLE, REDEEMABLE PREFERRED STOCK	24,722,693				2

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GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Consolidating Balance Sheets (continued)

December 31, 2012	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
STOCKHOLDERS EQUITY (DEFICIT)					
Member capital		129,839,241	159,798,490	(289,637,731)	
Common stock	4,562				
Additional paid-in capital	2,942,000				
Accumulated deficit	(8,438,577)				
TOTAL STOCKHOLDERS EQUITY (DEFICIT)	(5,492,015)	129,839,241	159,798,490	(289,637,731)	
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)					
	\$ 162,932,760	\$ 162,441,157	\$ 239,644,290	\$ (289,637,731)	\$ 27
ASSETS					
Cash and cash equivalents	\$ 25,035,579	\$ 2,461,465	\$	\$	\$ 2
Restricted cash		1,748,700	344,392		
Due from related parties		8,613			
Investment in life settlements, at fair value			164,317,183		16
Deferred financing costs, net			97,040		
Death benefits receivable			2,850,000		
Other assets	96,994	202,979	785,090		
Investment in subsidiaries	60,608,585	96,914,613		(157,523,198)	
TOTAL ASSETS	\$ 85,741,158	\$ 101,336,370	\$ 168,393,705	\$ (157,523,198)	\$ 19
LIABILITIES & STOCKHOLDERS EQUITY (DEFICIT)					
LIABILITIES					
Revolving credit facility	\$	\$	\$ 71,000,000	\$	\$ 7
Series I Secured notes payable		37,844,711			3
Renewable Secured Debentures	55,718,950				5
Accounts payable	73,084	104,975	292,000		
Interest payable	905,017	2,444,097	128,206		
Other accrued expenses	898,611	382,522	10,366		
Deferred taxes	5,501,407				
TOTAL LIABILITIES	63,097,069	40,776,305	71,430,572		17

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December 31, 2012	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
CONVERTIBLE, REDEEMABLE PREFERRED STOCK	23,905,878				2
STOCKHOLDERS EQUITY (DEFICIT)					
Member capital		60,560,065	96,963,133	(157,523,198)	
Common stock	4,995				
Additional paid-in capital	6,976,838				
Accumulated deficit	(8,243,622)				(
TOTAL STOCKHOLDERS EQUITY (DEFICIT)	(1,261,789)	60,560,065	96,963,133	(157,523,198)	(
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)	\$ 85,741,158	\$ 101,336,370	\$ 168,393,705	\$(157,523,198)	\$ 19

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Consolidating Statements of Operations

For the year ended December 31, 2013	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
REVENUE					
Contract servicing fees	\$	\$ 3,710,737	\$	\$ (3,710,737)	\$
Gain on life settlements, net			29,513,642		2
Gain upon termination of agreement with Athena Securities Ltd.	\$ 3,252,400				\$
Interest and other income	81,931	2,612,420	79,767	(2,475,386)	
TOTAL REVENUE	3,334,331	6,323,157	29,593,409	(6,186,123)	3
EXPENSES					
Origination and servicing fees			3,710,737	(3,710,737)	
Interest expense	11,800,718	3,684,811	5,277,115		2
Employee compensation and benefits	3,424,383	1,619,465			
Legal and professional fees	1,206,520	514,728	32,961		
Other expenses	2,004,636	1,463,084	2,532,927	(2,475,386)	
TOTAL EXPENSES	18,436,257	7,282,088	11,553,740	(6,186,123)	3
INCOME (LOSS) BEFORE EQUITY IN INCOME OF SUBSIDIARIES	(15,101,926)	(958,931)	18,039,669		

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For the year ended December 31, 2013	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	C
EQUITY IN INCOME OF SUBSIDIARIES	17,080,738	18,088,189		(35,168,927)	
NET INCOME BEFORE INCOME TAXES	1,978,812	17,129,258	18,039,669	(35,168,927)	
INCOME TAX EXPENSE	2,173,767				
NET INCOME (LOSS)	(194,955)	17,129,258	18,039,669	(35,168,927)	
Accretion of preferred stock to liquidation value	(806,624)				
LOSS ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$ (1,001,579)	\$ 17,129,258	\$ 18,039,669	\$ (35,168,927)	\$ (
For the year ended December 31, 2012	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	C
REVENUE					
Contract servicing fees	\$	\$ 2,539,437	\$	\$ (2,539,437)	\$
Gain on life settlements, net			17,436,743		1
Interest and other income	42,668	223,311	42,747	(219,671)	
TOTAL REVENUE	42,668	2,762,748	17,479,490	(2,759,108)	1
EXPENSES					
Origination and servicing fees			2,539,437	(2,539,437)	
Interest expense	4,311,719	4,833,058	1,953,521	(219,671)	1
Employee compensation and benefits		2,903,373			
Legal and professional fees	899,588	162,323	14,783		
Other expenses	937,562	1,496,752	52,499		
TOTAL EXPENSES	6,148,869	9,395,506	4,560,240	(2,759,108)	1
INCOME (LOSS) BEFORE EQUITY IN INCOME OF SUBSIDIARIES	(6,106,201)	(6,632,758)	12,919,250		
EQUITY IN INCOME OF SUBSIDIARIES	6,286,492	13,035,698		(19,322,190)	
NET INCOME BEFORE INCOME TAXES	180,291	6,402,940	12,919,250	(19,322,190)	
INCOME TAX EXPENSE	1,193,190				
NET INCOME (LOSS)	(1,012,899)	6,402,940	12,919,250	(19,322,190)	(
Accretion of preferred stock to liquidation value	(1,578,405)				(
LOSS ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$ (2,591,304)	\$ 6,402,940	\$ 12,919,250	\$ (19,322,190)	\$ (

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GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Consolidating Statements of Cash Flows

For the year ended December 31, 2013	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
CASH FLOWS FROM OPERATING ACTIVITIES					
Net income (loss)	\$ (194,955)	\$ 17,129,258	\$ 18,039,669	\$(35,168,927)	\$
Adjustments to reconcile net income (loss) to cash flows from operating activities:					
Equity of subsidiaries	(17,080,738)	(18,088,189)		35,168,927	
Gain on life settlements			(39,337,542)		(3
Amortization of deferred financing and issuance costs	1,908,248	823,004	(260,861)		
Deferred income taxes	2,173,767				
Preferred stock issued for dividends	623,899				
Convertible, redeemable preferred stock dividends payable	255				
Gain upon termination of agreement with Athena Securities Ltd.	(3,252,400)				(
(Increase) decrease in operating assets:					
Due from related parties		8,613			
Death benefits receivable			2,850,000		
Other assets	(51,522,808)	(45,077,218)		96,033,606	
Increase (decrease) in operating liabilities:					
Accounts payable	160,130	1,680	208,000		
Interest payable	2,399,975	809,540	208,918		
Other accrued expenses	277,321	(224,990)	(1,690)		
NET CASH FLOWS USED IN OPERATING ACTIVITIES	(64,507,306)	(44,618,302)	(18,293,506)	96,033,606	(3
CASH FLOWS FROM INVESTING ACTIVITIES					
Investment in life settlements			(34,997,500)		(3
Proceeds from settlement of life settlements			4,563,896		
NET CASH FLOWS USED IN INVESTING ACTIVITIES			(30,433,604)		(3
CASH FLOWS FROM FINANCING ACTIVITIES					
Net proceeds from revolving credit facility			8,000,000		
Payments for redemption of Series I Secured notes payable		(8,671,624)			(
Proceeds from issuance of debentures	85,260,976				8
Payments for issuance of debentures	(4,320,542)				(
Payments for redemption of debentures	(8,143,363)				(
Proceeds (payments) from restricted cash		328,700	(4,068,578)		(
Issuance of member capital		51,237,918	44,795,688	(96,033,606)	
Payments for redemption of preferred stock	(613,708)				
NET CASH FLOWS PROVIDED BY FINANCING ACTIVITIES	72,183,363	42,894,994	48,727,110	(96,033,606)	6

For the year ended December 31, 2013	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
NET INCREASE IN CASH AND CASH EQUIVALENTS	7,676,057	(1,723,308)			
CASH AND CASH EQUIVALENTS					
BEGINNING OF THE YEAR	25,035,579	2,461,465			2
END OF THE YEAR	\$ 32,711,636	\$ 738,157	\$	\$	\$ 3

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GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Consolidating Statements of Cash Flows (continued)

For the year ended December 31, 2012	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
CASH FLOWS FROM OPERATING ACTIVITIES					
Net income (loss)	\$ (1,012,899)	\$ 6,402,940	\$ 12,919,250	\$(19,322,190)	\$ (
Adjustments to reconcile net income (loss) to cash flows from operating activities:					
Equity of subsidiaries	(6,286,492)	(13,035,698)		19,322,190	
Gain on life settlements			(27,856,374)		(2
Amortization of deferred financing and issuance costs	506,279	1,169,755	232,896		
Deferred income taxes	1,193,190				
Preferred stock issued for dividends	567,478				
Convertible, redeemable preferred stock dividends payable	338,695				
(Increase) decrease in operating assets:					
Due from related parties		(6,348)			
Death benefits receivable			(2,850,000)		(
Other assets	(33,137,100)	(22,587,090)	(772,090)	55,627,115	
Increase (decrease) in operating liabilities:					
Accounts payable	(306,373)	48,665			
Interest payable	918,374	806,058	20,167		
Other accrued expenses	(55,890)	(16,352)	2,950		
NET CASH FLOWS USED IN OPERATING ACTIVITIES	(37,274,738)	(27,218,070)	(18,303,201)	55,627,115	(2
CASH FLOWS FROM INVESTING ACTIVITIES					

For the year ended December 31, 2012	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
Investment in life settlements			(15,067,495)		(1
Proceeds from settlement of life settlements			1,067,210		
NET CASH FLOWS USED IN INVESTING ACTIVITIES			(14,000,285)		(1
CASH FLOWS FROM FINANCING ACTIVITIES					
Net proceeds from revolving credit facility			11,000,000		1
Payments for redemption of Series I Secured notes payable		(7,477,197)			(
Proceeds from issuance of debentures	58,553,280				5
Payments for issuance of debentures	(3,024,545)				(
Payments for redemption of debentures	(112,500)				
Proceeds (payments) from restricted cash		(926,473)	3,627,683		
Issuance of member capital		37,951,312	17,675,803	(55,627,115)	
Issuance of preferred stock	6,414,273				
Payments for issuance of preferred stock	(1,266,647)				(
NET CASH FLOWS PROVIDED BY FINANCING ACTIVITIES	60,563,861	29,547,642	32,303,486	(55,627,115)	6
NET INCREASE IN CASH AND CASH EQUIVALENTS	23,289,123	2,329,572			2
CASH AND CASH EQUIVALENTS					
BEGINNING OF THE YEAR	1,746,456	131,893			
END OF THE YEAR	\$ 25,035,579	\$ 2,461,465	\$	\$	\$ 2

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Table of Contents**GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(17) Concentration**

GWG purchases life insurance policies written by life insurance companies having investment grade ratings by independent rating agencies. As a result there are certain concentrations of contracts with life insurance companies. The following summarizes the face value of insurance contracts with specific life insurance companies exceeding 10% of the total face value held by the Company.

	December 31, 2013	De
	%	
Life insurance company		
Company A	16.58	
Company B	11.34	
Company C	*	

* percentage does not exceed 10% of the total face value.

The following summarizes the number of insurance contracts held in specific states exceeding 10% of the total face value held by the Company:

	December 31, 2013	De
	%	
State of residence		
California	28.14	
Florida	15.59	
New York	10.65	

(18) Subsequent events

Stock split On June 24, 2014, the Company's Board of Directors and majority stockholders approved a joint resolution to effect an amendment to the Certificate of Incorporation in the state of Delaware whereby the company shall enact a reverse split of the common stock such that for every two (2) shares of common stock issued and outstanding immediately prior to the effective date shall, automatically and without any action on the part of the respective holder, be combined and converted into one (1) share of common stock. The effective date of the amendment and reverse stock split is June 24, 2014. In lieu of fractional shares, stockholders received cash payments in an amount equal to the fraction to which the stockholder would otherwise be entitled multiplied by the price of the common stock, as determined by the Board of Directors of the Corporation, but adjusted so as to give effect to the reverse stock split. The par value of the common stock remained at \$0.001 per share.

All share and per-share information presented elsewhere in these financial statements and corresponding notes have been adjusted to reflect the stock split.

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS**

	June 30, 2014	December 31, 2013
	(unaudited)	
ASSETS		
Cash and cash equivalents	\$ 23,059,955	\$ 33,449,793
Restricted cash	2,810,432	5,832,970
Investment in life settlements, at fair value	267,895,692	234,672,794
Other assets	2,822,074	1,424,919
TOTAL ASSETS	\$ 296,588,153	\$ 275,380,476
LIABILITIES & STOCKHOLDERS EQUITY (DEFICIT)		
LIABILITIES		
Revolving credit facility	\$ 79,000,000	\$ 79,000,000

	June 30, 2014	December 31, 2013
Series I Secured notes payable	28,051,113	29,275,202
Renewable Secured Debentures	157,513,267	131,646,062
Interest payable	9,730,193	7,209,408
Accounts payable and accrued expenses	1,714,418	1,343,952
Deferred taxes, net	5,403,604	7,675,174
TOTAL LIABILITIES	281,412,595	256,149,798
CONVERTIBLE, REDEEMABLE PREFERRED STOCK		
(par value \$0.001; shares authorized 40,000,000; shares issued and outstanding 3,419,767 and 3,368,109; liquidation preference of \$25,648,000 and \$25,261,000 on June 30, 2014 and December 31, 2013, respectively)	25,309,946	24,722,693
STOCKHOLDERS EQUITY		
Common stock (par value \$0.001; shares authorized 210,000,000; shares issued and outstanding is 4,562,000 on both June 30, 2014 and December 31, 2013)	4,562	4,562
Additional paid-in capital	2,787,494	2,942,000
Accumulated deficit	(12,926,444)	(8,438,577)
TOTAL STOCKHOLDERS EQUITY (DEFICIT)	(10,134,388)	(5,492,015)
TOTAL LIABILITIES & STOCKHOLDERS EQUITY (DEFICIT)	\$ 296,588,153	\$ 275,380,476

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

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GWG HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

	Three Months Ended		Six Months Ended	
	June 30, 2014	June 30, 2013	June 30, 2014	June 30, 2013
REVENUE				
Gain on life settlements, net	\$ 5,484,889	\$ 7,733,245	\$ 11,001,094	\$ 16,070,000
Interest and other income	6,380	3,274,323	13,747	3,400,000
TOTAL REVENUE	5,491,269	11,007,568	11,014,841	19,510,000
EXPENSES				
Employee compensation and benefits	1,178,819	1,063,923	2,147,564	3,000,000
Legal and professional fees	419,337	351,910	826,339	780,000
Interest expense	6,608,043	4,941,942	12,934,591	9,400,000
Other expenses	1,188,479	1,091,132	1,865,784	2,100,000
TOTAL EXPENSES	9,394,678	7,448,907	17,774,278	15,320,000

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	Three Months Ended		Six Months Ended	
INCOME (LOSS) BEFORE INCOME TAXES	(3,903,409)	3,558,661	(6,759,437)	4,192,811
INCOME TAX EXPENSE (BENEFIT)	(1,316,712)	1,801,971	(2,271,570)	2,360,811
NET INCOME (LOSS)	\$ (2,586,697)	\$ 1,756,690	\$ (4,487,867)	\$ 1,832,000
Accretion of preferred stock to liquidation value	(101,271)	(208,877)	(226,984)	(437,132)
LOSS ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$ (2,687,968)	\$ 1,547,813	\$ (4,714,851)	\$ 1,394,868
NET INCOME (LOSS) PER SHARE				
Basic	\$ (0.59)	\$ 0.31	\$ (1.03)	\$ 0.54
Diluted	\$ (0.59)	\$ 0.21	\$ (1.03)	\$ 0.47
WEIGHTED AVERAGE SHARES OUTSTANDING				
Basic	4,562,000	4,984,994	4,562,000	4,728,500
Diluted	4,562,000	7,511,099	4,562,000	7,290,500

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(unaudited)**

	Three Months Ended		Six Months Ended	
	June 30, 2014	June 30, 2013	June 30, 2014	June 30, 2013
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income (loss)	\$ (2,586,697)	\$ 1,756,690	\$ (4,487,867)	\$ 1,832,000
Adjustments to reconcile net income (loss) to net cash flows from operating activities:				
Gain on life settlements	(10,852,425)	(7,449,180)	(22,211,338)	(18,942,132)
Amortization of deferred financing and issuance costs	1,354,007	837,133	1,707,664	1,930,733
Deferred income taxes	(1,316,712)	1,802,920	(2,271,570)	2,360,811
Convertible, redeemable preferred stock dividends payable	196,991	178,235	389,331	260,000
(Increase) decrease in operating assets:				
Other assets	(997,073)	(4,164,004)	(1,248,919)	(3,614,000)
Increase (decrease) in operating liabilities:				
Accounts payable and accrued expenses	1,890,337	402,739	3,168,163	1,690,000
NET CASH FLOWS USED IN OPERATING ACTIVITIES	(12,311,572)	(6,635,467)	(24,954,536)	(14,477,600)

	Three Months Ended		Six Months Ended	
CASH FLOWS FROM INVESTING ACTIVITIES				
Investment in life settlements	(2,608,232)	(2,972,944)	(10,879,435)	(12,888,000)
Proceeds from settlement of life settlements	68,500	1,382,152	68,500	2,875,000
NET CASH FLOWS USED IN INVESTING ACTIVITIES	(2,539,732)	(1,590,792)	(10,810,935)	(10,013,000)
CASH FLOWS FROM FINANCING ACTIVITIES				
Net proceeds from revolving credit facility				8,000,000
Payments for redemption of Series I Secured notes payable	(670,621)	(2,423,052)	(1,538,924)	(3,932,500)
Proceeds from issuance of renewable secured debentures	14,868,830	18,588,867	33,234,487	42,437,500
Payments for redemption and issuance of renewable secured debentures	(4,393,523)	(3,033,303)	(9,322,411)	(5,330,000)
Proceeds from restricted cash	43,330	2,160,333	3,022,537	(2,375,000)
Repurchase of common stock		(3,252,400)		(3,252,500)
Issuance (redemptions) of convertible, redeemable preferred stock	(20,056)	(125,135)	(20,056)	(31,250,000)
NET CASH FLOWS PROVIDED BY FINANCING ACTIVITIES	9,827,960	11,915,310	25,375,633	35,237,500
NET INCREASE IN CASH AND CASH EQUIVALENTS	(5,023,344)	3,689,051	(10,389,838)	10,744,500
CASH AND CASH EQUIVALENTS				
BEGINNING OF PERIOD	28,083,299	34,551,582	33,449,793	27,497,500
END OF PERIOD	\$ 23,059,955	\$ 38,240,633	\$ 23,059,955	\$ 38,240,000

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

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GWG HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS CONTINUED (unaudited)

	Three Months Ended		Six Months Ended	
	June 30, 2014	June 30, 2013	June 30, 2014	June 30, 2013
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION				
Interest paid	\$ 3,531,000	\$ 3,214,000	\$ 7,781,000	\$ 6,500,000
NON-CASH INVESTING AND FINANCING ACTIVITIES				

	Three Months Ended		Six Months Ended	
Series I secured notes:				
Non-cash conversion of accrued interest and commissions payable to principal	\$ 40,000	\$ 86,000	\$ 105,000	\$ 131,000
Renewable secured debentures:				
Non-cash conversion of accrued interest and commission payable to principal	\$ 162,000	\$ 59,000	\$ 282,000	\$ 101,000
Convertible, redeemable preferred stock				
Non-cash conversion of dividends payable	\$ 193,000	\$ 178,000	\$ 380,000	\$ 200,000
Non-cash accretion of convertible, redeemable preferred stock to redemption value	\$ 101,000	\$ 209,000	\$ 227,000	\$ 400,000
Investment in life settlements included in accounts payable	\$ 75,000	\$ 262,000	\$ 75,000	\$ 200,000

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

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GWG HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY

	Common Shares	Common Stock (par)	Additional Paid-in Capital	Accumulated Deficit	Total
Balance, December 31, 2012	4,994,500	4,995	6,976,838	(8,243,622)	(1,498,389)
Net loss				(194,955)	(194,955)
Repurchase of common stock	(432,500)	(433)	(3,251,967)		(3,684,900)
Issuance of stock options			23,753		23,753
Accretion of preferred stock to liquidation value			(806,624)		(806,624)
Balance, December 31, 2013	4,562,000	\$ 4,562	\$ 2,942,000	\$ (8,438,577)	\$ (5,090,075)
Net loss				(4,487,867)	(4,487,867)
Issuance of stock options			72,478		72,478
Accretion of preferred stock to liquidation value			(226,984)		(226,984)
Balance, June 30, 2014	4,562,000	4,562	2,787,494	(12,926,444)	(10,632,488)

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

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GWG HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(1) Nature of business and summary of significant accounting policies

Nature of business GWG Holdings, Inc. and subsidiaries, located in Minneapolis, Minnesota, facilitates the purchase of life insurance policies for its investment portfolio through its wholly owned subsidiary, GWG Life, LLC (GWG Life), and its subsidiaries, GWG Trust (Trust), GWG DLP Funding II (GWG DLP Funding II) and its wholly owned subsidiary, GWG DLP Master Trust II (the Trust II). Our wholly owned subsidiary, GWG Broker Services, LLC (Broker Services), was formed to earn fees for brokering policy transactions between market participants. Our wholly owned subsidiary United Lending, LLC (United Lending) and wholly owned subsidiary United Lending SPV, LLC (United Lending SPV) were formed to finance life settlement premiums and policy loans. All of the entities are legally organized in Delaware. Unless the context otherwise requires or we specifically so indicate, all references in this prospectus supplement to "we", "the Company", "GWG", or "the Company" refer to these entities collectively. GWG Member, LLC, a wholly owned subsidiary formed November 2010 to facilitate the acquisition of policies, has not commenced operations as of June 30, 2014.

Basis of presentation The condensed consolidated balance sheet as of June 30, 2014, the condensed consolidated statements of operations for the three and six months ended June 30, 2014 and 2013, and the condensed consolidated statements of cash flows for the three and six months ended June 30, 2014 and 2013, and related information presented in these notes, have been prepared by management in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X, without audit. To the extent that information and data required by U.S. generally accepted accounting principles for complete financial statements are contained in or are consistent with the consolidated audited financial statements in the Company's Form 10-K for the year ended December 31, 2013, such information and notes have not been duplicated herein. In the opinion of management, all adjustments considered necessary for a fair presentation of results have been included. The condensed consolidated balance sheet at December 31, 2013 was derived from the audited consolidated financial statements as of that date. Operating results for the three and six months ended June 30, 2014 are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. For further information, refer to the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

Use of estimates The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions about the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the amounts of revenues and expenses during the reporting period. The Company regularly evaluates estimates and assumptions. The Company bases its estimates and assumptions on current facts, historical experience, and various other factors that it believes to be reasonable under the circumstances, the results of which may differ from actual results. The actual results experienced by the Company may differ materially and adversely from the Company's estimates. To the extent there are material differences between the estimates and the actual results, future results of operations will be affected. The most significant estimates with regard to these consolidated financial statements relates to (1) the determination of the assumptions used in estimating the fair value of the investment in life insurance policies, and (2) the valuation of deferred tax assets and liabilities.

Life settlements ASC 325-30, *Investments in Insurance Contracts*, allows a reporting entity the election to account for its investments in life settlements using either the investment method or the fair value method. The election shall be made on an instrument-by-instrument basis and is irrevocable. Under the investment method, an investor shall recognize the initial investment at the purchase price plus all initial direct costs. Continuing costs (policy premiums and direct external costs) to keep the policy in force shall be capitalized. Under the fair value method, an investor shall recognize the initial investment at the

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GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

purchase price. In subsequent periods, the investor shall remeasure the investment at fair value in its entirety at each reporting period and shall recognize the change in fair value in current period income net of premiums paid. The Company uses the fair value method to account for all life settlements.

The Company recognizes realized gains (revenue) from life settlement contracts upon one of the two following events:

- 1) Receipt of death notice or verified obituary of insured
- 2) Sale of policy and filing of change of ownership forms and receipt of payment

The Company recognizes the difference between the death benefits and carrying values of the policy when an insured event has occurred and the Company determines that settlement and ultimate collection of the death benefits is realizable and reasonably assured. Revenue from a transaction must meet both conditions in order to be recognized. In an event of a sale of a policy the Company recognizes gain or loss as the difference between the sale price and the carrying value of the policy on the date of the receipt of payment on such sale.

Deposits and initial direct costs advanced on unsettled policy acquisitions are recorded as other assets until policy ownership has been transferred to the Company. Such deposits and direct cost advances were \$0 and \$201,000 at June 30, 2014 and December 31, 2013, respectively.

Deferred financing and issuance costs Costs incurred to obtain financing under the revolving credit facility, as described in note 6, have been capitalized and amortized using the straight-line method over the term of the revolving credit facility. Amortization of deferred financing costs was \$89,000 for both the six-month periods ended June 30, 2014 and 2013, and \$179,000 and \$276,000 for the six-month periods ended June 30, 2014 and 2013, respectively. The future amortization is expected to be \$179,000 for the six months ending December 31, 2014. The Series I Secured notes payable, as described in note 7, are reported net of issuance costs, sales commissions and other direct expenses, which are amortized using the interest method over the term of each respective borrowing. The Renewable Senior Secured Debentures, as described in note 8, are reported net of issuance costs, sales commissions and other direct expenses, which are amortized using the interest method over the term of each respective borrowing. The Series A preferred stock, as described in note 9, is reported net of issuance costs, sales commissions, including the fair value of warrants issued, and other direct expenses, which are amortized using the interest method as interest expense over the three-year redemption period.

Earnings (loss) per share Basic per share earnings (loss) attributable to non-redeemable interests is calculated using the weighted-average number of shares outstanding during the period. Diluted earnings per share is calculated based on the potential dilutive impact, if any, of the Company's convertible, redeemable preferred stock, and outstanding warrants, and stock options.

Subsequent events Subsequent events are events or transactions that occur after the balance sheet date but before consolidated financial statements are issued. The Company recognizes in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing the consolidated financial statements. The Company's consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after the balance sheet date and before the consolidated financial statements are available to be issued. The Company evaluates subsequent events and transactions that occur after the balance sheet date up to the date that the consolidated financial statements are filed for potential recognition or disclosure.

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Recently adopted pronouncements Pronouncements issued by the FASB or other authoritative accounting standards groups with future effective dates that are applicable or are not expected to be significant to the Company.

(2) Restrictions on cash

The Company is required by its lenders to maintain collection and escrow accounts. These accounts are used to fund the acquisition, pay annual premium on life insurance policies, pay interest and other charges under the revolving credit facility, and collect policy benefits. DZ Bank AG, as agent for Autobahn Fund Company, LLC, the lender for the revolving credit facility as described in note 6, authorizes the disbursements from these accounts. At June 30, 2014 and December 31, 2013 there was a balance of \$2,810,000, and \$5,833,000, respectively, maintained in these restricted cash accounts.

(3) Investment in life insurance policies

The life insurance policies (Level 3 fair value measurements) are valued based on unobservable inputs that are significant to the overall fair value measurement. Changes in the fair value of these instruments are recorded in gain or loss on life insurance policies in the consolidated statements of operations (net of the cost of premiums paid on the policies). The fair value is determined on a discounted cash flow basis that incorporates life expectancy assumptions. Life expectancy assumptions have been obtained from widely accepted life expectancy providers. The discount rate incorporates current information about market interest rates, the credit risk of the insurance company that issued the life insurance policy and our estimate of the risk premium an investor in the policy would require. As a result of management's analysis, discount rates of 11.56% and 11.69% were applied to the portfolio as of June 30, 2014 and December 31, 2013.

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A summary of the Company's life insurance policies accounted for under the fair value method and their estimated maturity dates, based on remaining life expectancy, is as follows:

Years Ending December 31,	As of June 30, 2014			As of December 31, 2013
	Number of Contracts	Estimated Fair Value	Face Value	Estimated Fair Value
2014		\$	\$	\$
2015	3	4,781,000	6,000,000	4,781,000
2016	11	11,035,000	16,450,000	8,826,000
2017	26	33,191,000	59,716,000	25,358,000
2018	29	35,358,000	70,017,000	33,358,000
2019	44	44,279,000	109,795,000	34,279,000
2020	38	35,833,000	91,224,000	34,279,000
Thereafter	138	103,419,000	431,450,000	125,900,000
Totals	289	267,896,000	784,652,000	263,896,000

The Company recognized policy benefits of \$300,000 and \$6,600,000 during the three-month periods ended June 30, 2014 and 2013, respectively, related to policies with a carrying value of \$68,000 and \$1,382,000, respectively. During the six-month periods ended June 30, 2014 and 2013, the Company recorded realized gains of \$232,000 and \$5,218,000 on such policies. The Company recognized policy benefits of \$300,000 and \$10,600,000, respectively, related to policies with a carrying value of \$68,000 and \$2,872,000, respectively. The Company recorded realized gains of \$232,000 and \$7,728,000 on such policies.

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Reconciliation of gain on life settlements:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
Change in fair value	\$ 10,852,000	\$ 7,449,000	\$ 22,211,000	\$ 18,949,000
Premiums and other annual fees	(5,599,000)	(4,934,000)	(11,442,000)	(10,599,000)
Policy maturities	232,000	5,218,000	232,000	7,728,000
Gain on life settlements, net	\$ 5,485,000	\$ 7,733,000	\$ 11,001,000	\$ 16,078,000

The estimated expected premium payments to maintain the above life insurance policies in force through 2018, assuming no mortalities, are as follows:

Years Ending December 31,	
Six months ending December 31, 2014	\$ 12,211,000
2015	26,600,000
2016	29,400,000

Years Ending December 31,

2017
2018

32,8
35,7
\$ 136,9

Management anticipates funding the estimated premium payments as noted above with proceeds from the DZ Bank revolving credit facility and through debt and equity financing as well as from cash proceeds from maturities of life insurance policies. The proceeds of these capital sources are also intended for the purchase, financing, and maintenance of additional life insurance policies.

(4) Fair value definition and hierarchy

ASC 820 establishes a hierarchal disclosure framework which prioritizes and ranks the level of market price observability used in measuring assets and liabilities at fair value. Market price observability is affected by a number of factors, including the type of investment, the characteristics specific to the investment and the marketplace including the existence and transparency of transactions between market participants. Assets and liabilities with readily available active quotes or for which fair value can be measured from actively quoted prices in an orderly market generally will have a higher degree of market price observability and a lower degree of judgment used in measuring fair value. ASC 820 establishes a three-level valuation hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., fair market price) in an orderly transaction between market participants at the measurement date.

The hierarchy is broken down into three levels based on the observability of inputs as follows:

Level 1 Valuations based on quoted prices in active markets for identical assets or liabilities that the Company has the ability to access. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.

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Level 2 Valuations based on one or more quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

Level 3 Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The availability of observable inputs can vary by types of assets and liabilities and is affected by a wide variety of factors, including, for example, whether the asset or liability is established in the marketplace, the liquidity of markets and other characteristics particular to the transaction. To the extent that valuation is based on inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment used by management in determining fair value is greatest for assets and liabilities categorized in Level 3.

Level 3 Valuation Process

The estimated fair value of the Company's life settlements are determined on a quarterly basis by the Company's portfolio management committee, taking into consideration changes in discount rate assumptions, estimated premium payments and life expectancy assumptions, as well as any changes in economic and market relevant conditions. These inputs are then used to estimate the discounted cash flows using the MAPS probabilistic portfolio pricing model, which estimates cash flows using various different probabilities and scenarios. The valuation process includes a review by senior management as of each valuation date. Management

engages a third party expert to independently test the accuracy of the valuations using the inputs provided by management.

Life insurance policies represent financial instruments recorded at fair value on a recurring basis. The following table reconciles the beginning and ending of the Company's Level 3 investments in life insurance policies for the three and six-month periods ending June 30, 2014 and 2013, as follows:

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
Beginning balance	\$ 254,504,000	\$ 185,020,000	\$ 234,673,000	\$ 164,311,000
Purchases	2,608,000	2,805,000	11,080,000	13,500,000
Maturities (cash in excess of carrying value)	(68,000)	(1,382,000)	(68,000)	(2,800,000)
Net change in fair value	10,852,000	7,449,000	22,211,000	18,900,000
Ending balance (June 30)	\$ 267,896,000	\$ 193,892,000	\$ 267,896,000	\$ 193,892,000

The fair value of a portfolio of life insurance policies is based on information available to the Company at the reporting date. Fair value is based upon a discounted cash flow model that incorporates life expectancy estimate assumptions. Life expectancy estimates are obtained from independent, third-party, widely accepted life expectancy estimate providers at policy acquisition. The life expectancy values of each insured, as determined at policy acquisition, are rolled down month-by-month over the passage of time by the MAPS actuarial software the Company uses for ongoing valuation of its portfolio of life insurance policies. The discount rate incorporates current information about discount rates applied by other reporting companies owning portfolios of life insurance policies, discount rates observed in the life insurance secondary market, market interest rates, the credit exposure to the insurance company that issued the life insurance policy and management's estimate of the risk premium a purchaser would require to receive the future cash flows derived from our portfolio of life insurance policies.

On January 22, 2013, one of the independent medical actuarial underwriting firms we utilize, 21st Services, announced advancements in its underwriting methodology, resulting in revised estimated life expectancy mortality tables for life settlement transactions. We were advised by 21st Services that the changes

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are very granular and relate to both specific medical conditions and lifestyles of insureds. These changes were the result of the application of additional mortality information gathered by 21st Services over a period of time, and which were applied to the inputs and methodologies used to develop the actuarial life expectancy estimates. While we do not believe these revised methodologies indicate the previous estimated life expectancies were inaccurate, we believe the revised methodologies incorporate additional information that should be considered in updating our estimate of the life expectancies of the insureds within our portfolio. Based upon our evaluation and analysis of data made available by 21st Services, as well as information regarding the insureds within our portfolio, we have estimated the impact of the changes to 21st Services' methodologies for determining life expectancies on a policy-by-policy basis within our portfolio as of December 31, 2012 and applied such changes to the life expectancy inputs used to estimate fair value. We have adjusted the original life expectancies provided by 21st Services based on four factors, each analyzed individually for each insured in the GWG portfolio. The four factors are gender, anti-selection, age, and primary impairment. GWG applied such adjustments to all 21st Services life expectancy reports used in valuation of the portfolio as of December 31, 2012. At that time, the portfolio contained 211 policies on 194 insured lives. Of those 211 policies, 199 were valued using a 21st Services life expectancy report as part of the pricing life expectancy estimate calculation. While the analysis and adjustments were applied on an individual policy basis, the result was an average overall increase in the original life expectancy estimates of 8.67%. We have a standard practice of obtaining two third-party life expectancy estimates for each policy in our portfolio. As a result, the effective change in life expectancy on the portfolio as of December 31, 2012 was an average of approximately 4.33%, which resulted in an aggregate decrease in the fair value of our life settlements portfolio of \$12.4 million as of December 31, 2012. Life expectancy reports by their very nature are estimates.

During 2013, we sought to update our life expectancy estimates from all four of the major independent third-party medical-actuarial underwriting firms (including 21st Services) with updated medical records on all of the 211 policies we originally used a life expectancy report from 21st Services. As of December 31, 2013, we had successfully procured new life expectancy reports on 176 of the 211 policies owned as of December 31, 2012. We experienced ten mortalities in 2013 for which no updated life expectancy reports were necessary. We also had two small face policies in our portfolio for which we did not update life expectancy reports. Accordingly, as of June 30, 2014 we had updated our life expectancy estimates based on updated life expectancy reports on all but 12 policies (covering 199 insured lives).

our portfolio that we are still seeking to update.

In order to assess the reasonableness of our adjustments, made effective December 31, 2012, we compared the life expectancy estimates including any adjustments used on December 31, 2012 to the updated life expectancy estimates used on December 31, 2013. Because an additional year has elapsed since the December 2012 date, the older set of adjusted life expectancy estimates were rolled down to shorter numbers based on an actuarial calculation to make them comparable to the updated life expectancy estimates used on December 31, 2013. The average amount of roll down to account for the 12-month passage of time was eight and one-half months.

We concluded that the adjustments we made a year ago were reasonable when we compared the rolled down life expectancy estimates from December 31, 2012 to the updated life expectancy estimates on December 31, 2013. The average rolled down life expectancy estimate from December 31, 2012 is 80.9 months. The updated life expectancy estimate obtained from updated life expectancy reports as of December 31, 2013 is 79.4 months, shorter by one and one-half months. Therefore, we have no need to make any further adjustments to our life expectancy estimates at this time.

The fair value of life insurance policies is estimated using present value calculations of estimated cash flows based on the data specific to each individual life insurance policy. Estimated future policy premium payments are calculated based on the terms of the policy and the premium payment history. The following

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summarizes the unobservable inputs utilized in estimating the fair value of the portfolio of life insurance policies:

	As of June 30, 2014	As of December 31, 2013
Weighted average age of insured	82.5	82.5
Weighted average life expectancy, months*	82.2	82.2
Average face amount per policy	\$ 2,715,000	\$ 2,815,000
Discount rate	11.56%	11.56%

* Standard life expectancy as adjusted for insured's specific circumstances.

These assumptions are, by their nature, inherently uncertain and the effect of changes in estimates may be significant. The techniques used in estimating the fair value of estimated cash flows are derived from valuation techniques generally used in the industry that include inputs for the asset that are not based on observable market data. The extent to which the fair value could reasonably vary in the near term has been quantified by evaluating the effect of changes in significant assumptions used to estimate the fair value. If the life expectancy estimates were increased or decreased by four and eight months on each outstanding policy and the discount factors were increased or decreased by 1% and 2%, while all other variables are held constant, the fair value of the investment in life insurance policies would increase or (decrease) by the amounts summarized below:

Change in life expectancy estimates	Changes in fair value of life insurance policies			
	plus 8 months	minus 8 months	plus 4 months	minus 4 months
June 30, 2014	\$ (38,249,000)	\$ 40,171,000	\$ (19,368,000)	\$ 19,368,000
December 31, 2013	\$ (34,382,000)	\$ 36,152,000	\$ (17,417,000)	\$ 17,417,000

<u>Change in discount rate</u>	<u>plus 2%</u>	<u>minus 2%</u>	<u>plus 1%</u>	<u>m</u>
June 30, 2014	\$ (24,381,000)	\$ 28,624,000	\$ (12,666,000)	\$ 13
December 31, 2013	\$ (22,944,000)	\$ 27,063,000	\$ (11,933,000)	\$ 12

Other Fair Value Considerations

Carrying value of receivables, prepaid expenses, accounts payable and accrued expenses approximate fair value due to their short-term maturities and low credit risk. The estimated fair value of the Company's Series I Secured notes payable and Renewable Secured Debentures is approximately \$192,177,000 based on a weighted-average market interest rate of 7.12% based on an income approach, the combined face value of these notes is \$189,603,000 as of June 30, 2014. The carrying value of the revolving credit facility reflects interest charged at the commercial paper rate plus an applicable margin. The margin represents our credit rating and the strength of the portfolio of life insurance policies collateralizing the debt. The overall rate reflects market, and the carrying value of the revolver approximates fair value. All of the financial instruments are level 3 fair value measurements.

The Company has issued warrants to purchase common stock in connection with the issuance of its convertible, redeemable preferred stock. Warrants were valued and determined by the Company as permanent equity. The fair value measurements associated with the warrants, measured at issuance represent level 3 instruments.

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GWG HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

As of June 30, 2014:

<u>Month issued</u>	<u>Warrants issued</u>	<u>Fair value per share</u>	<u>Risk free rate</u>	<u>Volatility</u>
December 2011	68,937	\$ 0.22	0.42%	25.25%
March 2012	38,130	\$ 0.52	0.38%	36.20%
June 2012	161,841	\$ 1.16	0.41%	47.36%
July 2012	144,547	\$ 1.16	0.41%	47.36%
September 2012	2,500	\$ 0.72	0.31%	40.49%
	415,955			

Volatility is based upon the weekly percentage change in the stock price of selected comparable insurance companies. In June 2012, we evaluated the companies used, and made certain changes to those used. The percentage change is calculated on the average price of those selected stocks at the weekly business for the year preceding the balance sheet date. We compare annual volatility based on this weekly information.

(5) Notes receivable from related parties

As of June 30, 2014 and December 31, 2013, the Company had receivables totaling \$5,000,000 due from an affiliate, Opportunity Finance, LLC, which was partially reserved. Opportunity Finance ceased operations in 2008.

(6) Credit facilities

Revolving credit facility Autobahn Funding Company LLC

On July 15, 2008, DLP II and United Lending entered into a revolving credit facility pursuant to a Credit and Security Agreement (Agreement) with Autobahn Funding Company LLC (Autobahn), providing the Company with a maximum borrowing amount of \$100,000,000. Autobahn is a commercial paper conduit that issues commercial paper to investors in order to provide funding to DLP II and United Lending. DZ Bank AG Deutsche Zentral-Genossenschaftsbank (DZ Bank) is the agent for Autobahn. The original Agreement was to expire on July 15, 2013. On January 29, 2013, Holdings, together with GWG Life and DLP II, entered into an Amended and Restated Credit and Security Agreement with Autobahn, extending the facility expiration date to December 31, 2014, and removing United Lending as a party to the amended and restated agreement. On May 29, 2014, Holdings, together with GWG Life and DLP II, entered into an Amendment No. 1 to the Amended and Restated Credit and Security Agreement with Autobahn and DZ Bank (as committed lender and Agent). The amendment was entered into for the purpose of extending the maturity date for borrowings under the agreement to December 31, 2016. The amount outstanding under this facility as of both June 30, 2014 and December 31, 2013 was \$79,000,000.

The Agreement requires DLP II to pay, on a monthly basis, interest at the commercial paper rate plus an applicable margin, as defined in the Agreement. The interest rate was 6.19% at both at June 30, 2014 and December 31, 2013, respectively. The weighted average effective interest rate was 6.20% and 6.26% (excluding unused line fee) for the three months ended June 30, 2014 and 2013, respectively. The Agreement also requires payment of an unused line fee on the unused amount under the revolving credit facility. The note is secured by substantially all of DLP II assets which consist primarily of life insurance policies.

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The Agreement has certain financial and nonfinancial covenants. The Company was in compliance with these covenants at June 30, 2014 and December 31, 2013. The Agreement generally prohibits the Company from:

- changing its corporate name, offices, and jurisdiction of incorporation
- changing any deposit accounts or payment instructions to insurers;
- changing any operating policies and practices such that it would be reasonably likely to adversely affect the collectability of any asset in any material amount;
- merging or consolidating with, or selling all or substantially all of its assets to, any third party;
- selling any collateral or creating or permitting to exist any adverse claim upon any collateral;
- engaging in any other business or activity than that contemplated by the Agreement;
- incurring or guaranteeing any debt for borrowed money;
- amending the Company's certificate of incorporation or bylaws, making any loans or advances to, investments in, or paying any dividends to, any person, either before or after any such loan, advance, investment or dividend there exists no actual event of default, potential event of default or termination event exists or would arise from any such action;
- removing an independent director on the board of directors except for cause or with the consent of the lender; or
- making payment on or issuing any subsidiary secured notes or debentures, or amending any agreements respecting such notes or debentures, if an event of default, potential event of default or termination event exists or would arise from any such action.

In addition, the Company has agreed to maintain (i) a positive consolidated net income on a Non-GAAP basis (as defined and calculated under the Agreement) for each complete fiscal year and (ii) a tangible net worth on a Non-GAAP basis (again, as defined and calculated under the Agreement) of not less than \$15 million and (iii) maintain a borrowing base surplus or cash cushion sufficient to pay 12 months of premiums and facility fees.

Consolidated net income and tangible net worth as of and for the four quarters ended June 30, 2014, as calculated under the agreement, was \$19,543,000 and \$63,825,000 respectively.

Advances under the Agreement are subject to a borrowing base formula, which limits the availability of advances on the borrowing base calculation based on the attributes of policies pledged to the facility. Over-concentration of policies by insurance carrier, over-concentration of policies by insurance carriers with a rating below a AA- rating, and the premiums and facility fees reserve are the three primary factors with the potential of limiting availability of funds on the facility. Funds available for additional borrowings under the borrowing base formula criteria at June 30, 2014 and December 31, 2013, were \$5,824,000 and \$3,930,000, respectively.

On July 15, 2008, Holdings delivered a performance guaranty in favor of Autobahn pursuant to which it guaranteed the obligations of GWG Life, in its capacity as issuer, seller and master servicer, under the Credit and Security Agreement and related documents. On January 29, 2013 and in connection with the Amended and Restated Credit and Security Agreement, Holdings delivered a reaffirmation of its performance guaranty. The obligations of Holdings under the performance guaranty and subsequent reaffirmation do not extend to the principal and interest owed by DLP II as the borrower under the credit facility.

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(7) Series I Secured notes payable

Series I Secured notes payable have been issued in conjunction with the GWG Series I Secured notes private placement memorandum dated August 25, 2010 (as amended and revised November 15, 2010). On June 14, 2011, the Company closed the offering to additional investors, however, existing investors may elect to continue to hold amounts outstanding upon maturity subject to the Company's option. Series I Secured notes have maturity dates ranging from six months to seven years with interest rates varying from 5.65% to 9.55% depending on the term of the note. Interest is payable monthly, quarterly, annually or at maturity depending on the terms of the note. At June 30, 2014 and December 31, 2013, the weighted-average interest rate of Series I Secured notes was 8.36% and 8.35%, respectively. The notes are secured by assets of GWG Life. The principal amount outstanding under these Series I Secured notes was \$28,642,000 and \$29,744,000 at June 30, 2014 and December 31, 2013, respectively. The difference between the amount outstanding on the Series I Secured notes and the carrying amount on the consolidated balance sheet is due to netting of unamortized deferred issuance costs. Overall, interest expense includes amortization of deferred financing and issuance costs of \$301,000 and \$301,000 for the three and six months ended June 30, 2014, respectively, and \$161,000 and \$217,000 for the three and six months ended June 30, 2013, respectively. Future expected amortization of deferred financing costs is \$591,000 over the next six years.

On November 15, 2010, Jon Sabes and Steve Sabes pledged their ownership interests in the Company to the Series I Trust as security for advances under the Trust arrangement.

The use of proceeds from the issuances of Series I Secured notes was limited to the following: (1) payment of commissions of Series I Secured note sales, (2) purchase life insurance policies, (3) pay premiums of life insurance policies, (4) pay principal and interest to Senior Liquidity Provider (DZ Bank), (5) pay Series I Secured note operating fees or costs, (6) pay trustee (Wells Fargo Bank, N.A.), (7) pay servicer and collateral fees, (8) pay principal and interest on Series I Secured notes, (9) make distributions to equity holders for tax liability related to portfolio, (10) purchase interest rate caps, swaps, or hedging instruments, (11) pay GWG Series I Trustee fees, and (12) pay offering expenses.

On November 1, 2011, GWG entered into a Third Amended and Restated Note Issuance and Security Agreement with Lord Securities Corporation after receiving majority approval from the holders of Series I Secured notes. Among other things, the amended and restated agreement modified the use of proceeds and provisions relating to the distribution of collections and subordination of cash flow. Under the amended and restated agreement, GWG is no longer restricted in its use of proceeds or subject to restrictions on certain distributions of collections and subordination of cash flows. Under the amended and restated agreement, GWG may extend the maturity of Series I Secured notes of a six-month term for up to two additional six-month terms, and Series I Secured notes of a one year term for up to six months.

Future contractual maturities of Series I Secured notes payable at June 30, 2014 are as follows:

Years Ending December 31,	
Six months ending December 31, 2014	\$ 4,500,000
2015	10,700,000

Years Ending December 31,

2016	8,0
2017	4,4
2018	7,
Thereafter	
	\$ 28,6

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(8) Renewable Secured Debentures

The Company has registered with the Securities and Exchange Commission, effective January 2012, the offer and sale of \$250,000,000 of secured debentures. Renewable Secured Debentures have maturity dates ranging from six months to seven years with fixed interest rates varying from 4.75% to 9.50% depending on the term of the note. Interest is payable monthly, annually or at maturity depending on the terms of the debenture. At June 30, 2014 and December 31, 2013, the weighted-average interest rate of Renewable Secured Debentures was 7.51% and 7.53%, respectively. The debentures are secured by assets of GWG Life Insurance Holdings. The amount outstanding under these Renewable Secured Debentures was \$160,961,000 and \$134,891,000 at June 30, 2014 and December 31, 2013, respectively. The difference between the amount outstanding on the Renewable Secured Debentures and the carrying amount on the consolidated balance sheet is due to netting of unamortized deferred issuance costs and cash receipts for new issuances in process. Amortization of deferred issuance costs was \$908,000 and \$1,755,000 for the three and six months ended June 30, 2014, respectively, and \$344,000 and \$622,000 for the three and six months ended June 30, 2013, respectively. Future expected amortization of deferred financing costs as of June 30, 2014 is \$5,421,000. Subsequent to June 30, 2014, the Company has issued approximately an additional \$5,379,000 in principal amount of these Renewable Secured Debentures.

The use of proceeds from the issuances of Renewable Secured Debentures is limited to the following: (1) payment of commissions on sales of Renewable Secured Debentures, (2) payment of offering expenses, (3) purchase of life insurance policies, (4) Payment of premiums on life insurance policies, (5) payment of interest and interest on Renewable Secured Debentures, (6) payment of portfolio operations expenses, and (7) for general working capital.

Future contractual maturities of Renewable Secured Debentures at June 30, 2014 are as follows:

Years Ending December 31,

Six months ending December 31, 2014	\$ 27,8
2015	47,2
2016	37,6
2017	16,9
2018	8,3
Thereafter	22,9
	\$ 160,9

The Company entered into an indenture effective October 19, 2011 with Holdings as obligor, GWG Life as guarantor, and Bank of Utah as trustee for the benefit of the debenture holders. The Indenture has certain financial and nonfinancial covenants. The Company was in compliance with these covenants at June 30, 2014 and December 31, 2013.

(9) Convertible, redeemable preferred stock

The Company began offering 3,333,333 shares of convertible redeemable preferred stock (Series A preferred stock) for sale to accredited investors in a private placement on July 31, 2011. The offering of Series A preferred stock concluded on September 2, 2012 and resulted in 3,278,000 shares being issued for a total consideration of \$24,582,000. As of June 30, 2014, 220,000 shares have been issued as a result of conversion of \$1,543,000 in dividends into shares of Series A preferred stock.

preferred stock. The Series A preferred stock was sold at an offering price of \$7.50 per share. Series A preferred stock has a preferred yield of 10% per annum and each share has the right to convert into 0.75 shares of the Company's common stock. The Company may elect to automatically convert the Series A preferred stock into common stock as described below. Series A preferred shareholders also received three-year warrants to purchase, at an exercise price per

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share of \$12.50, one share of common stock for every 40 shares of Series A preferred stock purchased. The warrants are exercisable immediately. In the Company's Designations for the Series A preferred stock dated July 31, 2011, the Company has agreed to permit preferred shareholders to sell their shares back to the Company for the stated value of \$7.50 per share, plus accrued dividends, according to the following schedule:

Up to 33% of the holder's unredeemed shares one year after issuance:

Up to 66% of the holder's unredeemed shares two years after issuance; and

Up to 100% of the holder's unredeemed shares three years after issuance.

The Company's obligation to redeem Series A preferred shares will terminate upon the Company completing a registration of its common stock with the SEC. The Company may redeem the Series A preferred shares at a price equal to 110% of their liquidation preference (\$7.50 per share) at any time after December 31, 2014. As of June 30, 2014, the Company had redeemed an aggregate of 86,000 shares of Series A preferred stock.

At the election of the Company, the Series A preferred shares may be automatically converted into the common stock of the Company in the event of either (1) the registered offering of the Company's common stock with the SEC aggregating gross proceeds of at least \$5.0 million at a price equal to or greater than \$7.50 per share of common stock, or (2) the consent of shareholders holding at least a majority of the then-outstanding shares of Series A preferred stock. As of June 30, 2014, the Company had issued 3,420,000 preferred shares resulting in gross consideration of \$25,536,000 (including cash proceeds, conversion of Series I Securities and accrued interest on Series I notes, and conversion of preferred dividends payable). The Company incurred Series A preferred stock issuance costs of \$2,612,000 of which \$2,612,000 was amortized to additional paid in capital through June 30, 2014, resulting in a carrying amount of \$25,310,000.

The Company determined that the grant date fair value of the outstanding warrants attached to the Series A preferred stock was \$395,000 for warrants outstanding as of June 30, 2014. The Company may redeem outstanding warrants prior to their expiration, at a price of \$0.01 per share upon 30 days written notice to the Company at any time after (i) the Company has completed a registration of its common stock with the SEC and (ii) the volume of weighted-average sale price per share of common stock equals or exceeds \$14.00 per share for ten consecutive trading days ending on the third business day prior to proper notice of such redemption. As of June 30, 2014, 415,955 warrants outstanding as of June 30, 2014, were 415,955 with a weighted-average remaining life of 0.85 years. Total warrants outstanding at December 31, 2013, were 415,955 with a weighted-average remaining life of 1.34 years. As of June 30, 2014, none of these warrants have been exercised.

Dividends on the Series A preferred stock may be paid in either cash or additional shares of Series A preferred stock at the election of the holder and approved by the Company. The dividends are reported as an expense and included in the caption interest expense in the consolidated statements of operations. The Company paid and accrued dividends of \$638,000 and \$628,000 during the three months ended June 30, 2014 and 2013, respectively, and \$1,276,000 and \$1,263,000 during the six months ended June 30, 2014 and 2013, respectively, pursuant to a board resolution declaring the dividend. 28,000 and 25,000 shares of Series A preferred stock were issued in lieu of cash dividends in the three month periods ended June 30, 2014 and 2013, and 54,000 and 37,000 shares of Series A preferred stock were issued in lieu of cash dividends in the six month periods ended June 30, 2014 and 2013, respectively. The shares issued in lieu of cash dividends were issued at \$7.50 per share. As of June 30, 2014, Holdings has \$638,000 of accrued preferred dividends which were paid or converted to shares of Series A preferred stock on July 15, 2014.

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(10) Income taxes

For the three and six months ended June 30, 2014, the Company recorded income tax benefit of \$1,317,000 and \$2,272,000, or 33.7% and 33.6%, respectively, of income before taxes, compared to the recognition of an income tax expense of \$1,802,000 and \$2,368,000, or 50.6% and 56.5%, respectively, of income before taxes for the three and six months ended June 30, 2013, respectively. The primary differences between the Company's June 30, 2014 effective tax rate and the federal rate are the accrual of non-deductible preferred stock dividend expense of \$1,276,000, state taxes, and other non-deductible expenses.

The most significant temporary differences between GAAP net income and taxable net income are the treatment of interest costs with respect to the acquisition of life insurance policies and revenue recognition with respect to the mark-to-market of life insurance portfolio.

(11) Common Stock

On July 11, 2011, we entered into a Purchase and Sale Agreement with Athena Securities Group, Ltd. and Athena Structured Funds PLC. Under this agreement, we issued to Athena Securities Group, Ltd. (Athena) 494,500 shares of common stock, which was equal to 9.9% of our outstanding shares, in exchange for \$5,000,000, or 9.9% of the outstanding shares in Athena Structured Funds, PLC and cash of \$5,000. This 2011 agreement had contemplated cooperative efforts by the Company and Athena aimed at developing a security and related offering in Europe or Ireland, the proceeds of which would be used to finance the acquisition of life-insurance companies in the United States. In 2013, we sought to terminate the 2011 agreement due to a changing regulatory environment in Europe that negatively affected the Company's ability to consummate the contemplated offering of securities, and our dissatisfaction with Athena's performance under the 2011 agreement. As a result, in July 2013, we entered into a second Purchase and Sale Agreement with Athena Securities Ltd. and Athena. This agreement effected the termination of the 2011 agreement. The 2013 agreement contained mutual general releases of claims and substantially unwound certain capital stock transactions that had been effected under the 2011 agreement. In particular, Athena returned to us for redemption 432,500 shares of our common stock, and retained 62,000 common shares in recognition of Athena's efforts under the 2011 agreement. For our part, we sold back to Athena all of our ownership in Athena Structured Funds, PLC that we had originally acquired under the 2011 agreement. Presently, we have no ongoing business relationship with Athena.

Stock split On June 24, 2014, the Company's Board of Directors and majority stockholders approved a joint resolution to effect an amendment to the Company's Certificate of Incorporation to effect a reverse split of the issued and outstanding common stock on a 2-for-1 basis. The effective date of the amendment to the Certificate of Incorporation was June 24, 2014. In lieu of fractional shares, stockholders received cash payments in an amount equal to the fraction to which the stockholder otherwise be entitled multiplied by the price of the common stock, as determined by the Board of Directors of the Corporation, but adjusted so as to give effect to the reverse stock split. The par value of the common stock remained at \$0.001 per share.

(12) Stock Incentive Plan

The Company adopted the GWG Holdings, Inc. 2013 Stock Incentive Plan on March 27, 2013. The plan is administered by Compensation Committee of the Board of Directors of the Company. The Company's Chief Executive Officer may, on a discretionary basis and without committee review or approval, grant incentives to key employees of the Company who are not Officers of the Company. Incentives under the plan may be granted in one or a combination of the following forms: (a) incentive stock options and non-statutory stock options; (b) stock appreciation rights; (c) stock awards; (d) restricted stock; (e) restricted stock units; and (f) performance shares. Eligible participants include officers and employees of the company, members of the Board of Directors, and consultants or other independent contractors. 1,000,000 shares are issuable under the

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plan. No person shall receive grants of stock options and SARs under the plan that exceed, in the aggregate 200,000 shares of common stock in any one year. The term of each stock option shall be determined by the committee but shall not exceed ten years. Vested stock options may be exercised in whole or part by giving notice to the Company. The holder of the option may provide payment for the exercise price or surrender shares equal to the exercise price.

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The Company issued stock options for 551,185 shares of common stock to employees, officers, and directors of the Company through June 30, 2014. Of the 551,185 shares issued, 221,185 shares vested immediately, and the remaining options vested over three years. The shares were issued with an exercise price between \$8.20 and \$8.28 for those owning more than 10% of the Company's stock and between \$7.46-\$7.52 for others, which is equal to the estimated market price of the shares on the grant date valued using Black-Scholes Binomial option pricing model. The expected volatility used in the Black-Scholes model valuation of options issued during 2014 was 19.73% annualized. The annual volatility rate is based on the standard deviation of the average continuously compounded rate of return of five select comparable companies over the previous 52 weeks. Forfeiture rate of 15% is based on historical company information and expected future trend. As of June 30, 2014, stock options for 60,750 shares were forfeited.

Stock options granted through June 30, 2014:

Grant Date	Exercise Price	Shares	Vesting	Binomial Value	Forfeiture Factor	Com E
9/5/2013	\$ 7.52	143,750	Immediate	0.360	0.8700	4
9/5/2013	\$ 8.28	25,000	Immediate	0.360	0.8700	
9/5/2013	\$ 7.52	45,839	1 year	0.360	0.8500	1
9/5/2013	\$ 8.28	2,834	1 year	0.360	0.8500	
9/5/2013	\$ 7.52	45,833	2 years	0.600	0.7225	1
9/5/2013	\$ 8.28	2,833	2 years	0.600	0.7225	
9/5/2013	\$ 7.52	45,828	3 years	0.820	0.6141	2
9/5/2013	\$ 8.28	2,833	3 years	0.820	0.6141	
9/30/2013	\$ 7.52	4,000	Immediate	0.660	0.8700	
10/28/2013	\$ 7.52	6,000	Immediate	0.660	0.8700	
10/28/2013	\$ 7.52	24,000	1 year	0.660	0.8500	1
10/28/2013	\$ 7.52	24,000	2 years	0.920	0.7225	1
10/28/2013	\$ 7.52	18,000	3 years	1.140	0.6141	1
11/11/2013	\$ 7.52	4,167	1 year	0.660	0.8500	
11/11/2013	\$ 7.52	4,167	2 years	0.920	0.7225	
11/11/2013	\$ 7.52	4,166	3 years	1.140	0.6141	
12/12/2013	\$ 7.52	30,000	Immediate	0.660	0.8700	1
4/1/2014	\$ 7.46	1,935	Immediate	0.468	0.8700	
4/1/2014	\$ 7.46	11,008	1 year	1.028	0.8500	
4/1/2014	\$ 7.46	10,999	2 years	1.240	0.7225	
4/1/2014	\$ 7.46	10,993	3 years	1.292	0.6141	
4/7/2014	\$ 7.46	3,334	1 year	1.028	0.8500	
4/7/2014	\$ 8.20	3,334	1 year	1.028	0.8500	
4/7/2014	\$ 7.46	3,333	2 years	1.240	0.7225	
4/7/2014	\$ 8.20	3,333	2 years	1.240	0.7225	
4/7/2014	\$ 7.46	3,333	3 years	1.292	0.6141	
4/7/2014	\$ 8.20	3,333	3 years	1.292	0.6141	
4/28/2014	\$ 7.46	5,000	Immediate	0.468	0.8700	

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GWG HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

Grant Date	Exercise Price	Shares	Vesting	Binomial Value	Forfeiture Factor	Com E
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Grant Date	Exercise Price	Shares	Vesting	Binomial Value	Forfeiture Factor	Com E
4/28/2014	\$ 7.46	2,500	1 year	1.028	0.8500	
4/28/2014	\$ 7.46	2,500	2 years	1.240	0.7225	
4/28/2014	\$ 7.46	2,500	3 years	1.292	0.6141	
5/27/2014	\$ 7.46	2,500	Immediate	0.468	0.8700	
5/27/2014	\$ 7.46	10,000	1 year	1.028	0.8500	
5/27/2014	\$ 7.46	10,000	2 years	1.240	0.7225	
5/27/2014	\$ 7.46	10,000	3 years	1.292	0.6141	
6/20/2014	\$ 7.46	3,000	Immediate	0.468	0.8700	
6/20/2014	\$ 7.46	6,000	1 year	1.028	0.8500	
6/20/2014	\$ 7.46	6,000	2 years	1.240	0.7225	
6/20/2014	\$ 7.46	3,000	3 years	1.292	0.6141	
		551,185				

Outstanding stock options:

	Vested	Un-vested	Total
Balance as of December 31, 2013	195,000	210,250	405,250
Granted during the year	12,435	105,500	117,935
Exercised during the year			
Forfeited during the year	(10,000)	(22,750)	(32,750)
Expired during the year			
Balance as of June 30, 2014	197,435	293,000	490,435

Compensation expense related to un-vested options not yet recognized is \$186,000. We expect to recognize this compensation expense over the next 3.50 years. Stock-based compensation cost for the three and six months ended June 30, 2014 was \$17,000 and \$72,000, respectively.

(13) Net loss per common share

The Company began issuing Series A preferred stock September, 1, 2011, as described in note 9. The Series A preferred stock is anti-dilutive to the net loss per common share calculation at June 30, 2014 and dilutive at June 30, 2013. The Company has also issued warrants to purchase common stock in conjunction with the sale of convertible preferred stock, as discussed in note 9. The warrants are anti-dilutive at June 30, 2014 and 2013, and have not been included in the net loss per common share calculation.

(14) Commitments

The Company entered into an office lease with U.S. Bank National Association as the landlord. The lease was effective April 22, 2012 with a term through June 30, 2015. The lease is for 11,695 square feet of office space located at 220 South Sixth Street, Minneapolis, Minnesota. The Company is obligated to pay base rent, common area maintenance and a share of the building operating costs. Rent expenses under this agreement were \$101,000 and \$98,000 during the six-month periods ended June 30, 2014 and 2013, respectively, and \$49,000 and \$50,000 during the three-month periods ended June 30, 2014 and 2013, respectively. Minimum lease payments under the lease agreement effective April 22, 2012 are as follows:

Six months ending December 31, 2014	\$ 12,000
2015	7,000
Total	\$ 19,000

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(15) Contingencies

Litigation In the normal course of business, the Company is involved in various legal proceedings. In the opinion of management, any liability resulting from such proceedings would not have a material adverse effect on the Company's financial position, results of operations or cash flows.

Opportunity Finance, LLC, owned by Jon Sabes and Steven Sabes, is subject to litigation clawback claims by the bankruptcy trustee for third-party matters for payments that may have been deemed preference payments. In addition, Jon Sabes and Steven Sabes are subject to litigation clawback claims by the bankruptcy trustee for third-party matters for payments received from Opportunity Finance that may have been deemed preference payments. If the parties are unsuccessful in defending against these claims, their equity ownership in the Company may be sold or transferred to other parties to satisfy such claims. In addition, the Company loaned \$1,000,000 to Opportunity Finance, LLC, and was repaid in full plus interest of \$177,000. This investment amount may also be subject to clawback by the bankruptcy court.

(16) Guarantees of secured debentures

Holdings has registered with the SEC the offer and sale \$250,000,000 of secured debentures as described in note 8. The secured debentures are secured by Holdings as described in note 8 and a pledge of all the common stock by the largest shareholders. Obligations under the debentures are guaranteed by Holdings. This guarantee involves the grant of a security interest in all the assets of GWG Life. The payment of principal and interest on the secured debentures is fully and unconditionally guaranteed by GWG Life. Substantially all of the Company's life insurance policies are held by DLP II and the Trust. The policies held by Holdings are not collateral for the debenture obligations as such policies are collateral for the credit facility.

The consolidating financial statements are presented in lieu of separate financial statements and other related disclosures of the subsidiary guarantors and because management does not believe that separate financial statements and related disclosures would be material to investors. There are currently no significant restrictions on the ability of Holdings or GWG Life, the guarantor subsidiary, to obtain funds from its subsidiaries by dividend or loan, except as follows. Holdings is a borrower under a credit agreement with Autobahn, with DZ Bank AG as agent, as described in note 6. The significant majority of insurance policies owned by the Company are subject to a collateral arrangement with DZ Bank AG described in note 6. Under this arrangement, collection and escrow accounts are used to collect premiums of the insurance policies and to pay interest and other charges under the revolving credit facility. DZ Bank AG and Autobahn must authorize all disbursements from these accounts, including any distributions to GWG Life. Distributions are limited to an amount that would result in the borrowers (DLP II, GWG Life and Holdings) realizing an annualized rate of return on the equity funded amount for such assets of not more than 18%, as determined by DZ Bank AG. Once such amount is reached, the credit agreement requires that excess funds be used for repayments of borrowings before any additional distributions may be made.

The following represents consolidating financial information as of June 30, 2014 and December 31, 2013, with respect to the financial position, and for the three months ended June 30, 2014 and 2013 with respect to results of operations and cash flows of Holdings and its subsidiaries. The parent column presents the financial information of Holdings, the primary obligor of the secured debentures. The guarantor subsidiary column presents the financial information of GWG Life, the guarantor subsidiary of the secured debentures, presenting its investment in DLP II and Trust under the equity method. The non-guarantor subsidiaries column presents the financial information of all non-guarantor subsidiaries including DLP II and Trust.

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
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Condensed Consolidating Balance Sheets

June 30, 2014	Parent	Guarantor Sub	Non- Guarantor	Eliminations	Con-
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			Sub		
ASSETS					
Cash and cash equivalents	\$ 22,305,910	\$ 754,045	\$	\$	\$ 2
Restricted cash		565,000	2,245,432		
Investment in life settlements, at fair value			267,895,692		26
Other assets	457,677	1,385,447	978,950		
Investment in subsidiaries	161,418,051	190,380,058		(351,798,109)	
TOTAL ASSETS	\$ 184,181,638	\$ 193,084,550	\$ 271,120,074	\$ (351,798,109)	\$ 29
LIABILITIES & STOCKHOLDERS EQUITY (DEFICIT)					
LIABILITIES					
Revolving credit facility	\$	\$	\$ 79,000,000	\$	\$ 7
Series I Secured notes payable		28,051,113			2
Renewable Secured Debentures	157,513,267				15
Interest payable	5,305,764	3,272,079	1,152,350		
Accounts payable and other accrued expenses	783,445	343,308	587,665		
Deferred taxes	5,403,604				
TOTAL LIABILITIES	169,006,080	31,666,500	80,740,015		28
CONVERTIBLE, REDEEMABLE PREFERRED STOCK	25,309,946				2
STOCKHOLDERS EQUITY (DEFICIT)					
Member capital		161,418,050	190,380,059	(351,798,109)	
Common stock	9,124				
Additional paid-in capital	2,782,932				
Accumulated deficit	(12,926,444)				(1
TOTAL STOCKHOLDERS EQUITY (DEFICIT)	(10,134,388)	161,418,050	190,380,059	(351,798,109)	(1
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)	\$ 184,181,638	\$ 193,084,550	\$ 271,120,074	\$ (351,798,109)	\$ 29

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Condensed Consolidating Balance Sheets (continued)

December 31, 2013	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Con
ASSETS					
Cash and cash equivalents	\$ 32,711,636	\$ 738,157	\$	\$	\$ 3
Restricted cash		1,420,000	4,412,970		
Investment in life settlements, at fair value			234,672,794		23
Other assets	381,883	484,510	558,526		
Investment in subsidiaries	129,839,241	159,798,490		(289,637,731)	
TOTAL ASSETS	\$ 162,932,760	\$ 162,441,157	\$ 239,644,290	\$ (289,637,731)	\$ 27
LIABILITIES & STOCKHOLDERS EQUITY (DEFICIT)					
LIABILITIES					
Revolving credit facility	\$	\$	\$ 79,000,000	\$	\$ 7
Series I Secured notes payable		29,275,202			2
Renewable Secured Debentures	131,646,062				13
Interest payable	3,806,820	3,065,465	337,123		
Accounts payable and other accrued expenses	574,026	261,249	508,667		
Deferred taxes	7,675,174				
TOTAL LIABILITIES	143,702,082	32,601,916	79,845,800		25
CONVERTIBLE, REDEEMABLE PREFERRED STOCK	24,722,693				2
STOCKHOLDERS EQUITY (DEFICIT)					
Member capital		129,839,241	159,798,490	(289,637,731)	
Common stock	9,124				
Additional paid-in capital	2,937,438				
Accumulated deficit	(8,438,577)				(
TOTAL STOCKHOLDERS EQUITY (DEFICIT)	(5,492,015)	129,839,241	159,798,490	(289,637,731)	(
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)	\$ 162,932,760	\$ 162,441,157	\$ 239,644,290	\$ (289,637,731)	\$ 27

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Condensed Consolidating Statements of Operations

For the six months ended June 30, 2014	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
REVENUE					
Contract servicing fees	\$	\$ 1,308,906	\$	\$ (1,308,906)	\$
Gain on life settlements, net			11,001,094		1
Interest and other income	12,929	169,976	63	(169,221)	
TOTAL REVENUE	12,929	1,478,882	11,001,157	(1,478,127)	1
EXPENSES					
Origination and servicing fees			1,308,906	(1,308,906)	
Employee compensation and benefits	1,255,079	892,485			
Legal and professional fees	723,106	103,233			
Interest expense	8,691,989	1,572,269	2,670,333		1
Other expenses	1,106,635	734,138	194,232	(169,221)	
TOTAL EXPENSES	11,776,809	3,302,125	4,173,471	(1,478,127)	1
INCOME (LOSS) BEFORE EQUITY IN INCOME OF SUBSIDIARIES	(11,763,880)	(1,823,243)	6,827,686		(
EQUITY IN INCOME OF SUBSIDIARY	5,004,443	6,827,686		(11,832,129)	
NET INCOME BEFORE INCOME TAXES	(6,759,437)	5,004,443	6,827,686	(11,832,129)	(
INCOME TAX BENEFIT	(2,271,570)				(
NET LOSS	\$ (4,487,867)	\$ 5,004,443	\$ 6,827,686	\$ (11,832,129)	\$ (

For the six months ended June 30, 2013	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
REVENUE					
Contract servicing fees	\$	\$ 1,814,202	\$	\$ (1,814,202)	\$
Gain on life settlements, net			16,073,601		1
Interest and other income	3,267,454	977,855	37,620	(840,935)	
TOTAL REVENUE	3,267,454	2,792,057	16,111,221	(2,655,137)	1
EXPENSES					
Origination and servicing fees			1,814,202	(1,814,202)	
Employee compensation and benefits	2,213,056	788,287			
Legal and professional fees	672,317	116,883			
Interest expense	4,976,599	1,849,861	2,582,697		
Other expenses	1,283,269	816,009	865,934	(840,935)	
TOTAL EXPENSES	9,145,241	3,571,040	5,262,833	(2,655,137)	1
INCOME (LOSS) BEFORE EQUITY IN INCOME OF SUBSIDIARIES	(5,877,787)	(778,983)	10,848,388		
EQUITY IN INCOME OF SUBSIDIARY	10,069,405	10,896,907	10,848,388	(20,966,312)	
NET INCOME BEFORE INCOME TAXES	4,191,618	10,117,924	10,848,388	(20,966,312)	
INCOME TAX EXPENSE	2,367,794				

For the six months ended June 30, 2013	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
NET LOSS	\$ 1,823,824	\$ 10,117,924	\$ 10,848,388	\$ (20,966,312)	\$

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Condensed Consolidating Statements of Operations (continued)

For the three months ended June 30, 2014	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
REVENUE					
Contract servicing fees	\$	\$ 342,850	\$	\$ (342,850)	\$
Gain on life settlements, net			5,484,889		
Interest and other income	6,000	362	18		
TOTAL REVENUE	6,000	343,212	5,484,907	(342,850)	
EXPENSES					
Origination and servicing fees			342,850	(342,850)	
Employee compensation and benefits	664,495	514,324			
Legal and professional fees	375,243	44,094			
Interest expense	4,475,461	793,702	1,338,880		
Other expenses	767,096	408,883	12,500		
TOTAL EXPENSES	6,282,295	1,761,003	1,694,230	(342,850)	
INCOME (LOSS) BEFORE EQUITY IN INCOME OF SUBSIDIARIES	(6,276,295)	(1,417,791)	3,790,667		
EQUITY IN INCOME OF SUBSIDIARY	2,372,886	3,790,667		(6,163,563)	
NET INCOME BEFORE INCOME TAXES	(3,903,409)	2,372,886	3,790,667	(6,163,563)	
INCOME TAX BENEFIT	(1,316,712)				
NET LOSS	\$ (2,586,697)	\$ 2,372,886	\$ 3,790,667	\$ (6,163,563)	\$

For the three months ended June 30, 2013	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
REVENUE					
Contract servicing fees	\$	\$ 536,100	\$	\$ (536,100)	\$
Gain on life settlements, net			7,733,245		
Interest and other income	3,259,362	841,286	14,610	(840,935)	
TOTAL REVENUE	3,259,362	1,377,386	7,747,855	(1,377,035)	1

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For the three months ended June 30, 2013	Parent	Guarantor Subsidiary	Non- Guarantor Subsidiaries	Eliminations	Co
EXPENSES					
Origination and servicing fees			536,100	(536,100)	
Employee compensation and benefits	666,354	397,569			
Legal and professional fees	272,794	79,116			
Interest expense	2,655,430	942,686	1,343,826		
Other expenses	649,112	429,520	853,435	(840,935)	
TOTAL EXPENSES	4,243,690	1,848,891	2,733,361	(1,377,035)	
INCOME (LOSS) BEFORE EQUITY IN INCOME OF SUBSIDIARIES					
	(984,328)	(471,505)	5,014,494		
EQUITY IN INCOME OF SUBSIDIARY	4,543,289	5,014,494		(9,557,783)	
NET INCOME BEFORE INCOME TAXES	3,558,961	4,542,989	5,014,494	(9,557,783)	
INCOME TAX EXPENSE (BENEFIT)	1,802,271	(300)			
NET LOSS	\$ 1,756,690	\$ 4,543,289	\$ 5,014,494	\$ (9,557,783)	\$

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**GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)**

Condensed Consolidating Statements of Cash Flows

For the six months ended June 30, 2014	Parent	Guarantor Sub	Non- Guarantor Sub	Eliminations	Co
CASH FLOWS FROM OPERATING ACTIVITIES					
Net income (loss)	\$ (4,487,867)	\$ 5,004,443	\$ 6,827,686	\$ (11,832,129)	\$ (
Adjustments to reconcile net loss to cash:					
(Equity) loss of subsidiaries	(5,004,443)	(6,827,686)		11,832,129	
Life settlements change in fair value			(22,211,338)		(2
Amortization of deferred financing and issuance costs	1,727,610	301,104	(321,050)		
Deferred income taxes	(2,271,570)				(
Preferred stock issued for dividends	389,331				
(Increase) in operating assets:					
Other assets	(26,622,350)	(24,654,818)	(300,000)	50,328,249	(
Increase in operating liabilities:					
Accounts payable and other accrued expenses	1,971,543	302,402	894,218		
NET CASH FLOWS USED IN OPERATING ACTIVITIES	(34,297,746)	(25,874,555)	(15,110,484)	50,328,249	(2

For the six months ended June 30, 2014	Parent	Guarantor Sub	Non- Guarantor Sub	Eliminations	Co
CASH FLOWS FROM INVESTING ACTIVITIES					
Investment in life settlements			(10,879,435)		(1
Proceeds from settlement of life settlements			68,500		
NET CASH FLOWS USED IN INVESTING ACTIVITIES			(10,810,935)		(1
CASH FLOWS FROM FINANCING ACTIVITIES					
Payments for redemption of Series I Secured notes payable		(1,538,924)			(
Proceeds from issuance of debentures	33,234,487				3
Payments for issuance costs and redemption of Renewable Secured Debentures	(9,322,411)				(
Proceeds from restricted cash		855,000	2,167,537		
Payments for redemption of preferred stock	(20,056)				
Issuance of member capital		26,574,367	23,753,882	(50,328,249)	
NET CASH FLOWS PROVIDED BY FINANCING ACTIVITIES	23,892,020	25,890,443	25,921,419	(50,328,249)	2
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(10,405,723)	15,888			(1
CASH AND CASH EQUIVALENTS					
BEGINNING OF THE PERIOD	32,711,636	738,157			3
END OF THE PERIOD	\$ 22,305,910	\$ 754,045	\$	\$	\$ 2

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GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

Consolidating Statements of Cash Flows (continued)

For the six months ended June 30, 2013	Parent	Guarantor Sub	Non- Guarantor Sub	Eliminations	Co
CASH FLOWS FROM OPERATING ACTIVITIES					
Net income	\$ 1,823,824	\$ 10,117,924	\$ 10,848,388	\$ (20,966,312)	\$
Adjustments to reconcile net income to cash:					
Equity income of subsidiaries	(982,826)	(867,920)		1,850,746	
(Gain) loss on life settlements			(18,943,905)		(1

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For the six months ended June 30, 2013	Parent	Guarantor Sub	Non- Guarantor Sub	Eliminations	Co
Amortization of deferred financing and issuance costs	737,959	434,431	758,490		
Deferred income taxes	2,366,794				
Preferred stock issued for dividends	261,937				
(Increase) decrease in operating assets:					
Other assets	(27,278,091)	(24,355,215)	(3,330,802)	51,349,976	
Increase (decrease) in operating liabilities:					
Accounts payable and other accrued expenses	1,485,107	119,503	90,187		
NET CASH FLOWS USED IN OPERATING ACTIVITIES	(21,585,296)	(14,551,277)	(10,577,642)	32,234,410	
CASH FLOWS FROM INVESTING ACTIVITIES					
Investment in life settlements			(12,885,993)		
Proceeds from settlement of life settlements			2,872,152		
NET CASH FLOWS USED IN INVESTING ACTIVITIES			(10,013,841)		
CASH FLOWS FROM FINANCING ACTIVITIES					
Net proceeds from revolving credit facility			8,000,000		
Payments for redemption of Series I Secured notes payable		(3,930,876)			
Proceeds from issuance of debentures	42,439,661				
Payments from issuance of debentures	(2,140,704)				
Payments from redemption of debentures	(3,195,867)				
Proceeds (payments) from restricted cash		(752,800)	(1,617,975)		
Issuance of member capital		18,024,952	14,209,458	(32,234,410)	
Repurchase of common stock	(3,252,400)				
Payments for redemption of preferred stock	(311,804)				
NET CASH FLOWS PROVIDED BY FINANCING ACTIVITIES	33,538,886	13,341,276	20,591,483	(32,234,410)	
NET INCREASE IN CASH AND CASH EQUIVALENTS	11,953,590	(1,210,001)			
CASH AND CASH EQUIVALENTS					
BEGINNING OF THE PERIOD	25,035,579	2,461,465			
END OF THE PERIOD	\$ 36,989,169	\$ 1,251,464	\$	\$	\$ 3

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GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
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Consolidating Statements of Cash Flows (continued)

For the three months ended June 30, 2014	Parent	Guarantor Sub	Non- Guarantor Sub	Eliminations	Co
CASH FLOWS FROM OPERATING ACTIVITIES					
Net income (loss)	\$ (2,586,697)	\$ 2,372,886	\$ 3,790,677	\$ (6,163,563)	\$ (
Adjustments to reconcile net loss to cash:					
(Equity) loss of subsidiaries	(2,372,886)	(3,790,677)		6,163,563	
Life settlements change in fair value			(10,852,425)		(1
Amortization of deferred financing and issuance costs	880,374	134,158	339,475		
Deferred income taxes	(1,316,712)				(
Preferred stock issued for dividends	196,991				
(Increase) in operating assets:					
Other assets	(10,674,637)	(9,406,461)	(300,000)	19,384,025	
Increase in operating liabilities:					
Accounts payable and other accrued expenses	1,257,758	72,959	559,620		
NET CASH FLOWS USED IN OPERATING ACTIVITIES	(14,615,809)	(10,617,135)	(6,462,653)	19,384,025	(1
CASH FLOWS FROM INVESTING ACTIVITIES					
Investment in life settlements			(2,608,232)		(
Proceeds from settlement of life settlements			68,500		
NET CASH FLOWS USED IN INVESTING ACTIVITIES			(2,539,732)		(
CASH FLOWS FROM FINANCING ACTIVITIES					
Payments for redemption of Series I Secured notes payable		(670,621)			
Proceeds from issuance of debentures	14,868,830				1
Payments for issuance costs and redemption of Renewable Secured Debentures	(4,393,523)				(
Proceeds from restricted cash		(215,000)	258,330		
Issuance of member capital		10,639,970	8,744,055	(19,384,025)	
Payments for redemption of preferred stock	(20,056)				
NET CASH FLOWS PROVIDED BY FINANCING ACTIVITIES	10,455,251	9,754,349	9,002,385	(19,384,025)	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(4,160,558)	(862,786)			(
CASH AND CASH EQUIVALENTS					
BEGINNING OF THE PERIOD	26,466,468	1,616,831			2
END OF THE PERIOD	\$ 22,305,910	\$ 754,045	\$	\$	\$ 2

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GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

Consolidating Statements of Cash Flows (continued)

For the three months ended June 30, 2013	Parent	Guarantor Sub	Non- Guarantor Sub	Eliminations	Co
CASH FLOWS FROM OPERATING ACTIVITIES					
Net income	\$ 1,756,690	\$ 4,543,289	\$ 5,014,494	\$ (9,557,783)	\$
Adjustments to reconcile net income to cash:					
Equity income of subsidiaries	4,543,289	5,014,494		(9,557,783)	
(Gain) loss on life settlements			(7,449,180)		
Amortization of deferred financing and issuance costs	344,482	161,926	330,725		
Deferred income taxes	1,802,920				
Preferred stock issued for dividends	178,235				
(Increase) decrease in operating assets:					
Other assets	(13,002,552)	(13,654,889)	(4,000,000)	26,493,437	
Increase (decrease) in operating liabilities:					
Accounts payable and other accrued expenses	639,763	(12,024)	(225,000)		
NET CASH FLOWS USED IN OPERATING ACTIVITIES	(3,737,173)	(3,947,204)	(6,328,961)	7,377,871	
CASH FLOWS FROM INVESTING ACTIVITIES					
Investment in life settlements			(2,972,944)		
Proceeds from settlement of life settlements			1,382,152		
NET CASH FLOWS USED IN INVESTING ACTIVITIES			(1,590,792)		
CASH FLOWS FROM FINANCING ACTIVITIES					
Payments for redemption of Series I Secured notes payable		(2,423,052)			
Proceeds from issuance of debentures	18,588,867				
Payments from issuance of debentures	(768,249)				
Payments from redemption of debentures	(2,265,054)				
Proceeds (payments) from restricted cash		(2,222,476)	4,382,809		
Issuance of member capital		3,840,927	3,536,944	(7,377,871)	
Repurchase of common stock	(3,252,400)				
Payments for redemption of preferred stock	(125,135)				
NET CASH FLOWS PROVIDED BY FINANCING ACTIVITIES	12,178,029	(804,601)	7,919,753	(7,377,871)	
NET INCREASE IN CASH AND CASH EQUIVALENTS	8,440,856	(4,751,805)			
CASH AND CASH EQUIVALENTS					
BEGINNING OF THE PERIOD	28,548,313	6,003,269			
END OF THE PERIOD	\$ 36,989,169	\$ 1,251,464	\$	\$	\$ 3

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GWG HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

(17) Concentrations

GWG purchases life insurance policies written by life insurance companies having investment grade ratings by independent rating agencies. As a result of certain concentrations of contracts with life insurance companies. The following summarizes the face value of insurance contracts with specific life insurance companies exceeding 10% of the total face value held by the Company.

	<u>June 30, 2014</u>	<u>Dec</u>
	%	
Life insurance company		
Company A	15.72	
Company B	10.95	

The following summarizes the number of insurance contracts held in specific states exceeding 10% of the total face value held by the Company:

	<u>June 30, 2014</u>	<u>Dec</u>
	%	
State of residence		
California	28.72	
Florida	17.30	
New York	10.03	

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\$1,000,000,000

GWG HOLDINGS, INC.

Series L Bonds**PROSPECTUS**

, 2014

Table of Contents**PART II****INFORMATION NOT REQUIRED IN PROSPECTUS****ITEM 13. OTHER EXPENSES OF ISSUANCE AND DISTRIBUTION**

Set forth below are expenses (other than the selling agent's commissions, dealer-manager fees and allowance expenses) we expect to be incurred in connection with the issuance and distribution of the securities registered hereby. With the exception of the Securities and Exchange Commission registration fee, the amounts below are estimates and actual expenses may vary considerably from these estimates depending upon how long the notes are offered and other factors:

Securities and Exchange Commission registration fee	\$ 12
Accounting fees and expenses	\$ 20
Legal fees and expenses	\$55
Blue sky fees and expenses	\$ 2
Printing expenses	\$ 20
Trustee fees and expenses	\$ 15
Miscellaneous	\$ 10
Total	\$1,35

ITEM 14. INDEMNIFICATION OF DIRECTORS AND OFFICERS

Section 145 of the Delaware General Corporation Law provides for, under certain circumstances, the indemnification of our officers, directors, employees and agents against liabilities that they may incur in such capacities. A summary of the circumstances in which such indemnification provided for is contained herein, and each description is qualified in its entirety by reference to the relevant Section of the Delaware General Corporation Law.

In general, the statute provides that any director, officer, employee or agent of a corporation may be indemnified against expenses (including attorneys' fees, judgments, fines and amounts paid in settlement, actually and reasonably incurred in a proceeding (including any civil, criminal, administrative or investment proceeding) to which the individual was a party by reason of such status. Such indemnity may be provided if the indemnified person's actions resulting in such liabilities: (i) were taken in good faith; (ii) were reasonably believed to have been in or not opposed to our best interest; and (iii) with respect to any criminal proceeding, such person had no reasonable cause to believe the actions were unlawful. Unless ordered by a court, indemnification generally may be awarded only after a determination of independent members of the Board of Directors or a committee thereof, by independent legal counsel or by vote of the stockholders that the applicable standard of conduct was met by the individual to be indemnified.

The statutory provisions further provide that to the extent a director, officer, employee or agent is wholly successful on the merits or otherwise in defense of any proceeding to which he was a party, he is entitled to receive indemnification against expenses, including attorneys' fees, actually and reasonably incurred in connection with the proceeding.

Indemnification in connection with a proceeding by or in the right of GWG Holdings, Inc. (the Company) in which the director, officer, employee or agent is successful is permitted only with respect to expenses, including attorneys' fees actually and reasonably incurred in connection with the defense. In such a proceeding, a person to be indemnified must have acted in good faith, in a manner believed to have been in our best interest and must not have been adjudged liable to us only to the extent that the Court of Chancery or the court in which such action or suit was brought shall determine upon application that, despite the adjudication of liability, in view of all the circumstances of the case, such person is fairly and reasonably entitled to indemnity for such expense which the Court of Chancery or other court shall deem proper. Indemnification is otherwise prohibited in connection with a proceeding brought on behalf of the Company in

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which a director is adjudged liable to us, or in connection with any proceeding charging improper personal benefit to the director in which the director is not liable for receipt of an improper personal benefit.

Delaware law authorizes us to reimburse or pay reasonable expenses incurred by a director, officer, employee or agent in connection with a proceeding in which a final disposition of the matter. Such advances of expenses are permitted if the person furnishes to us a written agreement to repay such advances if it is determined that he is not entitled to be indemnified by us.

The statutory section cited above further specifies that any provisions for indemnification of or advances for expenses does not exclude other rights under the certificate of incorporation, corporate bylaws, resolutions of our stockholders or disinterested directors, or otherwise. These indemnification provisions cover any person who has ceased to be a director, officer, employee or agent of the corporation and inure to the benefit of the heirs, executors and administrators of such persons.

The statutory provision cited above also grants the power to the Company to purchase and maintain insurance policies that protect any director, officer, employee or agent against any liability asserted against or incurred by him in such capacity arising out of his status as such. Such policies may provide for indemnification or not the corporation would otherwise have the power to provide for it.

Article 6 of our corporate bylaws provides that we shall indemnify our directors, officers, employees and agents to the fullest extent permitted by the Delaware General Corporation Law. Insofar as indemnification for liabilities arising under the Securities Act of 1933 may be permitted to directors, officers or persons controlling the Company pursuant to the foregoing provisions, we understand that in the opinion of the SEC such indemnification is against public policy in that Act and is therefore unenforceable.

We have purchased directors' and officers' liability insurance in order to limit the exposure to liability for indemnification of directors and officers, including under the Securities Act of 1933.

ITEM 15. RECENT SALES OF UNREGISTERED SECURITIES

In 2011, the Company's wholly owned subsidiary, GWG Life, LLC (GWG Life), sold \$13,537,876 in principal amount of Series I Secured notes for cash. An additional \$61,782 in principal amount of such notes were sold in consideration of reinvested interest payable on account of issued notes. The Company is a guarantor of GWG Life's obligations under the Series I Secured notes. The notes were offered and sold solely to accredited investors in a private placement under Section 4(a)(2) of the Securities Act of 1933, and Regulation D/Rule 506 thereunder. Arque Capital Ltd. was the managing broker-dealer for the offering of the notes and received customary sales commissions aggregating \$387,048.

In 2011, the Company sold a total of 1,858,891 shares of Series A Preferred Stock for aggregate cash consideration of \$13,941,683. In addition, 2,387 preferred shares were issued as in-kind dividends payable on account of the preferred stock. In connection with the sales of preferred stock, the Company issued three-year warrants for the purchase of up to 137,874 shares of common stock at the per-share price of \$6.25. The preferred stock and warrants were offered and sold solely to accredited investors in a private placement under Section 4(a)(2) of the Securities Act of 1933, and Regulation D/Rule 506 thereunder. Arque Capital Ltd. was the managing broker-dealer for the offering of the preferred stock and received customary sales commissions aggregating \$1,447,127.

In 2012, the Company's wholly owned subsidiary, GWG Life, sold \$50,000 in principal amount of Series I Secured notes for cash. In addition, \$141,052 in principal amount of such notes were sold in consideration of reinvested interest payable on account of earlier issued notes. The Company is a guarantor of GWG Life's obligations under the Series I Secured notes. The notes were offered and sold solely to accredited investors in a private placement under Section 4(a)(2) of the Securities Act of 1933, and Regulation D/Rule 506 thereunder.

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In 2012, the Company sold a total of 855,240 shares of Series A Preferred Stock for aggregate cash consideration of \$6,414,300. In addition, 563,467 preferred shares were sold in consideration of converted principal and interest owing under Series I Secured notes, and 82,323 preferred shares were issued as in-kind

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dividends payable on account of the preferred stock. In connection with the sales of preferred stock, the Company issued three-year warrants for the purchase of 694,034 shares of common stock at the per-share price of \$6.25. The preferred stock and warrants were offered and sold solely to accredited investors in a private placement under Section 4(a)(2) of the Securities Act of 1933, and Regulation D/Rule 506 thereunder. Arque Capital Ltd. was the managing broker-dealer for the offering of the preferred stock and received customary sales commissions aggregating \$1,051,000.

In 2013, the Company's wholly owned subsidiary, GWG Life, sold \$196,484 in principal amount of Series I Secured notes in consideration of reinvested principal payable on account of earlier issued notes. The Company is a guarantor of GWG Life's obligations under the Series I Secured notes. The notes were offered and sold solely to accredited investors in a private placement under Section 4(a)(2) of the Securities Act of 1933, and Regulation D/Rule 506 thereunder. Arque Capital Ltd. was the managing broker-dealer for the offering of the notes.

In 2013, the Company issued 82,606 shares of Series A Preferred Stock as in-kind dividends payable on account of the preferred stock. The preferred stock was sold solely to accredited investors in a private placement under Section 4(a)(2) of the Securities Act of 1933, and Regulation D/Rule 506 thereunder.

ITEM 16. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) **Exhibits.** The exhibits listed below are filed as a part of this registration statement.

Exhibit Number	Description
3.1	Certificate of Incorporation (1)
3.2	Certificate of Amendment of Certificate of Incorporation (2)
3.3	Certificate of Designations for Series A Convertible Preferred Stock (2)
3.4	Bylaws (1)
3.5	Certificate of Amendment of Certificate of Incorporation, dated June 24, 2014 (14)
4.1	Indenture with Bank of Utah, dated October 19, 2011 (3)
4.2	Form of Debenture (2)
4.3	Form of Subscription Agreement (revised November 2013) (12)
4.4	Pledge and Security Agreement by and among GWG Holdings, Inc., GWG Life Settlements, LLC, Jon R. Sabes, Steven F. Sabes, and Bank of Utah, dated October 19, 2011 (3)
4.5	Form of Amended and Restated Intercreditor Agreement by and between Bank of Utah and Lord Securities Corporation (filed herewith) *****
4.6	Amendment No. 1 to Indenture with Bank of Utah, dated December 15, 2011 (6)
4.7	Amendment No. 1 to Pledge and Security Agreement, dated December 15, 2011 (6)
4.8	Form of Indenture with Bank of Utah for Series L Bonds (filed herewith)
4.9	Form of Series L Bond (to be filed by amendment)
4.10	Form of Subscription Agreement for Series L Bonds (filed herewith)
4.11	Form of Pledge and Security Agreement by and among GWG Holdings, Inc., GWG Life, LLC, Jon R. Sabes, Steven F. Sabes, and Bank of Utah (filed herewith)
5.1	Opinion of Maslon Edelman Borman & Brand, LLP (filed herewith)
10.1	Amended and Restated Credit and Security Agreement with DZ Bank AG Deutsche Zentral-Genossenschaftsbank (as agent), and Autobahn Funding Company LLC (as lender), dated effective January 25, 2013 (7)*
10.2	Performance Guaranty of GWG Holdings, LLC dated July 15, 2008, delivered in favor of DZ Bank AG Deutsche Zentral-Genossenschaftsbank (as agent), and Autobahn Funding Company LLC (as lender) (2)

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Exhibit Number	Description
10.3	General Reaffirmation and Modification Agreement dated effective January 29, 2013 delivered in favor of DZ Bank AG Deutsche Zentral-Genossenschaftsbank (as agent), and Autobahn Funding Company LLC (as lender) (7)**
10.4	Third Amended and Restated Note Issuance and Security Agreement dated November 1, 2011, with Lord Securities Corporation (as trustee), GWG LifeNotes Trust (as secured party), and noteholders (12)
10.5	Pledge Agreement dated November 15, 2010, among Jon R. Sabes, Steven F. Sabes, Opportunity Finance, LLC, SFS Trust 1976, Trust 1992 Esther, SFS Trust 1982, Mokeson, LLC (collectively as pledgors), and Lord Securities Corporation (as trustee and pledgee) (2)
10.6	Fourth Amended and Restated Managing Broker-Dealer Agreement with Arque Capital dated effective April 5, 2013 (12)***
10.7	Amended and Restated Investment Agreement with Insurance Strategies Fund, LLC, dated as of September 3, 2009 (2)
10.8	Addendum No. 1 to Sub-Sublease Agreement effective as of July 14, 2008 by Opportunity Finance, LLC and GWG Life, LLC (5)
10.9	Employment Agreement with Jon R. Sabes, dated June 14, 2011 (4)
10.10	Employment Agreement with Steven F. Sabes, dated June 14, 2011 (4)
10.11	Employment Agreement with Paul A. Siegert, dated June 14, 2011 (4)
10.12	Purchase and Sale Agreement with Athena Securities Group Ltd. and Athena Structured Funds PLC, dated July 11, 2011 (2)
10.13	Shareholders' Agreement with respect to Athena Structured Funds PLC, dated July 11, 2011 (2) (10)
10.14	Amendment to Third Amended and Restated Note Issuance and Security Agreement, dated as of November 18, 2013, with Lord Securities Corporation (as trustee for the GWG LifeNotes Trust) (12)
10.15	Purchase and Sale Agreement among GWG Holdings, Inc., Athena Securities Group Limited and GWG Securities International Private Limited Company, dated June 28, 2013 (9)
10.16	2013 Stock Incentive Plan dated March 27, 2013 (8)
10.17	Form of Stock Option Agreement used under 2013 Stock Incentive Plan (revised June 2014) (13)****
10.18	Addendum to Third Amended and Restated Managing Broker-Dealer Agreement with Arque Capital dated effective February 28, 2014 (11)
10.19	Employment Agreement with William Acheson, dated May 30, 2014 (13)
10.20	Amendment No. 1 to Amended and Restated Credit and Security Agreement with DZ Bank AG Deutsche Zentral-Genossenschaftsbank and Autobahn Funding Company LLC, dated May 29, 2014 (13)
10.21	Managing Broker-Dealer Agreement with Emerson Equity LLC, dated July 8, 2014 (to be filed by amendment)
21	List of Subsidiaries (8)
23.1	Consent of Mayer Hoffman McCann P.C. (filed herewith)
23.2	Consent of Baker Tilly Virchow Krause, LLP (filed herewith)
23.3	Consent of Maslon Edelman Borman & Brand, LLP (contained within Exhibit 5.1 above)
25	Statement of Eligibility of Trustee (to be filed by amendment)

(1) Incorporated by reference to Form S-1 Registration Statement filed on June 14, 2011 (File No. 333-174887).

(2) Incorporated by reference to Form S-1/A Registration Statement filed on August 23, 2011 (File No. 333-174887).

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Incorporated by reference to Form S-1/A Registration Statement filed on October 20, 2011 (File No. 333-174887).

Incorporated by reference to Form S-1/A Registration Statement filed on September 20, 2011 (File No. 333-174887).

Incorporated by reference to Form S-1/A Registration Statement filed on July 26, 2011 (File No. 333-174887).

Incorporated by reference to Post-Effective Amendment No. 1 to Form S-1/A filed on April 30, 2012 (File No. 333-174887).

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Incorporated by reference to Current Report on Form 8-K filed on February 1, 2013.

Incorporated by reference to Annual Report on Form 10-K for the period ended December 31, 2013, filed on March 20, 2014.

Incorporated by reference to Current Report on Form 8-K filed on July 8, 2013.

Agreement was terminated effective June 28, 2013.

Incorporated by reference to Post-Effective Amendment No. 6 to Form S-1/A filed on April 4, 2013 (File No. 333-174887).

Incorporated by reference to Post-Effective Amendment No. 8 to Form S-1/A filed on November 12, 2013 (File No. 333-174887).

Incorporated by reference to Form S-1/A Registration Statement filed on June 6, 2014 (File No. 333-195505).

Incorporated by reference to Quarterly Report on Form 10-Q for the period ended June 30, 2014, filed on August 8, 2014.

The registrant has earlier filed the original Credit and Security Agreement dated July 15, 2008, Consent and Amendment No. 1 to the Credit and Security Agreement dated December 14, 2010, and Consent and Amendment No. 2 to the Credit and Security Agreement dated June 10, 2011. These documents were filed as Exhibits 10.1, 10.2 and 10.3, respectively, to the Form S-1/A Registration Statement filed on August 23, 2011.

The registrant has earlier filed a Reaffirmation of Guaranty dated as of June 10, 2011, which was filed as Exhibit 10.7 to the Form S-1/A Registration Statement on August 23, 2011.

The registrant has earlier filed a Managing Broker-Dealer Agreement dated August 14, 2011, an amended Managing Broker-Dealer Agreement dated October 10, 2011, an Amended and Restated Managing Broker-Dealer Agreement dated November 16, 2011, and a Second Amended and Restated Managing Broker-Dealer Agreement dated effective as of November 16, 2011. These documents were filed as Exhibits 10.8 to the Form S-1/A Registration Statements filed on August 23, October 20, November 28 and December 15, 2011, respectively.

The registrant has earlier filed a Form of Stock Option Agreement for use under the 2013 Stock Incentive Plan, which was filed as Exhibit 10.17 to the registrant's Annual Report on Form 10-K filed on March 20, 2014.

The registrant has earlier filed an Intercreditor Agreement dated October 19, 2011, which was filed as Exhibit 4.5 to the Form S-1/A Registration Statement on October 20, 2011.

ITEM 17. UNDERTAKINGS

Insofar as indemnification for liabilities arising under the Securities Act of 1933 (the "Securities Act") may be permitted to directors, officers and controlling persons of the registrant pursuant to the foregoing provisions, or otherwise, the registrant has been advised that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Securities Act, and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the registrant of expenses incurred or paid by a director, officer or controlling person of the registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question

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whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

The undersigned registrant hereby undertakes:

- (1) To file, during any period in which offers or sales are being made, a post-effective amendment to this registration statement:
 - (i) to include any prospectus required by section 10(a)(3) of the Securities Act of 1933;
 - (ii) to reflect in the prospectus any facts or events arising after the effective date of the registration statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the registration statement. Notwithstanding the foregoing, an increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the Commission pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than a 20% change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective registration statement;

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- (iii) to include any material information with respect to the plan of distribution not previously disclosed in the registration statement or any material change to such information in the registration statement.
- (2) That, for the purpose of determining any liability under the Securities Act of 1933, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.
- (3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.
- (4) [intentionally omitted]
- (5) For the purpose of determining any liability under the Securities Act to any purchaser, each prospectus filed pursuant to Rule 424(b) as part of a registration statement relating to an offering, other than registration statements relying on Rule 430B or other than prospectuses filed in reliance on Rule 430A, shall be deemed to be part of and included in the registration statement as of the date it is first used after effectiveness. Provided, however, that no statement made in a registration statement or prospectus that is part of the registration statement or made in a document incorporated or deemed incorporated by reference into the registration statement or prospectus that is part of the registration statement will, as to a purchaser with a time of contract of sale prior to such first use, supersede or modify any statement that was made in the registration statement or prospectus that was part of the registration statement or made in any such document immediately prior to such date of first use.
- (6) That, for the purpose of determining liability of the registrant under the Securities Act of 1933 to any purchaser in the initial distribution of the securities: The undersigned registrant undertakes that in a primary offering of securities of the undersigned registrant pursuant to this registration statement, regardless of the underwriting method used to sell the securities to the purchaser, if the securities are offered or sold to such purchaser by means of any of the following communications, the undersigned registrant will be a seller to the purchaser and will be considered to offer or sell such securities to such purchaser:
 - (i) Any preliminary prospectus or prospectus of the undersigned registrant relating to the offering required to be filed pursuant to Rule 424;
 - (ii) Any free writing prospectus relating to the offering prepared by or on behalf of the undersigned registrant or used or referred to by the undersigned registrant;

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- (iii) The portion of any other free writing prospectus relating to the offering containing material information about the undersigned registrant or its securities provided by or on behalf of the undersigned registrant; and
- (iv) Any other communication that is an offer in the offering made by the undersigned registrant to the purchaser.

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SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, the Registrant has duly caused this Amendment No. 1 to Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Minneapolis, State of Minnesota, on August 28, 2014.

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GWG HOLDINGS, INC.

By: /s/ Jon R. Sabes
Chief Executive Officer

Pursuant to the requirements of the Securities Act of 1933, this Amendment No. 1 to Registration Statement has been signed, as of August 28, 2014, by the following persons in the capacities indicated below.

<u>Name</u>	<u>Title</u>
/s/ Jon R. Sabes Jon R. Sabes	Director, Chief Executive Officer (Principal Executive Officer)
/s/ Paul A. Siegert* Paul A. Siegert	Director, Executive Chairman
/s/ William Acheson William Acheson	Chief Financial Officer (Principal Financial and Accounting Officer)
/s/ Steven F. Sabes* Steven F. Sabes	Director, President and Secretary
/s/ David H. Abramson* David H. Abramson	Director
/s/ Shawn R. Gensch* Shawn R. Gensch	Director
/s/ Charles H. Maguire III* Charles H. Maguire III	Director
/s/ Jeffrey L. McGregor* Jeffrey L. McGregor	Director

* Signed pursuant to power of attorney held by Jon R. Sabes.

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SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, the Registrant has duly caused this Amendment No. 1 to Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Minneapolis, State of Minnesota, on August 28, 2014.

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GWG LIFE, LLC

By: /s/ Jon R. Sabes
Chief Executive Officer

Pursuant to the requirements of the Securities Act of 1933, this Amendment No. 1 to Registration Statement has been signed, as of August 28, 2014, by the following persons in the capacities indicated below.

Name	Title
/s/ Jon R. Sabes Jon R. Sabes	Chief Executive Officer (Principal Executive Officer)
/s/ William Acheson William Acheson	Chief Financial Officer (Principal Financial and Accounting Officer)
/s/ Jon R. Sabes Jon R. Sabes	Manager of GWG Life, LLC

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