KOMATSU LTD Form 6-K July 27, 2006 Table of Contents

# FORM 6-K

# SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of July 2006

**COMMISSION FILE NUMBER: 1-7239** 

KOMATSU LTD.

Translation of registrant s name into English

3-6 Akasaka 2-chome, Minato-ku, Tokyo, Japan

Address of principal executive offices

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F "
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):
Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes "No x
If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

## INFORMATION TO BE INCLUDED IN REPORT

1. Three company announcements made on July 27, 2006.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

KOMATSU LTD. (Registrant)

Date: July 27, 2006 By: /s/ Kenji Kinoshita

Kenji Kinoshita Senior Executive Officer

#### Komatsu Ltd.

Corporate Communications Dept.

Tel: +81-(0)3-5561-2616

Date: July 27, 2006

URL: http://www.komatsu.com/

**Consolidated Business Results for the First Quarter** 

of the Fiscal Year Ending March 31, 2007 (U.S. GAAP)

#### 1. Matters Related to the Production of the Outline of Business

- 1) Simplified accounting procedures: Adopted in part to calculate tax expenses.
- 2) Changes in accounting procedures since the last consolidated fiscal year: None.
- 3) Changes in group of entities:

Consolidated subsidiaries

Added: 2 companies Removed: 1 company

Affiliated companies accounted for by the equity-method

None

### 2. Results for the First Quarter of the Fiscal Year Ending March 31, 2007

(1) Consolidated Financial Results (Amounts are rounded to the nearest million yen)

Millions of yen except per share amounts

	First quarter	First quarter					
	ended	ended	Changes		Changes		FY ended
	June 30, 2006	June 30, 2005	Incre	ase	March 31, 2006		
Net sales	455,200	386,711	68,489	17.7%	1,701,969		
Operating profit	58,165	36,926	21,239	57.5%	176,453		
	56,652	34,916	21,736	62.3%	169,073		

#### Income before income taxes, minority interests and equity in earnings of affiliated companies 34,155 19,080 15,075 79.0% Net income 114,290 Net income per share (Yen) ¥ 34.37 ¥ 19.24 115.13 **Basic** 15.13 Diluted 34.30 ¥ 19.22 15.08 114.93

Notes: 1) Percentages shown in net sales, operating profit, income before income taxes and net income represent the rates of change compared with the corresponding first quarter a year ago.

	As of June 30, 2006	As of March 31, 2006
Total assets (Millions of yen)	1,708,883	1,652,125
Shareholders equity (Millions of yen)	643,349	622,997
Shareholders equity ratio (%)	37.6	37.7
Shareholders equity per share (Yen)	647.22	626.98

<sup>2)</sup> Operating profit stated hereafter is the sum of segment profit (net sales less cost of sales and selling, general and administrative expenses). It conforms to Japanese accounting principles, and does not represent consolidated operating profit under U.S.GAAP.

<sup>(2)</sup> Consolidated Financial Position

#### 3. Management Performance (Consolidated)

While the construction and mining equipment business, the Komatsu Group's stronghold operation, continued to improve its performance, the industrial machinery, vehicles and other operations made solid gains in results. Operating profit reached ¥58.1 billion, up 57.5% over the corresponding period a year ago.

#### **Construction and Mining Equipment**

For the construction and mining equipment business, the Komatsu Group has been strengthening its production capacity as planned and successfully securing procurement of parts and components through tight-knit collaboration with suppliers, as global demand has continued to expand for earthmoving equipment. In parallel with expanding its production capacity, the Komatsu Group implemented aggressive launchings of renewed models compliant with Tier III emission controls. As a result, consolidated net sales of construction and mining equipment for the first quarter period continued to advance to \(\frac{1}{3}64.2\) billion, up 19.8% over the previous corresponding period, setting the record-high figure on a quarterly basis. Segment profit for this business made a sizable gain of 52.3%, to \(\frac{1}{4}48.9\) billion for the first quarter period under review.

Operating profit ratio\* of this business improved to 13.4%, up 2.8 percentage points form the corresponding first quarter period a year ago.

Overseas sales expanded steadily in the main markets of North America and Europe. Also the sales accelerated in Latin America, China and Africa. In Japan, sales of both new equipment and parts improved soundly, but the slight increase of first-quarter sales over the previous corresponding period was mainly affected by withdrawal from unprofitable businesses.

[Sales of Construction and Mining Equipment by Region (Geographic Origin)]

Billions of yen

	First quarter ended	First quarter ended		
	June 30, 2006	June 30, 2005		
	(A)	<b>(B)</b>	Cha	nges
	1USD=¥114	1USD=¥114 1USD=¥108		ease
	1EUR=¥145	1EUR=¥135	(A)	-(B)
Japan	62.7	61.9	0.7	1.2
The Americas	127.1	97.6	29.4	30.2
Europe & CIS	64.4	55.5	8.9	16.1
Asia & Oceania	49.3	49.2	0.1	0.2
China	27.4	16.9	10.5	62.4
The Middle East & Africa	33.0	22.6	10.3	46.0
Total	364.2	303.9	60.2	19.8

Note: Starting in the second quarter of the fiscal year ended March 31, 2006, we changed our geographic classification of sales of used equipment to end-user basis. To promote accurate comparison, we have accordingly changed the sales figures for the corresponding first quarter a year ago in the table above.

### **Industrial Machinery, Vehicles and Others**

Consolidated net sales of industrial machinery, vehicles and other operations for the first quarter period increased 15.9% over the corresponding period a year ago, to ¥64.0 billion. First-quarter segment profit expanded 79.1%, to ¥4.9 billion. Operating profit ratio\* of this business improved to 7.8%, up 2.8 percentage points form the corresponding first quarter period a year ago.

In addition to Komatsu Industries Corporation having recorded excellent sales against the backdrop of thriving capital investments of the automobile makers, Komatsu Forklift Co., Ltd., Komatsu Machinery Corporation and other Komatsu Group companies also improved their performance.

#### **Electronics**

Consolidated net sales of the electronics business for the first quarter period decreased 2.0% from the previous corresponding period, to \(\frac{\pmathcal{2}}{26.9}\) billion. Meanwhile, segment profit for this business advanced 63.8% to \(\frac{\pmathcal{4}}{4.6}\) billion. Operating profit ratio\* of this business improved to 17.2%, up 6.9 percentage points form the corresponding first quarter period a year ago. Improved performance of the silicon wafer business offset a decline in sales resulting mainly from the sale of the polycrystalline silicon business in the previous fiscal year.

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<sup>\*</sup> Operating profit ratio of each business: Based on sales after intercompany elimination.

#### 4. Financial Conditions (Consolidated)

Total assets amounted to ¥1,708.8 billion at the end of the first quarter under review, an increase of ¥56.7 billion from the last fiscal year-end. This increase reflects growth in trade notes and accounts receivable as well as inventories resulting particularly from expanded sales of construction and mining equipment. With the expansion of operating activities and consequent increase in working capital, interest-bearing debt totaled ¥420.7 billion at the end of the first quarter under review, up ¥42.7 billion from the previous fiscal year-end. Reflecting expanded profits, shareholders equity increased by ¥20.3 billion to ¥643.3 billion. As a result, shareholders equity ratio was 37.6% about the same level as the last fiscal year-end. Net debt-to-equity ratio\* was 0.54 at the end of the first quarter under review, compared with 0.49 at the last fiscal year-end.

#### 5. Projections for the Fiscal Year Ending March 31, 2007 (Consolidated)

(From April 1, 2006 to March 31, 2007)

Komatsu has revised its projections announced on April 27, 2006 as below.

Millions of yen

		Operating	Income before income taxes, minority interests and equity in earnings of	
	Net sales	profit	affiliated companies	Net income
The first half of fiscal year	937,000	116,000	110,000	65,000
The entire fiscal year	1,932,000	240,000	225,000	135,000
[Reference]				

Komatsu Ltd. and SUMCO Corporation (hereinafter SUMCO) reached a basic agreement concerning SUMCO s Tender Offer for 51% of the outstanding shares of Komatsu Electronic Metals Co., Ltd. (hereinafter KEM). Komatsu agreed to accept the Tender Offer. After certain procedures, such as due diligence, are completed and upon execution of an agreement regarding the Tender Offer, SUMCO will acquire 51% of the common shares issued by KEM through the Tender Offer. Given that the Tender Offer is completed within the current fiscal year, Komatsu projects consolidated business results for the entire year as below.

Millions of yen

		Operating	Income before income taxes, minority interests and equity in earnings of	Net income from discontinued	
	Net sales	profit	affiliated companies	operation*	Net income
The entire fiscal year	1,850,000	226,000	211,000	10,000	141,000

Note: When the Tender Offer is completed, the gain on sale of KEM and the operation results of KEM will be presented as a separate line item,

Net income from discontinued operation, in the consolidated statements of income in accordance with Statement of Financial Accounting

Standards No.144.

### **Cautionary Statement**

The announcement set forth herein contains forward-looking statements which reflect management s current views with respect to certain future events, including expected financial position, operating results, and business strategies. These statements can be identified by the use of terms such as will, believes, should, projects and similar terms and expressions that identify future events or expectations. Actual results may differ materially from those projected, and the events and results of such forward-looking assumptions cannot be assured.

<sup>\*</sup> Net DER = (Interest-bearing debt Cash and cash equivalents Time deposits)/Shareholders equity

Factors that may cause actual results to differ materially from those predicted by such forward-looking statements include, but are not limited to, unanticipated changes in demand for the Company s principal products, owing to changes in the economic conditions in the Company s principal markets; changes in exchange rates or the impact of increased competition; unanticipated cost or delays encountered in achieving the Company s objectives with respect to globalized product sourcing and new Information Technology tools; uncertainties as to the results of the Company s research and development efforts and its ability to access and protect certain intellectual property rights; and, the impact of regulatory changes and accounting principles and practices.

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### **Condensed Consolidated Balance Sheets**

Millions of yen

	As of	As of	Changes	
	June 30, 2006 (A)	March 31, 2006 (B)	Increase (Decrease) (A)-(B)	
Assets	` ′	` ,	` , ` ,	
Current assets:				
Cash and cash equivalents	¥ 76,183	¥ 69,997	¥ 6,186	
Time deposits	149	54	95	
Trade notes and accounts receivable	414,312	397,998	16,314	
Inventories	396,539	370,074	26,465	
Other current assets	109,349	109,778	(429)	
Total current assets	996,532	947,901	48,631	
Long-term trade receivables	74,198	72,844	1,354	
Investments	123,301	125,517	(2,216)	
Property, plant and equipment Less accumulated depreciation	411,838	400,667	11,171	
Other assets	103,014	105,196	(2,182)	
Total	1,708,883	1,652,125	56,758	
Liabilities and Shareholders Equity				
Current liabilities:				
Short-term debt (including current maturities of long-term debt)	230,224	182,710	47,514	
Trade notes and accounts payable	309,873	304,776	5,097	
Income taxes payable	18,353	37,004	(18,651)	
Other current liabilities	168,197	164,353	3,844	
Total current liabilities	726,647	688,843	37,804	
Long-term liabilities	288,351	292,416	(4,065)	
Minority interests	50,536	47,869	2,667	
Shareholders equity:	CE 050	67.070		
Common stock	67,870	67,870	(4)	
Capital surplus Retained earnings	136,133 424,157	136,137 399,938	(4)	
Accumulated other comprehensive income*	19,059	23,095	24,219 (4,036)	
Treasury stock	(3,870)	(4,043)	173	
Total shareholders equity	643,349	622,997	20,352	
Total	¥ 1,708,883	¥ 1,652,125	¥ 56,758	

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	As of <b>June 30, 2006</b>		March 31,		Changes	
						ncrease Decrease)
*Accumulated other comprehensive income (loss):						
Foreign currency translation adjustments	¥	(4,694)	¥	(2,240)	¥	(2,454)
Net unrealized holding gains on securities available for sale		35,801		36,910		(1,109)
Pension liability adjustments		(11,624)		(11,299)		(325)
Net unrealized holding losses on derivative instruments		(424)		(276)		(148)
Short & long-term debt	¥	420,710	¥	377,913	¥	42,797

Note: As Komatsu s financial statements are prepared in accordance with generally accepted accounting principles (GAAP) in the United States of America, minority interests in the consolidated balance sheets are shown independently in the middle of liabilities and shareholders equity. Meanwhile, in accordance with a new accounting standard of net assets in Japan, the conventional shareholders equity has changed to net assets and minority interests are included in net assets, starting in the current fiscal year.

### **Condensed Consolidated Statements of Income**

(For three months ended June 30, 2006 and 2005)

Millions of yen

					Change	es		
	2006		2005		Increase (Decreas			
	(A) %		(B) %		(A)-(B)	%		
Revenues and other								
Net sales	¥ 455,200	100.0	¥ 386,711	100.0	¥ 68,489	17.7		
Interest and other income	2,860 0.6		2,753 0.7		<b>60 0.6</b> 2,753 0.7		107	
	458,060		389,464		68,596	17.6		
Costs and expenses								
Cost of sales	323,312	71.0	282,244	73.0	41,068			
Selling, general and administrative	73,723	16.2	67,541	17.5	6,182			
Interest	3,628	0.8	3,150	0.8	478			