

SMART & FINAL INC/DE  
Form 8-K  
November 06, 2003

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington D.C. 20549

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**FORM 8-K**

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE**  
**SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of earliest event reported) November 4, 2003**

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**SMART & FINAL INC.**

(Exact name of Registrant as specified in its charter)

**Delaware**  
(State of Incorporation)

**001-10811**  
(Commission File Number)

**95-4079584**  
(I.R.S. Employer

Identification No.)

**600 Citadel Drive**

**City of Commerce, California**  
(Address of principal executive offices)

**90040**  
(Zip Code)

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Registrant's telephone number, including area code: (323) 869-7500

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**Item 7. Financial Statements and Exhibits.**

(c) Exhibits. The following exhibit is filed herewith:

| Exhibit<br>Number | Document  |
|-------------------|---|
| 99                | News Release of Smart & Final Inc. dated November 4, 2003 |

**Item 12. Results of Operations and Financial Condition.**

On November 4, 2003, Smart & Final Inc. issued a news release announcing its results of operations for the quarter ended October 5, 2003. A copy of the news release is filed as Exhibit 99.1 to this report.

The second paragraph of the news release contains information regarding our income from continuing operations for the 2003 third quarter, as adjusted for \$1.3 million of expenses from the consolidation of our real estate synthetic lease facility and the accelerated vesting of restricted stock compensation. This financial information is a non-GAAP financial measure as defined by SEC Regulation G. The GAAP financial measure most directly comparable is income from continuing operations unadjusted for these items. The reconciliation of each of the non-GAAP financial measures is as follows:

**SMART & FINAL INC.****CONSOLIDATED STATEMENT OF OPERATIONS**

(dollars in thousands)

|                                       | Sixteen Weeks Ended |             |                 |
|---------------------------------------|---------------------|-------------|-----------------|
|                                       | October 5, 2003     |             |                 |
|                                       | GAAP (a)            | Adjustments | Non-GAAP<br>(b) |
| Sales                                 | \$ 538,392          | \$          | \$ 538,392      |
| Cost of sales, buying and occupancy   | 442,892             | (376)(c)    | 442,516         |
| Gross margin                          | 95,500              | 376         | 95,876          |
| Operating and administrative expenses | 77,042              | (936)(d)    | 76,106          |
| Restructuring and other charges       | (400)               |             | (400)           |
| Income from operations                | 18,858              | 1,312       | 20,170          |
| Interest expense, net                 | 5,976               |             | 5,976           |

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|   |                 |               |                 |
|---|-----------------|---------------|-----------------|
| Income from continuing operations before income taxes | 12,882          | 1,312         | 14,194          |
| Income tax provision                                  | (4,858)         | (525)         | (5,383)         |
| Equity earnings in unconsolidated subsidiary          | 297             |               | 297             |
| <b>Income from continuing operations</b>              | <b>\$ 8,321</b> | <b>\$ 787</b> | <b>\$ 9,108</b> |

- (a) Reflects operating results in accordance with U.S. generally accepted accounting principles ( GAAP ).
- (b) Non-GAAP amounts exclude depreciation expense associated with the adoption of Financial Accounting Standards Board Interpretation ( FIN ) No. 46 Consolidation of Variable Interest Entities and exclude compensation expense associated with the accelerated vesting of restricted stock.
- (c) Amount represents depreciation expense related to our adoption of FIN No. 46.
- (d) Amount represents compensation expense related to the accelerated vesting of restricted stock.

Each non-GAAP financial measure presented in the news release is included because our management uses information of this nature to monitor and evaluate our operating results and trends on an on-going basis. Our management believes the non-GAAP information is also useful to users of our financial statements in order to provide insight into our operating results and related trends that affect our business. In addition, our management uses non-GAAP financial information and measures internally for financial analysis and other purposes.

The information in this Current Report on Form 8-K, including the exhibit hereto, is being furnished and shall not be deemed to be filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the Exchange Act ), or otherwise subject to the liability of that Section, nor shall such information be deemed to be incorporated by reference into any future registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as otherwise stated in such filing.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly authorized this report to be signed on its behalf by the undersigned hereunto duly authorized.

SMART & FINAL INC.

Date: November 5, 2003

By:

/s/ Richard N. Phegley

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Richard N. Phegley  
*Senior Vice President and  
Chief Financial Officer*

**EXHIBIT INDEX**

| <b>Exhibit<br/>No.</b> | <b>Description</b>  |
|------------------------|---|
| 99                     | News Release of Smart & Final Inc. dated November 4, 2003 |