

ALEXANDERS J CORP  
Form 10-K  
April 04, 2011

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

Annual Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934.

For the fiscal year ended January 2, 2011.

OR

Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 1-8766

J. ALEXANDER'S CORPORATION  
(Exact name of Registrant as specified in its charter)

Tennessee  
(State or other jurisdiction of incorporation or organization)

62-0854056  
(I.R.S. Employer Identification Number)

P.O. Box 24300  
3401 West End Avenue, Nashville, Tennessee  
(Address of principal executive offices)

37203  
(Zip Code)

Registrant's telephone number, including area code: (615) 269-1900

Securities registered pursuant to Section 12(b) of the Act:

Title of Class:  
Common stock, par value \$.05 per share, with  
associated  
Series A junior preferred stock purchase rights.

Name of each exchange on which registered:  
  
The NASDAQ Stock Market LLC

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer  Accelerated filer  Non-accelerated filer  (Do not check if a smaller reporting company) Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting stock held by non-affiliates of the registrant, computed by reference to the last sales price on The NASDAQ Stock Market LLC ("NASDAQ Stock Market") of such stock as of July 2, 2010, the last business day of the Company's most recently completed second fiscal quarter, was \$25,099,897, assuming solely for this purpose that (i) all shares held by officers of the Company are shares owned by "affiliates", (ii) all shares beneficially held by members of the Company's Board of Directors are shares owned by "affiliates," a status which each of the directors individually disclaims and (iii) all shares held by the Trustee of the J. Alexander's Corporation Employee Stock Ownership Plan are shares owned by an "affiliate".

The number of shares of the Company's Common Stock, \$.05 par value, outstanding at April 1, 2011, was 5,985,453.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's definitive Proxy Statement for its Annual Meeting of Shareholders scheduled to be held on May 24, 2011 are incorporated by reference into Part III hereof.

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## PART I

## Item 1. Business

J. Alexander's Corporation (the "Company" or "J. Alexander's") was organized in 1971 and, as of January 2, 2011, operated as a proprietary concept 33 J. Alexander's full-service, casual dining restaurants located in Alabama, Arizona, Colorado, Florida, Georgia, Illinois, Kansas, Kentucky, Louisiana, Michigan, Ohio, Tennessee and Texas. J. Alexander's is a traditional restaurant with an American menu featuring prime rib of beef; hardwood-grilled steaks, seafood and chicken; pasta; salads and soups; assorted sandwiches, appetizers and desserts; and a full-service bar.

Unless the context requires otherwise, all references to the Company include J. Alexander's Corporation and its subsidiaries.

## RESTAURANT OPERATIONS

General. J. Alexander's is a quality casual dining restaurant with a contemporary American menu. J. Alexander's strategy is to provide a broad range of high-quality menu items that are intended to appeal to a wide range of consumer tastes and which are served by a courteous, friendly and well-trained service staff. The Company believes that quality food, outstanding service, attractive ambiance and value are critical to the success of J. Alexander's.

Each restaurant is generally open from 11:00 a.m. to 11:00 p.m. Monday through Thursday, 11:00 a.m. to 12:00 midnight on Friday and Saturday, and 11:00 a.m. to 10:00 p.m. on Sunday. Entrees available at lunch and dinner generally range in price from \$10.00 to \$31.00. The Company estimates that the average check per customer for fiscal 2010, including alcoholic beverages, was \$25.39. J. Alexander's net sales during fiscal 2010 were \$149.0 million, of which alcoholic beverage sales accounted for 17.0%.

The Company opened its first J. Alexander's restaurant in Nashville, Tennessee in 1991. The number of J. Alexander's restaurants opened by year is set forth in the following table:

| Year | Restaurants Opened |
|------|--------------------|
| 1991 | 1                  |
| 1992 | 2                  |
| 1994 | 2                  |
| 1995 | 4                  |
| 1996 | 5                  |
| 1997 | 4                  |
| 1998 | 2                  |
| 1999 | 1                  |
| 2000 | 1                  |
| 2001 | 2                  |
| 2003 | 3                  |
| 2005 | 1                  |
| 2007 | 2                  |
| 2008 | 3                  |

Menu. Emphasis on quality is present throughout the entire J. Alexander's menu, which is designed to appeal to a wide variety of tastes. The menu features prime rib of beef; hardwood-grilled steaks, seafood and chicken; pasta; salads and soups; and assorted sandwiches, appetizers and desserts. As a part of the Company's commitment to quality, soups, sauces, salsa, salad dressings and desserts are made daily from scratch; fresh steaks, chicken and seafood are grilled

over genuine hardwood; and all steaks are U.S.D.A. midwestern, corn-fed choice beef or higher, with a targeted aging of 24 to 41 days.

Guest Service. Management believes that prompt, courteous and efficient service is an integral part of the J. Alexander's concept. The management staff of each restaurant are referred to as "coaches" and the other employees as "champions". The Company seeks to hire coaches who are committed to the principle that quality products and service are key factors to success in the restaurant industry. Each J. Alexander's restaurant typically employs three to five fully-trained concept coaches and one or two kitchen coaches. Many of the coaches have previous experience in full-service restaurants and all complete an intensive J. Alexander's development program, generally lasting for 19 weeks, involving all aspects of restaurant operations.

Each J. Alexander's restaurant employs approximately 30 to 50 service personnel, 20 to 25 kitchen employees, 8 to 10 hosts or hostesses and six to eight pubkeeps. The Company places significant emphasis on its initial training program. Management believes J. Alexander's restaurants have a low table to server ratio compared to many other casual dining restaurants, which allows its servers to provide better, more attentive service. The Company is committed to employee empowerment, and each member of the service staff is authorized to provide complimentary food in the event that a guest has an unsatisfactory dining experience or the food quality is not up to the Company's standards. Further, all members of the service staff are trained to know the Company's product specifications and to alert management of any potential problems.

**Quality Assurance.** A key position in each J. Alexander's restaurant is the quality control coordinator. This position is staffed by a coach who inspects each plate of food before it is served to a guest. The Company believes that this product inspection by a member of management is a significant factor in maintaining consistent, high food quality in its restaurants.

Another important component of the quality assurance system is the preparation of taste plates. Certain menu items are taste-tested daily by a coach to ensure that only the highest quality, properly prepared food meeting the Company's specifications is served in the restaurant. The Company also uses a service evaluation program to monitor service staff performance, food quality and guest satisfaction.

**Restaurant Design and Site Selection.** The J. Alexander's restaurants are generally free-standing structures that typically contain approximately 7,000 to 8,000 square feet and seat approximately 230 people. The restaurants' interiors are designed to provide an upscale ambiance and feature an open kitchen. The Company has used a variety of interior and exterior finishes and materials in its building designs which are intended to provide a high level of curb appeal as well as a comfortable dining experience.

The design of J. Alexander's restaurant exteriors has evolved through the years. Several of the Company's newer restaurants feature a patio complemented by an exposed fire pit, designed to enhance the guests' overall dining experience. The Company's restaurants opened from 2001 through 2003 in Boca Raton, Florida, Atlanta, Georgia and Northbrook, Illinois utilize a Wrightian architectural style featuring a high central-barreled roof and exposed structural steel system over an open, symmetrical floor plan. Angled window wall projections from the dining room provide a focus into the interior and create an anchor for the building. A garden seating area for waiting is provided by the patio and open trellis adjacent to the entrance, integrating the building into the adjacent landscape.

From 1996 through 2000, the Company's building designs generally utilized craftsman-style architecture, which featured natural materials such as stone, wood and weathering copper, as well as a blend of international and craftsman architecture featuring elements such as steel, concrete, stone and glass, subtly incorporated to give a contemporary feel. Prior to 1996, the building style most frequently used by the Company featured high ceilings, wooden trusses and exposed ductwork.

Departures from the more typical building designs have also been made as necessary to accommodate unique situations. For example, the Company's restaurant in Nashville, Tennessee, which opened in 2005 required the complete renovation of an older building to incorporate the development of 8,100 square feet of contemporary restaurant space along a busy thoroughfare just outside downtown Nashville, with a special emphasis on providing views both into and out of the dining area. The Company's restaurant in Chicago, Illinois is located in a developing upscale urban shopping district and prominently occupies over 9,000 square feet of a restored warehouse building. The J. Alexander's restaurant located in Troy, Michigan is located inside the prestigious Somerset Collection Mall and features a very upscale, contemporary design developed specifically for that location.

Management currently estimates that cash expenditures for improvements and asset replacements related to the Company's restaurants in 2011 will be approximately \$3.5 million. Also, significant additions and improvements to two of the Company's older restaurants are currently being evaluated and the final decisions made with respect to those projects could increase this estimate later during the year. Management does not plan to open any new restaurants in 2011 and is opting to remain cautious until there is a clearer picture of the future of the economy and the results of its newer restaurants improve to more acceptable levels before making any additional commitments for new restaurants. Excluding the cost of land acquisition and before any landlord tenant improvement allowances, the Company estimates that the cash investment for site preparation and for constructing and equipping a new, free-standing J. Alexander's restaurant is currently approximately \$4.5 to \$5.0 million, although costs could be much higher in certain locations. The Company has generally preferred to own its sites because of the long-term value of real estate ownership. However, because the Company's development strategy has for some time focused on markets with high population densities and household incomes, it has become increasingly difficult to locate sites that are available for purchase and the Company has leased the sites for all but two of its 15 restaurants opened since 1997 and has not purchased a restaurant site since 2002. Management anticipates that the cost of future sites, when and if purchased, will range from \$1.5 to \$2.5 million, and could exceed this range for exceptional properties.

The Company intends to resume new restaurant development in the future. The timing and number of restaurant openings will depend, however, upon a number of factors including improvement in the state of the U.S. economy, the operating and financial condition of the Company, the selection and availability of suitable sites, and the Company's ability to finance new restaurant development on a basis satisfactory to the Company. The Company has no plans to franchise J. Alexander's restaurants.

The Company believes that its ability to select high profile restaurant sites is critical to the success of the J. Alexander's operations. Once a prospective site is identified and preliminary site analysis is performed and evaluated, members of the Company's senior management team visit the proposed location and evaluate the particular site and the surrounding area. The Company analyzes a variety of factors in the site selection process, including local market demographics, the number, type and success of competing restaurants in the immediate and surrounding area and accessibility to and visibility from major thoroughfares. The Company believes that this site selection strategy generally results in quality restaurant locations.

Information Systems. The Company utilizes a Windows-based accounting software package and a network that enables electronic communication throughout the Company. In addition, all of the Company's restaurants utilize touch screen point-of-sale and electronic gift card systems, and also employ a theoretical food costing program. The Company utilizes its management information systems to develop pricing strategies, identify food cost issues, monitor new product acceptance and evaluate restaurant-level productivity. The Company expects to continue to develop its management information systems to assist management in analyzing business issues and to improve efficiency.

#### SERVICE MARK

The Company has registered the service mark J. Alexander's Restaurant with the United States Patent and Trademark Office and believes that it is of material importance to the Company's business.

#### COMPETITION

The restaurant industry is highly competitive. The Company believes that the principal competitive factors within the industry are site location, product quality, service and price; however, menu variety, attractiveness of facilities and customer recognition are also important factors. The Company's restaurants compete not only with numerous other casual dining restaurants with national or regional images, but also with other types of food service operations in the vicinity of each of the Company's restaurants. These include other restaurant chains or franchise operations with greater public recognition, substantially greater financial resources and higher total sales volume than the Company. The restaurant business is often affected by changes in consumer tastes, national, regional or local economic conditions, demographic trends, traffic patterns and the type, number and location of competing restaurants. The Company believes that its commitment to outstanding professional service, high-quality food, and an attractive environment with an upscale, high-energy ambiance distinguishes J. Alexander's from other casual dining competitors.

#### PERSONNEL

As of January 2, 2011, the Company employed approximately 2,750 persons, including 34 on the corporate staff. The Company believes that its employee relations are good. It is not a party to any collective bargaining agreements.

#### GOVERNMENT REGULATION

Each of the Company's restaurants is subject to numerous federal, state and local laws, regulations and administrative practices relating to the sale of food and alcoholic beverages, and sanitation, fire and building codes. Restaurant operating costs are also affected by other governmental actions that are beyond the Company's control, which may



include increases in the minimum hourly wage requirements, workers' compensation insurance rates, unemployment and other taxes, required health insurance and other benefits, and legislation requiring restaurants to provide specific nutritional information on their menus. Restaurant operating costs may also be affected by federal government actions related to energy policies, particularly those affecting the price of petroleum products and development of alternative fuel sources such as ethanol. In addition, difficulties or failures in obtaining any required governmental licenses or approvals could delay or prevent the opening of a new restaurant.

Alcoholic beverage control regulations require each of the Company's J. Alexander's restaurants to apply for and obtain from state and local authorities a license or permit to sell alcoholic beverages on the premises and, in some states, to provide service for extended hours and on Sundays. Typically, licenses must be renewed annually and may be revoked or suspended for cause at any time. The failure of any restaurant to obtain or retain any required alcoholic beverage licenses would adversely affect the restaurant's operations. In certain states, the Company may be subject to "dram-shop" statutes, which generally provide a person injured by an intoxicated person the right to recover damages from the establishment which wrongfully served alcoholic beverages to the intoxicated person. Of the 13 states where J. Alexander's operates, 11 have dram-shop statutes or recognize a cause of action for damages relating to sales of alcoholic beverages to obviously intoxicated persons and/or minors. The Company carries liquor liability coverage as part of its comprehensive general liability insurance in amounts which the Company believes are appropriate for its size and scope of operations.

The Americans with Disabilities Act ("ADA") prohibits discrimination on the basis of disability in public accommodations and employment. The ADA became effective as to public accommodations and employment in 1992. Construction and remodeling projects completed by the Company since January 1992 have taken into account the requirements of the ADA. While no further expenditures relating to ADA compliance in existing restaurants are anticipated, the Company could be required to further modify its restaurant facilities to comply with the provisions of the ADA.

#### EXECUTIVE OFFICERS OF THE COMPANY

The following list includes names and ages of all of the executive officers of the Company indicating all positions and offices with the Company held by each such person and each such person's principal occupations or employment during the past five years. All such persons have been appointed to serve until the next annual appointment of officers and until their successors are appointed, or until their earlier resignation or removal.

| Name and Age           | Background Information  |
|------------------------|---|
| R. Gregory Lewis, 58   | Chief Financial Officer since July 1986; Vice-President of Finance and Secretary since August 1984.   |
| J. Michael Moore, 51   | Vice-President of Human Resources and Administration since November 1997; Director of Human Resources and Administration from August 1996 to November 1997; Director of Operations, J. Alexander's Restaurants, Inc. from March 1993 to April 1996. |
| Mark A. Parkey, 48     | Vice-President since May 1999; Controller since May 1997; Director of Finance from January 1993 to May 1997.  |
| Lonnie J. Stout II, 64 | Chairman since July 1990; Director, President and Chief Executive Officer since May 1986.   |

#### Available Information

The Company's internet website address is <http://www.jalexanders.com>. The Company makes available free of charge through its website the Company's Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports as soon as reasonably practical after it electronically files or furnishes such materials to the Securities and Exchange Commission. Information contained on the Company's website is not part of this report.

#### FORWARD-LOOKING STATEMENTS

The forward-looking statements included in this Annual Report on Form 10-K relating to certain matters involve risks and uncertainties, including anticipated financial performance, business prospects, economic conditions, anticipated capital expenditures, financing arrangements and other similar matters, which reflect management's best judgment based on factors currently known. Actual results and experience could differ materially from the anticipated results or other expectations expressed in the Company's forward-looking statements as a result of a number of factors. Forward-looking information provided by the Company pursuant to the safe harbor established under the Private Securities Litigation Reform Act of 1995 should be evaluated in the context of these factors. In addition, the Company disclaims any intent or obligation to update these forward-looking statements.

## Item 1A. Risk Factors

In connection with the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995, the Company is including the following cautionary statements identifying important factors that could significantly and adversely affect the Company and cause actual results to differ materially from those projected in forward looking statements made by, or on behalf of, the Company. You should consider carefully the risks and uncertainties described below, and all information contained in this Annual Report, in evaluating the Company and its business.

Changes in food costs and the Company's response to them could negatively impact the Company's net sales and results of operations. The Company's profitability is dependent in part on its ability to purchase food commodities which meet its specifications and to anticipate and react to changes in food costs and product availability. Ingredients are purchased from suppliers on terms and conditions that management believes are generally consistent with those available to similarly situated restaurant companies. Although alternative distribution sources are believed to be available for most products, increases in food prices, failure to perform by suppliers or distributors or limited availability of products at reasonable prices could cause the Company's food costs to fluctuate and/or cause the Company to make adjustments to its menu offerings.

The Company's management is quite concerned about the possible impact of increases in food commodity costs, which the Company is currently experiencing and which are expected to continue during 2011. The Company estimates that food input costs for the first quarter of 2011 will be approximately 8% higher than in the first quarter of 2010, with a portion of these increases driven by significant increases in produce prices which are expected to moderate somewhat in the near future. The effects of food cost increases during 2011 could continue to be significant and management expects that it will need to consider increasing menu prices or making other menu revisions in order to offset some portion of the impact of cost increases. However, there can be no assurance that any such changes will offset the full effect of these or other cost increases or that they will not negatively affect guest counts or profitability.

Beef purchases represent the largest component of the Company's cost of sales and comprise approximately 25% to 30% of this expense category. Although the Company has at times entered into fixed price purchase agreements for beef, it has purchased beef at weekly market prices since early 2008. Management believes that purchasing beef at weekly prices has generally been beneficial to the Company since that time. However, prices paid for beef were higher in 2010 than in 2009 and the effect of the higher prices increased cost of sales by an estimated 0.3% of net sales for the year. Prices paid for beef in 2011 to date have also been higher than prices paid during the comparable period of 2010 and there are a number of indications that prices for beef will continue to increase during 2011. Management will continue to monitor the beef market and if it believes it would be to the Company's advantage to enter into a fixed priced price purchasing agreement, it will consider doing so at that time.

Additional factors beyond the Company's control, including adverse weather and market conditions, disease and governmental food safety regulation and enforcement, may also affect food costs and product availability. The Company may not be able to anticipate and react to changing food costs or product availability issues through its purchasing practices and menu price or menu offering adjustments in the future, and failure to do so could negatively impact the Company's net sales and results of operations.

Economic conditions may continue to affect consumer spending and the Company's business and operating results. The poor economic conditions that began in 2007 affected the Company's business significantly over the last three years. Although the U.S. economy and the Company's sales results have generally shown improvement since the end of the recent recession, management believes the U.S. economy, which is affected by numerous national and global factors, remains weak in several respects and that its future performance remains uncertain. A sluggish economic recovery or a renewed downturn resulting in continued lack of consumer confidence and weakness in consumer spending, as well as the impact of higher gasoline prices which could decrease consumer discretionary

income that would otherwise have been available for other purposes, could have an adverse impact on the Company's revenues and results of operations, and could potentially result in the Company recording additional asset impairment charges and/or restaurant closures and charges associated therewith in the future. Additionally, management believes there is a risk that if weak economic conditions persist for an extended period of time or if conditions worsen, consumers might make long-lasting changes to their discretionary spending behavior, including dining out less frequently on a more permanent basis.

The Company faces challenges in opening new restaurants. The success of new restaurants opened by the Company may be affected by many factors including the economic environment, competitive conditions, consumer tastes and discretionary spending patterns, and the Company's ability to generate market awareness and acceptance of J. Alexander's. As a result, sales generated by new restaurants may be lower than those for restaurants operated in other areas and costs incurred in their opening and operation may be greater. It has been the Company's experience that new restaurants generate operating losses while they build sales levels to maturity. In addition, the Company's newer restaurants opened in 2007 and 2008 have required longer periods than the Company typically expects to build sales and have incurred significant operating losses. Management believes this is due primarily to the effect of weak economic conditions over the past three years. A significant asset impairment charge was taken for one of these restaurants in 2009. If significant operating losses persist in the remaining restaurants, additional impairment charges could be required. The Company's continued long-term growth depends in part on its ability to open new J. Alexander's restaurants and to operate them profitably, which will depend on a number of factors, including the selection and availability of suitable locations, the hiring and training of sufficiently skilled management and other personnel and other factors, some of which are beyond the control of the Company. The Company may open restaurants in markets where it has little or no meaningful operating experience and in which potential customers may not be familiar with its restaurants. At January 2, 2011, the Company operated 33 J. Alexander's restaurants. Management does not currently plan to open any new restaurants in 2011 and is opting to be cautious until there is a clearer picture of the future of the economy and the results of its newer restaurants improve to more acceptable levels before making any additional commitments for new restaurants. Because of the Company's relatively small restaurant base, unsuccessful restaurants could have a more adverse effect in relation to the Company's consolidated results of operations than would be the case in a restaurant company with a greater number of restaurants.

Expanding the Company's restaurant base by opening new restaurants in existing markets could reduce the business of its existing restaurants. The Company may open restaurants in markets in which it already has existing restaurants. The Company may be unable to attract enough guests to the new restaurants for them to operate at a profit. Even if enough guests are attracted to the new restaurants for them to operate at a profit, those guests may be former guests of one of the Company's existing restaurants in that market and the opening of new restaurants in the existing market could reduce the net sales of its existing restaurants in that market.

Nutrition and health concerns could have an adverse effect on the Company. Nutrition and health concerns are receiving increased attention from the media and government as well as from the health and academic communities. Food served by restaurants has sometimes been suggested as the cause of obesity and related health disorders. In response to these concerns, the recently enacted Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (collectively, the "Health Reform Law") will require restaurants with 20 or more locations operating under the same trade name to publish calorie counts and other information on its menus and to make more detailed nutritional information available to its guests upon request. The Company is presently unable to predict the impact of these laws on its business.

Certain restaurant foods have also been argued to be unsafe because of possible allergic reactions to them which may be experienced by guests, or because of alleged high toxin levels. Some restaurant companies have been the target of consumer lawsuits, including class action suits, claiming that the restaurants were liable for health problems experienced by their guests. Continued focus on these concerns by activist groups could result in a perception by consumers that food served in restaurants is unhealthy, or unsafe, and is the cause of a significant health crisis. Adverse publicity, the cost of any litigation against the Company, and the cost of compliance with new regulations related to food nutritional and safety concerns could have an adverse effect on the Company's net sales and operating costs.

Government regulation and licensing may delay new restaurant openings or affect operations. The restaurant industry is subject to extensive state and local government regulation relating to the sale of food and alcoholic beverages, and sanitation, fire and building codes. Termination of the liquor license for any J. Alexander's restaurant would adversely affect the net sales for the restaurant. Restaurant operating costs are also affected by other government actions that are beyond the Company's control, which may include increases in the minimum hourly wage requirements, workers' compensation insurance rates and unemployment and other taxes, and legislation requiring restaurants to provide specific nutritional information on their menus. If the Company experiences difficulties in obtaining or fails to obtain required licensing or other regulatory approvals, this delay or failure could delay or prevent the opening of a new J. Alexander's restaurant. The suspension of, or inability to renew, a license could interrupt operations at an existing restaurant, and the inability to retain or renew such licenses would adversely affect the operations of the restaurants.

In addition, the Health Reform Law may significantly impact the Company's health care benefits costs. Employers with more than fifty full-time employees that fail to offer affordable health coverage will be subject to financial penalties that are calculated per full-time employee beginning in 2014. However, the Health Reform Law is currently subject to a number of court challenges, and Congress is considering bills that would repeal or revise the law. The outcome of these court challenges and legislative efforts is unclear. Any penalties incurred or significant increases in operating costs necessary to comply with the health care benefit requirements of the Health Reform Law could adversely impact the Company's operating results.

The Company faces intense competition. The restaurant industry is intensely competitive with respect to price, service, location and food quality, and there are many well-established competitors with substantially greater financial and other resources than the Company. Some of the Company's competitors have been in existence for a substantially longer period than the Company and may be better established in markets where the Company's restaurants are or may be located. The restaurant business is often affected by changes in consumer tastes, national, regional or local

economic conditions, demographic trends, traffic patterns and the type, number and location of competing restaurants. In addition, the Company places a high priority on maintaining the competitive positioning of its restaurants including the image and condition of its restaurant facilities, which could result in significant capital expenditures in the future for remodeling and updating. The Company's inability to compete successfully with other restaurants in new or existing markets could prevent it from increasing or sustaining revenues and profitability and could have a material adverse effect on its business, results of operations and financial condition.

The Company's operating strategy is dependent on providing exceptional food quality and outstanding service. The Company's success depends largely upon its ability to attract, train, motivate and retain a sufficient number of qualified employees, including restaurant managers, kitchen staff and servers who can meet the high standards necessary to deliver the levels of food quality and service on which the J. Alexander's concept is based. Qualified individuals of the caliber and number needed to fill these positions are in short supply in some areas and competition for qualified employees could require the Company to pay higher wages to attract sufficient employees. Also, increases in employee turnover could have an adverse effect on food quality and guest service resulting in an adverse effect on net sales and results of operations.

The Company may experience fluctuations in quarterly results. The Company's quarterly results of operations are affected by sales levels, the timing of the opening of new J. Alexander's restaurants, and fluctuations in the cost of food, labor, employee benefits, utilities and similar costs over which the Company has limited or no control. The Company's operating results may also be affected by inflation or other non-operating items which the Company is unable to predict or control. In the past, management has attempted to anticipate and avoid material adverse effects on the Company's profitability due to increasing costs through its purchasing practices and menu price adjustments, but there can be no assurance that it will be able to do so in the future.

Hurricanes and other weather related disturbances could negatively affect the Company's net sales and results of operations. Certain of the Company's restaurants are located in regions of the country which are commonly affected by hurricanes. Restaurant closures resulting from evacuations, damage or power or water outages caused by hurricanes could adversely affect the Company's net sales and profitability.

Significant capital is required to develop new restaurants. The Company's capital investment in its restaurants is relatively high as compared to some other casual dining companies. Failure of a new restaurant to generate satisfactory net sales and profits in relation to its investment could result in failure of the Company to achieve the desired financial return on the restaurant. Also, the Company may require capital beyond the cash flow provided from operations in order to expand, which may be difficult to obtain in the current and foreseeable economic environment. As a result, the Company's future growth could be limited by the availability of additional financing sources or future growth could involve additional borrowing which would further increase the Company's long-term debt and interest expense.

Failure to maintain the Company's debt covenants could have a material adverse effect on its liquidity and financial condition. The Company is the borrower under a loan agreement that provides for a \$5.0 million bank line of credit facility as of January 2, 2011. The line of credit facility will expire May 22, 2012. The Company also has a mortgage loan outstanding in the amount of \$19.3 million as of January 2, 2011, which is payable in equal monthly installments of principal and interest of approximately \$212,000 through November 2022 and which is secured by certain real estate owned by a wholly-owned subsidiary of the Company. The Company was in compliance with all financial covenants required by the debt agreements at January 2, 2011. Should the Company fail to comply with these covenants, management would likely request waivers of the covenants, attempt to renegotiate them or seek other sources of financing. However, if these efforts were not successful, the unused portion of the Company's bank line of credit would not be available for borrowing and amounts outstanding under the Company's debt agreements could become immediately due and payable, and there could be a material adverse effect on the Company's financial condition and operations.

Litigation could have a material adverse effect on the Company's business. From time to time, the Company is the subject of complaints or litigation from guests alleging food-borne illness, injury or other food quality or operational concerns. The Company is also subject to complaints or allegations from current, former or prospective employees based on, among other things, wage or other discrimination, violation of various labor laws, harassment or wrongful termination. In recent years, a number of restaurant companies have been subject to employee or guest claims,



including class actions, that resulted in the payment of substantial damages by the defendants. There can be no assurance that the Company will not incur substantial damages and expenses resulting from claims of this nature, including class actions, even if it is not at fault. From time to time, the Company is also included in lawsuits with respect to infringement of, or challenges to, its registered trademarks. Any claims may damage the reputation of the Company and may be expensive to defend and could divert resources which would otherwise be used to improve the performance of the Company. A lawsuit or claim could also result in an adverse decision against the Company that could have a material adverse effect on the Company's business, financial condition and results of operations. In addition, certain of the Company's tax returns are subject to audit by the Internal Revenue Service and various state tax authorities. Such audits could result in disputes regarding tax matters that could lead to litigation that would be costly to defend or could result in payment of additional taxes which could affect the Company's results of operations and financial condition.

The Company is also subject to state “dram-shop” laws and regulations, which generally provide that a person injured by an intoxicated person may seek to recover damages from an establishment that wrongfully served alcoholic beverages to such person. While the Company carries liquor liability coverage as part of its existing comprehensive general liability insurance, the Company could be subject to a judgment in excess of its insurance coverage and might not be able to obtain or continue to maintain such insurance coverage at reasonable costs, or at all.

The Company’s current insurance policies may not provide adequate levels of coverage against all claims. The Company currently maintains insurance coverage that management believes is reasonable for businesses of its size and type. However, there are types of losses the Company may incur that cannot be insured against or that management believes are not commercially reasonable to insure. These losses, if they occur, could have a material and adverse effect on the Company’s business and results of operations.

Future changes in financial accounting standards may cause adverse unexpected operating results and affect the Company’s reported results of operations. A change in accounting standards can have a significant effect on the Company’s reported results and may affect the reporting of transactions completed before the change is effective. New pronouncements and evolving interpretations of pronouncements have occurred and may occur in the future. Changes to the existing rules or differing interpretations with respect to the Company’s current practices may adversely affect its reported financial results.

The Company's business may be adversely affected if its network security is compromised. The Company transmits confidential credit card information by way of secure private retail networks and relies on encryption and authentication technology licensed from third parties to provide the security and authentication necessary to effect secure transmission and storage of confidential information, such as guest credit card information. If any compromise of the Company’s security were to occur, it could have a material adverse effect on the reputation, business, operating results and financial condition of the Company, and could result in a loss of guests.

The Company has made significant efforts to secure its computer network. In addition, the Company updates and maintains its systems and procedures to meet the Payment Card Industry (“PCI”) data security standards. However, the Company's computer network could be compromised and confidential information, such as guest credit card information, could be misappropriated. This could lead to adverse publicity, loss of sales and profits, or cause the Company to incur significant costs to reimburse third parties for damages. Similarly, any material failure by the Company to maintain compliance with the PCI security requirements or rectify a security issue may result in fines and the imposition of restrictions on the Company's ability to accept payment cards.

Compliance with changing regulation of corporate governance and public disclosure may result in additional expenses. Keeping abreast of, and in compliance with, changing laws, regulations and standards relating to corporate governance and public disclosure, including the Sarbanes-Oxley Act of 2002, various SEC regulations and NASDAQ Stock Market rules, has required an increased amount of management attention and external resources. The Company remains committed to maintaining high standards of corporate governance and public disclosure and intends to invest all reasonably necessary resources to comply with evolving standards. This investment will, however, result in increased general and administrative expenses and a diversion of management time and attention from revenue-generating activities to compliance activities.

The fact that a relatively small number of investors hold a significant portion of the Company’s outstanding common stock could cause the stock price to fluctuate. The market price of the Company’s common stock could fluctuate as a result of sales by the Company’s existing stockholders of a large number of shares of the Company’s common stock in the market. A significant amount of the Company’s common stock is concentrated in the hands of a small number of investors and is thinly traded. An attempt to sell by a large holder could adversely affect the price of the stock.

Tennessee anti-takeover statutes and the Company's shareholder rights plan could delay or prevent offers to acquire the Company. As a Tennessee corporation, the Company is subject to various legislative acts which impose restrictions on and require compliance with procedures designed to protect shareholders against unfair or coercive mergers and acquisitions. In addition, the Company has in place a shareholder rights plan as described in Note J to its Consolidated Financial Statements. These statutes and the shareholder rights plan may delay or prevent offers to acquire the Company and increase the difficulty of consummating any such offers, even if an acquisition of the Company would be in the best interests of the Company's shareholders.

## Item 1B. Unresolved Staff Comments

Not applicable.

## Item 2. Properties

As of January 2, 2011, the Company had 33 J. Alexander's casual dining restaurants in operation. The following table gives the locations of, and describes the Company's interest in, the land and buildings used in connection with its restaurants:

| Location  | Site and Building Owned by the Company | Site Leased and Building Owned by the Company | Space Leased to the Company | Total |
|-----------|--|---|-----------------------------|-------|
| Alabama   | 1                                      | 0   | 0                           | 1     |
| Arizona   | 0                                      | 1   | 0                           | 1     |
| Colorado  | 1                                      | 0   | 0                           | 1     |
| Florida   | 2                                      | 4   | 1                           | 7     |
| Georgia   | 1                                      | 1   | 0                           | 2     |
| Illinois  | 2                                      | 0   | 1                           | 3     |
| Kansas    | 1                                      | 0   | 0                           | 1     |
| Kentucky  | 0                                      | 1   | 0                           | 1     |
| Louisiana | 0                                      | 1   | 0                           | 1     |
| Michigan  | 1                                      | 1   | 1                           | 3     |
| Ohio      | 3                                      | 2   | 0                           | 5     |
| Tennessee | 3                                      | 0   | 2                           | 5     |
| Texas     | 0                                      | 1   | 1                           | 2     |
| Total     | 15                                     | 12  | 6                           | 33    |

(a) See Item 1 for additional information concerning the Company's restaurants.

Most of the Company's J. Alexander's restaurant lease agreements may be renewed at the end of the initial term (generally 15 to 20 years) for periods of five or more years. Certain of these leases provide for minimum rentals plus additional rent based on a percentage of the restaurant's gross sales in excess of specified amounts. These leases usually require the Company to pay all real estate taxes, insurance premiums and maintenance expenses with respect to the leased premises.

Corporate offices for the Company are located in leased office space in Nashville, Tennessee.

Certain of the Company's owned restaurants are mortgaged as security for the Company's mortgage loan and secured line of credit. See Note E, "Long-Term Debt and Obligations Under Capital Leases," to the Consolidated Financial Statements.

## Item 3. Legal Proceedings

As of April 1, 2011, the Company was not a party to any pending legal proceedings considered material to its business.

## Item 4. Reserved



## PART II

## Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The common stock of J. Alexander's Corporation is listed on the NASDAQ Stock Market under the symbol JAX. The approximate number of record holders of the Company's common stock at April 1, 2011, was 1,350. The following table summarizes the price range of the Company's common stock for each quarter of 2010 and 2009, as reported from price quotations from the NASDAQ Stock Market:

| 2010:       | Low     | High    |
|-------------|---------|---------|
| 1st Quarter | \$ 3.30 | \$ 4.92 |
| 2nd Quarter | \$ 4.06 | \$ 5.56 |
| 3rd Quarter | \$ 3.73 | \$ 5.03 |
| 4th Quarter | \$ 4.10 | \$ 5.55 |

| 2009:       | Low     | High    |
|-------------|---------|---------|
| 1st Quarter | \$ 2.00 | \$ 3.26 |
| 2nd Quarter | \$ 2.51 | \$ 5.99 |
| 3rd Quarter | \$ 4.04 | \$ 4.98 |
| 4th Quarter | \$ 3.47 | \$ 4.90 |

The Company has not paid a dividend on its common stock since January of 2008. Payment of dividends is currently prohibited by the terms of the Company's bank loan agreement.

While the Company believes the Company's Employee Stock Ownership Plan (the "ESOP") and its independent trustee act independently of the Company and that the ESOP is not an "affiliated purchaser" of the Company pursuant to applicable SEC rules and regulations, the following disclosure regarding the ESOP's purchase of the Company's stock is made in the event that the ESOP is deemed to be an "affiliated purchaser" of the Company. The following table provides information relating to the ESOP's purchase of common stock for the fourth quarter of 2010.

| Period        | (a) Total of Number of Shares Purchased 1 | (b) Average Price Paid per Share | (c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | (d) Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs (in thousands) 2 |
|---------------|---|----------------------------------|---|---|
| October 2010  | —   | \$ —                             | —   | N/A   |
| November 2010 | 3,400                                     | 5.16                             | 3,400   | N/A   |
| December 2010 | 7,158                                     | 5.23                             | 7,158   | N/A   |

<sup>1</sup> All purchases were made through open market transactions.

<sup>2</sup> The ESOP may make additional purchases in the future in connection with the administration of the ESOP.

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## Equity Compensation Plan Information

Information about the Company's equity compensation plans at January 2, 2011 was as follows:

|   | Number of<br>Securities to be<br>Issued<br>upon Exercise<br>of<br>Outstanding<br>Options,<br>Warrants<br>and Rights | Weighted Average<br>Exercise Price of<br>Outstanding<br>Options, Warrants<br>and Rights | Number of<br>Securities<br>Remaining<br>Available for<br>Future Issuance<br>under Equity<br>Compensation<br>Plans (1) |
|---|---|---|---|
| Equity compensation plans<br>approved by security holders     | 831,500   | \$ 6.95   | 305,666   |
| Equity compensation plans not<br>approved by security holders | N/A   | N/A   | N/A   |
| Total   | 831,500   | \$ 6.95   | 305,666   |

(1) Includes 230,119 shares available to be issued under the Company's Amended and Restated 2004 Equity Incentive Plan and 75,547 shares available to be issued under the Company's Employee Stock Purchase Plan. See Item 8. Financial Statements and Supplementary Data – Notes to Consolidated Financial Statements, Note H for more information on these plans.



## Item 6. Selected Financial Data

The following table sets forth selected financial data for each of the years in the five-year period ended January 2, 2011:

|   | January 2  | January 3  | Years Ended<br>December 28 | December 30 | December 31 |
|---|------------|------------|----------------------------|-------------|-------------|
| (Dollars in thousands, except<br>per share data)                                      | 2011       | 2010 2     | 2008                       | 2007        | 2006        |
| <b>Operations</b>   |            |            |                            |             |             |
| Net sales   | \$ 149,018 | \$ 144,194 | \$ 139,755                 | \$ 141,268  | \$ 137,658  |
| Pre-opening expense   | —          | —          | 1,626                      | 939         | —           |
| Income (loss) before income<br>taxes  | 444        | (8,236) 3  | (912)                      | 5,694       | 6,185       |
| Net income (loss)   | 2,796 1    | (15,338) 4 | 105                        | 4,554       | 4,717       |
| Depreciation and amortization   | 6,117      | 6,934      | 6,101                      | 5,482       | 5,391       |
| Cash flows provided by<br>operations  | 12,255     | 7,323      | 6,680                      | 9,198       | 10,862      |
| Cash flows used in investing<br>activities  | (2,828)    | (2,665)    | (14,319)                   | (11,961)    | (3,758)     |
| Cash flows used in financing<br>activities  | (6,438)    | (1,550)    | (1,181)                    | (600)       | (616)       |
| Purchase of property and<br>equipment   | 2,755      | 2,581      | 14,248                     | 11,876      | 3,632       |
| <b>Financial Position (end of<br/>period)</b>   |            |            |                            |             |             |
| Cash and cash equivalents   | \$ 8,602   | \$ 5,613   | \$ 2,505                   | \$ 11,325   | \$ 14,688   |
| Property and equipment, net   | 74,699     | 77,914     | 86,547                     | 78,551      | 71,815      |
| Total assets  | 90,951     | 92,141     | 105,569                    | 104,463     | 99,414      |
| Long-term debt and obligations<br>under capital leases<br>(excluding current portion) | 18,479     | 21,796     | 20,401                     | 21,349      | 22,304      |
| Deferred compensation<br>obligations  | 3,493      | 3,002      | 2,447                      | 1,823       | 1,622       |
| Deferred rent obligations and<br>other deferred credits                               | 7,378      | 6,901      | 6,307                      | 4,608       | 3,931       |
| Stockholders' equity  | 48,530     | 45,248     | 63,396                     | 62,581      | 57,830      |
| <b>Per Share Data</b>   |            |            |                            |             |             |
| Basic earnings (loss) per share   | \$ .47     | \$ (2.45)  | \$ .02                     | \$ .69      | \$ .72      |
| Diluted earnings (loss) per share   | .47        | (2.45)     | .02                        | .65         | .69         |
| Dividends declared per share  | —          | —          | —                          | .10         | .10         |
| Stockholders' equity  | 8.13       | 7.61       | 9.39                       | 9.40        | 8.80        |
| Market price at year-end  | 5.25       | 3.71       | 2.01                       | 9.95        | 8.91        |
| <b>J. Alexander's Restaurant Data</b>   |            |            |                            |             |             |
| Average annual net sales<br>per restaurant 5  | \$ 4,514   | \$ 4,280   | \$ 4,566                   | \$ 4,971    | \$ 4,909    |

|                              |    |    |    |    |    |
|------------------------------|----|----|----|----|----|
| Restaurants open at year-end | 33 | 33 | 33 | 30 | 28 |
|------------------------------|----|----|----|----|----|

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1 Includes an income tax benefit of \$2,580 as a result of the impact of tax strategies implemented by the Company during 2010 to accelerate certain tax deductions for the 2009 tax year, resulting in an increase in the federal net operating loss for 2009 available for carryback to offset taxable income in previous years.

2 Includes 53 weeks of operations, compared to 52 weeks for all other years presented.

3 Includes \$3,889 of non-cash asset impairment charges related to two restaurants which remain in operation.

4 Includes \$3,889 of non-cash asset impairment charges related to two restaurants which remain in operation and a \$7,405 adjustment to increase the Company's beginning of the year valuation allowance for net deferred tax assets in accordance with Accounting Standards Codification Topic 740, "Income Taxes".

5 Represents average weekly net sales per restaurant multiplied by 52 weeks for all periods presented.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

RESULTS OF OPERATIONS

Overview

J. Alexander's Corporation (the "Company") operates upscale casual dining restaurants. At January 2, 2011, the Company operated 33 J. Alexander's restaurants in 13 states. The Company's net sales are derived primarily from the sale of food and alcoholic beverages in its restaurants. The Company's 2009 fiscal year included 53 weeks compared to 52 weeks for both 2010 and 2008.

The Company's strategy is for J. Alexander's restaurants to compete in the restaurant industry by providing guests with outstanding professional service, high-quality food, and an attractive environment with an upscale, high-energy ambiance. Quality is emphasized throughout J. Alexander's operations and substantially all menu items are prepared on the restaurant premises using fresh, high-quality ingredients. The Company's goal is for each J. Alexander's restaurant to be perceived by guests in its market as a market leader in each of the areas above. J. Alexander's restaurants offer a contemporary American menu designed to appeal to a wide range of consumer tastes. The Company believes, however, that its restaurants are most popular with more discriminating guests with higher discretionary incomes. J. Alexander's typically does not advertise in the media and relies on each restaurant to increase sales by building its reputation as an outstanding dining establishment. The Company has generally been successful in achieving sales increases in its restaurants over time using this strategy. However, during 2008 and the first three quarters of 2009, the Company experienced decreases in same store sales which had a significant negative impact on the Company's profitability. Management believes these decreases were primarily the result of weak economic conditions and lower levels of discretionary consumer spending during those periods. In addition, the Company's restaurants which opened in late 2007 and 2008 have experienced particular difficulties in building sales and are having a significant negative impact on the Company's profitability. Same store sales were positive in the fourth quarter of 2009 and strengthened further during 2010.

The restaurant industry is highly competitive and is often affected by changes in consumer tastes and discretionary spending patterns; changes in general economic conditions; public safety conditions or concerns; demographic trends; weather conditions; the cost of food products, labor and energy; and governmental regulations. Because of these factors, the Company's management believes it is of critical importance to the Company's success to effectively execute the Company's operating strategy and to constantly develop and refine the critical conceptual elements of J. Alexander's restaurants in order to distinguish them from other casual dining competitors and maintain the Company's competitive position.

The restaurant industry is also characterized by high capital investment for new restaurants and relatively high fixed or semi-variable restaurant operating expenses. Because of the high fixed and semi-variable expenses, changes in sales in existing restaurants are generally expected to significantly affect restaurant profitability because many restaurant costs and expenses are not expected to change at the same rate as sales. Restaurant profitability can also be negatively affected by inflationary and regulatory increases in operating costs and other factors. Management continues to believe that excellence in restaurant operations, and particularly providing exceptional guest service, will increase net sales in the Company's restaurants over time.

Changes in sales for existing restaurants are generally measured in the restaurant industry by computing the change in same store sales, which represents the change in sales for the same group of restaurants from the same period in the prior year. Same store sales changes can be the result of changes in guest counts, which the Company estimates based on a count of entrée items sold, and changes in the average check per guest. The average check per guest can be affected by menu price changes and the mix of menu items sold. Management regularly analyzes guest count, average

check and product mix trends for each restaurant in order to improve menu pricing and product offering strategies. Management believes it is important to maintain or increase guest counts and average guest checks over time in order to improve the Company's profitability.

Other key indicators which can be used to evaluate and understand the Company's restaurant operations include cost of sales, restaurant labor and related costs and other operating expenses, with a focus on these expenses as a percentage of net sales. Since the Company uses primarily fresh ingredients for food preparation, the cost of food commodities can vary significantly from time to time due to a number of factors. The Company generally expects to increase menu prices in order to offset the increase in the cost of food products as well as increases in labor and related costs and other operating expenses, but attempts to balance these increases with the goals of providing reasonable value to the Company's guests. Management believes that restaurant operating margin, which is net sales less total restaurant operating expenses expressed as a percentage of net sales, is an important indicator of the Company's success in managing its restaurant operations because it is affected by the level of sales achieved, menu offering and pricing strategies, and the management and control of restaurant operating expenses in relation to net sales.

Because large capital investments are required for J. Alexander's restaurants and because a significant portion of labor costs and other operating expenses are fixed or semi-variable in nature, management believes the sales required for a J. Alexander's restaurant to break even are relatively high compared to break-even sales volumes of many other casual dining concepts and, as a result, it is necessary for the Company to achieve relatively high sales volumes in its restaurants compared to the average sales volumes of other casual dining concepts in order to achieve desired financial returns.

The opening of new restaurants by the Company can have a significant impact on the Company's financial performance because pre-opening expense for new restaurants is significant and most new restaurants incur operating losses during their early months of operation. Some of the Company's restaurants, including its newer ones, have experienced losses for considerably longer periods. The Company opened two new restaurants in 2007 and three new restaurants in 2008. No new restaurants were opened in 2009 or 2010 and none are planned for 2011.

As further discussed below, the Company recorded a significant income tax benefit in 2010 primarily as the result of additional depreciation deductions taken based on an asset cost segregation study performed by the Company during the year. The Company's results for 2009 were significantly impacted by adjustments made in connection with the preparation of its financial statements for fiscal year 2009, including non-cash asset impairment charges of \$3,889,000 and an increase of \$7,405,000 in the Company's beginning of the year valuation allowance for net deferred tax assets.

The following table sets forth, for the fiscal years indicated, (i) the items in the Company's Consolidated Statements of Operations expressed as a percentage of net sales, and (ii) other selected operating data:

|  | Years Ended       |                   |                     |
|--|-------------------|-------------------|---------------------|
|  | January 2<br>2011 | January 3<br>2010 | December 28<br>2008 |
| Net sales  | 100.0%            | 100.0%            | 100.0%              |
| Costs and expenses:  |                   |                   |                     |
| Cost of sales  | 32.3              | 31.7              | 32.2                |
| Restaurant labor and related costs                                 | 33.9              | 35.2              | 33.3                |
| Depreciation and amortization of restaurant property and equipment | 4.0               | 4.7               | 4.2                 |
| Other operating expenses   | 22.2              | 23.1              | 21.4                |
| Total restaurant operating expenses                                | 92.3              | 94.7              | 91.2                |
| General and administrative expenses                                | 6.2               | 7.0               | 7.2                 |
| Asset impairment charges   | —                 | 2.7               | —                   |
| Pre-opening expense  | —                 | —                 | 1.2                 |
| Operating income (loss)  | 1.5               | (4.4)             | 0.4                 |
| Other income (expense):  |                   |                   |                     |
| Interest expense   | (1.2)             | (1.4)             | (1.2)               |
| Interest income  | —                 | —                 | 0.1                 |
| Other, net   | —                 | —                 | —                   |
| Total other expense  | (1.2)             | (1.3)             | (1.1)               |
| Income (loss) before income taxes                                  | 0.3               | (5.7)             | (0.7)               |
| Income tax benefit (provision)                                     | 1.6               | (4.9)             | 0.7                 |
| Net income (loss)  | 1.9%              | (10.6)%           | 0.1%                |

Note: Certain percentage totals do not sum due to rounding.

|                                 |    |    |    |
|---------------------------------|----|----|----|
| Restaurants open at end of year | 33 | 33 | 33 |
|---------------------------------|----|----|----|

|   |    |        |    |        |    |        |
|---|----|--------|----|--------|----|--------|
| Average weekly net sales per restaurant | \$ | 86,800 | \$ | 82,300 | \$ | 87,800 |
|---|----|--------|----|--------|----|--------|

## Net Sales

Net sales increased by \$4,824,000, or 3.3%, in 2010 compared to fiscal year 2009 as the effect of higher average weekly net sales per restaurant more than offset the effect of having one less operating week in 2010. Net sales for 2010 increased by \$8,148,000, or 5.8%, compared to the comparable 52 weeks of 2009.

Net sales increased by \$4,439,000, or 3.2%, in fiscal 2009 compared to fiscal 2008. This increase was due to the additional week included in the 2009 fiscal year, which week included the New Year's holiday period and contributed approximately \$3,337,000 of net sales to the year, and to additional net sales from new restaurants opened in the last half of 2008 which more than offset a decline in same store sales for the year.

Average weekly same store sales per restaurant increased by 5.5% to \$87,000 in 2010 from \$82,500 in 2009 on a base of 33 restaurants on a fiscal year basis, and by 5.8% when the 2010 average is compared to the average for the corresponding 52 weeks ended January 3, 2010. Average weekly same store sales per restaurant decreased by 4.3% to \$84,900 in 2009 from \$88,700 in 2008 on a base of 30 restaurants.

The Company computes average weekly sales per restaurant by dividing total restaurant sales for the period by the total number of days all restaurants were open for the period to obtain a daily sales average, with the daily sales average then multiplied by seven to arrive at weekly average sales per restaurant. Days on which restaurants are closed for business for any reason other than the scheduled closure of all J. Alexander's restaurants on Thanksgiving day and Christmas day are excluded from this calculation. Average weekly same store sales per restaurant are computed in the same manner as described above except that sales and sales days used in the calculation include only those for restaurants open for more than 18 months. Revenue associated with reductions in liabilities for gift cards which are considered to be only remotely likely to be redeemed is not included in the calculation of average weekly sales per restaurant or average weekly same store sales per restaurant.

Management estimates the average check per guest, including alcoholic beverage sales, in 2010 was \$25.39, up approximately 3.0% from \$24.64 in 2009. The average check for 2009 increased by less than 1.0% compared to 2008. Management estimates that average menu prices increased by approximately 2.0% in 2010 over 2009 and by 1.0% in 2009 over 2008. These price increase estimates reflect nominal amounts of menu price changes, without regard to any change in product mix because of price increases, and may not reflect amounts effectively paid by customers. Management estimates that weekly average guest counts increased on a same store basis by approximately 2.1% in 2010 compared to 2009 but decreased by approximately 4.6% in 2009 compared to 2008.

Management believes that the same store sales decreases experienced by the Company during 2009 were primarily due to a significant slowdown in discretionary consumer spending caused by weak economic conditions, the tightening of consumer credit, and general concerns about unemployment, lower home values and turmoil and uncertainty in the financial markets. The Company experienced notable improvement in same store sales trends in the fourth quarter of 2009, with those trends continuing and further strengthening during 2010. Management is encouraged by these trends which it believes are due to improved economic conditions and consumer spending patterns as well as the Company's continued emphasis on maintaining excellent operations and avoiding discounting or promotional programs during the recent recession. However, there can be no assurance that favorable trends will continue or that consumer spending patterns have not been altered on a long-term basis, which would make it difficult to build sales back to or above pre-recession levels.

The Company recognizes revenue from reductions in liabilities for gift cards which, although they do not expire, are considered to be only remotely likely to be redeemed. These revenues are included in net sales in the amounts of \$144,000, \$217,000 and \$273,000 for 2010, 2009 and 2008, respectively.

## Restaurant Costs and Expenses

Total restaurant operating expenses were 92.3% of net sales in 2010, down from 94.7% in 2009. Total restaurant operating expenses in 2008 were 91.2% of net sales. The decrease in 2010 was due primarily to the favorable impact of higher sales which more than offset an increase in cost of sales. The increase in 2009 was due primarily to the adverse effects of lower same store sales and the effect of new restaurants opened in 2008, with the effects of these factors being partially offset by lower cost of sales. Restaurant operating margins were 7.7% in 2010, 5.3% in 2009 and 8.8% in 2008.

Cost of sales, which includes the cost of food and beverages, increased to 32.3% of net sales in 2010 from 31.7% of net sales in 2009 due primarily to higher prices paid by the Company for beef and certain other food commodities which more than offset the effect of the higher menu prices noted above. Cost of sales in 2009 were down from 32.2% of net sales in 2008 due primarily to lower input costs, including lower prices paid for beef, dairy products and certain other commodities.



Beef purchases represent the largest component of the Company's cost of sales and comprise approximately 25% to 30% of this expense category. Although the Company has at times entered into fixed price purchase agreements for beef, it has purchased beef at weekly market prices since early 2008. Management believes that purchasing beef at weekly prices has generally been beneficial to the Company since that time. However, prices paid for beef were higher in 2010 than in 2009 and the effect of the higher prices increased cost of sales by an estimated 0.3% of net sales for the year. Market prices paid for beef during 2009 were generally lower than market prices paid during 2008 with the effect of the lower prices paid for beef reducing cost of sales by an estimated 0.7% of net sales in 2009 compared to 2008.

The Company's beef purchases currently remain subject to variable market conditions and management anticipates that prices for beef in 2011 will exceed those paid in 2010, perhaps substantially. Management continually monitors the beef market and if there are significant changes in market conditions or attractive opportunities to contract at fixed prices arise, will consider entering into a fixed price purchasing agreement.

Restaurant labor and related costs decreased to 33.9% of net sales in 2010 from 35.2% in 2009 due primarily to the effects of higher average weekly net sales per restaurant and modestly lower restaurant management staffing levels in the 2010 periods compared to 2009. The increase in restaurant labor and related costs to 35.2% of net sales in 2009 from 33.3% in 2008 was due primarily to the effects of lower average weekly same store sales per restaurant and higher labor costs incurred in the new restaurants opened in 2008. Restaurant management staffing levels were also modestly lower in 2009 than in 2008.

The Company does not believe the impact of increases in minimum wage rates on the Company's labor costs was significant in 2010, but estimates that such increases increased costs by approximately \$350,000 in 2009. Most of the increases which affected the Company related to increases in minimum cash rates required by certain states to be paid to tipped employees. The increases in the federal minimum wage rate for non-tipped employees in 2008 and 2009 did not have a significant impact on the Company because most of the Company's non-tipped employees were already paid more than the federal minimum wage. The required federal minimum cash wage paid to tipped employees has not increased in recent years.

Depreciation and amortization of restaurant property and equipment decreased by \$768,000 in 2010 compared to 2009 primarily because asset impairment charges recorded at the end of 2009 in connection with the preparation of the Company's financial statements for fiscal year 2009 significantly lowered the depreciable basis of the impaired assets and because the 2009 fiscal year included an additional week compared to 2010. The effect of this decrease combined with higher average weekly net sales per restaurant also resulted in a decrease in depreciation and amortization expense as a percentage of net sales. Depreciation and amortization expense increased by \$784,000 in 2009 compared to 2008 because of new restaurants opened during 2008 and the additional week included in the 2009 fiscal year. The effect of the new restaurants as well as the effect of lower average weekly same store sales per restaurant resulted in an increase in this expense category as a percentage of net sales in 2009 compared to 2008.

Other operating expenses, which include restaurant level expenses such as china and supplies, laundry and linen costs, repairs and maintenance, utilities, credit card fees, rent, property taxes and insurance, decreased to 22.2% of net sales in 2010 from 23.1% of net sales in 2009 due primarily to the effect of higher average weekly net sales per restaurant. The increase in other operating expenses to 23.1% of net sales in 2009 from 21.4% of net sales in 2008 was due primarily to the effects of new restaurants opened in 2008 and lower average weekly same store sales per restaurant.

General and Administrative Expenses

Total general and administrative expenses, which include all supervisory costs and expenses, management training and relocation costs, and other costs incurred above the restaurant level, decreased by \$840,000 in 2010 compared to 2009. The decrease included lower total salary and training costs combined with the effect of charges of approximately \$500,000 included in 2009 general and administrative expenses related to the defense and settlement of litigation pending at that time, which more than offset increases in tax advisory service fees and severance costs incurred in 2010 in connection with changes in management personnel. Total general and administrative expenses remained at approximately the same level in 2009 as in 2008. General and administrative expenses in 2009 included the litigation related costs noted above, but also included decreases in certain expenses in 2009 compared to 2008, including lower management training costs and travel expenses due in part to the Company not opening any new restaurants in 2009.

### Asset Impairment Charges

In connection with the preparation of its financial statements for fiscal year 2009, long-lived assets held and used with a carrying amount of \$4,117,000 were written down to their fair value of \$228,000, resulting in a non-cash impairment charge of \$3,889,000, which was included in the net loss for the year ended January 3, 2010. Fair value is determined by projected future discounted cash flows for each restaurant location combined with the estimated salvage value of each restaurant's furnishings, fixtures and equipment. The applicable discount rate is the Company's estimated weighted average cost of capital which the Company believes is commensurate with the required rate of return that a potential buyer would expect to receive when purchasing a similar restaurant and the related long-lived assets. The Company limits assumptions about important factors such as sales and margin change to those that are supportable based upon its plans for the restaurant.

### Pre-Opening Expense

Pre-opening expense consists of expenses incurred prior to opening a new restaurant and include principally manager salaries and relocation costs, payroll and related costs for training new employees, travel and lodging expenses for employees who assist with training new employees, and the cost of food and other expenses associated with practice of food preparation and service activities. Pre-opening expense also includes rent expense for leased properties for the period of time between the Company taking control of the property and the opening of the restaurant.

The Company incurred pre-opening expense of \$1,626,000 in 2008 when three new restaurants were opened. No pre-opening expense was incurred in 2010 or 2009 because no new restaurants were opened or under development during those years.

### Other Income (Expense)

Interest expense was lower in 2010 than in 2009 primarily because of reductions in long-term term debt resulting from scheduled principal payments. Interest expense increased in 2009 compared to 2008 due primarily to the effect of the capitalization of interest costs in connection with new restaurant development in 2008, whereas no interest costs were capitalized in 2009, and to additional long-term debt incurred in 2009. Interest income decreased in 2009 compared to 2008 due to lower average balances of surplus funds invested in money market funds and lower interest rates earned on those funds.

### Income Taxes

The Company recorded a significant income tax benefit in 2010 related to tax strategies which it implemented during the year to accelerate certain tax deductions for the 2009 tax year. The additional deductions, the most significant of which were based on an asset cost segregation study completed during 2010, increased the federal net operating loss for the 2009 tax year which was available for carryback to offset taxable income in previous tax years.

In connection with the preparation of its financial statements for fiscal year 2009, the Company determined that a valuation allowance for substantially all of its deferred tax assets was necessary in order to reflect the Company's assessment of its ability to realize the benefits of those assets. As a result, the Company recorded an increase in the Company's beginning of the year valuation allowance for deferred tax assets which increased the income tax provision for the year by \$7,405,000. The Company's total income tax provision for 2009 of \$7,102,000 included the effect of the beginning of the year valuation allowance adjustment which was partially offset by current tax benefits generated during the year, including the benefit of a net operating loss generated for federal tax purposes which was carried back to previous years.

The Company recorded an income tax benefit of \$1,017,000 for 2008. This benefit exceeds the benefit computed at statutory rates primarily due to the effect of FICA tip tax credits earned by the Company. In order to minimize its income taxes currently payable, the Company did not claim any FICA tip credits, which are required to be included in taxable income if claimed, for 2009 and does not currently plan to do so for 2010.

The Company continues to maintain a valuation allowance for substantially all of its net deferred tax assets and as long as it does so its future income tax provisions will consist of income tax expense currently payable or the income tax benefit currently receivable, which amounts will include the effect of differences between book and taxable income.

## Outlook

Management is pleased with the Company's sales performance in recent quarters and its outlook for 2011 is that as the economy continues to recover, the Company should continue to post positive same store sales. Management estimates that same store sales for the first quarter of 2011 will increase by approximately 5.5% compared to the first quarter of 2010, but is concerned that the effect of high gasoline prices on consumer discretionary spending could have a negative impact on the Company's sales performance during the year. Management is also quite concerned about the possible impact of increases in food commodity costs, which the Company is currently experiencing and which are expected to continue during 2011. The Company estimates that food input costs for the first quarter of 2011 will be approximately 8.0% higher than in the first quarter of 2010, with a portion of these increases driven by significant increases in produce prices which are expected to moderate somewhat in the near future. The effects of food cost increases during 2011 could continue to be significant and management expects that it will need to consider increasing menu prices or making other menu revisions in order to offset some portion of the impact of cost increases. However, there can be no assurance that any such changes will offset the full effect of these or other cost increases or that they will not negatively affect guest counts or profitability. Management's concerns about these matters have been further heightened by significant global events in recent weeks.

## LIQUIDITY AND CAPITAL RESOURCES

The Company's capital needs are currently primarily for maintenance of and improvements to its existing restaurants, and for meeting debt service requirements and operating lease obligations. The Company has met its cash requirements and maintained liquidity in recent years primarily through use of cash and cash equivalents on hand, cash flow from operations and the availability of a bank line of credit. In addition, during 2009 the Company borrowed \$3,000,000 under a term loan which funded purchase of shares of the Company's common stock. The loan was repaid in 2010 as further discussed below.

Cash and cash equivalents at January 2, 2011 was \$8,602,000 up from \$5,613,000 at the end of 2009. Substantially all of the Company's cash and cash equivalents are maintained in bank accounts which are fully insured by the FDIC or in money market funds which invest primarily in short term U.S. Treasury securities.

The Company's net cash provided by operating activities totaled \$12,255,000, \$7,323,000 and \$6,680,000 for 2010, 2009 and 2008, respectively. Cash provided by operating activities for 2010 included \$3,043,000 of federal income tax refunds related to prior years while the 2008 amount included \$1,393,000 of such refunds. Cash provided by operating activities for 2009 included the receipt of a \$1,145,000 contribution from a landlord for improvements made by the Company for a new restaurant developed on leased property in 2008. Management expects that future cash flows from operating activities will vary primarily as a result of future operating results.

The Company had a working capital surplus of \$837,000 at January 2, 2011 compared to a deficit of \$3,379,000 at January 3, 2010. Management does not believe its low working capital position or working capital deficits impair the overall financial condition of the Company. Many companies in the restaurant industry operate with a working capital deficit because guests pay for their purchases with cash or by credit card at the time of the sale while trade payables for food and beverage purchases and other obligations related to restaurant operations are not typically due for some time after the sale takes place. Since requirements for funding accounts receivable and inventories are relatively insignificant, virtually all cash generated by operations is available to meet current obligations.

Other financing activities included proceeds of \$35,000 and \$230,000 from the exercise of employee stock options for 2010 and 2008, respectively.

The Company paid cash dividends to shareholders aggregating \$666,000 in 2008. However the Company's Board of Directors determined not to pay a dividend in 2009, and payment of dividends is prohibited by the Company's current bank loan agreement.

Deferred compensation obligations increased by \$555,000 from December 28, 2008 to January 3, 2010 and by \$491,000 from January 3, 2010 to January 2, 2011 due primarily to accruals for benefits payable under individual Salary Continuation Agreements ("Agreements") between the Company and certain of its employees. These Agreements provide for the payment of retirement benefits upon retirement from the Company at or after age 65 and also provide certain vested benefits in the event of termination of employment with the Company prior to reaching age 65. The increases referenced above included adjustments of \$237,000 and \$215,000 for 2009 and 2010, respectively, related to changes in the interest rates used to compute the present value of the vested liabilities.

Deferred rent obligations and other deferred credits increased by \$594,000 from December 28, 2008 to January 3, 2010 and by \$477,000 from January 3, 2010 to January 2, 2011. The Company recognizes rent expense on a straight-line basis over the expected lease term which typically results in recognizing rent expense which exceeds cash rents paid in the early stages of the applicable lease terms. The increases for each of the years noted above represent the excess of rent expense over rents paid for those years, which amounts will be paid in future years.

The Company's capital expenditures can vary significantly from year to year depending primarily on the number, timing and form of ownership of new restaurants under development. Cash expenditures for capital assets totaled \$2,755,000, \$2,581,000 and \$14,248,000 for 2010, 2009 and 2008, respectively. The Company places a high priority on maintaining the image and condition of its restaurants. Substantially all of the 2010 capital expenditures were for remodels, enhancements and asset replacements in the Company's existing restaurants, and \$2,012,000 and \$1,523,000 of the expenditures in 2009 and 2008, respectively, were for that purpose. Cash provided by operating activities exceeded capital expenditures in 2010 and 2009. In 2008 the Company's capital expenditures were funded by cash flow from operations and use of a portion of the Company's surplus funds.

Management currently estimates that cash expenditures for improvements and asset replacements related to the Company's restaurants in 2011 will be approximately \$3.5 million. Also, significant additions and improvements to two of the Company's older restaurants are currently being evaluated and the final decisions made with respect to those projects could increase this estimate later during the year. Management does not plan to open any new restaurants in 2011 and is opting to remain cautious until there is a clearer picture of the future of the economy and the results of its newer restaurants improve to more acceptable levels before making any additional commitments for new restaurants. New restaurant development could also be constrained in the future due to lack of capital resources depending on the amount of cash flow generated by future operations of the Company or the availability to the Company of additional financing on terms acceptable to the Company, if at all.

On May 22, 2009, the Company entered into a bank loan agreement which provided two credit facilities, including a three-year \$5,000,000 revolving line of credit, which may be used for general corporate purposes, and a \$3,000,000 term loan which funded the purchase in 2009 of 808,000 shares of the Company's common stock from Solidus Company, L.P., which was the Company's largest shareholder prior to the purchase, and E. Townes Duncan, a director of the Company. See Note N "Related Party Transactions" to the Company's Consolidated Financial Statements for additional description of the transaction. During the third quarter of 2010, the Company prepaid without penalty the remaining balance of \$2.4 million outstanding on the term loan using cash and cash equivalents on hand at that time. The revolving line of credit remains in place on the same terms that were in effect prior to the prepayment of the term loan and is secured by liens on certain personal property of the Company and its subsidiaries, subsidiary guaranties and a negative pledge on certain real property.

Amounts borrowed under the loan agreement bear interest at an annual rate of 30-day LIBOR plus a margin of 3.50% to 4.50% depending on the adjusted debt to EBITDAR ratio achieved, with a minimum interest rate of 4.60%. Any amounts outstanding can be prepaid at any time without penalty. The loan agreement, among other things, limits capital expenditures, asset sales and liens and encumbrances, prohibits dividends, and contains certain other provisions customarily included in such agreements.

The bank loan agreement also includes certain financial covenants. The Company must maintain a fixed charge coverage ratio of at least 1.05 to 1 as of the end of any fiscal quarter measured based on the four quarters then ending. The fixed charge coverage ratio is defined in the loan agreement as the ratio of (a) the sum of net income for the applicable period (excluding the effect on such period of any extraordinary or non-recurring gains or losses, including any asset impairment charges, and deferred income tax benefits and expenses) plus depreciation and amortization plus interest expense plus scheduled monthly rent payments plus non-cash share-based compensation expense minus certain capital expenditures, to (b) the sum of interest expense during such period plus scheduled

monthly rent payments made during such period plus scheduled payments of long-term debt and capital lease obligations made during such period, all determined in accordance with U.S. generally accepted accounting principles (“GAAP”).

In addition, the Company’s adjusted debt to EBITDAR ratio originally was not to exceed 6.0 to 1 as of the end of the second and third quarters of 2009, 5.0 to 1 as of the quarter ended January 3, 2010, and 4.5 to 1 as of the end of each quarter thereafter. The maximum adjusted debt to EBITDAR ratios allowed under the loan agreement were increased to 5.25 to 1 and 5.0 to 1 for the first and second quarters of 2010, respectively, by an amendment to the loan agreement dated April 2, 2010. Under the loan agreement, EBITDAR is measured based on the then-ending four fiscal quarters and is defined as the sum of net income for the applicable period (excluding the effect of any extraordinary or non-recurring gains or losses, including any asset impairment charges) plus an amount which, in the determination of net income for such period has been deducted for (i) interest expense; (ii) total federal, state, foreign or other income taxes; (iii) all depreciation and amortization; (iv) scheduled monthly rent payments; and (v) non-cash share-based compensation expense, all as determined in accordance with GAAP. Adjusted debt is (i) the Company’s debt obligations net of any short-term investments, cash and cash equivalents plus (ii) rent payments multiplied by seven.



No amounts were outstanding under the revolving line of credit at January 2, 2011, or subsequent to that time through April 1, 2011.

A mortgage loan obtained in 2002 represents the most significant portion of the Company's outstanding long-term debt. The loan, which was originally for \$25 million, had an outstanding balance of \$19,331,000 at January 2, 2011. It has an effective annual interest rate, including the effect of the amortization of deferred issue costs, of 8.6% and is payable in equal monthly installments of principal and interest of approximately \$212,000 through November 2022. Provisions of the mortgage loan and related agreements require that a minimum fixed charge coverage ratio of 1.25 to 1 be maintained for the businesses operated at the properties included under the mortgage and that a funded debt to EBITDA (as defined in the loan documents) ratio of 6.0 to 1 be maintained for the Company and its subsidiaries. The loan is secured by the real estate, equipment and other personal property of nine of the Company's restaurant locations with an aggregate book value of \$21,226,000 at January 2, 2011. The real property at these locations is owned by JAX Real Estate, LLC, the borrower under the loan agreement, which leases them to a wholly-owned subsidiary of the Company as lessee. The Company has guaranteed the obligations of the lessee subsidiary to pay rents under the lease. JAX Real Estate, LLC is an indirect wholly-owned subsidiary of the Company which is included in the Company's Consolidated Financial Statements. However, JAX Real Estate, LLC was established as a special purpose, bankruptcy remote entity and maintains its own legal existence, ownership of its assets and responsibility for its liabilities separate from the Company and its other affiliates.

The Company believes that cash and cash equivalents on hand at January 2, 2011 and cash flow generated by future operations will be adequate to meet the Company's operating and capital needs for 2011. The Company was in compliance with the financial covenants of its debt agreements as of January 2, 2011. Should the Company fail to comply with these covenants, management would likely request waivers of the covenants, attempt to renegotiate them or seek other sources of financing. However, if these efforts were not successful, the unused portion of the Company's bank line of credit would not be available for borrowing and amounts outstanding under the Company's debt agreements could become immediately due and payable, and there could be a material adverse effect on the Company's financial condition and operations.

#### OFF BALANCE SHEET ARRANGEMENTS

As of April 1, 2011, the Company had no financing transactions, arrangements or other relationships with any unconsolidated affiliated entities. Additionally, the Company is not a party to any financing arrangements involving synthetic leases or trading activities involving commodity contracts. Operating lease commitments for leased restaurants and office space are disclosed in Note F, "Leases", and Note K, "Commitments and Contingencies", to the Consolidated Financial Statements.

#### CONTINGENT OBLIGATIONS

From 1975 through 1996, the Company operated restaurants in the quick-service restaurant industry. The discontinuation of these quick-service restaurant operations included disposals of restaurants that were subject to lease agreements which typically contained initial lease terms of 20 years plus two additional option periods of five years each. In connection with certain of these dispositions, the Company remains secondarily liable for ensuring financial performance as set forth in the original lease agreements. The Company can only estimate its contingent liability relative to these leases, as any changes to the contractual arrangements between the current tenant and the landlord subsequent to the assignment are not required to be disclosed to the Company. A summary of the Company's estimated contingent liability as of January 2, 2011, is as follows:

|  |              |
|--|--------------|
| Wendy's restaurants (15 leases)                          | \$ 2,300,000 |
| Mrs. Winner's Chicken & Biscuits restaurants (12 leases) | 1,000,000    |

|   |              |
|---|--------------|
| Total contingent liability related to assigned leases | \$ 3,300,000 |
|---|--------------|

There have been no payments by the Company of such contingent liabilities in the history of the Company.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of the Company's Consolidated Financial Statements, which have been prepared in accordance with GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. On an ongoing basis, management evaluates its estimates and judgments, including those related to its accounting for gift card revenue, property and equipment, leases, impairment of long-lived assets, income taxes, contingencies and litigation. Management bases its estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, and potentially result in materially different results under different assumptions and conditions. Management believes the following critical accounting policies are those which involve the more significant judgments and estimates used in the preparation of the Company's Consolidated Financial Statements.

### Revenue Recognition for Gift Cards

The Company records a liability for gift cards at the time they are sold by the Company's gift card subsidiary. Upon redemption of gift cards, net sales are recorded and the liability is reduced by the amount of card values redeemed. Reductions in liabilities for gift cards which, although they do not expire, are considered to be only remotely likely to be redeemed and for which there is no legal obligation to remit balances under unclaimed property laws of the relevant jurisdictions, have been recorded as revenue by the Company and are included in net sales in the Company's Consolidated Statements of Operations. Based on the Company's historical experience, management considers the probability of redemption of a gift card to be remote when it has been outstanding for 24 months.

### Property and Equipment

Property and equipment are recorded at cost and depreciated using the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the lesser of the asset's estimated useful life or the expected lease term which generally includes renewal options. Improvements are capitalized while repairs and maintenance costs are expensed as incurred. Because significant judgments are required in estimating useful lives, which are not ultimately known until the passage of time and may be dependent on proper asset maintenance, and in the determination of what constitutes a capitalized cost versus a repair or maintenance expense, changes in circumstances or use of different assumptions could result in materially different results from those determined based on the Company's estimates.

### Lease Accounting

The Company is obligated under various lease agreements for certain restaurant facilities. At inception each lease is evaluated to determine whether it is an operating or capital lease. For operating leases, the Company recognizes rent expense on a straight-line basis over the expected lease term. Capital leases are recorded as an asset and an obligation at an amount equal to the lesser of the present value of the minimum lease payments during the lease term or the fair market value of the leased asset.

Certain of the Company's leases include rent holidays and/or escalations in payments over the base lease term, as well as the renewal periods. The effects of the rent holidays and escalations have been reflected in rent expense on a

straight-line basis over the expected lease term, which begins when the Company takes possession of or is given control of the leased property and includes cancelable option periods when it is deemed to be reasonably assured that the Company will exercise its options for such periods because it would incur an economic penalty for not doing so. Rent expense incurred during the construction period for a leased restaurant is included in pre-opening expense.

Leasehold improvements and, when applicable, property held under capital lease for each leased restaurant facility are amortized on the straight-line method over the shorter of the estimated life of the asset or the expected lease term used for lease accounting purposes. Percentage rent expense is based upon sales levels and is typically accrued when it is deemed probable that it will be payable. Allowances for tenant improvements received from lessors are recorded as deferred rent obligations and credited to rent expense over the term of the lease on a straight-line basis.

Judgments made by the Company about the probable term for each restaurant facility lease affect the payments that are taken into consideration when calculating straight-line rent expense and the term over which leasehold improvements and assets under capital lease are amortized. These judgments may produce materially different amounts of depreciation, amortization and rent expense than would be reported if different assumed lease terms were used.

#### Impairment of Long-Lived Assets

Long-lived assets, such as property and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Such events or changes generally include, but are not necessarily limited to, a current period operating loss or cash flow deficit. The Company's assessment of recoverability of property and equipment is performed on a restaurant-by-restaurant basis. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds the estimated undiscounted future cash flows, an impairment charge is recognized for the amount by which the carrying amount of the asset exceeds the fair value of the asset.

The impairment assessment process requires the use of estimates and assumptions regarding future cash flows, operating incomes, and other factors, which are subject to a significant degree of judgment. These include, among other factors, assumptions made regarding a restaurant's future period of operation, sales and operating costs and local market expectations. These estimates can be significantly impacted by changes in the economic environment and overall operating performance. Additional impairment charges could be triggered in the future if expected restaurant performance does not support the carrying amounts of the underlying long-lived restaurant assets or if management decides to close a restaurant location.

In connection with the preparation of its financial statements for fiscal year 2009, the Company determined that the estimated undiscounted future cash flows for two restaurants were less than the carrying amounts of their assets. As a result, in its 2009 annual financial statements the Company recorded non-cash asset impairment charges of \$3,889,000 representing the difference in the carrying amounts and estimated fair values of the assets of these restaurants. Both restaurants are operated at leased locations and although the restaurants currently remain open, if a decision is made to close either of the restaurants, additional charges could be incurred relative to the exit costs for these locations.

#### Income Taxes

The Company accounts for income taxes in accordance with Accounting Standards Codification ("ASC") Topic 740, "Income Taxes", which establishes financial accounting and reporting standards for the effects of income taxes that result from an enterprise's activities during the current and preceding years. It requires an asset and liability approach for financial accounting and reporting of income taxes. The Company recognizes deferred tax assets and liabilities for the future consequences of events that have been recognized in its Consolidated Financial Statements or tax returns. In the event the future consequences of differences between financial reporting bases and tax bases of the Company's assets and liabilities result in a net deferred tax asset, an evaluation is made of the probability of the Company's ability to realize the future benefits of such asset. A valuation allowance related to a deferred tax asset is recorded when it is more likely than not that all or some portion of the deferred tax asset will not be realized.

Management assesses the likelihood of realization of the Company's net deferred tax assets and the need for a valuation allowance with respect to those assets based on the weight of available positive and negative evidence. At the end of fiscal 2009, such evidence included particularly future projected taxable income, the expiration dates of tax credit carryforwards and recent pre-tax losses. Because the pre-tax losses, which included a significant loss for 2009 and which also resulted in a three-year cumulative pre-tax loss, are objectively determined, they were considered to be

negative evidence which was given more weight than the positive evidence which was considered. Therefore, during the fourth quarter of 2009, in connection with the preparation of its financial statements for fiscal year 2009, management concluded that a valuation allowance for substantially all of the Company's net deferred tax assets was necessary in order to reflect the Company's assessment of its ability to realize the benefits of those assets. As a result, in 2009 the Company recorded an increase in the beginning of the year valuation allowance for net deferred tax assets which increased the income tax provision for the fourth quarter by \$7,405,000. For reasons similar to those discussed above relative to fiscal 2009, the Company has continued to maintain a valuation allowance for substantially all of its net deferred tax assets throughout fiscal year 2010. As of January 2, 2011 and January 3 2010, the Company had \$152,000 of net deferred tax assets and a valuation allowance of \$8,729,000 and \$11,667,000, respectively.

It is possible that the Company could generate taxable income levels in the future which would cause management to conclude that it is more likely than not that the Company will realize all, or an additional portion of, its net deferred tax assets. Any such revisions to the estimated realizable value of the net deferred tax assets would be recorded as income tax benefits in the periods any such determinations were made and could cause the Company's provision for income taxes to vary significantly from period to period.

In addition, certain other components of the Company's provision for income taxes must be estimated. These include, but are not limited to, effective state tax rates, and estimates related to depreciation expense allowable for tax purposes. These estimates are made based on the best available information at the time the tax provision is prepared. Income tax returns are generally not filed, however, until several months after year-end. All tax returns are subject to audit by federal and state governments, usually years after the returns are filed, and could be subject to differing interpretations of the tax laws.

The above listing is not intended to be a comprehensive listing of all of the Company's accounting policies and estimates. In many cases, the accounting treatment of a particular transaction is specifically dictated by U.S. generally accepted accounting principles, with no need for management's judgment in their application. There are also areas in which management's judgment in selecting any available alternative would not produce a materially different result. For further information, refer to the Consolidated Financial Statements and notes thereto included elsewhere in this filing which contain accounting policies and other disclosures required by GAAP.

#### RECENT ACCOUNTING PRONOUNCEMENTS

In January 2010, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2010-06, "Fair Value Measurements and Disclosures" ("ASU 2010-06"), which adds new disclosure requirements for transfers into and out of Levels 1 and 2 in the fair value hierarchy and additional disclosures about purchases, sales, issuances and settlements relating to Level 3 fair value measurements. This ASU also clarifies existing fair value disclosures about the level of disaggregation about inputs and valuation techniques used to measure fair value. The ASU is effective for the first reporting period beginning after December 15, 2009, except for the requirement to provide the Level 3 activity on a gross basis, which is effective for the fiscal year ends beginning after December 15, 2010 and interim periods within those years. Adoption of this guidance did not have a material impact on the Company's Consolidated Financial Statements.

#### IMPACT OF INFLATION AND OTHER FACTORS

Virtually all of the Company's costs and expenses are subject to normal inflationary pressures and the Company continually seeks ways to cope with their impact. By owning a number of its properties, the Company avoids certain increases in occupancy costs. New and replacement assets will likely be acquired at higher costs, but this will take place over many years. In general, the Company tries to offset increased costs and expenses through additional improvements in operating efficiencies and by increasing menu prices over time, as permitted by competition and market conditions. Prices of many food commodities, particularly beef, seafood, chicken and dairy products have increased significantly over the past year, and management believes that most food commodity prices will continue to be subject to inflationary pressure in 2011 compared to 2010.

#### SEASONALITY AND QUARTERLY RESULTS

The Company's net sales and net income have historically been subject to seasonal fluctuations. Net sales and operating income typically reach their highest levels during the fourth quarter of the fiscal year due to holiday business and the first quarter of the fiscal year due in part to the redemption of gift cards sold during the holiday season. In addition, certain of the Company's restaurants, particularly those located in south Florida and Arizona,

typically experience an increase in customer traffic during the period between Thanksgiving and Easter due to an increase in population in these markets during that portion of the year. Certain of the Company's restaurants are located in areas subject to hurricanes and tropical storms, which typically occur during the Company's third and fourth quarters, and which can negatively affect the Company's net sales and operating results. As a result of these and other factors, the Company's financial results for any given quarter may not be indicative of the results that may be achieved for a full fiscal year. A summary of the Company's quarterly results for 2010 and 2009 appears in this Report immediately following the Notes to the Consolidated Financial Statements.



Item 8. Financial Statements and Supplementary Data

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Report of Independent Registered Public Accounting Firm  
The Board of Directors and Stockholders  
J. Alexander's Corporation:

We have audited the accompanying consolidated balance sheets of J. Alexander's Corporation and subsidiaries as of January 2, 2011 and January 3, 2010, and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the years in the three fiscal years ended January 2, 2011. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of J. Alexander's Corporation and subsidiaries as of January 2, 2011 and January 3, 2010, and the results of their operations and their cash flows for each of the years in the three fiscal years ended January 2, 2011, in conformity with U.S. generally accepted accounting principles.

/s/ KPMG LLP

Nashville, Tennessee  
April 4, 2011

## J. Alexander's Corporation and Subsidiaries

## Consolidated Statements of Operations

|  | Years Ended       |                   |                     |
|--|-------------------|-------------------|---------------------|
|  | January 2<br>2011 | January 3<br>2010 | December 28<br>2008 |
| Net sales  | \$ 149,018,000    | \$ 144,194,000    | \$ 139,755,000      |
| Costs and expenses:  |                   |                   |                     |
| Cost of sales  | 48,068,000        | 45,743,000        | 45,057,000          |
| Restaurant labor and related costs                                 | 50,489,000        | 50,738,000        | 46,506,000          |
| Depreciation and amortization of restaurant property and equipment | 5,948,000         | 6,716,000         | 5,932,000           |
| Other operating expenses   | 33,022,000        | 33,379,000        | 29,959,000          |
| Total restaurant operating expenses                                | 137,527,000       | 136,576,000       | 127,454,000         |
| General and administrative expenses                                | 9,229,000         | 10,069,000        | 10,061,000          |
| Asset impairment charges   | —                 | 3,889,000         | —                   |
| Pre-opening expense  | —                 | —                 | 1,626,000           |
| Operating income (loss)  | 2,262,000         | (6,340,000)       | 614,000             |
| Other income (expense):  |                   |                   |                     |
| Interest expense   | (1,861,000)       | (1,969,000)       | (1,716,000)         |
| Interest income  | 9,000             | 11,000            | 133,000             |
| Other, net   | 34,000            | 62,000            | 57,000              |
| Total other expense  | (1,818,000)       | (1,896,000)       | (1,526,000)         |
| Income (loss) before income taxes                                  | 444,000           | (8,236,000)       | (912,000)           |
| Income tax (provision) benefit                                     | 2,352,000         | (7,102,000)       | 1,017,000           |
| Net income (loss)  | \$ 2,796,000      | \$ (15,338,000)   | \$ 105,000          |
| Basic earnings (loss) per share                                    | \$ .47            | \$ (2.45)         | \$ .02              |
| Diluted earnings (loss) per share                                  | \$ .47            | \$ (2.45)         | \$ .02              |

See Notes to Consolidated Financial Statements.

J. Alexander's Corporation and Subsidiaries  
Consolidated Balance Sheets

|   | January 2<br>2011    | January 3<br>2010    |
|---|----------------------|----------------------|
| <b>ASSETS</b>   |                      |                      |
| Current Assets  |                      |                      |
| Cash and cash equivalents   | \$ 8,602,000         | \$ 5,613,000         |
| Accounts and notes receivable   | 2,696,000            | 3,413,000            |
| Inventories   | 1,262,000            | 1,293,000            |
| Prepaid expenses and other current assets   | 1,348,000            | 1,496,000            |
| <b>Total Current Assets</b>   | <b>13,908,000</b>    | <b>11,815,000</b>    |
| Other Assets  |                      |                      |
| Property and Equipment, at cost, less accumulated depreciation and amortization   | 74,699,000           | 77,914,000           |
| Deferred Income Taxes   | 152,000              | 152,000              |
| Intangible Assets and Deferred Charges, less accumulated amortization of \$898,000 and \$787,000 at January 2, 2011 and January 3, 2010, respectively                             | 508,000              | 659,000              |
|   | <b>\$ 90,951,000</b> | <b>\$ 92,141,000</b> |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |                      |                      |
| Current Liabilities   |                      |                      |
| Accounts payable  | \$ 4,355,000         | \$ 5,961,000         |
| Accrued expenses and other current liabilities  | 5,820,000            | 5,860,000            |
| Unearned revenue  | 1,858,000            | 1,752,000            |
| Current portion of long-term debt and obligations under capital leases  | 1,038,000            | 1,621,000            |
| <b>Total Current Liabilities</b>  | <b>13,071,000</b>    | <b>15,194,000</b>    |
| Long-Term Debt and Obligations Under Capital Leases , net of portion classified as current  |                      |                      |
|   | 18,479,000           | 21,796,000           |
| Deferred Compensation Obligations   | 3,493,000            | 3,002,000            |
| Deferred Rent Obligations and Other Deferred Credits  | 7,378,000            | 6,901,000            |
| Stockholders' Equity  |                      |                      |
| Common stock, par value \$.05 per share: Authorized 10,000,000 shares; issued and outstanding 5,966,942 and 5,946,757 shares at January 2, 2011 and January 3, 2010, respectively | 298,000              | 297,000              |
| Preferred stock, no par value: Authorized 1,000,000 shares; none issued   | —                    | —                    |
| Additional paid-in capital  | 34,185,000           | 33,700,000           |
| Retained earnings   | 14,047,000           | 11,251,000           |
| <b>Total Stockholders' Equity</b>   | <b>48,530,000</b>    | <b>45,248,000</b>    |
| Commitments and Contingencies   |                      |                      |
|   | <b>\$ 90,951,000</b> | <b>\$ 92,141,000</b> |

See Notes to Consolidated Financial Statements.



J. Alexander's Corporation and Subsidiaries  
Consolidated Statements of Cash Flows

|  | Years Ended<br>January 2<br>2011 | January 3<br>2010 | December 28<br>2008 |
|--|----------------------------------|-------------------|---------------------|
| <b>Cash Flows from Operating Activities:</b>   |                                  |                   |                     |
| Net income (loss)  | \$ 2,796,000                     | \$ (15,338,000 )  | \$ 105,000          |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                                  |                   |                     |
| Depreciation and amortization of property and equipment                                  | 6,006,000                        | 6,776,000         | 5,991,000           |
| Amortization of intangible assets and deferred charges                                   | 111,000                          | 158,000           | 110,000             |
| Asset impairment charges   | —                                | 3,889,000         | —                   |
| Deferred income tax expense (benefit)  | —                                | 7,222,000         | (1,169,000 )        |
| Share-based compensation expense   | 430,000                          | 378,000           | 364,000             |
| Tax benefit from share-based compensation  | (23,000 )                        | —                 | (134,000 )          |
| Other, net   | 284,000                          | 184,000           | 166,000             |
| Changes in assets and liabilities:   |                                  |                   |                     |
| Accounts and notes receivable  | 184,000                          | 760,000           | (75,000 )           |
| Taxes receivable   | 556,000                          | (301,000 )        | 847,000             |
| Inventories  | 31,000                           | 41,000            | (73,000 )           |
| Prepaid expenses and other current assets  | 148,000                          | 101,000           | (117,000 )          |
| Deferred charges   | 40,000                           | (17,000 )         | (44,000 )           |
| Accounts payable   | 658,000                          | 638,000           | 198,000             |
| Accrued expenses and other current liabilities   | (40,000 )                        | 1,909,000         | (390,000 )          |
| Unearned revenue   | 106,000                          | (226,000 )        | (277,000 )          |
| Deferred compensation obligations  | 491,000                          | 588,000           | 591,000             |
| Deferred rent obligations and other deferred credits                                     | 477,000                          | 561,000           | 587,000             |
| Net cash provided by operating activities  | 12,255,000                       | 7,323,000         | 6,680,000           |
| <b>Cash Flows from Investing Activities:</b>   |                                  |                   |                     |
| Purchase of property and equipment   | (2,755,000 )                     | (2,581,000 )      | (14,248,000 )       |
| Other, net   | (73,000 )                        | (84,000 )         | (71,000 )           |
| Net cash used in investing activities  | (2,828,000 )                     | (2,665,000 )      | (14,319,000 )       |
| <b>Cash Flows from Financing Activities:</b>   |                                  |                   |                     |
| Proceeds from bank line of credit agreement  | —                                | 200,000           | —                   |
| Payments under bank line of credit agreement   | —                                | (200,000 )        | —                   |
| Proceeds from long-term borrowings   | —                                | 3,000,000         | —                   |
| Payments on long-term debt and obligations under capital leases                          | (3,900,000 )                     | (932,000 )        | (955,000 )          |
| Payment of cash dividend   | —                                | —                 | (666,000 )          |
| Exercise of stock options  | 35,000                           | —                 | 230,000             |
| Sale of stock to Employee Stock Ownership Plan   | —                                | —                 | 50,000              |
| Payment of required withholding taxes on behalf of employees in connection               |                                  |                   |                     |

|  |              |              |              |
|--|--------------|--------------|--------------|
| with the net-share settlement of an employee<br>stock option exercised | (2,000 )     | —            | (68,000 )    |
| (Decrease) increase in bank overdraft                                  | (2,594,000 ) | (479,000 )   | 110,000      |
| Tax benefit from share-based compensation                              | 23,000       | —            | 134,000      |
| Purchase of stock  | —            | (3,005,000 ) | —            |
| Payment of financing transaction costs                                 | —            | (134,000 )   | (16,000 )    |
| Net cash used in financing activities                                  | (6,438,000 ) | (1,550,000 ) | (1,181,000 ) |
| Increase (Decrease) in Cash and Cash<br>Equivalents                    | 2,989,000    | 3,108,000    | (8,820,000 ) |
| Cash and cash equivalents at beginning of year                         | 5,613,000    | 2,505,000    | 11,325,000   |
| Cash and Cash Equivalents at End of Year                               | \$ 8,602,000 | \$ 5,613,000 | \$ 2,505,000 |

See Notes to Consolidated Financial Statements.

## J. Alexander's Corporation and Subsidiaries

## Consolidated Statements of Stockholders' Equity

Years Ended January 2, 2011, January 3, 2010 and December 28, 2008

|  | Outstanding<br>Shares | Common<br>Stock | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Total<br>Stockholders'<br>Equity |
|--|-----------------------|-----------------|----------------------------------|----------------------|----------------------------------|
| Balances at December 30, 2007  | 6,655,625             | \$333,000       | \$35,764,000                     | \$26,484,000         | \$62,581,000                     |
| Exercise of stock options, including tax benefits and net of settlement for withholding taxes    | 93,592                | 5,000           | 291,000                          | —                    | 296,000                          |
| Sale of stock to Employee Stock Ownership Plan   | 5,643                 | —               | 50,000                           | —                    | 50,000                           |
| Share-based compensation   | —                     | —               | 364,000                          | —                    | 364,000                          |
| Net and comprehensive income   | —                     | —               | —                                | 105,000              | 105,000                          |
| Balances at December 28, 2008  | 6,754,860             | 338,000         | 36,469,000                       | 26,589,000           | 63,396,000                       |
| Stock purchase   | (808,000 )            | (41,000 )       | (2,964,000 )                     | —                    | (3,005,000 )                     |
| Loss of deferred tax assets related to variable stock option award upon expiration of the option | —                     | —               | (183,000 )                       | —                    | (183,000 )                       |
| Share-based compensation   | —                     | —               | 378,000                          | —                    | 378,000                          |
| Other  | (103 )                | —               | —                                | —                    | —                                |
| Net and comprehensive loss   | —                     | —               | —                                | (15,338,000)         | (15,338,000)                     |
| Balances at January 3, 2010  | 5,946,757             | 297,000         | 33,700,000                       | 11,251,000           | 45,248,000                       |
| Exercise of stock options, including tax benefits and net of settlement for withholding taxes    | 20,285                | 1,000           | 55,000                           | —                    | 56,000                           |
| Share-based compensation   | —                     | —               | 430,000                          | —                    | 430,000                          |
| Other  | (100 )                | —               | —                                | —                    | —                                |
| Net and comprehensive income   | —                     | —               | —                                | 2,796,000            | 2,796,000                        |
| Balances at January 2, 2011  | 5,966,942             | \$298,000       | \$34,185,000                     | \$14,047,000         | \$48,530,000                     |

See Notes to Consolidated Financial Statements.



J. Alexander's Corporation and Subsidiaries  
Notes to Consolidated Financial Statements

Note A – Significant Accounting Policies

**Basis of Presentation:** The Consolidated Financial Statements include the accounts of J. Alexander's Corporation and its wholly-owned subsidiaries (the Company). At January 2, 2011, the Company owned and operated 33 J. Alexander's restaurants in 13 states throughout the United States. All significant intercompany accounts and transactions have been eliminated in consolidation.

**Fiscal Year:** The Company's fiscal year ends on the Sunday closest to December 31, and each quarter typically consists of thirteen weeks. Fiscal years 2010 and 2008 included 52 weeks compared to 53 weeks for fiscal year 2009. The fourth quarter of 2009 included 14 weeks.

**Reclassification:** Certain amounts reflected in the Consolidated Financial Statements for previous years have been reclassified to conform to the current year presentation of the Consolidated Financial Statements.

**Cash Equivalents:** Cash equivalents consist of highly liquid investments with an original maturity of three months or less when purchased.

**Cash Overdraft:** As a result of utilizing a consolidated cash management system, the Company's books may sometimes reflect an overdraft position with respect to accounts maintained at its primary banks. An overdraft balance of \$2,594,000 was included in accounts payable at January 3, 2010. There was no overdraft balance at January 2, 2011.

**Accounts Receivable:** Accounts receivable are primarily related to income taxes due from governmental agencies and payments due from third party credit card issuers for purchases made by guests using the issuers' credit cards. The issuers typically pay the Company within three to four days of a credit card transaction.

**Inventories:** Inventories are valued at the lower of cost or market, with cost being determined on a first-in, first-out basis.

**Property and Equipment:** Depreciation and amortization are provided on the straight-line method over the following estimated useful lives: buildings – 30 years, restaurant and other equipment – two to 10 years, and capital leases and leasehold improvements – lesser of life of assets or terms of leases, generally including renewal options.

**Rent Expense:** The Company recognizes rent expense on a straight-line basis over the expected lease term, including cancelable option periods when the Company believes it is reasonably assured that it will exercise its options because failure to do so would result in a significant economic penalty to the Company. Rent expense incurred during the construction period for a leased restaurant location is included in pre-opening expense. The lease term commences on the date the Company takes possession of or is given control of the leased property. Percentage rent expense is based upon sales levels, and is typically accrued when it is deemed probable that it will be payable. The Company records tenant improvement allowances received from landlords under operating leases as deferred rent obligations.

**Deferred Charges:** Debt issue costs are amortized principally by the interest method over the life of the related debt.

**Income Taxes:** Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the

years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Deferred tax assets are reduced by a valuation allowance if, based on the weight of available evidence, it is more likely than not that the deferred tax assets will not be realized.

The Company's accounting policy with respect to interest and penalties arising from income tax settlements is to recognize them as part of the provision for income taxes.

Earnings Per Share: The Company accounts for earnings per share in accordance with ASC Topic 260, "Earnings Per Share".

**Revenue Recognition:** Restaurant revenues are recognized when food and service are provided. Unearned revenue represents the liability for gift cards which have been sold but not redeemed. Upon redemption, net sales are recorded and the liability is reduced by the amount of card values redeemed. Reductions in liabilities for gift cards which, although they do not expire, are considered to be only remotely likely to be redeemed and for which there is no legal obligation to remit balances under unclaimed property laws of the relevant jurisdictions (“breakage”), have been recorded as revenue by the Company and are included in net sales in the Company’s Consolidated Statements of Operations. Based on the Company’s historical experience, management considers the probability of redemption of a gift card to be remote when it has been outstanding for 24 months. Breakage of \$144,000, \$217,000, and \$273,000 related to gift cards was recorded in 2010, 2009, and 2008, respectively.

**Sales Taxes:** Revenues are presented net of sales taxes. The obligation for sales taxes is included in accrued expenses and other current liabilities until the taxes are remitted to the appropriate taxing authorities.

**Pre-opening Expense:** The Company accounts for pre-opening costs by expensing such costs as they are incurred.

**Concentration of Credit Risks:** Financial instruments that potentially subject the Company to significant concentrations of credit risk consist primarily of cash and cash equivalents and accounts receivable. The Company maintains its operating cash balances in accounts which are fully insured by the FDIC and invests funds in a money market fund which invests primarily in U.S. Treasury securities. Therefore, the Company does not believe it has significant risk related to its cash and cash equivalents accounts. Concentrations of credit risk with respect to accounts receivable are related principally to receivables from governmental agencies related to refunds of income taxes and from third party credit card issuers for purchases made by guests using the issuers’ credit cards. The Company does not believe it has significant risk related to accounts receivable due to the nature of the entities involved and, with respect to the third party credit card issuers, the number of banks involved and the fact that payment is typically received within three to four days of a credit card transaction.

**Fair Value of Financial Instruments:** The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

**Cash and cash equivalents, accounts receivable, inventory, accounts payable and accrued expenses and other current liabilities:** The carrying amounts reported in the Consolidated Balance Sheets approximate fair value due to the short maturity of these instruments.

**Long-term debt:** The fair value of long-term mortgage financing is determined using current applicable interest rates for similar instruments and collateral as of the balance sheet date (see Note E “Long-term Debt and Obligations Under Capital Lease”). Fair value of other long-term debt was estimated to approximate its carrying amount.

**Contingent liabilities:** In connection with the sale of its Mrs. Winner’s Chicken & Biscuit restaurant operations and the disposition of its Wendy’s restaurant operations, the Company remains secondarily liable for certain real property leases. The Company does not believe it is practicable to estimate the fair value of these contingencies and does not believe any significant loss is likely.

**Development Costs:** Certain direct and indirect costs are capitalized as building and leasehold improvement costs in conjunction with capital improvement projects at existing restaurants and acquiring and developing new J. Alexander’s restaurant sites. Such costs are amortized over the life of the related asset. Development costs of \$118,000, \$93,000, and \$165,000 were capitalized during 2010, 2009, and 2008, respectively.

**Advertising Costs:** The Company charges costs of advertising to expense at the time the costs are incurred. Advertising expense totaled \$79,000, \$93,000, and \$49,000 in 2010, 2009, and 2008, respectively.

**Share-Based Compensation:** The Company accounts for share-based compensation under the provisions of ASC Topic 718, "Compensation – Stock Compensation", requiring the measurement and recognition of all share-based compensation under the fair value method. Compensation costs are recognized on a straight-line basis over the requisite service period for the entire award. See Note H "Stock Options and Benefit Plans" for further discussion of the Company's share-based compensation.

**Use of Estimates in Financial Statements:** The preparation of the Consolidated Financial Statements requires management of the Company to make a number of estimates and assumptions relating to the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the Consolidated Financial Statements and the reported amounts of revenues and expenses during the reporting periods. Significant items subject to such estimates and assumptions include those related to the Company's accounting for gift card breakage, determination of the valuation allowance relative to the Company's deferred tax assets, estimates of useful lives of property and equipment and leasehold improvements, determination of lease terms and accounting for impairment losses, contingencies and litigation. Actual results could differ from the estimates used.

**Impairment:** In accordance with ASC Topic 360, “Property, Plant and Equipment”, long-lived assets, including restaurant property and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized for the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and no longer depreciated. The assets and liabilities of a disposal group classified as held for sale would be presented separately in the appropriate asset and liability sections of the consolidated balance sheet.

In connection with the preparation of its financial statements for fiscal year 2009, the Company determined that certain of its long-lived assets (primarily leasehold improvements and furniture, fixtures and equipment at two of its restaurants, which remain in operation) were impaired. Accordingly, in its 2009 annual financial statements the Company recorded non-cash asset impairment charges of \$3,889,000 representing the difference in the carrying amounts and estimated fair values of the assets of these restaurants. No impairment charges were recorded during either 2010 or 2008.

**Comprehensive Income:** Total comprehensive income or loss was comprised solely of net income or net loss for all periods presented.

**Business Segments:** In accordance with the requirements of ASC Topic 280, “Segment Reporting”, management has determined that the Company operates in only one segment.

**Recent Accounting Pronouncements:** In January 2010, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2010-06, “Fair Value Measurements and Disclosures” (“ASU 2010-06”), which adds new disclosure requirements for transfers into and out of Levels 1 and 2 in the fair value hierarchy and additional disclosures about purchases, sales, issuances and settlements relating to Level 3 fair value measurements. This ASU also clarifies existing fair value disclosures about the level of disaggregation about inputs and valuation techniques used to measure fair value. The ASU is effective for the first reporting period beginning after December 15, 2009, except for the requirement to provide the Level 3 activity on a gross basis, which is effective for the fiscal year ends beginning after December 15, 2010 and interim periods within those years. Adoption of this guidance did not have a material impact on the Company’s Consolidated Financial Statements.

#### Note B - Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share:

|  | January 2<br>2011 | Years Ended<br>January 3<br>2010 | December 28<br>2008 |
|--|-------------------|----------------------------------|---------------------|
| <b>Numerator:</b>  |                   |                                  |                     |
| Net income (loss) (numerator for basic and diluted earnings per share) | \$ 2,796,000      | \$ (15,338,000)                  | \$ 105,000          |
| <b>Denominator:</b>  |                   |                                  |                     |
| Weighted average shares (denominator for basic earnings per share)     | 5,955,000         | 6,260,000                        | 6,692,000           |
| Effect of dilutive securities  | 43,000            | —                                | 151,000             |

| Adjusted weighted average shares and assumed conversions (denominator for diluted earnings per share) | 5,998,000 | 6,260,000 | 6,843,000 |
|---|-----------|-----------|-----------|
| Basic earnings (loss) per share   | \$ .47    | \$ (2.45) | \$ .02    |
| Diluted earnings (loss) per share   | \$ .47    | \$ (2.45) | \$ .02    |

In situations where the exercise price of outstanding options is greater than the average market price of common shares, such options are excluded from the computation of diluted earnings per share because of their antidilutive impact. A total of 491,000, 1,061,250 and 490,000 options were excluded from the computation of diluted earnings per share in 2010, 2009 and 2008, respectively.

#### Note C - Property and Equipment

Balances of major classes of property and equipment are as follows:

|  | January 2<br>2011 | January 3<br>2010 |
|--|-------------------|-------------------|
| Land   | \$ 15,848,000     | \$ 15,848,000     |
| Buildings                                      | 41,070,000        | 40,720,000        |
| Leasehold improvements                         | 49,245,000        | 48,306,000        |
| Restaurant and other equipment                 | 29,849,000        | 29,260,000        |
|  | 136,012,000       | 134,134,000       |
| Less accumulated depreciation and amortization | (61,313,000)      | (56,220,000)      |
|  | \$ 74,699,000     | \$ 77,914,000     |

The Company accrued obligations for fixed asset additions of \$549,000, \$219,000, \$558,000, and \$610,000 at January 2, 2011, January 3, 2010, December 28, 2008, and December 30, 2007, respectively. These transactions were subsequently reflected in the Company's Consolidated Statements of Cash Flows at the time cash was exchanged.

#### Note D – Asset Impairment Charges and Fair Value Measurements

Long-lived assets, such as property and equipment, are reviewed for impairment whenever events or circumstances indicate that the carrying amount of an asset may not be recoverable. The Company's assessment of recoverability of property and equipment is performed on a restaurant-by-restaurant basis. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the estimated undiscounted future cash flows expected to be generated by the asset. In evaluating long-lived restaurant assets for impairment, the Company considers a number of factors including a current period operating or cash flow loss combined with a history of operating or cash flow losses and an undiscounted cash flow projection associated with the use of the underlying long-lived asset. In these situations, the undiscounted cash flow projections are evaluated in conjunction with qualitative factors and future operating plans. If the carrying amount of an asset exceeds the estimated undiscounted future cash flows, an impairment charge is recognized for the amount by which the carrying amount of the asset exceeds the fair value of the asset.

The Company adopted ASC Topic 820, "Fair Value Measurements and Disclosures," ("ASC Topic 820"), for financial assets and liabilities, as well as any other assets and liabilities that are carried at fair value on a recurring and nonrecurring basis in its financial statements, on December 31, 2007. The Company adopted ASC Topic 820 for nonfinancial assets and liabilities during the first quarter of fiscal 2009. ASC Topic 820 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements.

ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. It also establishes a three-level fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability on the measurement date.

- Level 1      Inputs based on quoted prices in active markets for identical assets.
- Level 2      Inputs other than quoted prices included within Level 1 that are observable for the asset, either directly or indirectly.
- Level 3      Inputs that are unobservable for the asset.



There were no assets and liabilities measured at fair value on a nonrecurring basis during fiscal 2010. Assets and liabilities measured at fair value on a nonrecurring basis in fiscal 2009 are summarized in the table below:

|                                 | Fair Value Measurement at Reporting Date Using |         |         |           | Total<br>Impairment<br>Charges |
|---------------------------------|--|---------|---------|-----------|--------------------------------|
|                                 | January 3,<br>2010<br>Carrying<br>Amount       | Level 1 | Level 2 | Level 3   |                                |
| Long-lived assets held and used | \$228,000                                      | \$—     | \$—     | \$228,000 | \$(3,889,000)                  |

In accordance with ASC Topic 360, “Property, Plant, and Equipment”, and in connection with the Company’s preparation of its financial statements for fiscal year 2009, long-lived assets held and used with a carrying amount of \$4,117,000 were written down to their fair value of \$228,000 during the fourth quarter of fiscal 2009, resulting in a non-cash impairment charge of \$3,889,000, which was included in the net loss for the year ended January 3, 2010. Level 3 fair value is determined by projected future discounted cash flows for each restaurant location combined with the estimated salvage value of each restaurant’s furnishings, fixtures and equipment. The discount rate is the Company’s estimated weighted average cost of capital which the Company believes is commensurate with the required rate of return that a potential buyer would expect to receive when purchasing a similar restaurant and the related long-lived assets. The Company limits assumptions about important factors such as sales and margin changes to those that are supportable based upon its plans for the restaurant. Long-lived assets held and used in the table above are restaurants that were impaired as a result of the Company’s quarterly impairment review. No impairment charges were recorded in either 2010 or 2008.

#### Note E - Long-Term Debt and Obligations Under Capital Leases

Long-term debt and obligations under capital leases at January 2, 2011 and January 3, 2010, are summarized below:

|  | January 2, 2011 |               | January 3, 2010 |               |
|--|-----------------|---------------|-----------------|---------------|
|  | Current         | Long-Term     | Current         | Long-Term     |
| Mortgage loan, 8.6% interest, payable through 2022                                     | \$ 999,000      | \$ 18,332,000 | \$ 921,000      | \$ 19,332,000 |
| Term loan, interest at 30-day LIBOR plus 350 to 450 basis points, payable through 2014 | —               | —             | 667,000         | 2,278,000     |
| Obligation under capital lease, 9.9% interest, payable through 2015                    | 39,000          | 147,000       | 33,000          | 186,000       |
|  | \$ 1,038,000    | \$ 18,479,000 | \$ 1,621,000    | \$ 21,796,000 |

Aggregate maturities of long-term debt for the five fiscal years succeeding January 2, 2011, are as follows: 2011 - \$1,038,000; 2012 - \$1,123,000; 2013 - \$1,224,000; 2014 - \$1,329,000; 2015 - \$1,390,000.

The Company’s mortgage loan, which was obtained in 2002 in the original amount of \$25,000,000, has an effective annual interest rate, including the effect of the amortization of deferred issue costs, of 8.6% and is payable in equal monthly installments of principal and interest of approximately \$212,000 through November 2022. Provisions of the mortgage loan and related agreements require that a minimum fixed charge coverage ratio of 1.25 to 1 be maintained for the businesses operated at the properties included under the mortgage and that a funded debt to EBITDA (as defined in the loan documents) ratio of 6.0 to 1 be maintained for the Company and its subsidiaries. The loan is secured by the real estate, equipment and other personal property of nine of the Company’s restaurant locations with an

aggregate net book value of \$21,226,000 at January 2, 2011. The real property at these locations is owned by JAX Real Estate, LLC, the borrower under the loan agreement, which leases them to a wholly-owned subsidiary of the Company as lessee. The Company has guaranteed the obligations of the lessee subsidiary to pay rents under the lease. JAX Real Estate, LLC, is an indirect wholly-owned subsidiary of the Company which is included in the Company's Consolidated Financial Statements. However, JAX Real Estate, LLC was established as a special purpose, bankruptcy remote entity and maintains its own legal existence, ownership of its assets and responsibility for its liabilities separate from the Company and its other affiliates.

In 2009, the Company terminated a previous secured bank line of credit agreement and entered into a new bank loan agreement that provided for two new credit facilities. The new credit facilities consisted of a three-year \$5,000,000 revolving line of credit, which may be used for general corporate purposes, and a five-year \$3,000,000 term loan which funded the purchase of 808,000 shares of the Company's common stock from Solidus Company, L.P., which was the Company's largest shareholder prior to the purchase, and E. Townes Duncan, a director of the Company. See Note N "Related Party Transactions" for additional description of this transaction. On October 1, 2010 the Company prepaid the balance of approximately \$2.4 million which was outstanding on the term loan. The remaining revolving line of credit is secured by liens on certain personal property of the Company and its subsidiaries, subsidiary guaranties and a negative pledge on certain real property.

Any amounts borrowed under the loan agreement bear interest at an annual rate of 30-day LIBOR plus a margin of 3.50% to 4.50% depending on the adjusted debt to EBITDAR ratio achieved, with a minimum interest rate of 4.60%. The loan agreement, among other things, limits capital expenditures, asset sales and liens and encumbrances, prohibits dividends, and contains certain other provisions customarily included in such agreements.

The bank loan agreement also includes certain financial covenants. The Company must maintain a fixed charge coverage ratio of at least 1.05 to 1 as of the end of any fiscal quarter based on the four quarters then ending. The fixed charge coverage ratio is defined in the loan agreement as the ratio of (a) the sum of net income for the applicable period (excluding the effect on such period of any extraordinary or non-recurring gains or losses, including any asset impairment charges, and deferred income tax benefits and expenses) plus depreciation and amortization plus interest expense plus scheduled monthly rent payments plus non-cash share-based compensation expense minus certain capital expenditures, to (b) the sum of interest expense during such period plus scheduled monthly rent payments made during such period plus scheduled payments of long-term debt and capital lease obligations made during such period, all determined in accordance with GAAP.

In addition, the Company's adjusted debt to EBITDAR ratio must not exceed 4.5 to 1 at the end of any fiscal quarter. Under the loan agreement, EBITDAR is measured based on the then-ending four fiscal quarters and is defined as the sum of net income for the applicable period (excluding the effect of any extraordinary or non-recurring gains or losses including any asset impairment charges) plus an amount which, in the determination of net income for such period has been deducted for (i) interest expense; (ii) total federal, state, foreign or other income taxes; (iii) all depreciation and amortization; (iv) scheduled monthly rent payments; and (v) non-cash share-based compensation expense, all as determined in accordance with GAAP. Adjusted debt is (i) the Company's debt obligations net of any short term investments, cash and cash equivalents plus (ii) rent payments multiplied by seven. If an event of default shall occur and be continuing under the loan agreement, the commitment under the loan agreement may be terminated and any principal amount outstanding, together with all accrued unpaid interest and other amounts owing in respect thereof, may be declared immediately due and payable. No amounts were outstanding under the revolving line of credit at January 2, 2011, or subsequent to that time through April 1, 2011.

Cash interest payments amounted to \$ 1,763,000, \$1,850,000, \$1,813,000 in 2010, 2009 and 2008, respectively. Interest costs of \$152,000 were capitalized as part of building and leasehold costs in 2008. No interest costs were capitalized during either 2010 or 2009.

The carrying value and estimated fair value of the Company's mortgage loan were \$19,331,000 and \$17,875,000, respectively, at January 2, 2011 compared to \$20,253,000 and \$19,005,000, respectively, at January 3, 2010.

The Company was in compliance with the financial covenants of its debt agreements as of January 2, 2011.

Note F – Leases

At January 2, 2011, the Company was lessee under both ground leases (the Company leases the land and builds its own buildings) and improved leases (lessor owns the land and buildings) for restaurant locations. These leases are generally operating leases.

Terms for these leases are generally for 15 to 20 years and, in many cases, the leases provide for rent escalations and for one or more five-year renewal options. The Company is generally obligated for the cost of property taxes, insurance and maintenance. Certain real property leases provide for contingent rentals based upon a percentage of sales. In addition, the Company is lessee under other non-cancelable operating leases, principally for office space.

As a result of asset impairment charges taken in 2009, accumulated amortization of buildings under capital leases, which totaled \$173,000 at December 28, 2008, was eliminated as of January 3, 2010. Amortization of leased assets has historically been included in depreciation and amortization expense.

Total rental expense amounted to:

|  | January 2<br>2011 | Years Ended<br>January 3<br>2010 | December 28<br>2008 |
|--|-------------------|----------------------------------|---------------------|
| Minimum rentals under operating leases | \$ 4,773,000      | \$ 4,843,000                     | \$ 3,907,000        |
| Contingent rentals                     | 128,000           | 82,000                           | 94,000              |
|  | \$ 4,901,000      | \$ 4,925,000                     | \$ 4,001,000        |

At January 2, 2011, future minimum lease payments under capital leases and non-cancelable operating leases (excluding renewal options) with initial terms of one year or more are as follows:

|  | Capital<br>Leases | Operating<br>Leases |
|--|-------------------|---------------------|
| 2011                                       | \$ 56,000         | \$ 3,886,000        |
| 2012                                       | 56,000            | 3,808,000           |
| 2013                                       | 56,000            | 3,878,000           |
| 2014                                       | 56,000            | 3,983,000           |
| 2015                                       | 3,000             | 3,502,000           |
| Thereafter                                 | —                 | 15,030,000          |
| Total minimum payments                     | 227,000           | \$ 34,087,000       |
| Less imputed interest                      | (41,000)          |                     |
| Present value of minimum rental payments   | 186,000           |                     |
| Less current maturities at January 2, 2011 | (39,000)          |                     |
| Long-term obligations at January 2, 2011   | \$ 147,000        |                     |

#### Note G – Income Taxes

Significant components of the Company's income tax (provision) benefit are as follows:

|                                | January 2<br>2011 | Years Ended<br>January 3<br>2010 | December 28<br>2008 |
|--------------------------------|-------------------|----------------------------------|---------------------|
| Current:                       |                   |                                  |                     |
| Federal                        | \$ 2,374,000      | \$ 255,000                       | \$ 124,000          |
| State                          | (22,000)          | (135,000)                        | (276,000)           |
| Total                          | 2,352,000         | 120,000                          | (152,000)           |
| Deferred:                      |                   |                                  |                     |
| Federal                        | —                 | (6,676,000)                      | 1,054,000           |
| State                          | —                 | (546,000)                        | 115,000             |
| Total                          | —                 | (7,222,000)                      | 1,169,000           |
| Income tax (provision) benefit | \$ 2,352,000      | \$ (7,102,000)                   | \$ 1,017,000        |



The Company's effective tax rate differed from the federal statutory rate as set forth in the following table:

|  | Years Ended       |                   |                     |
|--|-------------------|-------------------|---------------------|
|  | January 2<br>2011 | January 3<br>2010 | December 28<br>2008 |
| Tax (provision) benefit computed at federal statutory rate (34%) | \$ (151,000)      | \$ 2,800,000      | \$ 310,000          |
| State income taxes, net of federal benefit                       | (266,000)         | 152,000           | (136,000)           |
| Effect of tax credits  | —                 | —                 | 1,050,000           |
| (Increase) decrease in valuation allowance                       | 2,938,000         | (9,962,000)       | 7,000               |
| Other, net   | (169,000)         | (92,000)          | (214,000)           |
| Income tax (provision) benefit                                   | \$ 2,352,000      | \$ (7,102,000)    | \$ 1,017,000        |

In 2010, 2009 and 2008, the Company paid \$476,000, \$414,000 and \$706,000, respectively, related to federal and state income taxes and received refunds totaling \$3,273,000, \$184,000 and \$1,555,000, respectively.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company's deferred tax assets and liabilities as of January 2, 2011 and January 3, 2010, are as follows:

|   | January 2<br>2011 | January 3<br>2010 |
|---|-------------------|-------------------|
| Deferred tax liabilities:                   |                   |                   |
| Tax over book depreciation                  | \$ (3,314,000)    | \$ —              |
| Total deferred tax liabilities              | (3,314,000)       | —                 |
| Deferred tax assets:                        |                   |                   |
| Deferred compensation accruals              | 1,315,000         | 1,134,000         |
| Book over tax depreciation                  | —                 | 2,740,000         |
| Net operating loss carryforwards            | 670,000           | 223,000           |
| Tax credit carryforwards                    | 7,358,000         | 4,834,000         |
| Deferred rent obligations                   | 2,672,000         | 2,492,000         |
| Other, net                                  | 180,000           | 396,000           |
| Total deferred tax assets                   | 12,195,000        | 11,819,000        |
| Valuation allowance for deferred tax assets | (8,729,000)       | (11,667,000)      |
|   | 3,466,000         | 152,000           |
| Net deferred tax assets                     | \$ 152,000        | \$ 152,000        |

At January 2, 2011, the Company had tax credit carryforwards of \$7,358,000 available to reduce future federal income taxes. These carryforwards consist of FICA tip credits which expire in the years 2025 through 2028 and alternative minimum tax credits which may be carried forward indefinitely. In addition, the Company had net operating loss carryforwards of \$17,399,000 available to reduce state income taxes which expire from 2011 to 2028. The use of these net operating losses is limited to the future taxable earnings of certain of the Company's subsidiaries.

ASC Topic 740, "Income Taxes", establishes procedures to measure deferred tax assets and liabilities and assess whether a valuation allowance relative to existing deferred tax assets is necessary. Management assesses the likelihood of realization of the Company's deferred tax assets and the need for a valuation allowance with respect to those assets based on the weight of available positive and negative evidence. At the end of fiscal 2009, such evidence included particularly future projected taxable income, the expiration dates of tax credit carryforwards and recent

pre-tax losses. Because the pre-tax losses, which included a significant loss for 2009 and which also resulted in a three-year cumulative pre-tax loss, are objectively determined, they were considered to be negative evidence which was given more weight than the positive evidence which was considered. Therefore, during the fourth quarter of 2009, in connection with the preparation of its financial statements for fiscal year 2009, management concluded that a valuation allowance for substantially all of the Company's deferred tax assets was necessary in order to reflect the Company's assessment of its ability to realize the benefits of those assets. As a result, in 2009 the Company recorded an increase in the beginning of the year valuation allowance for deferred tax assets which increased the income tax provision for the fourth quarter by \$7,405,000. For reasons similar to those discussed above relative to fiscal 2009, the Company has continued to maintain a valuation allowance for substantially all of its net deferred tax assets throughout fiscal year 2010. As of January 2, 2011 and January 3, 2010, the Company had \$152,000 of net deferred tax assets and a valuation allowance of \$8,729,000 and \$11,667,000, respectively. For fiscal year 2008, management concluded that a valuation allowance was needed for federal alternative minimum tax credit carryforwards of \$1,657,000 and for tax assets related to certain state net operating loss carryforwards, the use of which involves considerable uncertainty. The valuation allowance provided for these items decreased by \$7,000 in 2008, and totaled \$1,705,000 as of December 28, 2008.



The Company has analyzed its filing positions in all of the federal and state jurisdictions where it is required to file income tax returns, as well as all open tax years in these jurisdictions. Periods subject to examination for the Company's federal return are the 2004 through 2009 tax years. The periods subject to examination for the Company's state returns are the tax years 2006 through 2009. During the fourth quarter of 2010, the Internal Revenue Service commenced an examination of the Company's federal income tax returns for fiscal years 2008 and 2009.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows for the years ended January 2, 2011 and January 3, 2010:

|   | Years Ended       |                   |
|---|-------------------|-------------------|
|   | January 2<br>2011 | January 3<br>2010 |
| Balance at beginning of the year  | \$ 767,000        | \$ 767,000        |
| Additions based on tax positions taken during the current year                                  | —                 | —                 |
| Reductions related to settlements with taxing authorities and lapses of statutes of limitations | —                 | —                 |
| Balance at the end of the year  | \$ 767,000        | \$ 767,000        |

The Company's accounting policy with respect to interest expense and penalties arising from income tax settlements is to recognize them as part of the provision for income taxes. Interest expense of \$10,000, \$11,000 and \$22,000 was recognized during fiscal 2010, 2009 and 2008, respectively.

#### Note H - Stock Options and Benefit Plans

Under the Company's Amended and Restated 2004 Equity Incentive Plan, directors, officers and key employees of the Company may be granted options to purchase shares of the Company's common stock. Options to purchase the Company's common stock also remain outstanding under the Company's 1994 Employee Stock Incentive Plan, although the Company no longer has the ability to issue additional awards under this plan.

Share-based compensation expense totaling \$430,000, \$378,000, and \$364,000 was recognized for 2010, 2009 and 2008, respectively. During 2008, the Company recorded a deferred tax benefit of \$74,000 related to share-based compensation expense.

At January 2, 2011, the Company had \$576,000 of unrecognized compensation cost related to share-based payments which is expected to be recognized over a weighted-average period of approximately 2.4 years.

The Company uses the Black-Scholes option pricing model to estimate the fair value of share-based awards and used the following weighted-average assumptions for the indicated periods:

|  | January 2<br>2011 | Years Ended<br>January 3<br>2010 | December 28<br>2008 |
|--|-------------------|----------------------------------|---------------------|
| Dividend Yield                         | —%                | —%                               | 1.64%               |
| Volatility Factor (historical)         | .5161             | .5118                            | .3530               |
| Risk-Free Interest Rate                | 1.17%             | 2.11%                            | 3.30%               |
| Expected Life of Options (in years)    | 4.8               | 4.8                              | 4.9                 |
| Weighted-Average Grant Date Fair Value | \$ 1.97           | \$ 1.86                          | \$ 1.87             |

The expected life of stock options granted during all periods presented was calculated in accordance with the simplified method described in SEC Staff Accounting Bulletin (“SAB”) Topic 14.D.2 in accordance with SAB 110. This approach was utilized due to the significant fluctuations in the Company’s stock price during the relevant periods.

A summary of stock options under the Company’s option plans is as follows:

| Options                          | Shares     | Option Prices |   |          | Weighted<br>Average<br>Exercise<br>Price |
|----------------------------------|------------|---------------|---|----------|--|
| Outstanding at December 30, 2007 | 1,067,132  | \$ 2.24       | - | \$ 15.00 | \$ 8.18                                  |
| Issued                           | 105,000    | 6.10          |   |          | 6.10                                     |
| Exercised                        | (125,682 ) | 2.25          | - | 4.97     | 2.80                                     |
| Expired or canceled              | (10,000 )  | 8.21          | - | 8.22     | 8.21                                     |
| Outstanding at December 28, 2008 | 1,036,450  | 2.24          | - | 15.00    | 8.62                                     |
| Issued                           | 235,000    | 4.10          |   | 4.69     | 4.12                                     |
| Exercised                        | —          | —             | - | —        | —  |
| Expired or canceled              | (210,200 ) | 2.24          | - | 8.22     | 4.41                                     |
| Outstanding at January 3, 2010   | 1,061,250  | 2.24          | - | 15.00    | 8.46                                     |
| Issued                           | 54,500     | 4.09          | - | 4.59     | 4.44                                     |
| Exercised                        | (30,000 )  | 2.25          | - | 3.88     | 2.85                                     |
| Expired or canceled              | (254,250 ) | 3.44          | - | 15.00    | 13.19                                    |
| Outstanding at January 2, 2011   | 831,500    | \$ 2.24       | - | \$ 15.00 | \$ 6.95                                  |

Stock options exercisable and shares available for future grant were as follows:

|                            | January 2<br>2011 | January 3<br>2010 | December 28<br>2008 |
|----------------------------|-------------------|-------------------|---------------------|
| Stock options exercisable  | 437,125           | 542,625           | 636,950             |
| Shares available for grant | 230,119           | 31,369            | 57,169              |

The aggregate intrinsic value of stock options represents the total pre-tax intrinsic value (the difference between the Company’s closing stock price and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holders had all option holders exercised their options. This amount changes based on the fair market value of the Company’s stock and totaled \$420,000 and \$68,000 at January 2, 2011 and January 3, 2010, respectively. The total intrinsic value of options exercised was \$65,000 and \$413,000 for 2010 and 2008, respectively. No options were exercised in 2009. The Company recorded benefits of tax deductions in excess of

recognized deferred tax assets related to compensation costs for stock options exercised totaling \$23,000 and \$134,000 in 2010 and 2008, respectively. The Company had non-cash transactions involving options which were exercised under net-share settlements totaling \$50,000 and \$118,000 in 2010 and 2008, respectively.

The following table summarizes the Company's non-vested stock option activity for the year ended January 2, 2011:

|   | Number of Shares | Weighted Average Grant-Date Fair Value |
|---|------------------|--|
| Non-vested stock options at January 3, 2010 | 518,625          | \$ 2.61                                |
| Granted                                     | 54,500           | \$ 1.97                                |
| Vested                                      | (153,250)        | \$ 2.80                                |
| Forfeited                                   | (25,500)         | 3.16                                   |
| Non-vested stock options at January 2, 2011 | 394,375          | \$ 2.41                                |

The following table summarizes information about the Company's stock options outstanding at January 2, 2011:

| Range of Exercise Prices | Number Outstanding at January 2 2011 | Options Outstanding                         |                                 | Weighted Average Exercise Price | Number Exercisable at January 2 2011 | Options Exercisable                         |                                 |
|--------------------------|--------------------------------------|---|---------------------------------|---------------------------------|--------------------------------------|---|---------------------------------|
|                          |                                      | Weighted Average Remaining Contractual Life | Weighted Average Exercise Price |                                 |                                      | Weighted Average Remaining Contractual Life | Weighted Average Exercise Price |
| \$ 2.24 - 3.44           | 29,000                               | 0.3 years                                   | \$ 2.34                         | 29,000                          | 0.3 years                            | \$ 2.34                                     |                                 |
| 3.88 - 6.10              | 412,500                              | 5.6 years                                   | 4.64                            | 130,625                         | 4.9 years                            | 4.79  |                                 |
| 7.61 - 9.50              | 302,500                              | 4.9 years                                   | 8.49                            | 272,500                         | 4.8 years                            | 8.52  |                                 |
| 13.09 - 15.00            | 87,500                               | 3.5 years                                   | 14.06                           | 5,000                           | 6.5 years                            | 13.33                                       |                                 |
| \$ 2.24 - \$15.00        | 831,500                              | 4.9 years                                   | \$ 6.95                         | 437,125                         | 4.6 years                            | \$ 7.05                                     |                                 |

Stock options exercisable at January 3, 2010 and December 28, 2008 had weighted average exercise prices of \$9.08 and \$7.09, respectively.

The Company has an Employee Stock Purchase Plan under which 75,547 shares of the Company's common stock are available for issuance. No shares have been issued under the plan since 1997.

The Company has Salary Continuation Agreements which provide retirement and death benefits to executive officers and certain other members of management. The expense recognized under these agreements was \$493,000, \$498,000, and \$589,000 in 2010, 2009, and 2008, respectively.

The Company has a Savings Incentive and Salary Deferral Plan under Section 401(k) of the Internal Revenue Code which allows qualifying employees to defer a portion of their income on a pre-tax basis through contributions to the plan. All Company employees with at least 1,000 hours of service during the twelve month period subsequent to their hire date, or any calendar year thereafter, and who are at least 21 years of age are eligible to participate. For each dollar of participant contributions, up to 3% of each participant's salary, the Company makes a minimum 25% matching contribution to the plan. The Company's matching contributions totaled \$64,000, \$69,000, and \$79,000 for fiscal years 2010, 2009, and 2008, respectively.

In 2008, the Company established a non-qualified deferred compensation plan under which executive officers and certain senior managers may defer receipt of their compensation, including up to 25% of applicable salaries and bonuses, and be credited with Company contributions under the same matching formula and limitations as the Company's Savings Incentive and Salary Deferral Plan. Amounts that are deferred under this plan, and any Company matching contributions, are increased by earnings and decreased by losses based on the performance of one or more investment measurement funds elected by the participants from a group of funds which the plan administrator has determined to make available for this purpose. Participant account balances totaled \$103,000 and \$94,000 at January 2, 2011 and January 3, 2010, respectively.

#### Note I — Employee Stock Ownership Plan

In 1992, the Company established an Employee Stock Ownership Plan (“ESOP”) which purchased shares of the Company’s common stock from a trust created by the late Jack C. Massey, the Company’s former Board Chairman, and the Jack C. Massey Foundation. All Company employees with at least 1,000 hours of service during the twelve month period subsequent to their hire date, or any calendar year thereafter, and who are at least 21 years of age, are eligible to participate in the ESOP. Five years of service with the Company are generally required for a participant’s account to vest.

During 2010 and 2008, contributions of \$50,000 to the ESOP were approved by the Company’s Board of Directors resulting in recognition of \$50,000 of compensation expense in each year. The Company made no contribution to the ESOP in 2009. The ESOP held 205,378 shares of the Company’s common stock at January 2, 2011. For purposes of computing earnings per share, the shares purchased by the ESOP are included as outstanding shares in the weighted average share calculation.

#### Note J - Shareholder Rights Plan

The Company’s Board of Directors has adopted a shareholder rights plan intended to protect the interests of the Company’s shareholders if the Company is confronted with coercive or unfair takeover tactics, by encouraging third parties interested in acquiring the Company to negotiate with the Board of Directors.

The shareholder rights plan is a plan by which the Company has distributed rights (“Rights”) to purchase (at the rate of one Right per share of common stock) one-hundredth of a share of no par value Series A Junior Preferred (a “Unit”) at an exercise price of \$12.00 per Unit. The Rights are attached to the common stock and may be exercised only if a person or group acquires 20% of the outstanding common stock or initiates a tender or exchange offer that would result in such person or group acquiring 10% or more of the outstanding common stock. Upon such an event, the Rights “flip-in” and each holder of a Right will thereafter have the right to receive, upon exercise, common stock having a value equal to two times the exercise price. All Rights beneficially owned by the acquiring person or group triggering the “flip-in” will be null and void. Additionally, if a third party were to take certain action to acquire the Company, such as a merger or other business combination, the Rights would “flip-over” and entitle the holder to acquire shares of the acquiring person with a value of two times the exercise price. The Rights are redeemable by the Company at any time before they become exercisable for \$0.01 per Right and expire May 31, 2012. In order to prevent dilution, the exercise price and number of Rights per share of common stock will be adjusted to reflect splits and combinations of, and common stock dividends on, the common stock.

During 1999, the shareholder rights plan was amended by altering the definition of “acquiring person” to specify that Solidus LLC, a predecessor to Solidus Company, L.P., and its affiliates would not be or become an acquiring person as the result of its acquisition of Company stock in excess of 20% or more of Company common stock outstanding. E. Townes Duncan, a director of the Company, is the Chief Executive Officer of Solidus General Partner, LLC which is the general partner of Solidus Company, L.P. Effective April 28, 2009, the Company’s Board of Directors amended the shareholder rights plan by revising the definition of acquiring person so that Solidus Company, L.P. and its affiliates are no longer excluded from becoming an acquiring person.

#### Note K - Commitments and Contingencies

As a result of the disposition of its Wendy’s operations in 1996, the Company remains secondarily liable for certain real property leases with remaining terms of one to five years. The total estimated amount of lease payments remaining on these 10 leases at January 2, 2011 was approximately \$1.7 million. In connection with the sale of its Mrs. Winner’s Chicken & Biscuit restaurant operations in 1989 and certain previous dispositions, the Company also

remains secondarily liable for certain real property leases with remaining terms of one to four years. The total estimated amount of lease payments remaining on these 12 leases at January 2, 2011, was approximately \$1.0 million. Additionally, in connection with the previous disposition of certain other Wendy's restaurant operations, primarily the southern California restaurants in 1982, the Company remains secondarily liable for certain real property leases with remaining terms of one to five years. The total estimated amount of lease payments remaining on these five leases as of January 2, 2011, was approximately \$0.6 million. There have been no payments by the Company of such contingent liabilities in the history of the Company.

The Company is or may be from time to time subject to other private lawsuits, administrative proceedings and claims that arise in the ordinary course of its business. These claims typically involve claims from guests, staff members and others related to operational issues common to the foodservice industry. A number of these claims may exist at any given time and some of the employee claims may be plead as class actions. The Company could be affected by adverse publicity and litigation costs resulting from such allegations, regardless of whether these allegations are valid or whether the Company is determined to be liable. From time to time, the Company is also involved in lawsuits with respect to infringements of, or challenges to, its registered trademarks. At this time, the Company believes that the final disposition of these lawsuits, proceedings and claims will not have a material adverse effect on its financial position, results of operations or liquidity. It is possible, however, that future results of operations for a particular quarter or fiscal year could be impacted by changes in circumstances relating to lawsuits, proceedings or claims.

## Note L - Accrued Expenses and Other Current Liabilities

Accrued expenses and other current liabilities included the following:

|  | January 2<br>2011 | January 3<br>2010 |
|--|-------------------|-------------------|
| Taxes, other than income taxes                       | \$ 2,481,000      | \$ 2,567,000      |
| Salaries, wages, vacation and incentive compensation | 2,070,000         | 1,752,000         |
| Insurance  | 122,000           | 165,000           |
| Interest   | 145,000           | 167,000           |
| Utilities  | 242,000           | 264,000           |
| Accounting and auditing                              | 220,000           | 229,000           |
| Other  | 540,000           | 716,000           |
|  | \$ 5,820,000      | \$ 5,860,000      |

## Note M - Intangible Assets and Deferred Charges

Intangible assets recorded on the accompanying Consolidated Balance Sheet at January 2, 2011 include deferred loan costs and other intangible assets with finite lives which are scheduled to be amortized over their estimated useful lives. For the next five fiscal years, scheduled amortization is as follows: 2011 - \$103,000; 2012 - \$77,000; 2013 - \$54,000; 2014 - \$49,000; 2015 - \$48,000.

## Note N - Related Party Transactions

E. Townes Duncan, a director of the Company, is the Chief Executive Officer of Solidus General Partner, LLC which is the general partner of Solidus Company, L.P. ("Solidus"). In 2005, the Company entered into an Amended and Restated Standstill Agreement ("Agreement") with Solidus Company, a predecessor to Solidus, to extend, subject to certain conditions, certain previously existing contractual restrictions on Solidus Company's shares of the Company's common stock.

The terms of the Agreement provided that it would remain in effect until December 1, 2009, as long as the Company paid cash dividends to all shareholders of at least \$.10 per share annually or \$.025 per share each quarter. As a result of the Company's payment of cash dividends to all shareholders of \$.10 per share in January of 2006, 2007 and 2008, the Agreement was effective through January 15, 2009. The Agreement expired on January 15, 2009 as a result of the Company not paying a dividend on that date.

On May 22, 2009, pursuant to a Stock Purchase Agreement with Solidus, the Company purchased 808,000 shares of the Company's common stock for a total purchase price of \$2,909,000 from Solidus and Mr. Duncan. Prior to the stock purchase, Solidus was the Company's largest shareholder. The purchase of the stock, along with an additional \$96,000 of costs directly related to the purchase, reduced cash flows from financing activities for 2009, and is reflected in the Company's Consolidated Balance Sheet as a reduction of stockholders' equity. See Note E "Long-term Debt and Obligations Under Capital Lease" to the Company's Consolidated Financial Statements for information regarding the Company's financing of this stock purchase.

Under the terms of the Stock Purchase Agreement, Solidus and Mr. Duncan agreed to limit future dispositions of their shares of the Company's common stock, including a limitation of 100,000 shares from January 1, 2011 until May 22, 2011.





## Unaudited Quarterly Results of Operations

The following is a summary of the quarterly results of operations for the years ended January 2, 2011 and January 3, 2010 (in thousands, except per share amounts):

|                                   | 2010 Quarters Ended |                 |              |                       |
|-----------------------------------|---------------------|-----------------|--------------|-----------------------|
|                                   | April 4             | July 4          | October 3    | January 2             |
| Net sales                         | \$ 38,725           | \$ 36,336       | \$ 35,164    | \$ 38,793             |
| Operating income (loss)           | 1,548               | 110             | (528)        | 1,132 <sup>3</sup>    |
| Net income                        | 797                 | 26 <sup>1</sup> | 1,478        | 495                   |
| Basic earnings per share          | .13                 | —               | .25          | .08                   |
| Diluted earnings per share        | .13                 | —               | .25          | .08                   |
|                                   | 2009 Quarters Ended |                 |              |                       |
|                                   | March 30            | June 28         | September 27 | January 3 4           |
| Net sales                         | \$ 38,065           | \$ 34,710       | \$ 32,423    | \$ 38,996             |
| Operating income (loss)           | 911                 | (974)           | (2,130)      | (4,147) <sup>5</sup>  |
| Net income (loss)                 | 452                 | (796)           | (1,319)      | (13,675) <sup>6</sup> |
| Basic earnings (loss) per share   | .07                 | (.12)           | (.22)        | (2.30)                |
| Diluted earnings (loss) per share | .07                 | (.12)           | (.22)        | (2.30)                |

1 Includes income tax benefits of \$480 in the second quarter of 2010 and \$2,100 in the third quarter of 2010 as a result of the impact of tax strategies implemented by the

Company during 2010 to accelerate certain tax deductions for the 2009 tax year, resulting in an increase in the federal net operating loss for 2009 and the net

operating loss carryback available to offset taxable income in previous years.

2 Includes adjustment to increase deferred compensation expense of \$215 in the fourth quarter of 2010 and \$237 in the fourth quarter of 2009.

3 Includes accrual of bonus compensation expense of \$204.

4 Includes 14 weeks of operations, compared to 13 weeks for all other quarters presented.

5 Includes \$3,889 of non-cash asset impairment charges related to two restaurants which remain in operation.

6 Includes \$3,889 of non-cash asset impairment charges related to two restaurants which remain in operation and a \$7,405 adjustment to increase the Company's

beginning of the year valuation allowance for net deferred tax assets in accordance with ASC Topic 740, "Income Taxes".

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

## Item 9A. Controls and Procedures

Evaluation of Disclosure Controls and Procedures. The Company has established and maintains disclosure controls and procedures that are designed to ensure that material information relating to the Company and its subsidiaries

required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. The Company carried out an evaluation, under the supervision and with the participation of management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of its disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation of these disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

**Management's Report on Internal Control Over Financial Reporting.** Management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934. The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of January 2, 2011. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control — Integrated Framework. Based on management's assessment and those criteria, management believes that, as of January 2, 2011, the Company's internal control over financial reporting was effective.

This Annual Report on Form 10-K does not include an attestation report of the Company's independent registered public accounting firm regarding internal control over financial reporting. Management's report is not subject to attestation by the Company's independent registered public accounting firm pursuant to rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this Annual Report on Form 10-K.

Changes in Internal Control over Financial Reporting . There were no changes in the Company's internal control over financial reporting during the fourth quarter of 2010 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Item 9B. Other Information

None.

### PART III

#### Item 10. Directors, Executive Officers and Corporate Governance

The information required under this item with respect to directors of the Company will appear in, and is incorporated herein by reference to, the "Proposal No. 1: Election of Directors" section, the "Corporate Governance" section and the "Section 16(a) Beneficial Ownership Reporting Compliance" section of the Company's Proxy Statement for the 2011 Annual Meeting of Shareholders. (See also "Executive Officers of the Company" under Part I of this Form 10-K.)

The Company's Board of Directors has adopted a Code of Business Conduct and Ethics applicable to the members of the Board of Directors and the Company's officers, including its Chief Executive Officer and Chief Financial Officer. The Company's Code of Business Conduct and Ethics is posted on its website at [www.jalexanders.com](http://www.jalexanders.com) or a copy can be requested by writing to the following address: J. Alexander's Corporation, Suite 260, 3401 West End Avenue, Nashville, Tennessee 37203. The Company will make any legally required disclosures regarding amendments to, or waivers of, provisions of the Code of Business Conduct and Ethics on its website.

#### Item 11. Executive Compensation

The information required under this item will appear in, and is incorporated herein by reference to, the "Executive Compensation" section of the Company's Proxy Statement for the 2011 Annual Meeting of Shareholders.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required under this item will appear in, and is incorporated herein by reference to, the “Security Ownership of Certain Beneficial Owners and Management” section and the “Securities Authorized for Issuance Under Equity Compensation Plans” section of the Company’s Proxy Statement for the 2011 Annual Meeting of Shareholders.

Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required under this item will appear in, and is incorporated herein by reference to, the “Certain Relationships and Related Transactions” section and the “Corporate Governance” section of the Company’s Proxy Statement for the 2011 Annual Meeting of Shareholders.

Item 14. Principal Accountant Fees and Services

The information required under this item will appear in, and is incorporated herein by reference to, the “Relationship with Independent Registered Public Accounting Firm” section of the Company’s Proxy Statement for the 2011 Annual Meeting of Shareholders.

PART IV

Item 15. Exhibits and Financial Statement Schedules

(a) The following documents are filed as part of this Annual Report on Form 10-K:

- (1) The consolidated financial statements of J. Alexander’s Corporation and its wholly-owned subsidiaries, including the notes thereto, are included in Item 8 of this Annual Report on Form 10-K.
- (2) Financial statement schedules are not included because they are inapplicable or not required, or because the required information is included in the consolidated financial statements or notes thereto, included in Item 8 of this Annual Report on Form 10-K.
- (3) The exhibits required to be filed as part of this report and exhibits incorporated herein by reference to other documents are listed in the Index to Exhibits to this Annual Report on Form 10-K beginning on page E-1.

## SIGNATURES

Pursuant to the requirements of Section 13 and 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## J. ALEXANDER'S CORPORATION

Date: 4/4/11

By: /s/ Lonnie J. Stout II  
 Lonnie J. Stout II  
 Chairman, President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

| Name   | Capacity  | Date   |
|--|---|--------|
| /s/ Lonnie J. Stout II<br>Lonnie J. Stout II | Chairman, President, Chief Executive Officer and<br>Director<br>(Principal Executive Officer) | 4/4/11 |
| /s/ R. Gregory Lewis<br>R. Gregory Lewis     | Vice President and Chief Financial Officer (Principal<br>Financial Officer)                   | 4/4/11 |
| /s/ Mark A. Parkey<br>Mark A. Parkey         | Vice President and Controller (Principal Accounting<br>Officer)                               | 4/4/11 |
| /s/ E. Townes Duncan<br>E. Townes Duncan     | Director  | 4/4/11 |
| /s/ Brenda B. Rector<br>Brenda B. Rector     | Director  | 4/4/11 |
| J. Bradbury Reed                             | Director  |        |
| /s/ Joseph N. Steakley<br>Joseph N. Steakley | Director  | 4/4/11 |

J. ALEXANDER'S CORPORATION

INDEX OF EXHIBITS

| Reference Number per Item 601 of Regulation S-K | Description   |
|---|---|
| (3)(a)(1)                                       | Charter (Exhibit 3(a) of the Registrant's Report on Form 10-K for the year ended December 30, 1990 (File No. 1-8766), is incorporated herein by reference).   |
| (3)(a)(2)                                       | Amendment to Charter dated February 7, 1997 (Exhibit (3)(a)(2) of the Registrant's Report on Form 10-K for the year ended December 29, 1996 (File No. 1-8766), is incorporated herein by reference).  |
| (3)(b)  | Amended and Restated Bylaws as currently in effect. (Exhibit 3.1 of the Registrant's Report on Form 8-K filed October 30, 2007 (File No. 1-8766), is incorporated herein by reference).   |
| (4)(a)  | Rights Agreement dated May 16, 1989, by and between Registrant and NationsBank (formerly Sovran Bank/Central South) including Form of Rights Certificate and Summary of Rights (Exhibit 3 to the Report on Form 8-K filed May 16, 1989 (File No. 1-8766), is incorporated herein by reference). |
| (4)(b)  | Amendments to Rights Agreement dated February 22, 1999, by and between the Registrant and SunTrust Bank. (Exhibit 4(c) of the Registrant's Report on Form 10-K for the year ended January 3, 1999 (File No. 1-8766), is incorporated herein by reference).                                      |
| (4)(c)  | Amendment to Rights Agreement dated March 22, 1999, by and between the Registrant and SunTrust Bank. (Exhibit 4(d) of the Registrant's Report on Form 10-K for the year ended January 3, 1999 (File No. 1-8766), is incorporated herein by reference).  |
| (4)(d)  | Amendment to Rights Agreement dated May 6, 1999, by and between Registrant and SunTrust Bank (Exhibit 5 of the Registrant's Form 8-A/A filed May 12, 1999 (File No. 1-8766), is incorporated herein by reference).  |
| (4)(e)  | Amendment to Rights Agreement dated May 14, 2004, by and between Registrant and SunTrust Bank (Exhibit 8 of the Registrant's Form 8-A/A filed May 14, 2004 (File No. 1-8766), is incorporated herein by reference).   |
| (4)(f)  | Amendment to Rights Agreement dated April 28, 2009 by and between Registrant and Computershare Trust Company, N.A. (Exhibit 4.1 of the Registrant's Report on Form 8-K filed April 29, 2009 (File No. 1-8766), is incorporated herein by reference).  |
| (10)(a)   | Loan Agreement dated October 29, 2002 by and between GE Capital Franchise Finance Corporation and JAX Real Estate, LLC (Exhibit (10)(b) of the Registrant's quarterly report on Form 10-Q for the quarter ended September 29, 2002 (File No. 1-8766), is incorporated herein by reference).     |



- (10)(b) Master Lease dated October 29, 2002 by and between JAX Real Estate, LLC and J. Alexander's Restaurants, Inc. (Exhibit (10)(c) of the Registrant's quarterly report on Form 10-Q for the quarter ended September 29, 2002 (File No. 1-8766), is incorporated herein by reference).
- (10)(c) Unconditional Guaranty of Payment and Performance dated October 29, 2002 by and between the Registrant and JAX Real Estate, LLC (Exhibit (10)(d) of the Registrant's quarterly report on Form 10-Q for the quarter ended September 29, 2002 (File No. 1-8766), is incorporated herein by reference).
- (10)(d) Form of Promissory Note for each premises subject to the Loan Agreement dated October 29, 2002 by and between JAX Real Estate, LLC and GE Capital Franchise Finance Corporation (Exhibit (10)(e) of the Registrant's quarterly report on Form 10-Q for the quarter ended September 29, 2002 (File No. 1-8766), is incorporated herein by reference).

- (10)(e)\* Form of Severance Benefits Agreement between the Registrant and Messrs. Stout and Lewis (Exhibit (10)(j) of the Registrant's Report on Form 10-K for the year ended December 31, 1989 (File No. 1-8766), is incorporated herein by reference).
- (10)(f)\* 1994 Employee Stock Incentive Plan (incorporated by reference to Exhibit 4(c) of Registration Statement No. 33-77476).
- (10)(g)\* First Amendment to 1994 Employee Stock Incentive Plan (Appendix A of the Registrant's Proxy Statement on Schedule 14A for 1997 Annual Meeting of Shareholders, filed April 11, 1997 (File No. 1-8766), is incorporated herein by reference).
- (10)(h)\* Second Amendment to 1994 Employee Stock Incentive Plan (Appendix A of the Registrant's Proxy Statement on Schedule 14A for 2000 Annual Meeting of Shareholders, filed April 3, 2000 (File No. 1-8766), is incorporated herein by reference).
- (10)(i)\* Third Amendment to 1994 Employee Stock Incentive Plan (Appendix B of the Registrant's Proxy Statement on Schedule 14A for 2001 Annual Meeting of Shareholders, filed April 2, 2001 (File No. 1-8766), is incorporated herein by reference).
- (10)(j)\* J. Alexander's Corporation Amended and Restated 2004 Equity Incentive Plan (Exhibit A of the Registrant's Proxy Statement on Schedule 14A for 2007 Annual Meeting of Shareholders, filed April 17, 2007 (File No. 1-8766), is incorporated herein by reference).
- (10)(k)\* Form of Non-qualified Stock Option Agreement under the 2004 Equity Incentive Plan (Exhibit 10.1 of the Registrant's quarterly report on Form 10-Q for the quarter ended September 26, 2004 (File No. 1-8766), is incorporated herein by reference).
- (10)(l)\* Form of Director's Non-qualified Stock Option Agreement under the 2004 Equity Incentive Plan (Exhibit 10.2 of the Registrant's quarterly report on Form 10-Q for the quarter ended September 26, 2004 (File No. 1-8766), is incorporated herein by reference).
- (10)(m)\* Form of Incentive Stock Option Agreement under the 2004 Equity Incentive Plan (Exhibit 10.3 of the Registrant's quarterly report on Form 10-Q for the quarter ended September 26, 2004 (File No. 1-8766), is incorporated herein by reference).
- (10)(n)\* Form of 2005 Incentive Stock Option Agreement (Exhibit 10.1 of the Registrant's Report on Form 8-K filed December 28, 2005 (File No. 1-8766), is incorporated herein by reference).
- (10)(o)\* Cash Incentive Performance Program (Exhibit 10(bb) of the Registrant's Report on Form 8-K filed May 20, 2005 (File No. 1-8766), is incorporated herein by reference).
- (10)(p)\* Form of 2007 Incentive Stock Option Agreement (Exhibit 10.02 of the Registrant's Report on Form 8-K filed May 17, 2007 (File No. 1-8766), is incorporated herein by reference).
- (10)(q)\* Employment Agreement with Lonnie J. Stout II dated December 26, 2008 (Exhibit 10.1 of the Registrant's Report on Form 8-K filed January 2, 2009 (File No. 1-8766), is incorporated herein by reference).
- (10)(r)\*

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Employment Agreement with R. Gregory Lewis dated December 26, 2008 (Exhibit 10.2 of the Registrant's Report on Form 8-K filed January 2, 2009 (File No. 1-8766), is incorporated herein by reference).

(10)(s)\* Employment Agreement with J. Michael Moore dated December 26, 2008 (Exhibit 10.3 of the Registrant's Report on Form 8-K filed January 2, 2009 (File No. 1-8766), is incorporated herein by reference).

(10)(t)\* Employment Agreement with Mark A. Parkey dated December 26, 2008 (Exhibit 10.4 of the Registrant's Report on Form 8-K filed January 2, 2009 (File No. 1-8766), is incorporated herein by reference).

(10)(u)\* Amended and Restated Salary Continuation Agreement with Lonnie J. Stout II dated December 26, 2008 (Exhibit 10.5 of the Registrant's Report on Form 8-K filed January 2, 2009 (File No. 1-8766), is incorporated herein by reference).

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- (10)(v)\* Amended and Restated Salary Continuation Agreement with R. Gregory Lewis dated December 26, 2008 (Exhibit 10.6 of the Registrant's Report on Form 8-K filed January 2, 2009 (File No. 1-8766), is incorporated herein by reference).
- (10)(w)\* Amended and Restated Salary Continuation Agreement with J. Michael Moore dated December 26, 2008 (Exhibit 10.7 of the Registrant's Report on Form 8-K filed January 2, 2009 (File No. 1-8766), is incorporated herein by reference).
- (10)(x)\* Amended and Restated Salary Continuation Agreement with Mark A. Parkey dated December 26, 2008 (Exhibit 10.8 of the Registrant's Report on Form 8-K filed January 2, 2009 (File No. 1-8766), is incorporated herein by reference).
- (10)(y)\* J. Alexander's Corporation Deferred Compensation Plan (Exhibit 10.1 of the Registrant's quarterly report on Form 10-Q for the quarter ended March 30, 2008 (File No. 1-8766), is incorporated herein by reference).
- (10)(z)\* Form of Stock Option Cancellation Agreement (Exhibit 10.1 of the Registrant's Report on Form 8-K filed October 29, 2010 (File No. 1-8766), is incorporated herein by reference).
- (10)(aa) Stock Purchase Agreement dated May 22, 2009 between Solidus Company, L.P., E. Townes Duncan and the Registrant (Exhibit 10.4 of the Registrant's Report on Form 8-K filed May 27, 2009 (File No. 1-8766), is incorporated herein by reference).
- (10)(bb) Loan Agreement dated May 22, 2009 between the Registrant and Pinnacle National Bank (Exhibit 10.1 of the Registrant's Report on Form 8-K filed May 27, 2009 (File No. 1-8766), is incorporated herein by reference).
- (10)(cc) First Modification Agreement between the Registrant and Pinnacle National Bank dated April 2, 2010 (Exhibit 10(HH) of the Registrant's Report on Form 10-K filed April 5, 2010 (File No. 1-8766), is incorporated herein by reference).
- (10)(dd) Revolving Promissory Note dated May 22, 2009 from the Registrant in favor of Pinnacle National Bank (Exhibit 10.3 of the Registrant's Report on Form 8-K filed May 27, 2009 (File No. 1-8766), is incorporated herein by reference).
- (10)(ee) 2011 Executive Compensation Matters.
  - (21) List of subsidiaries of Registrant.
  - (23) Consent of Independent Registered Public Accounting Firm.
  - (31.1) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
  - (31.2) Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
  - (32.1) Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Denotes executive compensation plan or arrangement.

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