

Phillips 66  
Form FWP  
February 26, 2018

**Filed Pursuant to Rule 433**  
**Registration Statement No. 333-207923**  
**February 26, 2018**

PRICING TERM SHEET

**Issuer:** Phillips 66  
**Guarantor:** Phillips 66 Company  
**Ratings\*:** A3 (Moody's); BBB+ (S&P)  
**Issue of Securities:** Floating Rate Senior Notes due 2021  
**Principal Amount:** \$500,000,000  
**Interest Rate Basis and Base Rate** Three-month LIBOR plus 60 bps, reset quarterly  
**Spread:**  
**Initial Interest Rate and Determination Date:** Three month LIBOR determined as of February 27, 2018, plus 60 bps.  
**Interest Payment and Reset Dates:** Quarterly in arrears on February 26, May 26, August 26 and November 26 of each year, beginning on May 29, 2018 (the next succeeding business day after May 26, 2018)  
**Interest Determination Dates:** Second LIBOR business day immediately preceding the applicable interest reset date  
**Maturity Date:** February 26, 2021  
**Initial Price to Public:** 100% of principal amount, plus accrued interest, if any, from March 1, 2018  
**Optional Redemption:** Prior to March 1, 2019, Phillips 66 may not redeem the notes. Beginning on March 1, 2019, Phillips 66 may redeem the notes at any time upon 15 days' notice in principal amounts of \$2,000 or any integral multiple of \$1,000 above that amount at a redemption price equal to 100% of the principal amount of the notes redeemed, plus accrued but unpaid interest thereon to, but not including, the redemption date.  
**Settlement Date:** March 1, 2018  
**Day Count Convention:** Actual / 360  
**CUSIP/ISIN:** 718546 AS3 / US718546AS30  
**Denomination:** \$2,000 and increments of \$1,000 in excess thereof  
**Joint Book-Running Managers:** Deutsche Bank Securities Inc.  
Citigroup Global Markets Inc.  
Goldman Sachs & Co. LLC  
Mizuho Securities USA LLC  
Scotia Capital (USA) Inc.

Edgar Filing: Phillips 66 - Form FWP

BNP Paribas Securities Corp.  
Credit Suisse Securities (USA) LLC  
MUFG Securities Americas Inc.  
TD Securities (USA) LLC  
Merrill Lynch, Pierce, Fenner & Smith Incorporated  
Barclays Capital Inc.  
J.P. Morgan Securities LLC  
RBC Capital Markets, LLC

UniCredit Capital Markets LLC  
Commerz Markets LLC  
HSBC Securities (USA) Inc.  
PNC Capital Markets LLC

**Co-Managers:** SMBC Nikko Securities America, Inc.  
SunTrust Robinson Humphrey, Inc.  
The Williams Capital Group, L.P.  
U.S. Bancorp Investments, Inc.  
Wells Fargo Securities, LLC

*\*Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.*

It is expected that delivery of the notes will be made against payment therefor on or about March 1, 2018, which will be the third business day (T+3) following the date hereof. Pursuant to Rule 15c6-1 under the Securities Exchange Act of 1934, trades in the secondary market generally are required to settle in two business days unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade the notes on the date hereof will be required, by virtue of the fact that the notes initially will settle in T+3, to specify an alternative settlement cycle at the time of any such trade to prevent failed settlement. Purchasers of the notes who wish to trade the notes on the date hereof should consult their own advisors.

The issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at [www.sec.gov](http://www.sec.gov). Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling Deutsche Bank Securities Inc. toll free at 1-800-503-4611 or Citigroup Global Markets Inc. toll-free at 1-800-831-9146.

**Issuer:** Phillips 66  
**Guarantor:** Phillips 66 Company  
**Ratings\*:** A3 (Moody's); BBB+ (S&P)  
**Issue of Securities:** 3.90% Senior Notes due 2028  
**Principal Amount:** \$800,000,000  
**Coupon:** 3.900%  
**Interest Payment Dates:** Semi-annually on March 15 and September 15, commencing on September 15, 2018  
**Maturity Date:** March 15, 2028  
**Treasury Benchmark:** 2.750% due February 15, 2028  
**U.S. Treasury Yield:** 2.862%  
**Spread to Treasury:** 105 bps  
**Re-offer Yield:** 3.912%  
**Initial Price to Public:** 99.900% of principal amount, plus accrued interest, if any, from March 1, 2018  
  
**Optional Redemption:** At any time for an amount equal to the principal amount of the notes redeemed plus a make-whole premium and accrued but unpaid interest to, but not including, the redemption date. On or after December 15, 2027 (the date that is three months prior to the maturity date of the notes), at an amount equal to the principal amount of the notes redeemed, plus accrued but unpaid interest thereon to, but not including, the redemption date.  
  
**Make-Whole Premium:** 20 bps  
**Settlement Date:** March 1, 2018  
**CUSIP/ISIN:** 718546 AR5 / US718546AR56  
**Denomination:** \$2,000 and increments of \$1,000 in excess thereof  
  
**Joint Book-Running Managers:** Deutsche Bank Securities Inc.  
 Citigroup Global Markets Inc.  
 Goldman Sachs & Co. LLC  
 Mizuho Securities USA LLC  
 Scotia Capital (USA) Inc.  
 BNP Paribas Securities Corp.  
 Credit Suisse Securities (USA) LLC  
 MUFG Securities Americas Inc.  
 TD Securities (USA) LLC  
 Merrill Lynch, Pierce, Fenner & Smith Incorporated  
 Barclays Capital Inc.  
 J.P. Morgan Securities LLC  
 RBC Capital Markets, LLC

UniCredit Capital Markets LLC  
Commerz Markets LLC  
HSBC Securities (USA) Inc.  
PNC Capital Markets LLC

**Co-Managers:** SMBC Nikko Securities America, Inc.  
SunTrust Robinson Humphrey, Inc.  
The Williams Capital Group, L.P.  
U.S. Bancorp Investments, Inc.  
Wells Fargo Securities, LLC

*\*Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.*

It is expected that delivery of the notes will be made against payment therefor on or about March 1, 2018, which will be the third business day (T+3) following the date hereof. Pursuant to Rule 15c6-1 under the Securities Exchange Act of 1934, trades in the secondary market generally are required to settle in two business days unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade the notes on the date hereof will be required, by virtue of the fact that the notes initially will settle in T+3, to specify an alternative settlement cycle at the time of any such trade to prevent failed settlement. Purchasers of the notes who wish to trade the notes on the date hereof should consult their own advisors.

The issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at [www.sec.gov](http://www.sec.gov). Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling Deutsche Bank Securities Inc. toll free at 1-800-503-4611 or Citigroup Global Markets Inc. toll-free at 1-800-831-9146.

**Issuer:** Phillips 66

**Guarantor:** Phillips 66 Company

**Ratings\*:** A3 (Moody's); BBB+ (S&P)

**Issue of Securities:** Additional 4.875% Senior Notes due 2044

**Principal Amount:** \$200,000,000. The notes offered hereby will be part of the same series of notes as the \$1,500,000,000 aggregate principal amount of 4.875% Senior Notes due 2044 issued and sold by Phillips 66 on November 17, 2014. Upon settlement, the notes will be treated as a single series with these existing notes, and the aggregate principal amount of the existing notes and notes offered hereby will be \$1,700,000,000.

**Coupon:** 4.875%

**Interest Payment Dates:** Semi-annually on May 15 and November 15, commencing on May 15, 2018

**Maturity Date:** November 15, 2044

**Treasury Benchmark:** 2.750% due November 15, 2047

**U.S. Treasury Yield:** 3.166%

**Spread to Treasury:** 140 bps

**Re-offer Yield:** 4.566%

**Initial Price to Public:** 104.688% of principal amount, plus accrued interest of \$2,870,833.33 for the period from and including November 15, 2017 to, but excluding March 1, 2018.

**Optional Redemption:** At any time for an amount equal to the principal amount of the notes redeemed plus a make-whole premium and accrued but unpaid interest to, but not including, the redemption date. On or after May 15, 2044 (the date that is six months prior to the maturity date of the notes), at an amount equal to the principal amount of the notes redeemed, plus accrued but unpaid interest thereon to, but not including, the redemption date.

**Make-Whole Premium:** 30 bps

**Settlement Date:** March 1, 2018

**CUSIP/ISIN:** 718546 AL8 / US718546AL86

**Denomination:** \$2,000 and increments of \$1,000 in excess thereof

**Joint Book-Running Managers:** Deutsche Bank Securities Inc.  
Citigroup Global Markets Inc.  
Goldman Sachs & Co. LLC  
Mizuho Securities USA LLC  
Scotia Capital (USA) Inc.  
BNP Paribas Securities Corp.  
Credit Suisse Securities (USA) LLC  
MUFG Securities Americas Inc.  
TD Securities (USA) LLC  
Merrill Lynch, Pierce, Fenner & Smith Incorporated  
Barclays Capital Inc.  
J.P. Morgan Securities LLC  
RBC Capital Markets, LLC



UniCredit Capital Markets LLC  
Commerz Markets LLC  
HSBC Securities (USA) Inc.  
PNC Capital Markets LLC

**Co-Managers:** SMBC Nikko Securities America, Inc.  
SunTrust Robinson Humphrey, Inc.  
The Williams Capital Group, L.P.  
U.S. Bancorp Investments, Inc.  
Wells Fargo Securities, LLC

*\*Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.*

It is expected that delivery of the notes will be made against payment therefor on or about March 1, 2018, which will be the third business day (T+3) following the date hereof. Pursuant to Rule 15c6-1 under the Securities Exchange Act of 1934, trades in the secondary market generally are required to settle in two business days unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade the notes on the date hereof will be required, by virtue of the fact that the notes initially will settle in T+3, to specify an alternative settlement cycle at the time of any such trade to prevent failed settlement. Purchasers of the notes who wish to trade the notes on the date hereof should consult their own advisors.

The issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at [www.sec.gov](http://www.sec.gov). Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling Deutsche Bank Securities Inc. toll free at 1-800-503-4611 or Citigroup Global Markets Inc. toll-free at 1-800-831-9146.