

FIRST RELIANCE BANCSHARES INC
Form 10-Q
May 15, 2012

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C.

FORM 10-Q

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2012

OR

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from _____ to _____

Commission File Number 000-49757

FIRST RELIANCE BANCSHARES, INC.

(Exact name of small business issuer as specified in its charter)

South Carolina 80-0030931
(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification No.)

2170 West Palmetto Street

Florence, South Carolina 29501

(Address of principal executive
offices, including zip code)

(843) 656-5000

(Issuer's telephone number, including area code)

State the number of shares outstanding of each of the issuer's classes of common equity as of the latest practicable date:

4,096,774 shares of common stock, par value \$0.01 per share, as of April 30, 2012

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting

company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

INDEX

	Page No.
PART I. FINANCIAL INFORMATION	
Item 1. Financial Statements	
Condensed Consolidated Balance Sheets - March 31, 2012 and December 31, 2011	3
Condensed Consolidated Statements of Operations - Three months ended March 31, 2012 and 2011	4
Condensed Consolidated Statements of Comprehensive Income – Three months ended March 31, 2012 and 2011	5
Condensed Consolidated Statements of Shareholders’ Equity – Three months ended March 31, 2012 and 2011	6
Condensed Consolidated Statements of Cash Flows - Three months ended March 31, 2012 and 2011	7
Notes to Condensed Consolidated Financial Statements	8
Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations	22
Item 3. Quantitative and Qualitative Disclosures About Market Risk	38
Item 4. Controls and Procedures	38
<u>PART II. OTHER INFORMATION</u>	
Item 1. Legal Proceedings	39
Item 1A. Risk Factors	39
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	39
Item 6. Exhibits	39

FIRST RELIANCE BANCSHARES, INC.**Condensed Consolidated Balance Sheets**

	March 31, 2012 (Unaudited)	December 31, 2011 (Audited)
Assets		
Cash and cash equivalents:		
Cash and due from banks	\$ 1,884,899	\$ 2,134,864
Interest-bearing deposits with other banks	42,613,902	41,885,966
Total cash and cash equivalents	44,498,801	44,020,830
Time deposits in other banks	100,373	100,373
Securities available-for-sale	84,805,765	84,534,318
Nonmarketable equity securities	2,431,800	2,431,800
Total investment securities	87,237,565	86,966,118
Mortgage loans held for sale	4,154,498	2,863,297
Loans receivable	289,327,717	303,398,403
Less allowance for loan losses	(5,749,117)	(7,743,470)
Loans, net	283,578,600	295,654,933
Premises, furniture and equipment, net	25,114,170	25,205,064
Accrued interest receivable	1,631,872	1,938,807
Other real estate owned	23,812,698	22,135,921
Cash surrender value life insurance	12,323,377	12,228,829
Other assets	3,533,841	3,852,250
Total assets	\$ 485,985,795	\$ 494,966,422
Liabilities and Shareholders' Equity		
Liabilities		
Deposits		
Noninterest-bearing transaction accounts	\$ 57,394,072	\$ 52,299,017
Interest-bearing transaction accounts	48,049,354	42,092,193
Savings	117,257,031	122,528,570
Time deposits \$100,000 and over	113,951,364	122,474,202
Other time deposits	77,612,074	88,422,515
Total deposits	414,263,895	427,816,497
Securities sold under agreement to repurchase	4,280,307	-
Advances from Federal Home Loan Bank	13,000,000	13,000,000
Junior subordinated debentures	10,310,000	10,310,000
Accrued interest payable	352,052	317,678
Other liabilities	2,300,314	2,404,257

Edgar Filing: FIRST RELIANCE BANCSHARES INC - Form 10-Q

Total liabilities	444,506,568	453,848,432
Shareholders' Equity		
Preferred stock, no par value, authorized 10,000,000 shares:		
Series A cumulative perpetual preferred stock 15,349 shares issued and outstanding	14,973,769	14,925,265
Series B cumulative perpetual preferred stock 767 shares issued and outstanding	798,835	802,951
Series C cumulative mandatory convertible preferred stock 2,293 shares issued and outstanding	2,293,000	2,293,000
Common stock, \$0.01 par value; 20,000,000 shares authorized, 4,096,774 and 4,084,400 shares issued and outstanding at March 31, 2012 and December 31, 2011, respectively	40,968	40,844
Capital surplus	28,001,244	27,992,485
Treasury stock, at cost, 13,245 at March 31, 2012 and December 31, 2011	(173,941)	(173,650)
Nonvested restricted stock	(262,322)	(320,196)
Retained deficit	(5,970,329)	(6,304,429)
Accumulated other comprehensive income	1,778,003	1,861,720
Total shareholders' equity	41,479,227	41,117,990
Total liabilities and shareholders' equity	\$485,985,795	\$494,966,422

See notes to condensed consolidated financial statements

FIRST RELIANCE BANCSHARES, INC.**Condensed Consolidated Statements of Operations****(Unaudited)**

	Three Months Ended March 31,	
	2012	2011
Interest income		
Loans, including fees	\$4,399,827	\$5,070,274
Investment securities		
Taxable	464,650	305,160
Nontaxable	196,991	534,457
Other interest income	27,880	24,063
Total	5,089,348	5,933,954
Interest expense		
Time deposits	1,052,558	1,511,744
Other deposits	154,634	264,320
Other interest expense	128,653	78,585
Total	1,335,845	1,854,649
Net interest income	3,753,503	4,079,305
Provision for loan losses	600,000	241,114
Net interest income after provision for loan losses	3,153,503	3,838,191
Noninterest income		
Service charges on deposit accounts	404,615	445,562
Gain on sale of mortgage loans	210,155	123,045
Income from bank owned life insurance	94,547	100,462
Other charges, commissions and fees	211,473	192,053
Gain on sale of securities available-for-sale	160,777	45,275
Other non-interest income	172,874	100,296
Total	1,254,441	1,006,693
Noninterest expenses		
Salaries and benefits	1,748,895	2,376,045
Occupancy expense	357,767	377,196
Furniture and equipment expense	359,659	314,670
Other operating expenses	1,563,135	1,955,989
Total	4,029,456	5,023,900
Income (loss) before taxes	378,488	(179,016)

Edgar Filing: FIRST RELIANCE BANCSHARES INC - Form 10-Q

Income tax benefit	-	(293,686)
Net income	378,488	114,670
Preferred stock dividends	249,248	249,248
Deemed dividends on preferred stock resulting from net accretion of discount and amortization of premium	44,388	43,900
Net Income (loss) available to common shareholders	\$ 84,852	\$(178,478)
Average common shares outstanding, basic	4,085,855	4,110,477
Average common shares outstanding, diluted	4,299,572	4,110,477
Income (loss) per common share:		
Basic	\$0.02	\$(0.04)
Diluted	0.02	(0.04)

See notes to condensed consolidated financial statements

FIRST RELIANCE BANCSHARES, INC.

Condensed Consolidated Statements of Comprehensive Income

(Unaudited)

	Three Months Ended March 31,	
	2012	2011
Net income from operations	\$378,488	\$114,670
Other Comprehensive income (loss), net of tax:		
Unrealized holding gains on available-for-sale securities arising during period	22,396	187,813
Reclassification adjustment for gains realized in net income from operations	(106,113)	(29,881)
Other comprehensive income (loss)	(83,717)	157,932
Comprehensive income	\$294,771	\$272,602

See notes to condensed consolidated financial statements

FIRST RELIANCE BANCSHARES, INC.**Condensed Consolidated Statements of Shareholders' Equity****For the Three Months Ended March 31, 2012 and 2011****(Unaudited)**

	Preferred Stock	Common Stock	Capital Surplus	Treasury Stock	Nonvested Restricted Stock	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
Balance, December 31, 2010	\$17,843,176	\$41,159	\$28,140,094	\$(168,864)	\$(679,264)	\$4,002,469	\$(586,926)	\$48,591,844
Net income						114,670		114,670
Other comprehensive gain, net of tax expense of \$81,359							157,932	157,932
Preferred Stock Dividend						(249,248)		(249,248)
Accretion of Series A Preferred stock discount	47,970					(47,970)		-
Amortization of Series B Preferred stock premium	(4,070)					4,070		-
Issuance Common Stock		3	999					1,002
Net Change in Restricted Stock		(180)	(64,428)		122,977			58,369
				(184)				(184)

Edgar Filing: FIRST RELIANCE BANCSHARES INC - Form 10-Q

Purchase of
treasury stock

Balance, March 31, 2011	\$17,887,076	\$40,982	\$28,076,665	\$(169,048)	\$(556,287)	\$3,823,991	\$(428,994)	\$48,674,385
-------------------------	--------------	----------	--------------	-------------	-------------	-------------	--------------	--------------

Balance, December 31, 2011	\$18,021,216	\$40,844	\$27,992,485	\$(173,650)	\$(320,196)	\$(6,304,429)	\$1,861,720	\$41,117,990
----------------------------	--------------	----------	--------------	-------------	-------------	---------------	-------------	--------------

Net income						378,488		378,488
------------	--	--	--	--	--	---------	--	---------

Other comprehensive loss, net of tax benefit of \$43,127							(83,717)	(83,717)
--	--	--	--	--	--	--	-----------	-----------

Accretion of Series A Preferred stock discount	48,503					(48,503)		-
--	--------	--	--	--	--	-----------	--	---

Amortization of Series B Preferred stock premium	(4,115)					4,115		-
--	----------	--	--	--	--	-------	--	---

Issuance Common Stock		8	993					1,001
-----------------------	--	---	-----	--	--	--	--	-------

Net Change in Restricted Stock		116	7,766		57,874			65,756
--------------------------------	--	-----	-------	--	--------	--	--	--------

Purchase of treasury stock				(291)				(291)
----------------------------	--	--	--	--------	--	--	--	--------

Balance, March 31, 2012	\$18,065,604	\$40,968	\$28,001,244	\$(173,941)	\$(262,322)	\$(5,970,329)	\$1,778,003	\$41,479,227
-------------------------	--------------	----------	--------------	-------------	-------------	---------------	-------------	--------------

See notes to condensed consolidated financial statements

FIRST RELIANCE BANCSHARES, INC.**Condensed Consolidated Statements of Cash Flows****(Unaudited)**

	Three Months Ended	
	March 31,	
	2012	2011
Cash flows from operating activities:		
Net income	\$378,488	\$114,670
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	600,000	241,114
Depreciation and amortization expense	230,174	240,324
Gain on sale of securities available-for-sale	(160,777)	(45,275)
Loss on sale of other real estate owned	83,388	43,444
Discount accretion and premium amortization	58,536	53,914
Disbursements for mortgage loans held for sale	(14,601,616)	(3,941,849)
Proceeds from sale of mortgage loans held for sale	13,310,415	4,153,948
Decrease in interest receivable	306,935	323,518
Increase (decrease) in interest payable	34,374	(76,094)
Increase for cash surrender value of life insurance	(94,548)	(100,461)
Amortization of deferred compensation on restricted stock	65,756	58,369
Decrease in other assets	332,691	212,845
Increase (decrease) in other liabilities	(103,943)	128,714
Net cash provided by operating activities	439,873	1,407,181
Cash flows from investing activities:		
Net decrease in loans receivable	7,634,794	8,195,744
Purchases of securities available-for-sale	(8,067,478)	(11,148,751)
Maturities of securities available-for-sale	2,808,663	1,591,694
Sales of securities available-for-sale	4,962,766	10,521,731
Sales of other real estate owned	2,081,374	1,160,600
Purchases of premises and equipment	(110,436)	(67,408)
Net cash provided by investing activities	9,309,683	10,253,610
Cash flows from financing activities:		
Net increase in demand deposits, interest-bearing transaction accounts and savings accounts	5,780,677	10,917,024
Net decrease in certificates of deposit and other time deposits	(19,333,279)	(17,834,088)
Net increase (decrease) in securities sold under agreements to repurchase	4,280,307	(79,639)
Net increase in advances from the Federal Home Loan Bank	-	7,000,000
Issuance of common stock	1,001	1,002
Purchase of treasury stock	(291)	(184)
Payment of preferred stock dividends	-	(249,248)

Edgar Filing: FIRST RELIANCE BANCSHARES INC - Form 10-Q

Net cash used by financing activities	(9,271,585)	(245,133)
Net increase in cash and cash equivalents	477,971	11,415,658
Cash and cash equivalents, beginning	44,020,830	25,670,293
Cash and cash equivalents, end	\$44,498,801	\$37,085,951
Cash paid during the period for:		
Income taxes	\$-	\$-
Interest	1,301,471	1,930,743
Supplemental noncash investing and financing activities:		
Foreclosures on loans	\$3,841,538	\$4,357,723

See notes to condensed consolidated financial statements

Notes to Condensed Consolidated Financial Statements

Note 1 - Basis of Presentation

The accompanying condensed consolidated financial statements have been prepared in accordance with the requirements for interim financial statements and, accordingly, they are condensed and omit certain disclosures, which would appear in audited annual consolidated financial statements. The consolidated financial statements as of March 31, 2012 and for the interim periods ended March 31, 2012 and 2011 are unaudited and, in the opinion of management, include all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation. The consolidated financial information as of December 31, 2011 has been derived from the audited consolidated financial statements as of that date. For further information, refer to the consolidated financial statements and the notes included in First Reliance Bancshares, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2011.

Note 2 - Recently Issued Accounting Pronouncements

The following is a summary of recent authoritative pronouncements:

In April 2011, the criteria used to determine effective control of transferred assets in the Transfers and Servicing topic of the ASC was amended by ASU 2011-03. The requirement for the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms and the collateral maintenance implementation guidance related to that criterion were removed from the assessment of effective control. The other criteria to assess effective control were not changed. The amendments were effective for the Company on January 1, 2012 and had no effect on the financial statements.

ASU 2011-04 was issued in May 2011 to amend the Fair Value Measurement topic of the ASC by clarifying the application of existing fair value measurement and disclosure requirements and by changing particular principles or requirements for measuring fair value or for disclosing information about fair value measurements. The amendments were effective for the Company beginning January 1, 2012 and had no effect on the financial statements.

The Comprehensive Income topic of the ASC was amended in June 2011. The amendment eliminates the option to present other comprehensive income as a part of the statement of changes in stockholders' equity and requires consecutive presentation of the statement of net income and other comprehensive income. The amendments were applicable to the Company on January 1, 2012 and have been applied retrospectively. In December 2011, the topic was further amended to defer the effective date of presenting reclassification adjustments from other comprehensive income to net income on the face of the financial statements. Companies should continue to report reclassifications

out of accumulated other comprehensive income consistent with the presentation requirements in effect prior to the amendments while FASB redeliberates future requirements.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

Note 3 - Reclassifications

Certain captions and amounts in the financial statements in the Company's Form 10-Q for the quarter ended March 31, 2011 were reclassified to conform to the March 31, 2012 presentation.

Note 4 - Investment Securities

The amortized cost and estimated fair values of securities available-for-sale were:

	Amortized Cost	Gross Unrealized Gains	Losses	Estimated Fair Value
March 31, 2012				
U.S. Government agencies	\$7,848,428	\$173,629	\$30,239	\$7,991,818
Mortgage-backed securities	55,144,351	1,646,916	-	56,791,267
Municipals	19,078,616	933,064	-	20,011,680
Other	100,000	-	89,000	11,000
	\$82,171,395	\$2,753,609	\$119,239	\$84,805,765

	Amortized Cost	Gross Unrealized Gains	Unrealized Losses	Estimated Fair Value
December 31, 2011				
U.S. Government agencies	\$2,839,706	\$185,239	\$-	\$3,024,945
Mortgage-backed securities	59,748,500	1,816,651	4,749	61,560,402
Municipals	19,084,899	853,072	-	19,937,971
Other	100,000	-	89,000	11,000
	\$81,773,105	\$2,854,962	\$93,749	\$84,534,318

The following is a summary of maturities of securities available-for-sale as of March 31, 2012. The amortized cost and estimated fair values are based on the contractual maturity dates. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without penalty.

	Amortized Cost	Estimated Fair Value
Due within one year	\$840,676	\$851,038
Due after one year but within five years	3,574,886	3,686,933
Due after five years but within ten years	6,903,306	7,270,492
Due after ten years	15,608,176	16,195,035
	26,927,044	28,003,498
Mortgage-backed securities	55,144,351	56,791,267
Other	100,000	11,000
Total	\$82,171,395	\$84,805,765

The following table shows gross unrealized losses and fair value, aggregated by investment category, and length of time that individual securities have been in a continuous unrealized loss position, at March 31, 2012 and December 31, 2011.

	March 31, 2012		December 31, 2011	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Less Than 12 Months				
U.S. Government agencies	\$5,006,100	\$30,239	\$5,085,963	\$4,749
12 Months or More				
Other	11,000	89,000	11,000	89,000
Total securities available-for-sale	\$5,017,100	\$119,239	\$5,096,963	\$93,749

At March 31, 2012, securities classified as available-for-sale are recorded at fair market value. At March 31, 2012, unrealized losses consisted of two securities, one of which had been in a continuous loss position for twelve months or more. The Company believes that the deterioration in value is attributable to changes in market interest rates and not

in credit quality and considers this loss temporary. The Company does not intend to sell these securities and it is more likely than not that the Company will not be required to sell these securities before recovery of its amortized cost. Management evaluates investment securities in a loss position based on length of impairment, severity of impairment and other factors.

During the first quarter of 2012 and 2011, gross proceeds from the sale of available-for-sale securities were \$4,962,766 and \$10,521,731, respectively. Gains on available-for-sale securities totaled \$160,777 and \$45,275 for the first quarter 2012 and 2011, respectively.

-9-

Note 5 – Loans Receivable and Allowance for Loan Losses

Major classifications of loans receivable are summarized as follows:

	March 31, 2012	December 31, 2011
Real estate loans:		
Construction	\$38,583,316	\$43,320,482
Residential:		
Residential 1-4 family	40,123,117	42,837,510
Multifamily	9,009,622	8,630,232
Second mortgages	4,442,286	4,503,752
Equity lines of credit	23,941,983	24,998,277
Total residential	77,517,008	80,969,771
Nonresidential	129,408,451	133,603,482
Total real estate loans	245,508,775	257,893,735
Commercial and industrial	35,043,742	36,465,095
Consumer	8,443,754	8,649,649
Other	331,446	389,924
Total loans	\$289,327,717	\$303,398,403

The Company has pledged certain loans as collateral to secure its borrowings from the Federal Home Loan Bank. The total of loans pledged was \$38,263,093 and \$35,976,783 at March 31, 2012 and December 31, 2011, respectively.

A summary of the allowance for loan losses for the three months ended March 31, 2012 and year ended December 31, 2011 is as follows:

	March 31, 2012	December 31, 2011
Beginning balance	\$7,743,470	\$6,271,045
Provision charged to operations	600,000	5,403,416
Recoveries on loans previously charged-off	57,427	639,211
Loans charged-off	(2,651,780)	(4,570,202)
Ending balance	\$5,749,117	\$7,743,470

The following is an analysis of the allowance for loan losses by class of loans for the three months ended March 31, 2012 and the year ended December 31, 2011.

March 31, 2012

<i>(Dollars in Thousands)</i>	Real Estate Loans				Total Real Estate Loans	Commercial	Consumer and Other
	Total	Construction	Residential	Non- Residential			
Beginning balance	\$7,743	\$3,291	\$ 2,757	\$ 1,081	\$7,129	\$ 575	\$ 39
Provisions	600	110	(678)	535	(33)	634	(1)
Recoveries	57	4	24	1	29	28	-
Charge-offs	(2,651)	(1,476)	(223)	(412)	(2,111)	(539)	(1)
Ending balance	\$5,749	\$1,929	\$ 1,880	\$ 1,205	\$5,014	\$ 698	\$ 37

-10-

December 31, 2011

<i>(Dollars in Thousands)</i>	Real Estate Loans				Total Real Estate Loans	Commercial	Consumer and Other
	Total	Construction	Residential	Non- Residential			
Beginning balance	\$6,271	\$2,548	\$ 1,730	\$ 947	\$5,225	\$ 998	\$ 48
Provisions	5,403	2,212	2,580	602	5,394	(9)	18
Recoveries	639	356	88	70	514	113	12
Charge-offs	(4,570)	(1,825)	(1,641)	(538)	(4,004)	(527)	(39)
Ending balance	\$7,743	\$3,291	\$ 2,757	\$ 1,081	\$7,129	\$ 575	\$ 39

Allowance for Loan Losses**March 31, 2012**

<i>(Dollars in Thousands)</i>	Real Estate Loans				Total Real Estate Loans	Commercial	Consumer and Other
	Total	Construction	Residential	Non- Residential			
Allowance Evaluated for impairment							
Individually	\$1,319	\$389	\$ 19	\$ 566	\$974	\$ 332	\$ 13
Collectively	4,430	1,540	1,861	639	4,040	366	24
Allowance for loan losses	\$5,749	\$1,929	\$ 1,880	\$ 1,205	\$5,104	\$ 698	\$ 37
Total Loans Evaluated for impairment							
Individually	\$26,638	\$7,644	\$ 5,105	\$ 12,305	\$25,054	\$ 1,561	\$ 23
Collectively	262,690	30,939	72,412	117,104	220,455	33,483	8,752
Loans receivable	\$289,328	\$38,583	\$ 77,517	\$ 129,409	\$245,509	\$ 35,044	\$ 8,775

December 31, 2011

<i>(Dollars in Thousands)</i>	Real Estate Loans				Total Real Estate Loans	Commercial	Consumer and Other
	Total	Construction	Residential	Non- Residential			

Edgar Filing: FIRST RELIANCE BANCSHARES INC - Form 10-Q

Allowance

Evaluated for impairment

Individually	\$2,665	\$1,782	\$ 344	\$471	\$2,597	\$ 55	\$ 13
Collectively	5,078	1,509	2,413	610	4,532	520	26
Allowance for loan losses	\$7,743	\$3,291	\$ 2,757	\$ 1,081	\$7,129	\$ 575	\$ 39

Total Loans

Evaluated for impairment

Individually	\$26,503	\$8,618	\$ 4,644	\$ 11,895	\$25,157	\$ 1,299	\$ 47
Collectively	276,895	34,702	76,326	121,708	232,736	35,166	8,993
Loans receivable	\$303,398	\$43,320	\$ 80,970	\$ 133,603	\$257,893	\$ 36,465	\$ 9,040

-11-

The Company identifies impaired loans through its normal internal loan review process. Loans on the Company's problem loan watch list are considered potentially impaired loans. These loans are evaluated in determining whether all outstanding principal and interest are expected to be collected. Loans are not considered impaired if a minimal delay occurs and all amounts due including accrued interest at the contractual interest rate for the period of delay are expected to be collected.

The following summarizes the Company's impaired loans as of March 31, 2012.

<i>(Dollars in Thousands)</i>	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment
With no related allowance recorded:				
Real estate				
Construction	\$ 5,592	\$ 6,099	\$ -	\$ 4,450
Residential	4,531	4,760	-	3,899
Nonresidential	8,718	9,387	-	9,497
Total real estate loans	18,841	20,246	-	17,846
Commercial	944	944	-	1,008
Consumer and other	-	-	-	13
	19,785	21,190	-	18,867
With an allowance recorded:				
Real estate				
Construction	2,052	2,052	389	3,681
Residential	574	855	19	976
Nonresidential	3,587	3,793	566	2,603
Total real estate loans	6,213	6,700	974	7,260
Commercial	617	747	332	422
Consumer and other	23	23	13	23
	6,853	7,470	1,319	7,705
Total				
Real estate				
Construction	7,644	8,151	389	8,131
Residential	5,105	5,615	19	4,875
Nonresidential	12,305	13,180	566	12,100
Total real estate loans	25,054	26,946	974	25,106
Commercial	1,561	1,691	332	1,430
Consumer and other	23	23	13	36
Total	\$ 26,638	\$ 28,660	\$ 1,319	\$ 26,572

The following summarizes the Company's impaired loans as of December 31, 2011.

<i>(Dollars in Thousands)</i>	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment
With no related allowance recorded:				
Real estate				
Construction	\$ 3,308	\$ 3,372	\$ -	\$ 6,914
Residential	3,266	3,266	-	3,170
Nonresidential	10,276	10,642	-	6,892
Total real estate loans	16,850	17,280	-	16,976
Commercial	1,072	1,202	-	919
Consumer and other	24	24	-	23
	17,946	18,506	-	17,918

-12-

<i>(Dollars in Thousands)</i>	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment
With an allowance recorded:				
Real estate				
Construction	5,310	6,370	1,782	6,039
Residential	1,378	1,659	344	705
Nonresidential	1,619	1,715	471	744
Total real estate loans	8,307	9,744	2,597	7,488
Commercial	227	227	55	178
Consumer and other	23	23	13	5
	8,557	9,994	2,665	7,671
Total				
Real estate				
Construction	8,618	9,742	1,782	12,953
Residential	4,644	4,925	344	3,875
Nonresidential	11,895	12,357	471	7,636
Total real estate loans	25,157	27,024	2,597	24,464
Commercial	1,299	1,429	55	1,097
Consumer and other	47	47	13	28
Total	\$ 26,503	\$ 28,500	\$ 2,665	\$ 25,589

Interest income on impaired loans other than nonaccrual loans is recognized on an accrual basis. Interest income on nonaccrual loans is recognized only as collected. For the first quarter of 2012, interest income recognized on nonaccrual loans was \$97,949. If the nonaccrual loans had been accruing interest at their original contracted rates, related income would have been \$246,643 for quarter ended March 31, 2012.

A summary of current, past due and nonaccrual loans as of March 31, 2012 was as follows:

<i>(Dollars in Thousands)</i>	Past Due	Past Due Over 90 days		Total Past Due	Current	Total Loans
	30-89 Days	and Accruing	Non- Accruing			
Real estate						
Construction	\$ 353	\$ -	\$ 7,639	\$ 7,992	\$ 30,591	\$ 38,583
Residential	1,535	-	4,068	5,603	71,914	77,517
Nonresidential	710	-	9,610	10,320	119,089	129,409
Total real estate loans	2,598	-	21,317	23,915	221,594	245,509
Commercial	36	-	1,452	1,488	33,556	35,044
Consumer and other	22	-	23	45	8,730	8,775
Totals	\$ 2,656	\$ -	\$ 22,792	\$ 25,448	\$ 263,880	\$ 289,328

A summary of current, past due and nonaccrual loans as of December 31, 2011 was as follows:

<i>(Dollars in Thousands)</i>	Past Due	Past Due Over 90 days		Total Past Due	Current	Total Loans
	30-89 Days	and Accruing	Non- Accruing			
Real estate						
Construction	\$ 420	\$ -	\$ 8,194	\$ 8,614	\$ 34,706	\$ 43,320
Residential	816	-	3,852	4,668	76,302	80,970
Nonresidential	5,640	328	9,437	15,405	118,198	133,603
Total real estate loans	6,876	328	21,483	28,687	229,206	257,893
Commercial	542	-	1,300	1,842	34,623	36,465
Consumer and other	38	-	2	40	9,000	9,040
Totals	\$ 7,456	\$ 328	\$ 22,785	\$ 30,569	\$ 272,829	\$ 303,398

At March 31, 2012 and December 31, 2011 loans past due 90 days and still accruing interest totaled \$0 and \$327,899, respectively.

Included in the loan portfolio are particular loans that have been modified in order to maximize the collection of loan balances. If, for economic or legal reasons related to the customer's financial difficulties, the Company grants a concession compared to the original terms and conditions on the loan, the modified loan is classified as a troubled debt restructuring ("TDR").

At March 31, 2012 there were 42 loans classified as TDR totaling \$8,859,571. Of the 42 loans, 11 loans totaling \$2,434,618 were performing while 31 loans totaling \$6,424,953 were not performing. As of December 31, 2011 there were 37 loans classified as TDR totaling \$7,258,698. Of the 37 loans, 15 loans totaling \$3,163,205 were performing while 22 loans totaling \$4,095,493 were not performing. All restructured loans resulted in either extended maturity or lowered rates and were included in the impaired loan balance.

The following table provides, by class, the number of loans modified in troubled debt restructurings during the first quarter of 2012.

<i>(Dollars in Thousands)</i>	Number of Loans	Recorded Investment	Unpaid Principal Balance
Extended maturity			
Real estate –			
Construction	2	\$ 1,067	\$ 1,067
Nonresidential	1	18	18
Commercial	1	110	110
Consumer and other	2	238	238
Total	6	1,433	1,433
Lower Rate			
Real estate			
Nonresidential	2	446	567
Totals	8	\$ 1,879	\$ 2,000

The following table provides the number of loans and leases modified in troubled debt restructurings during the previous 12 months which subsequently defaulted during the first quarter of 2012, as well as the recorded investments and unpaid principal balances as of March 31, 2012.

<i>(Dollars in Thousands)</i>	Number of Loans	Recorded Investment	Unpaid Principal Balance
Extended maturity			

Real estate –			
Construction	3	\$ 1,473	\$ 1,473
Residential	1	18	18
Nonresidential	1	110	110
Commercial	1	222	222
Consumer and other	1	23	23
Total	7	1,846	1,846
Lower Rate			
Real estate			
Residential	2	471	591
Nonresidential	1	16	16
Commercial	1	237	237
Total	4	724	844
Totals	11	\$ 2,570	\$ 2,690

All loans modified in troubled debt restructurings are evaluated for impairment. The nature and extent of impairment of TDRs, including those which have experienced a subsequent default, are considered in determining an appropriate level of allowance for credit losses.

Credit Indicators

Loans are categorized into risk categories based on relevant information about the ability of borrowers to service their debt, such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The following definitions are utilized for risk ratings, which are consistent with the definitions used in supervisory guidance:

Special Mention - Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

Substandard - Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful - Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans.

As of March 31, 2012, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

<i>(Dollars in Thousands)</i>	Real Estate Loans				Total Real Estate Loans	Commercial	Consumer and Other
	Total	Construction	Residential	Non- Residential			
Pass	\$226,400	\$24,249	\$ 62,523	\$ 100,434	\$187,206	\$ 30,576	\$ 8,618
Special mention	31,271	6,234	8,422	15,244	29,900	1,277	94
Substandard	31,657	8,100	6,572	13,731	28,403	3,191	63
Doubtful	-	-	-	-	-	-	-
Totals	\$289,328	\$38,583	\$ 77,517	\$ 129,409	\$245,509	\$ 35,044	\$ 8,775

As of December 31, 2011, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

Real Estate Loans	Total Real
-------------------	---------------

<i>(Dollars in Thousands)</i>	Total	Construction	Residential	Non-Residential	Estate Loans	Commercial	Consumer and Other
Pass	\$237,537	\$26,767	\$ 66,961	\$ 103,120	\$196,848	\$ 31,811	\$ 8,878
Special mention	32,444	6,719	6,623	17,655	30,997	1,356	91
Substandard	33,417	9,834	7,386	12,828	30,048	3,298	71
Doubtful	-	-	-	-	-	-	-
Totals	\$303,398	\$43,320	\$ 80,970	\$ 133,603	\$257,893	\$ 36,465	\$ 9,040

The Company enters into financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments consist of commitments to extend credit and standby letters of credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. A commitment involves, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The Company's exposure to credit loss in the event of nonperformance by the other parties to the instrument is represented by the contractual notional amount of the instrument. Since certain commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company uses the same credit policies in making commitments to extend credit as it does for on-balance-sheet instruments. Letters of credit are conditional commitments issued to guarantee a customer's performance to a third party and have essentially the same credit risk as other lending facilities.

Collateral held for commitments to extend credit and standby letters of credit varies but may include accounts receivable, inventory, property, plant, equipment, and income-producing commercial properties.

The following table summarizes the Company's off-balance sheet financial instruments whose contract amounts represent credit risk:

	March 31, 2012	December 31, 2011
Commitments to extend credit	\$33,109,237	\$34,523,727
Standby letters of credit	108,638	1,595,656

Note 6 – Other Real Estate Owned

Transactions in other real estate owned for the three months and year ended March 31, 2012 and December 31, 2011 are summarized below:

	March 31, 2012	December 31, 2011
Beginning balance	\$22,135,921	\$14,669,051
Additions	3,841,538	14,049,177
Improvements made to properties	-	6,987
Sales	(2,164,761)	(5,485,039)
Write downs	-	(1,104,255)
Ending balance	\$23,812,698	\$22,135,921

The Company recognized a net loss of \$83,388 and a net loss of \$43,444 on the sale of other real estate owned for the three months ended March 31, 2012 and 2011, respectively.

Other real estate owned expense for the three months ended March 31, 2012 and 2011 was \$349,475 and \$476,224, respectively, which includes gains and losses on sales.

Note 7 – Shareholders' Equity

Common Stock – The following is a summary of the changes in common shares outstanding for the three months ended March 31, 2012 and 2011.

	Three Months Ended	
	March 31,	
	2012	2011
Common shares outstanding at beginning of the period	4,084,400	4,115,903
Issuance of common stock	770	334
Issuance of non-vested restricted shares	13,627	-
Forfeiture of restricted shares	(2,023)	(17,981)
Common shares outstanding at end of the period	4,096,774	4,098,256

Note 8 – Income Taxes

The income tax expense related to the Company's pretax income for the first quarter of 2012 was offset by a reversal of an equal amount of the Company's valuation allowance related to its deferred tax assets. Therefore no income tax provision was recorded for the first quarter of 2012.

Note 9 – Net Income (Loss) Per Common Share

Net income (loss) available to common shareholders represents net income adjusted for preferred dividends including dividends declared, accretions of discounts and amortization of premiums on preferred stock issuances and cumulative dividends related to the current dividend period that have not been declared as of period end.

The following is a summary of the net income (loss) per common share calculations for the three months ended March 31, 2012 and 2011.

	2012	2011
Net income (loss) available to common shareholders		
Net income	\$378,488	\$114,670
Preferred stock dividends	249,248	249,248
Deemed dividends on preferred stock resulting from net accretion of discount and amortization of premium	44,388	43,900
Net income (loss) available to common shareholders	\$84,852	\$(178,478)
Basic net income (loss) per common share:		
Net income (loss) available to common shareholders	\$84,852	\$(178,478)
Average common shares outstanding – basic	4,085,855	4,110,477
Basic income (loss) per common share	\$0.02	\$(0.04)
Diluted net income (loss) per common share:		
Net income (loss) available to common shareholders	\$84,852	\$(178,478)
Average common shares outstanding – basic	4,085,855	4,110,477
Dilutive potential common shares	213,717	-
Average common shares outstanding – diluted	4,299,572	4,110,477
Diluted net income (loss) per common share	\$0.02	\$(0.04)

For the first quarter of 2011, due to the net loss, common shares equivalents were not included in loss per share calculations as their effect would be anti-dilutive.

Note 10 - Equity Incentive Plan

On January 19, 2006, the Company adopted the 2006 Equity Incentive Plan, which provides for the granting of dividend equivalent rights options, performance unit awards, phantom shares, stock appreciation rights and stock awards, each of which are subject to such conditions based upon continued employment, passage of time or satisfaction of performance criteria or other criteria as permitted by the plan. The plan, as amended on September 17, 2010, allows the Company to award, subject to approval by the Board of Directors, up to 950,000 shares of stock, to officers, employees, and directors, consultants and service providers of the Company or its affiliates. Awards may be granted for a term of up to ten years from the effective date of grant. Under this Plan, our Board of Directors has sole discretion as to the exercise date of any awards granted. The per-share exercise price of incentive stock awards may not be less than the market value of a share of common stock on the date the award is granted. Any awards that expire unexercised or are canceled become available for re-issuance.

The Company can issue the restricted shares as of the grant date either by the issuance of share certificate(s) evidencing restricted shares or by documenting the issuance in uncertificated or book entry form on the Company's stock records. Except as provided by the Plan, the employee does not have the right to make or permit to exist any transfer or hypothecation of any restricted shares. When restricted shares vest, the employee must either pay the Company within two business days the amount of all tax withholding obligations imposed on the Company or make an election pursuant to Section 83(b) of the Internal Revenue Code to pay taxes at grant date.

Restricted shares may be subject to one or more objective employment, performance or other forfeiture conditions established by the Plan Committee at the time of grant. The restricted shares will not vest unless the Company's retained earnings at the end of the fiscal quarter preceding the third anniversary of the restricted share award date are greater than the award value of the restricted shares. Any shares of restricted stock that are forfeited will again become available for issuance under the Plan. An employee or director has the right to vote the shares of restricted stock after grant until they are forfeited or vested. Compensation cost for restricted stock is equal to the market value of the shares at the date of the award and is amortized to compensation expense over the vesting period. Dividends, if any, will be paid on awarded but unvested stock.

During the three months ended March 31, 2012 and 2011 the Company issued 13,627 and 0 shares, respectively, of restricted stock pursuant to the 2006 Equity Incentive Plan. The shares issued in 2012 cliff vest in three years and are fully vested in 2015, subject to meeting the performance criteria of the Plan. The weighted-average fair value of restricted stock issued during the three months ended March 31, 2012 was \$1.05 per share. Compensation cost associated with the issuance for 2012 was \$14,308 to be amortized over 3 years. During the first quarter of 2012 and 2011, 2,023 and 17,981 shares were forfeited, respectively, having a weighted average price of \$3.18 and \$3.59, respectively. Deferred compensation expense of \$65,756 and \$58,369, relating to restricted stock, was amortized to income during three months ended March 31, 2012 and 2011, respectively.

The 2006 Equity Incentive Plan allows for the issuance of Stock Appreciation Rights ("SARs"). The SARs entitle the participant to receive the excess of (1) the market value of a specified or determinable number of shares of the stock at the exercise date over the fair value at grant date or (2) a specified or determinable price which may not in any event be less than the fair market value of the stock at the time of the award. Upon exercise, the Company can elect to settle the awards using either Company stock or cash. The shares start vesting after five years and vest at 20% per year until fully vested. Compensation cost for SARs is amortized to compensation expense over the vesting period.

During the first quarter of 2012, the Board of Directors cancelled all 84,334 SARs that were outstanding at December 31, 2011. Holders of these SARs were given a cash settlement totaling \$37,500 in exchange for the cancellation. The cancellation resulted in the removal of all accrued SARs expense and related unrecognized compensation costs. For the quarter ended March 31, 2012, net income of \$337,153 was recognized as a result of the cancellation. The SARs compensation expense for the quarter ended March 31, 2011 was \$15,853.

Note 11 – Fair Value Measurements

Generally accepted accounting principles (GAAP) provide a framework for measuring and disclosing fair value which requires disclosures about the fair value of assets and liabilities recognized in the balance sheet, whether the measurements are made on a recurring basis (for example, available-for-sale investment securities) or on a nonrecurring basis (for example, impaired loans).

Fair value is defined as the exchange in price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. GAAP also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The Company utilizes fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures. Securities available-for-sale and loans held for sale are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets.

Fair Value Hierarchy

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine the fair value. These levels are:

Level
1 — Valuation is based upon quoted prices for identical instruments traded in active markets.

Level
2 — Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level
3 — Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of option pricing models, discounted cash flow models and similar techniques.

Assets Recorded at Fair Value on a Recurring Basis

Following is a description of valuation methodologies used for assets and liabilities recorded at fair value on a recurring basis.

Securities Available for Sale - Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange such as the New York Stock Exchange, Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

Loans - The Company does not record loans at fair value on a recurring basis, however, from time to time, a loan is considered impaired and an allowance for loan loss is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan are considered impaired. Once a loan is identified as individually impaired, management measures impairment. The fair value of impaired loans is estimated using one of several methods, including the collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring a specific allowance represent loans for which the fair value of expected repayments or collateral exceed the recorded investment in such loans. At March 31, 2012 and December 31, 2011, substantially all of the impaired loans were evaluated based upon the fair value of the collateral. Impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the loan as nonrecurring Level 3.

Mortgage Loans Held for Sale - The fair value of loans held for sale is estimated based upon binding contracts and quotes from third party investors resulting in a Level 2 classification.

Other Real Estate Owned - Foreclosed assets are adjusted to fair value upon transfer of the loans to other real estate owned. Real estate acquired in settlement of loans is recorded initially at estimated fair value of the property less estimated selling costs at the date of foreclosure. The initial recorded value may be subsequently reduced by additional allowances, which are charges to earnings if the estimated fair value of the property less estimated selling costs declines below the initial recorded value. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3.

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis by level within the hierarchy.

	Total	Level 1	Level 2	Level 3
March 31, 2012				
Available for-sale-securities:				
U.S. Government agencies	\$7,991,818	\$ -	\$7,991,818	\$ -
Mortgage-backed securities	56,791,267	-	56,791,267	-
Municipals	20,011,680	-	20,011,680	-
Other	11,000	-	11,000	-

Edgar Filing: FIRST RELIANCE BANCSHARES INC - Form 10-Q

	84,805,765	-	84,805,765	-
Mortgage loans held for sale ⁽¹⁾	4,154,498	-	4,154,498	-
	\$88,960,263	\$ -	\$88,960,263	\$ -
	Total	Level 1	Level 2	Level 3
December 31, 2011				
Available for-sale-securities:				
U.S. Government agencies	\$3,024,945	\$ -	\$3,024,945	\$ -
Mortgage-backed securities	61,560,402	-	61,560,402	-
Municipals	19,937,971	-	19,937,971	-
Other	11,000	-	11,000	-
	84,534,318	-	84,534,318	-
Mortgage loans held for sale ⁽¹⁾	2,863,297	-	2,863,297	-
	\$87,397,615	\$ -	\$87,397,615	\$ -

(1) Carried at the lower of cost or market.

There were no liabilities measured at fair value on a recurring basis at March 31, 2012 and December 31, 2011.

Assets Recorded at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following table presents the assets and liabilities measured at fair value on a nonrecurring basis as of March 31, 2012 and December 31, 2011, aggregated by level in the fair value hierarchy within which those measurements fall.

	Total	Level 1	Level 2	Level 3
March 31, 2012				
Impaired loans receivable	\$25,318,909	\$ -	\$-	\$25,318,909
Other real estate owned	23,812,698	-	23,812,698	-
	\$49,131,607	\$ -	\$23,812,698	\$25,318,909
December 31, 2011				
Impaired loans receivable	\$23,837,812	\$ -	\$-	\$23,837,812
Other real estate owned	22,135,921	-	22,135,921	-
	\$45,973,733	\$ -	\$22,135,921	\$23,837,812

There were no liabilities measured at fair value on a nonrecurring basis at March 31, 2012 and December 31, 2011.

Impaired loans which are measured for impairment using the fair value of collateral for collateral dependent loans, had a carrying value of \$26,637,786 at March 31, 2012 with a valuation allowance of \$1,318,877. Impaired loans had a carrying value of \$26,503,206 at December 31, 2011 with a valuation allowance of \$2,665,394.

Other real estate owned, which is measured at the lower of carrying or fair value less costs to sell, had a net carrying value of \$23,812,698 at March 31, 2012 and \$22,135,921 at December 31, 2011. For the quarter ended March 31, 2012 there was no write down of other real estate owned. However, the write down of other real estate owned for the year ended December 31, 2011 was \$1,104,255.

Disclosures about Fair Value of Financial Instruments

The following describes the valuation methodologies used by the Company for estimating fair value of financial instruments not recorded at fair value in the balance sheet:

Cash and Due from Banks and Interest-bearing Deposits with Other Banks - The carrying amount is a reasonable estimate of fair value.

Time Deposits in other Banks - The carrying amount is a reasonable estimate of fair value.

Nonmarketable Equity Securities - The carrying amount of nonmarketable equity securities is a reasonable estimate of fair value since no ready market exists for these securities.

Loans Receivable – For certain categories of loans, such as variable rate loans which are repriced frequently and have no significant change in credit risk, fair values are based on the carrying amounts. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Deposits - The fair value of demand deposits, savings, and money market accounts is the amount payable on demand at the reporting date. The fair values of certificates of deposit are estimated using a discounted cash flow calculation that applies current interest rates to a schedule of aggregated expected maturities.

Securities Sold Under Agreements to Repurchase - The carrying amount is a reasonable estimate of fair value because these instruments typically have terms of one day.

Advances From Federal Home Loan Bank - The fair values of fixed rate borrowings are estimated using a discounted cash flow calculation that applies the Company's current borrowing rate from the Federal Home Loan Bank. The carrying amounts of variable rate borrowings are reasonable estimates of fair value because they can be repriced frequently.

Junior Subordinated Debentures - The carrying value of the junior subordinated debentures approximates their fair value since they were issued at a floating rate.

Accrued Interest Receivable and Payable - The carrying value of these instruments is a reasonable estimate of fair value.

Off-Balance Sheet Financial Instruments - Fair values of off-balance sheet lending commitments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

The table below is a summary of fair value estimates for financial instruments and the level of the fair value hierarchy within which the fair value measurements are categorized, excluding financial instruments recorded at fair value on a recurring basis. The values assigned do not necessarily represent amounts which ultimately may be realized. In addition, these values do not give effect to discounts to fair value which may occur when financial instruments are sold in larger quantities. The carrying amounts in the following table are recorded in the balance sheet under the indicated captions.

		March 31, 2012		December 31, 2011	
	Valuation Level	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Financial Assets:					
Cash and due from banks	1	\$1,884,899	\$1,884,899	\$2,134,864	\$2,134,864
Interest-bearing deposits with other banks	1	42,613,902	42,613,902	41,885,966	41,885,966
Time deposits in other banks	1	100,373	100,373	100,373	100,373
Nonmarketable equity securities	2	2,431,800	2,431,800	2,431,800	2,431,800
Loans receivable	3	289,327,717	292,743,000	303,398,403	305,701,000
Accrued interest receivable	1	23,812,698	23,812,698	1,938,807	1,938,807
Financial Liabilities:					
Demand deposit, interest-bearing transaction, and savings accounts	2	\$222,700,457	\$222,700,457	\$216,919,780	\$216,919,780
Certificates of deposit	2	191,563,438	194,862,000	210,896,717	215,293,000
Securities sold under agreements to repurchase	2	4,280,307	4,280,307	-	-
Advances from Federal Home Loan Bank	2	13,000,000	13,112,000	13,000,000	13,050,000
Junior subordinated debentures	2	10,310,000	10,310,000	10,310,000	10,310,000
Accrued interest payable	1	352,052	352,052	317,678	317,678
Off-Balance Sheet Financial Instruments:					
Commitments to extend credit		\$33,109,237	\$34,523,727		
Standby letters of credit		108,638	1,595,656		

Note 12 - Subsequent Events

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. Recognized subsequent events are events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. Unrecognized subsequent events are events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date. Management has reviewed events occurring through the date the financial statements were issued and no subsequent events occurred that require accrual or disclosure.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

The following discussion reviews our results of operations and assesses our financial condition. You should read the following discussion and analysis in conjunction with the accompanying consolidated financial statements. The commentary should be read in conjunction with the discussion of forward-looking statements, the financial statements and the related notes and the other statistical information included in this report.

Cautionary Note Regarding Forward-Looking Statements

The statements contained in this report on Form 10-Q that are not historical facts are forward-looking statements subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995. We caution readers of this report that such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from those expressed or implied by such forward-looking statements.

Although we believe that our expectations of future performance are based on reasonable assumptions within the bounds of our knowledge of our business and operations, there can be no assurance that actual results will not differ materially from our expectations.

These forward-looking statements involve risks and uncertainties and may not be realized due to a variety of factors, including, but not limited to the following:

- deterioration in the financial condition of borrowers resulting in significant increases in loan losses and provisions for those losses;

- changes in loan underwriting, credit review or loss reserve policies associated with economic conditions, examination conclusions, or regulatory developments;

- the failure of assumptions underlying the establishment of reserves for possible loan losses;

- changes in political and economic conditions, including the political and economic effects of the current economic downturn and other major developments, including the ongoing war on terrorism and political unrest in the Middle East;

changes in financial market conditions, either internationally, nationally or locally in areas in which the Company conducts its operations, including, without limitation, reduced rates of business formation and growth, commercial and residential real estate development, and real estate prices;

the Company's ability to comply with any requirements imposed on it or the Bank by their respective regulators, and the potential negative consequences that may result;

fluctuations in markets for equity, fixed-income, commercial paper and other securities, which could affect availability, market liquidity levels, and pricing;

governmental monetary and fiscal policies, as well as legislative and regulatory changes;

the Company's participation or lack of participation in governmental programs implemented under the Emergency Economic Stabilization Act (the "EESA") and the American Recovery and Reinvestment Act (the "ARRA"), including, without limitation, the CPP administered under the Troubled Asset Relief Program, and the Temporary Liquidity Guarantee Program (the "TLGP") and the impact of such programs and related regulations on the Company and on international, national, and local economic and financial markets and conditions;

the Company's lack of participation in a "stress test" under the Federal Reserve's Supervisory Capital Assessment Program; the diagnostic and stress testing we conducted differs from that administered under the Supervisory Capital Assessment Program, and the results of our test may be inaccurate; and

the impact of the EESA and the ARRA and related rules and regulations on the business operations and competitiveness of the Company and other participating American financial institutions, including the impact of the executive compensation limits of these acts, which may impact the ability of the Company to retain and recruit executives and other personnel necessary for their businesses and competitiveness.

Forward-looking statements speak only as of the date on which they are made. We undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made to reflect the occurrence of unanticipated events.

Overview

The following discussion describes our results of operation for the quarter ended March 31, 2012 as compared to the quarter ended March 31, 2011 and also analyzes our financial condition as of March 31, 2012 as compared to December 31, 2011.

Like most community bank holding companies, we derive the majority of our income from interest received on our loans and investments. Our primary source of funds for making these loans and investments is our deposits, on which we pay interest. Consequently, one of the key measures of our success is our amount of net interest income, or the difference between the income on our interest-earning assets, such as loans and investments, and the expense on our interest-bearing liabilities, such as deposits and borrowings. Another key measure is the spread between the yield we earn on these interest-earning assets and the rate we pay on our interest-bearing liabilities, which is called our net interest spread.

Due to risks inherent in all loans, we maintain an allowance for loan losses to absorb probable losses on existing loans that may become uncollectible. We maintain this allowance by charging a provision for loan losses against our operating earnings for each period. We have included a detailed discussion of this process, as well as several tables describing our allowance for loan losses.

In addition to earning interest on our loans and investments, we earn income through fees and other charges to our customers. We have also included a discussion of the various components of this non-interest income, as well as our non-interest expense.

The following discussion and analysis also identifies significant factors that have affected our financial position and operating results during the periods included in the accompanying financial statements. We encourage you to read this discussion and analysis in conjunction with our financial statements and the other statistical information included in our filings with the SEC.

Critical Accounting Policies

We have adopted various accounting policies, which govern the application of accounting principles generally accepted in the United States of America in the preparation of our financial statements. Our significant accounting policies are described in the notes to the consolidated financial statements at December 31, 2011 as filed on our annual report on Form 10-K. Certain accounting policies involve significant judgments and assumptions we have

made, which have a material impact on the carrying value of certain assets and liabilities. We consider these accounting policies to be critical accounting policies. The judgments and assumptions we use are based on the historical experience and other factors, which we believe to be reasonable under the circumstances. Because of the nature of our judgments and assumptions, actual results could differ from these judgments and estimates which could have a major impact on our carrying values of assets and liabilities and our results of operations.

We believe the allowance for loan losses is a critical accounting policy that requires the most significant judgments and estimates used in preparation of our consolidated financial statements. Refer to the portion of this discussion that addresses our allowance for loan losses for a description of our processes and methodology for determining our allowance for loan losses.

Regulatory Matters

Following an examination of the Bank by the Federal Deposit Insurance Corporation (the "FDIC") during the first quarter of 2010, the Bank's Board of Directors agreed to enter into a Memorandum of Understanding (the "Bank MOU") with the FDIC and South Carolina Commissioner of Banks ("SC State Board"), that became effective August 19, 2010. Among other things, the Bank MOU provides for the Bank to (i) review and formulate objectives relative to liquidity and growth, including a reduction in reliance on volatile liabilities, (ii) formulate plans for the reduction and improvement in adversely classified assets, (iii) maintain a Tier 1 leverage capital ratio of 8% and continue to be "well capitalized" for regulatory purposes, (iv) continue to maintain an adequate allowance for loan and lease losses, (v) not pay any dividend to the Bank's parent holding company without the approval of the regulators, (vi) review officer performance and consider additional staffing needs, and (vii) provide progress reports and submit various other information to the regulators.

In addition, on the basis of the same examination by the FDIC and the SC State Board, the Federal Reserve Bank of Richmond (the "Federal Reserve Bank") requested that the Company enter into a separate Memorandum of Understanding, which the Company entered into in December 2010 (the "Company MOU"). While this agreement provides for many of the same measures suggested by the Memorandum already in place for the Bank, the Company MOU requires that the Company seek pre-approval from the Federal Reserve Bank prior to the declaration or payment of dividends or other interest payments relating to its securities. As a result, until the Company is no longer subject to the Company MOU, it will be required to seek regulatory approval prior to paying scheduled dividends on its preferred stock and trust preferred securities, including the Series A Preferred Stock and Series B Preferred Stock issued to the Treasury as part of our participation in the TARP CPP, as well as the Series C Preferred Stock issued as part of a private offering completed in 2010. This provision will also apply to the Company's common stock, although to date, the Company has not elected to pay a cash dividend on its shares of common stock. The Federal Reserve Bank approved the scheduled payment of dividends on the Company's preferred stock and interest payments on the Company's trust preferred securities for the first three quarters of 2011. The Federal Reserve did not approve the Company's request to pay dividends and interest payments relating to its outstanding classes of preferred stock and trust preferred securities due and payable in the fourth quarter of 2011 and in the first and second quarters of 2012. As a result, no assurance can be given as to the ability of the Company to obtain approval from the Federal Reserve Bank to resume the payment of such dividends and interest in future quarters while the Company MOU remains in effect.

In response to these regulatory matters, the Bank and the Company have taken various actions designed to improve our lending procedures, nonperforming assets, liquidity and capital position and other conditions related to our operations, which are more fully described in turn as part of this discussion. We believe that the successful completion of these initiatives will result in full compliance with our regulatory obligations with the FDIC, the SC State Board and the Federal Reserve Bank and position us well for stability and growth over the long term.

Effect of Economic Trends

Economic conditions, competition and federal monetary and fiscal policies also affect financial institutions. Lending activities are also influenced by regional and local economic factors, such as housing supply and demand, competition among lenders, customer preferences and levels of personal income and savings in our primary market area.

Results of Operations

For the first quarter of 2012 our net income available to common shareholders was \$84,852, or a basic and diluted income per share of \$0.02. For the first quarter of 2011 we reported a net loss available to common shareholders of \$178,478, or a basic and diluted loss per share of \$0.04, representing an improvement of \$263,330. Comparing the first quarter of 2012 with the first quarter of 2011, we reduced our noninterest expenses by \$994,444 as a result of recently implemented cost-cutting measures. However; our income was negatively affected by the decline of \$325,802 in our net interest income and the increase of \$358,886 in our provision for loan losses. Additionally, our income was negatively impacted by the change in our income tax provision. For 2011 our income tax provision consisted of an income tax benefit of \$293,686 compared to no income tax provision required for 2012.

Income Statement Review

Net Interest Income

The largest component of our net income is net interest income, which is the difference between the income earned on assets and interest paid on deposits and on the borrowings used to support such assets. Net interest income is determined by the yields earned on our interest-earning assets and the rates paid on interest-bearing liabilities, the relative amounts of interest-earning assets and interest-bearing liabilities, and the degree of mismatch and the maturity and repricing characteristics of interest-earning assets and interest-bearing liabilities. The total interest-earning assets yield rate less the total interest-bearing liabilities rate represents our net interest rate spread.

Net interest income for the first quarter of 2012 was \$3,753,503 compared to \$4,079,305 for the first quarter of 2011, a decrease of \$325,802, or 7.99%. This decrease is due primarily to the significant reduction in the average volume of our loans, which are our highest yielding earning assets. Compared to the first quarter of 2012, the average volume of our loans was \$43,719,052 lower than they were for the first quarter of 2011.

For the first quarter of 2012, average-earning assets totaled \$429,875,140 with an annualized average yield of 4.76% compared to \$463,245,072 and 5.19%, respectively, for the first quarter of 2011. Average interest-bearing liabilities totaled \$388,206,350 with an annualized average cost of 1.38% for first quarter of 2012 compared to \$430,491,297 and 1.75%, respectively, for the first quarter of 2011.

Our net interest margin and net interest spread were 3.51% and 3.38%, respectively, for the first quarter of 2012 compared to 3.57% and 3.44%, respectively, for the first quarter of 2011.

Because loans often provide a higher yield than other types of earning assets, one of our goals is to maintain our loan portfolio as the largest component of total earning assets. Loans comprised 70.68% and 75.03% of average earning assets at March 31, 2012 and 2011, respectively. Loan interest income for the three months ended March 31, 2012 and 2011 was \$4,399,827 and \$5,070,274, respectively. The annualized average yield on loans was 5.82% and 5.92% for the first quarter of 2012 and 2011, respectively. Average balances of loans decreased to \$303,831,074 during the first quarter of 2012, a decrease of \$43,719,052 from the average of \$347,550,126 during first quarter of 2011. Our loan income for the first quarter of 2012 was negatively affected by the significant decrease in average volume of our loans and the continuation of the downturn in our local real estate markets.

Available-for-sale investment securities averaged \$86,312,355, or 20.08% of average earning assets, for the first quarter of 2012 compared to \$82,795,452, or 17.87% of average earning assets for the first quarter of 2011. Interest earned on investment securities amounted to \$661,641 for the quarter ended March 31, 2012, compared to \$839,617 for the same period last year. As our loan demand declined over the past year, we shifted investable funds to investment securities. The annualized average yield on available-for-sale investment securities was 3.08% and 4.11% for the first quarter of 2012 and 2011, respectively.

Our average interest-bearing deposits were \$364,424,280 and \$401,283,399 for the first quarter of 2012 and 2011, respectively. This represented a decrease of \$36,859,119, or 9.19%. Total interest paid on deposits for first quarter of 2012 and 2011 was \$1,207,192 and \$1,776,064, respectively. The annualized average cost of deposits was 1.33% and 1.80% for the three months ended March 31, 2012 and 2011, respectively. As our loan demand declined, we concurrently lowered our rates paid for deposits, especially for time deposits, which is the primary reason why our average time deposits declined by \$51,004,403, or 20.22%, from March 31, 2011 to March 31, 2012.

The average balance of other interest-bearing liabilities was \$23,782,070 and \$29,207,898 for the first quarter of 2012 and 2011, respectively. This represented a decrease of \$5,425,828, or 18.58%. The decrease is partially attributable to the decrease of \$5,521,811, in our average borrowings from the Federal Home Loan Bank. With the weakness in loan demand we experienced during the past year, we became less reliant on borrowings from the Federal Home Loan Bank to meet our funding needs.

The following table sets forth, for the periods indicated, certain information related to our average balance sheet and our average yields on assets and average costs of liabilities. Such yields are derived by dividing income or expense by the average balance of the corresponding assets or liabilities. Average balances have been derived from the daily balances throughout the periods indicated.

Three Months Ended March 31,	Average Balances, Income and Expenses, and Rates								
	2012			2011			2010		
(Dollars in thousands)	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield / Rate
Assets									
Earning assets:									
Loans ⁽¹⁾	\$303,831	\$4,400	5.82 %	\$347,550	\$5,070	5.92 %	\$403,234	\$6,213	6.25 %
Securities, taxable	66,157	465	2.82	34,822	305	3.55	61,135	610	4.05
Securities, nontaxable	20,155	197	3.93	47,973	534	4.51	60,526	653	4.38
Other earning assets	39,732	27	0.28	32,900	24	0.30	41,077	29	0.29
Total earning assets	429,875	5,089	4.76	463,245	5,933	5.19	565,972	7,505	5.38
Non-earning assets	58,599			63,166			54,180		

Edgar Filing: FIRST RELIANCE BANCSHARES INC - Form 10-Q

Total assets	\$488,474			\$526,411			\$620,152		
Liabilities and Shareholders' Equity									
Interest-bearing deposits:									
Transaction accounts	\$42,449	\$32	0.31 %	\$38,350	\$52	0.55 %	\$41,354	\$44	0.43 %
Savings and money market accounts	120,732	122	0.41	110,685	213	0.78	101,138	337	1.35
Time deposits	201,244	1,052	2.10	252,248	1,512	2.43	346,391	2,493	2.92
Total interest-bearing deposits	364,425	1,206	1.33	401,283	1,777	1.80	488,883	2,874	2.38

-25-

Three Months Ended March 31,	Average Balances, Income and Expenses, and Rates								
	2012			2011			2010		
(Dollars in thousands)	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield / Rate
Other interest-bearing liabilities:									
Federal Home Loan Bank borrowing	13,000	66	2.04 %	18,522	68	1.49 %	27,780	235	3.43 %
Junior subordinated debentures	10,310	63	0.61	10,310	11	0.11	10,310	153	6.02
Other	470	-	0.10	376	-		772	-	-
Total other interest-bearing Liabilities	23,780	129	2.18	29,208	79	1.10	38,862	388	4.05
Total interest-bearing liabilities	388,205	1,335	1.38	430,491	1,856	1.75	527,745	3,262	2.51
Noninterest-bearing deposits	55,929			45,109			43,367		
Other liabilities	2,695			2,473			3,412		
Shareholders' equity	41,645			48,338			45,628		
Total liabilities and equity	\$488,474			\$526,411			\$620,152		
Net interest income/interest spread		\$ 3,754	3.38 %		\$ 4,077	3.44 %		\$ 4,243	2.87 %
Net yield on earning assets			3.51 %			3.57 %			3.04 %

(1) Includes mortgage loans held for sale and nonaccruing loans

Net interest income can be analyzed in terms of the impact of changing interest rates and changing volume. The following tables set forth the effect which the varying levels of interest-earning assets and interest-bearing liabilities and the applicable rates have had on changes in net interest income for the periods presented.

Three Months Ended March 31,	2012 Compared to 2011	2011 Compared to 2010
	Due to increase (decrease) in	Due to increase (decrease) in

Edgar Filing: FIRST RELIANCE BANCSHARES INC - Form 10-Q

(Dollars in thousands)	Volume	Rate	Total	Volume	Rate	Total
Interest income:						
Loans	\$(584)	\$(86)	\$(670)	\$(827)	\$(316)	\$(1,143)
Securities, taxable	233	(73)	160	(237)	(68)	(305)
Securities, tax exempt	(275)	(63)	(338)	(141)	22	(119)
Other earning assets	5	(2)	3	(5)	1	(4)
Total interest income	(621)	(224)	(845)	(1,210)	(361)	(1,571)
Interest expense:						
Interest-bearing deposits						
Interest-bearing transaction accounts	6	(26)	(20)	(3)	11	8
Savings and money market accounts	19	(110)	(91)	29	(153)	(124)
Time deposits	(274)	(185)	(459)	(606)	(374)	(980)
Total interest-bearing deposits	(249)	(321)	(570)	(580)	(516)	(1,096)
Other interest-bearing liabilities						
Federal Home Loan Bank borrowings	(24)	22	(2)	(63)	(106)	(169)
Junior subordinated debentures	52	52	-	(142)	(142)	
Other	-	-	-	-	-	-
Total other interest-bearing liabilities	(24)	74	50	(63)	(248)	(311)
Total interest expense	(273)	(247)	(520)	(643)	(764)	(1,407)
Net interest income	\$(348)	\$23	\$(325)	\$(567)	\$403	\$(164)

Provision and Allowance for Loan Losses

We have developed policies and procedures for evaluating the overall quality of our credit portfolio and the timely identification of potential problem credits. On a quarterly basis, our Board of Directors reviews and approves the appropriate level for the allowance for loan losses based upon management's recommendations, the results of our internal monitoring and reporting system, and an analysis of economic conditions in our market. The objective of management has been to fund the allowance for loan losses at a level greater than or equal to our internal risk measurement system for loan risk.

Additions to the allowance for loan losses, which are expensed as the provision for loan losses on our statement of operations, are made periodically to maintain the allowance at an appropriate level based on management's analysis of the potential risk in the loan portfolio. Loan losses and recoveries are charged or credited directly to the allowance. The amount of the provision is a function of the level of loans outstanding, the level of nonperforming loans, historical loan loss experience, the amount of loan losses actually charged against the reserve during a given period, and current and anticipated economic conditions.

The allowance represents an amount which management believes will be adequate to absorb inherent losses on existing loans that may become uncollectible. Our judgment as to the adequacy of the allowance for loan losses is based on a number of assumptions about future events, which we believe to be reasonable, but which may or may not prove to be accurate. Our determination of the allowance for loan losses is based on regular evaluations of the collectability of loans, including consideration of factors such as the balance of impaired loans, the quality, mix, and size of our overall loan portfolio, economic conditions that may affect the borrower's ability to repay, the amount and quality of collateral securing the loans, our historical loan loss experience, and a review of specific problem loans. We also consider subjective issues such as changes in our lending policies and procedures, changes in the local and national economy, changes in volume or type of credits, changes in the volume or severity of problem loans, quality of loan review and board of director oversight, concentrations of credit, and peer group comparisons.

More specifically, in determining our allowance for loan losses, we regularly review loans for specific and impaired reserves based on the appropriate impairment assessment methodology. Pooled reserves are determined using historical loss trends measured over a four-quarter average applied to risk rated loans grouped by Federal Financial Institutions Examination Council ("FFIEC") call code and segmented by impairment status. The pooled reserves are calculated by applying the appropriate historical loss ratio to the loan categories. Impaired loans greater than a minimum threshold established by management are excluded from this analysis. The sum of all such amounts determines our pooled reserves. We calculate a loss factor for each geographic region, then weight the overall loss factor by the geographic weight remaining in the overall portfolio. Over time, we expect these changes to our loan loss allowance methodology to have a material positive impact on our required allowance level as we continue to reduce our exposure to certain markets. We have shortened the period over which we review historical losses from eight quarters to four in response to industry trends and conditions; the shorter loss history window is more in line with our peer group and tracks more closely the unusual market volatility of the past several years, making the provision estimate more responsive to current economic conditions. The historical loss factors utilized in our model have been updated as of the end of the first quarter 2012 to reflect losses realized through the end of the fourth quarter 2011.

As we mentioned above, we track our portfolio and analyze loans grouped by FFIEC call code categories. The first step in this process is to risk grade each loan in the portfolio based on one common set of parameters. These parameters include items like debt-to-worth ratio, liquidity of the borrower, net worth, experience in a particular field and other factors such as underwriting exceptions. Weight is also given to the relative strength of any guarantors on the loan.

After risk grading each loan, we then segment the portfolio by FFIEC call code groupings, separating out substandard and impaired loans. The remaining loans are grouped into “performing loan pools.” The loss history for each performing loan pool is measured over a specific period of time to create a loss factor for each geographic region. The overall loss factor is then calculated by weighting each geographic region within the overall portfolio. The relevant look back period is determined by management, regulatory guidance, and current market events. The loss factor is then applied to the pool balance and the reserve per pool calculated. Loans deemed to be substandard but not impaired are segregated and a loss factor is applied to this pool as well. Loans are segmented based upon sizes as smaller impaired loans are pooled and a loss factor applied, while larger impaired loans are assessed individually using the appropriate impairment measuring methodology. Finally, five qualitative factors are utilized to assess economic and other trends not currently reflected in the loss history. These factors include concentration of credit across the portfolio, the experience level of management and staff, effects of changes in risk selection and underwriting practice, industry conditions and the current economic and business environment. A quantitative value is assigned to each of the five factors, which is then applied to the performing loan pools. Negative trends in the loan portfolio increase the quantitative values assigned to each of the qualitative factors and, therefore, increase the reserve. For example, as general economic and business conditions decline, this qualitative factor’s quantitative value will increase, which will increase the reserve requirement for this factor. Similarly, positive trends in the loan portfolio, such as improvement in general economic and business conditions, will decrease the quantitative value assigned to this qualitative factor, thereby decreasing the reserve requirement for this factor. These factors are reviewed and updated by our management committee on a regular basis to arrive at a consensus for our qualitative adjustments.

Periodically, we adjust the amount of the allowance based on changing circumstances. We recognize loan losses to the allowance and add subsequent recoveries back to the allowance for loan losses. In addition, on a quarterly basis, we informally compare our allowance for loan losses to various peer institutions; however, we recognize that allowances will vary, as financial institutions are unique in the make-up of their loan portfolios and customers, which necessarily creates different risk profiles for the institutions. We would only consider further adjustments to our allowance for loan losses based on this peer review if our allowance was significantly different from our peer group. To date, we have not made any such adjustment. There can be no assurance that charge-offs of loans in future periods will not exceed the allowance for loan losses as estimated at any point in time or that provisions for loan losses will not be significant to a particular accounting period, especially considering the overall weakness in the economic environment in our market areas.

Various regulatory agencies review our allowance for loan losses through their periodic examinations, and they may require additions to the allowance for loan losses based on their judgment and assumptions about the economic condition of our market and the loan portfolio at the time of their examinations. Our losses will undoubtedly vary from our estimates, and it is possible that charge-offs in future periods will exceed the allowance for loan losses as estimated at any point in time.

As of March 31, 2012 and 2011, the allowance for loan losses was \$5,749,117 and \$5,697,858, respectively, a slight increase of \$51,259, or 0.90%, from the 2011 allowance. However, as a percentage of total loans, the allowance for loan losses was 1.99% and 1.67% at March 31, 2012 and 2011, respectively. See the discussion regarding the provision expense and “Activity in the Allowance for Loan Losses” below for additional information regarding our asset quality and loan portfolio.

For the first quarter of 2012 and 2011, the provision for loan losses was \$600,000 and \$241,114, respectively. This represents an increase of \$358,886. The increase in the provision expense for the first quarter of 2012 is due primarily to 1) an increase in historical loss ratios in our coastal markets and 2) certain large credits that deteriorated significantly during the past year. As we have noted previously, borrower performance is driven by local and regional economic conditions as well as conditions that did not develop favorably during 2011 for these borrowers.

We believe the allowance for loan losses at March 31, 2012, is adequate to meet potential loan losses inherent in the loan portfolio and, as described earlier, to maintain the flexibility to adjust the allowance should our local economy and loan portfolio either improve or decline in the future.

Noninterest Income

Our noninterest income for the first quarter of 2012 was \$1,254,441, which is \$247,748 higher than our noninterest income for the first quarter of 2011. This increase is due primarily to the increase of \$115,502 in gains realized on the sale of available-for-sale securities and to the increase of \$87,110 in gain on sale of mortgage loans. Because of historically low mortgage rates in effect during the first quarter of 2012, we experienced an increase in the volume of homeowners refinancing their existing mortgages.

Noninterest Expenses

During the latter part of 2011 we made a vigorous review of our expense categories. Based on this review we implemented a number of operational changes that resulted in a reduction of practically all categories of our noninterest expenses for the first quarter of 2012 versus the first quarter of 2011. For the first quarter of 2012 our noninterest expenses were \$4,029,456 which is \$994,444, or 19.79%, lower than the first quarter of 2011. The largest reduction realized was the \$627,150 reduction in our expense for salaries and benefits. Of this amount, \$353,003 is attributable to the cancellation of all stock appreciation rights that were outstanding at December 31, 2011. Additional information regarding the cancellation of the stock appreciation rights is provided above in Note 10 to our financial statements.

Income Taxes

The income tax expense related to our pretax income for the first quarter of 2012 was offset by a reversal of an equal amount of our valuation allowance related to our deferred tax assets. Therefore no income tax provision was required for the first quarter of 2012.

Balance Sheet Review

General

At March 31, 2012, we had total assets of \$486.0 million, consisting principally of \$289.3 million in loans, \$87.2 million in investments, and \$44.5 million in cash and due from banks. Our liabilities at March 31, 2012, totaled \$444.5 million, which consisted principally of \$414.3 million in deposits, \$13.0 million in FHLB advances, and \$14.6 million in other borrowings. At March 31, 2012, our shareholders' equity was \$41.5 million.

At December 31, 2011, we had total assets of \$495.0 million, consisting principally of \$303.4 million in loans, \$87.0 million in investments, and \$44.0 million in cash and due from banks. Our liabilities at December 31, 2011 totaled \$453.8 million, consisting principally of \$427.8 million in deposits, \$13.0 million in FHLB advances, and \$10.3 million in other borrowings. At December 31, 2011, our shareholders' equity was \$41.1 million.

Investment Securities

The investment securities portfolio, which is also a component of our total earning assets, consists of securities available-for-sale and nonmarketable equity securities.

At March 31, 2012, our investment in available-for sale securities was \$84,805,765, which is \$271,477, or 0.32%, higher than our investment of \$84,534,318 in available-for-sale securities at December 31, 2011.

The amortized costs and the fair value of our securities available-for-sale at March 31, 2012 and December 31, 2011 are shown in the following table.

	March 31, 2012		December 31, 2011	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Government sponsored enterprises	\$7,848,428	\$7,991,818	\$2,839,706	\$3,024,945
Mortgage-backed securities	55,144,351	56,791,267	59,748,500	61,560,402
Municipal securities	19,078,616	20,011,680	19,084,899	19,937,971
Other	100,000	11,000	100,000	11,000
Total	\$82,171,395	\$84,805,765	\$81,773,105	\$84,534,318

At March 31, 2012, securities classified as available-for-sale are recorded at fair market value. At that date, unrealized losses consisted of two securities, one of which been in a continuous loss position for twelve months or more. We believe that the deterioration in value is attributable to changes in market interest rates and not in credit quality and consider this loss temporary. We do not intend to sell these securities and it is more likely than not that we will not be required to sell these securities before recovery of its amortized cost. We evaluate investment securities in a loss position based on length of impairment, severity of impairment and other factors.

Securities Available-for-sale Maturity Distribution and Yields

Contractual maturities and yields on our available for sale securities at March 31, 2012 are shown in the following table. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

(Dollars in thousands)	U.S Government Agencies and Corporations		Municipals		Total	
	Amount	Yield	Amount	Yield	Amount	Yield
Due within one year	\$ -	0.00 %	\$ -	0.00 %	\$ -	0.00 %
Due after one year but within five years	-	0.00	4,519	4.00	4,519	4.00
Due after five years but within ten years	-	0.00	7,201	4.11	7,201	4.11
Due after ten years	3,025	4.14	8,218	4.22	11,243	4.20
Total securities (1)	\$ 3,025	4.14 %	\$ 19,938	4.13 %	\$ 22,963	4.13 %

(1) Excludes mortgage-backed securities totaling \$56,791,267 with a yield of 3.28% and other securities totaling \$11,000.

At March 31, 2012 and December 31, 2011, nonmarketable equity securities totaled \$2,431,800, consisting of Federal Home Loan Bank and Community Bankers Bank stock, recorded at their original cost of \$2,373,700 and \$58,100, respectively.

Loans

Loans, including loans held for sale, are the largest category of earning assets and typically provide higher yields than the other types of earning assets. Associated with the higher loan yields are the inherent credit and liquidity risks, which we attempt to control and counterbalance. Loans averaged \$303,831,074 during the first quarter of 2012 compared to \$347,550,126 during the first quarter of 2011, a decrease of \$43,719,052, or 12.58%. At March 31, 2012, total loans were \$293,482,215 compared to \$306,261,700 at December 31, 2011, a decrease of \$12,779,485, or 4.17%. Excluding loans held for sale, loans were \$289,327,717 at March 31, 2012, compared to \$303,398,403 at December 31, 2011, which equated to a decrease of \$14,070,686, or 4.64%. During first quarter of 2012 we charged off loans totaling \$2,651,780 and foreclosed on loans totaling \$3,841,538, whereby the loan balances were transferred to other real estate owned. The remainder of this decrease is the result of the economic downturn in our markets and worldwide deleveraging that caused the volume of new loan customers and average loan balances carried by current customers to decrease.

The following table summarizes the composition of our loan portfolio at March 31, 2012 and December 31, 2011.

March 31, 2012	% of Total	December 31, 2011	% of Total
----------------	------------	-------------------	------------