Edgar Filing: ServisFirst Bancshares, Inc. - Form ARS

Servisfirst Bancshares, Inc.		
Form ARS		
March 24, 2010		
,		
	Our Name is Our Mission	
	2009 ANNUAL REPORT	

Dear Fellow Stockholder,

2009 proved to be an interesting year, but not as profitable as we would have liked. If ServisFirst Bancshares were an eight-cylinder engine, I would say that we were hitting on about six cylinders for most of the year.

I will cover the negatives first. On the expense side, two categories went up - FDIC premiums and credit-related expenses. FDIC premiums for all banks went up dramatically in 2009, and we have no control over that line item. Unfortunately, our stockholders are paying for the poor management of the failed banks and thrifts in the U.S. The other line item, credit-related costs, is entirely our fault. While our credit-related expenses were well below our peer group, they were high by historical standards for a well managed bank. In hindsight, we lent money to some developers and builders who had little liquidity, and I hope we remember this when the good times roll again in the building and development business.

Now let me tell you the good news of 2009. Our deposit growth was tremendous as we benefited from a "flight to quality" from customers of our stressed competitors. We were fortunate to have solid growth in new core relationships that we believe will benefit our stockholders for many years. The downside of this deposit influx is that we could not identify good loans as quickly as the deposits came in, so we had negative earnings on this growth for most of 2009.

Our Dothan Region opened its new main office in 2009, and enjoyed solid growth in 2009. In fact, our Dothan Region has the highest market share of any of our regions, with Birmingham having the lowest. If all of our regions achieve a market share of 10%, which is possible over time, we will be a \$5 billion bank with no additional geographic expansion. We are proud of our seventeen consecutive quarters of profitability, which very few of our peers can say, much less those that are less than five years old. While we have felt a little of the pain that has hit the banking industry, the opportunities that it has created for ServisFirst are greater than I would have ever imagined possible. No one could have written a book as bizarre as the true events in our industry over the past two years.

As you know, we are a public, non-traded company and file reports with the Securities and Exchange Commission like all public companies. We have made a decision not to forecast future earnings because we believe "the proof of the pudding is in the eating." While we have achieved some national recognition recently, of which we are proud, I can assure you that we are never satisfied with our performance, and all of our 160 employees will continue to work hard to build stockholder value.

Sincerely,

Thomas A. Broughton III Director, President and Chief Executive Officer

CONSOLIDATED FINANCIAL HIGHLIGHTS

		As of 2009	ano	d for the year	s en	ded Decembe	er 31	, fi	om (and for the period 05/02/05 (date of tion) to 12/31/05
			าดแ		for	share and per	·sha		псері	1011) to 12/31/03
Selected Balance Sheet Data:		(Donars in th	104	sanas except	101	share and per	SIIC	ire data)		
Total assets	\$	1,573,497	\$	1,162,272	\$	838,250	\$	528,545	\$	277,963
Total loans		1,207,084		968,233		675,281		440,489		249,250
Loans, net		1,192,173		957,631		667,549		435,071		246,140
Securities available for sale		255,453		102,339		87,233		28,119		924
Securities held to maturity		645		0		0		0		0
Cash and due from banks		26,982		22,844		15,756		15,706		4,188
Interest-bearing balances with										
banks		48,544		30,774		34,068		22		
Fed funds sold		680		19,300		16,598		37,607		20,725
Mortgage loans held for sale		6,202		3,320		2,463		2,902		1,778
Restricted equity securities		3,241		2,659		1,202		805		230
Premises and equipment, net		5,088		3,884		4,176		2,605		1,400
Deposits		1,432,355		1,037,319		762,683		473,348		244,048
Other borrowings		24,922		20,000		73		_	_	_
Trust preferred securities		15,228		15,087		_	-	-	_	_
Other liabilities		3,370		3,082		2,465		2,353		273
Stockholders' equity		97,622		86,784		72,247		52,288		33,469
Selected Income Statement										
Data:	ф	(0.107	ф	5.450	ф	51 417	ф	20.610	ф	6.500
Interest income	\$	62,197	\$	5,450	\$		\$	30,610	\$	6,580
Interest expense Net interest income		18,337		20,474		25,872		13,335		2,325
Provision for loan losses		43,860		34,976		25,545		17,275		4,255
Net interest income after		10,860		6,274		3,541		3,252		3,521
provision for loan losses		33,000		28,702		22,004		14,023		734
Noninterest income		4,413		2,704		1,441		911		101
Noninterest expense		28,755		20,576		14,796		8,674		3,161
Income (loss) before income		26,733		20,370		14,790		0,074		5,101
taxes		8,658		10,830		8,649		6,260		(2,326)
Income taxes expenses (benefit)		2,780		3,825		3,152		2,189		(840)
Net income (loss)		5,878		7,005		5,497		4,071		(1,486)
Per Common Share Data:		3,070		7,005		3,177		1,071		(1,100)
Net income (loss), basic	\$	1.07	\$	1.37	\$	1.19	\$	1.06	\$	(0.42)
Net income (loss), diluted	Ψ	1.02	Ψ	1.31	Ψ	1.16	Ψ	1.06	Ψ	(0.42)
Book value		17.71		16.15		14.13		11.71		9.56
Weighted average shares		17.71		10.12		115		11.71		7.00
outstanding:										
Basic		5,485,972		5,114,194		4,631,047		3,831,881		3,500,000
Diluted		5,787,643		5,338,883		4,721,864		3,846,111		3,500,000
Actual shares outstanding		5,513,482		5,374,022		5,113,482		4,463,607		3,500,000
Selected Performance Ratios:						·				
Return on average assets		0.43%		0.71%		0.78%		1.029	%	(1.40)%

Edgar Filing: ServisFirst Bancshares, Inc. - Form ARS

Return on average stockholders'					
equity	6.33%	9.28%	9.40%	9.96%	(6.65)%
Net interest margin(1)	3.31%	3.70%	3.78%	4.60%	4.21%
Efficiency ratio(2)	59.57%	54.61%	54.83%	50.67%	72.56%
Asset Quality Ratios:					
Net charge-offs to average					
loans outstanding	0.60%	0.41%	0.23%	0.28%	0.53%
Non-performing loans to total					
loans	1.01%	1.02%	0.66%	0.00%	0.28%
Non-performing assets to total					
assets	1.57%	1.74%	0.73%	0.11%	0.25%
Allowance for loan losses to					
total gross loans	1.24%	1.09%	1.15%	1.23%	1.25%
Allowance for loan losses to					
total non-performing loans	122.34%	108.17%	173.94%	5,418.00%	446.20%
Liquidity Ratios:					
Net loans to total deposits	83.23%	92.32%	87.53%	91.91%	100.86%
Net average loans to average					
earning assets	80.06%	85.84%	77.19%	89.34%	76.35%
Noninterest-bearing deposits to					
total deposits	14.75%	11.71%	11.15%	15.05%	20.40%
Capital Adequacy Ratios:					
Stockholders' equity to total					
assets(3)	6.10%	7.38%	8.50%	9.89%	12.04%
Total risk-based capital(4)	10.48%	11.25%	11.22%	11.58%	13.42%
Tier I capital(5)	8.89%	10.18%	10.12%	10.49%	12.28%
Leverage ratio(6)	6.97%	9.01%	8.40%	10.32%	14.32%
Growth Ratios:					
Percentage change in net					
income	-16.1%	27.43%	35.00%	373.93%	n/a
Percentage change in diluted					
net income per share	-22.5%	12.93%	13.21%	352.38%	n/a
Percentage change in assets	35.38%	38.65%	58.59%	90.15%	n/a
Percentage change in net loans	24.49%	45.45%	53.43%	76.76%	n/a
Percentage change in deposits	38.08%	36.00%	61.13%	93.96%	n/a
Percentage change in equity	12.49%	20.12%	38.18%	56.23%	n/a

- 1. Net interest margin is the net yield on interest earning assets and is the difference between the interest yield earned on interest-earning assets and interest rate paid on interest-bearing liabilities, divided by average earning assets.
- 2. Efficiency ratio is the result of noninterest expense divided by the sum of net interest income and noninterest income.
- 3. Total stockholders' equity excluding unrealized losses on securities available for sale, net of taxes, divided by total assets.
- 4. Total stockholders' equity excluding unrealized losses on securities available for sale, net of taxes, and intangible assets plus allowance for loan losses (limited to 1.25% of risk-weighted assets) divided by total risk-weighted assets. The FDIC required minimum to be well-capitalized is 10%.
- 5. Total stockholders' equity excluding unrealized losses on securities available for sale, net of taxes, and intangible assets divided by total risk-weighted assets. The FDIC required minimum to be well-capitalized is 6%.
- 6. Total stockholders' equity excluding unrealized losses on securities available for sale, net of taxes, and intangible assets divided by average assets less intangible assets. The FDIC required minimum to be well-capitalized is 5%; however, the Alabama Banking Department has required that the Bank maintain a Tier 1 capital leverage ratio of 7%.

OFFICERS AND DIRECTORS

Principal Officers: ServisFirst Bancshares, Inc.

Thomas A. Broughton III Chief Executive Officer and President, ServisFirst Bancshares, Inc.

William M. Foshee Executive Vice President, Chief Financial Officer, Treasurer and Secretary, ServisFirst Bancshares, Inc.

Clarence C. Pouncey III Executive Vice President and Chief Operating Officer, ServisFirst Bancshares, Inc.

Principal Officers: ServisFirst Bank

Thomas A. Broughton III Chief Executive Officer and President, ServisFirst Bank

William M. Foshee Executive Vice President, Chief Financial Officer, Treasurer and Secretary, ServisFirst Bank

Clarence C. Pouncey III Executive Vice President and Chief Operating Officer, ServisFirst Bank

G. Carlton Barker Executive Vice President and Montgomery President and Chief Executive Officer, ServisFirst Bank

Andrew N. Kattos Executive Vice President and Huntsville President and Chief Executive Officer, ServisFirst Bank

Ronald A. DeVane Executive Vice President and Dothan President and Chief Executive Officer, ServisFirst Bank

Board of Directors: ServisFirst Bancshares, Inc.

Edgar Filing: ServisFirst Bancshares, Inc. - Form ARS

Stanley M. Brock, Chairman of the Board Birmingham, Alabama

Thomas A. Broughton III Birmingham, Alabama

Michael D. Fuller Birmingham, Alabama

James J. Filler Birmingham, Alabama

J. Richard Cashio Birmingham, Alabama

Hatton C. V. Smith Birmingham, Alabama

ServisFirst Bancshares, Inc.: Committees

Nominating and Corporate Governance Stanley M. Brock Michael D. Fuller J. Richard Cashio

Audit Stanley M. Brock Michael D. Fuller J. Richard Cashio

Compensation James J. Filler Joseph R. Cashio Hatton C.V. Smith

OFFICES AND LOCATIONS

Corporate Offices 850 Shades Creek Parkway Suite 200 Birmingham, Alabama 35209 205.949.0302

Main Office Banking Center 850 Shades Creek Parkway Suite 100 Birmingham, Alabama 35209 205.949.0345

Downtown Banking Center 324 Richard Arrington Jr. Boulevard N. Birmingham, Alabama 35203 205.949.2200

Greystone Banking Center 5403 Highway 280 Suite 401 Birmingham, Alabama 35242 205.949.0870

Dothan Corporate Office & Banking Center 4801 West main Street Dothan, AL 36305 334.340.4300

Huntsville Corporate Office & Downtown Banking Center 401 Meridian Street Suite 100 Huntsville, Alabama 35801 256.722.7800

Research Park Banking Center 1267-A Enterprise way Huntsville, Alabama 35806 256.722.7880

Montgomery Corporate Office One Commerce Street Suite 200 Montgomery, Alabama 36104 334.223.5800

Montgomery Downtown Banking Center One Commerce Street

Edgar Filing: ServisFirst Bancshares, Inc. - Form ARS

Suite 100 Montgomery, Alabama 36104 334.223.5800

Montgomery East Banking Center 8117 Vaughn Road Unit 20 Montgomery, Alabama 36116 334.223.5600

STOCKHOLDER INFORMATION

Annual Meeting

The Annual Meeting of Stockholders of ServisFirst Bancshares, Inc. will be held at Dothan Country Club, 200 South Cherokee Avenue, Dothan, AL 36301 on Tuesday, May 4th, 2010 at 5:30 p.m., Central Daylight Time.

Form 10-K

Form 10-K is ServisFirst Bancshares, Inc.'s annual report filed with the Securities and Exchange Commission. A copy of ServisFirst Bancshares, Inc.'s 10-K is included as part of this Annual Report, and additional copies may be obtained free of charge by writing to us at 850 Shades Creek Parkway, Suite 200, Birmingham, Alabama 35209, Attn.: Investor Relations.

Transfer Agent

Registrar and Transfer Company 10 Commerce Drive Cranford, NJ 07016

Available Information

Our corporate website is www.servisfirstbank.com. We have direct links on this website to our Code of Ethics and the charters for our Audit, Compensation and Nominations and Corporate Governance Committees by clicking on the "Investor Relations" tab. We also have direct links to our filings with the Securities and Exchange Commission (SEC), including, but not limited to, our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy statements and any amendments to

these reports. You may also obtain a copy of any such report free of charge from us by requesting such copy in writing to 850 Shades Creek Parkway, Suite 200, Birmingham, Alabama 35209 Attn.: Investor Relations. This Annual Report and accompanying exhibits and all other reports and filings that we file with the SEC will be available for the public to view and copy (at prescribed rates) at the SEC's Public Reference Room at 100 F Street, Washington, D.C. 20549. You may also obtain copies of such information at the prescribed rates from the SEC's Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC also maintains a website that contains such reports, proxy and information statements, and other information as we file electronically with the SEC by clicking on http://www.sec.gov.

Independent Registered Public Accounting Firm

Mauldin & Jenkins, LLC 2000 Southbridge Parkway Birmingham, Alabama 35209 (205) 445-2880

Legal Counsel

Haskell Slaughter Young & Rediker, LLC 1400 Park Place Tower 2001 Park Place North Birmingham, Alabama 35203 (205) 251-1000



ServisFirst Bancshares, Inc. 850 Shades Creek Parkway Suite 200 Birmingham, AL 35209 Toll Free: 866.317.0810 www.servisfirstbank.com

Our Name – is Our Mission