COMMUNITY WEST BANCSHARES /

Form 10-Q May 06, 2016

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2016 or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-23575

#### **COMMUNITY WEST BANCSHARES**

(Exact name of registrant as specified in its charter)

California 77-0446957

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

445 Pine Avenue, Goleta, California 93117 (Address of principal executive offices) (Zip Code)

(805) 692-5821

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock of the registrant issued and outstanding of 8,103,505 as of April 29, 2016.

# Table of Contents

Index	Pag
Part I. Financial Information	
Item 1 – Financial Statements	
Consolidated Income Statements for the three months ended March 31, 2016 and 2015 (unaudited)  Consolidated Statements of Comprehensive Income for the three months ended March 31, 2016 and 2015 (unaudited)  Consolidated Statement of Stockholders' Equity for the three months ended March 31, 2016 (unaudited)  Consolidated Statements of Cash Flows for the three months ended March 31, 2016 and 2015 (unaudited)	3 4 5 6 7 8
Item 3 – Quantitative and Qualitative Disclosures About Market Risk	29 43 43
Item 1A <u>Risk Factors</u> Item 2 <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> Item 3 <u>Defaults Upon Senior Securities</u> Item 4 <u>Mine Safety Disclosures</u> Item 5 <u>Other Information</u>	44 44 44 44 44 45
<u>Signatures</u>	46
2	

# Table of Contents

#### PART I – FINANCIAL INFORMATION

Item 1. Financial Statements-

# COMMUNITY WEST BANCSHARES CONSOLIDATED BALANCE SHEETS

	2	March 31, 016 unaudited)		December 31, 015
		in thousands, ex mounts)	сер	t share
Assets:				
Cash and due from banks	\$	2,479	\$	2,768
Federal funds sold		20		21
Interest-earning demand in other financial institutions		26,438		32,730
Cash and cash equivalents		28,937		35,519
Money market investments		100		99
Investment securities - available-for-sale, at fair value; amortized cost of \$28,634	ŀ			
at March 31, 2016 and \$23,558 at December 31, 2015		28,717		23,441
Investment securities - held-to-maturity, at amortized cost; fair value of \$7,307 a	t			
March 31, 2016 and \$7,399 at December 31, 2015		6,916		7,025
Federal Home Loan Bank stock, at cost		1,886		1,886
Federal Reserve Bank stock, at cost		1,373		1,373
Loans:				
Held for sale, at lower of cost or fair value		61,897		64,488
Held for investment, net of allowance for loan losses of \$6,819 at				
March 31, 2016 and \$6,916 at December 31, 2015		478,265		472,058
Total loans		540,162		536,546
Other assets acquired through foreclosure, net		176		198
Premises and equipment, net		2,913		2,993
Other assets		11,575		12,133
Total assets	\$	622,755	\$	621,213
Liabilities:				
Deposits:				
Non-interest-bearing demand	\$	70,587	\$	76,469
Interest-bearing demand		250,404		250,509
Savings		14,294		13,690
Certificates of deposit (\$250,000 or more)		67,995		66,722
Other certificates of deposit		142,795		136,948
Total deposits		546,075		544,338
Other borrowings		10,500		10,500
Other liabilities		3,741		4,431
Total liabilities		560,316		559,269
Stockholders' equity:				
Common stock — no par value, 20,000,000 shares authorized; 8,103,105 shares				
issued and outstanding at March 31, 2016 and 8,205,858 at December 31, 2015		41,696		42,355
Retained earnings		20,694		19,657
Accumulated other comprehensive income (loss)		49		(68)
Total stockholders' equity		62,439		61,944

Total liabilities and stockholders' equity

\$ 622,755

\$ 621,213

See the accompanying notes.

### <u>Table of Contents</u> COMMUNITY WEST BANCSHARES CONSOLIDATED INCOME STATEMENTS (unaudited)

	Th	ree Months E	nded			
	Ma	arch 31,				
	20	16		20	15	
Interest income:	(in	thousands, ex	cept	per s	share amounts	$\mathbf{s}$ )
Loans, including fees	\$	7,175		\$	6,712	
Investment securities and other		269			305	
Total interest income		7,444			7,017	
Interest expense:						
Deposits		651			605	
Other borrowings		72			61	
Total interest expense		723			666	
Net interest income		6,721			6,351	
Provision (credit) for loan losses		(247	)		(968	)
Net interest income after provision for loan losses		6,968			7,319	
Non-interest income:						
Other loan fees		275			175	
Document processing fees		115			92	
Service charges		90			73	
Other		99			140	
Total non-interest income		579			480	
Non-interest expenses:						
Salaries and employee benefits		3,452			3,115	
Occupancy, net		486			445	
Professional services		179			248	
Loan servicing and collection		179			89	
Data processing		171			119	
Depreciation		149			91	
FDIC assessment		97			71	
Advertising and marketing		81			80	
Stock based compensation		80			42	
Other		462			471	
Total non-interest expenses		5,336			4,771	
Income before provision for income taxes		2,211			3,028	
Provision for income taxes		928			1,258	
Net income		1,283			1,770	
Dividends on preferred stock					140	
Discount on partial redemption of preferred stock					(19	)
Net income available to common stockholders	\$	1,283		\$	1,649	,
Earnings per share:	Ψ	1,203		Ψ	1,017	
Basic	\$	0.16		\$	0.20	
Diluted	\$	0.15		\$	0.19	
Weighted average number of common shares outstanding:	Ψ	0.13		Ψ	0.17	
Basic		8,169			8,203	
Diluted		8,467			8,501	
Dividends declared per common share	\$	0.03		\$	0.02	
Dividends deciated per continion strate	ψ	0.03		Ψ	0.02	

See the accompanying notes.

# Table of Contents

#### COMMUNITY WEST BANCSHARES

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

	Three Mo	onths Ended	d
	March 31	,	
	2016	2015	
	(in thousa	ands)	
Net income	\$ 1,283	\$ 1,770	
Other comprehensive income (loss), net:			
Unrealized income (loss) on securities available-for-sale (AFS), net (tax effect of (\$83) and			
\$10 for each respective period presented)	117	(14	)
Net other comprehensive income (loss)	117	(14	)
Comprehensive income	\$ 1,400	\$ 1,756	

See the accompanying notes.

# <u>Table of Contents</u> COMMUNITY WEST BANCSHARES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (unaudited)

			Ac	cumulated			
	Commo	on Stock	Ot	her	Total		
			Co	mprehensive	Retained	Stockholde	rs'
	Shares	Amount	Inc	come (Loss)	Earnings	Equity	
	(in thou	sands)					
Balance, December 31, 2015:	8,206	\$42,355	\$	(68	) \$19,657	\$ 61,944	
Net income					1,283	1,283	
Exercise of stock options	5	15				15	
Stock based compensation		80				80	
Common stock repurchases	(107)	(754)		_		(754	)
Dividends on common stock		_		_	(246)	(246	)
Other comprehensive income, net		_		117		117	
Balance, March 31, 2016	8,104	\$41,696	\$	49	\$20,694	\$ 62,439	

See the accompanying notes.

# <u>Table of Contents</u> COMMUNITY WEST BANCSHARES CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

Cook flows from an autima activities	Three Month 2016 (in thousands	20		1,
Cash flows from operating activities: Net income	\$ 1,283	•	1,770	
Adjustments to reconcile net income to cash provided by operating activities:	Ф 1,203	Ф	1,770	
Provision for loan losses	(247	)	(968	)
Depreciation	149	,	91	,
Stock based compensation	80		42	
Deferred income taxes	190		283	
Net accretion of discounts and premiums for investment securities	(8		(75	)
(Gains)/Losses on:	(0	,	(73	,
Sale of repossessed assets, net	(2	)	(1	)
Sale of loans, net	<del></del>		(36	<u>,                                     </u>
Sale of assets, net			39	,
Loans originated for sale and principal collections, net	2,591		3,071	
Changes in:	_,_,_		-,-,-	
Other assets	309		356	
Other liabilities	(724	)	894	
Servicing rights, net	10	,	2	
Net cash provided by operating activities	3,631	:	5,468	
Cash flows from investing activities:				
Principal pay downs and maturities of available-for-sale securities	405	4	4,549	
Purchase of available-for-sale securities	(5,472	)	(5,422	)
Proceeds from principal pay downs and maturities of securities held-to-maturity	108	:	511	
Loan originations and principal collections, net	(6,074	)	(834	)
Net increase (decrease) in interest-bearing deposits in other financial institutions	(1	) -		
Purchase of premises and equipment, net	(69		(95	)
Proceeds from sale of other real estate owned and repossessed assets, net	138	4	40	
Net cash used in investing activities	(10,965	)	(1,251	)
Cash flows from financing activities:				
Net increase in deposits	1,737		18,586	
Net decrease in borrowings			(5,000	)
Exercise of stock options	15		2	,
Cash dividends paid on common stock	(246	) (	(164	)
Common stock repurchase	(754	) -	<u> </u>	`
Redemption of preferred stock			(1,000	)
Cash dividends paid on preferred stock	— 752		(153	)
Net cash provided by financing activities	752		12,271	
Net (decrease) increase in cash and cash equivalents	(6,582		16,488	
Cash and cash equivalents at beginning of year	35,519 \$ 28,937		18,959 35,447	
Cash and cash equivalents at end of period Supplemental disclosure:	φ 40,731	Φ.	JJ, <del>44</del> /	
Cash paid during the period for:				
Interest	\$ 657	\$	661	
Income taxes	1,300	φ .		
Non-cash investing and financing activity:	1,500	-	_	
ron-cash investing and infancing activity.				

Transfers to other assets acquired through foreclosure, net

114

223

See the accompanying notes.

#### **Table of Contents**

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Operations

Community West Bancshares ("CWBC"), incorporated under the laws of the state of California, is a bank holding company providing full service banking through its wholly-owned subsidiary Community West Bank, N.A. ("CWB" or the "Bank"). These entities are collectively referred to herein as the "Company."

#### **Basis of Presentation**

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States ("GAAP") and conform to practices within the financial services industry. The accounts of the Company and its consolidated subsidiary are included in these Consolidated Financial Statements. All significant intercompany balances and transactions have been eliminated.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes in the near term relate to the determination of the allowance for loan losses, the fair value of other real estate owned and the fair value of securities available for sale. Although Management believes these estimates to be reasonably accurate, actual amounts may differ. In the opinion of Management, all adjustments considered necessary have been reflected in the financial statements during their preparation.

#### **Interim Financial Information**

The accompanying unaudited consolidated financial statements as of and for the three months ended March 31, 2016 and 2015 have been prepared in a condensed format, and therefore do not include all of the information and footnotes required by GAAP for complete financial statements. These statements have been prepared on a basis that is substantially consistent with the accounting principles applied to our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2015.

The information furnished in these interim statements reflects all adjustments which are, in the opinion of management, necessary for a fair statement of the results for each respective period presented. Such adjustments are of a normal recurring nature. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for any other quarter or for the full year. The interim financial information should be read in conjunction with the Company's audited consolidated financial statements.

#### Reclassifications

Certain amounts in the consolidated financial statements as of December 31, 2015 and for the three months ended March 31, 2015 have been reclassified to conform to the current presentation. The reclassifications have no effect on net income, comprehensive income or stockholders' equity as previously reported.

#### Loans Held For Sale

Loans which are originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value determined on an aggregate basis. Valuation adjustments, if any, are recognized through a valuation allowance by charges to lower of cost or fair value provision. Loans held for sale are mostly comprised of SBA and commercial agriculture. In the third quarter of 2015, the Company announced its exit from originating single family residential loans for sale. The Company did not incur any lower of cost or fair value provision in the three months ended March 31, 2016 and 2015.

Loans Held for Investment and Interest and Fees from Loans

Loans are recognized at the principal amount outstanding, net of unearned income, loan participations and amounts charged off. Unearned income includes deferred loan origination fees reduced by loan origination costs. Unearned income on loans is amortized to interest income over the life of the related loan using the level yield method.

Interest income on loans is accrued daily using the effective interest method and recognized over the terms of the loans. Loan fees collected for the origination of loans less direct loan origination costs (net deferred loan fees) are amortized over the contractual life of the loan through interest income. If the loan has scheduled payments, the amortization of the net deferred loan fee is calculated using the interest method over the contractual life of the loan. If the loan does not have scheduled payments, such as a line of credit, the net deferred loan fee is recognized as interest income on a straight-line basis over the contractual life of the loan commitment. Commitment fees based on a percentage of a customer's unused line of credit and fees related to standby letters of credit are recognized over the commitment period.

When loans are repaid, any remaining unamortized balances of unearned fees, deferred fees and costs and premiums and discounts paid on purchased loans are accounted for though interest income.

#### **Table of Contents**

Nonaccrual loans: For all loan types, when a borrower discontinues making payments as contractually required by the note, the Company must determine whether it is appropriate to continue to accrue interest. Generally, the Company places loans in a nonaccrual status and ceases recognizing interest income when the loan has become delinquent by more than 90 days or when Management determines that the full repayment of principal and collection of interest is unlikely. The Company may decide to continue to accrue interest on certain loans more than 90 days delinquent if they are well secured by collateral and in the process of collection. Other personal loans are typically charged off no later than 180 days delinquent.

For all loan types, when a loan is placed on nonaccrual status, all interest accrued but uncollected is reversed against interest income in the period in which the status is changed. Subsequent payments received from the customer are applied to principal and no further interest income is recognized until the principal has been paid in full or until circumstances have changed such that payments are again consistently received as contractually required. The Company occasionally recognizes income on a cash basis for non-accrual loans in which the collection of the remaining principal balance is not in doubt.

Impaired loans: A loan is considered impaired when, based on current information; it is probable that the Company will be unable to collect the scheduled payments of principal and/or interest under the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and/or interest payments. Loans that experience insignificant payment delays or payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays or payment shortfalls on a case-by-case basis. When determining the possibility of impairment, management considers the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. For collateral-dependent loans, the Company uses the fair value of collateral method to measure impairment. The collateral-dependent loans that recognize impairment are charged down to the fair value less costs to sell. All other loans are measured for impairment either based on the present value of future cash flows or the loan's observable market price.

Troubled debt restructured loan ("TDR"): A TDR is a loan on which the Company, for reasons related to the borrower's financial difficulties, grants a concession to the borrower that the Company would not otherwise consider. These concessions included but are not limited to term extensions, rate reductions and principal reductions. Forgiveness of principal is rarely granted and modifications for all classes of loans are predominately term extensions. A TDR loan is also considered impaired. Generally, a loan that is modified at an effective market rate of interest may no longer be disclosed as a troubled debt restructuring in years subsequent to the restructuring if it is not impaired based on the terms specified by the restructuring agreement.

#### Allowance for Loan Losses and Provision for Loan Losses

The Company maintains a detailed, systematic analysis and procedural discipline to determine the amount of the allowance for loan losses ("ALL"). The ALL is based on estimates and is intended to be appropriate to provide for probable losses inherent in the loan portfolio. This process involves deriving probable loss estimates that are based on migration analysis and historical loss rates, in addition to qualitative factors that are based on management's judgment. The migration analysis and historical loss rate calculations are based on the annualized loss rates utilizing a twelve-quarter loss history. Migration analysis is utilized for the Commercial Real Estate ("CRE"), Commercial, Commercial Agriculture, Small Business Administration ("SBA"), Home Equity Line of Credit ("HELOC"), Single Family Residential, and Consumer portfolios. The historical loss rate method is utilized primarily for the Manufactured Housing portfolio. The migration analysis takes into account the risk rating of loans that are charged off in each loan category. Loans that are considered Doubtful are typically charged off. The following is a description of the characteristics of loan ratings. Loan ratings are reviewed as part of our normal loan monitoring process, but, at a minimum, updated on an annual basis.

Outstanding – This is the highest quality rating that is assigned to any loan in the portfolio. These loans are made to the highest quality borrowers with strong financial statements and unquestionable repayment sources. Collateral securing these types of credits are generally cash deposits in the bank or marketable securities held in custody.

Good – Loans rated in this category are strong loans, underwritten well, that bear little risk of loss to the Company. Loans in this category are loans to quality borrowers with very good financial statements that present an identifiable strong primary source and good secondary source of repayment. Generally, these credits are well collateralized by good quality and liquid assets or low loan to value market real estate.

Pass - Loans rated in this category are acceptable loans, appropriately underwritten, bearing an ordinary risk of loss to the Company. Loans in this category are loans to quality borrowers with financial statements presenting a good primary source as well as an adequate secondary source of repayment. In the case of individuals, borrowers with this rating are quality borrowers demonstrating a reasonable level of secure income, a net worth adequate to support the loan and presenting a good primary source as well as an adequate secondary source of repayment.

Watch – Acceptable credit that requires a temporary increase in attention by management. This can be caused by declines in sales, margins, liquidity or working capital. Generally the primary weakness is lack of current financial statements and industry issues.

Special Mention - A Special Mention loan has potential weaknesses that require management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the institution's credit position at some future date. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

#### **Table of Contents**

Substandard - A Substandard loan is inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. These loans have a well-defined weakness or weaknesses that jeopardize full collection of amounts due. They are characterized by the distinct possibility that the Company will sustain some loss if the borrower's deficiencies are not corrected.

Doubtful - A loan classified Doubtful has all the weaknesses inherent in one classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors, which may work to the advantage and strengthening of the loan, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors include proposed merger, acquisition or liquidation procedures, capital injection, perfecting liens on additional collateral and refinancing plans.

Loss - Loans classified Loss are considered uncollectible and of such little value that their continuance as bankable loans is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this loan even though partial recovery may be realized in the future. Losses are taken in the period in which they are considered uncollectible.

The Company's ALL is maintained at a level believed appropriate by management to absorb known and inherent probable losses on existing loans. The allowance is charged for losses when management believes that full recovery on the loan is unlikely. The following is the Company's policy regarding charging off loans.

#### Commercial, CRE and SBA Loans

Charge-offs on these loan categories are taken as soon as all or a portion of any loan balance is deemed to be uncollectible. A loan is considered impaired when, based on current information, it is probable that the Company will be unable to collect the scheduled payments of principal and/or interest under the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and/or interest payments. Loans that experience insignificant payment delays or payment shortfalls generally are not classified as impaired. Generally, loan balances are charged-down to the fair value of the collateral, if, based on a current assessment of the value, an apparent deficiency exists. In the event there is no perceived equity, the loan is charged-off in full. Unsecured loans which are delinquent over 90 days are also charged-off in full.

Single Family Real Estate, HELOC's and Manufactured Housing Loans

Consumer loans and residential mortgages secured by one-to-four family residential properties, HELOC and manufactured housing loans in which principal or interest is due and unpaid for 90 days, are evaluated for impairment. Loan balances are charged-off to the fair value of the property, less estimated selling costs, if, based on a current appraisal, an apparent deficiency exists. In the event there is no perceived equity, the loan is generally fully charged-off.

#### Consumer Loans

All consumer loans (excluding real estate mortgages, HELOCs and savings secured loans) are charged-off or charged-down to net recoverable value before becoming 120 days or five payments delinquent.

The ALL calculation for the different loan portfolios is as follows:

Commercial Real Estate, Commercial, Commercial Agriculture, SBA, HELOC, Single Family Residential, and Consumer – Migration analysis combined with risk rating is used to determine the required ALL for all non-impaired loans. In addition, the migration results are adjusted based upon qualitative factors that affect this specific portfolio category. Reserves on impaired loans are determined based upon the individual characteristics of the loan. Manufactured Housing – The ALL is calculated on the basis of loss history and risk rating, which is primarily a function of delinquency. In addition, the loss results are adjusted based upon qualitative factors that affect this specific portfolio.

The Company evaluates and individually assesses for impairment loans generally greater than \$500,000, classified as substandard or doubtful in addition to loans either on nonaccrual, considered a TDR or when other conditions exist which lead management to review for possible impairment. Measurement of impairment on impaired loans is determined on a loan-by-loan basis and in total establishes a specific reserve for impaired loans. The amount of impairment is determined by comparing the recorded investment in each loan with its value measured by one of three methods:

The expected future cash flows are estimated and then discounted at the effective interest rate.

The value of the underlying collateral net of selling costs. Selling costs are estimated based on industry standards, the Company's actual experience or actual costs incurred as appropriate. When evaluating real estate collateral, the Company typically uses appraisals or valuations, no more than twelve months old at time of evaluation. When evaluating non-real estate collateral securing the loan, the Company will use audited financial statements or appraisals no more than twelve months old at time of evaluation. Additionally, for both real estate and non-real estate collateral, the Company may use other sources to determine value as deemed appropriate.

The loan's observable market price.

Interest income is not recognized on impaired loans except for limited circumstances in which a loan, although impaired, continues to perform in accordance with the loan contract and the borrower provides financial information to support maintaining the loan on accrual.

#### **Table of Contents**

The Company determines the appropriate ALL on a monthly basis. Any differences between estimated and actual observed losses from the prior month are reflected in the current period in determining the appropriate ALL determination and adjusted as deemed necessary. The review of the appropriateness of the allowance takes into consideration such factors as concentrations of credit, changes in the growth, size and composition of the loan portfolio, overall and individual portfolio quality, review of specific problem loans, collateral, guarantees and economic and environmental conditions that may affect the borrowers' ability to pay and/or the value of the underlying collateral. Additional factors considered include: geographic location of borrowers, changes in the Company's product-specific credit policy and lending staff experience. These estimates depend on the outcome of future events and, therefore, contain inherent uncertainties.

Another component of the ALL considers qualitative factors related to non-impaired loans. The qualitative portion of the allowance on each of the loan pools is based on the following factors:

Concentrations of credit
International risk
Trends in volume, maturity, and composition
Volume and trend in delinquency
Economic conditions
Outside exams
Geographic distance
Policy and changes
Staff experience and ability

#### Off Balance Sheet and Credit Exposure

In the ordinary course of business, the Company has entered into off-balance sheet financial instruments consisting of commitments to extend credit and standby letters of credit. Such financial instruments are recorded in the consolidated financial statements when they are funded. They involve, to varying degrees, elements of credit risk in excess of amounts recognized in the consolidated balance sheets. Losses would be experienced when the Company is contractually obligated to make a payment under these instruments and must seek repayment from the borrower, which may not be as financially sound in the current period as they were when the commitment was originally made. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Company enters into credit arrangements that generally provide for the termination of advances in the event of a covenant violation or other event of default. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the party. The commitments are collateralized by the same types of assets used as loan collateral.

As with outstanding loans, the Company applies qualitative factors and utilization rates to its off-balance sheet obligations in determining an estimate of losses inherent in these contractual obligations. The estimate for loan losses on off-balance sheet instruments is included within other liabilities and the charge to income that establishes this liability is included in non-interest expense.

#### Foreclosed Real Estate and Repossessed Assets

Foreclosed real estate and other repossessed assets are recorded at fair value at the time of foreclosure less estimated costs to sell. Any excess of loan balance over the fair value less estimated costs to sell of the other assets is charged-off against the allowance for loan losses. Any excess of the fair value less estimated costs to sell over the

loan balance is recorded as a loan loss recovery to the extent of the loan loss previously charged-off against the allowance for loan losses; and, if greater, recorded as a gain on foreclosed assets. Subsequent to the legal ownership date, the Company periodically performs a new valuation and the asset is carried at the lower of carrying amount or fair value less estimated costs to sell. Operating expenses or income, and gains or losses on disposition of such properties, are recorded in current operations.

#### **Income Taxes**

The Company uses the asset and liability method, which recognizes an asset or liability representing the tax effects of future deductible or taxable amounts that have been recognized in the consolidated financial statements. Due to tax regulations, certain items of income and expense are recognized in different periods for tax return purposes than for financial statement reporting. These items represent "temporary differences." Deferred income taxes are recognized for the tax effect of temporary differences between the tax basis of assets and liabilities and their financial reporting amounts at each period end based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. A valuation allowance is established for deferred tax assets if, based on weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets may not be realized. Any interest or penalties assessed by the taxing authorities is classified in the financial statements as income tax expense. Deferred tax assets are included in other assets on the consolidated balance sheets.

Management evaluates the Company's deferred tax asset for recoverability using a consistent approach which considers the relative impact of negative and positive evidence, including the Company's historical profitability and projections of future taxable income. The Company is required to establish a valuation allowance for deferred tax assets and record a charge to income if management determines, based on available evidence at the time the determination is made, that it is more likely than not that some portion or all of the deferred tax assets may not be realized.

#### **Table of Contents**

The Company is subject to the provisions of ASC 740, Income Taxes ("ASC 740"). ASC 740 prescribes a more likely than not threshold for the financial statement recognition of uncertain tax positions. ASC 740 clarifies the accounting for income taxes by prescribing a minimum recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. On a quarterly basis, the Company evaluates income tax accruals in accordance with ASC 740 guidance on uncertain tax positions.

#### Earnings Per Share

Basic earnings per common share is computed using the weighted average number of common shares outstanding for the period divided into the net income available to common shareholders. Diluted earnings per share include the effect of all dilutive potential common shares for the period. Potentially dilutive common shares include stock options and warrants.

#### **Recent Accounting Pronouncements**

In May 2014, the FASB issued guidance codified within ASU 2014-09, "Revenue Recognition - Revenue from Contracts with Customers," which amends the guidance in former Topic 605, Revenue Recognition. The new revenue recognition standard will supersede virtually all revenue guidance in U.S. GAAP, including industry specific guidance. The guidance in this Update affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets, unless those contracts are within the scope of other standards. ASU 2014-09 is effective for the Company for annual reporting periods beginning after December 15, 2016. In July 2015, this effective date was extended for the Company to December 18, 2017. The Company may elect to apply the amendments of this Update using one of the following two methods: 1) retrospectively to each prior reporting period presented or 2) retrospectively with the cumulative effect of initially applying this Update recognized at the date of initial application. The Company is currently evaluating the impact of the provisions in this standard on the Company's consolidated financial statements.

In January 2016, the FASB issued guidance codified within ASU 2016-01, "Financial Instruments – Overall, Subtopic 825-10: Recognition and Measurement of Financial Assets and Financial Liabilities," which amends certain guidance on classification and measurement of financial instruments. The update is intended to enhance the reporting model for financial instruments to provide users of financial instruments with more decision-useful information and addresses certain aspects of the recognition, measurement, presentation, and disclosure of financial instruments. ASU 2016-01 is effective for the Company for annual reporting periods beginning after December 15, 2017. The Company is currently evaluating the impact of the provisions in this standard on the Company's consolidated financial statements.

In February 2016, the FASB amended its standards with respect to the accounting for leases. The amended guidance serves to replace all current U.S. GAAP guidance on this topic and requires that an operating lease be recognized on the statement of financial condition as a "right-to-use" asset along with a corresponding liability representing the rent obligation. Key aspects of current lessor accounting remain unchanged from existing guidance. This standard is expected to result in an increase to assets and liabilities recognized and, therefore, increase risk-weighted assets for regulatory capital purposes. The guidance requires the use of the modified retrospective transition approach for existing leases that have not expired before the date of initial application and will become effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. The standard is effective for the Company as of January 1, 2019. The Company is currently evaluating the impact of the amended guidance on the Company's Consolidated Financial Statements.

#### 2. INVESTMENT SECURITIES

The amortized cost and estimated fair value of investment securities are as follows:

	March 31	1, 2	016				
	Amortized			Gross Unrealized			Fair
	Cost		ains		osses)	u V	alue
Securities available-for-sale	(in thous	and	ls)				
U.S. government agency notes	\$11,242	\$	77	\$	(23	) \$	11,296
U.S. government agency collateralized mortgage obligations ("CMO")	17,326		80		(60	)	17,346
Equity securities: Farmer Mac class A stock	66		9		_		75
Total	\$28,634	\$	166	\$	(83	) \$	28,717
Securities held-to-maturity							
U.S. government agency mortgage backed securities ("MBS")	\$6,916	\$	391	\$	-	\$	7,307
Total	\$6,916	\$	391	\$	-	\$	7,307
12							

#### **Table of Contents**

	December 31, 2015						
	Amortize Cost	U	ross nrealized ains	U	ross Inrealized Losses)	l Fair Value	
Securities available-for-sale	(in thousa	and	ls)				
U.S. government agency notes	\$11,257	\$	5	\$	(115	) \$11,147	
U.S. government agency collateralized mortgage obligations ("CMO")	12,235		54		(58	) 12,231	
Equity securities: Farmer Mac class A stock	66		-		(3	) 63	
Total	\$23,558	\$	59	\$	(176	) \$23,441	
Securities held-to-maturity							
U.S. government agency MBS	\$7,025	\$	374	\$	-	\$7,399	
Total	\$7,025	\$	374	\$	-	\$7,399	

At March 31, 2016 and December 31, 2015, \$35.6 million and \$30.5 million of securities at carrying value, respectively, were pledged to the Federal Home Loan Bank ("FHLB"), as collateral for current and future advances.

The maturity periods and weighted average yields of investment securities at March 31, 2016 and December 31, 2015 were as follows:

	March 31 Less than One Year	1	One to Fiv	ve	Five to Te	en	Over Ten Years	l	Total	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
Securities available-for-sale U.S. government agency	(dollars i	n thous	ands)							
notes	\$9,126	2.9 %	\$ -	-	\$ 2,170	1.2 %	\$ -	-	\$11,296	2.6 %
U.S. government agency CMO Farmer Mac class A	-	-	8,223	1.2 %	5,793	0.9 %	3,330	1.4 %	17,346	1.1 %
stock									75	
Total	\$9,126	2.9 %	\$ 8,223	1.2 %	\$ 7,963	1.0 %	\$3,330	1.4 %	\$28,717	1.7 %
Securities held-to-maturity U.S. government agency MBS	\$-	-	\$ 2,767	3.7 %	\$ 4,149	2.9 %	\$ -	_	\$6,916	3.2 %
Total	\$-	-	\$ 2,767	3.7 %	\$ 4,149	2.9 %	\$ -	-	\$6,916	3.2 %
	Decembe	er 31, 20	015							
	Less than		One to Fig	ve	Five to Te	en	Over Ten	l		
	One Year		Years	37: -1.1	Years	37: -1.1	Years	37: 11	Total	37: .1.1
Securities	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
available-for-sale U.S. government agency	(dollars i	n thous	ands)							
notes	\$8,957	2.9 %	\$ -	-	\$ 2,190	0.9 %	\$ -	-	\$11,147	2.5 %
U.S. government agency CMO	-	-	4,337	1.3 %	4,527	0.7 %	3,367	1.2 %	12,231	1.0 %

Farmer Mac class A stock Total	- \$8,957	- 2.9 %	- \$ 4,337	1.3 % \$6,717	0.8 % \$3,367	- 1.2 %	63 \$23,441	- 1.7 %
Securities held-to-maturity U.S. government agency								
MBS	\$-	-	\$ 1,746	3.6 % \$ 5,279	3.1 % \$-	-	\$7,025	3.2 %
Total	\$-	-	\$ 1,746	3.6 % \$ 5,279	3.1 % \$-	-	\$7,025	3.2 %
13								

#### **Table of Contents**

The amortized cost and fair value of investment securities by contractual maturities as of the periods presented were as shown below:

	March 31	l,	December 31,			
	2016		2015			
	Amortize	edEstimated	Amortize	edEstimated		
	Cost	Fair Value	Cost	Fair Value		
Securities available-for-sale	(in thous	ands)				
Due in one year or less	\$9,061	\$ 9,126	\$9,053	\$ 8,957		
After one year through five years	8,205	8,223	4,335	4,337		
After five years through ten years	7,956	7,963	6,713	6,717		
After ten years	3,346	3,330	3,391	3,367		
Farmer Mac class A stock	66	75	66	63		
	\$28,634	\$ 28,717	\$23,558	\$ 23,441		
Securities held-to-maturity						
Due in one year or less	\$-	\$ -	\$-	\$ -		
After one year through five years	2,767	2,983	1,746	1,888		
After five years through ten years	4,149	4,324	5,279	5,511		
After ten years	-	-	-	-		
	\$6,916	\$ 7,307	\$7,025	\$ 7,399		

Actual maturities may differ from contractual maturities as borrowers or issuers have the right to prepay or call the investment securities. Changes in interest rates may also impact prepayments.

The following tables show all securities that are in an unrealized loss position:

	Less Twel Mon Gros Unre	ths	M G1 U1	ore Than ross nrealized	Fa	relve Months iir alue		
Securities available-for-sale		ousands)		38868	٧ (	aruc	LUSS	csv aruc
U.S. government agency notes U.S. government agency CMO		\$1,981 5,576		12 45	\$	2,170 1,895	\$23 60	\$4,151 7,471
Equity securities: Farmer Mac class A stock	-	-		-			-	-
	\$26	\$7,557	\$	57	\$	4,065	\$83	\$11,622
Securities held-to-maturity								
U.S. Government-agency MBS	\$-	\$-	\$	-	\$ \$	-	\$-	<b>\$</b> -
Total	\$-	\$-	\$	-	\$	-	\$-	\$-
	December 31, 2015 Less Than Twelve							
	Mon	ths	M	ore Than	Tw	elve Months	Total	
	Gros	S	Gı	ross			Gros	S
	Unre	a <b>Fizie</b> d	Uı	nrealized	F	<sup>7</sup> air	Unreali <b>Eed</b>	
	Loss	e <b>V</b> alue	Lo	osses	Value		Losses Value	
Securities available-for-sale	(in th	ousands)	)					

U.S. government agency notes	\$48	\$7,224	\$ 67	\$ 1,924	\$115	\$9,148
U.S. government agency CMO	9	1,654	49	1,945	58	3,599
Equity securities: Farmer Mac class A stock	-	-	3	63	3	63
	\$57	\$8,878	\$ 119	\$ 3,932	\$176	\$12,810
Securities held-to-maturity						
U.S. Government-agency MBS	\$-	\$-	\$ -	\$ -	\$-	\$-
Total	\$-	\$-	\$ -	\$ -	\$-	\$-

As of March 31, 2016 and December 31, 2015, there were seven and nine securities, respectively, in an unrealized loss position. Declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other-than-temporary are reflected in earnings as realized losses. In estimating other than temporary impairment losses, management considers, among other things (i) the length of time and the extent to which the fair value has been less than cost (ii) the financial condition and near-term prospects of the issuer and (iii) the Company's intent to sell an impaired security and if it is not more likely than not it will be required to sell the security before the recovery of its amortized basis.

#### **Table of Contents**

estate

Consumer

The unrealized losses are primarily due to increases in market interest rates over the yields available at the time the underlying securities were purchased. The fair value is expected to recover as the bonds approach their maturity date, repricing date or if market yields for such investments decline. Management does not believe any of the securities are impaired due to reasons of credit quality. Accordingly, as of March 31, 2016 and December 31, 2015, management believes the impairments detailed in the table above are temporary and no other-than-temporary impairment loss has been realized in the Company's consolidated income statements.

#### 3. LOANS HELD FOR INVESTMENT

The composition of the Company's loans held for investment loan portfolio follows:

	March	
	31,	December 31,
	2016	2015
	(in thousar	nds)
Manufactured housing	\$182,018	\$ 177,891
Commercial real estate	185,458	179,491
Commercial	75,345	77,349
SBA	13,220	13,744
HELOC	10,885	10,934
Single family real estate	17,919	19,073
Consumer	107	123
	484,952	478,605
Allowance for loan losses	(6,819)	(6,916)
Deferred costs, net	318	560
Discount on SBA loans	(186)	(191)
Total loans held for investment, net	\$478,265	\$ 472,058

March 31, 2016

17,919

107

The following table presents the contractual aging of the recorded investment in past due held for investment loans by class of loans:

	Current (in thousand	30-59 Days* Past Due	60-89 Days* Past Due	Over 90 Days* Past Due	Total Past Due	Total	Investment Over 90 Days and Accruing
Manufactured housing	\$181,923	,	\$ 92	\$ -	\$ 95	\$182,018	\$ -
Commercial real estate:		Ψ	Ψ	Ψ	Ψ 23	φ102,010	Ψ
Commercial real estate	137,628	-	-	612	612	138,240	_
SBA 504 1st trust deed	24,440	-	-	463	463	24,903	-
Land	2,948	-	-	-	-	2,948	-
Construction	19,367	_	-	-	-	19,367	-
Commercial	75,301	-	-	44	44	75,345	-
SBA	13,220	-	-	-	-	13,220	-
HELOC	10,528	357	-	-	357	10,885	-
Single family real							

17,919

107

Recorded

Total \$483,381 \$ 360 \$ 92 \$ 1,119 \$ 1,571 \$484,952 \$

\* Table reports past dues based on Call Report definitions of number of payments past due.

#### **Table of Contents**

December 31, 2015

										Record	ment
		30-5	59	60	)-89	O	ver 90			Over 9	<del>)</del> 0
		Day	s*	Da	ays*	D	ays*	Total		Days	
	Current	Past	Due	Pa	ıst Due	Pa	ast Due	Past Due	Total	and A	ccruing
	(in thousan	nds)									
Manufactured housing	\$177,480	\$	-	\$	372	\$	39	\$ 411	\$177,891	\$	-
Commercial real estate:											
Commercial real estate	138,004		-		-		612	612	138,616		-
SBA 504 1st trust deed	25,099		-		-		463	463	25,562		-
Land	2,895		-		-		-	-	2,895		-
Construction	12,016		-		402		-	402	12,418		-
Commercial	77,305		-		-		44	44	77,349		-
SBA	13,743		1		-		-	1	13,744		-
HELOC	10,934		-		-		-	-	10,934		-
Single family real											
estate	19,073		-				-	-	19,073		-
Consumer	123		-		-		-	-	123		-
Total	\$476,672	\$	1	\$	774	\$	1,158	\$ 1,933	\$478,605	\$	-

<sup>\*</sup> Table reports past dues based on Call Report definitions of number of payments past due.

#### Allowance for Loan Losses

The following table summarizes the changes in the allowance for loan losses:

Three Months Ended March 31, 2016 2015 (in thousands) Beginning balance \$6,916 \$ 7,877 Charge-offs (11 ) (131)Recoveries 161 497 Net recoveries 150 366 Provision (credit) (247 (968 Ending balance \$ 7,275 \$ 6,819

As of March 31, 2016 and December 31, 2015, the Company had reserves for credit losses on undisbursed loans of \$74,000 and \$61,000 which were included in Other liabilities.

#### Table of Contents

The following tables summarize the changes in the allowance for loan losses by portfolio type:

For the Three Months Ended March 31,

	Manufact@codmercial					Family			
	Housing	Real Estate	Commercial	SBA	HELOC	Real Estate	Consume	r Total	
2016	(in thous	ands)							
Beginning balance	\$3,525	\$ 1,853	\$ 939	\$451	\$ 43	\$ 103	\$ 2	\$6,916	
Charge-offs	-	-	-	(11)	) -	-	-	(11)	
Recoveries	4	13	27	114	2	1	-	161	
Net (charge-offs)									
recoveries	4	13	27	103	2	1	-	150	
<b>5</b>	(0.0	2.4		(4.50				. (2.4= )	

Single

Provision (credit)	(98) 34	-	(178 ) (3	) (1	) (1	) (247)
Ending balance	\$3,431 \$ 1,900	\$ 966	\$376 \$ 42	\$ 103	\$ 1	\$6,819
2015						
Beginning balance	\$4,032 \$ 1,459	\$ 986	\$1,066 \$ 140	\$ 192	\$ 2	\$7,877
Charge-offs	(131) -	-		-	-	(131)
Recoveries	49 13	321	110 3	1	-	497
Net (charge-offs)						
recoveries	(82) 13	321	110 3	1	-	366
Provision (credit)	88 105	(707	) (298 ) (90	) (68	) 2	(968)
Ending balance	\$4,038 \$ 1,577	\$ 600	\$878 \$ 53	\$ 125	\$ 4	\$7,275

The following tables present impairment method information related to loans and allowance for loan losses by loan portfolio segment:

	Manufactu	ır <b>€</b> dommercia	1			Single Family		Total
	Housing	Real Estate	Commerci	alSBA	HELOC	Real Estate	Consum	erLoans
Loans Held for								
Investment as of March								
31, 2016:	(in thousands)							
Recorded Investment:								
Impaired loans with an								
allowance recorded	\$5,588	\$ 898	\$ 2,917	\$1,302	\$-	\$ 1,962	\$ -	\$12,667
Impaired loans with no								
allowance recorded	3,386	1,689	146	1,414	289	274	-	7,198
Total loans individually								
evaluated for impairment	8,974	2,587	3,063	2,716	289	2,236	-	19,865
Loans collectively								
evaluated for impairment	173,044	182,871	72,282	10,504	10,596	15,683	107	465,087
Total loans held for								
investment	\$182,018	\$ 185,458	\$ 75,345	\$13,220	\$10,885	\$ 17,919	\$ 107	\$484,952
Unpaid Principal Balance								
Impaired loans with an								
allowance recorded	\$5,670	\$ 1,002	\$ 2,917	\$1,425	\$-	\$ 1,962	\$ -	\$12,976
Impaired loans with no				• 0.40	• • • •			
allowance recorded	5,072	3,056	152	2,040	308	418	-	11,046

Edgar Filing: COMMUNITY WEST BANCSHARES / - Form 10-Q

Total loans individually								
evaluated for impairment	10,742	4,058	3,069	3,465	308	2,380	-	24,022
Loans collectively								
evaluated for impairment	173,044	182,871	72,282	10,504	10,596	15,683	107	465,087
Total loans held for								
investment	\$183,786	\$ 186,929	\$ 75,351	\$13,969	\$10,904	\$ 18,063	\$ 107	\$489,109
Related Allowance for								
Credit Losses								
Impaired loans with an								
allowance recorded	\$514	\$7	\$ 166	\$3	\$-	\$ 18	\$ -	\$708
Impaired loans with no								
allowance recorded	-	-	-	-	-	-	-	-
Total loans individually								
evaluated for impairment	514	7	166	3	-	18	-	708
Loans collectively								
evaluated for impairment	2,917	1,893	800	373	42	85	1	6,111
Total loans held for								
investment	\$3,431	\$ 1,900	\$ 966	\$376	\$42	\$ 103	\$ 1	\$6,819
17								

Edgar Filing: COMMUNITY WEST BANCSHARES / - Form 10-Q

#### **Table of Contents**

Tuble of Contents	Manufactu	ır <b>€</b> &mmercia	1		Single Family		Total	
	Housing	Real Estate	Commerci	CommercialSBA		Real Estate	Consum	erLoans
Loans Held for								
Investment as of								
December 31, 2015:	(in thousan	nds)						
Recorded Investment:								
Impaired loans with an								
allowance recorded	\$4,914	\$ 376	\$ 2,966	\$1,695	\$19	\$ 1,970	\$ -	\$11,940
Impaired loans with no								
allowance recorded	3,672	2,247	44	1,052	294	282	-	7,591
Total loans individually								
evaluated for impairment	8,586	2,623	3,010	2,747	313	2,252	-	19,531
Loans collectively								
evaluated for impairment	169,305	176,868	74,339	10,997	10,621	16,821	123	459,074
Total loans held for								
investment	\$177,891	\$ 179,491	\$ 77,349	\$13,744	\$10,934	\$ 19,073	\$ 123	\$478,605
Unpaid Principal Balance								
Impaired loans with an								
allowance recorded	\$4,964	\$ 439	\$ 2,966	\$1,909	\$19	\$ 1,970	\$ -	\$12,267
Impaired loans with no								
allowance recorded	3,975	2,734	50	1,553	309	352	-	8,973
Total loans individually								
evaluated for impairment	8,939	3,173	3,016	3,462	328	2,322	-	21,240
Loans collectively		.=						
evaluated for impairment	169,305	176,868	74,339	10,997	10,621	16,821	123	459,074
Total loans held for	<b># 170 244</b>	<b>#</b> 100 0 11	<b>4.77.25</b>	<b>01445</b> 0	<b># 10 0 10</b>	<b>#</b> 10 1 12	Φ 100	<b># 100 21 1</b>
investment	\$178,244	\$ 180,041	\$ 77,355	\$14,459	\$10,949	\$ 19,143	\$ 123	\$480,314
Related Allowance for								
Credit Losses								
Impaired loans with an	¢ 402	ф 2	¢ 45	ф <b>о</b> 5	Ф	¢ 17	Φ	¢ 572
allowance recorded	\$483	\$3	\$ 45	\$25	\$-	\$ 17	\$ -	\$573
Impaired loans with no								
allowance recorded	-	-	-	-	-	-	-	-
Total loans individually	102	3	45	25		17		573
evaluated for impairment	483	3	43	25	-	17	-	3/3
Loans collectively evaluated for impairment	3,042	1,850	894	426	43	86	2	6,343
Total loans held for	3,042	1,030	074	420	43	ου	<i>L</i>	0,545
investment	\$3,525	\$ 1,853	\$ 939	\$451	\$43	\$ 103	\$ 2	\$6,916
mvestment	$\psi J, J \Delta J$	ψ 1,055	ψ 137	Ψ-JΙ	ΨΤ	Ψ 103	ΨΔ	ψ0,210

Included in impaired loans are \$2.2 million of loans guaranteed by government agencies at March 31, 2016 and December 31, 2015, respectively. A valuation allowance is established for an impaired loan when the fair value of the loan is less than the recorded investment. In certain cases, portions of impaired loans are charged-off to realizable value instead of establishing a valuation allowance and are included, when applicable in the table below as "Impaired loans without specific valuation allowance under ASC 310." The valuation allowance disclosed above is included in the allowance for loan losses reported in the consolidated balance sheets as of March 31, 2016 and December 31, 2015.

The table below reflects recorded investment in loans classified as impaired:

	March 31, 2016 (in thous	December 31, 2015
Impaired loans with a specific valuation allowance under ASC 310 Impaired loans without a specific valuation allowance under ASC 310 Total impaired loans	\$12,667 7,198 \$19,865	\$ 11,940 7,591 \$ 19,531
Valuation allowance related to impaired loans	\$708	\$ 573

The following tables summarize impaired loans by class of loans:

	March	D 1 11
	31,	December 31,
	2016	2015
	(in thousa	ands)
Manufactured housing	\$8,974	\$ 8,586
Commercial real estate:		
Commercial real estate	870	875
SBA 504 1st trust deed	1,717	1,748
Commercial	3,063	3,010
SBA	2,716	2,747
HELOC	289	313
Single family real estate	2,236	2,252
Total	\$19,865	\$ 19,531

#### **Table of Contents**

The following table summarizes average investment in impaired loans by class of loans and the related interest income recognized:

	Three Months Ended							
	March 31	,						
	2016		2015					
	Average		Average					
	Investme	nt	Investment					
	in		in					
	Impaired	Interest	Impaired	Interest				
	Loans	Income	Loans	Income				
	(in thousands)							
Manufactured housing	\$8,785	\$ 185	\$ 7,288	\$ 115				
Commercial real estate:								
Commercial real estate	873	3	2,269	-				
SBA 504 1st trust deed	1,733	23	1,133	9				
Land	-	-	-	-				
Construction	-	-	-	-				
Commercial	3,038	42	3,003	-				
SBA	311	46	1,814	11				
HELOC	508	4	85	-				
Single family real estate	2,245	29	600	1				
Consumer	-	-	-	-				
Total	\$17,493	\$ 332	\$ 16,192	\$ 136				

The Company is not committed to lend additional funds on these impaired loans.

The following table reflects the recorded investment in certain types of loans at the periods indicated:

	March		
	31,	December 31,	
	2016	2015	
	(in thousands)		
Nonaccrual loans	\$6,711	\$ 6,956	
Government guaranteed portion of loans included above	\$1,904	\$ 1,943	
Troubled debt restructured loans, gross	\$14,388	\$ 13,741	
Loans 30 through 89 days past due with interest accruing	\$449	\$ -	
Allowance for loan losses to gross loans held for investment	1.41 %	5 1.44	%

The accrual of interest is discontinued when substantial doubt exists as to collectability of the loan; generally at the time the loan is 90 days delinquent. Any unpaid but accrued interest is reversed at that time. Thereafter, interest income is no longer recognized on the loan. Interest income may be recognized on impaired loans to the extent they are not past due by 90 days. Interest on nonaccrual loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all of the principal and interest amounts contractually due are brought current and future payments are reasonably assured. Foregone interest on nonaccrual and TDR loans for the three months ended March 31, 2016 and 2015 was \$0.1 million and \$0.3 million, respectively.

#### **Table of Contents**

The following table presents the composition of nonaccrual loans by class of loans:

	March			
	31,	De	ecember 31,	
	2016	2015		
	(in thous	ousands)		
Manufactured housing	\$1,460	\$	1,615	
Commercial real estate:				
Commercial real estate	870		875	
SBA 504 1st trust deed	1,453		1,481	
Commercial	44		44	
SBA	2,302		2,346	
HELOC	308		313	
Single family real estate	274		282	
Consumer	-		-	
Total	\$6,711	\$	6,956	

Included in nonaccrual loans are \$1.9 million of loans guaranteed by government agencies at March 31, 2016 and December 31, 2015.

The guaranteed portion of each SBA loan is repurchased from investors when those loans become past due 120 days by either CWB or the SBA directly. After the foreclosure and collection process is complete, the principal balance of loans repurchased by CWB are reimbursed by the SBA. Although these balances do not earn interest during this period, they generally do not result in a loss of principal to CWB; therefore a repurchase reserve has not been established related to these loans.

The Company utilizes an internal asset classification system as a means of reporting problem and potential problem loans. Under the Company's risk rating system, the Company classifies problem and potential problem loans as "Special Mention," "Substandard," "Doubtful" and "Loss". For a detailed discussion on these risk classifications see "Note 1 Summary of Significant Accounting Policies - Allowance for Loan Losses and Provision for Loan Losses" of this Form 10-Q. Loans that do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories but possess weaknesses that deserve management's close attention are deemed to be Special Mention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the institution's credit position at some future date. Special Mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification. Risk ratings are updated as part of our normal loan monitoring process, at a minimum, annually.

The following tables present gross loans by risk rating:

	March 31, 2016				
		Special			
	Pass	Mention	Substandard	Doubtful	Total
	(in thousands)				
Manufactured housing	\$178,258	\$ -	\$ 3,760	\$ -	\$182,018
Commercial real estate:					
Commercial real estate	134,916	2,454	870	-	138,240
SBA 504 1st trust deed	22,611	575	1,717	-	24,903
Land	2,948	-	-	-	2,948
Construction	19,367	-	-	-	19,367
Commercial	64,876	6,762	3,707	-	75,345

SBA	9,626	112	599	44	10,381
HELOC	10,071	-	814	-	10,885
Single family real estate	17,640	-	279	-	17,919
Consumer	107	-	-	-	107
Total, net	460,420	9,903	11,746	44	482,113
SBA guarantee	-	-	2,839	-	2,839
Total	\$460,420	\$ 9,903	\$ 14,585	\$ 44	\$484,952

#### **Table of Contents**

December	31, 2015					
	Special					
Pass	Mention	Substandard	Doubtful	Total		
(in thousands)						
\$173,971	\$-	\$ 3,920	\$ -	\$177,891		
131,857	2,481	4,278	-	138,616		
23,231	583	1,748	-	25,562		
2,895	-	-	-	2,895		
12,418	-	-	-	12,418		
66,788	6,805	3,756	-	77,349		
10,733	158	547	64	11,502		
10,115	-	819	-	10,934		
18,678	-	395	-	19,073		
123	-	-	-	123		
450,809	10,027	15,463	64	476,363		
-	-	2,242	-	2,242		
\$450,809	\$10,027	\$ 17,705	\$ 64	\$478,605		
	Pass (in thousar \$173,971 131,857 23,231 2,895 12,418 66,788 10,733 10,115 18,678 123 450,809	Pass Mention (in thousands) \$173,971 \$-  131,857 2,481 23,231 583 2,895 - 12,418 - 66,788 6,805 10,733 158 10,115 - 18,678 - 123 - 450,809 10,027 -	Special Pass Mention Substandard (in thousands) \$173,971 \$- \$3,920  131,857 2,481 4,278 23,231 583 1,748 2,895 12,418 66,788 6,805 3,756 10,733 158 547 10,115 - 819 18,678 - 395 123 450,809 10,027 15,463 - 2,242	Special           Pass         Mention         Substandard         Doubtful           (in thousands)         \$ 3,920         \$ -           \$173,971         \$ -         \$ 3,920         \$ -           \$131,857         \$ 2,481         \$ 4,278         -           \$23,231         \$ 583         \$ 1,748         -           \$2,895         -         -         -           \$12,418         -         -         -           \$66,788         6,805         3,756         -           \$10,733         \$ 158         \$ 547         \$ 64           \$10,115         -         \$ 819         -           \$18,678         -         395         -           \$123         -         -         -           \$450,809         \$ 10,027         \$ 15,463         \$ 64           -         -         2,242         -		

#### Troubled Debt Restructured Loan (TDR)

A TDR is a loan on which the bank, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the bank would not otherwise consider. The loan terms that have been modified or restructured due to a borrower's financial situation include, but are not limited to, a reduction in the stated interest rate, an extension of the maturity or renewal of the loan at an interest rate below current market, a reduction in the face amount of the debt, a reduction in the accrued interest, extensions, deferrals, renewals and rewrites. The majority of the bank's modifications are extensions in terms or deferral of payments which result in no lost principal or interest followed by reductions in interest rates or accrued interest. A TDR is also considered impaired. Generally, a loan that is modified at an effective market rate of interest may no longer be disclosed as a troubled debt restructuring in years subsequent to the restructuring if it is not impaired based on the terms specified by the restructuring agreement.

The following tables summarize the financial effects of TDR loans by loan class for the periods presented:

	For the Three Months I	Ended March 31, 2016			
	Pre-	Post	Balance of	Balance of	Effect on
	Num <b>bé</b> odification	Modification	Loans with	Loans with	Allowance
	of Recorded	Recorded	Rate	Term	for
	LoanInvestment	Investment	Reduction	Extension	Loan Losses
	(dollars in thousands)				
Manufactured					
housing	8 \$ 743	\$ 743	\$ 743	\$ 743	\$ 49
Commercial	1 102	102	-	102	-
Total	9 \$ 845	\$ 845	\$ 743	\$ 845	\$ 49
	For the Three Months I	Ended March 31, 2015			
	Pre-	Post	Balance of	Balance of	Effect on
	Numb diodification	Modification	Loans with	Loans with	Allowance
	of Recorded	Recorded	Rate	Term	for
	Loandnvestment	Investment	Reduction	Extension	Loan Losses
	(dollars in thousands)				

Manufactured

housing	3	\$ 174	\$ 174	\$ _	\$ 156	\$ 4
Total	_	174	\$ 174	\$ _	\$ 156	\$ 4

The average rate concessions were 89 basis points and 0 basis points for the three months ended March 31, 2016 and 2015, respectively. The average term extension in months was 164 and 13 for the first quarter 2016 and 2015, respectively.

A TDR loan is deemed to have a payment default when the borrower fails to make two consecutive payments or the collateral is transferred to repossessed assets. The Company had no TDR's with payment defaults for the three months ended March 31, 2016 or 2015.

At March 31, 2016 there were no material loan commitments outstanding on TDR loans.

#### **Table of Contents**

#### 4. OTHER ASSETS ACQUIRED THROUGH FORECLOSURE

The following table summarizes the changes in other assets acquired through foreclosure:

	Three Months Ended						
	March 31,						
	2016	2015					
	(in thousands)						
Balance, beginning of period	\$ 198	\$ 137					
Additions	114	222					
Proceeds from dispositions	(138	) (40 )					
Gains on sales, net	2	1					
Balance, end of period	\$ 176	\$ 320					

#### 5. FAIR VALUE MEASUREMENT

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities. FASB ASC 820, Fair Value Measurements and Disclosures ("ASC 820") established a framework for measuring fair value using a three-level valuation hierarchy for disclosure of fair value measurement. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset as of the measurement date. ASC 820 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the factors market participants would consider in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs, as follows:

Level 1— Observable quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2— Observable quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, matrix pricing or model-based valuation techniques where all significant assumptions are observable, either directly or indirectly in the market.

Level 3— Model-based techniques where all significant assumptions are not observable, either directly or indirectly, in the market. These unobservable assumptions reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques may include use of discounted cash flow models and similar techniques.

The availability of observable inputs varies based on the nature of the specific financial instrument. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Company in determining fair value is greatest for instruments categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

Fair value is a market-based measure considered from the perspective of a market participant who holds the asset or owes the liability rather than an entity-specific measure. When market assumptions are available, ASC 820 requires the Company to make assumptions regarding the assumptions that market participants would use to estimate the fair

value of the financial instrument at the measurement date.

FASB ASC 825, Financial Instruments ("ASC 825") requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value.

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented herein are not necessarily indicative of the amounts the Company could have realized in a sales transaction at March 31, 2016 and December 31, 2015. The estimated fair value amounts for March 31, 2016 and December 31, 2015 have been measured as of period-end, and have not been reevaluated or updated for purposes of these consolidated financial statements subsequent to those dates. As such, the estimated fair values of these financial instruments subsequent to the reporting date may be different than the amounts reported at the period-end.

This information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only required for a limited portion of the Company's assets and liabilities.

Due to the wide range of valuation techniques and the degree of subjectivity used in making the estimate, comparisons between the Company's disclosures and those of other companies or banks may not be meaningful.

#### **Table of Contents**

The following tables summarize the fair value of assets measured on a recurring basis:

	Fair Value N Quoted	Measurements at the Er	nd of the Reporting	g Period Using:
	Prices			
	in Active			
	Markets	Significant		
	for	Other	Significant	
	Identical	Observable	Unobservable	
	Assets			Fair
March 21, 2016		Inputs	Inputs	Value
March 31, 2016	(Level 1)	(Level 2)	(Level 3)	value
Assets:	(in thousand	,	ф	Φ 20.717
Investment securities available-for-sale	\$ 75	\$ 28,642	\$ -	\$ 28,717
Interest only strips	-	-	210	210
Servicing assets	-	-	180	180
	\$ 75	\$ 28,642	\$ 390	\$ 29,107
	Fair Value N	Measurements at the Er	nd of the Reporting	g Period Using:
	Quoted			<del></del>
	Prices			
	in Active	Significant		
	in Active Markets	Significant Other	Significant	
	in Active Markets for	Other	Significant Unobservable	
	in Active Markets for Identical	Other Observable	Unobservable	Fair
December 31, 2015	in Active Markets for Identical Assets	Other Observable Inputs	Unobservable Inputs	Fair Value
December 31, 2015 Assets:	in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Unobservable	Fair Value
Assets:	in Active Markets for Identical Assets (Level 1) (in thousand	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Value
Assets: Investment securities available-for-sale	in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Value \$ 23,441
Assets: Investment securities available-for-sale Interest only strips	in Active Markets for Identical Assets (Level 1) (in thousand	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)  \$ - 226	Value \$ 23,441 226
Assets: Investment securities available-for-sale	in Active Markets for Identical Assets (Level 1) (in thousand	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Value \$ 23,441

Market valuations of our investment securities which are classified as level 2 are provided by an independent third party. The fair values are determined by using several sources for valuing fixed income securities. Their techniques include pricing models that vary based on the type of asset being valued and incorporate available trade, bid and other market information. In accordance with the fair value hierarchy, the market valuation sources include observable market inputs and are therefore considered Level 2 inputs for purposes of determining the fair values.

On certain SBA loan sales, the Company retained I/O strips which represent the present value of excess net cash flows generated by the difference between (a) interest at the stated rate paid by borrowers and (b) the sum of (i) pass-through interest paid to third-party investors and (ii) contractual servicing fees. I/O strips are classified as Level 3 in the fair value hierarchy. The fair value is determined on a quarterly basis through a discounted cash flow analysis prepared by an independent third party using industry prepayment speeds. I/O strip valuation adjustments are recorded as additions or offsets to loan servicing income.

Historically, the Company has elected to use the amortizing method for the treatment of servicing assets and has measured for impairment on a quarterly basis through a discounted cash flow analysis prepared by an independent third party using industry prepayment speeds. In connection with the sale of certain SBA and USDA loans the Company recorded servicing assets and elected to measure those assets at fair value in accordance with ASC 825-10. Significant assumptions in the valuation of servicing assets include estimated loan repayment rates, the discount rate,

and servicing costs, among others. Servicing assets are classified as Level 3 measurements due to the use of significant unobservable inputs, as well as significant management judgment and estimation.

The Company also has assets that under certain conditions are subject to measurement at fair value on a non-recurring basis. These assets include loans held for sale, foreclosed real estate and repossessed assets and certain loans that are considered impaired per generally accepted accounting principles.

#### **Table of Contents**

The following summarizes the fair value measurements of assets measured on a non-recurring basis:

	Fair Value Measurements at the End of the Reporting Period Using							
			Quotec	l Prices				
			in Acti	ve				
			Market	ts for	Ac	etive		
			Identic	al	M	arkets for	Unobs	servable
			Assets		Si	milar Assets	Inputs	
	To	tal	(Level 1)		(L	evel 2)	(Level 3)	
	(in	thousands)						
As of March 31, 2016:								
Impaired loans	\$	4,698	\$	-	\$	4,698	\$	-
Foreclosed real estate and repossessed								
assets		176		-		176		-
	\$	4,874	\$	-	\$	4,874	\$	-
As of December 31, 2015:								
Impaired loans	\$	4,545	\$	-	\$	4,545	\$	-
Foreclosed real estate and repossessed								
assets		198		-		198		-
	\$	4,743	\$	-	\$	4,743	\$	-

The Company records certain loans at fair value on a non-recurring basis. When a loan is considered impaired an allowance for a loan loss is established. The fair value measurement and disclosure requirement applies to loans measured for impairment using the practical expedients method permitted by accounting guidance for impaired loans. Impaired loans are measured at an observable market price, if available or at the fair value of the loan's collateral, if the loan is collateral dependent. The fair value of the loan's collateral is determined by appraisals or independent valuation. When the fair value of the loan's collateral is based on an observable market price or current appraised value, given the current real estate markets, the appraisals may contain a wide range of values and accordingly, the Company classifies the fair value of the impaired loans as a non-recurring valuation within Level 2 of the valuation hierarchy. For loans in which impairment is determined based on the net present value of cash flows, the Company classifies these as a non-recurring valuation within Level 3 of the valuation hierarchy.

Foreclosed real estate and repossessed assets are carried at the lower of book value or fair value less estimated costs to sell. Fair value is based upon independent market prices obtained from certified appraisers or the current listing price, if lower. When the fair value of the collateral is based on a current appraised value, the Company reports the fair value of the foreclosed collateral as non-recurring Level 2. When a current appraised value is not available or if management determines the fair value of the collateral is further impaired, the Company reports the foreclosed collateral as non-recurring Level 3.

#### FAIR VALUES OF FINANCIAL INSTRUMENTS

The estimated fair values of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret market data to develop estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

The estimated fair value of the Company's financial instruments are as follows:

	March 31, 2016					
	Carrying	Fair Valu	ie			
	Amount	Level 1	Level 2	Level 3	Total	
Financial assets:	(in thousa	nds)				
Cash and cash equivalents	\$28,937	\$28,937	\$-	\$-	\$28,937	
Interest-bearing deposits in other financial institutions	100	100	-	-	100	
FRB and FHLB stock	3,259	-	3,259	-	3,259	
Investment securities	35,633	75	35,949	-	36,024	
Loans held for sale	61,897	-	66,572	-	66,572	
Loans, net	540,162	-	535,552	14,653	550,205	
Financial liabilities:						
Deposits	546,075	-	546,796	-	546,796	
Other borrowings	10,500	-	10,499	-	10,499	
24						

#### **Table of Contents**

	December 31, 2015						
	Carrying	g Fair Value					
	Amount	Level 1	Level 2	Level 3	Total		
Financial assets:	(in thousa	nds)					
Cash and cash equivalents	\$35,519	\$35,519	\$-	\$-	\$35,519		
Interest-bearing deposits in other financial institutions	99	99	-	-	99		
FRB and FHLB stock	3,259	-	3,259	-	3,259		
Investment securities	30,466	63	30,777	-	30,840		
Loans held for sale	64,488		69,262		69,262		
Loans, net	472,058	-	458,726	13,679	472,405		
Financial liabilities:							
Deposits	544,338	-	544,350	-	544,350		
Other borrowings	10,500	-	10,489	-	10,489		

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

#### Cash and cash equivalents

The carrying amounts reported in the consolidated balance sheets for cash and due from banks approximate their fair value.

#### Money market investments

The carrying amounts reported in the consolidated balance sheets for money market investments approximate their fair value.

#### Investment securities

The fair value of Farmer Mac class A stock is based on quoted market prices and are categorized as Level 1 of the fair value hierarchy.

The fair value of other investment securities were determined based on matrix pricing. Matrix pricing is a mathematical technique that utilizes observable market inputs including, for example, yield curves, credit ratings and prepayment speeds. Fair values determined using matrix pricing are generally categorized as Level 2 in the fair value hierarchy.

#### Federal Reserve Stock and Federal Home Loan Bank Stock

CWB is a member of the FHLB system and maintains an investment in capital stock of the FHLB. CWB also maintain an investment in capital stock of the Federal Reserve Bank ("FRB"). These investments are carried at cost since no ready market exists for them, and they have no quoted market value. The Company conducts a periodic review and evaluation of our FHLB stock to determine if any impairment exists. The fair values have been categorized as Level 2 in the fair value hierarchy.

#### Loans Held for Sale

Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for portfolios with similar characteristics or based on the agreed-upon sale price. As such, the Company classifies the fair value of loans held for sale as a non-recurring valuation within Level 2

of the fair value hierarchy. At March 31, 2016 and December 31 2015, the Company had loans held for sale with an aggregate carrying value of \$61.9 million and \$64.5 million respectively.

#### Loans

Fair value for loans is estimated based on discounted cash flows using interest rates currently being offered for loans with similar terms to borrowers with similar credit quality with adjustments that the Company believes a market participant would consider in determining fair value based on a third party independent valuation. As a result, the fair value for loans is categorized as Level 2 in the fair value hierarchy. Fair values of impaired loans using a discounted cash flow method to measure impairment have been categorized as Level 3.

#### **Deposits**

The amount payable at demand at report date is used to estimate the fair value of demand and savings deposits. The estimated fair values of fixed-rate time deposits are determined by discounting the cash flows of segments of deposits that have similar maturities and rates, utilizing a discount rate that approximates the prevailing rates offered to depositors as of the measurement date. The fair value measurement of deposit liabilities is categorized as Level 2 in the fair value hierarchy.

#### Federal Home Loan Bank advances and other borrowings

The fair values of the Company's borrowings are estimated using discounted cash flow analyses, based on the market rates for similar types of borrowing arrangements. The FHLB advances have been categorized as Level 2 in the fair value hierarchy.

#### Off-balance sheet instruments

Fair values for the Company's off-balance sheet instruments (lending commitments and standby letters of credit) are based on quoted fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

#### **Table of Contents**

The standby letters of credit outstanding at March 31, 2016 and December 31, 2015 were \$0.1 million, respectively. Unfunded loan commitments at March 31, 2016 and December 31, 2015 were \$46.9 million, respectively.

#### 6. OTHER BORROWINGS AND CONVERTIBLE DEBENTURES

Federal Home Loan Bank Advances – The Company through the bank has a blanket lien credit line with the FHLB. FHLB advances are collateralized in the aggregate by CWB's eligible loans and securities. There were \$5.0 million of FHLB advances outstanding at March 31, 2016 and December 31, 2015, borrowed at a fixed rate of 0.55%. The Company also had \$90.0 million of letters of credit with FHLB at March 31, 2016 to secure public funds. At March 31, 2016, CWB had pledged to the FHLB, \$35.6 million of securities and \$149.4 million of loans. At March 31, 2016, CWB had \$50.6 million available for additional borrowing. At December 31, 2015, CWB had pledged to the FHLB, \$30.5 million of securities and \$140.0 million of loans. At December 31, 2015, CWB had \$67.8 million available for additional borrowing. Total FHLB interest expense for the three months ended March 31, 2016 and 2015 was \$7,000 and \$0.6 million, respectively.

Federal Reserve Bank – The Company has established a credit line with the FRB. Advances are collateralized in the aggregate by eligible loans for up to 28 days. There were no outstanding FRB advances as of March 31, 2016 and December 31, 2015. Available borrowing capacity was \$93.7 million and \$94.0 million as of March 31, 2016 and December 31, 2015, respectively.

Federal Funds Purchased Lines – The Company has federal funds borrowing lines at correspondent banks totaling \$20.0 million. There was no amount outstanding as of March 31, 2016 and December 31, 2015.

Line of Credit - In October of 2015, the Company entered into a one year revolving line of credit agreement for up to \$10.0 million. At March 31, 2016, the balance was \$5.5 million at a rate of 4.187%. The Company must maintain a compensating deposit with the lender of 25% of the outstanding principal balance in a non-interest bearing deposit account which was \$1.4 million at March 31, 2016 and December 31, 2015, respectively. In addition, the Company must maintain a minimum debt service coverage ratio of 1.65, a minimum Tier 1 leverage ratio of 7.0% and a minimum total risked based capital ratio of 10.0%. The Company incurs a quarterly unused commitment fee of 50 basis points per annum on the average available balance. The outstanding balance of the revolving line of credit converts to a term loan at maturity with quarterly payments of 5% and maturity date of October 31, 2021.

#### 7. STOCKHOLDERS' EQUITY

The following table summarizes the changes in other comprehensive income (loss) by component, net of tax for the period indicated:

	Three Months Ended March 31,						
		aicii 51 116	ι,	2	01:	5	
	Unrealized holding ga				gain	S	
	(losses) on AFS						
	(ir	thous:	and	s)			
Beginning balance	\$	(68	)	\$	3	31	
Other comprehensive income (loss) before reclassifications		117			(	14	)
Amounts reclassified from accumulated other comprehensive income		-			-		
Net current-period other comprehensive income (loss)		117			(	14	)
Ending Balance	\$	49		\$	1	7	

There were no reclassifications out of accumulated other comprehensive income for the three and nine months ended March 31, 2016 or 2015.

#### Common Stock

During the first quarter of 2016, the Company repurchased 107,253 common stock shares for an average price of \$6.99 a share under the common stock repurchase program.

During the three months ended March 31, 2016 and 2015, the Company paid a quarterly common stock dividend of \$0.2 million, respectively.

#### Common Stock Warrant

The Warrant issued as part of the TARP provides for the purchase of up to 521,158 shares of the common stock, at an exercise price of \$4.49 per share ("Warrant Shares"). The Warrant is immediately exercisable and expires on December 19, 2018. The exercise price and the ultimate number of shares of common stock that may be issued under the Warrant are subject to certain anti-dilution adjustments, such as upon stock splits or distributions of securities or other assets to holders of the common stock, and upon certain issuances of the common stock at or below a specified price relative to the then current market price of the common stock. In the second quarter of 2013, the Treasury sold its warrant position to a private investor. Pursuant to the Securities Purchase Agreement, the private investor has agreed not to exercise voting power with respect to any Warrant Shares.

#### **Table of Contents**

#### 8. EARNINGS PER SHARE

The following table presents a reconciliation of basic earnings per share and diluted earnings per share:

		arch 31,	Ended	
	20	16	20	15
	(in thousands, except per shamounts)			r share
Net income	\$	1,283	\$	1,770
Less: dividends and accretion on preferred stock and discount on partial				
redemption		-		121
Net income available to common stockholders	\$	1,283	\$	1,649
Weighted average number of common shares outstanding - basic		8,169		8,203
Weighted average number of common shares outstanding - diluted		8,467		8,501
Earnings per share:				
Basic	\$	0.16	\$	0.20
Diluted	\$	0.15	\$	0.19

#### 9. CAPITAL REQUIREMENT

The Company and CWB are subject to various regulatory capital adequacy requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory - and possibly additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Company's business and financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and CWB must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Effective January 1, 2015, CWB was subject to the "Basel III" guidelines for determining regulatory capital. These capital rules among other things introduced a minimum Common Equity Tier 1 (CET1) ratio of 4.5% and a capital conservation buffer of 2.5%. Phase-in of the capital conservation buffer requirements began on January 1, 2016.

Effective March 31, 2015, CWBC met the requirements under the final rule changes to the Federal Reserve's Small Bank Holding Company Policy Statement for institutions with \$500 million to \$1 billion in total consolidated assets. Under the revised policy, CWBC is no longer subject to certain consolidated regulatory financial reporting requirements and is not subject to Basel III capital rules and reporting requirements.

As of March 31, 2016 and December 31, 2015, the Company and CWB met the minimum capital ratio requirements to be classified as well-capitalized, as defined by the banking agencies.

## Table of Contents

The Company's and CWB's capital amounts and ratios as of March 31, 2016 and December 31, 2015 are presented in the table below:

March 31, 2016	Total Capital (dollars i	Tier 1 Capital n thousand	Common Equity Tier 1 Capital	Risk- Weighted Assets	Adjusted Average Assets	Total Risk- Based Capital Ratio		Tier 1 Risk-B Capital Ratio		Commo Equity Tier 1 Ratio	on	Tier 1 Levera Ratio	
CWB	\$71,625	\$65,150	\$65,150	\$517,311	\$617,817	13.85	%	12.59	%	12.59	%	10.55	%
Well-capitalized ratios Minimum capital ratios						10.00 8.00	% %		% %		% %		%
December 31, 2015 CWB	\$70,199	\$63,788	\$63,788	\$512,364	\$614,331	13.70	%	12.45	%	12.45	%	10.38	3 %
Well-capitalized ratios Minimum capital ratios						10.00 8.00	%	8.00 6.00	% %	6.50 4.50	%		%
28													

#### **Table of Contents**

# ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion is designed to provide insight into management's assessment of significant trends related to the Company's consolidated financial condition, results of operations, liquidity, capital resources and interest rate sensitivity. It should be read in conjunction with the Company's unaudited interim consolidated financial statements and notes thereto included herein and the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015, and the other financial information appearing elsewhere in this report.

#### Forward Looking Statements

This report contains certain forward-looking statements, within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934, which are intended to be covered by the safe harbor for "forward-looking statements" provided by the Private Securities Litigation Reform Act of 1995. These statements may include statements that expressly or implicitly predict future results, performance or events. Statements other than statements of historical fact are forward-looking statements. In addition, the words "anticipates," "expects," "believes," "estimates" and "intends" or the negative of these terms or other comparable terminology constitute "forward-looking statements." Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. Except as required by law, the Company disclaims any obligation to update any such forward-looking statements or to publicly announce the results of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

Forward-looking statements contained in this Quarterly Report on Form 10-Q involve substantial risks and uncertainties, many of which are difficult to predict and are generally beyond the control of the Company and may cause our actual results to differ significantly from historical results and those expressed in any forward-looking statement. Risks and uncertainties include those set forth in our filings with the Securities and Exchange Commission and the following factors that could cause actual results to differ materially from those presented:

general economic conditions, either nationally or locally in some or all areas in which business is conducted, or conditions in the real estate or securities markets or the banking industry which could affect liquidity in the capital markets, the volume of loan origination, deposit flows, real estate values, the levels of non-interest income and the amount of loan losses;

changes in existing loan portfolio composition and credit quality, and changes in loan loss requirements; legislative or regulatory changes which may adversely affect the Company's business, including but not limited to the impact of the Dodd-Frank Act and Consumer Protection Act and the regulations required to be promulgated thereunder:

the drought in California and its impact on the economy;

the Company's success in implementing its new business initiatives, including expanding its product line, adding new branches and successfully building its brand image;

changes in interest rates which may reduce net interest margin and net interest income;

increases in competitive pressure among financial institutions or non-financial institutions;

technological changes which may be more difficult to implement or more expensive than anticipated;

changes in borrowing facilities, capital markets and investment opportunities which may adversely affect the business;

changes in accounting principles, policies or guidelines which may cause conditions to be perceived differently; litigation or other matters before regulatory agencies, whether currently existing or commencing in the future, which may delay the occurrence or non-occurrence of events longer than anticipated;

the ability to originate loans with attractive terms and acceptable credit quality;

the ability to attract and retain key members of management; the ability to realize cost efficiencies; and a failure or breach of our operational or security systems or infrastructure.

For additional information regarding risks that may cause our actual results to differ materially from any forward-looking statements, see "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2015 and in item 1A of Part II of this Quarterly Report.

#### Financial Overview and Highlights

Community West Bancshares ("CWBC") incorporated under the laws of the state of California, is a bank holding company headquartered in Goleta, California providing full service banking and lending through its wholly-owned subsidiary Community West Bank ("CWB" or the "Bank"), which has five California branch banking offices in Goleta, Santa Barbara, Santa Maria, Ventura and Westlake Village and a loan production office in San Luis Obispo. These entities are collectively referred to herein as the "Company".

Financial Result Highlights for the First Quarter of 2016

Net income available to common shareholders of the Company of \$1.3 million, or \$0.15 per diluted share in the first quarter of 2016 (1Q16) compared to \$1.6 million or \$0.19 per diluted share in the first quarter a year ago (1Q15).

#### **Table of Contents**

The significant factors impacting the Company's first quarter earnings performance were:

Net income of \$1.3 million in 1Q16 compared to net income of \$1.8 million in 1Q15.

Net interest margin for 1Q16 was 4.45% compared to 4.65% for 1Q15.

Total loans increased slightly to \$540.2 million at March 31, 2016 compared to \$536.5 million at December 31, 2015.

Total deposits increased slightly to \$546.1 million at March 31, 2016 from \$544.3 at December 31, 2015.

Net nonaccrual loans decreased 54.3% to \$4.8 million at March 31, 2016, compared to \$10.5 million at March 31, 2015, and down slightly from \$5.0 million at December 31, 2015.

Allowance for loan losses was \$6.8 million at March 31, 2016, or 1.41% of total loans held for investment compared to 1.44% at December 31, 2015 and 1.69% at March 31, 2015.

Most key asset quality ratios improved for Q1 2016 compared to Q1 2015. Nonaccrual loans and net other assets acquired through foreclosure to total assets improved to 0.80% from 1.89% in Q1 2015 and net nonaccrual loans to gross loans improved to 0.88% at the end of Q1 2016 compared to 2.13% at the end of Q1 2015.

Received approvals to open full-service branch office in San Luis Obispo and to relocate its existing full-service branch in Santa Maria to a more desirable business location.

The impact to the Company from these items, and others of both a positive and negative nature, will be discussed in more detail as they pertain to the Company's overall comparative performance for the three months ended March 31, 2016 throughout the analysis sections of this report.

#### **Critical Accounting Policies**

A number of critical accounting policies are used in the preparation of the Company's consolidated financial statements. These policies relate to areas of the financial statements that involve estimates and judgments made by management. These include provision and allowance for loan losses and investment securities. These critical accounting policies are discussed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2015 with a description of how the estimates are determined and an indication of the consequences of an over or under estimate.

#### **RESULTS OF OPERATIONS**

A summary of our results of operations and financial condition and select metrics is included in the following table:

Three Months Ended
March 31,
2016
2015
(in thousands, except per share amounts)

Net income available to common stockholders	\$ 1,283	\$ 1,649
Basic earnings per share	0.16	0.20
Diluted earnings per share	0.15	0.19
Total assets	622,755	572,271
Gross loans	546,981	493,076

Total deposits	546,075		495,670	
Total stockholders' equity	62,439		67,503	
Book value per common share	7.71		7.50	
Net interest margin	4.45	%	4.65	%
Return on average assets	0.83	%	1.27	%
Return on average stockholders' equity	8.23	%	10.68	%

## Table of Contents

The following table sets forth a summary financial overview for the comparable three months ended March 31, 2016 and 2015:

March 31,	Increase (Decrease)
2016 2015	` '
2016 2015	
(in thousands, except p	er share amounts)
Consolidated Income Statement Data:	
Interest income \$ 7,444 \$ 7,01	\$ 427
Interest expense 723 666	57
Net interest income 6,721 6,35	370
Provision (credit) for loan losses (247) (968	) 721
Net interest income after provision for loan losses 6,968 7,319	(351)
Non-interest income 579 480	99
Non-interest expenses 5,336 4,77	565
Income before income taxes 2,211 3,020	8 (817)
Provision for income taxes 928 1,255	330
Net income \$ 1,283 \$ 1,770	\$ (487)
Dividends on preferred stock - 140	(140 )
Discount on partial redemption of preferred stock - (19)	) 19
Net income available to common stockholders \$ 1,283 \$ 1,649	\$ (366)
Income per share - basic \$ 0.16 \$ 0.20	\$ (0.04)
Income per share - diluted \$ 0.15 \$ 0.19	\$ (0.04)

#### **Table of Contents**

**Interest Rates and Differentials** 

The following table illustrates average yields on interest-earning assets and average rates on interest-bearing liabilities for the periods indicated:

	Three Mor	nths Ende	d March 3	31,				
	2016				2015			
			Average	:			Average	;
	Average		Yield/Co	ost	Average		Yield/Co	ost
	Balance	Interest	(2)		Balance	Interest	(2)	
Interest-Earning Assets	(in thousar	nds)						
Federal funds sold and interest-earning deposits	\$28,741	\$41	0.57	%	\$26,773	\$20	0.30	%
Investment securities	35,576	228	2.58	%	33,208	285	3.48	%
Loans (1)	543,555	7,175	5.31	%	493,959	6,712	5.51	%
Total earnings assets	607,872	7,444	4.93	%	553,940	7,017	5.14	%
Nonearning Assets								
Cash and due from banks	2,684				1,843			
Allowance for loan losses	(6,961)				(7,923)			
Other assets	14,688				16,476			
Total assets	\$618,283				\$564,336			
Interest-Bearing Liabilities								
Interest-bearing demand deposits	249,988	228	0.37	%	268,792	229	0.35	%
Savings deposits	13,925	27	0.78	%	15,177	36	0.96	%
Time deposits	205,628	396	0.77	%	136,030	340	1.01	%
Total interest-bearing deposits	469,541	651	0.56	%	419,999	605	0.58	%
Other borrowings	10,500	72	2.76	%	12,000	61	2.06	%
Total interest-bearing liabilities	480,041	723	0.61	%	431,999	666	0.63	%
Noninterest-Bearing Liabilities								
Noninterest-bearing demand deposits	70,998				61,532			
Other liabilities	4,566				3,587			
Stockholders' equity	62,678				67,218			
Total Liabilities and Stockholders' Equity	\$618,283				\$564,336			
Net interest income and margin (3)		\$6,721	4.45	%		\$6,351	4.65	%
Net interest spread (4)			4.32	%			4.51	%

<sup>(1)</sup> Includes nonaccrual loans.

<sup>(2)</sup> Annualized.

<sup>(3)</sup> Net interest margin is computed by dividing net interest income by total average earning assets.

Net interest spread represents average yield earned on interest-earning assets less the average rate paid on interest bearing liebilizing. interest-bearing liabilities.

#### **Table of Contents**

The table below sets forth the relative impact on net interest income of changes in the volume of earning assets and interest-bearing liabilities and changes in rates earned and paid by the Company on such assets and liabilities. For purposes of this table, nonaccrual loans have been included in the average loan balances.

	Three Months Ended March 31,								
	2016 versus 2015								
	Increase (Decrease)								
	Due to	Chan	ges in (	1)					
	Volume	e R	late		Total				
	(in thou	isands	s)						
Interest income:									
Investment securities	\$ 15	\$	(72	)	\$ (57	)			
Federal funds sold and other	3		18		21				
Loans, net	655		(192	)	463				
Total interest income	673		(246	)	427				
Interest expense:									
Interest checking	(17	)	16		(1	)			
Savings	(2	)	(7	)	(9	)			
Time deposits	133		(77	)	56				
Other borrowings	(10	)	21		11				
Total interest expense	104		(47	)	57				
Net increase	\$ 569	\$	(199	)	\$ 370				

(1) Changes due to both volume and rate have been allocated to volume changes.

Comparison of interest income, interest expense and net interest margin

The Company's primary source of revenue is interest income. Interest income for the three months ended March 31, 2016 was \$7.4 million compared to \$7.0 million for the three months ended March 31, 2015. Total interest income in the first quarter of 2016 benefited from a \$53.9 million loan growth compared to the first quarter of 2015, which was partially offset by compression in the yields on loans and investment securities. Interest income from interest-bearing deposits in other institutions increased slightly due to higher yields. The annualized yield on interest-earning assets for the first quarter 2016 compared to 2015 was 4.93% and 5.14%, respectively.

Interest expense for the three months ended March 31, 2016 compared to 2015 increased by \$57,000. This increase for the first quarter comparable period was primarily due to increased interest paid on deposits and a slight increase due to the \$5.5 million line of credit outstanding. The annualized average cost of interest-bearing deposits declined slightly across all deposit types by 2 basis points to 0.56% for the three months ended March 31, 2016 compared to the same period in 2015. During the first three months of 2016, the Company's non-interest bearing demand deposits declined by \$5.9 million, contributing to a decline in total cost of deposits to 0.48%. The average cost of deposits for the three months ended March 31, 2015 was 0.51%. The average cost of other borrowings increased for the comparable periods due to the \$5.5 million line of credit.

The net impact of the changes in yields on interest-earning assets and the rates paid on interest-bearing liabilities was decrease in the interest margin for the first quarter of 2016 to 4.45% compared to 4.65% in the first quarter of 2015.

Provision for loan losses

The provision for loan losses in each period is reflected as a charge against earnings in that period. The provision for loan losses is equal to the amount required to maintain the allowance for loan losses at a level that is adequate to absorb probable losses inherent in the loan portfolio. The provision (credit) for loan losses was (\$0.2 million) for the first quarter of 2016 compared to (\$1.0 million) for the first quarter of 2015. The provision (credit) for the three months ended March 31, 2016 resulted from \$0.3 million from reduced historical loss and qualitative factors, \$0.2 million net recoveries partially offset by \$0.1 million increase due to increased loan balances and \$0.2 million increase from loan grade changes and impaired loan reserves. The result of the improvements in credit quality, historical loss rates and net recoveries was the ratio of allowance for loan losses to loans held for investment decreased from 1.69% at March 31, 2015 to 1.41% at March 31, 2016.

#### **Table of Contents**

The following schedule summarizes the provision, charge-offs (recoveries) by loan category for the three and nine months ended March 31, 2016 and 2015:

T 41	TD1	3 4	1	T 1 1	1 N /	1 2 1
For the	I nree	IVI	onths	Ended	LIVIa	irch 31.

								S	ingle				
	Manufac	<b>@red</b> mercial						F	amily				
	Housing	Real Estate	C	ommercial	SBA	ŀ	HELO	C R	eal Estate		Co	nsume	Total
2016	(in thous	ands)											
Beginning balance	\$3,525	\$ 1,853	\$	939	\$451	\$	3 43	\$	103		\$	2	\$6,916
Charge-offs	-	-		-	(11)		-		-			-	(11)
Recoveries	4	13		27	114		2		1			-	161
Net (charge-offs)													
recoveries	4	13		27	103		2		1			-	150
Provision (credit)	(98)	34		-	(178)		(3	)	(1	)		(1	(247)
Ending balance	\$3,431	\$ 1,900	\$	966	\$376	\$	3 42	\$	103		\$	1	\$6,819
2015													
Beginning balance	\$4,032	\$ 1,459	\$	986	\$1,066	\$	140	\$	192		\$	2	\$7,877
Charge-offs	(131)	_		-	-		-		-			-	(131)
Recoveries	49	13		321	110		3		1			-	497
Net (charge-offs)													
recoveries	(82)	13		321	110		3		1			_	366
Provision (credit)	88	105		(707)	(298)		(90	)	(68	)		2	(968)
Ending balance	\$4,038	\$ 1,577	\$	600	\$878	\$	5 53	\$	125		\$	4	\$7,275

The percentage of net nonaccrual loans to the total loan portfolio has decreased to 0.88% as of March 31, 2016 from 0.92% at December 31, 2015.

The allowance for loan losses compared to net nonaccrual loans has increased to 142% as of March 31, 2016 from 138% as of December 31, 2015. Total past due loans decreased to \$1.6 million as of March 31, 2016 from \$1.9 million as of December 31, 2015. The majority of this decrease was in manufactured housing and construction loans past due.

#### Non-Interest Income

The Company earned non-interest income primarily through fees related to services provided to loan and deposit customers.

The following table summarizes the Company's non-interest income for the periods indicated:

	Three				
	Month	ıS			
	Ended				
	March	31,	In	crease	
	2016	2015	$(\Gamma$	ecreas	se)
	(in tho	usands)			
Other loan fees	\$275	\$175	\$	100	
Document processing fees	115	92		23	
Service charges	90	73		17	
Other	99	140		(41	)

Total non-interest income \$579 \$480 \$ 99

Total non-interest income increased for the first quarter 2016 compared to 2015, primarily due to increased other loan fees. The increase was mostly due to higher loan origination fees, as the Company had a year-over-year increase in total loans of \$53.9 million, and loan referral fees. Decreases in gain on loan sales, net, loan servicing income, and Farmer Mac loan fee income partially offset the loan origination and loan referral fee increases.

#### **Table of Contents**

Non-Interest Expenses

The following table summarizes the Company's non-interest expenses for the periods indicated:

	Three Months					
	Ended					
	March 3	81,	Increase			
	2016	2015	(D	ecrea	se)	
	(in thou	sands)				
Salaries and employee benefits	\$3,452	\$3,115	\$	337		
Occupancy, net	486	445		41		
Professional services	179	248		(69	)	
Loan servicing and collection	179	89		90		
Data processing	171	119		52		
Depreciation	149	91		58		
FDIC assessment	97	71		26		
Advertising and marketing	81	80		1		
Stock based compensation	80	42		38		
Other	462	471		(9	)	
Total non-interest expenses	\$5,336	\$4,771	\$	565		

Total non-interest expenses for the first quarter of 2016 compared to 2015 increased by \$0.6 million, or 11.8% primarily due to an 10.8% increase in salaries incurred for increased loan production and business development staff. During the third quarter 2015, the Company added a loan production office in San Luis Obispo and also added other new strategic positions throughout the Bank. This increase was partially offset by a decline in professional services expense due to decreases in legal and accounting expenses and director fees. Legal expenses related to one foreclosed property led to a \$0.1 million increase in loan servicing and collection fees during the first quarter 2016 compared to 2015.

#### **Income Taxes**

Income tax provision for the first quarter of 2016 was \$0.9 million compared to \$1.3 million in the first quarter of 2015. The effective income tax rate for the first quarter of 2016 was 42.0%.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts and their respective tax basis including operating losses and tax credit carryforwards. Net deferred tax assets of \$3.1 million at March 31, 2016 are reported in the consolidated balance sheet as a component of total assets.

Accounting standards Codification Topic 740, Income Taxes, requires that companies assess whether a valuation allowance should be established against their deferred tax assets based on the consideration of all available evidence using a "more likely than not" standard.

A valuation allowance is established for deferred tax assets if, based on weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets may not be realized. Management evaluates the Company's deferred tax assets for recoverability using a consistent approach which considers the relative impact of negative and positive evidence, including the Company's historical profitability and projections of future taxable income. The Company is required to establish a valuation allowance for deferred tax assets and record a charge to income if management determines, based on available evidence at the time the determination is made, that it is more likely than not that some portion or all of the deferred tax assets may not be realized.

There was no valuation allowance on deferred tax assets at March 31, 2016 or December 31, 2015.

The Company is subject to the provisions of ASC 740, Income Taxes (ASC 740). ASC 740 prescribes a more likely than not threshold for the financial statement recognition of uncertain tax positions. ASC 740 clarifies the accounting for income taxes by prescribing a minimum recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. On a quarterly basis, the Company undergoes a process to evaluate whether income tax accruals are in accordance with ASC 740 guidance on uncertain tax positions. There were no uncertain tax positions at March 31, 2016 and December 31, 2015.

#### **BALANCE SHEET ANALYSIS**

Total assets increased slightly to \$622.8 million at March 31, 2016 from \$621.2 million at December 31, 2015. A decrease of \$6.6 million in cash and cash equivalents was offset by increases of \$5.2 million in investments securities and \$3.6 million in total loans.

#### **Table of Contents**

Total liabilities increased slightly to \$560.3 million at March 31, 2016 from \$559.31 million at December 31, 2015. A \$5.9 million decrease in non-interest-bearing deposits was offset by a \$7.1 million increase in certificates of deposits.

Total stockholders' equity remained relatively flat from December 31, 2015 to March 31, 2016 with a \$0.5 million increase. A \$1.3 million increase in retained earnings from net income was partially offset by a \$0.6 million decrease in common stock due to the repurchase of 107,000 shares of common stock and common stock dividends of \$0.2 million. The book value per common share was \$7.71 at March 31, 2016 compared to \$7.55 at December 31, 2015.

#### Selected Balance Sheet Accounts

	March				Percent	
	31,	December 31,	Increase		Increase	
	2016	2015	(Decrease)		(Decrease	e)
	(dollars in	thousands)				
Cash and cash equivalents	\$28,937	\$ 35,519	\$ (6,582	)	(18.5)	)%
Investment securities available-for-sale	28,717	23,441	5,276		22.5	%
Investment securities held-to-maturity	6,916	7,025	(109	)	(1.6	)%
Loans - held for sale	61,897	64,488	(2,591	)	(4.0	)%
Loans - held for investment, net	478,265	472,058	6,207		1.3	%
Total assets	622,755	621,213	1,542		0.2	%
Total deposits	546,075	544,338	1,737		0.3	%
Other borrowings	10,500	10,500	-		0.0	%
Total stockholder's equity	62,439	61,944	495		0.8	%

The table below summarizes the distribution of the Company's loans held for investment at the end of each of the periods indicated.

	March	
	31,	December 31,
	2016	2015
	(in thousan	nds)
Manufactured housing	\$182,018	\$ 177,891
Commercial real estate	185,458	179,491
Commercial	75,345	77,349
SBA	13,220	13,744
HELOC	10,885	10,934
Single family real estate	17,919	19,073
Consumer	107	123
	484,952	478,605
Allowance for loan losses	(6,819)	(6,916)
Deferred costs, net	318	560
Discount on SBA loans	(186)	(191)
Total loans held for investment, net	\$478,265	\$ 472,058

The Company had \$61.9 million of loans held for sale at March 31, 2016 compared to \$64.5 million at December 31, 2015. Loans held for sale at March 31, 2016 consisted of \$29.9 million SBA loans and \$32.0 million commercial agriculture loans. Loans held for sale at December 31, 2015, were \$34.3 million SBA loans and \$30.2 million commercial agriculture loans.

Concentrations of Lending Activities

The Company's lending activities are primarily driven by the customers served in the market areas where the Company has branch offices in the Central Coast of California. The Company monitors concentrations within selected categories such as geography and product. The Company makes manufactured housing, commercial, SBA, construction, real estate and consumer loans to customers through branch offices located in the Company's primary markets. The Company's business is concentrated in these areas and the loan portfolio includes significant credit exposure to the manufactured housing and commercial real estate markets of these areas. As of March 31, 2016 and December 31, 2015, manufactured housing loans comprised 33.3% and 32.7%, respectively of total loans. As of March 31, 2016 and December 31, 2015, commercial real estate loans accounted for approximately 33.9% and 33.0% of total loans, respectively. Approximately 46.6% and 53.7% of these commercial real estate loans were owner-occupied at March 31, 2016 and December 31, 2015, respectively. Substantially all of these loans are secured by first liens with an average loan to value ratios of 48.8% and 50.3% at March 31, 2016 and December 31, 2015, respectively. The Company was within established policy limits at March 31, 2016 and December 31, 2015.

# Table of Contents Asset Quality

For all banks and bank holding companies, asset quality plays a significant role in the overall financial condition of the institution and results of operations. The Company measures asset quality in terms of nonaccrual loans as a percentage of gross loans, and net charge-offs as a percentage of average loans. Net charge-offs are calculated as the difference between charged-off loans and recovery payments received on previously charged-off loans.

	Three Mo	nths	s Ended	
	March 31,			
	2016		2015	
	(in thousa	nds	)	
Nonaccrual loans (net of government guaranteed portion)	\$4,807		\$10,482	ļ.
Troubled debt restructured loans, gross	14,388		9,462	
Nonaccrual loans (net of government guaranteed portion) to gross loans	0.88	%	2.13	%
Net charge-offs (recoveries) (annualized) to average loans	(0.11)	%	(0.30)	%
Allowance for loan losses to nonaccrual loans (net of government guaranteed portion)	(141.86)	%	69.40	%
Allowance for loan losses to gross loans	1.25	%	1.48	%

The following table reflects the recorded investment in certain types of loans at the dates indicated:

	March		
	31,	December 3	31,
	2016	2015	
	(in thousa	nds)	
Total nonaccrual loans	\$6,711	\$ 6,956	
Government guaranteed portion of loans included above	(1,904)	(1,943	)
Total nonaccrual loans, without guarantees	\$4,807	\$ 5,013	
T 11 1 1 1 1	ф14. <b>2</b> 00	Φ 10.741	
Troubled debt restructured loans, gross	\$14,388	\$ 13,741	
Loans 30 through 89 days past due with interest accruing	\$449	\$ -	
Allowance for loan losses to gross loans held for investment	1.41 %	1.44	%

#### Impaired loans

A loan is considered impaired when, based on current information, it is probable that the Company will be unable to collect the scheduled payments of principal and/or interest under the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and/or interest payments. Loans that experience insignificant payment delays or payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays or payment shortfalls on a case-by-case basis. When determining the possibility of impairment, management considers the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. For collateral-dependent loans, the Company uses the fair value of collateral method to measure impairment. All other loans are measured for impairment based on the present value of future cash flows. Impairment is measured on a loan-by-loan basis for all loans in the portfolio.

A loan is considered a troubled debt restructured loan ("TDR") when concessions have been made to the borrower and the borrower is in financial difficulty. These concessions include but are not limited to term extensions, rate reductions and principal reductions. Forgiveness of principal is rarely granted and modifications for all classes of loans are predominantly term extensions. TDR loans are also considered impaired.

The following schedule summarizes impaired loans and specific reserves by loan class as of the periods indicated:

	Manufa	Commerci c <b>Rical</b> l	ial			Single Family			Total
	Housing		Commerc	ialSBA	HELO	•	Consumdroans		
Impaired Loans as of March 31,	·								
2016:	(in thou	sands)							
Recorded Investment:									
Impaired loans with an allowance									
recorded	\$5,588	\$ 898	\$ 2,917	\$1,302	\$ -	\$ 1,962	\$	-	\$12,667
Impaired loans with no allowance									
recorded	3,386	1,689	146	1,414	289	274		-	7,198
Total loans individually evaluated									
for impairment	8,974	2,587	3,063	2,716	289	2,236		-	19,865
Related Allowance for Credit									
Losses									
Impaired loans with an allowance									
recorded	514	7	166	3	-	18		-	708
Impaired loans with no allowance									
recorded	-	-	-	-	-	-		-	-
Total loans individually evaluated									
for impairment	514	7	166	3	-	18		-	708
Total impaired loans, net	\$8,460	\$ 2,580	\$ 2,897	\$2,713	\$ 289	\$ 2,218	\$	-	\$19,157
37									

#### **Table of Contents**

	Manufa	Commerci		Single	Total				
			<b>C</b>	: -10D A	HELO(	Family			
I : 1I CD 1	Housing	gEstate	Commerc	laiSBA	HELO	Real Estate	Consumdroans		
Impaired Loans as of December	/· .1								
31, 2015:	(in thou	sands)							
Recorded Investment:									
Impaired loans with an allowance									
recorded	\$4,914	\$ 376	\$ 2,966	\$1,695	\$ 19	\$ 1,970	\$	-	\$11,940
Impaired loans with no allowance									
recorded	3,672	2,247	44	1,052	294	282		-	7,591
Total loans individually evaluated									
for impairment	8,586	2,623	3,010	2,747	313	2,252		-	19,531
Related Allowance for Credit									
Losses									
Impaired loans with an allowance									
recorded	483	3	45	25	-	17		-	573
Impaired loans with no allowance									
recorded	-	-	-	-	-	-		-	-
Total loans individually evaluated									
for impairment	483	3	45	25	-	17		-	573
Total impaired loans, net	\$8,103	\$ 2,620	\$ 2,965	\$2,722	\$ 313	\$ 2,235	\$	-	\$18,958

Total impaired loans increased slightly in the first quarter of 2016 by \$0.3 million compared to December 31, 2015. An increase in impaired manufactured housing of \$0.4 million was partially offset by slight decreases in commercial real estate, commercial, SBA, HELOC, and single family real estate. The increase in manufactured housing was due to 5 new loan additions while the decrease in all other portfolios was due to loan pay-downs as the number of impaired loans remained flat.

The following table summarizes the composite of nonaccrual loans net of government guarantee:

	At March 31, 2016					At December 31, 2015						
	Nonaccr	ual		Percent of Nonaccrual			ual	Percent of				
	Balance	Balance %			ıs	Balance	% Total Lo			S		
	(dollars i	n thous	anc	ls)								
Manufactured housing	\$1,460	21.76	%	0.14	%	\$1,615	23.22	%	0.30	%		
Commercial real estate	2,323	34.61	%	0.23	%	2,356	33.87	%	0.43	%		
Commercial	44	0.66	%	0.00	%	44	0.63	%	0.01	%		
SBA	2,302	34.30	%	0.22	%	2,346	33.73	%	0.43	%		
HELOC	308	4.59	%	0.03	%	313	4.50	%	0.06	%		
Single family real estate	274	4.08	%	0.03	%	282	4.05	%	0.05	%		
Consumer	-	0.00	%	-		-	-		-			
Total nonaccrual loans	\$6,711	100.00	)%	0.65	%	\$6,956	100.00	)%	1.28	%		

Nonaccrual balances include \$1.9 million of loans that are government guaranteed at March 31, 2016 and December 31, 2015. Nonaccrual loans net of government guarantees decreased \$0.2 million or 4.11%, from \$5.0 million at December 31, 2015 to \$4.8 million at March 31, 2016. The percentage of nonaccrual loans to the total loan portfolio has decreased to 0.88% as of March 31, 2016 from 0.92% at December 31, 2015 and 2.13% at March 31, 2015.

CWB or the SBA repurchases the guaranteed portion of SBA loans from investors when those loans become past due 120 days. After the foreclosure and collection process is complete, the SBA reimburses CWB for this principal

balance. Therefore, although these balances do not earn interest during this period, they generally do not result in a loss of principal to CWB.

#### **Table of Contents**

Allowance For Loan Losses

The following table summarizes the allocation of allowance for loan losses by loan type. However allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories:

		s En			
(ir	thousands	)			
\$	6,916		\$	7,877	
	(98	)		88	
	34			105	
	-			(707	)
	(178	)		(298	)
	(3	)		(90	)
	(1	)		(68	)
	(1	)		2	
	(247	)		(968	)
	4			49	
	13			13	
	27			321	
	114			110	
	2			3	
	1			1	
	-			-	
	161			497	
	-			131	
	-			-	
	-			-	
	11			-	
	-			_	
	-			_	
	-			_	
	11			131	
	(150	)		(366	)
\$	6,819		\$	7,275	
	20 (in \$	2016 (in thousands) \$ 6,916  (98 34 - (178 (3 (1 (1 (247  4 13 27 114 2 1 - 161  11 (150	2016 (in thousands) \$ 6,916  (98 ) 34 - (178 ) (3 ) (1 ) (1 ) (247 )  4 13 27 114 2 1 - 161  11 (150 )	2016 (in thousands) \$ 6,916 \$  (98 ) 34 - (178 ) (3 ) (1 ) (1 ) (247 )  4 13 27 114 2 1 - 161 111 (150 )	(in thousands) \$ 6,916    \$ 7,877  (98    )    88 34

#### Potential Problem Loans

The Company classifies loans consistent with federal banking regulations. These loan grades are described in further detail in Note 1, "Summary of Significant Accounting Policies" of this Form 10-Q. The following table presents information regarding potential problem loans consisting of loans graded watch or worse, but still performing:

#### **Table of Contents**

	Mar	ch 31, 2016			
	Nun	nber	Percent		
	of	Loan	of Total		
	Loa	nBalance (1)	Percent	Loans	
	(dol	lars in thousar	nds)		
Manufactured housing	25	\$ 1,050	6.03 %	0.19 %	o'
Commercial real estate	6	4,139	23.76 %	0.76 %	6
Commercial	10	9,480	54.41 %	1.73 %	o'
SBA	12	2,242	12.87 %	0.41 %	o'
HELOC	2	506	2.90 %	0.09 %	o'
Single family real estate	1	5	0.03 %	0.00 %	o'
Total	56	\$ 17,422	100.00%	3.18 %	6

(1) Of the \$17.4 million of potential problem loans, \$3.8 million are guaranteed by government agencies.

	December 31, 2015									
	Nun	nber	Percent							
	of	Loan	of Total							
	Loai	nBalance (1)	Percent	Loans						
	(dol	lars in thousan	ids)							
Manufactured housing	24	\$ 1,044	6.05 %	0.19 %						
Commercial real estate	9	7,519	43.55 %	1.38 %						
Commercial	10	7,551	43.74 %	1.39 %						
SBA	14	464	2.69 %	0.09 %						
HELOC	3	573	3.32 %	0.11 %						
Single family real estate	2	113	0.65 %	0.02 %						
Total	62	\$ 17,264	100.00%	3.18 %						

(1) Of the \$17.3 million of potential problem loans, \$3.2 million are guaranteed by government agencies.

#### **Investment Securities**

Investment securities are classified at the time of acquisition as either held-to-maturity or available-for-sale based upon various factors, including asset/liability management strategies, liquidity and profitability objectives, and regulatory requirements. Held-to-maturity securities are carried at amortized cost, adjusted for amortization of premiums or accretion of discounts. Available-for-sale securities are securities that may be sold prior to maturity based upon asset/liability management decisions. Investment securities identified as available-for-sale are carried at fair value. Unrealized gains or losses on available-for-sale securities are recorded as accumulated other comprehensive income in stockholders' equity. Amortization of premiums or accretion of discounts on mortgage-backed securities is periodically adjusted for estimated prepayments.

The investment securities portfolio of the Company is utilized as collateral for borrowings, required collateral for public deposits and to manage liquidity, capital, and interest rate risk.

The carrying value of investment securities was as follows:

March
31, December 31,
2016 2015
(in thousands)

U.S. government agency notes	\$11,296	\$ 11,147
U.S. government agency mortgage backed securities ("MBS")	6,916	7,025
U.S. government agency collateralized mortgage obligations ("CMO")	17,346	12,231
Equity securities: Farmer Mac class A stock	75	63
	\$35,633	\$ 30,466

#### **Table of Contents**

Other Assets Acquired Through Foreclosure

The following table represents the changes in other assets acquired through foreclosure:

	Three Months Ended					
	March 31,					
	2016	2015				
	(in thous	ands)				
Balance, beginning of period	\$ 198	\$ 137				
Additions	114	222				
Proceeds from dispositions	(138	) (40 )				
Gains on sales, net	2	1				
Balance, end of period	\$ 176	\$ 320				

Other assets acquired through foreclosure consist primarily of properties acquired as a result of, or in-lieu-of, foreclosure. Properties or other assets (primarily manufactured housing) are classified as other real estate owned and other repossessed assets and are reported at fair value at the time of foreclosure less estimated costs to sell. Costs relating to development or improvement of the assets are capitalized and costs related to holding the assets are charged to expense. At March 31, 2016 and 2015, the Company had a valuation allowance on foreclosed assets of \$8,000 and \$5,000, respectively. At March 31, 2016, the Company had no mortgage loans in process of foreclosure.

#### **Deposits**

The following table provides the balance and percentage change in the Company's deposits:

	March			Percent	
	31,	December 31,	Increase	Increase	
	2016	2015	(Decrease) (Decr		e)
	(dollars in	thousands)			
Non-interest bearing demand deposits	\$70,587	\$ 76,469	\$ (5,882)	(7.7	)%
Interest-bearing demand deposits	250,404	250,509	(105)	(0.0)	)%
Savings	14,294	13,690	604	4.4	%
Certificates of deposit (\$250,000 or more)	67,995	66,722	1,273	1.9	%
Other certificates of deposit	142,795	136,948	5,847	4.3	%
Total deposits	\$546,075	\$ 544,338	\$ 1,737	0.3	%

Total deposits increased to \$546.1 million at March 31, 2016 from \$544.3 million at December 31, 2015, an increase of \$1.7 million. This increase was primarily from certificates of deposit. Deposits are the primary source of funding the Company's asset growth. In addition, the Bank is a member of Certificate of Deposit Account Registry Service ("CDARS"). CDARS provides a mechanism for obtaining FDIC insurance for large deposits. At March 31, 2016 and December 31, 2015, the Company had \$26.3 million and \$24.3 million, respectively of CDARS deposits.

<u>Table of Contents</u> Liquidity and Capital Resources

#### Liquidity Management

Liquidity is the ongoing ability to accommodate liability maturities and deposit withdrawals, fund asset growth and business operations, and meet contractual obligations through unconstrained access to funding at reasonable market rates. Liquidity management involves forecasting funding requirements and maintaining sufficient capacity to meet the needs and accommodate fluctuations in asset and liability levels due to changes in our business operations or unanticipated events.

The ability to have readily available funds sufficient to repay fully maturing liabilities is of primary importance to depositors, creditors and regulators. Our liquidity, represented by cash and amounts due from banks, federal funds sold and non-pledged marketable securities, is a result of our operating, investing and financing activities and related cash flows. To ensure funds are available when necessary, on at least a quarterly basis, we project the amount of funds that will be required, and we strive to maintain relationships with a diversified customer base. Liquidity requirements can also be met through short-term borrowings or the disposition of short-term assets.

The Company has established policies as well as analytical tools to manage liquidity. Proper liquidity management ensures that sufficient funds are available to meet normal operating demands in addition to unexpected customer demand for funds, such as high levels of deposit withdrawals or increased loan demand, in a timely and cost effective manner. The most important factor in the preservation of liquidity is maintaining public confidence that facilitates the retention and growth of core deposits. Ultimately, public confidence is gained through profitable operations, sound credit quality and a strong capital position. The Company's liquidity management is viewed from a long-term and short-term perspective, as well as from an asset and liability perspective. Management monitors liquidity through regular reviews of maturity profiles, funding sources and loan and deposit forecasts to minimize funding risk.

The Company has asset and liability management committees ("ALCO") at the Board and Bank management level to review asset and liability management and liquidity issues.

CWB has a blanket lien credit line with the Federal Home Loan Bank ("FHLB"). Advances are collateralized in the aggregate by CWB's eligible loans and securities. CWB had \$5.0 million of FHLB advances at March 31, 2016 and December 31, 2015, respectively borrowed at a fixed rate. The Company also had \$90.0 million of letters of credit with FHLB at March 31, 2016 to secure public funds. At March 31, 2016, CWB had pledged to the FHLB, \$35.6 million of securities and \$149.4 million of loans. At March 31, 2016, CWB had \$50.6 million available for additional borrowing. At December 31, 2015, CWB had pledged to the FHLB, securities of \$30.5 million at carrying value and \$140.0 million of loans.

CWB has established a credit line with the Federal Reserve Bank ("FRB"). There were no outstanding FRB advances as of March 31, 2016 and December 31, 2015. CWB had \$93.7 million and \$94.0 million in borrowing capacity as of March 31, 2016 and December 31, 2015, respectively.

The Company has federal funds purchased lines at correspondent banks with a total borrowing capacity of \$20.0 million. There was no amount outstanding as of March 31, 2016 and December 31, 2015.

The Company has a revolving line of credit facility with a correspondent bank with available borrowing capacity at March 31, 2016 of \$4.5 million.

The Company continues to face strong competition for core deposits. The liquidity ratio of the Company was 19.2% and 19.8% at March 31, 2016 and December 31, 2015, respectively. The Company's liquidity ratio fluctuates in conjunction with loan funding demands. The liquidity ratio consists of the sum of cash and due from banks, deposits

in other financial institutions, available for sale investments, federal funds sold and loans held for sale, divided by total assets.

CWBC's routine funding requirements primarily consist of certain operating expenses and common and preferred stock dividends. Normally, CWBC obtains funding to meet its obligations from dividends collected from the Bank and has the capability to issue debt securities. Federal banking laws regulate the amount of dividends that may be paid by banking subsidiaries without prior approval.

#### Capital Resources

The Company and CWB are subject to various regulatory capital adequacy requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory - and possibly additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Company's business and financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and CWB must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Effective January 1, 2015, CWB was subject to the "Basel III" guidelines for determining regulatory capital These capital rules among other things introduced a minimum Common Equity Tier 1 (CET1) ratio of 4.5% and a capital conservation buffer of 2.5%. Phase-in of the capital conservation buffer requirements began on January 1, 2016.

#### **Table of Contents**

Effective March 31, 2015, CWBC met the requirements under the final rule changes to the Federal Reserve's Small Bank Holding Company Policy Statement for institutions with \$500 million to \$1 billion in total consolidated assets. Under the revised policy, CWBC is no longer subject to certain consolidated regulatory financial reporting requirements and is not subject to Basel III capital rules and reporting requirements.

As of March 31, 2016 and December 31, 2015, CWB met the minimum capital ratio requirements to be classified as well-capitalized, as defined by the banking agencies.

CWB's capital amounts and ratios as of March 31, 2016 and December 31, 2015 are presented in the table below:

						Total							
			Common			Risk-		Tier 1		Commo	on		
			Equity	Risk-	Adjusted	Based		Risk-Ba				Tier 1	
	Total	Tier 1	Tier 1	Weighted	Average	Capital		Capital		Tier 1		Levera	ıge
	Capital	Capital	Capital	Assets	Assets	Ratio		Ratio		Ratio		Ratio	
March 31, 2016		n thousand	,										
CWB	\$71,625	\$65,150	\$65,150	\$517,311	\$617,817	13.85	%	12.59	%	12.59	%	10.55	%
Well-capitalized						40.00	~	0.00	~	6 <b>T</b> O	~	<b>-</b> 00	~
ratios						10.00	%	8.00	%	6.50	%	5.00	%
Minimum capital						0.00	01	( 00	01	4.50	07	4.00	01
ratios						8.00	%	6.00	%	4.50	%	4.00	%
December 31,													
2015													
CWB	\$70,199	\$63.788	\$63,788	\$512 364	\$614,331	13.70	0/0	12.45	0%	12.45	%	10.38	0%
CWB	Ψ / 0,1 / /	Ψ05,700	Ψ 03,700	Ψ312,301	ψ014,551	13.70	70	12.73	70	12.43	70	10.50	70
Well-capitalized													
ratios						10.00	%	8.00	%	6.50	%	5.00	%
Minimum capital						•							
ratios						8.00	%	6.00	%	4.50	%	4.00	%

#### Supervision and Regulation

Banking is a complex, highly regulated industry. The primary goals of the regulatory scheme are to maintain a safe and sound banking system, protect depositors and the Federal Deposition Insurance Corporation's ("FDIC") insurance fund, and facilitate the conduct of sound monetary policy. In furtherance of these goals, Congress and the states have created several largely autonomous regulatory agencies and enacted numerous laws that govern banks, bank holding companies and the financial services industry. Consequently, the growth and earnings performance of the Company can be affected not only by management decisions and general economic conditions, but also by the requirements of applicable state and federal statutes, regulations and the policies of various governmental regulatory authorities, including the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency ("OCC"), and FDIC.

The system of supervision and regulation applicable to financial services businesses governs most aspects of the business of CWBC and CWB, including: (i) the scope of permissible business; (ii) investments; (iii) reserves that must be maintained against deposits; (iv) capital levels that must be maintained; (v) the nature and amount of collateral that may be taken to secure loans; (vi) the establishment of new branches; (vii) mergers and consolidations with other financial institutions; and (viii) the payment of dividends.

From time to time laws or regulations are enacted which have the effect of increasing the cost of doing business, limiting or expanding the scope of permissible activities, or changing the competitive balance between banks and other financial and non-financial institutions. Proposals to change the laws and regulations governing the operations of banks and bank holding companies are frequently made in Congress and by various bank and other regulatory agencies. Future changes in the laws, regulations or policies that impact the Company cannot necessarily be predicted, but they may have a material effect on the Company's business and earnings.

For a detailed discussion of the regulatory scheme governing the Company and CWB, please see the discussion in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2015 under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operation – Supervision and Regulation."

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Certain qualitative and quantitative disclosures about market risk is set forth in Item 7A of the Company's Annual Report on Form 10-K for the year ended December 31, 2015. There has been no material change in these disclosures as previously disclosed in the Company's Form 10-K. For further discussion of interest rate risk, see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity - Interest Rate Risk."

#### ITEM 4. CONTROLS AND PROCEDURES

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, carried out an evaluation of the effectiveness of disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(e). Based upon that evaluation, the Company's management, which includes the Company's Chief Executive Officer and the Chief Financial Officer, has concluded that, as of the end of the period covered by this report, disclosure controls and procedures are effective in ensuring that information relating to the Company (including its consolidated subsidiary) required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

#### **Table of Contents**

Disclosure controls and procedures, no matter how well designed and implemented, can provide only reasonable assurance of achieving an entity's disclosure objectives. The likelihood of achieving such objectives is affected by limitations inherent in disclosure controls and procedures. These include the fact that human judgment in decision-making can be faulty and that breakdowns in internal control can occur because of human failures such as simple errors or mistakes or intentional circumvention of the established process.

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated whether there was any change in internal control over financial reporting that occurred during the quarter ended March 31, 2016 and determined that there was no change in internal control over financial reporting that occurred during the quarter ended March 31, 2016 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II - OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

The Company is involved in various other litigation matters of a routine nature that are being handled and defended in the ordinary course of the Company's business. In the opinion of Management, based in part on consultation with legal counsel, the resolution of these litigation matters will not have a material impact on the Company's financial position or results of operations.

#### **ITEM 1A. RISK FACTORS**

Investing in our common stock involves various risks which are particular to our Company, our industry and our market area. Several risk factors that may have a material adverse impact on our business, operating results and financial condition are discussed in Item 1A of Part I of the Company's Annual Report on Form 10-K for the year ended December 31, 2015. There has been no material change in the Company's risk factors as previously disclosed in the Company's Form 10-K.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following is a summary of the Company's repurchases of its common stock during the three months ended March 31, 2016.

					<u>M</u>	aximum Number
					<u>(o</u>	<u>r</u>
				Total Number of	<u>A</u> j	oproximate Dollar
				<u>Shares</u>	Va	alue) of Shares that
				Purchased as Part of	$\mathbf{M}$	<u>ay Yet be</u>
	Total Number of	$\underline{Av}$	rerage Price Paid	Publicly Announced	Pu	rchased
	<u>Shares</u>	per	<u>1</u>	Plans or Programs	<u>U1</u>	nder the Plans or
<u>Period</u>	Purchased (a)	Sha	<u>are</u>	<u>(b)</u>	<u>Pr</u>	ograms (b)
January $1 - 31$	-		-	-		-
February 1 –						
29	54,253	\$	6.9815	54,253	\$	2,592,043
March 1 – 31	53,000	\$	7.015	53,000	\$	2,218,591
Total	107,000	\$	6.998	107,253	\$	2,218,591

(a) Shares purchased other than through a publicly announced plan or program and the nature of the transaction. On August 27, 2015, the Board of Directors of the Company authorized the repurchase of up to \$3.0 million of the outstanding common stock of the Company. The repurchase program is expected to be executed over no more than a two-year period. Stock repurchases may be made from time to time on the open market or through privately

negotiated transactions. As of March 31, 2016, approximately \$2.2 million remains authorized for repurchase.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable

**ITEM 5. OTHER INFORMATION** 

None.

#### <u>Table of Contents</u> <u>ITEM 6. EXHIBITS</u>

The following Exhibits are filed herewith.

#### Exhibit

No.

- Certification of Chief Executive Officer of the Registrant pursuant to Rule 13a-14(a) or Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended.
- Certification of Chief Financial Officer of the Registrant pursuant to Rule 13a-14(a) or Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended.
- Certification of Chief Executive Officer and Chief Financial Officer of the Registrant pursuant to Rule 32.1\* 13a-14(b) or Rule 15d-14(b), promulgated under the Securities Exchange Act of 1934, as Amended, and 18 U.S.C. 1350.

101INS - XBRL Instance Document

101SCH -XBRL Taxonomy Extension Schema Document

101CAL - XBRL Taxonomy Calculation Linkbase Document

101DEF - XBRL Taxonomy Extension Definition Linkbase Document

101LAB - XBRL Taxonomy Label Linkbase Document

101PRE – XBRL Taxonomy Presentation Linkbase Document

This certification is furnished to, but shall not be deemed filed, with the Commission. This certification shall not be \*deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that the Registrant specifically incorporates it by reference.

# Table of Contents SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### **COMMUNITY WEST BANCSHARES**

(Registrant)

Date: May 6, 2016 BY: /s/ Charles G. Baltuskonis

Charles G. Baltuskonis Executive Vice President and Chief Financial Officer

On Behalf of Registrant and as a Duly Authorized Officer and as Principal Financial and Accounting Officer

# Table of Contents EXHIBIT INDEX

#### Exhibit Number

Certification of Chief Executive Officer of the Registrant pursuant to Rule 13a-14(a) or Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended.

Certification of Chief Financial Officer of the Registrant pursuant to Rule 13a-14(a) or Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended.

Certification of Chief Executive Officer and Chief Financial Officer of the Registrant pursuant to Rule 13a-14(b) or Rule 15d-14(b), promulgated under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. 1350.

101 101INS – XBRL Instance Document

101SCH –XBRL Taxonomy Extension Schema Document

101CAL – XBRL Taxonomy Calculation Linkbase Document

101DEF - XBRL Taxonomy Extension Definition Linkbase Document

101LAB – XBRL Taxonomy Label Linkbase Document

101PRE – XBRL Taxonomy Presentation Linkbase Document

This certification is furnished to, but shall not be deemed filed, with the Commission. This certification shall not be \*deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that the Registrant specifically incorporates it by reference.