LINCOLN EDUCATIONAL SERVICES CORP

Form 10-Q August 06, 2010

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

Form 10-O

(Mark One)

TQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010

or

oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

### Commission File Number 000-51371

## LINCOLN EDUCATIONAL SERVICES CORPORATION

(Exact name of registrant as specified in its charter)

New Jersey
(State or other jurisdiction of incorporation or organization)

57-1150621 (IRS Employer Identification No.)

200 Executive Drive, Suite 340
West Orange, NJ
(Address of principal executive offices)

07052 (Zip Code)

(973) 736-9340

(Registrant's telephone number, including area code)

No change

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes T No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

	Large accelerated filer o	Accelerated filer T		
	Non-accelerated filer o (Do not check if a smaller reporting company)	Smaller reporting company o		
Indic o No	rate by check mark whether the registrant is a shell company (as defined to $\ensuremath{T}$	in Rule 12b-2 of the Exchange Act). Yes		
As of August 4, 2010, there were 26,086,813 shares of the registrant's common stock outstanding.				

### LINCOLN EDUCATIONAL SERVICES CORPORATION AND SUBSIDIARIES

### INDEX TO FORM 10-Q

## FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2010

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## PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

# LINCOLN EDUCATIONAL SERVICES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share amounts) (Unaudited)

	June 30, 2010	December 31, 2009
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$28,190	\$ 46,076
Restricted cash	369	858
Accounts receivable, less allowance of \$23,896 and \$25,293 at June 30, 2010 and		
December 31, 2009, respectively	33,738	36,614
Inventories	3,821	3,329
Deferred income taxes, net	10,590	10,877
Prepaid income taxes	10,122	-
Prepaid expenses and other current assets	6,547	8,207
Total current assets	93,377	105,961
PROPERTY, EQUIPMENT AND FACILITIES - At cost, net of accumulated		
depreciation and amortization of \$105,616 and \$97,590 at June 30, 2010 and December	£ .	
31, 2009, respectively	163,527	149,310
OTHER ASSETS:		
Noncurrent receivables, less allowance of \$1,440 and \$1,566 at June 30, 2010 and		
December 31, 2009, respectively	5,919	6,264
Deferred finance charges, net	1,167	1,346
Deferred income taxes, net	4,468	4,236
Goodwill	112,953	112,953
Other assets, net	7,849	8,298
Total other assets	132,356	133,097
TOTAL	\$389,260	\$ 388,368

See notes to unaudited condensed consolidated financial statements.

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# LINCOLN EDUCATIONAL SERVICES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share amounts)
(Unaudited)
(Continued)

	June 30, 2010	December 31, 2009
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Current portion of long-term debt and lease obligations	\$386	\$ 383
Unearned tuition	47,096	48,087
Accounts payable	19,909	19,649
Accrued expenses	23,921	26,966
Advanced payments from federal funds	122	667
Income taxes payable	-	5,358
Other short-term liabilities	557	357
Total current liabilities	91,991	101,467
NONCURRENT LIABILITIES:		
Long-term debt and lease obligations, net of current portion	36,747	56,945
Pension plan liabilities, net	3,485	3,192
Accrued rent	6,870	6,282
Other long-term liabilities	1,619	1,846
Total liabilities	140,712	169,732
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS' EQUITY:		
Preferred stock, no par value - 10,000,000 shares authorized, no shares issued and		
outstanding at June 30, 2010 and December 31, 2009	-	-
Common stock, no par value - authorized 100,000,000 shares at June 30, 2010 and		
December 31, 2009, issued and outstanding 28,097,276 shares at June 30, 2010 and		
27,722,471 shares at December 31, 2009	140,480	137,689
Additional paid-in capital	16,775	14,161
Treasury stock at cost - 2,015,796 shares at June 30, 2010 and 1,865,000 shares at		
December 31, 2009	(35,920	) (32,771 )
Retained earnings	132,114	104,458
Accumulated other comprehensive loss	(4,901	) (4,901 )
Total stockholders' equity	248,548	218,636
TOTAL	\$389,260	\$ 388,368

See notes to unaudited condensed consolidated financial statements.

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# LINCOLN EDUCATIONAL SERVICES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share amounts) (Unaudited)

Three Months Ended
June 30,
2010

Six Months Ended
June 30,
2010

2009

REVENUE \$152,795 \$128,110 \$305,261