

ACADIA REALTY TRUST
Form 10-Q
November 09, 2006

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number: 1-12002

ACADIA REALTY TRUST

(Exact name of registrant in its charter)

MARYLAND

(State or other jurisdiction of
incorporation or organization)

23-2715194

(I.R.S. Employer
Identification No.)

**1311 MAMARONECK AVENUE,
SUITE 260, WHITE PLAINS, NY**

(Address of principal executive
offices)

10605

(Zip Code)

(914) 288-8100

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES NO

Edgar Filing: ACADIA REALTY TRUST - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large			
Accelerated	Accelerated	Non-accelerated	
Filer	Filer	Filer	

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act)

Yes No

As of November 9, 2006, there were 31,772,952 common shares of beneficial interest, par value \$.001 per share, outstanding.

ACADIA REALTY TRUST AND SUBSIDIARIES

INDEX

	<u>Page</u>
Part I: Financial Information	
Item 1. Financial Statements (unaudited)	
<u>Consolidated Balance Sheets as of September 30, 2006 and December 31, 2005</u>	<u>3</u>
<u>Consolidated Statements of Income for the three and nine months ended September 30, 2006 and 2005</u>	<u>4</u>
<u>Consolidated Statements of Cash Flows for the nine months ended September 30, 2006 and 2005</u>	<u>6</u>
<u>Notes to Consolidated Financial Statements</u>	<u>8</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>24</u>
<u>Item 3. Quantitative and Qualitative Disclosure of Market Risk</u>	<u>37</u>
<u>Part II: Other Information</u>	<u>38</u>
<u>Item 6. Exhibits</u>	<u>39</u>
<u>Signatures</u>	<u>44</u>

[Back to Index](#)**Part I. Financial Information****Item 1. Financial Statements:****ACADIA REALTY TRUST AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

(unaudited)

	September 30, 2006	December 31, 2005
	(dollars in thousands)	
ASSETS		
Real estate		
Land	\$ 138,909	\$ 141,320
Buildings and improvements	498,679	564,779
Construction in progress	15,028	3,808
	<hr/>	<hr/>
	652,616	709,907
Less: accumulated depreciation	(136,375)	(127,820)
	<hr/>	<hr/>
Net real estate	516,241	582,087
Cash and cash equivalents	68,990	90,475
Cash in escrow	7,978	7,789
Restricted cash	549	548
Investments in and advances to unconsolidated affiliates	34,115	17,863
Investment in management contracts, net of accumulated amortization of \$2,554 and \$1,938, respectively	2,562	3,178
Preferred equity investment		19,000
Rents receivable, net	8,238	13,000
Notes receivable	40,275	15,733
Prepaid expenses	4,121	4,980
Deferred charges, net	28,150	23,739
Acquired lease intangibles	7,523	8,119
Other assets	22,883	15,354
Assets of discontinued operations	38,599	39,726
	<hr/>	<hr/>
	\$ 780,224	\$ 841,591
	<hr/>	<hr/>
LIABILITIES AND SHAREHOLDERS EQUITY		
Mortgage notes payable	\$ 388,504	\$ 411,000
Accounts payable and accrued expenses	9,593	18,302
Dividends and distributions payable	6,161	6,088
	21,338	10,315

Edgar Filing: ACADIA REALTY TRUST - Form 10-Q

Share of distributions in excess of share of income and investment in unconsolidated affiliates		
Other liabilities	6,462	13,955
Liabilities of discontinued operations	15,083	15,064
	<hr/>	<hr/>
Total liabilities	447,141	474,724
	<hr/>	<hr/>
Minority interest in operating partnership	8,299	9,204
Minority interests in partially-owned affiliates	104,533	137,087
	<hr/>	<hr/>
Total minority interests	112,832	146,291
	<hr/>	<hr/>
Shareholders' equity		
Common shares	31	31
Additional paid-in capital	222,371	223,198
Accumulated other comprehensive income (loss)	490	(12)
Deficit	(2,641)	(2,641)
	<hr/>	<hr/>
Total shareholders' equity	220,251	220,576
	<hr/>	<hr/>
	\$780,224	\$841,591
	<hr/>	<hr/>

See accompanying notes

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF INCOME****FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2006 AND 2005**

(unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2006	2005	2006	2005
	(dollars in thousands, except per share amounts)			
Revenues				
Minimum rents	\$17,079	\$20,212	\$51,377	\$56,964
Percentage rents	677	978	988	1,329
Expense reimbursements	3,896	3,332	11,146	10,921
Other property income	367	1,175	823	1,680
Management fee income	1,773	888	4,254	2,445
Interest income	2,324	1,233	5,977	2,553
Total revenues	26,116	27,818	74,565	75,892
Operating expenses				
Property operating	3,793	3,833	11,138	12,965
Real estate taxes	2,732	2,769	7,786	7,453
General and administrative	5,786	3,583	15,872	10,519
Depreciation and amortization	6,449	6,940	19,015	19,123
Total operating expenses	18,760	17,125	53,811	50,060
Operating income	7,356	10,693	20,754	25,832
Equity in (losses) earnings of unconsolidated affiliates	(2,878)	18,528	4,261	18,915
Interest expense	(5,584)	(5,146)	(16,423)	(13,432)
Minority interests	4,216	(15,734)	3,471	(14,476)
Income from continuing operations before income taxes	3,110	8,341	12,063	16,839
Income taxes	638	(1,627)	(174)	(1,627)
Income from continuing operations	3,748	6,714	11,889	15,212

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF INCOME (continued)****FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2006 AND 2005**

(unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2006	2005	2006	2005
	(dollars in thousands, except per share amounts)			
Discontinued operations				
Operating income from discontinued operations	\$381	\$571	\$1,462	\$1,635
Impairment of real estate				(770)
Loss on sale of real estate		(50)		(50)
Minority interest	(7)	(10)	(28)	(12)
Income from discontinued operations	374	511	1,434	803
Net income	\$4,122	\$7,225	\$13,323	\$16,015
Basic earnings per share				
Income from continuing operations	\$0.12	\$0.21	\$0.37	\$0.47
Income from discontinued operations	0.01	0.02	0.04	0.03
Basic earnings per share	\$0.13	\$0.23	\$0.41	\$0.50
Diluted earnings per share				
Income from continuing operations	\$0.12	\$0.20	\$0.37	\$0.47
Income from discontinued operations	0.01	0.02	0.04	0.03
Diluted earnings per share	\$0.13	\$0.22	\$0.41	\$0.50

See accompanying notes

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS****FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2006 AND 2005**

(unaudited)

	September 30, 2006	September 30, 2005
	(dollars in thousands)	
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 13,323	\$ 16,015
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization	20,376	18,577
Minority interests	(3,443)	14,488
Equity in earnings of unconsolidated affiliates	(4,261)	(18,915)
Amortization of derivative settlement included in interest expense	329	329
Distributions of operating income from unconsolidated affiliates	1,708	439
Restricted share compensation	2,994	763
Trustee share compensation	75	
Changes in assets and liabilities		
Restricted cash	(1)	202
Funding of escrows, net	(1,726)	(719)
Rents receivable	2,410	(4,119)
Prepaid expenses	(188)	(3,272)
Other assets	(8,052)	(7,868)
Accounts payable and accrued expenses	(2,333)	(2,409)
Other liabilities	514	7,517
	<hr/>	<hr/>
Net cash provided by operating activities	21,725	21,028
	<hr/>	<hr/>
CASH FLOWS FROM INVESTING ACTIVITIES		
Expenditures for real estate and improvements	(74,261)	(101,862)
Investments in and advances to unconsolidated affiliates	(23,709)	(2,430)
Return of capital from unconsolidated affiliates	25,557	776
Payments of deferred costs	(7,664)	(10,276)
Advances of notes receivable	(18,890)	(4,862)
Preferred equity investment	19,000	(19,500)
	<hr/>	<hr/>
Net cash used in investing activities	(79,967)	(138,154)
	<hr/>	<hr/>

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)****FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2006 AND 2005**

(unaudited)

	September 30, 2006	September 30, 2005
	(dollars in thousands)	
CASH FLOWS FROM FINANCING ACTIVITIES		
Principal payments on mortgages	\$(94,249)	\$(56,078)
Additional borrowings under mortgage notes	141,673	169,466
Dividends paid	(17,936)	(16,429)
Dividends paid to minority interests	(359)	(312)
Increase in dividend payable	73	79
Distributions to minority interests in partially-owned affiliates	(34,762)	(373)
Preferred distributions on Operating Partnership Units	(187)	
Contributions from minority interests in partially-owned affiliates	42,628	46,147
Redemption of Operating Partnership Units	(246)	
Exercise of options	43	344
Common Shares issued under Employee Stock Purchase Plan	79	76
	<hr/>	<hr/>
Net cash provided by financing activities	36,757	142,920
(Decrease) increase in cash and cash equivalents	(21,485)	25,794
Cash and cash equivalents, beginning of period	90,475	16,043
	<hr/>	<hr/>
Cash and cash equivalents, end of period	\$68,990	\$41,837
	<hr/>	<hr/>
Supplemental disclosure of cash flow information		
Cash paid for interest	\$17,325	\$14,891
	<hr/>	<hr/>
Supplemental disclosure of non-cash investing and financing activities		
Acquisition of management contract rights through the issuance of Preferred Operating Partnership Units	\$	\$4,000
	<hr/>	<hr/>
Increase in share of distributions in excess of share of income and investment in unconsolidated affiliates as a result of the Brandywine recapitalization (Note 2)	\$10,428	\$
	<hr/>	<hr/>
See accompanying notes		

[Back to Index](#)

ACADIA REALTY TRUST

ACADIA REALTY TRUST AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. THE COMPANY

Acadia Realty Trust (the Company) is a fully integrated and self-managed real estate investment trust (REIT) focused primarily on the ownership, acquisition, redevelopment and management of neighborhood and community shopping centers.

All of the Company's assets are held by, and all of its operations are conducted through, Acadia Realty Limited Partnership (the Operating Partnership or OP) and partnerships in which the OP owns a controlling interest. As of September 30, 2006, the Company controlled 98% of the Operating Partnership as the sole general partner.

In 2001, the Company formed a partnership, Acadia Strategic Opportunity Fund I, LP (Fund I), and in 2004 formed a limited liability company, Acadia Mervyn I, LLC (Mervyns I), with four institutional investors. The Company committed a total of \$20.0 million to Fund I and Mervyns I, and the four institutional shareholders committed \$70.0 million, for the purpose of acquiring a total of approximately \$300.0 million in investments. As of September 30, 2006, the Company has contributed \$16.2 million to Fund I and \$2.7 million to Mervyns I.

The Company is the sole general partner of Fund I and managing member of Mervyns I, with a 22.2% interest in both Fund I and Mervyns I and is also entitled to a profit participation in excess of its invested capital based on certain investment return thresholds. Decisions made by the general partner, as it relates to purchasing, financing, and disposition of properties, are subject to the unanimous disapproval of the Advisory Committee of Fund I, which is comprised of representatives from each of the four institutional investors. Cash flow is distributed pro-rata to the partners (including the Company) until they receive a 9% cumulative return, and the return of all capital contributions. Thereafter, remaining cash flow will be distributed 80% to the partners (including the Company) and 20% to the Company as a carried interest (Promote). Through December 31, 2005, the Company also earned a fee for asset management services equal to 1.5% of the allocated equity in the remaining Fund I assets, as well as market-rate fees for property management, leasing and construction services. Effective January 1, 2006, the Company converted the asset and property management fees to priority distributions of the same amount as the fees, which entitles the Company to a special allocation of income equal to the amount of the priority distribution. Thereafter, cash flow is distributed as previously mentioned and the Company continues to earn market-rate leasing and construction fees. Following the recapitalization of the Brandywine Portfolio in January 2006, all capital contributions and the required 9% cumulative preferred return were distributed to the institutional investors. Accordingly, the Company is now entitled to a Promote on all future earnings and distributions.

In June 2004, the Company formed a limited liability company, Acadia Strategic Opportunity Fund II, LLC (Fund II), and in August 2004 formed another limited liability company, Mervyn II, LLC (Mervyns II), with the investors from Fund I as well as two additional institutional investors. With \$300.0 million of committed discretionary capital, Fund II and Mervyns II expect to be able to acquire up to \$900.0 million of investments on a leveraged basis. The Company's share of committed capital is \$60.0 million. The Company is the sole managing member with a 20% interest in both Fund II and Mervyns II and is also entitled to a profit participation in excess of its invested capital based on certain investment return thresholds. The terms and structure of Fund II are substantially the same as Fund I with the exception that the preferred return is 8%. As of September 30, 2006, the Company has contributed \$16.5 million to Fund II and \$6.9 million to Mervyns II.

2. BASIS OF PRESENTATION

The consolidated financial statements include the consolidated accounts of the Company and its controlling investments in partnerships and limited liability companies, including the Operating Partnership, and have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. Non-controlling investments in partnerships are accounted for under the equity method of accounting as the Company exercises significant influence. The information furnished in the accompanying consolidated financial statements reflects all adjustments that, in the opinion of management, are necessary for a fair presentation of the aforementioned consolidated financial statements for the interim periods.

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from these estimates. Operating results for the nine months ended September 30, 2006 are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 2006. For further information refer to the consolidated financial statements and accompanying footnotes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2005.

[Back to Index](#)

ACADIA REALTY TRUST AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2. BASIS OF PRESENTATION (continued)

In 2005, the Emerging Issues Task Force (EITF) reached a consensus that the general partners in a limited partnership should determine whether they control a limited partnership based on the application of the framework as discussed in EITF 04-5, Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights . Under EITF 04-5, the general partners in a limited partnership are presumed to control that limited partnership regardless of the extent of the general partner s ownership interest in the limited partnership. The assessment of whether the rights of the limited partners should overcome the presumption of control by the general partners is a matter of judgment that depends on facts and circumstances. If the limited partners have either (a) the substantive ability to dissolve (liquidate) the limited partnership or otherwise remove the general partners without cause or (b) substantive participating rights, the general partners do not control the limited partnership. EITF 04-5 was effective immediately for new partnerships formed and existing limited partnerships for which the partnership agreements were modified on or after June 29, 2005, and for all other partnerships, EITF 04-5 is effective no later than the beginning of the first reporting period in fiscal years beginning after December 15, 2005. The provisions of EITF 04-5 may be initially applied through either one of two methods: (1) similar to a cumulative effect of a change in accounting principle or (2) retrospective application. The Company assessed the impact of EITF 04-5 as it related to the method of accounting utilized for its equity investments and determined that its investments in Fund I, Fund II, Mervyns I and Mervyns II which were accounted for under the equity method of accounting, should be consolidated, effective upon adoption of EITF 04-5 on January 1, 2006. The Company utilized the retrospective approach in the application of EITF 04-5 and has presented all historical periods prior to 2006 on a consistent basis with 2006 and thereafter. There was no impact on net income or shareholders equity for any of the reported periods in the accompanying consolidated financial statements due to the consolidation of these investments.

On January 4, 2006, Fund I recapitalized its investment in a one million square foot shopping center portfolio located in Wilmington, Delaware (Brandywine Portfolio). The recapitalization was effected through the conversion of the 77.8% interest which was previously held by the institutional investors in Fund I to affiliates of GDC Properties (GDC) through a merger of interests in exchange for cash. The Company has retained its existing 22.2% interest in the Brandywine Portfolio in partnership with GDC and continues to operate the portfolio and earn fees for such services.

Pursuant to EITF 04-5, the Company has presented the 2005 financial statements to reflect the consolidation of Fund I, including the Brandywine Portfolio which, at the time, was a wholly-owned investment of Fund I. Following the January 2006 recapitalization of the Brandywine Portfolio, the Company no longer has a controlling interest in this investment and, accordingly, currently accounts for this investment under the equity method of accounting.

In September 2006, the SEC issued Staff Accounting Bulletin (SAB) No. 108 Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements. This Bulletin provides guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. The guidance in this Bulletin must be applied to financial reports covering the first fiscal year ending after November 15, 2006. The Company is currently evaluating the guidance in this Bulletin.

Also in September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 157 Fair Value Measurements. This SFAS defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This Statement applies to accounting pronouncements that require or permit fair value measurements, except for share-based payments transactions under SFAS No. 123. This Statement is effective for

financial statements issued for fiscal years beginning after November 15, 2007. As SFAS No. 157 does not require any new fair value measurements or remeasurements of previously computed fair values, the Company does not believe adoption of this Statement will have a material effect on its financial statements.

In June 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes - an interpretation of SFAS No. 109. This Interpretation defines a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This Interpretation is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the effect of this Interpretation.

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****3. EARNINGS PER COMMON SHARE**

Basic earnings per share was determined by dividing net income for the period by the weighted average number of common shares of beneficial interest (Common Shares) outstanding during each period consistent with SFAS No. 128

Earnings Per Share . Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue Common Shares were exercised or converted into Common Shares or resulted in the issuance of Common Shares that then shared in the earnings of the Company. The following table sets forth the computation of basic and diluted earnings per share from continuing operations for the periods indicated.

	Three months ended September 30,		Nine months ended September 30,	
	2006	2005	2006	2005
	(dollars in thousands, except per share amounts)			
Numerator				
Income from continuing operations basic and diluted	\$3,748	\$6,714	\$11,889	\$15,212
Denominator				
Weighted average shares basic earnings per share	32,513	32,009	32,497	31,925
Effect of dilutive securities				
Employee stock options	323	697	308	262
Denominator for diluted earnings per share	32,836	32,706	32,805	32,187
Basic earnings per share from continuing operations	\$0.12	0.21	\$0.37	\$0.47
Diluted earnings per share from continuing operations	\$0.12	\$0.20	\$0.37	\$0.47

The effect of the conversion of common units in the Operating Partnership (Common OP Units) is not reflected in the above table as they are exchangeable for Common Shares on a one-for-one basis. The income allocable to such units is allocated on this same basis and reflected as minority interest in the accompanying consolidated financial statements. As such, the assumed conversion of these units would have no net impact on the determination of diluted earnings per share. The effect of the conversion of Series A and B Preferred OP Units (Preferred OP Units) which would result in 337,079 additional Common Shares for both the three and nine months ended September 30, 2006 and 429,879 and 491,746 for the three and nine months ended September 30, 2005, respectively, is not reflected in the above table as such conversions would be anti-dilutive.

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****4. COMPREHENSIVE INCOME**

The following table sets forth comprehensive income for the three and nine months ended September 30, 2006 and 2005:

	Three months ended September 30,		Nine months ended September 30,	
	2006	2005	2006	2005
	(dollars in thousands)			
Net income	\$4,122	\$7,225	\$13,323	\$16,015
Other comprehensive (loss) income (1)	(1,371)	1,795	502	2,418
Comprehensive income	\$2,751	\$9,020	\$13,825	\$18,433

Notes:

(1) Relates to the changes in the fair value of derivative instruments accounted for as cash flow hedges.

Accumulated other comprehensive income (loss)

(dollars in thousands)

Balance at December 31, 2005	\$(12)
Unrealized gain on valuation of swap and cap agreements	502
Balance at September 30, 2006	\$490

As of September 30, 2006 the balance in accumulated other comprehensive income was comprised of unrealized gains on the valuation of current swap and cap agreements.

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****5. SHAREHOLDERS EQUITY AND MINORITY INTERESTS**

The following table summarizes the change in the shareholders equity and minority interests since December 31, 2005:

	Shareholders Equity	Minority Interest in Operating Partnership	Minority Interest in partially- owned Affiliates
	(dollars in thousands)		
Balance at December 31, 2005	\$220,576	\$ 9,204	\$137,087
Dividends and distributions declared of \$0.56 per Common Share and Common OP Unit	(17,936)	(359)	
Net income (loss) for the period January 1 through September 30, 2006	13,323	287	(3,730)
Distributions paid			(71,266)
Conversion of Series A Preferred OP Units	696	(696)	
Acquisition of partnership interest			2,246
Other comprehensive income unrealized gain on valuation of swap agreements	172	9	
Other comprehensive income adjustment of swap value included in net income	330		
Employee stock-based compensation	3,072		
Exercise of options	43		
Redemption of 11,105 Restricted Common OP Units	(101)	(146)	
Issuance of common stock to trustees	76		
Minority Interest contributions			40,196
Balance at September 30, 2006	<u>\$220,251</u>	<u>\$ 8,299</u>	<u>\$104,533</u>

Notes:

Minority interest in the Operating Partnership represents (i) the limited partners interest of 642,272 and 653,360 Common OP Units at September 30, 2006 and December 31, 2005, respectively, (ii) 188 and 884 Series A Preferred OP Units at September 30, 2006 and December 31, 2005, respectively, with a nominal value of \$1,000 per unit, which are entitled to a preferred quarterly distribution of the greater of (a) \$22.50 per unit (9% annually) per Series A Preferred OP Unit or (b) the quarterly distribution attributable to a Series A Preferred OP Unit if such unit were converted into a Common OP Unit, and (iii) 4,000 Series B Preferred OP Units at September 30, 2006 and December 31, 2005, respectively, with a nominal value of \$1,000 per unit, which are entitled to a preferred quarterly distribution of the greater of (a) \$13.00 (5.2% annually) per unit or (b) the quarterly distribution attributable to a Series B Preferred OP Unit if such unit were converted into a Common OP Unit.

During the first quarter of 2006, holders of 696 Series A Preferred OP Units converted these into Common OP Units and ultimately into Common Shares.

During the second quarter of 2006, the Company redeemed for cash, 11,105 Restricted Common OP Units issued during July 2005 in connection with the purchase of 4343 Amboy Road.

Minority interests in partially-owned affiliates represent third-party interests. During January 2006, Fund I recapitalized the Brandywine Portfolio, and as a result, \$36.1 million was distributed to the institutional investors in Fund I. During the nine months ended September 30, 2006, minority interests in Fund I, Mervyns I and Mervyns II received distributions of \$0.2 million, \$16.5 million and \$18.5 million, respectively. Also during the nine months ended September 30, 2006, minority interests in Fund II and Mervyns II made contributions of \$22.5 million and \$17.8 million, respectively. During January 2006, the Company acquired a 60% interest in the A&P Shopping Plaza located in Boonton, New Jersey, as discussed in Note 6. The remaining 40% interest is owned by a third party and is reflected as minority interest in the accompanying Consolidated Balance Sheet as of September 30, 2006.

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****6. PROPERTY ACQUISITIONS**

On January 12, 2006, the Company closed on a 19,265 square foot retail building in the Lincoln Park district in Chicago. The property was acquired from an affiliate of Klaff (Note 7) for a purchase price of \$9.9 million, including the assumption of existing mortgage debt in the principal amount of \$3.8 million.

On January 24, 2006, the Company acquired a 60% interest in the A&P Shopping Plaza located in Boonton, New Jersey. The property, which is 100% occupied and located in northeastern New Jersey, is a 63,000 square foot shopping center anchored by a 49,000 square foot A&P Supermarket. A portion of the remaining 40% interest is owned by a principal of P/A Associates, LLC (P/A). The interest was acquired for \$3.2 million. There is an existing first mortgage debt of \$8.7 million encumbering the property.

On June 16, 2006, the Company purchased 8400 and 8625 Germantown Road in Philadelphia, Pennsylvania for \$16.0 million. The Company assumed a \$10.1 million first mortgage loan which has a maturity date of June 11, 2013. The 40,570 square foot property is 100% occupied.

On September 21, 2006, the Company purchased 2914 Third Avenue in the Bronx, New York for \$18.5 million. The 41,305 square foot property is 100% occupied.

7. INVESTMENTS**A. Investments In and Advances to Unconsolidated Affiliates**

	September 30, 2006			December 31, 2005
	Mervyns (1)	Brandywine Portfolio	Other Investments	Total
(dollars in thousands)				
Balance Sheets				
Assets				
Rental property, net	\$	\$ 125,834	\$ 53,900	\$179,734
Investment in unconsolidated affiliates	383,470			383,470
Other assets		10,244	12,869	23,113
Total assets	\$383,470	\$ 136,078	\$ 66,769	\$586,317
Liabilities and partners equity				
Mortgage note payable	\$	\$ 166,200	\$ 91,884	\$258,084
Other liabilities		14,413	9,701	24,114
Partners equity (deficit)	383,470	(44,535)	(34,816)	304,119
Total liabilities and partners equity	\$383,470	\$ 136,078	\$ 66,769	\$586,317

Company's investment in unconsolidated affiliates	<u>\$22,953</u>	<u>\$</u>	<u>\$ 11,162</u>	<u>\$34,115</u>	<u>\$17,863</u>
Share of distributions in excess of share of income and investment in unconsolidated affiliates	<u>\$</u>	<u>\$ (10,431)</u>	<u>\$ (10,907)</u>	<u>\$(21,338)</u>	<u>\$(10,315)</u>

(1) Represents the Company's investment in unconsolidated affiliates through its RCP Venture investments.

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****7. INVESTMENTS (continued)**

	Three Months Ended				September
	September 30, 2006				30,
	Mervyns	Brandywine	Other	Total	2005 (2)
	(1)	Portfolio	Investments	Total	Total
	(dollars in thousands)				
Statements of Operations					
Total revenue	\$	\$ 4,765	\$ 3,442	\$8,207	\$ 3,683
Operating and other expenses		1,262	1,307	2,569	2,533
Interest expense		2,546	1,362	3,908	1,254
Equity in earnings of affiliates	(30,533)			(30,533)	175,867
Depreciation and amortization		706	514	1,220	523
Net (loss) income	<u>\$ (30,533)</u>	<u>\$ 251</u>	<u>\$ 259</u>	<u>\$ (30,023)</u>	<u>\$ 175,240</u>
Company's share of net (loss) income	<u>\$ (3,116)</u>	<u>\$ 83</u>	<u>\$ 155</u>	<u>\$ (2,878)</u>	<u>\$ 18,528</u>

	Nine Months Ended				September
	September 30, 2006				30,
	Mervyns	Brandywine	Other	Total	2005 (2)
	(1)	Portfolio	Investments	Total	Total
	(dollars in thousands)				
Statements of Operations					
Total revenue	\$	\$ 13,870	\$ 10,256	\$24,126	\$ 9,036
Operating and other expenses		3,621	3,862	7,483	4,017
Interest expense		9,520	3,813	13,333	3,438
Equity in earnings of affiliates	24,881			24,881	175,867
Depreciation and amortization		2,214	1,354	3,568	843
Net income (loss)	<u>\$ 24,881</u>	<u>\$ (1,485)</u>	<u>\$ 1,227</u>	<u>\$ 24,623</u>	<u>\$ 176,605</u>

Edgar Filing: ACADIA REALTY TRUST - Form 10-Q

Company's share of net income	<u>\$2,614</u>	<u>\$ 1,074</u>	<u>\$ 573</u>	<u>\$4,261</u>	<u>\$ 18,915</u>
-------------------------------	----------------	-----------------	---------------	----------------	------------------

- (1) Represents the Company's investment in unconsolidated affiliates through its RCP Venture investments.
- (2) The Brandywine Portfolio was consolidated with Fund I for the three and nine months ended September 30, 2005.

[Back to Index](#)

ACADIA REALTY TRUST AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

7. INVESTMENTS (continued)

Retailer Controlled Property Venture

On January 27, 2004, the Company entered into the Retailer Controlled Property Venture (RCP Venture) with Klaff Realty, L.P. (Klaff) and Klaff 's long-time capital partner Lubert-Adler Management, Inc. (Lubert-Adler) for the purpose of making investments in surplus or underutilized properties owned by retailers. On September 2, 2004, affiliates of Fund I and Fund II, through separately organized, newly formed limited liability companies on a non-recourse basis, invested in the acquisition of Mervyns through the RCP Venture, which, as part of an investment consortium of Sun Capital and Cerebus, acquired Mervyns from Target Corporation. The total acquisition price was \$1.2 billion, with such affiliates ' combined \$24.6 million share of the investment divided equally between them. The Company 's share of the Mervyns investment totaled \$5.2 million. For the nine months ended September 30, 2006, the Company 's share of net income from the investments made through the RCP Venture amounted to \$2.6 million.

During 2006, the RCP Venture made its second investment with its participation in the acquisition of Albertson 's. Affiliates of Fund II, through the same limited liability companies which were formed for the investment in Mervyns, invested \$22.2 million in the acquisition of Albertson 's through the RCP Venture, along with others as part of an investment consortium. The Company 's share of the invested capital was \$4.4 million.

Brandywine Portfolio

On January 4, 2006, the institutional investors of Fund I merged their 77.8% interest in the Brandywine Portfolio into affiliates of GDC in exchange for cash. The Company merged its 22.2% share of the Brandywine Portfolio into affiliates of GDC in exchange for a 22.2% interest in such affiliates. Prior to the closing of this transaction, the Company provided \$17.6 million of mortgage financing secured by certain properties within the Brandywine Portfolio. This financing was repaid in June 2006.

Other Investments

Fund I Investments

Fund I has joint ventures with third party investors in the ownership and operation of Hitchcock Plaza, Pine Log Plaza, Sterling Heights Shopping Center, Haygood Shopping Center, and Tarrytown Centre. The Hitchcock Plaza is a 234,000 square foot shopping center located in Aiken, South Carolina. Adjacent to the Hitchcock Plaza is the 35,000 square foot Pine Log Plaza. Sterling Heights Shopping Center, is a 155,000 square foot community shopping center located in Detroit, Michigan. Haygood Shopping Center is a 178,000 square foot center located in Virginia Beach, Virginia. Lastly, the 35,000 square foot Tarrytown Centre is located in Westchester, New York. These properties are accounted for using the equity method of accounting.

Crossroads

The Company owns a 49% interest in the Crossroads Joint Venture and Crossroads II Joint Venture (collectively Crossroads), which collectively own a 311,000 square foot shopping center in White Plains, New York. The Company accounts for Crossroads using the equity method of accounting.

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****7. INVESTMENTS (continued)****B. Preferred Equity Investment**

In March 2005, the Company invested \$20.0 million in a preferred equity position (Preferred Equity Investment) with Levitz SL, L.L.C. (Levitz SL), the owner of fee and leasehold interests in 30 locations (the Levitz Properties) totaling 2.5 million square feet, of which the majority are currently leased to Levitz Furniture Stores. Klaff Realty L.P. (Klaff) is a managing member of Levitz SL. The Preferred Equity Investment received a return of 10%, plus a minimum return of capital of \$2.0 million per annum. During March 2006, the rate of return was reset to the six-month LIBOR plus 644 basis points or approximately 11.5%. In October 2005, Levitz Furniture filed for bankruptcy under Chapter 11.

In June 2006, the Company converted the Preferred Equity Investment to a mortgage loan in the amount of \$31.3 million. The loan has a maturity date of May 31, 2008 and has an interest rate of 10.5%. The loan is secured by fee and leasehold mortgages as well as a pledge of the entities owning 19 of the Levitz Properties totaling 1.8 million square feet. During the third quarter of 2006, Levitz SL sold one of the Levitz Properties located in Northridge, California and used \$20.4 million of the proceeds to partially pay down the loan. As of September 30, 2006, the loan balance amounted to \$10.9 million and is included in Notes Receivable. Management believes that the underlying value of the real estate is sufficient to recover the mortgage and accordingly, no reserve is required at September 30, 2006.

8. DERIVATIVE FINANCIAL INSTRUMENTS

The following table summarizes the notional values and fair values of the Company's derivative financial instruments as of September 30, 2006. The notional value does not represent exposure to credit, interest rate or market risks.

Hedge Type	Notional Value	Interest Rate	Forward Start Date	Interest Maturity	Fair Value
(dollars in thousands)					
Current Interest Rate Swaps					
LIBOR Swap	\$35,778	4.35	% n/a	1/1/11	\$745
LIBOR Swap	20,000	4.53	% n/a	10/1/06	0
LIBOR Swap	14,958	4.32	% n/a	1/1/07	39
LIBOR Swap	11,571	4.11	% n/a	1/1/07	36
LIBOR Swap	8,619	4.47	% n/a	6/1/07	45
	\$90,926				
Forward-starting Interest Rate Swaps					
LIBOR Swap	\$4,640	4.71	% 10/2/06	1/1/10	29
LIBOR Swap	11,410	4.90	% 10/2/06	10/1/11	20
LIBOR Swap	8,434	5.14	% 6/1/07	3/1/12	(83)

Edgar Filing: ACADIA REALTY TRUST - Form 10-Q

	<u>\$24,484</u>				
Interest Rate Caps					
LIBOR Cap	<u>\$30,000</u>	6.00	% n/a	4/1/08	<u>(19)</u>
Derivatives receivable (1)					<u>\$812</u>

(1) The derivatives receivable is included in Other Assets in the Consolidated Balance Sheets.

[Back to Index](#)

ACADIA REALTY TRUST AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

9. MORTGAGE LOANS

On January 12, 2006, in conjunction with the purchase of a property, the Company assumed a loan of \$3.8 million which bears interest at a fixed rate of 8.5% and matures on April 11, 2028.

On January 18, 2006, the Company drew an additional \$1.8 million on an existing credit facility. On April 21, 2006, the Company paid down \$15.0 million on this facility. On June 1, 2006, the Company drew an additional \$19.2 million on this facility. On June 22, 2006 the entire existing balance of \$30.4 million was paid off by the Company.

On January 24, 2006, in conjunction with the purchase of a partnership interest, the Company assumed a loan of \$8.6 million which bears interest at a fixed rate of 6.4% and matures on November 1, 2032.

On February 22, 2006, the Company financed a property within its existing portfolio for \$20.5 million. This loan bears interest at a fixed rate of 5.4% and matures on March 1, 2016. A portion of the proceeds were used to pay down \$10.9 million on an existing credit facility.

On March 27, 2006, the Company refinanced a property for \$30.0 million. This loan bears interest at LIBOR plus 140 basis points and matures on April 1, 2008. A portion of the proceeds were used to pay down the existing \$12.1 million of debt on this property.

On May 18, 2006, the Company closed on a construction loan for a property up to \$12.0 million. This loan bears interest at LIBOR plus 165 basis points and matures on May 18, 2009. Proceeds from this loan will be drawn down as needed and will be used to fund construction work. As of September 30, 2006, the amount outstanding on this loan is \$2.5 million.

On May 31, 2006, the Company borrowed an additional \$13.0 million on an existing \$65.0 million revolving credit facility. This additional draw was repaid on June 30, 2006. The existing balance as of September 30, 2006 is \$22.0 million. This loan bears interest at LIBOR plus 130 basis points and matures on June 1, 2010.

On June 16, 2006, in conjunction with the purchase of a property, the Company assumed a loan of \$10.1 million which bears interest at a fixed rate of 5.45% and matures on June 11, 2013.

On July 12, 2006, the Company closed on a construction loan for a property for \$19.2 million. This loan bears interest at LIBOR plus 125 basis points and matures on December 31, 2008. Proceeds from this loan will be drawn down as needed and will be used to fund construction work. As of September 30, 2006, the amount outstanding on this loan is \$6.1 million.

On September 8, 2006, the Company financed a property for \$23.5 million. This loan bears interest at a fixed rate of 6.06% and matures on August 29, 2016.

10. RELATED PARTY TRANSACTIONS

In February 2005, the Company issued \$4.0 million of Restricted Common OP Units to Klaff for the balance of certain management contract rights as well as the rights to certain potential future revenue streams.

In June 2006, the Company converted its Preferred Equity Investment with Levitz SL, in which Klaff has an interest, into a mortgage loan (Note 7).

The Company also earns fees in connection with its rights to provide asset management, leasing, disposition, development and construction services for an existing portfolio of retail properties and/or leasehold interests in which Klaff has an interest. Net fees earned by the Company in connection with this portfolio were \$1.0 million and \$1.8 million for the three months ended September 30, 2006 and 2005, respectively, and \$3.0 million and \$5.1 million for the nine months ended September 30, 2006 and 2005, respectively. The amount is net of the payment of sub-management fees to Klaff of \$0.3 million for the nine months ended September 30, 2005.

Lee Wielansky, the Lead Trustee of the Company, was paid a consulting fee of \$25,000 for the three months ended September 30, 2006 and 2005, respectively, and \$75,000 for the nine months ended September 30, 2006 and 2005, respectively.

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****11. SEGMENT REPORTING**

The Company has two reportable segments: retail properties and multi-family properties. The accounting policies of the segments are the same as those described in the summary of significant accounting policies as discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2005. The Company evaluates property performance primarily based on net operating income before depreciation, amortization and certain nonrecurring items. The reportable segments are managed separately due to the differing nature of the leases and property operations associated with the retail versus residential tenants. The following tables set forth certain segment information for the Company for continuing operations for the three and nine months ended September 30, 2006 and 2005 and does not include activity related to unconsolidated partnerships:

Nine months ended September 30, 2006

	Retail Properties	Multi-Family Properties	All Other	Total
	(dollars in thousands)			
Revenues	\$58,464	\$ 5,870	\$10,231	\$74,565
Property operating expenses and real estate taxes	15,640	3,284		18,924
Other expenses	12,445	1,249	2,178	15,872
Net property income before depreciation, amortization and certain nonrecurring items	\$30,379	\$ 1,337	\$8,053	\$39,769
Depreciation and amortization	\$17,532	\$ 1,132	\$351	\$19,015
Interest expense	\$15,329	\$ 1,094	\$	\$16,423
Real estate at cost	\$610,367	\$ 42,249	\$	\$652,616
Total assets	\$740,855	\$ 39,369	\$	\$780,224
Expenditures for real estate and improvements	\$73,646	\$ 615	\$	\$74,261
Reconciliation to net income				
Net property income before depreciation and amortization	\$39,769			
Depreciation and amortization	(19,015)			
Income from discontinued operations	1,434			
Equity in earnings of unconsolidated affiliates	4,261			
Interest expense	(16,423)			
Income taxes	(174)			
Minority interest	3,471			

Net income

\$13,323

18

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****11. SEGMENT REPORTING (continued)****Three months ended September 30, 2006**

	Retail Properties	Multi-Family Properties	All Other	Total
	(dollars in thousands)			
Revenues	\$20,149	\$ 1,870	\$4,097	\$26,116
Property operating expenses and real estate taxes	5,328	1,197		6,525
Other expenses	4,615	235	936	5,786
Net property income before depreciation, amortization and certain nonrecurring items	\$10,206	\$ 438	\$3,161	\$13,805
Depreciation and amortization	\$5,952	\$ 380	\$117	\$6,449
Interest expense	\$5,219	\$ 365	\$	\$5,584
Real estate at cost	\$610,367	\$ 42,249	\$	\$652,616
Total assets	\$740,855	\$ 39,369	\$	\$780,224
Expenditures for real estate and improvements	\$24,749	\$ 244	\$	\$24,993
Reconciliation to net income				
Net property income before depreciation and amortization	\$13,805			
Depreciation and amortization	(6,449)			
Income from discontinued operations	374			
Equity in earnings (losses) of unconsolidated affiliates	(2,878)			
Interest expense	(5,584)			
Income taxes	638			
Minority interest	4,216			
Net income	\$4,122			

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****11. SEGMENT REPORTING (continued)****Nine months ended September 30, 2005**

	Retail Properties	Multi- Family Properties	All Other	Total
	(dollars in thousands)			
Revenues	\$65,211	\$ 5,683	\$4,998	\$75,892
Property operating expenses and real estate taxes	17,326	3,092		20,418
Other expenses	9,038	788	693	10,519
Net property income before depreciation, amortization and certain nonrecurring items	\$38,847	\$ 1,803	\$4,305	\$44,955
Depreciation and amortization	\$17,696	\$ 1,094	\$333	\$19,123
Interest expense	\$12,438	\$ 994	\$	\$13,432
Real estate at cost	\$657,831	\$ 41,387	\$	\$699,218
Total assets	\$778,572	\$ 40,422	\$	\$818,994
Expenditures for real estate and improvements	\$101,090	\$ 772	\$	\$101,862
Reconciliation to net income				
Net property income before depreciation and amortization	\$44,955			
Depreciation and amortization	(19,123)			
Income from discontinued operations	803			
Equity in earnings of unconsolidated affiliates	18,915			
Interest expense	(13,432)			
Income taxes	(1,627)			
Minority interest	(14,476)			
Net income	\$16,015			

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****11. SEGMENT REPORTING (continued)****Three months ended September 30, 2005**

	Retail Properties	Multi- Family Properties	All Other	Total
	(dollars in thousands)			
Revenues	\$23,786	\$ 1,911	\$2,121	\$27,818
Property operating expenses and real estate taxes	5,411	1,191		6,602
Other expenses	3,192	114	277	3,583
Net property income before depreciation, amortization and certain nonrecurring items	\$15,183	\$ 606	\$1,844	\$17,633
Depreciation and amortization	\$6,454	\$ 370	\$116	\$6,940
Interest expense	\$4,771	\$ 375	\$	\$5,146
Real estate at cost	\$657,831	\$ 41,387	\$	\$699,218
Total assets	\$778,572	\$ 40,422	\$	\$818,994
Expenditures for real estate and improvements	\$69,902	\$ 327	\$	\$70,229
Reconciliation to net income				
Net property income before depreciation and amortization	\$17,633			
Depreciation and amortization	(6,940)			
Income from discontinued operations	511			
Equity in earnings of unconsolidated affiliates	18,528			
Interest expense	(5,146)			
Income taxes	(1,627)			
Minority interest	(15,734)			
Net income	\$7,225			

[Back to Index](#)**ACADIA REALTY TRUST AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****12. DISCONTINUED OPERATIONS**

SFAS No. 144 Accounting for the Impairment or Disposal of Long Lived Assets (SFAS 144) requires discontinued operations presentation for disposals of a component of an entity. In accordance with SFAS No. 144, the Company reflects the income and expenses and assets and liabilities for properties which became held for sale, as discontinued operations.

The combined results of operations of properties held for sale are reported separately as discontinued operations for the three and nine months ended September 30, 2006 and 2005. These are related to the Soundview Marketplace, Bradford Towne Centre, Greenridge Plaza, Luzerne Street Shopping Center and the Pittston Plaza which the Company was marketing for sale as of September 30, 2006. The three and nine months ended September 30, 2005 also included the Berlin Shopping Center, which was sold on July 7, 2005.

The combined results of operations and assets and liabilities of the properties classified as discontinued operations are summarized as follows:

	September 30, 2006	December 31, 2005
	(dollars in thousands)	
ASSETS		
Net real estate	\$34,767	\$35,539
Cash and cash equivalents		9
Cash in escrow	(2) 292
Rents receivable, net	1,956	2,214
Prepaid expenses	649	311
Deferred charges, net	814	946
Other assets	415	415
	<hr/>	<hr/>
Total assets of discontinued operations	\$38,599	\$39,726
	<hr/>	<hr/>
LIABILITIES		
Mortgage notes payable	\$13,599	\$13,800
Accounts payable and accrued expenses	724	653
Other liabilities	760	611
	<hr/>	<hr/>
Total liabilities of discontinued operations	\$15,083	\$15,064
	<hr/>	<hr/>

For the three months ended For the nine months ended
September 30, September 30,

Edgar Filing: ACADIA REALTY TRUST - Form 10-Q

	2006	2005	2006	2005
	(dollars in thousands)			
Total revenues	\$2,133	\$ 2,310	\$6,813	\$ 7,329
Total expenses	1,752	1,739	5,351	5,694
	381	571	1,462	1,635
Impairment of real estate				(770)
Loss on sale of property		(50)		(50)
Minority interest	(7)	(10)	(28)	(12)
	\$374	\$ 511	\$1,434	\$ 803

[Back to Index](#)

ACADIA REALTY TRUST AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

13. STOCK-BASED COMPENSATION

The Company adopted the fair value method of recording stock-based compensation contained in SFAS No. 123R, Accounting for Stock-Based Compensation as of January 1, 2002. As such, stock based compensation awards granted after December 31, 2001 have been expensed over the vesting period based on the fair value at the date the stock-based compensation was granted.

On January 6, 2006 (the Grant Date), the Company issued 62,630 options to officers (Officers) and employees (Employees) of the Company. The options, which have an exercise price of \$20.65, are for ten-year terms and vest one third as of the Grant Date and one third on each of the next two anniversaries thereof. The Company has determined a value of \$3.03 per option using the binomial method for valuing such options. In prior periods, the Company utilized the Black-Scholes method for valuing options granted and believes that the binomial method more accurately reflects the value of the options. This change had no material effect on the value of the unvested options or the Company's consolidated financial statements. Accordingly, compensation expense of \$0.1 million has been recognized in the accompanying consolidated financial statements related to the options for the nine months ended September 30, 2006.

On the Grant Date, the Company also issued 121,233 Restricted Common Shares (Restricted Shares) to Officers and 13,136 Restricted Shares (net of subsequent forfeitures) to Employees of the Company. In general, the Restricted Shares carry all the rights of Common Shares including voting and dividend rights, but may not be transferred, assigned or pledged until the recipients have a vested non-forfeitable right to such shares. Vesting with respect to the Restricted Shares issued to Officers, which is subject to the recipients' continued employment with the Company through the applicable vesting dates, is over five years with 30% vesting on the Grant Date and 17.5% vesting on each of the next four anniversaries thereafter. In addition, vesting on 50% of the unvested Restricted Shares is also subject to certain total shareholder returns on the Company's Common Shares. Vesting with respect to the Restricted Shares issued to Employees, which is subject to the recipients' continued employment with the Company through the applicable vesting dates, is over five years with 30% vesting on the Grant Date and 17.5% vesting on each of the next four anniversaries thereafter. In addition, vesting on 25% of the unvested Restricted Shares is also subject to certain total shareholder returns on the Company's Common Shares.

The total value of the above Restricted Share awards on the date of grant was \$2.7 million, of which \$2.0 million will be recognized in compensation expense over the vesting period. Compensation expense of \$0.1 million and \$0.8 million has been recognized in the accompanying consolidated financial statements related to these Restricted Shares for the three and nine months ended September 30, 2006.

On the Grant Date, the Company also issued 224,901 Restricted Shares to Officers and 28,706 Restricted Shares to Employees in connection with a special, one-time performance bonus recognizing management's outstanding achievements in enhancing shareholder values over the past five years, including, but not limited to, total shareholder return and the recent recapitalization of the Brandywine Portfolio. The Restricted Shares will vest over a period of five years with 50% vesting on the third anniversary and 25% vesting on the following two anniversaries of the Grant Date. The total value of this special bonus was \$5.1 million and is being recognized in compensation expense over the vesting period. Compensation expense of \$0.1 million and \$0.6 million has been recognized in the accompanying consolidated financial statements related to this special bonus for the three and nine months ended September 30, 2006.

On May 15, 2006, the Company issued 18,000 options and 4,801 unrestricted shares to Trustees of the Company in connection with Trustee fees. The options vest immediately. Trustee fee expense of \$0.2 million has been recognized in the accompanying consolidated financial statements related to these options and unrestricted shares.

14. DIVIDENDS AND DISTRIBUTIONS PAYABLE

On August 11, 2006, the Board of Trustees of the Company approved and declared a cash dividend for the quarter ended September 30, 2006 of \$0.185 per Common Share and Common OP Unit. The dividend was paid on October 13, 2006 to shareholders of record as of September 30, 2006.

15. SUBSEQUENT EVENT

On November 3, 2006, the Company completed the sale of the Bradford Towne Center, a property which had been classified as a discontinued operation, for \$16.5 million. The Company intends to defer the taxable gain from this transaction by utilizing the provisions of Section 1031 of the Internal Revenue Code of 1986, as amended. As part of the transaction, the Company provided financing of \$2.5 million to the purchaser. The loan matures on November 2, 2007 and bears interest at 10%.

[Back to Index](#)

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion is based on the consolidated financial statements of the Company as of September 30, 2006 and 2005 and for the three and nine months then ended. This information should be read in conjunction with the accompanying consolidated financial statements and notes thereto.

FORWARD-LOOKING STATEMENTS

Certain statements contained in this report constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results performance or achievements expressed or implied by such forward-looking statements. Such factors are set forth in our Form 10-K for the year ended December 31, 2005 and include, among others, the following: general economic and business conditions, which will, among other things, affect demand for rental space, the availability and creditworthiness of prospective tenants, lease rents and the availability of financing; adverse changes in our real estate markets, including, among other things, competition with other companies; risks of real estate development and acquisition; governmental actions and initiatives; and environmental/safety requirements.

OVERVIEW

We currently operate 76 properties, which we own or have an ownership interest in, consisting of 74 neighborhood and community shopping centers and two multi-family properties, which are located primarily in the Northeast, Mid-Atlantic and Midwestern regions of the United States. We receive income primarily from the rental revenue received from tenants at our properties, including recoveries, offset by operating and overhead expenses.

Our primary business objective is to acquire and manage commercial retail properties that will provide cash for distributions to shareholders while also creating the potential for capital appreciation to enhance investor returns. We focus on the following fundamentals to achieve this objective:

- Own and operate a portfolio of community and neighborhood shopping centers and mixed-use properties with a retail component located in markets with strong demographics.

- Maintain a strong and flexible balance sheet through conservative financial practices while ensuring access to sufficient capital to fund future growth.

- Generate internal growth within the portfolio through aggressive redevelopment, re-anchoring and leasing activities.

- Generate external growth through an opportunistic yet disciplined acquisition program. The emphasis is on targeting transactions with high inherent opportunity for the creation of additional value through redevelopment and leasing and/or transactions requiring creative capital structuring to facilitate the transactions.

CRITICAL ACCOUNTING POLICIES

Management's discussion and analysis of financial condition and results of operations is based upon our consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. Management bases its estimates on historical experience and assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We believe the following critical accounting policies affect the significant judgments and estimates used by us in the preparation of our consolidated financial statements.

Valuation of Property Held for Use and Sale

On a quarterly basis, we review both properties held for use and for sale for indicators of impairment. We record impairment losses and reduce the carrying value of properties when indicators of impairment are present and the expected undiscounted cash flows related to those properties are less than their carrying amounts. In cases where we do not expect to recover our carrying costs on properties held for use, we reduce our carrying cost to fair value, and for properties held for sale, we reduce our carrying value to the fair value less costs to sell. Management does not believe that the value of any properties in our portfolio were impaired as of September 30, 2006.

[Back to Index](#)**Bad Debts**

We maintain an allowance for doubtful accounts for estimated losses resulting from the inability of tenants to make payments on arrearages in billed rents, as well as the likelihood that tenants will not have the ability to make payment on unbilled rents including estimated expense recoveries and straight-line rent. As of September 30, 2006, we have recorded an allowance for doubtful accounts of \$2.4 million. If the financial condition of our tenants were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required.

RESULTS OF OPERATIONS**Comparison of the three months ended September 30, 2006 (2006) to the three months ended September 30, 2005 (2005)**

Effective January 1, 2006, we account for our Funds I and II and Mervyns I and II investments on a consolidated basis pursuant to EITF 04-5. We utilized the retrospective approach in the application of EITF 04-5 and have presented all historical periods prior to 2006 on a consistent basis with 2006 and thereafter.

In addition, the Brandywine Portfolio operations were consolidated as part of Fund I for the three and nine months ended September 30, 2005. Subsequent to the recapitalization and conversion of interests from Fund I to GDC in January 2006, the Brandywine Portfolio is accounted for under the equity method of accounting for the three and nine months ended September 30, 2006. In the following tables, we have excluded the Brandywine Portfolio operations for the three and nine months ended September 30, 2005 for purposes of comparability with the three and nine months ended September 30, 2006.

(dollars in millions)	2006	2005 As Reported	Brandywine Portfolio	2005 Adjusted	Change from 2005 Adjusted		
					\$		%
Revenues							
Minimum rents	\$17.1	\$20.2	\$ (3.7)	\$16.5	\$0.6	4	%
Percentage rents	0.7	1.0	(0.3)	0.7			
Expense reimbursements	3.9	3.3	(0.4)	2.9	1.0	34	%
Other property income	0.3	1.2	(0.2)	1.0	(0.7)	(70)	%
Management fee income	1.8	0.9	0.1	1.0	0.8	80	%
Interest income	2.3	1.2		1.2	1.1	92	%
Total revenues	\$26.1	\$27.8	\$ (4.5)	\$23.3	\$2.8	12	%

The increase in minimum rents was attributable to additional rents following our acquisition of Chestnut Hill, Clark and Diversey and A&P Shopping Plaza as well as Fund II acquisitions of 161st Street in New York and a leasehold interest in Chicago (2005/2006 Acquisitions).

Expense reimbursements for both common area maintenance (CAM) and real estate taxes increased in 2006. CAM expense reimbursement increased \$0.3 million as a result of the 2005/2006 Acquisitions. Real estate tax reimbursements increased \$0.7 million, primarily as a result of the 2005/2006 Acquisitions as well as general increases in real estate taxes.

Edgar Filing: ACADIA REALTY TRUST - Form 10-Q

The decrease in other property income was the result of receipt of a bankruptcy claim settlement against a former tenant in 2005.

Management fee income increased primarily as a result of fees earned in connection with the acquisition of the Klaff management contract rights in January 2004 and February 2005 and additional management fees earned from our investments in unconsolidated affiliates.

The increase in interest income was attributable to additional interest income on our advances and notes receivable originated in 2005 and 2006 as well as higher balances in interest earning assets in 2006.

[Back to Index](#)

(dollars in millions)	2006	2005 As Reported	Brandywine Portfolio	2005 Adjusted	Change from 2005 Adjusted		
					\$	%	
Operating Expenses							
Property operating	\$3.8	\$3.8	\$ (0.6)	\$3.2	\$0.6	19	%
Real estate taxes	2.7	2.8	(0.2)	2.6	0.1	4	%
General and administrative	5.8	3.6		3.6	2.2	61	%
Depreciation and amortization	6.4	6.9	(0.7)	6.2	0.2	3	%
Total operating expenses	\$18.7	\$17.1	\$ (1.5)	\$15.6	\$3.1	20	%

The increase in property operating expenses was primarily the result of increased property operating expenses following the 2005/2006 Acquisitions and higher bad debt expense in 2006.

The increase in real estate taxes was due to general increases in real estate taxes experienced across the portfolio as well as increased real estate tax expense related to the 2005/2006 Acquisitions.

The increase in general and administrative expense was primarily attributable to increased compensation expense of \$1.3 million, including stock-based compensation of \$0.3 million, and \$0.1 million of other overhead expenses following the expansion of our infrastructure related to increased activity in Fund assets and asset management services. In addition, general and administrative expense for 2006 included the reclassification within our income statement of certain construction related activities totaling \$0.8 million which had the effect of increasing our construction fee income as well as reducing income allocated to minority interest along with a corresponding increase in general and administrative expense.

Depreciation expense increased \$0.2 million in 2006. This was principally a result of increased depreciation expense following the 2005/2006 Acquisitions. Amortization expense remained unchanged, which was primarily the combination of an increase in amortization related to the 2005/2006 Acquisitions, specifically, amortization of tenant installation costs of \$0.2 million and amortization of leasehold interest of \$0.1 million offset by a decrease in amortization expense of \$0.3 million related to the write off of certain Klaff management contracts following the disposition of these assets in 2005.

(dollars in millions)	2006	2005 As Reported	Brandywine Portfolio	2005 Adjusted	Change from 2005 Adjusted		
					\$	%	
Other							
Equity in (losses) earnings of unconsolidated affiliates	\$(2.9)	\$18.5	\$ 0.3	\$18.8	\$(21.7)	(115)	%
Interest expense	(5.6)	(5.1)	0.9	(4.2)	(1.4)	(33)	%
Minority interest	4.2	(15.8)	1.8	(14.0)	18.2	130	%
Income taxes	0.6	(1.6)		(1.6)	2.2	138	%
Income from discontinued	0.4	0.5		0.5	(0.1)	(20)	%

operations

Equity in (losses) earnings of unconsolidated affiliates decreased primarily as a result of the Mervyns I and Mervyns II share of gains from the sale of Mervyns assets in 2005.

Interest expense increased \$1.4 million in 2006 as a result of higher average outstanding borrowings in 2006.

Minority interest variance is attributable to the minority partner's share of gains from the sale of Mervyns assets in 2005.

The variance in income tax expense relates to our share of gains, through Mervyns I and Mervyns II, from the sale of Mervyns locations during 2005.

Income from discontinued operations represents activity related to properties held for sale in 2006 and a property sold in 2005.

[Back to Index](#)**RESULTS OF OPERATIONS**

Comparison of the nine months ended September 30, 2006 (2006) to the nine months ended September 30, 2005 (2005)

(dollars in millions)	2006	2005 As Reported	Brandywine Portfolio	2005 Adjusted	Change from 2005 Adjusted		
					\$	%	
Revenues							
Minimum rents	\$51.4	\$57.0	\$ (10.1)	\$46.9	\$4.5	10	%
Percentage rents	1.0	1.3	(0.4)	0.9	0.1	11	%
Expense reimbursements	11.1	10.9	(1.6)	9.3	1.8	19	%
Other property income	0.8	1.7	(0.2)	1.5	(0.7)	(47)	%
Management fee income	4.3	2.4	0.4	2.8	1.5	54	%
Interest income	6.0	2.6		2.6	3.4	131	%
Total revenues	\$74.6	\$75.9	\$ (11.9)	\$64.0	\$10.6	17	%

The increase in minimum rents was attributable to the 2005/2006 Acquisitions as well as re-tenanting activities and increased occupancy across the portfolio.

Expense reimbursements for both common area maintenance (CAM) and real estate taxes increased in 2006. CAM expense reimbursement increased \$0.3 million as a result of higher tenant reimbursements following the 2005/2006 Acquisitions offset by a decrease in tenant reimbursements as a result of lower snow removal costs in 2006. Real estate tax reimbursements increased \$1.5 million, primarily as a result of the 2005/2006 Acquisitions as well as general increases in real estate taxes and re-tenanting activities throughout the portfolio.

Management fee income increased primarily as a result of fees earned in connection with the acquisition of the Klaff management contract rights in January 2004 and February 2005 and additional management fees earned from our investments in unconsolidated affiliates.

The increase in interest income was a combination of additional interest income on our advances and notes receivable originated in 2005 and 2006 as well as higher balances in interest earning assets in 2006.

(dollars in millions)	2006	2005 As Reported	Brandywine Portfolio	2005 Adjusted	Change from 2005 Adjusted		
					\$	%	
Operating Expenses							
Property operating	\$11.1	\$13.0	\$ (2.3)	\$10.7	\$0.4	4	%
Real estate taxes	7.8	7.5	(0.6)	6.9	0.9	13	%

Edgar Filing: ACADIA REALTY TRUST - Form 10-Q

General and administrative	15.9	10.5		10.5	5.4	51	%
Depreciation and amortization	19.0	19.1	(1.9)	17.2	1.8	10	%
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
Total operating expenses	\$53.8	\$50.1	\$ (4.8)	\$45.3	\$8.5	19	%
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	

The increase in property operating expenses was primarily the result of the recovery of approximately \$0.5 million related to the settlement of our insurance claim in connection with the flood damage incurred at the Mark Plaza in 2005 and increased property operating expenses related to the 2005/2006 Acquisitions. These increases were offset by lower snow removal costs during 2006.

The increase in real estate taxes was due to general increases in real estate taxes experienced across the portfolio as well as increased real estate tax expense related to the 2005/2006 Acquisitions.

[Back to Index](#)

The increase in general and administrative expense was attributable to increased compensation expense of \$4.5 million to existing and new employees, including stock based compensation of \$1.5 million, and \$0.9 million of other overhead expenses following the expansion of our infrastructure related to increased activity in Fund assets and asset management services.

Depreciation expense increased \$0.8 million in 2006. This was principally a result of increased depreciation expense following the 2005/2006 Acquisitions. Amortization expense increased \$1.0 million, which was primarily the result of the 2005/2006 Acquisitions, specifically, loan amortization of \$0.1 million, amortization of tenant installation costs of \$0.7 million and amortization of leasehold interest of \$0.4 million. These increases were offset by a decrease in amortization expense of \$0.2 million, which was the result of the write off of certain Klaff management contracts following the disposition of these assets in 2005.

(dollars in millions)	2006	2005 As Reported	Brandywine Portfolio	2005 Adjusted	Change from 2005 Adjusted		
					\$		%
Other							
Equity in earnings (losses) of unconsolidated affiliates	\$4.3	\$18.9	\$0.5	\$19.4	\$(15.1)	(78)	%
Interest expense	(16.4)	(13.4)	2.8	(10.6)	(5.8)	(55)	%
Minority interest	3.5	(14.5)	3.8	(10.7)	14.2	133	%
Income taxes	(0.2)	(1.6)		(1.6)	1.4	88	%
Income from discontinued operations	1.4	0.8		0.8	0.6	75	%

Equity in (losses) earnings of unconsolidated affiliates decreased primarily as a result of the Mervyns I and Mervyns II share of gains from the sale of Mervyns assets in 2005.

Interest expense increased \$5.8 million as a result of higher average outstanding borrowings in 2006, \$0.1 million resulting from higher average interest rates on the portfolio mortgage debt in 2006 as well as lower capitalized interest of \$0.1 million in 2006.

Minority interest variance is attributable to the minority partner's share of the gains from the sale of Mervyns assets in 2005.

The variance in income tax expense relates to our share of gains, through Mervyns I and Mervyns II, from the sale of Mervyns locations during 2005.

Income from discontinued operations represents activity related to properties held for sale in 2006 and properties sold in 2005.

[Back to Index](#)**Funds from Operations**

We consider funds from operations (FFO) as defined by the National Association of Real Estate Investment Trusts (NAREIT) to be an appropriate supplemental disclosure of operating performance for an equity REIT due to its widespread acceptance and use within the REIT and analyst communities. FFO is presented to assist investors in analyzing our performance. It is helpful as it excludes various items included in net income that are not indicative of the operating performance, such as gains (or losses) from sales of depreciated property and depreciation and amortization. However, our method of calculating FFO may be different from methods used by other REITs and, accordingly, FFO may not be comparable to the FFO of other REITs. FFO does not represent cash generated from operations as defined by GAAP and is not indicative of cash available to fund all cash needs, including distributions. It should not be considered as an alternative to net income for the purpose of evaluating our performance or to cash flows as a measure of liquidity.

Consistent with the NAREIT definition, we define FFO as net income (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciated property, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. The reconciliation of net income to FFO for the three and nine months ended September 30, 2006 and 2005 is as follows:

(dollars in millions)	Three months ended September 30,		Nine months ended September 30,	
	2006	2005	2006	2005
Net income	\$4.1	\$7.2	\$13.3	\$16.0
Depreciation of real estate and amortization of leasing costs (net of minority interests share):				
Consolidated affiliates	4.9	3.5	15.3	10.5
Unconsolidated affiliates	.4	1.1	1.2	2.3
Income attributable to Minority interest in Operating Partnership (1)	.1	.1	.3	.3
Gain (loss) on sale (net of minority share and income taxes)	.4	(2.1)	(.4)	(2.1)
Funds from operations	\$9.9	\$9.8	\$29.7	\$27.0
Cash flows provided by (used in):				
Operating activities			\$21.7	\$21.0
Investing activities			\$(80.0)	\$(138.2)
Financing activities			\$36.8	\$142.9

Notes:

(1) Does not include distributions paid to Series A and B Preferred OP Unitholders.

USES OF LIQUIDITY

Our principal uses of liquidity are expected to be for distributions to our shareholders and OP unit holders, debt service and loan repayments, and property investment, which includes the funding of our joint venture commitments, acquisition, redevelopment, expansion and re-tenanting activities.

Reference is made to Note 1 in the Notes to Consolidated Financial Statements in Part 1, Item 1 in this Form 10-Q for an overview of Funds I and II and Mervyns I and II.

Distributions

In order to qualify as a REIT for Federal income tax purposes, we must currently distribute at least 90% of our taxable income to our shareholders. For the quarter ended September 30, 2006, we paid a quarterly dividend of \$0.185 per Common Share and Common OP Unit on October 13, 2006.

[Back to Index](#)

Fund I and Mervyns I

On January 4, 2006, Fund I recapitalized a one million square foot retail portfolio located in Wilmington Delaware (Brandywine Portfolio) through a merger of interests with affiliates of GDC Properties (GDC). The Brandywine Portfolio was recapitalized through a cash-out merger of the 77.8% interest, which was previously held by the institutional investors in Fund I to affiliates of GDC at a valuation of \$164.0 million. We, through a subsidiary, retained our existing 22.2% interest and continue to operate the Brandywine Portfolio and earn fees for such services. At the closing, the Fund I investors, excluding us, received a return of all of their capital invested in Fund I and preferred return, thus triggering our Promote distribut