

AVALONBAY COMMUNITIES INC
Form 10-Q
May 04, 2012
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

Commission file number 1-12672

AVALONBAY COMMUNITIES, INC.

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of
incorporation or organization)

77-0404318
(I.R.S. Employer
Identification No.)

Ballston Tower

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671 N. Glebe Rd, Suite 800

Arlington, Virginia 22203

(Address of principal executive offices, including zip code)

(703) 329-6300

(Registrant's telephone number, including area code)

(Former name, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past ninety (90) days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Exchange registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

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95,352,207 shares of common stock, par value \$0.01 per share, were outstanding as of April 30, 2012

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AVALONBAY COMMUNITIES, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share data)

| | 3-31-12 (unaudited) | 12-31-11 |
|---|------------------------|--------------|
| ASSETS | | |
| Real estate: | | |
| Land | \$ 1,375,068 | \$ 1,345,976 |
| Buildings and improvements | 6,803,724 | 6,726,634 |
| Furniture, fixtures and equipment | 235,556 | 228,451 |
| | 8,414,348 | 8,301,061 |
| Less accumulated depreciation | (1,900,698) | (1,837,847) |
| Net operating real estate | 6,513,650 | 6,463,214 |
| Construction in progress, including land | 688,617 | 597,546 |
| Land held for development | 297,127 | 325,918 |
| Operating real estate assets held for sale, net | 38,060 | 38,352 |
| Total real estate, net | 7,537,454 | 7,425,030 |
| Cash and cash equivalents | 248,242 | 616,853 |
| Cash in escrow | 72,894 | 73,400 |
| Resident security deposits | 24,269 | 23,597 |
| Investments in unconsolidated real estate entities | 151,565 | 144,561 |
| Deferred financing costs, net | 31,198 | 33,653 |
| Deferred development costs | 31,108 | 24,770 |
| Prepaid expenses and other assets | 144,329 | 140,526 |
| Total assets | \$ 8,241,059 | \$ 8,482,390 |
| LIABILITIES AND EQUITY | | |
| Unsecured notes, net | \$ 1,449,929 | \$ 1,629,210 |
| Variable rate unsecured credit facility | | |
| Mortgage notes payable, net | 1,930,386 | 1,969,986 |
| Dividends payable | 92,508 | 84,953 |
| Payables for construction | 43,789 | 36,775 |
| Accrued expenses and other liabilities | 233,743 | 247,599 |
| Accrued interest payable | 21,220 | 34,210 |
| Resident security deposits | 37,975 | 36,827 |
| Liabilities related to real estate assets held for sale | 34,042 | 33,875 |
| Total liabilities | 3,843,592 | 4,073,435 |
| Redeemable noncontrolling interests | 7,197 | 7,063 |
| Equity: | | |
| Preferred stock, \$0.01 par value; \$25 liquidation preference; 50,000,000 shares authorized at both March 31, 2012 and December 31, 2011; zero shares issued and outstanding at March 31, 2012 and December 31, 2011, respectively | | |
| Common stock, \$0.01 par value; 140,000,000 shares authorized at both March 31, 2012 and December 31, 2011; 95,341,319 and 95,175,677 shares issued and outstanding at March 31, 2012 and December 31, 2011, respectively | 953 | 952 |
| Additional paid-in capital | 4,666,536 | 4,652,457 |
| Accumulated earnings less dividends | (208,304) | (171,648) |
| Accumulated other comprehensive loss | (76,012) | (87,020) |

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| | | |
|------------------------------|--------------|--------------|
| Total stockholders' equity | 4,383,173 | 4,394,741 |
| Noncontrolling interests | 7,097 | 7,151 |
| Total equity | 4,390,270 | 4,401,892 |
| Total liabilities and equity | \$ 8,241,059 | \$ 8,482,390 |

See accompanying notes to Condensed Consolidated Financial Statements.

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AVALONBAY COMMUNITIES, INC.
 CONDENSED CONSOLIDATED STATEMENTS OF
 COMPREHENSIVE INCOME

(unaudited)

(Dollars in thousands, except per share data)

| | For the three months ended | |
|---|----------------------------|------------|
| | 3-31-12 | 3-31-11 |
| Revenue: | | |
| Rental and other income | \$ 249,905 | \$ 226,210 |
| Management, development and other fees | 2,549 | 2,320 |
| Total revenue | 252,454 | 228,530 |
| Expenses: | | |
| Operating expenses, excluding property taxes | 65,905 | 63,767 |
| Property taxes | 24,530 | 24,140 |
| Interest expense, net | 33,626 | 42,971 |
| Loss on extinguishment of debt | 1,179 | |
| Depreciation expense | 62,991 | 59,650 |
| General and administrative expense | 9,710 | 7,292 |
| Total expenses | 197,941 | 197,820 |
| Equity in income of unconsolidated entities | 2,175 | 503 |
| Income from continuing operations | 56,688 | 31,213 |
| Discontinued operations: | | |
| Income (loss) from discontinued operations | 921 | (676) |
| Total discontinued operations | 921 | (676) |
| Net income | 57,609 | 30,537 |
| Net (income) loss attributable to noncontrolling interests | 149 | (196) |
| Net income attributable to common stockholders | \$ 57,758 | \$ 30,341 |
| Other comprehensive income: | | |
| Unrealized gain (loss) on cash flow hedges | 11,008 | (84) |
| Comprehensive income | \$ 68,766 | \$ 30,257 |
| Earnings per common share - basic: | | |
| Income from continuing operations attributable to common stockholders | \$ 0.60 | \$ 0.36 |
| Discontinued operations attributable to common stockholders | 0.01 | (0.01) |
| Net income attributable to common stockholders | \$ 0.61 | \$ 0.35 |
| Earnings per common share - diluted: | | |
| Income from continuing operations attributable to common stockholders | \$ 0.59 | \$ 0.36 |
| Discontinued operations attributable to common stockholders | 0.01 | (0.01) |
| Net income attributable to common stockholders | \$ 0.60 | \$ 0.35 |

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| | | | | |
|-----------------------------|----|--------|----|--------|
| Dividends per common share: | \$ | 0.9700 | \$ | 0.8925 |
|-----------------------------|----|--------|----|--------|

See accompanying notes to Condensed Consolidated Financial Statements.

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AVALONBAY COMMUNITIES, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

(Dollars in thousands)

| | For the three months ended | |
|--|----------------------------|------------|
| | 3-31-12 | 3-31-11 |
| Net income | \$ 57,609 | \$ 30,537 |
| Adjustments to reconcile net income to cash provided by operating activities: | | |
| Depreciation expense | 62,991 | 59,650 |
| Depreciation expense from discontinued operations | 321 | 1,649 |
| Amortization of deferred financing costs and debt premium/discount | 1,475 | 1,818 |
| Amortization of stock-based compensation | 1,984 | 1,733 |
| Equity in income of unconsolidated entities, net of eliminations | (1,346) | (228) |
| Loss on extinguishment of debt | 1,179 | |
| Increase in cash in operating escrows | (1,225) | (4,217) |
| Increase in resident security deposits, prepaid expenses and other assets | (8,167) | (9,407) |
| Decrease in accrued expenses, other liabilities and accrued interest payable | (9,481) | (8,320) |
| Net cash provided by operating activities | 105,340 | 73,215 |
| Cash flows from investing activities: | | |
| Development/redevelopment of real estate assets including land acquisitions and deferred development costs | (159,091) | (110,644) |
| Acquisition of communities | (7,442) | |
| Capital expenditures - existing real estate assets | (2,746) | (2,974) |
| Capital expenditures - non-real estate assets | (147) | (2,982) |
| Increase (decrease) in payables for construction | 7,014 | (1,736) |
| (Increase) decrease in cash in construction escrows | 1,731 | (7,572) |
| (Increase) decrease in investments in unconsolidated real estate entities | (5,659) | 1,225 |
| Net cash used in investing activities | (166,340) | (124,683) |
| Cash flows from financing activities: | | |
| Issuance of common stock | 8,956 | 150,157 |
| Dividends paid | (84,926) | (76,557) |
| Repayments of mortgage notes payable | (52,038) | (30,119) |
| Repayment of unsecured notes | (179,400) | |
| Payment of deferred financing costs | (123) | |
| Acquisition of joint venture partner equity interest | | (6,570) |
| Distributions to DownREIT partnership unitholders | (7) | (7) |
| Distributions to joint venture and profit-sharing partners | (73) | (62) |
| Net cash provided by (used in) financing activities | (307,611) | 36,842 |
| Net decrease in cash and cash equivalents | (368,611) | (14,626) |
| Cash and cash equivalents, beginning of the period | 616,853 | 306,426 |
| Cash and cash equivalents, end of the period | \$ 248,242 | \$ 291,800 |

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| | | | | |
|---|----|--------|----|--------|
| Cash paid during the year for interest, net of amount capitalized | \$ | 42,684 | \$ | 47,462 |
|---|----|--------|----|--------|

See accompanying notes to Condensed Consolidated Financial Statements.

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CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)

Supplemental disclosures of non-cash investing and financing activities (amounts in whole dollars):

During the three months ended March 31, 2012:

- As described in Note 4, Equity, 91,471 shares of common stock valued at \$12,161,000 were issued in connection with stock grants; 735 shares valued at \$95,000 were issued through the Company's dividend reinvestment plan; 39,054 shares valued at \$5,119,000 were withheld to satisfy employees' tax withholding and other liabilities; and 4,027 shares valued at \$324,000 previously issued in connection with employee compensation were forfeited. In addition, the Company granted 113,804 options for common stock at a value of \$3,306,000.
- The Company recorded a decrease to other liabilities and a corresponding increase to other comprehensive income of \$11,008,000; and recorded a decrease to prepaid expenses and other assets of \$11,000, with a corresponding offset to the basis of unsecured notes, net to record the impact of the Company's hedge accounting activity.
- Common dividends declared but not paid totaled \$92,508,000.
- The Company recorded an increase of \$309,000 in redeemable noncontrolling interests with a corresponding decrease to accumulated earnings less dividends to adjust the redemption value associated with the put option held by a joint venture partner and DownREIT partnership units. For further discussion of the nature and valuation of these items, see Note 10, Fair Value.
- The Company assumed a 4.61% coupon fixed rate mortgage loan with an outstanding balance of \$11,958,000 in conjunction with the acquisition of The Mark Pasadena.

During the three months ended March 31, 2011:

- 88,124 shares of common stock valued at \$10,207,000 were issued in connection with stock grants; 941 shares valued at \$107,000 were issued through the Company's dividend reinvestment plan; 38,349 shares valued at \$4,490,000 were withheld to satisfy employees' tax withholding and other liabilities; 505 shares valued at \$35,000 previously issued in connection with employee compensation were forfeited. In addition, the Company granted 144,827 options for common stock at a value of \$4,258,000.

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- 7,500 units of limited partnership, valued at \$365,000, were presented for redemption to the DownREIT partnerships that issued such units and were acquired by the Company in exchange for an equal number of shares of the Company's common stock.
- The Company recorded a decrease to prepaid expenses and other assets and a corresponding decrease to other comprehensive income of \$84,000 and recorded a decrease to prepaid expenses and other assets of \$456,000, with a corresponding offset to the basis of unsecured notes, net to record the impact of the Company's hedge accounting activity.
- Common dividends declared but not paid totaled \$77,941,000.
- The Company recorded an increase of \$981,000 in redeemable noncontrolling interests with a corresponding decrease to accumulated earnings less dividends to adjust the redemption value associated with the put options held by joint venture partners and DownREIT partnership units.

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AVALONBAY COMMUNITIES, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

1. Organization, Basis of Presentation and Significant Accounting Policies

Organization and Basis of Presentation

AvalonBay Communities, Inc. (the Company, which term, unless the context otherwise requires, refers to AvalonBay Communities, Inc. together with its consolidated subsidiaries), is a Maryland corporation that elected to be taxed as a real estate investment trust (REIT) under the Internal Revenue Code of 1986 (the Code). The Company focuses on the development, acquisition, ownership and operation of apartment communities in high barrier to entry markets of the United States. These markets are located in the New England, Metro New York/New Jersey, Mid-Atlantic, Midwest, Pacific Northwest, and Northern and Southern California regions of the country.

At March 31, 2012, the Company owned or held a direct or indirect ownership interest in 179 operating apartment communities containing 53,315 apartment homes in ten states and the District of Columbia, of which 10 communities containing 2,580 apartment homes were under reconstruction. In addition, the Company owned or held a direct ownership interest in 20 communities under construction that are expected to contain an aggregate of 5,775 apartment homes when completed. The Company also owned or held a direct or indirect ownership interest in land or rights to land in which the Company expects to develop an additional 34 communities that, if developed as expected, will contain an estimated 9,415 apartment homes.

The interim unaudited financial statements have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and footnote disclosures normally included in financial statements required by GAAP have been condensed or omitted pursuant to such rules and regulations. These unaudited financial statements should be read in conjunction with the financial statements and notes included in the Company s 2011 Annual Report on Form 10-K. The results of operations for the three months ended March 31, 2012 are not necessarily indicative of the operating results for the full year. Management believes the disclosures are adequate to ensure the information presented is not misleading. In the opinion of management, all adjustments and eliminations, consisting only of normal, recurring adjustments necessary for a fair presentation of the financial statements for the interim periods, have been included.

Capitalized terms used without definition have the meaning as provided elsewhere in this Form 10-Q.

Earnings per Common Share

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Basic earnings per share is computed by dividing net income attributable to common stockholders by the weighted average number of shares outstanding during the period. All outstanding unvested restricted share awards contain rights to non-forfeitable dividends and participate in undistributed earnings with common shareholders and, accordingly, are considered participating securities that are included in the two-class method of computing basic earnings per share (EPS). Both the unvested restricted shares and other potentially dilutive common shares, and the related impact to earnings, are considered when calculating earnings per share on a diluted basis. The Company's earnings per common share are determined as follows (dollars in thousands, except per share data):

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| | For the three months ended | |
|---|----------------------------|------------|
| | 3-31-12 | 3-31-11 |
| Basic and diluted shares outstanding | | |
| Weighted average common shares - basic | 94,855,266 | 86,168,732 |
| Weighted average DownREIT units outstanding | 7,500 | 10,291 |
| Effect of dilutive securities | 791,013 | 818,507 |
| Weighted average common shares - diluted | 95,653,779 | 86,997,530 |
| Calculation of Earnings per Share - basic | | |
| Net income attributable to common stockholders | \$ 57,758 | \$ 30,341 |
| Net income allocated to unvested restricted shares | (254) | (83) |
| Net income attributable to common stockholders, adjusted | \$ 57,504 | \$ 30,258 |
| Weighted average common shares - basic | 94,855,266 | 86,168,732 |
| Earnings per common share - basic | \$ 0.61 | \$ 0.35 |
| Calculation of Earnings per Share - diluted | | |
| Net income attributable to common stockholders | \$ 57,758 | \$ 30,341 |
| Add: noncontrolling interests of DownREIT unitholders in consolidated partnerships, including discontinued operations | 7 | 7 |
| Adjusted net income attributable to common stockholders | \$ 57,765 | \$ 30,348 |
| Weighted average common shares - diluted | 95,653,779 | 86,997,530 |
| Earnings per common share - diluted | \$ 0.60 | \$ 0.35 |

Certain options to purchase shares of common stock in the amounts of 427,288 and 469,647 were outstanding at March 31, 2012 and 2011, respectively, but were not included in the computation of diluted earnings per share because such options were anti-dilutive.

The Company is required to estimate the forfeiture of stock options and recognize compensation cost net of the estimated forfeitures. The estimated forfeitures included in compensation cost are adjusted to reflect actual forfeitures at the end of the vesting period. The forfeiture rate at March 31, 2012 is based on the average forfeiture activity over a period equal to the estimated life of the stock options, and was 0.3%. The application of estimated forfeitures did not materially impact compensation expense for the three months ended March 31, 2012 or 2011.

Derivative Instruments and Hedging Activities

The Company enters into interest rate swap and interest rate cap agreements (collectively, the Hedging Derivatives) for interest rate risk management purposes and in conjunction with certain variable rate secured debt to satisfy lender requirements. The Company does not enter into derivative transactions for trading or other speculative purposes. The Company assesses both at inception and on an on-going basis, the effectiveness of qualifying cash flow and fair value hedges. Hedge ineffectiveness is reported as a component of general and administrative

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expenses. The fair values of the Hedging Derivatives that are in an asset position are recorded in prepaid expenses and other assets. The fair value of the Hedging Derivatives that are in a liability position are included in accrued expenses and other liabilities. Fair value changes for derivatives that are not in qualifying hedge relationships are reported as a component of general and administrative expenses. For the derivative positions that the Company has determined qualify as effective cash flow hedges, the Company has recorded the effective portion of cumulative changes in the fair value of the Hedging Derivatives in other comprehensive income. Amounts recorded in other comprehensive income will be reclassified into earnings in the periods in which earnings are affected by the hedged cash flow. The change in fair value of the Hedging Derivatives that the Company has determined qualified as effective fair value hedges is reported as an adjustment to the carrying amount of the corresponding debt being hedged.

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Legal and Other Contingencies

The Company accounts for recoveries from legal matters as a reduction in the legal and related costs incurred associated with the matter, with recoveries in excess of these costs reported as a gain or, where appropriate, a reduction in the basis of a community to which the suit related.

The Company is involved in various claims and/or administrative proceedings that arise in the ordinary course of the Company's business. While no assurances can be given, the Company does not believe that any of these outstanding litigation matters, individually or in the aggregate, will have a material adverse effect on the Company's financial position or results of operations.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make certain estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from those estimates.

Reclassifications

Certain reclassifications have been made to amounts in prior period financial statements to conform to current period presentations.

Recently Adopted Accounting Standards

In May 2011, The Financial Accounting Standards Board (FASB) issued guidance on fair value measurement and disclosure requirements, which became effective for interim and annual periods beginning after December 15, 2011. The adoption of this guidance resulted in the tabular disclosure of fair value of the Company's financial assets and liabilities, classified by level in the fair value hierarchy, and did not impact the Company's financial position or results of operations.

2. Interest Capitalized

The Company capitalizes interest during the development and redevelopment of real estate assets. Capitalized interest associated with the Company's development or redevelopment activities totaled \$12,320,000 and \$6,343,000 for the three months ended March 31, 2012 and 2011, respectively.

3. Notes Payable, Unsecured Notes and Credit Facility

The Company's mortgage notes payable, unsecured notes and Credit Facility, as defined below, as of March 31, 2012 and December 31, 2011, are summarized below (dollars in thousands). The following amounts and discussion do not include the mortgage notes related to the communities classified as held for sale, if any, as of March 31, 2012 and December 31, 2011, as shown in the Condensed Consolidated Balance Sheets (see Note 6, Real Estate Disposition Activities).

| | 3-31-12 | 12-31-11 |
|--|---------------------|---------------------|
| Fixed rate unsecured notes (1) | \$ 1,451,601 | \$ 1,556,001 |
| Variable rate unsecured notes (1) | | 75,000 |
| Fixed rate mortgage notes payable - conventional and tax-exempt (2) | 1,537,343 | 1,528,783 |
| Variable rate mortgage notes payable - conventional and tax-exempt | 391,601 | 440,241 |
| Total notes payable and unsecured notes | 3,380,545 | 3,600,025 |
| Credit Facility | | |
| Total mortgage notes payable, unsecured notes and Credit Facility | \$ 3,380,545 | \$ 3,600,025 |

(1) Balances at March 31, 2012 and December 31, 2011 exclude \$1,672 and \$1,802, respectively, of debt discount, and \$0 and \$11, respectively, for basis adjustments, as reflected in unsecured notes, net on the Company's Condensed Consolidated Balance Sheets.

(2) Balances at March 31, 2012 and December 31, 2011 exclude \$1,442 and \$962, respectively of debt premium as reflected in mortgage notes payable, net on the Company's Condensed Consolidated Balance Sheets.

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The following debt activity occurred during the three months ended March 31, 2012:

- In January 2012, the Company repaid \$179,400,000 principal amount of its 5.5% coupon unsecured notes pursuant to their scheduled maturity.
- In February 2012, in conjunction with the acquisition of a community, the Company assumed the existing 4.61% fixed-rate mortgage note in the amount of \$11,958,000 that matures in June 2018, and is secured by the community.
- Also in February 2012, the Company repaid a variable rate secured mortgage note in the amount of \$48,500,000 in advance of its November 2039 scheduled maturity date. In conjunction with the early retirement the Company incurred a non-cash charge of \$1,179,000 for the write off of deferred financing fees which was recognized as a loss on extinguishment of debt.

The Company has a variable rate unsecured credit facility (the Credit Facility) with a syndicate of commercial banks, which has an available borrowing capacity of \$750,000,000 and a 4-year term, plus a one year extension option. The Credit Facility was entered into in September 2011 and it bears interest at varying levels based on the London InterBank Offered Rate (LIBOR), rating levels achieved on the Company's unsecured notes and on a maturity selected by the Company. The current stated pricing is LIBOR plus 1.075% per annum (1.32% at March 31, 2012). The Company did not have any borrowings outstanding under the Credit Facility and had \$46,135,000 and \$52,659,000 outstanding in letters of credit that reduced the borrowing capacity as of March 31, 2012 and December 31, 2011, respectively.

In the aggregate, secured notes payable mature at various dates from May 2012 through July 2066, and are secured by certain apartment communities and improved land parcels (with a net carrying value of \$1,567,946,000, excluding communities classified as held for sale, as of March 31, 2012).

As of March 31, 2012, the Company has guaranteed approximately \$179,918,000 of mortgage notes payable held by wholly owned subsidiaries; all such mortgage notes payable are consolidated for financial reporting purposes. The weighted average interest rate of the Company's fixed rate mortgage notes payable (conventional and tax-exempt) was 5.7% at March 31, 2012 and December 31, 2011. The weighted average interest rate of the Company's variable rate mortgage notes payable and its Credit Facility, including the effect of certain financing related fees, was 2.3% at March 31, 2012 and December 31, 2011.

Scheduled payments and maturities of mortgage notes payable and unsecured notes outstanding at March 31, 2012, excluding mortgage notes secured by communities classified as held for sale, are as follows (dollars in thousands):

| Year | Secured notes payments (1) | Secured notes maturities | Unsecured notes maturities | Stated interest rate of unsecured notes |
|------|----------------------------|--------------------------|----------------------------|---|
| 2012 | \$ 10,274 | \$ 14,666 | \$ 201,601 | 6.125% |
| 2013 | 13,376 | 223,473 | 100,000 | 4.950% |

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| | | | | |
|------------|------------|--------------|--------------|--------|
| 2014 | 14,284 | | 150,000 | 5.375% |
| 2015 | 12,170 | 406,019 | | |
| 2016 | 12,807 | | 250,000 | 5.750% |
| 2017 | 13,709 | 18,300 | 250,000 | 5.700% |
| 2018 | 14,330 | 11,073 | | |
| 2019 | 2,597 | 610,813 | | |
| 2020 | 2,768 | | 250,000 | 6.100% |
| 2021 | 2,952 | | 250,000 | 3.950% |
| Thereafter | 86,698 | 458,635 | | |
| | \$ 185,965 | \$ 1,742,979 | \$ 1,451,601 | |

(1) Secured note payments are comprised of the principal pay downs for amortizing mortgage notes.

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The Company was in compliance at March 31, 2012 with certain customary financial and other covenants under the Credit Facility and the Company's unsecured notes.

4. Equity

The following summarizes the changes in equity for the three months ended March 31, 2012 (dollars in thousands):

| | Common stock | Additional paid-in capital | Accumulated earnings less dividends | Accumulated other comprehensive gain (loss) | Total stockholders equity | Noncontrolling interests | Total equity |
|---|-----------------|----------------------------------|--|--|---------------------------------|-----------------------------|-----------------|
| Balance at December 31, 2011 | \$ 952 | \$ 4,652,457 | \$ (171,648) | \$ (87,020) | \$ 4,394,741 | \$ 7,151 | \$ 4,401,892 |
| Net income attributable to common stockholders | | | 57,758 | | 57,758 | (54) | 57,704 |
| Unrealized gain on cash flow hedges | | | | 11,008 | 11,008 | | 11,008 |
| Change in redemption value of redeemable noncontrolling interest | | | (309) | | (309) | | (309) |
| Dividends declared to common stockholders | | | (92,481) | | (92,481) | | (92,481) |
| Issuance of common stock, net of withholdings | 1 | 5,231 | (1,624) | | 3,608 | | 3,608 |
| Amortization of deferred compensation | | 8,848 | | | 8,848 | | 8,848 |
| Balance at March 31, 2012 | \$ 953 | \$ 4,666,536 | \$ (208,304) | \$ (76,012) | \$ 4,383,173 | \$ 7,097 | \$ 4,390,270 |

During the three months ended March 31, 2012, the Company:

- (i) issued 116,517 shares of common stock in connection with stock options exercised;
- (ii) issued 735 common shares through the Company's dividend reinvestment plan;
- (iii) issued 91,471 common shares in connection with stock grants;

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- (iv) withheld 39,054 common shares to satisfy employees' tax withholding and other liabilities; and
- (v) cancelled 4,027 shares of restricted common stock upon forfeiture.

In addition, the Company granted 113,804 options for common stock to employees. Any deferred compensation related to the Company's stock option and restricted stock grants during the three months ended March 31, 2012 is not reflected on the Company's Condensed Consolidated Balance Sheet as of March 31, 2012, and will not be reflected until earned as compensation cost.

In November 2010, the Company commenced a second continuous equity program (CEP II), under which the Company may sell up to \$500,000,000 of its common stock from time to time during a 36-month period. The Company did not sell any shares under CEP II during the three months ended March 31, 2012. From program inception in November 2010 through March 31, 2012, the Company sold 2,490,765 shares at an average price of \$119.84 per share for aggregate net proceeds of \$294,000,000.

5. Investments in Real Estate Entities

Investments in consolidated entities

In February 2012, the Company acquired The Mark Pasadena, located in Pasadena, CA. The Mark Pasadena contains 84 apartment homes and was acquired for a purchase price of \$19,400,000. In conjunction with this acquisition, the Company assumed the existing 4.61% fixed-rate mortgage loan with an outstanding principal amount of \$11,958,000 which matures in June 2018, and is secured by the community.

The Company accounted for the acquisition of The Mark Pasadena as a business combination and recorded the acquired assets and assumed liabilities, including identifiable intangibles, based on their fair values. The Company looked to third party pricing for the value of the land, and an internal model to determine the fair value of the real estate assets, in place leases and mortgage loan. Given the heterogeneous nature of multi-family real estate, the fair values for the land, real estate assets and in place leases incorporated significant unobservable inputs and therefore are considered to be Level 3 prices within the fair value hierarchy. The Company used a discounted cash flow analysis on the

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expected cash flows of the mortgage note to determine its fair value, considering the contractual terms of the instrument and observable market-based inputs. The fair value of the mortgage loan is considered a Level 2 price as the majority of the inputs used fall within Level 2 of the fair value hierarchy.

Investment in unconsolidated entities

As of March 31, 2012, the Company had investments in five unconsolidated real estate entities with ownership interest percentages ranging from 15.2% to 31.3%. The Company accounts for its investments in unconsolidated real estate entities under the equity method of accounting. The significant accounting policies of the Company's unconsolidated real estate entities are consistent with those of the Company in all material respects.

During the three months ended March 31, 2012, AvalonBay Value Added Fund, LP (Fund I) sold two communities located in Chicago, IL: Avalon Lakeside, containing 204 apartment homes, was sold for \$20,500,000 and Avalon Poplar Creek, containing 196 apartment homes, was sold for \$27,200,000. The Company's proportionate share of the aggregate gain in accordance with GAAP for these dispositions was \$1,086,000.

During the three months ended March 31, 2012, AvalonBay Value Added Fund II, LP (Fund II) acquired Avalon Watchung, a 334 apartment home community located in Watchung, NJ, for \$63,000,000. This is the final asset acquisition for Fund II.

There were no other changes in the Company's ownership interest in, or presentation of, its investments in unconsolidated real estate entities during the three months ended March 31, 2012.

The following is a combined summary of the financial position of the entities accounted for using the equity method, as of the dates presented (dollars in thousands):

| | 3-31-12 (unaudited) | 12-31-11 (unaudited) |
|--|------------------------|-------------------------|
| Assets: | | |
| Real estate, net | \$ 1,597,083 | \$ 1,583,397 |
| Other assets | 108,057 | 70,233 |
| Total assets | \$ 1,705,140 | \$ 1,653,630 |
| Liabilities and partners' capital: | | |
| Mortgage notes payable | \$ 1,097,846 | \$ 1,074,429 |
| Other liabilities | 29,994 | 27,335 |
| Partners' capital | 577,300 | 551,866 |
| Total liabilities and partners' capital | \$ 1,705,140 | \$ 1,653,630 |

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The following is a combined summary of the operating results of the entities accounted for using the equity method, for the periods presented (dollars in thousands):

| | For the three months ended | |
|------------------------------|----------------------------|------------------------|
| | 3-31-12 (unaudited) | 3-31-11 (unaudited) |
| Rental and other income | \$ 42,627 | \$ 37,823 |
| Operating and other expenses | (18,669) | (17,554) |
| Gain on sale of communities | 8,909 | |
| Interest expense, net | (13,066) | (12,301) |
| Depreciation expense | (12,700) | (11,603) |
| Net income (loss) | \$ 7,101 | \$ (3,635) |

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In conjunction with the formation of Fund I and Fund II, as well as the acquisition and development of certain other investments in unconsolidated entities, the Company incurred costs in excess of its equity in the underlying net assets of the respective investments. These costs represent \$8,671,000 at March 31, 2012 and \$9,167,000 at December 31, 2011 of the respective investment balances.

As part of the formation of Fund I and Fund II, the Company provided separate and distinct guarantees to one of the limited partners in each of the ventures. These guarantees are specific to the respective fund and any impacts or obligation of the Company to perform under one of the guarantees has no impact on the Company's obligations with respect to the other guarantee. The guarantees provide that, if, upon final liquidation of Fund I or Fund II, the total amount of all distributions to the guaranteed partner during the life of the respective fund (whether from operating cash flow or property sales) does not equal the total capital contributions made by that partner, then the Company will pay the guaranteed partner an amount equal to the shortfall, but in no event more than 10% of the total capital contributions made by the guaranteed partner (maximum of approximately \$7,500,000 for Fund I and approximately \$8,910,000 for Fund II as of March 31, 2012). As of March 31, 2012, the expected realizable values of the real estate assets owned by Fund I and Fund II are considered adequate to cover such potential payments under a liquidation scenario. The estimated fair value of, and the Company's obligation under these guarantees, both at inception and as of March 31, 2012, was not significant and therefore the Company has not recorded any obligation for either of these guarantees as of March 31, 2012.

Abandoned Pursuit Costs and Impairment of Long-Lived Assets

The Company capitalizes pre-development costs incurred in pursuit of new development opportunities for which the Company currently believes future development is probable (Development Rights). Future development of these Development Rights is dependent upon various factors, including zoning and regulatory approval, rental market conditions, construction costs and the availability of capital. Initial pre-development costs incurred for pursuits for which future development is not yet considered probable are expensed as incurred. In addition, if the status of a Development Right changes, making future development by the Company no longer probable, any capitalized pre-development costs are written off with a charge to expense. The Company expensed costs related to abandoned pursuits, which includes the abandonment of Development Rights as well as costs incurred in pursuing the disposition of assets for which the disposition did not occur, in the amounts of \$147,000 and \$651,000 for the three months ended March 31, 2012 and 2011, respectively. These costs are included in operating expenses, excluding property taxes on the accompanying Condensed Consolidated Statements of Comprehensive Income. Abandoned pursuit costs can vary greatly, and the costs incurred in any given period may be significantly different in future periods.

The Company evaluates its real estate and other long-lived assets for impairment when potential indicators of impairment exist. Such assets are stated at cost, less accumulated depreciation and amortization, unless the carrying amount of the asset is not recoverable. If events or circumstances indicate that the carrying amount of a long-lived asset may not be recoverable, the Company assesses its recoverability by comparing the carrying amount of the long-lived asset to its estimated undiscounted future cash flows. If the carrying amount exceeds the aggregate undiscounted future cash flows, the Company recognizes an impairment loss to the extent the carrying amount exceeds the estimated fair value of the long-lived asset. Based on periodic tests of recoverability of long-lived assets, the Company did not record any impairment losses for the three months ended March 31, 2012 and 2011.

The Company assesses its portfolio of land held for development and for investment for impairment if the intent of the Company changes with respect to either the development of, or the expected holding period for the land. The Company did not recognize any impairment charges on its investment in land for the three months ended March 31, 2012 and 2011.

The Company also evaluates its unconsolidated investments for impairment, considering both its carrying value of the investment, estimated as the expected proceeds that it would receive if the entity were dissolved and the net assets were liquidated at their current GAAP basis, as well as

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the Company's proportionate share of any impairment of assets held by unconsolidated investments. There were no impairment losses recognized by any of the Company's investments in unconsolidated entities during the three months ended March 31, 2012 and 2011.

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The Company did not sell any communities during the three months ended March 31, 2012. As of March 31, 2012, the Company had one real estate asset that qualified as held for sale.

The operations for any real estate assets sold from January 1, 2011 through March 31, 2012, as well as for assets classified as held for sale at March 31, 2012, have been presented as income from discontinued operations in the accompanying Condensed Consolidated Statements of Comprehensive Income. Accordingly, certain reclassifications have been made to prior years to reflect discontinued operations consistent with current year presentation.

The following is a summary of income (loss) from discontinued operations for the periods presented (dollars in thousands):

| | For the three months ended | |
|--|-----------------------------------|--------------------|
| | 3-31-12 | 3-31-11 |
| | (unaudited) | (unaudited) |
| Rental income | \$ 2,033 | \$ 7,278 |
| Operating and other expenses | (711) | (5,005) |
| Interest expense, net | (80) | (1,300) |
| Depreciation expense | (321) | (1,649) |
| Income (loss) from discontinued operations | \$ 921 | \$ (676) |

7. Segment Reporting

The Company's reportable operating segments include Established Communities, Other Stabilized Communities, and Development/Redevelopment Communities. Annually as of January 1st, the Company determines which of its communities fall into each of these categories and maintains that classification, unless disposition plans regarding a community change, throughout the year for the purpose of reporting segment operations.

In addition, the Company owns land for future development and has other corporate assets that are not allocated to an operating segment.

The Company's segment disclosures present the measure(s) used by the chief operating decision maker for purposes of assessing each segment's performance. The Company's chief operating decision maker is comprised of several members of its executive management team who use net operating income (NOI) as the primary financial measure for Established Communities and Other Stabilized Communities. NOI is defined by the Company as total revenue less direct property operating expenses. Although the Company considers NOI a useful measure of a community's or communities' operating performance, NOI should not be considered an alternative to net income or net cash flow from operating activities, as determined in accordance with GAAP. NOI excludes a number of income and expense categories as detailed in the reconciliation of NOI to net income.

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A reconciliation of NOI to net income for the three months ended March 31, 2012 and 2011 is as follows (dollars in thousands):

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| | For the three months ended | |
|---|-----------------------------------|--------------------|
| | 3-31-12 | 3-31-11 |
| | (unaudited) | (unaudited) |
| Net income | \$ 57,609 | \$ 30,537 |
| Indirect operating expenses, net of corporate income | 8,036 | 7,037 |
| Investments and investment management expense | 1,446 | 1,191 |
| Expensed acquisition, development and other pursuit costs | 239 | 651 |
| Interest expense, net | 33,626 | 42,971 |
| Loss on extinguishment of debt | 1,179 | |
| General and administrative expense | 9,710 | 7,292 |
| Equity in income of unconsolidated entities | (2,175) | (503) |
| Depreciation expense | 62,991 | 59,650 |
| (Income) loss from discontinued operations | (921) | 676 |
| Net operating income | \$ 171,740 | \$ 149,502 |

The primary performance measure for communities under development or redevelopment depends on the stage of completion. While under development, management monitors actual construction costs against budgeted costs as well as lease-up pace and rent levels compared to budget.

The following table provides details of the Company's segment information as of the dates specified (dollars in thousands). The segments are classified based on the individual community's status as of the beginning of the given calendar year. Therefore, each year the composition of communities within each business segment is adjusted. Accordingly, the amounts between years are not directly comparable. Segment information for the three months ended March 31, 2012 and 2011 have been adjusted for the real estate assets that were sold from January 1, 2011 through March 31, 2012, or otherwise qualify as discontinued operations as of March 31, 2012, as described in Note 6, Real Estate Disposition Activities.

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| | Total revenue | NOI | % NOI change from prior year | Gross real estate (1) |
|---|------------------|------------|---------------------------------|--------------------------|
| For the three months ended March 31, 2012 | | | | |
| Established | | | | |
| New England | \$ 33,881 | \$ 22,065 | 7.5% | \$ 1,100,828 |
| Metro NY/NJ | 57,218 | 39,591 | 9.8% | 1,962,197 |
| Mid-Atlantic | 25,696 | 18,816 | 6.4% | 591,140 |
| Pacific Northwest | 7,905 | 5,572 | 11.9% | 301,793 |
| Northern California | 31,112 | 22,793 | 15.5% | 1,180,070 |
| Southern California | 23,747 | 16,559 | 11.9% | 931,512 |
| Total Established | 179,559 | 125,396 | 10.2% | 6,067,540 |
| Other Stabilized | 36,674 | 23,932 | N/A | 1,289,507 |
| Development / Redevelopment | 33,672 | 22,412 | N/A | 1,641,636 |
| Land Held for Future Development | N/A | N/A | N/A | 297,127 |
| Non-allocated (2) | 2,549 | N/A | N/A | 104,282 |
| Total | \$ 252,454 | \$ 171,740 | 14.9% | \$ 9,400,092 |
| For the three months ended March 31, 2011 | | | | |
| Established | | | | |
| New England | \$ 41,027 | \$ 25,482 | 6.7% | \$ 1,293,907 |
| Metro NY/NJ | 47,691 | 31,559 | 5.5% | 1,527,764 |
| Mid-Atlantic | 26,852 | 19,242 | 8.8% | 658,249 |
| Pacific Northwest | 9,129 | 6,140 | 0.8% | 361,623 |
| Northern California | 22,826 | 16,208 | 5.4% | 866,694 |
| Southern California | 18,394 | 11,955 | 1.9% | 695,067 |
| Total Established | 165,919 | 110,586 | 5.6% | 5,403,304 |
| Other Stabilized | 31,570 | 20,027 | N/A | 1,557,988 |
| Development / Redevelopment | 28,721 | 18,889 | N/A | 1,324,743 |
| Land Held for Future Development | N/A | N/A | N/A | 193,593 |
| Non-allocated (2) | 2,320 | N/A | N/A | 79,037 |
| Total | \$ 228,530 | \$ 149,502 | 11.3% | \$ 8,558,665 |

(1) Does not include gross real estate assets held for sale of \$64,000 and \$62,230 as of March 31, 2012 and 2011, respectively.

(2) Revenue represents third party management, asset management and developer fees and miscellaneous income which are not allocated to a reportable segment.

8. Stock-Based Compensation Plans

Information with respect to stock options granted under the Company's 1994 Stock Option and Incentive Plan (the "1994 Plan") and under the AvalonBay Communities, Inc. 2009 Stock Option and Incentive Plan (the "2009 Plan") are as follows (dollars in thousands, other than per share

amounts):

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| | 2009 Plan shares | Weighted average exercise price per share | 1994 Plan shares | Weighted average exercise price per share |
|--|---------------------|--|---------------------|--|
| Options Outstanding, December 31, 2011 | 247,403 | \$ 98.42 | 1,112,959 | \$ 94.10 |
| Exercised | (15,640) | 95.80 | (100,877) | 73.57 |
| Granted | 113,804 | 132.95 | | |
| Forfeited | (2,396) | 99.69 | (1,135) | 48.60 |
| Options Outstanding, March 31, 2012 | 343,171 | \$ 109.98 | 1,010,947 | \$ 96.20 |
| Options Exercisable March 31, 2012 | 102,243 | \$ 92.48 | 1,010,947 | \$ 96.20 |

The weighted average fair value of the options granted under the 2009 Plan during the three months ended March 31, 2012 is estimated at \$29.05 per share on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions: dividend yield of 3.5% over the expected life of the option, volatility of 35.00%, risk-free interest rate of 0.9% and an expected life of approximately five years.

At March 31, 2012, the Company had 394,868 outstanding unvested shares granted under restricted stock awards. Restricted stock vesting during the three months ended March 31, 2012 totaled 126,169 shares and had fair values at the grant date ranging from \$48.60 to \$132.95 per share. The total grant date fair value of shares vested was \$11,727,000 and \$8,647,000 for the three months ended March 31, 2012 and 2011, respectively.

Total employee stock-based compensation cost recognized in income was \$2,974,000 and \$2,834,000 for the three months ended March 31, 2012 and 2011, respectively, and total capitalized stock-based compensation cost was \$1,276,000 and \$1,341,000 for the three months ended March 31, 2012 and 2011, respectively. At March 31, 2012, there was a total of \$4,356,000 and \$12,222,000 in unrecognized compensation cost for unvested stock options and unvested restricted stock, respectively, which does not include estimated forfeitures. The unrecognized compensation cost for unvested stock options and restricted stock is expected to be recognized over a weighted average period of 2.42 years and 2.96 years, respectively.

9. Related Party Arrangements

Unconsolidated Entities

The Company manages unconsolidated real estate entities for which it receives asset management, property management, development and redevelopment fee revenue. From these entities, the Company received fees of \$2,549,000 and \$2,320,000 in the three months ended March 31, 2012 and 2011, respectively. These fees are included in management, development and other fees on the accompanying Condensed Consolidated Statements of Comprehensive Income. In addition, the Company has outstanding receivables associated with its management role of \$3,623,000 and \$4,294,000 as of March 31, 2012 and December 31, 2011, respectively.

Director Compensation

The Company recorded non-employee director compensation expense relating to restricted stock grants and deferred stock awards in the amount of \$209,000 and \$187,000 for the three months ended March 31, 2012 and 2011, respectively, as a component of general and administrative expense. Deferred compensation relating to these restricted stock grants and deferred stock awards was \$161,000 and \$370,000 on March 31, 2012 and December 31, 2011, respectively.

Table of Contents10. Fair ValueFinancial Instruments Carried at Fair Value*Derivative Financial Instruments*

Currently, the Company uses interest rate swap and interest rate cap agreements to manage its interest rate risk. These instruments are carried at fair value in the Company's financial statements. In adjusting the fair value of its derivative contracts for the effect of counterparty nonperformance risk, the Company has considered the impact of its net position with a given counterparty, as well as any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees. The Company minimizes its credit risk on these transactions by dealing with major, creditworthy financial institutions which have an A or better credit rating by the Standard & Poor's Ratings Group. As part of its on-going control procedures, the Company monitors the credit ratings of counterparties and the exposure of the Company to any single entity, thus minimizing credit risk concentration. The Company believes the likelihood of realizing losses from counterparty non-performance is remote. Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives use Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by itself and its counterparties. As of March 31, 2012, the Company assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined it is not significant. As a result, the Company has determined that its derivative valuations are classified in Level 2 of the fair value hierarchy.

Hedge ineffectiveness did not have a material impact on earnings of the Company for any prior period, and the Company does not anticipate that it will have a material effect in the future.

The following table summarizes the consolidated Hedging Derivatives at March 31, 2012, excluding derivatives executed to hedge debt on communities classified as held for sale (dollars in thousands):

| | Non- designated Hedges Interest Rate Caps | Cash Flow Hedges Interest Rate Caps | Cash Flow Hedges Interest Rate Swaps |
|---------------------------------------|--|--|---|
| Notional balance | \$ 42,747 | \$ 194,881 | \$ 430,000 |
| Weighted average interest rate (1) | 1.2% | 2.3% | 4.5% |
| Weighted average capped interest rate | 7.3% | 5.3% | N/A |
| Earliest maturity date | Aug-12 | Jun-12 | Sep-12 |
| Latest maturity date | Mar-14 | Jun-15 | May-13 |

(1) For interest rate caps, this represents the weighted average interest rate on the debt.

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Excluding derivatives executed to hedge debt on communities classified as held for sale, the Company had seven derivatives designated as cash flow hedges and three derivatives not designated as hedges at March 31, 2012. Fair value changes for derivatives not in qualifying hedge relationships for the three months ended March 31, 2012, were not material. To adjust the Hedging Derivatives in qualifying cash flow hedges to their fair value and recognize the impact of hedge accounting, the Company recorded an increase in other comprehensive income of \$11,008,000 and a decrease in other comprehensive income of \$84,000 during the three months ended March 31, 2012 and 2011, respectively. The amount reclassified from accumulated other comprehensive loss into earnings for the three months ended March 31, 2012, as well as the estimated amount included in accumulated other comprehensive loss as of March 31, 2012, expected to be reclassified into earnings within the next twelve months to offset the variability of cash flows of the hedged items during this period are not material. The Company had two derivatives designated as fair value hedges as of December 31, 2011 which matured prior to March 31, 2012. The Company recorded a decrease in the fair value of these fair value hedges of \$456,000 for the three months ended March 31, 2011.

Redeemable Noncontrolling Interests

The Company provided a redemption option (the Put) that allows a joint venture partner of the Company to require the Company to purchase its interest in the investment at a guaranteed minimum amount. The Put is payable in cash. The Company determines the fair value of the Put based on unobservable inputs considering the assumptions that market participants would make in pricing the obligation, applying a guaranteed rate of return to

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the joint venture partner's net capital contribution balance as of period end. Given the significance of the unobservable inputs, the valuation is classified in Level 3 of the fair value hierarchy.

The Company issued units of limited partnership interest in DownREITs which provide the DownREIT limited partners the ability to present all or some of their units for redemption for cash as determined by the partnership agreement. Under the DownREIT agreement, for each limited partnership unit, the limited partner is entitled to receive cash in the amount equal to the fair value of the Company's common stock on or about the date of redemption. In lieu of cash redemption, the Company may elect to exchange such units for an equal number of shares in the Company's common stock. The limited partnership units in the DownREIT are valued using the market price of the Company's common stock, a Level 1 price under the fair value hierarchy.

Financial Instruments Not Carried at Fair Value

Cash and Cash Equivalents

Cash and cash equivalent balances are held with various financial institutions within principal protected accounts. The Company monitors credit ratings of these financial institutions and the concentration of cash and cash equivalent balances with any one financial institution and believes the likelihood of realizing material losses related to cash and cash equivalent balances is remote. Cash and cash equivalents are carried at their face amounts, which reasonably approximate their fair values.

Other Financial Instruments

Rents receivable, accounts and construction payable and accrued expenses and other liabilities are carried at their face amounts, which reasonably approximate their fair values.

The Company values its unsecured notes using quoted market prices, a Level 1 price within the fair value hierarchy. The Company values its notes payable and outstanding amounts under the Credit Facility using a discounted cash flow analysis on the expected cash flows of each instrument. This analysis reflects the contractual terms of the instrument, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The process also considers credit valuation adjustments to appropriately reflect the Company's nonperformance risk. The Company has concluded that the value of its notes payable and amounts outstanding under its credit facility are Level 2 prices as the majority of the inputs used to value its positions fall within Level 2 of the fair value hierarchy.

Financial Instruments Measured at Fair Value on a Recurring Basis

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The following table summarizes the classification between the three levels of the fair value hierarchy of the Company's financial instruments measured at fair value on a recurring basis (dollars in thousands):

| Description | 3/31/2012 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|---------------------|----------------|--|---|--|
| Derivatives: | | | | |
| Cash Flow Hedges | | | | |
| Interest Rate Caps | \$ 40 | \$ | \$ 40 | \$ |
| Interest Rate Swaps | (74,437) | | (74,437) | |
| Put | (5,702) | | | (5,702) |
| DownREIT units | (1,060) | (1,060) | | |
| Indebtedness | (3,597,917) | (1,596,631) | (2,001,286) | |
| Total | \$ (3,679,076) | \$ (1,597,691) | \$ (2,075,683) | \$ (5,702) |

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11. Subsequent Events

The Company has evaluated subsequent events through the date on which this Form 10-Q was filed, the date on which these financial statements were issued.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is intended to help provide an understanding of our business and results of operations. This MD&A should be read in conjunction with our Condensed Consolidated Financial Statements and the accompanying Notes to Condensed Consolidated Financial Statements included elsewhere in this report. This report, including the following MD&A, contains forward-looking statements regarding future events or trends as described more fully under Forward-Looking Statements included in this report. Actual results or developments could differ materially from those projected in such statements as a result of the factors described under Forward-Looking Statements below and the risk factors described in Item 1a, Risk Factors, of our Form 10-K for the year ended December 31, 2011 (our Form 10-K).

All capitalized terms have the meaning as provided elsewhere in this Form 10-Q.

Executive Overview

Business Description

We are primarily engaged in developing, acquiring, owning and operating apartment communities in high barrier to entry markets of the United States. We believe that apartment communities are an attractive long-term investment opportunity compared to other real estate investments because a broad potential resident base should help reduce demand volatility over a real estate cycle. We seek to create long-term shareholder value by accessing capital at cost effective terms; deploying that capital to develop, redevelop and acquire apartment communities in high barrier to entry markets; operating apartment communities; and selling communities when they no longer meet our long-term investment strategy or when pricing is attractive. Barriers to entry in our markets generally include a difficult and lengthy entitlement process with local jurisdictions and dense urban or suburban areas where zoned and entitled land is in limited supply.

Our strategy is to be leaders in market research and capital allocation, delivering a range of multifamily offerings tailored to serve the needs of the most attractive customer segments in the best-performing submarkets of the United States. Our communities are predominately upscale, which generally command among the highest rents in their markets. However, we also pursue the ownership and operation of apartment communities that target a variety of customer segments and price points, consistent with our goal of offering a broad range of products and services.

We regularly evaluate the allocation of our investments by the amount of invested capital and by product type within our individual markets, which are currently located in New England, the New York/New Jersey metro area, the Mid-Atlantic, the Midwest, the Pacific Northwest, and the Northern and Southern California regions of the United States. At the present time, we are no longer pursuing development or acquisition opportunities in the Midwest region, and we are currently marketing for sale, or have executed a sales contract, for two apartment communities, which includes one for Fund I, and a land parcel located in that region. Should these assets sell during 2012, we would no longer have an investment interest in the Midwest region.

First Quarter 2012 Highlights

The Company experienced strong operating performance in the first quarter of 2012.

- Net income attributable to common stockholders for the quarter ended March 31, 2012 was \$57,758,000, an increase of \$27,417,000 or 90.4% from the prior year period. The increase is attributable primarily to an increase in NOI from our existing and newly developed and acquired communities, as well as a decrease in interest expense, as discussed below.
- For the quarter ended March 31, 2012, Established Communities NOI increased by \$11,626,000 or 10.2% over the prior year period. This year-over-year increase was driven by an increase in rental revenue of 6.6% due to increases in both rental rates and economic occupancy and a decrease in operating expenses of 1.1% as compared to the prior year period.
- At March 31, 2012, we had approximately \$321,136,000 in unrestricted cash and cash in escrow.

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Financial Outlook

Our portfolio results for the quarter ended March 31, 2012 reflect year-over-year revenue growth, as well as continued sequential rental revenue growth. The increase in revenues was driven by our portfolio growth and leasing activity for new development as well as an increase in rental rates and occupancy for our Established Communities, partially offset by dispositions. We expect year-over-year revenue growth to continue for the balance of 2012, supported by a combination of a decline in the homeownership rate, disproportionately greater employment growth in the population segments with the highest propensity to rent, and limited supply of new multifamily rental product. We believe continued favorable apartment fundamentals, combined with a capital markets environment that provides for cost effective access to capital, supports our expanded investment activity as further discussed below.

During the quarter ended March 31, 2012, we started construction of one community containing 531 apartment homes for an estimated total capitalized cost of \$120,900,000. At March 31, 2012, 20 communities were under construction with a total projected capitalized cost of approximately \$1,584,200,000. As of March 31, 2012, approximately \$808,805,000 of the capital for this development was invested, with \$775,395,000 remaining to invest. At March 31, 2012 the expected total capitalized cost of communities under construction and in planning is \$4,388,200,000, providing us the ability to deliver assets into expected favorable market conditions in 2012 and 2013.

At March 31, 2012, there were 10 communities under redevelopment, with an expected investment of approximately \$93,100,000, excluding costs incurred prior to the start of redevelopment, with \$67,657,000 remaining to be invested. During the first quarter of 2012, we completed the redevelopment of two communities, one of which was redeveloped under our *Eaves by Avalon* brand and the second under our *Avalon* brand. These communities contain 758 apartment homes and were redeveloped for \$32,500,000, excluding costs incurred prior to redevelopment.

We expect to maintain or increase our current level of redevelopment activity through the end of 2012 and into 2013, taking the opportunity to reinvest and reposition our assets to meet the needs of our residents and to try to position our assets to outperform as the economy fully recovers.

At present, cash on hand and available capital from our Credit Facility are sufficient to provide the capital necessary to fund our committed development and redevelopment activities as of March 31, 2012. We believe that our balance sheet, as measured by our current level of indebtedness, our current ability to service interest and other fixed charges and our current limited use of financial encumbrances (such as secured financing), provides adequate access to liquidity from the capital markets through the issuance of corporate securities (which could include unsecured debt and/or common and preferred equity) and secured debt, as well as other sources of liquidity such as from joint ventures or from our retained cash, to meet any reasonably foreseeable liquidity needs as they arise. See the discussion under *Liquidity and Capital Resources*.

While we continue to grow principally through our demonstrated core competency of developing wholly owned assets, we also acquire interests in additional operating assets, either directly by us or through joint ventures.

During the three months ended March 31, 2012, we acquired The Mark Pasadena, located in Pasadena, CA, for our wholly-owned portfolio. The Mark Pasadena contains 84 apartment homes and was acquired for \$19,400,000.

We established Fund I and Fund II (collectively the Funds) to engage in acquisition programs through discretionary investment funds. We believe this investment format provided the following attributes: (i) third-party joint venture equity as an additional source of financing to expand and diversify our portfolio; (ii) additional sources of income in the form of property management and asset management fees and, potentially, incentive distributions if the performance of the Funds exceeds certain thresholds; and (iii) visibility into the transactions occurring in multi-family assets that helps us with other investment decisions related to our wholly-owned portfolio.

Fund I has nine institutional investors, including us. One of our wholly owned subsidiaries is the general partner of Fund I and we have made an equity investment of approximately \$42,000,000 in Fund I (net of distributions and excluding the purchase by us of a mortgage note secured by a Fund I community), representing a 15.2% combined general partner and limited partner equity interest. Fund I was our principal vehicle for acquiring apartment communities through the close of its investment period in March 2008. Fund I has a term that expires in March 2015, subject to two, one-year extension options. Subsidiaries of Fund I have 17 loans, including one held by us,

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secured by individual assets with amounts outstanding in the aggregate of \$361,311,000 with varying maturity dates (and, in some cases, dates after which the loans can be prepaid without penalty), ranging from August 2013 to September 2016. These mortgage loans are secured by the underlying real estate.

During the quarter ended March 31, 2012, Fund I sold two communities located in Chicago, IL: Avalon Lakeside, containing 204 apartment homes, was sold for \$20,500,000 and Avalon Poplar Creek, containing 196 apartment homes was sold \$27,200,000. The Company's proportionate share of the aggregate gain in accordance with GAAP for these dispositions was \$1,086,000.

Fund II has six institutional investors, including us. One of our wholly owned subsidiaries is the general partner of Fund II and we have total equity commitments of \$125,000,000, representing a 31.3% combined general partner and limited partner equity interest. At March 31, 2012, we had invested \$111,375,000 in Fund II. Fund II has a term that expires in August 2018, plus two one-year extension options. Fund II served as the exclusive vehicle, with some exceptions, through which we acquired investment interests in apartment communities through August 2011.

During the three months ended March 31, 2012, a subsidiary of Fund II acquired Avalon Watchung, consisting of 334 apartment homes, located in Watchung, NJ for a purchase price of \$63,000,000. This is the final acquisition for Fund II. At March 31, 2012, Fund II had invested an aggregate of \$836,236,000.

Subsidiaries of Fund II have 14 loans secured by individual assets with amounts outstanding in the aggregate of \$492,238,000 with varying maturity dates (and, in some cases, dates after which the loans can be prepaid without penalty), ranging from November 2014 to September 2019. These mortgage loans are secured by the underlying real estate.

We are not presently pursuing the formation of a new, third fund.

Communities Overview

Our real estate investments consist primarily of current operating apartment communities, communities in various stages of development (Development Communities) and Development Rights as defined below. Our current operating communities are further distinguished as Established Communities, Other Stabilized Communities, Lease-Up Communities and Redevelopment Communities. The following is a description of each category:

Current Communities are categorized as Established, Other Stabilized, Lease-Up, or Redevelopment according to the following attributes:

- *Established Communities (also known as Same Store Communities)* are consolidated communities where a comparison of operating results from the prior year to the current year is meaningful, as these communities were owned and had stabilized occupancy and

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operating expenses as of the beginning of the prior year. For the period ended March 31, 2012, the Established Communities are communities that are consolidated for financial reporting purposes, had stabilized occupancy and operating expenses as of January 1, 2011, are not conducting or planning to conduct substantial redevelopment activities and are not held for sale or planned for disposition within the current year. A community is considered to have stabilized occupancy at the earlier of (i) attainment of 95% physical occupancy or (ii) the one-year anniversary of completion of development or redevelopment.

- *Other Stabilized Communities* are all other completed communities that we own or have a direct or indirect ownership interest in, and that attained stabilized occupancy, as defined above, subsequent to January 1, 2011, such that they have stabilized occupancy as of January 1, 2012. Other Stabilized Communities do not include communities that are conducting or planning to conduct substantial redevelopment activities within the current year.

- *Lease-Up Communities* are communities where construction has been complete for less than one year and where physical occupancy has not reached 95%.

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- *Redevelopment Communities* are communities where substantial redevelopment is in progress or is planned to begin during the current year. Redevelopment is considered substantial when capital invested during the reconstruction effort is expected to exceed either \$5,000,000 or 10% of the community's pre-redevelopment basis and is expected to have a material impact on the operations of the community, including occupancy levels and future rental rates.

Development Communities are communities that are under construction and for which a certificate of occupancy has not been received. These communities may be partially or fully complete and operating.

Development Rights are development opportunities in the early phase of the development process for which we either have an option to acquire land or enter into a leasehold interest, for which we are the buyer under a long-term conditional contract to purchase land or where we control the land through a ground lease or own land to develop a new community. We capitalize related pre-development costs incurred in pursuit of new developments for which we currently believe future development is probable.

We currently lease our corporate headquarters located in Arlington, Virginia under an operating lease. The lease term ends in 2020, subject to two five year renewal options. All other regional and administrative offices are leased under operating leases.

As of March 31, 2012, communities that we owned or held a direct or indirect interest in were classified as follows:

| | Number of communities | Number of apartment homes |
|--------------------------------------|--------------------------|------------------------------|
| Current Communities | | |
| Established Communities: | | |
| New England | 27 | 6,286 |
| Metro NY/NJ | 23 | 7,893 |
| Mid-Atlantic | 11 | 4,748 |
| Pacific Northwest | 8 | 1,908 |
| Northern California | 18 | 5,220 |
| Southern California | 15 | 4,733 |
| Total Established | 102 | 30,788 |
| Other Stabilized Communities: | | |
| New England | 7 | 2,112 |
| Metro NY/NJ | 12 | 3,872 |
| Mid-Atlantic/Midwest | 12 | 4,270 |
| Pacific Northwest | 6 | 1,535 |
| Northern California | 10 | 3,160 |
| Southern California | 18 | 4,807 |
| Total Other Stabilized | 65 | 19,756 |
| Lease-Up Communities | 2 | 191 |
| Redevelopment Communities | 10 | 2,580 |

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| | | |
|---------------------------|-----|--------|
| Total Current Communities | 179 | 53,315 |
| Development Communities | 20 | 5,775 |
| Development Rights | 34 | 9,415 |

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Our year-over-year operating performance is primarily affected by both overall and individual geographic market conditions and apartment fundamentals and is reflected in changes in NOI of our Established Communities; NOI derived from acquisitions and development completions; the loss of NOI related to disposed communities; and capital market and financing activity. A comparison of our operating results for the three months ended March 31, 2012 and 2011 follows (dollars in thousands):

| | 3-31-12 | 3-31-11 | \$ Change | % Change |
|---|------------|------------|-----------|----------|
| Revenue: | | | | |
| Rental and other income | \$ 249,905 | \$ 226,210 | \$ 23,695 | 10.5% |
| Management, development and other fees | 2,549 | 2,320 | 229 | 9.9% |
| Total revenue | 252,454 | 228,530 | 23,924 | 10.5% |
| Expenses: | | | | |
| Direct property operating expenses, excluding property taxes | 53,638 | 52,575 | 1,063 | 2.0% |
| Property taxes | 24,530 | 24,140 | 390 | 1.6% |
| Total community operating expenses | 78,168 | 76,715 | 1,453 | 1.9% |
| Corporate-level property management and other indirect operating expenses | 10,582 | 9,350 | 1,232 | 13.2% |
| Investments and investment management expense | 1,446 | 1,191 | 255 | 21.4% |
| Expensed acquisition, development and other pursuit costs | 239 | 651 | (412) | (63.3)% |
| Interest expense, net | 33,626 | 42,971 | (9,345) | (21.7)% |
| Loss on extinguishment of debt | 1,179 | | 1,179 | N/A |
| General and administrative expense | 9,710 | 7,292 | 2,418 | 33.2% |
| Depreciation expense | 62,991 | 59,650 | 3,341 | 5.6% |
| Total other expenses | 119,773 | 121,105 | (1,332) | (1.1)% |
| Equity in income of unconsolidated entities | 2,175 | 503 | 1,672 | 332.4% |
| Income from continuing operations | 56,688 | 31,213 | 25,475 | 81.6% |
| Discontinued operations: | | | | |
| Income (loss) from discontinued operations | 921 | (676) | 1,597 | (236.2)% |
| Total discontinued operations | 921 | (676) | 1,597 | (236.2)% |
| Net income | 57,609 | 30,537 | 27,072 | 88.7% |
| Net (income) loss attributable to noncontrolling interests | 149 | (196) | 345 | (176.0)% |
| Net income attributable to common stockholders | \$ 57,758 | \$ 30,341 | \$ 27,417 | 90.4% |

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Net income attributable to common stockholders increased \$27,417,000 or 90.4%, to \$57,758,000 for the three months ended March 31, 2012 over the prior year period. The increase for the three months ended March 31, 2012 is due primarily to an increase in NOI driven by higher rental revenue from both existing and newly developed communities, and lower interest expense.

NOI is considered by management to be an important and appropriate supplemental performance measure to net income because it helps both investors and management to understand the core operations of a community or communities prior to the allocation of any corporate-level or financing-related costs. NOI reflects the operating

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performance of a community and allows for an easy comparison of the operating performance of individual assets or groups of assets. In addition, because prospective buyers of real estate have different financing and overhead structures, with varying marginal impacts to overhead by acquiring real estate, NOI is considered by many in the real estate industry to be a useful measure for determining the value of a real estate asset or group of assets. We define NOI as total property revenue less direct property operating expenses, including property taxes, and excluding corporate-level income (including management, development and other fees), corporate-level property management and other indirect operating expenses, investments and investment management expenses, expensed development and other pursuit costs, net interest expense, gain (loss) on extinguishment of debt, general and administrative expense, joint venture income (loss), depreciation expense, impairment loss on land holdings, gain on sale of real estate assets and income from discontinued operations.

NOI does not represent cash generated from operating activities in accordance with GAAP. Therefore, NOI should not be considered an alternative to net income as an indication of our performance. NOI should also not be considered an alternative to net cash flow from operating activities, as determined by GAAP, as a measure of liquidity, nor is NOI indicative of cash available to fund cash needs. Reconciliations of NOI for the three months ended March 31, 2012 and 2011 to net income for each period are as follows (dollars in thousands):

| | For the three months ended | |
|---|-----------------------------------|--------------------|
| | 3-31-12 | 3-31-11 |
| | (unaudited) | (unaudited) |
| Net income | \$ 57,609 | \$ 30,537 |
| Indirect operating expenses, net of corporate income | 8,036 | 7,037 |
| Investments and investment management expense | 1,446 | 1,191 |
| Expensed acquisition, development and other pursuit costs | 239 | 651 |
| Interest expense, net | 33,626 | 42,971 |
| Loss on extinguishment of debt | 1,179 | |
| General and administrative expense | 9,710 | 7,292 |
| Equity in income of unconsolidated entities | (2,175) | (503) |
| Depreciation expense | 62,991 | 59,650 |
| (Income) loss from discontinued operations | (921) | 676 |
| Net operating income | \$ 171,740 | \$ 149,502 |

The NOI changes for the three months ended March 31, 2012, as compared to the prior year period, consist of changes in the following categories (dollars in thousands):

| | For the three months ended | |
|---|-----------------------------------|--------|
| | 3-31-12 | |
| Established Communities | \$ | 11,626 |
| Other Stabilized Communities | | 6,729 |
| Development and Redevelopment Communities | | 3,883 |
| Total | \$ | 22,238 |

The increases in our Established Communities NOI for the three months ended March 31, 2012 are due to a combination of increased rental revenues and decreased operating expenses. For the balance of 2012, we expect continued rental revenue growth over the prior year period, offset partially by an expected increase in operating expenses.

Rental and other income increased in the three months ended March 31, 2012 as compared to the prior year period due to additional rental income generated from newly developed and acquired communities and increases in rental rates at our Established Communities.

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Overall Portfolio The weighted average number of occupied apartment homes increased to 42,675 apartment homes for the three months ended March 31, 2012 as compared to 41,742 homes for the prior year period. This increase is primarily due to new homes from increased development activity and acquisitions, offset by communities sold in 2011. The weighted average monthly revenue per occupied apartment home increased to \$1,965 for the three months ended March 31, 2012 as compared to \$1,863 in the prior year period.

Established Communities Rental revenue increased \$11,098,000, or 6.6%, for the three months ended March 31, 2012 over the prior year period, due to an increase in rental rates of 6.4% and an increase in economic occupancy of 0.2%. Economic occupancy takes into account the fact that apartment homes of different sizes and locations within a community have different economic impacts on a community's gross revenue. Economic occupancy is defined as gross potential revenue less vacancy loss, as a percentage of gross potential revenue. Gross potential revenue is determined by valuing occupied homes at leased rates and vacant homes at market rents. We experienced increases in rental revenue from Established Communities in all six of our regions for the three months ended March 31, 2012 over the prior year period. Information for each of our regions is discussed in more detail below.

The Metro New York/New Jersey region, which accounted for 31.9% of Established Community rental revenue for the three months ended March 31, 2012, experienced an increase in rental revenue of 6.4% as compared to the prior year period. Average rental rates increased 5.9% to \$2,513, and economic occupancy increased 0.5% to 96.1% for the three months ended March 31, 2012. On a sequential basis, Metro New York/New Jersey reported rental revenue growth of 0.8% during the first quarter of 2012. Our Metro New York/New Jersey portfolio includes assets located in Central and Northern New Jersey, New York City and its northern suburbs, and Long Island. Apartment market conditions in New York City are stronger than in the suburbs, with job growth in professional services, technology and tourism offsetting a weak financial services sector.

The New England region accounted for 18.9% of the Established Community rental revenue for the three months ended March 31, 2012 and experienced a rental revenue increase of 5.1% over the prior year period. Average rental rates increased 5.4% to \$1,878, offset partially by a decrease in economic occupancy of 0.3% to 95.7% for the three months ended March 31, 2012, as compared to the prior year period. Sequential revenue declined from the prior quarter by 0.8% during the three months ended March 31, 2012. The performance of the New England region, which includes metropolitan Boston and southwest Connecticut, was adversely impacted sequentially by an increase in move-outs for home purchases as this metric has increased in the three months ended March 31, 2012 from prior quarters. In addition, job weakness had a negative impact on renter demand in the Fairfield-New Haven area, which is tied to the financial services and defense contracting industries.

Northern California accounted for 17.3% of the Established Community rental revenue for the three months ended March 31, 2012 and experienced a rental revenue increase of 10.3% over the prior year period. Average rental rates increased 10.7% to \$2,069, and economic occupancy decreased 0.4% to 96.0% for the three months ended March 31, 2012 as compared to the prior year period. Strong job growth in San Francisco and San Jose, driven by hiring in the technology sector, supported the improved operating results in all of our markets in this region at a faster pace than our other markets. We expect this region will continue its strong performance for the balance of 2012, supported by the combination of job growth and limited new apartment construction.

The Mid-Atlantic region, which represented 14.3% of Established Community rental revenue for the three months ended March 31, 2012, experienced an increase in rental revenue of 5.4% over the prior year period. Average rental rates increased by 4.4% to \$1,866, while economic occupancy increased 1.0% to 96.6% for the three months ended March 31, 2012 as compared to the prior year period. The Mid-Atlantic region also experienced sequential quarterly rental revenue growth of 0.8%. Recent construction starts for new apartment development are at levels that exceed long-term averages in the Washington, DC metro area. While we expect continued positive operating performance near-term, an increase in new rental deliveries combined with the impact of reduced federal spending is likely to slow growth in rental revenue relative to other regions.

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Southern California accounted for 13.2% of the Established Community rental revenue for the three months ended March 31, 2012 and experienced a rental revenue increase of 5.4% over the prior year period. Average rental rates increased 5.6% to \$1,738, and economic occupancy decreased 0.2% to 96.2% for the three months ended March 31, 2012 as compared to the prior year period. Consistent with our other West Coast markets, the Southern California region showed continued sequential rental revenue growth, increasing 0.9% over the fourth quarter of 2011. We expect to see continued favorable operating results in 2012, supported by limited supply and the region's diverse economic base.

The Pacific Northwest region accounted for 4.4% of the Established Community rental revenue for the three months ended March 31, 2012 and experienced a rental revenue increase of 8.5% over the prior year period. Average rental rates increased 6.9% to \$1,423, and economic occupancy increased 1.6% to 97.0% for the three months ended March 31, 2012 as compared to the prior year period. The Pacific Northwest showed sequential rental revenue growth of 3.1%, led by job gains in the region's software and aerospace sectors. Construction starts are rising, which may result in moderating revenue growth as new supply is absorbed in certain submarkets next year.

In accordance with GAAP, cash concessions are amortized as an offset to rental revenue over the approximate lease term, which is generally one year. As a supplemental measure, we also present rental revenue with concessions stated on a cash basis to help investors evaluate the impact of both current and historical concessions on GAAP based rental revenue and to more readily enable comparisons to revenue as reported by other companies. Rental revenue with concessions stated on a cash basis also allows investors to understand historical trends in cash concessions, as well as current rental market conditions.

The following table reconciles total rental revenue in conformity with GAAP to total rental revenue adjusted to state concessions on a cash basis for our Established Communities for the three months ended March 31, 2012 and 2011 (dollars in thousands):

| | For the three months ended | |
|--|-----------------------------------|----------------|
| | 3-31-12 | 3-31-11 |
| Rental revenue (GAAP basis) | \$ 179,497 | \$ 168,399 |
| Concessions amortized | 196 | 1,594 |
| Concessions granted | (69) | (758) |
| Rental revenue adjusted to state concessions on a cash basis | \$ 179,624 | \$ 169,235 |
| Year-over-year % change GAAP revenue | | 6.6% |
| Year-over-year % change cash concession based revenue | | 6.1% |

Management, development and other fees increased \$229,000, or 9.9% for the three months ended March 31, 2012 as compared to the prior year period. The increase was primarily due to increased asset management fees and property management fees from Fund II.

Direct property operating expenses, excluding property taxes increased \$1,063,000, or 2.0% for the three months ended March 31, 2012 as compared to the prior year period, primarily due to the addition of newly developed and acquired communities in 2011 and 2012 offset somewhat by a decrease in utilities and snow removal costs, a result of the unusually mild winter experienced in 2012 as compared to 2011.

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For Established Communities, direct property operating expenses, excluding property taxes, decreased \$907,000, or 2.4% for the three months ended March 31, 2012 from the prior year period. This decrease was driven by lower utility costs due to the milder weather.

Property taxes increased \$390,000, or 1.6% for the three months ended March 31, 2012 over the prior year period, due to the addition of newly developed and redeveloped apartment homes and increased assessments at our

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Established Communities, offset by successful appeals. Funds received for changes in reported property tax expenses are often impacted by the size and timing of successful tax appeals.

For Established Communities, property taxes increased by \$326,000, or 1.9%, for the three months ended March 31, 2012 over the prior year period. We expect property taxes to increase for the balance of 2012 over 2011. For communities in California, property tax changes are determined by the change in the California Consumer Price Index, with increases limited by law (Proposition 13). Massachusetts also has laws in place to limit property tax increases. We evaluate property tax increases internally and also engage third-party consultants to assist in our evaluations. We appeal property tax increases when appropriate.

Corporate-level property management and other indirect operating expenses increased by \$1,232,000, or 13.2% for the three months ended March 31, 2012 over the prior year period. The increase is primarily due to increased compensation costs and costs associated with the introduction of our *AVA* and *Eaves by Avalon* brands.

Expensed acquisition, development and other pursuit costs primarily reflect the costs incurred related to our asset investment activity, abandoned pursuit costs, which include costs incurred for development pursuits not yet considered probable for development, as well as the abandonment of Development Rights and disposition pursuits. These costs can be volatile, particularly in periods of increased acquisition activity, periods of economic downturn or when there is limited access to capital, and the costs may vary significantly from period to period.

Interest expense, net decreased \$9,345,000, or 21.7% for the three months ended March 31, 2012 from the prior year period. This category includes interest costs offset by interest capitalized and interest income. The decrease for the three months ended March 31, 2012 is due primarily to an increase in the amount of interest capitalized due to the increase in communities under development and redevelopment, coupled with lower interest expense resulting from debt repayments in 2011 and 2012. These favorable variances are offset partially by a decrease in interest income due to the interest income from escrow accounts for certain tax exempt secured borrowings recognized in the three months ended March 31, 2011, with no comparable activity in the current period.

Loss on the extinguishment of debt reflects the impact from expensing deferred financing costs from our debt repurchase and retirement activity, or payments above or below the carrying basis. During the three months ended March 31, 2012 we recognized a non-cash charge on the extinguishment of debt from the early retirement of a secured note, with no comparable activity in the prior year period.

General and administrative expense (G&A) increased \$2,418,000, or 33.2% for the three months ended March 31, 2012 as compared to the prior year period. The increase is due primarily to increased compensation expense as well as legal costs.

Depreciation expense increased \$3,341,000, or 5.6% in the three months ended March 31, 2012 primarily due to the net increase in assets from the completion of development and redevelopment activities.

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Equity in income of unconsolidated entities increased \$1,672,000, or 332.4% for the three months ended March 31, 2012 as compared to the prior year period. The increase is due primarily to the recognition of our proportionate share of gains from Fund I disposition activity, with no comparable activity during the prior year period.

Income (loss) from discontinued operations represents the net income (loss) generated by real estate sold or qualifying as discontinued operations during the period from January 1, 2011 through March 31, 2012. This income increased for the three months ended March 31, 2012 due to changes in the number of communities held for sale as compared to the prior period.

Net (income) loss attributable to noncontrolling interests for the three months ended March 31, 2012 resulted in an allocation of loss of \$149,000 compared to an allocation of income of \$196,000 for the three months ended March 31, 2011. The change for the quarter ended March 31, 2012 is due to allocating the proportionate share of the results of operations from an unconsolidated real estate entity to our joint venture partners.

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Funds from Operations Attributable to Common Stockholders (FFO)

FFO is considered by management to be an appropriate supplemental measure of our operating and financial performance. In calculating FFO, we exclude gains or losses related to dispositions of previously depreciated property and exclude real estate depreciation, which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates. FFO can help one compare the operating performance of a real estate company between periods or as compared to different companies. We believe that in order to understand our operating results, FFO should be examined with net income as presented in our Condensed Consolidated Financial Statements included elsewhere in this report.

Consistent with the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts® (NAREIT), we calculate FFO as net income or loss computed in accordance with GAAP, adjusted for:

- gains or losses on sales of previously depreciated operating communities;
- extraordinary gains or losses (as defined by GAAP);
- cumulative effect of change in accounting principle;
- impairment write-downs of depreciable real estate assets;
- write-downs of investments in affiliates due to a decrease in the value of depreciable real estate assets held by those affiliates;
- depreciation of real estate assets; and
- adjustments for unconsolidated partnerships and joint ventures.

FFO does not represent net income attributable to common stockholders of the Company in accordance with GAAP, and therefore it should not be considered an alternative to net income, which remains the primary measure of performance. In addition, FFO as calculated by other REITs may not be comparable to our calculation of FFO.

The following is a reconciliation of net income attributable to the Company to FFO (dollars in thousands, except per share data):

| | For the three months ended | |
|--|-----------------------------------|----------------|
| | 3-31-12 | 3-31-11 |
| Net income attributable to common stockholders | \$ 57,758 | \$ 30,341 |
| Depreciation - real estate assets, including discontinued operations and joint venture adjustments | 65,292 | 63,194 |
| | 7 | 7 |

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| | | | |
|---|----|------------|------------|
| Distributions to noncontrolling interests, including discontinued operations | | | |
| Gain on sale of unconsolidated entities holding previously depreciated real estate assets | | (1,086) | |
| FFO attributable to common stockholders | \$ | 121,971 | \$ 93,542 |
| Weighted average common shares outstanding - diluted | | 95,653,779 | 86,997,530 |
| EPS per common share - diluted | \$ | 0.60 | \$ 0.35 |
| FFO per common share - diluted | \$ | 1.28 | \$ 1.08 |

FFO also does not represent cash generated from operating activities in accordance with GAAP, and therefore should not be considered an alternative to net cash flows from operating activities, as determined by GAAP, as a measure of liquidity. Additionally, it is not necessarily indicative of cash available to fund cash needs.

A presentation of GAAP based cash flow metrics is as follows (dollars in thousands) and a discussion of Liquidity and Capital Resources can be found later in this report:

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| | For the three months ended | |
|---|----------------------------|--------------|
| | 3-31-12 | 3-31-11 |
| Net cash provided by operating activities | \$ 105,340 | \$ 73,215 |
| Net cash used in investing activities | \$ (166,340) | \$ (124,683) |
| Net cash (used in) provided by financing activities | \$ (307,611) | \$ 36,842 |

Liquidity and Capital Resources

We believe our principal short-term liquidity needs are to fund:

- development and redevelopment activity in which we are currently engaged;
- the minimum dividend payments on our common stock required to maintain our REIT qualification under the Code;
- debt service and principal payments either at maturity or opportunistically before maturity; and
- normal recurring operating expenses.

Factors affecting our liquidity and capital resources are our cash flows from operations, financing activities and investing activities (including dispositions) as well as general economic and market conditions. Operating cash flow has historically been determined by: (i) the number of apartment homes currently owned, (ii) rental rates, (iii) occupancy levels and (iv) operating expenses with respect to apartment homes. The timing and type of capital markets activity in which we engage, as well as our plans for development, redevelopment, acquisition and disposition activity, are affected by changes in the capital markets environment, such as changes in interest rates or the availability of cost-effective capital. We regularly review our liquidity needs, the adequacy of cash flows from operations and other expected liquidity sources to meet these needs.

For the balance of 2012, we expect to meet our liquidity needs from a variety of internal and external sources, which may include cash balances on hand, borrowing capacity under our Credit Facility, secured and unsecured debt financings, and other public or private sources of liquidity including common and preferred equity, amounts issued under the CEP II discussed below, real estate dispositions, as well as from our operating activities. Our ability to obtain additional financing will depend on a variety of factors such as market conditions, the general availability of credit, the overall availability of credit to the real estate industry, our credit ratings and credit capacity, as well as the perception of lenders regarding our long or short-term financial prospects.

At March 31, 2012, we have unrestricted cash, cash equivalents and cash in escrow of \$321,136,000 available for both current liquidity needs as well as development activities.

Unrestricted cash and cash equivalents totaled \$248,242,000 at March 31, 2012, a decrease of \$368,611,000 from \$616,853,000 at December 31, 2011. The following discussion relates to changes in cash due to operating, investing and financing activities, which are presented in our Condensed Consolidated Statements of Cash Flows included elsewhere in this report.

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Operating Activities Net cash provided by operating activities increased to \$105,340,000 for the three months ended March 31, 2012 from \$73,215,000 for the three months ended March 31, 2011. The change was driven primarily by increased NOI from our communities and the timing of payments of corporate obligations.

Investing Activities Net cash used in investing activities of \$166,340,000 for the three months ended March 31, 2012 related to investments in assets primarily through development and redevelopment. During the three months ended March 31, 2012, we invested \$176,310,000 in the following:

- we invested approximately \$159,091,000 in the development and redevelopment of communities;
- we invested \$7,442,000 in the acquisition of an apartment community;
- we had capital expenditures of \$2,746,000 for real estate and non-real estate assets; and
- we made capital contributions to Fund II of \$7,031,000.

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Financing Activities Net cash used by financing activities totaled \$307,611,000 for the three months ended March 31, 2012. The net cash used is due to the repayment of \$179,400,000 in unsecured notes, payment of cash dividends in the amount of \$84,926,000, and repayment of \$52,038,000 for mortgage notes payable, partially offset by \$8,956,000 received from the issuance of common stock from stock option exercises.

Variable Rate Unsecured Credit Facility

We currently have a \$750,000,000 Credit Facility with a syndicate of commercial banks that matures in September 2015, plus a one-year extension option. The Credit Facility bears interest at varying levels based on LIBOR, our credit rating and on a maturity schedule selected by us. The current stated pricing is LIBOR plus 1.075% per annum (1.31% on April 30, 2012). At April 30, 2012, there were no amounts outstanding on the Credit Facility, \$46,035,000 was used to provide letters of credit, and \$703,965,000 was available for borrowing under the Credit Facility.

Financial Covenants

We are subject to financial and other covenants contained in the Credit Facility and the indenture under which our unsecured notes were issued. The financial covenants include the following:

- limitations on the amount of total and secured debt in relation to our overall capital structure;
- limitations on the amount of our unsecured debt relative to the undepreciated basis of real estate assets that are not encumbered by property-specific financing; and
- minimum levels of debt service coverage.

We were in compliance with these covenants at March 31, 2012.

In addition, our secured borrowings may include yield maintenance, defeasance, or prepayment penalty provisions, which would result in us incurring an additional charge in the event of a full or partial prepayment of outstanding principal before the scheduled maturity. These provisions in our secured borrowings are generally consistent with other similar types of debt instruments issued during the same time period in which our borrowings were secured.

Continuous Equity Program

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In November 2010, we commenced CEP II, under which we may sell up to \$500,000,000 of our common stock from time to time during a 36-month period. Actual sales will depend on a variety of factors to be determined by us, including market conditions, the trading price of our common stock and determinations of the appropriate sources of funding. In conjunction with CEP II, we engaged sales agents who receive compensation of approximately 1.5% of the gross sales price for shares sold. During the three months ended March 31, 2012 we did not sell any common stock under CEP II. From program inception in November 2010 through March 31, 2012, we sold 2,490,765 shares at an average price of \$119.84 per share, for aggregate net proceeds of \$294,000,000.

Future Financing and Capital Needs Debt Maturities

One of our principal long-term liquidity needs is the repayment of long-term debt at the time that such debt matures. For both our unsecured and secured notes, a portion of the principal of these notes may be repaid prior to maturity. Early retirement of our unsecured notes could result in gains or losses on extinguishment. If we do not have funds on hand sufficient to repay our indebtedness as it becomes due, it will be necessary for us to refinance the debt. This refinancing may be accomplished by uncollateralized private or public debt offerings, additional debt financing that is secured by mortgages on individual communities or groups of communities or draws on our Credit Facility. Although we believe we will have the capacity to meet our currently anticipated liquidity needs, we cannot assure you that additional debt financing or debt or equity offerings will be available or, if available, that they will be on terms we consider satisfactory.

The following financing activity occurred during the three months ended March 31, 2012:

- In January 2012, we repaid \$179,400,000 principal amount of 5.5% coupon unsecured notes pursuant to their scheduled maturity.

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- In February 2012, we repaid a variable rate secured mortgage note in the amount of \$48,500,000 in advance of its November 2039 scheduled maturity date. As part of this transaction, we incurred a non-cash charge of \$1,179,000 for the write off of deferred financing fees which was recognized as a loss on extinguishment of debt.

- Also in February 2012, in conjunction with the acquisition of a wholly-owned operating community, we assumed a 4.61% \$11,958,000 note maturing in June 2018.

The following table details our consolidated debt maturities for the next five years, excluding our Credit Facility and amounts outstanding related to communities classified as held for sale, for debt outstanding at March 31, 2012 (dollars in thousands). We are not directly or indirectly (as borrower or guarantor) obligated in any material respect to pay principal or interest on the indebtedness of any unconsolidated entities in which we have an equity or other interest.

| Community | All-In interest rate (1) | Principal maturity date | Balance Outstanding | | 2012 | 2013 | 2014 | 2015 | 2016 | Thereafter |
|--------------------------|--------------------------|-------------------------|---------------------|------------|--------|--------|--------|--------|--------|------------|
| | | | 12-31-11 | 3-31-12 | | | | | | |
| Tax-exempt bonds | | | | | | | | | | |
| <i>Fixed rate</i> | | | | | | | | | | |
| Avalon Fields I | 7.81% | May-2027 | \$ 9,103 | \$ 9,021 | \$ 256 | \$ 364 | \$ 390 | \$ 419 | \$ 449 | \$ 7,143 |
| Avalon Oaks | 7.49% | Feb-2041 | 16,468 | 16,424 | 137 | 195 | 209 | 223 | 240 | 15,420 |
| Avalon Oaks West | 7.54% | Apr-2043 | 16,367 | 16,328 | 123 | 173 | 185 | 198 | 211 | 15,438 |
| Avalon at Chestnut Hill | 6.15% | Oct-2047 | 40,781 | 40,685 | 294 | 411 | 434 | 457 | 482 | 38,607 |
| Avalon Morningside Park | 4.09% | May-2046 | 100,000 | 100,000(7) | | | | | | 100,000 |
| | | | 182,719 | 182,458 | 810 | 1,143 | 1,218 | 1,297 | 1,382 | 176,608 |
| <i>Variable rate (2)</i> | | | | | | | | | | |
| Avalon Mountain View | 1.08% | Feb-2017 | 18,300 | 18,300(3) | | | | | | 18,300 |
| Avalon Mission Viejo | 1.30% | Jun-2025 | 7,635 | 7,635(3) | | | | | | 7,635 |
| AVA Nob Hill | 1.25% | Jun-2025 | 20,800 | 20,800(3) | | | | | | 20,800 |
| Avalon Campbell | 1.55% | Jun-2025 | 38,800 | 38,800(3) | | | | | | 38,800 |
| Avalon Pacifica | 1.57% | Jun-2025 | 17,600 | 17,600(3) | | | | | | 17,600 |
| Avalon Bowery Place I | 3.09% | Nov-2037 | 93,800 | 93,800(3) | | | | | | 93,800 |
| Avalon Bowery Place II | | Nov-2039 | 48,500 | (6) | | | | | | |
| Avalon Acton | 1.70% | Jul-2040 | 45,000 | 45,000(3) | | | | | | 45,000 |
| Avalon Walnut Creek | 2.59% | Mar-2046 | 116,000 | 116,000(4) | | | | | | 116,000 |
| Avalon Walnut Creek | 2.48% | Mar-2046 | 10,000 | 10,000(4) | | | | | | 10,000 |
| | | | 416,435 | 367,935 | | | | | | 367,935 |

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| Conventional loans (5) | | | | | | | | | | |
|-------------------------------|----------------|-----------|-----------|---------|---------|---------|---------|---------|---------|-----------|
| <i>Fixed rate</i> | | | | | | | | | | |
| \$250 Million unsecured notes | Jan-2012 | 104,400 | (8) | | | | | | | |
| \$250 Million unsecured notes | 6.26% Nov-2012 | 201,601 | 201,601 | 201,601 | | | | | | |
| \$100 Million unsecured notes | 5.11% Mar-2013 | 100,000 | 100,000 | | 100,000 | | | | | |
| \$150 Million unsecured notes | 5.52% Apr-2014 | 150,000 | 150,000 | | | 150,000 | | | | |
| \$250 Million unsecured notes | 5.89% Sep-2016 | 250,000 | 250,000 | | | | | | 250,000 | |
| \$250 Million unsecured notes | 5.82% Mar-2017 | 250,000 | 250,000 | | | | | | | 250,000 |
| \$250 Million unsecured notes | 6.19% Mar-2020 | 250,000 | 250,000 | | | | | | | 250,000 |
| \$250 Million unsecured notes | 4.04% Jan-2021 | 250,000 | 250,000 | | | | | | | 250,000 |
| Avalon at Tysons West | | | | | | | | | | |
| | 5.55% Jul-2028 | 5,668 | 5,618 | 153 | 216 | 229 | 242 | 255 | | 4,523 |
| Avalon Orchards | | | | | | | | | | |
| | 7.78% Jul-2033 | 18,321 | 18,228 | 291 | 412 | 441 | 472 | 506 | | 16,106 |
| Avalon at Arlington Square | | | | | | | | | | |
| | 4.81% Apr-2013 | 170,125 | 170,125 | | 170,125 | | | | | |
| Avalon Crescent | | | | | | | | | | |
| | 5.59% May-2015 | 110,600 | 110,600 | | | | 110,600 | | | |
| Avalon at Silicon Valley | | | | | | | | | | |
| | 5.74% Jul-2015 | 150,000 | 150,000 | | | | 150,000 | | | |
| Avalon Darien | | | | | | | | | | |
| | 6.22% Nov-2015 | 49,907 | 49,735 | 578 | 742 | 789 | 47,626 | | | |
| Avalon at Greyrock Place | | | | | | | | | | |
| | 6.12% Nov-2015 | 60,133 | 59,922 | 632 | 905 | 962 | 57,423 | | | |
| Avalon Walnut Creek | | | | | | | | | | |
| | 4.00% Jul-2066 | 2,500 | 2,500 | | | | | | | 2,500 |
| Avalon Shrewsbury | | | | | | | | | | |
| | 5.92% May-2019 | 20,991 | 20,927 | 190 | 273 | 289 | 307 | 323 | | 19,545 |
| Avalon Gates | | | | | | | | | | |
| | 5.92% May-2019 | 41,048 | 40,924 | 371 | 534 | 566 | 601 | 631 | | 38,221 |
| Avalon at Stamford Harbor | | | | | | | | | | |
| | 5.92% May-2019 | 65,261 | 65,063 | 590 | 848 | 900 | 955 | 1,003 | | 60,767 |
| Avalon at Freehold | | | | | | | | | | |
| | 5.94% May-2019 | 36,388 | 36,278 | 330 | 473 | 502 | 532 | 559 | | 33,882 |
| Avalon Run East II | | | | | | | | | | |
| | 5.94% May-2019 | 38,991 | 38,873 | 353 | 507 | 538 | 571 | 599 | | 36,305 |
| Avalon Gardens | | | | | | | | | | |
| | 6.06% May-2019 | 65,800 | 65,600 | 596 | 855 | 907 | 963 | 1,011 | | 61,268 |
| Avalon at Edgewater | | | | | | | | | | |
| | 5.94% May-2019 | 78,046 | 77,809 | 708 | 1,014 | 1,076 | 1,142 | 1,199 | | 72,670 |
| Avalon at Foxhall | | | | | | | | | | |
| | 6.05% May-2019 | 58,620 | 58,442 | 531 | 762 | 808 | 858 | 901 | | 54,582 |
| Avalon Gallery Place I | | | | | | | | | | |
| | 6.05% May-2019 | 45,547 | 45,409 | 412 | 592 | 628 | 667 | 700 | | 42,410 |
| Avalon at Traville | | | | | | | | | | |
| | 5.91% May-2019 | 77,187 | 76,953 | 699 | 1,003 | 1,065 | 1,130 | 1,186 | | 71,870 |
| Avalon Bellevue | | | | | | | | | | |
| | 5.91% May-2019 | 26,522 | 26,441 | 239 | 345 | 366 | 388 | 408 | | 24,695 |
| Avalon on the Alameda | | | | | | | | | | |
| | 5.90% May-2019 | 53,624 | 53,461 | 485 | 697 | 740 | 785 | 824 | | 49,930 |
| Avalon Mission Bay North | | | | | | | | | | |
| | 5.90% May-2019 | 72,785 | 72,564 | 659 | 946 | 1,004 | 1,065 | 1,118 | | 67,772 |
| Fairfax Towers | | | | | | | | | | |
| | 4.98% Aug-2015 | 43,426 | 43,186 | 726 | 1,020 | 1,070 | 40,370 | | | |
| Eaves Phillips Ranch | | | | | | | | | | |
| | 6.15% Jun-2013 | 54,574 | 54,269 | 921 | 53,348 | | | | | |
| The Mark Pasadena | | | | | | | | | | |
| | 4.62% Jun-2018 | | 11,958 | | 89 | 186 | 195 | 202 | | 11,286 |
| | | 2,902,065 | 2,806,486 | 211,065 | 335,706 | 163,066 | 416,892 | 261,425 | | 1,418,332 |

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Variable rate

(2) (5)

| | | | | | | | | | |
|---|----------------|--------------|--------------|------------|------------|------------|------------|------------|--------------|
| Avalon at Bedford Center | 1.68% May-2012 | 14,806 | 14,666(3) | 14,666 | | | | | |
| Avalon Walnut Creek | 2.53% Mar-2046 | 9,000 | 9,000(4) | | | | | | 9,000 |
| \$250 Million unsecured notes | Jan-2012 | 75,000 | (8) | | | | | | |
| | | 98,806 | 23,666 | 14,666 | | | | | 9,000 |
| Total indebtedness-excluding unsecured credit facility | | | | | | | | | |
| | | \$ 3,600,025 | \$ 3,380,545 | \$ 226,541 | \$ 336,849 | \$ 164,284 | \$ 418,189 | \$ 262,807 | \$ 1,971,875 |

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- (1) Includes credit enhancement fees, facility fees, trustees fees and other fees.
 - (2) Variable rates are given as of March 31, 2012.
 - (3) Financed by variable rate debt, but interest rate is capped through an interest rate protection agreement.
 - (4) Represents full amount of the debt as of March 31, 2012. Actual amounts drawn on the debt as of March 31, 2012 are \$118,588.
 - (5) Balances outstanding represent total amounts due at maturity, and are net of \$1,672 and \$1,791 of debt discount and basis adjustments associated with the unsecured notes as of March 31, 2012 and December 31, 2011, respectively, and \$1,442 and \$962 of debt premium associated with secured notes as of March 31, 2012 and December 31, 2011, respectively, as reflected on our Condensed Consolidated Balance Sheets included elsewhere in this report.
 - (6) In February 2012, we elected to repay this mortgage note at par in advance of its maturity date.
 - (7) In October 2010, we elected to fix the borrowing rate until June 2012, at which point we will select the updated term and mode for the bonds.
 - (8) Borrowing was repaid upon its scheduled maturity.

Future Financing and Capital Needs Portfolio and Other Activity

As of March 31, 2012, we had 20 wholly-owned communities under construction, for which a total estimated cost of approximately \$775,395,000 remained to be invested. We also had 10 wholly-owned communities under reconstruction, for which a total estimated cost of approximately \$67,657,000 remained to be invested. Substantially all of the capital expenditures necessary to complete the communities currently under construction and reconstruction, fund development costs related to pursuing Development Rights, and make equity contributions to Fund II, will be funded from:

- our \$750,000,000 Credit Facility until it expires in 2016, assuming execution of a one-year extension option;
- cash currently on hand, including cash in construction escrows, invested in highly liquid overnight money market funds and repurchase agreements, and short-term investment vehicles;
- retained operating cash;
- the net proceeds from sales of existing communities;
- the issuance of debt or equity securities; and/or
- private equity funding, including joint venture activity.

Before planned reconstruction activity, including reconstruction activity related to communities acquired by the Funds, or the construction of a Development Right begins, we intend to arrange adequate financing to complete these undertakings, although we cannot assure you that we will be able to obtain such financing. In the event that financing cannot be obtained, we may have to abandon Development Rights, write off associated pre-development costs that were capitalized and/or forego reconstruction activity. In such instances, we will not realize the increased

revenues and earnings that we expected from such Development Rights or reconstruction activity and significant losses could be incurred.

From time to time we use joint ventures to hold or develop individual real estate assets. We generally employ joint ventures primarily to mitigate asset concentration or market risk and secondarily as a source of liquidity. We may also use joint ventures related to mixed-use land development opportunities where our partners bring development and operational expertise to the venture. Each joint venture or partnership agreement has been individually negotiated, and our ability to operate and/or dispose of a community in our sole discretion may be limited to varying degrees depending on the terms of the joint venture or partnership agreement. We cannot assure you that we will achieve our objectives through joint ventures.

In evaluating our allocation of capital within our markets, we sell assets that do not meet our long-term investment criteria or when capital and real estate markets allow us to realize a portion of the value created over the past business cycle and redeploy the proceeds from those sales to develop and redevelop communities. Because the proceeds from the sale of communities may not be immediately redeployed into revenue generating assets, the immediate effect of a sale of a community for a gain is to increase net income, but reduce future total revenues, total expenses and NOI. However, we believe that the absence of future cash flows from communities sold will have a minimal impact on our ability to fund future liquidity and capital resource needs.

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Unconsolidated Real Estate Investments and Off-Balance Sheet Arrangements

As of March 31, 2012, we had investments in the following unconsolidated real estate entities with ownership interest percentages ranging from 15.2% to 31.3%. We account for these investments in unconsolidated real estate entities under the equity method of accounting. Refer to Note 5

Investments in Real Estate Entities, of the Condensed Consolidated Financial Statements located elsewhere in this report, which includes information on the aggregate assets, liabilities and equity, as well as operating results, and our proportionate share of their operating results.

| Unconsolidated Real Estate Investments | Company Ownership Percentage | # of Apartment Homes | Total Capitalized Cost (1) | Amount (2) | Debt Type | Interest Rate (3) | Maturity Date |
|---|------------------------------------|----------------------------|----------------------------------|---------------|--------------|----------------------|------------------|
| Fund I | | | | | | | |
| 1. Avalon Sunset - Los Angeles, CA | | 82 | \$ 20,920 | \$ 12,750 | Fixed | 5.41% | Mar 2014 |
| 2. Avalon at Civic Center - Norwalk, CA | | 192 | 42,780 | 27,001 | Fixed | 5.38% | Aug 2013 |
| 3. Avalon Paseo Place - Fremont, CA | | 134 | 25,094 | 11,800 | Fixed | 5.74% | Nov 2014 |
| 4. Avalon at Yerba Buena - San Francisco, CA | | 160 | 66,813 | 41,500 | Fixed | 5.88% | Mar 2014 |
| 5. Avalon at Aberdeen Station - Aberdeen, NJ | | 290 | 58,625 | 39,842 | Fixed | 5.64% | Sep 2013 |
| 6. The Springs - Corona, CA (4) | | 320 | 29,956 | 23,482 | Fixed | 6.06% | Oct 2014 |
| 7. Avalon Lombard - Lombard, IL | | 256 | 35,350 | 17,243 | Fixed | 5.43% | Jan 2014 |
| 8. Avalon Cedar Place - Columbia, MD | | 156 | 24,505 | 12,000 | Fixed | 5.68% | Feb 2015 |
| 9. Avalon Centerpoint - Baltimore, MD (5) | | 392 | 80,324 | 45,000 | Fixed | 5.74% | Dec 2014 |
| 10. Middlesex Crossing - Billerica, MA | | 252 | 38,462 | 24,100 | Fixed | 5.49% | Dec 2014 |
| 11. Avalon Crystal Hill - Ponomo, NY | | 168 | 38,852 | 24,500 | Fixed | 5.43% | Dec 2014 |
| 12. Avalon Skyway - San Jose, CA | | 348 | 78,347 | 37,500 | Fixed | 6.11% | Mar 2014 |
| 13. Avalon Rutherford Station - East Rutherford, NJ | | 108 | 36,849 | 19,376 | Fixed | 6.13% | Sep 2016 |
| 14. South Hills Apartments - West Covina, CA | | 85 | 24,810 | 11,762 | Fixed | 5.92% | Oct 2014 |
| 15. Weymouth Place - Weymouth, MA | | 211 | 25,299 | 13,455 | Fixed | 5.12% | Mar 2015 |
| Total Fund I | 15.2% | 3,154 | \$ 626,986 | \$ 361,311 | | 5.7% | |
| Fund II | | | | | | | |
| 1. Avalon Bellevue Park - Bellevue, WA | | 220 | \$ 33,993 | \$ 21,515 | Fixed | 5.52% | Jun 2019 |
| 2. Avalon Fair Oaks - Fairfax, VA | | 491 | 72,164 | 42,600 | Fixed | 5.26% | May 2017 |
| 3. Avalon Rothbury - Gaithersburg, MD | | 203 | 31,481 | 18,750 | Variable | 3.13% | Jun 2017 |
| 4. The Apartments at Briarwood - Owings Mills, MD | | 348 | 45,422 | 26,850 | Fixed | 3.64% | Nov 2017 |
| 5. Grove Park Apartments - Gaithersburg, MD (6) | | 684 | 102,040 | 63,200 | Fixed | 5.42% | Jan 2018 |
| 6. Creekside Meadows - Tustin, CA | | 628 | 100,450 | 59,100 | Fixed | 3.81% | Oct 2017 |
| 7. Canyonwoods - Lake Forest, CA | | 140 | 26,255 | | N/A | N/A | N/A |
| 8. Fox Run Apartments - Plainsboro, NJ (6) | | 776 | 87,357 | 53,837 | Fixed | 4.56% | Nov 2014 |
| 9. Eaves Carlsbad - Carlsbad, CA | | 448 | 79,038 | 46,141 | Fixed | 4.68% | Feb 2018 |
| 10. Yale Village - Rockville, MD | | 210 | 49,645 | 31,862 | Fixed | 4.26% | Aug 2019 |
| 11. Captain Parker Arms - Lexington, MA | | 94 | 21,234 | 13,500 | Fixed | 3.90% | Sep 2019 |
| 12. Eaves Rancho San Diego - San Diego, CA | | 676 | 124,157 | 73,933 | Fixed | 3.45% | Nov 2018 |
| 13. Avalon Watchung - Watchung, NJ | | 334 | 63,000 | 40,950 | Fixed | 3.37% | April 2019 |
| Total Fund II | 31.3% | 5,252 | \$ 836,236 | \$ 492,238 | | 4.0% | |
| Other Operating Joint Ventures | | | | | | | |
| 1. Avalon Chrystie Place I - New York, NY (7) | 20.0% | 361 | \$ 136,635 | \$ 117,000 | Variable | 1.06% | Nov 2036 |
| 2. Avalon at Mission Bay North II - San Francisco, CA (7) | 25.0% | 313 | 124,106 | 105,000 | Fixed | 6.02% | Dec 2015 |
| 3. Avalon Del Rey - Los Angeles, CA | 30.0% | 309 | 70,190 | 43,920 | Variable | 3.73% | Apr 2016 |

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| | | | | | | |
|---|-------|----|-----------|----|-----------|------|
| Total Other Joint Ventures | 983 | \$ | 330,931 | \$ | 265,920 | 3.5% |
| Total Unconsolidated Investments | 9,389 | \$ | 1,794,153 | \$ | 1,119,469 | 4.4% |

-
- (1) Represents total capitalized cost as of March 31, 2012.
 - (2) The Company has not guaranteed the debt of its unconsolidated investees and bears no responsibility for the repayment, other than the construction and completion and related financing guarantee for Avalon Chrystie Place I associated with the construction completion and occupancy certificate.
 - (3) Represents weighted average rate on outstanding debt as of March 31, 2012.
 - (4) Beginning in the third quarter of 2010, the Company consolidated the net assets and results of operations of The Springs.
 - (5) Borrowing on this community is comprised of three mortgage loans.
 - (6) Borrowing on this community is comprised of two mortgage loans.
 - (7) After the venture makes certain threshold distributions to the third-party partner, the Company generally receives 50% of all further distributions.

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Off-Balance Sheet Arrangements

In addition to our investment interests in consolidated and unconsolidated real estate entities, we have certain off-balance sheet arrangements with the entities in which we invest. Additional discussion of these entities can be found in Note 5, Investments in Real Estate Entities, of our Condensed Consolidated Financial Statements located elsewhere in this report.

- CVP I, LLC has outstanding tax-exempt, variable rate bonds maturing in November 2036 in the amount of \$117,000,000, which have permanent credit enhancement. We have agreed to guarantee, under limited circumstances, the repayment to the credit enhancer of any advances it may make in fulfillment of CVP I, LLC's repayment obligations under the bonds. We have also guaranteed to the credit enhancer that CVP I, LLC will obtain a final certificate of occupancy for the project (Chrystie Place in New York City), which is expected in 2012. Our 80% partner in this venture has agreed that it will reimburse us its pro rata share of any amounts paid relative to these guaranteed obligations. The estimated fair value of and our obligation under these guarantees, both at inception and as of March 31, 2012, were not significant. As a result we have not recorded any obligation associated with these guarantees at March 31, 2012.
- Subsidiaries of Fund I have 17 loans secured by individual assets with amounts outstanding in the aggregate of \$361,311,000, including \$23,482,000 for the mortgage note of a Fund I subsidiary that we purchased during 2010. Fund I subsidiary loans have varying maturity dates (and, in some cases, dates after which the loans can be prepaid without penalty), ranging from August 2013 to September 2016. These mortgage loans are secured by the underlying real estate. The mortgage loans are payable by the subsidiaries of Fund I with operating cash flow or disposition proceeds from the underlying real estate. We have not guaranteed the debt of Fund I, nor do we have any obligation to fund this debt should Fund I be unable to do so.

In addition, as part of the formation of Fund I, we have provided to one of the limited partners a guarantee. The guarantee provides that if, upon final liquidation of Fund I, the total amount of all distributions to that partner during the life of Fund I (whether from operating cash flow or property sales) does not equal a minimum of the total capital contributions made by that partner, then we will pay the partner an amount equal to the shortfall, but in no event more than 10% of the total capital contributions made by the partner (maximum of approximately \$7,500,000 as of March 31, 2012). As of March 31, 2012, the expected realizable value of the real estate assets owned by Fund I is considered adequate to cover such potential payment to that partner under the expected Fund I liquidation scenario. The estimated fair value of, and our obligation under this guarantee, both at inception and as of March 31, 2012 was not significant and therefore we have not recorded any obligation for this guarantee as of March 31, 2012.

- As of March 31, 2012, subsidiaries of Fund II have 14 loans secured by individual assets with amounts outstanding in the aggregate of \$492,238,000 with varying maturity dates (and, in some cases, dates after which the loans can be prepaid without penalty), ranging from November 2014 to September 2019. The mortgage loans are payable by the subsidiaries of Fund II with operating cash flow or disposition proceeds from the underlying real estate. We have not guaranteed the debt of Fund II, nor do we have any obligation to fund this debt should Fund II be unable to do so.

In addition, as part of the formation of Fund II, we have provided to one of the limited partners a guarantee. The guarantee provides that if, upon final liquidation of Fund II, the total amount of all distributions to that partner during the life of Fund II (whether from operating cash flow or property sales) does not equal a minimum of the total capital contributions made by that partner, then we will pay the partner an amount equal to the shortfall, but in no event more than 10% of the total capital contributions made by the partner (maximum of approximately \$8,910,000 as of March 31, 2012). As of March 31, 2012, the expected realizable value of the real estate assets owned by Fund II is considered adequate to cover

such potential payment to that partner under the expected Fund II liquidation scenario. The estimated fair value of, and our obligation under this guarantee, both at inception and as of March 31, 2012 was not significant and therefore we have not recorded any obligation for this guarantee as of March 31, 2012.

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- Each individual mortgage loan of Fund I or Fund II was made to a special purpose, single asset subsidiary of the Funds. Each mortgage loan provides that it is the obligation of the respective subsidiary only, except under exceptional circumstances (such as fraud or misapplication of funds) in which case the respective Fund could also have obligations with respect to the mortgage loan. In no event do the mortgage loans provide for recourse against investors in the Funds, including against us or our wholly-owned subsidiaries that invest in the Funds. A default by a Fund or a Fund subsidiary on any loan to it would not constitute a default under any of our loans or any loans of our other non-fund subsidiaries or affiliates. If either the Funds or a subsidiary of one of the Funds were unable to meet its obligations under a loan, the value of our investment in that Fund would likely decline and we might also be more likely to be obligated under the guarantee we provided to one of the Fund partners in each Fund as described above. If either of the Funds or a subsidiary of one of the Funds were unable to meet its obligations under a loan, we and/or the other investors might evaluate whether it was in our respective interests to voluntarily support the Fund through additional equity contributions and/or take other actions to avoid a default under a loan or the consequences of a default (such as foreclosure of a Fund asset).

In the future, in the event either of the Funds were unable to meet their obligations under a loan, we cannot predict at this time whether we would provide any voluntary support, or take any other action, as any such action would depend on a variety of factors, including the amount of support required and the possibility that such support could enhance the return of either of the Funds and/or our returns by providing time for performance to improve.

- MVP I, LLC, the entity that owns Avalon at Mission Bay North II, has a loan secured by the underlying real estate assets of the community for \$105,000,000. The loan is a fixed rate, interest-only note bearing interest at 6.02%, maturing in December 2015. We have not guaranteed the debt of MVP I, LLC, nor do we have any obligation to fund this debt should MVP I, LLC be unable to do so.

- Avalon Del Rey Apartments, LLC has a variable rate loan secured by the underlying real estate assets of the community for \$43,920,000 maturing in April 2016. We have not guaranteed the debt of Avalon Del Rey Apartments, LLC, nor do we have any obligation to fund this debt should Avalon Del Rey Apartments, LLC be unable to do so.

- In 2007 we entered into a non-cancelable commitment (the Commitment) to acquire parcels of land in Brooklyn, New York for an aggregate purchase price of approximately \$111,000,000. Under the terms of the Commitment, we are closing on the various parcels over a period determined by the seller's ability to execute unrelated purchase transactions and achieve deferral of gains for the land sold under this Commitment. Under the terms of the Commitment, we will purchase all parcels of land by December 2012. At December 2012, either we or the seller can compel execution of the remaining transactions. At March 31, 2012, we have an outstanding commitment to purchase the remaining land for approximately \$27,707,000.

There are no other lines of credit, side agreements, financial guarantees or any other derivative financial instruments related to or between our unconsolidated real estate entities and us. In evaluating our capital structure and overall leverage, management takes into consideration our proportionate share of this unconsolidated debt.

Contractual Obligations

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We currently have contractual obligations consisting primarily of long-term debt obligations and lease obligations for certain land parcels and regional and administrative office space. As of March 31, 2012 there have been no material changes in our scheduled contractual obligations as disclosed in our Form 10-K.

Development Communities

As of March 31, 2012, we had 20 Development Communities under construction. We expect these Development Communities, when completed, to add a total of 5,775 apartment homes to our portfolio for a total capitalized cost, including land acquisition costs, of approximately \$1,584,200,000. We cannot assure you that we will meet our schedule for construction completion or that we will meet our budgeted costs, either individually or in the aggregate. You should carefully review Item 1a., Risk Factors, of our Form 10-K for a discussion of the risks associated with development activity.

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The following table presents a summary of the Development Communities. We hold a direct or indirect fee simple ownership interest in these communities.

| | | Number of apartment homes | Total capitalized cost (1) (\$ millions) | Construction start | Initial occupancy (2) | Estimated completion | Estimated stabilization (3) |
|--------------|---|---------------------------------|--|-----------------------|--------------------------|-------------------------|--------------------------------|
| 1. | Avalon Rockville Centre <i>Rockville Centre, NY</i> | 349 | \$ 109.7 | Q1 2010 | Q2 2011 | Q3 2012 | Q1 2013 |
| 2. | AVA Queen Anne <i>Seattle, WA</i> | 203 | 54.7 | Q3 2010 | Q4 2011 | Q2 2012 | Q4 2012 |
| 3. | Avalon Green II <i>Greenburgh, NY</i> | 444 | 107.8 | Q3 2010 | Q3 2011 | Q4 2012 | Q2 2013 |
| 4. | Avalon Cohasset <i>Cohasset, MA</i> | 220 | 54.8 | Q4 2010 | Q3 2011 | Q2 2012 | Q4 2012 |
| 5. | Avalon at Wesmont Station I <i>Wood-Ridge, NJ</i> | 266 | 62.5 | Q4 2010 | Q1 2012 | Q4 2012 | Q2 2013 |
| 6. | Avalon Ocean Avenue <i>San Francisco, CA</i> | 173 | 61.1 | Q4 2010 | Q1 2012 | Q4 2012 | Q2 2013 |
| 7. | Avalon North Bergen <i>North Bergen, NJ</i> | 164 | 42.8 | Q4 2010 | Q2 2012 | Q3 2012 | Q1 2013 |
| 8. | Avalon Garden City <i>Garden City, NY</i> | 204 | 68.0 | Q2 2011 | Q2 2012 | Q4 2012 | Q2 2013 |
| 9. | Avalon Andover <i>Andover, MA</i> | 115 | 26.6 | Q2 2011 | Q2 2012 | Q3 2012 | Q1 2013 |
| 10. | Avalon Park Crest <i>Tysons Corner, VA</i> | 354 | 77.6 | Q4 2010 | Q3 2012 | Q2 2013 | Q4 2013 |
| 11. | Avalon Exeter <i>Boston, MA</i> | 187 | 114.0 | Q2 2011 | Q3 2013 | Q1 2014 | Q3 2014 |
| 12. | Avalon Irvine II <i>Irvine, CA</i> | 179 | 46.2 | Q3 2011 | Q1 2013 | Q2 2013 | Q4 2013 |
| 13. | AVA Ballard <i>Seattle, WA</i> | 265 | 68.8 | Q3 2011 | Q2 2013 | Q3 2013 | Q1 2014 |
| 14. | Avalon Shelton III <i>Shelton, CT</i> | 251 | 47.9 | Q3 2011 | Q1 2013 | Q3 2013 | Q1 2014 |
| 15. | Avalon Hackensack <i>Hackensack, NJ</i> | 226 | 47.2 | Q3 2011 | Q2 2013 | Q4 2013 | Q2 2014 |
| 16. | AVA H Street <i>Washington, D.C.</i> | 138 | 35.1 | Q4 2011 | Q4 2012 | Q2 2013 | Q4 2013 |
| 17. | Avalon West Chelsea/AVA High Line <i>New York, NY</i> | 715 | 276.1 | Q4 2011 | Q4 2013 | Q1 2015 | Q3 2015 |
| 18. | Avalon Natick <i>Natick, MA</i> | 407 | 82.9 | Q4 2011 | Q2 2013 | Q2 2014 | Q4 2014 |
| 19. | Avalon Somerset <i>Somerset, NJ</i> | 384 | 79.5 | Q4 2011 | Q3 2012 | Q4 2013 | Q2 2014 |
| 20. | Avalon Mosaic <i>Tysons Corner, VA</i> | 531 | 120.9 | Q1 2012 | Q4 2013 | Q3 2014 | Q1 2015 |
| Total | | 5,775 | \$ 1,584.2 | | | | |

- (1) Total capitalized cost includes all capitalized costs projected to be or actually incurred to develop the respective Development Community, determined in accordance with GAAP, including land acquisition costs, construction costs, real estate taxes, capitalized interest and loan fees, permits, professional fees, allocated development overhead and other regulatory fees. Total capitalized cost for communities identified as having joint venture ownership, either during construction or upon construction completion, represents the total projected joint venture contribution amount.
- (2) Future initial occupancy dates are estimates. There can be no assurance that we will pursue to completion any or all of these proposed developments.

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- (3) Stabilized operations is defined as the earlier of (i) attainment of 95% or greater physical occupancy or (ii) the one-year anniversary of completion of development.

Redevelopment Communities

As of March 31, 2012, there were 10 communities under redevelopment. We expect the total capitalized cost to redevelop these communities to be \$93,100,000 excluding costs prior to redevelopment. We have found that the

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cost to redevelop an existing apartment community is more difficult to budget and estimate than the cost to develop a new community. Accordingly, we expect that actual costs may vary from our budget by a wider range than for a new development community. We cannot assure you that we will meet our schedule for reconstruction completion or increasing operations, or that we will meet our budgeted costs, either individually or in the aggregate. We anticipate maintaining or increasing our current level of redevelopment activity related to communities in our current operating portfolio for the remainder of 2012. You should carefully review Item 1a., Risk Factors, of our Form 10-K for a discussion of the risks associated with redevelopment activity.

The following presents a summary of these Redevelopment Communities:

| | | Number of apartment homes | Total capitalized cost (1) | Reconstruction Start | Estimated reconstruction completion | Estimated restabilized operations (2) |
|-----|--|---------------------------------|-------------------------------|-------------------------|---|---|
| 1. | Avalon Sunset Towers <i>San Francisco, CA</i> | 243 | \$ 13.1 | Q4 2010 | Q3 2013 | Q1 2014 |
| 2. | Eaves Foster City <i>Foster City, CA</i> | 288 | 7.2 | Q3 2011 | Q4 2012 | Q2 2013 |
| 3. | AVA Ballston <i>Arlington, VA</i> | 344 | 13.9 | Q3 2011 | Q1 2013 | Q3 2013 |
| 4. | Eaves Santa Margarita <i>Rancho Santa Margarita, CA</i> | 301 | 7.3 | Q3 2011 | Q1 2013 | Q3 2013 |
| 5. | Avalon Wilton <i>Wilton, CT</i> | 102 | 5.6 | Q4 2011 | Q3 2012 | Q1 2013 |
| 6. | Avalon at Lexington <i>Lexington, MA</i> | 198 | 7.9 | Q4 2011 | Q3 2012 | Q1 2013 |
| 7. | AVA Newport <i>Costa Mesa, CA</i> | 145 | 5.6 | Q4 2011 | Q4 2012 | Q2 2013 |
| 8. | Avalon at Center Place <i>Providence, RI</i> | 225 | 6.7 | Q4 2011 | Q4 2012 | Q2 2013 |
| 9. | AVA Cortez Hill <i>San Diego, CA</i> | 294 | 10.5 | Q4 2011 | Q4 2012 | Q2 2013 |
| 10. | Eaves San Jose <i>San Jose, CA</i> | 440 | 15.3 | Q4 2011 | Q2 2013 | Q4 2013 |
| | Total | 2,580 | \$ 93.1 | | | |

(1) Total capitalized cost does not include capitalized incurred prior to redevelopment.

(2) Restabilized operations is defined as the earlier of (i) attainment of 95% or greater physical occupancy or (ii) the one-year anniversary of completion of redevelopment.

Development Rights

At March 31, 2012, we had \$297,127,000 in acquisition and related capitalized costs for land parcels we own, and \$31,108,000 in capitalized costs (including legal fees, design fees and related overhead costs) related to Development Rights for which we control the land parcel, typically through an option to purchase or lease the land. Collectively, the land held for development and associated costs for deferred development rights relate to 34 Development Rights for which we expect to develop new apartment communities in the future. The cumulative capitalized costs for land held for development as of March 31, 2012, includes \$219,896,000 in original land acquisition costs. We also have \$27,707,000 in future land acquisition costs under our Commitment, related to a Development Right in Brooklyn, NY, as discussed under Off-Balance Sheet

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Arrangements elsewhere within this Form 10-Q. The original land acquisition cost per home, including our obligation under the Commitment, ranged from \$9,000 per home in Connecticut to \$204,000 per home in New York City. The Development Rights range from those beginning design and architectural planning to those that have completed site plans and drawings and can begin construction almost immediately. We estimate that the successful completion of all of these communities would ultimately add approximately 9,415 apartment homes to our portfolio. Substantially all of these apartment homes will offer features like those offered by the communities we currently own.

For 20 Development Rights, we control the land through an option to purchase or lease the parcel. While we generally prefer to hold Development Rights through options to acquire land, for the remaining 14 Development

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Rights we either currently own the land or have executed a long term land lease for the parcel of land on which a community would be built if we proceeded with development.

The properties comprising the Development Rights are in different stages of the due diligence and regulatory approval process. The decisions as to which of the Development Rights to invest in, if any, or to continue to pursue once an investment in a Development Right is made, are business judgments that we make after we perform financial, demographic and other analyses. In the event that we do not proceed with a Development Right, we generally would not recover capitalized costs incurred in the pursuit of those communities, unless we were to recover amounts in connection with the sale of land; however, we cannot guarantee a recovery. Pre-development costs incurred in the pursuit of Development Rights for which future development is not yet considered probable are expensed as incurred. In addition, if the status of a Development Right changes, making future development no longer probable, any capitalized pre-development costs are charged to expense.

You should carefully review Section 1a., Risk Factors, of our Form 10-K for a discussion of the risks associated with Development Rights.

| Market | Number of rights | Estimated number of homes | Total capitalized cost (\$ millions) (1) |
|-------------------------|------------------|---------------------------|--|
| Boston, MA | 6 | 1,966 | \$ 637 |
| Fairfield-New Haven, CT | 3 | 530 | 107 |
| New York, NY | 3 | 1,443 | 599 |
| New Jersey | 8 | 1,938 | 418 |
| Long Island, NY | 1 | 303 | 76 |
| Washington, DC Metro | 2 | 577 | 151 |
| Seattle, WA | 3 | 765 | 163 |
| San Jose, CA | 1 | 250 | 76 |
| Oakland-East Bay, CA | 2 | 505 | 153 |
| San Francisco, CA | 2 | 455 | 202 |
| Los Angeles, CA | 2 | 479 | 167 |
| San Diego, CA | 1 | 204 | 55 |
| Total | 34 | 9,415 | \$ 2,804 |

(1) Total capitalized cost includes all capitalized costs incurred to date (if any) and projected to be incurred to develop the respective community, determined in accordance with GAAP, including land acquisition costs, construction costs, real estate taxes, capitalized interest and loan fees, permits, professional fees, allocated development overhead and other regulatory fees.

Other Land and Real Estate Assets

We own land parcels with a carrying value of approximately \$53,273,000 that we do not currently plan to develop. These parcels consist of land that we (i) originally planned to develop and (ii) ancillary parcels acquired in connection with Development Rights that we had not planned to develop, as more fully described below.

- The land that we originally acquired for future development has an original cost of \$57,797,000, and a current carrying value of \$31,997,000 and is comprised of four parcels originally intended for the development of 1,797 apartment homes. The current carrying value of these land parcels reflects impairment charges of \$28,832,000 incurred in prior periods.

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- The out parcels and certain other land parcels that we acquired in connection with various development pursuits without a view to developing have a current carrying value of \$21,277,000, which reflects impairment charges of \$8,341,000 incurred in prior periods.

We believe that the current carrying value of \$53,273,000 for all of these land parcels is such that there is no indication of impaired value, or further need to record a charge for impairment in the case of assets previously impaired. However, we may be subject to the recognition of further charges for impairment in the event that there are indicators of such impairment, and we determine that the carrying value of the assets is greater than the current fair value, less costs to dispose.

Insurance and Risk of Uninsured Losses

We carry commercial general liability insurance and property insurance with respect to all of our communities. These policies, and other insurance policies we carry, have policy specifications, insured limits and deductibles that we consider commercially reasonable. There are, however, certain types of losses (such as losses arising from acts of war) that are not insured, in full or in part, because they are either uninsurable or the cost of insurance makes it, in management's view, economically impractical. You should carefully review the discussion under Item 1a., Risk Factors, of our Form 10-K for a discussion of risks associated with an uninsured property or liability loss.

Inflation and Deflation

Substantially all of our apartment leases are for a term of one year or less. In an inflationary environment, this may allow us to realize increased rents upon renewal of existing leases or the beginning of new leases. Similarly, in a deflationary rent environment, we may be exposed to declining rents more quickly under these shorter-term leases.

Forward-Looking Statements

This Form 10-Q contains forward-looking statements as that term is defined under the Private Securities Litigation Reform Act of 1995. You can identify forward-looking statements by our use of the words believe, expect, anticipate, intend, estimate, assume, project, plan, will and other similar expressions in this Form 10-Q, that predict or indicate future events and trends and that do not report historical matters. These statements include, among other things, statements regarding our intent, belief or expectations with respect to:

- our potential development, redevelopment, acquisition or disposition of communities;
- the timing and cost of completion of apartment communities under construction, reconstruction, development or redevelopment;
- the timing of lease-up, occupancy and stabilization of apartment communities;

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- the pursuit of land on which we are considering future development;
- the anticipated operating performance of our communities;
- cost, yield, revenue, NOI and earnings estimates;
- our declaration or payment of distributions;
- our joint venture and discretionary fund activities;
- our policies regarding investments, indebtedness, acquisitions, dispositions, financings and other matters;
- our qualification as a REIT under the Internal Revenue Code;
- the real estate markets in Northern and Southern California and markets in selected states in the Mid-Atlantic, New England, Metro New York/New Jersey and Pacific Northwest regions of the United States and in general;
- the availability of debt and equity financing;
- interest rates;
- general economic conditions including the recent economic downturn; and
- trends affecting our financial condition or results of operations.

We cannot assure the future results or outcome of the matters described in these statements; rather, these statements merely reflect our current expectations of the approximate outcomes of the matters discussed. We do not undertake a duty to update these forward-looking statements, and therefore they may not represent our estimates and assumptions after the date of this report. You should not rely on forward-looking statements because they involve

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known and unknown risks, uncertainties and other factors, some of which are beyond our control. These risks, uncertainties and other factors may cause our actual results, performance or achievements to differ materially from the anticipated future results, performance or achievements expressed or implied by these forward-looking statements. You should carefully review the discussion under Item 1a., Risk Factors, on our Form 10-K for a discussion of risks associated with forward-looking statements.

Some of the factors that could cause our actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements include, but are not limited to, the following:

- we may fail to secure development opportunities due to an inability to reach agreements with third-parties to obtain land at attractive prices or to obtain desired zoning and other local approvals;
- we may abandon or defer development opportunities for a number of reasons, including changes in local market conditions which make development less desirable, increases in costs of development, increases in the cost of capital or lack of capital availability, resulting in losses;
- construction costs of a community may exceed our original estimates;
- we may not complete construction and lease-up of communities under development or redevelopment on schedule, resulting in increased interest costs and construction costs and a decrease in our expected rental revenues;
- occupancy rates and market rents may be adversely affected by competition and local economic and market conditions which are beyond our control;
- financing may not be available on favorable terms or at all, and our cash flows from operations and access to cost effective capital may be insufficient for the development of our pipeline which could limit our pursuit of opportunities;
- our cash flows may be insufficient to meet required payments of principal and interest, and we may be unable to refinance existing indebtedness or the terms of such refinancing may not be as favorable as the terms of existing indebtedness;
- we may be unsuccessful in our management of Fund I, Fund II or the REIT vehicles that are used with each respective fund; and
- we may be unsuccessful in managing changes in our portfolio composition.

Critical Accounting Policies

The preparation of financial statements in conformity with GAAP requires management to use judgment in the application of accounting policies, including making estimates and assumptions. If our judgment or interpretation of the facts and circumstances relating to various transactions had been different, or different assumptions were made, it is possible that different accounting policies would have been applied, resulting in different financial results or a different presentation of our financial statements. Our critical accounting policies consist primarily of the following: (i) principles of consolidation, (ii) cost capitalization, (iii) abandoned pursuit costs and asset impairment and (iv) REIT status. Our critical accounting policies and estimates have not changed materially from the discussion of our significant accounting policies found in Management's Discussion and Analysis and Results of Operations in our Form 10-K.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes to our exposures to market risk since December 31, 2011.

Item 4. Controls and Procedures

(a) Evaluation of disclosure controls and procedures.

The Company carried out an evaluation under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of March 31, 2012. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms.

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We continue to review and document our disclosure controls and procedures, including our internal controls and procedures for financial reporting, and may from time to time make changes aimed at enhancing their effectiveness and to ensure that our systems evolve with our business.

(b) Changes in internal controls over financial reporting.

None.

Part II. OTHER INFORMATION

Item 1. Legal Proceedings

The Company is involved in various claims and/or administrative proceedings that arise in the ordinary course of our business. While no assurances can be given, the Company does not believe that any of these outstanding litigation matters, individually or in the aggregate, will have a material adverse effect on the Company's financial position or its results of operations.

Item 1a. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the risk factors which could materially affect our business, financial condition or future results discussed in the Form 10-K in Part I, Item 1a. Risk Factors. The risks described in our Form 10-K are not the only risks that could affect the Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results in the future. There have been no material changes to our risk factors since December 31, 2011.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Issuer Purchases of Equity Securities

| | | | | | |
|-----------|------------------|--------|----|--------|---------|
| January 1 | January 31, 2012 | 797 | \$ | 128.20 | 200,000 |
| March 1 | March 31, 2012 | 38,257 | \$ | 131.13 | 200,000 |

-
- (1) Reflects shares surrendered to the Company in connection with exercise of stock options as payment of exercise price, as well as for taxes associated with the vesting of restricted share grants.
- (2) As disclosed in our Form 10-Q for the quarter ended March 31, 2008, represents amounts outstanding under the Company's \$500,000,000 Stock Repurchase Program. There is no scheduled expiration date to this program.

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Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not Applicable

Item 5. Other Information

None.

Item 6. Exhibits

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| Exhibit No. | Description |
|--------------------|--|
| 3(i).1 | Articles of Amendment and Restatement of Articles of Incorporation of AvalonBay Communities (the Company), dated as of June 4, 1998. (Incorporated by reference to Exhibit 3(i).1 to Form 10-K of the Company filed on March 1, 2007.) |
| 3(i).2 | Articles of Amendment, dated as of October 2, 1998. (Incorporated by reference to Exhibit 3(i).2 to Form 10-K of the Company filed on March 1, 2007.) |
| 3(ii).1 | Amended and Restated Bylaws of the Company, as adopted by the Board of Directors on May 21, 2009. (Incorporated by reference to Exhibit 3(ii).1 to Form 10-K of the Company filed on March 1, 2010.) |
| 3(ii).2 | Amendment to Amended and Restated Bylaws of the Company, dated February 10, 2010. (Incorporated by reference to Exhibit 3.2 to Form 8-K of the Company filed February 12, 2010.) |
| 4.1 | Indenture for Senior Debt Securities, dated as of January 16, 1998, between the Company and State Street Bank and Trust Company, as Trustee. (Incorporated by reference to Exhibit 4.1 to Registration Statement on form S-3 of the Company (File No. 333-139839), filed January 8, 2007.) |
| 4.2 | First Supplemental Indenture, dated as of January 20, 1998, between the Company and the State Street Bank and Trust Company as Trustee. (Incorporated by reference to Exhibit 4.2 to Registration Statement on Form S-3 of the Company (File No. 333-139839), filed January 8, 2007.) |
| 4.3 | Second Supplemental Indenture, dated as of July 7, 1998, between the Company and State Street Bank and Trust Company as Trustee. (Incorporated by reference to Exhibit 4.3 to Registration Statement on Form S-3 of the Company (File No. 333-139839), filed January 8, 2007.) |
| 4.4 | Amended and Restated Third Supplemental Indenture, dated as of July 10, 2000 between the Company and State Street Bank and Trust Company as Trustee. (Incorporated by reference to Exhibit 4.4 to Registration Statement on Form S-3 of the Company (File No. 333-139839), filed January 8, 2007.) |
| 4.5 | Fourth Supplemental Indenture, dated as of September 18, 2006 between the Company and U.S. Bank National Association as Trustee. (Incorporated by reference to Exhibit 4.5 to Registration Statement on Form S-3 of the Company (File No. 333-139839), filed January 8, 2007.) |
| 4.6 | Dividend Reinvestment and Stock Purchase Plan of the Company. (Incorporated by reference to Exhibit 8.1 to Registration Statement on Form S-3 of the Company (File No. 333-87063), filed September 14, 1999.) |
| 4.7 | Amendment to the Company's Dividend Reinvestment and Stock Purchase Plan filed on December 17, 1999. (Incorporated by reference to the Prospectus Supplement filed pursuant to Rule 424(b)(2) of the Securities Act of 1933 on December 17, 1999.) |
| 4.8 | Amendment to the Company's Dividend Reinvestment and Stock Purchase Plan filed on March 26, 2004. (Incorporated by reference to the Prospectus Supplement filed pursuant to Rule 424(b)(3) of the Securities Act of 1933 on March 26, 2004.) |
| 4.9 | Amendment to the Company's Dividend Reinvestment and Stock Purchase Plan filed on May 15, 2006. (Incorporated by references to the Prospectus Supplement filed pursuant to Rule 424(b)(3) of the Securities Act of 1933 on May 15, 2006.) |
| 12.1 | Statements re: Computation of Ratios. (Filed herewith.) |

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| | |
|------|--|
| 31.1 | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (Chief Executive Officer). (Filed herewith.) |
| 31.2 | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (Chief Financial Officer). (Filed herewith.) |
| 32 | Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Chief Executive Officer and Chief Financial Officer). (Furnished herewith.) |
| 101 | XBRL (Extensible Business Reporting Language). The following materials from AvalonBay Communities, Inc. s Quarterly Report on form 10-Q for the period ended March 31, 2012, formatted in XBRL: (i) condensed consolidated balance sheets, (ii) condensed consolidated statements of comprehensive income, (iii) condensed consolidated statements of cash flows, and (iv) notes to condensed consolidated financial statements. |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AVALONBAY COMMUNITIES, INC.

Date: May 4, 2012

/s/ Timothy J. Naughton
Timothy J. Naughton
Chief Executive Officer and President
(Principal Executive Officer)

Date: May 4, 2012

/s/ Thomas J. Sargeant
Thomas J. Sargeant
Chief Financial Officer
(Principal Financial Officer)