

PROFIRE ENERGY INC  
Form 10-Q  
February 08, 2016

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the Quarterly Period Ended December 31, 2015

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the Transition Period From \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-36378

PROFIRE ENERGY, INC.

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction of incorporation or organization)

20-0019425

(I.R.S. Employer Identification No.)

321 South 1250 West, Suite 1

Lindon, Utah

Address of principal executive offices)

84042

(Zip Code)

(801) 796-5127

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.) Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes  
[ ] No [X]

As of February 5, 2016 the registrant had 53,255,275 shares of common stock, par value \$0.001, issued and outstanding.

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PROFIRE ENERGY, INC.  
FORM 10-Q  
TABLE OF CONTENTS

	Page
PART I — FINANCIAL INFORMATION	
Item 1. Financial Statements	3
Condensed Consolidated Balance Sheets as of December 31, 2015 (Unaudited) and March 31, 2015	3
Condensed Consolidated Statements of Operations and Other Comprehensive Income (Loss) (Unaudited) for the three and nine month periods ended December 31, 2015 and 2014	4
Condensed Consolidated Statements of Cash Flows (Unaudited) for the nine month periods ended December 31, 2015 and 2014	5
Notes to Condensed Consolidated Financial Statements (Unaudited)	6
Item 2. Management's Discussion and Analysis of Financial Condition And Results of Operations	16
Item 3. Quantitative and Qualitative Disclosure about Market Risk	24
Item 4. Controls and Procedures	24
PART II — OTHER INFORMATION	
Item 1. Legal Proceedings	26
Item 1A. Risk Factors	26
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	26
Item 6. Exhibits	27
Signatures	28

## PART I. FINANCIAL INFORMATION

## Item 1 Financial Information

## PROFIRE ENERGY, INC. AND SUBSIDIARIES

## Consolidated Balance Sheets

ASSETS

	December 31, 2015 (unaudited)	March 31, 2015
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 19,281,501	\$ 14,144,796
Accounts receivable, net	6,515,543	9,462,378
Inventories	10,840,598	11,766,535
Income tax receivable	113,978	-
Prepaid expenses & other current assets	312,547	112,741
<b>Total Current Assets</b>	<b>37,064,167</b>	<b>35,486,450</b>
<b>LONG-TERM ASSETS</b>		
Deferred tax asset	669,895	501,921
<b>PROPERTY AND EQUIPMENT, net</b>	<b>8,449,492</b>	<b>9,275,965</b>
<b>OTHER ASSETS</b>		
Goodwill	997,701	997,701
Intangible assets, net of accumulated amortization	501,490	594,019
<b>Total Other Assets</b>	<b>1,499,191</b>	<b>1,591,720</b>
<b>TOTAL ASSETS</b>	<b>\$47,682,745</b>	<b>\$46,856,056</b>
<u><b>LIABILITIES AND STOCKHOLDERS' EQUITY</b></u>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 1,379,019	\$ 1,040,530
Accrued liabilities	594,236	332,229
Income taxes payable	396,089	347,486
<b>Total Current Liabilities</b>	<b>2,369,344</b>	<b>1,720,245</b>
<b>LONG-TERM LIABILITIES</b>		
Deferred income tax liability	616,735	631,353
<b>TOTAL LIABILITIES</b>	<b>2,986,079</b>	<b>2,351,598</b>
<b>STOCKHOLDERS' EQUITY</b>	<b>-</b>	<b>-</b>

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Preferred shares: \$0.001 par value, 10,000,000 shares authorized: no shares issued and outstanding		
Common shares; \$0.001 par value, 100,000,000 shares authorized: 53,255,275 and 53,199,136 shares issued and outstanding, respectively	53,255	53,199
Additional paid-in capital	26,152,201	25,525,052
Accumulated other comprehensive income (loss)	(3,122,872 )	(1,888,981 )
Retained earnings	21,614,082	20,815,188
Total Stockholders' Equity	44,696,666	44,504,458
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$47,682,745	\$46,856,056

The accompanying notes are a integral part of these condensed consolidated financials statements.

3

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PROFIRE ENERGY, INC. AND SUBSIDIARIES

Consolidated Statements of Operations and Other Comprehensive Income (Loss)

(unaudited)

	For the Three Months Ended December 31,		For the Nine Months Ended December 31,	
	2015	2014	2015	2014
<b>REVENUES</b>				
Sales of goods, net	\$6,515,584	\$11,695,016	\$20,019,400	\$38,640,246
Sales of services, net	1,038,671	821,683	2,509,392	2,742,219
Total Revenues	7,554,255	12,516,699	22,528,792	41,382,465
<b>COST OF SALES</b>				
Cost of goods sold-product	2,833,909	5,299,912	9,247,014	16,837,531
Cost of goods sold-services	722,288	674,192	1,941,819	2,015,796
Total Cost of Goods Sold	3,556,197	5,974,104	11,188,833	18,853,327
<b>GROSS PROFIT</b>	<b>3,998,058</b>	<b>6,542,595</b>	<b>11,339,959</b>	<b>22,529,138</b>
<b>OPERATING EXPENSES</b>				
General and administrative expenses	1,800,491	2,446,896	5,439,067	7,722,366