PANAMSAT CORP /NEW/ Form 10-Q/A November 19, 2004

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## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON D.C. 20549** 

## FORM 10-Q/A Amendment No. 1

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2004

**COMMISSION FILE NO. 0-22531** 

## PANAMSAT CORPORATION

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE

OF (I.R.S. EMPLOYER IDENTIFICATION NO.)

95-4607698

(STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION)

20 WESTPORT ROAD, WILTON, CT 06897

(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: 203-210-8000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes ý No o

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes o No ý

As of November 11, 2004, an aggregate of 109,677,413 shares of our common stock were outstanding.

#### EXPLANATORY NOTE

This Amendment No. 1 on Form 10-Q/A to PanAmSat Corporation's (which is referred to as "we," "our," the "Company" or "PanAmSat") Quarterly Report on Form 10-Q originally filed on November 15, 2004 ("Original Form 10-Q") eliminates the presentation of earnings (loss) per share within our consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations, as this information is not required under Statement of Financial Accounting Standards No. 128, or SFAS 128, "Earnings Per Share". As of August 20, 2004, we completed the Transactions (as defined within Note 2 to our Condensed Consolidated Financial Statements that follow), and therefore, no longer have public equity outstanding. As such, we are not required by SFAS 128 to present earnings per share in our consolidated financial statements.

Items 1 and 2 of Part I have been amended to reflect this change. This amendment does not otherwise update information in the Original Form 10-Q to reflect facts or events subsequent to the date of the original filing. These revisions do not affect consolidated net income, total assets, liabilities, stockholders' equity or cash flows.

Weighted average shares outstanding and basic and diluted reported and pro forma loss per share for the three and nine months ended September 30, 2004, as previously reported within the Original Form 10-Q, were incorrect due to a miscalculation of the weighted average shares outstanding for these periods. The revised weighted average shares outstanding for the three and nine months ended September 30, 2004 were 412,891,000 and 574,550,000, respectively. The revised reported and pro forma basic and diluted loss per common share for the months ended September 30, 2004 were \$(0.19) per share. The revised reported and pro forma basic and diluted loss per common share for the nine months ended September 30, 2004 were \$(0.17) per share.

Unless the context otherwise requires, in this Quarterly Report on Form 10-Q, the terms "we," "our," the "company" and "PanAmSat" refer to PanAmSat Corporation and its subsidiaries.

## CAUTIONARY STATEMENT FOR PURPOSES OF THE "SAFE HARBOR" PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This Quarterly Report on Form 10-Q contains certain forward-looking statements. The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for certain forward-looking statements so long as such information is identified as forward-looking and is accompanied by meaningful cautionary statements identifying important factors that could cause actual results to differ materially from those projected in the information. When used in this Quarterly Report on Form 10-Q, the words "estimate," "project," "plan," "anticipate," "expect," "intend," "outlook," "believe" and other similar expressions are intended to identify forward-looking statements and information. Actual results may differ materially from any results which might be projected, forecasted, estimated or budgeted due to certain risks and uncertainties, including without limitation: (i) risks associated with operating our in-orbit satellites, (ii) risks of satellite launch failures, satellite launch and construction delays and in-orbit failures or reduced performance, (iii) risk that we may not be able to obtain new or renewal satellite insurance policies on commercially reasonable terms or at all, (iv) risks related to possible future losses on satellites that are not adequately covered by insurance, (v) risks related to domestic and international government regulation, (vi) risks related to our contracted backlog or expected contracted backlog for future services, (vii) risks related to pricing pressure and overcapacity in markets in which we operate, (viii) risks of inadequate access to capital markets, (ix) risks related to competition, (x) risks related to customer defaults on their obligations owed to us, (xi) risks of doing business internationally, (xii) risks associated with our high level of indebtedness, (xiii) risks related to control by our controlling stockholders and (xiv) litigation. PanAmSat cautions that the foregoing list of important factors is not exclusive, and PanAmSat undertakes no obligation to publicly update any forward-looking statement. Such risks are more fully described under the caption "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2003. Reference is also made to such other risks and uncertainties detailed from time to time in our filings with the United States Securities and Exchange Commission.

#### WEBSITE ACCESS TO COMPANY'S REPORTS

PanAmSat's Internet website address is www.panamsat.com. Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to section 13(a) or 15(d) of the Exchange Act are available free of charge through our website as soon as reasonably practicable after they are electronically filed with, or furnished to, the Securities and Exchange Commission.

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### PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS.

# PANAMSAT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2004 AND 2003 (IN THOUSANDS)

	Sept	ember 30, 2004	September 30, 2003		
REVENUES:					
Operating leases, satellite services and other	\$	203,268	\$	206,033	
Outright sales and sales-type leases		3,827		4,047	
Total revenues		207,095		210,080	
OPERATING COSTS AND EXPENSES:					
Cost of outright sales and sales-type leases		2,224			
Depreciation and amortization		74,322		85,018	
Direct operating costs (exclusive of depreciation and amortization)		38,649		38,563	
Selling, general and administrative expenses		21,509		19,323	
Facilities restructuring and severance costs		2,080		727	
Transaction-related costs		154,535			
Total operating costs and expenses		293,319		143,631	
INCOME (LOSS) FROM OPERATIONS		(86,224)		66,449	
INTEREST EXPENSE NET		57,794		38,904	
INCOME (LOSS) BEFORE INCOME TAXES		(144,018)		27,545	
INCOME TAX EXPENSE (BENEFIT)		(67,363)		6,549	
NET INCOME (LOSS)	\$	(76,655)	\$	20,996	

# PANAMSAT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2004 AND 2003 (IN THOUSANDS)

	Sept	tember 30, 2004	September 30, 2003		
REVENUES:					
Operating leases, satellite services and other	\$	607,165	\$	600,853	
Outright sales and sales-type leases		12,185		12,576	
Total revenues		619,350		613,429	
OPERATING COSTS AND EXPENSES:					
Cost of outright sales and sales-type leases		2,224			
Depreciation and amortization		220,969		232,194	
Direct operating costs (exclusive of depreciation and amortization)		118,484		103,983	
Selling, general and administrative expenses		88,814		58,687	
Satellite impairment loss		99,946			
Facilities restructuring and severance costs		4,508		1,390	
Transaction-related costs		155,035			
Total operating costs and expenses		689,980		396,254	
INCOME (LOSS) FROM OPERATIONS		(70,630)		217,175	
INTEREST EXPENSE NET		122,503		106,311	
INCOME (LOSS) BEFORE INCOME TAXES		(193,133)		110,864	
INCOME TAX EXPENSE (BENEFIT)		(95,215)		28,712	
NET INCOME (LOSS)	\$	(97,918)	\$	82,152	

## PANAMSAT CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (IN THOUSANDS, EXCEPT SHARE DATA)

	September 30, 2004			December 31, 2003	
	(1	unaudited)			
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	\$	48,204	\$	511,248	
Short-term investments		-, -	·	38,936	
Accounts receivable net		62,549		77,006	
Net investment in sales-type leases		25,634		23,068	
Prepaid expenses and other current assets		29,191		20,428	
Insurance claim receivable		2,,1,1		260,000	
Deferred income taxes		7,048		7,688	
Assets held for sale		3,257		7,000	
Assets held for sale		3,237	_		
Total current assets		175,883		938,374	
SATELLITES AND OTHER PROPERTY AND EQUIPMENT Net		2,036,651		2,306,705	
NET INVESTMENT IN SALES-TYPE LEASES		90,165		116,653	
GOODWILL		2,246,122		2,243,611	
DEFERRED CHARGES AND OTHER ASSETS Net		333,761		129,534	
			_		
TOTAL ASSETS	\$	4,882,582	\$	5,734,877	
LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES:					
Accounts payable and accrued liabilities	\$	75,037	\$	71,794	
Current portion of long-term debt		95,416		3,500	
Current portion of satellite incentive obligations		13,218		12,654	
Accrued interest payable		17,694		45,462	
Deferred gains and revenues		23,645		22,436	
Total current liabilities		225 010		155 946	
Total current habilities		225,010		155,846	
LONG-TERM DEBT		3,673,740		1,696,500	
DEFERRED INCOME TAXES		31,459		430,512	
DEFERRED CREDITS AND OTHER (principally customer deposits, satellite					
incentive obligations and deferred revenue)		278,954		273,261	
TOTAL LIABILITIES		4,209,163		2,556,119	
			_	, ,	
COMMITMENTS AND CONTINGENCIES					
STOCKHOI DEDS' FOLIITY					
STOCKHOLDERS' EQUITY:  Common stock \$0.01 par value; 1,329,271,891 shares authorized; 238,380,931 and					
655,864,175 shares issued; and 109,677,413 and 655,864,175 shares outstanding at					
September 30, 2004 and December 31, 2003, respectively)		2,384		6,559	
Additional paid-in-capital		818,260		2,536,275	

	September 30, 2004		December 31, 2003
Treasury stock, at cost (128,703,518 and 0 shares outstanding at September 30, 2004			
and December 31, 2003, respectively)	(692,	286)	
Accumulated other comprehensive income (loss)		772	(1,567)
Retained earnings	547,	707	645,625
Other stockholders' equity	(3,	418)	(8,134)
TOTAL STOCKHOLDERS' EQUITY	673,	419	3,178,758
TOTAL LIADU INICA AND CTOCKINOL DEDCI POLITIK	Φ. 4.002	502 d	5.724.077
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 4,882,	582 \$	5,734,877

# PANAMSAT CORPORATION CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (LOSS) (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2004 (IN THOUSANDS, EXCEPT SHARE DATA)

	Common	Stock		Treasury Sto	ock, at Cost	Accumulate Other	d			
	Shares	Amount	Additional Paid-In Capital	Shares	Amount	Comprehensi Income (Loss)		Other tockholders' Equity	Total	Comprehensive Income (Loss)
BALANCE,										
JANUARY 1, 2004	655,864,175	\$ 6,559	\$ 2,536,275		\$	\$ (1,56	7) \$ 645,625	\$ (8,134) \$	3,178,758	\$
Additional Issuances										
of common stock	807,882	8	3,766						3,774	
Purchase of Treasury										
shares			(57)	(546,994,644)	(2,783,742	2)			(2,783,799)	
Retirement of	(410.201.126)	(4.102)	(2.007.272)	410 201 126	2 001 15					
Treasury shares	(418,291,126)	(4,183)	(2,087,273)	418,291,126	2,091,456	)				
Realized and										
unrealized net gain on cash flow hedge						2.00	2		2,002	791
Unrealized gain on						2,00	2		2,002	791
short- term										
investments							1		1	1
Foreign currency							1		1	1
translation adjustment						33	6		336	336
Deferred									220	220
compensation								(197)	(197)	
Amortization of								· · ·		
deferred compensation			201					1,929	2,130	
Net customer										
guarantee received										
pursuant to the										
Transactions			2,723						2,723	
Transaction costs										
capitalized to equity			(9,157)						(9,157)	
Modification of										
options			1,237						1,237	
Tax basis step-up and			277.060						277.060	
tax indemnification			377,068						377,068	
Cashing out of restricted stock units			(6 522)					2.094	(2.520)	
Net loss			(6,523)				(97,918)	2,984	(3,539)	
NCU 1088							(97,918)		(97,918)	(97,918)
BALANCE, SEPTEMBER 30, 2004	238,380,931	\$ 2,384	\$ 818,260	(128,703,518)	\$ (692,286	5) \$ 77	2 \$ 547,707	\$ (3,418)\$	673,419	\$ (96,790)

## Other Stockholders' Equity:

	•	September 30, 2004		
Excess of purchase price over historical cost basis of net assets acquired Deferred compensation, net	\$	(3,418)	\$	(3,418) (4,716)
TOTAL OTHER STOCKHOLDERS' EQUITY	\$	(3,418)	\$	(8,134)

# PANAMSAT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2004 AND 2003 (IN THOUSANDS)

	Septe	September 30, 2004		September 30, 2003	
CASH FLOWS FROM OPERATING ACTIVITIES:					
Net income (loss)	\$	(97,918)	\$	82,152	
Adjustments to reconcile net income (loss) to net cash provided by operating activities:	Ψ	(57,510)	Ψ	02,132	
Depreciation and amortization		220,969		232,194	
Deferred income taxes		(98,457)		27,683	
Amortization of debt issuance costs and other deferred charges		7,698		7,435	
Provision for uncollectible receivables		31,982		1,168	
Loss on early extinguishment of debt		20,589		5,660	
Satellite impairment loss		99,946		,	
Loss on Galaxy 10R XIPS anomaly		9,090			
Facilities restructuring and severance costs		4,309		1,390	
Reversal of sales-type lease liabilities		(3,727)		,	
Gain on disposal of fixed assets		(1,332)			
Other non-cash items		(3,950)		(593)	
Changes in assets and liabilities:					
Collections on investments in sales-type leases		19,035		16,921	
Operating leases and other receivables		6,166		(15,515)	
Prepaid expenses and other assets		(4,222)		21,847	
Accounts payable and accrued liabilities		(44,336)		(56,785)	
Deferred gains and revenues		1,209		(1,454)	
NET CASH PROVIDED BY OPERATING ACTIVITIES		167,051		322,103	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Capital expenditures (including capitalized interest)		(108,308)		(87,161)	
Insurance proceeds from satellite recoveries		286,915		(67,101)	
Net sales of short-term investments		38,936		44,393	
Acquisitions, net of cash acquired		(522)		(15,695)	
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES		217,021		(58,463)	
NET CASITIKOVIDED BT (CSED III) INVESTING ACTIVITIES		217,021		(30,403)	
CASH FLOWS FROM FINANCING ACTIVITIES:					
Repayments of long-term debt		(1,443,459)		(550,000)	
Issuance of new long-term debt		3,512,615			
Capitalized transaction costs		(152,064)			
New incentive obligations		16,250		5,642	
Repayments of incentive obligations		(9,571)		(8,726)	
Repurchase of Common Stock		(2,784,556)			
Re-issuance of Treasury Stock		757			
Capital contributed by affiliate		9,200			
Other equity related transactions		3,384		1,852	
NET CASH USED IN FINANCING ACTIVITIES		(847,444)		(551,232)	
EFFECT OF EXCHANGE RATE CHANGES ON CASH		328		362	
NET DECREASE IN CASH AND CASH EQUIVALENTS		(463,044)		(287,230)	
CASH AND CASH EQUIVALENTS  CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD		511,248		783,998	
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$	48,204	\$	496,768	

	Septe	September 30, 2004		September 30, 2003	
	_				
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:					
Cash received for interest	\$	6,955	\$	11,756	
Cash paid for interest	\$	134,453	\$	149,248	
Cash received for taxes	\$	122	\$	4,498	
Cash paid for taxes	\$	3,422	\$	2,734	

#### PANAMSAT CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (1) Basis of Presentation

These unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. The condensed consolidated financial statements include all normal and recurring adjustments that management considers necessary to present fairly the financial position as of September 30, 2004, results of operations for the three and nine month periods ended September 30, 2004 and 2003 and cash flows for the nine months ended September 30, 2004 and 2003. Certain prior period amounts have been reclassified to conform to the current period's presentation. Operating results for the three and nine months ended September 30, 2004 and 2003 are not necessarily indicative of the operating results for the full year. For further information, refer to the consolidated financial statements and footnotes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2003 filed with the Securities and Exchange Commission ("SEC") on March 15, 2004, all amendments thereto, and all of our other filings filed with the SEC from March 15, 2004 through the date of this report.

#### (2) PanAmSat Merger, Subsequent Sale and Related Transactions

On April 20, 2004, we entered into a definitive transaction agreement with The DIRECTV Group, Inc. ("The DIRECTV Group"), PAS Merger Sub, Inc. ("Merger Sub"), a wholly-owned subsidiary of The DIRECTV Group, and Constellation, LLC ("Constellation"), an affiliate of Kohlberg Kravis Roberts & Co. L.P. ("KKR"), for the merger of our company with Merger Sub (the "Merger") and subsequent sale to Constellation. On May 17, 2004, Constellation assigned the right to purchase a portion of the shares of our common stock to limited liability companies affiliated with The Carlyle Group ("Carlyle") and Providence Equity Partners, Inc. ("Providence," and Providence, together with KKR and Carlyle, the "Sponsors"). On August 12, 2004, The DIRECTV Group entered into a letter agreement with the Sponsors which amended certain terms of the transactions, including the purchase price paid to The DIRECTV Group. The Merger, the purchase transactions, the related financing transactions and the related contractual arrangements entered into with The DIRECTV Group described below are referred to collectively as the "Transactions."

Pursuant to the terms of the transaction agreement, on August 18, 2004, Merger Sub merged with and into us, with PanAmSat as the surviving entity. As of the effective time of the Merger, holders of shares of our common stock (other than The DIRECTV Group and members of management who agreed not to have certain of their equity interests cashed out in the Merger) had no further ownership interest in us. Instead, such holders of our common stock received \$23.50 in cash per share of our common stock.

On August 20, 2004, as part of the Transactions, a portion of the shares of our common stock beneficially owned by The DIRECTV Group was repurchased by us at a purchase price of \$21.84 in cash per share. Following the repurchase, The DIRECTV Group sold all of its remaining shares of our common stock to the Sponsors at a purchase price of \$21.84 in cash per share. Following that sale, The DIRECTV Group and The News Corporation Limited ("News Corporation") were no longer related parties of ours.

As a result of and immediately following the Transactions, entities affiliated with KKR owned approximately 44% of our common stock, entities affiliated with Carlyle and Providence each owned approximately 27% of our common stock and certain executive officers and directors had beneficial ownership of the remainder of our common stock.

Immediately following the Transactions, each stock option issued and outstanding under our 1997 Long-Term Incentive Plan, whether or not then vested, was canceled and converted into the right