

FOREST OIL CORP  
Form 10-Q  
May 10, 2004

Use these links to rapidly review the document  
[FOREST OIL CORPORATION INDEX TO FORM 10-Q March 31, 2004](#)

---

---

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2004**

**Or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from N/A to N/A  
Commission File Number 1-13515**

---

**FOREST OIL CORPORATION**

(Exact name of registrant as specified in its charter)

**New York**

(State or other jurisdiction of incorporation or organization)

**25-0484900**

(I.R.S. Employer Identification No.)

**1600 Broadway  
Suite 2200**

**Denver, Colorado 80202**

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: **(303) 812-1400**

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Edgar Filing: FOREST OIL CORP - Form 10-Q

As of April 30, 2004 there were 53,754,843 shares of common stock, par value \$.10 per share, outstanding.

---

---

---

**FOREST OIL CORPORATION**  
**INDEX TO FORM 10-Q**  
**March 31, 2004**

Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

Condensed Consolidated Balance Sheets

Condensed Consolidated Statements of Production and Operations

Condensed Consolidated Statements of Cash Flows

Notes to Condensed Consolidated Financial Statements

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Item 4. Controls and Procedures

Part II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

Signatures

---

## PART I. FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

**FOREST OIL CORPORATION**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(Unaudited)

	<b>March 31, 2004</b>	<b>December 31, 2003</b>
<b>(In Thousands)</b>		
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 25,149	11,509
Accounts receivable	119,266	158,954
Derivative instruments	2,720	4,130
Current deferred tax asset	35,707	23,302
Other current assets	30,158	17,465
	<b>_____</b>	<b>_____</b>
Total current assets	213,000	215,360
Net property and equipment	2,406,970	2,433,966
Assets held for sale related to discontinued operations		8,589
Other assets	26,591	25,633
	<b>_____</b>	<b>_____</b>
	<b>\$ 2,646,561</b>	<b>2,683,548</b>
	<b>_____</b>	<b>_____</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 133,176	192,001
Accrued interest	15,083	3,869
Derivative instruments	76,644	49,838
Asset retirement obligation	24,017	23,243
Other current liabilities	4,415	4,158
	<b>_____</b>	<b>_____</b>
Total current liabilities	253,335	273,109
Long-term debt	886,287	929,971
Asset retirement obligation	197,414	188,189
Other liabilities	43,027	33,758
Deferred income taxes	83,707	72,723
Shareholders' equity:		
Common stock	5,582	5,563
Capital surplus	1,306,029	1,302,340
Accumulated deficit	(37,433)	(56,495)
Accumulated other comprehensive loss	(35,502)	(9,740)
Treasury stock, at cost	(55,885)	(55,870)
	<b>_____</b>	<b>_____</b>

Edgar Filing: FOREST OIL CORP - Form 10-Q

	<u>March 31, 2004</u>	<u>December 31, 2003</u>
Total shareholders' equity	1,182,791	1,185,798
	<u>\$ 2,646,561</u>	<u>2,683,548</u>

See accompanying notes to condensed consolidated financial statements.

## FOREST OIL CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF PRODUCTION AND OPERATIONS

(Unaudited)

	Three Months Ended March 31,	
	2004	2003
(In Thousands Except Sales Volumes and Per Share Amounts)		
<b>SALES VOLUMES</b>		
Natural gas (MMCF)	24,411	23,070
Oil, condensate and natural gas liquids (thousands of barrels)	2,445	2,075
<b>STATEMENTS OF CONSOLIDATED OPERATIONS</b>		
Revenue:		
Oil and gas sales:		
Natural gas	\$ 124,062	113,958
Oil, condensate and natural gas liquids	69,775	54,242
Total oil and gas sales	193,837	168,200
Processing income (loss), net	416	(128)
Total revenue	194,253	168,072
Operating expenses:		
Oil and gas production	59,329	35,200
General and administrative	6,360	8,562
Depreciation and depletion	79,628	48,290
Accretion of asset retirement obligation	4,275	3,120
Total operating expenses	149,592	95,172
Earnings from operations	44,661	72,900
Other income and expense:		
Other (income) expense, net	(424)	3,885
Interest expense	12,947	12,960
Total other income and expense	12,523	16,845
Earnings before income taxes, discontinued operations, and cumulative effect of change in accounting principle	32,138	56,055
Income tax expense:		
Current	711	52
Deferred	11,790	21,747
Total income tax expense	12,501	21,799
Earnings from continuing operations	19,637	34,256
Loss from discontinued operations (net of tax)	(575)	(1,239)

Edgar Filing: FOREST OIL CORP - Form 10-Q

	<u>Three Months Ended March 31,</u>	
Cumulative effect of change in accounting principle for recording asset retirement obligation (net of tax)		5,854
Net earnings	\$ 19,062	38,871
Weighted average number of common shares outstanding:		
Basic	53,684	47,857
Diluted	54,749	48,733
Basic earnings per common share:		
Earnings from continuing operations	\$ .37	.72
Loss from discontinued operations (net of tax)	(.01)	(.03)
Cumulative effect of change in accounting principle (net of tax)		.12
Net earnings per common share	\$ .36	.81
Diluted earnings per common share:		
Earnings from continuing operations	\$ .36	.71
Loss from discontinued operations (net of tax)	(.01)	(.03)
Cumulative effect of change in accounting principle (net of tax)		.12
Net earnings per common share	\$ .35	.80

See accompanying notes to condensed consolidated financial statements.

## FOREST OIL CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

	Three Months Ended March 31,	
	2004	2003
(In Thousands)		
Cash flows from operating activities:		
Net earnings before cumulative effect of change in accounting principle	\$ 19,062	33,017
Adjustments to reconcile net earnings before cumulative effect of change in accounting principle to net cash provided by operating activities:		
Depreciation and depletion	79,628	48,630
Accretion of asset retirement obligation	4,275	3,120
Amortization of deferred hedge gain	(1,226)	(1,095)
Amortization of deferred debt costs	702	559
Unrealized loss on derivative instruments, net	1,031	5
Deferred income tax expense	12,511	22,984
Loss on extinguishment of debt		3,975
Earnings in equity method investee	(309)	(113)
Other, net	6	(225)
Decrease (increase) in accounts receivable	39,110	(65,019)
Decrease (increase) in other current assets	(10,989)	722
Increase (decrease) in accounts payable	(58,428)	21,917
Increase in accrued interest and other current liabilities	12,404	5,621
	<u>97,777</u>	<u>74,098</u>
Cash flows from investing activities:		
Capital expenditures for property and equipment:		
Exploration, development and acquisition costs	(59,417)	(72,751)
Other fixed assets	(639)	(278)
Proceeds from sales of assets	7,365	15
Sale of goodwill and contract value	8,493	
Decrease (increase) in other assets, net	(1,002)	(1,029)
	<u>(45,200)</u>	<u>(74,043)</u>
Cash flows from financing activities:		
Proceeds from bank borrowings	241,490	185,000
Repayments of bank borrowings	(284,000)	(140,000)
Redemption and purchases of 10 <sup>1</sup> / <sub>2</sub> % senior subordinated notes		(69,441)
Proceeds of common stock offering, net of offering costs		205,600
Repurchase and retirement of common stock		(184,632)
Proceeds from the exercise of options and warrants	3,707	3,468
Decrease in other liabilities, net	(67)	(334)
	<u>(38,870)</u>	<u>(339)</u>



Edgar Filing: FOREST OIL CORP - Form 10-Q

	<b>Three Months Ended March 31,</b>	
	<u>          </u>	<u>          </u>
Effect of exchange rate changes on cash	(67)	378
	<u>          </u>	<u>          </u>
Net increase in cash and cash equivalents	13,640	94
Cash and cash equivalents at beginning of period	11,509	13,166
	<u>          </u>	<u>          </u>
Cash and cash equivalents at end of period	\$ 25,149	13,260
	<u>          </u>	<u>          </u>
Cash paid during the period for:		
Interest	\$ 1,945	5,553
Income taxes	\$ 777	1,030

See accompanying notes to condensed consolidated financial statements.

**FOREST OIL CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**THREE MONTHS ENDED MARCH 31, 2004 AND 2003**

**(Unaudited)**

**(1) BASIS OF PRESENTATION**

The condensed consolidated financial statements included herein are unaudited. The consolidated financial statements include the accounts of Forest Oil Corporation and its consolidated subsidiaries (collectively, Forest or the Company). In the opinion of management, all adjustments, consisting of normal recurring accruals, have been made which are necessary for a fair presentation of the financial position of Forest at March 31, 2004 and the results of operations for the three months ended March 31, 2004 and 2003. Quarterly results are not necessarily indicative of expected annual results because of the impact of fluctuations in prices received for liquids (oil, condensate and natural gas liquids) and natural gas and other factors.

In the course of preparing the consolidated financial statements, management makes various assumptions, judgments and estimates to determine the reported amount of assets, liabilities, revenue and expenses, and in the disclosures of commitments and contingencies. Changes in these assumptions, judgments and estimates will occur as a result of the passage of time and the occurrence of future events and, accordingly, actual results could differ from amounts initially established.

The more significant areas requiring the use of assumptions, judgments and estimates relate to volumes of oil and gas reserves used in calculating depletion, the amount of future net revenues used in computing the ceiling test limitations and the amount of future capital costs and abandonment obligations used in such calculations. Assumptions, judgments and estimates are also required in determining impairments of undeveloped properties, valuing deferred tax assets and estimating fair values of derivative instruments.

Certain amounts in the prior year financial statements have been reclassified to conform to the 2004 financial statement presentation. As a result of the Company's fourth quarter 2003 decision to sell the gas marketing business of its Canadian marketing subsidiary, Producers Marketing Ltd. (ProMark), ProMark's results of operations have been presented as discontinued operations in the accompanying statements of operations. In prior years' financial statements, ProMark's marketing revenue, net of related expenses, was reported in processing income, net.

For a more complete understanding of Forest's operations, financial position and accounting policies, reference is made to the consolidated financial statements of Forest, and related notes thereto, filed with Forest's annual report on Form 10-K for the year ended December 31, 2003, previously filed with the Securities and Exchange Commission.

*Impact of Recently Issued Accounting Pronouncements*

In June 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 141, *Business Combinations*, (SFAS No. 141) and Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets*, (SFAS No. 142). SFAS No. 141 addresses accounting and reporting for business combinations and is effective for all business combinations initiated after June 30, 2001. SFAS No. 142 addresses the accounting and reporting for acquired goodwill and other intangible assets. The new standard eliminates the requirement to amortize acquired goodwill; instead, such goodwill is required to be reviewed at least annually for impairment. The new standard also requires that, at a minimum, all intangible assets be aggregated and presented

as a separate line item in the balance sheet. The adoption of SFAS No. 141 and SFAS No. 142 had no impact on the carrying value of our goodwill or intangible assets.

The Emerging Issues Task Force is currently considering two reporting issues regarding the application of certain provisions of SFAS No. 141 and SFAS No. 142 to companies in the extractive industries, including oil and gas companies. The issues are whether SFAS No. 141 and SFAS No. 142 require registrants to classify the costs of mineral rights associated with extracting oil and gas as intangible assets in the balance sheet, apart from other capitalized oil and gas property costs, and provide specific footnote disclosures. Historically, the Company has included the costs of mineral rights associated with extracting oil and gas as a component of oil and gas properties. If it is ultimately determined that oil and gas companies are required to classify costs of mineral rights associated with extracting oil and gas as a separate intangible assets line item on the balance sheet, the Company would be required to reclassify approximately \$41 million to \$51 million at March 31, 2004 and approximately \$40 million to \$50 million at December 31, 2003, out of oil and gas properties and into a separate intangible assets line item. Forest's total balance sheet, cash flows and results of operations would not be affected since such intangible assets would continue to be depleted and assessed for impairment in accordance with full cost accounting rules. Further, the Company does not believe the classification of the costs of mineral rights associated with extracting oil and gas as intangible assets would have any impact on its compliance with covenants under its debt agreements.

**(2) EARNINGS PER SHARE AND COMPREHENSIVE EARNINGS (LOSS)**

*Earnings (Loss) per Share:*

Basic earnings per share is computed by dividing net earnings attributable to common stock by the weighted average number of common shares outstanding during each period, excluding treasury shares.

Diluted earnings per share is computed by adjusting the average number of common shares outstanding for the dilutive effect, if any, of convertible preferred stock, stock options and warrants.

Edgar Filing: FOREST OIL CORP - Form 10-Q

The following sets forth the calculation of basic and diluted earnings per share:

	Three Months Ended March 31,	
	2004(1)	2003(2)
(In Thousands Except Per Share Amounts)		
Earnings from continuing operations	\$ 19,637	34,256
Weighted average common shares outstanding during the period	53,684	47,857
Add dilutive effects of stock options	317	213
Add dilutive effects of warrants	748	663
Weighted average common shares outstanding including the effects of dilutive securities	54,749	48,733
Basic earnings per share from continuing operations	\$ .37	.72
Diluted earnings per share from continuing operations	\$ .36	.71

- (1) For the three months ended March 31, 2004, options to purchase 1,590,400 shares of common stock were outstanding, but were not included in the computation of diluted earnings per share because the exercise prices of these options were greater than the average market price of the common stock during the period. These options expire at various dates from 2006 to 2014.
- (2) For the three months ended March 31, 2003, options to purchase 3,035,851 shares of common stock were outstanding, but were not included in the computation of diluted earnings per share because the exercise prices of these options were greater than the average market price of the common stock during the period. These options expire at various dates from 2003 to 2013.

*Comprehensive Earnings (Loss):*

Comprehensive earnings (loss) is a term used to refer to net earnings (loss) plus other comprehensive income (loss). Other comprehensive income (loss) is comprised of revenues, expenses, gains and losses that under generally accepted accounting principles are reported as separate components of shareholders' equity instead of net earnings (loss). Items included in the Company's other comprehensive income (loss) for the three months ended March 31, 2004 and 2003 are foreign currency gains (losses) related to the translation of the assets and liabilities of the Company's Canadian operations and unrealized gains (losses) related to the change in fair value of derivative instruments designated as cash flow hedges.

Edgar Filing: FOREST OIL CORP - Form 10-Q

The components of comprehensive (loss) earnings are as follows:

	Three Months Ended March 31,	
	2004	2003
	(In Thousands)	
Net earnings	\$ 19,062	38,871
Other comprehensive income (loss):		
Foreign currency translation (losses) gains	(3,042)	16,425
Unrealized loss on derivative instruments, net	(22,726)	(6,827)
Unrealized gain on securities available for sale and other	6	435
Total comprehensive (loss) earnings	\$ (6,700)	48,904

**(3) STOCK-BASED COMPENSATION**

The Company applies APB Opinion 25, *Accounting for Stock Issued to Employees*, and related Interpretations to account for its stock-based compensation plans. Accordingly, no compensation cost is recognized for options granted at a price equal to or greater than the fair market value of the common stock. Compensation cost is recognized over the vesting period of options granted at a price less than the fair market value of the common stock at the date of the grant. No compensation cost is recognized for stock purchase rights that qualify under Section 423 of the Internal Revenue Code as a non-compensatory plan. Had compensation cost for the Company's stock-based compensation plans been determined using the fair value of the options at the grant date as prescribed by Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation*, the Company's pro forma net earnings and earnings per common share would be as follows:

	Three Months Ended March 31,	
	2004	2003
	(In Thousands Except Per Share Amounts)	
Net earnings:		
As reported	\$ 19,062	38,871
Pro forma	\$ 16,406	35,863
Basic earnings per share:		
As reported	\$ .36	.81
Pro forma	\$ .31	.75
Diluted earnings per share:		
As reported	\$ .35	.80
Pro forma	\$ .30	.74



**(4) NET PROPERTY AND EQUIPMENT**

Components of net property and equipment are as follows:

	March 31, 2004	December 31, 2003
(In Thousands)		
Oil and gas properties	\$ 4,798,748	4,748,477
Furniture and fixtures, computer hardware and software	33,803	32,640
	<u>4,832,551</u>	<u>4,781,117</u>
Less accumulated depreciation, depletion and valuation allowance	(2,425,581)	(2,347,151)
	<u>\$ 2,406,970</u>	<u>2,433,966</u>

**(5) ASSET RETIREMENT OBLIGATIONS**

The Company records estimated future asset retirement obligations pursuant to the provisions of Statement of Financial Accounting Standards No. 143, *Accounting for Asset Retirement Obligations* (SFAS No. 143). SFAS No. 143 requires entities to record the fair value of a liability for an asset retirement obligation in the period in which it is incurred with a corresponding increase in the carrying amount of the related long-lived asset. Subsequent to initial measurement, the asset retirement liability is required to be accreted each period to present value. Capitalized costs are depleted as a component of the full cost pool using the units of production method. The Company's asset retirement obligations consist of costs related to the plugging of wells, the removal of facilities and equipment, and site restoration on oil and gas properties.

The following table summarizes the activity for the Company's asset retirement obligation for the three months ended March 31, 2004 and 2003:

	Three Months Ended	
	March 31, 2004	March 31, 2003
(In Thousands)		
Asset retirement obligation at beginning of period	\$ 211,432	
Liability recognized in transition		155,972
Accretion expense	4,275	3,120
Liabilities incurred	4,411	719
Liabilities settled	(1,013)	(1,857)
Revisions in estimated liabilities	2,412	
Impact of foreign currency exchange	(86)	
	<u>221,431</u>	<u>157,954</u>
Asset retirement obligation at end of period	221,431	157,954
Less: current asset retirement obligation	(24,017)	(14,917)
	<u>\$ 197,414</u>	<u>143,037</u>
Long-term asset retirement obligation	\$ 197,414	143,037

**(6) PROMARK SALE**

On March 1, 2004, the assets and business operations of the Company's Canadian marketing subsidiary, ProMark, were sold to Cinergy Canada, Inc. (Cinergy) for approximately \$11,200,000 CDN. Under the terms of the purchase and sale agreement, Cinergy will market natural gas on behalf of the Company's Canadian exploration and production subsidiary, Canadian Forest Oil Ltd., for five years, unless subject to prior contractual commitments, and will also administer the netback pool formerly administered by ProMark. Forest could receive additional contingent payments over the next five years if Cinergy meets certain earnings goals with respect to the acquired business.

As a result of the sale, ProMark's results of operations have been reported as discontinued operations in the accompanying financial statements. The components of assets held for sale related to discontinued operations at December 31, 2003 are as follows:

	<b>December 31, 2003</b>	
	<b>(In Thousands)</b>	
Goodwill	\$	17,680
Long-term gas marketing contracts		15,425
		<u>33,105</u>
Less accumulated depreciation, depletion and valuation allowance		(24,516)
	\$	<u>8,589</u>

The components of loss from discontinued operations for the three months ended March 31, 2004 and 2003 are as follows:

	<b>Three Months Ended</b>	
	<b>March 31, 2004</b>	<b>March 31, 2003</b>
	<b>(In Thousands)</b>	
Marketing revenue, net	\$ 597	671
General and administrative expense	(280)	(330)
Interest expense	(2)	
Other (expense) income	(166)	2
Depreciation		(340)
Current income tax expense	(2)	(5)
Deferred income tax expense	(722)	(1,237)
	<u>          </u>	<u>          </u>
Loss from discontinued operations	\$ (575)	(1,239)



**(7) LONG-TERM DEBT**

Components of long-term debt are as follows:

	March 31, 2004				December 31, 2003			
	Principal	Unamortized Discount	Other	Total	Principal	Unamortized Discount	Other	Total
(In Thousands)								
U.S. Credit Facility	\$ 280,000			280,000	291,000			291,000
Canadian Credit Facility					1,542			1,542
Bank debt assumed in acquisition(2)					30,000			30,000
8% Senior Notes Due 2008	265,000	(414)	9,685(1)	274,271	265,000	(439)	10,258(1)	274,819
8% Senior Notes Due 2011	160,000		6,462(1)	166,462	160,000		6,671(1)	166,671
7 <sup>3</sup> / <sub>4</sub> % Senior Notes Due 2014	150,000	(2,408)	17,962(1)	165,554	150,000	(2,467)	18,406(1)	165,939
	<u>\$ 855,000</u>	<u>(2,822)</u>	<u>34,109</u>	<u>886,287</u>	<u>897,542</u>	<u>(2,906)</u>	<u>35,335</u>	<u>929,971</u>

(1) Represents the unamortized portion of gains realized upon termination of interest rate swaps that were accounted for as fair value hedges. The gains are being amortized as a reduction of interest expense over the terms of the note issues.

(2) Paid on January 2, 2004 with borrowings under the Company's U.S. credit facility.

**(8) EMPLOYEE BENEFITS**

The following table sets forth the components of the net periodic cost of the Company's defined benefit pension plans and post retirement benefits in the United States for the three months ended March 31, 2004 and 2003:

	Pension Benefits		Postretirement Benefits	
	Three Months Ended March 31,		Three Months Ended March 31,	
	2004	2003	2004	2003
	(In Thousands)		(In Thousands)	
Service cost	\$		158	133
Interest cost		431	454	131
Expected return on plan assets		(381)	(341)	
Recognized actuarial loss		173	12	
<b>Total net periodic expense</b>	<b>\$</b>	<b>223</b>	<b>295</b>	<b>264</b>

**(9) FINANCIAL INSTRUMENTS**

The Company recognizes the fair value of its derivative instruments as assets or liabilities on the balance sheet. The accounting treatment for the changes in fair value is dependent upon whether or not a derivative instrument is a cash flow hedge or a fair value hedge, and upon whether or not the derivative qualifies as an effective hedge. Changes in fair value of cash flow hedges are recognized, to the extent the hedge is effective, in other comprehensive income until the hedged item is recognized in earnings. For fair value hedges, to the extent the hedge is effective, there is no effect on the statement of operations because changes in fair value of the derivative offset changes in the fair value of the hedged item. For derivative instruments that do not qualify as fair value hedges or cash flow hedges, changes in fair value are recognized in earnings as other income or expense.

*Interest Rate Swaps:*

In August 2003, the Company entered into two interest rate swaps as fair value hedges of \$150,000,000 principal amount of 7<sup>3</sup>/<sub>4</sub>% Senior Notes due 2014. The swaps were intended to exchange the fixed interest rate on the notes for a variable rate based on the six-month LIBOR plus specified basis points over the term of the note issue. On October 1, 2003 the Company terminated these interest rate swaps and received approximately \$5,057,000 (net of accrued settlements of approximately \$938,000) in connection with the termination. The aggregate gain was deferred and added to the carrying value of the related debt, and is being amortized as a reduction of interest expense over the remaining term of the note issue.

During the first quarters of 2004 and 2003, the Company recognized reductions of interest expense of \$1,226,000 and \$1,095,000, respectively, under the terminated interest rate swaps.

Edgar Filing: FOREST OIL CORP - Form 10-Q

*Commodity Swaps, Collars and Basis Swaps:*

Forest periodically hedges a portion of its oil and gas production through swap, basis swap and collar agreements. The purpose of the hedges is to provide a measure of stability to the Company's cash flows in an environment of volatile oil and gas prices and to manage the exposure to commodity price risk.

All of the Company's commodity swaps and collar agreements and a portion of its basis swaps in place at March 31, 2004 have been designated as cash flow hedges. At March 31, 2004, the Company had a derivative asset of \$3,398,000 (of which \$2,720,000 was classified as current), a derivative liability of \$95,669,000 (of which \$76,644,000 was classified as current), a deferred tax asset of \$35,063,000 (of which \$28,091,000 was classified as current) and accumulated other comprehensive loss of approximately \$92,192,000 (\$57,159,000 net of tax).

The gains (losses) under these agreements recognized in the Company's statements of operations were:

	Three Months Ended	
	March 31, 2004	March 31, 2003
	(In Thousands)	
Derivatives designated as cash flow hedges	\$ (19,451)	(35,357)
Derivatives not designated as cash flow hedges	517	38
<b>Total loss</b>	<b>\$ (18,934)</b>	<b>(35,319)</b>

In a typical swap agreement, Forest receives the difference between a fixed price per unit of production and a price based on an agreed upon, published third-party index if the index price is lower. If the index price is higher, Forest pays the difference. By entering into swap agreements the Company effectively fixes the price that it will receive in the future for the hedged production. Forest's current swaps are settled in cash on a monthly basis. As of March 31, 2004, Forest had entered into the following swaps accounted for as cash flow hedges:

	Natural Gas		Oil (NYMEX WTI)	
	BBTUs Per Day	Average Hedged Price Per MMBTU	Barrels Per Day	Average Hedged Price Per BBL
Second Quarter 2004	112.3	\$ 4.72	12,850	\$ 25.70
Third Quarter 2004	112.3	\$ 4.72	10,850	\$ 25.60
Fourth Quarter 2004	85.7	\$ 4.78	6,850	\$ 25.90
First Quarter 2005	70.0	\$ 4.63	2,500	\$ 25.45
Second Quarter 2005	70.0	\$ 4.63	2,500	\$ 25.45
Third Quarter 2005	70.0	\$ 4.63	2,500	\$ 25.45
Fourth Quarter 2005	70.0	\$ 4.63	2,500	\$ 25.45

## Edgar Filing: FOREST OIL CORP - Form 10-Q

Forest also enters into collar agreements with third parties. A collar agreement is similar to a swap agreement, except that the Company receives the difference between the floor price and the index price only if the index price is below the floor price, and the Company pays the difference between the ceiling price and the index price only if the index price is above the ceiling price.

Collars are also settled in cash, either on a monthly basis or at the end of their terms. By entering into collars, the Company effectively provides a floor for the price that it will receive for the hedged production; however, the collar also establishes a maximum price that the Company will receive for the hedged production when prices increase above the ceiling price. The Company enters into collars during periods of volatile commodity prices in order to protect against a significant decline in prices in exchange for forgoing the benefit of price increases in excess of the ceiling price on the hedged production. As of March 31, 2004, the Company had entered into the following gas and oil collars accounted for as cash flow hedges:

<b>Natural Gas</b>			
	<b>BBTUs per Day</b>	<b>Average Floor Price per MMBTU</b>	<b>Average Ceiling Price per MMBTU</b>
Second Quarter 2004	6.7	\$ 5.50	\$ 6.25
Third Quarter 2004	10.0	\$ 5.50	\$ 6.25
Fourth Quarter 2004	16.6	\$ 5.30	\$ 6.76
First Quarter 2005	20.0	\$ 5.25	\$ 6.89

In addition, Forest has entered into three-way gas and oil collars with third parties. These instruments establish two floors and one ceiling. Upon settlement, if the index price is below the lowest floor, the Company receives the index price plus the difference between the two floors. If the index price is between the two floors, the Company receives the higher of the two floors. If the index price is between the higher floor and the ceiling, the Company does not receive or pay any amount. If the index price is above the ceiling, the Company pays the excess over the ceiling price.

## Edgar Filing: FOREST OIL CORP - Form 10-Q

As of March 31, 2004, Forest had entered into the following 3-way gas and oil collars accounted for as cash flow hedges:

Natural Gas				
BBTUs Per Day	Average Lower Floor Price Per MMBTU	Average Upper Floor Price Per MMBTU	Average Ceiling Price Per MMBTU	
Second Quarter 2004	25.0	\$ 3.50	\$ 4.75	\$ 5.80
Third Quarter 2004	25.0	\$ 3.50	\$ 4.75	\$ 5.80
Fourth Quarter 2004	11.7	\$ 3.50	\$ 4.75	\$ 6.14
Oil (NYMEX WTI)				
Barrels Per Day	Average Lower Floor Price Per Barrel	Average Upper Floor Price Per Barrel	Average Ceiling Price Per Barrel	
First Quarter 2005	1,500	\$ 24.00	\$ 28.00	\$ 32.00
Second Quarter 2005	1,500	\$ 24.00	\$ 28.00	\$ 32.00
Third Quarter 2005	1,500	\$ 24.00	\$ 28.00	\$ 32.00
Fourth Quarter 2005	1,500	\$ 24.00	\$ 28.00	\$ 32.00

The Company also uses basis swaps in connection with natural gas swaps in order to fix the differential price between the NYMEX price and the index price at which the hedged gas is sold. At March 31, 2004 there were basis swaps designated as cash flow hedges in place with weighted average volumes of 33.4 BBTUs per day for the remainder of 2004. At March 31, 2004 there were basis swaps not designated as cash flow hedges in place with weighted average volumes of 92.8 BBTUs per day for the remainder of 2004 and weighted average volumes of 72.5 BBTUs per day for 2005.

The Company is exposed to risks associated with swap and collar agreements arising from movements in the prices of oil and natural gas and from the unlikely event of non-performance by the counterparties to the swap and collar agreements.

### (10) BUSINESS AND GEOGRAPHICAL SEGMENTS

Segment information has been prepared in accordance with Statement of Financial Accounting Standards No. 131, *Disclosures About Segments of an Enterprise and Related Information*. At March 31, 2004, Forest had five reportable segments consisting of oil and gas operations in five business units (Gulf Coast, Western United States, Alaska, Canada and International). On March 1, 2004, the assets and business operations of the Company's gas marketing subsidiary, ProMark, were sold to Cinergy, as discussed in Note 6. Accordingly, in conjunction with the Company's fourth quarter 2003 decision to sell the gas marketing business of ProMark, ProMark's results of operations have been reported as discontinued operations and the segment reporting for 2003 has been restated to exclude the marketing activities of ProMark. The Company's remaining processing activities are not significant and therefore are not reported as a separate segment, but are included as a reconciling item in the information below. The segments were determined based upon the type of operations in each business unit and the

Edgar Filing: FOREST OIL CORP - Form 10-Q

geographical location of each. The segment data presented below was prepared on the same basis as the consolidated financial statements.

Three Months Ended March 31, 2004

Oil and Gas Operations

	Gulf Coast	Western	Alaska	Total U.S.	Canada	International	Total Company
(In Thousands)							
Revenue	\$ 124,220	35,212	16,959	176,391	17,446		193,837
Expenses:							
Oil and gas production	32,562	9,041	14,217	55,820	3,509		59,329
General and administrative	1,647	361	849	2,857	810		3,667
Depletion	47,800	7,272	15,904	70,976	7,782		78,758
Accretion of asset retirement obligation	3,526	292	358	4,176	99		4,275
Earnings from operations	\$ 38,685	18,246	(14,369)	42,562	5,246		47,808
Capital expenditures(1)	\$ 38,985	8,307	2,392	49,684	8,212	1,521	59,417
Property and equipment, net	\$ 1,225,322	410,378	404,307	2,040,007	301,184	57,525	2,398,716

(1) Does not include estimated discounted asset retirement obligations of \$4.4 million related to assets placed in service during the three months ended March 31, 2004.

Information for reportable segments relates to the Company's March 31, 2004 consolidated totals as follows:

	(In Thousands)
Earnings from operations for reportable segments	\$ 47,808
Processing income, net	416
Corporate general and administrative expense	(2,693)
Administrative asset depreciation	(870)
Other income, net	424
Interest expense	(12,947)
Earnings before income taxes, discontinued operations and cumulative effect of change in accounting principle	\$ 32,138

Edgar Filing: FOREST OIL CORP - Form 10-Q

Three Months Ended March 31, 2003

Oil and Gas Operations

	Gulf Coast	Western	Alaska	Total U.S.	Canada	International	Total Company
(In Thousands)							
Revenue	\$ 107,618	28,227	14,949	150,794	17,406		168,200
Expenses:							
Oil and gas production	15,063	6,062	10,975	32,100	3,100		35,200
General and administrative	2,665	714	1,466	4,845	1,319		6,164
Depletion	31,120	4,331	5,975	41,426	6,093		47,519
Accretion of asset retirement obligation	2,249	220	536	3,005	115		3,120
Earnings from operations	\$ 56,521	16,900	(4,003)	69,418	6,779		76,197
Capital expenditures(1)	\$ 29,019	6,938	28,418	64,375	7,976	400	72,751
Property and equipment, net	\$ 902,036	251,016	413,627	1,566,679	253,827	67,374	1,887,880

- (1) Does not include estimated discounted asset retirement obligations of \$.7 million related to assets placed in service during the three months ended March 31, 2003.

Information for reportable segments relates to the Company's March 31, 2003 consolidated totals as follows:

	(In Thousands)
Earnings from operations for reportable segments	\$ 76,197
Processing income, net	(128)
Corporate general and administrative expense	(2,398)
Administrative asset depreciation	(771)
Other expense, net	(3,885)
Interest expense	(12,960)
Earnings before income taxes, discontinued operations and cumulative effect of change in accounting principle	\$ 56,055

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion and analysis should be read in conjunction with Forest's Condensed Consolidated Financial Statements and Notes thereto and "Management's Discussion and Analysis of Financial Condition and Results of Operations Risk Factors, and Critical Accounting Policies, Estimates, Judgments and Assumptions" included in Forest's 2003 Annual Report on Form 10-K. Unless the context otherwise indicates, references in this quarterly report on Form 10-Q to "Forest," "Company," "we," "ours," "us" or like terms refer to Forest Oil Corporation and its subsidiaries.

*Forward-Looking Statements*

This Form 10-Q includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical or present facts, that address activities, events, outcomes and other matters that Forest plans, expects, intends, assumes, believes, budgets, predicts, forecasts, projects, estimates or anticipates (and other similar expressions) will, should or may occur in the future are forward-looking statements. These forward-looking statements are based on management's current belief, based on currently available information, as to the outcome and timing of future events. Forest cautions that these forward-looking statements, including without limitation those relating to estimates of our future natural gas and liquids production, including estimates of any increases in oil and gas production, our outlook on oil and gas prices, estimates of our oil and gas reserves, estimates of asset retirement obligations, planned capital expenditures and availability of capital resources to fund capital expenditures, the impact of political and regulatory developments, our future financial condition or results of operations and our future revenues and expenses, and our business strategy and other plans and objectives for future operations, are subject to all of the risks and uncertainties normally incident to the exploration for and development, production and sale of oil and gas, many of which are beyond our control. These risks include, but are not limited to, commodity price volatility, inflation, lack of availability of goods and services, environmental risks, drilling and other operating risks, regulatory changes, the uncertainty inherent in estimating proved oil and natural gas reserves and in projecting future rates of production and the timing of development expenditures and other risks as described in Management's Discussion and Analysis of Financial Condition and Results of Operations in Forest's 2003 Annual Report on Form 10-K as filed with the Securities and Exchange Commission. The financial results of our foreign operations are also subject to currency exchange rate risks. Should one or more of these risks or uncertainties occur, or should underlying assumptions prove incorrect, Forest's actual results and plans could differ materially from those expressed in any forward-looking statements. All forward-looking statements express or implied attributable to Forest are expressly qualified in their entirety by this cautionary statement. This cautionary statement should also be considered in connection with any subsequent written or oral forward-looking statements that Forest or persons acting on its behalf may issue. Forest does not undertake to update any forward-looking statements to reflect events or circumstances after the date of filing this Form 10-Q with the Securities and Exchange Commission, except as required by law.

**First Quarter 2004 Overview**

Highlights of the first quarter of 2004 included better production performance of 39 BCFE versus 36 BCFE in the first quarter of 2003 and significantly higher revenue, primarily as a result of higher sales volumes and higher oil and gas prices. We reported drilling success in the Gulf Coast Region, Western United States and in Canada, and decreased our overhead costs and general and administrative expense as a result of cost reduction measures and higher overhead recoveries.

Our first quarter 2004 results, however, reflect a 69% increase in oil and gas production expense compared to the first quarter of 2003. The increase was attributable primarily to properties acquired in



the fourth quarter of 2003. We also experienced a 65% increase in depreciation and depletion expense in the first quarter of 2004 compared to the first quarter of 2003, due primarily to the downward revision in our estimated proved reserves in the fourth quarter of 2003.

During the quarter, net debt (long-term debt minus cash) decreased \$57 million to \$861 million at March 31, 2004 compared to \$918 million at December 31, 2003.

**Results of Operations**

Net earnings for the first quarter of 2004 were \$19.1 million compared to net earnings of \$38.9 million in the first quarter of 2003. The decrease in earnings was due primarily to increases in depreciation and depletion expense, offset partially by higher oil and gas revenue.

Edgar Filing: FOREST OIL CORP - Form 10-Q

Oil and Gas Sales

Sales volumes, weighted average sales prices and oil and gas sales revenue for the first quarter of 2004 and 2003 were as follows:

	Three Months Ended March 31		
	2004	2003	% Change
<b>Natural Gas</b>			
Sales volumes (MMCF):			
United States	21,274	20,165	
Canada	3,137	2,905	
<b>Total</b>	<b>24,411</b>	<b>23,070</b>	<b>6%</b>
Sales price received (per MCF)	\$ 5.38	6.01	
Effects of energy swaps and collars (per MCF)(1)	(.30)	(1.07)	
<b>Average sales price (per MCF)</b>	<b>\$ 5.08</b>	<b>4.94</b>	<b>3%</b>
<b>Liquids</b>			
Oil and condensate:			
Sales volumes (MBBLS)	2,260	1,835	
Sales price received (per BBL)	\$ 33.98	32.51	
Effects of energy swaps and collars (per BBL)(1)	(5.37)	(5.82)	
<b>Average sales price (per BBL)</b>	<b>\$ 28.61</b>	<b>26.69</b>	
Natural gas liquids:			
Sales volumes (MBBLS)	185	240	
Average sales price (per BBL)	\$ 27.65	21.98	
Total liquids sales volumes (MBBLS):			
United States	2,218	1,807	
Canada	227	268	
<b>Total</b>	<b>2,445</b>	<b>2,075</b>	<b>18%</b>
<b>Average sales price (per BBL)</b>	<b>\$ 28.54</b>	<b>26.14</b>	<b>9%</b>
<b>Total Sales Volumes (MMCFE)</b>			
United States	34,582	31,007	
Canada	4,499	4,513	
<b>Total</b>	<b>39,081</b>	<b>35,520</b>	<b>10%</b>
<b>Average sales price (per MCFE)(1)</b>	<b>\$ 4.96</b>	<b>4.74</b>	<b>5%</b>
<b>Total Oil and Gas Sales (in thousands)</b>			
Natural gas	\$ 124,062	113,958	
Oil, condensate and natural gas liquids	69,775	54,242	
<b>Total</b>	<b>\$ 193,837</b>	<b>168,200</b>	<b>15%</b>

(1)

Commodity swaps and collars were transacted to hedge the price of spot market volumes against price fluctuations. Hedged natural gas volumes were 16,895 MMCF and 12,120 MMCF in the first quarter of 2004 and 2003, respectively. Hedged oil volumes were 1,260,350 barrels and 1,215,000 barrels in the first quarter of 2004 and 2003, respectively. These arrangements have been designated as cash flow hedges for accounting purposes and, as a result, the effective portion of the net gains and losses were accounted for as increases and decreases of oil and gas sales. The aggregate net losses related to our cash flow hedges were \$19,451,000 and \$35,357,000 in the first quarter of 2004 and 2003, respectively. Those arrangements that are not designated as cash flow

## Edgar Filing: FOREST OIL CORP - Form 10-Q

hedges for accounting purposes are recorded as non-operating income or expense. Average sales prices have been adjusted to reflect effects of energy swaps and collars.

The increase in oil and gas sales revenue in the first quarter of 2004 compared to the first quarter of 2003 was the result of increased price realizations for both oil and gas combined with higher sales volumes. The increase in our sales volumes was due primarily to acquisitions of producing properties made in the fourth quarter of 2003.

### *Oil and Gas Production Expense*

Oil and gas production expense increased in the quarter ended March 31, 2004 compared to the corresponding 2003 period. The increase was attributable primarily to properties acquired in the fourth quarter of 2003. The components of oil and gas production expense were as follows:

	Quarter Ended March 31,				
	2004	Per Mcf	2003	Per Mcf	% Change in cost
	(In Thousands Except Per Mcfe Amounts)				
Direct operating expense	\$ 42,649	1.09	27,064	0.76	58%
Workovers	6,300	0.16	1,173	0.03	437%
Product transportation	3,645	0.09	2,868	0.08	27%
Production and ad valorem taxes	6,735	0.18	4,095	0.12	64%
Total oil and gas production expense	\$ 59,329	1.52	35,200	0.99	69%

Oil and gas production expense includes direct costs incurred to operate and maintain wells and related equipment and facilities, costs of expensed workovers, product transportation costs from the wellhead to the sales point and production and ad valorem taxes. Direct operating expense for the first three months of 2004 was adversely affected by non-recurring costs of approximately \$5.2 million related to assuming operatorship of acquired properties in the Gulf Coast Region, including charges associated with service provider contracts subsequently terminated by Forest. In addition, ongoing direct operating expenses were higher due to the acquisition of properties with higher lease operating expense than our base properties. Workovers included approximately \$3.6 million for repairs on wells in Alaska and approximately \$2.2 million for workover costs on acquired properties in the Gulf Coast Region.

### *General and Administrative Expense; Overhead*

The following table summarizes the components of total overhead costs incurred during the periods:

	Three Months Ended March 31,		
	2004	2003	% Change
	(In Thousands)		
Overhead costs capitalized	\$ 5,849	5,097	15%
General and administrative costs expensed	6,360	8,562	(26)%
Total overhead costs	\$ 12,209	13,659	(11)%

The decrease in total overhead costs and general and administrative expense in the first quarter of 2004 resulted primarily from cost reduction measures in corporate areas and from higher overhead recoveries.

*Depreciation and Depletion*

Depreciation and depletion expense for the three months ended March 31, 2004 and 2003 was as follows:

	<b>Three Months Ended March 31,</b>		
	<b>2004</b>	<b>2003</b>	<b>% Change</b>
	<b>(In Thousands)</b>		
Depreciation and depletion expense	\$ 79,628	48,290	65%
Depletion expense per MCFE	\$ 2.02	1.34	51%

The increases in depletion expense and in the per-unit depletion rate in the three months ended March 31, 2004 compared to the same period of 2003 were due primarily to downward revisions in estimated proved reserves in the fourth quarter of 2003.

*Accretion of Asset Retirement Obligation*

Accretion expense of approximately \$4.3 million and \$3.1 million in the first quarter of 2004 and 2003, respectively, was related to the accretion of Forest's asset retirement obligation pursuant to Statement of Financial Accounting Standards No. 143 (SFAS No. 143), adopted January 1, 2003. SFAS No. 143 requires entities to record the fair value of a liability for an asset retirement obligation in the period in which it is incurred and a corresponding increase in the carrying amount of the related long-lived asset. Using a cumulative effect approach, in the first quarter of 2003 Forest recorded an increase to net property and equipment of approximately \$102.3 million (net of tax), an asset retirement obligation liability of approximately \$96.5 million (net of tax) and an after tax credit of approximately \$5.9 million for the cumulative effect of the change in accounting principle.

*Other Expense, Net*

Income of \$.4 million reported in the 2004 period included a gain of approximately \$1.0 million related to collection of accounts receivable previously written off and proceeds of a litigation settlement related to our former properties in Australia, partially offset by realized and unrealized net losses on derivative instruments. In the three months ended March 31, 2003, the expense of \$3.9 million consisted primarily of a loss on extinguishment of debt recorded in conjunction with redemptions of our 10<sup>1</sup>/<sub>2</sub>% Senior Subordinated Notes for amounts in excess of par value.

*Interest Expense*

Interest expense of \$12.9 million in the three months ended March 31, 2004 remained flat as compared to the same period of 2003. Higher average debt balances were more than offset by lower average interest rates on variable and fixed rate debt and by amortization of gains recognized on termination of interest rate swaps.

*Current and Deferred Income Tax Expense*

Forest recorded current income tax expense of \$711,000 in the three months ended March 31, 2004 compared to \$52,000 in the comparable period of 2003. The increase was due primarily to the exhaustion of certain state net operating losses and reductions in net favorable temporary differences.

Deferred income tax expense was \$11.8 million in the three months ended March 31, 2004 compared to \$21.7 million in the comparable period of 2003. The decrease was attributable to decreased pre-tax profitability and reductions in net favorable temporary differences.

*Results of Discontinued Operations*

On March 1, 2004, the assets and business operations of our Canadian marketing subsidiary, Producers Marketing Inc. (ProMark), were sold to Cinergy Canada, Inc. (Cinergy) for \$11.2 million CDN. As a result of Forest's fourth quarter 2003 decision to sell our gas marketing operations, ProMark's results of operations have been reported as discontinued operations in the consolidated statements of operations for all periods presented. The components of loss from discontinued operations for the three months ended March 31, 2004 and 2003 are as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2004</b>	<b>2003</b>
	<b>(In Thousands)</b>	
Marketing revenue, net	\$ 597	671
General and administrative expense	(280)	(330)
Interest expense	(2)	
Other (expense) income	(166)	2
Depreciation		(340)
Current income tax expense	(2)	(5)
Deferred income tax expense	(722)	(1,237)
	<b>—————</b>	<b>—————</b>
Loss from discontinued operations	\$ (575)	(1,239)
	<b>—————</b>	<b>—————</b>

**Liquidity and Capital Resources**

Liquidity is a measure of a company's ability to access cash. We have historically addressed our long-term liquidity requirements through the use of bank credit facilities and cash provided by operating activities as well as through the issuance of debt and equity securities, when market conditions permit. The prices we receive for future oil and natural gas production and the level of production have significant impacts on operating cash flows. We are unable to predict with any degree of certainty the prices we will receive for our future oil and gas production.

We continually examine alternative sources of long-term capital, including bank borrowings, the issuance of debt instruments, the sale of common stock, preferred stock or other equity securities, sales of non-strategic assets, prospects and technical information and joint venture financing. Availability of these sources of capital and, therefore, our ability to execute our operating strategy will depend upon a number of factors, some of which are beyond our control.

*Working Capital.* Working capital is the amount by which current assets exceed current liabilities. It is not unusual for Forest to have deficits in working capital, exclusive of the effects of derivatives and abandonment liabilities, at the end of a period. Such working capital deficits are principally the result of accounts payable related to exploration and development costs. Settlement of these payables is funded by cash flow from operations or, if necessary, by drawdowns on bank credit facilities.

## Edgar Filing: FOREST OIL CORP - Form 10-Q

Forest had a working capital surplus, exclusive of the after-tax effects of derivatives and abandonment liabilities, of approximately \$30 million at March 31, 2004 compared to a corresponding deficit of approximately \$11.8 million at December 31, 2003. The change was due primarily to decreases in accounts payable as a result of lower spending on exploration and development activities in the first quarter and an increase in cash on hand at the end of the quarter as a result of cash provided by operations. These changes were partially offset by additional accrued interest due to timing of interest payments.

*Cash Flow.* Historically, one of our primary sources of capital has been net cash provided by operating activities. Net cash provided by operating activities, net cash used by investing activities and net cash used by financing activities for the three months ended March 31, 2004 and 2003 were as follows:

Three Months Ended March 31,			
	2004	2003	% Change
(In Thousands)			
Net cash provided by operating activities	\$ 97,777	74,098	32%
Net cash used by investing activities	\$ (45,200)	(74,043)	(39)%
Net cash used by financing activities	\$ (38,870)	(339)	11,366%

The increase in net cash provided by operating activities in the three months ended March 31, 2004 compared to the comparable period of 2003 was due primarily to higher realized oil and gas prices as well as increased production. The decrease in cash used by investing activities in the three months ended March 31, 2004 was due primarily to reduced capital spending. Further, Forest received \$15.9 million from the sale of the gas marketing operations of ProMark and other assets in the first quarter of 2004. Net cash used by financing activities in the three months ended March 31, 2004 included net bank repayments of \$42.5 million and \$3.7 million in proceeds from the exercise of options and warrants. The 2003 period included cash used for the repurchases of the 10<sup>1</sup>/<sub>2</sub>% Senior Subordinated Notes of \$69.4 million offset by net bank debt borrowings of \$45.0 million and net proceeds from the issuance of common stock and the exercise of options and warrants of approximately \$24.4 million.

At March 31, 2004, net debt (long-term debt minus cash) decreased \$57 million to \$861 million compared to \$918 million at December 31, 2003. The decrease was due to cash flow in excess of capital expenditures.

## Edgar Filing: FOREST OIL CORP - Form 10-Q

*Capital Expenditures.* Expenditures for property acquisition, exploration and development were as follows:

	Three Months Ended March 31,	
	2004	2003
	(In Thousands)	
<b>Property acquisition costs:</b>		
Proved properties	\$ 10,117	51
Undeveloped properties		16
	10,117	67
<b>Exploration costs:</b>		
Direct costs	26,905	16,616
Overhead capitalized	3,040	2,758
	29,945	19,374
<b>Development costs:</b>		
Direct costs	16,546	50,971
Overhead capitalized	2,809	2,339
	19,355	53,310
<b>Total capital expenditures for property development, acquisition and exploration(1)</b>	<b>\$ 59,417</b>	<b>72,751</b>

(1)

Does not include estimated discounted asset retirement obligations of \$4.4 million and \$719,000 related to assets placed in service during the three months ended March 31, 2004 and 2003, respectively.

Forest's anticipated expenditures for exploration and development in 2004 are estimated to range from \$275 million to \$310 million. We intend to meet our 2004 capital expenditure financing requirements using cash flows generated by operations, sales of assets and, if necessary, borrowings under bank credit facilities. There can be no assurance, however, that we will have access to sufficient capital to meet these capital requirements. The planned levels of capital expenditures could be reduced if we experience lower than anticipated net cash provided by operations or develop other needs for liquidity, or could be increased if we experience increased cash flow or access additional sources of capital.

In addition, while we intend to continue a strategy of acquiring reserves that meet our investment criteria, no assurance can be given that we can locate or finance any property acquisitions.

*Bank Credit Facilities.* We have credit facilities totaling \$600 million, consisting of a \$500 million U.S. credit facility through a syndicate of banks led by JPMorgan Chase and a \$100 million Canadian credit facility through a syndicate of banks led by JPMorgan Chase Bank, Toronto Branch. The credit facilities mature in October 2005.

Currently, the amount available under the credit facilities is governed by a borrowing base (Global Borrowing Base). In March 2004, in conjunction with the significant downward revisions to our estimated proved oil and gas reserves, we redetermined the Global Borrowing Base. Effective March 4, 2004, the Global Borrowing Base was set at \$480 million, with \$460 million allocated to the U.S. credit facility and \$20 million allocated to the Canadian credit facility. Under the terms of the credit facility, the Global Borrowing Base will next be redetermined



in the second quarter of 2004 and the amount of available borrowing could be adjusted at that time.

At March 31, 2004, the unused borrowing amount under the Global Borrowing Base was approximately \$200 million in addition to amounts outstanding. On April 30, 2004, our unused borrowing amount was approximately \$220 million in addition to amounts outstanding.

At March 31, 2004, there were outstanding borrowings of \$280 million under the U.S. credit facility at a weighted average interest rate of 2.26% and there were no borrowings under the Canadian credit facility. At April 30, 2004, there were outstanding borrowings of \$260 million under the U.S. credit facility at a weighted average interest rate of 2.25%, and there were no borrowings under the Canadian credit facility. At March 31, 2004, we had used the credit facilities for letters of credit in the amount of \$5.6 million. At April 30, 2004, we had used the credit facilities for letters of credit in the amount of \$5.5 million.

*Credit Ratings.* Our bank credit facilities and our senior notes are separately rated by two ratings agencies: Moody's and S&P. In addition, Moody's and S&P have assigned Forest a general corporate credit rating. As a result of the significant downward reserve revisions to our estimated proved reserves in 2003, the rating agencies may downgrade our credit rating. In late January 2004, following the announcement of our downward revisions to our estimates of proved oil and gas reserves, Forest was placed on "credit watch" by both ratings agencies.

Our bank credit facilities include conditions that are linked to our credit rating. The fees and interest rates on our commitments and loans, as well as our collateral obligations, are affected by our credit ratings. If our bank credit facilities or our senior notes are downgraded by either rating agency, the only effect on us will be an increase in the cost of our debt. Our ability to raise funds and the costs of such financing activities may be affected by our credit rating at the time any such activities are conducted.

*Impact of Recently Issued Accounting Pronouncements.* In June 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 141, *Business Combinations*, (SFAS No. 141) and Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets*, (SFAS No. 142). SFAS No. 141 addresses accounting and reporting for business combinations and is effective for all business combinations initiated after June 30, 2001. SFAS No. 142 addresses the accounting and reporting for acquired goodwill and other intangible assets. The new standard eliminates the requirement to amortize acquired goodwill; instead, such goodwill is required to be reviewed at least annually for impairment. The new standard also requires that, at a minimum, all intangible assets be aggregated and presented as a separate line item in the balance sheet. The adoption of SFAS No. 141 and SFAS No. 142 had no impact on the carrying value of our goodwill or intangible assets.

The Emerging Issues Task Force is currently considering two reporting issues regarding the application of certain provisions of SFAS No. 141 and SFAS No. 142 to companies in the extractive industries, including oil and gas companies. The issues are whether SFAS No. 141 and SFAS No. 142 require registrants to classify the costs of mineral rights associated with extracting oil and gas as intangible assets in the balance sheet, apart from other capitalized oil and gas property costs, and provide specific footnote disclosures. Historically, the Company has included the costs of mineral rights associated with extracting oil and gas as a component of oil and gas properties. If it is ultimately determined that oil and gas companies are required to classify costs of mineral rights associated with extracting oil and gas as a separate intangible assets line item on the balance sheet, the Company would be required to reclassify approximately \$41 million to \$51 million at March 31, 2004 and approximately \$40 million to \$50 million at December 31, 2003, out of oil and gas properties and into a separate intangible assets line item. Forest's total balance sheet, cash flows and results of operations would not be affected since such intangible assets would continue to be depleted and assessed for impairment in accordance with full cost accounting rules. Further, the Company does not believe the

classification of the costs of mineral rights associated with extracting oil and gas as intangible assets would have any impact on its compliance with covenants under its debt agreements.

### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk, including the effects of adverse changes in commodity prices, foreign currency exchange rates and interest rates as discussed below.

#### Commodity Price Risk

We produce and sell natural gas, crude oil and natural gas liquids for our own account in the United States and Canada. As a result, our financial results are affected when prices for these commodities fluctuate. Such effects can be significant. In order to reduce the impact of fluctuations in prices, we enter into long-term contracts for a portion of our production and use a hedging strategy. Under our hedging strategy, we enter into commodity swaps, collars and other financial instruments. All of our commodity swaps and collar agreements and a portion of our basis swaps in place at March 31, 2004 have been designated as cash flow hedges. These arrangements, which are based on prices available in the financial markets at the time the contracts are entered into, are settled in cash and do not require physical deliveries of hydrocarbons. We periodically assess the estimated portion of our anticipated production that is subject to hedging arrangements, and we adjust this percentage based on our assessment of market conditions and the availability of hedging arrangements that meet our criteria. Hedging arrangements covered 63% and 55% of our consolidated production, on an equivalent basis, during the three months ended March 31, 2004 and 2003, respectively.

In a typical commodity swap agreement, Forest receives the difference between a fixed price per unit of production and a price based on an agreed upon published, third-party index when the index price is lower. If the index price is higher, Forest pays the difference. By entering into swap agreements we effectively fix the price that we will receive in the future for the hedged production. Our current swaps are settled in cash on a monthly basis. As of March 31, 2004, Forest had entered into the following swaps accounted for as cash flow hedges:

	Natural Gas		Oil (NYMEX WTI)	
	BBTUs Per Day	Average Hedged Price Per MMBTU	Barrels Per Day	Average Hedged Price Per BBL
Second Quarter 2004	112.3	\$ 4.72	12,850	\$ 25.70
Third Quarter 2004	112.3	\$ 4.72	10,850	\$ 25.60
Fourth Quarter 2004	85.7	\$ 4.78	6,850	\$ 25.90
First Quarter 2005	70.0	\$ 4.63	2,500	\$ 25.45
Second Quarter 2005	70.0	\$ 4.63	2,500	\$ 25.45
Third Quarter 2005	70.0	\$ 4.63	2,500	\$ 25.45
Fourth Quarter 2005	70.0	\$ 4.63	2,500	\$ 25.45

Between April 1, 2004 and May 5, 2004, we entered into the following swaps accounted for as cash flow hedges:

	Natural Gas	
	BBTUs Per Day	Average Hedged Price Per MMBTU
Second Quarter 2004	10.0	\$ 6.01
Third Quarter 2004	20.0	\$ 6.09
Fourth Quarter 2004	6.7	\$ 6.09

We also enter into collar agreements with third parties. A collar agreement is similar to a swap agreement, except that we receive the difference between the floor price and the index price only if the index price is below the floor price, and we pay the difference between the ceiling price and the index price only if the index price is above the ceiling price.



## Edgar Filing: FOREST OIL CORP - Form 10-Q

Collars are also settled in cash, either on a monthly basis or at the end of their terms. By entering into collars we effectively provide a floor for the price that we will receive for the hedged production; however, the collar also establishes a maximum price that we will receive for the hedged production when prices increase above the ceiling price. We enter into collars during periods of volatile commodity prices in order to protect against a significant decline in prices in exchange for forgoing the benefit of price increases in excess of the ceiling price on the hedged production. As of March 31, 2004, Forest had entered into the following natural gas and oil collars accounted for as cash flow hedges:

### Natural Gas

	BBTUs Per Day	Average Floor Price Per MMBTU	Average Ceiling Price Per MMBTU
Second Quarter 2004	6.7	\$ 5.50	\$ 6.25
Third Quarter 2004	10.0	\$ 5.50	\$ 6.25
Fourth Quarter 2004	16.6	\$ 5.30	\$ 6.76
First Quarter 2005	20.0	\$ 5.25	\$ 6.89

Between April 1, 2004 and May 5, 2004, we did not enter into any collars accounted for as cash flow hedges.

In addition, Forest has entered into three way gas and oil collars with third parties. These instruments establish two floors and one ceiling. Upon settlement, if the index price is below the lowest floor, we receive the index price plus the difference between the two floors. If the index price is between the two floors, we receive the higher of the two floors. If the index price is between the higher floor and the ceiling, we do not receive or pay any amounts. If the index price is above the ceiling, we pay the excess over the ceiling.

As of March 31, 2004, Forest had entered into the following 3-way natural gas collars accounted for as cash flow hedges:

### Natural Gas

	BBTUs Per Day	Average Lower Floor Price Per MMBTU	Average Upper Floor Price Per MMBTU	Average Ceiling Price Per MMBTU
Second Quarter 2004	25.0	\$ 3.50	\$ 4.75	\$ 5.80
Third Quarter 2004	25.0	\$ 3.50	\$ 4.75	\$ 5.80
Fourth Quarter 2004	11.7	\$ 3.50	\$ 4.75	\$ 6.14

### Oil (NYMEX WTI)

	Barrels Per Day	Average Lower Floor Price Per Barrel	Average Upper Floor Price Per Barrel	Average Ceiling Price Per Barrel
First Quarter 2005	1,500	\$ 24.00	\$ 28.00	\$ 32.00
Second Quarter 2005	1,500	\$ 24.00	\$ 28.00	\$ 32.00
Third Quarter 2005	1,500	\$ 24.00	\$ 28.00	\$ 32.00
Fourth Quarter 2005	1,500	\$ 24.00	\$ 28.00	\$ 32.00

Between April 1, 2004 and May 5, 2004, we did not enter into any 3-way collars accounted for as cash flow hedges.

We also use basis swaps in connection with natural gas swaps, in order to fix the differential price between the NYMEX price and the index price at which the hedged gas is sold. As of March 31, 2004, Forest had entered into basis swaps designated as cash flow hedges with weighted average volumes of 33.4 BBTUs per day for the remainder of 2004. Between April 1, 2004 and May 5, 2004, we did not enter into any basis swaps designated as cash flow hedges.

## Edgar Filing: FOREST OIL CORP - Form 10-Q

The fair value of our cash flow hedges based on the futures prices quoted on March 31, 2004 was a loss of approximately \$91,279,000 (\$56,593,000 after tax) which was recorded as a component of other comprehensive income.

As of March 31, 2004, Forest had entered into basis swaps that were not designated as cash flow hedges with weighted average volumes of 92.8 BBTUs per day for the remainder of 2004 and weighted average volumes of 72.5 BBTUs per day for 2005. Between April 1, 2004 and May 5, 2004 we did not enter into any additional basis swaps not designated as cash flow hedges.

The fair value of our derivative instruments not designated as cash flow hedges based on the futures prices quoted on March 31, 2004 was a loss of approximately \$992,000.

### Foreign Currency Exchange Risk

We conduct business in several foreign countries and thus are subject to foreign currency exchange rate risk on cash flows related to sales, expenses, financing and investing transactions. In the past, we have not entered into any foreign currency forward contracts or other similar financial instruments to manage this risk. Expenditures incurred relative to the foreign concessions held by Forest outside of North America have been primarily U.S. dollar-denominated, as have cash proceeds related to property sales and farmout arrangements.

### Interest Rate Risk

The following table presents principal amounts and related weighted average fixed interest rates by year of maturity for Forest's debt obligations at March 31, 2004:

	2005	2008	2011	2014	Total	Fair Value
(Dollar Amounts in Thousands)						
<b>Bank credit facilities:</b>						
Variable rate	\$ 280,000				280,000	280,000
Average interest rate					2.26%	
<b>Long-term debt:</b>						
Fixed rate	\$	265,000	160,000	150,000	575,000	632,100
Coupon interest rate			8.00%	8.00%	7.75%	7.93%
Effective interest rate(1)			7.13%	7.48%	6.56%	7.08%

- (1) The effective interest rates on the 8% Senior Notes due 2008, the 8% Senior Notes due 2011 and the 7<sup>3</sup>/<sub>4</sub>% Senior Notes due 2014 will be reduced from the coupon rate as a result of amortization of the gains related to termination of the related interest rate swaps.

## Item 4. CONTROLS AND PROCEDURES

### *Disclosure Controls and Procedures*

H. Craig Clark, our Chief Executive Officer, and David H. Keyte, our Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of the end of the quarterly period ended March 31, 2004. Based on the evaluation, they believe that:

our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms; and

our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports we file or submit under the Securities Exchange Act of 1934 was



## Edgar Filing: FOREST OIL CORP - Form 10-Q

accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

### *Internal Control Over Financial Reporting*

There has not been any change in our internal control over financial reporting that occurred during our quarterly period ended March 31, 2004 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II OTHER INFORMATION

### Item 6. EXHIBITS AND REPORTS ON FORM 8-K

(a)

*Exhibits.*

- 10.1\* Amendment No. 2 to Forest Oil Corporation 2001 Stock Incentive Plan dated April 22, 2004.
- 31.1\* Certification of Principal Executive Officer of Forest Oil Corporation as required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended
- 31.2\* Certification of Principal Financial Officer of Forest Oil Corporation as required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended
- 32.1+ Certification of Chief Executive Officer of Forest Oil Corporation pursuant to 18 U.S.C. §1350
- 32.2+ Certification of Chief Financial Officer of Forest Oil Corporation pursuant to 18 U.S.C. §1350

\*

Filed herewith.

+

Not considered to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section.

(b)

*Reports on Form 8-K.*

The Company filed the following current reports on Form 8-K during the first quarter ending March 31, 2004.

<b>Date of Report</b>	<b>Item Reported</b>	<b>Financial Statements Filed</b>
January 26, 2004	Items 7 and 9*	None
February 10, 2004	Items 7, 9 and 12*	None
February 25, 2004	Item 5	None
March 15, 2004	Items 7, 9 and 12*	None

\*

The information in the Forms 8-K furnished pursuant to Items 9 and 12 is not considered to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section.





**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FOREST OIL CORPORATION  
(Registrant)

May 10, 2004

By: /s/ DAVID H. KEYTE

---

David H. Keyte  
*Executive Vice President and Chief Financial Officer (on behalf of the  
Registrant and as Principal Financial Officer)*

By: /s/ JOAN C. SONNEN

---

Joan C. Sonnen  
*Vice President Controller and Chief Accounting Officer (Principal  
Accounting Officer)*

30

---

**Exhibit Index**

<b>Exhibit Number</b>	<b>Description</b>
10.1	Amendment No. 2 to Forest Oil Corporation 2001 Stock Incentive Plan dated April 22, 2004
31.1	Certification of Principal Executive Officer of Forest Oil Corporation as required by Rule 13a-14(a) of the Securities Exchange Act of 1934
31.2	Certification of Principal Financial Officer of Forest Oil Corporation as required by Rule 13a-14(a) of the Securities Exchange Act of 1934
32.1	Certification of Chief Executive Officer of Forest Oil Corporation, pursuant to 18 U.S.C. §1350
32.2	Certification of Chief Financial Officer of Forest Oil Corporation, pursuant to 18 U.S.C. §1350