

FRAWLEY CORP  
Form 10-Q  
July 19, 2002  
Table of Contents

---

**U.S. SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

---

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2002

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-6436

---

**FRAWLEY CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of incorporation)

**95-2639686**  
(I.R.S. Emp I.D. No.)

**5737 Kanan Rd. PMB 188, Agoura Hills, California**  
(Address of principal executive offices)

**91301**  
(Zip Code)

**(818) 735-6640**  
(Registrant's telephone number, including area code)

(Former name, address and fiscal year, if changed since last report)

Indicated by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the close of the latest practicable date.

<u>Class</u>	<u>Outstanding at March 31, 2002</u>
Common stock, par value \$1	1,222,905

**Table of Contents**

**FRAWLEY CORPORATION AND SUBSIDIARIES**

**INDEX**

	<b><u>Page No.</u></b>
<b>PART I: FINANCIAL INFORMATION</b>	
Item 1: Financial Statements	
<u>Consolidated Balance Sheets March 31, 2002 and December 31, 2001</u>	3
<u>Consolidated Statements of Operations Three Months Ended March 31, 2002 and 2001</u>	4
<u>Consolidated Statements of Cash Flows Three Months Ended March 31, 2002 and 2001</u>	5
<u>Notes to Consolidated Financial Statements</u>	6
Item 2: <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	7-8
<b>PART II: OTHER INFORMATION</b>	
Item 1: <u>Legal Proceedings</u>	9
Item 5: <u>Other Information</u>	9
Item 6: <u>Exhibits and Reports on Form 8-K</u>	10
<b><u>SIGNATURES</u></b>	11

**Table of Contents****ITEM I: FINANCIAL STATEMENTS****FRAWLEY CORPORATION AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

	March 31, 2002	December 31, 2001
	(Unaudited)	
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash	\$ 208,000	\$ 135,000
Accounts receivable, net	7,000	
Prepaid expenses and other deposits	36,000	66,000
Current assets of discontinued operations	531,000	542,000
	<u>782,000</u>	<u>743,000</u>
<b>TOTAL CURRENT ASSETS</b>	<b>782,000</b>	<b>743,000</b>
Real estate investments, net	1,290,000	1,276,000
Non-current assets of discontinued operations		416,000
	<u>2,072,000</u>	<u>2,435,000</u>
<b>TOTAL ASSETS</b>	<b>\$ 2,072,000</b>	<b>\$ 2,435,000</b>
<b>LIABILITIES AND STOCKHOLDERS DEFICIT</b>		
<b>CURRENT LIABILITIES</b>		
Notes payable to stockholders	\$ 2,479,000	\$ 2,416,000
Accounts payable and accrued expenses	1,142,000	962,000
Environmental reserve	78,000	209,000
Current liabilities of discontinued operations	453,000	1,481,000
	<u>4,152,000</u>	<u>5,068,000</u>
<b>TOTAL CURRENT LIABILITIES</b>	<b>4,152,000</b>	<b>5,068,000</b>
<b>LONG TERM LIABILITIES</b>		
Environmental reserve	1,424,000	1,424,000
	<u>1,424,000</u>	<u>1,424,000</u>
<b>STOCKHOLDERS DEFICIT:</b>		
Preferred stock, par value \$1 per share:		
Authorized, 1,000,000 shares; none issued		
Common stock, par value \$1 per share; Authorized, 6,000,000 shares, issued 1,414,217 shares	1,414,000	1,414,000
Capital surplus	16,986,000	16,986,000
Accumulated deficit	(21,143,000)	(21,696,000)
	<u>(2,743,000)</u>	<u>(3,296,000)</u>
Less common stock in treasury, 191,312 shares (at cost)	(761,000)	(761,000)
	<u>(3,504,000)</u>	<u>(4,057,000)</u>
<b>TOTAL STOCKHOLDERS DEFICIT</b>	<b>(3,504,000)</b>	<b>(4,057,000)</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS DEFICIT</b>	<b>\$ 2,072,000</b>	<b>\$ 2,435,000</b>

See notes to consolidated financial statements

Table of Contents

**FRAWLEY CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)

	Three Months Ended March 31,	
	2002	2001
REVENUES:		
Net operating revenues	\$ 10,000	\$ 665,000
COSTS AND EXPENSES:		
Cost of operations		492,000
Selling, general and administrative expenses	53,000	246,000
Interest expense	60,000	84,000
TOTAL COSTS AND EXPENSES	113,000	822,000
LOSS FROM CONTINUING OPERATIONS	(103,000)	(157,000)
INCOME FROM DISCONTINUED OPERATIONS	656,000	
NET INCOME/(LOSS)	\$ 553,000	\$ (157,000)
LOSS PER SHARE FROM CONTINUING OPERATIONS, COMMON:	\$ (.08)	\$ (.13)
NET INCOME/(LOSS) PER SHARE, COMMON	\$ .45	\$ (.13)
FULLY DILUTED	\$ .45	\$ (.13)
Weighted average number of common shares outstanding	1,222,905	1,222,905

See notes to consolidated financial statements

**Table of Contents**

**FRAWLEY CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	Three Months Ended March 31,	
	2002	2001
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income/(loss)	\$ 553,000	\$ (157,000)
Adjustments to reconcile net income/(loss) to net cash provided by/(used in) operating activities:		
Gain on sale of assets	(781,000)	
Depreciation		8,000
Change in net assets of discontinued operations	12,000	
Change in net liabilities of discontinued operations	168,000	
Changes in operating assets and liabilities:		
Short and long-term accounts receivable, net	(7,000)	(32,000)
Prepaid expenses and deposits	30,000	24,000
Accounts payable and accrued expenses	49,000	68,000
Unearned revenue		63,000
<b>TOTAL ADJUSTMENTS</b>	<b>(529,000)</b>	<b>131,000</b>
<b>NET CASH PROVIDED BY/(USED IN) OPERATING ACTIVITIES</b>	<b>24,000</b>	<b>(26,000)</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES:</b>		
Real estate investments	(14,000)	
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Short-term debt borrowings	63,000	26,000
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>73,000</b>	
CASH, BEGINNING OF PERIOD	135,000	54,000
<b>CASH, END OF PERIOD</b>	<b>\$ 208,000</b>	<b>\$ 54,000</b>

See notes to consolidated financial statements

**Table of Contents**

**FRAWLEY CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1:**

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments necessary to present fairly the financial position at March 31, 2002, the results of operations and changes in cash flows for the three months then ended.

**NOTE 2:**

The results of operations for the three months ended March 31, 2002 and 2001 are not necessarily indicative of results to be expected for the full year.

**Table of Contents**

**Item 2: *Management's Discussion and Analysis of Financial Condition and Results of Operations***

*Real Estate*

The real estate operating loss during the quarter ended March 31, 2002 was approximately \$73,000 as compared to a loss of \$93,000 for the same period in 2001. Real estate losses continue as the Company incurs carrying costs and improvements required to sell the property.

*Specialized Health Services*

Due to the Hospital's continued losses and its inability to pay interest on its secured \$1,022,000 loan on the hospital property for more than one year, the Board of Directors of the Company unanimously voted in December 2001 to sell or close this business within the first six months of 2002.

The Company currently is seeking an investor to fund marketing and expansion of the health care services or a purchaser for this subsidiary. No assurance can be made that an investor or purchaser will be found.

Effective February 1, 2002 the Company entered into a Settlement Agreement with a related party who held outstanding notes payable in the amount of \$1,022,000, secured by the hospital property in Seattle, Washington. Under terms of the agreement, the Company sold the hospital's land, building, and property and equipment to the related party for a purchase price in the amount of the principal of the notes and accrued interest of \$174,000. Also effective February 1<sup>st</sup>, 2002, the Company entered into a lease agreement with the related party whereby the company is permitted to lease the hospital facility for 36 months, with an option to repurchase the property from the related party at an amount equal to the original principal indebtedness plus accumulated interest and attorney's fees.

During the quarter ended March 31, 2002, the health care discontinued operations net income was approximately \$656,000. The net income reflects a gain of \$781,000, which resulted from the reduction of debt in the amount of \$1,022,000 and accrued interest of \$174,000 less the net book value of assets sold for \$415,000. Operating loss for the Hospital for the three months ended March 31, 2002 was \$125,000 compared to a loss of \$32,000 in 2001. These results are not necessarily an indication of the future quarters operating results.

*Liquidity and Capital Resources*

The Company's recurring losses from continuing operations led to its decision to discontinue the hospital operations. Difficulties in generating cash flow sufficient to meet its obligations raise substantial doubt about the Company's ability to continue as a going concern.

**Table of Contents**

Real Estate and Corporate overhead continue to produce losses that the operating business is unable to absorb. The required investments in real estate are currently funded by loans.

The Company continues to incur legal expenses and has an obligation in 2002 to contribute to the Chatham Brothers toxic waste cleanup lawsuit.

Servicing outstanding debt continues to be a significant burden on the Company's operations.



**Table of Contents**

**PART II OTHER INFORMATION**

**Item 1: *Legal Proceedings***

The Company is named as a defendant in the Chatham Brothers toxic waste cleanup lawsuit. In February 1991, the Company was identified as one of many Potentially Responsible Parties (PRPs) in the Chatham Brothers toxic waste cleanup site case, filed by the State of California Environmental Protection Agency, Department of Toxic Substances Control (DTSC) and involved the Hartley Pen Company previously owned by the Company.

On December 31, 1991, the Company and approximately 90 other companies were named in a formal complaint. The Company joined a group of defendants, which were notified and which are referred to as PRPs for the purpose of negotiating with the DTSC and for undertaking remediation of the site. In January of 1998 the final remediation plan was approved by the State and in January of 1999 the PRP s consented to it, as well as the allocation of costs, and the consent decree was approved by the Court. As of March 31, 2002, the Company had paid over \$570,000 into the PRP group and had a cash call contribution payable of \$131,000. In addition, the Company carried accrued short-term and long-term liabilities of \$78,000 and \$1,424,000, respectively.

The Company is in dispute with its 1988 licensee over the trademark Classics Illustrated. In 1998, the Company terminated its license agreement for breach of contract. The licensee has objected to the termination stating that the Company failed to notify the licensee of a potential problem with the trademark in Greece. A Greek court has ruled against a sublicensee in Greece. The Company believes that the license agreement supports that it adequately notified the licensee but would have to investigate the international trademark involving Classics Illustrated. Management believes that there is no probable risk of loss related to this dispute.

**Item 5: *Other Information***

*Related Party Transactions*

In the first quarter of 2002, Frances Swanson, Trustee of the Frawley Family Trust loaned the Corporation funds to meet short-term operating expenses. The loans were secured by the Company s real estate.

The following loans were made:

February 1st 2002	\$ 13,705.32
February 19th 2002	10,000.00
February 21st 2002	19,000.00
March 22nd 2002	20,879.61

**Table of Contents**

**Item 6: *Exhibits and Reports on Form 8-K***

Exhibit 7 Financial Data Schedule

On February 13, 2002, the Company filed an 8K report.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FRAWLEY CORPORATION  
(Registrant)

By:           /s/ MICHAEL P.  
                                  FRAWLEY

---

**Michael P. Frawley  
(Authorized Officer and  
CEO and Chairman of  
the Board)**

Date: July 19, 2002