UNIVERSAL CORP /VA/

Form 10-O

February 06, 2018

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-O

b QUARTERLY REPORT

PURSUANT TO SECTION 13 OR 15

(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD

ENDED DECEMBER 31, 2017

OR

o TRANSITION REPORT

PURSUANT TO SECTION 13 OR 15

(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD

FROM

TO

Commission File Number: 001-00652

UNIVERSAL CORPORATION

(Exact name of registrant as specified in its charter) Virginia 54-0414210 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification Number)

9201 Forest Hill Avenue,

23235 Richmond, Virginia (Zip Code)

(Address of principal executive offices)

804-359-9311

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer b Accelerated filer o Non-accelerated filer o

Smaller reporting company o Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

As of February 2, 2018, the total number of shares of common stock outstanding was 25,045,631.

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PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

UNIVERSAL CORPORATION CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (in thousands, except share and per share data)

	Three Months Ended December 31,		Nine Months Ended December 31,	
	2017 (Unaudite	2016 d)	2017 (Unaudited)	2016
Sales and other operating revenues	,	\$668,771	\$1,426,451	\$1,421,188
Costs and expenses				
Cost of goods sold	545,063	533,318	1,171,000	1,145,694
Selling, general and administrative expenses	48,839	52,068	144,242	153,101
Restructuring and impairment costs	_	178		3,860
Operating income	59,679	83,207	111,209	118,533
Equity in pretax earnings of unconsolidated affiliates	6,404	4,495	6,636	5,625
Interest income	166	482	1,362	1,116
Interest expense	4,020	4,051	11,916	12,440
Income before income taxes and other items	62,229	84,133	107,291	112,834
Income taxes	12,010	27,071	25,445	36,778
Net income	50,219	57,062	81,846	76,056
Less: net (income) loss attributable to noncontrolling interests in subsidiaries	(4,819	(3,415)	(6,702)	(2,621)
Net income attributable to Universal Corporation	45,400	53,647	75,144	73,435
Dividends on Universal Corporation convertible perpetual preferred stock		(3,687)	_	(11,061)
Earnings available to Universal Corporation common shareholders	\$45,400	\$49,960	\$75,144	\$62,374
Earnings per share attributable to Universal Corporation common shareholders:				
Basic	\$1.80	\$2.17	\$2.97	\$2.73
Diluted	\$1.78	\$1.92	\$2.94	\$2.63
Weighted average common shares outstanding:				
Basic	25,230,33	6 22,982,473	25,323,796	22,831,717
Diluted	25,460,40	9 27,996,583	25,546,070	27,967,215
Total comprehensive income, net of income taxes Less: comprehensive income attributable to noncontrolling interests, net of income taxes Comprehensive income attributable to Universal Corporation, net of income taxes	\$53,971	\$58,717	\$96,159	\$76,038
	(5,128	(3,214)	(6,900)	(1,976)
	\$48,843	\$55,503	\$89,259	\$74,062
Dividends declared per common share	\$0.55	\$0.54	\$1.63	\$1.60

See accompanying notes.

UNIVERSAL CORPORATION CONSOLIDATED BALANCE SHEETS (in thousands of dollars)

December 31,